

# YOUR COACHING MATTERS



*"Success is doing what you said you'd do consistently, with Clarity, Focus, Ease and Grace" -Maria Nemeth*

## COI Tickler

**Here's a list to help you think of people who should be in your center of influence – go over each point and write down names of people you should contact to talk about real estate!**

<b>Your Christmas card list</b>	<b>Friends</b>	<b>Spouses Co-workers</b>	<b>Church Members</b>
<b>Accountant</b>	<b>Baby-sitter</b>	<b>Insurance</b>	<b>Relatives</b>
<b>Advertising</b>	<b>Contractors</b>	<b>Jewelers</b>	<b>Gardeners</b>
<b>Sports</b>	<b>Dry Cleaners</b>	<b>Lenders</b>	<b>Garage Sales</b>
<b>Alarm systems</b>	<b>Doctors</b>	<b>Property Managers</b>	<b>Kids Friends Families</b>
<b>Veterinarians</b>	<b>Firemen</b>	<b>Attorneys</b>	<b>Dentists</b>
<b>Auto Mechanics</b>	<b>Neighbors</b>	<b>Probate</b>	<b>Civic Groups</b>
<b>Auto Salesmen</b>	<b>Florists</b>	<b>Financial Planner</b>	<b>Volunteer organizations</b>
<b>Any one who sold you something</b>	<b>Golfing</b>	<b>Bankers</b>	<b>Museums</b>
<b>Beauty salons</b>	<b>Handymen</b>	<b>Motels/Hotels</b>	<b>Lottery Winners</b>
<b>Bartender</b>	<b>Health Club</b>	<b>Restaurants</b>	<b>Investors</b>
<b>Builders</b>	<b>Spa</b>	<b>Title Officers</b>	<b>Anyone else you can think of!</b>

4493 Coventry Way NE · Roswell · GA · 30075 · (678) 694-8560

[www.YourCoachingMatters.com](http://www.YourCoachingMatters.com)