



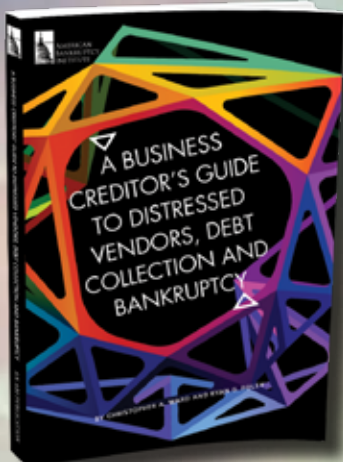
AMERICAN
BANKRUPTCY
INSTITUTE

abfi

publications catalog

SPRING 2018

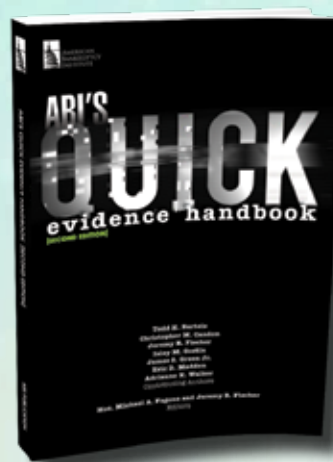
NEW BOOKS



A Business Creditor's Guide to Distressed Vendors, Debt Collection and Bankruptcy

This comprehensive guide offers insight into why businesses fail, the Fair Debt Collection Practices Act, relevant chapters of the Bankruptcy Code that affect debt settlement, out-of-court alternatives to bankruptcy, and other concepts business owners should be aware of when dealing with distressed vendors.

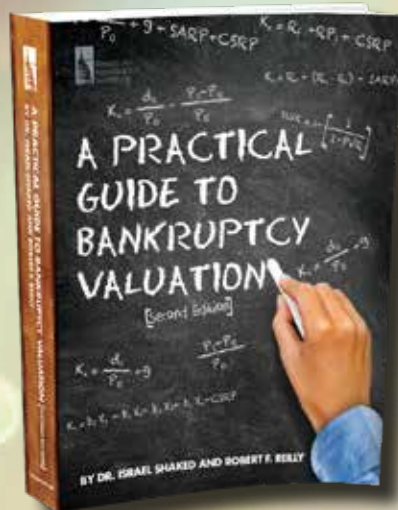
Product #: 17_005 260 pages
\$76 Member \$95 Non-member



ABI's Quick Evidence Handbook 2nd Edition

A practical and highly accessible primer on the mechanics of admitting (or excluding) evidence in bankruptcy cases that spells out what counsel need to say to get documents admitted, experts qualified and witness testimony into the record. Provides an overview of the types of evidence (direct, cross-examination, documents, experts and motions *in limine*) with illustrations on how to get documents and testimony into the record.

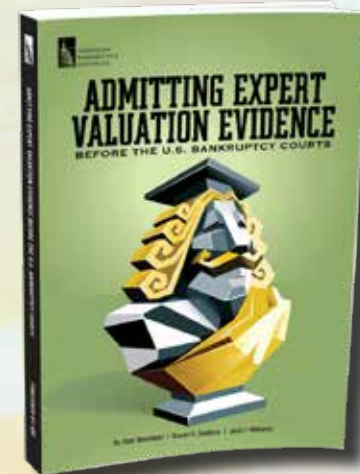
Product #: 18_004 176 pages
\$49.95 Member \$67.95 Non-member



The Valuation Bundle

Books can be bought separately or together in a specially priced bundle

Product #: K_VALUATION
\$158.99 Member \$190 Non-member



A Practical Guide to Bankruptcy Valuation, 2nd Edition

Revised and expanded, *A Practical Guide to Bankruptcy Valuation, 2nd Edition* helps both practitioners and students navigate the complex task of valuing a bankrupt or other financially distressed business, and provides practical guidance on the selection and application of valuation approaches, methods and procedures.

Product #: 16_014 680 pages
\$95 Member \$115 Non-member

Admitting Expert Valuation Evidence Before the U.S. Bankruptcy Courts

Outlines the rules governing admissibility of valuation evidence and the testimony of expert witnesses, and provides deep analysis of case law such as *Daubert*, *Kumho Tire*, *Joiner* and *Weisgram* — making it an invaluable resource for any bankruptcy practitioner.

