



**ASSOCIATION OF GRADUATES
OF THE
UNITED STATES AIR FORCE ACADEMY**

Financial Statements

For the Year Ended June 30, 2019

And

Independent Auditors' Report

**ASSOCIATION OF GRADUATES OF
THE UNITED STATES AIR FORCE ACADEMY**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Association of Graduates of the United States Air Force Academy
Colorado Springs, Colorado

We have audited the accompanying financial statements of the Association of Graduates of the United States Air Force Academy (the Association), which comprise the statement of financial position as of June 30, 2019 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association of Graduates of the United States Air Force Academy as of June 30, 2019 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1 to the financial statements, effective July 1, 2018, the Association of Graduates of the United States Air Force Academy adopted the Financial Accounting Standards Board's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities* as of and for the year ended June 30, 2019. The requirements of the ASU have been applied retrospectively to all periods presented. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information

We have previously audited the Association of Graduates of the United States Air Force Academy's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 8, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedules of Funds with Donor Restrictions are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Stockman Kast Ryan + Co, LLP

November 8, 2019

**ASSOCIATION OF GRADUATES OF
THE UNITED STATES AIR FORCE ACADEMY**

**STATEMENT OF FINANCIAL POSITION
JUNE 30, 2019 (with comparative totals for 2018)**

	2019	2018
ASSETS		
Cash and cash equivalents	\$ 1,405,666	\$ 521,136
Accounts receivable	29,838	30,072
Contributions receivable, net	297,587	533,599
Grant receivable from USAFA Endowment	1,200,000	400,000
Investments	48,931,466	48,888,647
Investments – agency	1,134,836	1,454,690
Inventory and prepaid expenses	289,276	255,406
Property and equipment, net	4,376,452	4,636,896
Other assets	<u>146,069</u>	<u>278,148</u>
TOTAL ASSETS	<u>\$ 57,811,190</u>	<u>\$ 56,998,594</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	\$ 332,927	\$ 218,819
Agency deposits	1,134,836	1,454,690
Deferred revenue	10,336,436	10,015,936
Other liabilities	<u>358,169</u>	<u>318,707</u>
Total liabilities	<u>12,162,368</u>	<u>12,008,152</u>
NET ASSETS		
Without donor restriction:		
Board designated for endowment	14,973,913	13,104,225
Board designated for reserve	2,891,563	2,795,961
Board designated for short term purposes	290,520	500,000
Available for operations	3,868,518	5,306,266
Invested in property and equipment	<u>4,376,452</u>	<u>4,636,896</u>
Total without donor restriction	26,400,966	26,343,348
With donor restriction	<u>19,247,856</u>	<u>18,647,094</u>
Total net assets	<u>45,648,822</u>	<u>44,990,442</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 57,811,190</u>	<u>\$ 56,998,594</u>

See notes to financial statements.

**ASSOCIATION OF GRADUATES OF
THE UNITED STATES AIR FORCE ACADEMY**

**STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2019 (with comparative totals for 2018)**

	2019			
	Without Donor Restriction	With Donor Restriction	Total	2018 Total
SUPPORT AND REVENUE				
Contributions	\$ 212,677	\$ 2,825,482	\$ 3,038,159	\$ 3,674,194
Investment income, net	1,588,487	203,663	1,792,150	3,297,622
Subsidy and grant from				
USAFA Endowment	400,000	1,200,000	1,600,000	1,247,854
Membership dues	962,973		962,973	904,463
Publications and advertising	608,151		608,151	434,778
Homecoming and reunions	482,931		482,931	271,886
Merchandise, net of costs of \$334,587 and \$422,910, respectively	243,701		243,701	176,451
Royalties	136,990		136,990	121,243
Other revenue	532,470		532,470	575,989
Total support and revenue before net assets released from restrictions	5,168,380	4,229,145	9,397,525	10,704,480
Net assets released from restrictions	<u>3,628,383</u>	<u>(3,628,383)</u>		
Total support and revenue	<u>8,796,763</u>	<u>600,762</u>	<u>9,397,525</u>	<u>10,704,480</u>
EXPENSES				
Program services	7,359,739		7,359,739	5,661,157
Supporting services:				
General and administrative	1,258,029		1,258,029	1,201,998
Fundraising	<u>121,377</u>		<u>121,377</u>	<u>95,017</u>
Total expenses	<u>8,739,145</u>	<u>—</u>	<u>8,739,145</u>	<u>6,958,172</u>
CHANGE IN NET ASSETS	<u>57,618</u>	<u>600,762</u>	<u>658,380</u>	<u>3,746,308</u>
NET ASSETS, Beginning of year	<u>26,343,348</u>	<u>18,647,094</u>	<u>44,990,442</u>	<u>41,244,134</u>
NET ASSETS, End of year	<u>\$ 26,400,966</u>	<u>\$ 19,247,856</u>	<u>\$ 45,648,822</u>	<u>\$ 44,990,442</u>

See notes to financial statements.

ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

	Program Services							Total
	Academy and Other Services	Cost of Publications	Special Events and Chapter Support	Member Services	Reunions	Career Opportunities	Special Functions	
Grants	\$ 3,634,655		\$ 725					\$ 3,635,380
Payroll and related benefits	578,472	\$ 273,873	211,973	\$ 131,147	\$ 132,260	\$ 41,415	\$ 69,693	1,438,833
Office and facilities expenses	478,237	165,278	145,233	124,851	159,543	25,436	37,181	1,135,759
Social events and meetings	29,063	236	86,350	31	177,059	4,382	65,458	362,579
Professional services	154,115	30,062	83,458			21,125		288,760
Cost of merchandise sold				334,587				334,587
Professional printing	5,038	187,952	2,963	6,745	26,381		3,903	232,982
Postage and shipping	44,501	85,603	841	7,030	4			137,979
Advertising and corporate promotion	11,492	37,422	16,909	8,521	1,248	165	308	76,065
Employee travel and meals	4,349	11,923	16,552	84	1,866	6,259	1,149	42,182
Insurance and bonding	9,220							9,220
Total expense by function	4,949,142	792,349	565,004	612,996	498,361	98,782	177,692	7,694,326
Less expenses included with revenues on the statement of activities:								
Cost of merchandise sold				(334,587)				(334,587)
TOTAL EXPENSES INCLUDED IN THE EXPENSE SECTION ON THE STATEMENT OF ACTIVITIES	\$ 4,949,142	\$ 792,349	\$ 565,004	\$ 278,409	\$ 498,361	\$ 98,782	\$ 177,692	\$ 7,359,739
PERCENTAGE	57%	9%	6%	3%	6%	1%	2%	84%

	Support Services			
	General and Administrative	Fundraising	Total	Total
Grants				\$ 3,635,380
Payroll and related benefits	\$ 788,817	\$ 84,296	\$ 873,113	2,311,946
Office and facilities expenses	286,253	32,631	318,884	1,454,643
Social events and meetings	21,905		21,905	384,484
Professional services	69,182	4,237	73,419	362,179
Cost of merchandise sold				334,587
Professional printing	3,622	20	3,642	236,624
Postage and shipping	11,740	162	11,902	149,881
Advertising and corporate promotion	22,573	31	22,604	98,669
Employee travel and meals	21,132		21,132	63,314
Insurance and bonding	32,805		32,805	42,025
Total expense by function	1,258,029	121,377	1,379,406	9,073,732
Less expenses included with revenues on the statement of activities:				
Cost of merchandise sold				(334,587)
TOTAL EXPENSES INCLUDED IN THE EXPENSE SECTION ON THE STATEMENT OF ACTIVITIES	\$ 1,258,029	\$ 121,377	\$ 1,379,406	\$ 8,739,145
PERCENTAGE	15%	1%	16%	100%

See notes to financial statements.

**ASSOCIATION OF GRADUATES OF
THE UNITED STATES AIR FORCE ACADEMY**

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2019 (with comparative totals for 2018)**

	2019	2018
OPERATING ACTIVITIES		
Change in net assets	\$ 658,380	\$ 3,746,308
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Net realized and unrealized gains on investments	(624,923)	(2,380,854)
Depreciation	568,086	580,911
Contributions restricted for long-term purposes	(2,825,483)	(3,387,746)
Changes in operating assets and liabilities:		
Accounts receivable	234	26,133
Subsidy receivable from USAFA Endowment	(800,000)	(339,161)
Inventory and prepaid expenses	(33,870)	24,237
Other assets	132,079	103,635
Accounts payable and accrued expenses	114,108	(9,239)
Agency deposits	(319,854)	297,271
Deferred revenue	320,500	424,611
Other liabilities	<u>39,462</u>	<u>(103,540)</u>
Net cash used in operating activities	<u>(2,771,281)</u>	<u>(1,017,434)</u>
INVESTING ACTIVITIES		
Proceeds from sales of investments	11,458,719	17,558,286
Purchases of investments	(10,556,761)	(19,735,972)
Purchases of property and equipment	<u>(307,642)</u>	<u>(174,050)</u>
Net cash provided by (used in) investing activities	<u>594,316</u>	<u>(2,351,736)</u>
FINANCING ACTIVITIES		
Net cash provided by financing activities —		
Collection of contributions restricted for long-term purposes	<u>3,061,495</u>	<u>3,106,138</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	884,530	(263,032)
CASH AND CASH EQUIVALENTS, Beginning of year	<u>521,136</u>	<u>784,168</u>
CASH AND CASH EQUIVALENTS, End of year	<u>\$ 1,405,666</u>	<u>\$ 521,136</u>

See notes to financial statements.

ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY

NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization — The Association of Graduates of the United States Air Force Academy (the Association) is an organization serving the youngest of the service academies and its graduates. The Association is chartered to support the ideals, values and heritage of the United States Air Force Academy (the Academy); to encourage exceptional candidates to attend the Academy; to encourage and support fundraising for use in furthering the objectives of the Academy and the Association; to foster camaraderie; and to provide a wide variety of services to graduates, cadets and their parents. The Association is an important conduit for the support that exists throughout the country for the Academy and its mission. It provides the "extra margin of excellence", supporting worthy programs not supported by federal funds.

To ensure observance of any limitations or restrictions placed on the use of resources available to the Association, the financial records of the Association are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund.

Basis of Presentation — The Association reports information regarding its financial position and activities according to two classes of net assets:

Net assets without donor restrictions - Net assets available for use in general operations - not subject to donor restrictions.

