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| FROM (Name, office symbol or location)<br><br><i>Samuel J. Cornelius</i> | DATE     |
|                                                                          | 10-30-74 |
|                                                                          | PHONE    |
|                                                                          | 967-2229 |

OPTIONAL FORM 41

AUGUST 1967

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GPO c43-16-S1418-1 419-015

5041-101

AFRO AMERICAN AND TRIBUNE  
Washington, D. C.  
Feb. 5, 1974

## Deputy director named at OMBE

KANSAS CITY, Mo. — Samuel J. Cornelius has assumed his duties in Washington, D.C. as the deputy director of the Office of Minority Business Enterprise (OMBE) in the Department of Commerce. Cornelius, who replaced resigned John N. Grayson in the same post, had served as regional director of the Office of Economic Op-

AFRO AMERICAN  
Richmond, Va.  
Feb. 9, 1974

## Deputy director named at OMBE

KANSAS CITY, Mo. — Samuel J. Cornelius has assumed his duties in Washington, D.C. as the deputy director of the Office of Minority Business Enterprise (OMBE) in the Department of Commerce. Cornelius, who replaced resigned John N. Grayson in the same post, had served as regional director of the Office of Economic Op-

in this vital effort.

"His past experience in decentralization and in the

FORD LIBRARY

AFRO AMERICAN  
Baltimore, Md.  
Feb. 5, 1974

## Deputy director named at OMBE

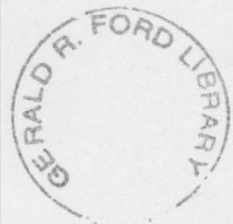
KANSAS CITY, Mo. — Samuel J. Cornelius has assumed his duties in Washington, D.C., as the deputy director of the Office of Minority Business Enterprise (OMBE) in the Department of Commerce. Cornelius, who replaced resigned John N. Grayson in the same post, had served as regional director of the Office of Economic Op-

DES MOINES, IOWA  
IOWA BYSTANDER  
W. CIRC N. AVAIL. (N)

FEB 14 1974 *Byrdell*

### Deputy Director Of Ombe

Samuel J. Cornelius, 8709  
Antioch Road, Overland Park,  
Kansas, has been appointed the



CHICAGO, ILL.  
METRO NEWS  
- W. CIRC.N. AVAIL. (N)

FEB 23 1974

*Bygones*

\*\*\*\*\*  
ANDREW TUCKER, Democrat candidate for State Representative 30th District, comprising mainly of parts of Wards 8th, 9th, all of the 10th, all of the 21st, parts of Lansing and Calumet City. These districts held a cocktail press reception at Jenny's Restaurant, 9031 South Stony Island on Monday of this week from 4:00 p.m. until 7:00 p.m.





CHICAGO, ILL  
METRO NEWS  
W. CIRC. N. AVAIL. (N)

FEB 16 1974

*By Miller*



CHICAGO.—Ronald V. Greer, shown at podium, a commercial banking officer at Continental Bank, answers a question raised by one of the participants in a recent bank-sponsored conference on Minority Enterprise Small Business Investment Companies.

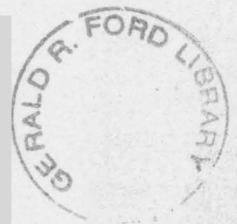
### Cornelius Named OMBE Deputy Director

Alex Armendaris, director of the Commerce Department's Office of Minority Business Enterprise (OMBE), this week announced the appointment of Samuel J.

will assist the OMBE Director in policy deliberations, and in managing OMBE's newly formed network of six Regional Offices.

Cornelius, 46, is currently

son College in Anderson, Ind., where he received a Bachelor of Science degree. Cornelius has done graduate work at Wichita University and Oklahoma City University. He is a



KANSAS CITY, MO  
CALL  
W. 13.000 (N)

EB 28 1974

*Cornelius*

## Sam Cornelius Dinner Tickets Are Going Well

Tickets for the "Friends for Sam Cornelius" banquet are going well, Harold Waters, co-chairman of the Banquet

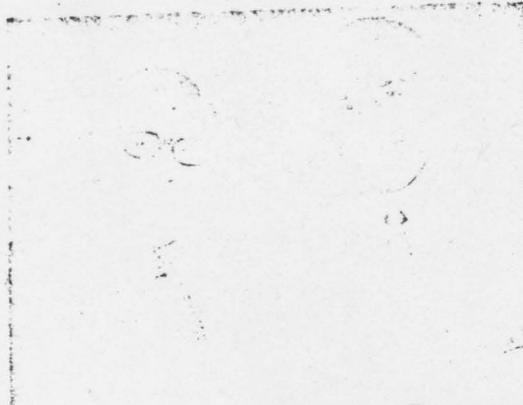
Cornelius has been appointed Deputy Director of the Office of Minority Business Enterprise (OMBE) in the Department of Commerce.

He is being honored for the outstanding job which he has done as O.E.O. director of the four-state region embracing Missouri, Kansas, Iowa and Nebraska.

"I'm in strong support of this kind of honor for Mr. Cornelius," Waters said. "Not only has he performed with excellence in his position as



KANSAS CITY CALL  
March 14, 1974



## 350 Attend Banquet For Sam Cornelius

Samuel J. Cornelius, who has been appointed to a high government position in Washington, D.C., was given a "big send-off" by his hometown fellow citizens Friday night, March 1, at a "Friendship Banquet" held at the Hotel Muehlebach.

More than 350 persons attended the dinner to honor



WASHINGTON, D.C.  
CAPITAL SPOTLIGHT  
W. CIRC.N. AVAIL. (N)

MAR 1 4 1974 *Epistola*

DEPT. DIR. CORNELIUS  
ATTENDS SOUL CITY  
PACT SIGNING

A \$14 million arrangement between the Soul City, N.C. project, the Department of Housing and Urban Development (HUD), and Saloman Brothers, an investment banking concern, was announced





KANSAS CITY, MO  
CALL  
W. 13 960 (N)

page - 2

MAR 14 1974 *B. Miller*

## Big 'Send Off' for Sam Cornelius As He Goes To Washington

is to hold on to what we've got and to get what we can."

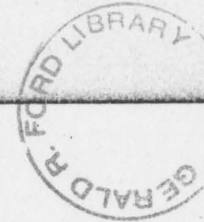
Fletcher added that it takes the kind of spiritual commitment which Cornelius has shown to guide a program and make it work for the benefit of

Invocation was offered by the Rev. Odis Walker, pastor of the Wabash Avenue Church of God.

Several awards were presented to Cornelius at the banquet. Gifts were presented

Mildred Brown, publisher of the Star, was he representing the city who Cornelius lived before returning to Kansas City 1970.

Flowers were presented Mrs. Cornelius.





**RELATIVES ATTEND BANQUET** — Relatives of Samuel J. Cornelius not only from Kansas City but from several states were here to attend the Friendship Banquet held in his honor. Among the relatives in attendance are, front row, left to right: Mrs. Lawrence Mathis, Mrs. Gertrude Keith, Samuel James Cornelius, father of the honoree, Cornelius, Mrs. Samuel Cornelius, Mrs. Leo (Alice) Lucas, Dayton, Ohio; Mrs. Edith Steans, Anderson, Ind.; and Mrs. Marie Young, Dayton, Ohio. Back row: Gregory Jeallis, Lawrence Mathis, Melvin Cornelius, Chicago, Ill. (brother of the honoree); Jean Cornelius, daughter; and Leo Lucas, Dayton, Ohio, brother-in-law.

*Kansas City Call & Post March 14 1976*



## NATIONAL OMBE OFFICIALS



*Alex Armendaris, Director*

### ALEX ARMENDARIS

Alex Armendaris, Director of the Office of Minority Business Enterprise for the Department of Commerce, was appointed to this post on April 10, 1973 by Commerce Secretary Frederick B. Dent. In this capacity, Armendaris will be responsible for directing federal and private sector efforts aimed at minority business development.

In naming Armendaris, Secretary Dent said that "President Nixon declared it a priority aim of his administration to encourage increased minority group business activity. The appointment of Alex Armendaris to

Under Armendaris' direction, two of OMBE's major goals will be to seek greater participation from the private sector in assisting the minority businessman with financial support and professional guidance, and to step up efforts to increase the capabilities of existing minority business.

