Case Study

Medford Lumber Company Case Narrative

1. Introduction

Willie Sutton leaned back in his leather chair from his office in Seattle looking at the map of his timber holdings. For a minute he recalled the fight years ago to buy the company and how his financier had stabbed him in the back by leaking the deal to an arbitrageur resulting in him paying much more than necessary to gain control. He also remembered the months after the deal closed when they were able to sell the office building, pull assets out of the pension plan, significantly increase the harvest rates and pay off the acquisition debt in the first year. Medford Lumber had been one of his most profitable acquisitions ever!

And that was without even counting the dividend he had been able to pay after securitizing the timber assets. A few years ago one of his cadre of investment bankers came to him with the idea that they could set up a tax remote special purpose vehicle ("SPV"), transfer the trees to this entity and issue bonds secured by the timber collateral. His mill would purchase the logs from the SPV providing the cash flow to service the bonds. It was a brilliant way to extract millions of dollars except for one thing; harvest rates have been depressed for several years now and the SPV is out of money to make the debt payments. You've been retained as financial advisors to the company to help manage the crisis and figure out how best to restructure the company's operations. The company just paid your – very substantial – upfront retainer and so you're ready to go. Good luck.

Company Overview

Medford Lumber Company ("MLC" or "Medford") is headquartered in Medford, Oregon and owns and manages approximately 150,000 acres of timberland along the Oregon coast. These timberlands are comprised of approximately 2/3 Redwood and 1/3 Douglas-fir and are located in close proximity to MLC's sawmill and Forestville, an MLC company town.

Company History

MLC traces its origins to the Civil War period. "Red" Grange had closed down his lumbering operations in Saginaw, Michigan and set his sights on the Redwood forests of Oregon. Over the years he had been able to buy more lands and expand his milling operations. He even owned the town of Forestville where his workers lived. Over the years, Red's family had controlled the company and served as benevolent masters of the Redwood lumbering business.

It was a peaceful existence until the hostile buyout by Willie Sutton and his private equity group, when the Grange family holdings were left with a minority interest. Since then, the family has been pushed aside and the company seems at war with the community and regulators.





2. Overview of Timber Industry

The timber industry is evaluated based on the species and size of trees harvested. Large circumference trees are those species whose mature trees have significant girth and are typically valued for their use in furniture and other high value uses. Small circumference trees and species whose mature trees have limited girth are typically valued for their use in construction and paper uses.

Pricing and demand for logs, lumber and other wood products are volatile and are substantially affected by residential homebuilding, repair and remodeling activity, as well as changes in supply due to economic conditions, weather conditions, population growth and interest rates. Sales in the first quarter are generally lowest, due to the decreased levels of construction activity in the winter months.

Harvesting Practices

Medford focuses on the harvest of Redwood and Douglas-fir and mills these trees primarily for use in construction. Medford's holdings consist (by volume) of approximately 66% Redwood and 33% Douglas-fir.

Redwood is commercially available only in limited geographic regions along the California and Oregon coasts and possesses certain unique characteristics that permit it to be sold at a premium to many other wood products. Such characteristics include its natural beauty, superior ability to retain paint and other finishes, dimensional stability and innate resistance to decay, insects and chemicals. Typical applications include exterior siding, trim and fascia for both residential and commercial construction, outdoor furniture, decks, planters, retaining walls and other specialty products. Redwood also has a variety of industrial applications because of its chemical resistance and because it does not impart any taste or odor to liquids or solids. Douglas-fir lumber is used primarily for new construction and some decorative purposes and is widely recognized for its strength, hard surface and attractive appearance. Douglas-fir is grown commercially along the west coast of North America and in Chile and New Zealand. Douglas-fir is used for finished carpentry applications as well as for a variety of general construction purposes.

Medford's silvicultural systems allow for both natural regeneration and active reforestation of the timberlands. These silvicultural systems vary, and range from thinning, in which certain trees are removed from a dense area to allow the retained trees better sunlight, nutrients and moisture (and therefore an improved growth rate), to clear cutting, where all trees in an area are harvested and replaced. Though Medford plants seedlings for Redwood, it is mostly regenerated through natural growth of new sprouts from the stump remaining after a tree is harvested. Douglas-fir is mainly regenerated by the planting of seedlings following a harvest.

Harvesting may be affected by geography (timber in higher elevations is generally more difficult to harvest, particularly in winter months when snow may restrict access), fire (risks are higher during the dry summer months), insects, disease, and other natural disasters.





Environmental Regulations

Environmental regulations require that Medford demonstrate that its timber operations will not decrease the sustainable productivity of its timberlands. Last year Medford planted over 1 million redwood and Douglas-fir seedlings on its timberlands. Medford is required to project timber growth and harvest on its timberlands over a 100-year planning period and show that the projected average annual harvest for any decade within the 100-year planning period will not exceed the average annual growth level at the end of the 100-year period.

Medford is also required to comply with environmental regulations protecting and conserving wildlife species that have been designated as endangered or threatened. These laws generally prohibit certain adverse impacts on such species (referred to as a "take"); except for incidental take which does not jeopardize the continued existence of the affected species and occurs as a result of operations with an approved habitat conservation plan ("HCP") and related incidental take permit. An HCP analyzes the impact of the incidental take and specifies measures to monitor, minimize and mitigate such impact.

Medford's categorization system allows it to identify geographic details about timber properties, wildlife and botanical properties, as well as geological properties. All of these factors are addressed in annual harvest plans to match market demand for Medford's lumber products and at the same time minimize the ecological disruption of the lumber harvest.

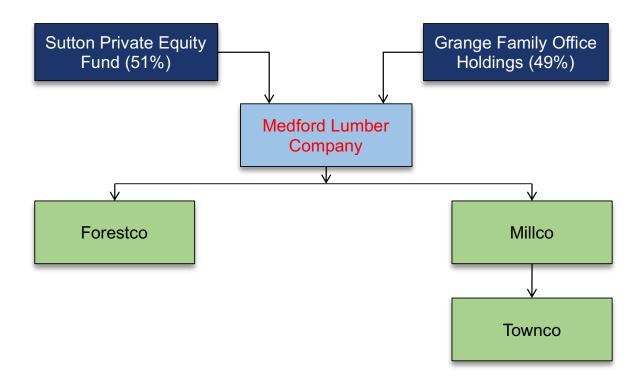
In addition, sawmills must comply with local and federal regulations concerning air quality, water quality and wastewater, and solid and hazardous waste disposal.

3. Corporate Structure

Since the acquisition, Willie Sutton, through the Sutton Private Equity Fund, has owned 51% of Medford; Grange Family Office Holdings is the remaining minority shareholder, owning 49% of Medford. Medford is a holding company. It owns two subsidiaries: (i) Forestco, which is a tax remote SPV that owns the forest lands and the trees; and (ii) Millco, which mills the lumber and markets the lumber products. Millco also owns Townco, which owns the residential and retail properties in Forestville and leases them to workers and merchants adjacent to the mill and forest. The organization is shown in the following chart:







4. Employees

Medford (through its subsidiaries) has 120 employees, none of whom are represented by collective bargaining agreements. Relations with the Company's employees are good and many of the employees are second or third generation employees. In addition, many of the employees made significant overtime income during the go-go years following the LBO transaction. Many of the employees rent their homes from Townco and live in Forestville.

Given Medford's increasingly difficult cash situation and slowing production, hours have been cut and the employees are increasingly uneasy. The tension is extremely high amongst the senior management team. Because of the legal separation between Forestco and Millco there are occasional disagreements between the two management teams, at times very emotional.

5. Senior Management and Boards of Directors

MLC

The Board of MLC has three members: Willie Sutton, the founder of Sutton Private Equity Fund and the majority shareholder of MLC; Tom Sigler who has participated with Sutton in almost all of his business ventures and supports EVERY decision Sutton makes; and Steve Morrow Grange, Jr., the scion of the Grange family who represents the Grange family interests and is desperate to preserve the family legacy. MLC, as a holding company, has no separate employees of its own.





Forestco

Nick Axenrod is President and CEO of Forestco. Mike Tinker is EVP and CFO. The Board of Forestco is comprised of Axenrod, Tinker, and Sigler.

Millco

Gary Dooley is President and CEO of Millco; Mike Tinker is EVP and CFO; Joe Vanaskey is EVP of Operations; Kathryn Lastowsky is General Counsel. The Board of Millco is comprised of Dooley, Tinker, and Sigler.

Townco

Bryan Gasser is the General Manager of Townco. Tinker and Eric Buschmann are the board members for Townco.

6. Operational Structure

Millco once operated six separate sawmills located in different locations around Medford. Several years ago the operations were consolidated around one supermill. Millco invested \$80 million into the new technologically advanced high speed sawmill. This supermill is now able to convert all of Forestco's production into valuable lumber products.

After milling, the green lumber is dried, either in open-air drying lots or in heated kilns. Drying allows Medford to compete in the higher value products and reduces the shipping costs due to less water in the product.

Medford also produces wood chips, which would otherwise be left as waste. The woodchips are primarily sold to third parties for use in paper products and to manufacture engineered wood (such as particle board).

Millco and Forestco are the parties to a log supply agreement ("LSA") that governs the sale to Millco of logs harvested from the Forestco's timberlands. As Millco purchases logs from Forestco, Millco is responsible for the harvesting and removal of timber covered by the annual harvest plans with the purchase price being based upon "stumpage prices." Title to, and the obligation to pay for, harvested logs passes to Millco once the logs are received by Millco at the mill or its log storage yard. The LSA contemplates that all sales of logs by Forestco to Millco will be at fair market value (based on stumpage prices) for each species and category of timber.

The LSA also specifies that Millco will provide a number of operational, management and related services not performed by Forestco's own employees with respect to the timberlands pursuant to a services agreement. These services include maintaining and rehabilitating roads on the timberlands, building new roads to permit the harvesting of timber, replanting and reforestation services to supplement the natural regeneration of the timber. Forestco pays Millco





a services fee based on a specified government index relating to wood products. The cost of roadways and reforestation is reimbursed to Millco by Forestco.

Forestco categorizes its lands by species and age of tree. Old growth trees are classified as trees that have never been harvested and can be as old as 200 years and have a significant premium in the market. Second growth trees are those that have regenerated and now are reaching their maturity. All other lands contain young growth trees. Forestco properties contain approximately two thirds redwood and one third Douglas-fir.

While Forestco could sell lumber to third parties it is practically unlikely for two reasons. First, Forestco's property is closer to Millco's mill than any other mill. The transportation penalty to get the logs to a different mill would significantly erode the value Forestco could expect. Second, all the major mills are paired with forest properties with common or related ownership. Mill owners utilize their own lumber before seeking third party logs. Thus, third party sales are only possible when demand for lumber exceeds the harvest capacity of the paired forest and the mill goes outside for additional lumber.

Harvesting is highly regulated by the state of Oregon. Forestco must demonstrate that their operations will not impair the sustainable long term harvest of the forest. Regulations require Forestco to maintain 100 year growth models. The state must approve the annual harvest plan based on review and analysis of several state agencies as well as a period of public comment.

Forestville was established in the early days of MLC's formation to provide a place for workers to live; effectively it is a "Company" town. Townco owns all the real estate in Forestville including the gas station, firehouse, church, powerplant and approximately 100 single family residences. There is no meaningful debt against these assets. Townco does not have separate consolidating financial statements as it is a wholly owned subsidiary of Millco. The assets were fully depreciated years ago and any capital investment is expensed. Revenue of approximately \$15 million per year is generated from rents and power generation. Because this is a Company town, rents and utilities are paid when billed so there is neither accounts receivable nor bad debt. Recently an appraisal of the assets was performed by Real Estate Appraisers of Medford ("REAM") and is in the documents.

Townco's operation of the power plant (fueled by the wood residue from the milling operations), fulfills virtually all the energy requirements of Forestville. In addition, the Townco generates revenue by selling its excess power to a local energy company. The revenue is sufficient to offset the operating costs of the power plant.

7. <u>Harvest Operations</u>

Forestco operations are becoming more unpredictable due to regulatory constraints. Cash flow has been adversely affected by delays in getting harvest plans approved. Management believes that harvest rates will continue to be reduced due to heightened environmental restrictions. To highlight the fall in the likely levels of production, below is a table showing historical production rates in the years immediately following Forestco's bond issuance:





| | 20 | 011 | 20 | 010 | 2009 | | | | |
|-------------|-------------|-----------------------|-------------|-------------|-------------|-------------|--|--|--|
| | <u>MBFE</u> | <u>\$ per</u> MBFE | <u>MBFE</u> | \$ per MBFE | <u>MBFE</u> | \$ per MBFE | | | |
| Redwood | 70,000 | \$900 | 65,000 | \$750 | 100,000 | 650 | | | |
| Douglas-Fir | 30,000 | 600 | 35,000 | 500 | 30,000 | 450 | | | |
| Total | 100,000 | 810 | 100,000 | 663 | 130,000 | 604 | | | |

8. Financing

MLC and its subsidiaries are, for the most part, highly levered. When Sutton took over control of MLC, he was able to cause MLC to issue \$300 million in bond debt to finance the transaction (the "MLC Bond Debt"). That debt has been regularly amortized over its life (and was further paid down by \$100 million in connection with the issuance of the Forestco bonds). The balance on the debt is now only \$20 million. In addition to the MLC Bond Debt, MLC was also able to obtain an operating line of credit from the Bank of Oregon with a commitment amount of \$55 million for general business needs (the "Revolver"). The Revolver has recently been fully drawn and there is no remaining availability under it. The draws have been used to cover liquidity gaps for MLC and its subsidiaries since it was put into place, as well as for other general corporate purposes. Both the MLC Bond Debt and the Revolver are secured. As an inducement to the Bank of Oregon, the trustee for the MLC Bond Debt agreed to subordinate the MLC Bond Debt to the obligations under the Revolver.

Millco borrowed \$80 million from Medford National Bank to finance the upgrade of the mill (the "Millco Loan Debt"). It is payable over 10 years and has a fixed rate of interest of 6.5%. The Millco Loan Debt is secured by the mill assets and guaranteed by the parent on an unsecured basis.

In 2008, Forestco securitized its timber holdings by issuing bonds for \$500 million (the "Forestco Bonds"). In the transaction, Forestco was established as a tax remote Special Purpose Vehicle (SPV) and used the real property and the timber assets as collateral for the bonds. The Forestco Bonds are publicly traded and are widely held. As part of the securitization transaction, Millco and Forestco entered into a log supply agreement and the revenue generated from selling the logs to Millco was pledged to service the bonds. The proceeds from the issuance of the bonds (net of deal expenses of \$5 million) were used to retire some of the MLC Bond Debt and the balance paid to MLC shareholders as a special dividend. None of the debt issued by MLC or its subsidiaries is cross-defaulted to any other debt.

At the time the Forestco Bonds were issued, harvest levels at Medford had been in excess of 150 MBF per year. Forestco's ability to repay the Forestco Bonds was always dependent upon maintaining that level of harvest. As the table above shows, shortly after the Forestco





Bonds were issued, harvest levels started to decline. Environmental constraints upon harvesting, both in terms of silt runoff into the nearby rivers and the effect on endangered species living in the forest, have caused harvest levels to fall below the historical level. In addition, the cumulative effect of overharvesting is affecting the future harvest rates. For several years higher pricing from the recovery in the housing market (and therefore the demand for wood products) partially offset the lower harvest levels. However, management is worried that pricing will not improve with time. Indeed, in the most recent year (fiscal 2015), Forestco harvested only 50,000 mbfe at an average stumpage price of \$730.

Management is further concerned that harvest rates in the future will be depressed in the future due to the cumulative effect of over-harvesting the forest and increasingly stringent environmental constraints. Management recently engaged the renowned tree experts, Tall Tree Associates, to evaluate the future harvest capacity of the forest and to provide an economic forecast of timber pricing over the next 5 years. Tall Tree Associates data is extremely well regarded and their analysis should be relied upon without question. A summary of their findings is in the documents.

Management has put together its latest 13 week cash flow for Forestco and Millco. For the length of the forecast, Millco is shown as having negative cash balances. Additionally, Forestco is anticipated to run at a negative cash balance during certain weeks of the 13 week cash flow period. Historically, management has been able to cover cash shortfalls at the subsidiaries through draws on the Revolver. However, the Revolver has been fully drawn and management hasn't been able to convince the Bank of Oregon to increase the commitment amount. Furthermore, even if the company was able to continue to fund operating deficiencies through the Revolver, the next payment on the Forestco Bond is due on January 20, 2011. That payment is for more than \$16.5 million and management is certain that they cannot make this payment.

9. Request for Assistance

Management has retained you to help with their financial crisis. You need to assess the situation, figure out how best to address the crisis, and help lead the company to a successful reorganization. Addressing the liquidity crisis is your immediate focus. But you also need to value the company and figure out who is entitled to that value. And you will also need to think about the proper form of consideration for each constituent. And then you need to be able to go out and convince the constituents to support your proposed path forward. You will make one presentation to certain creditor constituents and one presentation to certain board members. Should you be so skillful and persuasive before these constituents, you will be invited to the final round – a mock confirmation hearing before a bankruptcy court. Further details on the written deliverables and oral presentations are contained elsewhere in your materials. Good luck!





MEDFORD LUMBER CONSOLIDATING STATEMENT OF OPERATIONS

Year To Date December 2013 (\$Thousands)

| | | | | Interco. | | | | | | |
|---|-----|----------|----|----------|----|---------|-------|----------|-----|-----------|
| | For | estCo | | MillCo | Н | oldCo | Elimi | ination | Con | solidated |
| Net sales: | | | | <u>.</u> | | | | | | |
| Lumber | \$ | - | \$ | 61,250 | \$ | - | \$ | - | \$ | 61,250 |
| Logs | | 49,000 | | - | | - | | (49,000) | | - |
| Town, commercial and other | | - | | 15,212 | | - | | - | | 15,212 |
| Subtotal | | 49,000 | | 76,462 | | - | | (49,000) | | 76,462 |
| Operating Expenses: | | | | | | | | | | |
| Cost of goods sold | | 9,800 | | 53,900 | | - | | (49,000) | | 14,700 |
| SG&A | | 17,150 | | 11,660 | | - | | - | | 28,810 |
| Subtotal | | 26,950 | | 65,560 | | - | | (49,000) | | 43,510 |
| Division operating income | | 22,050 | | 10,902 | | - | | - | | 32,952 |
| EBITDA | | 22,050 | | 10,902 | | - | | - | | 32,952 |
| Depreciation, depletion and amortization | | 11,270 | | 4,991 | | _ | | _ | | 16,261 |
| Subtotal | | 11,270 | | 4,991 | | - | | - | | 16,261 |
| EBIT | | 10,780 | | 5,912 | | - | | - | | 16,692 |
| Other income (expenses): | | | | | | | | | | |
| Interest and other income | | 2,608 | | 168 | | - | | _ | | 2,776 |
| Interest expense | | (30,135) | | (4,480) | | (7,197) | | _ | | (41,812) |
| • | | (27,527) | | (4,312) | | (7,197) | | - | | (39,036) |
| Income (loss) before income taxes, extraordinary | | | | | | ` ' | | | | |
| item and cumulative effect | | (16,747) | | 1,600 | | (7,197) | | - | | (22,344) |
| Provision for income taxes | | | | 11 | | | | | | 11 |
| Income (loss) before extraordinary item and cumulative effect | | (16,747) | | 1,589 | | (7,197) | | - | | (22,355) |
| Net income (loss) | \$ | (16,747) | \$ | 1,589 | \$ | (7,197) | \$ | - | \$ | (22,355) |

MEDFORD LUMBER CONSOLIDATING STATEMENT OF OPERATIONS Year To Date

December 2014 (\$Thousands)

| | Fo | orestCo | | MillCo | HoldCo | | Interco. Elimination | Co | nsolidated |
|---|----|----------|----|---------|--------|---------|-------------------------|----|------------|
| Net sales: | • | | • | F7 FF0 | • | | • | • | 57.550 |
| Lumber | \$ | - | \$ | 57,558 | \$ | - | \$ - | \$ | 57,558 |
| Logs | | 50,050 | | - | | - | (50,050) | | - |
| Town, commercial and other | | - | | 14,452 | | - | (50.050) | | 14,452 |
| Subtotal | | 50,050 | | 72,009 | | - | (50,050) | | 72,009 |
| Operating Expenses: | | 40.040 | | 55.055 | | | (50.050) | | 45.045 |
| Cost of goods sold | | 10,010 | | 55,055 | | - | (50,050) | | 15,015 |
| SG&A | | 17,518 | | 10,981 | | - | (50.050) | | 28,498 |
| Subtotal | | 27,528 | | 66,036 | | - | (50,050) | | 43,513 |
| Division operating income | | 22,523 | | 5,973 | | - | - | | 28,496 |
| EBITDA | | 22,523 | | 5,973 | | - | - | | 28,496 |
| Depreciation, depletion and amortization | | 11,314 | | 5,078 | | _ | _ | | 16,392 |
| Subtotal | | 11,314 | | 5,078 | | - | - | | 16,392 |
| EBIT | | 11,209 | | 895 | | - | - | | 12,104 |
| Other income (expenses): | | | | | | | | | |
| Interest and other income | | 2,608 | | 168 | | - | - | | 2,776 |
| Interest expense | | (28,968) | | (3,953) | | (6,704) | | | (39,625) |
| | | (26,360) | | (3,785) | | (6,704) | | | (36,849) |
| Income (loss) before income taxes, extraordinary item and cumulative effect | | (15,151) | | (2,890) | | (6,704) | - | | (24,745) |
| Provision for income taxes | | - | | 11 | | | | | 11 |
| Income (loss) before extraordinary item and cumulative effect | | (15,151) | | (2,900) | | (6,704) | - | | (24,756) |
| Net income (loss) | \$ | (15,151) | \$ | (2,900) | \$ | (6,704) | \$ - | \$ | (24,756) |

MEDFORD LUMBER CONSOLIDATING STATEMENT OF OPERATIONS

Year To Date December 2015 (\$Thousands)

| | | | | | | Interco. | | | |
|--|------------|------|---------|--------|------|-------------|----|-------------|--|
| | ForestCo | | MillCo | HoldC | 0 | Elimination | Co | onsolidated | |
| Net sales: | | | | | | | | | |
| Lumber | \$ - | \$ | 45,625 | \$ | - | \$ - | \$ | 45,625 | |
| Logs | 36,500 | | - | | - | (36,500) | \$ | - | |
| Town, commercial and other | | | 13,729 | | - | - | \$ | 13,729 | |
| Subtotal | 36,500 | | 59,354 | | - | (36,500) | | 59,354 | |
| Operating Expenses: | | | | | | | | | |
| Cost of goods sold | 7,300 | | 40,150 | | - | (36,500) | | 10,950 | |
| SG&A | 12,775 | | 9,051 | | - | - | | 21,826 | |
| Subtotal | 20,075 | | 49,201 | | - | (36,500) | | 32,776 | |
| Division operating income | 16,425 | | 10,153 | | - | - | | 26,578 | |
| EBITDA | 16,425 | | 10,153 | | - | - | | 26,578 | |
| Depreciation, depletion and amortization | 11,346 | | 5,144 | | | | | 16,490 | |
| Subtotal | 11,346 | | 5,144 | | - | | | 16,490 | |
| EBIT | 5,079 | | 5,009 | | - | - | | 10,088 | |
| Other income (expenses): | | | | | | | | | |
| Interest and other income | 2,608 | | 168 | | _ | - | | 2,776 | |
| Interest expense | (27,802 |) | (3,426) | (5, | 751) | - | | (36,978) | |
| | (25,194 |) | (3,258) | (5, | 751) | - | | (34,202) | |
| Income (loss) before income taxes, extraordinary | | | | | | | | | |
| item and cumulative effect | (20,115 |) | 1,796 | (5, | 751) | - | | (24,070) | |
| Provision for income taxes | | | 11 | | | | | 11 | |
| Income (loss) before extraordinary item and cumulative effect | (20,115 |) | 1,807 | (5, | 751) | - | | (24,060) | |
| Net income (loss) | \$ (20,115 |) \$ | 1,807 | \$ (5, | 751) | \$ - | \$ | (24,060) | |

MEDFORD LUMBER CONSOLIDATING STATEMENT OF OPERATIONS Year To Date September 2016 (\$Thousands)

| | _ | orestCo | MillCo | ш | oldCo | Interco. Elimination | Cou | nsolidated |
|---|----------|----------|---------------|----|---------|-------------------------|-----|------------|
| Net sales: | | oresico | WIIIICO | | nuco | Ellilliation | | isoliuateu |
| Lumber | \$ | - | \$ 34,125 | \$ | _ | \$ - | \$ | 34,125 |
| Logs | | 32,500 | - | | | (32,500) | | - |
| Town, commercial and other | | - | 10,688 | | | - | | 10,688 |
| Subtotal | | 32,500 | 44,813 | | - | (32,500) | | 44,813 |
| Operating Expenses: | | | | | | , , , | | |
| Cost of goods sold | | 6,500 | 35,750 | | | (32,500) | | 9,750 |
| SG&A | | 11,375 | 7,297 | | | - | | 18,672 |
| Subtotal | | 17,875 | 43,047 | | - | (32,500) | | 28,422 |
| Division operating income | | 14,625 | 1,765 | | - | - | | 16,390 |
| EBITDA | | 14,625 | 1,765 | | | | | 19,432 |
| Depreciation, depletion and amortization | | 8,526 | 3,891 | | | - | | 12,417 |
| Subtotal | | 8,526 | 3,891 | | - | - | | 12,417 |
| EBIT | | 6,099 | (2,126) | | - | - | | 3,973 |
| Other income (expenses): | | | | | | | | |
| Interest and other income | | 2,608 | 168 | | | - | | 2,776 |
| Interest expense | | (20,092) | (2,243) | | (3,938) | - | | (26,272) |
| | | (17,484) | (2,075) | | (3,938) | | | (23,496) |
| Income (loss) before income taxes, extraordinary | | | | | , | | | |
| item and cumulative effect | | (11,385) | (4,200) | | (3,938) | - | | (19,523) |
| Provision for income taxes | | | 11 | | | | | 11 |
| Income (loss) before extraordinary item and cumulative effect | | (11,385) | (4,211) | | (3,938) | - | | (19,534 |
| Net income (loss) | <u> </u> | (11,385) | \$ (4,211) | \$ | (3,938) | \$ - | \$ | (19,534 |

MEDFORD LUMBER BALANCE SHEET December

2012 - Starting Point for CF Purposes Only

(\$Thousands)

| | ForestCo | | MillCo | | HoldCo | | Interco. limination | Consolidated | |
|--|----------|-----------|---------------|----|---------|----|------------------------|--------------|-----------|
| Current assets | | | | | | | | | |
| Cash & cash equivalents | \$ | 99,929 | \$ 226 | \$ | 10,000 | \$ | _ | \$ | 110,155 |
| Receivables | | 335 | 5,550 | | - | | - | | 5,886 |
| I/C receivables-subsidiaries | | 4,583 | 2,861 | | - | | (7,444) | | - |
| Inventories | | 1,546 | 21,739 | | - | | - | | 23,285 |
| Prepaids | | 7,389 | 16,651 | | - | | _ | | 24,041 |
| Total current assets | | 113,782 | 47,028 | | 10,000 | | (7,444) | | 163,366 |
| Property, plant & equipment, net | | 30,719 | 64,673 | | _ | | _ | | 95,392 |
| Timber & timberlands, net of depletion | | 210,446 | 3,351 | | - | | - | | 213,797 |
| Deferred financing costs | | 9,216 | 5,554 | | - | | - | | 14,770 |
| Long-term investments & other assets | | 1,066 | 3,024 | | 350,000 | | _ | | 354,089 |
| Total assets | \$ | 365,229 | \$ 123,630 | \$ | 360,000 | \$ | (7,444) | \$ | 841,414 |
| Current liabilities | | | | | | | | | |
| Accounts payable - trade | \$ | 907 | \$ 8,440 | \$ | _ | \$ | _ | \$ | 9,347 |
| I/C payables | | 2,256 | 5,188 | | - | | (7,444) | | _ |
| Accrued interest | | 13,891 | 2 | | - | | - | | 13,894 |
| Accrued compensation / benefits | | 692 | 5,475 | | - | | - | | 6,167 |
| Other accrued liabilities | | 6,247 | 4,153 | | - | | - | | 10,400 |
| Line of Credit | | - | - | | - | | - | | - |
| Long-term debt, current | | 16,667 | 8,000 | | 4,000 | | _ | | 28,667 |
| Total current liabilities | | 40,660 | 31,258 | | 4,000 | | (7,444) | | 68,475 |
| Long-term debt, non-current portion | | 416,667 | 64,000 | | 48,000 | | _ | | 528,667 |
| Other liabilities, non-current portion | | 133 | 103 | | - | | - | | 236 |
| Deferred & other income taxes | | - | 2,987 | | - | | - | | 2,987 |
| Total liabilities | | 457,460 | 98,349 | | 52,000 | | (7,444) | | 600,365 |
| Stockholders' equity | | | | | | | | | |
| Common stock | | - | 8 | | - | | (9) | | (1) |
| Additional paid-in capital | | 179,838 | 222,292 | | 308,000 | | (251,286) | | 458,845 |
| Prior year retained earnings | | (272,070) | (197,019) | | - | | 251,294 | | (217,794) |
| Current year income (loss) | | - | - | | - | | - | | _ |
| Total stockholders' equity | | (92,232) | 25,281 | | 308,000 | | (0) | | 241,049 |
| Total liabilities & stockholders' equity | \$ | 365,229 | \$ 123,630 | \$ | 360,000 | \$ | (7,444) | \$ | 841,414 |

