

Withdrawal/Redaction Sheet

Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. email	Fulton Armstrong to Mona Sutphen. Subject: Cuba Next Steps. (6 pages)	12/04/1998	P1/b(1)
002. email	Gerard Gallucci to Kenneth Bernard, Scott Busby, Richard Denniston, et al. Subject: Final Preparatory Draft of Central American Presidents/POTUS Meeting. (10 pages)	12/04/1998	P1/b(1)
003. email	Valerie Guarnieri to Gerard Gallucci. Subject: FW: Sort of Last Call. (12 pages)	12/07/1998	P1/b(1)
004. email	Gerard Gallucci to Brenda Hilliard. Subject: RE: Meeting with Central American Leaders (SP#7913). (10 pages)	12/07/1998	P1/b(1)
005. email	Gerard Gallucci to James Dobbins. Subject: CenAm POTUS Memo. (13 pages)	12/07/1998	P1/b(1)
006. email	Gerard Gallucci to David Halperin, Edward Rice, Brenda Hilliard et al. Subject: RE: POTUS/CenAm Meeting. (11 pages)	12/07/1998	P1/b(1)
007. email	Valerie Guarnieri to Eric Schwartz. Subject: FW: Cen Am POTUS Memo. (14 pages)	12/08/1998	P1/b(1)
008. email	Fulton Armstrong to Michael Orofino. Subject: Cuba Package. (6 pages)	12/15/1998	P1/b(1)

COLLECTION:

Clinton Presidential Records
NSC Emails
Exchange-Record (Sept 97-Jan 01) ([Senator Helms])
OA/Box Number: 620000

FOLDER TITLE:

[12/02/1998-12/15/1998]

2006-1363-F

vz5661

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Exchange Mail

DATE-TIME 12/2/98 3:18:20 PM

FROM Gallucci, Gerard M.

CLASSIFICATION ~~CONFIDENTIAL~~

CLASSIFICATIONREASON 1.5(d)

DATECLASSIFIEDON 12/02/1998

DECLASSIFYON 12/02/2003

SUBJECT RE: USTR Meeting on CenAm Trade Enhancements ~~[CONFIDENTIAL]~~

TO Miller, Laurel E.

CARBON_COPY

TEXT_BODY

Quota for tariff purposes apparently exist by law. State, USTR and Commerce seem to think that issue was asking for quota to apply to cloth cut in Caribbean countries. We could change quota per se, i.e. let them sell us more clothes made from material produced and cut in US. But it would not get tariff relief and thus US companies say there is no reason to do it.

Bottom line, given focus on CBI parity, may in any case remain as you state it.

-----Original Message-----

From: Miller,
Laurel E.

Sent: Wednesday, December 02, 1998 2:45 PM

To: Gallucci,
Gerard M.

Subject: RE: USTR Meeting on CenAm Trade Enhancements
~~[CONFIDENTIAL]~~

I thought the issue for the Caribbeans was whether we could provide exemptions from quotas on (not 'allow quotas to apply to') textiles produced from U.S. cloth cut in their countries. Clear that this would not benefit Honduras and Nicaragua (not subject to such quotas), and that this would not do much for El Salvador and Guatemala (very limited quotas), but as it was explained to me, this would help DR, which has asked for this relief (and perhaps other Caribbeans -- but I'm not certain which ones). I take it that the issue plays out somewhat differently for textiles cut from non-U.S. cloth, to which you refer. I wonder if it is really true that the Caribbeans are confused.

DECLASSIFIED

E.O. 13526

White House Guidelines, September 11, 2006

By W NARA, Date 5/16/07

1906-1363-F (3)

Given that Central America is the focus of greater concern than the Caribbean at the moment (correct?), and what is needed there is CBI legislation, not quota relief, then if the consensus is that messing around with quotas could jeopardize that legislation, I suppose that is the real bottom line for the time being.

-----Original Message-----

From: Gallucci, Gerard

M.

