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THE UNDER SECRETARY OF COMMERCE
Washington, D.C. 20230

September 14, 1974

The President
The White House
Washington, D. C. 20500

Dear Mr. President:

The Inter-Agency Council for Minority Business Enterprise ("The Council") would benefit greatly from your personal attendance during all or a portion of The Council's meeting September 19, 1974, 9:30 to 11:00 a.m., because:

- Results of The Council's work to assist minority owned and operated businesses during FY '74 will be announced at that meeting. They are expected to be about the same as FY '73. A statement by you would recognize past accomplishments but could inspire additional needed future efforts by all Departments and Agencies of Government.
- The statement and attendance would identify you publicly as personally interested in encouraging minorities to enter the field of business as managers and owners of viable enterprises.
- The statement and attendance would reinforce your public commitment to private enterprise, private ownership, and private employment as one of the greatest continuing sources of strength and opportunity in our economy.

The Council was established by Executive Order 11458, March 5, 1969. Council membership includes the Under Secretaries and Deputy Administrators of most major Federal Agencies. Its purpose is to help formulate and coordinate national policy on

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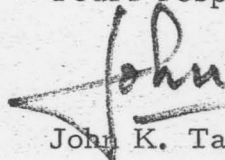
minority business enterprise and to give full support to the minority enterprise program at the senior level in all major Federal Agencies.

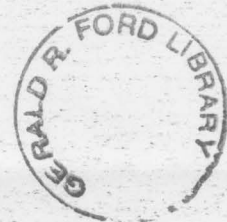
The Council operates through four "Task Forces," i. e., Procurement, Concessions, Education and Training, and Data. It is also exploring links with State and local Governments.

I have forwarded additional detailed information about The Council and the Office of Minority Business Enterprise Program (OMBE) to Messrs. Hartmann, Scott, and Rustand, and I attach a brief proposed statement for your possible use.

As Chairman of the Inter-Agency Council for Minority Business, I whole-heartedly invite you to attend its meeting Thursday, September 19, between 9:30 and 11:00 at such time as is convenient for you. I look forward to hearing from you.

Yours respectfully,


John K. Tabor



Enclosure

bcc: Stan Scott

PROPOSED STATEMENT BY THE PRESIDENT
TO INTERAGENCY COUNCIL FOR MINORITY ENTERPRISE

WHITE HOUSE
September 19, 1974

I am pleased to be here, because I believe in what you are doing, namely, causing your respective Departments and Agencies of the Federal Government to carry on a full scale effort to promote minority business development.

What you are doing says to all Americans two significant things:

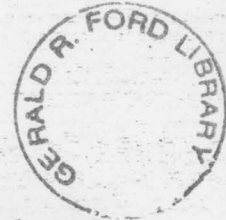
- That one of the greatest sources of strength and opportunity in our economy continues to be private businesses and industry, private jobs, private management.
- That minority and disadvantaged groups must be increasingly encouraged to enter that field of private business and industry, not merely as employees, but as managers and owners.

Let us let nothing shake our conviction in these two propositions, nor deter us from doing all possible to convert that conviction into results.



Speaking of results, I have seen the results of The Council's efforts, through its Task Forces, in FY '74. The Council and agency programs in FY '74 generated \$_____ billion of support to minority businesses from Federal Government Agencies, consisting of

Direct Procurement	\$_____ million
8(a) Procurement	\$_____ million
Loans and Guarantees	\$_____ million
Grants	\$_____ million *



I am advised of your continuing efforts to establish and maintain concessions on federal property.

I congratulate you on these achievements. But in the new year ahead, FY '75, I urge you to do more than you did in FY '74. Economic conditions are more difficult. Budgets are going to be tighter. Money is dearer. That minority entrepreneur is probably having a more difficult time than ever. He or she needs extra help, --- our help!

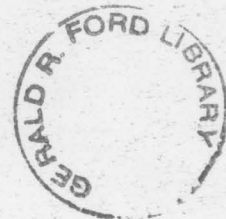
I urge you to give it to him or her so the minority entrepreneur can progress.

*FY '74 figures will be forwarded to the President, c. o. b., September 17, 1974.

We in this room will spend just less than \$300 billion this fiscal year. I call upon you to make a full effort to promote minority business development as your Department of Agency spends its part of that \$300 billion. I have just written your bosses, - the Department heads and agencies, substantially that message. Please re-emphasize it to him or her.

Now, - let's roll up our sleeves and get to work. I shall watch your progress with keen interest.

Thank you for inviting me to join you.





UNITED STATES DEPARTMENT OF COMMERCE
Office of Minority Business Enterprise
Washington, D.C. 20230

25 November 1974

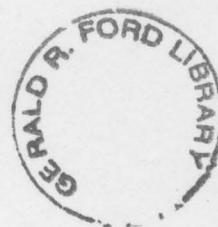
MEMORANDUM FOR Members of the Interagency Council
for Minority Business Enterprise

Subject: Transmittal of Council Meeting Minutes.

Attached for your information and review are the minutes from the September 19, 1974, meeting of the Interagency Council for Minority Business Enterprise. Your attention is invited to the ACTION Items contained in Attachment 1.

The next Council meeting is scheduled for December 12, 1974, at 9:30 a.m., in Room 4830, Main Commerce. It is hoped that you will be present. The agenda will include discussion of the new initiatives Council members have submitted for consideration.

A. F. Williams
Executive Director
Interagency Council for
Minority Business Enterprise



Attachments



MINUTES OF THE SEPTEMBER 19, 1974 MEETING
OF THE
INTERAGENCY COUNCIL FOR MINORITY BUSINESS ENTERPRISE



The Council Chairman John K. Tabor, Under Secretary of Commerce, convened the meeting at 9:30 a.m., in Room 4830, Main Commerce. Chairman Tabor welcomed the Council members and their representatives (Attachment 2 is a list of designated attendees). He noted that this was the fifth year of the national minority enterprise program, a year in which the program continues to grow but when it also needs added support from all Council members and their agencies.

The Chairman announced that Council membership had been expanded to include new representatives and agencies which could contribute to the minority enterprise program. He asked Stanley Scott, Special Assistant to the President, to introduce the new member who will join Mr. Scott as a White House representative to the Council. Mr. Scott introduced Fernando E. C. DeBaca, Special Assistant to the President for Spanish-Speaking Affairs, who said he was pleased to join the Council and expected that much work remained to be done. Chairman Tabor also welcomed Lynn May of The Domestic Council as a special guest at this Council meeting.

Three new agencies were invited to join the Council since the last meeting. Mr. Tabor welcomed the new agencies and their representatives: American Revolution Bicentennial Administration -- James Barnes (substituting for designated member Robert W. Miller); National Science Foundation -- Richard Greene (substituting for Raymond Bisplinghoff); Federal Energy Administration -- Jack Koser (substituting for John C. Sawhill).

Chairman Tabor then invited Council members to attend the Fourth National Minority Business Opportunity Committee (MBOC) Conference in Minneapolis, October 20-23. He emphasized that MBOCs are the major mechanism for mobilizing and coordinating Federal resources at the local level to promote minority business development. The MBOCs, Mr. Tabor pointed out, are the local level counterpart of the Inter-agency Council. He asked that all Council members support the MBOCs and attend the MBOC conference, or send a representative, to assure that agency field personnel who sit on MBOCs are aware that their MBOCs, and the national minority

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enterprise program, are fully supported by top level Washington officials. Chairman Tabor noted that he would make the keynote address at the MBOC Conference.