Net assets with donor restrictions - Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Comparative Financial Information — The financial statements include certain prior year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

Use of Estimates — The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure

of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents — The Association considers all liquid investments with original maturities of three months or less, and which are not held for long term investment purposes, to be cash equivalents. Cash and highly liquid financial instruments held for long term purposes, regardless of original length to maturity, are reported as investments and are excluded from this definition. The net amount of operating cash added to, or withdrawn from, the long-term investments is reported as an investing activity in the statement of cash flows.

Accounts Receivable — Accounts receivable are stated at the invoice amount. Management provides for probable uncollectible amounts through a provision for bad debts and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. At June 30, 2019 and 2018, management considers all accounts receivable to be fully collectible and, accordingly, there is no valuation allowance.

Contributions Receivable — Contributions receivable are recognized in the period received. The Association uses the allowance method to account for uncollectible contributions receivable. The allowance is based on historical experience and management's analysis of individual promises.

Investments — Investments are recorded at fair value. Realized and unrealized gains and losses are reflected in the statement of activities. Earnings and losses on investments are recognized as increases or decreases in net assets according to the nature of the restrictions on the original gift. Donated investments are recorded at fair market value on the date of donation. See Note 6 for information on fair value measurements.

Investments – Agency — The Association holds and invests monies for certain graduate classes of the Academy for those classes' activities at future dates and for other organizations. These funds are classified as agency deposits and are recorded at fair value.

Inventories — Inventories consist of items held for sale and are stated at the lower of first-in, first-out (FIFO) cost or net realizable value.

Property and Equipment — Property and equipment are recorded at cost for assets purchased by the Association and at estimated fair value at the date of donation for contributed assets. Depreciation of property and equipment is recorded using the straight-line method over estimated useful lives of 3 to 31½ years. The Association's policy is to capitalize assets costing \$1,000 or more with a useful life of one year or more.

Deferred Revenue — Deferred revenue is comprised of receipts for the Life Membership Fund (LMF) and royalties and dues.

The LMF contains the accounts used to invest, monitor and control fees received as a result of the Association's agreement to provide lifetime services to members who have chosen this membership option. The LMF and the current life membership fees are maintained and determined on a basis

that is designed to ensure that the original fee is adequate to fund the annual cost of membership over the average life of participants in the program. Current life membership fees are treated as additions to deferred revenue. The LMF fees are amortized over an assumed average life expectancy of 55 years after graduation.

Royalties and dues collected in periods before being earned are presented on the financial statements as deferred revenue.

Revenue Recognition — Contributions received are recorded as net assets with or without donor restrictions depending on the existence or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions depending on the nature of the restriction. When a donor restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributed Goods, Services and Facilities — Donated material and equipment are recorded as contributions at their estimated value on the date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use, and contributions of cash that must be used to acquire property and equipment, are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Association reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Income Taxes — The Association is a qualified Association exempt from federal income taxes under the provisions of §501(c)(3) of the Internal Revenue Code. In addition, the Association qualifies for the charitable contribution deduction. The Association believes that it does not have any uncertain tax positions that are material to the financial statements.

Change in Accounting Principle — On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. During the year ended June 30, 2019, management implemented ASU 2016-14 and adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

Reclassifications — Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

Subsequent Events — The Association has evaluated subsequent events for recognition or disclosure through the date of the Independent Auditors' Report, which is the date the financial statements were available for issuance.

2. LIQUIDITY AND AVAILABILITY

The following table reflects the Association's financial assets as of June 30, 2019 and 2018, reduced by amounts that are not available to meet general expenditures within one year from the statement of financial position date because of contractual restrictions. Amounts not available to meet general expenditures within one year include net assets with donor restrictions and board designated funds:

	2019	2018
Cash and cash equivalents	\$ 1,405,666	\$ 521,136
Accounts receivable	29,838	30,072
Contributions receivable, net	297,587	533,599
Subsidy from USAFA receivable	1,200,000	400,000
Investments	48,931,466	48,888,647
Investments - agency	<u>1,134,836</u>	<u>1,454,690</u>
Total financial assets	<u>52,999,393</u>	<u>51,828,144</u>
Less amounts unavailable for general expenditures within one year, due to:		
Agency deposits held for other organizations	1,134,836	1,454,690
Restricted by donors with time restrictions	400,000	
Restricted by donors with purpose restrictions	<u>18,048,673</u>	<u>18,247,211</u>
Total amounts unavailable for general expenditures within one year	<u>19,583,509</u>	<u>19,701,901</u>
Less amounts unavailable to management without Board's approval:		
Board designated for short term purposes	290,520	500,000
Board designated for program and support services	<u>17,865,476</u>	<u>15,900,186</u>
Total amounts unavailable to management without Board's approval	<u>18,155,996</u>	<u>16,400,186</u>
Total financial assets available to management to meet cash needs for general expenditures within one year	<u>\$ 15,259,888</u>	<u>\$ 15,726,057</u>

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available to support its operations and the United States Air Force Academy. Earnings from cash and investments, memberships, merchandise sales, an annual grant received from the USAFA Endowment, and other revenue sources, are used to enable the Association to provide a variety of services to current cadets and graduates, and to further its heritage recognition mission. The Association seeks to maintain financial asset balances that generate income to support its programs. The Association manages an emergency cash flow and has established and monitors responsible investment guidelines and policies, and through quarterly analysis of cash flows and budgeted expenses, it funds the general operations of the organization and administers programs in support of the Academy. The Association manages its cash flow for a one-year cycle from the date of the statement of financial position.