Sent: Wednesday, December 02, 1998 11:48 AM

To: @MULTILAT -

Multilateral and Humanitarian Affairs

Cc: @INTECON - Economic Affairs;

@INTERAM - Inter-American; @NSA - Natl Security Advisor; Brainard,

S. Lael

Subject: USTR Meeting on CenAm Trade Enhancements

~~[CONFIDENTIAL]~~

Attended

USTR-chaired meeting on CenAm trade enhancements mandated by CATF

last week. Results were:

-- CBI Parity: There are various options for introducing in Congress early next year. Could be introduced as free-standing measure, packaged with general trade bill, or added to Administration package of CenAm emergency assistance requests including supplemental. Sense that there may be some increased support on Hill because of Mitch. Deputies may have to decide this. In any case, POTUS ought to be able to tell CenAm presidents should he see them next week that the Administration remains supportive of CBI parity and will push for passage early next year.

-- Honduran/Nicaraguan

BITs: State has action on getting GOH to provide necessary assurance on commitment to IPR. Should be no problem. Honduran BIT has already been consulted to Congress and could be introduced to Senate asap. Nicaraguan BIT has been held (i.e., not consulted to Congress) because of IPR concerns (now resolved) and from concern over Sen. Helms' reaction due to expropriation claims by Americans. Nicaragua has made some progress here and Roger Noreiga visited Nicaragua post-Mitch.

State and USTR have action to feel out Helms asap on letting BIT move forward. Objective would be for POTUS to be able to tell Honduras and Nicaragua that we will introduce their BITs first thing in New Year.

-- Textile Quotas: A couple of Caribbean countries have

asked us to consider administratively providing them with quota relief for textiles BY ALLOWING QUOTA TO APPLY TO FABRIC CUT IN THEIR COUNTRIES.

Quota relief does NOT affect Honduras or Nicaragua since they are not subject to quota (and can export whatever they can without the advantage of NAFTA parity). There was consensus that allowing change to non-US-cut cloth would have no benefit for Caribbeans and could well cost us Hill & other support for CBI parity. (If we were to allow quota to apply to non-US-cut cloth, it would still NOT qualify for the tariff benefit, which can only be changed by law. Feeling was that Caribbeans didn't understand this.)

Exchange Mail

DATE-TIME 12/3/98 3:00:05 PM
FROM Davidson, Leslie K.
CLASSIFICATION ~~CONFIDENTIAL~~
CLASSIFICATIONREASON 1.5(d)
DATECLASSIFIEDON 12/03/1998
DECLASSIFYON 12/03/2008
SUBJECT Richards appointment [~~CONFIDENTIAL~~]
TO Bolan, Christopher J.

DECLASSIFIED
E.O. 13526 5/16/2007
White House Guidelines, September 11, 2006
By VZ NARA, Date 2/7/2019
2006-1363-F(3)

CARBON_COPY

TEXT_BODY Chris: Thanks for info; I literally cut, pasted, and added in a few articles. See attached. Will pass to Leon today, if it's ok with you.

Should I classify your stuff?

TRANSLATED_ATTACHMENT LF with former Governor Anne Richards.doc

December 4, 1998

MEMORANDUM FOR LEON FUERTH

FROM: LESLIE DAVIDSON and CHRIS BOLAN

SUBJECT: Your meeting with former Governor Anne Richards, Lockheed Martin

Governor Richards is here to discuss with you Greece's potential purchase of F-16's from the U.S. She may also raise Lockheed Martin's sales of the aircraft to the UAE.

Greece

Greece is currently in the middle of a five-year defense modernization plan (announced in 1996, and estimated at as much as \$7 billion). In addition to Patriot batteries, SAM systems, and destroyers, Greece is considering both the F-15E (Boeing) and the F-16 fighter aircraft.

