

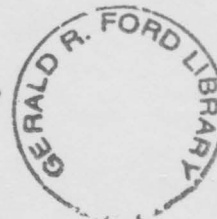
The original documents are located in Box 9, folder “Contractors (Minority), 1969-1974 (5)” of the Stanley Scott Papers at the Gerald R. Ford Presidential Library.

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File *Contacts*

ASPA - BNA
FOURTH ANNUAL WASHINGTON WORKSHOP
February 23-26, 1970



Participant Roster

Dan H. Anderson
Assistant Director
BAPTIST MEMORIAL HOSPITAL
6601 Rockhill Road
Kansas City, Missouri 64131

Raymond F. Antolik
Director, Labor Relations
& Salary Administration
CONSOLIDATED NATURAL GAS
SERVICE COMPANY, INC.
Four Gateway Center
Pittsburgh, Pennsylvania 15222

Peter J. Burtis
Industrial Relations Department
UNION CARBIDE CORPORATION
Chemicals & Plastics
P. O. Box 446
Marietta, Ohio 45750

Andrew G. Crowley
Director, Labor Relations
ARA SERVICES, INC.
2503 Lombard Street
Philadelphia, Pennsylvania 19146

Ralph L. Dickie
Vice President, Personnel Director
AMERICAN BANK & TRUST COMPANY
101 S. Washington Avenue
Lansing, Michigan 48902

Leonard Duggins
Industrial Relations Director
STEWART-WARNER
Bassick Sack Division
1804 Staples Mill Road
Richmond, Virginia 23230

W. Thomas Finley
Manager of Labor Relations
ROHM & HAAS COMPANY
Independence Mall West
Philadelphia, Pennsylvania 19105

Dr. William F. Glynn
V.P., Manufacturing
BROOKSIDE CORPORATION
McCordsville, Indiana 46055

L. W. Grubbs
Employee Relations Manager
ALLIED CHEMICAL CORPORATION
P. O. Box 53006
Baton Rouge, Louisiana 70805

Calvert C. Hunt
Lighting Systems Department
GENERAL ELECTRIC COMPANY
Spartanburg Highway
Hendersonville, North Carolina
28739

Henry Jackson
Personnel Manager
IBM Brooklyn Dept. 270
IBM CORPORATION
390 Nostrand Avenue
Brooklyn, New York 11216

Herbert M. Kelley
Manager of Industrial Relations
WYMAN-GORDON COMPANY
14600 Wood Street
Harvey, Illinois 60426

Richard P. Klinzing
Director, Industrial Relations
AMERICAN MACHINE & FOUNDRY CO.
261 Madison Avenue
New York, New York 10016

James J. Lawrence
Asst. Manager Industrial Rels.
AMERICAN MACHINE & FOUNDRY CO.
261 Madison Avenue
New York, New York 10016



Ernest W. McNeil, Jr.
Employee Relations Manager
HUMBLE OIL & REFINING COMPANY
P. O. Box 551
Baton Rouge, Louisiana 70821

Norman F. Mitchell
Director of Industrial Relations
& Personnel
Mobile & Recreational Products
BOISE CASCADE CORPORATION
61 Perimeter Park East
Atlanta, Georgia 30341

Harry J. Morrison
Director of Personnel Relations
DUN & BRADSTREET, INC.
99 Church Street
New York, New York 10007

Ramon Nelson
Industrial Relations Representative
BOISE CASCADE CORPORATION
Boise, Idaho 83701

Robert F. O'Connor
Manager, Labor Relations
NATIONAL CASH REGISTER
Main & K Streets-Bldg. 26
Dayton, Ohio 45409

Michael Paul
Personnel Relations Analyst
Personnel Planning Department
CHASE MANHATTAN BANK
1 Chase Manhattan Plaza
New York, New York 10015

Gordon A. Rambert
V.P., Industrial Relations
JOSLYN MFG. & SUPPLY COMPANY
155 North Wacker Drive
Chicago, Illinois 60606

Robert E. Ransom
General Personnel Supervisor
ILLINOIS BELL TELEPHONE COMPANY
225 West Randolph Street
HQ 27C
Chicago, Illinois 60606

Floyd Rich
Director, Labor Relations
CYPRUS MINES CORPORATION
532 West 6th Street
Los Angeles, California 90014

Patrick S. Rogers
Industrial Relations Manager
GILLETTE TOILETRIES
30 Burt Road
Andover, Massachusetts 01810

J. C. Smith
Plant Manager
PANTOSOTE COMPANY
P. O. Box 356
Point Pleasant, W. Virginia 25550

Kenneth E. Stevens
Personnel Management Specialist
OFFICE OF ECONOMIC OPPORTUNITY
Federal Office Building
911 Walnut Street
Kansas City, Missouri 64106

James E. Stringfellow
Asst. V.P., Personnel
ST. JOSEPH VALLEY BANK
429 S. Main Street
Elkhart, Indiana 46514

Harvey G. Tomlinson
ARA SERVICES, INC.
29 Morris Avenue
Byrn Mawr, Pennsylvania 19010

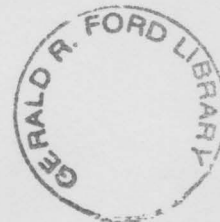
Eugene H. Turner
Personnel Manager
MISSISSIPPI CHEMICAL CORPORATION
P. O. Box 388
Yazoo City, Mississippi 39194

Jack West
Director Employee Relations
Fibers Division
ALLIED CHEMICAL CORPORATION
One Times Square
New York, New York 10036

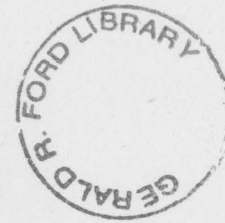
V. G. Whittington
Manager, Nonexempt Employee
Relations & Industrial Safety
SHELL OIL COMPANY
50 West 50th Street
New York, New York 10020

Edward Wild
Manager of Employment
BALL BROTHERS RESEARCH CORPORATION
Industrial Park
Boulder, Colorado 80302

Arthur B. Wilson
Manager, Labor Relations
Pittsburgh Group Companies
COLUMBIA GAS
800 Union Trust Building
Pittsburgh, Pennsylvania 15219



February 28, 1970



STATUS REPORT

OF

8(a) CONTRACTS

SMALL BUSINESS ADMINISTRATION (SBA)

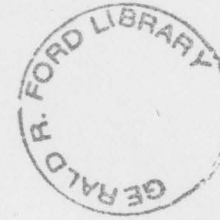
OFFICE OF ASSOCIATE ADMINISTRATOR FOR
PROCUREMENT AND MANAGEMENT ASSISTANCE (PMA)

OFFICE OF BUSINESS DEVELOPMENT (OBD)

DIVISION OF GOVERNMENT CONTRACTS (GC)

Report Prepared By:
Contract Management Branch
Division of Government Contracts
Telephone No. 382 3368 or 4980

February 28, 1970



STATUS OF 8(a) CONTRACTS AWARDED

RECAPITULATION OF SBA CONTRACTS

<u>Agency</u>	<u>Number</u>			<u>Dollars</u>		
	<u>Completed</u>	<u>Current</u>	<u>Total</u>	<u>Completed</u>	<u>Current</u>	<u>Total</u>
Agriculture	0	1	1	\$ - 0 -	\$ 41,875	\$ 41,875
Army	5	17	22	619,467	3,681,088	4,300,555
Air Force	8	9	17	3,022,262	3,676,587	6,698,849
Navy	4	6	10	181,245	1,911,491	2,092,736
DSA	7	2	9	9,796,297	366,600	10,162,897
GSA	0	14	14	- 0 -	1,019,286	1,019,286
MARCORPS	0	4	1	- 0 -	498,245	498,245
Post Office	0	1	4	- 0 -	1,320,300	1,320,300
SBA	0	1	1	- 0 -	5,104	5,104
	24	55	79	\$13,619,271	\$12,520,576	\$26,139,847

TOTAL SBA SUBCONTRACTS 79 (55 active)

TOTAL PRIME CONTRACTS 70

February 28, 1970

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Aeroking, Inc. Mercer, Penna. SBA-0068-8(a)	18,646	2-18-70	Tool Kits	GSA	GS-00S-85435	New Award	None
Aerospace Services, Inc. Oakland, Calif.							
SBA-0011-8(a)	* \$ 150,000	7-19-68	Repair Generator Sets	Air Force	F04606-68-D-0073	On Schedule	None
SBA-0036-8(a)	100,100	11-17-69	Repair Generator Sets	Air Force	F04606-70-D-0035	On Schedule	None
SBA-0044-8(a)	434,995	8-22-69	T-33A IRAN	Air Force	F04606-70-C-0135	On Schedule	None
Mod P001-(0044-8(a))	71,783	2-11-70	T-33A IRAN	Air Force	F04606-70-C-0135	New Award	None
Aladdin Heating Corp. San Leandro, Calif. SBA-0009-8(a)	* 1,461,281	5-27-68	Containers, Repair and Modification	Air Force	F42600-68-D-3437	Terminated for Convenience. TC Not Completed	None
Baltimore Electronics, Inc. Baltimore, Md.							
SBA-0023-8(a)	155,027	9-13-68	Antenna Equipment	Army	DAAAB05-69-C-1303	On Schedule	Bendix
SBA-0043-8(a)	80,372	8-7-69	Bushings	Air Force	F-34601-69-C-4526	Ahead of Schedule	Bendix
Bertie Industries, Inc. Windsor, N. C.							
SBA-0025-8(a)	249,000	1-17-69	Shirts	DSA	DSA-100-69-F-U774	On Schedule	None
SBA-0056-8(a)	49,076	1-30-70	Bandoleers	Army	DAAA09-70-C-0276	On Schedule	None
SBA-0086-8(a)	21,560	2-25-70	Bandoleers	Army	DAAA09-70-C-0277	New Award	None
B & L Metal Fabricators, Inc. Brooklyn, New York SBA-0071-8(a)	16,560	2-26-70	Dumping Table	POD	70-2-00915	New Award	None
Barrett Intercommunication Products Corp. Brooklyn, New York SBA-0072-8(a)	498,245	2-26-70	Public Address Set	MARCORPS	M00027-70-C-015	New Award	None

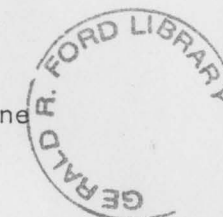
* Denotes Requirements Type Contract

February 28, 1970

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Central Technology, Inc. Herrin, Ill. SBA-0034-8(a)	620,020	5-28-69	Impulse Cartridge	Navy	N00104-69-C-0271	On Schedule	None
Cleveland Freeman Mfg. Co. Brooklyn, New York SBA-0073-8(a)70	12,651	2-27-70	Typewriter Covers	GSA	GS-00S-85515	New Award	None
Component Concepts Corp. Omaha, Nebr. SBA-0058-8(a)70	84,699	2-18-70	Switching Console	GSA	GS-00S-84442	New Award	None
Consul Chemical Co., Inc. Cleveland, Ohio SBA-0066-8(a)70	25,000	2-24-70	Cleaner	GSA	GS-00S-84319	New Award	None
D&H Industries, Inc. Los Angeles, Calif SBA-0037-8(a)	66,085	5-9-69	Cable Assembly	Air Force	F04606-69-C-1052	On Schedule	Del Mfg. Co.
DICO Corporation Washington, D. C. SBA-0057-8(a)70	117,600	1-23-70	Wooden Pallets	DGSC-DSA	DSA400-70-C-3342	Ahead of Schedule	Martin-Marietta
Edil, Inc. Hialeah, Florida SBA-0063-8(a)70	49,076	1-30-70	Bandoleers	Army	DAAA09-70-C-0277	On Schedule	None
SBA-0081-8(a)70	99,607	2-25-70	Bandoleers	Army	DAAA09-70-C-0291	New Award	None
Electro-Cords Co. Los Angeles, Calif. SBA-0016-8(a)	836,360	8-31-68	Boosters with Detonators	Army	DAAA09-69-C-0015	On Schedule	None
EG&G Roxbury Roxbury, Mass. SBA-0051-8(a)70	13,616	12-15-69	Tool Boxes	GSA	GS-00S-82993	On Schedule	EG&G, Inc.
SBA-0059-8(a)70	14,344	1-30-70	Tool Box Portable	GSA	GS-00S-84050	On Schedule	
SBA-0060-8(a)70	153,216	1-30-70	Storage Cabinets	GSA	GS-00S-84106	On Schedule	
East Side Bakery San Antonio, Texas SBA-0033-8(a)70	* 122,343	4-22-69	Bakery Products	Air Force	F41615-69-R-1270	On Schedule	Martin Bakery