MEDFORD LUMBER BALANCE SHEET December 2013 (\$Thousands)

| | ForestCo | | | MillCo | | HoldCo | | Interco. Elimination | | |
|--|----------|-----------|----|-----------|----|---------|----|-------------------------|----|------------|
| | | oresico | | WIIICO | | поіасо | | imination | | nsolidated |
| Current assets | | | | | | | | | | |
| Cash & cash equivalents | \$ | 80,845 | \$ | (4,196) | \$ | 4,803 | \$ | - | \$ | 81,452 |
| Receivables | | 335 | | 5,550 | | - | | - | | 5,886 |
| I/C receivables-subsidiaries | | 4,027 | | 6,285 | | - | | (10,312) | | - |
| Inventories | | 1,546 | | 21,739 | | - | | - | | 23,285 |
| Prepaids | | 7,389 | | 16,651 | | - | | - | | 24,041 |
| Total current assets | | 94,143 | | 46,030 | | 4,803 | | (10,312) | | 134,664 |
| Property, plant & equipment, net | | 28,658 | | 61,889 | | - | | _ | | 90,547 |
| Timber & timberlands, net of depletion | | 202,237 | | 3,144 | | - | | - | | 205,381 |
| Deferred financing costs | | 9,216 | | 5,554 | | - | | - | | 14,770 |
| Long-term investments & other assets | | 1,066 | | 3,024 | | 350,000 | | - | | 354,089 |
| Total assets | \$ | 335,320 | \$ | 119,641 | \$ | 354,803 | \$ | (10,312) | \$ | 799,451 |
| Current liabilities | | | | | | | | | | |
| Accounts payable - trade | \$ | 907 | \$ | 8,440 | \$ | _ | \$ | _ | \$ | 9,347 |
| I/C payables | • | 6.285 | · | 4.027 | • | _ | · | (10,312) | · | - |
| Accrued interest | | 13,367 | | 3,207 | | - | | - | | 16,575 |
| Accrued compensation / benefits | | 692 | | 5,475 | | - | | - | | 6,167 |
| Other accrued liabilities | | 6,247 | | 4,153 | | - | | - | | 10,400 |
| Line of Credit | | · - | | - | | 10,000 | | - | | 10,000 |
| Long-term debt, current | | 16,667 | | 8,000 | | 4,000 | | - | | 28,667 |
| Total current liabilities | | 44,165 | | 33,303 | | 14,000 | | (10,312) | | 81,156 |
| Long-term debt, non-current portion | | 400,000 | | 56,000 | | 40,000 | | _ | | 496,000 |
| Other liabilities, non-current portion | | 133 | | 481 | | - | | _ | | 614 |
| Deferred & other income taxes | | _ | | 2,987 | | _ | | _ | | 2,987 |
| Total liabilities | | 444,298 | | 92,771 | | 54,000 | | (10,312) | | 580,757 |
| Stockholders' equity | | | | | | | | | | |
| Common stock | | _ | | 8 | | _ | | (9) | | (1) |
| Additional paid-in capital | | 179,838 | | 222.292 | | 308.000 | | (251,286) | | 458,845 |
| Prior year retained earnings | | (272,070) | | (197,019) | | - | | 251,294 | | (217,794) |
| Current year income (loss) | | (16,747) | | 1,589 | | (7,197) | | _ | | (22,355) |
| Total stockholders' equity | | (108,978) | | 26,870 | | 300,803 | | (0) | | 218,694 |
| Total liabilities & stockholders' equity | \$ | 335,320 | \$ | 119,641 | \$ | 354,803 | \$ | (10,312) | \$ | 799,451 |

MEDFORD LUMBER BALANCE SHEET December 2014 (\$Thousands)

| | ForestCo | | | MillCo HoldCo | | | | Interco. Imination | Consolidated | |
|--|----------|-----------|----|---------------|----|---------|----|-----------------------|--------------|-----------|
| | | | | | | | | | | |
| Current assets | | | | | | | | | | |
| Cash & cash equivalents | \$ | 58,614 | \$ | 3,782 | \$ | 99 | \$ | - | \$ | 62,495 |
| Receivables | | 335 | | 8,459 | | - | | - | | 8,794 |
| I/C receivables-subsidiaries | | 4,114 | | 5,919 | | - | | (10,032) | | - |
| Inventories | | 1,546 | | 21,739 | | - | | - | | 23,285 |
| Prepaids | | 7,389 | | 16,651 | | - | | - | | 24,041 |
| Total current assets | | 71,999 | | 56,550 | | 99 | | (10,032) | | 118,615 |
| Property, plant & equipment, net | | 26,303 | | 58,518 | | - | | - | | 84,822 |
| Timber & timberlands, net of depletion | | 194,028 | | 2,937 | | - | | - | | 196,965 |
| Deferred financing costs | | 9,216 | | 5,554 | | - | | _ | | 14,770 |
| Long-term investments & other assets | | 1,066 | | 3,024 | | 350,000 | | _ | | 354,089 |
| Total assets | \$ | 302,611 | \$ | 126,583 | \$ | 350,099 | \$ | (10,032) | \$ | 769,261 |
| Current liabilities | | | | | | | | | | |
| Accounts payable - trade | \$ | 907 | | 8.440 | | _ | \$ | _ | \$ | 9,347 |
| I/C payables | Ÿ | 5,919 | | 4,114 | | _ | Ψ | (10,032) | Ψ | - |
| Accrued interest | | 12.843 | | 3,207 | | _ | | (10,002) | | 16.050 |
| Accrued compensation / benefits | | 692 | | 5,475 | | _ | | _ | | 6,167 |
| Other accrued liabilities | | 6,247 | | 4.153 | | _ | | _ | | 10,400 |
| Line of Credit | | | | -, | | 20,000 | | _ | | 20,000 |
| Long-term debt, current | | 16.667 | | 8.000 | | 4.000 | | _ | | 28,667 |
| Total current liabilities | | 43,274 | | 33,389 | | 24,000 | | (10,032) | | 90,631 |
| Long-term debt, non-current portion | | 383,333 | | 48,000 | | 32,000 | | _ | | 463,333 |
| Other liabilities, non-current portion | | 133 | | 18,237 | | - | | _ | | 18,371 |
| Deferred & other income taxes | | - | | 2,987 | | _ | | _ | | 2,987 |
| Total liabilities | | 426,741 | | 102,614 | | 56,000 | | (10,032) | | 575,323 |
| Stockholders' equity | | | | | | | | | | |
| Common stock | | _ | | 8 | | _ | | (9) | | (1) |
| Additional paid-in capital | | 179,838 | | 222,292 | | 308,000 | | (251,286) | | 458,845 |
| Prior year retained earnings | | (288,817) | | (195,430) | | (7,197) | | 251,294 | | (240,150) |
| Current year income (loss) | | (15,151) | | (2,900) | | (6,704) | | 201,201 | | (24,756) |
| Total stockholders' equity | | (124,130) | | 23,970 | | 294,099 | | (0) | | 193,938 |
| Total liabilities & stockholders' equity | \$ | 302,611 | \$ | 126,583 | \$ | 350,099 | \$ | (10,032) | \$ | 769,261 |

MEDFORD LUMBER BALANCE SHEET December 2015 (\$Thousands)

| | | | | | | | Interco. | | | |
|--|----|-----------|----|-----------|----|----------|-----------|-----------|----|------------|
| | F | orestCo | | MillCo | | HoldCo | <u>EI</u> | imination | Co | nsolidated |
| Current assets | | | | | | | | | | |
| Cash & cash equivalents | \$ | 32,364 | \$ | 2,180 | \$ | (3,652) | \$ | (0) | \$ | 30,891 |
| Receivables | | 137 | | 7,814 | | - | | - | | 7,951 |
| I/C receivables-subsidiaries | | 3,000 | | 4,878 | | - | | (7,878) | | - |
| Inventories | | 1,546 | | 21,739 | | - | | - | | 23,285 |
| Prepaids | | 7,389 | | 16,651 | | - | | | | 24,041 |
| Total current assets | | 44,437 | | 53,262 | | (3,652) | | (7,879) | | 86,167 |
| Property, plant & equipment, net | | 23,728 | | 54,706 | | - | | - | | 78,435 |
| Timber & timberlands, net of depletion | | 185,819 | | 2,730 | | - | | - | | 188,549 |
| Deferred financing costs | | 9,216 | | 5,554 | | - | | - | | 14,770 |
| Long-term investments & other assets | | 1,066 | | 3,024 | | 350,000 | | - | | 354,089 |
| Total assets | \$ | 264,265 | \$ | 119,276 | \$ | 346,348 | \$ | (7,879) | \$ | 722,010 |
| Current liabilities | | | | | | | | | | |
| Accounts payable - trade | \$ | 907 | | 8,440 | | _ | \$ | _ | \$ | 9,347 |
| I/C payables | Ψ | 4,878 | | 3,000 | | | Ψ | (7,878) | Ψ | 3,547 |
| Accrued interest | | 12,319 | | 3,207 | | _ | | (1,010) | | 15,526 |
| Accrued compensation / benefits | | 692 | | 5,475 | | _ | | _ | | 6,167 |
| Other accrued liabilities | | 6,247 | | 4,153 | | _ | | _ | | 10,400 |
| Line of Credit | | | | -, | | 30.000 | | _ | | 30,000 |
| Long-term debt, current | | 16,667 | | 8,000 | | 4,000 | | _ | | 28,667 |
| Total current liabilities | | 41,710 | | 32,275 | | 34,000 | | (7,878) | | 100,107 |
| Long-term debt, non-current portion | | 366,667 | | 40,000 | | 24,000 | | | | 430,667 |
| Other liabilities, non-current portion | | 133 | | 18,237 | | 24,000 | | - | | 18,371 |
| Deferred & other income taxes | | 133 | | 2,987 | | - | | _ | | 2,987 |
| Total liabilities | | 408,510 | | 93,500 | | 58,000 | | (7,878) | | 552,132 |
| Total nasmitos | | 400,010 | | 00,000 | | 00,000 | | (1,010) | | 552,152 |
| Stockholders' equity | | | | | | | | | | |
| Common stock | | - | | 8 | | - | | (9) | | (1) |
| Additional paid-in capital | | 179,838 | | 222,292 | | 308,000 | | (251,286) | | 458,845 |
| Prior year retained earnings | | (303,968) | | (198,330) | | (13,901) | | 251,294 | | (264,906) |
| Current year income (loss) | | (20,115) | | 1,807 | | (5,751) | | | | (24,060) |
| Total stockholders' equity | | (144,245) | | 25,776 | | 288,348 | | (0) | | 169,879 |
| Total liabilities & stockholders' equity | \$ | 264,265 | \$ | 119,276 | \$ | 346,348 | \$ | (7,879) | \$ | 722,010 |

MEDFORD LUMBER BALANCE SHEET September 2016 (\$Thousands)

| | ForestCo | | | MillCo HoldCo | | | | Interco. imination | Consolidated | | |
|--|----------|-----------|----|---------------|----|----------|----|-----------------------|--------------|-------------------|--|
| | | | | | | | | | | | |
| Current assets | _ | | _ | | _ | | _ | | | | |
| Cash & cash equivalents | \$ | 241 | \$ | (4,760) | \$ | 9,410 | \$ | (0) | \$ | 4,891 | |
| Receivables | | 5,081 | | 5,996 | | - | | - (0.000) | | 11,077 | |
| I/C receivables-subsidiaries | | 3,562 | | 5,244 | | - | | (8,806) | | - | |
| Inventories | | 1,546 | | 21,739 | | - | | - | | 23,285 | |
| Prepaids | | 7,389 | | 16,651 | | - | | | | 24,041 | |
| Total current assets | | 17,820 | | 44,870 | | 9,410 | | (8,806) | | 63,294 | |
| Property, plant & equipment, net | | 21,675 | | 51,604 | | - | | - | | 73,279 | |
| Timber & timberlands, net of depletion | | 179,663 | | 2,575 | | - | | - | | 182,237 | |
| Deferred financing costs | | 9,216 | | 5,554 | | - | | - | | 14,770 | |
| Long-term investments & other assets | | 1,066 | | 3,024 | | 350,000 | | - | | 354,089 | |
| Total assets | \$ | 229,439 | \$ | 107,626 | \$ | 359,410 | \$ | (8,806) | \$ | 687,669 | |
| Current liabilities | | | | | | | | | | | |
| Accounts payable - trade | \$ | 907 | | 8,440 | | _ | \$ | _ | \$ | 9,347 | |
| I/C payables | Ψ | 5,244 | | 3,562 | | _ | Ψ | (8,806) | Ψ | - | |
| Accrued interest | | 5.178 | | 3,207 | | _ | | (0,000) | | 8.386 | |
| Accrued compensation / benefits | | 692 | | 5,475 | | _ | | _ | | 6,167 | |
| Other accrued liabilities | | 6,247 | | 4,153 | | _ | | _ | | 10,400 | |
| Line of Credit | | | | - | | 55,000 | | _ | | 55,000 | |
| Long-term debt, current | | 16.667 | | 8.000 | | 4.000 | | _ | | 28,667 | |
| Total current liabilities | | 34,935 | | 32,837 | | 59,000 | | (8,806) | | 117,966 | |
| Long torm dobt, non ourront portion | | 350,000 | | 32,000 | | 16,000 | | | | 200 000 | |
| Long-term debt, non-current portion Other liabilities, non-current portion | | 133 | | 18,237 | | 16,000 | | - | | 398,000 18,371 | |
| Deferred & other income taxes | | 133 | | 2.987 | | - | | - | | 2,987 | |
| Total liabilities | | 205.000 | | , | | | | (8,806) | | | |
| i otai liabilities | | 385,069 | | 86,062 | | 75,000 | | (0,000) | | 537,324 | |
| Stockholders' equity | | | | | | | | | | | |
| Common stock | | - | | 8 | | - | | (9) | | (1) | |
| Additional paid-in capital | | 179,838 | | 222,292 | | 308,000 | | (251,286) | | 458,845 | |
| Prior year retained earnings | | (324,083) | | (196,524) | | (19,652) | | 251,294 | | (288,965) | |
| Current year income (loss) | | (11,385) | | (4,211) | | (3,938) | | | | (19,534) | |
| Total stockholders' equity | | (155,630) | | 21,565 | | 284,410 | | (0) | | 150,344 | |
| Total liabilities & stockholders' equity | \$ | 229,439 | \$ | 107,626 | \$ | 359,410 | \$ | (8,806) | \$ | 687,669 | |

MEDFORD LUMBER Statement of Cash Flows December 2013 (\$Thousands)

| | ForestCo | | MillCo | | HoldCo | | Interco. Elimination | | solidated |
|--|----------|------------------------------|---------------------------------|----|----------------------------|----|-------------------------|----|-------------------------------|
| Net Income | \$ | (16,747) | \$ 1,589 | \$ | (7,197) | \$ | - | \$ | (22,355) |
| Change in current assets and liabilities | | | | | | | | | |
| Receivables | | - | - | | - | | - | | - |
| I/C receivables-subsidiaries | | 556 | (3,424) | | - | | 2,868 | | - |
| Accrued interest | | (524) | 3,205 | | - | | | | 2,681 |
| I/C payables | | 4,029 | (1,161) | | - | | (2,868) | | - |
| Other liabilities, non-current portion | | - | 378 | | - | | - | | 378 |
| Depreciation & amortization Deferred & other income taxes | | 3,061 | 4,784 | | - | | - | | 7,845 |
| Other accrued liabilities | | - | - | | - | | - | | - |
| Total | | 7,121 | 3,782 | | - | | | | 10,903 |
| Cash from Operating Activities | | (9,626) | 5,371 | | (7,197) | | - | | (19,029) |
| Capital expenditures Long-term investments & other assets | | (1,000) | (2,000) | | - | | - | | (3,000) |
| Timber & timberlands, net of depletion | | 8,209 | 207 | | - | | - | | 8,416 |
| Cash from Investing Activities | | 7,209 | (1,793) | | - | | - | | 5,416 |
| Line of Credit Long-term debt | | - (16,667) | - (8,000) | | 10,000 (8,000) | | - | | 10,000 (32,667) |
| Cash from Financing Activities | | (16,667) | (8,000) | | 2,000 | | - | | (22,667) |
| Total net cash inflow (outflow) | | (19,083) | (4,422) | | (5,197) | _ | | | (28,435) |
| Beginning Cash Balance Plus (Minus) Change in cash Ending Cash Balance | \$ | 99,929 (19,083) 80,845 | \$ 226 (4,422) (4,196) | \$ | 10,000 (5,197) 4,803 | \$ | - - - | \$ | 110,155 (28,703) 81,452 |

MEDFORD LUMBER Statement of Cash Flows December 2014 (\$Thousands)

| | ForestCo | | MillCo | | HoldCo | | Interco. Elimination | | Con | solidated |
|--|----------|--------------|--------|-------------|--------|---------|-------------------------|-------|-----|-----------|
| Net Income | \$ | (15,151) | \$ | (2,900) | \$ | (6,704) | \$ | - | \$ | (24,756) |
| Change in current assets and liabilities | | | | | | | | | | |
| Receivables | | 0 | | (2,909) | | - | | - | | (2,909) |
| I/C receivables-subsidiaries | | (86) | | 366 | | - | | (280) | | - |
| Accrued interest | | (524) | | - | | - | | - | | (524) |
| I/C payables | | (366) | | 86 | | - | | 280 | | - |
| Other liabilities, non-current portion | | - | | 17,757 | | - | | - | | 17,757 |
| Depreciation & amortization | | 3,105 | | 4,871 | | - | | - | | 7,976 |
| Deferred & other income taxes | | - | | - | | - | | - | | - |
| Other accrued liabilities | | - | | | | | | - | | |
| Total | | 2,128 | | 20,171 | | - | | - | | 22,300 |
| Cash from Operating Activities | | (13,023) | | 17,271 | | (6,704) | | - | | (2,456) |
| Capital expenditures | | (750) | | (1,500) | | - | | - | | (2,250) |
| Long-term investments & other assets | | - | | - | | - | | - | | - |
| Timber & timberlands, net of depletion | | 8,209 | | 207 | | - | | - | | 8,416 |
| Cash from Investing Activities | | 7,459 | | (1,293) | | - | | - | | 6,166 |
| Line of Credit | | - | | _ | | 10,000 | | - | | 10,000 |
| Long-term debt | | (16,667) | | (8,000) | | (8,000) | | - | | (32,667) |
| Cash from Financing Activities | | (16,667) | | (8,000) | | 2,000 | | - | | (22,667) |
| Total net cash inflow (outflow) | | (22,231) | | 7,978 | | (4,704) | | - | | (18,957) |
| Beginning Cash Balance | \$ | 80,845 | \$ | (4,196) | \$ | 4,803 | \$ | _ | \$ | 81,452 |
| Plus (Minus) Change in cash | | (22,231) | • | 7,978 | | (4,704) | | - | | (18,957) |
| Ending Cash Balance | \$ | 58,614 | \$ | 3,782 | \$ | 99 | \$ | - | \$ | 62,495 |

MEDFORD LUMBER Statement of Cash Flows December 2015 (\$Thousands)

| | F | orestCo | | MillCo | | Interco. HoldCo Elimination | | Consolidated | | |
|--|----|----------|----|---------|----|-----------------------------|----|--------------|----|----------|
| Net Income | \$ | (20,115) | \$ | 1,807 | \$ | (5,751) | \$ | - | \$ | (24,060) |
| Change in current assets and liabilities | | | | | | | | | | |
| Receivables | | 198 | | 645 | | - | | - | | 843 |
| I/C receivables-subsidiaries | | 1,114 | | 1,040 | | - | | (2,154) | | - |
| Accrued interest | | (524) | | - | | - | | | | (524) |
| I/C payables | | (1,040) | | (1,114) | | - | | 2,154 | | `- |
| Other liabilities, non-current portion | | - | | - | | - | | - | | - |
| Depreciation & amortization | | 3,138 | | 4,937 | | - | | - | | 8,074 |
| Deferred & other income taxes | | - | | - | | - | | - | | - |
| Other accrued liabilities | | | | - | | | | - | | |
| Total | | 2,885 | | 5,509 | | - | | - | | 8,393 |
| Cash from Operating Activities | | (17,230) | | 7,315 | | (5,751) | | - | | (15,666) |
| Capital expenditures | | (563) | | (1,125) | | - | | - | | (1,688) |
| Long-term investments & other assets | | - | | - | | - | | - | | - |
| Timber & timberlands, net of depletion | | 8,209 | | 207 | | - | | - | | 8,416 |
| Cash from Investing Activities | - | 7,646 | | (918) | | - | | - | | 6,728 |
| Line of Credit | | - | | - | | 10,000 | | _ | | 10,000 |
| Long-term debt | | (16,667) | | (8,000) | | (8,000) | | - | | (32,667) |
| Cash from Financing Activities | | (16,667) | | (8,000) | | 2,000 | | - | | (22,667) |
| Total net cash inflow (outflow) | | (26,251) | _ | (1,603) | | (3,751) | | - | | (31,604) |
| Beginning Cash Balance | \$ | 58,614 | \$ | 3,782 | \$ | 99 | \$ | (0) | \$ | 62,495 |
| Plus (Minus) Change in cash | Ψ | (26,251) | Ψ | (1,603) | Ψ | (3,751) | Ψ | - (0) | Ψ | (31,604) |
| Ending Cash Balance | \$ | 32,364 | \$ | 2,180 | \$ | (3,652) | \$ | (0) | \$ | 30,891 |
| ag caon balanco | Ψ | 02,004 | Ψ | 2,100 | Ψ | (0,002) | Ψ | (3) | Ψ | 00,001 |

MEDFORD LUMBER Statement of Cash Flows September 2016 (\$Thousands)

| | _ | Interco. ForestCo MillCo HoldCo Elimination Co | | | | | Co | Consolidated | | |
|--|----|--|----|----------|----|---------|----|--------------|----|------------|
| | | 0163100 | _ | WIIIIOO | | iolaco | | illation | | isolidated |
| Net Income | \$ | (11,385) | \$ | (4,211) | \$ | (3,938) | \$ | - | \$ | (19,534) |
| Change in current assets and liabilities | | | | | | | | | | |
| Receivables | | (4,944) | | 1,818 | | - | | - | | (3,126) |
| I/C receivables-subsidiaries | | (562) | | (366) | | - | | 928 | | - |
| Accrued interest | | (7,141) | | - | | - | | - | | (7,141) |
| I/C payables | | 366 | | 562 | | - | | (928) | | - |
| Other liabilities, non-current portion | | - | | - | | - | | - | | - |
| Depreciation & amortization | | 2,370 | | 3,736 | | - | | - | | 6,105 |
| Deferred & other income taxes | | - | | - | | - | | - | | - |
| Other accrued liabilities | | - | | - | | - | | - | | |
| Total | | (9,911) | | 5,749 | | - | | - | | (4,162) |
| Cash from Operating Activities | | (21,296) | | 1,538 | | (3,938) | | - | | (23,696) |
| Capital expenditures | | (316) | | (633) | | - | | - | | (949) |
| Long-term investments & other assets | | - | | - | | - | | - | | - |
| Timber & timberlands, net of depletion | | 6,157 | | 155 | | - | | - | | 6,312 |
| Cash from Investing Activities | | 5,840 | _ | (478) | | - | | - | | 5,363 |
| Line of Credit | | - | | - | | 25,000 | | - | | 25,000 |
| Long-term debt | | (16,667) | | (8,000) | | (8,000) | | - | | (32,667) |
| Cash from Financing Activities | | (16,667) | | (8,000) | | 17,000 | | - | | (7,667) |
| Total net cash inflow (outflow) | | (32,122) | | (6,940) | | 13,062 | | - | | (26,000) |
| Beginning Cash Balance | \$ | 32,364 | \$ | 2,180 | \$ | (3,652) | \$ | _ | \$ | 30,891 |
| Plus (Minus) Change in cash | Ψ | (32,122) | Ψ | (6,940) | Ψ | 13,062 | Ψ | _ | Ψ | (26,000) |
| Ending Cash Balance | \$ | 241 | \$ | (4,760) | \$ | 9,410 | \$ | (0) | \$ | 4,891 |
| Lituing Cash Dalance | Ψ | 241 | Ψ | (-7,700) | Ψ | 3,410 | Ψ | (0) | Ψ | 4,031 |

MillCo Term Loan Amortization Schedule

| | | In thousands | | | | | | <u>-</u> |
|----------|-------------|--------------|-------------|-----------|-------------|----------|----------|-------------|
| From | <u>To</u> | Beg Balance | Borrowing | Repayment | End Balance | Int Rate | Interest | <u>Days</u> |
| | | - | | | <u></u> | 6.50% | | |
| | 9/30/11 | - | 80,000.0 | | 80,000.0 | 6.50% | | |
| 9/30/11 | 10/31/11 | 80,000.0 | | | 80,000.0 | 6.50% | 447.8 | 31 |
| 10/31/11 | 11/30/11 | 80,000.0 | | | 80,000.0 | 6.50% | 433.3 | 30 |
| 11/30/11 | 12/31/11 | 80,000.0 | | | 80,000.0 | 6.50% | 447.8 | 31 |
| 12/31/11 | 1/31/12 | 80,000.0 | | | 80,000.0 | 6.50% | 447.8 | 31 |
| 1/31/12 | 2/29/12 | 80,000.0 | | | 80,000.0 | 6.50% | 418.9 | 29 |
| 2/29/12 | 3/31/12 | 80,000.0 | | (4,000.0) | 76,000.0 | 6.50% | 447.8 | 31 |
| 3/31/12 | 4/30/12 | 76,000.0 | | | 76,000.0 | 6.50% | 411.7 | 30 |
| 4/30/12 | 5/31/12 | 76,000.0 | | | 76,000.0 | 6.50% | 425.4 | 31 |
| 5/31/12 | 6/30/12 | 76,000.0 | | | 76,000.0 | 6.50% | 411.7 | 30 |
| 6/30/12 | 7/31/12 | 76,000.0 | | | 76,000.0 | 6.50% | 425.4 | 31 |
| 7/31/12 | 8/31/12 | 76,000.0 | | | 76,000.0 | 6.50% | 425.4 | 31 |
| 8/31/12 | 9/30/12 | 76,000.0 | | (4,000.0) | 72,000.0 | 6.50% | 411.7 | 30 |
| 9/30/12 | 10/31/12 | 72,000.0 | | | 72,000.0 | 6.50% | 403.0 | 31 |
| 10/31/12 | 11/30/12 | 72,000.0 | | | 72,000.0 | 6.50% | 390.0 | 30 |
| 11/30/12 | 12/31/12 | 72,000.0 | | | 72,000.0 | 6.50% | 403.0 | 31 |
| 12/31/12 | 1/31/13 | 72,000.0 | | | 72,000.0 | 6.50% | 403.0 | 31 |
| 1/31/13 | 2/28/13 | 72,000.0 | | | 72,000.0 | 6.50% | 364.0 | 28 |
| 2/28/13 | 3/31/13 | 72,000.0 | | (4,000.0) | 68,000.0 | 6.50% | 403.0 | 31 |
| 3/31/13 | 4/30/13 | 68,000.0 | | | 68,000.0 | 6.50% | 368.3 | 30 |
| 4/30/13 | 5/31/13 | 68,000.0 | | | 68,000.0 | 6.50% | 380.6 | 31 |
| 5/31/13 | 6/30/13 | 68,000.0 | | | 68,000.0 | 6.50% | 368.3 | 30 |
| 6/30/13 | 7/31/13 | 68,000.0 | | | 68,000.0 | 6.50% | 380.6 | 31 |
| 7/31/13 | 8/31/13 | 68,000.0 | | | 68,000.0 | 6.50% | 380.6 | 31 |
| 8/31/13 | 9/30/13 | 68,000.0 | | (4,000.0) | 64,000.0 | 6.50% | 368.3 | 30 |
| 9/30/13 | 10/31/13 | 64,000.0 | | | 64,000.0 | 6.50% | 358.2 | 31 |
| 10/31/13 | 11/30/13 | 64,000.0 | | | 64,000.0 | 6.50% | 346.7 | 30 |
| 11/30/13 | 12/31/13 | 64,000.0 | | | 64,000.0 | 6.50% | 358.2 | 31 |
| 12/31/13 | 1/31/14 | 64,000.0 | | | 64,000.0 | 6.50% | 358.2 | 31 |
| 1/31/14 | 2/28/14 | 64,000.0 | | | 64,000.0 | 6.50% | 323.6 | 28 |
| 2/28/14 | 3/31/14 | 64,000.0 | | (4,000.0) | 60,000.0 | 6.50% | 358.2 | 31 |
| 3/31/14 | 4/30/14 | 60,000.0 | | | 60,000.0 | 6.50% | 325.0 | 30 |
| 4/30/14 | 5/31/14 | 60,000.0 | | | 60,000.0 | 6.50% | 335.8 | 31 |
| 5/31/14 | 6/30/14 | 60,000.0 | | | 60,000.0 | 6.50% | 325.0 | 30 |
| 6/30/14 | 7/31/14 | 60,000.0 | | | 60,000.0 | 6.50% | 335.8 | 31 |
| 7/31/14 | 8/31/14 | 60,000.0 | | | 60,000.0 | 6.50% | 335.8 | 31 |

