



# HOT TOPICS IN REAL ESTATE 2020

Co-Sponsored by the Tennessee Land Title Association  
and the Tennessee Bar Association



**9:00 - 10:00**      **2020 Tennessee Real Estate Case Law Update**  
**Josh Denton, *Frost Brown Todd, LLC***

In an interactive presentation of recent real estate cases involving Tennessee law, participants will have the opportunity to guess the outcome of each case based on a summary of its key facts. The real outcome and practical takeaways will also be shared during the presentation.

**10:00-10:30**      **2020 Tennessee Legislative Report**  
**Charles B. Welch, Jr., *Farris Mathews Bobango Public Strategies, LLC; TNLTA Legislative Counsel***

Chuck Welch will provide a Legislative update for attendees. Topics to be discussed include legislation affecting the Real Estate and Title industry and major legislation.

**10:30-10:40**      **Break**

**10:40-11:40**      **HOA Issues In An Ever-Changing World**  
**Scott D. Weiss, *Ortale Kelley Law Firm***

Dealing with constantly changing political & social issues, COVID-related challenges, unnecessary hurdles created by HOA documents and problematic trends all create new problems for HOAs.

**11:40-12:30**      **Lunch**

**12:30-1:30**      **Tennessee Association of Realtors Commercial Purchase and Sale Agreement / Terms Not To Be Overlooked For The Closing**  
**Ron Poe, *The Poe Firm PC***

This Session will review the Tennessee Association of Realtors Form Commercial Purchase and Sale Agreement and related Exhibits. The Speaker will cover pertinent terms that Should Not Be Overlooked For The Closing.

**1:30 – 2:30**      **Force Majeure, Notice Provisions and Other Boiler Plate Items**  
**Robyn Askew, *Lewis, Thomason, King, Krieg & Waldrop, P.C.***

This session will provide guidance on negotiating contract provisions that are often overlooked, but in light of the pandemic deserve closer scrutiny.

**2:30 – 2:40**      **Break**

**2:40 – 4:10**      **Vacation Homes, Mobile Phones, And Student Loans:  
RPC 5.5 In a (Hopefully) Post-Pandemic World**  
**Brian Faughnan, *Lewis, Thomason, King, Krieg & Waldrop, P.C.***

This session will discuss developments in 2020 impacting lawyers who practice across state lines and explore in what ways the restrictions and authorizations laid out in RPC 5.5 regarding the practice of law in states where a lawyer is not licensed do, or do not, make sense when more and more lawyers and firms are performing remote work. This session will also offer a refresher on how our ethics rules embed a choice of law regime for disciplinary infractions through RPC 8.5.