#### **RISKDOCTOR®**

**PRESENTS** 

THE TRADING **EMPRESS** 

2013

Position Dissection & Perception!



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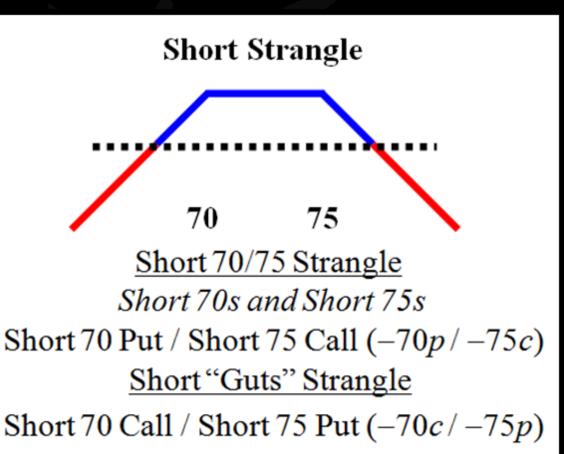
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#### Introduction:

- > Have to be fully aware of the consequences of positions before you trade anything.
- 30 Second Review of Strangles.
- 20 Minute Summary Trading Empress: Expert at Selling Short, Naked Strangles.
- Warning: What Karen does, is not for everyone "Walking Time Bombs".
- Alternatives to add proficiency offered.
- Cool concept from Tony Saliba (Featured in Jack Schwager's "Market Wizards").
- Special Offer: For First 248 New Colleagues Before Friday at Midnight.
- ➤ Links to the two original Tom Sosnoff Interviews with Karen "Super Trader" (1:16:32).



#### Quick Review Lesson: Short Strangle



An option position composed of calls and puts, usually both out-of-themoney (OTM) at two different strikes. The options are on the same stock, futures or index and of the same expiration, and both short with the quantity of calls equal to the quantity of puts (with the exception of a ratioed strangle).

For example, a short 70/75 strangle is short 1\*70 put and short 1\*75 call. A short strangle performs well during a tight trading range, decreased implied volatility or both.



#### Summary of Video 1: Karen's Strategy

- Karen initiates Short Strangles with 56 days (8 weeks) to go until expiry.
- ➤ She lets the options go worthless or covers them with 21 to 28 days left to go.
- Treats Put and Call distances differently.
- Puts shorted have 5%ProbITM 5% (probability of going ITM).
- Calls shorted have 10%ProbITM.
- ➤ Adjustments made if either side call or put reaches 30%ProbITM.
- Sets Bollinger Bands at 2 Standard Deviations.
- > Adjustments costs offset by selling more new options with same initiating criteria.



#### Summary of Video 1 (cont.): Karen's Background

- > Fulltime job for 20 years as CFO for small Brick and Mining business.
- > Traded at lunch time and monitored her account before and after work.
- Has multiple degrees.
- Started trading in 2002 with \$10,000.
- Had \$100,000 with an advisor at Merrill.
- ➤ Took "a PhD Seminar" for \$22,000 that took a year and a half.
- More Failures than Success.
- Learned from Failures.
- Karen Heard: "No one is ever going to watch your money as well as you are..."



#### Summary of Video 1 (cont.): Karenisms:

- Perseverance -- most people getting into this think it's going to be quick and easy.
- ➤ It's not quick and easy. It's difficult. It takes time.
- You have to study it. It's like learning a craft.
- You have to know the ins and outs.
- You have to practice, practice, practice.
- Paper trade.
- Do whatever you have to do.
- Every time something goes wrong, analyze it:
- Why? What did I do wrong? What can I do better next time?



#### Summary of Video 1 (cont.): Series of Fortunate Events

- ► In 2007 Karen took her \$100,000 back from Merrill guy.
- Made 50% on her money one year.
- Friends and family asked her to manage their money raising \$600,000.
- ➤ Made \$41,000,000 In the next 3 years she as a customer.
- Raised another \$40,000,000.
- Made money trading options in 2008 and 2009 even though very volatile.

Sosnoff: "You are a bigger man than me...how did you do it?"



#### Summary of Video 1 (cont.): What Karen Stopped / Started:

#### Stopped:

- Trading Stocks.
- Guessing game -- Up or Down?
- Playing Earning Season Game.

#### Started:

- Shorting naked premium -- collecting the money.
- Strategies in place to never give money back.
- Assembled Group of 6 consisting of Lawyers and CPAs -- Almost always agree.
- Management style: rarely, rarely lose any money."
- Flash Crash: "Very nerve racking -- Practiced Spanish" anticipating moving to Mexico.

  O'Hare Spread

#### Summary of Video 1 (cont.): Karen's Process

- Only one 5% to10% draw-down since inception.
- Did not always have the confidence.
- > Every day after work; applied one hour of just concentrated study night after night.
- Dedicated to study and practice and learn craft for a great payoff down the road.
- Learned over time to be patient and work on the emotional process.

