



## Operational update





## Floatel Superior

- In operation for Equinor at Martin Linge during October and replaced by Floatel Endurance early November
- Idle Skipavika, Norway
- 40% utilization in Q4



Floatel Superior commenced operations for Equinor Martin Linge project



Floatel Superior and Floatel Endurance alongside Martin Linge during vessel swap early November 2019



### Floatel Reliance

- Quayside Tenerife with reduced crew awaiting new charter
- Actively marketed for new work



Floatel Reliance alongside Petrobras P-33 Campos Basin



Floatel Reliance in Tenerife awaiting next charter



### Floatel Victory

- On December 19, 2019 a contract was signed with Ineos FPS for in connection with maintenance work at the Unity platform, Central North Sea
- Commencement around May 1, 2020 and duration four months with Ineos having options to extend the charter
- Idle quayside Skipavika in Norway with reduced crew awaiting awaiting Ineos charter
- 5% utilization in Q4



Floatel Victory ended operation Total Culzean June 2019



Floatel Victory provided inshore accommodation for Equinor September 2019



#### Floatel Endurance

- In Operation at Martin Linge since early November
- Contract extended for Equinor Martin Linge to end-June
  2020 with further options thereafter
- 100% Utilization in Q4 (Completion SPS and Martin Linge)



Floatel Endurance at Keppel FELS Singapore for rectification work and SPS



Floatel Endurance now in operations for Equinor at Martin Linge field



## Floatel Triumph

- Idle offshore Johor in Malaysia during the quarter with reduced crew awaiting next assignment
- Actively marketed for new work



Floatel Triumph at Inpex Ichthys which ended March 2019



Floatel Triumph at its present location offshore Singapore

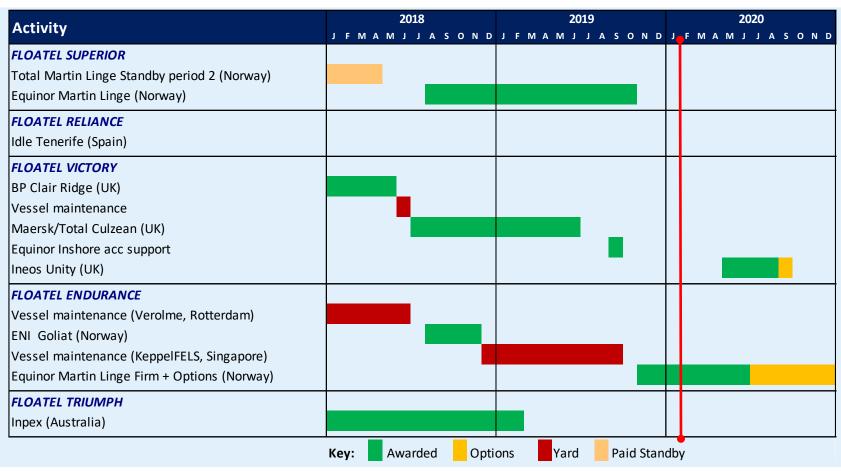


# Commercial update





#### **Current commitments**



















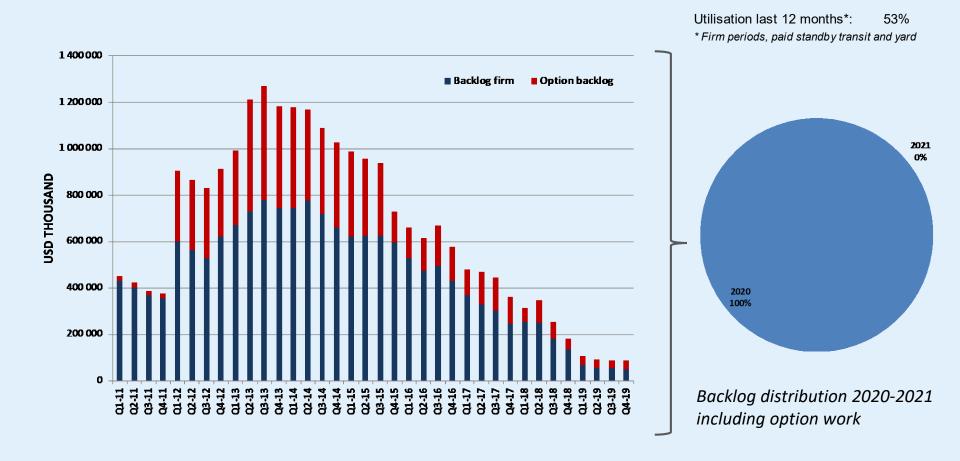






## Backlog end of December 2019

Firm order book \$49 million, option work \$40 million





# **HSE** update

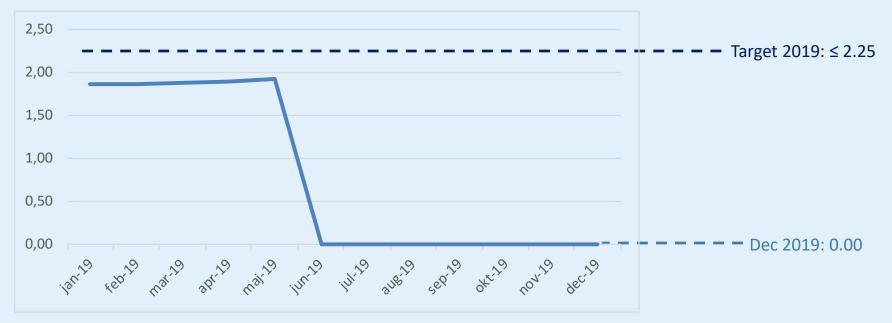




#### **HSE Statistics – December 2019**

#### TRIF (Total Recordable Injury Frequency)

Fleet average for the last 12 months presented each month:



