

SUMMARY

	2021 ACTUAL	2022 BUDGET	2023 BUDGET
Benevolence Factor	17.550%	17.550%	17.550%
Collection Rate	87.50%	89.00%	90.00%

INCOME

MISSION SHARES***	13,515,334	13,104,912	12,484,383
NON-MISSION SHARES INCOME			
Grants	85,470	267,300	253,470
Event Income	705,175	2,265,106	2,399,027
Publications	0	4,100	3,500
Individual Gifts	4,195	0	0
Reimbursements	77,781	210,235	229,181
Other Income/Sources of Funds	1,362,195	2,235,544	2,786,945
Interest	90,938	58,500	66,500
TOTAL NON-MISSION SHARES INCOME	2,325,754	5,040,785	5,738,623

TOTAL INCOME	15,841,088	18,145,697	18,223,006
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EXPENSE**DISCIPLESHIP****REGIONS**

Southern Region	501,935	574,422	585,686
Baltimore Region	497,259	573,672	584,936
Washington Region	519,261	574,422	585,686
Western Region	517,659	575,627	586,891
TOTAL REGIONS	2,036,114	2,298,143	2,343,199

MINISTRY TEAMS

Discipleship Ministries	4,026,339	4,231,994	4,235,363
<i>Note: General Church Mission Shares</i>	<i>2,882,915</i>	<i>2,882,915</i>	<i>2,882,915</i>
Leadership Development	304,016	819,753	819,753
New Faith Expressions	331,740	760,000	760,000
Young People's Ministry	1,766,277	2,344,006	2,446,427
Advocacy and Action	564,475	655,374	655,374
Abundant Health	155,943	213,446	266,946
TOTAL MINISTRY TEAMS	7,148,790	9,024,573	9,183,863

<u>TOTAL DISCIPLESHIP</u>	9,184,904	11,322,716	11,527,062
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STEWARDSHIP

Operations	2,773,630	3,245,944	2,987,745
Communications	478,213	468,466	469,929
Finance	574,511	561,064	572,935
HR/Benefits	1,610,481	2,018,150	2,033,595
TOTAL STEWARDSHIP	5,436,835	6,293,624	6,064,204

<u>EPISCOPAL OFFICE</u>	486,371	529,357	631,740
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TOTAL OPERATING EXPENSE	15,108,110	18,145,697	18,223,006
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732,978	0	0
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- Denotes items funded from Non-Mission Share sources
 Indicates percent non-mission share if less than 100%

***Used to be Apportionments

Southern Region

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED
Personnel		
Total Salary	396,645	408,544
Total Benefits	115,027	114,392
Total Personnel	511,672	522,936
Travel	18,000	18,000
Continuing Education	4,200	4,200
Regional Strategy/Program		
Washington East District		
District Superintendent	2,500	2,500
Washington East District	12,500	12,500
Annapolis District		
District Superintendent	2,500	2,500
Annapolis District	12,500	12,500
Total Regional Strategy/Program	30,000	30,000
Administration		
Copying and printing	2,200	2,200
Supplies	2,400	2,400
Postage	500	500
Telecommunications	1,500	1,500
Cell Phone	2,500	2,500
Total Administration	9,100	9,100
Property and Equipment		
Equipment	450	450
Contingency	1,000	1,000
Total Southern Region	574,422	585,686

Baltimore Region

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED
Personnel		
Total Salary	396,645	408,544
Total Benefits	115,027	114,392
Total Personnel	511,672	522,936
Travel	17,000	17,000
Continuing Education	3,200	3,200
Regional Strategy/Program		
Baltimore Suburban District		
District Superintendent	900	900
Baltimore Suburban District	12,500	12,500
Baltimore Metropolitan District		
District Superintendent	900	900
Baltimore Metropolitan District	17,500	17,500
Total Regional Strategy/Program	31,800	31,800
Administration		
Copying and printing	1,500	1,500
Supplies	2,300	2,300
Postage	800	800
Telecommunications	1,500	1,500
Cell Phone	2,500	2,500
Total Administration	8,600	8,600
Property and Equipment		
Equipment	400	400
Contingency	1,000	1,000
Total Baltimore Region	573,672	584,936

