

The original documents are located in Box 24, folder “White House "Think Tank" Session on Minority Business Development, March 14, 1975 (3)” of the Stanley Scott Papers at the Gerald R. Ford Presidential Library.

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Mechanics and Farmers Bank

Durham, North Carolina

JOHN H. WHEELER
PRESIDENT

27702

February 28, 1975

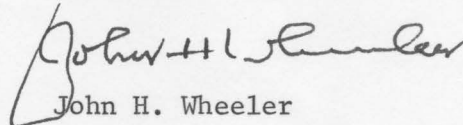
OK

Dear Mr. Scott:

This will acknowledge your letter of February 26 inviting me to the "Think Tank" session with the top Government officials to be held on March 14.

I regret very much that it will not be possible for me to attend this important meeting.

Sincerely,

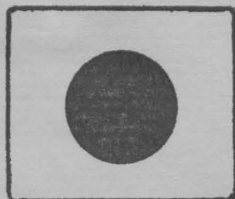

John H. Wheeler

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D. C.



WASHINGTON BLACK ECONOMIC UNION DEVELOPMENT CO.

INCORPORATED



1900 L Street, N.W., Suite 301-2
Washington, D.C. 20036

202/466-2312

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Executive Director

Frank Washington

February 28, 1975

Mr. Stanley S. Scott
Special Assistant
to the President
The White House
Washington, D.C. 20500

Dear Mr. Scott,

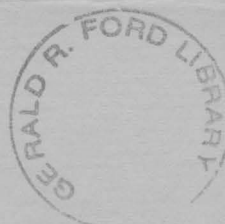
It is both an honor and a pleasure to be invited to participate in a "Think Tank" session with top Government officials at The White House on Friday, March 14, 1975, at 12:30 p.m. regarding participation of minorities in the private enterprise system.

This will inform you that I shall be delighted to attend this session.

Sincerely,

Gerie Gilliard Hartsfield
Gerie Gilliard Hartsfield
Assistant Director

GGH;mag





COMMONWEALTH OF VIRGINIA
OFFICE OF THE GOVERNOR

Office of Housing
E. A. Ragland
Executive Director

February 28, 1975

OFFICE OF HOUSING
1033 James Madison Building
109 Governor Street
Richmond, Virginia 23219
Telephone (804) 770-7891

Mr. Stanley S. Scott
Special Assistant to the
President
The White House
Washington, D. C.

Dear Mr. Scott:

I wish to thank you for the invitation to participate in the "Think Tank" session at the White House on Friday, March 14th. I will be present with a position paper.

There has always been an importance for Federal effort to assist minority business development, but today it has become a must to see that such Federal efforts produces the maximum success. With a sick economy and higher than the national average unemployment of minorities mandate special attention to this subject.

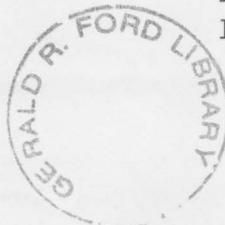
Again, I thank you for the invitation.

Sincerely,

E. A. Ragland

E. A. Ragland
Executive Director

EAR/mar



THE WHITE HOUSE

WASHINGTON

March 4, 1975

MEMORANDUM FOR: PAUL O'NEILL
WALTER SCOTT

FROM: STAN SCOTT *JS*

SUBJECT: Minority Business Development
Organizational Analysis Meeting, March 14

Just a reminder that we look forward to your participation in the March 14 meeting requested by OMB and scheduled by our office as outlined in the attached letter to 150 Minority Business Development representatives. It would be helpful if Jim Lynn would provide the "think tank" session with a 5-10 minute opening statement on the purpose of the meeting. A draft of the suggested schedule is attached.

Comment: _____

Attachment



WHITE HOUSE "THINK TANK" SESSION

MINORITY BUSINESS DEVELOPMENT ORGANIZATIONAL ANALYSIS

MARCH 14, 1975

1:00 p.m.

~~Introductions~~
Opening Remarks

Stanley S. Scott
Special Assistant
to the President

1:05 p.m.

White House
Public Liaison

William J. Baroody, Jr.
Assistant to the President

(Format below: 15 mins. presentation, 30 mins. Q & A)

1:10 p.m.

Minority Business

Walter Scott

~~Development Overview~~

Associate Director for
Economics and General Government,
Office of Management and Budget

Study Summary

1:55 p.m.

~~OMB Analysis -
Overview~~

Paul O'Neill
Deputy Director
Office of Management and Budget

2:40 p.m.

~~SBA Policy
Overview~~

Thomas S. Kleppe
Administrator
Small Business Administration

3:25 p.m.

~~OMBE Policy
Overview~~

Alex M. Armendaris
Director, Office of Minority
Business Enterprise
Department of Commerce

4:00 p.m.

Interagency Council
Minority Business
Enterprise

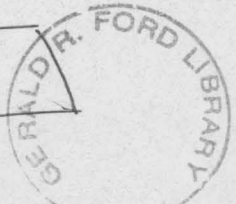
John K. Tabor
Under Secretary
Department of Commerce

CARL Hystad

*Paul O'Neill
Wally Scott*

Lynn Mays

9:30 A.M.



SCOTT LETTER RE THINK TANK

THE WHITE HOUSE

WASHINGTON

February 26, 1975

Dear /s/

President Ford recently stated that an important objective of his Administration would be assistance to disadvantaged minorities to further allow their participation in the economic benefits of the private enterprise system.

On behalf of the President, we extend to you an invitation to participate in a "Think Tank" session with top Government officials here at the White House on Friday, March 14. The purpose of this session is to obtain your views on the attached paper. Please schedule your arrival for 12:30 p.m., Room 450, Old Executive Office Building.

We encourage you to bring a prepared position paper with your recommendations and suggestions in this important area.

RSVP to my office by March 10 -- 202/456-2587.