Sosnoff: "Karen is proof that anyone can do this."



#### Summary of Video 1 (cont.): Karen Concludes

- Greed and fear are very strong emotional activators -- makes you do stupid things.
- Need to Build Confidence for Times of Trouble.
- Look at what dealing with When market is falling, Ask: 'How can I manage this?'
- See it as 'OK, the market is falling -- how can I take advantage of this?'
- Step back and look at the big picture.
- ➤ Karen: "You can do this it just takes patience, diligence and a lot of effort."
- Assembled Team of 5 traders and a "number cruncher".
- Manage \$160M including about \$60M in profits.
- BTW: The Merrill Lynch Adviser works for Karen now.



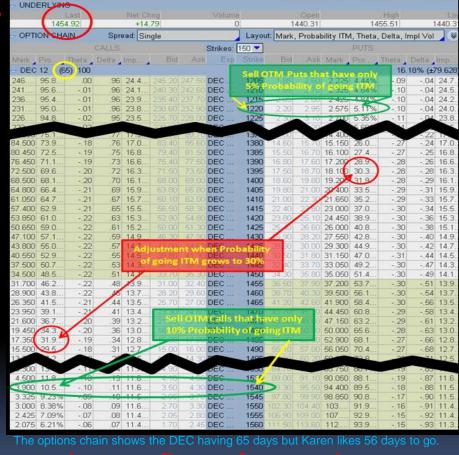
#### Summary of Video 2: Karen Reiterates

- Profits up to \$105M
- 2 Funds -- Managing \$190M.
- Still keeps things super simple:
  - Where to get in.
  - Where to get out.
  - Allocation size to each trade.
  - When to stop trading.
- > From legging Iron Condors in 3 stocks to Naked Strangle Shorting in the 3 indexes.
- When She Grew in Size, Switched from SPY, QQQ and IWH to SPX, NDX and RUT
- > Tax Advantage of 1256 Contracts for Max Tax of 28%.



#### Summary of Video 2: (cont.) Specifics

- ➤ Sell Puts 5%ProbITM & Calls 10%ProbITM.
- Withstand 2-Standard Deviation Move
- Trick ourselves / pretend market drops 100.
- ➤ Then choose put 12% lower.
- Unbalanced with regard to # of contracts.
- ▶ Balance in terms of effect on Net Liq.
- > 50% to 70% of capital at work.
- ➤ Use a mental stop of 30%ProbITM.
- > Recoup equal premium when adjusting.
- > Trades with protective bias (lota
- Flash Crash -- Covered and gave up the opportunity to profit next few months



#### Alternative Approach 1: Using Karen's Market Reasoning for BrokenWing Condor

Karen's: Short Strangles:

10 DEC 1170 Puts /1500 Calls (6.36sh Credit)

Long Passport & Standby Tickets to Mexico

\$6360ish Credit
(Unlimited Loss Exposure)

Karen has come to dislike Irons.

A BrokenWing Iron Condor:

20 DEC 1110/1170
Put Vertical (1.26ish Credit)

12 DEC 1500/1560 Call Vertical (3.17ish Credit)

\$6324ish Credit (Maximum Risk: \$113,613)

Call Side Good, Put Side Bad in this Iron.



#### Alternative Approach 1 (cont.): Using Karen's Market Reasoning for BrokenWing Condor

10 Strangles Short at \$6.36	Both (110) Call ∆ plus 40 Put ∆	Short 20 1110/1170 Put Verticals
		Short 12 1500/1560 Call Verticals
40 Contracts	Commissions RT	128 Contracts
<b>\$</b> 6,360	Best Case Scenario	<b>\$</b> 6,324
Mexico via O'Hare	Worst Case Call Side	(\$69,676)
Government Bail Out	Worst Case Put Side	(\$113,616)
(\$12,470)	Call Side Up 11 Ks Today	(\$11,160)
\$1,260	Put Side Up 11 Ks Today	\$1,260
(\$11,210)	Total Up 11 Ks Today	(\$9,900)
\$3,170	Call Side Down 12 Ks Today	\$3,156
(\$16 N2N)	Put Side Down 12 Ks Today	(\$29.250)

Total Down 12 Ks Today



(\$26,094)

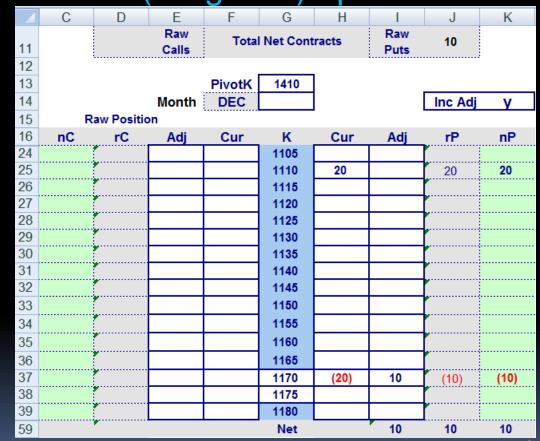
(\$12,850)

Clearing Firm Insurance is OTM Back (LongMore) Spread for Free

What is the difference between 20 Put Credit Spreads and 10 Naked Puts?