Armendaris was educated at Chicago Technical College and Bryant Stratton Business College. He served in the U.S. Navy, is married, and has nine children.



*Samuel J. Cornelius  
Deputy Director*

### SAMUEL J. CORNELIUS

Earlier this year Alex Armendaris, director of the Commerce

ST. LOUIS, MO.  
ARGUS  
W. CIRC. N. AVAIL. (N)

MAR 14 1974

*E. J. Allen*

MORE THAN 250 Businessmen attended the Governor's First Official Conference on Minority Business Development. Picture above: (from left to right) Governor Christopher S. Bond; Wallace Williams, Tabor, undersecretary, U.S. Department of Commerce; Alex Armendaris, director, office of Minority Business Enterprise, Washington, D.C.; Samuel Cornelius, deputy director, Office of Minority Business Enterprises, Washington, D.C.; and Calvin Johnson, Governor Bond's counsel for urban affairs.

STANLEY SCOTT, JOHN CALHOUN, Black presidential aides, SAMUEL J. CORNELIUS, Deputy Director OMBE, FLOYD McKISSICK, President of Soul City, N.C., ARTHUR FLETCHER, Consultant Republican National Committee and other Black Republicans will be in Chicago this





NEW OBSERVER  
April 27, 1974

March 29 - April 5, 1974

# Eye minority role in consultant jobs

A major conference and educational workshop will be sponsored by the National Association of Minority Consultants and Urbanologists at the Chicago Ambassador Hotels on April 21 and 22.

Office of Minority Business Enterprise, U.S. Department of Commerce; C. Mack Higgins, assistant administrator for Minority Enterprise, Small Business

The conference will feature twenty additional prestigious practitioners involved in urban redevelopment, revenue sharing, federal programs, city management.

A GIFT FROM FREEDOM, INC. — Bruce Watkins, right, president of Freedom, Inc., presents Sam Cornelius with an "Outstanding Citizen" award from the political organization. The gift which brought a wide grin to Cornelius' face is a desk radio for his office in Washington.

RD LIBRARY



FORT PIERCE, FLA.  
CHRONICLE  
W. CIRC.N.AVAIL. (N)

APR 11 1974

*Elijah Muhammad Hailed  
At Unique Testimonial Dinner*

CHICAGO -- (NBNS) --  
The Honorable Elijah Mu-  
hammad and the Nation of  
Islam have been hailed here  
in a mammoth testimonial

the Congressional Black  
Caucus, and the Rev. Jesse  
L. Jackson, president of  
Operation PUSH (People  
United to Save Humanity).  
A star speaker highlight-

small businesses throughout  
the country.



NORFOLK, VA.  
JOURNAL AND GUIDE  
W. 21,531 (N)

APR 13 1974

*E. Miller*

RALD R. F. D. LIBRA

## Elijah Muhammad Honored

Former heavyweight champion Muhammad Ali (R) accepts award for Muhammad (portrait in background), leader of the Black Muslims movement, at \$50 a plate dinner in Chicago honoring the National Leader. At left is the Rev. Jackson, head of Operation PUSH. Elijah Muhammad was unable to attend the

### Attended By Leaders

## Elijah Muhammed Honored At Dinner

CHICAGO — The Hon. Elijah Muhammed, spiritual leader of the Nation of Islam, was

THE EVENT signalled a radically different, somewhat uncharted course in the relationship between

This was sure to be an overwhelming public support for the Black Muslims ever in this country, perhaps. Proceeds from the dinner will go toward the construction of a \$50 million hospital in the South Side.

THE SURPRISE of ceremonies at

NEW YORK  
Amsterdam News  
W. 79,768 (N)

APR 27 1974

*Epstein*

### Deputy Director

Samuel J. Cornelius, right, was recently sworn in as deputy director of the Commerce Department's Office of Minority Business Enterprise at ceremonies in Washington, D.C. In his capacity as deputy director, Cornelius will assist OMBE director Alex Armendaris in policy deliberations and work to strengthen the thrust of OMBE's new decentralized program. The oath of office was administered by Under Secretary of Commerce John K. Tabor, left. The lady, center, is unidentified.





TOLEDO, OHIO  
BRONZE RAVEN  
W. 6,000

(N)

*Barilla*

APR 27 1974

## Fund dinner hails Elijah Muhammad

CHICAGO —  
Elijah Muhammad and the  
Nation of Islam have been  
hailed here in a mammoth  
testimonial dinner unique

Robert A. Wallace, vice  
chairman of the board of  
the Exchange National  
Bank of Chicago. He





LOUISVILLE, KY.  
DEFENDER  
W. 4,920 (N)

APR 4 1974

*Bohiller*

## Minority Consultant Is Topic At Conference

A major conference and educational workshop is being sponsored by the Business Enterprise, U.S. Department of Commerce; C. Mack Higgins, Assistant Administrator series of workshops to be conducted throughout the two-day period. The National

CHICAGO, ILL.  
METRO NEWS  
W. 52,228 (N)

APR 6 1974 *Signature*

## Cornelius Attends \$14 Million Soul City Pact Signing

A \$14 million arrangement between the Soul City, N.C. project, the Department of Housing and Urban Develop-

materials needed for the project.

"I'm particularly proud that OMBE has participated in Mr.

that OMBE is currently considering refunding the Soul City venture with \$333,140, to assist in further developmental efforts.

RD LIBRARY

LOS VEGAS, NEV.  
VOICE  
W. CIRC. N. AVAIL. (N)

APR 11 1974

*By Charles 67X*

## More than 1,900 Honor Messenger Muhammad at dinner

REPRINTED FROM MUHAMMAD SPEAKS  
BY PERMISSION OF BRO. PRESTON X.

By Charles 67X  
Editor



The Honorable Elijah Muhammad,  
Messenger of Allah

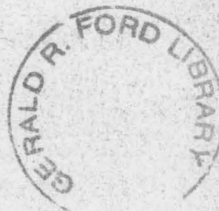
**CHICAGO** — The Honorable Elijah Muhammad, Messenger of Allah — Who, during His 43 years of untiring labor on behalf of uplifting the downtrodden Black man in America, was once only slandered and blasphemed by cheap opponents — was joyously the subject of the highest praise and recognition Friday, March 29, from the Highest Dignitaries in the land.

THE ILLINOIS governor, Chicago's mayor, and the Congressional Black Caucus paid honor and tribute to the Georgia - born Messenger of Allah, sending representatives with proclamations fetting His accomplishments — which in 43 years of Divine guidance, have outweighed those achieved in 400 years of conventional leadership. More than 1,900 attended the \$50 per plate dinner, cheering and applauding even the mention of Messenger Muhammad's name.

Squire Lance, special assistant to the governor states, "It gives me great pleasure, on behalf of Illinois Governor Dan Walker, to proclaim this day, March 29, 1974, as the Honorable Elijah Muhammad Day."

ALDERMAN WILSON Frost, president pro-tem of the Chicago City Council, first bore personal testimony of the remarkable accomplishments of Messenger Muhammad, then presented a proclamation which read in part: "Now, THEREFORE, I, Richard J. Daley, mayor of the City of Chicago, do hereby proclaim March 29, 1974 to be HONORABLE ELIJAH MUHAMMAD DAY IN CHICAGO and call upon all citizens to take cognizance of the special events arranged for this time."

Augustus Adair, executive director of the Congressional Black Caucus explained, "I am here, to represent not only the 13 Black members of the House of Representatives, but myself," when he declared to the cheering audience, "It is very clear that the Honorable Elijah Muhammad does not need a testimonial; He deserves one."



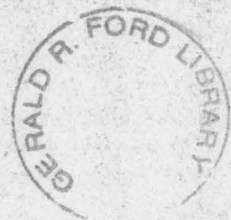


WASHINGTON, D.C.  
WASHINGTON INFORMER  
W. CIRC. N. AVAIL. (N)

APR 18 1974

*By Miller*

Under Secretary of Commerce John K. Tabor administered the oath of office to Samuel J. Cornelius as Deputy Director of the Commerce Department's Office of Minority Business Enterprise (OMBE), in a ceremony held at the Commerce Department as Mrs. Cornelius looks on.





