

# “LEAD TO WIN” BUILDING HIGH PERFORMING TEAMS

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## HOUSE RULES

-  **Safe Space For Sharing**
-  **Participate Using Popcorn Method**
-  **Bring The Energy!**



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# HUMBLE BEGININGS



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# OVERCOMING THE ODDS



## ODDS OF MAKING IT IN THE NFL

• H.S. Football Players	1,086,627	• Invited to Combine	350
• H.S. Football Seniors	310,465	• Players drafted by NFL	256
• NCAA Football Players	70,147	• Rookies making a Team	300
• NCAA FR Playing FB	20,042	• % of players NCAA to NFL	1.6%
• % of HS players to NCAA	6.5%	• NFL players reaching YR 4	150
• NCAA SRs playing FB	15,588	• 2014 NFL Min Salary	\$420,000
• Players scouted by NFL	6,500	• Income after Taxes (est.)	\$252,000

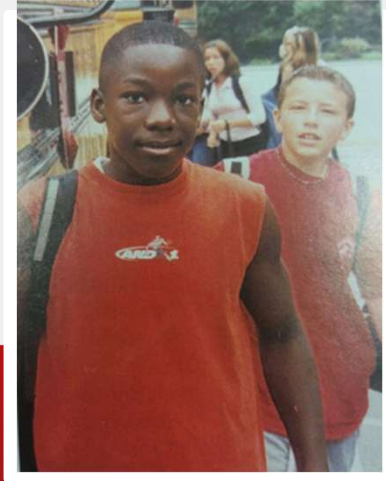
If your lucky enough to be one of the 6.5% to become a NCAA football player, and one of the 1.5% of that group to make it to the NFL, you'll be lucky to get **THREE** years out of it. At a minimum salary, you wont make enough to live on for the rest of your life.

**WHAT'S GOING TO PROVIDE FOR YOU AND YOUR FAMILY AFTER FOOTBALL IS OVER?**

**YOUR COLLEGE EDUCATION!**

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# OVERCOMING THE ODDS



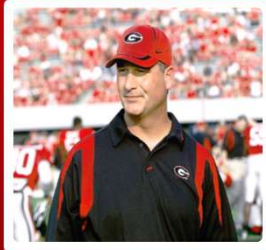
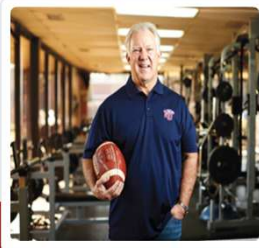
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# MY JOURNEY



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# MY TEAM



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## ENEMIES OF TEAMWORK

-  **DISTRACTIONS**
-  **Division**
-  **Doubt**
-  **Discouragement**



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## CHAMPIONSHIP CULTURE

-  **Clarity Improves Productivity**
-  **Operate At The Level Of Your Vision**
-  **Hold The Standard, Sustain The Culture**



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**CHAMPIONSHIP  
CULTURE CHECK-IN**

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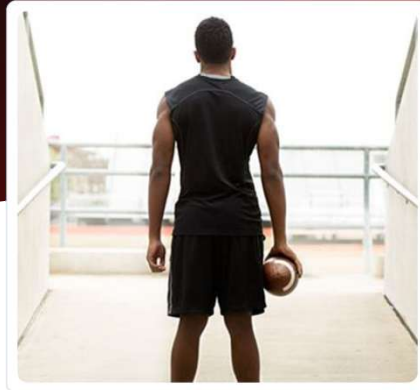


**WHAT IS YOUR VISION FOR YOUR TEAM?  
WHAT WILL IT REQUIRE?**

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## WIN THE GAME BEFORE THE GAME



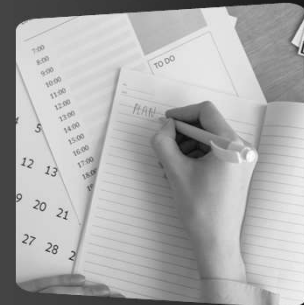
PROACTIVE VS. **REACTIVE**

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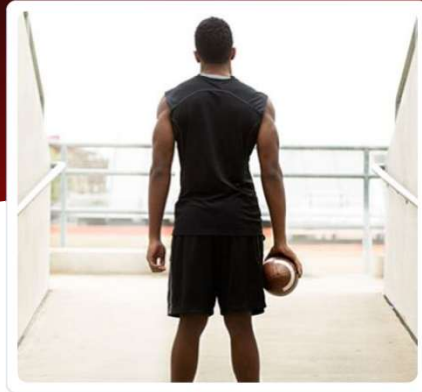
## WIN THE GAME BEFORE THE GAME