Answer: 20x10 Back (LongMore) Spread

If Long Put is Half the Price of Short Put then 2x1 is Zero. (Even-Money)



#### Alternative Approach 1 (cont.): Using Karen's Market Reasoning for BrokenWing Condor

Δ	Prob.ITM	Θ	Impl Yol	Bid	Ask	BflySm	Y-Sm			C-Mark		BflyMark	
.33	31.58%	(.23)	14.20%	16.20	17.90		1.73	16.18	.87	17.05	2.30		1445
.31	28.94%	(.21)	13.97%	14.30	15.20	.13	1.60	14.45	.30	14.75	1.40	.90	1450
.29	26.82%	(.21)	13.79%	12.60	14.10	.13	1.47	12.85	.50	13.35	1.95	(.55)	1455
.26	24.25%	(.19)	13.61%	11.00	11.80	.13	1.34	11.38	.02	11.40	1.40	.55	1460
.24	22.06%	(.18)	13.45%	9.60	10.40	.12	1.22	10.04	(.04)	10.00	1.10	.30	1465
.22	20.14%	(.17)	13.29%	8.30	9.50	.12	1.10	8.82	.08	8.90	1.20	(.10)	1470
.19	18.10%	(.16)	13.14%	7.10	8.30	.11	0.99	7.72	(.02)	7.70	1.05	.15	1475
.17	16.21%	(.15)	13.02%	6.10	7.20	.10	0.89	6.73	(.08)	6.65	.95	.10	1480
.16	14.41%	(.14)	12.89%	5.10	6.30	.09	0.80	5.84	(.14)	5.70	.80	.15	1485
.14	12.79%	(.13)	12.77%	4.30	5.50	.09	0.71	5.04	(.14)	4.90	.75	.05	1490
.12	11.23%	(.12)	12.67%	3.60	4.70	.08	0.62	4.33	(.18)	4.15	.60	.15	1495
.11	9.89%	(.11)	12.58%	3.00	1.18	.08	0.55	3.71	(.16)	3.55	.55	.85	1500
.09	8.63%	(.10)	12.49%	2.40	3.60	.07	0.47	3.16	(.16)	3,00	.35	.20	1505
.08	7.72%	(.09)	12.40%	2.20	3.10	.06	0.41	2.69	(.04)	2.65	.53	(.18)	1510
.07	6.48%	(.08)	12.31%	1.75	2.50	.06	0.36	2.27	(.15)	2.13	.15	.38	1515
.07	5.98%	(07)	12.22%	1.65	2.30	.05	0.30	1.92	.06	1.98	.50	(.35)	1520
.05	4.76%	(.06)	12.12%	1.30	1.65	.04	0.26	1.61	(.14)	1.48	.23	.28	1525
.05	4.12%	(.05)	12.12%	0.90	1.60	.04	0.22	1.35	(.10)	1.25	.25	(.02)	1530
.04	3.41%	(.05)	12.12%	0.65	1.35	.04	0.18	1.13	(.13)	1.00	.03	.23	1535
.04	3.25%	<b>N</b> (5)	12.20%	0.70	1.25	.03	0.15	.95	.03	.98	.30	(.28)	1540
.03	2.42%	(.03)	12.28%	0.30	1.05	.03	0.12	.81	(.13)	.68	(.05)	.35	1545
.03	2.48%	(.04)	18.36%	0.55	0.90	.03	0.09	.69	.04	.73	.28	(.33)	1550
.02	1.69%	(.03)	12.44%	0.15	0.75	.03	0.06	.60	(.15)	.45	(.13)	.40	1555
.02	1.97%	(.03)	12.52%	0.50	0.65	02	0.04	.54	.03	.58	.08	(.20)	1560
.02	1.73%	(.03)	12.60%	0.40	0.60	.02	0.03	.50	.00	.50	.20	(.13)	1565
.01	1.14%	(.02)	12.68%	0.05	0.55	.01	0.02	.48	(.18)	.30	(.10)	.30	1570
.01	1.39%	(.02)	12.76%	0.30	0.50			.46	(.05)	.40			1575
Δ	Prob.ITM	0	Impl Yol	Bid	Ask	BflySm	Y-Sm	AdjTV	Off	C-Mark	Y-Mark	BflgMark	Strike

- ➤ 56 Days to Go
- > SPX: 1412.97
- On 10/25/12 Close

Karen Sells OTM Calls @ 3.71 10%ProbITM

Alternatevely, Also Buy OTM Calls @ .54 Creating a Short Vertical (1.2X) @ 3.17

Adjustment when Probability of going ITM grows to 30%

➤ No-Brainer:

