

FAX COVER SHEET

OFFICE OF THE ASSOCIATE DEPUTY ADMINISTRATOR FOR
ECONOMIC DEVELOPMENT

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

DATE: 10/12

TIME: 11 am

NUMBER OF PAGES (INCLUDING COVER): 5

	<u>FAX NUMBER</u>	<u>PHONE NUMBER</u>
TO: <u>Paul Weinstein</u>	<u>456-7028</u>	<u>456-5577</u>

FROM:	202-205-7230	202-205-6657
Dana Durst Lawrence Special Assistant to the Administrator and Director of Special Capital Initiatives		

MESSAGE

IF THERE ARE ANY PROBLEMS RECEIVING THIS FAX, PLEASE CALL:
202-205-6657

MARK HERE FOR RECEIVING OFFICE TO CONFIRM RECEIPT OF
THIS FAX.

DATE: October 12, 1994

TO: Paul Weinstein
The White House

FROM: Dana Lawrence
Small Business Administration

SUBJECT: POTUS Crime Event with Convenience Store group

1. Our Advocate, Jere Glover, said that he thought POTUS should say what a great job the convenience store industry has done in dramatically reducing crime in their stores. The National Association of Convenience Stores instituted several years ago a major crime prevention program which has resulted in a noticeable reduction (30-40%??) and POTUS should commend them.

2. See attached letter for joint SBA and NIOSH request.

3. SBA publishes a booklet on crime prevention for small businesses which is currently being revised for the first time in a number of years with help of NIOSH.

4. Security systems are a legitimate business purpose and as such are an eligible use of proceeds for SBA guaranteed loans. Where convenience stores (or any franchise operations) are concerned, SBA lending is subject to a "right to profit and risk of loss" test to determine if they are truly small businesses rather than simply operated as part of a large operation. I haven't nailed it down here, but some folks seem to recall that 7-11 stores have just revised their franchise document to make the stores eligible for SBA guaranteed loans.

If you want to use any of this let me know and I will have it checked out definitively.

5. See attached e-mail for stats.

MAIL LISTING FOR Dana D. Lawrence

October 12, 1994

- - Mail - -

October 12, 1994 10:21am MAIL IS -
FROM: Pat McBride Delvry&View Private Urgent
TO: Dana D. Lawrence FOR YOUR -
SUBJECT: crime Information Comments Action
Signature Approval Editing

The safety issue is one of the major challenges facing the convenience store industry today.

The convenience store industry has been a forerunner in considering measures to reduce crime in their establishments. After the National Association of Convenience Stores launched a massive self-help campaign, convenience-store robberies dropped by 11 percent in 1992, according to the latest figures. The association has campaigned to get members to take numerous precautions. They include limiting available cash; increasing visibility within and from outside a store by using low shelves and keeping window posters to a minimum; improving lighting, eliminating pay phones so thieves can't use them to case the premises, etc.

As I mentioned to you, we don't have statistics on small businesses, but following is some information from the Department of Justice, July 1994 (if they would like more info, ask them to call the Bureau of Justice Statistics)

Each year nearly 1 million individuals become victims of violent crime while working. Over 2 million personal thefts and over 200,000 car thefts occur while people are at work.

Crime victimizations occurring in the workplace cost about half a million employees, 1,751,100 days of work each year, an average of 3.5 days per crime. This missed work resulted in over \$55 million in lost wages annually.

As I mentioned, Jere and Dr. Linda Rosenstock, director of the National Insitute of Occupational Safety and Health, have jointly written Attorney General Reno to request assistance in obtaining data on crime and small businesses.

If I can help further, please let me know.

Mr. Jere Glover

DEPARTMENT OF HEALTH & HUMAN SERVICES

Public Health Service

National Institute for
Occupational Safety and Health
Centers for Disease Control
and Prevention (CDC)
Washington, DC 20201

August 22, 1994

The Honorable Janet F. Reno
Attorney General
Department of Justice
Washington, DC 20530

Dear Madame Attorney General:

We are writing to request a meeting with you at the suggestion of Congressman John J. LaFalce, Chairman of the House Committee on Small Business. During a hearing on Crime and Small Business, Chairman LaFalce asked that we talk with you about data your Department might provide that would assist us in preventing violence in small businesses.

The National Institute for Occupational Safety and Health (NIOSH) has identified homicide in the workplace as the third leading cause of injury death on the job. In six states and the District of Columbia, homicide is the leading cause of workplace injury deaths. There are also a large number of non-fatal assaults in the workplace. NIOSH, as well as the rest of the Centers for Disease Control and Prevention (CDC), recognize violence as a serious public health problem in the workplace and the community.

The Office of Advocacy, Small Business Administration, has the statutory responsibility for advancing small business interests before Congress and federal agencies. In preparing for the hearing, the Office learned that little data exist in federal, state or local criminal enforcement agencies on the impact of crime on small business. Yet, from news reports and certain trade associations, we know of anecdotal data indicating that violent crime exacts a severe economic as well as personal toll from small business.

We would like to propose some interagency efforts that could allow us to design intervention strategies for preventing workplace associated violence. In general, our research efforts would be advanced by better access to data potentially available from the Federal Bureau of Investigation's Criminal Justice Information Services Division, the Bureau of Justice Statistics and the National Institute of Justice.

Page 2 - Honorable Janet F. Reno

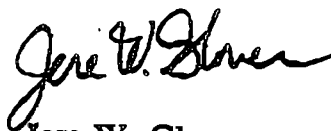
Specifically, we would like to talk with you about the Department's National Crime Victimization Survey (NCVS). Special analyses and supplements to this Survey would greatly enhance existing knowledge about the nature and magnitude of workplace violence. We see a great need for better data collected by firm size. (The Vice President's National Performance Review recommends that all government surveys contain a size of firm question.) We would also like to propose minor modifications to the National Incident-Based Reporting System (NIBRS).

As background we have enclosed the testimony we presented at the Small Business Committee hearing. Please let us know when you might be available to discuss this further.

Sincerely yours,



Linda Rosenstock, M.D., M.P.H.
Director



Jere W. Glover
Chief Counsel for Occupational
Advocacy
U.S. Small Business
Administration

Enclosure

cc:

Chairman J. LaFalce