Washington Region

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED
Personnel		
Total Salary	396,645	408,544
Total Benefits	115,027	114,392
Total Personnel	511,672	522,936
Travel	16,500	16,500
Continuing Education	3,500	3,500
Regional Strategy/Program		
Meetings	600	600
Programs	1,800	1,800
Greater Washington District		
District Superintendent	2,100	2,100
Greater Washington District	12,500	12,500
Central Maryland District		
District Superintendent	2,100	2,100
Central Maryland District	12,500	12,500
Total Regional Strategy/Program	31,600	31,600
Administration		
Copying and printing	2,500	2,500
Supplies	2,250	2,250
Postage	1,000	1,000
Telecommunications	1,400	1,400
Cell Phone	2,500	2,500
Total Administration	9,650	9,650
Property and Equipment		
Equipment	500	500
Contingency	1,000	1,000
Total Washington Region	574,422	585,686

Western Region

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED
Personnel		
Total Salary	396,645	408,544
Total Benefits	115,027	114,392
Total Personnel	511,672	522,936
Travel	22,000	22,000
Continuing Education	3,200	3,200
Regional Strategy/Program		
Frederick District		
District Superintendent	900	900
Frederick District	12,500	12,500
Cumberland/Hagerstown District		
District Superintendent	900	900
Cumberland/Hagerstown Dist	12,500	12,500
Total Regional Strategy/Program	26,800	26,800
Administration		
Copying and printing	2,005	2,005
Supplies	2,450	2,450
Postage	500	500
Telecommunications	3,000	3,000
Cell Phone	2,500	2,500
Total Administration	10,455	10,455
Property and Equipment		
Equipment	500	500
Contingency	1,000	1,000
Total Western Region	575,627	586,891

Discipleship Ministries

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED
Personnel		
Total Salary	876,883	903,190
Contract Services	123,000	123,000
Total Benefits	254,296	252,893
Total Personnel	1,254,179	1,279,083
Travel	33,900	33,900
Continuing Education	13,430	13,430
Department Strategy/Program		
Discipleship Council	1,648	1,648
Connectional Table	3,832	3,832
Board of Laity	7,840	7,840
Total Department Strategy/Program	13,320	13,320
Administration		
Copying and printing	3,000	3,000
Supplies	2,500	2,500
Postage	1,250	1,250
Cell Phone	7,500	7,500
Total Administration	14,250	14,250
Contingency	20,000	20,000
Total Discipleship Ministries	1,349,079	1,373,983
GENERAL & JURISDICTIONAL MISSION SHARES		
World Services	1,452,768	1,452,768
Interdenominational Coop	6,289	6,289
African University	47,274	47,274
Black College	210,274	210,274
Ministerial Education Fund	455,010	455,010
	(113,753)	(113,753)
	341,257	341,257
Episcopal Fund	583,340	583,340
General Administration	178,907	178,907
Northeast Jurisdictional Mission Shares	62,806	41,271
Total Mission Shares	2,882,915	2,861,380
TOTAL DISCIPLESHIP MINISTRIES AND MISSION SHARES	4,231,994	4,235,363

Leadership Development and New Faith Expressions

EXPENSES	2023 BUDGET	
	2022 BUDGET	PROPOSED
Leadership Development		
UFTF Strategic Growth Initiatives	363,000	363,000
Equitable Compensation	70,000	70,000
Congregational Leadership Development	60,000	60,000 #(25%)
Certified Lay Ministry	16,000	16,000 #
Board of Ordained Ministry	197,000	197,000 #(51%)
Ministerial Education Fund - BWC	113,753	113,753
Total Leadership Development	819,753	819,753
New Faith Expressions		
UFTF Grants - New Ministries (New Faith Expressions)	350,000	350,000 #
UFTF Grants - New Church Starts (Micro Grants to Reach New People)	100,000	100,000 #(25%)
UFTF Trustee Funded Grants	250,000	0
Transformational Initiative Grants	0	250,000 #
New Church Start Strategy Development	60,000	60,000
Total New Faith Expressions	760,000	760,000
Total Leadership Development	1,579,753	1,579,753 #(48%)

Young People's Ministry

EXPENSES	2022 BUDGET	2023 BUDGET	
		PROPOSED	
Children's Offering and Seminar	16,000	16,000	#
ROCK Event	230,000	230,000	#
Campus Ministry	370,000	370,000	
Camping Ministry	1,617,006	1,719,427	#
Strategy/Program			
Missional Innovation Grants	50,000	50,000	#(50%)
Young Adult Event	20,000	10,000	#
Youth Worker Retreat	20,000	20,000	
Resource Development	10,000	10,000	#(80%)
Program Support	6,000	16,000	
Administration	5,000	5,000	
Total Strategy/Program	111,000	111,000	
Total Young People's Ministry	2,344,006	2,446,427	#(82%)