MILWAUKEE, WIS.  
STAR TIMES  
W. 14,000 (N)

APR 11 1974

*By Heller*

## Honorable Elijah Muhammad

# Testimonial Dinner For Muslim Leader

CHICAGO -- (NBNS) -- The Honorable Elijah Muhammad and the Nation of Islam have been hailed in a mammoth testimonial dinner unique in the

cochairmen of the National Black Political Convention: Samuel Cornelius, deputy director of the Federal Government's Office of

customers who pay their bills," he said. "I have found out that the Black Muslims treat financial obligations with the highest priority -- as a matter of

million of which to be proud. These include large holdings in real estate in Chicago, farmland in Alabama and Michigan, a meatpacking plant,

MIAMI, FLA.  
TIMES  
W. 23,500 (N)

APR 25 1974

*By Heller*

## Cornelius Sworn In As OMBE Duty Director

Under Secretary of Com- ment.

merce John K. Tabor today In his capacity as deputy director, Cornelius will assist to Samuel J. Cornelius as OMBE Director Alex Ar-

A 1953 graduate of Anderson has done graduate work at College in Anderson, Inc., Wichita University and where he received a Bachelor Oklahoma City University. of Science degree. Cornelius



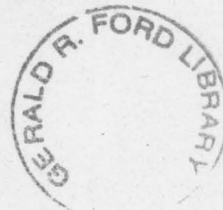
OAKLAND, CAL.  
RICHMOND POST  
TW. 100,000 COMB. CIRC. OF  
ALL EDITIONS (N)

APR 24 1974

*Byrdell*

I do, I do

NEW DEPUTY -- Under Secretary of Commerce John K. Tabor, left, administers the oath of office to Samuel J. Cornelius, right, who will take over as Deputy Director of the Commerce Department's Office of Minority Business Enterprise (OMBE). Mrs. Cornelius looks on during the ceremony.



WASHINGTON, D C  
NEW OBSERVER  
W. CIRC. N. AVAIL. (N)

APR 20 1974

*B. J. Miller*  
60

UNDER SECRETARY OF COMMERCE JOHN K. TABOR administered the oath of office to Samuel J. Cornelius as Deputy Director of the Commerce Department's Office of Minority Business Enterprise (OMBE), in a ceremony held at the Commerce Department as Mrs. Cornelius looks on.





BOSTON, MASS.  
BAY STATE BANNER  
W. 16,430 (N)

APR 25 1974

*Ex-111*  
*Ex-111*

Undersecretary Tabor, Mrs. Cornelius and Samuel Cornelius

Undersecretary of Commerce John K. Tabor today administered the oath of office to SAMUEL J. CORNELIUS as deputy director of the Commerce Department's Office of Minority Business Enterprise (OMBE) in a ceremony held at the Commerce Department.





OKLAHOMA CITY, OKLA.  
OKLAHOMA JOURNAL  
DAILY \$2.00

APR 21 1974 *8/22*

# Bazaar Brings Chiefs

Top industry and business executives will join governmental and educational leaders for the Soul Bazaar May 10 to 12 in

Fourteen colleges and universities seven Oklahoma City radio stations and the Oklahoma City 89ers plan to participate in Soul Bazaar.

Governmental representatives include Samuel Cornelius, deputy director of the U.S. Office of Minority Business Enterprise. Other business leaders attending

THE KANSAS CITY STAR  
KANSAS CITY, MO.

ID. 325,351 SUN. 393,682

MAR 31 1974 *8/22*

## OMBE Meeting

Sen. Robert Dole (R-Kan.), will be the principal speaker at the fourth annual dinner meeting of the Kansas Office of Minority Business Enterprise.



WASHINGTON, D.C.  
AFRO-AMERICAN  
W. 8,327 (N)

APR 6 1974

*By Miller*

## Cornelius to OMBE

Alex Armendaris, director of the Commerce Department's Office of Minority Business Enterprise (OMBE), announced the appointment of Samuel J. Cornelius as deputy director of OMBE. Cornelius succeeds John N. Grayson.

Directors, the Omaha Chapter of the Nebraska Conference on Religion and Race, the Steering Committee of Omaha's Opportunities Industrialization Center (OIC), the Omaha School Community Advisory Council, and Metropolitan

University and Omaha City University.  
He is a member of the NAACP Board of

SAMUEL J. CORNELIUS.



RICHMOND, VA.  
AFRO-AMERICAN  
W. 12,520 (N)

APR 13 1974

*By Walter*

## Fund dinner hails Elijah Muhammad

CHICAGO (NBNS) — Robert A. Wallace, vice  
Elijah Muhammad and the chairman of the board of  
Nation of Islam have been the Exchange National  
hailed here in a mammoth Bank of Chicago. He  
testimonial dinner unique





CEDAR RAPIDS, IOWA  
GAZETTE  
D. 73,500 S. 77,500

APR 26 1974 *Ch*

## Economic Control Is Must For Blacks, Official Says

By Judy Daubenmier

Blacks and other minorities must develop economic control or any political power they gain will be meaningless, a federal official said Thursday.

Samuel J. Cornelius, deputy director of the commerce department's Office of Minority Business Enterprise, said, "Unless minority groups have under their control firms capa-

bility, and control of productive resources must be in the community itself rather than in an outside corporation with the help of wholesale capital investment," the government official said.

### 'Black Island'

Without economic control, the city of the very near future will be a black island moving like a gigantic ink blot over

OMAHA, NEB.  
STAR  
W. CIRC. N. AVAIL. (N)

MAY 9 1974 *Cornelius*

### COMMERCE OFFICIAL STRESSES STATE, LOCAL OPPORTUNITIES FOR MINORITY BUSINESS

A fully effective minority enterprise program must recognize the



IMC2



INSTITUTE FOR MINORITY BUSINESS EDUCATION

# PROFILES

*Dedicated to Minority Business Development*

May, 1974

Vol. 5, No. 5

## OMBE-to-People Meetings Increase

Top officials of the  
Office of Minority  
Business Enterprise

\*\*\*

THE TIMES-PICAYUNE, NEW ORLEANS, LA., WEDNESDAY MORNING, MAY 1, 1974

## Minority Shipbuilders Win Contract Chances

Business Unit, Maritime  
Sign Agreement

By VINCENT LEE

A magnified emphasis was placed on expanding subcontracts for minority firms in the shipbuilding industry with an agreement signed here Tues-

well into the 1980s," Casey continued. "And we believe this will give an excellent opportu-

nity to minority businesses to take advantage of the subcontracting potential that supplies American shipbuilding.

The Maritime Administration has been involved in improving minority connections with shipbuilding in a low keyed pro-

# THE LOUISIANA WEEKLY

61

Let's Stop  
These Killings

MEMBER OF AUDIT BUREAU OF CIRCULATIONS

Vol. XLVIII No. 32

Saturday, May 4, 1974

New Orleans, La. 70150

## Maritime Administration To Assist Contractors

### Shipping Industry Is Target

The United States Maritime Administration (MARAD) and Office of Minority Business Enterprise (OM-

tract price is represented by subcontracted materials and components, it is essential that minority firms have an opportunity to compete for a share of this business.

Tabor went on to say that "although minority

Deputy Assistant Secretary of Commerce Howard Casey, Maritime Administration, stated "that the program to expand the use of minority subcontractors is being launched at a time when the domestic shipbuilding industry has the largest peacetime back-

ORD LIBRARY

CHICAGO, ILL.  
METRO NEWS  
W. 52,229 (N)

MAY 18 1974 *E. J. Heller*

## New Thrusts In Minority Business

New thrusts in minority business were outlined by Office of Minority Business Enterprise (OMBE) Deputy Director Samuel J. Cornelius last week at the fourth annual Kansas OMBE dinner.

business organizations, schools, banks, trade associations and other community groups to mobilize local resources for business development and to identify opportunities for minority entre-

OAKLAND, CAL.  
POST  
TW. 100,000 COMB. CIRC. OF  
ALL EDITIONS (N)

MAY 12 1974 *E. J. Heller*

## Improve Minority Business Growth

New thrusts in minority business were outlined by Office of Minority Business Enterprise (OMBE) Deputy Director Samuel J. Cornelius last night at the fourth annual Kansas OMBE dinner.