Sincerely,

Stanley S. Scott
Special Assistant
to the President

Cut 2/25/75 - ckb
Proofed mah/ckb

///s///
/////////
/////////
/////////
/////////
/////////

Enclosure: ^{etc} Minority Business Development Organizational Analysis

SSScott:hc:/s/



Minority Business Development
Analysis of Organizational Options

Background

The Federal efforts to assist minority business development have been expanded substantially during the past six years. New programs have been initiated and existing programs have been greatly expanded.

This program expansion has occurred within several Federal offices, including the Department of Commerce and a number of program offices in the Small Business Administration.

This has raised questions of whether it may be desirable to revise the existing organizational arrangements for managing these programs. Some observers of the programs have expressed the opinion that the programs could be more effective if they were consolidated under one manager. There have been a variety of suggestions for other possible changes in the organization arrangement for the programs.

The President recently requested all agencies to examine opportunities to improve the effectiveness of the minority business development programs and to identify additional means of assisting minority businesses. As part of this review effort, the Executive Office of the President is working with the agencies to examine possible changes in the organizational responsibilities for these programs.

The views of minority businessmen and minority interest groups are being solicited, along with the suggestions of the Federal agencies and the Congress, regarding possible organization changes.

Your analysis of possible organizational options would be appreciated. It is suggested that your analysis cover the following points, at a minimum.

Some Alternatives for Analysis

- A. Consolidate the OMBE programs with the SBA programs, under SBA management.
- B. Consolidate the SBA programs with the OMBE programs, under the Department of Commerce.



- C. Maintain the separate OMBE and SBA programs, but change the organizational arrangement of those programs within SBA and Commerce.
- D. Establish a new, comprehensive, minority business program in SBA (or in Commerce) to replace the existing programs.
- E. Consolidate direct Federal assistance for minority business development in SBA; redirect the OMBE program to focus on stimulating non-Federal actions to promote minority business development.
- F. Maintain the current organizational arrangement.

Other alternatives may be proposed, as you wish.

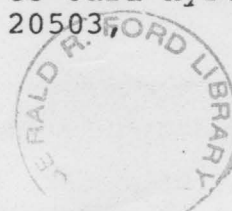
Analysis

The analysis of alternatives should cover the following points, to the extent possible:

1. To what extent is the alternative likely to alleviate the problems which you believe exist in administering the current programs?
2. ~~What other program benefits might be obtained from the alternative?~~
3. What program disadvantages or costs might result from the alternative?
4. What impact, if any, would the alternative have on the other programs and responsibilities of the agency?
5. What personnel and administrative problems would likely be encountered in implementing the alternative? This should include problems of agency reassignments, availability of staff expertise, changes in field office structure or operations, etc.

In considering the alternatives, it should be assumed that legislation will be requested as needed to provide the necessary authorities; existing legislative restrictions or authorities should not be a factor in analyzing the alternatives.

Any questions regarding the study may be directed to Carl Hystad, Office of Management and Budget, Washington, D.C. 20503, telephone 202-395-4634.



**NATIONAL
INSURANCE
ASSOCIATION
2400 South
Michigan Avenue
Chicago, Ill. 60616
842 - 5125**

March 7, 1975

Mr. Stanley Scott
Special Assistant to the President
The White House
Washington, D. C.

Dear Stan:

Thanks for the invitation to attend the think tank session on the government's delivery system for aid to minority enterprise. Unfortunately, I got myself made chairman of a group that is welcoming the first Black president of a four-year college in Illinois on March 14, and had to decline. Your assistant kindly promised to have Maceo A. Sloan, president of NIA invited.

This is a tremendous opportunity for thinking people to impact positively on national policy toward minorities. I have some strong notions which I have shared with Maceo Sloan. He will, of course, present NIA's official position.

Let me bring up another subject and ask for your good counsel and support. Mr. Sloan has invited Vice President Rockefeller to address our annual meeting in Memphis, July 23. The bid was sent through the vice president's press office as we were advised. Several weeks have passed with no reply forthcoming. How might we move to get a reply that hopefully will be affirmative?

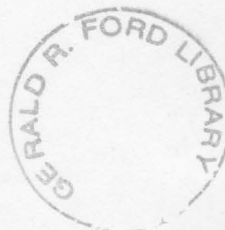
Thanks for your cooperation. Have a good conference.

Cordially,

Charles A. Davis

Charles A. Davis
Executive Director

CAD:mlo



GENERAL MOTORS CORPORATION
GENERAL MOTORS BUILDING
DETROIT, MICHIGAN 48202

ABRAHAM S. VENABLE
DIRECTOR
URBAN AFFAIRS

March 12, 1975

Mr. Stanley Scott
Special Assistant to the President
The White House
Room 179 - Executive Office Bldg.
Washington, D.C. 20501



Dear Stan:

This is to advise that last minute complications here at General Motors will prevent my attending the White House "Think-Tank Session" to be held on March 14th at the Executive Office Building.

Unfortunately, we are besieged with so many problems that I find it impossible to reschedule several crucial meetings that have been pending for some time.

As stated earlier, I am very pleased that you took the initiative in calling this meeting and while I have not forwarded a position paper regarding the "Minority Business Development Organizational Options", I have discussed the matter in considerable detail with representatives of the National Business League and concur fully in their conclusions.

You have my sincere wishes for a successful meeting and you can certainly count on my future support in this most noteworthy effort.