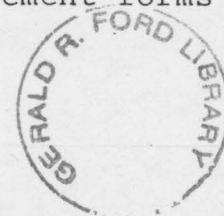
Council members next heard reports from the Council's various Task Force Chairmen. The written reports of the Procurement Task Force (Commissioner Michael J. Timbers, Federal Supply Service, GSA), Concessions Task Force (Acting Assistant Commissioner Fred Wendehack for Commissioner Larry Rouse, Public Buildings Service, GSA), and Data Subcommittee (B. William Rock, Chief, Information Analysis Branch, OMBE) are submitted as Attachment 3 to these minutes. No written report was submitted by the Education and Training Committee (Barry Haley for Dr. John R. Ottina, Assistant Secretary for Administration and Management, HEW).

Highlights of the Task Force reports and the discussion which followed each presentation are outlined below:

Procurement Task Force: Chairman Timbers reported first on the Task Force's objectives and actual accomplishments for FY 74. The Council's member agencies awarded more than \$270 million in 8(a) procurement in FY 74, thus surpassing the goal of \$250 million. Timbers paid special tribute to Harvard Powell (DOD) and the Defense Department for their outstanding efforts to boost 8(a) procurement: DOD awarded approximately 53 percent of all 8(a) procurement in FY 74. GSA awarded about 15% of the 8(a) contracts; DOD and GSA jointly awarded 68.4% of the total.

On the less positive side, Chairman Timbers noted that the sponsorship test program is having difficulties getting off the ground. There is a problem getting adequate data on which to properly plan for management, marketing, financial and technical assistance. The Task Force hoped to have the necessary data by the end of September.

In the area of competitive procurement, Commissioner Timbers was able to report that the Procurement Task Force forwarded completed drafts of proposed new procurement regulations to the Federal Procurement Regulation Committee. Such regulations, if adopted by that Committee, will establish a formal minority competitive procurement program and provide a standard minority subcontracting data form for use by all Federal agencies. Timbers noted that the Data Subcommittee had also submitted to the Regulation Committee a recommendation to modify standard Federal procurement forms to identify minority ownership.



3.

The Procurement Task Force's final reported accomplishment for FY 74 was the establishment of liaison with the national marketing program in the private sector. This includes liaison with the National Minority Purchasing Council and exchange of information on qualified minority firms doing business with the Federal Government and corporate members of the Purchasing Council.

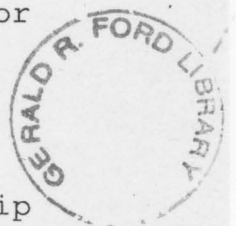
Task Force Chairman Timbers then briefly outlined the Task Force's objectives for Fiscal Year 75. These include \$275 million in 8(a) which will be based, for the first time, on an actual matching of projected 8(a) contractor needs and procuring agency demands. (See Attachment 3 for all Procurement Task Force objectives for FY 75.) Timbers asked that the Council members make an extra effort to work with the Task Force to implement an ambitious construction action plan.

Louis Laun, SBA Deputy Administrator, introduced Harold Fletcher, SBA's new Assistant Administrator for Procurement, who will be working closely with Mr. Timbers and the Procurement Task Force. Mr. Laun noted further that the FY 75 8(a) goal reflected a change in program emphasis from number and dollar value of contracts to successful participation in and graduation from the 8(a) program by minority firms. Only 33 firms to date have successfully graduated from the program. Laun said SBA field staff will be spending more time than ever working with those already in the program, seeing that there is a steady flow of contracts to participants, and increasing the number of graduates.

Council Chairman Tabor remarked that the 8(a) goal for FY 75 is certainly not daring; he hopes that the Council member agencies will work to exceed the goal.

Concessions Task Force: Under Secretary Tabor, in calling upon Fred Wendehack to give the Concessions Task Force report, expressed his appreciation for GSA leadership of and commitment to the minority concessions program. Mr. Tabor reported that Chairmanship of the Task Force will shortly move to the Department of Defense, but that GSA will continue to work on the program and provide the Task Force Vice Chairman.

Mr. Wendehack gave a realistic appraisal of the concessions program, both its problems and successes. Of the 115 concessions that have been established by Federal agencies, 58 remain today. The failures, he noted, were due to



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a number of problems including: inadequate feasibility studies and site selection, overly optimistic original estimates of gross receipts and concessionaire capabilities, and inadequate follow-up management and technical assistance to established concessionaires. Mr. Wendehack said that the Task Force, in the future, would emphasize support of existing concessionaires and establishment of fewer but stronger, new, viable concessions rather than promotion of a large number of new concessions. Chairman Tabor noted that the proposed OMBE-SBA-GSA interagency agreement, which is being finalized, will help assure that careful pre-evaluation of potential concession opportunities and follow-up assistance to concessionaires will be made available.

The Department of Transportation representative amended the Task Force report on the number of concessions; he noted that DOT had some 28 airport concessions, only two of which are reflected in the Task Force report. Labor Under Secretary Richard Schubert asked why there are no minority food concessions. Mr. Wendehack informed him that under the Randolph Sheppard Act the blind get preference for such concessions in Federal buildings. Louis Laun added that minority food services on military installations are included in procurement rather than concessions data.

The U. S. Postal Service representative said they hoped to have approximately 13 concessions in postal buildings by year end. Dwight Ink, GSA Deputy Administrator, asked that other agencies review the potential for concessions in their buildings. Any potential opportunities should be reported to the Task Force Chairman (presently Larry Roush, GSA) or to the Council Chairman, Commerce Under Secretary Tabor.

Data Subcommittee: Subcommittee Chairman Bill Rock provided Council members with the preliminary minority enterprise data for FY 74 and actual data from previous years for comparative purposes. He also noted that the American Bankers Association's minority bank deposit goal of \$1 billion had already been surpassed. The ABA goal, established in 1970, was to be met by December 1975. Total deposits were \$1.1 billion as of December 1973.

Louis Laun asked about data on management and technical services, such as those provided by OMBE and SBA. Mr. Rock reported that such data on "non-monetary" minority business development efforts by all agencies was being compiled and



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would be available in a month's time. Rock thanked all Council members and their agencies for their assistance in providing his subcommittee with the requested data reports.

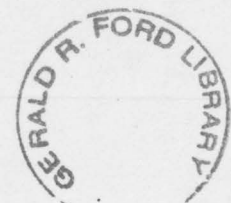
Education and Training Implementation Task Force:

Barry Haley informed the Council that Federal members of the new Task Force have met, and five subcommittees have been established which will address the 10 recommendations of the first Education and Training Task Force. Private sector members of the Task Force will be selected shortly.

Haley noted that Task Force members have been asked to provide a laundry list of FY 74 and FY 75 minority education and training programs of their agencies. Haley asked each Council member to support his agency's representative on the Education and Training Task Force, both in preparing the requested laundry lists and in their full participation in Task Force activities. The Council Chairman underscored that request.

