

# Managing Risk in a Dairy Downturn

**February 7, 2017**

Clinton County Extension  
12-2PM

**February 8, 2017**

Farm Credit East, Burrville  
10AM-12PM

**February 9, 2017**

St. Lawrence County Cooperative Extension  
10AM-12PM

Speakers: Peggy Murray, Farm Business Management Educator of CCE Lewis  
Kelsey O'Shea, Farm Business Management for NNY Regional Ag Team

**Topics covered:**

- Income over feed cost
- Effect of not getting premiums
  - Lender Relationships
- Update on milk prices, bad cost cutting
  - What bills to pay
- Keep or Sell your heifers
- Labor and OSHA update

**Cost: \$15**



Cornell University  
Cooperative Extension  
Northern New York Regional Ag Team

***Call Tatum Langworthy to register at  
315.788.8450***