IngramMicro
FlexiblePayment Solutions™

Enabling Your Technology Sales

YES

Give your customers the work from home technology they need today, on a budget they can afford now. These three programs are available today through Ingram Micro Flexible Payment Solutions.

90 Days Same as Cash

Your customer has 90 days to decide whether to lease or pay cash. They make two standard payments based on the selected term. By the end of the third month (or 90 days), they can continue making monthly payments for the reminder of the stated term, or pay off the balance of the equipment.

Pros: Monthly payments go towards the lease.

Cons: You take a 5% discount on funding.

DETAILS:
- $10,000 minimum
- FMV or $1 buyout lease
- You take 5% discount

Example: $30,000
Month 1: $627
Month 2: $627
Month 3 Decide:
a) Purchase for $28,746
b) Pay $627 for 58 more months

Future Funds

During months 1–6 of the agreement, the monthly payment amount is 1% of the equipment cost. Then they decide—pay the original equipment cost or convert to a standard lease agreement.

Pros: Six months to make a decision.

Cons: Total cost long term is higher.

DETAILS:
- $25,000 minimum
- FMV or $1 buyout
- Customer makes all six payments

Example: $30,000
Months 1–6: $300
Decide:
a) Pay $627 for 60 months
b) Pay $30,000

Baker's Dozen

The monthly payment is the equipment cost divided by 12, and customer makes 13 payments. Two payments due in advance. Your customer owns the equipment after the 13th payment.

Pros: Simple calculation.

Cons: Two payments required in advance.

DETAILS:
- $5,000 minimum
- Lessee makes 13 payments
- Two payments in advance
- $1 buyout lease

Example: $30,000
$30,000/12 = $2,500
Make 13 payments at $2,500

DETAILS: • Subject to credit approval. • One-time origination fee • Valid through September 30, 2020 • Special lease documents required • Contact Ingram Micro FPS for rates • Taxes not included in examples

sales@ingrammicrofps.com (844) 360-3899

INGRAM MICRO

IM FPS April 2020 Promotional Offers