



All Together Better.

# Traction and Trends in Value-Based Care

Gary Hyman, SVP - VBC  
July 25, 2025





VBC Adoption  
CMS Proposed Rule, 2026  
VBC Challenges  
VBC Opportunities



# VBC Adoption



- CMS aims to have all Medicare fee-for-service beneficiaries in a value-based care relationship by 2030

In 2025, 53.4% of Traditional Medicare beneficiaries are already participating in accountable care relationships, a 4.3% increase from the previous year and the largest annual increase since CMS started tracking these numbers.

This includes **476 Accountable Care Organizations (ACOs) in the Shared Savings Program**, representing 11.2 million people with Traditional Medicare.

The **ACO REACH model comprises 103 ACOs** that care for approximately 2.5 million people with Traditional Medicare.

A new model, **ACO PC Flex**, was launched in 2025 with **24 ACOs** covering 349,000 people enrolled in Traditional Medicare.

# 2023 QPP Participation



	2021	2022	2023
Total number of Advanced APM participants	333,658	420,591	505,210
Total number of QPs	271,231	384,105	463,669
Total number of Partial QPs	3,365	2,528	1,339

Qualifying APM Participants (QPs) receive at least **50%** of Medicare Part B payments OR see at least **35%** of Medicare patients through an Advanced APM Entity

Partial QPs receive at least **40%** of Medicare Part B payments OR sees at least **25%** of Medicare patients through an Advanced APM Entity

# 2023 MIPS Participation



**Table 1. Overall MIPS Participation**

	2021	2022	2023
Number of MIPS Eligible Clinicians (All)	698,863	624,209	541,421
Number of MIPS Eligible Clinicians (Non-Reporting <sup>2</sup> )	41,082	35,554	32,631
Percent of MIPS Eligible Clinicians (Non-Reporting)	5.88%	5.86%	6.03%

**Table 2. Changes in MIPS Participation**

	Change from 2021 to 2022 (Number)	Change from 2021 to 2022 (Percentage)	Change from 2022 to 2023 (Number)	Change from 2022 to 2023 (Percentage)
MIPS Eligible Clinicians (All)	-74,674	-10.68%	-82,788	-13.26%
MIPS Eligible Clinicians (Non-Reporting <sup>2</sup> )	-4,528	-11.02%	-3,923	-10.73%

Source: QPP Resource Library

# 2023 MIPS Performance Year



Total clinicians who will receive a MIPS payment adjustment



Total non-reporting clinicians (clinicians who didn't submit data) receiving a MIPS payment adjustment<sup>1</sup>



Total number of QPs<sup>2</sup>



Total number of Partial QPs<sup>2</sup>



of all clinicians receiving a MIPS payment adjustment were non-reporting (didn't submit data).<sup>1</sup>



of clinicians in small practices<sup>3</sup> receiving a MIPS payment adjustment were non-reporting (didn't submit data).<sup>1</sup>



of solo practitioners receiving a MIPS payment adjustment were non-reporting (didn't submit data).<sup>1</sup>

Performance Threshold
75 pts

Mean Final Score
83.18 pts (Overall)
79.96 pts (Traditional MIPS)
94.35 pts (APM Performance Pathway)
82.87 pts (MVPs)

Median Final Score
85.49 pts (Overall)
82.11 pts (Traditional MIPS)
94.62 pts (APM Performance Pathway)
87.86 pts (MVPs)

# 2023 MIPS Scores



**Table 29. 2023 Final Scores and 2025 Payment Adjustments**

Status	Final Score		Payment Adjustment	
	Mean	Median	Mean	Median
MIPS Eligible Clinicians (All)	83.18	85.49	0.59%	0.90%
MIPS Eligible Clinicians (Engaged <sup>36</sup> )	85.54	86.59	0.86%	1.00%
MIPS Eligible Clinicians (Non-Reporting <sup>40</sup> )	46.35	75.00	-3.59%	0.00%

The mean is the average of a set of numbers, found by adding all the values and dividing by the number of values. The median is the middle value in a sorted list of numbers



# New Program and Proposed Rule, 2026

## Transforming Episode Accountability Model (TEAM)

Selected hospitals would be responsible for coordinating the care of Medicare beneficiaries who undergo certain surgical procedures, from the time of surgery until 30 days after the patient leaves the hospital.