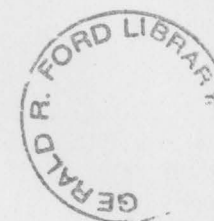
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February 28, 1970

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO	STATUS	INDUSTRY SPONSOR
Elegant Garments, Inc. Chicago, Ill.							
SBA-0022-8(a) Mod SB-01	\$ 331,500	9-13-68	Bandoleers	Army	DAAA09-69-F-0046 DAAA09-70-0006	On Schedule	None
SBA-0062-8(a)70	43,120	1-30-70	Bandoleers	Army	(DAAA09-70-C-0277 (DAAA09-70-C-0276	On Schedule	None
SBA-0080-8(a)70	43,120	2-25-70	Bandoleers	Army	DAAA09-70-C-0293	New Award	None
Fairmicco, Inc. Washington, D. C.							Fairchild-Hill
SBA-0024-8(a)	155,027	9-13-68	Antenna Equipment	Army	DAAAB05-69-C-1303	On Schedule	
SBA-0038-8(a)	124,637	6-30-69	Cable Assembly	Army	DAAB05-69-F-3579	On Schedule	
SBA-0041-8(a)70	64,842	10-31-69	Cable Assembly	Army	DAAAB05-70-F-1305	On Schedule	
SBA-0075-8(a)70	8,930	2-27-70	Key Punch	Navy	N00600-70-D-0710	New Award	
SBA-0076-8(a)70	30,000	2-27-70	Key Punch	Navy	N00600-70-D-0711	New Award	
Forsyth County Economic Development Winston Salem, N. C.							
SBA-0064-8(a)70	49,076	1-30-70	Bandoleers	Army	DAAA09-70-C-0277	On Schedule	None
SBA-0079-8(a)70	99,607	2-25-70	Bandoleers	Army	DAAA09-70-C-0292	New Award	None
Ft. Peck Tribal Ind. Poplar, Montana	750,000	10-29-69	M-14 Rifle Repair	Army	DAAG05-70-C-0173	Ahead of Schedule	Dynalectron
SBA-0047-8(a)70							
Guild, Inc., The Washington, D. C.	5,104	2-27-70	Flags	SBA	SBA-0082-8(a)70	New Award	None
SBA-0082-8(a)70							
Hi-Pro Foods, Inc. Los Angeles, Calif	41,875	12-31-69	Elbow Macaroni	Agriculture	GR(P)7066	On Schedule	None
SBA-0053-8(a)70							
Hope Industries, Inc. Paterson, N. J.	709,752	10-29-69	Power Units, Mobile	Army	DAAK01-70-C-2050	On Schedule	Bogue Electric
SBA-0048-8(a)70							

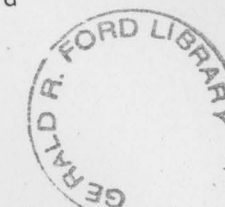


February 28, 1970

SUMMARY OF ACTIVE 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Iron Nation Corporation, The \$ Sioux Falls, S. D. SBA-0052-8(a)70	282,960	11-18-69	Canvas Inserts	Post Office Department	POD Order No. 9-2-01314	On Schedule	Raven Industries
Jackson Construction Co. Dayton, Ohio SBA-0091-8(a)70	24,745	2-27-70	Construction	Air Force	F33601-70-C-0452	New Award	None
Logan Heights Industrial Enterprises, Inc. San Diego, Calif. SBA-0046-8(a)70	238,141	9-9-69	Wood Boxes	Navy	N00123-70-D-0387	On Schedule	General Dynamics
SBA-0050-8(a)70	60,100	11-10-69	Pallets	GSA	GS-00S-82998	On Schedule	G D/Convair
SBA-0054-8(a)70	59,355	1-14-70	Pallets	GSA	GS-00S-83824	On Schedule	General Dynamics
Mocho Industries, Inc. West Babylon, New York SBA-0049-8(a)70	54,758	11-5-69	Liquid Detergent	GSA	GS-00S-82965	On Schedule	Olin Corporation
Nepco, Inc. Louisville, Ky SBA-0055-8(a)70	49,076	1-30-70	Bandoleers	Army	DAAA09-70-C-0276	On Schedule	None
Mod. 1 (0055-8(a))	50,625	2-25-70	Bandoleers	Army	DAAA09-70-C-0276	New Award	None
Patimik Co. San Francisco, Calif. SBA-0015-8(a)	147,187	10-18-68	Plywood Boxes	GSA	GS-00S-78154	On Schedule	None
Plastic Store Fixture Co. Washington, D. C. SBA-0065-8(a)70	10,345	1-30-70	Directional Signs	GSA	GS-00S-84-188	On Schedule	None
Precise Products, Inc. *	250,000	6-30-69	Joiner Doors with Lockset and Latch	Navy	N00024-69-D-5527	On Schedule	None
Browning, Montana SBA-0039-8(a)							
Quality Products San Antonio, Texas SBA-0017-8(a)	1,164,883	11-19-68	Engine Parts	Air Force	F41608-69-D-0126	On Schedule	None

* Denotes Requirements Type Contract



SUMMARY OF ACTIVE 8(a) CONTRACTS

SBA CONTRACTORS

AND

CONTRACT NUMBER

VALUE

AWARD DATE

ITEM

PROCURING
AGENCY

PRIME CONTRACT NO.

STATUS

INDUSTRY
SPONSORStan-Den Co.
San Francisco, Calif

147,187

10-23-68

Plywood Boxes

GSA

GS-00S-78154

Ahead of Schedule

None

SBA-0014-8(a)

Mod. 1 SB04 (0014-8(a))

53,302

2-16-70

Plywood Boxes

GSA

GS-00S-78154

New Award

None

Watts Mfg. Co.
Compton, Calif.

Aerojet Gener

SBA-0040-8(a)70

759,000

7-21-69

Mail Sacks

Post Office

P.O. 9-2-01314

On Schedule

SBA-0045-8(a)70

764,400

9/4/69

Container, MK 15 Mod.1

Navy

N00104-70-C-A010

On Schedule

SBA-0084-8(a)70

261,780

2-24-70

Canvas Inserts

Post Office

70-2-00894

New Award

SBA-0085-8(a)70

164,880

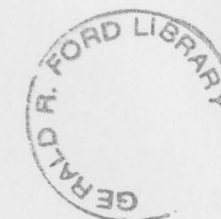
2-27-70

Tool Pouches

GSA

GS-00S-85531

New Award



SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS

February 28, 1970



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Aerospace Services, Inc. Oakland, Calif. SBA-0012-8(a)	*\$ 883,443	7/19/68	T-33 Aircraft Modifi- cation	Air Force	F04606-69-C-002	Completed	None
Albina Corp. Portland, Oregon SBA-0021-8(a)	26,370	8/22/68	14' Punts (Boats)	Navy	N00024-69-C-0222	Completed	None
American Tent and Canvas LaFollette, Tenn. SBA-0018-8(a)	871,230	8/29/68	Tents	DSA	DSA100-69-F-U230	Completed	None
D&H Industries Monterey Park, Calif. SBA-0019-8(a)	23,490	8/15/68	J-85 Links	Air Force	F34601-69-C-0224	Completed	Del Mfg.
Del Sol, Inc. Albuquerque, N. M. SBA-0030-8(a)	610,354	1/7/69	Plywood Boxes	DSA	DSA-003-69-C-0040	Completed	None
DeForest Wood Products Co. St. Louis, Mo. SBA-0032-8(a)	155,000	3/20/69	Plywood Platform Skids	Army	DAAJ01-69-C-0431 (3J)	Completed	None
DICO Corporation Washington, D. C. SBA-0027-8(a)	262,650	10-24-68	Wooden Pallets	DGSC-DSA	DSA-400-69-C-1912 MA 301	Completed	Martin-Marietta
East Side Bakery San Antonio, Texas SBA-0004-8(a)	* 104,588	3/20/69	Bakery Products	Air Force	F41615-68-C-0301	Completed	Martin Bakery
Elegant Garments, Inc. Chicago, Ill. SBA-0001-8(a)	137,500	2/27/68	Cloth Housing	Army	DAAA-09-68-C-0280	Terminated for Convenience 8/7/68	None
Ellsworth Mfg. Co. Norfolk, Va. SBA-0008-8(a)	2,430,868	5/13/68	General Purpose Tents	DSA	DSA-100-68-FV-193	Completed	None

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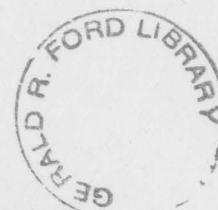
February 28, 1970

SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Fairmicco, Inc. Washington, D. C.							Fairchild-Hiller
SBA-0005-8(a)	\$ 73,165	4/23/68	Cable Assembly	Army	DAAB05-68-C-2349	Completed	
SBA-0002-8(a)	242,771	2/28/68	Wooden Pallets	DSA	DSA400-68-C-4171	Completed	
SBA-0010-8(a)	209,000	7/17/68	Wooden Ammo Boxes	Army	DAAA09-68-C-0500	Completed	
SBA-0042-8(a)	44,802	8/15/69	Cable Assembly	Army	DAAB05-70-F-1228	Completed	
Ft. Peck Tribal Ind. Poplar, Montana SBA-0029-8(a)	706,804	2/6/69	M1-M2 Rifle Repair	Air Force	F09603-69-C-1971	Completed	Dynalectron
Johnston Engr. Co. Venice, Calif. SBA-0020-8(a)	3,718	8/9/68	Aircraft Retainer	Air Force	F34601-69-C-0224	Completed	No
Johnston Engr. Co. Venice, Calif. SBA-0031-8(a)	10,479	1/10/69	J 85 Links	Air Force	F34601-69-C-1913	Completed	None
Martin Bakery, Inc. San Antonio, Texas SBA-0003-8(a)	924,840	3/20/68	Bakery Products	Air Force	F41615-68-C-0301	Completed	None
New Cal Technology, Inc. Los Angeles, Calif. SBA-0035-8(a)	8,600	3/24/69	Cable Assembly	Navy	N00123-69-C-1417	Completed	None
Patimik Co. San Francisco, Calif. SBA-0028-8(a)	18,300	11/19/68	Reconditioning Chairs	Navy	N00228-69-C-1015	Completed	None
Sonicraft, Inc. Chicago, Ill. SBA-0013-8(a)	* 127,975	8/9/69	Sound Equipment	Navy	N00126-69-C-0024	Completed	None

*Denotes Requirements Type Contract

February 28, 1970

SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
State Industries, Inc. Huntington Park, Calif. SBA-0007-8(a)	*\$ 2,430,868	5/20/68	General Purpose Tents	DSA	DSA-100-68-FV-193	Completed	None
Watts Mfg. Co. Compton, Calif. SBA-0006-8(a)	2,947,556	5/7/68	General Purpose Tents	DSA	DSA-100-68-F-V-193	Completed	Aerojet General
SBA-0026-8(a)	364,900	11/25/68	Repair and Modify Containers	Air Force	F42600-69-D-2310	Completed	

*Denotes Requirements Type Contract

NATIONAL ASSOCIATION of MINORITY CONTRACTORS, Inc.