"OMBE wants to build strength where strength is organizations, schools, banks, trade associations and other community groups to mobilize local resources for business development and to identify opportunities for minority entrepreneurs. "As OMBE has reshaped its organizational structure, we





GRAND RAP. DS, MICH  
TIMES  
W. CIRC.: AVAIL.

MAY 27 1974

*By Heller*

## Market and Management Keys for Minority Business

Market and management are the keys to success for minority businessmen, Samuel J. Cornelius, deputy director of the Department

strengths of sound long-range business planning," Cornelius said. "OMBE provides minority

organization, OMBE has launched a program to promote higher profit levels for new and existing minority businesses. A new

ST. LOUIS, MO.  
ARGUS  
W. CIRC.N.AVAIL. (N)

MAY 23 1974

*By Heller*

## New Thrust In Minority Business Development

New thrusts in minority business were outlined by Office of Minority Business Enterprise(OM

MINORITY TO SEEK  
CONSIDERATION

The U.S. Maritime Administration (MARAD) has entered into an agreement with the Office of Minority Business Development (OMB) to insure that minority firms are given the fullest consideration as suppliers of goods and services.

Under the agreement, the MARAD will be required to set aside a certain percentage of its business for minority-owned firms. The agreement also provides for the establishment of a Minority Business Development Fund (MBDF) to be used by the MARAD to assist minority-owned firms in obtaining contracts with the MARAD.

RALD R. FORD LIBRARY

HOUSTON, TEXAS  
VOICE OF HOPE  
W. CIRC.N.AVAIL. (N)

MAY 4 1974

*Byrd*

## people in politics

Dr. James R. Cowan was sworn in as Assistant Secretary for Health and Environment at the U.S. Department of Defense—the highest post held by a Black in the history of the massive department. Dr. Cowan has



COLUMBUS GA.  
TIMES  
D. CIRC N AVAIL. (N)

MAY 26 1974 *B. J. Miller*

## KEYS FOR MINORITY BUSINESS

Market and management  
are the keys to success for  
minority businessmen.  
Samuel J. Cornelius, deputy  
director of the Department of  
Commerce's Office of Minor-  
ity Business Enterprise

ty high leverage opportunities  
for minority businessmen.

"Ombe is convinced that the  
real key to success is the  
ability to anticipate areas of

WASHINGTON, D.C.  
CAPITAL SPOTLIGHT  
W. CIRC N. AVAIL. (N)

MAY 30 1974 *B. J. Miller*

## STEPS OUTLINED FOR MAJOR CO. SUPPORT OF MINORITY BUSINESS

Speaking today before a group  
of New York City executives,  
Samuel J. Cornelius, deputy di-

ORD LIB



CLEVELAND, OH.  
CALL & POST  
CITY EDITION (N)  
W. CIRC.N.AVAIL. (N)

MAY 4 1974

*Byrdell*

## Cornelius Sworn In As OMBE Deputy Director

Under Secretary of Commerce John K. Tabor recently administered the oath of office to Samuel J. Cornelius as Deputy Director of the Commerce Department's Office of

tors, the Omaha Chapter of the Nebraska Conference of Religion and Race, and Steering Committee of Omaha's Opportunities Industrialization Center (OIC). Married and the father of children, he is a native of Kansas, City, Mo., and served in the United States Navy. OMBE, established in 1969 by President Nixon in the Commerce Department coor-

COLUMBUS GA.  
TIMES  
D. CIRC.N.AVAIL. (N)

JUN 19 1974

*Byrd*

## MINORITY BANKS GAIN ASSISTANCE

The minority banking industry will benefit from assistance provided by the National

Deposits in minority-owned banks now exceed \$1 billion dollars, as compared with \$400 million on deposit in 1970.

minority bank deposit program in 1970 in cooperation with the commitment of the banking industry to invest \$1 billion in

CHICAGO, ILL.  
BLACK X-PRESS  
W. CIRC.N.AVAIL. (N)

JUN 8 1974

*Byrd*

AT MARKETING CONFAB -- The National Association of Market Developers opened its 21st annual Convention at the Hyatt Regency Chicago Hotel Tuesday with sessions running through Friday, June 7. Among the speakers at the confab were Samuel J. Cornelius, Deputy Director, Office of Minority Business Enterprise (OMBE), left, and Ms. C. DeLores Tucker, Secretary of State for the state of Pennsylvania.



BLACK ECONOMY USA  
JUNE 1974

## Commerce Official Stresses State, Local Opportunities for Minority Business

CHICAGO— A fully effective minority enterprise program must recognize the opportunities that state and community resources provide, Samuel J.

state facilities, a drain on state revenues is stopped as tax-burden communities become tax-base communities."

NAMCU was established in

LOS ANGELES, CAL.  
CENTRAL NEWS WAVE  
# 233,519 CONB. CIRC. OF  
ALL EDITIONS (N)

JUN 27 1974

Assistance will  
benefit minorities

Minority banking industry  
will benefit from assistance  
provided by the National Bank

FORD LIBRARY

| ROUTING AND TRANSMITTAL SLIP                             |          | ACTION                 |
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| 2                                                        | INITIALS | FILE                   |
|                                                          | DATE     | INFORMATION            |
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|                                                          | DATE     | PER CON -<br>VERSATION |
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REMARKS



Do NOT use this form as a RECORD of approvals, concurrences, disapprovals, clearances, and similar actions.

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|-------------------------------------------------------------------|----------|
| FROM (Name, office symbol or location)<br><br>Samuel J. Cornelius | DATE     |
|                                                                   | 10-30-74 |
|                                                                   | PHONE    |
|                                                                   | 967-2229 |



LOS ANGELES, CAL.  
SOUTHWEST WAVE  
233 519 COMB. CIRC. OF  
ALL EDITIONS (N)

JUN 13 1974 *B. Hallen*

MIAMI, FLA.  
NEW COURIER  
W. CIRC. N. AVAIL. (N)

JUN 20 1974 *B. Hallen*

ADMINISTERS OATH: Under-Secretary of Commerce John K. Tabor administers the oath of office to Samuel J. Cornelius as deputy director of the Commerce Department's Office of Minority Business Enterprise (OMBE) as Mrs. Cornelius looks on. In his capacity as deputy director, Cornelius will assist OMBE director Alex Armendaris in policy deliberations.

## Bankers Association Receives OMBE Contract To Assist Minority Banks

The minority banking industry will benefit from assistance provided by the American Bankers Association

ceremonies held at the Mechanics and Farmers Bank in Charlotte, N.C.

"In our joint commitment to

Cornelius noted. In addition, the number of banks in which minority citizens own more than 50 per cent of the stock has risen from 31 in 1970 to 54

Bankers provides essential training in management and banking principles."

OMBE launched its minority bank deposit program in 1970

bank directors. In cooperation with the American Bankers Association, some 220 people for OMBE's national network of business development organizations have completed



NEW ORLEANS, LA.  
LOUISIANA WEEKLY  
W. 12,308 (N)

JUN 1 1974 *Eggleston*

OMBE-MARAD Agreement Signing - Present during a recent signing of an important agreement by the U. S. Maritime Administration (MARAD) and the Office of Minority Business Enterprise (OMBE) in New Orleans were, l-r, Samuel J. Cornelius, Deputy Director, OMBE, U. S. Department of Commerce; Herbert Eddington, of Congressman David Treen's office; Undersecretary of Commerce John K. Tabor; Pat Mahony of Congresswoman Lindy Boggs' office; and Howard Casey, Deputy Assistant Secretary of Commerce for Maritime Affairs. The pact ensures that minority firms are being given fullest consideration as suppliers of marine-related equip-

## Market And Management Keys For Minority Businesses

Market and management are the keys to success for minority businessmen, Samuel J. Cornelius, deputy director of the Department of Commerce's Office of Minor-

effort.