Product #: 16_004 208 pages
\$85 Member \$100 Non-member

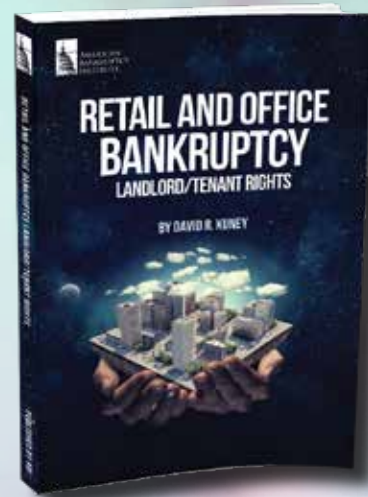


The Best of ABI 2017 (*digital product*)
The Year in Consumer Bankruptcy
The Year in Business Bankruptcy

Our annual compendiums offer a selection of the best *ABI Journal* articles and session materials and cover the hottest topics for both business and consumer practitioners. Each edition is edited by a 2017 "40 Under 40" honoree. Available separately or in this specially priced bundle.

Product #: K_Best2017

\$40 Member and Non-member



Retail and Office Bankruptcy
Landlord/Tenant Rights

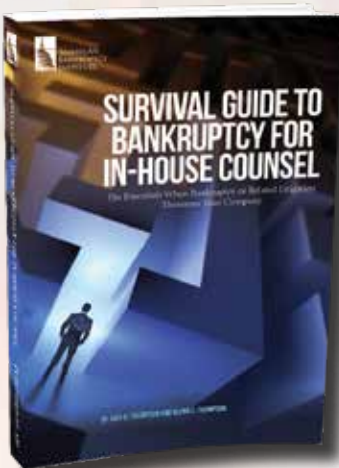
This essential reference covers a range of landlord issues that have become big-ticket items in many larger bankruptcy cases. Unanticipated changes in the case law require leasehold mortgagees and other lenders to be more vigilant about actions taken during the course of the case. The guide also covers the intricacies of one of the most complex parts of the Code: § 365.

Product #: 18_003

176 pages

\$76 Member

\$95 Non-member



Survival Guide to Bankruptcy
for In-House Counsel
The Essentials When Bankruptcy or
Related Litigation Threatens Your
Company

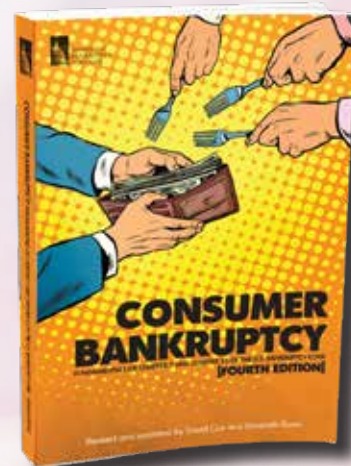
This guide equips management and in-house counsel with the information necessary to understand the impact of a bankruptcy or insolvency of a customer, supplier or party with whom the business has contracts.

Product #: 17_003

200 pages

\$45 Member

\$58.95 Non-member



Consumer Bankruptcy
Fundamentals of Chapter 7 and
Chapter 13 of the U.S. Bankruptcy
Code, 4th Edition

ABI's essential guide to all aspects of consumer bankruptcy practice, updated with relevant case references and recent court decisions. This book also covers the debtor's duties, procedure, dischargeability, the automatic stay and much more.

Product #: 17_004

240 pages

\$55 Member

\$69.95 Non-member

OTHER TITLES

2017 Bankruptcy Yearbook & Almanac Book

\$147.50 Member
\$295 Non-member

PDF

\$147.50 Member
\$295 Non-member

Book & PDF Bundle

\$250 Member
\$500 Non-member
(Published by New Generation Research, Inc.) Online Orders Only

ABI Fee Study CD-ROM

Product #: 07_018
\$75 Member
\$150 Non-member

ABI Health Care Insolvency Manual, 3rd Ed.

Product #: 12_007 (360 pages)
\$63.75 Member
\$85 Non-member

ABI Preference Handbook, 2nd Ed.

Product #: 08_003 (90 pages)
\$24.75 Member
\$45 Non-member

ABI's Bankruptcy Appeals Manual: Winning Your Bankruptcy Appeal, 2nd Ed.