“Pave the way for managing episodes as a standard practice in Traditional Medicare”

TEAM is a 5-year program that starts on January 1st, 2026, and ends on December 31st, 2030. Final data submission of clinical data elements and quality measures is in CY 2031

# 2026 TEAM



Notably, and consistent with the CMS Innovation Center strategy to drive accountable care and ***integrate specialty care and primary care***

The model is designed to complement longitudinal care management through policies that align with Accountable Care Organizations (ACOs) and ***promote primary care referral.***

# TEAM Eligible Episodes

1. Coronary Artery Bypass Graft (CABG)
2. Lower Extremity Joint Replacement (LEJR)
3. Major Bowel Procedure
4. Surgical Hip/Femur Fracture Treatment (SHFFT)
5. Spinal Fusion

These episodes represent high-expenditure, high-volume care delivered to Medicare beneficiaries.

# TEAM Quality Measures



Measure title	Eligible Episodes	Performance Years (PY)	Sourced From
Hybrid Hospital-Wide Readmission	All	PY 1-5	Inpatient Quality Reporting (IQR)
Inpatient THA/TKA PRO-PM	LEJR	PY 1-5	Inpatient Quality Reporting (IQR)
PSI 90	All	PY 1	Hospital Acquired Condition Reduction Program (HACRP)
HH-Falls w/ Injury eCQM	All	PY 2-5	Inpatient Quality Reporting (IQR)
HH-Post-Respiratory Failure eCQM	All	PY 2-5	Inpatient Quality Reporting (IQR)
Failure to Rescue Claims	All	PY 2-5	Inpatient Quality Reporting (IQR)
Information Transfer PRO-PM	All	PY 3-5	Outpatient Quality Reporting (OQR)

# TEAM Participation Tracks

## Track 1 (only available in PY 1)

Track 1 has financial upside only. Hospitals will be rewarded for their work to improve quality and cost outcomes for their episodes, but will not be held financially accountable for poor cost results. Everyone starts in Track 1.

- 10% positive quality score adjustment
- 10% stop-gain limit (applied after quality score adjustment)

## Track 2 (available PY 2-5) (limited participants)

Track 2 has two-sided financial risk:

- 10% positive quality score adjustment OR 15% negative quality score adjustment
- 10% stop-gain and stop-loss limits (applied after quality score adjustment)

Participants are limited to Safety Net Hospitals, Rural Hospitals, Medicare Dependent Hospitals (MDH), Sole Community Hospitals (SCHs) or essential access community hospitals.

## Track 3 (available PY 1-5)

Track 3 has two-sided financial risk:

- 10% positive and negative quality score adjustment and 20% stop-gain and stop-loss limits (applied after quality score adjustment)

# Proposed Rule Highlights

## MIPS Performance Threshold Held Steady at 75 Points

### Category Weights remain unchanged



# Proposed Rule Highlights - COST



No expansion/reduction to the existing 35 cost measures

Update candidate event and attribution rules for the Total Per Capita Cost (TPCC) measure.

CMS proposes to exclude advanced practice non-physician practitioners (NPs, PAs, and CCNSs) from TPCC attribution if they are part of a group where all other clinicians are excluded based on specialty.

This addresses concerns about the inappropriate attribution of specialty groups due to the billing patterns of these practitioners

# MVP Highlights



POLICY AREA	EXISTING POLICY	CY 2026 PROPOSED POLICY
<b>MIPS Value Pathways (MVPs) Development and Strategy</b>		
<b>MVP Development and Maintenance</b>	<b>MVP Inventory</b> There are 21 MVPs finalized for reporting in the CY 2025 performance period.	<b>MVP Inventory</b> We're proposing to add 6 new MVPs* to the MVP inventory: <ul style="list-style-type: none"><li>• Diagnostic Radiology</li><li>• Interventional Radiology</li><li>• Neuropsychology</li><li>• Pathology</li><li>• Podiatry</li><li>• Vascular Surgery</li></ul>

# MVP Reporting



Policy Area	Existing Policy
<b>Subgroup Reporting: Small Practice and Multispecialty Group</b>	Participation Options: Multispecialty groups that want to report an MVP must register at the subgroup, individual, or APM Entity level.