Sincerely,

A handwritten signature in cursive script, appearing to read "Abraham S. Venable".

cc: Berkeley Burrell

WHITE HOUSE "THINK TANK" SESSION
MINORITY BUSINESS DEVELOPMENT ORGANIZATIONAL ANALYSIS

MARCH 14, 1975

OPENING STATEMENT

BY

STANLEY S. SCOTT, SPECIAL ASSISTANT TO THE PRESIDENT



GOOD AFTERNOON....WELCOME TO WASHINGTON.....WELCOME
TO THE WHITE HOUSE. ON BEHALF OF THE PRESIDENT, I WOULD
LIKE TO PERSONALLY THANK YOU FOR YOUR ATTENDANCE AND
PARTICIPATION IN THIS "THINK TANK" SESSION ON MINORITY
BUSINESS DEVELOPMENT. THIS UNPRECEDENTED SESSION, IN
MY VIEW, REPRESENTS A TREMENDOUS OPPORTUNITY FOR
CONCERNED AMERICANS TO IMPACT POSITIVELY ON NATIONAL
POLICY TOWARD MINORITIES. I WOULD LIKE FOR YOU TO KNOW
THAT THOSE OF US WORKING IN THIS ADMINISTRATION SEE THIS
SESSION AS SOMETHING MORE THAN JUST AN EXERCISE IN RHETORIC.
PRESIDENT FORD, AS MANY OF YOU IN THIS AUDIENCE ARE AWARE,

ISSUED A STATEMENT TO DEPARTMENT AND AGENCY HEADS LAST DECEMBER... STRESSING THAT AN IMPORTANT OBJECTIVE OF HIS ADMINISTRATION WOULD BE ASSISTANCE TO MINORITIES TO FURTHER ALLOW PARTICIPATION IN THE ECONOMIC BENEFITS OF THE PRIVATE ENTERPRISE SYSTEM.

IN THAT STATEMENT, THE PRESIDENT ADDED: "DURING THIS DIFFICULT ECONOMIC PERIOD, MANY MINORITY BUSINESSES ARE PARTICULARLY VULNERABLE. THEY NEED EVERY HELP THE GOVERNMENT CAN REASONABLY PROVIDE. IT IS ESPECIALLY IMPORTANT, THEREFORE, THAT YOUR AGENCY LOOK FOR EVERY APPROPRIATE OPPORTUNITY FOR MINORITY BUSINESSES TO PARTICIPATE IN GOVERNMENT PROGRAMS AS CONTRACTORS, SUBCONTRACTORS, BANKERS, ETC., AND THAT MANAGEMENT, TECHNICAL AND FINANCIAL ASSISTANCE BE PROVIDED WHENEVER FEASIBLE." ALL WELL AND GOOD. BUT WHY THIS MEETING TODAY?

SIMPLY BECAUSE THOSE OF US IN GOVERNMENT WOULD BE THE FIRST TO ACKNOWLEDGE THAT WE DO NOT HAVE ALL OF THE



ANSWERS TO MANY OF THE AGE-OLD PROBLEMS YET TO BE
RESOLVED. HOWEVER, THERE IS MORE TO IT THAN THAT.

ALL TOO OFTEN GOVERNMENT DECISIONS AFFECTING THE
HOPES AND ASPIRATIONS OF MILLIONS OF AMERICANS ARE MADE
HERE IN WASHINGTON WITHOUT INPUT FROM LARGE SEGMENTS
OF THE POPULATION THAT THESE FEDERAL DECISIONS ARE INTENDED
TO ASSIST.

WITH THIS VIEW IN MIND, THE OFFICE OF MANAGEMENT
AND BUDGET AGREED THAT WE SHOULD GAIN AS MUCH INFORMATION
AS POSSIBLE FROM THOSE INDIVIDUALS INVOLVED AND CONCERNED
WITH MINORITY BUSINESS ENTERPRISE BEFORE DECIDING ON
FUTURE DIRECTIONS OF THE GOVERNMENT'S MINORITY BUSINESS
PROGRAM. WE LOOK TO THIS SESSION AS AN OPPORTUNITY FOR
OPEN AND CANDID DISCUSSION OF INITIATIVES, PROBLEMS AND
A CRITICAL AND CONSTRUCTIVE ANALYSIS OF WHAT MUST BE
DONE TO MAKE THE MINORITY BUSINESS PROGRAM MORE EFFECTIVE...
IN ORDER THAT WE MIGHT DELIVER BETTER SERVICES TO MORE
PEOPLE FOR YEARS TO COME.



IN THAT SAME SPIRIT OF BEING CANDID--BUT NOT SELF-DEFEATING--I WOULD URGE THAT WE ~~DO~~ NOT USE THIS FORUM FOR PERSONAL AND INDIVIDUAL CONCERNS. BUT, INSTEAD, TO PROVIDE INPUT FOR THE OVERALL PROGRAM IN TERMS OF DIRECTIONS AND GOALS.

➔ I WOULD HOPE THAT YOU WOULD CONSIDER THIS FORUM AS A DIALOGUE...A TALKING WITH SESSION...AS OPPOSED TO A TALKING TO ~~EXERCISE~~. WE NEED AND WANT YOUR INPUT SO THAT THE ADMINISTRATION MIGHT STRENGTHEN MINORITY BUSINESS PROGRAMS.



WILLIAM BAROODY, JR., ASSISTANT TO THE PRESIDENT FOR WHITE HOUSE PUBLIC LIAISON AND A COLLEAGUE OF MINE, WILL GIVE YOU A BRIEF OVERVIEW OF HOW WE ATTEMPT TO MAINTAIN THE PRESIDENT'S "OPEN DOOR" POLICY BY INVOLVING AS MANY AMERICANS AS POSSIBLE IN DEVELOPING ADMINISTRATION POLICY.

BAROODY WILL BE FOLLOWED BY WALTER SCOTT, ASSOCIATE DIRECTOR FOR ECONOMICS AND GENERAL GOVERNMENT, OFFICE OF MANAGEMENT AND BUDGET. WALLY WILL PROVIDE AN OVERVIEW OF THE MINORITY BUSINESS STUDY SUMMARY.

I would also add that



~~WHILE~~ I AM WELL AWARE THAT SOME OF OUR PARTICIPANTS TODAY ARE PAST AND PRESENT OMBE AND SBA CONTRACTORS.....SOME OF YOU ^{ARE} PRESENTLY IN THE MIDST OF CONTRACT NEGOTIATIONS-----I respectfully submit that we will DEFEAT OUR PURPOSE TODAY IF WE USE THIS AS A PERSONAL FORUM.