Product #: 10_008 (320 pages)
\$42 Member
\$60 Non-member

ABI's Pension Manual: A Practical Guide to Pension Issues Arising in Business Bankruptcy Cases

Product #: 07_002 (354 pages)
\$24.75 Member
\$45 Non-member

Advanced Fraudulent Transfers: A Litigation Guide

Product #: 14_003 (212 pages)
\$65.70 Member
\$90 Non-member

Bankruptcy—A Survival Guide for Lenders, 2nd Ed.

Product #: 08_009 (176 pages)
\$35 Member
\$50 Non-member

Bankruptcy and Debt under the Servicemembers Civil Relief Act

Product #: 09_009 (192 pages)
\$24.75 Member
\$45 Non-member

Bankruptcy and Insurance Law Manual, 3rd Ed.

Product #: 09_010 (226 pages)
\$24.75 Member
\$45 Non-member

Bankruptcy Business Acquisitions, 2nd Ed.

Product #: 06_002 (1,142 pages)
\$141.25 Member
\$166.50 Non-member

The Bankruptcy Court's Watchdog: The Appointment, Role and Power of Examiners Today

Product #: 11_003 (166 pages)
\$35.75 Member
\$55 Non-member

Bankruptcy Fundamentals for the Financial Services Industry: A Handbook for Non-Lawyers

Product #: 07_017 (176 pages)
\$24.95 Member
\$45 Non-member

Bankruptcy in Practice, 5th Ed.

Product #: 15_006 (592 pages)
\$90 Member
\$125 Non-member

Bankruptcy Issues for State Trial Court Judges, 4th Ed.

Product #: 12_006 (150 pages)
\$35.75 Member
\$55 Non-member
(Available free for judicial use)

Bankruptcy Litigation Manual: What Civil Litigators Need to Know

Product #: 07_015 (100 pages)
\$24.75 Member
\$45 Non-member

Bankruptcy Mediation

Product #: 16_007 (210 pages)
\$65 Member
\$85 Non-member

Bankruptcy Overview: Issues, Law and Policy, 7th Ed.

Product #: 16_003 (220 pages)
\$49.95 Member
\$65 Non-member

"Best of" Editions Available in Print (2015–2017 available as ebook only)

\$50 Member
\$75 Non-member

Best of ABI 2011: The Year in Business Bankruptcy

Product #: 11_011 (318 pages)

Best of ABI 2012: The Year in Business Bankruptcy

Product #: 12_014 (404 pages)

Best of ABI 2013: The Year in Business Bankruptcy

Product #: 13_012 (276 pages)

Best of ABI 2014: The Year in Business Bankruptcy

Product #: 14_008 (254 pages)

Best of ABI 2011: The Year in Consumer Bankruptcy

Product #: 11_010 (178 pages)

Best of ABI 2012: The Year in Consumer Bankruptcy

Product #: 12_015 (380 pages)

Best of ABI 2013: The Year in Consumer Bankruptcy

Product #: 13_013 (342 pages)

Best of ABI 2014: The Year in Consumer Bankruptcy

Product #: 14_009 (264 pages)

Chapter 11 "101": The Nuts and Bolts of Chapter 11 Practice (CD-ROM)

Product #: 07_013
\$20 Member
\$50 Non-member

Chapter 15 for Foreign Debtors

Product #: 15_004
\$76 Member
\$95 Non-member

The Chief Restructuring Officer's Guide to Bankruptcy: Views from Leading Insolvency Professionals

Product #: 13_005 (264 pages)
\$65.50 Member
\$85 Non-member

Commercial Fraud Manual

Product #: 10_003 (174 pages)
\$35.75 Member
\$55 Non-member

A Comparison Shopping Guide for 363 Sales

Product #: 09_006 (284 pages)
\$50 Member
\$75 Non-member

Credit Bidding in Bankruptcy Sales: A Guide for Lenders, Creditors, and Distressed-Debt Investors

Product #: 15_005 (120 pages)
\$60 Member
\$75 Non-member

Creditors' Committee Manual, 6th Ed.

Product #: 15_016 (48 pages)
\$10 Member
\$15 Non-member

Debtor-in-Possession Financing: Funding a Chapter 11 Case

Product #: 12_017 (212 pages)
\$63.75 Member
\$85 Non-member

The Depths of Deepening Insolvency: Damage Exposure for Officers, Directors and Others

Product #: 13_004 (200 pages)
\$50 Member
\$75 Non-member

European Union Regulation on Insolvency Proceedings: An Introductory Analysis, 4th Ed. Available May–June 2018

Final Report and Recommendations of the ABI Commission to Study the Reform of Chapter 11

Product #: 14_010 (416 pages)
\$50 Member
\$50 Non-member

First Day Motions: A Guide to the Critical First Days of a Bankruptcy Case, 3rd Ed.