801 McALLISTER STREET - PHONE 415-563-8484
SAN FRANCISCO, CALIFORNIA 94102

March 5, 1970

Mrs. Ginger Savell
Assistant to Herbert Klein
The White House
Executive Office Building
Washington, D. C.

Dear Mrs. Savell,

On June 26 and 27, 1970, the National Association of Minority Contractors is holding its convention in Washington, D. C. We have outlined our agenda around the sincere hope of having Vice President Agnew as the keynote speaker at the full-membership luncheon, Saturday, June 27 at 12:30 p.m. in the Hotel Sonesta.

Our association is a nonprofit education institution comprised of minority contractors throughout the U. S. It was formed a year ago as a national counterpart of local minority contractor groups. Our members are, without exception, all struggling businessmen involved in providing general and specialty contractor services.

Our purpose is to gain a fair share of the national construction dollars for members. The association provides a vehicle for exchange of information and centralized effort to acquire financial aid and manpower development and upgrade programs. It also attempts to inform the public of the membership's accomplishments, objectives and problems.

With the goals of promoting the development of minority construction contractors in major urban areas and the enhancement of opportunities for minority entrepreneurship in this industry, our association is eager to have Vice President Agnew choose his own topic, since we are confident that he will touch upon matters of mutual interest.



Race relations and economics are concerns shared mutually by the association and the Vice President. We invite him to use our convention as a forum for the initiation of what could be a meaningful dialogue about the push-pull effect both race relations and economics have had on the current climate of unrest in the U. S.

As mentioned earlier, we have only outlined our agenda. If the Vice President cannot speak at the time and place mentioned, we would be happier to reschedule the time and place either earlier or later during the weekend, for his convenience.

There is no question that Vice President Agnew's appearance at our convention would, in itself, be a significant indication of the administration's desire to be heard and understood on relevant issues. We also feel that much can be gained by the Vice President taking this opportunity to speak directly to a large audience of minority businessmen.

May I hear from you soon?

Sincerely,

Ray Dones, President
Nat'l Assn. Minority Contractors

Encl.

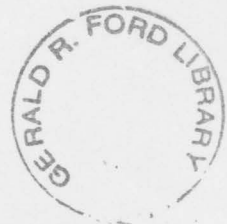
rd/rb

blind copy to Mr. Robert Brown, The White House ✓

Dear Mr. Brown,

I'd appreciate anything you might do to encourage acceptance of our invitation. Please call, if you have questions.

Ray Dones



March 5, 1970

File

FOR YOUR INFORMATION

GHR



PROPOSED CONFERENCE AND SEMINAR
for
MINORITY PROFESSIONAL CONSULTANTS

Recommended Dates:

1. Monday & Tuesday, April 13, 14
2. Monday & Tuesday, April 20, 21

Earliest possible date recommended so that consultants will have time to respond to RFP's issued during latter part of fiscal year.

Invitations to be made by:

1. Robert Brown, Special Assistant to the President
2. Maurice Stans, Secretary of Commerce

White House invitation recommended because it will have greater significance for the consultants.



Invitees:

- | | |
|---|-----|
| 1. Members of National Association of Black Consultants and Urbanologists | 40 |
| 2. Members of American Association of Minority Consultants | 25 |
| 3. Other minority consultants and consulting firms | 135 |
| 4. Key Federal agency procurement & program officers | 7 |

Place: U. S. Department of Commerce

AGENDA

Monday - 9:00 a. m. Kick-off Session

Main Speaker: Maurice Stans, Secretary of Commerce

Statement of Problems: President or representative of:

1. National Association of Black Consultants and Urbanologists
2. American Association of Minority Consultants

Monday Noon - Luncheon - La Gemma (Presidential Arms)

Speaker: Robert L. Kunzig, Administrator of GSA and Chairman,
Federal Task Force on Procurement

Monday afternoon

Workshop sessions:

How to meet technical requirements
Preparing a proposal
Other factors



Monday evening

Cocktails (cash bar) Jacques Elevator (Presidential Arms)

Tuesday - 9:00 a.m. General Session

Main Speakers: Robert Brown, Special Assistant to the President
Abe Venable, Executive Director, OMBE
Hillary Sandoval, Administrator, SBA

10:00 - 12:00 - Rotating clinics with Agency Procurement and Program
Officers stationed in small conference rooms

Tuesday Noon - Lunch - no program

Tuesday afternoon - Visits to agencies as arranged by consultants themselves

This proposed skeletal format was suggested by a committee consisting of Jim Sexton and John Johnson of OMBE and George Robinson of IMBE. The OMBE representatives were involved in earlier studies and meetings on the problem. Robinson conferred during the past two weeks with Ford Johnson, Acting Chairman of the National Association of Black Consultants and Urbanologists and with Tim Jenkins, Chairman, Match Institution. He held phone talks with Robert Brown, Special Assistant to the President, Dr. Edward Irons, Chairman, Department of Business Administration at Howard, and Dr. Wilford L. White, Director of the Small Business, Guidance and Development Center at Howard.

It has been suggested by Mr. George Pantos, Assistant Director of OMBE that a preliminary meeting be called by Abe Venable, Chairman of Minority Professional Consulting Service Working Group, of key federal agency procurement and program officers to inquire into the types and amounts of consulting services which will be sought during the last quarter of the fiscal year. This should occur late next week or early the following week. This is a sound suggestion, although it does tighten up the time left for a fruitful conference.

George Robinson
3-4-70



GHR/j

3/5/70

INSTITUTE FOR MINORITY BUSINESS EDUCATION

P. O. Box 662 Howard University

Washington, D. C. 20001



Mr. Robert Brown

Special Assistant to the President

Executive Office Building

Washington, D. C. 20500



MR-67

*Minority
Consultants*

March 6, 1970

Dear Arnold:

Thank you for the list of projects where minority consultants were used. Please continue to keep me informed on these matters.

Sincerely,

Robert J. Brown
Special Assistant
to the President

Mr. Arnold H. Leibowitz
Director, Office of Technical
Assistance
Department of Commerce
Washington, D. C. 20230

RJB:rm



THE WHITE HOUSE
WASHINGTON

ROUTING SLIP

DATE 3/3

 ROBERT J. BROWN

 BRUCE RABB

 THADDEUS WARE

 ROSALEE DANSAN

 LUCY HARRIS

☒ ROSEMARY MANARIN



ACTION:

file minority consultants

Ans

Dear Arnold:

Thanks for the list of projects where minority consultants were used. Please continue to keep me informed on these matters.



U.S. DEPARTMENT OF COMMERCE
ECONOMIC DEVELOPMENT ADMINISTRATION
WASHINGTON, D.C. 20230

FEB 27 1970

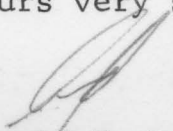
Mr. Robert J. Brown
Special Assistant to the President
The White House
Washington, D. C. 20500

Dear Bob:

As you requested, I am enclosing for Fiscal years 1968, 1969, and 1970 a list of projects where minority consultants were used. In many cases, these resulted from grants made by us to the organization, although this was not always the case.

In addition, I am enclosing for Fiscal Years 1968, 1969, and 1970 a list of grantees which were primarily black or other minorities. In almost all cases these grantees had included in their grants funds for consultants; thus giving them the opportunity to contract with minority groups. We do not have information as to exactly how this consultant money was used, however.

Yours very sincerely,


Arnold H. Leibowitz, Director
Office of Technical Assistance

Enclosures (2)



Fiscal Year 1968

Grantees

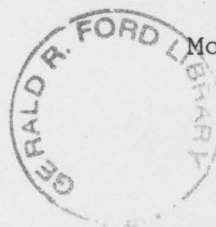
<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
04-6-09121	Rural Business Dev. in S. W. Alabama	Southwest Alabama Farmers Co-op
99-6-09078	Tech. Asst. for Nat'l Ins. Assoc.	National Insurance Association
01-6-09085-1	New York City SBOC	New York Small Bus. Dev. Center
01-6-09085-2	New York City SBOC	New York Small Bus. Dev. Center
01-6-09115	R. I., OIC Feeder Training Program	OIC of Rhode Island, Inc.
01-6-09130	N. Y., Credit Pool & Guaranty Project	Assoc. to Assist Negro Bus.
02-6-09104	Pa., Rehabilitation and Job Training	Young Great Society, Inc.
03-6-09119	Ohio, Negro Industrial & Economic Union	Negro Indus. & Economic Union
99-6-09064	U. S., Tech. Asst. for National Bankers	National Bankers Association



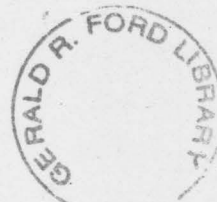
Fiscal Year 1969

Grantees

<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
01-6-09133	Mass.-Training and Supportive Serv. to Minority-Group Entrepreneurs	Joint Community - University Center for Inner-City Change
01-6-09143	Mass.-Feas. of Estab. of an Electronics Assembly Plant in Roxbury	Freedom Foundation, Inc.
01-6-09162	Mass.-Training Negro Managemnt Personnel in Retail Food Business	Freedom Foundation, Inc.
01-6-09165	Mass.-Joint Progress to Provide Bonding & Mgt. Assistance to Minority Construction	Contractor's Association of Boston
01-6-09124-1	N. Y.-Assistance to Brooklyn Navy Yard	Commerce Labor Industrial Corporation of Kings (CLICK)
01-6-09154	N. Y.-Job Training & Ed. Program for Industrial Complex to be Located in Brooklyn Navy Yard	Commerce Labor Industrial Corporation of Kings (CLICK)
01-6-09159	N.Y.-Promotion & Assistance in Dev. of Industrial & Commercial Enterprises	Brooklyn Local Economic Dev. Corporation
01-6-09160	N. Y.-Develop Building & Bonding Capacity of Minority Contractors in New York City	The Association of United Contractors of America, Inc.
01-6-09115-1	R.I.-Cont. of an O.I.C. Feeder Training Program in South Providence	O.I.C. of Rhode Island
02-6-09116	Md.-Business Opportunity Center	The City of Baltimore
02-6-09033-5	Penn.-Continuation of Pittsburgh Business & Job Dev. Corp.	Business & Job Dev. Corp of Pittsburgh
02-6-09103	Penn.-Training for Negro Executives, Managers, & Entrepreneurs	Zion Non-Profit Charitable Trust
03-6-09118-1	Ohio-Employability Project	Montgomery County O.I.C.



Fiscal Year 1969 (cont.)



