



PRESS KIT

THE CLEAR CHOICETM
IN RESIN DISTRIBUTION.



AMCO[®]
POLYMERS

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ABOUT AMCO POLYMERS

Amco Polymers is an agile, solutions-focused distributor and compounding company with an extraordinary breadth in resin selection. For more than 60 years, Amco has provided customers with peace of mind by building genuine relationships, providing responsive 24-hour customer service, and delivering with industry-leading logistics. Our comprehensive and diverse line card coupled with our knowledgeable and experienced sales/technical team allows us to provide customers with solutions optimized around cost and performance. This solutions-focused approach has accelerated Amco's growth into major markets such as automotive, packaging, industrial, healthcare, electrical/electronics, and consumer durables. For more information, visit AmcoPolymers.com.

HISTORY

Amco Plastic Materials established in 1955 in Farmingdale, NY.

- Family Run Business, Engineering Plastics Portfolio
- Focused on creating customized solutions thru Prime Distribution and/or Compounded Products

Amco was acquired by Ravago Americas in early 2012 with a commitment to expand in North America.

- Business Operations were integrated into RHA offices in Orlando, FL over the next 18 months

A-Top Polymers was acquired by Ravago Americas in September 2013.

- 35 year old Family Run Business in Windham, NH
- Focused on Prime Polyolefins Distribution

A-Top and Amco were combined to form Amco Polymers in October 2013.

- Complimentary Portfolios, Philosophies, Customers & Suppliers
- Operates as a unique and separate Distribution Channel for Ravago Americas
- Focused on growth in North America

Bay State Polymer is acquired and folded into Amco in December 2015.

A RAVAGO COMPANY

As of 2012, Amco is a proud subsidiary of Ravago Americas. As part of Ravago, we now have far greater purchasing power and resources to draw upon, which will help us offer more competitive prices, production capacity/speed, and technical know-how. Our parent company epitomizes Amco's expertise in resins and additives.

When Raf Van Gorp founded Ravago in 1961, he was given the opportunity to buy the premises of a dynamite company in Arendonk, Belgium. This enabled him to work out the luminous idea he had: recycling production waste from the plastics producing petrochemical companies. From there, the company grew into a successful service provider to the petrochemical industry as a distributor and reseller of plastic resins. Production and distribution of building products guaranteed a second revenue line in Europe. Distribution and trading of chemicals is the most recent activity of the Group.

Today, the Ravago Group is the number one service provider in the global market of plastics, rubber, and chemicals.

WHAT MAKES AMCO DIFFERENT?

- Knowledgeable and Experienced Sales Organization with Over 25 Years of Industry Experience
- People Who Genuinely Care (Customer Service/Support)
- Understanding of Multiple Market Segments
- Sourcing of Domestic and Global Suppliers Resins
- Strong Supplier Relationships (Past & Present)
- Ability & Willingness (Financially & Logistically) to Hold Inventory
- Agile, Speed to Market
- Resin Solutions Focused Optimized Around Cost vs. Performance

PRODUCT MANAGERS



Bruce Flannery
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info@amcopolymers.com



Simon Moore
ETP/PS Product Manager
info@amcopolymers.com



Jim Ribaud
PP Product Manager
info@amcopolymers.com



Jeff Schultz
ETP Product Manager
info@amcopolymers.com



Mike Walter
TPU/TPE Product Manager
info@amcopolymers.com

LINE CARD

Amco offers an array of polymers and compounds for all applications.

For a complete list of products and suppliers, please visit www.amcopolymers.com/products/line-card/



**WE ARE
THE PEOPLE
WHO
DRIVE
SOLUTION
DEVELOPMENT**

PRODUCT PORTFOLIO

- Strategic Distribution Supply Partners
- Compounding - TN, TX, OH, MI (Ravago)
- Product Blending
- Color Match Capability
- Color Concentrates
- Anti Counterfeiting Technology
- Anti Microbial Additives
- Recycled Product Line
- Strong Logistics Backbone
- Capable Technical Service
- People Who Care

FREQUENTLY ASKED QUESTIONS

Q: What markets does Amco Polymers serve?

A: From automotive to aerospace, from consumer goods to medical, from bags to rail cars, Amco Distribution is able to service your needs.

Q: What technical services does Amco Polymers offer?

A: Amco Polymers provides experienced technical service for all resins and processes, non biased material selection, specification, and process optimization through cycle improvement study and improvement.

- Application Development
- Material selection
- Processing & troubleshooting support
- Part and mold design critique
- Competitive material analysis
- Material compound development
- Mold filling analysis
- Fracture and Failure analysis
- Assist with regulatory and specifications
- On-site Lunch & Learns/Training Seminars
- Teardown capability
- Provide unique solutions

Q: How many products does Amco Polymers offer? What are they?

A: Amco Polymers is a family owned business with a product portfolio that provides our customers with the highest quality products from industry leader resin producers. Amco offers an array of polymers and compounds for all applications. View a printable PDF of the full line card on our website www.amcopolymers.com.

Q: How does Amco Polymers operate within Ravago Americas?

A: As of 2012, Amco is a proud subsidiary of Ravago Americas and is now known as Amco Polymers. As a subsidiary of Ravago, Amco operates separately from their other business units but has access to the resources the largest reseller of plastic in the world can offer opening endless ways for Amco to service your needs.

FAQ (CONT.)

Q: Is Amco Polymers ISO Certified?

A: Amco Polymers has been assessed by NSF-ISR and found to be in conformance to the following standard(s):ISO 9001:2008.

- **Scope of Registration: Sales, distribution and customer service of Engineering and Commodity thermoplastic polymers and compounds.**

Q: What are the benefits of Amco Polymer's custom compounding?

A: Amco Polymers has been helping customers develop compounded resins since 1955. The material development process starts with your specific application. Amco Polymers is unbiased in our approach, selecting from our extensive range of resins, additives, modifiers, and fillers, while making sure we match the color you are looking for. We are focused on maximizing the physical properties needed while minimizing the cost to our customers.

Q: What are some of the solutions that Amco Polymers offer?

- A:**
- **Supply Chain Management**
 - **Lab Services**
 - **Product Development**
 - **Resin Market Intelligence**
 - **Technical Service**
 - **Application Development**
 - **Recycled Solutions**

Q: Who can I talk to for more information on Amco Polymers?

A: Amco Polymers prides itself on our 24/7 customer service. Your questions and concerns are important to us. We are available by phone (1-800-262-6685), email (info@amcopolymers.com), or contact us using the online form on our contact page.

LATEST PRESS RELEASE

Amco Polymers Announces Sponsorship of MAPP

Orlando, Florida- July, 2017- Amco Polymers is proud to announce their sponsorship of The Manufacturers Association for Plastic Processors (MAPP) for the fifth year in the row. As a trusted sponsor Amco can take advantage of all of MAPP's programs and services.

MAPP is the largest grassroots organization in the United States plastics industry, serving over 350 member companies representing more than 45,000 employees. The large involvement in the organization provides a variety of channels to expedite solutions and build momentum for continued growth and development in areas that will positively impact the plastics industry.

Amco will be a booth exhibitor at MAPP's upcoming October Benchmarking and Best Practices Conference in Indianapolis, Indiana.

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