Advocacy & Action; Abundant Health

EXPENSES	2022 BUDGET	2023 BUDGET	
		PROPOSED	
Advocacy and Action			
Peace with Justice	8,000	8,000	#
Native American Ministry	21,000	21,000	#
Latino/Hispanic Ministry	44,550	44,550	
Korean Caucus	3,120	3,120	
Deaf Ministries	251,120	263,620	
Justice for our Neighbors	77,000	77,000	
Hope for the City	26,084	26,084	
Strategy/Program			
Missional Innovation Grants	30,000	20,000	#(75%)
NEJ Call to Action	17,000	17,000	
We Rise United	70,000	70,000	
Ecumenical & Interfaith Grants	33,000	33,000	
Grants - Advocacy, Rallies & Conferences	50,000	50,000	#
Contract Services	15,000	12,500	
Program Support	6,000	6,000	
Administration	3,500	3,500	
Total Strategy/Program	224,500	212,000	
Total Advocacy and Action	655,374	655,374	#(1%)
Abundant Health			
Board of Global Ministries Secretary	560	560	
Disaster Response	0	50,000	#
School of Christian Mission	5,000	5,000	#
Zimbabwe Partnership	90,000	90,000	
South Korea Partnership	19,224	19,224	
Latin American Partnership	7,252	7,252	
Eurasian Partnership	16,910	16,910	
Grant - Quality of Life Retreats	5,000	5,000	
Strategy/Program			
Missional Innovation Grants	40,000	40,000	#(63%)
Contract Services	10,000	10,000	
Clergy Care Initiative	6,000	6,000	
Program Support	10,000	10,000	
Administration	3,500	7,000	
Total Strategy/Program	69,500	73,000	
Total Abundant Health	213,446	266,946	#(8%)
Total Advocacy & Action; Abundant Health	868,820	922,320	#(22%)

Operations

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED	
Personnel			
Total Salary	464,817	478,762	
Contract services	40,000	50,250	
Total Benefits	132,033	134,053	
Total Personnel	636,850	663,065	
Travel	6,500	6,500	
Continuing Education	2,900	2,900	
Strategy/Program			
Annual Conference - Sessions	395,000	395,000	#(53%)
General/NEJ Conference	10,000	10,000	
Operations Administration			
Copying and printing	3,000	2,500	
Supplies	2,400	2,000	
Postage	750	500	
Conference Calls	600	600	
Operational Hospitality	6,700	6,000	
Cell Phone	1,600	1,600	
Contingency	5,000	4,000	
Total Operations Administration	20,050	17,200	
Conference Administration			
Conference Secretary	3,000	15,000	
Legal	185,000	185,000	
Archives	127,500	130,000	
Total Conference Administration	315,500	330,000	
Property and Equipment			
Annual Conference Property			
Conference Insurance	102,996	87,000	
Camp Debt Service	200,000	200,000	#(37%)
Episcopal Residence			
Taxes/fees	13,200	16,000	
Maintenance	11,000	13,000	
Utilities	8,100	6,100	
Capital Expense	2,000	2,000	
Total Episcopal Residence	34,300	37,100	#(27%)
Total Annual Conference Property	337,296	324,100	
Regional Offices			
Lease	12,700	12,000	
Service Contracts	0	0	
Total Regional Offices	12,700	12,000	
Episcopal Office Lease	64,863	67,457	#(17%)
Facilities Management and IT			
Conference Center Costs			
Office Supplies	22,000	22,000	
Postage	7,000	6,000	#
Conference Center Mortgage	524,490	508,023	#(95%)
Accelerated Mortgage Reserve	275,245	0	
Utilities & Service Contracts	97,000	95,000	
Maintenance/ Janitorial & Maintenance Contracts	142,000	144,000	
Taxes	3,500	3,500	
Improvements, furnishings	1,050	0	
Replacement Reserve Fund	108,500	108,500	
Information Technology Costs			
IT Services	120,000	120,000	
Software & Development	30,000	30,000	
Copiers and Machines	32,500	32,500	#(43%)
Computers and software	30,000	35,000	
Telecommunications	26,000	30,000	
Total Facilities Management and IT	1,419,285	1,134,523	
Contingency	25,000	25,000	
Total Operations	3,245,944	2,987,745	#(27%)