Chairman Tabor recalled that in a recent speech by President Ford at Ohio State University, the President asked for a closer link between the world of education and the world of work. Mr. Tabor said this was exactly what the Education and Training Task Force was trying to do. The President, Mr. Tabor noted, had specifically requested that the Departments of Labor, HEW and Commerce develop this linkage between the worlds of education and work, and present him with some recommendations for a national initiative in this area. Mr. Tabor asked the Council members to work with the Task Force on developing those recommendations.

Interagency Working Group on Minority Business Procurement on Federally Assisted Projects: Chairman Tabor reported briefly on this new interagency group established by the Council which is exploring the extent to which the Federal Government can follow the flow of Federal grant and New Federalism dollars down to local and state governments and school districts. The working group is determining what can be done to see that this flow of Federal dollars results in minority procurement and other minority business development efforts by state and local authorities. Mr. Tabor noted that the working group, under the Chairmanship of Art Williams of OMBE, is investigating present minority business development activities of State and local grantees



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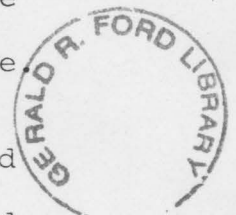
and recipients of Federal dollars. It is expected that the working group will make several recommendations to the Council at its December meeting, including the development of a pilot effort involving State OMBEs and Federal Executive Boards.

The Council Chairman then moved on to other Council business. He asked that those agencies which have not submitted FY 75 minority enterprise goals please do so by October 1. Those reports were to be sent to Mr. Tabor.

Mr. Tabor next asked Art Williams to report on the progress being made to increase minority participation in the development of the \$4.5 billion Alaskan pipeline. Mr. Williams noted that Confidential Information Forms by some 300 minority firms have been forwarded to the Alyeska Pipeline Service Company as a first step toward their prequalification for contracting opportunities. The two major pipeline prime contractors -- Bechtel and Fluor -- are being advised of these minority firms' capabilities. Ed Shelton, of Interior, noted that the Interior Under Secretary had signed off on Federal regulations to implement Section 403 of the Pipeline Act which provides for minority participation in the pipeline. That regulation appeared in the Federal Register on September 24, 1974. The Interior Office in Alaska will be responsible for implementation of that regulation. Mr. Williams also noted that OMBE has established a pipeline office, headed by Jerome Hutton, operating out of the OMBE office in San Francisco. OMBE and Interior will work together to see that Section 403 is implemented and results in actual contracts let to minority firms.

In response to a question from Under Secretary Tabor, Mr. Williams estimated that pipeline contracts will probably be let to minority firms by the end of calendar year 1974. Mr. DeBaca, of the White House, said he understood there was a relatively short time frame on award of these pipeline contracts and that \$2 to \$5 billion of the prime contracts have already been let. DeBaca felt there is an urgent need to get in on the subcontracting immediately. Art Williams agreed with the urgency and said they were presently talking with the prime contractors and Alyeska about this at the same time that they awaited formal publication of Interior's regulations.

Under Secretary Tabor then redirected the Council members' attention to MBOCs. In addition to participation in the MBOC Conference in Minneapolis, he asked that all Council

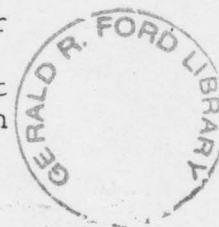


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member agencies increase their support of the minority enterprise program at the local level through the MBOCs. Such increased support could take many forms: (1) Higher level agency participation on the MBOC. Mr. Tabor asked that Council members see that their number two agency official in each MBOC city sits and actively participates on the MBOC. (2) Better coordination and direction from Council members and national agencies to their local agency representatives on MBOCs. Mr. Tabor reported that many local agency officials serving as MBOC members and chairmen do not now feel they have the full support for the program from their national agency headquarters. Mr. Tabor asked Council members to communicate this support directly to their local offices. (3) Agency headquarters offices could provide more guidance and training to their agency's representatives to MBOCs; e.g., holding conferences such as the one conducted by the Department of Labor for its own field representatives to MBOCs. During such a conference, field personnel would hear from their Secretary and top agency officials that the minority business enterprise program should be supported and how it might be done. Mr. Tabor said OMBE, SBA and GSA would help in the development of such conferences.

Labor Under Secretary Schubert offered two further recommendations for strengthening the MBOC program: (1) Establishment of stronger linkages between the Interagency Council and MBOCs, including a permanent liaison between the two. One way to do this, Mr. Schubert suggested, would be for the Council to establish a Task Force on MBOCs. He noted the need for such liaison was in part a result of a DOL review which revealed that many MBOCs were inactive or unsure of whether their line of authority flowed to the Office of Management and Budget or OMBE and the Department of Commerce. (2) Each MBOC could be asked to set its own objectives, and progress towards these objectives would be monitored on both the local and national agency levels through the management by objectives system.

Council Chairman Tabor thanked Under Secretary Schubert for his suggestions which he would like to discuss further with him. Mr. Tabor then asked the other Council members for new initiatives they would recommend to revise existing or adopt new programs, activities or directions of the Interagency Council. He noted that the Council certainly does not have all the answers; much more needs to be done. Mr. Tabor noted that each Council member was asked to consider and submit such initiatives in writing at today's meeting. The Council's Executive Committee will review all such new initiatives and report back to the full Council.



8.

Chairman Tabor suggested that the Council might like to hear a few of the ideas at today's meeting in addition to receiving the written initiatives.

Warren Brecht of the Treasury Department noted that his agency had a problem knowing who was available to provide goods and services to Federal agencies. He'd like to see the 8(a) list earlier mentioned by Michael Timbers in his task force report. Treasury, he continued, would like to suggest that a Vendors' Day be held in Washington, D.C., conducted by OMBE and/or SBA. This would give greater visibility to minority firms and give them the opportunity to present their wares or service capabilities. Mr. Timbers said SBA has the full 8(a) list, and GSA would be pleased to provide any agency with their boiled down list of 8(a) firms which have been particularly successful. OMBE Director Armendaris said his agency would look into the possibility of holding such a Vendors' Day in Washington; similar fairs have been held in the field.

Transportation Department's John Barnum suggested that the Interagency Council should undertake an effort to improve the quantity and quality of management and technical assistance (M&TA) available to minority businessmen performing on Federal contracts. He noted that DOT has had problems with contractors who have been unable to complete large construction contracts. It would be helpful if some system could be developed to identify and attack those problems from day one, rather than getting in when 90 percent of the contract money is spent or 50 percent of the job is done. Calls for assistance often come too late from DOT minority contractors who have financial, construction management or other problems.

Louis Laun agreed that this was a problem. He said that SBA was accordingly shifting more of its program emphasis, assistance and personnel to this intensive care and management and technical assistance area. Laun noted that SBA is also paying greater attention to better selection of minority contractors and better matching of requirements with contractors in the 8(a) program. We often expect firms to make too fast a leap in size and complexity of jobs they handle.

OMBE Director Alex Armendaris stated that too often his agency is asked to provide assistance at the last minute, once the contractor is already too far into trouble. He noted that OMBE is using more specialists for specific types of assistance, as required. Armendaris further offered that if there is any question of contractor performance or capability



at the time a large contract is let, the contractor should be required to accept management and technical assistance. Louis Laun agreed and noted that in large contracts handled by SBA, the contractor automatically becomes an M&TA client.

