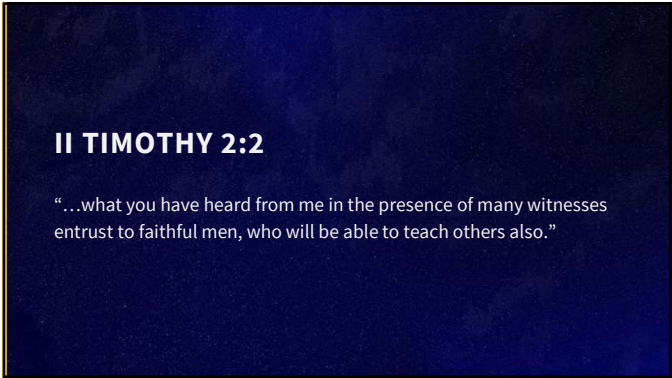
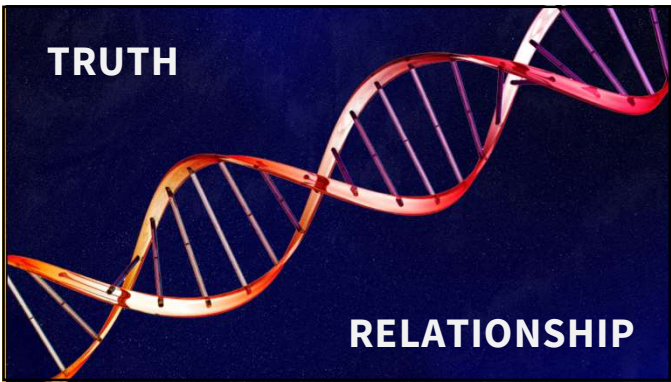




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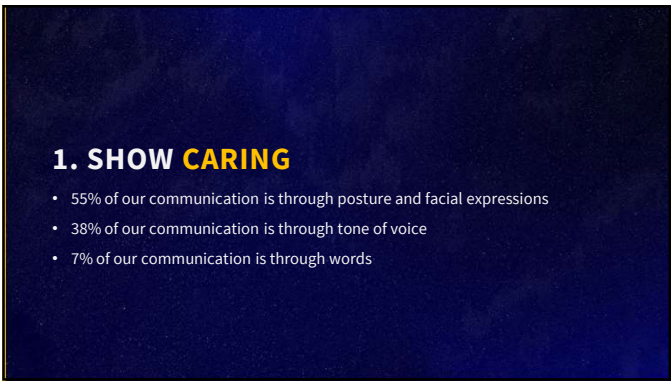
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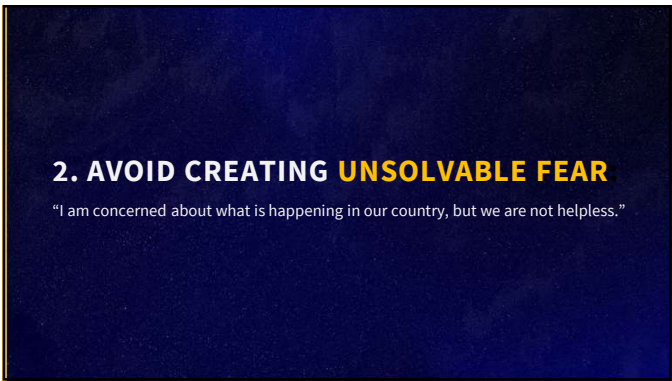
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4



5



6

3. ACKNOWLEDGE THE NEED FOR SOCIAL **VALIDATION**

"I know how important it is to know that you're in good company. You might be surprised by the number of people who find what I am saying plausible."

7

4. OFFER A WAY TO BE **CONSISTENT**

"You are a good listener. Thank you for your willingness to talk about difficult subjects with me. I want you to know that I would stand up for your freedom to say what you think, and I hope you would do the same for me."

8

5. DEFLECT **HOSTILITY**

- **Acknowledge differences.** "We have differences and that's okay."
- **Focus on commonalities.** "We both care about making life better for those around us."
- **Be friendly, but don't grovel or compromise.** "I know we don't see eye-to-eye, but you've given me a lot to think about and I hope you feel the same."

9

6. DON'T BE DISCOURAGED BY **RESISTANCE**

"Thinking this through with you makes both of us stronger."

10

7. ASK FOR **CHANGE**

"What are the barriers that would stop you from living a life that is fully committed to Christ?"

11

7.5 KEEP YOUR MOOD **POSITIVE**

12



13



14