| 8/31/14 9/30/14 60,000.0 (4,000.0) 56,000.0 6.50% 325.0 30 9/30/14 10/31/14 56,000.0 56,000.0 6.50% 333.3 31 11/31/14 11/30/14 56,000.0 56,000.0 6.50% 333.3 31 11/30/14 12/31/14 56,000.0 56,000.0 6.50% 313.4 31 12/31/14 1/31/15 56,000.0 56,000.0 6.50% 313.4 31 12/31/14 1/31/15 56,000.0 56,000.0 6.50% 313.4 31 13/31/15 2/28/15 56,000.0 56,000.0 6.50% 283.1 28 2/28/15 3/31/15 56,000.0 56,000.0 6.50% 283.1 28 2/28/15 3/31/15 56,000.0 52,000.0 6.50% 281.7 30 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 281.7 30 6/30/15 5/31/15 52,000.0 52,000.0 6.50% 281.7 30 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 1/31/15 48,000.0 52,000.0 6.50% 291.1 31 8/31/15 1/31/16 48,000.0 48,000.0 6.50% 288.7 31 1/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 1/31/16 48,000.0 44,000.0 6.50% 268.7 31 1/31/16 1/31/16 48,000.0 44,000.0 6.50% 268.7 31 1/31/16 1/31/16 44,000.0 44,000.0 6.50% 268.7 31 1/31/16 1/31/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 248.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 248.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 248.3 31 | | | | | | | | |
|--|----------------|----------|----------|-----------|----------|-------|---------|----|
| 10/31/14 11/30/14 56,000.0 56,000.0 6.50% 303.3 30 11/30/14 12/31/14 56,000.0 56,000.0 6.50% 313.4 31 12/31/14 1/31/15 56,000.0 56,000.0 6.50% 313.4 31 13/31/15 2/28/15 56,000.0 56,000.0 6.50% 283.1 28 2/28/15 3/31/15 56,000.0 52,000.0 6.50% 283.1 28 2/28/15 3/31/15 52,000.0 52,000.0 6.50% 281.7 30 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 281.7 30 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 10/31/15 48,000.0 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 281.7 30 9/30/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/16 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/16 11/30/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/16 2/29/16 48,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 6/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 | 8/31/14 | 9/30/14 | 60,000.0 | (4,000.0) | 56,000.0 | 6.50% | 325.0 | 30 |
| 11/30/14 12/31/14 56,000.0 65,000.0 6.50% 313.4 31 12/31/14 1/31/15 56,000.0 56,000.0 6.50% 313.4 31 1/31/15 2/28/15 56,000.0 (4,000.0) 52,000.0 6.50% 283.1 28 2/28/15 3/31/15 56,000.0 (4,000.0) 52,000.0 6.50% 281.7 30 3/31/15 4/30/15 52,000.0 52,000.0 6.50% 281.7 30 4/30/15 53/1/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 48,000.0 48,000.0 6.50% 281.7 30 10/31/15 10/31/15 48,000.0 48,000.0 <td>9/30/14</td> <td>10/31/14</td> <td>56,000.0</td> <td></td> <td>56,000.0</td> <td>6.50%</td> <td>313.4</td> <td>31</td> | 9/30/14 | 10/31/14 | 56,000.0 | | 56,000.0 | 6.50% | 313.4 | 31 |
| 12/31/14 1/31/15 56,000.0 56,000.0 6.50% 313.4 31 1/31/15 2/28/15 56,000.0 56,000.0 6.50% 283.1 28 2/28/15 3/31/15 56,000.0 (4,000.0) 52,000.0 6.50% 283.1 28 3/31/15 52,000.0 52,000.0 6.50% 281.7 30 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 281.7 30 9/30/15 11/30/15 48,000.0 48,000.0 6.50% 286.7 31 12/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 12/31/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 12/31/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 2/29/16 48,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 246.3 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 246.3 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 246.3 31 5/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 5/31/16 4/4,000.0 6.50% 246.3 31 5/31/16 5/31/16 5/31/16 5/31/16 5/31/16 5/31/16 5/ | 10/31/14 | 11/30/14 | 56,000.0 | | 56,000.0 | 6.50% | 303.3 | 30 |
| 1/31/15 | 11/30/14 | 12/31/14 | 56,000.0 | | 56,000.0 | 6.50% | 313.4 | 31 |
| 2/28/15 3/31/15 56,000.0 (4,000.0) 52,000.0 6.50% 313.4 31 3/31/15 4/30/15 52,000.0 52,000.0 6.50% 281.7 30 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 291.1 31 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 6/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 260.0 30 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 260.0 30 11/30/15 13/31/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 2/29/16 48,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 268.7 31 3/31/16 4/30/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 5/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 5/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 7/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 7/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 7/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/30/16 7/31/16 4/4,000.0 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4,000.0 6.50% 238.3 30 4/4 | 12/31/14 | 1/31/15 | 56,000.0 | | 56,000.0 | 6.50% | 313.4 | 31 |
| 3/31/15 | 1/31/15 | 2/28/15 | 56,000.0 | | 56,000.0 | 6.50% | 283.1 | 28 |
| 4/30/15 5/31/15 52,000.0 52,000.0 6.50% 291.1 31 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 281.7 30 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 281.7 30 9/30/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 11/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 48,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% <td>2/28/15</td> <td>3/31/15</td> <td>56,000.0</td> <td>(4,000.0)</td> <td>52,000.0</td> <td>6.50%</td> <td>313.4</td> <td>31</td> | 2/28/15 | 3/31/15 | 56,000.0 | (4,000.0) | 52,000.0 | 6.50% | 313.4 | 31 |
| 5/31/15 6/30/15 52,000.0 52,000.0 6.50% 281.7 30 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 </td <td>3/31/15</td> <td>4/30/15</td> <td>52,000.0</td> <td></td> <td>52,000.0</td> <td>6.50%</td> <td>281.7</td> <td>30</td> | 3/31/15 | 4/30/15 | 52,000.0 | | 52,000.0 | 6.50% | 281.7 | 30 |
| 6/30/15 7/31/15 52,000.0 52,000.0 6.50% 291.1 31 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 2/29/16 48,000.0 44,000.0 6.50% 251.3 29 2/29/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 3/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 3/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 3/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 3/31/16 3/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 3/31/16 | 4/30/15 | 5/31/15 | 52,000.0 | | 52,000.0 | 6.50% | 291.1 | 31 |
| 7/31/15 8/31/15 52,000.0 52,000.0 6.50% 291.1 31 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 268.7 31 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 268.7 31 3/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 Total Interest 2012 5,021.6 2013 2014 2015 | 5/31/15 | 6/30/15 | 52,000.0 | | 52,000.0 | 6.50% | 281.7 | 30 |
| 8/31/15 9/30/15 52,000.0 (4,000.0) 48,000.0 6.50% 281.7 30 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 260.0 30 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 48,000.0 6.50% 251.3 29 2/29/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 251.3 29 2/29/16 3/31/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 246.3 31 Total Interest 2012 5,021.6 Total Interest 2012 5,021.6 2013 2014 2015 | 6/30/15 | 7/31/15 | 52,000.0 | | 52,000.0 | 6.50% | 291.1 | 31 |
| 9/30/15 10/31/15 48,000.0 48,000.0 6.50% 268.7 31 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 260.0 30 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 2/29/16 48,000.0 48,000.0 6.50% 268.7 31 13/31/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 246.3 31 Total Interest 2012 2013 2014 2015 | 7/31/15 | 8/31/15 | 52,000.0 | | 52,000.0 | 6.50% | 291.1 | 31 |
| 10/31/15 11/30/15 48,000.0 48,000.0 6.50% 260.0 30 11/30/15 12/31/15 48,000.0 48,000.0 6.50% 268.7 31 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 48,000.0 6.50% 251.3 29 2/29/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 238.3 30 8/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 246.3 31 Total Interest 2012 2013 2014 2015 | 8/31/15 | 9/30/15 | 52,000.0 | (4,000.0) | 48,000.0 | 6.50% | 281.7 | 30 |
| 11/30/15 | 9/30/15 | 10/31/15 | 48,000.0 | | 48,000.0 | 6.50% | 268.7 | 31 |
| 12/31/15 1/31/16 48,000.0 48,000.0 6.50% 268.7 31 1/31/16 2/29/16 48,000.0 48,000.0 6.50% 251.3 29 2/29/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 4,479.9 3,952.7 3,952.7 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 3,425.5 | 10/31/15 | 11/30/15 | 48,000.0 | | 48,000.0 | 6.50% | 260.0 | 30 |
| 1/31/16 | 11/30/15 | 12/31/15 | 48,000.0 | | 48,000.0 | 6.50% | 268.7 | 31 |
| 2/29/16 3/31/16 48,000.0 (4,000.0) 44,000.0 6.50% 268.7 31 3/31/16 4/30/16 44,000.0 44,000.0 6.50% 238.3 30 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 2013 4,479.9 2014 3,952.7 2015 | 12/31/15 | 1/31/16 | 48,000.0 | | 48,000.0 | 6.50% | 268.7 | 31 |
| 3/31/16 | 1/31/16 | 2/29/16 | 48,000.0 | | 48,000.0 | 6.50% | 251.3 | 29 |
| 4/30/16 5/31/16 44,000.0 44,000.0 6.50% 246.3 31 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 2013 4,479.9 2014 3,952.7 2015 3,425.5 | 2/29/16 | 3/31/16 | 48,000.0 | (4,000.0) | 44,000.0 | 6.50% | 268.7 | 31 |
| 5/31/16 6/30/16 44,000.0 44,000.0 6.50% 238.3 30 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 4,479.9 2014 3,952.7 2015 3,425.5 | 3/31/16 | 4/30/16 | 44,000.0 | | 44,000.0 | 6.50% | 238.3 | 30 |
| 6/30/16 7/31/16 44,000.0 44,000.0 6.50% 246.3 31 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 4,479.9 2014 3,952.7 2015 3,425.5 | 4/30/16 | 5/31/16 | 44,000.0 | | 44,000.0 | 6.50% | 246.3 | 31 |
| 7/31/16 8/31/16 44,000.0 44,000.0 6.50% 246.3 31 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 4,479.9 2014 3,952.7 2015 3,425.5 | 5/31/16 | 6/30/16 | 44,000.0 | | 44,000.0 | 6.50% | 238.3 | 30 |
| 8/31/16 9/30/16 44,000.0 (4,000.0) 40,000.0 6.50% 238.3 30 Total Interest 2012 5,021.6 2013 4,479.9 2014 3,952.7 2015 3,425.5 | 6/30/16 | 7/31/16 | 44,000.0 | | 44,000.0 | 6.50% | 246.3 | 31 |
| Total Interest 2012 5,021.6 2013 4,479.9 2014 3,952.7 2015 3,425.5 | 7/31/16 | 8/31/16 | 44,000.0 | | 44,000.0 | 6.50% | 246.3 | 31 |
| 2013 4,479.9 2014 3,952.7 2015 3,425.5 | 8/31/16 | 9/30/16 | 44,000.0 | (4,000.0) | 40,000.0 | 6.50% | 238.3 | 30 |
| 2014 3,952.7 2015 3,425.5 | Total Interest | 2012 | | | | | 5,021.6 | |
| 2015 3,425.5 | | 2013 | | | | | 4,479.9 | |
| , | | 2014 | | | | | 3,952.7 | |
| 2016 2,242.5 | | 2015 | | | | | 3,425.5 | |
| | | 2016 | | | | | 2,242.5 | |

Forestco Bonds Amounts in (\$)

| | 6/20/08 | 12/31/08 | 1/20/09 | 7/20/09 | 12/31/09 |
|---------------------------|------------|------------|------------|------------|------------|
| | | | | | |
| Beg Balance Issurances | 500,000.00 | 500,000.00 | 500,000.00 | 491,666.67 | 500,000.00 |
| Principal Payments | | | 8,333.33 | 8,333.33 | 16,666.67 |
| Ending Balance | 500,000.00 | 500,000.00 | 491,666.67 | 483,333.33 | 483,333.33 |
| Accrued Interest 0.07 | | 18,602.74 | 1,917.81 | 17,356.16 | 15,463.93 |
| Interest Expense | | | | | |

| 1/20/10 | 7/20/10 | 12/31/10 | 1/20/11 | 7/20/11 | 12/31/11 | 1/20/12 | 7/20/12 | 12/31/12 | 1/20/13 |
|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | | | | | | | | |
| 483,333.33 | 475,000.00 | 483,333.33 | 466,666.67 | 458,333.34 | 466,666.67 | 450,000.00 | 441,666.67 | 450,000.00 | 433,333.34 |
| 8,333.33 | 8,333.33 | 16,666.67 | 8,333.33 | 8,333.33 | 16,666.67 | 8,333.33 | 8,333.33 | 16,666.67 | 8,333.33 |
| 475,000.00 | 466,666.67 | 466,666.67 | 458,333.34 | 450,000.00 | 450,000.00 | 441,666.67 | 433,333.34 | 433,333.34 | 425,000.00 |
| 1,917.81 | 16,777.63 | 14,939.73 | 1,853.88 | 16,199.09 | 14,415.53 | 1,789.95 | 15,706.85 | 13,891.32 | 1,726.03 |
| | | | | | | | | 31,388.13 | |

| 7/20/13 | 12/31/13 | 1/20/14 | 7/20/14 | 12/31/14 | 1/20/15 | 7/20/15 | 12/31/15 | 1/20/16 | 7/20/16 | 9/30/16 |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | | | | | | | | | | |
| 425,000.00 | 433,333.34 | 416,666.67 | 408,333.34 | 416,666.67 | 400,000.00 | 391,666.67 | 400,000.00 | 383,333.34 | 375,000.01 | 383,333.34 |
| 8,333.33 | 16,666.67 | 8,333.33 | 8,333.33 | 16,666.67 | 8,333.33 | 8,333.33 | 16,666.67 | 8,333.33 | 8,333.33 | 16,666.67 |
| 416,666.67 | 416,666.67 | 408,333.34 | 400,000.00 | 400,000.00 | 391,666.67 | 383,333.34 | 383,333.34 | 375,000.01 | 366,666.67 | 366,666.67 |
| 15,042.01 | 13,367.12 | 1,662.10 | 14,463.47 | 12,842.92 | 1,598.17 | 13,884.93 | 12,318.72 | 1,534.25 | 13,379.91 | 5,178.08 |
| | 30,135.16 | | | 28,968.49 | | | 27,801.83 | | | 20,092.24 |

| 1/20/17 | 7/20/17 | 9/30/17 |
|------------|------------|------------|
| | | |
| 266 666 67 | 250 222 24 | 266 666 67 |
| 366,666.67 | 358,333.34 | 366,666.67 |
| 8,333.33 | 8,333.33 | 16,666.67 |
| 358,333.34 | 350,000.01 | 350,000.01 |
| 8,233.79 | 12,727.85 | 4,947.95 |
| | | 25,909,59 |

Medford Lumber Agreement Dated 4/1/1994

| | | In Thousands | | | | | | |
|----------|-------------|--------------|-----------|-----------|-------------|----------|----------|------|
| From | <u>To</u> | Beg Balance | Borrowing | Repayment | End Balance | Int Rate | Interest | Days |
| · | | - | - | - | | 15.00% | | |
| | 4/1/94 | - | 300,000.0 | | 300,000.0 | 15.00% | | |
| 4/1/94 | 6/30/94 | 300,000.0 | | | 300,000.0 | 15.00% | 11,250.0 | 90 |
| 6/30/94 | 9/30/94 | 300,000.0 | | (4,000.0) | 296,000.0 | 15.00% | 11,500.0 | 92 |
| 9/30/94 | 12/31/94 | 296,000.0 | | | 296,000.0 | 15.00% | 11,346.7 | 92 |
| 12/31/94 | 3/31/95 | 296,000.0 | | (4,000.0) | 292,000.0 | 15.00% | 11,100.0 | 90 |
| 3/31/95 | 7/1/95 | 292,000.0 | | | 292,000.0 | 15.00% | 11,193.3 | 92 |
| 7/1/95 | 10/1/95 | 292,000.0 | | (4,000.0) | 288,000.0 | 15.00% | 11,193.3 | 92 |
| 10/1/95 | 12/31/95 | 288,000.0 | | | 288,000.0 | 15.00% | 10,920.0 | 91 |
| 12/31/95 | 3/30/96 | 288,000.0 | | (4,000.0) | 284,000.0 | 15.00% | 10,800.0 | 90 |
| 3/30/96 | 6/30/96 | 284,000.0 | | | 284,000.0 | 15.00% | 10,886.7 | 92 |
| 6/30/96 | 9/30/96 | 284,000.0 | | (4,000.0) | 280,000.0 | 15.00% | 10,886.7 | 92 |
| 9/30/96 | 12/30/96 | 280,000.0 | | | 280,000.0 | 15.00% | 10,616.7 | 91 |
| 12/30/96 | 3/30/97 | 280,000.0 | | (4,000.0) | 276,000.0 | 15.00% | 10,500.0 | 90 |
| 3/30/97 | 6/30/97 | 276,000.0 | | | 276,000.0 | 15.00% | 10,580.0 | 92 |
| 6/30/97 | 9/30/97 | 276,000.0 | | (4,000.0) | 272,000.0 | 15.00% | 10,580.0 | 92 |
| 9/30/97 | 12/30/97 | 272,000.0 | | | 272,000.0 | 15.00% | 10,313.3 | 91 |
| 12/30/97 | 3/31/98 | 272,000.0 | | (4,000.0) | 268,000.0 | 15.00% | 10,313.3 | 91 |
| 3/31/98 | 7/1/98 | 268,000.0 | | | 268,000.0 | 15.00% | 10,273.3 | 92 |
| 7/1/98 | 10/1/98 | 268,000.0 | | (4,000.0) | 264,000.0 | 15.00% | 10,273.3 | 92 |
| 10/1/98 | 12/31/98 | 264,000.0 | | | 264,000.0 | 15.00% | 10,010.0 | 91 |
| 12/31/98 | 3/31/99 | 264,000.0 | | (4,000.0) | 260,000.0 | 15.00% | 9,900.0 | 90 |
| 3/31/99 | 7/1/99 | 260,000.0 | | | 260,000.0 | 15.00% | 9,966.7 | 92 |
| 7/1/99 | 10/1/99 | 260,000.0 | | (4,000.0) | 256,000.0 | 15.00% | 9,966.7 | 92 |
| 10/1/99 | 12/31/99 | 256,000.0 | | | 256,000.0 | 15.00% | 9,706.7 | 91 |
| 12/31/99 | 3/30/00 | 256,000.0 | | (4,000.0) | 252,000.0 | 15.00% | 9,600.0 | 90 |
| 3/30/00 | 6/30/00 | 252,000.0 | | | 252,000.0 | 15.00% | 9,660.0 | 92 |
| 6/30/00 | 9/30/00 | 252,000.0 | | (4,000.0) | 248,000.0 | 15.00% | 9,660.0 | 92 |
| 9/30/00 | 12/30/00 | 248,000.0 | | | 248,000.0 | 15.00% | 9,403.3 | 91 |
| 12/30/00 | 3/30/01 | 248,000.0 | | (4,000.0) | 244,000.0 | 15.00% | 9,300.0 | 90 |
| 3/30/01 | 6/30/01 | 244,000.0 | | | 244,000.0 | 15.00% | 9,353.3 | 92 |
| 6/30/01 | 9/30/01 | 244,000.0 | | (4,000.0) | 240,000.0 | 15.00% | 9,353.3 | 92 |
| 9/30/01 | 12/30/01 | 240,000.0 | | | 240,000.0 | 15.00% | 9,100.0 | 91 |
| 12/30/01 | 3/31/02 | 240,000.0 | | (4,000.0) | 236,000.0 | 15.00% | 9,100.0 | 91 |
| 3/31/02 | 7/1/02 | 236,000.0 | | | 236,000.0 | 15.00% | 9,046.7 | 92 |
| 7/1/02 | 10/1/02 | 236,000.0 | | (4,000.0) | 232,000.0 | 15.00% | 9,046.7 | 92 |
| 10/1/02 | 12/31/02 | 232,000.0 | | | 232,000.0 | 15.00% | 8,796.7 | 91 |

| 12/31/02 | 3/31/03 | 232,000.0 | (4,000.0) | 228,000.0 | 15.00% | 8,700.0 | 90 |
|----------|----------|-----------|-------------|-----------|--------|---------|----|
| 3/31/03 | 7/1/03 | 228,000.0 | | 228,000.0 | 15.00% | 8,740.0 | 92 |
| 7/1/03 | 10/1/03 | 228,000.0 | (4,000.0) | 224,000.0 | 15.00% | 8,740.0 | 92 |
| 10/1/03 | 12/31/03 | 224,000.0 | | 224,000.0 | 15.00% | 8,493.3 | 91 |
| 12/31/03 | 3/30/04 | 224,000.0 | (4,000.0) | 220,000.0 | 15.00% | 8,400.0 | 90 |
| 3/30/04 | 6/30/04 | 220,000.0 | | 220,000.0 | 15.00% | 8,433.3 | 92 |
| 6/30/04 | 9/30/04 | 220,000.0 | (4,000.0) | 216,000.0 | 15.00% | 8,433.3 | 92 |
| 9/30/04 | 12/30/04 | 216,000.0 | | 216,000.0 | 15.00% | 8,190.0 | 91 |
| 12/30/04 | 3/30/05 | 216,000.0 | (4,000.0) | 212,000.0 | 15.00% | 8,100.0 | 90 |
| 3/30/05 | 6/30/05 | 212,000.0 | | 212,000.0 | 15.00% | 8,126.7 | 92 |
| 6/30/05 | 9/30/05 | 212,000.0 | (4,000.0) | 208,000.0 | 15.00% | 8,126.7 | 92 |
| 9/30/05 | 12/30/05 | 208,000.0 | | 208,000.0 | 15.00% | 7,886.7 | 91 |
| 12/30/05 | 3/31/06 | 208,000.0 | (4,000.0) | 204,000.0 | 15.00% | 7,886.7 | 91 |
| 3/31/06 | 7/1/06 | 204,000.0 | | 204,000.0 | 15.00% | 7,820.0 | 92 |
| 7/1/06 | 10/1/06 | 204,000.0 | (4,000.0) | 200,000.0 | 15.00% | 7,820.0 | 92 |
| 10/1/06 | 12/31/06 | 200,000.0 | | 200,000.0 | 15.00% | 7,583.3 | 91 |
| 12/31/06 | 3/31/07 | 200,000.0 | (4,000.0) | 196,000.0 | 15.00% | 7,500.0 | 90 |
| 3/31/07 | 7/1/07 | 196,000.0 | | 196,000.0 | 15.00% | 7,513.3 | 92 |
| 7/1/07 | 10/1/07 | 196,000.0 | (4,000.0) | 192,000.0 | 15.00% | 7,513.3 | 92 |
| 10/1/07 | 12/31/07 | 192,000.0 | | 192,000.0 | 15.00% | 7,280.0 | 91 |
| 12/31/07 | 3/30/08 | 192,000.0 | (4,000.0) | 188,000.0 | 15.00% | 7,200.0 | 90 |
| 3/30/08 | 6/30/08 | 188,000.0 | (100,000.0) | 88,000.0 | 15.00% | 7,206.7 | 92 |
| 6/30/08 | 9/30/08 | 88,000.0 | (4,000.0) | 84,000.0 | 15.00% | 3,373.3 | 92 |
| 9/30/08 | 12/30/08 | 84,000.0 | | 84,000.0 | 15.00% | 3,185.0 | 91 |
| 12/30/08 | 3/30/09 | 84,000.0 | (4,000.0) | 80,000.0 | 15.00% | 3,150.0 | 90 |
| 3/30/09 | 6/30/09 | 80,000.0 | | 80,000.0 | 15.00% | 3,066.7 | 92 |
| 6/30/09 | 9/30/09 | 80,000.0 | (4,000.0) | 76,000.0 | 15.00% | 3,066.7 | 92 |
| 9/30/09 | 12/30/09 | 76,000.0 | | 76,000.0 | 15.00% | 2,881.7 | 91 |
| 12/30/09 | 3/31/10 | 76,000.0 | (4,000.0) | 72,000.0 | 15.00% | 2,881.7 | 91 |
| 3/31/10 | 7/1/10 | 72,000.0 | | 72,000.0 | 15.00% | 2,760.0 | 92 |
| 7/1/10 | 10/1/10 | 72,000.0 | (4,000.0) | 68,000.0 | 15.00% | 2,760.0 | 92 |
| 10/1/10 | 12/31/10 | 68,000.0 | | 68,000.0 | 15.00% | 2,578.3 | 91 |
| 12/31/10 | 3/31/11 | 68,000.0 | (4,000.0) | 64,000.0 | 15.00% | 2,550.0 | 90 |
| 3/31/11 | 7/1/11 | 64,000.0 | | 64,000.0 | 15.00% | 2,453.3 | 92 |
| 7/1/11 | 10/1/11 | 64,000.0 | (4,000.0) | 60,000.0 | 15.00% | 2,453.3 | 92 |
| 10/1/11 | 12/31/11 | 60,000.0 | | 60,000.0 | 15.00% | 2,275.0 | 91 |
| 12/31/11 | 3/30/12 | 60,000.0 | (4,000.0) | 56,000.0 | 15.00% | 2,250.0 | 90 |
| 3/30/12 | 6/30/12 | 56,000.0 | | 56,000.0 | 15.00% | 2,146.7 | 92 |
| 6/30/12 | 9/30/12 | 56,000.0 | (4,000.0) | 52,000.0 | 15.00% | 2,146.7 | 92 |
| 9/30/12 | 12/30/12 | 52,000.0 | | 52,000.0 | 15.00% | 1,971.7 | 91 |
| 12/30/12 | 3/30/13 | 52,000.0 | (4,000.0) | 48,000.0 | 15.00% | 1,950.0 | 90 |
| 3/30/13 | 6/30/13 | 48,000.0 | | 48,000.0 | 15.00% | 1,840.0 | 92 |
| | | | | | | | |

| 6/30/13 | 9/30/13 | 48,000.0 | (4,000.0) | 44,000.0 | 15.00% | 1,840.0 | 92 |
|----------------|----------|----------|-----------|----------|--------|---------|----|
| 9/30/13 | 12/30/13 | 44,000.0 | , | 44,000.0 | 15.00% | 1,668.3 | 91 |
| 12/30/13 | 3/31/14 | 44,000.0 | (4,000.0) | 40,000.0 | 15.00% | 1,668.3 | 91 |
| 3/31/14 | 7/1/14 | 40,000.0 | | 40,000.0 | 15.00% | 1,533.3 | 92 |
| 7/1/14 | 10/1/14 | 40,000.0 | (4,000.0) | 36,000.0 | 15.00% | 1,533.3 | 92 |
| 10/1/14 | 12/31/14 | 36,000.0 | | 36,000.0 | 15.00% | 1,365.0 | 91 |
| 12/31/14 | 3/31/15 | 36,000.0 | (4,000.0) | 32,000.0 | 15.00% | 1,350.0 | 90 |
| 3/31/15 | 7/1/15 | 32,000.0 | | 32,000.0 | 15.00% | 1,226.7 | 92 |
| 7/1/15 | 10/1/15 | 32,000.0 | (4,000.0) | 28,000.0 | 15.00% | 1,226.7 | 92 |
| 10/1/15 | 12/31/15 | 28,000.0 | | 28,000.0 | 15.00% | 1,061.7 | 91 |
| 12/31/15 | 3/30/16 | 28,000.0 | (4,000.0) | 24,000.0 | 15.00% | 1,050.0 | 90 |
| 3/30/16 | 6/30/16 | 24,000.0 | | 24,000.0 | 15.00% | 920.0 | 92 |
| 6/30/16 | 9/30/16 | 24,000.0 | (4,000.0) | 20,000.0 | 15.00% | 920.0 | 92 |
| Total Interest | 2012 | | | | | 8,515.0 | |
| | 2013 | | | | | 7,298.3 | |
| | 2014 | | | | | 6,100.0 | |
| | 2015 | | | | | 4,865.0 | |
| | 2016 | | | | | 2,890.0 | |

MLC Revolver

| | Apr-13 | May-13 | Jun-13 | Jul-13 | Aug-13 | Sep-13 | Oct-13 | Nov-13 | Dec-13 | Jan-14 |
|--------------------------------------|-------------|----------|----------|----------|----------|----------|----------|----------|---------------------------|---------------------------|
| Unused Commitment | 55000 | 55000 | 55000 | 55000 | 55000 | 55000 | 55000 | 55000 | 45000 | 45000 |
| Beginning Balance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10000 |
| Draws | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10000 | 0 |
| Repayments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ending Balance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10000 | 10000 |
| Interest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 32 |
| Unused Fee | 11.45833333 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 9.375 | 9.375 |
| Total Interest and fees | 11.45833333 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 11.45833 | 9.375 | 41.375 |
| | | | | | | | | | 101.0417 | |
| LIBOR Interest Rate Unused fee | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.35% 3.8500% 0.25% | 0.34% 3.8400% 0.25% |

| Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Aug-14 | Sep-14 Oct-14 Nov-14 Dec-14 | | Jan-15 | Feb-15 | | |
|----------|----------|----------|----------|----------|---------|----------|-----------------------------|----------|----------|----------|----------|----------|
| 45000 | 45000 | 45000 | 45000 | 45000 | 45000 | 45000 | 45000 | 45000 | 45000 | 35000 | 35000 | 35000 |
| 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 20000 | 20000 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10000 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 10000 | 20000 | 20000 | 20000 |
| 31.91667 | 31.91667 | 31.83333 | 31.83333 | 31.91667 | 32 | 31.91667 | 31.91667 | 31.91667 | 31.91667 | 32.16667 | 64.33333 | 64.66667 |
| 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 9.375 | 7.291667 | 7.291667 | 7.291667 |
| 41.29167 | 41.29167 | 41.20833 | 41.20833 | 41.29167 | 41.375 | 41.29167 | 41.29167 | 41.29167 | 41.29167 | 39.45833 | 71.625 | 71.95833 |
| | | | | | | | | | | 604.0833 | | |
| 0.33% | 0.33% | 0.32% | 0.32% | 0.33% | 0.34% | 0.33% | 0.33% | 0.33% | 0.33% | 0.36% | 0.36% | 0.38% |
| 3.8300% | 3.8300% | 3.8200% | 3.8200% | 3.8300% | 3.8400% | 3.8300% | 3.8300% | 3.8300% | 3.8300% | 3.8600% | 3.8600% | 3.8800% |
| 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% |

| Mar-15 | Apr-15 | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 |
|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 35000 | 35000 | 35000 | 35000 | 35000 | 35000 | 35000 | 35000 | 35000 | 25000 | 25000 | 25000 | 25000 |
| 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 30000 | 30000 | 30000 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10000 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 20000 | 30000 | 30000 | 30000 | 30000 |
| 65 | 65.16667 | 65.5 | 65.83333 | 66.5 | 67.16667 | 67.16667 | 67.5 | 69.33333 | 72.5 | 109 | 109.25 | 109.5 |
| 7.291667 | 7.291667 | 7.291667 | 7.291667 | 7.291667 | 7.291667 | 7.291667 | 7.291667 | 7.291667 | 5.208333 | 5.208333 | 5.208333 | 5.208333 |
| 72.29167 | 72.45833 | 72.79167 | 73.125 | 73.79167 | 74.45833 | 74.45833 | 74.79167 | 76.625 | 77.70833 | 114.2083 | 114.4583 | 114.7083 |
| | | | | | | | | | 886.0833 | | | |
| 0.40% | 0.41% | 0.43% | 0.45% | 0.49% | 0.53% | 0.53% | 0.55% | 0.66% | 0.85% | 0.86% | 0.87% | 0.88% |
| 3.9000% | 3.9100% | 3.9300% | 3.9500% | 3.9900% | 4.0300% | 4.0300% | 4.0500% | 4.1600% | 4.3500% | 4.3600% | 4.3700% | 4.3800% |
| 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% |

| Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 |
|----------|----------|----------|----------|----------|----------|
| 25000 | 25000 | 25000 | 25000 | 25000 | 0 |
| 30000 | 30000 | 30000 | 30000 | 30000 | 30000 |
| 0 | 0 | 0 | 0 | 0 | 25000 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 30000 | 30000 | 30000 | 30000 | 30000 | 55000 |
| 110 | 112.25 | 111.25 | 110.5 | 115.5 | 118.75 |
| 5.208333 | 5.208333 | 5.208333 | 5.208333 | 5.208333 | 0 |
| 115.2083 | 117.4583 | 116.4583 | 115.7083 | 120.7083 | 118.75 |
| | | | | | 1047.667 |
| | | | | | |
| 0.90% | 0.99% | 0.95% | 0.92% | 1.12% | 1.25% |
| 4.4000% | 4.4900% | 4.4500% | 4.4200% | 4.6200% | 4.7500% |
| 0.25% | 0.25% | 0.25% | 0.25% | 0.25% | 0.25% |