I AM ALSO AWARE OF ALLEGATIONS OF THREATS SUCH AS: "RENEW MY CONTRACT OR I WILL BE FORCED TO TAKE A POSITION AGAINST YOUR AGENCY DURING THE WHITE HOUSE MEETING." AND "RELAX MY CONTRACT MONITORING PROCEDURES OR I WILL OPPOSE YOU PUBLICLY."

I SAY THIS ACTION OR ACTIVITY HAS NO PLACE IN THIS MEETING TODAY..... HOWEVER, WE DO WANT AND URGE CANDID DIALOGUE FROM ALL PARTICIPANTS ON WAYS IN WHICH TO STRENGTHEN OUR PROGRAMS.

WHITE HOUSE "THINK TANK" SESSION
MINORITY BUSINESS DEVELOPMENT ORGANIZATIONAL ANALYSIS

MARCH 14, 1975

Stanley S. Scott
Special Assistant
to the President

William J. Baroody, Jr.
Assistant to the President

Walter Scott
Associate Director for
Economics and General Government
Office of Management and Budget

Paul O'Neill
Deputy Director
Office of Management and Budget

Thomas S. Kleppe
Administrator
Small Business Administration

Alex M. Armendaris
Director, Office of Minority Business
Enterprise, Department of Commerce

John K. Tabor
Under Secretary
Department of Commerce

Carl Hystad
Chief, Commerce Branch
Office of Management and Budget

Louis Laun
Deputy Administrator
Small Business Administration

Connie Mack Higgins
Assistant Administrator
for Minority Enterprise
Small Business Administration



- 2 -

Lynn F. May
Staff Assistant
General Government
Domestic Council



Stan

3-14-75

Good meeting.

Please excuse me. - Frank
Hodsell my assistant, will
take my seat & brief me.

Equitable share
of economic growth
that
has created success.

E

Suggested you call a meeting
of the head table to com-
ment on what was said to-
day.

1.5. x up Suppl. Confound
various sectors.

* Council of Economic Advisors



* Decisions NERA Plan for the 70's John T.
coming out of this dialogue.

thoughts
creative ideas
expansive
views
Gerald

What conclusions coming out of this meeting

TASK Force

They are committed & rightly so.
* identification of persons who will input that
change.

1	Berkeley Burrell	NBC
2	Ted Adams	
3	John Adams	Minority Counsel
4	Dickie Carter	MCAP
5	Malcolm Corrin	ICBO
6	John Gloster	OFC
7	John Duncan	BDO
8	Timins Haynes	NRBM
9	Floyd McKissick	Soul City
10	Ed Irons	Banking
11	Carolyn Jordan	Legislative
12	Charles Tate	Cable Communications
13	Robert Vowells	Business Schools
14	Gerry Tines	



EXECUTIVE PROTECTIVE SERVICE

To: Officer-in-charge
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Please admit the following appointments on Friday, March 14, 1975

for STAN SCOTT of White House
(Name of person to be visited) (Agency)

12:30 p.m. -- Room 450

* Administration Officials

- | | |
|--------------------------|-------------------------|
| * Armendaris, Alex | 18. Buford, Tony A. |
| * Cornelius, Samuel | 19. Bowser, John A. |
| * Higgins, Connie Mack | 20. Bojorquez, Jesse |
| * Kleppe, Thomas | 21. Bela, Richard |
| * Laun, Louis | 22. Benites, Joseph |
| * Tabor, John K. | 23. Carroll, Carl M. |
| * Sorg, Walter | 24. Carter, Dickie S. |
| | 25. Corrin, Malcolm L. |
| | 26. Castro, Manuel |
| 1. Aceves, Jose | 27. Caldera, Manuel |
| 2. Adams, Theodore | 28. Collins, Robert |
| 3. Alexander, Errol O. | 29. Chavez, Ben |
| 4. Alexis, Marcus | 30. Cheeks, Jacques |
| 5. Amigo, Lydia | 31. Cromwell, Barbara |
| 6. Allen, Richard | 32. Crockett, James |
| 7. Alvarado, Manual | 33. Crump, Roland |
| 8. Aulston, Robert P. | 34. Davis, Robert L. |
| 9. Bolden, Darwin W. | 35. Deforrest, Robert |
| 10. Bradford, William D. | 36. Destafano, Frank |
| 11. Butler, Ken | 37. Dobson, Kenneth |
| 12. Brailsford, Larry | 38. Doms, Wauna L. |
| 13. Brown, Tyrone | 39. Diaz, Nelson |
| 14. Barnett, Louis H. | 40. Duster, Benjamin C. |
| 15. Brown, Robert S. | 41. Denson, James |
| 16. Burns, Patrick | 42. Downing, Newton |
| 17. Burrell, Berkeley G. | 43. Edson, Charles |

MEETING LOCATION

Building OEOB

Room No. 450

Requested by Hazel Cornwell

Room No. 179 Telephone 2597

Date of request 3/13/75

Additions and/or changes made by telephone should be limited to three (3) names or less.

DO NOT DUPLICATE THIS FORM.

