



**WALLETRON**

## WHAT OUR CLIENTS ARE SAYING

### FASTER PAYMENTS

"It was amazing, over 40% of our customers that use moBills® are tapping Pay My Bill soon after getting their billing notifications and reminders. We're adding moBills® to other areas of our customers' billing and payment journeys to help them stay current and help Flagship get paid faster!"



– Chad Watson  
Vice President, Loan Servicing, Flagship

### SIMPLE IMPLEMENTATION

"The Walletron team made implementation so easy. Their platform is so flexible we could test and make changes in UAT while we were discussing design options. Walletron used our existing data files and coded to our formats; we only needed to establish secure connectivity. In the last 15 years, I have not had a better implementation process with ANY vendor."

– Head of Billing and Payments  
at Financial Services Arm of German Auto Manufacturer

### GETTING BROAD ADOPTION

"The Walletron team showed great strategic value to Clearview in helping us design our adoption tactics. We went all-in and pushed moBills® enrollment to all our customers via email, SMS, and in our web pages. In less than 6 months, we had more than 20% of our customer base on moBills®. Now, 35% of our new customers sign up for moBills® right away – they never get a paper bill or mail us checks, every interaction is efficiently digital."



– Andrew Fadner  
System Architect, Clearview Energy

### ENGAGING DELINQUENT PAYERS WITH moBills® CSR MODULE

"Walletron moBills® has transformed how we engage with our borrowers. Before moBills®, we were blindly calling late payers to remind them of amounts due. Now, we have a direct connection that is discreet and comfortable yet also timely. We remind our customers before they are late and get paid faster through moBills®. Since we added the moBills® CSR enrollment capability, more than 80% of our conversations end up with a new moBills® user!"



United Acceptance, Inc.

– Laeeq A. Malik  
IT Director, United Acceptance Corp

### CORE BILLING & PAYMENT CHANNEL PRODUCT INTEGRATION

"Walletron has been essential in helping to expand Speedpay's nearly 30 year leadership and capabilities in the EBPP industry. moBills® was integrated into the Speedpay platform over a year ago, and our biller clients now have a simple configuration change to begin digital engagement in their customers' mobile wallets. Customer adoption and client feedback has been extremely positive."



– Alexis Blackstead  
Vice President of Product Management, Speedpay

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