OMBE's program calls for greater emphasis on pre-locational marketing and distribution analysis to identify high leverage opportunities

and management assistance to minority entrepreneurs.

"Our local business organizations locate and develop business opportunities in the community by providing in-

CHICAGO, ILL.  
METRO NEWS  
W. 52,229 (N)

JUN 8 1974 *Eggleston*



CHARLOTTE, N C.  
POST  
W. CIRC.N AVAIL (N)

JUN 13 1974

*By Miller*



**HISTORIC SIGNING** - Samuel J. Cornelius, deputy director of the Office of Minority Enterprise, and Walter J. Tucker, president of the National Bankers Association, are signing a \$125,000 contract for research and training here last week while Bill Turner, extreme left, watches. Mr. Turner is the Executive Director of NBA. Photo by Peeler

*Here Last Week*

## OMBE Gives NBA \$125,000

### For Research Fundings

by JAMES SMITH  
Post Staff Writer

A \$125,000 federal contract for research and training of minority bank personnel

the nation was signed

President of the National Bankers Association and Samuel J. Cornelius, Deputy Director, Office of Minority Business Enterprise, U.S. Department of Commerce.

"The grant will fund training operations for management, directors, junior management and will provide scholarship aid to employees interested in going into banking," Tucker said.

ORD LIBRARY



TIMES  
D. CIRC.N. AVAIL (N)

JUN 19 1974

*Byrd*

## Plans Completed for Frame Conference

INDIANAPOLIS, Ind. - Plans have been completed for the minority Home Furnishings Management, Marketing and Training Seminar, set for June 21-24 at

Thomas H. Parker, deputy director, Department of Administration, City of Indianapolis.

Frame President Lawrence

Baltimore, Md., Gordon Henderson, Berkeley, Calif., Henry B. McCall and Alphonso S. McLean, Washington, D.C., and Richard McGuire, Chicago.

RD LIBRARY



Indianapolis Star

June 24, 1974

## U.S. Agency To Advise Minority Businessmen

A program to instruct minority businesses in marketing productions will be stressed in a program starting next month by the Federal Office

OMAHA, NEB

STAR

W C RC N AVA L (N)

JUN 27 1974

## Sam Cornelius To Speak at GCCA Annual Dinner

Samuel Cornelius

Mr. Charles A. Lone, Executive Director of Greater Omaha Community Action, announced today

ICIA, CARE, South Omaha Alcoholism Counseling, OIC, NYC, Bryant Center, Project Chance and

*Black Economy*  
*June, 1970*



## FINANCE

### Minority Owned Banks Deposits Double

Deposits in minority-owned banks have more than doubled in the past four years, it was

technical assistance, business and loan packaging, feasibility studies and other assistance,

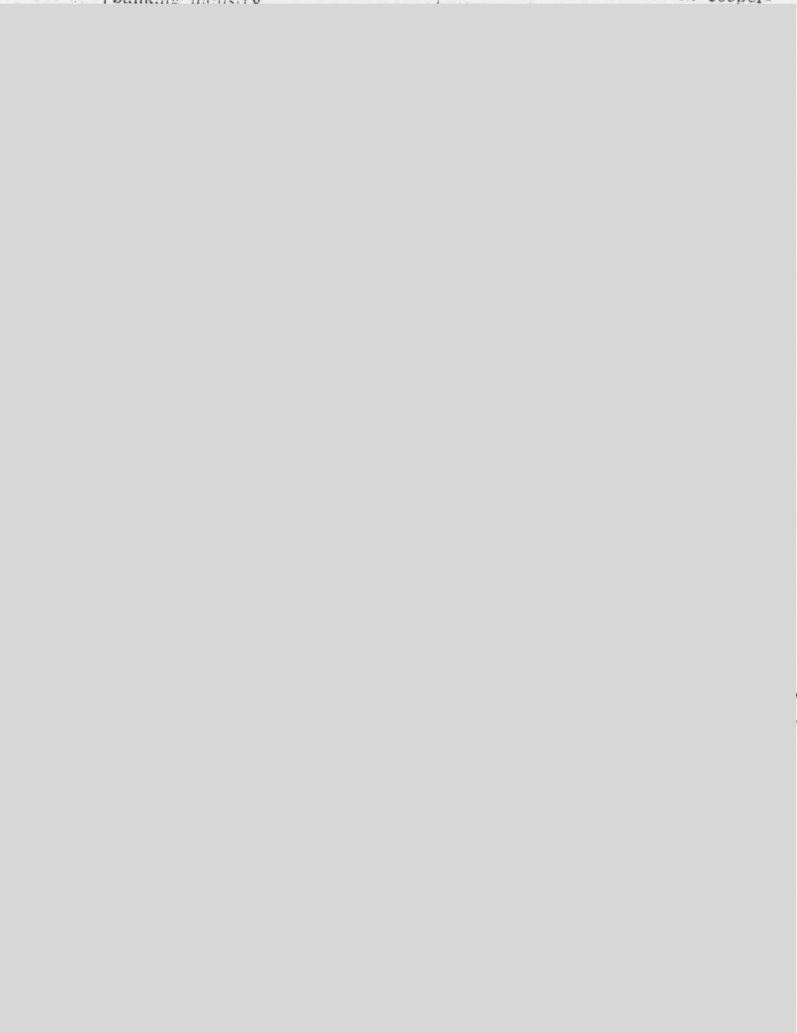
OMAHA, NEB  
STAR  
\* C:RC N AVA L N)

JUN 20 1974

*B. H. H.*

## Ex-Omahan Participates In Minority Banking Aid

Charlotte, N. C. — A former management and banking principal announced here Friday the renewal of a one-year contract. OMDE launched its minority bank which will benefit the minority deposit program in 1970 in cooperation with the banking industry.





INDIANAPOLIS, IND.  
RECORDER  
W. 11,540 (N)

JUN 29 1974

*By Miller*

GIVING...AND RECEIVING: Lawrence N. McClenney, president of Furnishings Retailers Association for Minority Enterprise, Inc. (FRAME), Washington, D.C., was on both the giving and receiving end of things during windup of Indianapolis Conference Monday at the Marott Hotel. In top photo he gives appreciation award to Indianapolis Deputy Mayor Mike Carroll (left). In right photo he receives key to the City of Indianapolis from Clarence E. Hodges, assistant to the mayor and Director of Community Services Program for Indianapolis. (Recorder photos by Houston Rogers)

## FRAME closes successful conference here

PAGE ONE

The Furnishings Retailers Association for Minority Enterprise, Inc., (FRAME) extended appreciations to the Mayor and the people of Indianapolis through a citation given

In an impressively designed certificate received by Deputy Mayor Michael A. Carroll, FRAME indicated its grateful appreciations to Mayor Richard G. Lugar and the people of

rence." The commendation also included accolades to fifteen locally-based economic development and community-concerned agencies and organizations.

"Youth Day" and Saturday as "Consumer Day."

During the opening session, the deputy mayor presented keys to the city to Home Furnishings Retailers Association



STAR  
Omaha, Neb.  
July 15, 1974

HEAD TABLE GUESTS . . . (from left) McCollister, Goodwin,  
Linda and Cornelius.

ST. LOUIS. MO.  
ARGUS  
W. CIRC. N. AVAIL. (N)

JUL 18 1974

*By Miller*

## Black Manufacturers

### Receive Aid Form OMBE

The National Association of  
Black Manufacturers will assist  
minority manufacturers find new  
channels of distribution through  
a \$161,030 contract with the Com.

BLACK ECONOMY USA  
CHICAGO, ILL  
MONTHLY CIRC.N AVAIL.

JUL 1974 *Bygones*

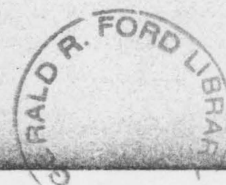
## Minority Developers Hear Minority Business Official

Effective marketing is the key to profit for minority businesses Samuel J. Cornelius, deputy director of the Department of Commerce's Office of Minority Business Development

demands, and preparing businessmen to engage in businesses that would meet these demands," Cornelius noted, "minority entrepreneurs can get

success."