APPOINTMENTS CENTER: SIG/OEOB - 395-6046 or WHITE HOUSE - 456-6742

EXECUTIVE PROTECTIVE SERVICE

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on Friday, March 14, 1975

for STAN SCOTT of White House
(Name of person to be visited) (Agency)

- 44. Ellison, Julian
- 45. Evans, W. Ronald
- 46. Ekanem, Udo
- 47. Esquerre, Jean R.
- 48. Fierce, Hughlyn
- 49. Freeman, Evelyn
- 50. Fuller, Leonard
- 51. Funk, Sherman
- 52. Fisher, Al
- 53. Frye, Reginald
- 54. Grisby, Tyrone
- 55. Guice, Garland C.
- 56. Gloster, John G.
- 57. Graves, Earl
- 58. Greene, Frank S.
- 59. Greene, Phyllis
- 60. Goodwin, Alvin
- 61. Garcia, Dennis
- 62. Goings, Russell
- 63. Grayson, John
- 64. Gomez, Jose C.
- 65. Green, Marion
- 66. Gore, Janis
- 67. Granville, Onie
- 68. Gross, Jill
- 69. Holmes, Marion
- 70. Humphrey, Donald
- 71. Human, Mark

- Jackson, Sam*
- 72. House, Jesse O.
 - 73. Hughes, Eugene
 - 74. Hansley, James
 - 75. Harris, Alex
 - 76. Hartsfield, Gerie G.
 - 77. Horton, Larnie
 - 78. Irons, Edward D.
 - 79. Jenkins, Timothy
 - 80. Johnson, Barry
 - 81. Juarez, Nicandro
 - 82. Jorge, Edwin
 - 83. Josephs, Jim
 - 84. Jameson, William
 - 85. Jefferson, Arthur M.
 - 86. Johnson, Elmore
 - 87. Jackson, Warren
 - 88. Kennard, Richard G.
 - 89. King, Paul
 - 90. Kemp, Robert
 - 91. Lynch, John
 - 92. Lambert, Preston
 - 93. Linyard, Richard
 - 94. Loudner, Donald E.
 - 95. Lucero, Ed
 - 96. Lester, David
 - 97. Leftwich, Willie L.
 - 98. Lucas, L. A.
 - 99. Lewis, Reginal F.

MEETING LOCATION

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Room No. 450

Requested by Hazel Cornwell
Room No. 179 Telephone 2597
Date of request 3/13/75

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EXECUTIVE PROTECTIVE SERVICE

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on Friday, March 14, 19 75

for STAN SCOTT of White House
(Name of person to be visited) (Agency)

- | | |
|-----------------------------|---------------------------|
| 100. Leanse, Jay | 128. Patterson, George |
| 101. Lonesome, Milton | 129. Pitman, J. Ronald |
| 102. LaCasa, Armando | 130. Porche, Bernard |
| 103. Lozano, Diana | 131. Poe, Charles W. |
| 104. Montgomery, Mildred | 132. Pisano, Ray |
| 105. Mobley, Sybil | 133. Parr, Forrest |
| 106. Mitchell, B. Doyle | 134. Rogers, Arthur D. |
| 107. Morales, Anthony | 135. Render, Frank W. |
| 108. Mariscal, Robert | 136. Royster, Robert |
| 109. Manlove, Benson | 137. Roberson, Ernest |
| 110. Martin, Edwin | 138. Reyes, Joseph |
| 111. Miller, Frederick | 139. Reynolds, Charles M. |
| 112. Marx, James | 140. Robinson, Noah R. |
| 113. McClenney, Lawrence | 141. Rouse, W. Victor |
| 114. McKissick, Floyd B. | 142. Ramero, Ramon |
| 115. McClinton, Curtis | 143. Romero, Eliv |
| 116. McClurkin, Johnson T. | 144. Stone, French |
| 117. McMurtry, Walter | 145. Saunders, Joseph |
| 118. McZier, Arthur | 146. Smith, Charles |
| 119. McDonald, Bernie | 147. Simms, Margaret |
| 120. McMillan, Charles | 148. Spaulding, Daniel W. |
| 121. Nelson, Paul | 149. Sparks, Sam |
| 122. O'Neal, Franklin F. | 150. Short, Ted |
| 123. Pinkard, Edward | 151. Serrano, Emilio |
| 124. Price, Yvonne | 152. Swallow, Charles W. |
| 125. Patterson, Clarence J. | 153. Sober, Wayne |
| 126. Pace, Walter L. | 154. Sloan, Maceo A. |
| 127. Patterson, John | 155. Scott, Baltimore |

MEETING LOCATION

Building OEOB

Room No. 450

Requested by Hazel Cornwell

Room No. 179 Telephone 2597

Date of request 3/13/75

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EXECUTIVE PROTECTIVE SERVICE

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on Friday, March 14, 19 75

for STAN SCOTT of White House :
(Name of person to be visited) (Agency)

156. Smith, John
157. Stephenson, Allan
158. Tucker, Walter S.
159. Tate, Charles
160. Turner, Hubert
161. Taylor, H. M.
162. Turner, Theodore
163. Thompson, Melvin
164. Thomas, P. F.
165. Uchida, Tsutomu
166. Venable, Abraham S.
167. Vowels, Robert C.
168. Valenzuela, Ed
169. Walker, Willie Roy
170. Washington, Frank
171. Wesley, Clarence E.
172. Wilson, Charles Z.
173. White, Wilford L.
174. Wilks, John
175. Wilfong, Henry T.
176. Wilburn, Victor
177. Womack, Fran
178. Webb, Harvey
179. Williams, Wallace C.
180. Whittaker, Gerald
181. Wimbush, Bettye
182. Wright, James
183. Williams, Willie

184. Wallace, Charles
185. York, L. Wilson
186. Young, Harding B.
187. Zircher, Lewis
188. Zuniza, Henry

189. Brown, Robert J.
190. Cano, Narcisco
191. Rutkin, Leonard
192. Lizarraga, David
193. Trujillo, Arthur C.



MEETING LOCATION

Building OEOB
Room No. 450

Requested by Hazel Cornwell

Room No. 179 Telephone 2597

Date of request 3/13/75

Additions and/or changes made by telephone should be limited to three (3) names or less.

DO NOT DUPLICATE THIS FORM.

APPOINTMENTS CENTER: SIG/OEOB - 395-6046 or WHITE HOUSE - 456-6742

EXECUTIVE PROTECTIVE SERVICE

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on Friday, March 14, 19 75

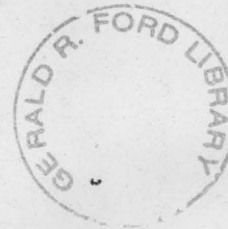
for Stan Scott of White House
(Name of person to be visited) (Agency)

11:30 a.m.