Proposed Policy
<p>Multispecialty groups that are small practices (15 or fewer clinicians) would still be able to register to report an MVP as a group.</p> <p>Multispecialty groups that are small practices wouldn't be required to register as subgroups if they didn't want to report as individuals.</p>

# MVP Reporting



Policy Area	Existing Policy
<b>MVP Reporting: Single Specialty Group</b>	Definition/ Determination A single specialty group means a group that consists of one specialty type as <b><u>determined by CMS using Medicare Part B claims.</u></b>

Proposed Policy
Groups <b>would attest to their specialty composition</b> (whether they're a single specialty or multispecialty group that meets the requirements of a small practice) during the MVP registration process.

# Proposed Rule Highlights



19 Measures that belong to Speciality Sets with limited measure choice and many topped out revert to the past benchmark (10 point availability)

Performance Rate	Available Points
84 – 85.9%	1 – 1.9
86 – 87.9%	2 – 2.9
88 – 89.9%	3 – 3.9
90 – 91.9%	4 – 4.9
92 – 93.9%	5 – 5.9
94 – 95.9%	6 – 6.9
96 – 97.9%	7 – 7.9
98 – 98.9%	8 – 8.9
99 – 99.99%	9 – 9.9
100%	10

# Improvement Activities Update



POLICY AREA	EXISTING POLICY	CY 2026 PROPOSED POLICY
<b>Improvement Activities Performance Category</b>		
<b>Improvement Activities</b>	<p><b>Inventory</b></p> <p>There are 104* improvement activities available for the 2025 performance period.</p> <p>*Please note that on May 6, 2025, we announced the <a href="#">suspension of 8 improvement activities</a> for the 2025 performance period.</p>	<p><b>Inventory</b></p> <p>We're proposing the following changes to the improvement activities inventory for the 2026 performance period:</p> <ul style="list-style-type: none"><li>• Addition of 3 new activities (See <a href="#">Appendix D</a>)</li><li>• Modification of 7 existing activities</li><li>• Removal of 8 activities (See <a href="#">Appendix E</a>)</li></ul> <p>We're also proposing to remove the Achieving Health Equity (AHE) subcategory for improvement activities and to add the Advancing Health and Wellness (AHW) subcategory to replace it.</p>

# Improvement Activities Update



There are several proposed changes to the list of improvement activities (IAs), including:

- 3 proposed new IAs, including Patient Safety in Use of Artificial Intelligence (AI).
- 7 changes proposed to existing IAs (predominantly measure ID changes).
- 8 proposed removals, which are the same as the measures [suspended in 2025](#):
  - AHE\_5: MIPS Eligible Clinician Leadership in Clinical Trials or CBPR
  - AHE\_8: Create and Implement an Anti-Racism Plan
  - AHE\_9: Implement Food Insecurity and Nutrition Risk Identification and Treatment Protocols
  - AHE\_11: Create and Implement a Plan to Improve Care for Lesbian, Gay, Bisexual, Transgender, and Queer Patients
  - AHE\_12: Practice Improvements that Engage Community Resources to Address Drivers of Health
  - ERP\_3: COVID-19 Clinical Data Reporting with or without Clinical Trial
  - PM\_6: Use of Toolsets or Other Resources to Close Health and Health Care Inequities Across Communities (Use of toolset or other resources to close healthcare disparities across communities)
  - PM\_26: Vaccine Achievement for Practice Staff: COVID-19, Influenza, and Hepatitis B