Cornelius noted the success of the National Minority Purchasing Council in its efforts to make purchases from



OMAHA, NEB.  
STAR  
CIRC.N.AVAIL. (N)

JUL 11 1974

*Byrdell*

## Omaha To Host Black Manufacturers Confab

Omaha is playing host this week-  
end— Friday-Saturday, July 12-13  
—to a group of the nation's leading  
of Black Manufacturers. Head-  
quarters of the National Association

Hosting the conclave is Joseph  
Saunders, president of Compon-  
ent Concepts Corp. and a member  
of the Black Manufacturers board.  
Highlight of their session comes

E. E. Harrington, president of  
AVI Manufacturing Co., Gardena,  
Calif.

—Samuel Gorman, president of  
Clipper International Corp. of De-  
troit, Mich.

—Duke Greene, Washington D.C.

—Jessie O. House, president of  
Crescent Engineering Co. of Los  
Angeles, Calif.

Dr. Henry Lucas, Jr., president  
of Enterplastics Industries, San

BRARY



CHICAGO, ILL  
METRO NEWS  
W. 52 229 (N)

JUL 13 1974

*Byline*

## Minority Business Outlined By Commerce Official

Minority businessmen can make headway in our nation's economic mainstream through management and marketing skills, Samuel J.

executives, the Council currently has 19 regional offices in operation to provide area businesses with comprehensive lists of qualified minority

ance to minority firms, Cornelius added. Through its Public Policy and Issues Division, the AMA has compiled a list of 182 members who have volunteered for

CHICAGO SUN-TIMES, Wed., July 24, 1974

## Call training key to minority firms

The deputy director of the Office of Minority Business Enterprise predicted a hopeful future for minority businesses

\$125,000 to NIA to fund technical assistance and counseling of various kinds to NIA's 19 member insurance firms





**Chicago Tribune**  
THE WORLD'S GREATEST  
NEWSPAPER  
D. 767,793 SUN. 1,016,275

JUL 24 1974 *Bygones*

## Black insurers hurt: Mauck

AMERICA'S BLACK insurance executives yesterday grappled with the irony that the assault on racial barriers is hurting their business.

"We can all rejoice that much of the blatant discrimination of just a generation ago is no more," said Fred A. Mauck, state director of insurance, in a speech to the National Insurance Association. The N.I.A. is meeting in the "eraton-Chicago Hotel.

"But as you, as individuals,

LOS ANGELES, CAL.  
CENTRAL NEWS WAVE  
W. 233,519 COMB CARG. OF  
ALL EDITIONS (N)

UG 2 91071 *Bygones*

SPECIAL SPEAKER: Samuel J. Cornelius, newly-appointed deputy director of the Office of Minority Business Enterprise, was the guest speaker at a special meeting of the Black Business Association yesterday, (Wednesday), 6 to 9:30 a.m., at the Holiday Inn, Downtown Los Angeles.

GERALD R. FORD LIBRARY

LOS ANGELES, CAL  
SOUTHEAST WAVE STAR  
W. 233 5.9 COMB CIRC OF  
ALL EDITIONS (N)

JUL 1 1 1974 *Bushnell*

## Businessmen told skills

Minority businessmen can make headway in our nation's economic mainstream through management and marketing skills, according to Samuel J. Cornelius, deputy director of the Department of Commerce's Office of Minority Business Enterprise.

"New industries and mar-

MIAMI, FLA  
TIMES  
W. 24 016 (N)

AUG 29 1974 *Bushnell*

## OMBE To Assist Minority Savings And Loan League

Minority savings and loan Loan League is crucial," 57 minority owned banks, and institutions will receive Cornelius said. 72 minority controlled savings and loan firms covering 41 management and trade association assistance from Under the terms of its cities," Cornelius said. "With the American Savings and contract, the League will eleven savings and loans Loan League through a provide services which in-established just in the last



*L.A. Sentinel*  
*Aug. 29, 1974*

## OMBE: What's In A Name?

By Derrik Thomas

The customer said, "Gimme and OMBE pronounced ombel with plenty of mustard, and. OMBE pretty disappointed if its not just right."

The above is a unlikely yet not totally unthinkable reaction that may have taken place when some one in

faces are uncovered. Enthusiasm tempered with business-like intensity.

The general responsibility of OMBE is to aid minority businessmen in anyway possible. This could mean approving financial grants for research and the training of minority businessmen enabling them to





LOS ANGELES, CAL  
SOUTHEAST WAVE STAR  
W. 233,519 COMB CIRC OF  
ALL EDITIONS (N)

JUL 18 1974

*Byrdell*

## Minorities enter fields

Minority business is making strides in new fields with public and private resources to make an unprecedented commitment to minority business development," of public and private resources. Cornelius told the gathering of

CHICAGO, ILL.  
METRO NEWS  
W. 52,229 (N)

JUL 27 1974

*Byrdell*

## Minority Manufacturers Receives OMBE Boost

The National Association of Black Manufacturers will assist minority manufacturers find new channels of distribution through a \$161,030 con-

ing procedures, publishing trade and technical information, providing management and technical assistance, conducting educational seminars.





STAR  
V. CIRC. N. AVAIL. (N)

JUL 18 1974

*R. Miller*

## Minority Biz Aid Called 'G'

## Minority Biz Aid Called Good Business

(Continued from Page 1)

asserted and called for greater involvement and commitment by the Federal government and the private sector.

Noting that "our nation oper-

AWARD PRESENTATION . . . Goodwin (left) and Cornelius

Aid to minority business enterprises by the Federal Government is "not welfare, not a civil rights program, not an equal opportunity" project, & Nebraska Congressman who serves on the

OAKLAND, CAL.  
POST  
TW. CIRC.N. AVAIL. (N)

JUL 21 1974

*Byrd*

## OMBE Helps Manufacturers

The National Association of Black Manufacturers will assist minority manufacturers find new channels of distribution through a \$161,030 contract with the

1972. NABM now has over 219 affiliate members across the country including the Delta Foundation (Alabama, Mississippi and Louisiana), the

BLACK ECONOMY USA  
CHICAGO, ILL  
MONTHLY CIRC.N. AVAIL.

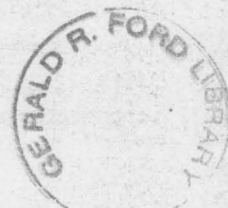
JUL

1974

*Byrd*

## Steps Outlined for Company Support of Minority Business

Speaking before a group of most minority programs. Now,  
New York City executives. by utilizing sound long-range



LOS ANGELES, CAL.  
CENTRAL NEWS WAVE  
W. 233,519 COMB. CIRC. OF  
ALL EDITIONS (N)

JUL 1 1 1974 *Bayville*

## Businessmen told skills

Minority businessmen can make headway in our nation's economic mainstream through management and marketing skills, according to Samuel J. Cornelius, deputy director of the Department of Commerce.

EAST ST. LOUIS, ILL..  
METRO EAST  
JOURNAL  
D. 37,000

JUL 20 1974 *Bayville*

## Eleven Representatives Of Mayors Participate In Training Conference

Indianapolis -- Representa-  
tives of mayors and economic

21. "Youth Day" "Consumer  
day. June 22. "Consumer

sident Roy Brown, Washing-  
ton, D.C.



## Resources Committed To Minority Business

*By the author, September 1977*

Minority business is making strides in new fields with an unprecedented commitment of public and private resources, Samuel J. Cornelius, deputy director of the Depart-

ment of Commerce, said. Other community organizations to identify business opportunities for minority firms. These local group business plan reviews, financial plan preparation, feasibility and business counseling and on other

of the private sector in the minority development effort, Cornelius said that the American Marketing Association has recently joined OMBE in assisting minority firms. Through its Public Policy and Is-



LOS ANGELES, CAL.  
SENTINEL  
W 47,735 (N)

AUG 29 1974 *Byrdell*

OMBE — Alex Armendaris, director of the Office of Minority Business and Enterprise and Samuel J. Cornelious, deputy director of OMBE, were in Los Angeles this week to celebrate the opening of an OMBE office and to lend assistance to minority businessmen. OMBE has just granted the city of Los Angeles a \$100,000 grant to increase business opportunities for minority businessmen. Armendaris said the new grant will enable the city to establish an office of Small Business Assistance, provide linkage with current OMBE programs and insure the city department and bureau participation in the minority enterprise program.

