to Gwilco Furness Dakotas Lw

FAX COVER SHEET

U.S. DEPARTMENT OF AGRICULTURE
Office of the Under Secretary
Farm and Foreign Agricultural Services
14th Street and Independence Avenue, S.W.
Washington, D.C. 20250-0105

Fax No: (202) 720-8254
Telephone: (202) 720-3111

Date: 6/4/98

TO: Tom Freedman
WH

FAX NO: 456-7028

PAGES: 4
(including cover)

FROM:

- ☐ AUGUST SCHUMACHER
- ☒ DALLAS R. SMITH
- ☐ JIM SCHROEDER
- ☐ TERESA GRUBER
- ☐ JOHN WINSKI
- ☐ BUTCH MAY
- ☐ KATHY BLYTHE
- ☐ JACKIE BURRELLO
- ☐ VICKIE PAIGE

Jab for

COMMENTS: Information attached in relation to meeting w/ Rob Margas.

Attachment

USDA Actions for North Dakota

Issue: Use of unexpended EEP funds for food aid.

USDA feels very strongly that authorized EEP funds should be expended to support the commodities that are eligible for support from EEP, even if market conditions do not lead us to spend this funding for export subsidies. Wheat has historically been the largest beneficiary of EEP support.

The Department's legislative proposal authorizes the Secretary to determine what level of EEP funds is likely to remain unexpended for subsidies during the fourth quarter of the fiscal year. It allows the Secretary to divert these funds for any of 3 food aid purposes: (1) replenishment of the food security commodity reserve; (2) augmentation of funding for PL 480 Title I (foreign concessional sales); or (3) augmentation of the Food for Progress program (foreign donations).

Issue: EEP for barley.

As a response to the recent subsidized sale of EU barley into California, Secretary Glickman announced that the U.S. would use EEP to subsidize a corresponding amount (30,000 tons) of U.S. barley into an EU market. Eligible destinations include Cyprus, Norway and Algeria.

Issue: GSM utilization.

Largely due to expanded use of the GSM-102 program in Asia, utilization of GSM-102 and related programs so far in FY 1998 is up by more than one third. Wheat is a major beneficiary of these programs and sales of wheat under the program so far exceed $450 million to a dozen destinations. The largest destinations for wheat sales are Pakistan ($162 million) and Korea ($94 million). The program has also been heavily used this season for livestock products including meat ($255 million) and hides and skins ($110 million).

Issue: Food Aid.

While USDA's food aid budgets have been shrinking, allocations for wheat remain sizable. In FY 1998, we plan to ship 1.15 million tons of wheat valued at $154 million to 18 countries. In addition, 88,000 tons of wheat and flour will be provided under the Food for Progress program.

NATIONAL FLUE CURED TOBACCO MINORITY PRODUCER REPORT

POUNDAGE QUOTA CATEGORY	RACE AND PERCENTAGE FEMALE								
	WHITE (#)	%	NATIVE AMER. (#)	%	BLACK (#)	%	OTHER (#)	%	Total
0-5,000	18,119	79%	207	1%	4,654	20%	5	0%	22,985
6,000-10,000	10,102	85%	62	1%	1,728	15%	2	0%	11,894
11,000-15,000	4,222	86%	38	1%	642	13%	2	0%	4,904
16,000-20,000	2,137	85%	19	1%	344	14%	1	0%	2,501
21,000-25,000	1,270	87%	9	1%	185	13%	1	0%	1,465
26,000-30,000	858	87%	1	0%	123	13%	1	0%	983
OVER 30,000	3,165	87%	20	1%	464	13%	4	0%	3,653
TOTAL	39,873		356		8,140		16		48,385

POUNDAGE QUOTA CATEGORY	RACE AND PERCENTAGE MALE								
	WHITE (#)	%	NATIVE AMER. (#)	%	BLACK (#)	%	OTHER (#)	%	Total
0-5,000	23,021	82%	219	1%	4,687	17%	7		27,934
6,000-10,000	12,775	86%	110	1%	1,903	132%	0		14,788
11,000-15,000	5,420	88%	42	1%	691	11%	0		6,153
16,000-20,000	2,863	88%	23	1%	354	11%	1		3,241
21,000-25,000	1,724	89%	20	1%	201	10%	0		1,945
26,000-30,000	1,135	89%	9	1%	134	10% %	0		1,278
OVER 30,000	4,502	89%	21	0%	523	10%	0		5,046
TOTAL	51,440		444		8,493		8		60,385