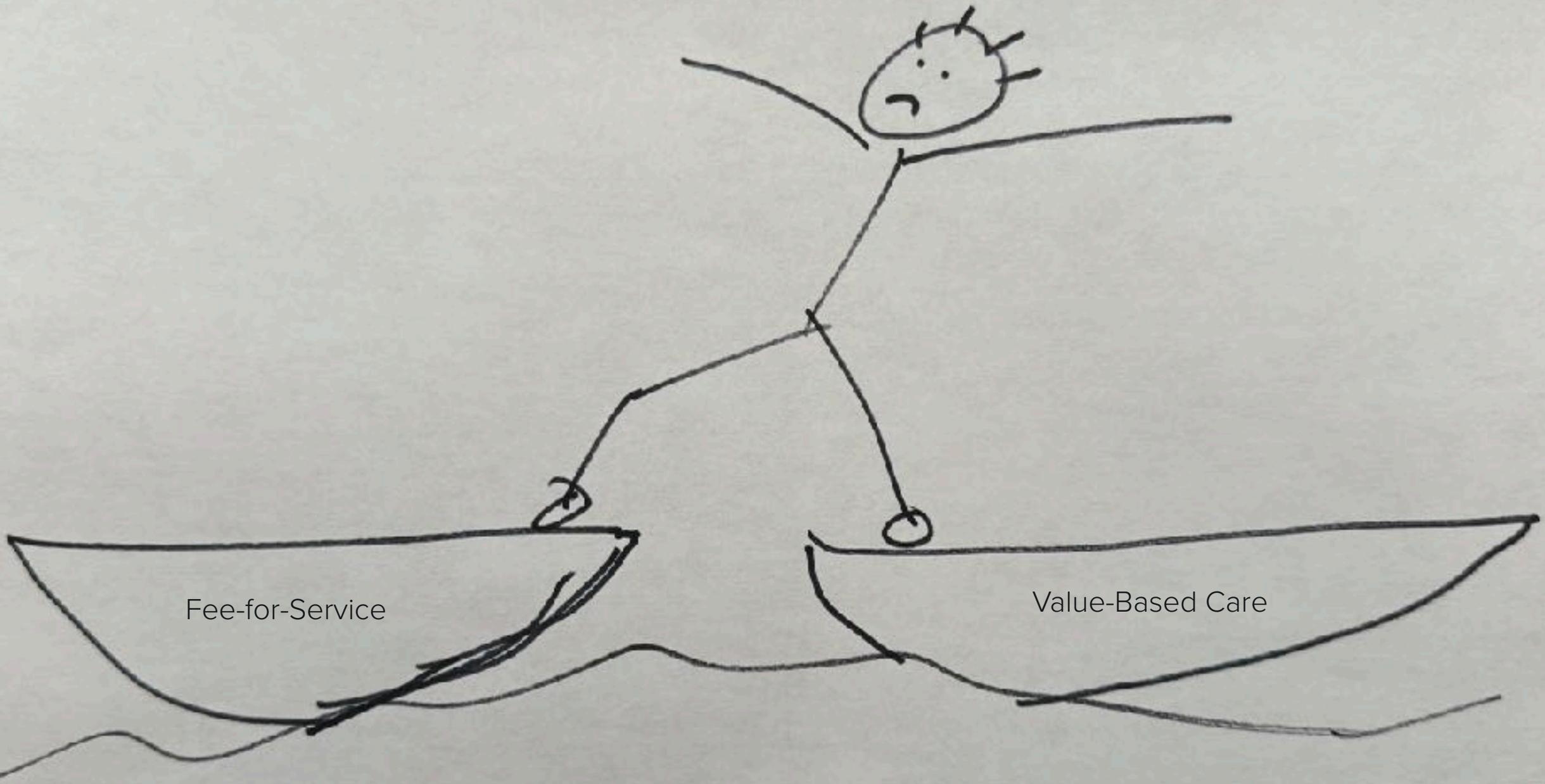
# Traditional MIPS to MVP Transition



Although CMS reiterated its intention to sunset traditional MIPS and transition to mandatory MVP participation, no proposal was included in the rule. Previously, CMS requested feedback on potentially requiring MVP participation as early as 2029



# VBC Challenges



Fee-for-Service

Value-Based Care

# *Clinical processes and infrastructure are designed for a volume-driven, fee-for-service environment*

Nearly half—49%—of solo physicians were penalized, as were 29% of small practices and 18% of rural practices.



