



## Muhammad Zaman

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Visa status: Visit Visa

Holding UAE Driving License

### Career Objective

Seeking a suitable position in the esteemed organization which enables me demonstrate my professional experience, Skills and competence as well as achieve satisfactory growth in the profession.

### Work Experience

#### 1. October 2017 to September 2018

Al Barq Industrial Equipment  
Sales Executive  
Dubai - UAE

##### Job Responsibilities:

- Developed strategy to achieve monthly targets.
- Analyzing and investigating price, demand and competition.
- Develop forecasts, financial objectives and business plans.
- Network to improve the presence and reputation of the company.
- Manage budget and allocate funds appropriately.
- Conducted competitive analysis to professional efficiency.
- Call up the new and existing customers on daily basis.
- Working under the given scope of the group's vision and mission.
- Monitoring competitor activity;
- Managing budgets;
- Supporting the marketing manager and other colleagues.
- Preparing and delivering marketing plans within key objectives.

#### 2. August 2015 to August 2017:

Easy Global Group  
Operations & Marketing Executive  
Dubai - UAE

##### Job Responsibilities:

- Directly reporting to the Managing Directors.
- Provides direction for systems improvements and changes to operational requirements.
- Supporting the marketing manager and other colleagues.
- Arranging Vehicles by having coordination with the drivers for Deliveries to the customers on urgent basis.
- Responsible for all the day to day Logistics Operations.
- Call up the new and existing customers on daily basis.
- Oversee day-to-day operations of finished goods and raw material warehouse. Directs the operations of the warehouse team to achieve objectives.
- Having coordination with the customers on global basis for the deliveries.

## **Academic Qualification**

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### **Bachelor's Degree**

Bachelor of Commerce / Business from University of the Punjab, Lahore - Pakistan

**Languages:** English, Urdu/Hindi, Arabic, Punjabi

### **Personal Information**

Nationality                      Pakistani

Date of Birth                    4<sup>th</sup> April 1988

Reference will be provided upon request.