Council Chairman Tabor thanked all Council members for their initiatives which were then submitted in writing for review by the Executive Committee. Mr. Tabor reemphasized the need for all members to bear down on the question of what needs to be done. All agencies, if they haven't done so today, are asked to submit one or two ideas in writing to Mr. Tabor by October 1.

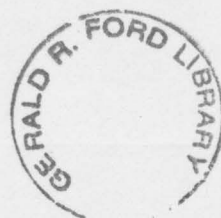
Mr. Tabor then announced the dates for the coming year on which the Council will meet: December 12, 1974; March 13, 1975; June 12, 1975 and September 11, 1975. The Under Secretary also reserved the right to call the Council together before December 12, if necessary, to discuss new initiatives. An alternative would be to lengthen the December 12 meeting to amply discuss these ideas.

The Chairman then called on Mr. Fernando DeBaca and Mr. Stanley Scott, representing the President, for some closing remarks.

Mr. DeBaca, in reviewing the Data Subcommittee report, noted that it did not reflect the recipients or donees who receive the dollars the Federal Government puts out into the community. Mr. Tabor suggested that Bill Rock telephone Mr. DeBaca and see whether he can provide the type of information Mr. DeBaca would like to have.

Mr. Scott reemphasized the comments of Mr. Barnum and Alex Armendaris regarding the need for greater management and technical assistance. He congratulated the Council members on the accomplishments reflected in the data presented today; he also recognized that much more needs to be done.

Mr. Scott said the President is very much aware of the minority enterprise program and the efforts of the Council. President Ford, Scott noted, recently met with a group of minority business leaders. They queried the President on the program. President Ford then asked for a briefing and data on the minority enterprise program. That briefing was held and the President was most impressed.

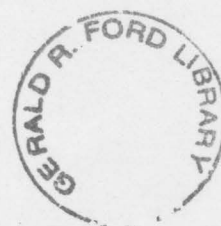


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In the coming days, the President plans to send a letter in support of the program, and hopes to personally meet with the Council.

In closing, Mr. Tabor introduced two other new representatives of the Council: Mr. Dale Babione of the Defense Department and Mr. John Ganley of ACTION.

The meeting was adjourned at approximately 11:30 a.m.

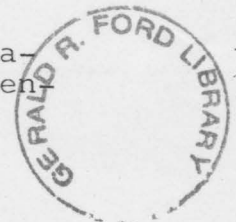


INTERAGENCY COUNCIL FOR MINORITY BUSINESS ENTERPRISE

September 19, 1974 Meeting

ACTION ITEMS TO BE IMPLEMENTED BY ALL DEPARTMENTS AND AGENCIES

1. Each Council member is asked to work closely with the Procurement Task Force to implement its construction action plan. (See Attachment 3.)
2. Each agency should review the potential for minority concessions in their buildings. Any potential opportunities should be reported to the present Concessions Task Force Chairman (Larry Roush, Commissioner, Public Buildings Service, GSA) and the Council Chairman (John K. Tabor, Under Secretary of Commerce).
3. Each member agency was to prepare a laundry list of FY 74 and FY 75 minority education and training programs of his agency. The lists were to be submitted to the Education and Training Task Force Chairman (Dr. John R. Ottina, Assistant Secretary for Administration and Management, HEW).
4. Each Council member was asked to work with the Education and Training Task Force to develop some recommendations to President Ford on how we can improve the linkages between the worlds of education and work. The Departments of Labor, HEW and Commerce have the specific action request from the President.
5. Any agency which has not yet submitted its minority enterprise goals for FY 75 should do so by October 1. The goals should be sent to Council Chairman John Tabor.
6. Each member agency is asked to increase its support of the minority enterprise program at the local level through the MBOCs. Such increased support could take many forms: (1) Higher level agency participation on the MBOC. Council members are asked to see that their number two agency official in each MBOC city sits and actively participates on the MBOC; (2) Better coordination and direction from Council members and national agencies to their local agency representatives on MBOCs; (3) Agency headquarters offices could provide more guidance and training to their agency's representatives to MBOCs; e.g., holding training/information conferences such as the one conducted by the Department of Labor for its own field representatives to MBOCs. Council members should participate in and support such activities.



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7. Council members were asked to submit, in writing to the Council Chairman, new initiatives they would recommend to revise or strengthen existing or adopt new programs, activities, or directions of the Inter-agency Council. The initiatives were to be submitted by October 1 for review by the Council's Executive Committee.
8. Council members should mark their calendars for the Council meetings scheduled for the coming year: December 12, 1974; March 13, 1975; June 12, 1975; September 11, 1975.

ACTION ITEMS FOR CERTAIN AGENCIES

1. The Department of Defense is to name a Chairman for the Concessions Task Force.
2. B. William Rock, of OMBE, was to contact Fernando DeBaca, of The White House, regarding requested information on minority recipients of Federal program dollars.





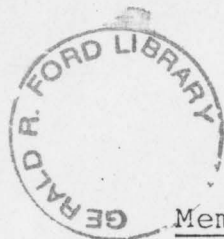
INTERAGENCY COUNCIL FOR MINORITY BUSINESS ENTERPRISE

Chairman: Honorable John K. Tabor
Under Secretary of Commerce

Meeting of 19 September 1974

<u>Department or Agency</u>	<u>Members of the Council</u>	<u>Person(s) Designated to Attend</u>
White House	Honorable Stanley S. Scott Special Assistant to the President	Honorable Stanley S. Scott
White House	Honorable Fernando E. C. DeBaca Special Assistant to the President for Spanish-speaking Affairs	Honorable Fernando E. C. DeBaca
Department of Agriculture	Honorable J. Phil Campbell Under Secretary of Agriculture	Mr. J. P. Bolduc Deputy Assistant Secretary for Administration
Department of Defense	Honorable Arthur I. Mendolia Assistant Secretary of Defense (Installations and Logistics)	Mr. Dale Babione Deputy Assistant Secretary for Procurement (I&L) Mr. Harvard W. Powell Director, Small Business and Economic Utilization Policy (I&L)
Department of Health, Education, and Welfare	Honorable Frank C. Carlucci Under Secretary of Health, Education, and Welfare	Dr. John R. Ottina Assistant Secretary for Adminis- tration and Management

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<u>Department or Agency</u>	<u>Members of the Council</u>	<u>Person(s) Designated to Attend</u>
Department of Housing and Urban Development	Honorable James L. Mitchell Under Secretary of Housing and Urban Development	Mr. Nathaniel Smith Deputy Director, Office of Voluntary Compliance
Department of the Interior	Honorable John C. Whitaker Under Secretary of the Interior	Mr. Ed Shelton Director, Office for Equal Opportunity
Department of Justice	Honorable Laurence H. Silberman Deputy Attorney General	Mr. James A. Wilderotter Associate Deputy Attorney General
Department of Labor	Honorable Richard F. Schubert Under Secretary of Labor	Honorable Richard F. Schubert Mr. Richard Miller Comptroller
Department of State	Honorable Robert S. Ingersoll Deputy Secretary of State	Mr. John M. Thomas Assistant Secretary for Administration
Department of Transportation	Honorable John W. Barnum Under Secretary of Transportation	Honorable John W. Barnum
Department of the Treasury	Honorable Edward C. Schmults Under Secretary of the Treasury	Mr. Warren Brecht Assistant Secretary for Administration
ACTION	Honorable John L. Ganley, Jr. Deputy Director	Honorable John L. Ganley, Jr.
American Revolution Bicentennial Administration	Mr. Robert W. Miller Senior Assistant Administrator	No representative



3.