3. FUNCTIONAL EXPENSES ALLOCATION METHODS

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Association. Therefore, many expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated on the basis of estimates of time and effort spent by personnel in the various program and supporting services include payroll and related taxes and benefits, professional services, postage and shipping, and office and facilities expenses. All other expenses are attributed directly to individual projects, each of which is identified to a specific operational function.

4. AGREEMENTS WITH THE USAFA ENDOWMENT

The Association and USAFA Endowment, Inc. (the Endowment), have entered into a Memorandum of Understanding (the MOU) to establish a collaborative, comprehensive friendraising and fundraising process designed to raise increasing levels of charitable support for the Academy and to better serve the needs of the graduate community. There were two MOUs in effect during the year ended June 30, 2019. The initial MOU was effective on January 1, 2018 and remained in effect through December 31, 2018. The subsequent MOU was effective January 1, 2019 and remains in effect through December 31, 2020. Either party may terminate the MOU with 60 days written notice.

Under the 2018 and 2019 MOUs, the Endowment will make an annual grant of \$800,000 to the Association.

The Association received \$800,000 and \$847,854 during the years ended June 30, 2019 and 2018, respectively, from the Endowment as a result of the MOUs. As of June 30, 2019 and 2018, the Association had receivables from the Endowment of \$1,200,000 and \$400,000, respectively, related to income from the MOUs. The receivable as of June 30, 2019 is due in eighteen equal monthly installments through December 31, 2020.

The Association and the Endowment had an Operating Support Contract (the Contract) under which the Endowment agreed to pay the Association for services provided, to include rent of office space, furniture and equipment, data entry services, information technology support for hardware and software system and utilities. Beginning on January 1, 2018, the Association and the Endowment entered into a new Contract under which the Endowment no longer makes payments to the Association for those services.

5. CONTRIBUTIONS RECEIVABLE

Contributions receivable consist of the following at June 30:

	2019	2018
Due in less than one year	\$ 298,487	\$ 265,244
Due in one to five years	<u> </u>	<u>284,499</u>
Total	298,487	549,743
Allowance for doubtful contributions receivable	<u>(900)</u>	<u>(16,144)</u>
Contributions receivable, net	<u>\$ 297,587</u>	<u>\$ 533,599</u>

6. INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Association is required to use a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the Association has the ability to access.

Level 2: Prices determined using significant other observable inputs. Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Prices determined using significant unobservable inputs.

The fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no significant changes in the methodologies used at June 30, 2019 and 2018.

Mutual Funds and Money Market Funds — Valued at quoted market prices.

Partnership Interests — Valued based on the net asset value (NAV) per share. The NAV is used as a practical expedient to estimate fair value. This practical expedient would not be used if it was determined to be probable that the investment would be sold at an amount different from the reported NAV. NAV is based upon the fair value of the underlying investments as determined by fund's management and its underlying investment managers. The partnership interests are invested in investment funds, limited partnerships, and private investment companies. The fair values of the underlying investments may differ significantly from the values that would have been used had a ready market for the underlying funds existed.

The following tables set forth by level, within the fair value hierarchy, the Association's assets stated at fair value as of June 30:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
2019:				
Investments:				
Mutual funds:				
Fixed income	\$ 17,793,358			\$ 17,793,358
Domestic equity	17,315,281			17,315,281
International equity	12,964,437			12,964,437
REIT/Real estate	1,847,529			1,847,529
Money market	<u>23</u>			<u>23</u>
Total investments in the fair value hierarchy	<u>\$ 49,920,628</u>	<u>\$ —</u>	<u>\$ —</u>	\$ 49,920,628
Investments measured at net asset value				<u>145,674</u>
Total				<u>\$ 50,066,302</u>
2018:				
Investments:				
Mutual funds:				
Fixed income	\$ 16,687,954			\$ 16,687,954
Domestic equity	15,493,239			15,493,239
International equity	14,491,926			14,491,926
REIT/Real estate	2,031,424			2,031,424
Money market	<u>1,458,418</u>			<u>1,458,418</u>
Total investments in the fair value hierarchy	<u>\$ 50,162,961</u>	<u>\$ —</u>	<u>\$ —</u>	50,162,961
Investments measured at net asset value				<u>180,376</u>
Total				<u>\$ 50,343,337</u>

Assets measured at fair value are included in the following amounts on the balance sheets as of June 30:

	2019	2018
Investments	\$ 48,931,466	\$ 48,888,647
Investments – agency	<u>1,134,836</u>	<u>1,454,690</u>
Total	<u>\$ 50,066,302</u>	<u>\$ 50,343,337</u>

There are no unfunded commitments related to the investments measured at net asset value. The following table summarizes investments measured at net asset value per share as of June 30:

Investment	Redemption Fair Value	Redemption Frequency	Notice Period
2019:			
Phoenix Global Real Estate Fund LP	\$ 91,003	On the last day of any quarter, after 3 years	180-day advanced written notice
Sandalwood Overseas Liquidating SPV SPC, Ltd	<u>54,671</u>	Annually, at the end of the fiscal year	60-day advanced written notice
Total	<u>\$ 145,674</u>		
2018:			
Phoenix Global Real Estate Fund LP	\$ 95,201	On the last day of any quarter, after 3 years	180-day advanced written notice
Sandalwood Overseas Liquidating SPV SPC, Ltd	<u>85,175</u>	Annually, at the end of the fiscal year	60-day advanced written notice
Total	<u>\$ 180,376</u>		

Phoenix Global Real Estate Fund L.P. (Phoenix Global): The Phoenix Global investment strategy is to provide a superior long-term growth of capital through investments in portfolios concentrated in real estate and real estate related interest through various strategies. The Phoenix Global fund is in liquidation.