Forest Co - 13 Week Cash Flow Period Ended January 29, 2011

| (\$ in 000's) | Week Week Ending | BUDGET 1 11/12/16 | | BUDGET 2 11/19/16 | | BUDGET 3 11/26/16 | | BUDGET 4 12/3/16 | |
|---|---------------------|-------------------------|-----------------------------|-------------------------|-----------------------------------|-------------------------|-----------------------------|------------------------|------------------------------|
| Operating Cash Receipts Log Sales Other | | \$ | - | \$ | 1,805 - | \$ | - | \$ | 1,925 |
| Cash Receipts | | _ | - | | 1,805 | | - | | 1,925 |
| Payroll and Benefits Payroll Payroll Taxes/401K Medical, Workers Comp, and Pharmacy | | | 30 | _ | 253 83 30 | | - - 30 | | 253 83 30 |
| Subtotal - Payroll and Benefits | | | 30 | | 366 | | 30 | | 366 |
| Operating Expenses Forest Co Reimbursements Roads & Reforestation Environmental Compliance Insurance (Including Parent Reimbursement) Other Subtotal - Operating Expenses | | | 240 43 - 43 325 | | 165 75 43 - 43 325 | | 240 43 - 43 325 | | 175 65 43 110 43 |
| | | | | | | | | | |
| Total Outflows | | _ | 355 | _ | 691 | | 355 | | 801 |
| Net Cash Flow Operations | | | (355) | | 1,114 | | (355) | | 1,124 |
| Debt Service | | | | | | | , , | | |
| Principal Interest | | | - - | | | | | | - - |
| Total Debt Service | | | - | | - | | - | | - |
| Total Net Cash Flow | | | (355) | | 1,114 | | (355) | | 1,124 |
| Beginning Cash Plus (Less) Net Cash Flow | | | 150 (355) | _ | (205) 1,114 | | 909 (355) | | 554 1,124 |
| Ending Cash | | _ | (205) | | 909 | | 554 | | 1,678 |
| Beginning Revolver Balance Less: Revolver Borrowing (Payment) | | | - | | - | | - | | - |
| Plus: Draws | | | | | | | | | |
| Ending Revolver Balance Availability | | | - | | - | | - | | <u> </u> |
| Float | | | - | | - | | - | | - |
| Total Liquidity | | \$ | (2,743) | \$ | (1,629) | \$ | (1,984) | \$ | (860) |

Forest Co - 13 Week Cash Flow Period Ended January 29, 2011

| (\$ in 000's) | Week Week Ending | | BUDGET 5 12/10/16 | | BUDGET 6 12/17/16 | BUDGET 7 12/24/16 | BUDGET 8 12/31/16 |
|--|---------------------|----|---------------------------|----|----------------------------|-----------------------------|------------------------------|
| Operating Cash Receipts Log Sales Other | | \$ | <u>-</u> | \$ | 1,760 | \$ - - | \$ 1,810 |
| Cash Receipts | | | | _ | 1,760 | - | 1,810 |
| Payroll and Benefits Payroll Payroll Taxes/401K Medical, Workers Comp, and Pharmacy | | | - - 30 | | 253 83 30 | - - 30 | 253 83 30 |
| Subtotal - Payroll and Benefits | | | 30 | | 366 | 30 | 366 |
| Operating Expenses | | | | | | | |
| Forest Co Reimbursements Roads & Reforestation Environmental Compliance Insurance (Including Parent Reimbursement) Other | | | - 240 43 - 43 | | 165 75 43 - 43 | 240 43 - 43 | 165 75 43 200 43 |
| Subtotal - Operating Expenses | | | 325 | | 325 | 325 | 525 |
| Total Outflows | | | 355 | _ | 691 | 355 | 891 |
| Net Cash Flow Operations | | | (355) | | 1,069 | (355) | 919 |
| Debt Service | | | , , | | | , , | |
| Principal Interest | | | - | | - | - | |
| Total Debt Service | | | - | | | - | - |
| Total Net Cash Flow | | | (355) | | 1,069 | (355) | 919 |
| Beginning Cash Plus (Less) Net Cash Flow | | | 1,678 (355) | | 1,323 1,069 | 2,391 (355) | 2,036 919 |
| Ending Cash | | _ | 1,323 | _ | 2,391 | 2,036 | 2,955 |
| Beginning Revolver Balance Less: Revolver Borrowing (Payment) | | | - | | - | - | - |
| Plus: Draws | | | | | | | |
| Ending Revolver Balance Availability | • | | <u> </u> | _ | <u>-</u> | <u>-</u> | <u> </u> |
| Float | | | - | | - | - | - |
| Total Liquidity | | \$ | (1,215) | \$ | (147) | \$ (502) | \$ 417 |

Forest Co - 13 Week Cash Flow Period Ended January 29, 2011

| (\$ in 000's) | Week Week Ending | | BUDGET 9 1/7/17 | | BUDGET 10 1/14/17 | | BUDGET 11 1/21/17 | | BUDGET 12 1/28/17 |
|--|---------------------|----|-----------------------|----|-------------------------|----|-------------------------|----|-------------------------|
| Operating Cash Receipts Log Sales Other | | \$ | - - | \$ | - - | \$ | 1,615 | \$ | - |
| Cash Receipts | | _ | | | | _ | 1,615 | | |
| Payroll and Benefits Payroll Payroll Taxes/401K Medical, Workers Comp, and Pharmacy | | | - - 30 | | 253 83 30 | | - - 30 | | 253 83 30 |
| Subtotal - Payroll and Benefits | | _ | 30 | _ | 366 | _ | 30 | _ | 366 |
| Operating Expenses | | | | | | | | | |
| Forest Co Reimbursements Roads & Reforestation Environmental Compliance Insurance (Including Parent Reimbursement) | | | - 240 43 - | | - 240 43 - | | 155 85 43 | | 240 43 |
| Other | | _ | 43 | _ | 43 | _ | 43 | _ | 43 |
| Subtotal - Operating Expenses | | | 325 | | 325 | | 325 | | 325 |
| Total Outflows | | _ | 355 | _ | 691 | | 355 | _ | 691 |
| Net Cash Flow Operations | | | (355) | | (691) | | 1,260 | | (691) |
| Debt Service | | | | | | | | | |
| Principal Interest | | | | | | | | | 8,333 8,234 |
| Total Debt Service | | | | | - | _ | | | 16,567 |
| Total Net Cash Flow | | | (355) | | (691) | | 1,260 | | (17,225) |
| Beginning Cash Plus (Less) Net Cash Flow | | | 2,955 (355) | | 2,600 (691) | | 1,909 1,260 | | 3,169 (17,225) |
| Ending Cash | | _ | 2,600 | _ | 1,909 | _ | 3,169 | _ | (14,056) |
| Beginning Revolver Balance Less: Revolver Borrowing (Payment) | | | - | | - | | - | | - |
| Plus: Draws | | | | | | | | | |
| Ending Revolver Balance Availability | | | <u>-</u> | _ | <u> </u> | | - | | <u> </u> |
| | | | | | | | | | |
| Float | | | - | | - | | - | | - |
| Total Liquidity | | \$ | 62 | \$ | (629) | \$ | 631 | \$ | (16,594) |

Forest Co - 13 Week Cash Flow Period Ended January 29, 2011

| (\$ in 000's) | Week Week Ending | BUDGET 13 2/4/17 | | eks Ended /4/11 |
|---|---------------------|------------------------|--|--|
| Operating Cash Receipts Log Sales Other | | \$ | <u>-</u> | \$ 8,915 - |
| Cash Receipts | | | | 8,915 |
| Payroll and Benefits Payroll Payroll Taxes/401K Medical, Workers Comp, and Pharmacy Subtotal - Payroll and Benefits | | | 30 30 | 1,517 501 420 2,437 |
| Operating Expenses Forest Co Reimbursements Roads & Reforestation Environmental Compliance Insurance (Including Parent Reimbursement) Other Subtotal - Operating Expenses | | | 240 43 - 43 325 | 825 2,295 595 310 553 4,578 |
| Total Outflows | | | 355 | 7,015 |
| Net Cash Flow Operations Debt Service | | (| (355) | 1,900 |
| Principal Interest Total Debt Service | | | <u>. </u> | 8,333 8,234 16,567 |
| Total Net Cash Flow | | (| (355) | (14,634) |
| Beginning Cash Plus (Less) Net Cash Flow Ending Cash | | | ,056) (<u>355</u>) ,411) | (14,411) (14,634) (29,045) |
| Beginning Revolver Balance Less: Revolver Borrowing (Payment) Plus: Draws | | | - | - - |
| Ending Revolver Balance Availability | | | <u>-</u> | - |
| Float | | | _ | - |
| Total Liquidity | | \$ (16 | ,949) | \$ (17,022) |

Company Overview

Company Type: Public Company Website: www.canfor.com Number of Employees: 6,047 Ticker: CFP (TSX)

Year Founded: 1938

Business Description

Canfor Corporation operates as an integrated forest products company in Canada, Asia, the United States, Europe, and internationally. It operates through Lumber, and Pulp and Paper segments. The company manufactures and sells lumber, engineered wood products, wood chips, wood pellets, and logs, as well as generates green energy. Its lumber products are used in residential, commercial, and industrial construction. The company also produces and sells pulp and paper products, including northern bleached softwood kraft and bleached chemi-thermo mechanical pulp; and purchases and sells residual fiber products. Canfor Corporation was founded in 1938 and is headquartered in Vancouver, Canada.

Primary Industry Classification

Forest Products

Primary Office Location

100 - 1700 West 75th Avenue | Vancouver, BC | V6P 6G2 | Canada

Delayed Quote** | Last Updated on Nov-03-2016 04:00 PM (GMT-5)

Phone: 604-661-5241 Fax: 604-661-5253

Current and Pending Investors

Great Pacific Capital Corp., Mackenzie Financial Corporation, Third Avenue Management, LLC

Prior Investors

Jarislowsky, Fraser Limited

| Stock Quote and Chart (Currency: CAD) | | | |
|---------------------------------------|--------------|-------------------------------|---------|
| Last (Delayed) | 15.25 | Market Cap (mm) | 2,025.3 |
| Open | 14.94 | Shares Out. (mm) | 132.8 |
| Previous Close | 15.25 | Float % | 54.0% |
| Change on Day | 0.26 | Shares Sold Short (mm) | - |
| Change % on Day | 1.7% | Dividend Yield % | - |
| Day High/Low | 15.33/ 14.94 | Diluted EPS Excl. Extra Items | 0.86 |
| 52 wk High/Low | 21.26/ 11.96 | P/Diluted EPS Before Extra | 17.69x |
| Volume (mm) | 0.31 | Avg 3M Dly Vlm (mm) | 0.22 |
| Beta 5Y | 0.86 | | |
| | | | |

| Financial Information (Cui | Financial Information (Currency: CAD, in mm) | | | | | | | |
|----------------------------|--|-----------------------------|--------------------------|-------------------------------|-------|--|--|--|
| Total Revenue | 4,244.4 | Market Capitalization | 1,990.7 | TEV/Total Revenue | 0.6x | | | |
| EBITDA | 483.2 | Total Enterprise Value | 2,641.0 | TEV/EBITDA | 5.4x | | | |
| EBIT | 244.6 | Cash & ST Invst. | 141.8 | P/Diluted EPS Before Extra | 17.4x | | | |
| Net Income | 114.5 | Total Debt | 537.6 | Price/Tang BV | 3.0x | | | |
| Capital Expenditure | (254.1) | Total Assets | 3,304.4 | Total Debt/EBITDA | 1.1x | | | |
| Currency in CAD in mm, LTI | M as of Sep-30-2016 T | EV and Market Cap are calcu | lated using a close prid | ce as of Nov-02-2016 | | | | |

TSX:CFP - Common Stock

Index Membership

S&P/TSX Composite Index;S&P/TSX Completion Index;S&P/TSX Capped Composite Index;S&P/TSX Composite Index Forest Products (Sub Industry); S&P/TSX Capped Materials Index; S&P/TSX Composite Index Materials (Industry Group); S&P/TSX Composite Index Materials (Sector), S&P/TSX Composite Index Paper & Forest Products (Industry), S&P Americas Under USD3 Billion Index; S&P Americas BMI Materials (Sector) Index:S&P Americas Under USD2 Billion Index;S&P Americas BMI Growth Index;S&P Americas BMI Materials (Subsector) Index;S&P Canada BMI Materials (Subsector) Index;S&P Canada SmallCap Index;S&P Canada SmallCap Growth Index;S&P Americas BMI Index;S&P Americas SmallCap Index;S&P Americas Between USD500 Million and USD2.5 Billion Index;S&P Americas SmallCap Materials (Subsector) Index;S&P Canada BMI Growth Index;S&P Americas SmallCap Growth Index;S&P Canada BMI Growth Materials (Sector) Index;S&P Canada Under USD2 Billion Index;S&P Americas Between USD1 Billion and USD5 Billion Index;S&P Americas SmallCap Materials (Sector) Index;S&P Developed Ex-Australia Between USD1 Billion and USD5 Billion Index;S&P Canada Under USD3 Billion Index;S&P Developed Ex-Asia-Pacific BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia Between USD500 Million and USD2.5 Billion Index; S&P Developed Ex-Europe Between USD500 Million and USD2.5 Billion Index; S&P Developed Ex-Europe BMI Growth Index;S&P Developed BMI Index;S&P Developed BMI Growth Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Growth Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia BMI Index;S&P Developed Ex-Eurozone BMI Growth Index:S&P Developed Ex-Eurozone BMI Growth Materials (Sector) Index:S&P Developed Ex-Eurozone SmallCap Index;S&P Developed Ex-Japan BMI Materials (Subsector) Index;S&P Canada SmallCap Growth Materials (Sector) Index;S&P Canada SmallCap Materials (Sector) Index;S&P Developed Between USD1 Billion and USD5 Billion Index;S&P Developed BMI Growth Index;S&P Developed Ex-Asia-Pacific BMI Index;S&P Developed Ex-Asia-Pacific BMI Growth Materials (Sector) Index;S&P Developed Ex-Australia Under USD3 Billion Index;S&P Developed Ex-Australia SmallCap Growth Index;S&P Developed Ex-Europe BMI Growth Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Materials (Subsector) Index; S&P Developed Ex-Switzerland Between USD1 Billion and USD5 Billion Index; S&P Developed Ex-Switzerland BMI Index; S&P Developed Ex-Switzerland BMI Materials (Sector) Index; S&P Developed Ex-Switzerland SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Under USD3 Billion Index;S&P Developed BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Eurozone BMI Index;S&P Developed Ex-Eurozone BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Sector) Index;S&P Developed Ex-Asia-Pacific Under USD2 Billion Index;S&P Developed Ex-Australia BMI Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Japan Under USD2 Billion Index;S&P Developed Ex-Developed Ex-Develo Switzerland Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Index;S&P Developed Ex-Eurozone Between USD1 Billion and USD5
Billion Index;S&P Developed Ex-Asia-Pacific Under USD3 Billion Index;S&P Developed Ex-Australia BMI Growth Index;S&P Developed Ex-Australia BMI Growth Materials (Sector) Index; S&P Developed Ex-Australia BMI Materials (Subsector) Index; S&P Developed Ex-U.K. SmallCap Materials (Subsector) Index; S&P Developed Ex-U.S. & Japan BMI Growth Index; S&P Developed Ex-U.K. Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Sector) Index;S&P Developed Ex-U.S. & Japan SmallCap Growth Index;S&P Developed Ex-Europe Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-Europe SmallCap Materials (Sector) Index;S&P Developed Ex-U.S. Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-U.S. Under USD3 Billion Index;S&P Developed Ex-U.S. & Japan Under USD2 Billion Index;S&P Developed Ex-U.S. & U.K. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. & U.K. BMI Index;S&P Developed Ex-U.S. & U.K. BMI Growth Index;S&P Developed Ex-U.S. & U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. Under USD3 Billion Index;S&P Developed Under USD3 Billion Index;S&P Developed SmallCap Index;S&P Developed SmallCap Growth Materials (Sector) Index;S&P Developed SmallCap Materials (Sector) Index;S&P Developed Small (Sector) Index;S&P Developed Small (Sector) Index;S&P Developed Small (Sector) Index Ex-Eurozone SmallCap Growth Index;S&P Developed Ex-Switzerland BMI Growth Materials (Sector) Index;S&P Canada Between USD500 Million and USD2.5 Billion Index;S&P Canada BMI Materials (Sector) Index;S&P Canada SmallCap Materials (Subsector) Index;S&P Developed Ex-Europe BMI Index;S&P Developed Ex-U.K. SmallCap Index;S&P Developed Ex-U.S. & Japan Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. & Japan BMI Index;S&P Developed Ex-U.K. BMI Growth Index;S&P Developed Ex-U.K. SmallCap Growth Materials (Sector) Index;S&P Developed Ex-U.S. & Japan BMI Growth Materials (Sector) Index;S&P Developed Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Asia-Pacific BMI Materials (Sector) Index;S&P Developed Ex-Europe SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Eurozone Under USD2 Billion Index;S&P Developed Ex-Eurozone Under USD3 Billion Index;S&P Developed Ex-U.S. & Japan BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. SmallCap Index;S&P Developed Ex-U.S. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. BMI Growth Index;S&P Developed Ex-U.S. BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-U.S. & U.K. BMI Growth Materials (Sector) Index;S&P Developed Ex-U.S. & U.K. BMI Materials (Sector) Index;S&P Developed Ex-U.S. & U.K. Under USD2 Billion Index;S&P Developed Ex-U.S. BMI Index;S&P Developed Ex-U.S. SmallCap Growth Index;S&P Global Between USD1 Billion and USD5 Billion Index;S&P Global Ex-Pan Asia SmallCap Materials (Sector) Index;S&P Developed Ex-Europe Under USD2 Billion Index;S&P Developed Ex-Europe Under USD3 Billion Index;S&P Developed Ex-Eurozone SmallCap Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Index;S&P Developed Ex-Switzerland Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Switzerland BMI Growth Index;S&P Developed Ex-Switzerland BMI Materials (Subsector) Index;S&P Global SmallCap Materials (Subsector) Index;S&P Developed SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-Japan Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Japan SmallCap Growth Index;S&P Developed Ex-Switzerland SmallCap Index;S&P Developed Ex-Switzerland SmallCap Growth Index;S&P Developed Ex-Switzerland SmallCap Growth Materials (Sector) Index;S&P Developed Ex-U.K. Under USD2 Billion Index;S&P Developed Ex-U.K. Under USD3 Billion Index;S&P Developed Ex-U.S. & Japan BMI Materials (Sector) Index;S&P Canada Between USD1 Billion and USD5 Billion Index;S&P Canada BMI Index;S&P Developed Ex-U.S. & Japan SmallCap Index;S&P Developed Ex-U.S. & Japan SmallCap Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. SmallCap Growth Index;S&P Developed Ex-U.S. & U.K. SmallCap Materials (Sector) Index;S&P Developed Ex-U.S. BMI Growth Materials (Sector) Index;S&P Developed Ex-U.S. BMI Materials (Sector) Index;S&P Developed BMI Materials (Sector) Index; S&P Developed Ex-Asia-Pacific Between USD1 Billion and USD5 Billion Index; S&P Developed Ex-Asia-Pacific SmallCap Index;S&P Developed Ex-U.S. & Japan SmallCap Growth Materials (Sector) Index;S&P Developed Ex-U.S. & U.K. SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Index;S&P Developed Ex-Europe BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone BMI Materials (Sector) Index; S&P Developed Ex-Japan BMI Materials (Sector) Index; S&P Global BMI Materials (Sector) Index;S&P Global Ex-Japan Under USD2 Billion Index;S&P Global Ex-Pan Asia SmallCap Materials (Subsector) Index;S&P Global Ex-U.S. BMI Growth Index; S&P Developed Ex-Japan Under USD3 Billion Index; S&P Developed Ex-Switzerland SmallCap Materials (Sector) Index; S&P Developed Ex-U.K. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.K. BMI Index;S&P Developed Ex-U.K. BMI Materials (Sector) Index;S&P Global Between USD500 Million and USD2.5 Billion Index;S&P Global Ex-Japan Between USD1 Billion and USD5 Billion Index;S&P Global Ex-Japan Between USD500 Million and USD2.5 Billion Index;S&P Global BMI Index;S&P Global Ex-Japan SmallCap Materials (Sector) Index;S&P Global Ex-Japan SmallCap Materials (Subsector) Index;S&P Global Ex-Japan Under USD3 Billion Index;S&P Global Ex-Pan Asia BMI Materials (Subsector) Index;S&P Global Ex-U.S. BMI Materials (Sector) Index;S&P Global Ex-Pan Asia Between USD500 Million and USD2.5 Billion Index;S&P Global Ex-Pan Asia SmallCap Growth Index;S&P Global Ex-U.S. SmallCap Growth Index;S&P Developed Ex-U.S. SmallCap Index;S&P Developed Ex-U.S. SmallCap Materials (Sector) Index;S&P Developed Ex-U.S. SmallCap Materials (Subsector) Index;S&P Developed Ex-U.S. Under USD2 Billion Index;S&P Developed Under USD2 Billion Index;S&P Global Ex-U.S. SmallCap Materials (Subsector)

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | |
|------------------------|--|
| Name | Title |
| Kayne, Donald B. | Chief Executive Officer and President |
| Nicholl, Alan R. | Chief Financial Officer and Senior Vice President of Finance |
| Calabrigo, David M. | Senior Vice President of Corporate Development & Legal Affairs and Corporate Secretary |
| Stavness, Corinne | Senior Director of External Affairs and Communications |
| Guthrie, Wayne Ross | Senior Vice President of Sales and Marketing |
| Feldinger, Mark F. | Senior Vice President of Energy, Environment, Transportation and Sourcing |
| MacKie, Stephen | Senior Vice President of Operations - Canada |
| Elliott, Patrick A. J. | Vice President and Treasurer |
| Robinson, Brett Robert | President of Canfor Pulp |
| Stimpson, Frederick T. | President of Canfor Southern Pine |
| Hart, Peter | Vice President of Pulp & Paper - Sales & Marketing |
| Hayes, Bob Stephen | Vice President of Transportation Procurement and Distribution |

| Key Board Members | |
|---------------------------|--|
| Name | Title |
| Korenberg, Michael J. | Chairman of the Board, Chairman of Joint Capital Expenditure Committee, Member of Audit Committee, Member of Joint Corporate Governance Committee and Member of Pension Committee |
| Bentley, Peter J. G. | Chairman Emeritus, Chairman of Joint Corporate Governance Committee, Member of Joint Management Resources & Compensation Committee, Member of Joint Capital Expenditure Committee, Member of Joint Environmental, Health & Safety Committee and Chairman of Canadian Forest Products Ltd |
| Pattison, James Allen | Independent Director, Chairman of Joint Management Resources & Compensation Committee and Member of Joint Corporate Governance Committee |
| Pinette, Conrad Alfred | Independent Director, Chairman of Joint Environmental, Health & Safety Committee, Member of Joint Management Resources & Compensation Committee and Member of Joint Capital Expenditure Committee |
| Smith, Ross S. | Independent Director, Chairman of Audit Committee, Chairman of Pension Committee and Member of Joint Management Resources & Compensation Committee |
| Baird, John R. | Director |
| Clark, Glen D. | Independent Director, Member of Joint Environmental, Health & Safety Committee, Member of Pension Committee and Member of Joint Capital Expenditure Committee |
| Singleton, J. McNeill | Independent Director, Member of Joint Capital Expenditure Committee and Member of Joint Environmental, Health & Safety Committee |
| Stinson, William W. | Independent Director, Member of Joint Capital Expenditure Committee, Member of Joint Management Resources & Compensation Committee, Member of Joint Environmental, Health & Safety Committee and Member of Audit Committee |
| Bracken-Horrocks, Stan E. | Director of Canfor Pulp Holding Inc |
| Jago, Charles J. | Member of Joint Management Resources & Compensation Committee and Director of Canfor Pulp Holding Inc |

Current and Pending Subsidiaries / Investments

317231 British Columbia Ltd., Anthony Forest Products Company, Balfour Lumber Company, Inc., Beadles Lumber Company, Beadles Lumber Company, Inc., Canadian Forest Products Ltd., Coastal Fibre Limited Partnership, Daaquam Lumber Inc., Houston Pellet Limited Partnership, New South Companies, Inc., New South Lumber Company, Inc., Northwood Inc., Plateau Forest Products Ltd, Produits Forestiers Anticosti Inc., Scotch & Gulf Lumber LLC (Pending), Silvastar Sorts Products, Slocan Forest Products Ltd., Southern Lumber Company Inc., Tackama Forest Products Ltd, Wynndel Box and Lumber Ltd.

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview Company Type: Public Company Website: www.deltic.com Number of Employees: 536

Ticker: DEL (NYSE) Year Founded: 1996

Business Description

Deltic Timber Corporation, a natural resources company, engages in the growing and harvesting of timber; and manufacturing and marketing of lumber and medium density fiberboards (MDF) in the United States. The company's Woodlands segment harvests pine and hardwood pulpwood for sale to third parties for use in the manufacture of paper products; and provides timberland management services, such as harvesting and thinning operations, reforestation, cull timber removal programs, and introducing genetically improved seedlings. This segment also leases oil and gas, hunting land, and other rights on its timberlands; and provides harvest planning, silvicultural improvement, and maintenance works for timberlands. This segment owns approximately 530,000 acres of timberland primarily in Arkansas and north Louisiana. Its Manufacturing segment owns and operates two sawmills that manufacture and sell various softwood lumber products, such as dimension lumber, boards, and timbers primarily to wholesale distributors, large retailers, lumber treaters, industrial accounts, and truss manufacturers, as well as used in residential construction, roof trusses, remanufactured products, and laminated beams. This segment also produces wood chips, shavings, sawdust, and bark as by-products. In addition, the Manufacturing segment manufactures and markets MDF under the Solidium trade name for use in furniture, kitchen cabinets, laminate flooring, store fixtures, door parts, and moldings. This segment sells MDF to wholesalers, retailers, and manufacturers. The company's Real Estate segment develops and markets residential lots for homebuilders and individuals; and commercial sites for developers and businesses, as well as sells undeveloped acreage. It also leases retail and office space to third parties; resells existing homes; and operates a country club. Deltic Timber Corporation was founded in 1996 and is headquartered in El Dorado, Arkansas.

