

Arrowsight®

GAME FILM for BUSINESS

Supporting Your Team to Optimize Construction Site Performance

"If my safety compliance is reported as 90%, why do workplace injuries keep happening?" – New York commercial contractor



This is what high performing construction companies can achieve when they use **Remote Video Auditing (RVA)** from Arrowsight. We are committed to partnering with our customers to reduce avoidable losses – and gain a competitive edge.

The Issue

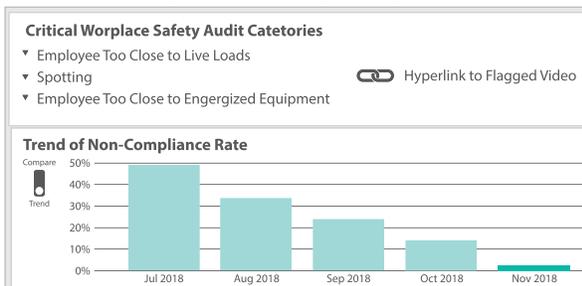
In some regions, what contractors pay for general liability coverage is at all-time highs. Combined with required workers' compensation, total insurance expenditures can be 5%-10% or more of the gross revenues earned.

Are sky high insurance rates just the cost of doing business? Or is there a better way?

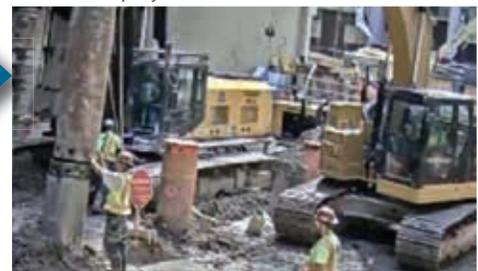
The Solution

Arrowsight's proven Remote Video Auditing (RVA) services provide a "Game Film for Business" solution. RVA has improved risk management and boosted productivity in food manufacturing and healthcare since 2002 and is now being used by major construction contractors. RVA empowers front line supervisors and project managers to see, evaluate, and correct dangerous workplace behaviors that lead to injuries, as well as significantly improve productivity. RVA targets workplace safety areas with the highest risk of a major claim: staying away from energized equipment, not touching live loads, proper fall protection compliance, PPE, and much more. When workers are coached with video like professional athletes, past problems with subjective judgments are replaced by objective visual criteria. In one recent implementation at a foundation site, a NYC union contractor used RVA to reduce risky behaviors by 90%!