Product #: 12_005 (164 pages)
\$50 Member
\$75 Non-member

Fraud and Forensics: Piercing Through the Deception in a Commercial Fraud Case

Product #: 15_011 (384 pages)
\$95 Member
\$115 Non-member

General Assignments for the Benefit of Creditors: The ABCs of ABCs, 3rd Ed.

Product #: 15_015 (136 pages)
\$35 Member
\$50 Non-member

Graduating with Debt: Student Loans Under the Bankruptcy Code, 2nd Ed.

Product #: 16_012 (302 pages)
\$60 Member
\$85 Non-member

Handbook on Second Lien Loans & Intercreditor Agreements

Product #: 09_008 (116 pages)
\$24.75 Member
\$45 Non-member

How Secure Are You? Secured Creditors in Commercial and Consumer Bankruptcies

Product #: 16_008 (220 pages)
\$85 Member
\$100 Non-member

Insolvency Law in Canada: A Primer for Practitioners

Product #: 12_004 (212 pages)
\$52.50 Member
\$75 Non-member

Interrupted! Understanding Bankruptcy's Effects on Manufacturing Supply Chains

Product #: 12_013 (380 pages)
\$60 Member
\$85 Non-member

Mini-Code 2018

Product #: 18_001
\$25 Member
\$35 Non-member

Mini-Rules 2018

Product #: 18_002
\$25 Member
\$35 Non-member

Municipalities in Peril: The ABI Guide to Chapter 9, 2nd Ed.

Product #: 12_018 (106 pages)
\$35 Member
\$50 Non-member

A Practitioner's Guide to Liquidation and Litigation Trusts

Product #: 15_002 (304 pages)
\$85 Member
\$100 Non-member

A Practitioner's Guide to Prepackaged Bankruptcy: A Primer

Product #: 11_008 (160 pages)
\$52.50 Member
\$75 Non-member

Pre-bankruptcy Planning for the Commercial Reorganization: A Brief Guide for the CEO, CFO/COO, General Counsel and Tax Advisor, 2nd Ed.

Product #: 08_013 (118 pages)
\$24.75 Member
\$45 Non-member

Preference Defense Handbook: The Circuits Compared, 2nd Ed.

Product #: 10_005 (216 pages)
\$24.75 Member
\$45 Non-member

Reaffirmation Agreements in Consumer Bankruptcy Cases, 2nd Ed.

Product #: 10_006 (196 pages)
\$24.75 Member
\$45 Non-member

Representing the Creditors' Committee: A Guide for Practitioners

Product #: 16_006 (196 pages)
\$76 Member
\$95 Non-member

Retention and Payment: Essentials of Being Retained and Paid as Debtor's Counsel in Chapter 11

Product #: 08_004 (102 pages)
\$24.75 Member
\$45 Non-member

The Single Asset Real Estate Case: Basic Principles and Strategies

Product #: 12_003 (212 pages)
\$52.50 Member
\$75 Non-member

Survival Guide for the New Lawyer: What They Didn't Teach You in Law School

Product #: 14_007 (120 pages)
\$45 Member
\$60 Non-member

Taking Charge of your Finances (DVD)

Product #: 05_016
\$5 Member
\$10 Non-member

Trade Creditor Remedies Manual: Trade Creditors' Rights under the UCC and the U.S. Bankruptcy Code

Product #: 11_009 (140 pages)
\$45.50 Member
\$70 Non-member

Understanding Ordinary: A Primer on Financial Considerations for the Ordinary Course Defenses to Bankruptcy Preference Actions, 2nd Ed.

Product #: 16_013 (216 pages)
\$76 Member
\$95 Non-member

When Gushers Go Dry: The Essentials of Oil & Gas Bankruptcy, 2nd Ed.

Product #: 16_006 (150 pages)
\$76.50 Member
\$90 Non-member

When Worlds Collide: Bankruptcy and Its Impact on Domestic Relations and Family Law, 4th Ed.