Primary Industry Classification

Forest Products

Primary Office Location

210 East Elm Street PO Box 7200 | El Dorado, AR | 71731 | United States

Phone: 870-881-9400

Current and Pending Investors

Wellington Management Group LLP

| Last (Delayed) | 58.87 | Market Cap (mm) | 687.8 |
|-----------------|--------------|-------------------------------|---------|
| Last (Delayeu) | | , | |
| Open | 56.69 | Shares Out. (mm) | 12.2 |
| Previous Close | 56.61 | Float % | 77.7% |
| Change on Day | 2.26 | Shares Sold Short (mm) | 0.4 |
| Change % on Day | 4.0% | Dividend Yield % | 0.7% |
| Day High/Low | 59.22/ 56.69 | Diluted EPS Excl. Extra Items | 0.36 |
| 52 wk High/Low | 72.74/ 50.84 | P/Diluted EPS Before Extra | 161.66x |
| Volume (mm) | 0.07 | Avg 3M Dly VIm (mm) | 0.04 |
| Beta 5Y | 0.92 | | |

Delayed Quote** | Last Updated on Nov-03-2016 04:02 PM (GMT-5) NYSE:DEL - Common Stock

| Financial Information (Cui | rrency: USD, in mm) | | | | | | |
|----------------------------|--|------------------------|-------|----------------------|--------|--|--|
| Total Revenue | 210.5 | Market Capitalization | 683.8 | TEV/Total Revenue | 4.4x | | |
| EBITDA | 40.2 | Total Enterprise Value | 922.6 | TEV/EBITDA | 22.9x | | |
| EBIT | 17.5 | Cash & ST Invst. | 3.0 | P/Diluted EPS Before | 115.8x | | |
| | | Casii a or iiivst. | 0.0 | Extra | 110.00 | | |
| Net Income | 6.0 | Total Debt | 241.8 | Price/Tang BV | 2.8x | | |
| Capital Expenditure | (40.1) | Total Assets | 555.0 | Total Debt/EBITDA | 6.0x | | |
| Currency in USD in mm, LTI | Currency in USD in mm, LTM as of Sep-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | | |

Index Membership

S&P SmallCap 600 Index;S&P Composite 1500 Index;S&P 600 Paper & Forest Products (Industry) Index;S&P 600 Materials (Industry Group) Index;S&P SmallCap 600 Sector Indices - Materials Sector Index;S&P 600 Forest Products (Sub Ind) Index;S&P 1000 Index;S&P Completion Index - SPCMI;S&P SmallCap 600 Pure Growth Index;S&P TMI Index;S&P SmallCap 600 Growth Index;S&P 1000 Pure Growth Index;S&P 1000 Growth Index;S&P Composite 1500 Forest Products (Sub Ind) Index;S&P Composite 1500 Materials (Industry Group) Index;S&P Composite 1500 Materials (Sector) Index;S&P Composite 1500 Paper & Forest Products (Industry) Index;S&P Composite 1500 Growth Index;S&P Composite 1500 Pure Growth Index;S&P Americas Under USD3 Billion Index;S&P Americas BMI Materials (Sector) Index;S&P Americas Under USD2 Billion Index;S&P Americas BMI Growth Index;S&P Americas BMI Materials (Subsector) Index;S&P Americas BMI Value Index;S&P Americas Under USD1 Billion Index;S&P Americas BMI Index;S&P Americas SmallCap Index;S&P Americas Between USD500 Million and USD2.5 Billion Index;S&P Americas SmallCap Materials (Subsector) Index;S&P Americas Under USD1.2 Billion Index;S&P Americas SmallCap Growth Index;S&P Americas Under USD1.5 Billion Index;S&P Americas SmallCap Materials (Sector) Index;S&P Americas SmallCap Value Index;S&P Developed Ex-Asia-Pacific SmallCap Value Materials (Sector) Index;S&P Developed BMI Value Index;S&P Developed Ex-Asia-Pacific BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Australia Under USD1 Billion Index;S&P Developed Ex-Australia Under USD1.2 Billion Index;S&P Developed Ex-Canada Between USD500 Million and USD2.5 Billion Index:S&P Developed Ex-Canada BMI Materials (Sector) Index:S&P Developed Ex-Canada Under USD1.5 Billion Index;S&P Developed Ex-Europe Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Europe BMI Growth Index;S&P Developed Ex-Europe BMI Value Materials (Sector) Index;S&P Developed BMI Index;S&P Developed BMI Growth Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Growth Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia BMI Index;S&P Developed Ex-Eurozone BMI Growth Index;S&P Developed Ex-Eurozone BMI Growth Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Index;S&P Developed Ex-Japan BMI Materials (Subsector) Index;S&P Developed BMI Growth Index;S&P Developed BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Index;S&P Developed Ex-Asia-Pacific BMI Growth Materials (Sector) Index; S&P Developed Ex-Asia-Pacific BMI Value Index; S&P Developed Ex-Australia Under USD3 Billion Index;S&P Developed Ex-Canada BMI Growth Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Growth Index;S&P Developed Ex-Canada BMI Index;S&P Developed Ex-Europe BMI Growth Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Index;S&P Developed Ex-Switzerland BMI Materials (Sector) Index;S&P Developed Ex-Switzerland SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Under USD1 Billion Index:S&P Developed Ex-Switzerland Under USD3 Billion Index:S&P Developed BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Eurozone BMI Index;S&P Developed Ex-Eurozone BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Value Index;S&P Developed Ex-Eurozone Under USD1.5 Billion Index;S&P Developed Ex-Japan BMI Index; S&P Developed Ex-Asia-Pacific SmallCap Materials (Sector) Index; S&P Developed Ex-Asia-Pacific Under USD2 Billion Index; S&P Developed Ex-Australia BMI Materials (Sector) Index; S&P Developed Ex-Australia SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia Small (S Developed Ex-Australia SmallCap Value Index;S&P Developed Ex-Australia SmallCap Value Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Materials (Sector) Index;S&P Developed Ex-Japan Under USD2 Billion Index;S&P Developed Ex-Switzerland Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Index;S&P Developed Ex-Europe SmallCap Value Materials (Sector) Index;S&P Developed Ex-Europe Under USD1 Billion Index;S&P Developed Ex-Europe Under USD1.5 Billion Index;S&P Developed Ex-Eurozone SmallCap Value Materials (Sector) Index;S&P Developed Ex-Eurozone Under USD1 Billion Index;S&P Developed Ex-Asia-Pacific Under USD1.2 Billion Index;S&P Developed Ex-Asia-Pacific Under USD3 Billion Index;S&P Developed Ex-Australia BMI Growth Index;S&P Developed Ex-Australia BMI Growth Materials (Sector) Index;S&P Developed Ex-Australia BMI Materials (Subsector) Index;S&P Developed Ex-Canada BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Under USD1.2 Billion Index;S&P Developed Ex-U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Sector) Index;S&P Developed Ex-U.K. Under USD1 Billion Index;S&P Developed Ex-U.K. Under USD1.2 Billion Index;S&P Developed Ex-Canada SmallCap Materials (Subsector) Index;S&P Developed Ex-Canada Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Materials (Sector) Index;S&P Developed Under USD1.2 Billion Index;S&P Developed Under USD3 Billion Index;S&P Developed SmallCap Index;S&P Developed SmallCap Growth Materials (Sector) Index;S&P Developed SmallCap Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Growth Index;S&P Developed Ex-Switzerland BMI Growth Materials (Sector) Index;S&P Developed Ex-Canada BMI Growth Index;S&P Developed Ex-Canada BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Index;S&P Developed Ex-Europe BMI Index;S&P Developed Ex-U.K. SmallCap Index;S&P Developed Ex-U.K. SmallCap Value Index;S&P Developed Ex-U.K. Under USD1.5 Billion Index; S&P Developed Ex-Switzerland SmallCap Value Materials (Sector) Index; S&P Developed Ex-U.K. BMI Growth Index;S&P Developed Ex-U.K. BMI Value Index;S&P Developed Ex-U.K. SmallCap Growth Materials (Sector) Index;S&P Developed Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Asia-Pacific BMI Materials (Sector) Index;S&P Developed Ex-Europe SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Europe Under USD1.2 Billion Index;S&P Developed Ex-Eurozone Under USD1.2 Billion Index;S&P Developed Ex-Eurozone Under USD2 Billion Index;S&P Developed Ex-Eurozone Under USD3 Billion Index;S&P Developed Ex-Japan BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Materials (Sector) Index;S&P Developed Ex-Canada Under USD1.2 Billion Index;S&P Developed Ex-Canada Under USD3 Billion Index;S&F Developed SmallCap Value Materials (Sector) Index;S&P Global Ex-Pan Asia BMI Value Index;S&P Global Ex-Pan Asia SmallCap Materials (Sector) Index;S&P Developed Ex-Europe BMI Value Index;S&P Developed Ex-Europe Under USD2 Billion Index;S&P Developed Ex-Europe Under USD3 Billion Index;S&P Developed Ex-Eurozone BMI Value Index;S&P Developed Ex-Eurozone BMI Value Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Sector) Index; S&P Developed Ex-Japan SmallCap Index; S&P Developed Ex-Japan SmallCap Value Materials (Sector) Index;S&P Developed Ex-Switzerland Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Switzerland BMI Growth Index;S&P Developed Ex-Switzerland BMI Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Value Index;S&P Developed Ex-Switzerland BMI Value Materials (Sector) Index; S&P Global SmallCap Materials (Subsector) Index; S&P Developed SmallCap Materials (Subsector) Index;S&P Developed Under USD1.5 Billion Index;S&P Developed Ex-Japan Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Japan SmallCap Growth Index;S&P Developed Ex-Japan SmallCap Value Index;S&P Developed Ex-Switzerland SmallCap Index;S&P Developed Ex-Switzerland SmallCap Growth Index;S&P Developed Ex-Switzerland SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Switzerland (Secto Developed Ex-Switzerland Under USD1.5 Billion Index;S&P Developed Ex-U.K. Under USD2 Billion Index;S&P Developed Ex-U.K. Under USD3 Billion Index;S&P Developed BMI Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific SmallCap Index;S&P Developed Ex-Asia-Pacific SmallCap Value Index;S&P Developed Ex-Asia-Pacific Under USD1 Billion Index;S&P Developed Ex-Australia BMI Value Index;S&P Developed Ex-Australia SmallCap Index;S&P Developed Ex-Canada BMI Value Index;S&P Developed Ex-Canada SmallCap Index;S&P Developed Ex-Canada Under USD1 Billion Index;S&P Developed Ex-Europe BMI Materials (Subsector) Index:S&P Developed Ex-Eurozone BMI Materials (Sector) Index:S&P Developed Ex-Japan BMI Materials (Sector) Index;S&P Global BMI Materials (Sector) Index;S&P Global Ex-Japan Under USD1.5 Billion Index;S&P Global Ex-Japan Under USD2 Billion Index;S&P Global Ex-Pan Asia SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Under USD3 Billion Index;S&P Developed Ex-Switzerland SmallCap Materials (Sector) Index;S&P Developed Ex-Switzerland Under USD1.2 Billion Index;S&P Developed Ex-U.K. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.K. BMI Index;S&P Developed Ex-U.K. BMI Materials (Sector) Index;S&P Global

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | |
|-----------------------|--|
| Name | Title |
| Leland, D. Mark | Interim Chief Executive Officer, Interim President and Director |
| Mann, Kenneth D. | Chief Financial Officer, Vice President of Finance & Administration, Treasurer and Member of Pension Investment & Employee Benefits Committee |
| Streeter, Kent L. | Vice President of Operations |
| Andrews, Jim F. | Vice President, General Counsel, Secretary and Member of Pension Investment & Employee Benefits Committee |
| Walker, Byrom L. | Controller |
| Meghreblian, David V. | Vice President of Real Estate |

| Name | Title |
|------------------------|---|
| Nolan, Robert C. | Chairman, Chairman of Executive Committee, Ex Officio Member of Nominating & Corporate Governance Committee and Ex Officio Member of Executive Compensation Committee |
| Leland, D. Mark | Interim Chief Executive Officer, Interim President and Director |
| Keller, Christoph | Director, Chairman of Nominating & Corporate Governance Committee and Member of Executive Compensation Committee |
| Murphy, Robert Madison | Director, Chairman of Executive Compensation Committee, Member of Executive Committee and Member of Nominating & Corporate Governance Committee |
| Roach, J. Thurston | Director, Chairman of Audit Committee, Member of Nominating & Corporate Governance Committee and Member of Executive Committee |
| Coley, Randolph C. | Director, Member of Audit Committee and Member of Nominating & Corporate Governance Committee |
| Jones, Bert H. | Director and Member of Executive Compensation Committee |
| Lemmon, David L. | Director, Member of Audit Committee and Member of Executive Compensation Committee |
| Pierson, R. Hunter | Director, Member of Audit Committee and Member of Executive Compensation Committee |
| Sullivan, Lenore M. | Director and Member of Audit Committee |
| Tudor, Robert Beall | Director and Member of Executive Compensation Committee |

Current and Pending Subsidiaries / Investments

64,443 Acres of Timberland in Arkansas, 71,900 Acres of Timberland Near Ola Mill, Chenal Country Club, Inc., Chenal Properties Inc., Del-Tin Fiber LLC, Deltic Southwest Timber Company, Deltic Timber Purchasers, Inc.

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Company Website: www.interfor.com Number of Employees: 2,856

Ticker: IFP (TSX)
Year Founded: 1963

Business Description

Interfor Corporation, together with its subsidiaries, produces wood products. It offers commodity structural lumber products; and specialty products, such as exterior decking and siding products, machine stress rated products, industrial timber products, and various appearance grade items. The company is also involved in the purchase and sale of logs that are unsuitable for cutting or in excess of its manufacturing requirements. In addition, it provides lumber by-products, including wood chips and other residuals. The company sells its products in Canada, the United States, Japan, China/Taiwan, and internationally. The company was formerly known as International Forest Products Limited and changed its name to Interfor Corporation in May 2014. Interfor Corporation was founded in 1963 and is headquartered in Vancouver, Canada.

Primary Industry Classification

Forest Products

Primary Office Location

1055 Dunsmuir Street Suite 3500 PO Box 49114 | Vancouver, BC | V7X 1H7 | Canada Phone: 604-689-6800 Fax: 604-688-0313

Current and Pending Investors

Mackenzie Financial Corporation

| Last (Delayed) | 14.79 | Market Cap (mm) | 1,035.8 |
|-----------------|--------------|-------------------------------|---------|
| Open | 14.54 | Shares Out. (mm) | 70.0 |
| Previous Close | 14.79 | Float % | 98.7% |
| Change on Day | 0.25 | Shares Sold Short (mm) | - |
| Change % on Day | 1.7% | Dividend Yield % | - |
| Day High/Low | 15.00/ 14.50 | Diluted EPS Excl. Extra Items | 0.21 |
| 52 wk High/Low | 15.99/ 8.67 | P/Diluted EPS Before Extra | 72.33x |
| Volume (mm) | 0.11 | Avg 3M Dly VIm (mm) | 0.25 |
| Beta 5Y | 1.28 | | |

Delayed Quote** | Last Updated on Nov-03-2016 04:00 PM (GMT-5) TSX:IFP - Common Stock

| Financial Information (Cui | rrency: CAD, in mm) | | | | |
|--|---------------------|------------------------|---------|-------------------------------|-------|
| Total Revenue | 1,735.0 | Market Capitalization | 1,018.2 | TEV/Total Revenue | 0.8x |
| EBITDA | 146.0 | Total Enterprise Value | 1,414.3 | TEV/EBITDA | 9.7x |
| EBIT | 32.0 | Cash & ST Invst. | 11.1 | P/Diluted EPS Before Extra | 70.9x |
| Net Income | 14.4 | Total Debt | 407.1 | Price/Tang BV | 2.1x |
| Capital Expenditure | (88.2) | Total Assets | 1,337.6 | Total Debt/EBITDA | 2.8x |
| Currency in CAD in mm, LTM as of Jun-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

Index Membership

S&P/TSX Composite Index;S&P/TSX Completion Index;S&P/TSX SmallCap Index;S&P/TSX Capped Composite Index;S&P/TSX Composite Index Forest Products (Sub Industry); S&P/TSX Capped Materials Index; S&P/TSX Composite Index Materials (Industry Group); S&P/TSX Composite Index Materials (Sector):S&P/TSX Composite Index Paper & Forest Products (Industry);S&P Americas Under USD3 Billion Index;S&P Americas BMI Materials (Sector) Index;S&P Americas Under USD2 Billion Index;S&P Americas BMI Growth Index;S&P Americas BMI Materials (Subsector) Index:S&P Americas BMI Value Index;S&P Americas Under USD1 Billion Index;S&P Canada BMI Materials (Subsector) Index;S&P Canada SmallCap Index;S&P Canada SmallCap Growth Index;S&P Americas BMI Index;S&P Americas SmallCap Index;S&P Americas Between USD500 Million and USD2.5 Billion Index;S&P Americas SmallCap Materials (Subsector) Index;S&P Americas Under USD1.2 Billion Index;S&P Canada BMI Growth Index;S&P Americas SmallCap Growth Index;S&P Americas Under USD1.5 Billion Index;S&P Canada BMI Growth Materials (Sector) Index;S&P Canada Under USD2 Billion Index;S&P Americas SmallCap Materials (Sector) Index;S&P Americas SmallCap Value Index;S&P Developed Ex-Asia-Pacific SmallCap Value Materials (Sector) Index;S&P Canada Under USD3 Billion Index;S&P Developed BMI Value Index;S&P Developed Ex-Asia-Pacific BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Australia Under USD1 Billion Index;S&P Developed Ex-Australia Under USD1.2 Billion Index;S&P Developed Ex-Europe Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Europe BMI Growth Index:S&P Developed Ex-Europe BMI Value Materials (Sector) Index:S&P Developed BMI Index:S&P Developed BMI Growth Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Growth Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia BMI Index;S&P Developed Ex-Eurozone BMI Growth Index;S&P Developed Ex-Eurozone BMI Growth Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Index;S&P Developed Ex-Japan BMI Materials (Subsector) Index;S&P Canada BMI Value Materials (Sector) Index;S&P Canada SmallCap Growth Materials (Sector) Index;S&P Canada SmallCap Materials (Sector) Index;S&P Developed BMI Growth Index;S&P Developed BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Index;S&P Developed Ex-Asia-Pacific BMI Growth Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Value Index;S&P Developed Ex-Australia Under USD3 Billion Index; S&P Developed Ex-Australia SmallCap Growth Index; S&P Developed Ex-Europe BMI Growth Materials (Sector) Index; S&P Developed Ex-Japan SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Index;S&P Developed Ex-Switzerland BMI Materials (Sector) Index;S&P Developed Ex-Switzerland SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Under USD1 Billion Index;S&P Developed Ex-Switzerland Under USD3 Billion Index;S&P Developed BMI Materials (Subsector) Index;S&P Developed Ex-Asia-Pacific SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Eurozone BMI Index;S&P Developed Ex-Eurozone BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Value Index;S&P Developed Ex-Eurozone Under USD1.5 Billion Index;S&P Developed Ex-Japan BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Sector) Index;S&P Developed Ex-Asia-Pacific Under USD2 Billion Index;S&P Developed Ex-Australia BMI Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia SmallCap Value Index; S&P Developed Ex-Australia SmallCap Value Materials (Sector) Index; S&P Developed Ex-Japan SmallCap Materials (Sector) Index;S&P Developed Ex-Japan Under USD2 Billion Index;S&P Developed Ex-Switzerland Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Index;S&P Developed Ex-Europe SmallCap Value Materials (Sector) Index;S&P Developed Ex-Europe Under USD1 Billion Index;S&P Developed Ex-Europe Under USD1.5 Billion Index;S&P Developed Ex-Eurozone SmallCap Value Materials (Sector) Index;S&P Developed Ex-Eurozone Under USD1 Billion Index;S&P Developed Ex-Asia-Pacific Under USD1.2 Billion Index;S&P Developed Ex-Asia-Pacific Under USD3 Billion Index;S&P Developed Ex-Australia BMI Growth Index;S&P Developed Ex-Australia BMI Growth Materials (Sector) Index;S&P Developed Ex-Australia BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Subsector) Index;S&P Developed Ex-U.S. & Japan BMI Growth Index;S&P Developed Ex-U.S. & Japan BMI Value Materials (Sector) Index;S&P Developed Ex-U.S. & Japan SmallCap Value Index;S&P Developed Ex-U.S. & U.K. BMI Value Materials (Sector) Index;S&P Developed Ex-Japan Under USD1 Billion Index;S&P Developed Ex-Japan Under USD1.2 Billion Index; S&P Developed Ex-U.K. BMI Materials (Subsector) Index; S&P Developed Ex-U.K. SmallCap Materials (Sector) Index;S&P Developed Ex-U.K. Under USD1 Billion Index;S&P Developed Ex-U.K. Under USD1.2 Billion Index;S&P Developed Ex-U.S. & Japan SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Materials (Sector) Index;S&P Developed Ex-U.S. & U.K. Under USD1.2 Billion Index;S&P Developed Ex-U.S. SmallCap Value Materials (Sector) Index;S&P Developed Ex-U.S. Under USD3 Billion Index;S&P Developed Ex-U.S. & Japan SmallCap Value Materials (Sector) Index;S&P Developed Ex-U.S. & Japan Under USD1.2 Billion Index;S&P Developed Ex-U.S. & Japan Under USD1.5 Billion Index;S&P Developed Ex-U.S. & Japan Under USD2 Billion Index;S&P Developed Ex-U.S. & U.K. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. & U.K. BMI Index;S&P Developed Ex-U.S. & U.K. BMI Growth Index;S&P Developed Ex-U.S. & U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. Under USD3 Billion Index;S&P Developed Under USD1.2 Billion Index;S&P Developed Under USD3 Billion Index;S&P Developed SmallCap Index;S&P Developed SmallCap Growth Materials (Sector) Index;S&P Developed SmallCap Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Growth Index;S&P Developed Ex-Switzerland BMI Growth Materials (Sector) Index;S&P Canada Between USD500 Million and USD2.5 Billion Index;S&P Canada BMI Materials (Sector) Index;S&P Canada SmallCap Materials (Subsector) Index;S&P Canada SmallCap Value Materials (Sector) Index;S&P Canada Under USD1.2 Billion Index;S&P Developed Ex-Europe BMI Index;S&P Developed Ex-U.K. SmallCap Index;S&P Developed Ex-U.K. SmallCap Value Index;S&P Developed Ex-U.K. Under USD1.5 Billion Index;S&P Developed Ex-U.S. & Japan Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. & Japan BMI Index;S&P Developed Ex-Switzerland SmallCap Value Materials (Sector) Index;S&P Developed Ex-U.K. BMI Growth Index;S&F Developed Ex-U.K. BMI Value Index;S&P Developed Ex-U.K. SmallCap Growth Materials (Sector) Index;S&P Developed Ex-U.S. & Japan BMI Growth Materials (Sector) Index;S&P Developed Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Asia-Pacific BMI Materials (Sector) Index;S&P Developed Ex-Europe SmallCap Growth Index;S&P Developed Ex-Europe SmallCap Growth Materials (Sector) Index;S&P Developed Ex-Europe Under USD1.2 Billion Index:S&P Developed Ex-Eurozone Under USD1.2 Billion Index:S&P Developed Ex-Eurozone Under USD2 Billion Index;S&P Developed Ex-Eurozone Under USD3 Billion Index;S&P Developed Ex-Japan BMI Value Materials (Sector) Index;S&P Developed Ex-U.S. & Japan BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & Japan BMI Value Index;S&P Developed Ex-U.S. & U.K. SmallCap Index;S&P Developed Ex-U.S. & U.K. Under USD1.5 Billion Index;S&P Developed Ex-U.S. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.S. BMI Growth Index;S&P Developed Ex-U.S. BMI Materials (Subsector) Index;S&P Developed Ex-U.S. & U.K. BMI Growth Materials (Sector) Index; S&P Developed Ex-U.S. & U.K. BMI Materials (Sector) Index; S&P Developed Ex-U.S. & U.K. Under USD1 Billion Index;S&P Developed Ex-U.S. & U.K. Under USD2 Billion Index;S&P Developed Ex-U.S. BMI Index;S&P Developed Ex-U.S. BMI Value Materials (Sector) Index;S&P Developed Ex-U.S. SmallCap Growth Index;S&P Developed SmallCap Value Materials (Sector) Index;S&P Global Ex-Pan Asia BMI Value Index;S&P Global Ex-Pan Asia SmallCap Materials (Sector) Index;S&P Developed Ex-Europe BMI Value Index;S&P Developed Ex-Europe Under USD2 Billion Index;S&P Developed Ex-Europe Under USD3 Billion Index;S&P Developed Ex-Eurozone BMI Value Index;S&P Developed Ex-Eurozone BMI Value Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Index;S&P Developed Ex-Japan SmallCap Value Materials (Sector) Index;S&P Developed Ex-Switzerland Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Switzerland BMI Growth Index;S&P Developed Ex-Switzerland BMI Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Value Index;S&P Developed Ex-Switzerland BMI Value Materials (Sector) Index;S&P Global SmallCap Materials (Subsector) Index;S&P Developed Ex-U.S. SmallCap Value Index;S&P Developed Ex-U.S. Under USD1.2 Billion Index;S&P Developed Ex-U.S. Under USD1.5 Billion Index;S&P Developed SmallCap Materials (Subsector) Index;S&P Developed Under USD1.5 Billion Index;S&P Developed Ex-Japan Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Japan SmallCap Growth Index;S&P Developed Ex-Japan SmallCap Growth Index;S&P Developed Ex-Japan SmallCap Growth Index;S&P Developed Ex-Switzerland SmallCap Index;S&P Developed Ex-Switzerland SmallCap Growth Index;S&P Developed Ex-Switzerland Small Growth Index;S&P Developed Ex-Switzerland Small Growth Index;S&P Developed Ex-Switzerland Small Growth Index;S&P Developed Ex-Switzer

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | |
|---------------------|---|
| Name | Title |
| Davies, Duncan K. | Chief Executive Officer, President and Non Independent Director |
| Horning, John Allen | Chief Financial Officer and Executive Vice President |
| Fillinger, Ian M. | Head of Operations and Senior Vice President |
| Kritsos, Xenia | General Counsel and Corporate Secretary |
| Bender, J. Barton | Senior Vice President of Sales & Marketing |
| Juravsky, Martin L. | Senior Vice President of Corporate Development and Strategy |
| Stock, Mark W. | Senior Vice President of Human Resources |
| Slaco, Richard J. | Chief Forester and Vice President |
| Brandt, Karen | Director of Economic Partnerships & Sustainability |
| Cocke, Laurie D. | Director of Corporate Financial Analysis |
| Wood, W. J. | Advisor |

| Name | Title |
|-------------------------------------|---|
| Sauder, E. Lawrence | Chairman, Member of Management Resources & Compensation Committee and Member of Environment & Safety Committee |
| Davies, Duncan K. | Chief Executive Officer, President and Non Independent Director |
| Lynch, Peter M. | Independent Director, Chairman of Environment & Safety Committee, Member of Audit Committee and Member of Corporate Governance & Nominating Committee |
| MacDougall, Gordon Howard | Independent Director, Chairman of Management Resources & Compensation Committee and Member of Corporate Governance & Nominating Committee |
| McMillan, J. Eddie | Independent Director, Chairman of Corporate Governance & Nominating Committee and Member of Management Resources & Compensation Committee |
| Whitehead, Douglas William Geoffrey | Lead Director, Chairman of Audit Committee and Member of Corporate Governance & Nominating Committee |
| Herbert, Paul | Independent Director, Member of Audit Committee and Member of Environment & Safety Committee |
| Hull, Jeane L. | Independent Director, Member of Corporate Governance & Nominating Committee and Member of Environment & Safety Committee |
| Milroy, Thomas Voysey | Independent Director |
| Platt, Gillian L. | Director |

Current and Pending Subsidiaries / Investments

Cedarprime Inc, Interfor U.S. Inc., Keadle Lumber Enterprises, Inc., Pope & Talbot Ltd., Three Sawmills, Portac, Inc., Primex Forest Products Ltd. (Canada), Seaboard International Shipping Company Limited, Springer Creek Forest Products Ltd., Two Timber Tenures In The Kootenay Region, The Price Companies, Inc., Sawmill in Monticello, Weyerhaeuser Co., Kamloops Sawmill

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Company Website: www.lpcorp.com Number of Employees: 4,800 Ticker: LPX (NYSE) Year Founded: 1972

Business Description

Louisiana-Pacific Corporation, together with its subsidiaries, manufactures and sells building products primarily for use in new home construction, repair and remodeling, and outdoor structures, as well as light industrial and commercial construction. It operates in four segments: North America Oriented Strand Board; Siding; Engineered Wood Products; and South America. The company offers structural panel products comprising plywood, including roof decking, sidewall sheathing, and floor underlayment; SmartSide siding products and related accessories, such as wood-based sidings, trim, soffit, and fascia; and CanExel siding and accessory products, including pre-finished lap and trim products. It also provides laminated veneer lumber, I-joists, laminated strand lumber, and other related products for residential and commercial flooring, roofing systems, headers and beams, and other structural applications; and timber and timberlands, and other products and services. The company sells its products to retail home centers, manufactured housing producers, distributors, and wholesalers primarily in North America and South America, as well as in Asia, Australia, and Europe. Louisiana-Pacific Corporation was founded in 1972 and is headquartered in Nashville, Tennessee.