Farmer, Joann
Gibson, Janice
Green, Claudette
Raynor, Carmen

12:00 p.m.

Kent, Frank
Williams, Esther



MEETING LOCATION

Building OEOB

Room No. 179

Requested by Hazel Cornwell

Room No. 179 Telephone 2597

Date of request 3/13/75

Additions and/or changes made by telephone should be limited to three (3) names or less. Please submit new list (original and three copies) for additions and/or changes of more than three (3) names.

APPOINTMENTS CENTER: SIG/OEOB - 395-6046 or WHITE HOUSE - 456-6742



HARTRANFT COMMUNITY CORPORATION

Main Office Multi-Purpose Service Center

2415 GERMANTOWN AVENUE, PHILADELPHIA, PENNSYLVANIA 19133

(215) Center 6-9800

Core Services Operations:

NE Action Center
323 W. Somerset Street
NE 4-0137

NW Action Center
2910 Germantown Avenue
BA 6-5350

SE Action Center
2249 N. Fifth Street
RE 9-1848

SW Action Center
2357 Germantown Avenue
CE 6-0439

• Please reply to: MAIN OFFICE

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Mr. Thomas A. Lewis

Vice President:

Ms. Sarah Murdock

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Mr. John Janoski

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Mr. Elmore Johnson

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Mr. Samuel Dennis
Mr. Albert E. Lewis
Mr. James P. MacGruther
Mr. Fred Barnes
Mr. Charles Richardson
Rev. Daniel H. Quinn

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State: Mr. Arthur Meyers

School District:

Dr. Richard Hanusey

PAAC:

Ms. Iris Glover

March 17, 1975

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D. C.

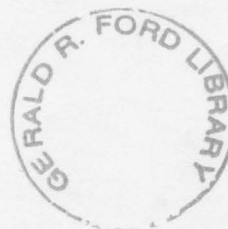
Dear Stan:

First, I would like to take this opportunity to express my appreciation for inviting me to be a part of your March 14 session.

Second, I would like to commend you personally, for having taken this course of action on behalf of minority enterprise in America.

The Hartranft Community is a community where small businesses are primarily the only businesses in the area. Where small white businesses have closed or divested their interest and minority business have not had the proper supports to thrive. Where as a result of a recent interpretation of the Environmental Protection Agency regulation, many minority gasoline stations are being forced out of business. These are just a few examples.

Speaking on behalf of a small community corporation, but a giant in its' own right, we can readily identify with the present problems being experienced by minority businessmen across the nation, in our own fight for survival. In the end, it's always the community which suffers and seems to have the lowest priority of all.



MR. STANLEY S. SCOTT
PAGE TWO

MARCH 17, 1975

For too long the priorities of those who govern our society have not been the priorities of the people. I see your present approach as a step in the right direction.

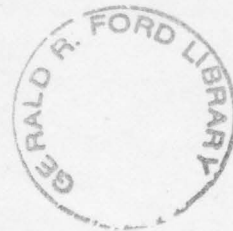
Attached you will find a copy of my position paper presented orally, March 14. If you feel we can be of any assistance to you or your office, please don't hesitate to contact. With warm personal regards, I remain

Sincerely,

Elmore Johnson

ELMORE JOHNSON
Executive Director

EJ:mmm





SOUTHEASTERN INSTITUTE OF ENTREPRENEURSHIP AND MANAGEMENT

March 18, 1975

Mr. Stanley S. Scott
Special Assistant
to the President
The White House
Washington, D. C.

Dear Mr. Scott:

It was my distinct pleasure to participate in the "Think Tank" session with top Government officials at the White House on Friday, March 14, 1975.

First of all I would like to thank you for the invitation and secondly to congratulate you upon the excellent way in which you conducted the session. From my point of view, I think it was a very valuable session and I do look forward to further follow-up. Naturally, if I can be of any assistance I hope you will feel free to call.

Again my congratulations and best wishes.

Sincerely yours,

A handwritten signature in cursive script, appearing to read "Harding".

Harding B. Young
Director

HBV/lc



March 17, 1975

The President
The White House
Washington, D. C. 20500

Dear Mr. President:

It was indeed an honor and a privilege to be invited to the meeting held at the Executive Office Building, Friday, March 14, 1975, Chaired by your Special Assistant, Mr. Stanley Scott.

The District of Columbia Chamber of Commerce is dedicated to the enhancement, growth and development of minority business, and consequently, we have made a very serious and careful review of the outline provided in Mr. Scott's letter dated March 6, 1975, and the attached proposed plan reflects the recommendations brought forth as a result of Mr. Scott's request.

The District of Columbia Chamber of Commerce, Incorporated stands ready to assist in the development of a workable plan acceptable to the Administration, and it's constituency.

If we can be of further assistance please do not hesitate to call upon us.

Very respectfully yours,

James L. Denson
Executive Director

Attachment

cc: ✓ Stanley Scott, the White House
John Calhoun, the White House
Carl Hystad, Office of Management and Budget



Chicago Community Ventures, Inc.

March 15, 1975



Mr. Stanley S. Scott
Special Assistant to the President
THE WHITE HOUSE
Washington, D. C.

Dear Mr. Scott:

Thank you for the invitation to yesterday's conference on Minority Business Development. The session was informative, educational and provocative. I very much appreciate the opportunity and privilege to have participated in such an event.

The introduction to my position paper and the remarks of most of the other participants emphasized the deep belief that this should be just the first of a series of meetings to be held before a decision is made on how to alter the programs for minority economic development. Listening carefully to conversations before, during and after the session gave me the impression that you should move quickly to follow through on your endorsement of this concept. This would greatly enhance the chance of increasing the presently very small amount of confidence many people have regarding the sincerity of this Administration's commitment to improving the economic situation of minority businessmen.

One problem, which I feel you handled superbly, was the number of participants. There wasn't enough time for everyone to have his say, even though many had come thousands of miles. On the other hand, to have invited fewer people would have left you open to the criticism of having chosen only a select number of favorites.

