

COACHING: HOW TO SURVIVE AS A LEADER AND PREPARE FUTURE LEADERS

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Forms of Influence

Teaching
...to know and understand

Modeling
...to learn to embody skills, attitude, principles, commitments, character

Coaching
...to apply what is known

Based on teaching by Paul Stanley, Leader Development Network

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THE HEART OF COACHING

Listening

- James 1:19—"My dear brothers, take note of this: Everyone should be quick to listen, slow to speak and slow to become angry..."

Asking powerful questions

- Proverbs 18:13—"He who answers before listening— that is his folly and his shame."

Helping the other person set worthy goals

- Isaiah 32:8—"But the noble man makes noble plans, and by noble deeds he stands."

3

G.R.O.W.

Goal

- What would you like to work on?

Reality

- Where are you now?

Options

- What are some of the possible solutions?

Will

- What will you commit to do?
- How will success be measured?

4

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