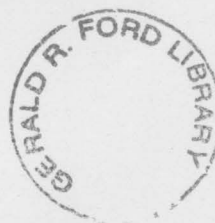
Grantees

<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
03-6-09119-1	Ohio-Cont. of Assistance to Ghetto Area	Black Economic Union
03-6-09134-1	Ohio-Employability Dev. Project	Greene County O.I.C.
03-6-09137	Ohio-Builders' Manpower Supply & Dev. Program	PATH Association
03-6-09146	Ohio-Tech & Financial Assistance to Black Entrepreneurs	Cincinnati Business Guarantee Fund
04-6-09157	Ala.-O.I.C. Feeder Training Program	Central Alabama O.I.C.
06-6-09216	Ill.-Chicago's Opportunities Industrialization Center	Chicago's O.I.C.
06-6-09226	Ill. Chicago's Contractor Assistance Program	Chicago Economic Dev. Corp.
07-6-09057-3	Calif.-Cont. of Small Bus. Dev. Center (PACT)	Plan of Action for Challenging Times (PACT)
07-6-09194	Calif.-Los Angeles Special Impact Program	Los Angeles Econ. Resources Corp.
07-6-09194-1	Calif.-Cont. of Special Impact Program Providing Support to Implement Program	Los Angeles Econ. Resources Corp.
07-6-09210	Calif.-IMPAC Economic Dev. Program	South Central Improvement Action Council, Inc.
99-6-09082	U. S. Provide Managerial & Tech. Asst. to Small Businesses	National Business League
99-6-09082-1	U. S.-Cont. of Management Training	National Business League
99-6-09093-1	U.S.-Cont. of Regional Economic Organization Furniture & Appliance Stores	Trade Association of Minority Furniture & Appliance Dealers
99-6-09103	U.S.-ICBO Minority Business Dev. for St. Louis & New Orleans	Interracial Council for Business Opportunity

Fiscal Year 1969 (cont.)

Grantees

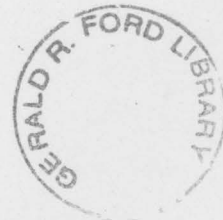
<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
99-6-09104	U. S. National Urban League Entrepreneurial Dev. Program	National Urban League
99-6-09117	U. S. Proposal for Local Planning & Program Dev. in 13 Cities	Zion Non-Profit Charitable Trust
01-6-09185	N. Y. Job Placement and Counseling in Ghetto Area	Mohawk Valley Economic Dev. District
04-6-09147	Ga.-Planned Program for Econ. Dev. in Hancock County	Hancock County Comm. for Soc. & Econ. Dev.
04-6-09154	Ga., Atlanta-Model Neighborhood Area Outreach and Dev. Project	Model Neighborhood, Inc.
07-6-09206	Wash.-Dev. & Promotion of Consumer Co-ops in Seattle	Central Area Committee for Peace and Improvement
99-6-09098	U. S.-Minority Savings & Loan Program	American Savings & Loan League



Fiscal Year 1969

Other Minority Grantees

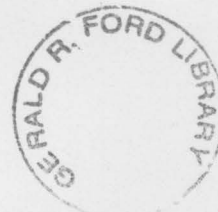
<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
01-6-09145	N. Y. - Expansion Program for Minority - Group Small Grocers to Operate Their Businesses More Effectively	Pueblo Cooperative, Inc.
01-6-09155	Puerto Rican New York Bus. Dev. Program	Puerto Rican Forum, Inc.
07-6-09217	Alaska - Alaska Native Economic Dev. Program	Alaska Federation of Natives
99-6-09119	U. S. - Establishment of a National Indian Dev. Organization	National Congress of American Indian Tribes



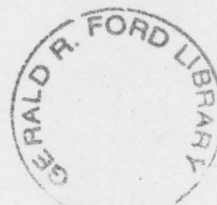
Fiscal Year 1970

Other Minority Grantees

<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
07-6-09284	Calif. - TELACU Entrepreneurial Dev. & Training of Mexican- Americans in East Los Angeles	East L. A. Community Union
07-6-09257	Calif. - Mexican-American Econ. Dev. in Oakland	East Bay Spanish Speaking Citizens Foundation, Inc.
08-6-09191-2	Texas - Cont. of DUENO Urban Econ. Dev. Ownership	San Antonio Neighborhood Youth Organization



Fiscal Year 1970



Grantees

Project No.

Title

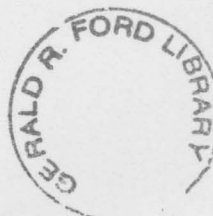
Grantee

01-6-09159-1	N. Y.-Cont. of Prom. & Asst. in Dev. of Industrial and Comm. Enterprises	Brooklyn Local Dev. Corp.
02-6-09025-2	Penn.-Cont. of Job Dev. in Phila.	Greater Phila. Enterprise Dev. Corp.
02-6-09104-1	Penn.-Cont. of Rehab. & Job Training Program in Phila.	Young Great Society, Inc.
02-6-09115	New Jersey - Stimulate Econ. Dev. in Minority Communities	MEDIC - Minority Econ. Dev. & Industrilization Corp.
03-6-09099-1	Ohio-Mgt. and Tech. Asst. Counseling and Training to Small Business	Cleveland Bus. & Econ. Dev. Corp.
03-6-09119-2	Ohio-Cont. of Asst. to Ghetto Areas of Cleveland	Black Economic Union
04-6-09157-1	Ala.-Cont. of OIC Feeder Training Program	Central Alabama OIC, Inc.
04-6-09157-2	Ala.-Cont. of OIC Feeder Training Program	Central Alabama OIC, Inc.
06-6-09226-1	Ill.-Cont. of Chicago Contractors Asst. Program	Chicago Econ. Dev. Corp.
07-6-09108	Calif.-Cont. of Program to train and Retrain Unemployed in Oakland.	OIC of Oakland
07-6-09145-1	Calif.-OIC Job Training	OIC of Santa Clara
07-6-09194-2	Calif.-Cont. of Los Angeles Special Import Program	Economic Resources Corp.
07-6-09237	Calif.-New Business Management Planning Study	Green Power Foundation, Inc.
07-6-09246	Calif.-PREP Property Rehabilitation Employment	General & Specialty Contractors, Inc.
07-6-09250	Calif.-Community Enterprise Development Program	Operation 2nd Chance
07-6-09266	Calif.- Implement Effective Manpower Dev. Service for North Richmond Residents	Neighborhood House of North Richmond, Inc.

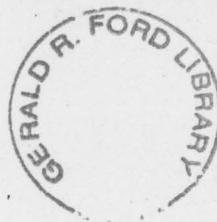
Fiscal Year 1970 (cont.)

Grantees

<u>Project No.</u>	<u>Title</u>	<u>Grantee</u>
07-6-09010-3	Wash., D. C.-Cont. of Small Business Guidance & Dev. Center	Howard University
99-6-09082-2	U. S. Mgt. Training & Tech. Asst.	National Business League
99-6-09103-1	U. S. ICBO-Minority Business Dev. for St. Louis & New Orleans	Interracial Council for Business Opportunity
99-6-09104-1	U. S. Entrepreneurial Dev. Program	National Urban League
07-6-09261	Calif. Mkt. Study for Comprehensive Health Service Facility	Omega Psi Dev. Corporation
01-6-09186	Conn.-Minority Mgt. Dev. Program	Ebony Businessman's League, Inc.
06-6-09248	Ill. East St. Louis Job Training Program for Dev. of the Performing Talents of Young People	Young Disciples Foundation Inc.
99-6-09103-1	ICBO-Minority Bus. Dev. for St. Louis & New Orleans	Interracial Council for Bus. Oppor.
99-6-09104-1	Entrepreneurial Dev. Program	National Urban League



Fiscal Year 1968



Consultants

<u>Project No.</u>	<u>Title</u>	<u>Consultant</u>
04-6-09126	Miss.-Emp. Coordination Center	Delta Opportunities Corp.
04-6-09127	Miss.-Mound Bayou Dev. Project	Mound Bayou Dev. Corp.
99-6-09010-2	Wash., D. C. Small Bus. Guidance	Howard University
01-6-09137	N. Y., The Real Great Society	Regional Plan Assoc.
02-6-09033-3	Pa., Investigate Unemployment	Bus. & Job Dev. Corp.
02-6-09033-4	Pa., Investigate Unemployment	Bus. & Job Dev. Corp.
02-6-09033-2	Pa., Investigate Unemployment	Bus. & Job Dev. Corp.
03-6-09118	Ohio, Employability Development Project	Montgomery County OIC
03-6-09134	Ohio, Employability Development Project	Green County OIC
07-6-09057-1	Calif., Continuation and Extension of the PACT Contract	Plan for Action for Challenging Times
07-6-09108-1	Calif., Cont. Training & Retraining Unemployed	OIC of Oakland, Inc.
07-6-09133	Calif., Employment of Minority Construction Workers	General & Specialty Contractors, Assoc., Inc.
07-6-09161	Calif., Project Uplift	Negro General Welfare Fund
07-6-09180	Calif., Minority Construction Job Dev.	L. A. Sub & Specialty Contrs.

Fiscal Year 1968 (cont.)

Consultants

Project No.

Title

Consultant

99-6-09010-2

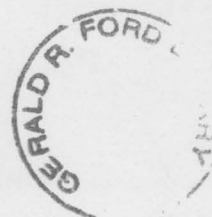
Wash., D. C. Small Bus.
Guidance

Howard University

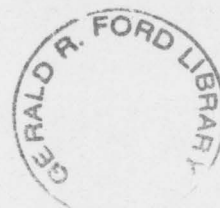
99-6-09059

U. S. Management Asst.
to Fairmicco

Fairmicco Corp.



Fiscal Year 1969



Consultants

Project No.

Title

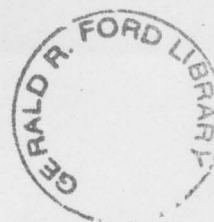
Consultants

07-6-09057-2	Calif.-Cont. & Ext. of Small Bus. Dev. Center (PACT)	Plan of Action for Challenging Times
07-6-09108-2	Calif.-Cont. of Program to Train & Retrain Unemployed in Oakland	O.I.C. of Oakland
07-6-09249	Calif.-Study of Commercial Potential of UJIMA Village	Match Institute
99-6-09046-1	Wash., D.C.-Affirmative Action Program	Howard University
04-6-09146	Ala.-Non-Farm Econ. Dev. Program	South East Alabama Self-Help Assoc. (SEASHA, Inc.)
04-6-09126-1	Miss.-Cont. of Employment Coordination Center	Delta Opportunities Corp.
07-6-09168	Wash. Minority Self-Help Program	East Pasco Self-Help Co-op Assoc.
07-6-09260-1	Calif.-Mgt. Asst. to Trans-Trucking	Black Urban Systems
07-6-09260	Calif.-Mgt. Asst to Trans-Trucking	Donald P. McCallum
07-6-09259	Calif.-Mgt. Asst. to Bennie's Candies	John L. Wilks & Assoc.
99-6-09097	U. S.-OBD Basic Ordering Agreement; Accounting & Financial Evaluation & Analysis	Dr. Cary B. Lewis
99-6-09099	U. S. OBD Basic Ordering Agreement	Sulton, Campbell & Assoc.
01-6-09174	Mass., Feas. & Mkt. Research Study for United Woodworking, Inc.	Hamil Associates, Inc.
99-6-09096	D. C., Hotel-Motel in Howard University Area	Subcontracted to Sulton, Campbell & Assoc.

Fiscal Year 1970

Consultants

<u>Project No.</u>	<u>Title</u>	<u>Consultant</u>
99-6-09082-3	U. S. Mgt. Training & Tech. Asst.	National Business League
99-6-09082-4	U. S. Project Outreach-Mgt. and Tech. Assistance to Minority Business in ten cities	National Business League
04-6-09127-1	Miss.-Cont. of Econ. Dev. Demonstrations Study	Mound Bayou Dev. Corp.
07-6-09253	Calif.-Tech. Asst. to Bantu Enterprise, Inc.	Ghettos, Inc.
07-6-09280	Calif.-Marketing Feas. Study for Ethnic Food Products (SOUL FOOD)	Fry Consultants, Inc.
07-6-09308	Calif.-Asst. to East Los Angeles Community Union TELACU Impact Designations	Social Dynamics, Inc.
07-6-09271	Calif., T/A to Oakland SBDC to estab. a link between Black Businessmen & Organizations Operating Program	Oakland Small Business Dev. Corp.