Communications

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED	
Personnel			
Total Salary	257,811	265,546	
Contract services	29,600	29,600	
Total Benefits	74,765	74,353	
Total Personnel	362,176	369,499	
Travel	11,666	7,666	
Continuing Education	2,905	2,045	
Programs and Operations			
Fees and subscriptions	1,000	1,000	
Program supplies	10,000	10,000	
Total Regional Strategy/Program	11,000	11,000	
Administration			
Supplies	3,200	3,200	
Postage	13,200	13,200	
Copying	1,167	1,167	
Printing/Multimedia	55,000	55,000	#(6%)
Cell Phone	3,000	2,000	
Equipment	3,152	3,152	
Total Administration	78,719	77,719	
Contingency	2,000	2,000	
Total Communications	468,466	469,929	#(1%)

Finance

EXPENSES	2023 BUDGET	
	2022 BUDGET	PROPOSED
Personnel		
Total Salary	361,675	372,525
Total Benefits	101,986	104,307
Total Personnel	463,661	476,832
Travel	1,125	875
Continuing Education	2,558	2,308
Administration		
Copying and printing	1,750	1,750
Supplies	2,350	1,700
Postage	1,450	1,200
Phone	80	80
Cell Phone	825	825
Bank Fees	18,800	21,300 #
Document Scanning	5,050	2,550
Financial Services Fees	20,000	20,000 #
Audit	39,000	39,500
Contract Services	1,064	664
Contingency	1,450	1,450
Total Administration	91,819	91,019
Property and Equipment		
Equipment	600	600
Service Contracts - Accounting Software	1,301	1,301
Total Property & Equipment	1,901	1,901
Total Finance	561,064	572,935 #(12%)

HR/Benefits

EXPENSES	2022 BUDGET	2023 BUDGET PROPOSED	
Personnel			
Total Salary	156,480	161,175	#(10%)
Total Benefits	45,379	45,129	
Total Personnel	201,859	206,304	
Travel	4,800	4,800	
Continuing Education	1,500	1,500	
Strategy and Program			
Human Resources Programs:			
Human Resources	2,500	2,500	
Staff Development	12,500	12,500	
Staff Recruitment	3,000	3,000	
Education Programs Health & Benefits	1,350	1,350	
Moving Expense	180,000	180,000	
Retiree Programs:			
Retiree Luncheon	11,000	11,000	#(18%)
Retiree Medical Premiums	1,580,000	1,580,000	#
Laity Retiree Benefits	14,000	25,000	
Total Strategy and Program	1,804,350	1,815,350	
Administration			
Copying and printing	1,977	1,977	
Supplies	1,064	1,064	
Postage	800	800	
Cell Phone	800	800	
Contingency	1,000	1,000	
Total Administration	5,641	5,641	
Total HR/Benefits	2,018,150	2,033,595	#(79%)

Episcopal Office

	2022 BUDGET	2023 BUDGET PROPOSED	
EXPENSES			
Personnel			
Total Salary	272,575	351,488	
Total Benefits	79,047	98,417	
Total Personnel	351,622	449,905	#(49%)
Travel	10,000	10,000	
Continuing Education	3,250	5,250	
Strategy/Program			
Episcopacy Committee	3,000	3,000	
Discretionary - BWC	25,000	25,000	
Discretionary - PenDel	16,000	16,000	#
Cabinet Budget			
Program/Retreats	35,000	35,000	
Cabinet Strategy	4,000	4,000	
Sustentation	40,000	40,000	
Contingency	2,000	2,000	
Total Strategy/Cabinet	125,000	125,000	
Bishop's Day Apart			
Clergy	10,000	10,000	
Total Bishop's Day Apart	10,000	10,000	#
Episcopal Office Lease - Mission Center	11,435	11,435	
Administration			
Copying and printing	1,500	1,500	
Supplies	4,500	4,500	
Postage	750	750	
Phone & Communication	3,500	3,500	
Cell Phone	4,300	6,400	
Total Administration	14,550	16,650	
Property and Equipment			
Equipment	1,500	1,500	
Total Property and Equipment	1,500	1,500	
Contingency	2,000	2,000	
Total Episcopal Office	529,357	631,740	#(39%)