HOW TO CREATE LASTING CHANGE

THE TEAM TRAINING INSTITUTE

NAME	DATE

Team engaged in this process.
People support what they help create!

Opportunity

(ex: Pre-appting, Recall, Recare, Fluoride, Case Acceptance, AR % past due, referrals, reviews, etc)

Measure (What is Score or number?)

Benchmark (What is the range of scores- good to bad?)

Identify Opportunities (Where are weak? Easiest opportunity for fastest return.)

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Set Goal (Team)

Create a plan (Team)

Monitor progress

Celebrate success! (Focus on what they are doing right now what is going wrong)