Short 1.2 X Call Verticals versus

Shorting Naked Calls

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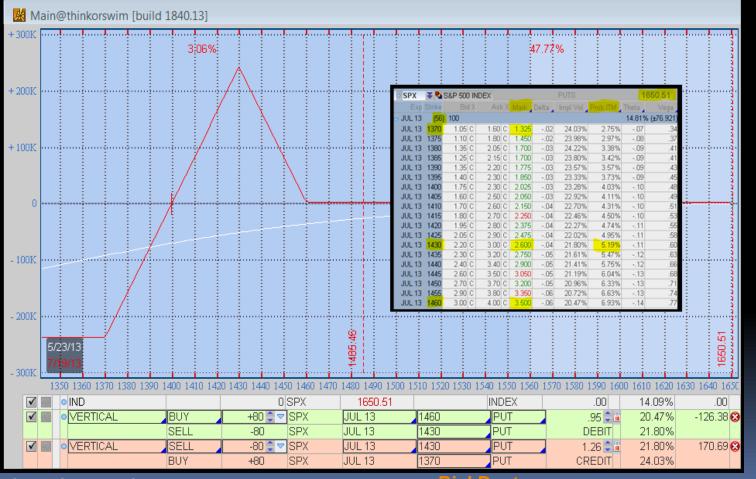
#### Alternative Approach 1 (cont.): Put Side of BrokenWing Condor