Minority Contractors

DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D. C. 20523

OFFICE OF
THE ADMINISTRATOR

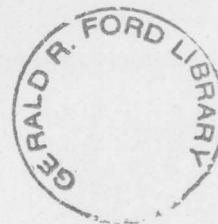
March 9, 1970

MEMORANDUM FOR: Mr. Robert Brown
Special Assistant to the President
The White House
FROM: Nira Hardon Long *Nira H. Long*
Director, Equal Opportunity Programs, AID
SUBJECT: Minority Utilization in AID Programs

I thought you might be interested in a copy of the
attached letter sent to the list of colleges and
universities by Dr. Sam Adams, newly appointed Assistant
Administrator for Africa.

Attachment

cc: Mr. Sheldon Cole



DEPARTMENT OF STATE
AGENCY FOR INTERNATIONAL DEVELOPMENT
WASHINGTON, D.C. 20523



As you perhaps are aware, I have recently assumed responsibilities as the Assistant Administrator for Africa in the Agency for International Development. I am now expressing my personal interest in knowing your views about ways the Bureau that I head may be of service to you in extending the capabilities of your students about Africa or their understanding of economic development approaches. Moreover, it occurs to me that if greater participation can be arranged, the experience of higher education institutions like yours offer opportunities for developing competencies for implementing many of the United States', as well as international agencies', technical assistance undertakings in Africa and other world developing areas' needs in the 70s.

I am thinking particularly that students are currently talking very much about problems of people and their concern about the quality of life. The manner in which the University can give attention to these problems, as part of preparing their students for roles in helping to resolve these problems of the 70s, must be a concern to you. What would appear to be an increasing interest in Africa, seems to offer an opportunity for building up a dimension of intelligent-informed understanding and new competencies.

Moreover, I understand that some Black universities have expressed a special interest in wider participation in the kinds of things for which U.S. agencies contract to have carried out abroad. If there is interest on your part, we will be glad to work with you and Presidents

- 2 -

of other Black institutions. For real progress to occur, institutions must know the range of opportunities that exist by the types of activities. Then an institution can make judgments about the extent we can do something in developing knowledge of contractual understanding, an understanding of how proposals are made and project plans developed and implemented.

It would also be greatly appreciated, if you deem it appropriate to get your staff further involved in overseas development activities, that you kindly forward to me the names and areas of specialization of those members of your staff who might undertake short and long-term consultant and/or contractual assignments in overseas and/or Washington activities.

My best wishes to you and your staff for a very prosperous and successful New Year.

Sincerely yours,

Samuel C. Adams, Jr.
Assistant Administrator for Africa



LIST OF UNIVERSITY
and COLLEGE PRESIDENTS

Dr. R. D. Morrison, President
ALABAMA AGRICULTURAL AND MECHANICAL COLLEGE
Normal, Alabama 35762

Dr. Levi Watkins, President
ALABAMA STATE COLLEGE
1100 South Jackson Street
Montgomery, Alabama 36101

Dr. Thomas Miller Jenkins, President
ALBANY STATE COLLEGE
Hazard Drive
Albany, Georgia 31705

Dr. J. D. Boyd, President
ALCORN AGRICULTURAL AND MECHANICAL COLLEGE
Alcorn, Mississippi 39096

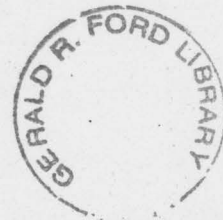
Dr. J. W. Hairston, President
ALLEN UNIVERSITY
1530 Harden Street
Columbia, South Carolina 29204

Dr. Lawrence A. Davis, President
ARKANSAS AGRICULTURAL, MECHANICAL & NORMAL COLLEGE
Pine Bluff, Arkansas 71601

Attorney J. C. Oliver, President
ARKANSAS BAPTIST COLLEGE
1600 High Street
Little Rock, Arkansas 72202

Dr. Thomas D. Jarrett
ATLANTA UNIVERSITY
223 Chestnut Street
Atlanta, Georgia 30314

Dr. Jerome L. Gresham, President
BARBER-SCOTIA COLLEGE
Cabarrus Avenue
Concord, North Carolina 28025



Dr. Benjamin F. Payton, President
BENEDICT COLLEGE
Harden & Blanding Streets
Columbia, South Carolina 29204

Dr. Isaac H. Miller, Jr., President
BENNETT COLLEGE
Greensboro, North Carolina 27402

Dr. Richard V. Moore, President
BETHUNE-COOKMAN COLLEGE
640 Second Avenue
Daytona Beach, Florida 32015

Dr. Milton K. Curry, Jr., President
BISHOP COLLEGE
3837 Simpson-Stuart Road
Dallas, Texas 75241

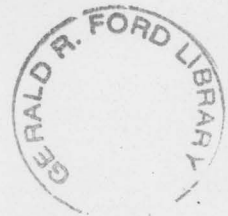
Dr. Samuel L. Myers, President
BOWIE STATE COLLEGE
Jericho Park Road
Bowie, Maryland 20715

Dr. Herman R. Branson, President
CENTRAL STATE UNIVERSITY
Wilberforce, Ohio 45384

Dr. Wade Wilson, President
CHEYNEY STATE COLLEGE
Cheyney, Pennsylvania 19319

Dr. H. V. Manning, President
CLAPLIN COLLEGE
College Avenue
Orangeburg, South Carolina 29115

Dr. Vivian Wilson Henderson, President
CLARK COLLEGE
240 Chestnut Street, S. W.
Atlanta, Georgia 30314



Dr. Parlett Longworth Moore, President
COPPIN STATE COLLEGE
2500 West North Avenue
Baltimore, Maryland 21216

Dr. Luna I. Mishoe, President
DELAWARE STATE COLLEGE
Dover, Delaware 19901

Dr. Albert W. Dent, President
DILLARD UNIVERSITY
2601 Gentilly Boulevard
New Orleans, Louisiana 70122

Dr. William B. Stewart, President
EDWARD WATERS COLLEGE
1658 Kings Road
Jacksonville, Florida 32209

Dr. Marion D. Thorpe, President
ELIZABETH CITY STATE COLLEGE
Elizabeth City, North Carolina 27909

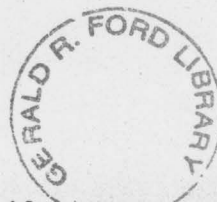
Dr. Rudolph Jones, President
FAYETTEVILLE STATE COLLEGE
Fayetteville, North Carolina 28301

Dr. James R. Lawson, President
FISK UNIVERSITY
17th Avenue, North
Nashville, Tennessee 37203

Dr. Benjamin L. Perry, Jr., President
FLORIDA AGRICULTURAL AND MECHANICAL UNIVERSITY
Tallahassee, Florida 32307

Dr. R. W. Puryear, President
FLORIDA MEMORIAL COLLEGE
Miami, Florida 33054

Dr. Waldo W. E. Blanchet, President
THE FORT VALLEY STATE COLLEGE
Fort Valley, Georgia 31030



Dr. Ralph Waldo Emerson Jones, President
GRAMBLING COLLEGE
Grambling, Louisiana 71245

Dr. Jerome H. Holland, President
HAMPTON INSTITUTE
Hampton, Virginia 23368

E. Cheek
Dr. James M. Nabrit, Jr., President
HOWARD UNIVERSITY
2400 Sixth Street, N. W.
Washington, D. C. 20011

Dr. John T. King, President
HUSTON-TILLOTSON COLLEGE
1820 East 8th Street
Austin, Texas 78702

Dr. John A. Peoples, Jr., President
JACKSON STATE COLLEGE
1325 Lynch Street
Jackson, Mississippi 39217

Dr. J. O. Perpener, President
JARVIS CHRISTIAN COLLEGE
Hawkins, Texas 75765

Dr. Rufus P. Perry, President
JOHNSON C. SMITH UNIVERSITY
100 Beatties Ford Road
Charlotte, North Carolina 28208

Dr. Carl M. Hill, President
KENTUCKY STATE COLLEGE
East Main Street
Frankfort, Kentucky 40601

Dr. Robert L. Owens, III, President
KNOXVILLE COLLEGE
901 College Street
Knoxville, Tennessee 37921

Dr. C. A. Kirkendoll
LANE COLLEGE
501 Lane Avenue
Jackson, Tennessee 38301



Dr. William H. Hale, President
LANGSTON UNIVERSITY
Langston, Oklahoma 73050

Dr. Hollis Freeman Price, President
Le MOYNE-OWEN COLLEGE
807 Walker Avenue
Memphis, Tennessee 38126

Dr. Earl E. Dawson, President
LINCOLN UNIVERSITY
Jefferson City, Missouri 65101

Dr. Marvin Wachman
LINCOLN UNIVERSITY
Lincoln, Pennsylvania 19352

Dr. Victor J. Tulane, President
LIVINGSTONE COLLEGE
701 West Monroe Street
Salisbury, North Carolina 28144

Dr. John T. Williams, President
MARYLAND STATE COLLEGE
Princess Anne, Maryland 21853

Dr. Lloyd C. Elam, President
MEHARRY MEDICAL COLLEGE
1005 18th Avenue, North
Nashville, Tennessee 37208

Dr. Lucius H. Pitts, President
MILES COLLEGE
5500 Avenue G
Birmingham, Alabama 35208

Dr. E. E. Rankin, President
MISSISSIPPI INDUSTRIAL COLLEGE
Memphis Street
Holly Springs, Mississippi 38635



Mr. James Herbert White, President
MISSISSIPPI VALLEY STATE COLLEGE
Itta Bena, Mississippi 38941

Dr. Hugh M. Gloster, President
MOREHOUSE COLLEGE
223 Chestnut Street, S. W.
Atlanta, Georgia 30314

Dr. Martin David Jenkins, President
MORGAN STATE COLLEGE
Cold Spring Lane & Hillen Road
Baltimore, Maryland 21212

Dr. J. A. Middleton, President
MORRIS BROWN COLLEGE
643 Hunter Street, N. W.
Atlanta, Georgia 30314

Rev. O. R. Reuben, President
MORRIS COLLEGE
North Main Street
Sumter, South Carolina 29150

Dr. Lyman B. Brooks, Provost
NORFOLK STATE COLLEGE
2401 Corprew Avenue
Norfolk, Virginia 23504

Dr. Lewis C. Dowdy, President
NORTH CAROLINA AGRICULTURAL AND TECHNICAL STATE
312 North Dudley Street UNIVERSITY
Greensboro, North Carolina 27411

Dr. Albert N. Whiting, President
NORTH CAROLINA COLLEGE AT DURHAM
Fayetteville Street
Durham, North Carolina 27707



Dr. Frank W. Hale, Jr., President
OAKWOOD COLLEGE
Huntsville, Alabama 35806

Dr. E. Clayton Calhoun, President
PAINE COLLEGE
1235 Fifteenth Street
Augusta, Georgia 30901

Dr. L. H. McCloney, President
PAUL QUINN COLLEGE
1020 Elm Street
Waco, Texas 76704

Dr. Ernest T. Dixon, Jr., President
PHILANDER SMITH COLLEGE
812 West 13th Street
Little Rock, Arkansas 72203

Dr. A. I. Thomas, President
PRAIRIE VIEW AGRICULTURAL AND MECHANICAL COLLEGE
Prairie View, Texas 77445

Dr. W. A. McMillan, President
RUST COLLEGE
Rust Avenue
Holly Springs, Mississippi 38635