MR. SAMUEL J. CORNELIUS,  
Deputy Director of Office of  
Minority Business Enterprises,  
was the guest speaker at the  
Los Angeles Chapter of Black  
Businessmen Association, last  
Wednesday.

*L.A. Herald-Examiner*  
*Dispatch*  
*Aug. 29, 1974*



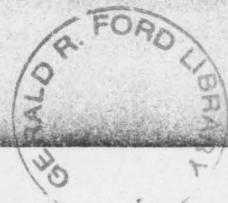
ALBUQUERQUE, N. M.  
JOURNAL  
D. 64,500 S. 86,500

AUG 26 1974

## *Black Leader Sets Economic Priority.*

While civil rights are important, blacks and other minority groups must place economic development as a high priority if they are to achieve true

The first alternative, he said, siphons away the most productive members of the community and is therefore to be opposed while the sec-



VAN NUYS, CALIF.  
VALLEY NEWS AND  
VALLEY GREEN SHEET  
D. 300,000

AUG 29 1974 *8/29/74*

## City Gets Funds to Aid Minority Businessmen

The city of Los Angeles has received a one-year grant for \$100,000 from the United States Department of Commerce to help minority businessmen, though 15 states are involved.

He called the grant "an excellent step forward to achieve opportunity for mi-





*The Black Economy*  
*August 1974*

Page 5

## OMBE Boosts Minority Manufacturers

The National Association of Black Manufacturers will assist minority manufacturers find new channels of distribution through a \$161,030 contract management and technical assistance, conducting educational seminars, and maintaining liaison with government and industry for

ATLANTA, GA.  
ATLANTA VOICE

AUG 10 1974

THE NATIONAL ASSOCIATION OF BLACK MANUFACTURERS will assist minority manufacturers find new channels of distribution through a \$161,030 contract with the Commerce Department's Office of Minority Business Enterprise (OMBE).





CHICAGO, ILL.  
MUHAMMAD SPEAKS  
W. CIRC.N.AVAIL. (N)

AUG 9 1974

*By Heller*

## Speakers at NBA convention assail

# *Low quality of Black law graduates*

By Larry 14X  
(M.S. Staff Writer)

CHICAGO — The point most consistently raised by speakers at the National Bar Association's (NBA) 49th

governmental officials to claim an insufficiency of qualified Black professionals, the audience of Black lawyers gave nods of concurrence as Thompson charged discrimination in law schools

schools, which opened their doors to Black students recently, conforming to quota guidelines.

THE REV. JACKSON, SAID that in the face of "open door," assimilation provoking

problem of Black law students and bias in bar examinations was the question of Stanley Scott, former Director of White House Communications and presently special assistant to the President.

bonds between Black law groups and progressive right organizations.

While he chided the conventioners for complacency toward prevailing social issues,



CHICAGO  
METRO NEWS  
W 52 229

AUG 4 1974

*Byville*

## Commerce Officials In Chicago Address National Bar Association

New initiatives and greater cooperation signal better opportunities for minority businessmen, Samuel J. Cornelius, deputy director of the Department of Commerce's Office of Minority Business Enterprise

contracts from minority firms has risen from 30% in 1969 to over 71% in 1973.

"This spectacular growth in competitive procurement awards to minority firms has involved little cost to the

the number of minority banks has risen from 31 in 1970 to 51 in 1974.

"This Federal funding and private sector involvement can only build, nevertheless, on the initiative and talent of



The Tulsa Tribune  
TULSA, OKLA.  
D. 79,425

SEP 21 1974, 8:45



SAM CORNELIUS  
"... make a profit."

## Minority Business Start Urged

By CAROL LANGSTON  
"What we're looking for is business successes — black men and women to start up a business, stay in business and make a profit," a U.S. Department of Commerce official said here today.

Sam Cornelius, deputy director of the Office of Minority Business Enterprises of the commerce department in Washington, spoke at a press conference today at the Mayo Hotel.

Minority business people who are successful in business "hire people and that means less people unemployed" and could mean reduction in taxes, Cornelius said.

IN RESPONSE to a question, Cornelius said his office was advocating black men and women to open up businesses "period," and not confined "to any particular area."



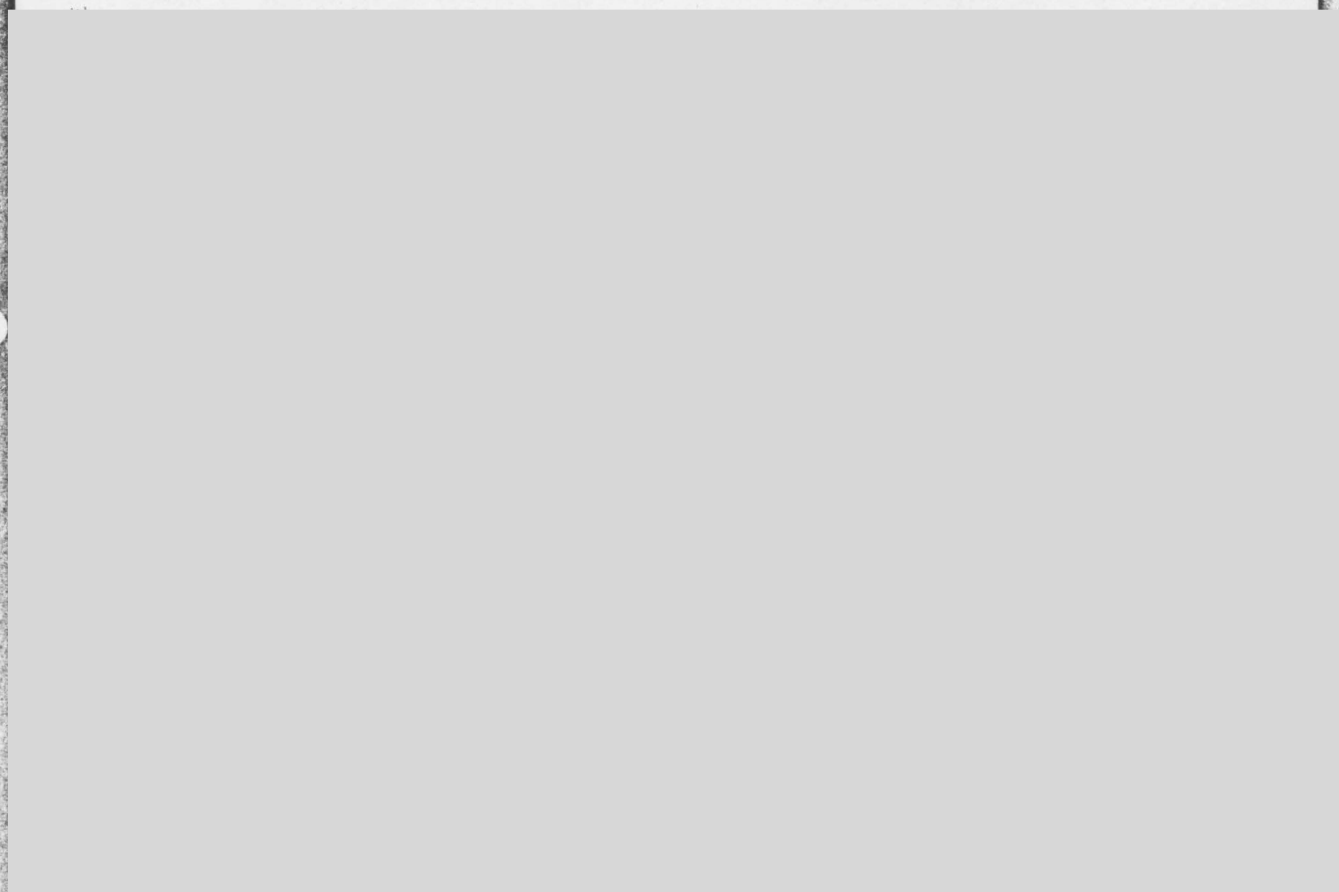




VOL. No. 20

THE BLACK DISPATCH THURSDAY, SEPTEMBER 26, 1974

PRICE 10 CENTS



U.S. SEN. HENRY BELLMON formally opened his re-election campaign in Northeast Oklahoma County on Sept. 20. The occasion was the gala official dedication of a Bellmon for Senate Headquarters, NE 23rd. and Jordan. A capacity crowd was on hand to help the Senator to open the headquarters. Jimmy Stewart was master of ceremonies, and among those who had words of

praise for Sen. Bellmon were Councilman Goree James, Dr. Frank Cox, William Y. Rose and Dr. Melvin Todd. Among persons attending were (left to right) Bishop F.C. Scott, Ed Sexton, Jimmy Stewart, Sen. Bellmon, Councilman James, Donald Brown, Samuel Cornelius, Dr. Todd, Joe [unclear], the Senator's aide



LOS ANGELES, CAL.  
SOUTHWEST WAVE  
W. 233,519 COMB. CIRC. OF  
ALL EDITIONS (N)

SEP 12 1974

Minority

Firms  
awarded

Contract totaling \$125,000  
from the Department of Com-  
merce's Office of Minority  
Business Enterprises, OMBE.