# *The administrative complexity and burden that VBC carries can be overwhelming*

**Multiple changes each year,  
complex programs from various  
payers and a lack of information  
technology support**



Finding usable data  
costs money...  
...and is just miserable



Preparing and reporting data for these [quality] metrics required an estimated **108,478 person hours**, with an estimated personnel cost of **\$5M**



Physicians spent an average of **16 minutes and 14 seconds** per encounter using EHRs, with **chart review [accounting for] 33%...**



*Value-Based Care programs require data that is typically locked away in scanned documentation and multiple technologies*

**Care information is scattered across EHRs, payer portals, PDF clinical notes, and spreadsheets.**



# EMRs are bloated and getting worse

**\$30B**

US Health spending on EMRs since 2008

**53 Notes**

Avg number of documents in an EMR per patient

**60%**

Growth in the size of an average medical chart, 2009 - 2018

# Data is being shared but major gaps remain

**75%**



Share of hospitals participating in at least one health information exchange

**35%**



Of Medicare patients see five or more physicians for care

**34%**



Of primary care doctors report missing key data on patients

# Better data required for value-based care

**55%**



Of healthcare spending now tied to some form of value-based payments...

- \$ Quality Metric Coding/HEDIS**
- \$ Risk Adjustment (Disease Burden Coding)**
- \$ Outcomes metrics**
- \$ Population management data**

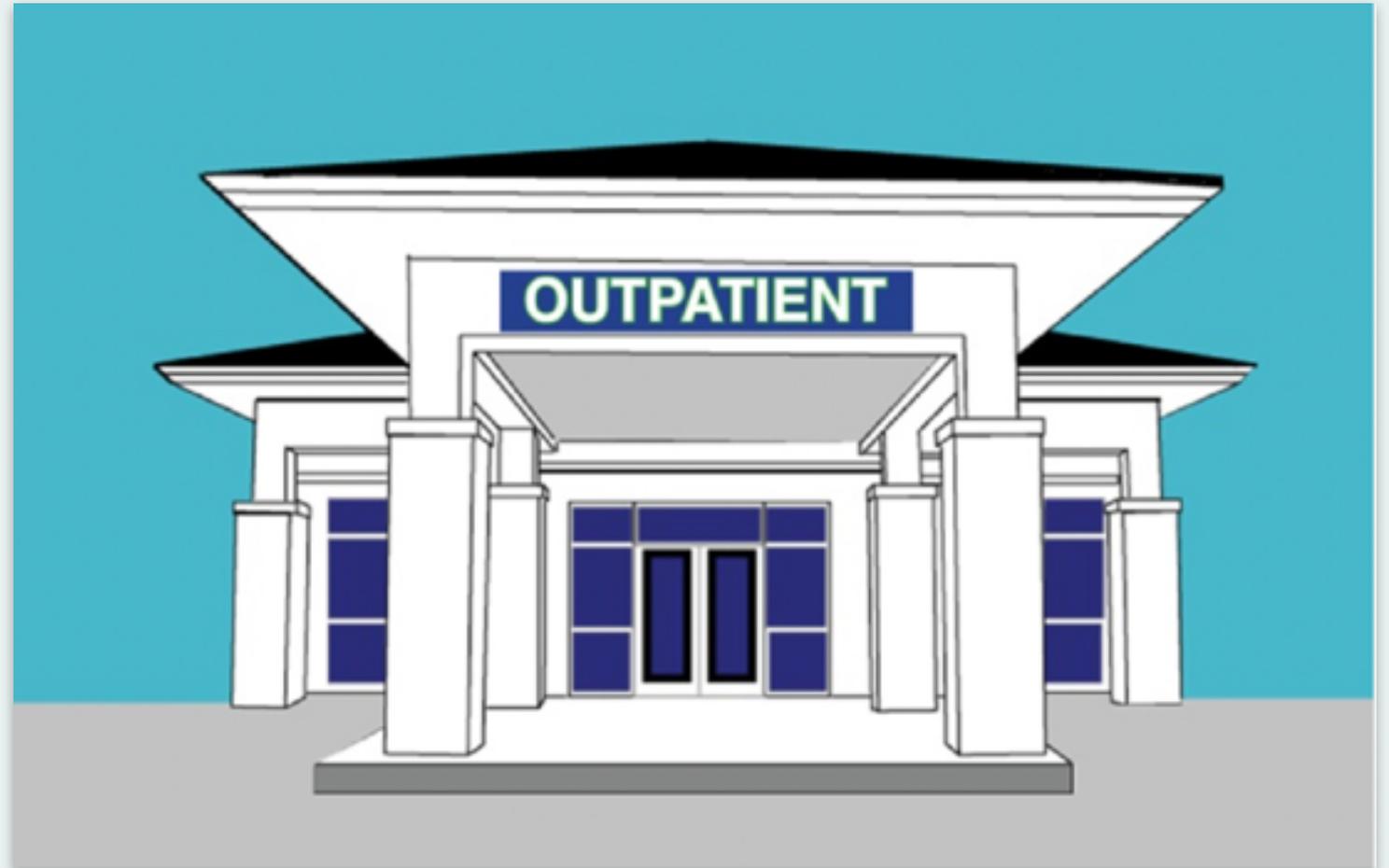
# *Industry Consolidation brings additional VBC complications*