Strike	BflyMark	V-Mark	P-Mark	Off	AdjTV	V-Sm	BflySm	Bid	Ask	Impl Vol	Θ	Prob.ITM	Δ	1205	.15	0.05	3.60	(.06)	3.66	0.18	.00	3.00	4.20	25.80%	(.15)	6.91%	(.06)
1050			.88	.21	0.67			.85	.90	33.80%	(.06)	1.78%	(.01)	1210	.00	0.20	3.80	(.04)	3.84	0.18	.01	3.20	4.40	25.56%	(.15)	7.27%	(.06)
1055	.23	(0.18)	.70	(.02)	0.72	0.05	.00	.40	1.00	33.10%	(.05)	1.51%	(.01)	1215	.00	0.20	4.00		4.03	0.19	.01	3.40	4.60	25.35%	(.16)	7.63%	(.06)
1060	.00	0.05	.75	(.02)	0.77	0.05	.00	.45	1.05	32.61%	(.05)	1.60%	(.01)	1220	.30	0.20		(.02)	4.23	0.20	.01	3.60	4.80	25.15%	(.16)	7.99%	(.07)
1065	.02	0.05	.80	(.02)	0.82	0.05	.00	.50	1.10	32.43%	(.05)	1.70%	(.01)	1225	(.50)	0.50	4.70		4.43	0.21	.01	4.40	5.00	24.95%	(.17)	8.72%	(.07)
1070	(.05)	0.08	.88	.01	0.86	0.05	.00	.55	1.20	32.35%	(.05)	1.84%	(.01)	1230	.20	0.00	4.70	.05	4.65	0.22	.02	4.10	5.30	24.70%	(.17)	8.86%	(.07)
1075	.05	0.03	.90	(.01)	0.91	0.05	.00	.60	1.20	32.00%	(.06)	1.89%	(.01)	1235	.10	0.20	4.90 5.20	.02	4.89	0.24	.02 .02	4.30	5.50	24.40% 24.05%	(.18)	9.24% 9.75%	(.08)
1080	.00	0.08	.98	.02	0.96	0.05	.00	.65	1.30	31.89%	(.06)	2.03%	(.01)	1240 1245	.00 (.05)	0.30 0.30	5.50	.06 .08	5.14 5.43	0.26 0.28	.02	4.60	5.80 6.10	23.82%	(.18) (.19)	10.26%	(.00)
1085	(.08)	0.08	1.05	.04	1.01	0.05	.00	.75	1.35	31.75%	(.06)	2.17%	(.02)	1250	.05	0.30	5.75		5.73	0.20	.02	5.10	6.40	23.51%	(.19)	10.72%	(00)
1090	.05	0.00	1.05	(.01)	1.06	0.05	.00	.80	1.30	31.26%	(.06)	2.19%	(.02)	1255	.00	0.20	6.05	( 00)	6.05	0.33	.02	5.40	6.70	23.24%	(.10)	11.25%	(.00)
1095	.05	0.05	1.10	(.01)	1.11	0.05	.00	.85	1.35	30.99%	(.07)	2.29%	(.02)	1260	.10	0.30	6.35	(.05)	6.40	0.34	.02	5.70	7.00	22.96%	[.21]	11.78%	(10)
1100	(.07)	0.10	1.20	.05	1.15	0.05	.01	1.10	1.30	30.91%	(.07)	2.47%	(.02)	1265	(.05)	0.40	6.75		6.75	0.35	01	6.10	7.40	22.75%	1.21)	12.44%	(.10)
1105	.00	0.03	1.23	.02	1.21	0.06	.00	.95	1.50	30.52%	(.07)	2.53%	(.02)	1270	.00	0.35	7.10	1.00	7.11	0.36	.01	6.40	7.80	22.48%	(.22)	13.05%	(.11)
1110	.08	0.02	1.25	[.02]	1.27	0.06	.00	1.00	1.50	30.13%	(.07)	2.60%	(.02)	1275	(.10)	0.35	7.45	(.04)	7.49	0.38	.02	6.80	8.10	22.19%	(.22)	13.67%	(.12)
1115	(.08)	0.10	1.35	.02	1.34	0.06	.00	1.05	1.65	30.00%	(.08)	2.78%	(.02)	1280	.35	0.25	7.70	(.18)	7.88	0.39	.02	7.20	8.20	21.79%	(.23)	14.20%	(.12)
1120	08	0.02	1.38	(.02)	1.40	0.06	.01	1.15	1.60	29.59%	(.08)	2.84%	(.02)	1285	(.30)	0.60	8.30	.01	8.29	0.41	.02	7.60	9.00	21.67%	(.24)	15.10%	(.13)
1125	.05	0.10	1.48	.00	1.47	0.07	.01	1.25	1.70	29.44%	(.08)	3.03%	(.02)	1290	.40	0.30	8.60	(.12)	8.72	0.43	.03	8.10	9.10	21.40%	(.24)	15.72%	(.14)
1130	(.02)	0.15	1.63	.07	1.56	0.08	.01	1.35	1.90	29.41%	(.09)	3.29%	(.03)	1295	(.30)	0.70	9.30	.12	9.18	0.46	.04	8.60	10.00	21.20%	(.25)	16.74%	(.15)
113/5	(.10)	0.13	1.75	.10	1.65	0.10	.01	1.45	2.05	29.15%	(.09)	3.51%	(.03)	1300	.25	0.40	9.70	.02	9.68	0.50	.05	9.10	10.30	20.84%	(.25)	17.48%	(.15)
1140	.08	0.02	1.78	.02	1.76	0.11	.01	1.55	2.00	28.85%	(.09)	3.58%	(.03)	1305	.05	0.65	10.35	.12	10.24	0.56	.05	9.60	11.10	20.66%	(.26)	18.48%	(.16)
1145	.00	0.10	1.88	.00	1.87	0.11	.00	1.60	2.15	28.61%	(.10)	3.77%	(.03)	1310	(.10)	0.70	11.05	.21	10.85	0.61	.05	10.30	11.80	20.48%	(.27)	19.53%	(.17)
1150	.25	0.10	1.98	(.01)	1.99	0.12	.01	1.70	2.25	28.60%	(.10)	3.96%	(.03)	1315	.10	0.60	11.65	.15	11.50	0.66	.05	10.90	12.40	20.21%	(387)	20.50%	(.18)
1155	(.28)	0.35	2.33	.22	2.11	0.12	.01	1.85	2.80	28.40%	(.11)	4.50%	(.04)	1320	(.10)	0.70	12.35		12.21	0.71	.05		13.10	19.97%	(.28)	21.59%	(.19)
1160	.03	0.07	2.40	.16	2.24	0.13	.01	1.95	2.85	28.22%	(.11)	4.66%	(.04)	1325	.25	0.60	12.95	(.02)	12.97	0.75	.05	12.30	13.60	19.65%	(.29)	22.61%	(.20)
1165	(.05)	0.10	2.50	.12	2.39	0.14	.00	2.00	3.00	28.05%	(.12)	4.85%	(.04)	1330	(.05)	0.85	13.80	.04	13.77	0.80	.05	13.00	14.60	19.45%	(.29/	23.85%	(.21)
1170	.05	0.05	2 55	.02	2.53	0.15	.00	2.00	3.10	27.64%	(.12)	4.98%	(.04)	1335	.10	0.80	14.60	(.01)	14.61	0.84	.05	13.80		19.20%	(20)	25.08%	(.23)
1175	.05	0.10	2.65	(.03)	2.68	0.15	.00	2.10	3.20	27.32%	(.12)	5.18%	(.04)	1340	.05	0.90	15.50	[.01]	15.51	0.90	.05	14.70	16.30	18.97%	7,30)	26.40%	(.24)
1180	.00	0.15	2.80	(.03)	2.83	0.15	.00	2.30	3.30	27.09%	(.13)	5.45%	(.04)	1345	.05	0.95	16.45	[.01]	16.46	0.95	.06	15.60	17.30	18.74%	(.31)	27.78%	(.25)
1185	.05	0.15	2.95	(.03)	2.98	0.15	.01	2.40	3.50	26.84%	(.13)	5.72%	(.05)	1350	.10	1.00	17.45 <b>18.55</b>		17.47	1.01	.07	16.60	-	18.51%	(.32)	29.21%	(.27)
1190	(.05)	0.20	3.15	.01	3.14	0.16	.01	2.60	3.70	26.67%	(.14)	6.06%	(.05)	1355 Ctrike	BflyMark	1.10 V Mark		.00	18.55	1.08			19.4 Aak	18.29%	[.32]	30.74%	[.28]
1195	10	0.15	3.30	0.00	3 31	0.17	nn	2.70	3.90	26.39%	(1/1)	6.34%	(05)	Sulke	DITYMARK	A-Mark	L-Mark	Ull	AUL LA	A-SW	BflySm	610	ASK	Impl Vol	0	Prob.ITM	Δ

Put Side Verticals are much cheaper owing to greater Skewed Implied Volatilities.

