

REGISTRATION

FEES:

Registration fees must accompany the registration form. Although walk-ins are welcome, participants registering less than one week prior to the event are not guaranteed printed materials. *Registration is also available on-line at www.tnlta.org.*

- \$ 75 *Members of TNLTA (1st registrant)*
- \$ 50 *Additional registrants from same member company*
- \$150 *Non-members*

To guarantee adequate room setup and availability of materials, please specify the location you will be attending.

Knoxville (9/9) Chattanooga (9/10)
 Nashville (9/11)

Name: _____

Company: _____

Address: _____

Phone: _____

E-mail: _____

Name for Badge: _____



Please complete and return this registration form, along with proper remittance, to:

**TENNESSEE LAND TITLE ASSOCIATION
P.O. Box 528
Mount Juliet, TN 37121-0528**

Credit card payment is available with on-line registration at www.tnlta.org

615-288-3936
E-mail: tnlta@tnlta.org
Contact: Lisa McNamara



TENNESSEE LAND TITLE ASSOCIATION
P.O. BOX 528
MOUNT JULIET, TN 37121-0528

Tennessee Land
Title School
SEPTEMBER 2019

Hacker's Toolbox and Mending Broken Titles

Knoxville 9/9

Chattanooga 9/10

Nashville 9/11

3 hours General CLE

and

3 hours General CE

Applied For

DATES & LOCATIONS

MONDAY, SEPTEMBER 9, 2019

KNOXVILLE

UT Conference Center

600 Henley Street, Knoxville, TN 37902

Room: Posted

Parking available in the garage adjacent to the UT Conference Center

TUESDAY, SEPTEMBER 10, 2019

CHATTANOOGA

DoubleTree by Hilton- Downtown

407 Chestnut Street, Chattanooga, TN 37402

Room: Posted

Valet Parking Available for \$10

WEDNESDAY, SEPTEMBER 11, 2019

NASHVILLE

Nashville School of Law

4013 Armory Oaks Drive, Nashville, TN

Room: Posted

Free Parking Available

To better accommodate the needs of our members, Tennessee Land Title Schools are being offered on numerous dates. We hope that between the three locations, you will find one to fit your schedule.

TAKE ADVANTAGE OF YOUR TNLTA MEMBERSHIP!

In addition to the already discounted member rate, our members may take advantage of an additional discount for multiple attendees from the same office. The first member registrant will pay \$75. Each additional registrant from the same member company will pay only \$50.

AGENDA

8:30- 9:00 am- Registration

9:00-10:30 am

A Hacker's Toolbox

A look at the tools and techniques hackers use to steal your funds

10:30-10:45 am- Break

10:45-12:15 pm

Mending Broken Titles

The claims process, curative actions, coverage disputes, and (be very afraid) underwriter recoupment against issuing agents.

Seminars presented by:

Matthew Grossman

Frantz, McConnell, & Seymour, LLP

Gene McCullough

Title Experts and Management Services

Andy Maloney

Nashville Title, LLC

A Hacker's Toolbox -Cyber-attacks begin with a hacker gaining unauthorized access into a network or e-mail system. Preventing unauthorized access requires a behind the scenes understanding of how hackers operate. This course will demonstrate a variety of software and hardware tools that ingenious hackers use to trick you or your staff. We will discuss common hacking techniques like cybersquatting, employment of homoglyph spoofing, unicodes, tabnapping, and even their malicious use of Outlook's Rules Wizard. We will also review off the shelf, retail hardware devices that can be easily configured to steal your passwords or create backdoors into your network in as little as 30 seconds. Then, once they have gained access, we will discuss the process the hackers go through to hide their network presence and make future password changes worthless.

This session will contain videos and demonstrations covering a variety of hacker approaches that are focused on how to prey on weaknesses in your online presence. Do we invite a hack through our propensity to be too customer-friendly? Is our staff operating too efficiently? Hackers use social engineering to cause you to let your guard down, and then pounce when they see even a minor crack in your defenses. By gaining a better understanding of how a hacker thinks, you can begin to develop new defenses and implement effective staff training programs designed to thwart the hacker's attacks.

Mending Broken Titles: This session will introduce you to the title claims process, starting with the presentation of claims to the underwriter, the various manners by which underwriters will seek to resolve the claim, and what insureds can do if dissatisfied with the underwriter's course of action (or lack thereof). This presentation will also include a discussion of recoupment by underwriters against issuing agents. These issues include the nature and scope of coverages, exceptions, and exclusions within ALTA owner and loan policies (and the sizable differences between the two); an overview of curative title litigation and out-of-court solutions; and litigating coverage disputes and bad faith claims. This program will also include a survey of several title claims the speaker has handled over the year and discussions as to how those claims could have been avoided.

UPCOMING EVENTS

2019 HOT TOPICS
November 8, 2019
AT&T Building