

Wednesday, 1st July 2009

To whom it may concern,

This is to confirm that we recently engaged the services of PK Property & Search Negotiators Pty Ltd to obtain our first property purchase. We are Australian residents but currently live and work overseas.

We are very happy with the service that they provided, both from a results and customer experience perspective, and recommend them to anyone who has similar services need. They were able to secure and negotiate a strategic property in a very tight market, for \$15,000 less than the original asking price.

For anyone buying their first property or deciding whether to use a buyer's agent, the following pointers from our experience may be relevant:

- Peter and Marie from PK Property & Search Negotiators worked as a closely knit team and kept us informed of every aspect of the 'hunt' as it progressed.
- Peter and Marie handled all the details of the search and spared us the tedious searches, legwork and paperwork. Since we ourselves are time poor and located abroad, this made the difference between us 'getting something' and not being able to find anything. For our search this was especially true because of the fact that the premium properties were being snapped up off the market just days after becoming listed.
- Peter and Marie's process draws from a long history with real estate and the Sydney area. For the house buying process, they collectively own experience which is possibly thousands of times greater than our own. As such, our house selection process simply bypassed many simple first-timer mistakes that we would have unwittingly made by trying to have done it ourselves.
- Peter and Marie are friendly and helpful people. At the beginning of the process I knew virtually nothing about house purchasing, but they patiently answered all our questions (even the dumb ones) and went to great lengths to increase our understanding about the industry. This was refreshing and we appreciated the fact that they worked to our schedule rather than trying to rush us through.
- Peter and Marie work with a no-nonsense, hard-hitting, goal scoring solicitor in Chatwood (Jennifer E Darin). This relationship and trust network made the whole end-to-end process incredibly efficient.

W.J.