Product #: 10_013 (128 pages)
\$35.75 Member
\$55 Non-member
(Available free for judicial use)

THE BEST BANKRUPTCY BUNDLES

Best of ABI: 2017*

- The Year in Consumer Bankruptcy
- The Year in Business Bankruptcy

K_Best2017

\$40.00 Member and Non-member

Best of ABI: The Year in Business Bankruptcy 2011–2016*

- Best of ABI 2011: The Year in Business Bankruptcy
- Best of ABI 2012: The Year in Business Bankruptcy
- Best of ABI 2013: The Year in Business Bankruptcy
- Best of ABI 2014: The Year in Business Bankruptcy
- Best of ABI 2015: The Year in Business Bankruptcy
- Best of ABI 2016: The Year in Business Bankruptcy

Product #: K_BESTOFBUSINES

\$90 Member \$110 Non-member

Best of ABI: The Year in Consumer Bankruptcy 2011–2016*

- Best of ABI 2011: The Year in Consumer Bankruptcy
- Best of ABI 2012: The Year in Consumer Bankruptcy
- Best of ABI 2013: The Year in Consumer Bankruptcy
- Best of ABI 2014: The Year in Consumer Bankruptcy
- Best of ABI 2015: The Year in Consumer Bankruptcy
- Best of ABI 2016: The Year in Consumer Bankruptcy

Product #: K_BESTOFCONSUME

\$90 Member \$110 Non-member

**2015–2017 editions of the Best of ABI are digital only.*

Best-Sellers Bundle

- Advanced Fraudulent Transfers: A Litigation Guide
- A Practitioner's Guide to Liquidation and Litigation Trusts
- Credit Bidding in Bankruptcy Sales: A Guide for Lenders, Creditors and Distressed-Debt Investors

Product #: K_BEST

\$130 Member \$165 Non-member

Consumer Bundle

- Consumer Bankruptcy: Fundamentals of Chapter 7 and Chapter 13 of the U.S. Bankruptcy Code, Fourth Edition
- Graduating with Debt: Student Loans under the Bankruptcy Code, Second Edition
- Reaffirmation Agreements in Consumer Bankruptcy Cases, Second Edition
- Thorny Issues in Consumer Bankruptcy Cases (*digital only*)

Product #: K_CONSUMER

\$110 Member \$159 Non-member

Corporate Bundle

- Bankruptcy Business Acquisitions, Second Edition
- The Bankruptcy Court's Watchdog: The Appointment, Role and Power of Examiners Today
- Handbook on Second Lien Loans & Intercreditor Agreements
- Pre-bankruptcy Planning for the Commercial Reorganization: A Brief Guide for the CEO, CFO/COO, General Counsel and Tax Advisor, Second Edition
- Understanding Ordinary: A Primer on Financial and Economic Considerations for the Ordinary Course Defenses to Bankruptcy Preference Actions, Second Edition

Product #: K_CORPORATE

\$188.99 Member \$259 Non-member

Practice and Procedure Bundle

- ABI's Bankruptcy Appeals Manual: Winning Your Bankruptcy Appeal, Second Edition
- ABI's Quick Evidence Handbook, Second Edition
- Bankruptcy Litigation Manual: What Civil Litigators Need to Know
- First Day Motions: A Guide to the Critical First Days of a Bankruptcy Case, Third Edition

Product #: K_PRAC_PROC

\$99 Member \$149 Non-member

Restructuring Bundle

- The Chief Restructuring Officer's Guide to Bankruptcy: Views from Leading Insolvency Professionals
- Debtor-in-Possession Financing: Funding a Chapter 11 Case
- The Depths of Deepening Insolvency: Damage Exposure for Officers, Directors and Others

Product #: K_RESTRUCTURING

\$128.99 Member \$189 Non-member

Valuation Bundle

- A Practical Guide to Bankruptcy Valuation, Second Edition
- Admitting Expert Valuation Evidence Before the U.S. Bankruptcy Courts

Product #: K_VALUATION

\$158.99 Member \$190 Non-member

Young Member Bundle

- Bankruptcy Overview: Issues, Law and Policy, Seventh Edition
- Bankruptcy in Practice, Fifth Edition
- Chapter 11 - "101": The Nuts and Bolts of Chapter 11 Practice (CD-ROM)
- Mini-Code
- Mini-Rules
- Survival Guide for the New Lawyer: What They Didn't Teach You in Law School

Product #: K_YOUNG_MEM

\$128.99 Member \$199 Non-member

GODIGITAL

ABI Books Are Available Wherever You Go



These Titles Are Currently Available in Digital Format Only

ABI Bankruptcy Briefs Series, Vol. 1: Building Blocks: Essential Tools for the Bankruptcy Practitioner **\$9.99**