<u>Department or Agency</u>	<u>Members of the Council</u>	<u>Person(s) Designated to Attend</u>
Atomic Energy Commission	Honorable Paul C. Bender Secretary of the Commission	Mr. Hilary J. Rauch Assistant Director, Division of Contracts
Cabinet Committee on Opportunities for Spanish-Speaking People	Mr. Reynaldo P. Maduro Executive Director	Mr. Charles Gaston Senior Research Analyst Dr. Frank Foyo Research Analyst
Office of Economic Opportunity	Honorable Bert Gallegos Director Designate	Mr. Richard B. Whitney Office of Program Review
Environmental Protection Agency	Honorable John R. Quarles, Jr. Deputy Administrator	Mr. Carol M. Thomas Director, Office of Civil Rights and Urban Affairs
Export-Import Bank of the United States	Honorable Walter C. Sauer First Vice President and Vice Chairman	Mr. Paul Stavrou Assistant Administrative Officer
Federal Energy Administra- tion	Honorable John C. Sawhill Administrator	Mr. Jack Koser Interagency Liaison Officer
General Services Adminis- tration	Honorable Dwight A. Ink Deputy Administrator	Honorable Dwight A. Ink
Interstate Commerce Commission	Honorable Alfred T. MacFarland Vice Chairman	Mr. Dan Radcliffe Attorney-Adviser
National Aeronautics and Space Administration	Honorable George M. Low Deputy Administrator	Mr. George J. Vecchietti Assistant Administrator for Procurement Mr. Ken Kier Small Business Advisor



4.

Department or Agency

Members of the Council

Person(s) Designated to Attend

National Science Foundation

Mr. Raymond L. Bisplinghoff
Deputy Director

Dr. Lewis Gist
Director of Equal Employment
Opportunity

Small Business Administra-
tion

Honorable Louis F. Laun
Deputy Administrator

Honorable Louis F. Laun
Mr. Connie Mack Higgins
Assistant Administrator for
Minority Enterprise

U. S. Postal Service

Honorable Robert H. McCutcheon
Assistant Postmaster General for
Procurement Supply Department

Honorable Robert H. McCutcheon

Veterans Administration

Honorable Richard L. Roudebush
Deputy Administrator

Mr. Clyde C. Cook
Director of Veterans Canteen
Service

INTERAGENCY COUNCIL
FOR
MINORITY BUSINESS ENTERPRISE

Task Force Reports
September 19, 1974 Meeting



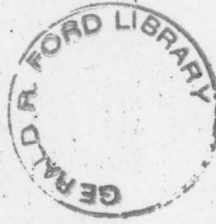
1. Procurement Task Force
2. Concessions Task Force
3. Data Subcommittee
4. Education and Training
Task Force (No written report
submitted)
5. Interagency Working Group on
Minority Business Procurement
on Federally Assisted Projects



INTERAGENCY TASK FORCE

ON PROCUREMENT

FOR MINORITY BUSINESSMEN

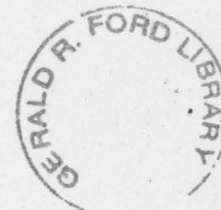


FISCAL YEAR 1974

ACCOMPLISHMENTS

1. 8(a) GOAL SURPASSED

MORE THAN \$270 MILLION IN 8(a) AWARDS MADE IN FY 74
AGAINST A GOAL OF \$250 MILLION.



SUMMARY REPORT ON 8(a) AWARDS BY AGENCY
FOR FY 73 AND FY 74

Agency	FY 73 Goal	FY 73 Actual ^{1/}	FY 74 Goal ^{2/}	FY 74 Actual ^{5/}	Percent of Each Agency
					FY 74 Goal Actually Achieved
Agriculture	8,000,000	1,654,519	6,600,000	2,592,150	39.3
EC	30,000	882,426	1,650,000	917,592	55.6
CTION	765,000	316,925	375,000*	173,289	46.2
SC	10,000	13,948	20,000*	30,901	154.5
DC	1,723,100	4,946,890	6,000,000*	2,916,263	48.6
DD	N/R	97,076,084	107,037,673*	144,130,949	134.6
EOC	N/R	473,249	575,000*	1,554,686	270.3
PA	4,400,000	1,091,481	5,000,000	2,595,683	51.9
SA	29,000,000	36,560,980	40,000,000	41,498,624	103.7
EW	20,000,000	10,124,616	13,000,000	20,205,075	155.4
UD	N/R	777,852	805,077	2,281,643	283.4
OI	1,345,000	1,737,491	1,412,250	1,228,571	86.9
OJ	N/R	97,042	125,000*	836,382	669.1
OL	2,788,776	3,560,164	5,300,000	3,719,768	70.1
ASA	4,500,000	7,832,657	11,000,000	11,796,765	107.2
EO	3,860,000	2,038,146	0- ^{3/}	693,336	0-
SPS	N/R	230,509	0- ^{4/}	218,694	0-
BA	N/R	1,187,729	1,300,000	1,343,673	103.3
TATE	114,897	988,435	1,175,000*	664,623	56.5
REASURY	200,000	54,709	200,000	5,250	2.6
OT	28,476,000	30,545,004	18,814,000	16,522,712	87.8
A	9,000,000	12,429,661	14,300,000	15,163,727	106.0
OTHERS	N/R	960,434	1,125,000*	1,051,058	93.4
	<u>\$114,212,773</u>	<u>\$215,581,151</u>	<u>\$235,814,000</u>	<u>\$272,141,414</u>	<u>115.4</u>

FY 73 Federal Goal - \$175,000,000

FY 73 Goal Exceeded By - \$40,581,151 or 23.1%

FY 74 Federal Goal - \$250,000,000

FY 74 Goal Exceeded By - \$22,141,414 or 8.8%

^{1/} Data in this column was obtained from SBA's June 1974 8(a) Status Report. Note: GSA's figures do not include concessions.

^{2/} All goals were obtained from agency reports submitted to OMB except in the case of figures followed by an asterisk. These goals were developed by GSA and have already been coordinated with the agencies.

^{3/} Future of agency is tenuous and procurement operation is not susceptible to goal setting.

^{4/} No goal set. This agency has its own authority for a Minority Procurement Program.

^{5/} Figures in this column also obtained from SBA's FY 74 8(a) Status Report.

Press Release

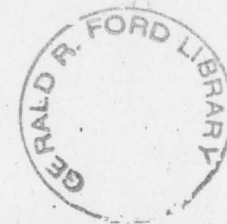


2. SPONSORSHIP TEST MOVING-SLOWLY

9 PARTICIPATING FIRMS CONVENED ON APRIL 16, 1974
FOR ORIENTATION AND KICKOFF.

DATA UPON WHICH TO BASE COMMITMENT OF MANAGEMENT,
MARKETING, FINANCIAL AND TECHNICAL ASSISTANCE NOT
YET DEVELOPED.