NATIONAL FLUE CURED TOBACCO MINORITY PRODUCER REPORT

ACREAGE ALLOTMENT CATEGORY	RACE AND PERCENTAGE								
	WHITE (#)	%	NATIVE AMER. (#)	%	BLACK (#)	%	OTHER	%	Total
1-10	81,770	83%	742	1%	15,941	16%	21	0%	98,474
11-15	5,005	88%	32	1%	640	11%	2	0%	5,679
16-20	2,438	88%	16	1%	322	12%	1	0%	2,777
OVER 20	5,264	89%	22	0%	627	11%	2	0%	5,915
TOTAL	94,477		812		17,530		26		112,845

POUNDAGE QUOTA CATEGORY	RACE AND PERCENTAGE								
	WHITE (#)	%	NATIVE AMER. (#)	%	BLACK (#)	%	OTHER (#)	%	Total
0-5,000	42,394	80%	433	1%	9,973	19	12	0%	52,812
6,000-10,000	23,506	86%	173	1%	3,777	14	2	0%	27,458
11,000-15,000	9,996	87%	82	1%	1,386	12	4	0%	11,468
16,000-20,000	5,187	87%	43	1%	723	12	2	0%	5,955
21,000-25,000	3,120	88%	29	1%	399	11	1	0%	3,549
26,000-30,000	2,107	88%	10	0%	266	11	1	0%	2,384
OVER 30,000	8,167	89%	42	0%	1,014	11	0	0%	9,223
TOTAL	94,477		812		17,538		22		112,849

Tobacco
Farmers
-Dallas

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Jot for

COMMENTS:

FARM AND FOREIGN AGRICULTURAL SERVICES

Actions Secretary Glickman is Already Taking to Help North Dakota:

Secretary Glickman is using his existing authority to the fullest extent possible by taking the following actions:

- Crop insurance works Although the program is being refined in response to changing conditions, it has provided significant assistance to many producers. Last year, the program provided North Dakota farmers more than $1.3 billion in protection on 18 million acres. Further, over $157 million was paid for crop losses and more than $60 million in premium subsidy. Over the past 5 years, more than $560 million has been paid for crop losses. Further, the protection has served as collateral for many operating loans, and avoid debt following a crop loss.

- Provide more coverage During the week of June 1, 1998, RMA representatives met with producers, agents, and others to discuss ways to increase crop insurance coverage. This series of meetings will help produce an alternative plan of insurance that will provide producers more coverage. RMA is working to have the pilot plan operational for selected 1999 crops and counties.

- Find an alternative to the Non Standard Classification System (NCS) RMA is seeking an alternative that will moderate the rate increases while allowing the Agency to operate an actuarially sound program. A proposed rule will be published during the week beginning June 8. Changes will be effective in 1999. NCS was created to identify producers with abnormally high losses for their area, and increases premiums accordingly. However, the current process has the effect of abruptly raising the rates at a time when producers are struggling.

- Seek public comment on prevented planting rules RMA will seek formal public comment alternatives to the so-called "20-20" rule, which sets a minimum level of contiguous acreage or percent of acreage needed to qualify for prevented planting payments. Potential modifications will be effective for the 1999 crop year. On December 5, 1998, Secretary Glickman announced changes to the prevented planting regulations which. provided producers better protection. For coarse grains (corn, grain sorghum, and soybeans), small grains (barley, flax, oats, rye, and wheat), dry beans, and sunflowers, prevented planting coverage was increased from 50 percent to 60 percent of the production guarantee.

- Expand the availability of Crop Revenue Coverage (CRC) In 1998, RMA expanded Crop Revenue Coverage for wheat from 23 counties to all 53. CRC plans were added in 53 counties for corn and 31 counties for soybeans. CRC provides farmers protection against low yields, prices, or a combination of both.

- Expand the availability of canola insurance On December 22, 1997, the Secretary announced expansion of the canola program to 12 additional counties in North Dakota. The program is now available in 18 counties in the state. Program expansion is important ant because crop insurance provides much more protection and many more options that the Non-insured Crop Disaster Assistance Program (NAP).