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#### Alternative Approach 2: Use 1.2 X Call Verticals Plus Put BrokenWing Butterflies



Compare:

(10) \*1430 Puts

@ 2.53

versus

80

Put BrokenWings:

80\*1460 Puts

(160)\*1430 Puts 80\*1370 Puts

@.31 Credit

Totaling \$2480 Credit

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#### Recommendation to Karen: Using Karen's Market Reasoning for Ratio (ShortMore) Spreads

Rather than short the 1170 Puts naked, do a 1 x (2) Ratio (ShortMore) Spread with the 1205 Puts for same credit.

1105	.00	0.03	1.23	.02	1.21	0.06	.00	.95	1.50	30.52%	(.07)	2.53%	(.02)
1110	.08	0.02	1.25	(.02)	1.27	0.06	.00	1.00	1.50	30.13%	(.07)	2.60%	(.02)
1115	(.08)	0.10	1.35	.02	1.34	0.06	.00	1.05	1.65	30.00%	(.08)	2.78%	(.02)
1120	.08	0.02	1.38	(.02)	1.40	0.06	.01	1.15	1.60	29.59%	(.08)	2.84%	(.02)
1125	.05	0.10	1.48	.00	1.47	0.07	.01	1.25	1.70	29.44%	(.08)	3.03%	(.02)
1130	(.02)	0.15	1.63	.07	1.56	0.08	.01	1.35	1.90	29.41%	(.09)	3.29%	(.03)
1135	(.10)	0.13	1.75	.10	1.65	0.10	.01	1.45	2.05	29.15%	(.09)	3.51%	(.03)
1140	.08	0.02	1.78	.02	1.76	0.11	.01	1.55	2.00	28.85%	(.09)	3.58%	(.03)
1145	.00	0.10	1.88	.00	1.87	0.11	.00	1.60	2.15	28.61%	(.10)	3.77%	(.03)
1150	.25	0.10	1.98	(.01)	1.99	0.12	.01	1.70	2.25	28.60%	(.10)	3.96%	(.03)
1155	(.28)	0.35	2.33	.22	2.11	0.12	.01	1.85	2.80	28.40%	(.11)	4.50%	(.04)
1160	.03	0.07	2.40	.16	2.24	0.13	.01	1.95	2.85	28.22%	(.11)	4.66%	(.04)
1165	(.05)	0.10	2.50	.12	2.39	0.14	.00	2.00	3.00	28.05%	(.12)	4.85%	(.04)
1170	.05	0.05	2.55	.02	2.53	0.15	.00	2.00	3.10	27.54%	(.12)	4.98%	(.04)
1175	.05	0.10	2.65	(.03)	2.68	0.15	.00	2.10	3.20	27.32%	[.12]	5 18%	(.04)
1180	.00	0.15	2.80	(.03)	2.83	0.15	.00	2.30	3.30	27.09%	(.13)	5.45%	(04)
1185	.05	0.15	2.95	(.03)	2.98	0.15	.01	2.40	3.50	26.84%	(.13)	5.72%	(.05)
1190	(.05)	0.20	3.15	.01	3.14	0.16	.01	2.60	3.70	26.67%	(.14)	6.06%	(.05)
1195													
	.10	0.15	3.30	(.01)	3.31	0.17	.00	2.70	3.90	26.39%	(.14)	6.34%	(.05)
1200	(.20)	0.25	3.55	(.01) .07	3.48	0.17	.00	3.20	3.90	26.27%	(.15)	6.75%	(.05)
1200 1205	(.20) .15	0.25 0.05	3.55 3.60	()			.00 .00	3.20 3.00	3.90 4.20	26.27% 25.80%		8.75% 6.91%	(.05)
1200 1205 1210	(.20) .15 .00	0.25 0.05 0.20	3.55 3.60 3.80	.07	3.48 3.66 3.84	0.17 0.18 0.18	.00 .00 .01	3.20 3.00 3.20	3.90 4.20 4.40	26.27% 25.80% 25.56%	(.15) (.15) (.15)	0.75% 6.91% 7.27%	(.05) (.06) (.06)
1200 1205 1210 1215	(.20) .15 .00 .00	0.25 0.05 0.20 0.20	3.55 3.60 3.80 4.00	.07	3.48 3.66 3.84 4.03	0.17 0.18 0.18 0.19	.00 .00 .01	3.20 3.00 3.20 3.40	3.90 4.20 4.40 4.60	26.27% 25.80% 25.56% 25.35%	(.15) (.15) (.15) (.16)	8.75% 6.91% 7.27% 7.63%	(.05) (.06) (.06) (.06)
1200 1205 1210	(.20) .15 .00	0.25 0.05 0.20	3.55 3.60 3.80	.07	3.48 3.66 3.84	0.17 0.18 0.18	.00 .00 .01	3.20 3.00 3.20	3.90 4.20 4.40	26.27% 25.80% 25.56%	(.15) (.15) (.15)	0.75% 6.91% 7.27%	(.05) (.06) (.06)