Sandalwood Overseas Liquidating SPV SPC, Ltd (Sandalwood): Sandalwood is a Cayman Islands exempted company and was organized for the purpose of facilitating in-kind redemptions related to certain illiquid positions of Sandalwood Overseas Fund SPC, Ltd. Sandalwood is invested in one affiliated private investment company.

Net investment income was composed of the following for the years ended June 30:

	2019	2018
Interest and dividends	\$ 1,175,597	\$ 924,418
Net realized and unrealized gains	624,923	2,380,854
Investment management and custodial fees	<u>(8,370)</u>	<u>(7,650)</u>
Investment income, net	<u>\$ 1,792,150</u>	<u>\$ 3,297,622</u>

Included in total investments are investments of \$91,003 and \$95,201 that were in liquidation as of June 30, 2019 and 2018, respectively. Final liquidation of these investments is expected during the year ending June 30, 2020. Accordingly, these amounts may not be readily redeemable for cash and may not be fully recoverable.

7. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	2019	2018
Buildings and improvements	\$ 10,318,127	\$ 10,159,251
Equipment	<u>2,355,307</u>	<u>2,206,544</u>
Total	12,673,434	12,365,795
Less accumulated depreciation	<u>8,296,982</u>	<u>7,728,899</u>
Total	<u>\$ 4,376,452</u>	<u>\$ 4,636,896</u>

Depreciation expense was \$568,086 and \$580,911 during the years ending June 30, 2019 and 2018, respectively.

8. BOARD DESIGNATED NET ASSETS

Board designated net assets consists of the following at June 30:

	2019	2018
The Long Blue Line Endowment Fund is designated to provide operating funds for services and support to the Academy, cadet programs of the Academy and graduate programs of the Academy. The Board of Directors designated \$2,000,000 and \$1,500,000 of unrestricted net assets to the Fund during the years ended June 30, 2019 and 2018, respectively. An additional \$290,520 was transferred to the Fund from the balance of board designated funds held for short term purposes during the year ended June 30, 2019, as the need for supporting one-time soaring project was identified as an ongoing need.	\$ 8,091,761	\$ 6,261,659
The Francis C. Bennett Soaring Margin of Excellence Fund is designated to provide funds to support the Soaring program of the Academy. There were no unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	3,547,278	3,561,444

	2019	2018
The Board Designated AOG Reserve Fund was established to provide emergency support to AOG operations when other funds might not be readily available. There were no new unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018. A separate investment security was purchased during the year ended June 30, 2018 and reflects the value of the reserve.	2,891,540	2,795,961
The Francis C. Bennett Scholarship Enhancement Fund is designated to supplement other existing post-graduate scholarships, which are presently underfunded as identified by the Graduate Scholarship Committee. There were no new unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	1,149,572	1,167,620
The AOG Heritage and Initiatives Preservation Fund is designated to provide maintenance funds for properties on land leased to the AOG, to fund planning needs for future heritage programs, and to support potential donor heritage initiatives. The Board of Directors designated \$500,000 of unrestricted net assets to the Fund during the year ended June 30, 2018.	975,426	1,029,637
The Cadet Commanders' Leadership Enrichment Seminar Fund (CLES) is designated to support the Dean's education program at the Academy. There were no unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	440,556	441,781
The Graduate Dependent Scholarship Endowment Fund is designated to provide a service to the graduate community by supporting post-secondary education for children of Academy graduate members. There were no unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	346,533	349,120
The Francis C. Bennett Aviation Support Fund is designated to provide operating funds to the Academy to support the non-soaring aviation programs of the Academy. There were no new unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	271,941	292,964

	2019	2018
The Graduate Engagement Fund is designated to fund new and improve current graduate engagement initiatives to allow the Association of Graduates to better achieve its mission of providing leadership, communication, and support to all Academy graduates and friends of the Academy and promote camaraderie among them. The Board of Directors designated \$150,000 of unrestricted net assets to the Fund during the year ended June 30, 2019.	150,869	
Board designated funds for short term purposes. There were no new unrestricted net assets designated to the Fund during the years ended June 30, 2019 and 2018.	<u>290,520</u>	<u>500,000</u>
Total	<u>\$ 18,155,996</u>	<u>\$ 16,400,186</u>

9. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions may be expended for the following purposes at June 30:

	2019	2018
Program and support services	\$ 15,883,015	\$ 16,116,072
Time restrictions	1,200,000	400,000
Building maintenance and improvements	<u>2,165,658</u>	<u>2,131,139</u>
Total	<u>\$ 19,248,673</u>	<u>\$ 18,647,211</u>

Net assets with donor restrictions include endowment fund assets to be held indefinitely. The income from the assets can be used for future needs of the Association.