- Reduce barriers to insuring new crops RMA will streamline its rules for approving "written agreements," which will make it easier for individual farmers to insure non traditional crops in a particular county. Changes will be effective for the 1999 crop year. The 1996 Farm bill has prompted many farmers to plant alternative crops. For example, in North Dakota, demand for canola and dry pea insurance is growing, but the number of counties that have a formal program is limited.

- Risk Management Education Grants A grant of nearly $250,000 will be awarded to North Dakota State and other colleges in Minnesota and South Dakota to (1) develop an integrated risk management training curriculum addressing crop insurance, marketing, financial, legal, and human risk issues; (2) develop local educational teams of agricultural professionals at train-the-trainer workshops; and (3) deliver risk management education programs to agricultural producers in Minnesota, North Dakota, and South Dakota. The award was part of a $5 million dollar risk management education initiative launched by Secretary Glickman.

    - In early June, $3 million will be awarded to institutions or private firms through a competitive grants program to deliver risk management education to producers.

    - RMA is reaching small, limited resource, and minority producers. Some of the current projects include (1) Spanish translation of risk management educational materials, (2) a cooperative agreement with the Intertribal Agriculture Council to provide training for outreach workers, and (3) a cooperative agreement with a leading California Hmong group to directly train farmers in financial risk management.

    - RMA is directing some of its education effort to the next generation of farmers. It recently sponsored a popular risk management essay contest for the FFA and delivered a satellite broadcast to the National Young Farmers.

    - Education coordinators in each of the 10 RMA regional offices have teamed with state and regional extension specialists to bring key local agribusiness leaders together with the ultimate goal of helping farmers and ranchers understand and deal with risk. These efforts are intended to complement and enhance the work done by extension workers.

        - A series of training conferences have been planned for 1998. These conferences seek to train-the-trainer, those agribusiness who deal directly with farmers and ranchers. Conferences that have already been held have been highly successful in reaching the objectives set by partnership groups.

- A conference for the Midwest Region is scheduled for August 26-27 in Chicago, Illinois and should be particularly useful in addressing risk management issues in this part of the country.

- Other conferences and local education activities will address issues such as (1) small and limited resource farm needs, (2) the use of computer technology in managing risk, and (3) unusual risk problems of specific groups, i.e., wheat farmers in the Northern Plains.

Dairy Options Pilot Program

- Implementation of the Dairy Options Pilot Program (DOPP) for selected counties in nearby Minnesota is scheduled for the latter part of August. Producers in these counties will receive a letter from USDA inviting their participation in DOPP in late June or early July. Producers will be asked to provide documentation of their production over 6 months and attend one training session. In these sessions, participants will learn how the program works and how to select a broker. Depending on their productions levels, producers will be able to purchase between one and 12 options contracts. The options premiums will be subsidized at 80% and the DOPP pays for up to $30 in transactions costs per contract. Producers will have around two months to purchase options on up to 600,000 pounds of milk production. The program places various constraints on the trading behavior of the producer in an effort to ensure an educational experience. The entire program will last for between 6 and 8 months for each participant.

New Programs for the Northern Plains

- The Risk Management Agency (RMA) recognizes the importance of crop insurance availability for many of the related oilseed crops/types within the *Cruciferae* family (including, but not limited to Canola, Rapeseed, Crambe, and Mustard). Growers, researchers, and grower organizations across the country have expressed interest in expanding the Canola/Rapeseed insurance program crop provisions to include these other related types. However, with changes needed to develop the policy to include these other types, there may have been a delay in the regulatory process on implementing the canola/rapeseed provisions to full status for the 1998 crop year. RMA has targeted crop year 2000 for implementation of a pilot project.

- Research for new plans on buckwheat and crambe are underway. These programs may be available in 2000 or 2001.

FARM SERVICE AGENCY AND RMA PAYMENTS AND LOAN INFORMATION

[IN THOUSANDS]