Therefore, I submit the following recommendation for your consideration:

Every registrant who thought the conference was important enough to prepare a formal position paper should be invited to a follow up conference. A prerequisite would be the submission of a ONE PAGE ONLY synopsis of his position paper, at least three weeks prior to the conference. Your office would collate these one page documents into a book, duplicate the book and distribute one copy, at least ten days before the conference, to each expected participant. The conferees would arrive the evening before the event, which should convene at 9:00 a.m. and continue through 3:30 p.m., with lunch being brought in.

Mr. Stanley S. Scott

March 15, 1975 page 2

The objective would be to draft a position paper on delivery of services to improve minority business which would reflect the on line experience and recommendations of the individuals who have the responsibility of trying to make the programs work.

Again, I thank you for inviting me. If there is any way I may be of service to you, please call upon me.

Very truly yours,

Benjamin Custer
BENJAMIN C. DUSTER

BCD:db

cc: Mr. C. Mack Higgins





INTERRACIAL COUNCIL FOR BUSINESS OPPORTUNITY
OF GREATER WASHINGTON

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March 18, 1975

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Seymour D. Wolf

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D.C. 20500

Dear Stan:

As was stated in the meeting, I do wish to congratulate you for taking the initiative of holding a meeting with the agencies concerned about the economic plight of minority businesses.

I believe it is the first time a meeting of this nature has been held where the information and suggestions were received from the practitioners rather than the theoreticians.

I would like to endorse several of the positions taken and they are:

1. An expanded long-term commitment from the President.
2. Definitely a better infusion of monies to carry forward such programs.
3. A Task Force be established to deal with not only digestion of the position papers and dissemination of that information, but one which also deals with development and design of a long-term program.

Again, I would like to congratulate you for such courage and pledge my support of being any assistance



Mr. Stanley S. Scott
March 18, 1975
Page Two

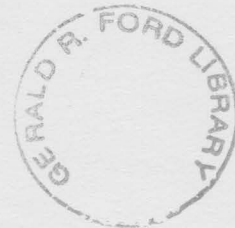
in carrying forward the goals and objectives for enhancing
minority business enterprise.

Very truly yours,

Bill

William C. Jameson
Executive Director

WCJ:mmm



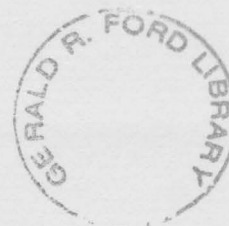
Fields, Freeman Associates, Inc.

51 East 42 Street New York, NY 10017 212-697-7333



March 18, 1975

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D. C.



Dear Mr. Scott:

I sincerely appreciate your invitation to our firm to participate in the "Think Tank" session held at the Old Executive Office Building on March 14. Having attended, I am sharing my views on the format and operational aspects of that meeting.

I was extremely disappointed by the proceedings and wonder if the purpose of The White House was actually well served. The quality of input was generally poor with rare exceptions as that input related to the problem and action alternatives presented in your original letter.

I would have preferred regional meetings with no more than 30 participants which would permit greater expression and exchange of ideas. Since the backgrounds, expertise, and experiences of persons involved in minority business development are so diverse, it is difficult to bring all of these persons together and expect qualitative analyses of the problem of minority business development and relevant recommendations.

While I commend The White House for involving minority business persons in the decision-making process, I hope that future sessions will consider these points so that the sessions may be more meaningful to both The White House staff and to the participants.

Although I left two copies of the position paper that we developed at the registration desk, I am enclosing another copy to ensure that it gets into the proper hands.

Sincerely yours,

Evelyn S. Freeman
Executive Vice President

ESF/ca
Enclosure



Willie Williams Real Estate, Inc.



6023 Two Notch Road • Columbia, S. C. 29204 • 803 - 754-3063

March 17, 1975

Mr. Stanley Scott
Assistant to the President
White House
Washington, D. C.

Dear Mr. Scott:

Thank you very much for the opportunity to participate in the White House, "Think Tank" on Friday March 14, 1975. I would like to commend you for the way you guided the meeting and hope that you will continue to give us the direction necessary for us to participate in the Free Enterprise System in this great country.

I hope that you will feel free to call on us for any service we can render in any way to you personally or the President. We will be honored to serve you.

We will forward the position paper in the next few days.

Again, our sincere thanks.

With kind personally regards, I remain

Sincerely,

Willie Williams, Jr.

Willie Williams, Jr.
President



WWjr:pbr

**THE
BLACK
ECONOMIC
RESEARCH
CENTER**

112 West 120th Street, New York, New York 10027 • (212) 666-0310 - 0345

Director
ROBERT S. BROWNE

March 17, 1975

Mr. Stanley S. Scott
Special Assistant to the President
White House
Washington, D.C. 20230



Dear Mr. Scott:

Thank you for inviting me to the recent White House Think Tank Session on Minority Enterprise. I did not make a presentation there, but would like to convey to you my thoughts on the subjects discussed.

I am neither a businessman nor an advocate for business, but an economist who has studied black business through time and over space. Let me therefore give you the benefit of some research findings.

Black business generally grows proportionately to the black population because it is comprised primarily of retail and service enterprises that service consumers directly. Between 1929 and 1969 for an example, the number of retail establishments per capita remained at about two per thousand for the black population. Retail enterprise receipts per capita however increased dramatically, from \$8.64 to \$86.27. Much of this increase can be attributed to inflation, though some real improvement is probably included. Real improvement can be attributed to the increase in establishment size as measured by employment per firm. This index moved from .49 to 1.22 over the 40 year period 1929-1969.

The past six years apparently have not altered this picture, the ratio of retail firms to population remaining at 2 per thousand. The industrial distribution of black firms has remained basically the same, except that the larger of the new firms are manufacturing firms. This is of course familiar to us all.

March 17, 1975

Between 1969 and 1972, the total number of Black firms with paid employees declined, according to the 1972 Census Department study of black business. The decline was led by retail trade with a 29 percent drop over the three year period.