Primary Industry Classification

Forest Products

Primary Office Location

414 Union Street Suite 2000 | Nashville, TN | 37219 | United States Phone: 615-986-5600

Current and Pending Investors

Adage Capital Management, L.P., Citadel LLC, Impala Asset Management, LLC, Owl Creek Asset Management, L.P., T. Rowe Price Associates, Inc., T. Rowe Price Group, Inc. (NasdagGS:TROW), Teachers Advisors, LLC

Prior Investors

JHL Capital Group LLC

Investment Arms

Louisiana Pacific Salaried, ESOP, Louisiana-Pacific Corp, Pension Arm

Delayed Quote** | Last Updated on Nov-03-2016 04:02 PM (GMT-5)

| Stock Quote and Chart (Currency: USD) | | | |
|---------------------------------------|--------------|-------------------------------|---------|
| Last (Delayed) | 17.56 | Market Cap (mm) | 2,560.1 |
| Open | 18.06 | Shares Out. (mm) | 142.2 |
| Previous Close | 18.00 | Float % | 93.7% |
| Change on Day | (0.44) | Shares Sold Short (mm) | 4.5 |
| Change % on Day | (2.4)% | Dividend Yield % | - |
| Day High/Low | 18.06/ 17.54 | Diluted EPS Excl. Extra Items | 0.69 |
| 52 wk High/Low | 20.97/ 13.31 | P/Diluted EPS Before Extra | 25.46x |
| Volume (mm) | 1.42 | Avg 3M Dly VIm (mm) | 1.77 |
| Beta 5Y | 1.35 | | |
| | | | |

| Financial Information (Cui | rency: USD, in mm) | | | | |
|--|--------------------|------------------------|---------|-------------------------------|-------|
| Total Revenue | 2,146.3 | Market Capitalization | 2,560.1 | TEV/Total Revenue | 1.3x |
| EBITDA | 261.6 | Total Enterprise Value | 2,832.8 | TEV/EBITDA | 10.5x |
| EBIT | 151.6 | Cash & ST Invst. | 559.7 | P/Diluted EPS Before Extra | 26.0x |
| Net Income | 100.0 | Total Debt | 832.4 | Price/Tang BV | 2.3x |
| Capital Expenditure | (125.4) | Total Assets | 2,432.4 | Total Debt/EBITDA | 3.2x |
| Currency in LISD in mm, LTM as of Sep. 30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

NYSE:LPX - Common Stock

Index Membership

S&P MidCap 400 Index;S&P Composite 1500 Index;S&P 400 Materials (Industry Group) Index;S&P 400 -Forest Products (Sub Ind) Index;S&P Midcap 400 Sector Indices - Materials Sector Index; S&P 400 Paper & Forest Products (Industry) Index; S&P 1000 Index; S&P Completion Index -SPCMI;S&P MidCap 400 Growth Index;S&P 900 Growth Index;S&P MidCap 400 Value Index;S&P 900 Value Index;S&P TMI Index;S&P 1000 Value Index;S&P 900 Index;S&P 1000 Growth Index;S&P Composite 1500 Forest Products (Sub Ind) Index;S&P Composite 1500 Materials (Industry Group) Index;S&P Composite 1500 Materials (Sector) Index;S&P Composite 1500 Paper & Forest Products (Industry) Index;S&P Composite 1500 Growth Index;S&P Composite 1500 Value Index;S&P Americas Under USD3 Billion Index;S&P Americas BMI Materials (Sector) Index;S&P Americas BMI Materials (Subsector) Index;S&P Americas BMI Value Index;S&P Americas BMI Index;S&P Americas BMI Value Index;S&P Americas BMI Index;BMI Inde Index;S&P Developed Between USD2 Billion and USD10 Billion Index;S&P Americas SmallCap Materials (Subsector) Index;S&P Americas Between USD1 Billion and USD5 Billion Index;S&P Americas Between USD2 Billion and USD10 Billion Index;S&P Americas SmallCap Materials (Sector) Index;S&P Americas SmallCap Value Index;S&P Developed Ex-Asia-Pacific SmallCap Value Materials (Sector) Index;S&P Developed Ex-Australia Between USD1 Billion and USD5 Billion Index;S&P Developed BMI Value Index;S&P Developed Ex-Asia-Pacific BMI Materials (Subsector) Index;S&P Developed Ex-Canada BMI Materials (Sector) Index;S&P Developed Ex-Europe BMI Value Materials (Sector) Index;S&P Developed BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia BMI Index;S&P Developed Ex-Eurozone Between USD2 Billion and USD10 Billion Index:S&P Developed Ex-Eurozone SmallCap Index:S&P Developed Ex-Japan BMI Materials (Subsector) Index;S&P Developed Between USD1 Billion and USD5 Billion Index;S&P Developed BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Index;S&P Developed Ex-Asia-Pacific BMI Value Index;S&P Developed Ex-Australia Under USD3 Billion Index;S&P Developed Ex-Canada Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-Canada BMI Index;S&P Developed Ex-Europe Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-Japan SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-Switzerland BMI Index;S&P Developed Ex-Switzerland BMI Materials (Sector) Index;S&P Developed Ex-Switzerland SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Under USD3 Billion Index;S&P Developed BMI Materials (Subsector) Index;S&P Developed Ex-Europe SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone BMI Index; S&P Developed Ex-Eurozone BMI Materials (Subsector) Index; S&P Developed Ex-Eurozone SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Value Index;S&P Developed Ex-Japan BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Sector) Index;S&P Developed Ex-Australia BMI Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia SmallCap Value Index;S&F Developed Ex-Australia SmallCap Value Materials (Sector) Index:S&P Developed Ex-Japan SmallCap Materials (Sector) Index:S&P Developed Ex-Europe SmallCap Index;S&P Developed Ex-Europe SmallCap Value Materials (Sector) Index;S&P Developed Ex-Eurozone Between USD Billion and USD5 Billion Index;S&P Developed Ex-Eurozone SmallCap Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific Under USD3 Billion Index;S&P Developed Ex-Australia Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-Australia BMI Materials (Subsector) Index;S&P Developed Ex-Canada BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Subsector) Index;S&P Developed Ex-U.K. Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-U.K. Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Materials (Subsector) Index;S&P Developed Ex-Europe Between USD1 Billion and USD5 Billion Index;S&P Developed Ex-Europe SmallCap Materials (Sector) Index;S&P Developed Under USD3 Billion Index;S&P Developed SmallCap Index;S&P Developed SmallCap Materials (Sector) Index;S&P Developed Ex-Canada BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Index;S&P Developed Ex-Europe BMI Index;S&P Developed Ex-U.K. SmallCap Index;S&P Developed Ex-U.K. SmallCap Value Index;S&P Developed Ex-Switzerland SmallCap Value Materials (Sector) Index;S&P Developed Ex-U.K. BMI Value Index;S&P Developed Ex-Asia-Pacific BMI Materials (Sector) Index;S&P Developed Ex-Eurozone Under USD3 Billion Index;S&P Developed Ex-Japan Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-Japan BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Materials (Sector) Index;S&P Developed Ex-Canada Under USD3 Billion Index;S&P Developed SmallCap Value Materials (Sector) Index;S&P Global Between USD1 Billion and USD5 Billion Index;S&P Global Ex-Pan Asia Between USD2 Billion and USD10 Billion Index;S&P Global Ex-Pan Asia BMI Value Index;S&P Global Ex-Pan Asia SmallCap Materials (Sector) Index;S&P Developed Ex-Europe BMI Value Index;S&P Developed Ex-Europe Under USD3 Billion Index;S&P Developed Ex-Eurozone BMI Value Index;S&P Developed Ex-Eurozone BMI Value Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Index;S&P Developed Ex-Japan SmallCap Value Materials (Sector) Index;S&P Developed Ex-Switzerland BMI Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Value Index; S&P Developed Ex-Switzerland BMI Value Materials (Sector) Index; S&P Global SmallCap Materials (Subsector) Index;S&P Developed SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Between USD1 Billion and USD5 Billion Index;S&F Developed Ex-Japan SmallCap Value Index;S&P Developed Ex-Switzerland SmallCap Index;S&P Developed Ex-U.K. Under USD3 Billion Index:S&P Developed BMI Materials (Sector) Index:S&P Developed Ex-Asia-Pacific Between USD1 Billion and USD5 Billion Index:S&P Developed Ex-Asia-Pacific Between USD2 Billion and USD10 Billion Index; S&P Developed Ex-Asia-Pacific BMI Value Materials (Sector) Index; S&P Developed Ex-Asia-Pacific SmallCap Index;S&P Developed Ex-Asia-Pacific SmallCap Value Index;S&P Developed Ex-Australia BMI Value Index;S&P Developed Ex-Australia SmallCap Index;S&P Developed Ex-Canada Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-Canada BMI Value Index; S&P Developed Ex-Canada SmallCap Index; S&P Developed Ex-Europe BMI Materials (Subsector) Index; S&P Developed Ex-Eurozone BMI Materials (Sector) Index;S&P Developed Ex-Japan BMI Materials (Sector) Index;S&P Global Between USD2 Billion and USD10 Billion Index;S&P Global BMI Materials (Sector) Index;S&P Global Ex-Pan Asia SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Under USD3 Billion Index;S&P Developed Ex-Switzerland Between USD2 Billion and USD10 Billion Index;S&P Developed Ex-Switzerland SmallCap Materials (Sector) Index;S&P Developed Ex-U.K. BMI Index;S&P Developed Ex-U.K. BMI Materials (Sector) Index;S&P Global Ex-Japan Between USD1 Billion and USD5 Billion Index;S&P Global Ex-Japan BMI Value Index;S&P Global BMI Index;S&P Global Ex-Japan SmallCap Materials (Sector) Index:S&P Global Ex-Japan SmallCap Materials (Subsector) Index:S&P Global Ex-Japan Under USD3 Billion Index;S&P Global Ex-Pan Asia BMI Materials (Subsector) Index;S&P Global Under USD3 Billion Index;S&P Global SmallCap Index;S&P Global SmallCap Materials (Sector) Index;S&P North America SmallCap Index;S&P Global BMI Materials (Subsector) Index;S&P Global Ex-Japan SmallCap Index;S&P Global Ex-Pan Asia SmallCap Value Index;S&P North America BMI Index;S&P North America SmallCap Value Index;S&P North America Small Cap Va Global Ex-Japan SmallCap Value Index; S&P Global Ex-Pan Asia Between USD1 Billion and USD5 Billion Index; S&P Global Ex-Pan Asia Under USD3 Billion Index;S&P United States BMI Index;S&P United States BMI Materials (Sector) Index;S&P United States BMI Value Materials (Sector) Index;S&P United States SmallCap Materials (Subsector) Index;S&P North America BMI Value Materials (Sector) Index;S&P North America SmallCap Materials (Sector) Index;S&P North America BMI Materials (Sector) Index;S&P North America BMI Value Index;S&P North America SmallCap Materials (Subsector) Index;S&P North America Under USD3 Billion Index;S&P United States SmallCap Value Index;S&P United States SmallCap Value Materials (Sector) Index;S&P Global Ex-Japan BMI Materials (Sector) Index;S&P Global Ex-Pan Asia BMI Index;S&P United States Between USD1 Billion and USD5 Billion Index:S&P United States Under USD3 Billion Index:S&P North America Between USD2 Billion and USD10 Billion Index;S&P North America BMI Materials (Subsector) Index;S&P United States BMI Value Index;S&P United States Between USD2 Billion and USD10 Billion Index;S&P United States SmallCap Materials (Sector) Index;S&P Developed Ex-Australia BMI Value Materials (Sector) Index;S&P Developed Ex-Europe BMI Materials (Sector) Index;S&P Developed Ex-Europe SmallCap Value Index;S&P Developed Ex-Japan BMI Value Index;S&P Developed Ex-Switzerland SmallCap Value Index;S&P Developed Ex-U.K. BMI Value Materials (Sector) Index;S&P Developed Ex-U.K. SmallCap Value Materials (Sector) Index;S&P Developed SmallCap Value Index;S&P Global BMI Value Index;S&P Global Ex-Japan Between USD2 Billion and USD10 Billion Index; S&P Global Ex-Japan BMI Index; S&P Global Ex-Japan BMI Materials (Subsector) Index; S&P Global Ex-Pan Asia BMI Materials (Sector) Index; S&P Global Ex-Pan Asia SmallCap Index; S&P Global SmallCap Value Index; S&P North America

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | |
|---------------------------|---|
| Name | Title |
| Stevens, Curtis M. | Chief Executive Officer and Director |
| Bailey, Sallie B. | Chief Financial Officer and Executive Vice President |
| Southern, William Bradley | Chief Operating Officer and Executive Vice President of Oriented Strand Board |
| Crowe, David M. | Vice President of Corporate Engineering and Director of Technology |
| Kinney, Michael E. | Head of Investor Relations |
| Fuchs, Mark A. | Vice President, General Counsel and Secretary |
| Sims, Michael J. | Senior Vice President of Sales and Marketing |
| Luoma, Brian Eugene | Executive Vice President of Siding and General Manager of Siding |
| Sherman, Neil | Senior Vice President of Engineered Wood Products |
| Barckley, Rebecca Anne | Controller of Financial Reporting |
| Price, Frederick | President of South America |
| Tobin, Mark G. | Treasurer |

| Name | Title |
|---------------------------|--|
| Cook, E. Gary | Chairman, Chairman of Executive Committee, Member of Finance & Audit Committee and Member of Compensation Committee |
| Stevens, Curtis M. | Chief Executive Officer and Director |
| De La Court Watson, Colin | Independent Director, Chairman of Compensation Committee and Member of Finance & Audit Committee |
| Frierson, Daniel K. | Director, Chairman of Nominating & Corporate Governance Committee and Member of Environmental & Compliance Committee |
| Landgraf, Kurt M. | Director, Chairman of Finance & Audit Committee, Member of Executive Committee and Member of Compensation Committee |
| McCoy, Dustan E. | Independent Director, Chairman of Environmental & Compliance Committee and Member of Nominating & Corporate Governance Committee |
| Embree, Tracy A. | Director |
| Gottung, Lizanne C. | Independent Director, Member of Nominating & Corporate Governance Committee and Member of Compensation Committee |
| Horton, Ozey K. | Director |
| Weaver, John W. | Director, Member of Environmental & Compliance Committee and Member of Finance & Audit Committee |

Current and Pending Subsidiaries / Investments

3047525 Nova Scotia Company, 3047526 Nova Scotia Company, Abitibi-LP Engineered Wood, Inc., ABT Building Products Corporation, Evans Forest Products Ltd., GreenStone Industries, Inc., Hoff Companies Inc., Composite Decking Unit, L-PSPV Inc, Le Groupe Forex, Inc., Louisiana Pacific de Mexico, S.A. de C.V., Louisiana-pacific Canada Holdings Ltd., Louisiana-Pacific Canada Pulp Co., Louisiana-pacific Canada Sales ULC, Louisiana-Pacific Chie S.A., Louisiana-Pacific Corp., Manufacturing Plant in Selma, Louisiana-pacific International, Inc., Louisiana-Pacific South America S.A, Louisiana Pacific, LP Canada Ltd., LP Pinewood SPV, LLC, LP Receivables Corporation, Lp Wood Polymers, Inc., LPS Corporation, New Waverly Transportation, Inc., Norbord, Inc., OSB mill in Val-d'Or (Pending), Peace Valley Oriented Strand Board Mill, Sawyer Lumber Company, Slocan-LP OSB Corp., UOP LLC, Goodman Staniforth Division

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Investment Firm Website: www.potlatchcorp.com

Direct Investments: 14-Current and Pending; 9-Prior

Ticker: PCH (NasdaqGS) Year Founded: 1903

Color Notes

Potlatch Corporation operates as a real estate investment trust (REIT) that owns and manages timberlands located in Arkansas, Idaho, Minnesota and Wisconsin in the United States. The Resource Management Division manages its timberlands, harvests timber, procures other wood fiber, sells logs and leases land for hunting and other recreational activity. The Real Estate Division develops and sells land parcels, as well as invests in timberlands. The Wood Products Division manufactures lumber, plywood, and particleboard in Arkansas, Idaho, Michigan, and Minnesota. This segment's products are sold to wholesalers primarily for use in home building and other construction activities. Potlatch was founded in 1903 and is headquartered in Spokane, Washington.

Primary Office Location

601 West First Avenue Suite 1600 | Spokane, WA | 99201 | United States

Phone: 509-835-1500

Current and Pending Investors

Fidelity Management & Research Company

| Stock Quote and Chart (Currency: USD) | | | |
|---------------------------------------|--------------|-------------------------------|---------|
| Last (Delayed) | 37.70 | Market Cap (mm) | 1,497.2 |
| Open | 37.15 | Shares Out. (mm) | 40.5 |
| Previous Close | 36.95 | Float % | 98.7% |
| Change on Day | 0.75 | Shares Sold Short (mm) | 2.1 |
| Change % on Day | 2.0% | Dividend Yield % | 4.1% |
| Day High/Low | 38.15/ 36.35 | Diluted EPS Excl. Extra Items | 0.0007 |
| 52 wk High/Low | 40.35/ 24.01 | P/Diluted EPS Before Extra | NM |
| Volume (mm) | 0.31 | Avg 3M Dly Vlm (mm) | 0.23 |
| Beta 5Y | 1.20 | | |

Delayed Quote** | Last Updated on Nov-03-2016 04:00 PM (GMT-5)

| Financial Information (Cu | rrency: USD, in mm) | | | | |
|--|---------------------|------------------------|---------|-------------------------------|-------|
| Total Revenue | 581.4 | Market Capitalization | 1,497.2 | TEV/Total Revenue | 3.5x |
| EBITDA | 103.4 | Total Enterprise Value | 2,049.7 | TEV/EBITDA | 19.8x |
| EBIT | 68.2 | Cash & ST Invst. | 32.8 | P/Diluted EPS Before Extra | NM |
| Net Income | 0.1 | Total Debt | 585.4 | Price/Tang BV | 9.6x |
| Total Assets | 933.1 | Total Debt/EBITDA | 5.7x | | |
| Currency in USD in mm, LTM as of Sep-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

| Direct Investment Criteria | | | | |
|-----------------------------------|-----------------------------------|-------------|-------|-----|
| Industries of Interest | | | | |
| No Industries of Interest exist. | | | | |
| Geographies of Interest | | | | |
| No Geographies of Interest exist. | | | | |
| Company Stages | | Transaction | Types | |
| No Company Stages exist. | xist. No Transaction Types exist. | | | |
| Bite Size Information | | | | |
| Criteria (\$mm) | Min | Max | Min | Max |
| Equity Investment | - | - | - | - |
| Enterprise Value | - | - | - | - |
| Sales Value | - | - | - | - |
| EBITDA | - | - | - | - |
| Debt Investment Value | - | - | - | - |

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | |
|---------------------|--|
| Name | Title |
| Covey, Michael J. | Chairman of the Board, Chief Executive Officer and Member of Finance Committee |
| Cremers, Eric J. | President, Chief Operating Officer, Director and Member of Finance Committee |
| Richards, Jerald W. | Chief Financial Officer and Vice President |
| Brady, Stephanie A. | Principal Accounting Officer and Controller |
| Scott, Lorrie D. | Vice President, General Counsel and Corporate Secretary |
| Schwartz, Robert L. | Vice President of Human Resources |
| Benson, Mark J. | Vice President of Public Affairs |
| DeReu, William R. | Vice President of Real Estate & Lake States Resource |
| Temple, Thomas J. | Vice President of Wood Products & Southern Resource |
| Vleet, Matt Van | Spokeswoman |

| Key Board Members | |
|----------------------|---|
| Name | Title |
| Covey, Michael J. | Chairman of the Board, Chief Executive Officer and Member of Finance Committee |
| Moody, John S. | Vice Chairman, Lead Independent Director, Member of Nominating & Corporate Governance Committee, Member of Executive Compensation & Personnel Policies Committee and Member of Finance Committee |
| Cremers, Eric J. | President, Chief Operating Officer, Director and Member of Finance Committee |
| Dickey, Boh A. | Independent Director, Chairman of Audit Committee and Member of Finance Committee |
| Driscoll, William L. | Independent Director, Chairman of Nominating & Corporate Governance Committee and Member of Finance Committee |
| Peiros, Lawrence S. | Independent Director, Chairman of Executive Compensation & Personnel Policies Committee, Member of Nominating & Corporate Governance Committee and Member of Audit Committee |
| Quesnel, Gregory L. | Independent Director, Chairman of Finance Committee, Member of Audit Committee, Member of Nominating & Corporate Governance Committee and Member of Executive Compensation & Personnel Policies Committee |
| Breard, Linda M. | Independent Director and Member of Audit Committee |
| Grenier, Charles P. | Independent Director, Member of Audit Committee, Member of Executive Compensation & Personnel Policies Committee and Member of Finance Committee |

Current and Pending Direct Investments

9,285 Acres of Timberland in Arkansas, Louisiana-Pacific Corporation, Lumber Mill at Gwinn, Michigan, PFHI Idaho Investment LLC, PFPC McCall Investment LLC, Potlatch Forest Holdings, Inc., Potlatch Holdings, Inc., Potlatch Idaho Investment, LLC, Potlatch Lake States Timberlands LLC, Potlatch Land & Lumber, LLC, Potlatch Minnesota Timberlands, LLC, Potlatch Timberlands, LLC, Potlatch Wisconsin Timberlands, LLC, Tomahawk Timberlands, LLC and Tomahawk Highlands, LLC, Prime Forestland in Wisconsin, Western Pacific Timber, LLC, 179,000 Acres of Timberland in Idaho

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Investment Firm

Website: www.rayonier.com

Direct Investments: 49-Current and Pending; 9-Prior

Ticker: RYN (NYSE) Year Founded: 1926

Color Notes

Rayonier Inc. operates as an investment arm of Rayonier TRS Operating Company. Rayonier, Inc. engages in the sale and development of real estate and timberland management, as well as in the production and sale of cellulose fibers in the United States, New Zealand, and Australia. The company operates in four segments: Timber, Real Estate, Performance Fibers, and Wood Products. Timber segment owns, leases, or manages timberlands and sells standing timber at auction to third parties, as well as sells delivered logs. Real Estate segment sells medium and large tracts of land with infrastructure. This segment holds development and rural properties primarily in the southeast United States. Performance Fibers segment manufactures cellulose specialties that are used principally in acetate textile fibers, cigarette filters, rigid packaging, LCD screens, photographic film, impact-resistant plastics, high-tenacity rayon yarn, pharmaceuticals, cosmetics, detergents, food casings, and food products; and absorbent materials that are used in disposable baby diapers, feminine hygiene products, incontinence pads, convalescent bed pads, industrial towels and wipes, and nonwoven fabrics. Wood Products segment primarily manufactures and sells dimension lumber used for residential and industrial construction applications. In addition, Rayonier involves in trading and exporting logs, lumber, and wood panel products. As of December 31, 2005, it owned, leased, or managed approximately 2.5 million acres of timberland and real estate. The company has a joint venture with RREEF Infrastructure to own and manage timber lands in New Zealand. Rayonier has elected to be treated as a real estate investment trust (REIT) for federal income tax purposes and would not be subject to federal income tax on its REIT income that it distributes to its shareholders. The company, formerly known as Rainier Pulp & Paper Company, was founded in 1926. Rayonier is headquartered in Jacksonville, Florida.

Primary Office Location

225 Water Street Suite 1400 | Jacksonville, FL | 32202 | United States

Delayed Quote** | Last Updated on Nov-03-2016 04:02 PM (GMT-5)

Phone: 904-357-9100

Corporate Parent

Rayonier TRS Operating Company

Current and Pending Investors

J.P. Morgan Investment Management Inc.

| Stock Quote and Chart (Currency: USD) | | | | | |
|---------------------------------------|--------------|-------------------------------|---------|--|--|
| Last (Delayed) | 26.56 | Market Cap (mm) | 3,180.8 | | |
| Open | 27.00 | Shares Out. (mm) | 122.5 | | |
| Previous Close | 25.96 | Float % | 99.6% | | |
| Change on Day | 0.60 | Shares Sold Short (mm) | 2.5 | | |
| Change % on Day | 2.3% | Dividend Yield % | 3.9% | | |
| Day High/Low | 27.00/ 26.46 | Diluted EPS Excl. Extra Items | 1.25 | | |
| 52 wk High/Low | 28.16/ 17.85 | P/Diluted EPS Before Extra | 21.31x | | |
| Volume (mm) | 0.61 | Avg 3M Dly Vlm (mm) | 0.37 | | |
| Beta 5Y | 0.57 | | | | |
| | | | | | |

| Financial Information (Currency: USD, in mm) | | | | | |
|--|---------|------------------------|---------|-------------------------------|-------|
| Total Revenue | 704.9 | Market Capitalization | 3,180.8 | TEV/Total Revenue | 6.0x |
| EBITDA | 327.1 | Total Enterprise Value | 4,223.3 | TEV/EBITDA | 12.9x |
| EBIT | 215.5 | Cash & ST Invst. | 110.0 | P/Diluted EPS Before Extra | 18.3x |
| Net Income | 173.9 | Total Debt | 1,065.1 | Price/Tang BV | 2.3x |
| Capital Expenditure | (424.0) | Total Assets | 2,671.4 | Total Debt/EBITDA | 3.3x |
| Currency in USD in mm. LTM as of Sep-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

NYSE:RYN - Common Stock

| Direct Investment Criteria | | | | |
|--------------------------------|--------|----------------|-----------------|-----|
| Industries of Interest | | | | |
| No Industries of Interest exis | t. | | | |
| Geographies of Interest | | | | |
| No Geographies of Interest 6 | exist. | | | |
| Company Stages | | Transaction | Types | |
| No Company Stages exist. | | No Transaction | on Types exist. | |
| Bite Size Information | | | | |
| Criteria (\$mm) | Min | Max | Min | Max |
| Equity Investment | - | - | - | - |
| Enterprise Value | - | - | - | - |
| Sales Value | - | - | - | - |

| EBITDA | - | - | - | - |
|-----------------------|---|---|---|---|
| Debt Investment Value | - | - | - | - |

Company Notes

No Company Notes exist.

Strategy Notes No Strategy Notes exist.

| Key Professionals | |
|----------------------|---|
| Name | Title |
| Nunes, David L. | Chief Executive Officer, President and Director |
| McHugh, Mark D. | Chief Financial Officer and Senior Vice President |
| Bridwell, Mark R. | Vice President, General Counsel and Corporate Secretary |
| Pyatt, Shelby L. | Vice President of Human Resources and Information Technology |
| Corr, Christopher T. | Senior Vice President of Real Estate & Public Affairs and President of Terrapointe Services INC |
| Long, Douglas M. | Senior Vice President of U.S. Operations |
| lannotti, Joseph L. | Vice President and Corporate Controller |

| Key Board Members | |
|--------------------------|---|
| Name | Title |
| Kincaid, Richard D. | Chairman, Member of Audit Committee and Member of Compensation & Management Development Committee |
| Nunes, David L. | Chief Executive Officer, President and Director |
| Fraser, Dod A. | Director, Chairman of Audit Committee and Member of Compensation & Management Development Committee |
| Jones, Scott R. | Director, Chairman of Compensation & Management Development Committee and Member of Nominating & Corporate Governance Committee |
| Martin, V. Larkin | Director, Chairman of Nominating & Corporate Governance Committee and Member of Audit Committee |
| Blumberg, John A. | Director, Member of Compensation & Management Development Committee and Member of Nominating & Corporate Governance Committee |
| Lanigan, Bernard | Director, Member of Audit Committee and Member of Nominating & Corporate Governance Committee |
| Lincoln, Blanche Lambert | Director, Member of Audit Committee and Member of Nominating & Corporate Governance Committee |
| Wiltshire, Andrew G. | Director, Member of Audit Committee and Member of Compensation & Management Development Committee |

Current and Pending Direct Investments

18,000 Acres in Southwest Louisiana and Northwest Oregon, 250,000 Acres of Timberlands, Approximately 62,600 Acres Of Timberland in East Texas, Belfast Commerce Centre LLC, Great Eastern Timber Company, LLC, Southern Alabama Timberland, Jefferson Smurfit Corp, Acres Of Timberland, Lassiter Properties Inc., 53,800 Acres of Timberland in Upstate New York, Matariki Forestry Group, Matariki Forests Limited, Menasha Forest Products Corporation, Neoga Lakes, LLC, Rayonier Canada Ltd, Rayonier Canterbury, LLC, Rayonier East Nassau Timber Properties II, LLC, Rayonier East Nassau Timber Properties III, LLC, Rayonier East Nassau Timber Properties IV, LLC, Rayonier East Nassau Timber Properties IV, LLC, Rayonier East Nassau Timber Properties VI, LLC, Rayonier Forest Resources, L.P., Rayonier Gulf Timberlands LLC, Rayonier Louisiana Timberlands LLC, Rayonier Mississippi Timberlands Company, Rayonier New Zealand Forests, Rayonier New Zealand Limited, Rayonier Operating Company LLC, Rayonier Profundate LLC, Rayonier Properties, LLC, Rayonier Timberland Acquisitions Four, LLC, Rayonier Timberlands Management, LLC, Rayonier Timberlands Operating Co. L.P., Rayonier TRS Forest Operations, LLC, Rayonier TRS Holdings Inc., Rayonier TRS Louisiana Operations Inc., Rayonier TRS Mississippi Operations Inc., Rayonier TRS Operating Company, Rayonier TRS Tennessee Operations Inc., Rayonier Wood Procurement, LLC, Rayonier, Certain Land and Timber Property, Sierra Pacific Industries, Timberland in Southwestern Washington, Smurfit Stone Container Corp., Southeastern Timberland Holdings, Southern Wood Piedmont Co., TerraPointe LLC, TerraPointe Services, Inc., Timberland in Six States of USA, Timberland in Texas, Timberland Property in Georgia

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Company Website: www.resolutefp.com Number of Employees: 8,000 Ticker: RFP (NYSE) Year Founded: -

Business Description

Resolute Forest Products Inc. operates in the forest products industry in the United States, Canada, and South Korea. It operates through five segments: Market Pulp, Tissue, Wood Products, Newsprint, and Specialty Papers. The Market Pulp segment provides market pulp, recycled bleached kraft pulp, and bleached hardwood kraft pulp used to make a range of consumer products comprising tissue, packaging, specialty paper products, diapers, and other absorbent products. The Tissue segment offers a range of tissue products, such as recycled and virgin paper products for the away-from-home and private-label at-home markets. The Wood Products segment produces construction-grade lumber, spruce-pine-fir lumber, bed frame components, finger joints, and furring strips, as well as I-joists. The Newsprint segment provides newsprint and sells to newspaper publishers worldwide, as well as to commercial printers in North America for a range of uses, such as inserts and flyers. The Specialty Papers segment produces various specialty papers consisting of uncoated mechanical papers, including supercalendered, superbright, high bright, bulky book, and directory papers, as well as coated mechanical papers and uncoated freesheet papers. Its specialty papers are used in books, retail inserts, direct mail, coupons, magazines, cataloges, and other commercial printing applications. This segment sells specialty papers to commercial printers, direct mailers, publishers, catalogers, and retailers. The company also produces electricity at seven cogeneration facilities and seven hydroelectric dams. Resolute Forest Products Inc. is based in Montreal, Canada.

Primary Industry Classification

Paper Products

Primary Office Location

111 Duke Street Suite 5000 | Montréal, QC | H3C 2M1 | Canada Phone: 514-875-2515

Current and Pending Investors

Fairfax Financial Holdings Limited (TSX:FFH), Steelhead Partners, LLC

Prior Investors

Paulson & Co. Inc.