**Most groups are together in name only, with disparate technology and processes**



# *Ambulatory Surgery Centers help with cost, but often bring complications for VBC programs*

**Most are developed with stand-alone technology, making it difficult to reach measure compliance**



# *Value-Based Care is a Team Sport*





# VBC Opportunities

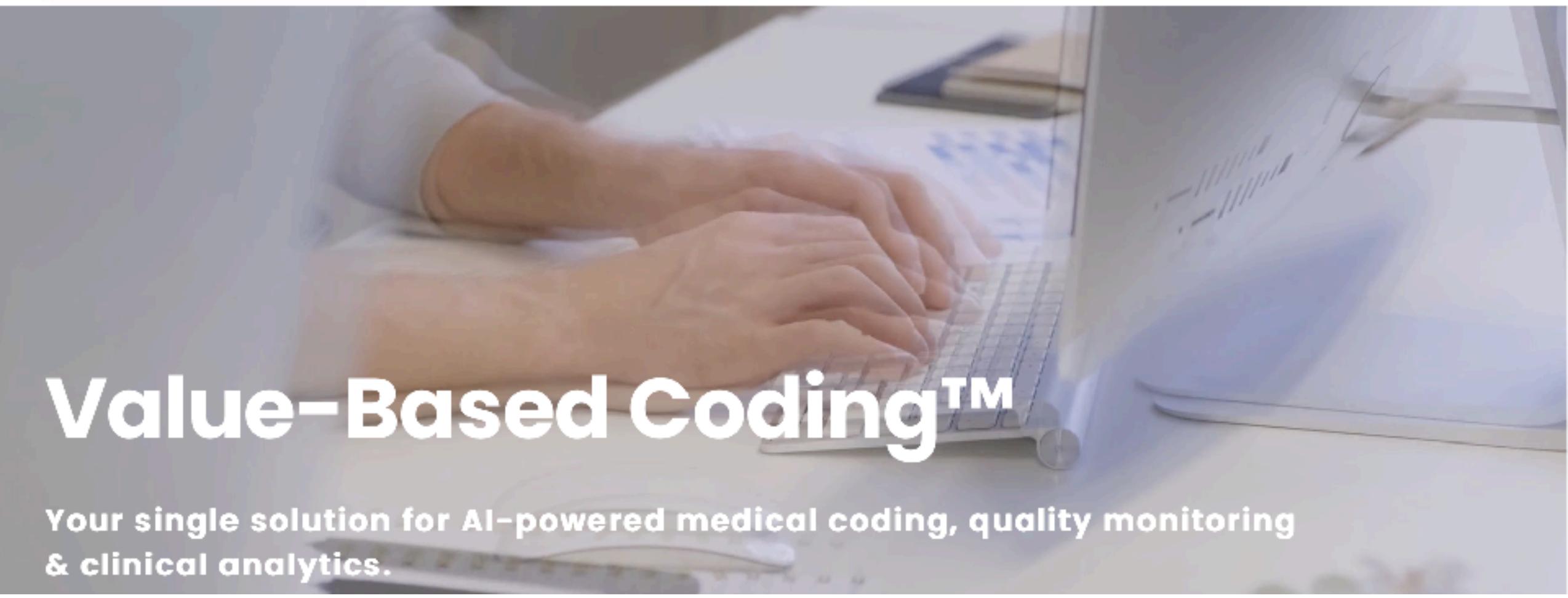
# *Value-Based Care is a Team Sport*





# Qualified Registries overcome technology and measure challenges

A screenshot of the Quality Payment Program website. The page features a white header with the 'Quality Payment PROGRAM' logo on the left. To the right of the logo is a search bar labeled 'Search (beta)' with a magnifying glass icon. Further right is a link that says 'Give feedback about the Search experience'. Below the search bar is a navigation menu with five items: 'About' (The Quality Payment Program), 'MIPS' (Merit-based Incentive Payment System), 'APMs' (Alternative Payment Models), 'Resources' (Help, Support and Resources), and 'Sign In' (Manage Account and Register). The main content area has a dark blue background with the text '2025 Qualified Clinical Data Registries (QCDRs) Qualified Posting' in white. Below this, there is a white box containing a blue 'Download File' button with a download icon, followed by the text '2025 Qualified Clinical Data Registries (QCDRs) Qualified Posting' and '2025 QCDR Qualified Posting.xlsx (230 KB)'.



# Value-Based Coding™

Your single solution for AI-powered medical coding, quality monitoring & clinical analytics.

# KAID's Value Based Coding... *AI for Using All EMR Data*

## Failure of Traditional Medical Coding

## Value Based Coding™



<b>More value</b> »	<ul style="list-style-type: none"> <li>Administrative workflow</li> </ul>	<ul style="list-style-type: none"> <li>Administrative &amp; clinical workflow</li> </ul>
