



The #1 Learned Skill of Real Estate's Top Earners is Time Blocking

Use this weeks Worx Burst Assignment to reveal the empirical evidence left behind by thousands of top producers. When you protect "even a few hours" each week, you begin to control your income in residential real estate.

You will begin to say to yourself, "every Wednesday from 9 to Noon I protect for my farming activities"!

Name _____ State _____ Sponsor _____

Name of Subdivision _____ Number of Homes _____
 Tax Folio Number _____ Public Elementary School _____
 Public Middle School _____
 Public High School _____

2012 # of MLS Closings _____ Gross Volume _____
 2013 # of MLS Closings _____ Gross Volume _____
 2014 # of MLS Closings _____ Gross Volume _____

Subtotal _____

Subtotal Divided by 2.5

Average Annual Volume _____

Average annual Volume multiplied by 3%

Gross Listing Commission _____

Gross Listing Commission multiplied by 10%

Gross Revenue Projection _____

Gross Revenue Projection multiplied by 10%

Annual Operating Budget _____

Did one listing agent have more than 25%?

Top Listing Agent as percentage _____

**Imagine the type of career you could have, once
you develop your skill set and time management.**

- Bullet Proof Listing Presentation
- Crucial Pricing Conversation
- The Essence of a CMA
- Contract Calamities
- EBOL For Sale By Owner CRM
- Expired Listing Gold Mine
- Customer First Designation
- RESE Staging Expert Designation
- Advanced Staging Consultant
- Social Media just for Real Estate
- Sharkfeeding Rapid Fire
- The Power to Be Series with Richard Flint

It's all here for the taking and it's all completely sponsored so there is never any cost