Investment Arms

AbitibiBowater Inc. Foreign Equity Master Trust Fund, The AbitibiBowater Inc. US Master Trust for Defined Benefit Plans

| Stock Quote and Chart (Currency: USD) | | | | | |
|---------------------------------------|------------|-------------------------------|--------|--|--|
| Last (Delayed) | 4.00 | Market Cap (mm) | 358.5 | | |
| Open | 4.50 | Shares Out. (mm) | 89.6 | | |
| Previous Close | 4.00 | Float % | 99.9% | | |
| Change on Day | (0.45) | Shares Sold Short (mm) | 0.6 | | |
| Change % on Day | (10.1)% | Dividend Yield % | - | | |
| Day High/Low | 4.60/ 3.85 | Diluted EPS Excl. Extra Items | (3.00) | | |
| 52 wk High/Low | 8.41/ 3.79 | P/Diluted EPS Before Extra | NM | | |
| Volume (mm) | 0.82 | Avg 3M Dly Vlm (mm) | 0.14 | | |
| Beta 5Y | 1.55 | | | | |
| | | | | | |

Delayed Quote** | Last Updated on Nov-03-2016 04:03 PM (GMT-5) NYSE:RFP - Common Stock

| Financial Information (Currency: USD, in mm) | | | | | |
|--|---------|------------------------|---------|-------------------------------|------|
| Total Revenue | 3,550.0 | Market Capitalization | 398.8 | TEV/Total Revenue | 0.3x |
| EBITDA | 239.0 | Total Enterprise Value | 1,087.8 | TEV/EBITDA | 4.6x |
| EBIT | 21.0 | Cash & ST Invst. | 55.0 | P/Diluted EPS Before Extra | NM |
| Net Income | (250.0) | Total Debt | 727.0 | Price/Tang BV | 0.2x |
| Capital Expenditure | (239.0) | Total Assets | 4,312.0 | Total Debt/EBITDA | 3.0x |
| Currency in USD in mm, LTM as of Sep-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

Index Membership

S&P Completion Index - SPCMI;S&P TMI Index;S&P Americas Under USD3 Billion Index;S&P Americas BMI Materials (Sector) Index;S&P Americas Under USD2 Billion Index;S&P Americas BMI Materials (Subsector) Index;S&P Americas BMI Value Index;S&P Americas Under USD1 Billion Index;S&P Americas BMI Index;S&P Americas SmallCap Index;S&P Americas Between USD500 Million and USD2.5 Billion Index;S&P Americas SmallCap Materials (Subsector) Index;S&P Americas Under USD1.2 Billion Index;S&P Americas Under USD1.5 Billion Index;S&P Americas SmallCap Materials (Sector) Index;S&P Americas SmallCap Value Index;S&P Developed Ex-Asia-Pacific SmallCap Value Materials (Sector) Index;S&P Developed BMI Value Index;S&P Developed Ex-Asia-Pacific BMI Materials (Subsector) Index;S&P Developed Ex-Australia Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Australia Under USD1 Billion Index;S&P Developed Ex-Australia Under USD1.2 Billion Index;S&P Developed Ex-Canada Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Canada BMI Materials (Sector) Index;S&P Developed Ex-Canada Under USD1.5 Billion Index;S&P Developed Ex-Europe Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Europe BMI Value Materials (Sector) Index;S&P Developed BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia BMI Index;S&P Developed Ex-Eurozone SmallCap Index;S&P Developed Ex-Japan BMI Materials (Subsector) Index;S&P Developed BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Index;S&P Developed Ex-Asia-Pacific BMI Value Index; S&P Developed Ex-Australia Under USD3 Billion Index; S&P Developed Ex-Canada BMI Index; S&P Developed Ex-Japan SmallCap Materials (Subsector) Index:S&P Developed Ex-Switzerland BMI Index:S&P Developed Ex-Switzerland BMI Materials (Sector) Index;S&P Developed Ex-Switzerland SmallCap Materials (Subsector) Index;S&P Developed Ex-Switzerland Under USD1 Billion Index;S&P Developed Ex-Switzerland Under USD3 Billion Index;S&P Developed BMI Materials (Subsector) Index;S&P Developed Ex-Europe SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone BMI Mat Index;S&P Developed Ex-Eurozone BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Subsector) Index;S&P Developed Ex-Eurozone SmallCap Value Index;S&P Developed Ex-Eurozone Under USD1.5 Billion Index;S&P Developed Ex-Japan BMI Index;S&P Developed Ex-Asia-Pacific SmallCap Materials (Sector) Index;S&P Developed Ex-Asia-Pacific Under USD2 Billion Index;S&P Developed Ex-Asia-Pacific Undex USD2 Billion Index USD2 Billion Index;S&P Developed Ex-Asia-Pacific Undex USD2 Billion Index USD2 Bi Developed Ex-Australia BMI Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Sector) Index;S&P Developed Ex-Australia SmallCap Materials (Subsector) Index;S&P Developed Ex-Australia SmallCap Value Index;S&P Developed Ex-Australia SmallCap Value Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Materials (Sector) Index;S&P Developed Ex-Japan Under USD2 Billion Index;S&P Developed Ex-Switzerland Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Index;S&P Developed Ex-Europe SmallCap Value Materials (Sector) Index;S&P Developed Ex-Europe Under USD1 Billion Index;S&P Developed Ex-Europe Under USD1.5 Billion Index;S&P Developed Ex-Eurozone SmallCap Value Materials (Sector) Index:S&P Developed Ex-Eurozone Under USD1 Billion Index:S&P Developed Ex-Asia-Pacific Under USD1.2 Billion Index;S&P Developed Ex-Asia-Pacific Under USD3 Billion Index;S&P Developed Ex-Australia BMI Materials (Subsector) Index;S&P Developed Ex-Canada BMI Materials (Subsector) Index;S&P Developed Ex-Canada BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Under USD1 Billion Index;S&P Developed Ex-Japan Under USD1.2 Billion Index;S&P Developed Ex-U.K. BMI Materials (Subsector) Index;S&P Developed Ex-U.K. SmallCap Materials (Sector) Index; S&P Developed Ex-U.K. Under USD1 Billion Index; S&P Developed Ex-U.K. Under USD1.2 Billion Index;S&P Developed Ex-Canada SmallCap Materials (Subsector) Index;S&P Developed Ex-Canada Under USD2 Billion Index;S&P Developed Ex-Europe SmallCap Materials (Sector) Index;S&P Developed Under USD1.2 Billion Index;S&P Developed Under USD3 Billion Index;S&P Developed SmallCap Index;S&P Developed SmallCap Materials (Sector) Index;S&P Developed Ex-Canada BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Index;S&P Developed . Ex-Európe BMI Index;S&P Developed Ex-U.K. SmallCap Index;S&P Déveloped Ex-U.K. SmallCap Value Index;S&P Developed Ex-U.K. Under USD1.5 Billion Index;S&P Developed Ex-Switzerland SmallCap Value Materials (Sector) Index;S&P Developed Ex-U.K. BMI Value Index;S&P Developed Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Asia-Pacific BMI Materials (Sector) Index;S&P Developed Ex-Europe Under USD1.2 Billion Index;S&P Developed Ex-Eurozone Under USD1.2 Billion Index;S&P Developed Ex-Eurozone Under USD2 Billion Index;S&P Developed Ex-Eurozone Under USD3 Billion Index;S&P Developed Ex-Japan BMI Value Materials (Sector) Index;S&P Developed Ex-Canada SmallCap Value Materials (Sector) Index;S&P Developed Ex-Canada Under USD1.2 Billion Index;S&P Developed Ex-Canada Under USD3 Billion Index;S&P Developed SmallCap Value Materials (Sector) Index;S&P Global Ex-Pan Asia BMI Value Index;S&P Global Ex-Pan Asia SmallCap Materials (Sector) Index;S&P Developed Ex-Europe BMI Value Index;S&P Developed Ex-Europe Under USD2 Billion Index;S&P Developed Ex-Europe Under USD3 Billion Index; S&P Developed Ex-Eurozone BMI Value Index; S&P Developed Ex-Eurozone BMI Value Materials (Sector) Index;S&P Developed Ex-Eurozone SmallCap Materials (Sector) Index;S&P Developed Ex-Japan SmallCap Index;S&P Developed Ex-Japan ŚmallCap Value Materials (Sector) Index;S&P Developed Ex-Switzerland Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-Switzerland BMI Materials (Subsector) Index;S&P Developed Ex-Switzerland BMI Value Index;S&P Developed Ex-Switzerland BMI Value Materials (Sector) Index;S&P Global SmallCap Materials (Subsector) Index;S&P Developed SmallCap Materials (Subsector) Index;S&F Developed Under USD 1.5 Billion Index;S&P Developed Ex-Japan Between USD500 Million and USD 2.5 Billion Index;S&P Developed Ex-Japan SmallCap Value Index;S&P Developed Ex-Switzerland SmallCap Index;S&P Developed Ex-Switzerland Under USD1.5 Billion Index;S&P Developed Ex-U.K. Under USD2 Billion Index;S&P Developed Ex-U.K. Under USD3 Billion Index;S&P Developed BMI Materials (Sector) Index;S&P Developed Ex-Asia-Pacific BMI Value Materials (Sector) Index;S&P Developed Ex-Asia-Pacific SmallCap Index;S&P Developed Ex-Asia-Pacific Index;S&P Developed Ex-Asia-Pacific Index;S&P Developed Asia-Pacific SmallCap Value Index;S&P Developed Ex-Asia-Pacific Under USD1 Billion Index;S&P Developed Ex-Australia BMI Value Index;S&P Developed Ex-Australia SmallCap Index;S&P Developed Ex-Canada BMI Value Index;S&P Developed Ex-Canada SmallCap Index;S&P Developed Ex-Canada Under USD1 Billion Index;S&P Developed Ex-Europe BMI Materials (Subsector) Index;S&P Developed Ex-Eurozone BMI Materials (Sector) Index;S&P Developed Ex-Japan BMI Materials (Sector) Index;S&P Global BMI Materials (Sector) Index;S&P Global Ex-Japan Under USD1.5 Billion Index;S&P Global Ex-Japan Under USD2 Billion Index;S&P Global Ex-Pan Asia SmallCap Materials (Subsector) Index;S&P Developed Ex-Japan Under USD3 Billion Index;S&P Developed Ex-Switzerland SmallCap Materials (Sector) Index;S&P Developed Ex-Switzerland Under USD1.2 Billion Index;S&P Developed Ex-U.K. Between USD500 Million and USD2.5 Billion Index;S&P Developed Ex-U.K. BMI Index;S&P Developed Ex-U.K. BMI Materials (Sector) Index;S&P Global Between USD500 Million and USD2.5 Billion Index;S&P Global Ex-Japan Between USD500 Million and USD2.5 Billion Index;S&P Global Ex-Japan BMI Value Index;S&P Global BMI Index;S&P Global Ex-Japan SmallCap Materials (Sector) Index;S&P Global Ex-Japan SmallCap Materials (Subsector) Index;S&P Global Ex-Japan Under USD3 Billion Index;S&P Global Ex-Pan Asia BMI Materials (Subsector) Index:S&P Global Ex-Pan Asia Between USD500 Million and USD2.5 Billion Index:S&P Developed Under USD2 Billion Index;S&P Global Under USD2 Billion Index;S&P Global Under USD3 Billion Index;S&P Global SmallCap Index;S&P Global SmallCap Materials (Sector) Index;S&P North America SmallCap Index;S&P Global BMI Materials (Subsector) Index;S&P Global Ex-Japan SmallCap Index;S&P Global Ex-Japan Under USD1 Billion Index;S&P Global Ex-Japan Under USD1.2 Billion Index;S&P Global Ex-Pan Asia SmallCap Value Index;S&P Global Ex-Pan Asia Under USD1 Billion Index;S&P Global Ex-Pan Asia Under USD1.5 Billion Index;S&P North America BMI Index;S&P North America SmallCap Value Index;S&P Global Ex-Japan SmallCap Value Index;S&P Global Ex-Pan Asia Under USD1.2 Billion Index;S&P Global Ex-Pan Asia Under USD2 Billion Index;S&P Global Ex-Pan Asia Under USD3 Billion Index;S&P United States BMI Index;S&P Global Under USD1 Billion Index;S&P Global Under USD1.5 Billion Index;S&P United States Under USD1.2 Billion Index;S&P United States BMI Materials (Sector) Index;S&P United States BMI Value Materials (Sector) Index;S&P United States SmallCap Materials (Subsector) Index;S&P United States Under USD1.5 Billion Index;S&P North America BMI Value Materials (Sector) Index;S&P North America SmallCap Materials (Sector) Index;S&P North America BMI Waterials (Sector) Index;S&P North America BMI Materials (Sector) Index;S&P North America BMI Value Index;S&P North America Under USD1.2 Billion Index;S&P North America Under USD1.5 Billion Index;S&P Developed Under USD1 Billion Index;S&P North America SmallCap Materials (Subsector) Index;S&P North America Under USD2 Billion Index;S&P North America Under USD3 Billion Index;S&P United States Between USD500 Million and USD2.5 Billion Index;S&P United States SmallCap Value Index;S&P United States SmallCap Value Materials (Sector) Index;S&P United States Under USD2 Billion Index;S&P United States Under USD1 Billion Index;S&P Global Ex-Japan BMI Materials (Sector) Index;S&P Global Ex-Pan Asia BMI

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | \ |
|--------------------------|---|
| Name | Title |
| Garneau, Richard C. | Chief Executive Officer, President and Director |
| Longworth, Jo-Ann | Chief Financial Officer and Senior Vice President |
| Travaglini, Silvana | Chief Accounting Officer and Vice President |
| Vachon, Jacques P. | Chief Legal Officer, Senior Vice President of Corporate Affairs and Corporate Secretary |
| Kursman, Seth | Vice President of Corporate Communications, Sustainability and Government Affairs |
| Boniferro, Stephen | Senior Vice President of Human Resources |
| LaFave, John | Senior Vice President of Pulp & Paper Sales & Marketing |
| Laflamme, Yves | Senior Vice President of Wood Products, Procurement & Information Technology |
| Piche, Andre L. | Senior Vice President of Tissue Group |
| Tremblay, Richard Joseph | Senior Vice President of Pulp & Paper Group |
| Lalonde, Rémi G. | Vice President and Treasurer |
| Blackburn, Karl | Director of Canadian Public Affairs & Government Relations - Canada Regional Issues |

| Key Board Members | |
|---------------------------|---|
| Name | Title |
| Martin, Bradley P. | Non-Executive Chairman, Member of Environmental, Health & Safety Committee and Member of Finance Committee |
| Garneau, Richard C. | Chief Executive Officer, President and Director |
| Falconer, Richard Douglas | Director, Chairman of Finance Committee, Member of Environmental, Health & Safety Committee and Member of Audit Committee |
| Hearn, Jeffrey A. | Director, Chairman of Environmental, Health & Safety Committee and Member of Human Resources & Compensation/Nominating & Governance Committee |
| Rhéaume, Alain | Lead Director, Chairman of Audit Committee and Member of Finance Committee |
| Rousseau, Michael Stewart | Director, Chairman of Human Resources & Compensation/Nominating & Governance Committee and Member of Audit Committee |
| Desbiens, Michel P. | Director, Member of Environmental, Health & Safety Committee and Member of Finance Committee |
| Dolan, Jennifer C. | Director, Member of Audit Committee and Member of Human Resources, Compensation/Nominating & Governance Committee |
| Wilkins, David H. | Director, Member of Human Resources & Compensation/Nominating & Governance Committee and Member of Environmental, Health & Safety Committee |

Current and Pending Subsidiaries / Investments

ABI Escrow Corporation, Abibtibibowater, Abitibi Consolidated Sales LLC, Abitibibowater Canada Inc., AbitibiBowater Canadian Forest Products, Inc., AbitibiBowater Inc., 997 acres of Timberland in Rhea County, Tennessee, AbitibiBowater, Inc., Dam and Related Pipeline Assets in New Brunswick, AbitibiBowater, Inc., Paper Mill in Lufkin, Texas, Atlas Paper Mills, LLC, Augusta Newsprint Holding LLC, Boralex Inc., Thermal Power Station in Dolbeau, Québec, Bowater Alabama Llc, Bowater Finance II LLC, Bowater Newsprint South LLC, Bowater Nuway Inc., Bowater Nuway Mid-States Inc., Bowater Shelburne Corporation, Calhoun Newsprint Company, Donohue Corp, FD Powerco LLC, Fibrek Inc., Fibrek U.S. Inc., GLPC Residual Management, LLC, Lake Superior Forest Products Inc., Produits Forestiers Mauricie S.E.C., Resolute FP Canada Inc., Resolute FP US Inc., Tembec Inc., Senneterre Sawmill Operations (Pending)

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

Company Overview

Company Type: Public Investment Firm **Website:** <u>www.weyerhaeuser.com</u>

Direct Investments: 31-Current and Pending; 72-Prior

Ticker: WY (NYSE) Year Founded: 1900

Color Notes

Weyerhaeuser Co. is a real estate investment trust. It primarily invests in United States. The firm operates under four business segments, timberlands, wood products, cellulose fibers and real estate. It owns timberlands primarily in the U.S and has long-term licenses in Canada. The firm manufactures wood and specialty cellulose fibers products, and develops real estate, primarily as a builder of single-family homes. Weyerhaeuser Co was founded in 1900 and is based in Federal Way, Washington.

Primary Office Location

33663 Weyerhaeuser Way South | Federal Way, WA | 98063 | United States

Phone: 253-924-2345

Current and Pending Investors

Morgan Stanley (NYSE:MS)

Prior Investors

Paulson & Co. Inc.

| Stock Quote and Chart (Currency: USD) | | | |
|---------------------------------------|--------------|-------------------------------|----------|
| Last (Delayed) | 28.63 | Market Cap (mm) | 21,544.1 |
| Open | 28.88 | Shares Out. (mm) | 748.1 |
| Previous Close | 28.80 | Float % | 98.8% |
| Change on Day | (0.17) | Shares Sold Short (mm) | 14.1 |
| Change % on Day | (0.6)% | Dividend Yield % | 4.3% |
| Day High/Low | 29.14/ 28.58 | Diluted EPS Excl. Extra Items | 0.75 |
| 52 wk High/Low | 33.17/ 22.06 | P/Diluted EPS Before Extra | 38.09x |
| Volume (mm) | 3.02 | Avg 3M Dly VIm (mm) | 3.42 |
| Beta 5Y | 1.37 | | |

Delayed Quote** | Last Updated on Nov-03-2016 03:59 PM (GMT-5)

NYSE:WY - Common Stock

| Financial Information (Currency: USD, in mm) | | | | | |
|--|---------|------------------------|----------|-------------------------------|-------|
| Total Revenue | 7,871.0 | Market Capitalization | 21,544.1 | TEV/Total Revenue | 3.8x |
| EBITDA | 1,765.0 | Total Enterprise Value | 29,597.1 | TEV/EBITDA | 16.8x |
| EBIT | 1,217.0 | Cash & ST Invst. | 769.0 | P/Diluted EPS Before Extra | 38.3x |
| Net Income | 546.0 | Total Debt | 8,822.0 | Price/Tang BV | 2.4x |
| Capital Expenditure | (62.0) | Total Assets | 20,946.0 | Total Debt/EBITDA | 5.0x |
| Currency in USD in mm, LTM as of Sep-30-2016 TEV and Market Cap are calculated using a close price as of Nov-02-2016 | | | | | |

| Direct Investment Criteria | | | | | | |
|----------------------------------|-----------------------------|-----|-----|-----|--|--|
| Industries of Interest | | | | | | |
| No Industries of Interest exist. | | | | | | |
| Geographies of Interest | | | | | | |
| No Geographies of Interest exis | st. | | | | | |
| Company Stages | Transaction Types | | | | | |
| No Company Stages exist. | No Transaction Types exist. | | | | | |
| Bite Size Information | | | | | | |
| Criteria (\$mm) | Min | Max | Min | Max | | |
| Equity Investment | - | - | - | - | | |
| Enterprise Value | - | - | - | - | | |
| Sales Value | - | - | - | - | | |
| EBITDA | - | - | - | - | | |
| Debt Investment Value | - | - | - | - | | |

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

| Key Professionals | | |
|----------------------|--|--|
| Name | Title | |
| Simons, Doyle R. | Chief Executive Officer, President and Director | |
| Hagen, Russell S. | Chief Financial Officer and Senior Vice President | |
| Hillman, Jeanne M. | Principal Accounting Officer and Vice President | |
| Merle, Denise M. | Senior Vice President of Human Resources and Investor Relations | |
| Leuzzi, Paul W. | Chief Compliance Officer | |
| Stockfish, Devin W. | Senior Vice President, General Counsel and Corporate Secretary | |
| Blocker, Adrian M. | Senior Vice President of Wood Products | |
| Hunter, Rhonda A. D. | Senior Vice President of Timberlands | |
| Kilberg, James A. | Senior Vice President of Real Estate, Energy & Natural Resources | |
| Punke, Timothy E. | Senior Vice President of Corporate Affairs | |
| Slater, Catherine I. | Senior Vice President of Cellulose Fibers | |
| Dzida, Fred | President of Weyerhaeuser Company Ltd | |

| Key Board Members | |
|--------------------------|--|
| Name | Title |
| Holley, Rick R. | Non-Executive Chairman |
| Simons, Doyle R. | Chief Executive Officer, President and Director |
| Piasecki, Nicole W. | Independent Director, Chairman of Governance & Corporate Responsibility Committee and Member of Compensation Committee |
| Steuert, Douglas Michael | Independent Director and Chairman of Audit Committee |
| Williamson, Charles R. | Lead Independent Director, Chairman of Executive Committee and Chairman of Compensation Committee |
| Bozeman, David P. | Independent Director and Member of Governance & Corporate Responsibility Committee |
| Emmert, Mark A. | Independent Director and Member of Compensation Committee |
| Kieckhefer, John I. | Independent Director, Member of Executive Committee and Member of Compensation Committee |
| Lewis, Sara Grootwassink | Independent Director and Member of Audit Committee |
| Morgan, John F. | Independent Director and Member of Audit Committee |
| Racicot, Marc F. | Independent Director, Member of Audit Committee and Member of Governance & Corporate Responsibility Committee |
| Selzer, Lawrence A. | Independent Director, Member of Compensation Committee and Member of Governance & Corporate Responsibility Committee |

Current and Pending Direct Investments

Bowater Inc., Dryden Mill, Columbia & Cowlitz Railway Company, CSR Ltd., Plantations and Solidwood Manufacturing Assets in Victoria, CSR Ltd., Two Sawmills, Freeman Brothers Inc., Idabel Mill, Green Forest Lumber Corp., Gryphon Asset Management, Inc., Gryphon Investments of Nevada, Inc., Legacy Lumber Company, Longview Timber LLC, Macmillan Bloedel Delaware Inc, MacMillan Bloedel Inc., MacMillan Bloedel Limited, Ouachita Timberlands LLC, Plum Creek Timber Co. Inc., Saskfor MacMillan Limited Partnership, Southern Container Corp., Timberland Industries Inc., TJ International, Inc., Weyerhaeuser (U.S.A.) Inc., Weyerhaeuser Capital Trust I, Weyerhaeuser Capital Trust II, Weyerhaeuser Columbia Timberlands LLC, Weyerhaeuser Company Master Retirement Trust, Weyerhaeuser Financial Services, Inc., Weyerhaeuser NR Company, Weyerhaeuser Sales Company, Weyerhaeuser Uruguay S.A., Weyerhaeuser USA LLC, Willamette Industries, Inc., Willamette Mexican Holding Company

Investments as an LP

Argentina Private Equity Fund II, L.P., Exxel Capital Partners 5.5, L.P., Exxel Capital Partners V, L.P., Exxel Capital Partners VI, L.P., Lone Star Investment Advisors LLC, Lone Star New Markets Fund, L.P., Plum Creek Timber Co. Inc., Silver Creek Advisory Partners LLC, The Exxel Group, Twin Creeks Timber, LLC

Historical Equity Pricing Data supplied by

^{**}Intraday Quotes are delayed by at least 20 minutes.

EXHIBIT A



Medford Lumber Company

Log Supply Agreement (LSA)

Summary of Terms

| Term of Agreement | Initial term of 3 years with option to extend by mutual consent for two additional three-year periods |
|-----------------------------------|---|
| Subject logs | Merchantable volumes identified to be produced from standing and down timber under sellers ownership which shall be delivered to Purchasers sawmill or log storage yard in Medford, OR |
| Purchaser | Millco |
| Seller | Forestco |
| Annual Volume Commitment | All timber volume of at least 40 MMBF, net short log Scribner scale, harvested during such calendar year, subject to commercially reasonable efforts, acts of God, weather, legal or regulatory limitations and other constraints, etc. |
| Species & Log Size Proportions | Purchaser agrees to purchase volume in the size and species mix proportionate to that found in stands actually harvested by Seller |
| Pricing | Prices shall be established quarterly, one month in advance or as reasonably practicable Prices shall be agreed upon by the parties based upon relevant parameters, including species, size class and age class. Seller shall pay the Oregon yield tax payment Purchaser shall pay for log scaling Purchaser and Seller shall share transactional evidence for the prior three months one month prior to start of each new quarter Parties will negotiate and reach agreement on price based on the combined weighted transaction evidence indicated prices (stumpage prices). In the event the parties are unable to reach agreement, the parties agree to hire a mutually agreeable third party consultant to set the disputed price that will be accepted by the parties. |
| Payment | All logs delivered the first 15 days of the calendar month shall be paid for by the 25th day of the month. All logs delivered after the 15th day of the month shall be paid for by the 10th day of the following month. |
| Scaling | All logs shall be hand-scaled by the Oregon Log Scaling and Grading Bureau using net short log Scribner scale (20 foot maximum segment). |
| Log Volume Delivery Schedule | Deliveries in any calendar quarter shall be woods run. Seller makes no representation deliveries will duplicate historical averages or projections. Deliveries will reflect weather, regulatory and contractor delays. |

ADMIN/21539235v1

| Point of transfer | Log sales shall occur when timber is received by Purchaser at Purchasers sawmill or log storage yard. There shall be no sales of standing timber. |
|-------------------|---|
| Delivery | All logs sold to Purchaser shall be delivered to Purchaser's sawmill or log storage yard If unloading is delayed greater than 30 minutes by Purchasers operation, waiting charges exceeding 30 minutes shall be paid by Purchaser |
| Default | If payment is not made by due date, Seller may, at its sole discretion, cease deliver of logs until default is cured. If payment default is not cured within 10 days, Seller may, at its sole discretion, terminate this sale agreement. If Purchaser refuses to accept delivery of logs for a period greater than five business days within any given quarter, Seller may, at its sole discretion, terminate the agreement Termination of the agreement by Seller for reasons of default by Purchaser shall not waive right of Seller to damages for breach or of any other right or remedy. Termination of the agreement by Seller pursuant to its terms shall not entitle Purchaser to any damages. This Agreement shall terminate, without notice, (i) upon the institution by or against either party of insolvency, receivership or bankruptcy proceedings or any other proceedings for the settlement of either party's debts, (ii) upon either party making an assignment for the benefit of creditors, or (iiii) upon either party's dissolution or ceasing to do business. |
| Nonassignability | The agreement is not assignable by Purchaser either in whole or in part. |

EXHIBIT B

Summary of Terms

Forestco Bonds

Issuer / Borrower: Forestco

Guarantor: Medford Lumber Company

Closing Date: June 20, 2008

Securities: \$500 million of Senior Secured Bonds (the "Forestco Bonds")

Maturity Date: The then outstanding Forestco Bonds shall be due and payable in full 30

years from the anniversary of the Closing Date.

Principal: \$500,000,000.00

Coupon Rate: The interest on the Forestco Bonds shall be 7.0% per annum, payable

semi-annually on the 20th day of each January and July of each year.

Default Interest: Upon and during the continuance of an Event of Default, additional

interest of 2% per annum, payable monthly in cash, will accrue and be

payable in cash on the Forestco Bonds.

Amortization: Principal payments of \$8.3 million, payable semi-annually on the 20th

day of each January and July of each year.

Use of Proceeds: Forestco will use the proceeds of the Forestco Bonds for general

corporate purposes.

Security: The Forestco Bonds will be secured by first priority perfected liens on

the timberlands, timber thereon and products and proceeds thereof.

Transferability: The Forestco Bonds will be freely assignable, in whole or in part.

Prepayment: Forestco will have the option to prepay the Forestco Bonds in whole or

in part at any time, subject to payment of the following Prepayment

Fees:

Prior to 1^{st} anniversary of Closing: 1.00% Prior to 2^{nd} anniversary of Closing: 0.75% Prior to 5^{th} anniversary of Closing: 0.50% Thereafter: none

Events of Default: Usual events of default, including, but not limited to, defaults relating to

payment, cross-default, violation of covenants, breach of

representations or warranties, bankruptcy or insolvency, judgment,

ADMIN/21539260v1

ERISA, environmental, change of control and other events of default

which are customary in facilities of this nature.

Grace Period: Payments not made by the due date will not be in default until 30 days

after the due date.

Default Provisions: Upon the expiration of the Grace Period the Indenture Trustee or

holders of at least 25% of the bonds may cause all principal and interest

to be immediately due and payable.

Modifications to Indenture: Any changes to the payment terms in the Trust Indenture must be

approved by holders of at least 90% of the Forestco Bonds.

EXHIBIT C

Summary of Terms

Millco Notes

Issuer / Borrower: Millco

Guarantor: Medford Lumber Company

Lender: Medford National Bank

Closing Date: September 30, 2011

Securities: \$80 million of Senior Secured Notes (the "Millco Notes")

Maturity Date: The then outstanding Millco Notes shall be due and payable in full 10

years from the anniversary of the Closing Date.

Principal: \$80,000,000.00

Coupon Rate: The Interest on the Millco Notes shall be 6.5% per annum, payable semi-

annually on the 30th day of each March and September of each year.

Default Interest: Upon and during the continuance of an Event of Default, additional

interest of 2% per annum, payable monthly in cash, will accrue and be

payable in cash on the Millco Notes.

Amortization: Principal payments of \$4 million, payable semi-annually on the 20th day

of each March and September of each year.

Use of Proceeds: Millco will use the proceeds of the Millco Notes for capital expenditures

and other expenses related to the consolidation and upgrade of its

sawmill facility.

Security: The Millco Notes will be secured by first priority perfected liens on the

real and personal property and fixtures associated with the sawmill

facility.

Transferability: The Millco Notes will be freely assignable, in whole or in part.

Prepayment: Millco will have the option to prepay the Millco Notes in whole or in

part at any time without fees.

Grace Period: Payments not made by the due date will not be in default until 30 days

after the due date.

Events of Default: Usual events of default, including, but not limited to, defaults relating to

payment, cross-default, violation of covenants, breach of

ADMIN/21539263v1

representations or warranties, bankruptcy or insolvency, judgment, ERISA, environmental, change of control and other events of default which are customary in facilities of this nature.

EXHIBIT D

Summary of Terms MLC Bonds

Issuer / Borrower: Medford Lumber Company ("MLC")

Closing Date: April 1, 1994

Securities: \$300 million Senior Secured Term Bonds (the "MLC Bonds")

Maturity Date: The then outstanding MLC Bonds shall be due and payable in full 25

years from the anniversary of the Closing Date.

