

# Working With **HOUSES**

Issue 14

June, 2014

## What's Going On?

Time is ticking fast, and it's almost the 4th of July! Isn't that exciting? Fireworks, parades, barbecues, carnivals, family reunions, concerts, games and all the fun stuff associated to celebrating our history, traditions and most of all the birth of our freedom as one nation.

Like most nations who experienced independence, we take pride in our rich history and we thank our forefathers who fought for the freedom that we are enjoying today. Former President, Dwight D. Eisenhower was right when he said, and I quote,



"Freedom has its life in the hearts, the actions, the spirit of men and so it must be daily earned and refreshed - else like a flower cut from its life-giving roots, it will wither and die."

The 4th of July or the American Independence Day is a federal holiday that is uniquely

American. We celebrate the adoption of the Declaration of Independence from Great Britain on July 4, 1776.

One of the most admired and copied political documents of all time is The Declaration of Independence, written by Thomas Jefferson and revised by John Adams, (cont.pg.2)

devaliving  publications

How to Communicate:  
Mastering the Art of  
Active Listening



by Denise Van Alstine

## Book of the Month

The Art of Listening. Ah we can all improve in this area. Just recently I sat in on a number of conversations and was astonished at how swiftly we interrupt each other. Let us slow down and really listen, myself included! We could all be better at this skill it seems and this book made me quite aware of that. A must read!

[Click Here](#) to see on Amazon.



Quote  
of the  
Month

"If opportunity doesn't knock build a door." — Milton Berle

## What's Going On Continued...

Benjamin Franklin and Jefferson. It is a justification of the American Revolution, setting out the grievances against King George III of Great Britain. The Declaration of Independence stated that since all people are creatures of God, or nature, they have certain natural rights, or liberties, that are sacrosanct. It has since inspired free thinking people around the world.



It's two hundred thirty eight years since then and we Americans have come a long way and yet we continue to remember our sacrifices that



we've had to make to remain in the land of the free.

Our nation is diverse consisting of dynamic people. Ever since this time, we have held the constitution and republic close to the heart. And we have not been slow in coming forward to help fight oppression of democracy in troubled lands. And of course, we continue to work hard in order to enjoy this republic that has become the land of opportunity.

We shall continue to help, work hard, and be a good example. So, God bless America!

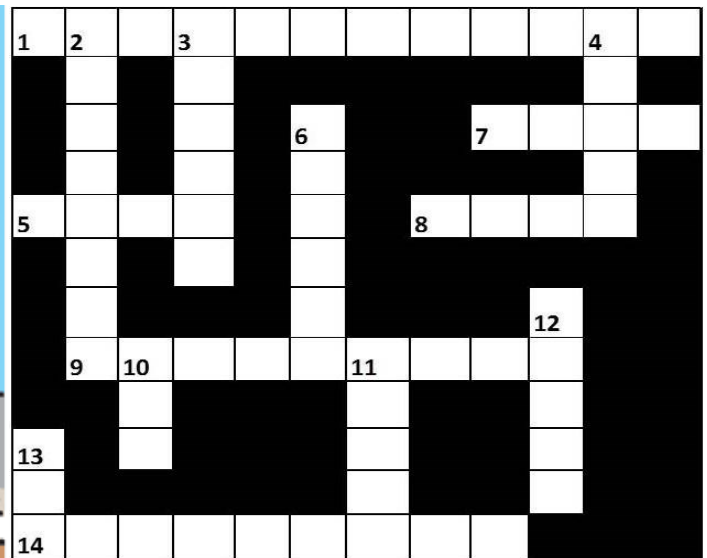


## Humor Me...



**"I think the seller will accept your offer, but the Homeowners Association will never approve that shirt."**

## Impress Me...



### Across:

1. It's the time when a real estate sales agent meets with potential clients to secure a listing agreement, 5. In a short sale transaction, most lenders net requirement for the sellers, 7. A fixed period of time, 8. Record arranged in convenient order for storage or reference, 9. When the lender agrees to accept less than what is owned as payment in full, 14. An expert estimate to determine the current value of the house.

### Down:

2. An amount paid, 3. The right to buy a property for a specified price, 4. Average of homeowners behind payments before they call for help, 6. You want the appraiser to use comps, 10. The US federal dept. that deals with better housing & urban renewal, 11. Requirement for a homeowner to produce copies of this, 12. Market value of which you are selling the house, 13. Loans that are government insured.

WWHCrossword



## A Little Tip – How To Manage Your Time Effectively



In real estate business, time is of the essence. We all have a lot of things going on and sometimes we get overwhelmed. This is a natural side effect. However, there are actually several techniques that we can make use of to minimize stress and will help us stay focused.

1. Make a list of everything that needs done. Prioritize the most important ones.
2. Use time blocking. When you have the list, it is time to set the schedule and start blocking out the time for certain tasks, projects and appointments.
3. Do it now. Stop procrastinating, do not wait for later or tomorrow.
4. When you complete each task, cross it out as

you go. At this point, you will feel really good at your accomplishments.

5. Reward yourself with a short break. Breathe, think of something wonderful that you can do to reward yourself when you are done.

Take control of your life today. Manage your time wisely. If you want to become better at anything you have to stay focused. Follow the time blocking technique it is very effective and avoid any distractions like web surfing or Facebook unless you are scheduled to do so. Start improving your productivity, right now. C'mon you can do it!



## Simplicity and Fun Stuff in Life



Isn't this a funny way to attract attention?

What are you going to do if you happen to have a house for sale and own this attention-grabbing topiary? Would you be willing to let this attract more attention?

How about potential Buyers, I guess the neighbor is not impressed?



Some Patriotic sweet food and fun ideas to plan and recreate for the 4th of July celebration. They are so simple and easy to make all you need are the ingredients and some energy mixed with passion to make your kids smile with delight with all these yummy, timely treats!

Check them out at [momendeavors.com](http://momendeavors.com). After all, Mom knows best.

## Deal of the Month!



Some people are just too busy. And you can't blame them. This is a deal where the Seller just did not have time to be a landlord. You will hear this story again and again and again. When you get this kind of lead, solve their problems and you will get deals. Don't get hung up on the dollar signs. Get hung up on helping them. It's all about them anyway. Help them out and they will appreciate it and so will your checkbook!

### SEE OUR BUYERS PAGE!

<http://housesinatlantaforsale.com/>

If you are a **serious investor** buying at least 1 house per quarter for rental and/or rehab then keep us at your forefront.

We will NOT blitz you with 100 more E-mails to not open. You just get deals and make money. That's it.



### We are Buying! Add us to YOUR List!

E-mail your deals to: [info@workingwithhouses.com](mailto:info@workingwithhouses.com)

Wholesale, Rehab, Creative Financing, send it all on.



The BLOG continues to roll.

<http://atlantabuynow.com>



### COMMENTS & SUGGESTIONS?

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