

# Tenth Annual Winter Green-Up Grazing Conference

January 27, 2018

The Century House • 997 New Loudon Road • Latham • NY



Brian Maloney—Custom grazer, grassfed beef and lamb producer, direct marketer. Brian has been exclusively grazing stock since the early 1990's in western Quebec, raising black and red Angus beef. During the summer they are out on pasture and they eat grass. They are moved to a new section of pasture daily. Brian also raises Meadow Veal, nourished on mother's milk, fresh grass, water and sunshine. Katahdin sheep, an ideal breed for meat are also part of Brian's grassfed stock. The lambs are born in early spring and spend all summer frolicking on grass with their mothers. They are weaned and fed all winter with our highest quality hay, and finished with a minimum of 60 days on grass.

MacKenzie Waro is the Livestock Processing and Marketing Specialist with the CCE Harvest New York team. MacKenzie works with processors, producers and consumers, helping identify markets and concepts for marketing of livestock products. She is an HACCP (Hazard Analysis Critical Control Point) Lead Instructor, FSMA (Food Safety Modernization Act) for Animal Feeds Lead Instructor, SQF (Safe Quality Foods) Certified, and works with the USDA for cattle grading and carcass grading. MacKenzie is a graduate of Cornell University with a Bachelor's degree in Animal Science along with a Master's degree in Environmental Studies from SUNY College of Environmental Science.

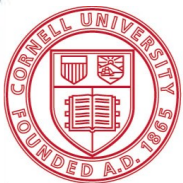


Sandra Kay Miller is a grass-based farmer who has been actively raising livestock for over 30 years. She is the owner and operator of Painted Hand Farm, a diversified livestock farm raising pastured poultry, sheep, goats, pigs and calves which are all direct-marketed in the mid-Atlantic region.

Buffet Luncheon included.

Questions may be directed to :

- ◇ Hank, 518-649-0267/[hdb48@cornell.edu](mailto:hdb48@cornell.edu)
- ◇ Tove, 518-765-3518/[cce-caahp@cornell.edu](mailto:cce-caahp@cornell.edu)
- ◇ Tom, 518-577-0958/[tjg3@cornell.edu](mailto:tjg3@cornell.edu)



**Cornell University**  
**Cooperative Extension**

Capital Area Agricultural and Horticultural Program

24 Martin Road, Voorheesville, NY 12186  
518-765-3500 • FAX 518-765-2490

<https://blogs.cornell.edu/capitalareaagandhortprogram>

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2018 Winter Green-Up Grass-Fed Grazing Conference  
January 27, 2018  
The Century House, 997 New Loudon Road, Latham, NY  
Participant Registration Form

Winter Green-Up 2018 Agenda

- 8:00—9:00 Registration
- 9:00—9:30 Welcome, Crop Insurance
- 9:30—10:30 **Sandra Kay Miller: Benefits of Multi-Species Grazing**
- 10:30—11:00 Break, visit with vendors
- 11:00—12:00 **MacKenzie Waro: Meat Marketing Strategies and Results from Meat Packing Industry in NY and New England Survey Results**
- 12:00—1:30 Lunch, visit with speakers and vendors
- 1:30—2:30 **Brian Maloney: Managing Extremes With Mob Grazing**
- 2:30—3:00 Announcements and Special Recognition
- 3:00—3:30 **Speaker Panel—Question and Answer**
- 3:30—4:00 Visit with Vendors

Name(s) \_\_\_\_\_

Farm or company name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_ Email \_\_\_\_\_

Registration fee is \$75.00 per person, includes buffet lunch and speaker handouts.

Total payment: number of people \_\_\_\_\_ x \$75.00 \$ \_\_\_\_\_ Total

Please make checks payable to: Cornell Cooperative Extension Albany County  
Return completed registration form with payment to:

Winter Green-Up, ATTN: Tove Ford  
CCE Albany County  
24 Martin Road  
Voorheesville, NY 12186

To Register online: [https://reg.cce.cornell.edu/WGU2018\\_201](https://reg.cce.cornell.edu/WGU2018_201)

**David Huse Scholarship Fund**

David Huse was well known and respected throughout the beef industry. The David Huse Education Fund has been established in his memory, and helps farmers by reimbursing them for tuition/expenses for attending seminars and conferences. Assistance can be used for everything from registration fees and traveling costs to hiring relief help.

To apply for a scholarship from the David Huse Education Fund, contact Tom Gallagher, (518)765-3511/tjg3@cornell.edu.  
Deadline to apply, December 29, 2017.

Cancellations will be accepted until January 14, 2018 (a \$10.00 fee will be charged).  
Rooms are held for Friday and Saturday nights at The Century House, 997 New Loudon Road in Latham, NY for \$114.00 per night.  
Call 518-785-0931 to reserve. Please mention the conference for this special rate.