

Our mission is to certify the next generation of successful coaches who transform lives with a career they can be proud of, money in the bank, and the time and freedom to enjoy it.

And we need YOUR help!

We're looking for an established Student Support Coach in the health and wellness industry who is a great communicator and loves to help others, someone who loves to make others feel like they are special and that they matter.

This position is remote, offering a flexible schedule and starting with part-time hours (number of hours TBD / on-call to start) with room for growth.

We are a small but mighty team, and every member handles their part of the business. And the company runs smoothly because of that! That means the perfect fit for this role will be self-managed and thrive at using their own coaching knowledge, research skills, and available resources to coach our amazing students to success. We want each team member to feel empowered and in control of what they do each day, so you will take this part of the business and make it yours (and of course, we'll offer love and support every step of the way until you're up to speed!).

You will be responsible for providing the absolute best coaching to the absolute best students. You'll help them understand and implement their educational programs and answer questions about their certification and the business they will create – all with empathy, understanding, and love. This is done through direct student contact via phone or video chat.

### **Here's What You'll Be Doing**

- Connect with students in an effort to help through 1:1 coaching call, our help desk, and in our student Facebook groups.
- Provide an amazing, personalized experience for each person you come into contact with.
- Put your resourcefulness to work and getting creative to keep our community satisfied.
- Share feedback with the rest of the team and your manager to make sure we're always getting better and providing great experiences.
- Work closely with a passionate team who shows up every day to help others change the world.

### **Skills & Experience You Should Have**

- **Health Coach:** You should have experience in this industry and preferably have managed your own coaching practice.
- **Highly Resourceful:** You can generally find answers and solutions on your own once you have a clear understanding of a role or position.
- **Communication Skills:** Amazing written and verbal communication is a must for this role. You should be warm, friendly, and clear in all correspondence and maintain a professional attitude while choosing words that connect with others on a human level.
- **Detail Oriented and Thorough:** Following up on inquiries when needed to ensure top-level service is provided.
- **Self-Managed:** You should be able to manage your schedule, your workload, and the needs of this role – and enjoy doing so. Some have probably even called you a natural-born leader!
- **Naturally Empathetic:** Connecting on an emotional level to solve problems is a skill we consider to be invaluable for this role.
- **Technically Inclined:** Proficient using various email platforms, and comfortable learning new systems.
- **Self-Starter:** Works well independently, able to research to find the answers.
- **Positive Attitude:** Loves connecting with people and maintaining a positive attitude, even under pressure.

- Organization: Demonstrates ability to store information in a way that makes it easy to access and understand.
- Critical Thinking: Ability to think outside of the box in providing the best solution for the student.
- Open to feedback: Willing to receive feedback to improve and grow skills that benefit themselves and the student.
- Business coaching or business experience is a huge plus.
- At least 2 years of remote work experience.

### **What's In It For You**

- Work from home
- Flexible schedule and working hours
- Access to professional grade supplements
- Access to health testing
- Join a positive and upbeat team coming together to create something great
- Develop and reach your personal goals as well as your professional ones
- Full access to our training courses and certification programs at no cost
- Be generously compensated (and appreciated) for results

**Salary will be determined based on education and experience.**

### **Sound Like A Good Fit?**

**Wonderful! Let's talk! Please send the following to [operations@transformationalnutrition.com](mailto:operations@transformationalnutrition.com):**

- Your resume
- Your cover letter that explains:
  - a little bit about you and your coaching background
  - Why you want to work as a student coach
  - Why you want to work with us
  - Compensation requirements
- Your responses to these hypothetical situations:
  - A student reaches out to you and feels unsure of their potential to be successful after the course. How do you handle that?
  - A student isn't confident about the business portion of the course and feels he/she shouldn't have to take it? How do you respond?

**We look forward to meeting you!**