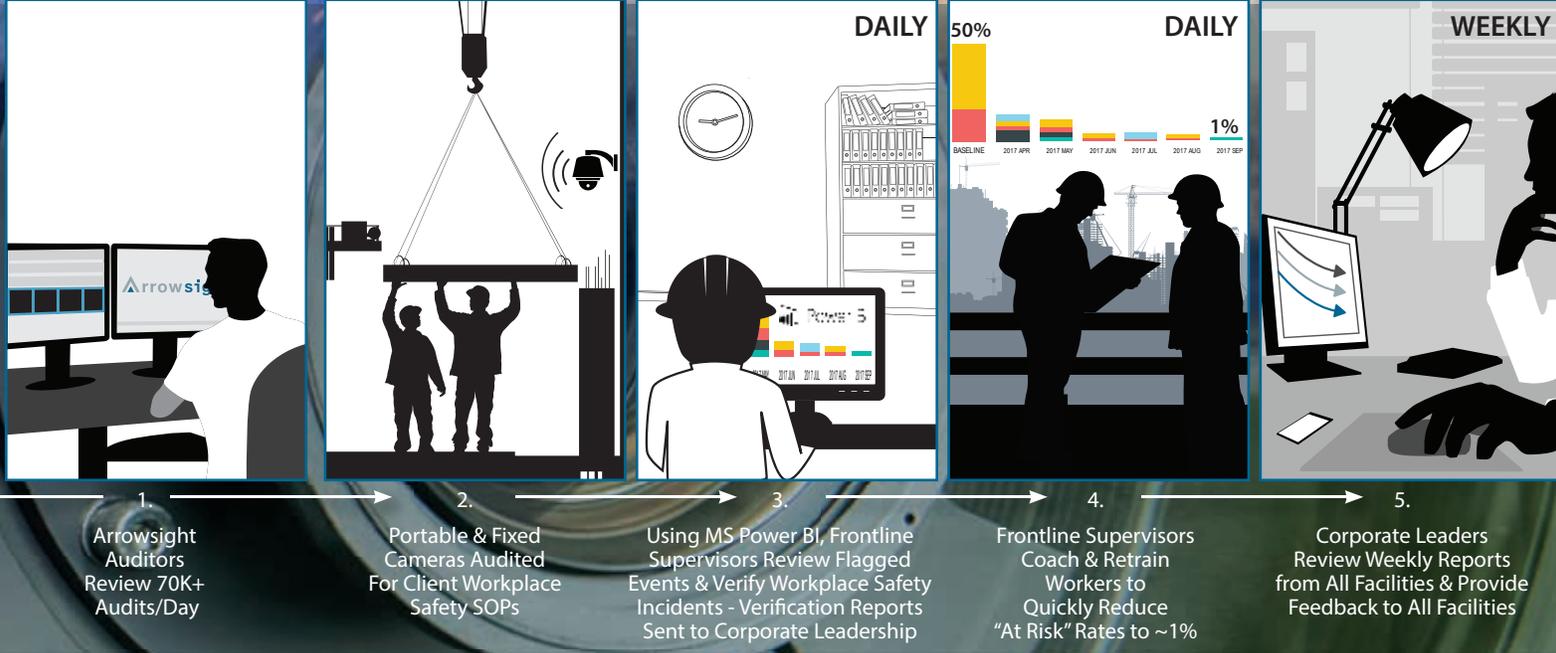
MICROSOFT POWER BI REPORT



Employee too close to live loads



The less risk you take, the fewer injuries you will have. It's that simple.



Large Scale Workplace Safety Case Study Results: ~50% "At Risk" Rates Reduced to ~1% in 30+ Sites

The Mechanics

Arrowsight's safety team works with each contractor client to develop customized safety rules and worksite procedures that minimize risk and improve productivity. Portable cameras are mounted in strategic areas for observation during the work shift. Overnight, Arrowsight's expert remote video technicians perform randomized sample audits. All observed risks are flagged in a user-friendly web-based Microsoft Power BI report the next morning, accessed via the Internet. Managers get a dashboard summary of the day's activity and can click on any flagged event to see the video for use in coaching their workers. Business leaders receive weekly and monthly summaries, ensuring tight alignment up and down the organization – including subs on wrap-up programs.

One business owner said, "I've never had people stay late for a safety meeting – but now with Arrowsight RVA, they all want to see the videos. It's helped us see things we had become complacent about, and now it's the core of our ongoing safety improvement program."

Benefits of Using RVA to Reduce Workplace Safety Non-Compliance Rates by 90%+

- Reduce overall workplace injuries
- Lower frequency and severity of excess claims
- Use recorded video to prevent and challenge false claims
- Improve productivity
- **Sustainably reduce worker's compensation and general liability costs**

Up and down the organization, seeing is believing.

Results from Other Industries

MEAT PRODUCTION Food Safety

Sanitation compliance improved from 25% to **99.7%**

60% drop in E. Coli rates resulting in \$30M of savings

AGRIBUSINESS Animal Welfare & Yields

Animal handling compliance improved from 10% to **95%+**

Wing breakage dropped by **70%** resulting in multi-million dollar savings

HOSPITAL OPERATING ROOM Patient Safety & Efficiency

OR patient safety compliance improved from 20% to **95%+** & OR efficiencies improved by 20%

20% drop in surgical site infections, no wrong site surgeries, and 3%+ increase in surgical volumes, collectively resulting in multi-million dollar savings

About Arrowsight, Inc.

Arrowsight (www.arrowsight.com), a Web-based Application Services Provider, is the leading developer of remote video auditing services and software. Arrowsight has helped improve practices, compliance and employee morale in safety-sensitive industries such as food manufacturing, healthcare and construction. For more information, please visit www.arrowsight.com.

For More Information

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