ALL DATA NEEDED SHOULD BE IN HAND BY SEPTEMBER 30.

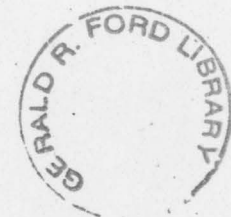


3. COMPETITIVE PROCUREMENT

DRAFT REGULATION ESTABLISHING A FORMAL MINORITY COMPETITIVE PROCUREMENT PROGRAM FORWARDED TO THE FEDERAL PROCUREMENT REGULATION "COMMITTEE" FOR CONSIDERATION AND ADOPTION.

DRAFT STANDARD MINORITY SUBCONTRACTING DATA FORM ALSO FORWARDED TO THE "COMMITTEE" FOR ADOPTION.

RECOMMENDATION FORWARDED BY DATA SUBCOMMITTEE TO MODIFY STANDARD FORMS TO IDENTIFY MINORITY OWNERSHIP FORWARDED TO THE "COMMITTEE" FOR ADOPTION.

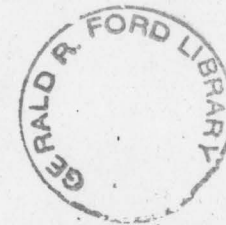


4. NATIONAL MARKETING EFFORT

LIAISON ESTABLISHED BETWEEN THE NATIONAL MINORITY
PURCHASING COUNCIL AND THE PROCUREMENT TASK FORCE.

FORWARDED A LIST OF CAPABLE MINORITY FIRMS WITH WHOM
PROCURING AGENCIES HAVE DEALT.

WILL OBTAIN A LIST OF THOSE MINORITY FIRMS QUALIFIED
WITH NMPC'S CORPORATE MEMBERS BY JANUARY 1975.



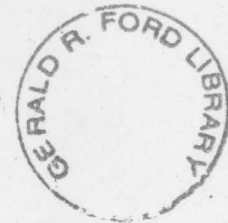
FISCAL YEAR 1975

GOALS



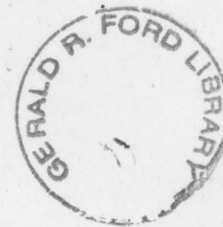
1. 8(a) GOAL

\$ MILLION BASED ON A MATCHING OF PROJECTED
8(a) CONTRACTOR NEEDS AND PROCURING AGENCY DEMANDS
FOR THE FIRST TIME!



2. SPONSORSHIP

WILL CONTINUE WITH THE PROJECT AT LEAST UNTIL
OCTOBER WHEN DECISION WILL BE MADE WHETHER TO
PURSUE THE TEST THROUGH THE IMPLEMENTATION
STAGE.



3. CONSTRUCTION ACTION PLAN

ESTABLISH SEPARATE 8(a) CONSTRUCTION GOALS.

ESTABLISH AGENCY GOAL OF AWARDING ONE OR MORE MAJOR CONSTRUCTION CONTRACTS TO A MINORITY FIRM OR A MINORITY/MAJORITY JOINT VENTURE.

ESTABLISH AGENCY GOAL OF AWARDING ONE OR MORE A/E CONTRACTS TO A MINORITY FIRM.

PARTICIPATE IN OMBE TRAINING OF ITS FUNDED ORGANIZATION PERSONNEL INVOLVED IN CONSTRUCTION CONTRACTOR ASSISTANCE. ✓





3. CONSTRUCTION ACTION PLAN - Continued

ESTABLISH THE WORKING GROUP ON CONSTRUCTION AS A
STANDING COMMITTEE OF THE PROCUREMENT TASK FORCE.

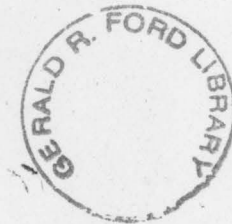
OBTAIN INDUSTRY INPUT TO SURETY BONDING PROBLEMS THROUGH
LIAISON BETWEEN THE INTERAGENCY COUNCIL AND APPROPRIATE
NATIONAL INDUSTRY ORGANIZATIONS. *Nat'l. Bonded Industry Org'n.*

OBTAIN MINORITY CONSTRUCTION CONTRACTOR INPUT THROUGH
LIAISON BETWEEN THE WORKING GROUP ON CONSTRUCTION AND
REPRESENTATIVE NATIONAL MINORITY CONSTRUCTION CONTRACTOR
ORGANIZATIONS.

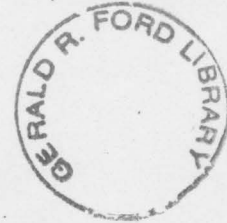
ESTABLISH FAST PAYMENT PROCEDURES AND MAKE PROGRESS
PAYMENTS STANDARD.

4. INDIAN PROCUREMENT EFFORT

ESTABLISH SPECIAL CRITERIA FOR PARTICIPATION OF
FEDERAL RESERVATION INDIAN BUSINESSES IN THE 8(a)
PROGRAM.



INTERAGENCY TASK FORCE ON
MINORITY BUSINESS CONCESSIONS



HANDOUT MATERIAL

Potential Opportunities for
Minority Business Concessions

TAB 1

Annual Gross Revenue for
Minority Business Concessions

TAB 2

September 19, 1974



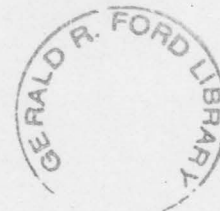
MINORITY BUSINESS CONCESSIONS

	<u>FISCAL YEAR</u>	<u>TOTAL CONCESSIONS ESTABLISHED</u>	<u>CONCESSIONS STILL IN OPERATION</u>	<u>CONTRACT TERM VALUE (000)</u>	<u>CONCESSIONS BEING PLANNED</u>
GSA	71-72	77	32	\$ 2,849	--
	73	27	16	13,021	--
	74	11	10	7,248	--
	75	<u>0</u>	<u>0</u>	<u>- 0 -</u>	<u>5</u>
TOTAL		115	58	\$23,118	5
 <u>OTHER AGENCIES</u>					
DOD		6	3		30
AEC		2	2		--
DOT		2	2		--
INTERIOR		1	1		4
HEW		1	1		--
USPS		<u>0</u>	<u>1*</u>		<u>7</u>
TOTAL		12	10		41

*TRANSFERRED TO USPS
AFTER ESTABLISHED BY GSA.

CONCESSIONS TASK FORCE

POTENTIAL OPPORTUNITIES FOR
MINORITY BUSINESS CONCESSIONS



United States Postal Service

Bunker Hill Building, Los Angeles - (Houses District Headquarters)

Space consisting of approximately 200 square feet in general lobby area has been located and set aside for a concession. Local postal officials are working with OMBE and SEA to identify and select a concessionaire. Present plans envision a Greeting Card Gift Shop and possibly a Small Contract Stamp Station. The Blind are already complaining about unfair competition and minority getting better location in building.

Chicago Post Office

Mr. Cooper, the Postmaster in Chicago, is presently reviewing several types of concessions and likely candidates to run such concessions at the Chicago Post Office. Space has been identified and set aside for use by a minority business concessionaire.