COLUMBUS, GA.  
TIMES  
D. CIRC.N.AVAIL (N)

SEP 9 1974

*Bushnell*

## AMERICANS NEED MINORITY BUSINESS

Minority business develop-  
ment goes hand-in-hand in the  
movement to open all avenues  
of opportunity for minority  
Americans. Samuel J. Cornel-  
ius, deputy director of the  
Department of Commerce's  
Office of Minority Business

Administration in 1973 in-  
creased 30 per-cent over the  
previous year's total.

"More significantly," Cor-  
nelius noted, "the average  
size of minority loans was  
\$35,000, 23 per-cent above the

officials from around the  
State.

George I. Williams, assist-  
ant to Mayor Harry Kinney,  
served as conference coordi-  
nator.

The Office of Minority

CHICAGO, ILL.  
METRO NEWS  
W. 52,229 (N)

SEP 7 1974 *Buzgiller*

74

## OMBE To Assist Minority Savings League

Minority savings and loan institutions will receive management and trade association assistance from the American Savings and Loan League

providing technical and management assistance. OMBE funds 21 such minority trade associations nationwide.

"There are currently some



Call  
Kansas City, Mo.  
Sept. 12, 1974

**RIBBON CUT TO OPEN MINORITY BUSINESS EXPOSITION**  
— A ribbon-cutting ceremony early Wednesday morning, Sept. 4, signaled the opening of the 1974 Minority Business Exposition in the Exhibition hall of the Municipal auditorium. Coming to Kansas City especially to cut the ribbon was Samuel Cornelius,

former Kansas Citian who now is Deputy Director of the Office of Minority Business Enterprise in Washington. Cornelius was regional director of the O.E.O. before going to the Washington post in January of this year.



## Kansas-OMBE Gets 2-Year Federal Grant of \$455,000

A two-year federal grant of \$455,000 from the Office of Minority Business Enterprises (OMBE) to the Kansas-OMBE

Organization, the National Economic Development Association (NEDA), made the presentation of an award

bers, and guests. Among them were: Ed Sexton of Washington, D.C., special assistant to the OMBE

COLUMBUS, GA.  
TIMES  
D. CIRC.N.AVAIL (N)

SEP 6 1974

*Bueller*

## MINORITY SAVINGS AND LOAN LEAGUE GETS FUNDING

Minority savings and loan institutions will receive management and trade association assistance from the American Savings and Loan

In providing a vehicle to combine the technical expertise, management know-how, and financial capability to match the top majority firms in

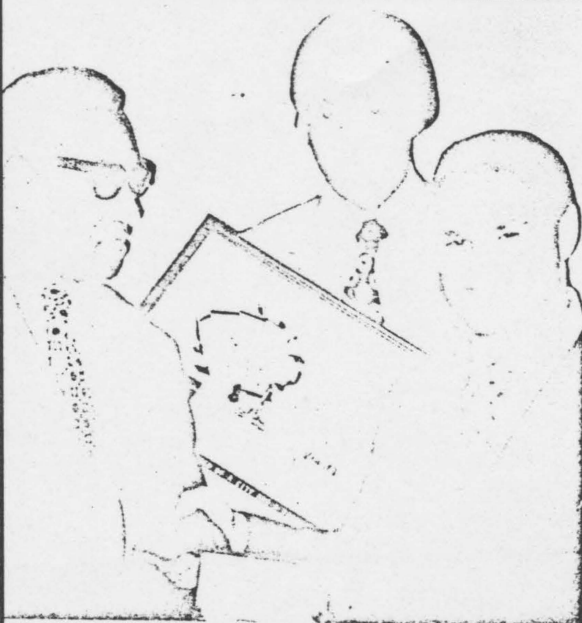
OMBE funds 21 such minority trade associations nationwide. "There are currently some 57 minority owned banks, and 72 minority controlled savings and loan firms covering 41

\$600 million in deposits, an increase of \$50 million over the previous year.

"As minority owned finan-







OMB Deputy Director Cornelius (l), presents key-to-city from Deputy Mayor Carroll (r), as FRAME President McClenney (c) holds Citation of Appreciation given to Indianapolis.

## A VENTURE IN SUCCESS

Indianapolis, Ind. - With the cooperation of the Office of the Mayor



Hyacinthe

Crosby

Noel

Parker

## CONFERENCE STARS



Mayor Lugar

"The Stars of The Indianapolis Conference were the fifteen Indianapolis groups which supported FRAME's efforts to expose the minority population of that city to the home furnishings business," Hector M. Hyacinthe, FRAME board chairman, has declared in thanking Indianapolis Mayor Richard G. Lugar, who supported and served as honorary chairman of the conference.



The  
Indianapolis  
Conference  
June 21-24, 1974

GERALD R. FORD LIBRARY

LOS ANGELES, CAL.  
SOUTHWEST WAVE  
W. 233,519 COMB. CIRC. OF  
ALL EDITIONS (N)

SEP 12 1974

*B. Miller*

Minority

## Firms awarded

Contract totaling \$125,000  
from the Department of Com-  
merce's Office of Minority  
Business Enterprises, OMBE,

TULSA, OKLA.

D. 117,721 CIRC. 123,271

SEP 22 1974

## U.S. Officials Confer With Tulsa Group

Sam Cornelius, deputy direc-  
tor of the Office of Minority  
Business Enterprises in the  
Department of Commerce,  
conferred with members and  
friends of the Tulsa Urban



Thursday, October 3, 1974

OKLAHOMA EAGLE

## OMBE "Paying Off" For Minority Business

Sam Cornelius, deputy director of the Office of Minority Business Enterprise, was in Tulsa for

resources in both financing and counseling, seems to have concerned itself with many of the same issues as

businessmen and they may or may not be minority, but our efforts are with the minority business community itself.

million. We have gone to the Appropriations Committee with a request for an additional \$36.9 million which



## Cornelius Asks Black Business Leaders To Open Communications

Federal statistics show that minority business in the United States is on a strong upward trend, according to Samuel J. Cornelius deputy director of the U. S. Commerce Department's Office of Minority Business En-

S. Census Bureau announced by Under Secretary of Commerce John K. Tabor show "a substantial increase in total receipts of minority owned firms since 1969."

agency task force, we set out to increase government procurement for minority businessmen, and since this effort started we have seen some startling results:

"In 8 (a) government set aside contracts for minori-





# Federal Official Says Minority Businessmen Making Progress

By Titus Fisher

A black federal official said minority businessmen should be prepared "to rough out" the current economic crisis because progress is being made.

"The lack of raw materials

New Paxton Hotel. Some 325 persons attended the event, according to James Rhone, dinner chairman.

## Production Orientation

Cornelius, former director of the Nebraska Technical Assistance Agency, said some "often



have under their control firms capable of delivering the required goods and services," he said, "the political demands such as black, brown and red power have an empty ring and will soon lead to despair and frustration."

were provided by minorities.

—OMBE is working with the Federal Aviation Agency to get more minority concessions at airports.

—More minority contractors will be involved with NASA