

RARE TANGIBLE ASSETS... DIVERSIFY OFFSHORE & TAP INTO THE ASIAN BOOM

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Preferred Client Relations

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Worldwide Collector Base – Asia

- vast numbers
- younger age group
- increasing use of internet
- compulsive collectors



Record Prices - Asia



Queen Victoria
1904 6d IR Official
Penny Red (Plate 77)
unique in private hands
£550,000
237,900

- **Great Britain**
Stanley Gibbons sells most expensive
single Great Britain stamp

Record Prices - Asia



China 1897 Revenue
HK\$2.6m / \$324,000

The Whole Country Is Red
HK\$3.7m / \$475,000

- **Great Britain**
Stanley Gibbons sells most expensive single GB stamp
- **China**
three world records in 2010

Record Prices - Asia



- **Great Britain**
Stanley Gibbons sells most expensive single GB stamp
- **China**
three world records in 2010
- **India**
two world records in a year

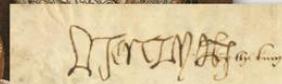
India 1854
Mahatma Ghandi
4 annas Inverted Head
10P "Service"
£105,0000
£126,0000

Record Prices - Asia

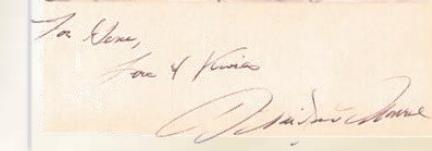


Hong Kong
1864 96c Olive Bistre
unique block of four
£750,000

- **Great Britain**
Stanley Gibbons sells most expensive single GB stamp
- **China**
three world records in 2010
- **India**
two world records in a year
- **Hong Kong**
“Crown Jewel” sets **world record** in 2011



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London
Channel Islands
Hong Kong
Singapore