<b>Expanded Goals</b> »	<ul style="list-style-type: none"> <li>Only assigns all the correct codes, at best</li> </ul>	<ul style="list-style-type: none"> <li>Assigns all the correct codes</li> <li>Arms care team with actionable insights</li> </ul>
<b>New revenue models</b> »	<ul style="list-style-type: none"> <li>Fee-for-service only</li> </ul>	<ul style="list-style-type: none"> <li>Fee-for-service &amp; risk-based combined</li> </ul>
<b>Richer Metrics</b> »	<ul style="list-style-type: none"> <li>Revenue capture</li> <li>Coding accuracy</li> <li>Low coding costs</li> </ul>	<ul style="list-style-type: none"> <li>Revenue capture</li> <li>Coding accuracy</li> <li>Low coding costs</li> <li>Quality metric capture</li> <li>Provider efficiency</li> </ul>
<b>More Data</b> »	<ul style="list-style-type: none"> <li>Only encounter notes</li> </ul>	<ul style="list-style-type: none"> <li>All medical notes</li> <li>Health Exchange Data</li> <li>EMR structured data</li> <li>Claims data</li> </ul>
<b>Underpinning tech</b> »	<ul style="list-style-type: none"> <li>Rules-based systems</li> </ul>	<ul style="list-style-type: none"> <li>Validated, ethical Artificial Intelligence</li> </ul>
<b>Engaged Physicians</b> »	<ul style="list-style-type: none"> <li>Limited, transactional, disruptive</li> </ul>	<ul style="list-style-type: none"> <li>Ongoing and appreciated</li> </ul>



**KEY TO SUCCESS**



Great people using best-in-class AI

# Patient outcomes data is just the beginning for improving your ROI

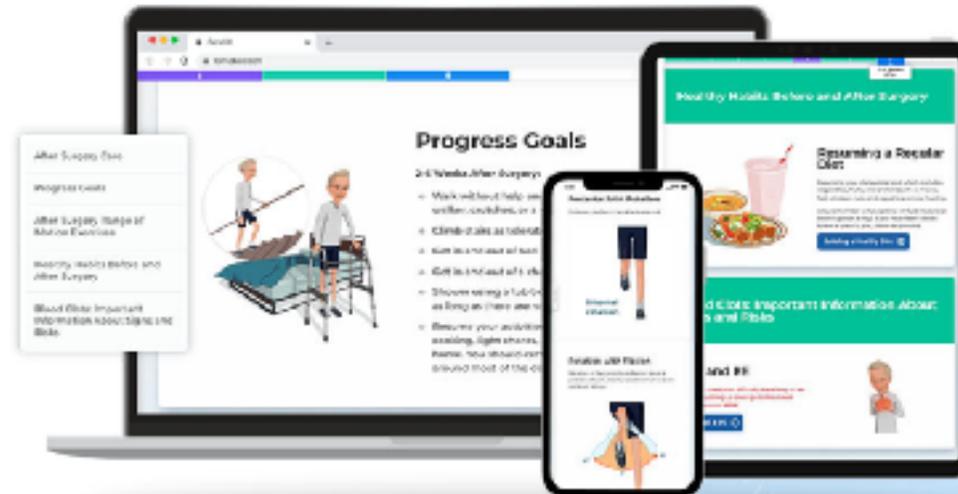
- Comprehensive patient intelligence platform
- Patient-reported outcomes + objective clinical + surgical information gathered at every touchpoint
- Visual analyses for easy understanding and interpretation
- Useful for clinicians, physicians, therapists, researchers, marketers, and financial leadership
- Developed since 2009 from more than 100 pioneering patents