Buy18 1205 Puts @ 3.66 and Short 36 1170 Puts @ 2.53 (18 x (36)) each for 1.40 Credit

Total premium collected: \$2520.

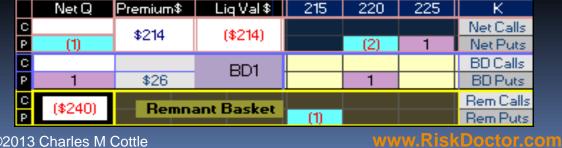
Rocket2Quality

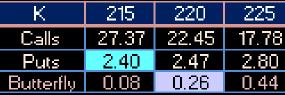
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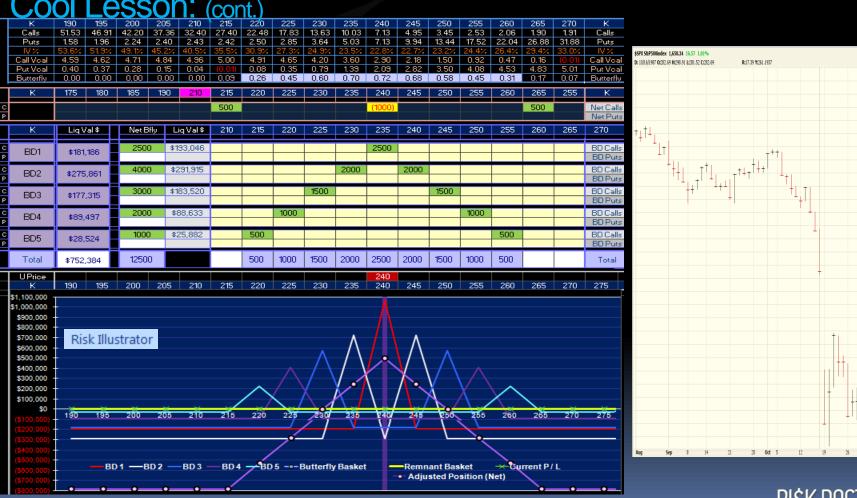
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#### Cool Lesson: A Ratio (ShortMore) Spread is Simply a Naked Option?









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### Adjustumentary

As it turns out, Mastery is like a 300 hour documentary of ongoing options living. Call it an Adjustumentary. These were all trades and position adjustments by retail traders (mostly men and women between the ages of late 20s to early 80s) who make most of their income by trading options. Basically, trading options is their favorite hobby.

It's amazing to see that those who came before you created some of the most valuable lessons and options trading content available on the internet. The students created all the content. They participated in actual live trading, using their own accounts, and shared all the ongoing position adjustments complete with thousands of screenshots assembled in (the no longer post-able) RiskIllustrated forums. I personally participated in 99% of the discussions, managed all the imagery, edited, expanded all abbreviations, punctuated, and translated everything into common jargon.

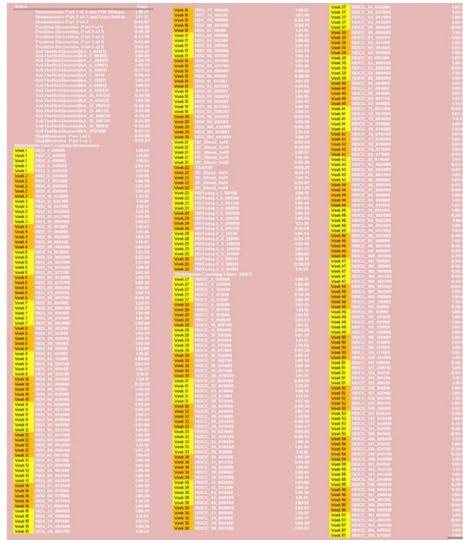
Almost every position accompanies old school interpretation, dissected and redissected for ultimate transparency until the trade was liquidated or the discussion ended with vividly obvious conclusions to be drawn.

Come trade vicariously with us and relive the fortunes and misfortunes regarding NFLX, GLD, AAPL, GOOG, QQQQ and FSLR between 2005 and 2012, where markets were markets and people were just like you.



I probably made the final post on about 90% of the threads.





Every video has been re-mastered to stream for easy access on any device including Smart Phones, PCs and MACs.