Northeast Region

The following installations have been identified as having potential for a minority business concession. Area GSA and OMBE representatives are being contacted to review each site and determine the feasibility of establishing concessions:

New York Post Office (Church Street)
Hartford, Connecticut Post Office
Hyannis Port, Mass. Post Office
Providence, R. I. Post Office
Albany, New York Post Office

Department of Defense

A summary of a recent DOD survey indicates that 175 new concession possibilities have been identified at 85 military installations throughout the United States. However, a closer examination of this survey shows that many of these possibilities are nonexistent. Some of the factors which make the 175 possibilities unattractive are as follows:

1. No space is available for concession.
2. Opportunity is for service type contract not for concession.
3. Opportunity is unsuitable or would not produce sufficient revenue for minority concession.
4. There is not a sufficient population to provide viability.
5. Opportunity is located in GSA-controlled space already found unsuitable for concession.

After eliminating the concession possibilities found unsuitable, we are left with approximately 20 to 30 potential opportunities.

General Services Administration

Except for new buildings, GSA has exhausted its resources to establish any new minority business concessions. All future opportunities will be fully explored before we establish a new minority concession. This will assure that future concessionaires have the best possible chance for success. In FY 75, GSA has plans to establish five new minority concessions in the following buildings:

1. New Labor Building, Washington, DC
2. HEW North Building, Washington, DC
3. SSA Headquarters, Woodlawn, MD
4. New Federal Building, Seattle, WA
5. Chidlaw Building, Colorado Springs, CO



REGION	BUILDING	POPULATION	ESTIMATED ANNUAL GROSS	ACTUAL ANNUAL GROSS FY-74
<u>DRY CLEANERS (11)</u>				
2	FB, 111 W. Huron, Buffalo, NY	1,200	\$ 15,000	\$ 9,600 V
3	ROB, Washington, DC	3,500	23,335	24,900* V
3	GS Bldg., Washington, DC	2,450	16,670	20,600* V
3	GAO Bldg., Washington, DC	5,500	25,000	30,700* V
5	FB & Cths., Detroit, MI	1,250	21,670	15,000 V
5	FB, Cincinnati, OH	3,100	10,000	5,800
5	IRS Center, Detroit, MI	1,250	12,000	17,000 V
7	Lanham FB, Ft. Worth, TX	2,900	25,000	6,300
7	FB & Cths., 1114 Commerce St. Dallas, TX	4,150	25,000	8,200
7	CuHs., New Orleans, LA	850	20,000	6,000
8	Bldg.#53 Denver Fed. Ctr., Denver, CO	7,750	40,000	9,700
<u>GIFT SHOPS (8)</u>				
2	FB, 26 Federal Plaza, New York, NY	6,200	\$ 35,000	**
3	Bldg. #159 Navy Yard, Wash., DC	1,200	13,335	16,400
3	Forrestal Building, Wash., DC	5,250	20,000	16,500
3	State Bldg., Washington, DC	7,200	60,000	81,500 V
3	2000 M St., N.W., Wash., DC	850	50,000	6,800
5	FB, RRR Board, Chicago, IL	1,500	12,000	8,900*
5	FB, Ft. Snelling, Twin Cities, MN	2,100	12,000	6,300*
10	FB & Cths., Boise, ID	700	15,000	10,400

*Projected on basis of less than on year's data.

**Not open yet or not open long enough to collect significant data.

V = Viable

2.

REGION	BUILDING	POPULATION	ESTIMATED ANNUAL GROSS	ACTUAL ANNUAL GROSS FY-74
<u>CARD AND GIFT SHOPS (4)</u>				
3	IRS Ctr., 11601 Roosevelt Blvd. Philadelphia, PA	4,050	\$ 33,335	\$55,200 ✓
3	FB, 5000 Wissahickon Ave., Philadelphia, PA	2,450	20,000	24,500
4	Aronov Bldg.,Montgomery, AL	650	52,000	2,300
5	State - Madison Bldg.,Chicago, IL	1,900 ✓	18,000	4,800*
<u>SHOE REPAIR/SHINE SHOPS (8)</u>				
1	JFK FB, Boston, MA	3,750	\$ 18,000	\$17,500* ✓
2	FB, 26 Federal Plaza, New York, NY	6,200	34,000	** ✓
3	FB #2, Arlington, VA	6,250	10,400	14,400 ✓
4	Davis FB, Memphis, TN	1,200	16,670	950
5	FB, 536 S. Clark St.,Chicago, IL	2,100	12,000	1,800*
6	FB, 601 E. 12th St., Kansas City,MO	4,850	13,600	9,500 ✓
8	Fed. Site, 1959 Champa St.,Denver, CO	3,000	7,000	9,100 ✓
8	Bldg.#41, Denver Fed. Center,Denver,CO	7,750	50,000	** ✓
<u>BARBER SHOPS (6)</u>				
3	Commerce Bldg., Washington, DC	5,050	\$ 30,000	\$31,300* ✓
3	FB, 1000 Liberty Avenue Pittsburgh, PA	2,900	18,750	4,100
8	Bldg.#41 Denver Fed. Ctr.,Denver, CO	7,750	18,000	5,900
9	FB, 300 N. Los Angeles St. Los Angeles, CA	3,600	12,335	13,900 ✓
10	Cths. Spokane, WA	550	7,200	5,100
10	Fed. Ctr., Walla Walla, WA	600	10,000	3,500

*Projected on basis of less than one year's data.

**Not open yet or not open long enough to collect significant data.

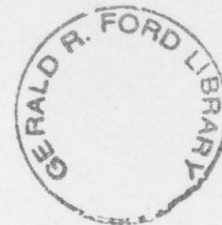
3.

REGION	BUILDING	POPULATION	ESTIMATED ANNUAL GROSS	ACTUAL ANNUAL GROSS FY-74
<u>TRAVEL AGENCIES (2)</u>				
5	FB & Cths., Milwaukee, WI	900	\$ 15,000	No Data
9	FB, 450 Golden Gate Ave., San Francisco, CA	4,350	25,000	\$56,200 ✓
<u>FLORIST SHOPS (4)</u>				
3	Fallon FB, Baltimore, MD	2,150	\$ 28,600	\$10,200*
8	FB & Cths., Denver, CO	1,650	25,000	8,600*
9	FB, 450 Golden Gate Ave. San Francisco, CA	4,350	30,000	16,000
9	FB, 300 N. Los Angeles St. Los Angeles, CA	3,600	20,670	No Data
<u>JEWELRY SHOPS (4)</u>				
5	FB, Cleveland, OH	6,150	\$ 16,670	\$ 6,600*
6	FB, 601 E. 12th St., Kansas City, MO	4,850	25,000	24,000 ✓
8	Bldg. #41, Denver Fed. Ctr., Denver, CO	7,750	30,000	17,200 ✓
9	FB, 450 Golden Gate Ave. San Francisco, CA	4,350	14,000	11,900*
<u>VARIETY STORE (1)</u>				
8	IRS Center, Ogden, UT	4,700	\$22,000	\$31,100 ✓
<u>OPTIC SHOPS (2)</u>				
3	HEW N. Bldg., Washington, DC	3,600	51,000	\$36,400 ✓
8	Bldg. #41, Denver Fed. Ctr., Denver, CO	7,750	17,000	36,900 ✓
<u>RECORD SHOP (1)</u>				
6	FB, 405 S. 12th St., St. Louis, MO	5,250	\$60,000	\$17,300

*Projected on basis of less than one year's data.