10. ENDOWMENT FUNDS

The Association's endowment funds are restricted for the purpose of supporting the operations of the Association. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Colorado has adopted the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The act provides statutory guidance for management investment and expenditure of endowment funds held by not-for-profit organizations. The Association has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. The remaining portion of the donor-restricted endowment fund that is not classified in permanently

restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Foundation and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Foundation
- 7) The investment policies of the Foundation

Endowment net asset composition by type of fund as of June 30, 2019 is as follows:

	Without Donor Restriction	With Donor Restriction	Total
Donor-restricted endowment funds		\$ 5,700,977	\$ 5,700,977
Board-designated endowment funds	\$ 14,973,913	<u> </u>	<u>14,973,913</u>
Total funds	<u>\$ 14,973,913</u>	<u>\$ 5,700,977</u>	<u>\$ 20,674,890</u>

Changes in endowment net assets for the year ended June 30, 2019 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, Beginning of year	\$ 13,104,225	\$ 5,673,100	\$ 18,777,325
Net investment income	235,214	107,965	343,179
Contributions	2,291,520	75,374	2,366,894
Board designation of net assets without donor restriction	(657,046)		(657,046)
Appropriation of endowment assets for expenditures	<u> </u>	<u>(155,462)</u>	<u>(155,462)</u>
Endowment net assets, End of year	<u>\$ 14,973,913</u>	<u>\$ 5,700,977</u>	<u>\$ 20,674,890</u>

Endowment net asset composition by type of fund as of June 30, 2018 is as follows:

	Without Donor Restriction	With Donor Restriction	Total
Donor-restricted endowment funds		\$ 5,673,100	\$ 5,673,100
Board-designated endowment funds	<u>\$ 13,104,225</u>	<u> </u>	<u>13,104,225</u>
Total funds	<u>\$ 13,104,225</u>	<u>\$ 5,673,100</u>	<u>\$ 18,777,325</u>

Changes in endowment net assets for the year ended June 30, 2018 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, Beginning of year	\$ 10,819,659	\$ 5,292,355	\$ 16,112,014
Net investment income	627,450	321,556	949,006
Contributions	2,291,377	418,311	2,709,688
Board designation of unrestricted net assets	(634,261)		(634,261)
Appropriation of endowment assets for expenditures	<u> </u>	<u>(359,122)</u>	<u>(359,122)</u>
Endowment net assets, End of year	<u>\$ 13,104,225</u>	<u>\$ 5,673,100</u>	<u>\$ 18,777,325</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Association to retain as a fund of perpetual duration. Deficiencies of this nature were \$817 and \$117 as of June 30, 2019 and 2018, respectively and are included in endowment net assets with donor restriction.

The Association has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy the endowment assets are invested in a manner that is intended to produce maximum results while assuming a moderate level of investment risk. The Association expects its endowment funds, over time, to provide a rate of return sufficient to keep pace with the rate of inflation. Actual returns in any given year may vary from this amount.

11. EMPLOYEE RETIREMENT PLAN

The Association established a qualified 401(k) profit sharing plan (the Plan) covering all employees who are twenty-one years of age or older, have completed one year of service, and are not covered by a collective bargaining agreement. The employees may make elective contributions of up to 100% of compensation, subject to statutory limitations, and the Association will make matching

contributions equal to 25% of the employee's elective deferrals of up to 5% of compensation. In addition, the Association may make discretionary contributions to the Plan. The Plan provides for full vesting of matching and discretionary contributions after six years of service. The Association made contributions of \$62,637 and \$65,301 for the years ended June 30, 2019 and 2018, respectively.

Additionally, the Association established a qualified 457(b) deferred compensation plan (Deferred Compensation Plan) for key employees. Participants of the Deferred Compensation Plan are allowed to make voluntary salary reduction contributions with no limitations. Under the Deferred Compensation Plan, the employer is allowed to make discretionary non-elective contributions to each participant's account. Contributions to the Deferred Compensation Plan are immediately vested. The Association made distributions from the Deferred Compensation Plan of \$132,079 and \$138,429 during the years ended June 30, 2019 and 2018, respectively. No contributions were made to the Deferred Compensation Plan during the years ended June 30, 2019 and 2018.

12. SIGNIFICANT CONCENTRATIONS

The Association maintains its cash in various bank deposit accounts which, at times, may exceed federally insured limits.

As of June 30, 2019 and 2018, the Association received approximately 83% and 82% of the contributions from one donor, respectively. Additionally, as of June 30, 2019 and 2018, the Association had contribution receivables, net, of approximately 99% and 100% due from one donor, respectively.

The Association invests in investment securities which are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the recorded amount of investments in the Association's financial statements.

