

Selling thru Chaos

It's Time to Drive Your Sales Results!



Primary Theme:

From his book, *Dynamic Sales Combustion*, learn how to do more than having just a sales vehicle; learn how to fire up your sales engine and drive sales to new levels. Discover the high-energy power of enhancing perceptions and mastering sales activities like contacting and follow-up.

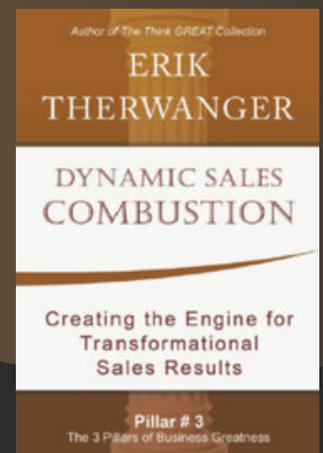
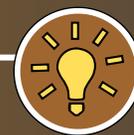
Key Takeaways:

Attendees will discover the sales strategies and techniques necessary to open new opportunities, stay motivated, and impact their clients at higher levels during these unprecedented times. With an emphasis on understanding the sales engine that powers their sales vehicles, sales leaders will learn new ways to enhance their performance while achieving greater results. Today's sales leaders will unleash their unlimited potential!

- Learn strategies to enhance your mindset
- Understand how to identify and gather important data
- Discover new ways to build deeper relationships
- Create the structure necessary for gold-medal results

Interactive Options:

- Handouts for note-taking
- Digital polls during the keynote
- Implementation Course after the keynote - Think GREAT Academy



SPEAKER

Erik Therwanger

Founder & Author of Think GREAT

Erik Therwanger provides three core components – known as E³: Engage – Empower – Elevate

www.ThinkGREAT90.com