ABI Bankruptcy Briefs Series, Vol. 2: Problems in the Code: Reforming Chapter 11 of the U.S. Bankruptcy Code **\$9.99**

ABI Bankruptcy Briefs Series, Vol. 3: BAPCPA at 10 **\$9.99**

ABI Bankruptcy Briefs Series, Vol. 4: Building Blocks: Essential Tools for the Bankruptcy Practitioner, 2nd Edition **\$25.00**

Bankruptcy and its Impact on Intellectual Property Law, 2nd Ed. **\$9.99**

Best of ABI (2015–2016 editions) The Year in Business Bankruptcy **\$9.99 each**

Best of ABI (2015–2016 editions) The Year in Consumer Bankruptcy **\$9.99 each**

Best of ABI: 2017 The Year in Consumer Bankruptcy The Year in Business Bankruptcy **\$25.00 each**

Getting Paid: Retention and Compensation in Bankruptcy Cases — A Guide for Non-Attorney Professionals and the Attorneys Who Represent Them, 2nd Ed. **\$9.99**

Most digital books can be purchased at a substantial discount when bought as a bundle with the print version. See store.abi.org for details.

 iPad 

ABI Store

Get Published

Publishing with ABI is an excellent way to market yourself and your firm across a broad spectrum of insolvency professionals while contributing your valuable expertise toward insolvency education. As ABI is an educational nonprofit association, publishing is one of ABI's most important missions. If you are interested in contributing a manuscript for publication, please contact ABI's Director of Communications James Carman or Deputy Executive Director Amy Quackenboss at (703) 739-0800, and we'll help you get started.

Support ABI Publications: Become a Book Sponsor

ABI relies on the generosity of ABI members to sponsor its books. Each book sponsorship begins at \$500 (for which each sponsor receives complimentary copies). Some author firms have sponsored entire printings (\$5,000), and ABI can work with firms and other organizations on various sponsorship arrangements. For more information, contact ABI's Director of Communications or Deputy Executive Director at (703) 739-0800.

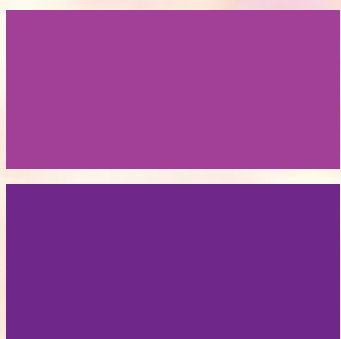
Increase Your Visibility: Become an ABI Publishing Partner

There is no better way to connect with your key customers in the insolvency community than by partnering with ABI! To help you make more business connections and maximize your marketing budget, the ABI Publishing Partnership provides such benefits as:

- your firm's name listed in all new books published throughout the year, along with five free copies of each
- banners and signage at ABI conferences and online at ABI's bookstore
- your logo placed in promotional ads in the *ABI Journal*, and in ABI's publications catalogs

Partnering with ABI Publications ensures that we can continue to provide high-quality books — and that your firm will be prominently associated with insolvency education and the trusted ABI name. For more information, contact ABI's Director of Communications or Deputy Executive Director at (703) 739-0800.

ABI Publishing Partner



LATHROP GAGE

PUBLICATION ORDER FORM

Quantity	Title	Product #	Price each	Total
If you requested that your purchases be mailed to you, please note that purchases are shipped via standard UPS Ground and should arrive in 5-6 business days. (Excludes international orders)			Subtotal	
			(VA add 6% sales tax)	
			<i>Shipping is additional, and will be calculated and added to your total</i>	Shipping
				Total Due



ALL SALES FINAL. NO RETURNS OR REFUNDS.

If you have any questions, please contact ABI at (703) 739-0800 or e-mail order@abiworld.org.

SHIP TO

Name _____ Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____ E-mail _____

ABI member Non-member

PAYMENT

Please invoice me (books will be shipped as soon as payment is received).

AMEX VISA MASTER CARD Account # _____

Exp. date: _____ Security Code: _____

Signature: _____

For bulk-rate or classroom-use pricing, please contact ABI.

Email orders to order@abiworld.org or order online at store.abi.org. Fax credit card orders to (866) 921-1027.

Mail order forms to: ABI Publications · P.O. Box 7403 · Merrifield, VA 22116-7403.