

HOW TO LOCKDOWN YOUR CONDO IN AZUL PARAISO

STEP 1: DEAL OPENS

[Bookmark this Link.](#)

On Thursday, September 29, at 1 p.m. ET [this inquiry page](#) will go live.

That's when you input your name, email address, and phone number and hit send. I will send you an email reminder as well with the subject line "**Azul Paraiso: Deal Open.**"

Let me be clear:

At 1 p.m. ET on Thursday, September 29, this inquiry page will go live, and you can act on this deal.

I would recommend you also add [Thursday, September 29, 1 p.m. ET](#) to your calendar so you ensure you don't miss this deal.

STEP 2: CALL THE CUSTOMER CARE TEAM

Once you've successfully sent your contact details you will receive an auto-response email with the phone number of the customer care team. **Call this number.**

The customer care team will take your call and register your name on the Call-Back List. You need your name on this list to get a call back from a dedicated advisor from Smart Money Homes in order to reserve a condo. Names are put on this List in the strict order that they are received. And all call backs from the dedicated advisors will be in the strict order that names appear on this Call-Back List.

So, the sooner you call, the sooner you'll speak with a dedicated advisor.

Please be patient and be mindful that there's no benefit to ringing multiple times. This process is in place to ensure as high a level of fairness and transparency as possible.



STEP 3: RESERVE YOUR CONDO

Once your name is on the list a dedicated advisor from the developer's team will call you as soon as they can. Typically, this is within 24 hours.

They can help you reserve your preferred condo with a refundable \$5,000 deposit.



STEP 4: ASK YOUR QUESTIONS

Ask your advisor any questions. They can also help you understand the following schedule:

- \$5,000 refundable reservation deposit.
- \$5,000 once you sign your purchase agreement, plus \$310 escrow fee (this is to protect you, which I explain below).
- Your advisor will highlight the payment plan schedule and details on the developer financing at this time as well.



STEP 5: RETAIN YOUR ATTORNEY

I always recommend using a local attorney to help you carry out your own due diligence when buying overseas.

In Costa Rica, I use Gonzalo Viquez. Gonzalo follows in his father's footsteps as an attorney, he's well connected, and has many years' of experience helping foreigners with real estate transactions. Gonzalo will make the process smooth, easy, and hassle-free for you.

As a *RETA* member you are entitled to a 15-minute introductory call with Gonzalo, which your dedicated advisor can help you to arrange.

Or you can contact Gonzalo directly by email at:
costaricanlegaladvice@gmail.com.

Once you complete your introductory call Gonzalo will send you instructions on retaining his services.



STEP 6: SIGN YOUR PERSONALIZED CONTRACT

Once your attorney gives you the green light on your personalized contract, you can sign it electronically using DocuSign. Your advisor will explain this process to you if you haven't used it before.

DocuSign is a very convenient way of signing a contract digitally and is legally recognized in Costa Rica.

Once you sign your contract, you'll only pay an additional \$5,310 [\$10,310 total], until the developer has some final paperwork in place.

Please note, both of your payments (\$10,310 total) will be held in a U.S. based escrow account. The \$310 is a small fee associated with the escrow service but it's a safe and secure way to protect your deposit—the \$10,000 will only be released to the developer when he has finalized the paperwork for the project by a set date. You need to make sure this is reflected in your contract.)

That's it! You are now a proud owner in Azul Paraiso!