- ✓ Understand Your Opponent
- ✓ Know Your Competitive Edge
- ✓ Establish Winning Routines



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## WINNING TEAM BLUEPRINT

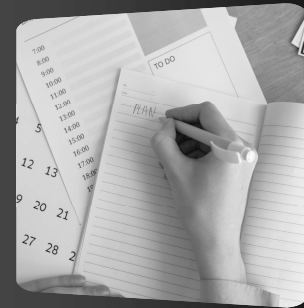


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## WIN THE GAME BEFORE THE GAME

- ✓ **What Gets In The Way Of Our Success?**
- ✓ **What Is Our Competitive Edge?**
- ✓ **One Mindset Shift We Need To Win As One?**



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# LEVERAGE YOUR TEAM



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COMMUNICATE



CONNECT



CARE

A Gallup study showed that employees with a supportive team and a caring manager were **70%** less likely to experience burnout.



# OWN YOUR **ROLE**



What Do I Bring To The Team?



One Thing I Will Do Better Starting Today?



A Gallup study showed that employees with a supportive team and a caring manager were **70%** less likely to experience burnout.

# **CELEBRATE** THE WINS



## CELEBRATE THE WINS



Seek To Understand



Acknowledge and Encourage Others



Track Your Wins



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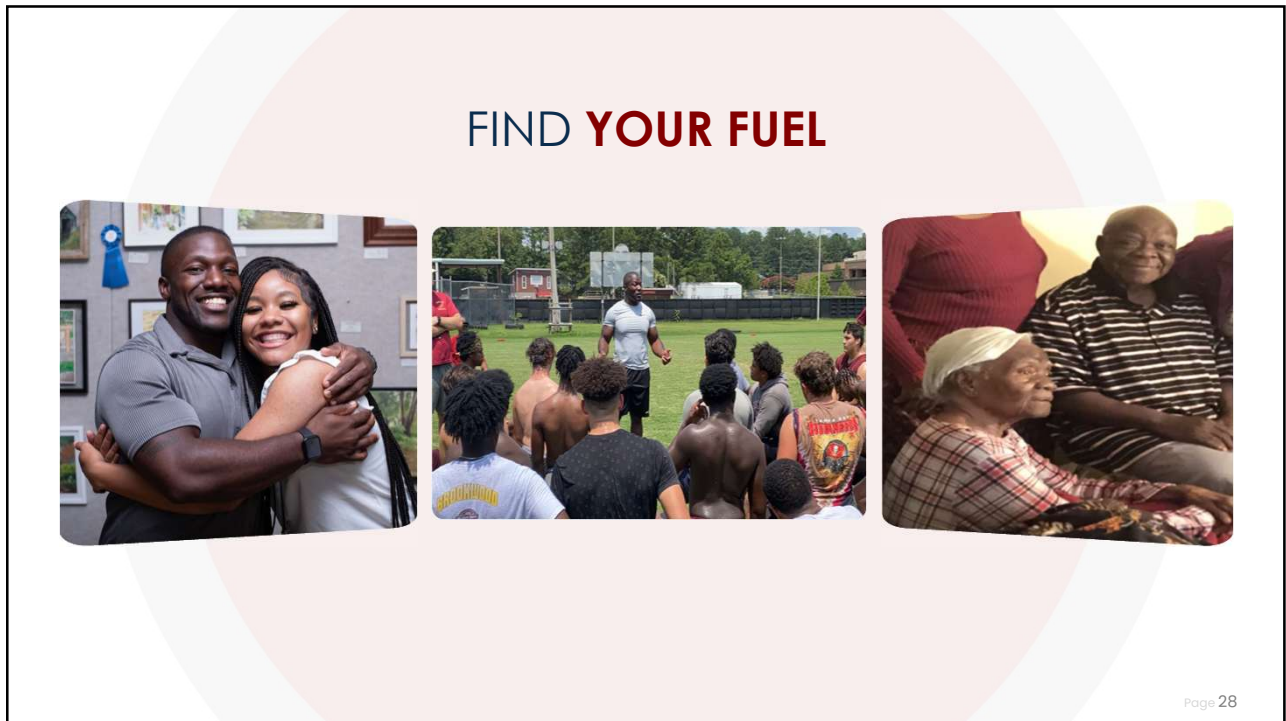
## RECOGNIZE THE CHAMPIONS