**ASSOCIATION OF GRADUATES OF
THE UNITED STATES AIR FORCE ACADEMY**

SUPPLEMENTAL SCHEDULES

ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY

**SCHEDULE OF FUNDS WITH DONOR RESTRICTION - NON-ENDOWMENT
FOR THE YEAR ENDED JUNE 30, 2019**

	<u>Beginning Balance</u>	<u>Contributions and Reclassifications</u>	<u>Investment Earnings</u>	<u>Total Revenue</u>	<u>Expenses and Releases</u>	<u>Grants and Allocations</u>	<u>Ending Balance</u>
Nutter Scholarship Fund	\$ 247,737	\$ 11,765		\$ 11,765			\$ 259,502
Superintendent's Discretionary Fund	87,707	52,954		52,954			140,661
Superintendent's Other Discretionary Fund	5,475,083	2,594,746		2,594,746		\$ (2,251,000)	5,818,829
Men's Rugby Fund							
DFAS (Astronautics Dept)	19,541	4,992		4,992		(8,400)	16,133
Wing Open Boxing	1,368						1,368
Comprehensive Campaign Fund for the Superintendent	17,981					(17,981)	
Friends of Basketball	129,206	8,290		8,290	\$ (54)	(137,442)	
Tony M. Johnson Math Teaching Award	3,108					(120)	2,988
Olmsted Foundation-ROTC Cultural Immerse							
Academics General - License Plates	1,850	1,900		1,900			3,750
AOG SEA Plaques and Memorials	10,002	15,885		15,885		(15,000)	10,887
Unspecified Donor Restricted Funds							
Class of '59 Gift	23,809	6,440		6,440		(30,249)	
Class of '60 Gift	469						469
Class of '61 Gift	2,854						2,854
Class of '62 Gift	12,123					(12,123)	
Class of '63 Gift	1,504					(1,504)	
Class of '64 Gift	77,672						77,672
Class of '65 Gift	4,114						4,114
Class of '66 Gift	133,438						133,438
Class of '67 Gift							
Class of '68 Gift	15,660	4,500		4,500		(7,755)	12,405
Class of '69 Gift	6,379	193		193			6,572
Class of '70 Gift		28,140		28,140		(28,140)	
Class of '72 Gift	5,921						5,921
Class of '73 Gift	649	125		125			774
Class of '74 Gift	57,835						57,835
Class of '75 Gift	375						375
Class of '76 Gift	9,774						9,774
Class of '77 Gift	10,506						10,506
Class of '78 Gift	8,053						8,053
Class of '80 Gift							
Class of '81 Gift	71,742						71,742
Class of '82 Gift	138,884					(138,884)	
Class of '83 Gift	1,762						1,762
Class of '84 Gift	16,753						16,753
Class of '85 Gift	20,732						20,732
Class of '87 Gift	1,564						1,564
Class of '88 Gift	14,753						14,753
Class of '89 Gift	5,154						5,154
Class of '90 Gift	20,195						20,195
Class of '91 Gift	103,590	310		310			103,900
Class of '92 Gift	92,702						92,702
Class of '94 Gift	1,100						1,100
Class of '95 Gift	163						163
Class of '96 Gift	850						850
Class of '02 Gift	51						51

(Continued)

ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY

SCHEDULE OF FUNDS WITH DONOR RESTRICTION - NON-ENDOWMENT
FOR THE YEAR ENDED JUNE 30, 2019

	Beginning Balance	Contributions and Reclassifications	Investment Earnings	Total Revenue	Expenses and Releases	Grants and Allocations	Ending Balance
Class of '10 Gift	206,186	17,876		17,876			224,062
Quasi-endowments							
Visiting Lecturer Systems Engineering	749,567		\$ 14,565	14,565	(5,519)		758,613
McConn Scholarship	837,968		10,135	10,135	(5,398)	(151,277)	691,428
Academic Research	55,820		1,087	1,087	(186)	(56,721)	
Kruzell Defense Policy	27,221		529	529	(200)		27,550
Falcon Foundation	236,270		4,538	4,538	(1,679)	(8,269)	230,860
Falcon Foundation Ackerman	456,600		8,770	8,770	(3,246)	(15,981)	446,143
Admissions - Hennek	57,880		1,125	1,125	(426)		58,579
Football - Hennek	63,675		1,237	1,237	(469)		64,443
LaCrosse and Fencing	36,449		708	708	(268)		36,889
Warrior Remembrance	488,365		9,516	9,516			497,881
Storyteller Exhibit Maintenance Endowment	89,757		1,613	1,613	(642)	(4,868)	85,860
Falcon Heritage Forum Keynote Speaker	100,048		1,944	1,944	(737)		101,255
Falcon Heritage Forum Travel	50,398		979	979	(371)		51,006
Class of 65 endowment	141,457		2,749	2,749	(1,041)		143,165
Character - Legasey	188,965		3,577	3,577	(1,375)	(4,262)	186,905
Character - Schlossberg	284,719		5,390	5,390	(2,072)	(6,421)	281,616
Character - Moore	62,920		1,191	1,191	(458)	(1,419)	62,234
Character - West	166,982		3,161	3,161	(1,215)	(3,766)	165,162
ACES Program	51,165		982	982	(364)	(1,750)	50,033
Honor Education - Class of '75	368,944		7,102	7,102	(2,644)	(10,000)	363,402
Roslyn Schulte Character/Leadership	90,479	1,793	1,767	3,560	(653)	(2,750)	90,636
Class of '80 Excellence in Ethics	142,410		2,767	2,767	(1,049)		144,128
Joseph D. Helton Memorial Award	7,393		144	144	(54)		7,483
O'Malley Award	32,307		628	628	(238)		32,697
Character - AOG	141,719		2,721	2,721	(1,008)	(4,925)	138,507
Class of '80 Oral History/Cadet CLD Fund	222,058		4,018	4,018	(1,619)	(3,910)	220,547
Chuck Bush Memorial Fund	7,021		136	136	(52)		7,105
Friends of Boxing	90,656	200	(2,548)	(2,348)	17	(88,325)	
AOG Class of 2023 Legacy Program	43,579		571	571	(282)	(10,183)	33,685
CGA-Coleman			402	402	(402)		
AOG Heritage Preservation Fund	220,303		4,191	4,191	(15,041)	(749)	208,704
Unrestricted pledges receivable, net	400,000	1,200,000		1,200,000		(400,000)	1,200,000
Total	\$ 12,973,994	\$ 3,950,109	\$ 95,695	\$ 4,045,804	\$ (48,745)	\$ (3,424,174)	\$ 13,546,879