# Practically every video has RiskIllustrated.com Forum threads to reveal a bigger picture



#### **Options Trading Testimonials**

"We are great at mathematics but lack your kind of expertise and we are trying to merge both for an automated Market Maker platform acting in milliseconds and exposing OTC options in a new type of electronic market place. We have everything related to our work finished after 9 years of research and development and are left with some bits and pieces. Your knowledge is absolutely the best I have ever come in touch with related to options and especially its hidden realities."

by Dejan Shabacker, Chief Quantitative Analyst Stock Robotics AB SWEDEN

"Charles Cottle's book is required reading for the serious options trader. You'll never look at options the same way again. Learn to think like a seasoned floor trader. Options Trading: Three Dimensional."

by Joseph Sellito, Director, Retail Derivatives, E\*Trade Securities LLC (at time of Book release) Now at Susquehanna

"Charles Cottle, aka the Risk Doctor, is one of the smartest folks in the business. I wish there were more people in our industry as smart as you. It would make my job a lot easier".

by Alex Jacobson, Vice President, Education, International Securities Exchange (ISE). Now at Schwab



#### Options Trading Testimonials (cont.)

"Studying with Charles is a lot like learning from your father: He'll challenge you constantly, always telling you what you need to hear, and all the while you'll never question whether he's holding anything back or his commitment to your ultimate success. Short of training on an actual trading floor, there's simply no better way to learn, and few, if any, more qualified to teach."

by John D., RiskDoctor Coaching Clinic student

Charles, I must confess, you are awesome. The light bulb has gone on for me and I am humbled and grateful. Thanks for sharing your hard work and knowledge with us. by Manny E., MA

"I am in the process of reading your book that I found very interesting and surely the best book I have ever had on options. It is exactly what I was searching for; it is so far from the Hull and others "full of formulas" books I have been through . I take so much pleasure while reading it and sometimes so much pain when I realize the mistakes I was doing while trading."

by Anthony S., FRANCE

"Charles, Just want you to know these RDCC sessions are fantastic! Continually illuminating! Thanks!" by Dr. Murray W., New York



#### Options Trading Testimonials (cont.)

"Charles I am at [competitor's event]: It is in events like these that my Respect & Admiration for you Escalates. I become aware, once again, of how far you have taken us. I feel a sense of gratitude for all your efforts. Thank you Charles. Henry"

by Henry Olivares de Lachica

Hi Charles, I just want to let you know I think your book is great. It has already helped me adjust a trade, albeit simplistically, to capture profit, so in that respect it has paid for itself. Though I first started reading about options sometime back, I did not really start to get an education in them until recently. Your book was a BIG step forward, very enlightening. At some point I would like to take your seminars, but before doing that, I want to work through your book several times and use the material on your forums to get a better understanding of the concepts you present. Thanks for the great site and book.

by Charles W, Pennsylvania

Charles, Your book, Options Trading: The Hidden Reality", is a book that will accompany me to the heavens some day (hopefully!). I do not exaggerate when I say that the book is an "Options Talmud". It adds to the inner, the core understanding of the very financial concept in general, not to the usual "whats and whens", but to the very elusive hows and most importantly – whys.

by Alex C, Nevada, TSAASF Attendee





#### Options Trading Testimonials (cont.)

I sincerely enjoyed this primer on synthetics and am finally getting how the knowledge could be beneficial. Thanks so much for sharing it with people!

by Daren D, Illinois

I am going through RD2 and up through hour No. 12. I thought I was moderately educated on options but this has improved my knowledge 10 fold. Perhaps add another zero on that. GREAT INFO.

by Greg D, RD2 Customer

'Since I have been a derivatives trader, there is no one who has given me as many ideas about trading concepts as the author of Options: Perception and Deception. Besides teaching me new ways to scrutinize positions and her risk profiles, Charles Cottle taught me how to learn from the markets. This book provides the reader with deep insights into options trading. It is exciting, inspiring, and far from being dry.'

by Olaf Pilz, West Deutsche Landesbank, Dusseldorf

'Charles explains strategies and risk in ways that most traders today have never imagined. If you're managing an options position by deltas, gammas, vegas, and thetas alone, Charles shows that imperfections in the models hide certain risks. A trader must understand his or her position beyond the popular measures of risk'.

by Thomas R Preston, thinkorswim.com





#### YouTube Video Links: Interviews with the Trading Empress

#### Trader - made \$41 million profit in 3 years option trading

Karen the Super Trader made \$105M. Interviewed by Tom Sosnoff of Tasty Trade -- May 31st, 2012 (24:55)

#### OPTION TRADER makes \$105MM PROFIT in the NDX, SPX & RUT - Her STORY Uncovered

Interviewed by Tom Sosnoff of Tasty Trade -- October 16th, 2012 (51:37)



## For access to: The Trading Empress and \$1000 worth of free video courses, please go to:

#### www.vimeo.com

https://vimeo.com/ondemand/riskdoctorarchives

Music: ©2012 "As She Sleeps" Anthony Mazzella