Dr. Prezell R. Robinson, President
SAINT AUGUSTINE'S COLLEGE
1315 Oakwood Avenue
Raleigh, North Carolina 27602

Dr. Earl H. McClenney, President
SAINT PAUL'S COLLEGE
Lawrenceville, Virginia 23868

Dr. Howard Jordan, Jr., President
SAVANNAH STATE COLLEGE
State College Branch
Savannah, Georgia 31404



~~Dr. King V. Cheek~~
~~Dr. James E. Cheek~~, President
SHAW UNIVERSITY
Raleigh, North Carolina 27602

Mr. Willie L. Holmes, President
SIMMONS UNIVERSITY
1811 Dumesnil Street
Louisville, Kentucky 40210

Dr. M. Maceo Nance, Jr., President
SOUTH CAROLINA STATE COLLEGE
Orangeburg, South Carolina 29115

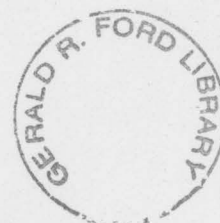
Dr. G. Leon Netterville (Acting) President
SOUTHERN UNIVERSITY AND AGRICULTURAL AND MECHANICAL
Baton Rouge, Louisiana 70813 COLLEGE

Dr. Emmett Bashful, Administrative Dean
SOUTHERN UNIVERSITY IN NEW ORLEANS
6400 Press Drive
New Orleans, Louisiana 70126

Dr. Albert Edward Manley, President
SPELMAN COLLEGE
350 Leonard Street, S. W.
Atlanta, Georgia 30314

Dr. Harold N. Stinson, President
STILIMAN COLLEGE
Post Office Box 1430
Tuscaloosa, Alabama 35401

Dr. Herman H. Long, President
TALLADEGA COLLEGE
627 West Battle Street
Talladega, Alabama 35160



Dr. A. P. Torrence, President
TENNESSEE AGRICULTURAL AND INDUSTRIAL STATE UNIVERSITY
3500 Centennial Boulevard
Nashville, Tennessee 37203

Dr. Allen C. Hancock, President
TEXAS COLLEGE
2404 North Grand Avenue
Tyler, Texas 75701

Dr. Granville M. Sawyer, President
TEXAS SOUTHERN UNIVERSITY
3201 Wheeler Avenue
Houston, Texas 77004

Mr. George A. Owens, President
TOUGALOO COLLEGE
Tougaloo, Mississippi 39174

Dr. M. C. Southerland, President
VIRGINIA SEMINARY and COLLEGE
Garfield Avenue and Dewitt Street
Lynchburg, Virginia 24501

Dr. L. H. Foster, President
TUSKEGEE INSTITUTE
Tuskegee Institute, Alabama 36088
→

Dr. James F. Tucker, President
VIRGINIA STATE COLLEGE
Petersburg, Virginia 23803

Dr. Thomas H. Henderson, President
VIRGINIA UNION UNIVERSITY
1500 North Lombardy Street
Richmond, Virginia 23220

Mr. John F. Potts, President
VOORHEES COLLEGE
Denmark, South Carolina 29042

Dr. Rembert E. Stokes, President
WILBERFORCE UNIVERSITY
Wilberforce, Ohio 45384

Dr. T. W. Cole, Sr., President
WILEY COLLEGE
711 Rosborough Spring Road
Marshall, Texas 75670

Dr. Kenneth R. Williams, President
WINSTON-SALEM STATE COLLEGE
Winston-Salem, North Carolina 27102



-10-

Mr. Norman C. Francis, President
XAVIER UNIVERSITY OF LOUISIANA
7325 Palmetto Street
New Orleans, Louisiana 70125



UNITED STATES OF AMERICA
GENERAL SERVICES ADMINISTRATION
WASHINGTON, D.C. 20405



MAR 13 1970

*minority
contracts*

Mr. Robert J. Brown
Special Assistant to the President
The White House
Washington, D. C. 20505

Dear Mr. Brown: *Bob*

At a meeting in your office on February 18, 1970, attended by Mr. Mollica of my staff, you requested that we submit a monthly report of awards made to minority firms.

As Mr. Mollica explained at the meeting, we do not presently obtain information from bidders as to their status as minority firms. A special working group has been formed under the Interagency Task Force on Procurement to establish new procedures which will enable us to obtain and report the required information.

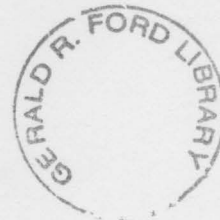
For the time being our report must, of necessity, be limited to awards made under the 8(a) program. Attached for your information is a list of the 8(a) awards made by GSA to date. This will be supplemented each month.

We will keep you advised of the progress made in developing a system of reporting all awards to minority enterprises.

Sincerely,

Bob

Enclosure



8(a) Contracts Fiscal Year 1970

<u>Subcontractor</u>	<u>Awarded to SBA</u>	<u>Product</u>	<u>Award Value</u>
Mocho Ind. , Inc. West Babylon, N. Y.	11-5-69	Liquid Detergent	\$54,758.00
E. G. &G. Roxbury Roxbury, Mass.	11-7-69	Tool Box	13,616.00
Logan Heights, Inc. San Diego, Calif.	11-10-69	Wooden Pallets	60,100.00
Logan Heights, Inc. San Diego, Calif.	1-6-70	Wooden Pallets	59,355.00
E. G. &G. Roxbury Roxbury, Mass.	1-26-70	Storage Cabinet	153,216.00
E. G. &G. Roxbury Roxbury, Mass.	1-30-70	Tool Box	14,344.00
Plastic Store Fixture Co. Washington, D. C.	2-2-70	Directional Signs	10,345.40
Consul Chemical Cleveland, Ohio	2-11-70	Porcelain Cleaner	25,200.00
Components Concepts Corporation Omaha, Neb.	2-16-70	Communications	84,699.17
Aeroking, Inc. Mercer, Penn.	2-24-70	FSC 5180 Tool Kits	18,646.00
Cleveland-Freeman Brooklyn, N. Y.	2-27-70	Typewriter Covers	12,651.00
Watts Mfg. Co. Los Angeles, Calif.	2-27-70	Tool Pouches	164,880.00



March 2, 1970

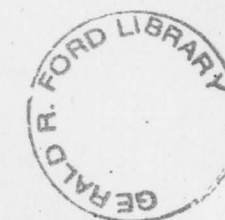
March 31, 1970



STATUS REPORT
OF
8(a) CONTRACTS
SMALL BUSINESS ADMINISTRATION (SBA)
OFFICE OF ASSOCIATE ADMINISTRATOR FOR
PROCUREMENT AND MANAGEMENT ASSISTANCE (PMA)
OFFICE OF BUSINESS DEVELOPMENT (OBD)
DIVISION OF GOVERNMENT CONTRACTS (GC)

Report Prepared By:
Contract Management Branch
Division of Government Contracts
Telephone No. 382-3368 or 4980

March 31, 1970



STATUS OF 8(a) CONTRACTS AWARDED

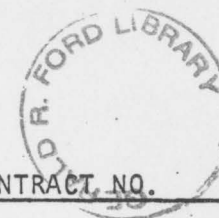
RECAPITULATION OF SBA CONTRACTS

<u>Agency</u>	<u>Number</u>			<u>Number</u>		
	<u>Completed</u>	<u>Current</u>	<u>Total</u>	<u>Completed</u>	<u>Current</u>	<u>Total</u>
Agriculture	0	1	1	\$ - 0 -	\$ 41,875	\$ 41,875
Army	11	9	20	2,286,860	2,530,223	4,817,083
Air Force	10	10	20	3,168,719	3,585,988	6,754,707
Navy	4	10	14	181,245	1,965,293	2,146,538
DSA	7	2	9	9,796,297	366,600	10,162,897
GSA	0	27	27	- 0 -	1,926,640	1,926,640
MARCORPS	0	1	1	- 0 -	498,245	498,245
Post Office	0	4	4	- 0 -	1,832,345	1,832,345
SBA	0	1	1	- 0 -	5,104	5,104
DOT	0	1	1	- 0 -	14,700	14,700
	32	66	98	\$15,433,121	\$12,767,013	\$28,200,134

TOTAL SBA SUBCONTRACTS..... 98 (66 active)

TOTAL PRIME CONTRACTS..... 91

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS



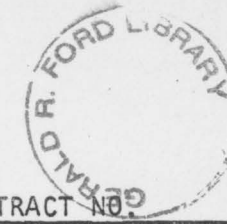
SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUST SPONSC
Aeroking, Inc. Mercer, Penna. SBA-0068-8(a)	\$ 18,646	2-18-70	Tool Kits	GSA	GS-00S-85435	On Schedule	None
Aerospace Services, Inc. Oakland, Calif.							
SBA-0011-8(a)	* 150,000	7-19-68	Repair Generator Sets	Air Force	F04606-68-D-0073	On Schedule	None
SBA-0036-8(a)	* 100,100	11-17-69	Repair Generator Sets	Air Force	F04606-70-D-0035	On Schedule	None
SBA-0044-8(a)	506,778	8-22-69	T-33A IRAN	Air Force	F04606-70-C-0135	On Schedule	None
Aladdin Heating Corp. San Leandro, Calif. SBA-0009-8(a)	* 1,461,281	5-27-68	Containers, Repair and Modification	Air Force	F42600-68-D-3437	Terminated for Convenience TC Not Completed	None
Atlantic Floor Cleaning Contractor Atlanta, Ga. SBA-0104-8(a)	6,450	3-25-70	Services	GSA	4ATB-0-368	New Award	None
Bertie Industries, Inc. Windsor, N.C.							
SBA-0025-8(a)	249,000	1-17-69	Shirts	DSA	DSA-100-69-F-U774	On Schedule	None
SBA-0056-8(a)	49,076	1-30-70	Bandoleers	Army	DAAA09-70-C-0276	Delinquent	None
B & L Metal Fabricators, Inc. Brooklyn, New York SBA-0071-8(a)	16,560	2-26-70	Dumping Table	POD	70-2-00915	On Schedule	None
Barrett Intercommunication Products Corp. Brooklyn, New York SBA-0072-8(a)	498,245	2-26-70	Public Address Set	MARCORPS	M00027-70-C-015	On Schedule	None

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS

Page 4 of 12
March 31, 1970

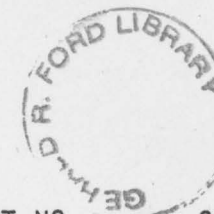
SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUS SPONS
Central Technology, Inc. Herrin, Ill. SBA-0034-8(a)	\$ 620,020	5-28-69	Impulse Cartridge	Navy	N00104-69-C-0271	Ahead of Schedule	None
Christopher Terry Atlanta, Ga. SBA-0102-8(a)	14,700	3-24-70	Service	DOT	DOT-FA-70-S0-5599	New Award	None
Cleveland Freeman Mfg. Co. Brooklyn, New York SBA-0073-8(a)70	12,651	2-27-70	Typewriter Covers	GSA	GS-00S-88515	On Schedule	None
Component Concepts Corp. Omaha, Nebr. SBA-0058-8(a)70	84,699	2-18-70	Switching Console	GSA	GS-00S-84442	On Schedule	None
Consul Chemical Co., Inc. Cleveland, Ohio SBA-0066-8(a)70	25,000	2-24-70	Cleaner	GSA	GS-00S-84319	On Schedule	None
Data Preparation Corp. Philadelphia, Penna. SBA-0096-8(a)	7,953	3-26-70	Keypunch	Navy	N00383-70-C-3919	New Award	None
Deshel Plumbing Co. Dayton, Ohio SBA-0092-8(a)	15,210	3-27-70	Service	Air Force	F33601-70-C-0469	New Award	None
DICO Corporation Washington, D. C. SBA-0057-8(a)	117,600	1-23-70	Wooden Pallets	DGSA-DSA	DSA400-70-C-3342	Ahead of Schedule	Marti Marie
DICO Corporation Washington, D.C. SBA-0077-8(a) *	142,542	3-18-70	Pallets	GSA	GS-00S-85776	New Award	Marti Marie