Richards is likely to focus on two particular issues in her discussion of Lockheed Martin's potential sale. Lockheed Martin remains concerned that Greece's focus on the F-15E--and seemingly less interest in the F-16--may be due to assurances from some on the Hill that Congress would block sales of the same aircraft to Turkey. Richards is also likely to discuss the effects of both aircraft on the balance of power in the region, citing the air superiority characteristics of the F-15E as a potentially destabilizing factor in the Aegean.

Where We Are in the Process

Both Greece and Turkey have F-16's in their air forces. The F-16 currently under consideration is an upgrade. We approved a marketing license for the F-15E, after many debates over its superior capabilities (avionics and deep strike capacity). We have made it clear to Athens that the license does not imply approval of a sale, and that we would be unable to supply sophisticated ordnance. We would also expect to approve a sale only after conveying to the Greeks that we would approve F-15Es to Turkey, if requested, and would expect Greece not to oppose the sale. Finally, Secretaries Albright, Daley, and Cohen have all written to their Greek counterparts to encourage Athens to "buy American."

Meanwhile, Greece, Boeing, and Governor Carnahan of Missouri (where F-15Es are

built) have been interested in pre-notification to the Hill of a potential sale.

In return, Senator Helms and Congressmen Gilman and Hamilton have all written to

Albright to object to pre-notification as an encroachment on congressional

prerogatives to review the terms of the contract. Erskine Bowles called Governor

Carnahan in August to assure him that the Administration actively supported sales

of U.S. aircraft to Greece, but that we had made no decision on notifications to the Hill.

* Carnahan has been particularly eager to bring the sale home, since Boeing will probably close its production line in Missouri without it.

Review of Policy on Arms Sales to the Region

Governor Richards may also turn briefly to the question of our broader arms

transfer policy in the region. State has conducted an internal review, and the

NSC has been considering whether to convene a broader interagency group to

examine our policy-which currently is to agree to arms sales to Greece and Turkey

on a case-by-case basis. Several members of Congress support the notion of a

broader policy; DOD remains opposed, believing that the merits of each individual

case will always prevail. NSC was hoping to get Deputies' approval of the

interagency review during the ill-fated Aegean PC that has been postponed many

times since August. The advent of the Ecevit government in Turkey-and the

likelihood that Turkey will take a harder line on Cyprus as a result-may spur on

near-term consideration of this issue.

Other Aegean Issues

Also, for your information Albright is again tentatively planning a trip to

Greece, Turkey, and Cyprus in the spring. The President is currently scheduled

to go to Turkey and Greece in the fall, in connection with the OSCE Summit in

Istanbul. Neither trip has been made public.

UAE

Lockheed Martin representatives met with Dick Clarke and Steve Simon Wednesday, and with Chris Bolan yesterday. Commercial discussions over technical details and contracts are reportedly going well and will continue for at least 4-6 more weeks. The largest potential "deal-breaker" continues to be related to technologies surrounding the Electronics Warfare component of F-16 package. UAE Armed Forces Chief of Staff Sheikh Mohammed insists that he needs the capability to reprogram the software in-country and that without that capability he will not be able to carry the day with opponents of the US deal. In that case, the UAE will exercise its option to increase purchases of French Mirage aircraft, thus killing prospects for an F-16 purchase. Lockheed Martin representatives indicated they were satisfied that DoD and Air Force were absolutely on top of the radar issue and would be considering ways to satisfy the UAE requirement short of sharing electronic 'source codes' that could pose a threat to US aircraft operating in the region.

UAE wants to come to closure soon after Ramadan (late January). Lockheed Martin's vision to conclude the deal is: (1) a DOD letter in early January promising a 'final' package deal by the end of the month; (2) a formal DOD offer in writing to UAE toward the end of January (preferably signed by Cohen and personally delivered to UAE by Joe Ralston or someone of similar stature). We could then expect Lockheed to request a POTUS or VP call to the Amir or Crown Prince to lock in the deal politically in early to mid-February. Lockheed had no concerns about the UAE's ability to fund this purchase.

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- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]