



## Optimized Security Implementation for Today's Aggressive and Ever-Changing Threat Landscape

Today's IT security risks are dangerous, dynamic and expensive — especially for businesses who don't have the right security in place. Businesses need and deserve the best security for modern threats at the lowest total cost of ownership. Help customers prevail against today's fast-paced and aggressive threat environment utilizing Ingram Micro's Security Solution Implementation Services. Through Ingram Micro Link Preferred Service providers, your customers have access to certified experts and cutting-edge security best-practices to ensure an effective and efficient security solution implementation.

### Service Overview

Extend your clients' IT security team and technology investment. Our specialized team of security experts can help clients meet the needs of their organization integrating a holistic defense strategy that aligns people, processes and policies. Whether planning a new security solution install or proactively protecting their company from advanced threats introduced by new communication, collaboration and mobility technologies, we have the expert resources to help.

### Remote Discovery Services

Designed to help customers understand where they are with their current or new security solution purchase. It helps them to understand their goals and objectives as well as provide them with additional functionality to maximize the ROI of their investment.

### Professional Services

Provide value to your clients' network and security projects. Our team of experts can aid in designing, integrating and supporting client networks.

### Consulting Services

Certified Engineers are available for up to 8 hours via online meeting or telephone conference to engage with their operations team and review their current knowledge and product environment.

Service providers also offer Supplemental Support Services (SSS), designed to provide easy access to custom professional services in a 16-hour block of time. SSS can be used for break-fix issues, post-installation tuning, policy management or identification/fixing of any weak points in their monitored environments.

### Reseller Benefits

- Drive successful implementation and rapid return on investment to build "trusted advisor" relationship with customer
- Grow your business and drive higher margins by providing clients with a broader range of services
- Flexibility to augment your own technical bench according to your customer's budget and schedule
- Leverage the expertise of vetted and approved partners and providers

### INGRAM MICRO PROFESSIONAL & TRAINING SERVICES

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#### Learn more:

[www.ingrammicro.com/ptsplaybook](http://www.ingrammicro.com/ptsplaybook)

#### Order services:

[www.ingrammicrolink.com](http://www.ingrammicrolink.com)