Contact Us

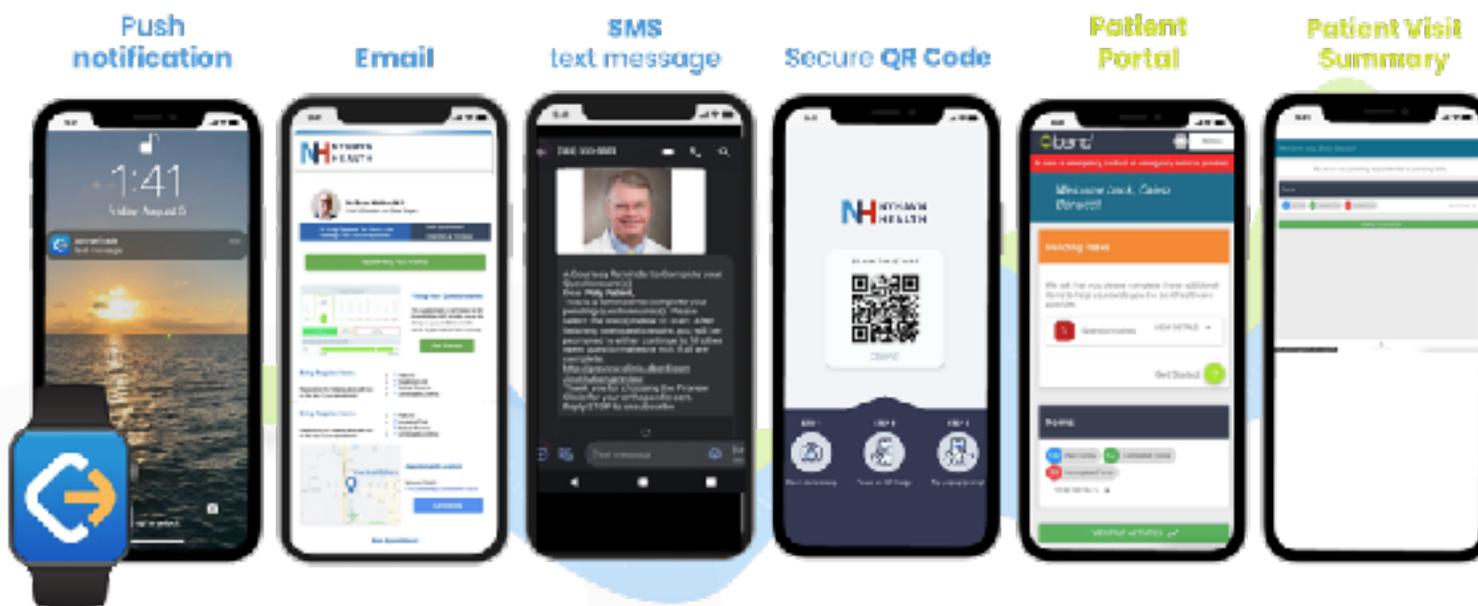
## Making PROs Make Sense to Patients

- **Shorter, More Relevant Forms:**  
Adaptive technology tailors questions to patient conditions, reducing burden
- **Improved Understanding = Better Compliance:**  
Patients see how their input informs treatment options
- **Satisfaction Improvement Opportunities:**  
Patients feel heard, understood, and more in control of their care



## Empowering Value-Based Care with PROs

- OBERD helps providers and patients **co-navigate care**
- PRO completion: **up to 30 % higher** than industry benchmarks
- Adaptive, **bite sized surveys** with **OBERD CAT**
  - Dynamic logic trims 40-60% of questions; avg. completion < 3 min



 sharecare