(Concluded)

ASSOCIATION OF GRADUATES OF THE UNITED STATES AIR FORCE ACADEMY

**SCHEDULE OF FUNDS WITH DONOR RESTRICTION - RESTRICTED ENDOWMENT
FOR THE YEAR ENDED JUNE 30, 2019**

	Beginning Balance	Contributions and Reclassifications	Investment Earnings	Expenses and Releases	Grants and Allocations	Ending Balance	Portion to be Held in Perpetuity
General Ira C. Eaker Endowment for Defense Policy Lecture Series	\$ 106,218		\$ 2,039	\$ (755)	\$ (3,700)	\$ 103,802	\$ 67,168
Frank E. & H. E. Hedrick Endowment for Cadet and Faculty Enrichment	233,144		4,476	(1,658)	(8,100)	227,862	151,524
Dr. Henry Kissinger Endowment for National Security Studies	35,940		698	(265)		36,373	20,058
John K. Gerhart Scholarship for French Study	468,587		9,000	(3,410)	(5,453)	468,724	278,658
Donald R. Backlund Endowment for USAFA Military Symposium	21,282		342	(153)	(936)	20,535	11,725
Roger Stringer Award for Outstanding Cadet in Intercollegiate Speech	21,474		388	(154)	(600)	21,108	11,550
Henry S. Walker Endowment for POW Museum	45,020		875	(331)		45,564	13,695
Col. Franklin C. Wolfe Humanities Scholarship	59,038		1,132	(420)	(2,056)	57,694	43,511
WWI Overseas Flyers - American Aviation in WWI	52,273		1,016	(385)		52,904	13,957
Cadet Leadership Enrichment	234,107		4,351	(1,633)	(3,330)	233,495	145,853
A.J. Mione Cadet Award for Outstanding Physics Research	37,284		725	(275)		37,734	19,435
Graduate Dependent Scholarship	98,281		231	(88)	(215)	98,209	95,103
Joseph A. Reich, Sr. Lecture Series	129,077		2,478	(918)	(4,450)	126,187	91,557
305th Bombardment Group Memorial Association - Leadership Education	153,130		2,976	(1,127)		154,979	75,020
Richard Lawson - Award for Outstanding Cadet in Communications	287,583		5,485	(2,040)	(10,617)	280,411	218,000
Jerry C. Lindh - Cadet Honor Awards	18,519		356	(132)	(645)	18,098	8,898
Ross A. LaTorra - Men's Rugby	15,694		305	(116)		15,883	11,053
Computer Science Department Awards	11,912		217	(85)	(300)	11,744	8,338
Warren Sneed - Wings of Blue Jump Team	40,784	\$ 200	779	(286)	(2,000)	39,477	27,942
General Kenneth L. Tallman - Liaison Officer Service Awards	13,391		1,044	(273)	(1,471)	12,691	12,691
General & Mrs. L.I. Davis - Astronautics Community Projects	54,847		982	(389)		55,440	32,676
Graduate and Non-Graduate Awards	93,156		1,712	(671)	(1,950)	92,247	57,084
Laura A. Piper - Squadron Award	5,087		96	(35)	(2,019)	3,129	2,235
Class of '62 - Academy and AOG Projects	41,798		802	(297)	(400)	41,903	24,470
Robert B. Spear - Men's Basketball Player Award	18,581		361	(137)	(1,475)	17,330	8,535
William R. Grace - Maintenance of the Sand Volleyball Court	40,588	500	827	(303)		41,612	20,741
William F. Goodner - Biology Teaching Excellence	17,945		345	(132)		18,158	9,805
Pace Weber - Outstanding Men's Lacrosse Player Award	8,739		170	(64)	(150)	8,695	4,900
Kenneth Thiele - Graduate History Scholarship	27,786		540	(205)		28,121	13,628
William Heiser - Senior Faculty Teaching Award	31,859		619	(235)		32,243	20,000
Q. C. Snyder - Management Department Support	4,022		75	(29)	(125)	3,943	2,700
Richard Buschmann - Graduate Dependent Scholarship	14,642		285	(106)	(500)	14,321	10,345
Class of '74 - Award for Character Development	34,293		651	(723)	(1,150)	33,071	21,500
Class of '59 - NCLS Keynote Speaker	140,152		2,698	(517)	(4,850)	137,483	101,000
Cadet Chapel	14,331		275	(102)	(475)	14,029	10,000
Tober Family - Astronautics Programs	376,840		7,255	(2,702)	(10,000)	371,393	238,615
Peter Brown - Summer Research Institute	23,776		462	(175)		24,063	15,000
Harold Gilbert Character/Leadership Endowment	178,592		3,470	(1,315)		180,747	124,328
Building Operations and Maintenance	2,131,140	37,852	38,160	(41,494)		2,165,658	2,165,658
Long Blue Line Endowment	332,188	36,821	9,270	(24,362)		353,917	333,981
	<u>\$ 5,673,100</u>	<u>\$ 75,373</u>	<u>\$ 107,968</u>	<u>\$ (88,497)</u>	<u>\$ (66,967)</u>	<u>\$ 5,700,977</u>	<u>\$ 4,542,937</u>