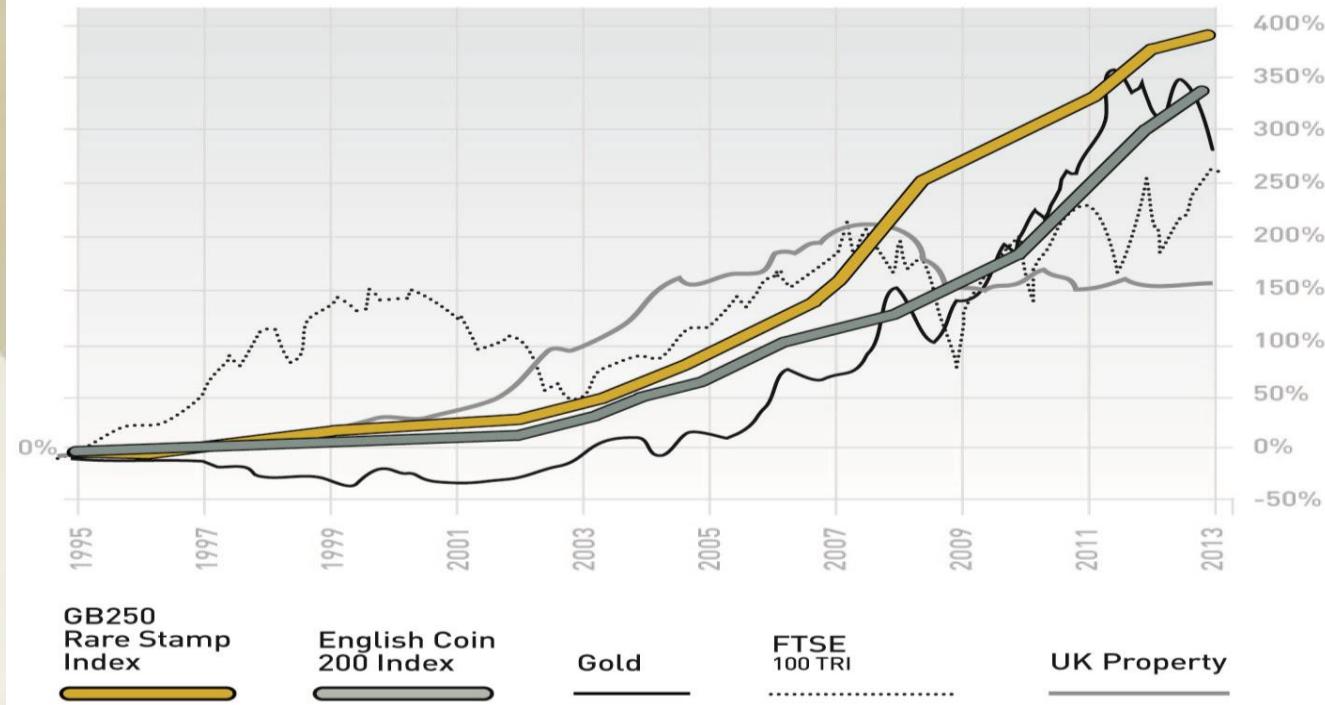


North American
Representative



Index of Rare Stamps

Performance of Stanley Gibbons GB250 Rarities Index and English Coin 200 Index vs. Stock Markets, UK Property and Gold



Why Stanley Gibbons?

- Expert advice and guidance
- Lifetime guarantee of authenticity
- Dedicated investment department: London ◦ Hong Kong ◦ Singapore ◦ Channel Islands
- No fees or management charges, free storage
- Public company – debt free



Why Invest In Rare Stamps?

- backed by Stanley Gibbons
- assistance & expertise
- **free storage & insurance**
- **no management fees or charge**



Flexible Trading Portfolio

- Buy, Trade Up or Sell for Maximum Returns
- individual portfolio of rare collectibles
- no minimum holding period: add to portfolio, sell and take profits or reinvest
- typical investment \$75,000
- no annual charges or management fees
- free storage & insurance



Flexible Trading Portfolio

EXIT OPTIONS:

- SG will market and sell at current catalogue value
- Sell at SG Auction
- SG purchases at 75% of current catalogue value
- Private Sale
- Retain Stamps



A Diversified Portfolio - British stamps



1840 Penny Black
(plate 7)

1995	2010	% increase
£3,250	£11,000	238%

A Diversified Portfolio - British stamps



1914 1/2d
Cyprus Green

1995	2010	% increase
£3,250	£11,000	238%
£1,750	£8,000	357%

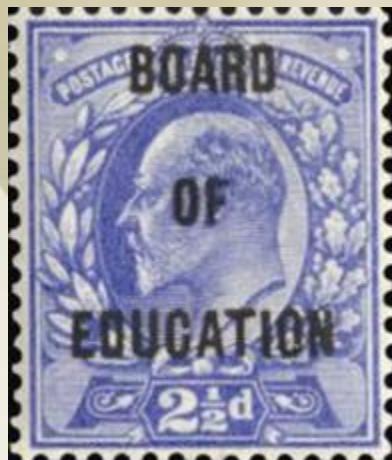
A Diversified Portfolio - British stamps



1880 2 shillings Brown

1995	2010	% increase
£3,250	£11,000	238%
£1,750	£8,000	357%
£6,500	£20,000	208%

A Diversified Portfolio - British stamps



1902 Official 2½d
Board of Education

1995	2010	% increase
£3,250	£11,000	238%
£1,750	£8,000	357%
£6,500	£20,000	208%
£500	£4,000	700%

A Diversified Portfolio - British stamps



1961 6d Parliament
(gold omitted)

1995	2010	% increase
£3,250	£11,000	238%
£1,750	£8,000	357%
£6,500	£20,000	208%
£500	£4,000	700%
£300	£2,000	567%

A Diversified Portfolio - British stamps



19% per annum
over 15 years

1995	2010	% increase
£3,250	£11,000	238%
£1,750	£8,000	357%
£6,500	£20,000	208%
£500	£4,000	700%
£300	£2,000	567%
£12,300	£45,000	266%

A Diversified Portfolio

- China stamps



24% per annum
over 6 years

2006	2012	% increase
£2,620	£4,900	87%
£850	£3,500	312%
£1,300	£7,000	438%
£800	£4,750	494%
£350	£2,400	586%
£900	£2,250	150%
£6,820	£24,800	264%

Six Steps To Invest

- Decide on amount: \$75,000 average (\$15,000 minimum)
- Instruct Stanley Gibbons: Application Form, proof of ID and address
- View Portfolio on-line and discuss if necessary
- Wire funds to Stanley Gibbons' bank
- Contract, Invoice, colour scans of Portfolio sent by post
- View Portfolio valuations securely on-line



Action to Take

**REGISTER TO WIN A
1/10-OUNCE GOLD EAGLE OR A PENNY
BLACK STAMP**

- Visit with us at our booth
- Keep up-to-date



Contact Us



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