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# FINAL COMMITMENT

-  **What Is My Fuel When Things Get Tough?**
-  **What Legacy Do I want To Leave?**
-  **One Way I will Contribute To The Team?**



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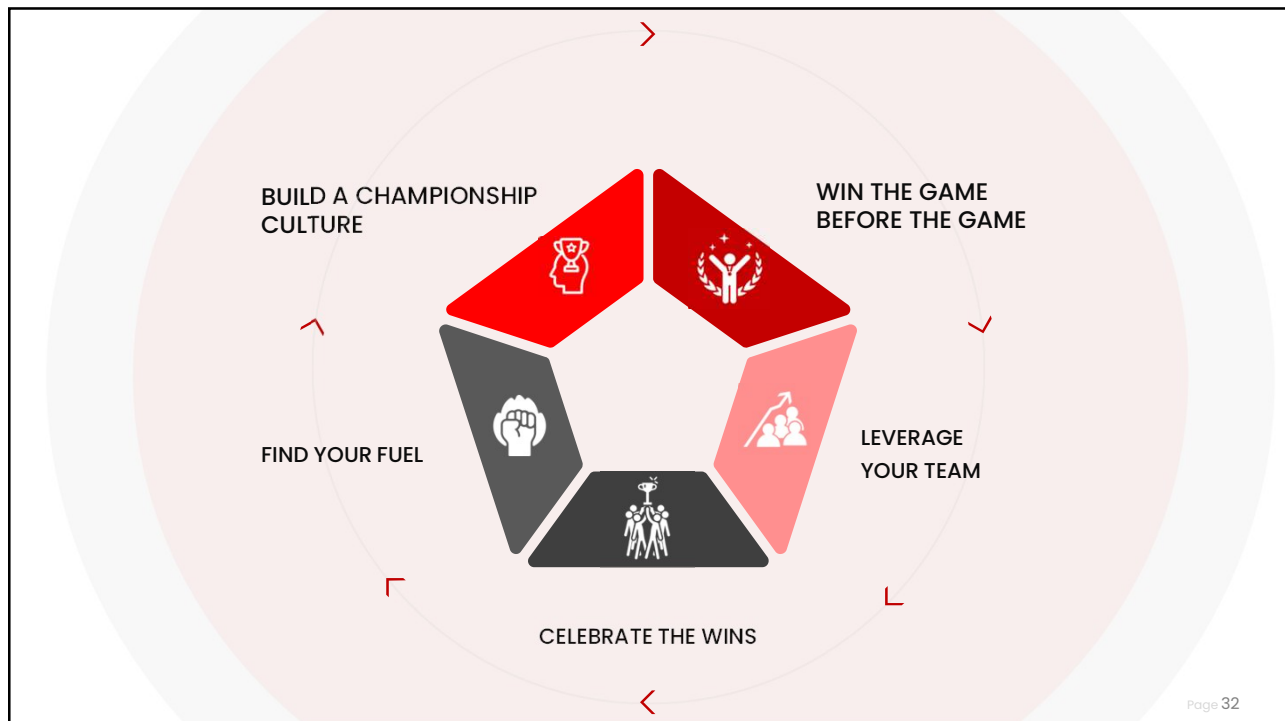
**WHAT IS YOUR FUEL?  
HOW WILL YOU OPERATE AS  
ONE TEAM?**

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**CONNECT WITH ME**

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*Available For **Speaking, Coaching, and Consulting***

**FEEDBACK WANTED**



**CODE: 1188**