Since 1972, according to a study recently done by Lloyd Hogan of our organization for OMBE, the failure rate for all Black firms was over 13 percent, with the retail sector at a 38 percent rate and manufacturing at 36 percent. The study was based on a national survey of black firms. With an estimated ten percent growth in manufacturing between 1972 and 1975, and a two percent growth in retail and other declining industries, the study concluded that black business enterprise showed an overall decline in numbers of 23.6 percent.

On the basis of this evidence, it is clear that neither OMBE nor SBA have been particularly effective in assisting Black business in general since 1968. The focus on administrative readjustments in OMBE and SBA as a solution to the problems of Black business would appear to be misguided, if not in fact invidious. The savings accruing from improved administrative structure and management practice would in all likelihood not be made available to businessmen in the program budgets of these agencies, so the purpose of such a restructuring is unclear. What is needed is increased program funding.

On the specific question of consolidating SBA and OMBE, some considerations are that while virtually all black business is small business, very little of small business is black business. The best course from the point of view of black business is therefore to strengthen the agency with specific responsibility for providing assistance to them, OMBE, by legislation making it a permanent agency. OMBE must be kept separate, and with a direct access to the President.

To move to the question of increasing assistance to black business, we see an opportunity in the general revenue sharing legislation. State and local governments should be required to enact 8-A type legislation in order to qualify for receiving these funds. This would have the impact of increasing the demand for the output of minority enterprise, and would go a long way toward making them viable.

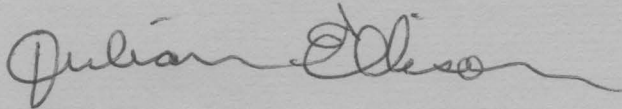
Mr. Stanley S. Scott

-3-

March 17, 1975

There needs to be some regular channel of communication opened between the administration and the minority business community. Smaller meetings than the Think Tank, which had over 250 participants is required for effective dialogue. I support the Task-Force idea raised by Garland Guice and others in this regard.

Yours truly,



Julian Ellison
Senior Economist

JE/ve



C. Robert Kemp
Economic Resources Corp.
11633 S. Alameda Street
Los Angeles, CA 90059

March 14, 1975

Mr. Stanley S. Scott
Special Assistant to
the President
The White House
Washington, D. C. 20500



Dear Stan:

Thank you for the opportunity to review and comment on the Minority Business Development Analysis of Organizational Alternatives and for the invitation to participate in the "Think Tank" session at the White House.

I can think of no process that would be more effective than for the Administration to demonstrate leadership in seeking solutions to the critical problems confronting all minority business.

It is my sincere hope that required action to alleviate the crisis will be forthcoming as a result of the conference. The minority business constituency is prepared, through crisis and experience, to develop and become viable in concert with Administration action.

My suggestions and analysis are included in the attached paper in response to your request. The many suggestions you will receive will, I'm sure, aid you in formulating action.

I will make myself available to assist in the implementation of the decisions resulting from this meeting. Thank you for your continuing concern on behalf of minority business.

Sincerely,

A handwritten signature in cursive script that reads "C. Robert Kemp".

C. Robert Kemp



TECHNOLOGY DEVELOPMENT CORPORATION
599 N. Mathilda Ave. • Sunnyvale, Ca 94086

March 18, 1975

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D. C.

Dear Stanley:

I really appreciate being invited to the recent "Think Tank" session on Friday, March 14. I would appreciate being considered for any Task Force that would follow-up on developing specific recommendations.

I would also like to get a copy of the list of Panel Members and any Summary Report of the meeting.

Thanks again, and I am hoping that some concrete results will come from the ideas that were discussed at the meeting.

Sincerely,

A handwritten signature in dark ink, appearing to read 'F. S. Greene', written in a cursive style.

Frank S. Greene
President



FSG/nc

cc: Junius Hayes, National Director NABM

Department of Commerce

Lieutenant Governor
ROBERT D. ORR
Director

ROBERT C. MORRIS
Executive Director



State of Indiana

336 State House
Indianapolis, Indiana 46204

(317) 633-4450
Cable: INCOM

March 20, 1975

Mr. Stanley S. Scott
Special Assistant to the President
The White House
Washington, D.C.



Dear Mr. Scott:

I want to take this opportunity to thank you for the invitation to attend the "Think Tank" session last Friday, March 14. I certainly felt that it was a step in the right direction in establishing a viable minority economic development program. There is a definite need for future planning on such a subject of importance that affects so many minority lives.

The Indiana State Office of Minority Business Enterprise has been in existence since May 1, 1974. During the first three months of its existence, many problems arose due, in fact to the concept that OMBE should be operated under a Small Business Development program under the State Department of Commerce. These problems resulted in a lot of time and engery being spent in the small business end and little or no time being spent in helping minorities which have specialized small business problems.

When the position paper was written, it was impossible to quote verbatim all the problems encountered by the Indiana State OMBE in its efforts to implement a minority program. I only hit upon one of many small and non-minority related projects which precipitated the separation of OMBE and the Small Business Development Division.

Page 2
Mr. Stanley Scott

Secondly, the State OMBE feels that an economic division of OMBE should be created. This division would work on minority business trends and factors that deal directly with professional business tactics.

I am volunteering my services and input along with my Deputy Director, Donald R. Anderson in the formulation of the task force to study the organizational structure of OMBE. We would bring to the task force the expertise knowledge and industrial experience that we have had in the industry and business sector which includes consultant work for industry. Another individual whom I highly recommend is Mr. Clark Arrington, Director of Notre Dame MESBIC. Mr. Arrington has a business law background (corporate law) and would be an asset to the OMBE task force.

Once again, thanks for involving me in the session on minority development.

Sincerely,

Tony A. Buford

Tony A. Buford
Executive Director

STATE OFFICE OF MINORITY BUSINESS ENTERPRISE

TAB:dmd