Total Recordable Injuries (Work Related Fatalities + Lost Time Injuries + Restricted Work Cases + Medical Treatment Cases) \* 1.000.000 / Working hours



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# Other updates





### Merger with Prosafe

- On 28 October 2019, the Norwegian Competition Authorities announced that it prohibits the merger. The parties filed for an appeal proceeding in Norway.
- On 30 January 2020, the UK competition authorities announced their provisional findings which conclude that blocking the merger may be the only way to mitigate their concerns.
- The Company and Prosafe announced on February 13, 2020 that the Parties mutually have agreed to discontinue the merger process in both UK and Norway.



## Liquidity challenges

- The Group's financial situation is unsustainable as liquidity is under pressure. There is material uncertainty to whether the Company will be able to service its secured financial liabilities and net working capital requirements for the coming 12 months.
- The Group complies with all financial covenants as of December 31, 2019 and on the reporting date.
- The long-term viability of the the Group's business depends on the Company finding a solution to its financial situation. The Company has initiated discussions with its key creditors in a constructive manner.
- It is business as usual whilst the dialogues with secured creditors are ongoing.



# Financial update





#### **Income Statement**

- 29% fleet utilization in Q4-19
  - Incl. yard, transit and paid standby
  - 1.04 rigs on hire, 0.41 at yard and 3.55 idle
- Limited EBITDA on the back of low utilization and related revenue decline
- Continued efforts to reduce like for like Opex and SG&A
- \$30m in vessel impairments in Q4-19
- Net financial items overall in-line with expectations (2018 impacted by refinancing)

USD M	Q4 2019	Q4 2018	2019	2018
Charter revenues	17	77	125	232
Other revenues				
Catering and rechargeables	4	17	29	56
Mobilization	0	5	4	15
Total Revenues	22	99	159	303
Expenses	-21	-39	-90	-138
EBITDA	1	60	69	166
EBITDA Margin	7%	60%	43%	55%
Depreciation and amortization	-46	-16	-92	-61
Operating result (EBIT)	-45	44	-23	104
Net Finanacial items	-14	-27	-58	-68
Result before taxes (EBT)	-58	17	-81	37
Taxes	1	-1	-8	-10
Net Result	-58	16	-89	27



#### **Balance Sheet**

- Vessel book-values reduced with impairment
- Stable inventory levels
- \$14m Net Customer Receivables =
  Trade receivables + Accrued revenues
- \$54m in cash plus \$100m undrawn RCF
  - No restricted cash
- \$12m finance fees reduces Interestbearing debt
- \$12m in accrued interest as bond interest paid semi-annually
- Ample headroom on all financial covenants

USD M	31-dec-19	31-dec-18
Property, plant and equipment	1 206	1 288
Deferred tax asset	0	1
Total non-current assets	1 206	1 289
Inventory	24	24
Trade receivables	7	24
Tax receivables	2	-
Other current receivables	19	43
Cash and cash equivalents	54	77
Total current assets	106	167
Total assets	1 312	1 456
Share capital	2	2
Additional Paid in capital	326	326
Other reserves	1	2
Retained earnings incl. Result of the year	126	218
Total shareholder's equity	455	547
Interest-bearing debt	787	810
Total non-current liabilities	788	810
Trade payables	10	11
Current portion of interest-bearing debt	26	41
Income tax liabilities	6	4
Other current liabilities	27	43
Total current liabilities	69	99
Total equity and liabilities	1 312	1 456



#### **Cash Flow Statement**

- Full year change in working capital due to reduced Net Customer Receivables (Net of Trade receivables and Accrued revenues in Other Changes)
- Capex in quarter largely FE SPS
- \$10m repayment of BVF
- \$1min merger expenses booked directly against equity, \$3m YTD

USD M	Q4 2019	Q4 2018	2019	2018
Operating result	-45	44	-23	104
Interest received	0	0	2	2
Interest paid	-25	-6	-54	-44
Income tax paid	0	-2	-7	-11
Adjustment for depreciation and impairment	46	16	92	61
Adjustments for other non-cash related items	0	-2	2	-7
Total cash flow from operations before				
changes in working capital	-23	51	12	106
Changes in inventories	0	-1	0	-3
Changes in trade receivables	0	14	17	4
Changes in trade payables	5	6	-1	2
Other changes in working capital	-1	-8	8	-4
Cash flow from operating activities	-19	61	34	105
Payments for property, plant and equipment	-6	0	-9	-7
Net cash flow from investing activities	-6	0	-9	-7
Repayment of debt	-10	-725	-41	-806
Proceeds from debt	-	-	-	-
Other financial items paid	-1	-14	-2	-17
Merger Expenses / Proceeds from equity	-1	0	-3	0
Net cash flow from financing activities	-12	-114	-46	-197
Cash flow for the period	-36	-53	-21	-99
Cash and equivalents, beginning of period	91	131	77	177
Currency effect on cash	-1	-2	-2	-2
Cash and equivalents, @nd of period	54	77	54	77



## Q&A