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS

Page 5 of 12
March 31, 1970

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
E. Stevens Janitorial Service & Supply Atlanta, Ga. SBA-0103-8(a)	\$ 3,500	3-25-70	Service	GSA	4ATB-0-365	New Award	None
Edil, Inc. Hialeah, Florida SBA-0081-8(a)70 **	99,607	2-25-70	Bandoleers	Army	DAAA09-70-C-0291	On Schedule	None
E.G. & G. Roxbury Roxbury, Mass. SBA-0051-8(a)70	13,616	12-15-69	Tool Boxes	GSA	GS-00S-82993	Action Pending	EG&G, Inc.
SBA-0059-8(a)70	14,344	1-30-70	Tool Box Portable	GSA	GS-00S-84050	" "	
SBA-0060-8(a)70	153,216	1-30-70	Storage Cabinets	GSA	GS-00S-84106	" "	
East Side Bakery San Antonio, Texas SBA-0033-8(a)70 *	122,343	4-22-69	Bakery Products	Air Force	F41615-69-R-1270	On Schedule	Martin Bakery
Elegant Garments, Inc. Chicago, Illinois SBA-0022-8(a)	331,500	9-13-68	Bandoleers	Army	(DAAA09-69-F-0046 (DAAA09-70-0006	Productively Complete	None
SBA-0080-8(a)70 **	43,120	2-25-70	Bandoleers	Army	DAAA09-70-C-0293	On Schedule	None
Fairmicco, Inc. Washington, D. C. SBA-0075-8(a)70	8,930	2-27-70	Key punch	Navy	N00600-70-D-0710	On Schedule	Fairchild- Hiller
SBA-0076-8(a)70	30,000	2-27-70	Key Punch	Navy	N00600-70-D-0711	On Schedule	
Felton Window Cleaning Co. Atlanta, Ga. SBA-0100-8(a)	750	3-25-70	Service	GSA	GT-0-239	New Award	None

SUMMARY OF ACTIVE SECTION 8(a) CONTRACTS



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Forsyth County Economic Development Winston-Salem, N. C. SBA-0079-8(a)70 **	\$ 99,607	2-25-70	Bandoleers	Army	DAAA09-70-C-0292	On Schedule	None
Ft. Peck Tribal Ind. Poplar, Montana SBA-0047-8(a)70	750,000	10-29-69	M-14 Rifle Repair	Army	DAAG05-70-C-0173	On Schedule	Dynalectron
Guild, Inc., The Washington, D. C. SBA-0082-8(a)70	5,104	2-27-70	Flags	SBA	SBA-0082-8(a)70	On Schedule	None
H. C. Young Co. Norfolk, Va. SBA-0108-8(a)	17,700	3-27-70	Newspaper Publication	Navy	N00189-70-D-0309	New Award	None
Head Decorators Decatur, Ga. SBA-0089-8(a)	1,900	3-25-70	Service	GSA	GT-0-235	New Award	None
SBA-0101-8(a)	1,750	3-25-70	Service	GSA	GT-0-238	New Award	None
Hi-Pro Foods, Inc. Los Angeles, Calif. SBA-0053-8(a)70	41,875	12-31-69	Elbow Macaroni	Agriculture	GP(P)7066	On Schedule	None
Hope Industries, Inc. Paterson, N. J. SBA-0048-8(a)70	709,752	10-29-69	Power Units, Mobile	Army	DAAK01-70-C-2050	On Schedule	Bogue Electric
Iron Nation Corporation, The Sioux Falls, S. D. SBA-0052-8(a)70	282,960	11-18-69	Canvas Inserts	Post Office	POD Order No. 9-2-01314	On Schedule	Raven Industry

SUMMARY OF ACTIVE 8(a) CONTRACTS



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Jackson Construction Co. Dayton, Ohio SBA-0091-8(a)70	\$ 24,745	2-27-70	Construction	Air Force	F33601-70-C-0452	On Schedule	None
Larry Gardner's Paint Co. Atlanta, Ga. SBA-0099-8(a)	2,000	3-25-70	Service	GSA	GT-0-237	New Award	None
Logan Heights Industrial Enterprises, Inc. San Diego, Calif. SBA-0046-8(a)70	238,141	9-9-69	Wood Boxes	Navy	N00123-70-D-0387	On Schedule	General
SBA-0050-8(a)70	60,100	11-10-69	Pallets	GSA	GS-00S-82998	On Schedule	G D/Conv
SBA-0054-8(a)70	59,355	1-14-70	Pallets	GSA	GS-00S-83824	Delinquent	General
Met-Fab Mineral Wells, Tex. SBA-0067-8(a)70	347,760	3-31-70	Grommets	Army	DAAA09-70-C-0363	New Award	None
Mocho Industries, Inc. West Babylon, New York SBA-0049-8(a)70	54,758	11-5-69	Liquid Detergent	GSA	GS-00S-82965	On Schedule	Olin Cor
Murray Floor Covering Co. Atlanta, Ga. SBA-0088-8(a)	1,290	3-25-70	Service	GSA	GT-0-234	New Award	None
Nepco, Inc. Louisville, Ky. SBA-0055-8(a)70 MOD. 1 (0055-8(a))	99,701	1-30-70	Bandoleers	Army	DAAA09-70-C-0276	On Schedule	None
Mickelbury & Sons Atlanta, Ga. SBA-0098-8(a)	1,995	3-25-70	Service	GSA	GT-0-235	New Award	None

SUMMARY OF ACTIVE 8(a) CONTRACTS



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Patimik Co. San Francisco, Calif. SBA-0015-8(a)	147,187	10-18-68	Plywood Boxes	GSA	GS-00S-78154	On Schedule	None
Plastic Store Fixture Co. Washington, D. C. SBA-0065-8(a)70	10,345	1-30-70	Directional Signs	GSA	GS-00S-84188	On Schedule	None
Precise Products, Inc. * Browning, Montana SBA-0039-8(a)	250,000	6-30-69	Joiner Doors with Lockset and Latch	Navy	N00024-69-D-5527	On Schedule	None
Quality Products * San Antonio, Texas SBA-0017-8(a)	1,164,883	11-19-68	Engine Parts	Air Force	F41608-69-D-0126	On Schedule	None
S. K. Janitorial Service Co. Cincinnati, Ohio SBA-0087-8(a)	33,556	3-31-70	Service	Air Force	F33601-70-C-0518	New Award	None
Sonicraft Corporation Chicago, Illinois SBA-0097-8(a)	22,935.	3-21-70	Generators	Navy	N00126-70-C-1135	New Award	None
Spring-Matic Springfield, Mass. SBA-0078-8(a)	28,626	3-19-70	Cushions	GSA	GS-00S-85696	New Award	None

SUMMARY OF ACTIVE 8(a) CONTRACTS

SBA CONTRACTORS AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Stan-Den Co. San Francisco, Calif. SBA-0014-8(a)	199,489	10-23-68	Plywood Boxes	GSA	GS-00S-78154	On Schedule	None
Tchad-Litho San Francisco, Calif. SBA-0069-8(a)	5,214	3-1-70	Newspaper Printing	Navy	N66314-70-D-4071	New Award	None
Valley Mfg. Co. Chicago, Ill. SBA-0094-8(a)	11,906	3-10-70	Installation of Shelving	GSA	GS-00S-85690	New Award	None
The Sheet Plant Corp. Los Angeles, Calif. SBA-0095-8(a)	68,915	3-6-70	Fiberboard Boxes	GSA	GS-00S-00149	New Award	None
Watts Mfg. Co. Compton, Calif. SBA-0040-8(a)70	759,000	7-21-69	Mail Sacks	Post Office	P.O. 9-2-01314	On Schedule	Aerojet General
SBA-0040-8(a)70 MOD.SB01	30,360	3-13-70	" "	" "	P.O. 9-2-01314	New Award	
SBA-0045-8(a)70	764,400	9-4-69	Container, MK 15 Mod. 1	Navy	N00104-70-C-A010	On Schedule	
SBA-0084-8(a)70	261,780	2-24-70	Canvas Inserts,	Post Office	70-2-00894	On Schedule	
SBA-0085-8(a)70	164,880	2-27-70	Tool Pouches	GSA	GS-00S-85531	On Schedule	
SBA-0106-8(a)70	636,730	3-24-70	Export Packing	GSA	GS-00S-85858	New Award	
Wright Sumlin Dayton, Ohio SBA-0090-8(a)	7,192	2-27-70	AF Construction	Air Force	F33601-70-C-0450	New Award	None

* Denotes Requirements Type Contract

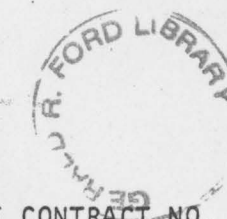
*** SBA-0063-8(a)70 terminated for convenience - Items placed under SBA-0081-8(a)70
 SBA-0062-8(a)70 terminated for convenience - Items placed under SBA-0080-8(a)70
 SBA-0064-8(a)70 terminated for convenience - Items placed under SBA-0079-8(a)70
 SBA-0086-8(a)70 terminated for convenience - Items placed under SBA-0056-8(a)70

SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS

Page 10 of 12
MARCH 31, 1970

SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Aerospace Services, Inc. Oakland, Calif. SBA-0012-8(a)	*\$ 883,443	7/9/68	T-33 Aircraft-Modifi- cation	Air Force	FO4606-69-C-002	Completed	None
Albina Corp. Portland, Oregon SBA-0021-8(a)	26,370	8/22/68	14' Punts (Boats)	Navy	N00024-69-C-0222	Completed	None
American Tent and Canvas LaFollette, Tenn. SBA-0018-8(a)	871,230	8/29/68	Tents	DSA	DSA100-69-F-U230	Completed	None
Baltimore Electronics, Inc. Baltimore, Md. SBA-0023-8(a)	155,027	9/13/68	Antenna Equipment	Army	DAAB05-69-C-1303	Productively Complete	Bendix
SBA-0043-8(a)	80,372	8/7/69	Bushings	Air Force	F-34601-69-C-4526		Bendix
D & H Industries Monterey, Park, Calif. SBA-0019-8(a)	23,490	8/15/68	J-5 Links	Air Force	F-34601-69-C-0224	Completed	Del Mfg
D & H Industries Los Angeles, Calif. SBA-0037-8(a)	66,085	5/9/69	Cable Assembly	Air Force	FO4606-69-C-1052	Productively Complete	Del Mfg
Del Sol. Inc. Albuquerque, N. M. SBA-0030-8(a)	610,354	1/7/69	Plywood Boxes	DSA	DSA-003-69-C-0040	Completed	None
De Forest Wood Products St. Louis, Mo. SBA-0032-8(a)	155,000	3/20/69	Plywood Platform	Army	DAAJ01-69-C-0431(3J)	Completed	None
DICO Corporation Washington, D. C. SBA-0027-8(a)	262,650	10/24/68	Wooden Pallets	DGSC-DSA	DSA-400-69-C-1912 MA 301	Completed	Martin Marietta

SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
East Side Bakery San Antonio, Texas SBA-0004-8(a)	*\$ 104,588	3/29/69	Bakery Products	Air Force	F41615-68-C-0301	Completed	Martin Bakery
Electro- Cords Co. Los Angeles, Calif. SBA-0016-8(a)	836,360	8/31/68	Boosters with Detonators	Army	DAAA09-69-C-0015	Productively Complete	None
Elegant Garments, Inc. Chicago, Ill. SBA-0001-8(a)	137,500	2/27/68	Cloth Housing	Army	DAAA-09-68-C-0280	Terminated for Convenience 8/7/68	None
Elegant Garments Chicago, Ill. SBA-0022-8(a)	331,500	9/13/68	Bandoleers	Army	DAAA09-69-F-0046 DAAA09-70-0006	Productively Complete	None
Ellsworth Mfg. Co. Norfolk, Va. SBA-0008-8(a)	2,430,868	5/13/68	General Purpose Tents	DSA	DSA-100-68-FV-193	Completed	None
Fairmicco Washington, D. C. SBA-0002-8(a)	242,771	2/28/68	Wooden Pallets	DSA	DSA400-68-C-4171	Completed	Fairchild- Hiller
SBA-0005-8(a)	73,165	4/23/68	Cable Assembly	Army	DAAB05-68-C-2349	Completed	
SBA-0010-8(a)	209,000	7/17/68	Wooden Ammo Boxes	Army	DAAA09-68-C-0500	Completed	
SBA-0024-8(a)	155,027	9/13/68	Antenna Equipment	Army	DAAB05-69-C-1303	Productively Complete	
SBA-0038-8(a)	124,637	6/30/69	Cable Assembly	Army	DAAB05-69-F-3579	"	
SBA-0041-8(a)	64,842	10/31/69	Cable Assembly	Army	DAAB05-70-F-1305	"	Completed
SBA-0042-8(a)	44,802	8/15/69	Cable Assembly	Army	DAAB05-70-F-1228	Completed	
Ft. Peck Tribal Ind. Poplar, Montana SBA-0029-8(a)	706,804	2/6/69	M1-M2 Rifle Repair	Air Force	F34601-69-C-0224	Completed	Dynalelectron
Johnston Engr. Co. Venice, Calif. SBA-0020-8(a)	3,718	8/9/68	Aircraft Retainer	Air Force	F34601-69-C-0224	Completed	None

SUMMARY OF COMPLETED SECTION 8(a) CONTRACTS

MARCH 31, 1970



SBA CONTRACTOR AND CONTRACT NUMBER	VALUE	AWARD DATE	ITEM	PROCURING AGENCY	PRIME CONTRACT NO.	STATUS	INDUSTRY SPONSOR
Johnston Engr. Co. Venice, Calif. SBA-0031-8(a)	\$ 10,479	1/10/69	J 85 Links	Air Force	F34601-69-C-1913	Completed	None
Martin Bakery, Inc. San Antonio, Texas SBA-0003-8(a)	924,840	3/20/68	Bakery Products	Air Force	F41615-68-C-0301	Completed	None
New Cal Technology, Inc. Los Angeles, Cal. SBA-0035-8(a)	8,600	3/24/69	Cable Assembly	Navy	NO0123-69-C-1417	Completed	None
Patimik Co. San Francisco, Calif. SBA-0028-8(a)	18,300	11/19/68	Reconditioning Chairs	Navy	NO0228-69-C-1015	Completed	None
Sonicraft, Inc. Chicago, Ill. SBA-0013-8(a)	* 127,975	8/9/69	Sound Equipment	Navy	NO0126-69-C-0024	Completed	None
State Industries, Inc. Huntington Park, Calif. SBA-0007-8(a)	*2,430,868	5/20/68	General Purpose Tents	DSA	DSA-100-68-FV-193	Completed	None
Watts Mfg. Co. Compton, Calif. SBA-0006-8(a)	2,947,556	5/7/68	General Purpose Tents	DSA	DSA-100-68-F-V-193	Completed	Aerojet General
SBA-0026-8(a)	364,900	11/25/68	Repair and Modify Containers	Air Force	F42600-69-D-2310	Completed	

From the desk of

Gary P. Baden

April 16, 1970

Contracts

Per your discussion this morning, the attached memorandum to Robert Brown has been prepared for your signature.

A handwritten signature, likely of Gary P. Baden, consisting of a large, stylized 'G' followed by a diagonal stroke.



U.S. DEPARTMENT OF COMMERCE
Office of the Secretary
Washington, D.C. 20230

APR 17 1970

MEMORANDUM TO Honorable Robert J. Brown
 Special Assistant to the President

From : George J. Pantos *GJP*
 Deputy Director
 Office of Minority Business Enterprise

Subject: SBA 8(a) Program

I think it is important for you to know what agencies have responded to Robert Kunzig's letter of January 21 requesting participation in the SBA 8(a) program.

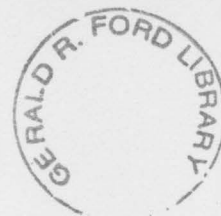
Attached is a list of replies.

Attachment



Section 8(a) Program
Summary of Replies to January 21, 1970 Letter

<u>Agency</u>	<u>Category</u>
Special Representative for Trade Negotiations	A
International Bank for Reconstruction and Development	No Reply Rec'd.
National Gallery of Art	B
Washington Metropolitan Area Transit Authority	No Reply Rec'd.
D.C. Redevelopment Land Agency	D
U.S. Soldiers' Home	A
HUD	C
Commission on Civil Rights	B



Section 8(a) Program
Summary of Replies to January 21, 1970 Letter

<u>Agency</u>	<u>Category</u>
American Battle Monuments Commission	A
Federal Maritime Commission	B
Federal Power Commission	A
Tennessee Valley Authority	E
Central Intelligence Agency	E
Federal Mediation and Conciliation Service	A
Selective Service	No Reply Rec'd.
Subversive Activities Control Board	A
Tax Court of the U.S.	No Reply Rec'd.
U.S. Arms Control and Disarmament Agency	A
Water Resources Council	A
Department of State	E
Department of Justice	No Reply Rec'd.
Department of Labor	D
Bureau of the Budget	B
Council of Economic Advisers	B
Council for Urban Affairs	No Reply Rec'd.
National Aeronautics and Space Council	A
National Security Council	B
Office of Economic Opportunity	B
Office of Science and Technology	No Reply Rec'd.



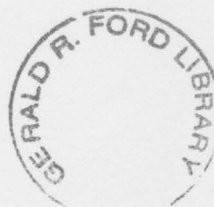
Section 8(a) Program
Summary of Replies to January 21, 1970 Letter

<u>Agency</u>	<u>Category</u>
Indian Claims Commission	B
The Librarian of Congress	A
National Academy of Sciences	No Reply Rec'd.
National Capital Planning Commission	No Reply Rec'd.
National Endowment for the Arts	A
National Endowment for the Humanities	A
National Labor Relations Board	No Reply Rec'd.
National Science Foundation	D
Peace Corps	B
Permanent Joint Board on Defense-U.S. and Canada	No Reply Rec'd.
Railroad Retirement Board	E
Office of Emergency Preparedness	D
U.S. Information Agency	B
U.S. Atomic Energy Commission	C
Civil Aeronautics Board	E
National Mediation Board	A
The Appalachian Regional Commission	No Reply Rec'd.
Federal Deposit Insurance Corporation	E
Federal Trade Commission	A



Section 8(a) Program
Summary of Replies to January 21, 1970 Letter

<u>Agency</u>	<u>Category</u>
Agency for International Development	E
Federal Communications Commission	E
U.S. Civil Service Commission	B
District of Columbia Government	No Reply Rec'd.
Small Business Administration 3	D
Administrative Conference of the United States	A
Interstate Commerce Commission	E
U.S. Tariff Commission	B
American National Red Cross	No Reply Rec'd.
Atlantic-Pacific Interoceanic Canal Study Commission	A
Commission on Fine Arts	No Reply Rec'd.
The Comptroller General of the United States	A
Export-Import Bank of the United States	A
Equal Employment Opportunity Commission	A
Farm Credit Administration	A
Federal Coal Mine Safety Board of Review	A
Federal Home Loan Bank Board	No Reply Rec'd.
Federal Reserve System	B
Foreign Claims Settlement Commission	B



PROGRAM 8(a)
SUMMARY OF RESPONSES TO THE CHAIRMAN'S LETTER
OF JANUARY 21, 1970

Eighty-three departments, agencies, or boards, etc., were contacted in regard to the 8(a) program.

Sixty-seven (67) Replied.
Sixteen (16) Did Not Reply.

Seven (7) departments, agencies, or boards, etc., were assigned specific dollar amount goals of which:

Five (5) said they would definitely attain goals set for FY 1970 and FY 1971.

One (1) said he would strive for goals set, but to date could only anticipate achieving a fraction of the amount set (HEW).

One (1) said he could not attain goal (NASA).

Nine (9) departments, agencies, or boards, etc. developed a goal and committed themselves to it.

Fifty-one (51) responded with varying degrees of support. The replies from these agencies were analyzed and placed within one of five (5) categories depending on the expressed amount of support in each reply.

Categories established, and shown opposite agency listing, are:

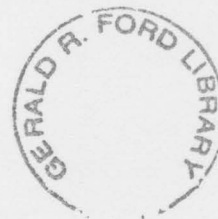
- A) Could not entirely participate in the program but would support it.
- B) Budget expenditures were small and they could participate in the program solely in a limited way.
- C) In the process of formulating plans and objectives to implement Section 8(a).
- D) Have a working plan to implement Section 8(a), but no specific goals.
- E) Anxious to participate in the program and are awaiting from SBA a list of services and a list of minority firms involved in the program.



SECTION 8(a) PROGRAM
SUMMARY OF RESPONSES TO THE CHAIRMAN'S LETTER
OF JANUARY 21, 1970

These Agencies Comprise Goal For
Other From First Page

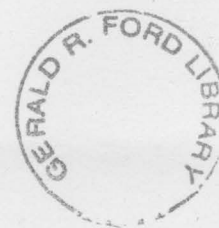
	FY 1970 <u>Goal</u> For other 2 Mil.	FY 1970 <u>Commitment</u>	FY 1971 <u>Goal</u> For other 6 Mil.	FY 1971 <u>Commitment</u>
Commerce		\$200,000		\$1,000,000
GPO		111,000		111,000
Treasury		200,000		450,000
Agriculture		300,000		800,000
Renegotiation Board		100		300
Panama Canal Co.		25,000		100,000
Smithsonian		4,000		12,000
SEC		40,000		90,000
Interior		236,000		667,000
 TOTALS	 \$2,000,000	 \$1,116,100	 \$6,000,000	 \$3,230,300



SUMMARY OF RESPONSES TO THE CHAIRMAN'S LETTER
OF JANUARY 21, 1970

Major Procurement Agency Support for SBA 8(a)
Minority Business Enterprise Program

<u>Agency</u>	(Millions)		(Millions)	
	<u>FY 1970 Goal</u>	<u>FY 1970 Commitment</u>	<u>FY 1971 Goal</u>	<u>FY 1971 Commitment</u>
DOD	\$16.5	\$16.5	\$48.0	\$48.0
GSA	10.0	10.0	25.0	25.0
NASA ₁	2.5		4.0	
DOT	4.2	4.2	5.0	5.0
VA	1.5	1.5	3.5	3.5
HEW ₂	1.5	.3	4.5	.3
PO	3.5	3.5	4.0	4.0
OTHERS	2.3	1.1	6.0	3.2
TOTALS	\$42.0	\$37.1	\$100.0	\$89.0



- 1 Will be unable to meet Goals for FY 1970 and 1971.
Does not anticipate a further commitment until lists from SBA are obtainable.
- 2 Commitment to date, anticipates larger commitment.
- 3 Will set aside \$1,000,000.00 of their 406 and support service fund which will be available for the Minority Enterprise Procurement Program.