**Not open yet or not open long enough to collect significant data.

REGION	BUILDING	POPULATION	ESTIMATED ANNUAL GROSS	ACTUAL ANNUAL GROSS FY-74
	<u>CARD SHOP (1)</u>			
3	Commerce Bldg., Washington, DC	5,050	\$40,000	\$36,200 V
	<u>AUTO REPAIR SHOP (1)</u>			
8	Denver Fed. Ctr., Denver, CO	7,750	\$500,000	\$448,000 V
	<u>CHILD CARE CENTER (2)</u>			
8	Denver Fed. Ctr., Denver, CO	7,750	\$ 90,000	\$34,000* V
8	Downtown Denver, CO	N/A	335,000	** V
	<u>CATALOG SALES SHOP (1)</u>			
9	FB, 450 Golden Gate Ave. San Francisco, CA	4,350	\$75,000	\$46,300 V
	<u>PARKING LOT (1)</u>			
4	FB, Atlanta, GA	1,000	\$30,000	\$25,400 V
	<u>ART GALLERY (1)</u>			
8	FB & Cths., Denver, CO	1,650	\$ 5,000	**



*Projected on basis of less than one year's data.

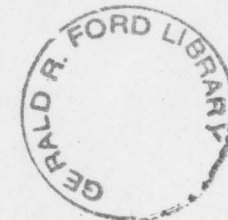
**Not open yet or not open long enough to collect significant data.

Preliminary Summary of Federal Funding for Minority Business Development
Fiscal Year 1974 (July 1, 1973 - June 30, 1974)

Table 1
September 16, 1974

Agency	8(a) Procurement	Direct and Subcontract Procurement <u>1/</u>	Loans and Loan and Bond Guarantees	Grants	Total
ACTION	\$ 173,289	\$ 30,000	--	--	\$ 203,289
Agriculture	2,592,150	--	--	--	2,592,150
Atomic Energy Comm.	917,592	8,000,000	--	--	8,917,592
<u>2/</u> Commerce, Dept. of	2,916,263	81,268,000	\$ 500,000	\$ 48,455,000	133,139,263
<u>3/</u> Defense, Dept. of	144,130,949	52,300,000	--	--	196,430,949
EEOC	1,554,686	309,000	--	--	1,863,686
Environmental Protection Agcy	2,595,683	10,700,000	--	--	13,295,683
General Services Admin.	41,498,624	5,729,000	--	--	47,227,624
Health, Educ. & Welfare	20,205,075	23,746,000	--	--	43,951,075
<u>4/</u> HUD, Dept. of	2,281,643	185,235,798	--	9,259,000	196,776,441
Interior, Dept. of	1,228,571	74,260,000	--	--	75,488,571
Labor, Dept. of	3,718,768	10,592,000	--	--	14,311,768
NASA	11,796,765	7,880,000	--	--	19,676,765
OEO	693,336	162,039	--	33,126,000	33,981,375
Postal Service	218,694	--	--	--	218,694
Redevelopment Land Agency	596,209	761,200	--	--	1,357,409
SBA	1,343,673	345,000	651,300,000	--	652,988,673
State (A.I.D.), Dept. of	664,623	7,209,000	--	--	7,873,623
Transportation, Dept. of	16,522,712	1,556,000	--	--	18,078,712
Treasury (IRS) Dept. of	165,346	62,000	--	--	227,346
Veterans Administration	15,163,727	12,879,000	--	--	28,042,727
Justice, Dept. of	836,382	--	--	--	836,382
National Weather Service	39,355	--	--	--	39,355
Civil Service Commission	30,901	--	--	--	30,901
Exec. Office of President	229,398	--	--	--	229,398
General Accounting Office	26,000	--	--	--	26,000
total	\$272,141,414	\$483,024,037	\$651,800,000	\$ 90,840,000	\$1,497,805,451

- 1/ Subcontract Procurement includes that portion of a Government Prime Contract awarded to a Non-Minority firm that is in turn subcontracted to a Minority firm.
- 2/ Awaiting recalculation of final figures
- 3/ Awaiting final figures.
- 4/ Awaiting final figures

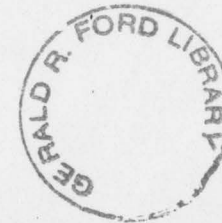


Preliminary Summary Fiscal Years 1969-1974
 Federal Funds Obligated to Minority Business Development

Table 2

September 16, 1974

Category	Fiscal Year 1969	Fiscal Year 1970	Fiscal Year 1971	Fiscal Year 1972	Fiscal Year 1973	Fiscal Year 1974	Cumulative Total
Financial Grants, loans and Loan Guarantees by Federal Agencies.	\$200,000,000	\$315,236,045	\$434,019,716	\$472,617,473	\$670,185,569	\$742,640,000	\$2,834,698,803
8(a) Procurement by Federal Agencies	8,884,141	21,814,292	66,120,409	151,598,150	207,954,732	272,141,414	728,513,138
Direct and Subcontract Procurement by Federal Agencies	3,972,365	8,220,042	77,863,045	242,254,264	523,516,566	483,024,037	1,338,850,319
Total	212,856,506	345,270,379	578,003,170	866,469,887	1,401,656,867	1,497,805,451	4,902,062,260



INTERAGENCY COUNCIL FOR MINORITY BUSINESS ENTERPRISE

Interagency Working Group: Minority Business Procurement on Federally Assisted Projects

Background:

On June 21, 1974, Under Secretary Tabor convened a luncheon meeting of selected Federal agency officials to consider a proposal on the role of the Federal Government in promoting the expansion of minority business procurement opportunities on federally assisted projects. As a result of that meeting, an interagency working group was organized with the following agencies participating: GSA, HUD, DOT, SBA, DOL, EPA, Treasury, OMB and OMBE.

Dates and Events:

July 30 Meeting - The first meeting of the working group.

- Chairman briefed members on the purpose of the working group and distributed background literature relevant to the subject.
- Discussion of issues and problems involved in getting grantees to make positive efforts to promote minority business enterprise.
 - Affirmative action plans - EPA
 - Data retrieval problems - DOT and HUD
- Working group outlined its purposes: (1) Evaluate possibility for and problems associated with development of minority business enterprise opportunities in federally assisted programs; (2) develop and recommend to the Interagency Council a program to broaden minority business enterprise opportunities in federally assisted programs.
- Meeting adjourned to allow members time to review background material and consult with agencies.

August 14 Meeting

- Working group members suggested that revenue sharing offers excellent opportunity to develop minority business enterprise programs at State and local levels. Perhaps the working group should not confine itself to just procurement opportunities.



2.

- Two subgroups were formed: (1) Look at present agency programs and efforts to promote minority business enterprise on projects; (2) Explore State and local attitudes and programs to determine extent of minority business enterprise involvement.
- Working group recognized that HEW should also be represented -- Chairman will take action to get HEW representation.

Next Meeting - At the call of the Chairman subsequent to the Interagency Council Meeting on September 19, 1974.

