



ULI Fall Meeting

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Urban Land  
Institute

# TRANS-PACIFIC REAL ESTATE FORUM

October 26, 2017

## Academic Partners



Runstad Center For Real Estate Studies  
UNIVERSITY of WASHINGTON

UCLA ZIMAN  
CENTER for REAL ESTATE

USC Lusk

Center for Real Estate

# **OPENING**

## **MC**

**Kenneth Rhee**  
**Chief Representative**  
**ULI China Mainland**

# **WELCOME REMARKS**

**Speaker**

**John Fitzgerald  
Chief Executive  
ULI Asia Pacific**

# **CAPITAL FLOW FROM ASIA TO NORTH AMERICA**

**Moderator**

**Thomas Malayil**  
**Managing Director**  
**Indo-Pacific Partners Limited**

# **CAPITAL FLOW FROM ASIA TO NORTH AMERICA**

**Speaker**

**Marc Renard**

**Executive Vice Chairman, Capital Markets Group  
Cushman & Wakefield**

# **CAPITAL FLOW FROM ASIA TO NORTH AMERICA**

## **PANEL DISCUSSION**

## CAPITAL FLOW FROM ASIA TO NORTH AMERICA PANEL DISCUSSION

### Panelists

**Bill Zhou, Managing Partner, Elite International Investment Fund**

**John Wong, Founding Chairman, Asian Real Estate Association of America (AREAA)**

**Ko Iwahori, Deputy General Manager, Investment Management Businesses, Mitsubishi Estate Co., Ltd.**

**Marc Renard, Executive Vice Chairman, Capital Markets Group, Cushman & Wakefield**

# **CHINA AND INDIA: FUTURE CHALLENGES AND OPPORTUNITIES**

**Moderator**

**Richard Green**

**Director and Chair**

**USC Lusk Center for Real Estate**



# **CHINA AND INDIA: FUTURE CHALLENGES AND OPPORTUNITIES**

## **PANEL DISCUSSION**



## CHINA AND INDIA: FUTURE CHALLENGES AND OPPORTUNITIES PANEL DISCUSSION

### Panelists

**Richard Price, Chief Executive Officer – Asia Pacific, CBRE Global Investors**

**William Yu, Economist, Anderson Forecast, UCLA Anderson School of Management**

**BREAK**

# **SMART CITY DEVELOPMENT IN ASIA**

**Moderator**

**Bill Lee**

**Director – Real Estate Strategies & Development  
Microsoft**

# **SMART CITY DEVELOPMENT IN ASIA**

## **PANEL DISCUSSION**

## SMART CITY DEVELOPMENT IN ASIA PANEL DISCUSSION

### Panelists

**Charles Kelly, Principal, ZGF Architects LLP**

**Chungha Cha, Advisor, LG Electronics**

**Khoo Teng Chye, Executive Director, the Center for Livable Cities (CLC), Ministry of National Development,  
Singapore**

# **ULI MEMBER LEADER (FROM AP) PANEL DISCUSSION: KEY TRENDS IN JAPAN, HONG KONG AND THE PHILIPPINES**

**Moderator**

**Tim Kawahara**

**Executive Director**

**UCLA Ziman Center for Real Estate**

# **ULI MEMBER LEADER (FROM AP) PANEL DISCUSSION: KEY TRENDS IN JAPAN, HONG KONG AND THE PHILIPPINES**

## **PANEL DISCUSSION**



## ULI MEMBER LEADER (FROM AP) PANEL DISCUSSION: KEY TRENDS IN JAPAN, HONG KONG AND THE PHILIPPINES PANEL DISCUSSION

### Panelists

**David Faulkner, Managing Director, Valuation & Advisory Services, Asia, Colliers International**

**Mike Owen, Executive Director, ULI Japan**

**Raymond Rufino, Co-President, The Net Group**

# **CLOSING REMARKS**

**Speaker**

**Kenneth Rhee**  
**Chief Representative**  
**ULI China Mainland**



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