Principal: \$300,000,000.00

Coupon Rate: 15.0% per annum, payable quarterly.

Default Interest: Upon and during the continuance of an Event of Default, additional

interest of 5% per annum, payable monthly in cash, will accrue and be

payable in cash on the MLC Bonds.

Amortization: Principal payments of \$4 million, payable semi-annually on the first day

of each March and September of each year.

Use of Proceeds: MLC will use the proceeds of the MLC Bonds to fund shareholder

distributions and for other general corporate purposes.

Security: The MLC Bonds will be secured by first priority security interest on all

the capital stock of each Subsidiary of the Company.

Transferability: The MLC Bonds will be freely assignable, in whole or in part.

Prepayment: MLC will have the option to prepay the MLC Bonds in whole or in part

beginning 10 years after the anniversary of the Closing. In the event of an early redemption, the MLC Bonds will bear a premium of 101% from the 10th anniversary of the Closing to the 15th anniversary of the Closing,

and par thereafter.

MLC shall provide 90 days' notice of its intent to elect an early

termination of the Medford Notes.

Subsidiaries: Forestco, Millco

Events of Default: Usual events of default, including, but not limited to, defaults relating to

payment, cross-default, violation of covenants, breach of

representations or warranties, bankruptcy or insolvency, judgment, ERISA, environmental, change of control and other events of default

which are customary in facilities of this nature.

ADMIN/21539278v1

EXHIBIT E

Summary of Terms

Medford Revolving Credit Facility

Issuer / Borrower: Medford Lumber Company ("MLC")

Administrative Agent: Bank of Oregon

Closing Date: March 31, 2012

Securities: \$55 million Senior Secured Revolving Credit Facility (the "Revolving

Credit Facility")

Maturity Date: 5 years from the anniversary of the Closing Date. May be extended in 2

year increments at mutual agreement of both parties.

Commitment: \$55,000,000.00

Coupon Rate: All amounts outstanding under the Revolving Credit Facility shall bear

interest at LIBOR + 3.5% per annum, payable monthly, calculated on a

360-day year.

Default Interest: Upon and during the continuance of an Event of Default, additional

interest of 2% per annum, payable monthly in cash, will accrue and be

payable in cash.

Use of Proceeds: MLC will use the proceeds of the Revolving Credit Facility to finance

working capital in the ordinary course of the company's business and

for other general corporate purposes.

Security: The Revolving Credit Facility will be secured by first priority security

interest on all the capital stock of each Subsidiary of the Company

Unused Line Fee: There shall be a fee of 25 basis points per annum, payable monthly, on

the unused amount of the Revolving Credit Facility.

Prepayment: The Revolving Credit Facility may be prepaid in whole or in part on the

last day of any related interest period, subject to payment of any applicable Prepayment Fee due hereunder if such prepayment is accompanied by a permanent reduction in the commitment for the Revolving Credit Facility. The Borrowers shall provide 90 days notice of its intent to elect an early termination of the Credit Facility and would pay any Prepayment Fee otherwise due hereunder, in connection with termination of the Facility. If the Revolving Credit Facility is terminated for any reason, it shall be subject to the following Prepayment Fees:

EXHIBIT E

Year 1: 1.00% Year 2: 0.50% Thereafter: None

Transferability: The Revolving Credit Facility will be freely assignable, in whole or in

part.

Subsidiaries: Forestco, Millco

Events of Default: Usual events of default, including, but not limited to, defaults relating to

payment, cross-default, violation of covenants, breach of

representations or warranties, bankruptcy or insolvency, judgment, ERISA, environmental, change of control and other events of default

which are customary in facilities of this nature.

EXHIBIT F

Real Estate Appraisers of Medford

To: Medford Lumber Company

RE: Appraisal of Real Property

Recently you retained Market Real Estate Appraisers of Medford ("REAM") to perform an appraisal of the market value of your non-timber real property assets. In addition you requested that we provide an estimate of the liquidation value of the Mill. The following is a summary of our conclusions.

| Asset | Market Value (in \$millions) | Liquidation Value (in \$millions) |
|-----------------------------|------------------------------|-----------------------------------|
| Mill | \$50.0 - \$60.0 | \$12-\$15 |
| Theatre | .5 | |
| Office building/post office | .4 | |
| Strip mall | 3.0 | |
| Medical center | .6 | |
| Church | .3 | |
| Recreation center | 1.0 | |
| Day care center | .2 | |
| Fire station | .4 | |
| Power plant | 15.0-20.0 | |
| School | 1.7-2.0 | |
| Gas station | .2 | |
| Motel | .2 | |
| 100 personal residences | 16.3-23.7 | |
| Total | \$89.8-\$112.5 | |

EXHIBIT G

Tall Tree Associates

Summary of Harvest Capacity and Forecasted Log Pricing

MLC has engaged Tall Tree Associates to perform a full cruise of the timber holdings of Forestco and report on the harvest capacity. In performing this analysis Tall Tree Associates has used its proprietary data base to develop a 100 year growth model for the forest. The following summary is based on the exhaustive analysis of the recent cruise data combined with the output of the growth model. The pricing information reflects the combination of the econometric modeling Tall Tree routinely updates under its contracts with public agencies. The information provided is confidential and remains the property of Tall Tree Associates. Under our engagement agreement you (MLC) are provided a limited use license of the information and conclusions.

| | Harv | Harvest Volumes (MBF) | | | (MBF) Pricing Per MBF (Stumpage) | | | |
|------|---------|-----------------------|--------|---------|----------------------------------|---------------|--|--|
| Year | Redwood | Douglas-fir | Total | Redwood | Douglas-fir | Weighted Ave. | | |
| 2017 | 37,000 | 13,000 | 50,000 | \$750 | \$350 | \$646 | | |
| 2018 | 40,700 | 14,300 | 55,000 | 775 | 375 | 671 | | |
| 2019 | 40,700 | 14,300 | 55,000 | 800 | 400 | 696 | | |
| 2020 | 40,700 | 14,300 | 55,000 | 850 | 450 | 746 | | |
| 2021 | 40,700 | 14,300 | 55,000 | 900 | 500 | 796 | | |

EXHIBIT H

Glossary of Forestry Terms

Board Foot (BF) - A unit for measuring wood volume in a tree, log, or board. A board foot contains 144 cubic inches and is commonly 1 foot by 1 foot by 1 inch.

Cruise – A survey of forest land to locate timber and estimate its quantity by species, products, size, quality or other characteristics.

Depletion - The using up or sale of value of taxable natural resource.

Green Lumber - Freshly sawed or undried wood.

MBF – Abbreviation for 1,000 board feet. MBF is a typical unit base of measurement for logs and lumber in the industry.

MBFE – Under the MBFE concept, one thousand board feet, net scribner scale, of old growth Redwood timber equates to one MBFE. One thousand board feet, net scribner scale, of each other species and category of timber is assigned a value in MBFE equal to a fraction of an MBFE. This fraction is generally determined by dividing the SBE Price applicable to such species and category for the first half of 1998 by the SBE Price applicable to old growth Redwood for the first half of 1998.

Log Rule – Table of values from which the volume of a log can be expressed in the desired unit of measurement (typically MBF). There are over 100 log rules in use, most of which use the diameter on the small end of the log.

Saw Kerf – Width of the saw tooth at is outermost widest point.

Scaling – Measurement and grading of wood volume contained in a log (i.e., the number of board feet of lumber that can be sawn from a log). The measuring standard is the log rule.

Scribner Log Rule – Main log rule used in Oregon. The Scribner Log Rule was developed in the mid 1800s and was created by drawing the cross-sections of 1-inch boards within circles representing the end view of logs. A space of 1/4 inch was left between the boards to account for saw kerf.

Silvicultural System - The art, science and practice of establishing, tending and reproducing forest stands of desired characteristics. It is based on knowledge of species characteristics and environmental requirements.

Standing Timber - Timber that has not been cut or sold. Value is referred to as stumpage.

Stumpage – The value or volume of a standing, uncut tree (on the stump) or group of trees. Stumpage value is determined by a variety of factors, including the species of tree, quality and size of trees, location of the lot, market conditions, terrain and available wood to sell.

EXHIBIT I

Housing and Interest Rate Forecast, 10/28/2016

| | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|
| | | | | | | | |
| Housing Activity (000) | | | | | | | |
| Total Housing Starts | 784 | 928 | 1,001 | 1,108 | 1,143 | 1,258 | 1,365 |
| Single Family | 537 | 620 | 647 | 713 | 773 | 873 | 992 |
| Multifamily | 247 | 308 | 355 | 395 | 369 | 385 | 373 |
| New Single Family Sales | 368 | 430 | 440 | 502 | 574 | 647 | 731 |
| Existing Single-Family Home | | | | | | | |
| Sales | 4,125 | 4,475 | 4,338 | 4,627 | 4,790 | 4,879 | 5,004 |
| | | | | | | | |
| Interest Rates | | | | | | | |
| Federal Funds Rate | 0.13% | 0.13% | 0.13% | 0.38% | 0.44% | 1.00% | 2.00% |
| 90 day T Bill Rate | 0.09% | 0.06% | 0.03% | 0.05% | 0.34% | 0.87% | 1.81% |
| Treasury Yields: | | | | | | | |
| One Year Maturity | 0.18% | 0.13% | 0.12% | 0.32% | 0.63% | 1.21% | 2.22% |
| Ten Year Maturity | 1.80% | 2.35% | 2.54% | 2.14% | 1.74% | 2.10% | 2.92% |
| Freddie Mac Commitment Rates: | | | | | | | |
| Fixed Rate Mortgages | 3.66% | 3.98% | 4.17% | 3.85% | 3.56% | 3.79% | 4.57% |
| ARMs | 2.69% | 2.88% | 3.02% | 2.94% | 2.79% | 3.05% | 3.87% |
| Prime Rate | 3.25% | 3.25% | 3.25% | 3.26% | 3.53% | 4.00% | 5.00% |

Data are averages of seasonally adjusted quarterly data and may not match annual data published elsewhere.

EXHIBIT J

LIBOR Forecast By Month.

| Year | Month | Open | Max | Min | Close | Average | Month%Ch | Total%Ch |
|------|-----------|-------|-------|-------|-------|---------|----------|----------|
| 2016 | November | 0.884 | 0.928 | 0.823 | 0.875 | 0.878 | -1.02% | -1.02% |
| 2016 | December | 0.875 | 0.918 | 0.814 | 0.866 | 0.868 | -1.03% | -2.04% |
| 2017 | January | 0.866 | 0.964 | 0.854 | 0.909 | 0.898 | 4.97% | 2.83% |
| 2017 | February | 0.909 | 1.011 | 0.897 | 0.954 | 0.943 | 4.95% | 7.92% |
| 2017 | March | 0.954 | 1.062 | 0.942 | 1.002 | 0.99 | 5.03% | 13.35% |
| 2017 | April | 1.002 | 1.013 | 0.899 | 0.956 | 0.968 | -4.59% | 8.14% |
| 2017 | May | 0.956 | 1.064 | 0.944 | 1.004 | 0.992 | 5.02% | 13.57% |
| 2017 | June | 1.004 | 1.078 | 0.956 | 1.017 | 1.014 | 1.29% | 15.05% |
| 2017 | July | 1.017 | 1.071 | 0.949 | 1.01 | 1.012 | -0.69% | 14.25% |
| 2017 | August | 1.01 | 1.107 | 0.981 | 1.044 | 1.035 | 3.37% | 18.10% |
| 2017 | September | 1.044 | 1.107 | 0.981 | 1.044 | 1.044 | 0.00% | 18.10% |
| 2017 | October | 1.044 | 1.162 | 1.03 | 1.096 | 1.083 | 4.98% | 23.98% |
| 2017 | November | 1.096 | 1.22 | 1.082 | 1.151 | 1.137 | 5.02% | 30.20% |
| 2017 | December | 1.151 | 1.254 | 1.112 | 1.183 | 1.175 | 2.78% | 33.82% |
| 2018 | January | 1.183 | 1.239 | 1.099 | 1.169 | 1.173 | -1.18% | 32.24% |
| 2018 | February | 1.169 | 1.301 | 1.153 | 1.227 | 1.213 | 4.96% | 38.80% |
| 2018 | March | 1.227 | 1.365 | 1.211 | 1.288 | 1.273 | 4.97% | 45.70% |
| 2018 | April | 1.288 | 1.363 | 1.209 | 1.286 | 1.287 | -0.16% | 45.48% |
| 2018 | May | 1.286 | 1.388 | 1.23 | 1.309 | 1.303 | 1.79% | 48.08% |
| 2018 | June | 1.309 | 1.429 | 1.267 | 1.348 | 1.338 | 2.98% | 52.49% |
| 2018 | July | 1.348 | 1.478 | 1.31 | 1.394 | 1.383 | 3.41% | 57.69% |
| 2018 | August | 1.394 | 1.529 | 1.355 | 1.442 | 1.43 | 3.44% | 63.12% |
| 2018 | September | 1.442 | 1.514 | 1.342 | 1.428 | 1.432 | -0.97% | 61.54% |
| 2018 | October | 1.428 | 1.589 | 1.409 | 1.499 | 1.481 | 4.97% | 69.57% |
| 2018 | November | 1.499 | 1.6 | 1.418 | 1.509 | 1.507 | 0.67% | 70.70% |



Valuation Panel

Panel Overview

Panel Description

- Valuation of the assets Panel will be focused on creating an analysis detailing
 the expected enterprise value of the business, using typical drivers such as a DCF
 and/or exit multiple analysis. Panel should discuss the rationale behind metrics in
 their analysis, with their perspective being driven by whether they represent the
 debtor, UCC or successor entity. Should also consider whether a sale or some or all
 of the assets maximize value. At the end of the three presentations the audience will
 vote on which analysis they felt was most reasonable:
 - **Format** 10 minute moderator overview, 60 minutes of panelist discussion (20 minutes for each of debtor, UCC, successor), 15 minutes Q&A, 15 minutes voting, 10 minutes on case follow-up.
 - Analysis required Valuation detailing enterprise value using common methodologies (DCF, multiple, etc).

Company Overview

- The Company has three operating units Millco, Forestco and Townco
 - Forestco owns the trees and sells the cut lumber to Millco for at current market stump prices
 - Millco owns a state of the art mill it uses to create lumber products from the trees provided by Forestco. There is a Log Supply Agreement ("LSA")in place for Forestco to sell Millco product. Millco is located near Forestco land. The LSA also requires Millco to provide certain operational and management services not handled by Forestco's own employees
 - Townco was established to provide a place for the workers to live. Townco owns all the real estate, which includes 100 residential homes, gas station, fire station and the power plant. Townco generates \$15 million in revenue per year from rent and selling excess power to the local energy company. Townco is a subsidiary of Millco.
 - There are 120 employees across all three operating subsidiaries.
- The Company's capital structure is as follows
 - MLC 51% owned by Sutton Private Equity and 49% owned by Grange Family Office. There is also a secured revolver with \$55 million drawn and \$20 million of secured bond debt.
 - Forestco 100% owned by MLC. Also has \$500 million in secured bonds.
 - Millco 100% owned by MLC. Also has \$80 million in secured bank debt.
 - Townco 100% owned by Millco. Does not have any debt.

3

My view on perspectives (for discussion)

Debtor

- Point-of-view driven by private equity sponsor Sutton and Grange Family Office, the original owners
- From a valuation perspective, looking to value the businesses as one combined entity
- Likely have a view that Millco is generating too little EBITDA in 2016 due to price imbalance for Lumber. Expect change in future years
- Will likely want to put more value on the mill and less on the forest, to try to reduce debt as much as possible
- Will not put much value on the town

Unsecured Creditors Committee

- Point-of-view driven by a committee composed of trade creditors and environmental litigants
- Trade creditors primarily in Millco, and concerned with continuing business
- Environmental creditors concerned about both forest reduction and pollution from mill
- Will likely want to show high values for both Millco and Forestco, to potentially show they are "in-the-money"
- Will also want to show Town has significant value, as it is not pledged as a security interest
- Given differing viewpoints on committee, trade vendors may want to sell Millco to maximize value away from environmental litigants (who want to reduce volumes)

Successor

- Point-of-view of an outsider looking at the company as a potential opportunistic acquisition
- Will want to partner with a secured lender (or buy their claim)to increase the leverage over the company
- Will want to show higher values for Forestco, as that is where most of the Secured debt is located
- Less interest in the Mill, and might even argue to shut it down since it loses money.
- No secured debt at the town makes it less interesting for the successor, particularly if the mill shuts down (reducing the number of renters)
- Most likely party to push for a sale or a credit bid. Might try to pick up other assets on the cheap

4

Forestco Overview

- Based on September 2016 YTD numbers, forecast projected to generate \$43.3M in revenue and \$19.5M in EBITDA
 - Assuming logging volume of 50,000, estimated rate per log of \$866
 - Gross margin of 80%
 - SG&A expense of \$15.2M for FY 2016
 - Capex ~\$0.5M per year

| | Harve | est Volumes (| MBF) | Pricing | Per MBF (St | umpage) |
|------|---------|---------------|--------|---------|-------------|------------------|
| Year | Redwood | Douglas-fir | Total | Redwood | Douglas-fir | Weighted Ave. |
| 2017 | 37,000 | 13,000 | 50,000 | \$750 | \$350 | \$646 |
| 2018 | 40,700 | 14,300 | 55,000 | 775 | 375 | 671 |
| 2019 | 40,700 | 14,300 | 55,000 | 800 | 400 | 696 |
| 2020 | 40,700 | 14,300 | 55,000 | 850 | 450 | 746 |
| 2021 | 40,700 | 14,300 | 55,000 | 900 | 500 | 796 |

- Current Tall Trees Estimate Suggests a significant revenue drop for 2017
 - Estimated revenue of \$32.3M, and COGS of \$6.5M
 - SG&A of \$15.5M assuming a 2% growth rate
 - EBITDA of \$10.3M with these assumptions
- Recovery in future periods based on price growth/volume growth

5

Millco Overview

- Based on September 2016 YTD numbers, forecast projected to generate \$59.8M in revenue and \$2.4M in EBITDA
 - Assumes Townco is a roughly break-even business generating \$14.3M in revenue and \$14.1M in cost
 - Mill generates \$45.5M of revenue on \$43.3M of cost
- Millco should benefit significantly from reduction in lumber costs in 2017
 - Assuming revenues for 50,000 MBF of \$45.5M, reduction in average cost to \$646 per MBF will result in Mill EBITDA of \$13.2M
 - Town should continue to break even or be slightly positive in EBITDA
- Capex ~\$1M per year

YTD September I/S

| | | | | Interco. | |
|---|-------------|------------|------------|-------------|--------------|
| | ForestCo | MillCo | HoldCo | Elimination | Consolidated |
| Net sales: | | | | | |
| Lumber | \$ - | \$ 34,125 | \$ - | \$ - | \$ 34,125 |
| Logs | 32,500 | - | | (32,500) | - |
| Town, commercial and other | - | 10,688 | | - | 10,688 |
| Subtotal | 32,500 | 44,813 | - | (32,500) | 44,813 |
| Operating Expenses: | | | | | |
| Cost of goods sold | 6,500 | 35,750 | | (32,500) | 9,750 |
| SG&A | 11,375 | 7,297 | | - | 18,672 |
| Subtotal | 17,875 | 43,047 | - | (32,500) | 28,422 |
| Division operating income | 14,625 | 1,765 | - | - | 16,390 |
| EBITDA | 14,625 | 1,765 | | - | 19,432 |
| Depreciation, depletion and amortization | 8,526 | 3,891 | | - | 12,417 |
| Subtotal | 8,526 | 3,891 | - | - | 12,417 |
| EBIT | 6,099 | (2,126) | - | - | 3,973 |
| Other income (expenses): | | | | | |
| Interest and other income | 2,608 | 168 | | - | 2,776 |
| Interest expense | (20,092) | (2,243) | (3,938) | - | (26,272) |
| | (17,484) | (2,075) | (3,938) | - | (23,496) |
| Income (loss) before income taxes, extraordinary item and cumulative effect | (11,385) | (4,200) | (3,938) | - | (19,523) |
| Provision for income taxes | _ | 11 | | - | 11 |
| Income (loss) before extraordinary item and cumulative effect | (11,385) | (4,211) | (3,938) | - | (19,534) |
| Net income (loss) | \$ (11,385) | \$ (4,211) | \$ (3,938) | \$ - | \$ (19,534 |

7

YTD September B/S

| | | | | Interco. | |
|---|------------|------------|------------|-------------|--------------|
| | ForestCo | MillCo | HoldCo | Elimination | Consolidated |
| Current assets | | | | | |
| Cash & cash equivalents | \$ 241 | \$ (4,760) | \$ 9,410 | \$ (0) | \$ 4.891 |
| Receivables | 5.081 | 5,996 | 9 5,410 | Ψ (0) | 11.077 |
| VC receivables-subsidiaries | 3,562 | 5,244 | | (8,806) | 11,077 |
| Inventories | 1,546 | 21,739 | | (0,000) | 23,285 |
| Prepaids | 7,389 | 16.651 | | _ | 24,041 |
| Total current assets | 17,820 | 44,870 | 9,410 | (8,806) | 63,294 |
| | | | | | |
| Property, plant & equipment, net | 21,675 | 51,604 | - | - | 73,279 |
| Timber & timberlands, net of depletion | 179,663 | 2,575 | - | - | 182,237 |
| Deferred financing costs | 9,216 | 5,554 | - | - | 14,770 |
| Long-term investments & other assets | 1,066 | 3,024 | 350,000 | - | 354,089 |
| Total assets | \$ 229,439 | \$ 107,626 | \$ 359,410 | \$ (8,806) | \$ 687,669 |
| Current liabilities | | | | | |
| Accounts payable - trade | \$ 907 | 8,440 | | \$ - | \$ 9.347 |
| I/C payables | 5.244 | 3,562 | | (8,806) | - |
| Accrued interest | 5,178 | 3,207 | | (0,000) | 8.386 |
| Accrued compensation / benefits | 692 | 5,475 | | - | 6,167 |
| Other accrued liabilities | 6.247 | 4,153 | - | - | 10,400 |
| Line of Credit | | - | 55,000 | - | 55,000 |
| Long-term debt, current | 16,667 | 8.000 | 4,000 | - | 28,667 |
| Total current liabilities | 34,935 | 32,837 | 59,000 | (8,806) | 117,966 |
| Long-term debt, non-current portion | 350,000 | 32,000 | 16,000 | _ | 398,000 |
| Other liabilities, non-current portion | 133 | 18,237 | 10,000 | - | 18,371 |
| Deferred & other income taxes | 100 | 2.987 | - | 1 | 2.987 |
| Total liabilities | 385,069 | 86,062 | 75,000 | (8,806) | 537,324 |
| Stockholders' equity | | | | | |
| Common stock | | 8 | | (9) | (1 |
| Additional paid-in capital | 179.838 | 222.292 | 308.000 | (251,286) | 458.845 |
| | (324.083) | (196.524) | (19.652) | 251,286) | (288.965 |
| Prior year retained earnings Current year income (loss) | (324,083) | (4,211) | (3,938) | 251,294 | (288,965 |
| Total stockholders' equity | (155,630) | 21,565 | 284,410 | (0) | 150,344 |
| | , , | | · | | |
| Total liabilities & stockholders' equity | \$ 229,439 | \$ 107,626 | \$ 359,410 | \$ (8,806) | \$ 687,669 |

8

Comps (As of Nov 2016)

| | | Rev/EBITDA (in \$ | | | |
|---------------|---------------|---------------------|---------|------------|-------------|
| Company | <u>Ticker</u> | <u>Millions)</u> | TEV/Rev | TEV/EBITDA | Debt/EBITDA |
| Canfor Corp | CFP (TSX) | \$4,244/\$483 CAD | 0.6X | 5.4X | 1.1X |
| Deltic Timber | | | | | |
| Corp | DEL (NYSE) | \$210/\$40 USD | 4.4X | 22.9X | 6.0X |
| Interfor Corp | IFP (TSX) | \$1,735/\$146 CAD | 0.8X | 9.7X | 2.8X |
| Louisiana | | | | | |
| Pacific Corp | LPX (Nyse) | \$2,146/\$262 USD | 1.3X | 10.5X | 3.2X |
| Potlatch Corp | PCH (Nasdaq) | \$581/\$103 USD | 3.5X | 19.8X | 5.7X |
| Rayonier Inc. | RYN (NYSE) | \$705/\$327 USD | 6.0X | 12.9X | 3.3X |
| Resolute | | | | | |
| Forest | | | | | |
| Products | RFP (NYSE) | \$3,550/239 USD | 0.3X | 4.6X | 3.0X |
| Weyerhaeuser | | | | | |
| Co. | WY (NYSE) | \$7,871/\$1,765 USD | 3.8X | 16.8X | 5.0X |

9

Medford Lumber Company

Exhibit A-2: Discounted Cash Flow Method (1) (in thousands of USD)

| | | Historical 12 mos ended December 31, | | Projected (Stub) Oct Dec. | Projected 12 months ending December 31, | | | | |
|--|-----------|---|------------|------------------------------|---|------------|-----------|-----------|----------|
| | 2014 | 2015 | 9/30/16 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Revenue | 72,009.4 | 59,354.3 | 44,812.5 | 12,337.5 | 54,150.0 | 234,738.2 | 63,998.8 | 67,608.1 | 71,217.5 |
| Growth | n/a | -17.6% | n/a | n/a | n/a | 333.5% | -72.7% | 5.6% | 5.3% |
| EBITDA | 28,495.9 | 26,578.1 | 16,390.0 | 9,205.7 | 23,347.1 | 190,486.4 | 32,604.8 | 35,942.3 | 39,279.9 |
| Margins | 39.6% | 44.8% | 36.6% | 74.6% | 43.1% | 81.1% | 50.9% | 53.2% | 55.2% |
| Growth | n/a | -6.7% | n/a | n/a | n/a | 715.9% | -82.9% | 10.2% | 9.3% |
| EBIT | 12,104.1 | 10,087.9 | 3,972.9 | 5,169.0 | 6,966.2 | 151,610.7 | 16,223.9 | 19,561.5 | 22,899.0 |
| Growth | n/a | -16.7% | n/a | n/a | n/a | 2076.4% | -89.3% | 20.6% | 17.1% |
| Less: Taxes | (11.0) | (11.0) | (11.0) | (1,514.6) | (2,041.2) | (44,425.1) | (4,753.9) | (5,731.9) | (6,709.9 |
| Debt-Free Earnings | 12,093.2 | 10,076.9 | 3,962.0 | 3,654.4 | 4,925.0 | 107,185.6 | 11,470.0 | 13,829.6 | 16,189.1 |
| Less: Capital Expenditures | (2,250.0) | (1,687.5) | (949.2) | (316.4) | (1,265.6) | (1,265.6) | (1,265.6) | (1,265.6) | (1,265.6 |
| Less: Change in Working Capital Requirements (3) | (3,433) | 319 | (10,266.8) | 2,136.3 | (360.3) | (42,817.2) | 35,503.8 | (1,709.8) | (1,709.8 |
| Add: Depreciation, Depletion, and Amortization | 16,391.8 | 16,490.2 | 12,417.1 | 4,036.7 | 16,380.9 | 38,875.7 | 16,380.9 | 16,380.9 | 16,380.9 |
| Total Net Investment | 10,708.9 | 15,121.9 | 1,201.1 | 5,856.5 | 14,754.9 | (5,207.2) | 50,619.0 | 13,405.4 | 13,405.4 |
| Net Debt-Free Cash Flows: | | | | 9,510.9 | 19,679.9 | 101,978.4 | 62,089.0 | 27,235.0 | 29,594.6 |
| Partial Period Adjustment | | | | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Adjusted Net Debt-Free Cash Flows: | | | | 9,510.9 | 19,679.9 | 101,978.4 | 62,089.0 | 27,235.0 | 29,594.6 |
| Discount Period | | | | 0.13 | 0.75 | 1.75 | 2.75 | 3.75 | 4.75 |
| Discount Factor @ 12.0% | | | | 0.99 | 0.92 | 0.82 | 0.73 | 0.65 | 0.58 |
| Present Value of Net Debt-Free Cash Flows: | | | | 9,377.1 | 18.076.3 | 83.632.8 | 45,463,7 | 17.805.7 | 17.275.3 |

| Assumptions | | | | |
|-----------------------------|-------|--|--|--|
| Discount Rate (Exhibit A-3) | 12.0% | | | |
| Tax Rate (2) | 29.3% | | | |

| Terminal Value Assumptions | | | | | | |
|---------------------------------|-----------|--|--|--|--|--|
| Terminal EBITDA | 39,279.9 | | | | | |
| Terminal Multiple (2) | 8.0x | | | | | |
| Terminal Value | 314,239.1 | | | | | |
| Discount Period | 5.25 | | | | | |
| Discount Factor | 0.55 | | | | | |
| Present Value of Terminal Value | 173,326.8 | | | | | |

| | | | Terminal Multiple (EV / EBITDA) | | | | |
|---|-------|-----------|---------------------------------|-----------|-----------|-----------|--|
| | | 7.0x | 7.5x | 8.0x | 8.5x | 9.0x | |
| Г | 11.0% | 354,555.4 | 365,910.6 | 377,265.8 | 388,621.0 | 399,976.2 | |
| ш | 11.5% | 348,855.2 | 359,945.6 | 371,036.0 | 382,126.4 | 393,216.8 | |
| н | 12.0% | 343,291.9 | 354,124.8 | 364,957.8 | 375,790.7 | 386,623.6 | |
| н | 12.5% | 337,861.4 | 348,443.9 | 359,026.4 | 369,609.0 | 380,191.5 | |
| L | 13.0% | 332,559.7 | 342,898.7 | 353,237.7 | 363,576.7 | 373,915.7 | |

Sensitivity Analysis: Net Present Value of Cash Flows

- Footnotes:

 (1) Historical and projected financial information provided by Management.

 (2) Tax rate based on the median effective tax rate of the guideline companies. Refer to Exhibit A-3 for detail.

 (3) Change in working capital requirements in the stub period based on 25% of the estimated change for FY 2016.