	1993	1994	1995	1996	1997	1998 AS OF 5/98
NORTH DAKOTA						
AMTA/DEFIEICINCY PAYMENTS	$367,035	$250,076	$24,624	$309,718	$245,183	$113,903
CRP	104,467	107,365	111,081	109,269	103,482	105,011
EQIP				182	484	372
ACP	2,605	2,202	2,090	1,869	1,321	487
ECP	0	6	16	3	18	283
LOAN DEFICIENCY PAYMENTS	4,939	2,114	155	5	0	0
MARKETING ASSISTANCE LOANS	240,271	145,924	257,318	90,109	232,316	94,080
LIVESTOCK INDEMNITY					12,657	
NON-INSURED ASSISTANCE PROGRAM			384	9	76	
OTHER DISASTER ASSISTANCE						5,996
CROP INSURANCE INDEMNITY	146,437	79,827	118,366	58,548	157,610	
LOANS-DIRECT OPERATING	18,029	17,663	14,167	27,725	27,563	29,364
LOANS- GUARANTEED OPERATING	24,748	25,757	35,948	44,498	40,535	54,229
LOANS-DIRECT OWNERSHIP	1,017	976	1,152	1,647	3,151	1,398
LOANS-GUARANTEED OWNERSHIP	10,149	16,453	13,904	16,630	12,633	9,356
LOANS- EMERGENCY	17	2,373	1,490	10,389	1,906	11,018
TOTAL	**$919,714**	**$650,736**	**$580,695**	**$670,601**	**$838,935**	**$425,497**

FARM SERVICE AGENCY AND RMA PAYMENTS AND LOAN INFORMATION

	[IN THOUSANDS]					
	1993	1994	1995	1996	1997	1998 AS OF 5/98
MINNESOTA						
AMTA/DEFIEICINCY PAYMENTS	$243,035	$381,113	$9,969	$261,528	$383,893	$149,526
CRP	100,800	101,131	101,463	100,492	94,943	84,175
EQIP				251	475	965
ACP	5,265	6,060	5,694	3,935	2,913	944
ECP	918	245	290	209	149	618
LOAN DEFICIENCY PAYMENTS	850	532	14	0	0	0
MARKETING ASSISTANCE LOANS	765,678	346,838	1,148,691	657,141	596,584	300,034
LIVESTOCK INDEMNITY					2,357	
NON-INSURED ASSISTANCE PROGRAM			973	2,341	21	
OTHER DISASTER ASSISTANCE						8,062,127
CROP INSURANCE INDEMNITY	359,176	82,783	70,610	37,545	63,385	
LOANS-DIRECT OPERATING	27,129	40,343	22,963	34,519	29,567	31,821
LOANS- GUARANTEED OPERATING	55,786	108,723	85,721	71,397	63,046	61,176
LOANS-DIRECT OWNERSHIP	3,168	2,903	2,762	5,216	8,135	1,262
LOANS-GUARANTEED OWNERSHIP	18,294	28,226	29,082	18,806	22,726	15,571
LOANS- EMERGENCY	662	20,274	6,129	11,955	1,782	0
TOTAL	**$1,580,761**	**$1,119,171**	**$1,484,361**	**$1,205,335**	**$1,269,976**	**$8,708,219**

OFFICE OF GOVERNMENT AFFAIRS

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DATE: 6/4/98

FROM: Scott Cooper

TO: Greg Chang

COMPANY/OFFICE: White House

FAX #:

PAGES (INC. COVER) 2

COMMENTS: Greg - Draft of letter going out today RE Privacy self-regulation

HEWLETT PACKARD

HEWLETT PACKARD

Lewis E. Platt
Chairman of the Board,
President & Chief Executive Officer
Hewlett-Packard Company

June 4, 1998 USE HP LETTERHEAD

Joe Smith
President & CEO
ABC Corporation
123 Main Street
New York, NY 10000

Dear Mr. Smith:

I am writing about an urgent matter on which we need your support and leadership. You are well aware that the Internet has become the fastest growing marketplace in the world. Building consumer trust and confidence is critical to ensure the continued success of electronic commerce. The global electronic marketplace can only grow and flourish in a competitive environment unfettered by restrictive government regulation. I strongly believe that respecting and protecting online privacy is essential to building that trust, and without aggressive, self-regulatory efforts to protect consumers' privacy we can easily predict government regulatory initiatives to fill the void.

For these reasons, our company and others have partnered to create an "alliance" of respected companies and organizations to lead the private sector in protecting citizen privacy without government intervention. I believe the establishment of an effective and credible self-regulation enforcement mechanism is the key to whether we will succeed or fail. Frankly, our window of opportunity is closing rapidly.

Hewlett-Packard along with a number of other companies support the efforts of BBB*OnLine*, a Council of Better Business Bureaus (CBBB) subsidiary, to expand its existing and very well regarded self-regulation and consumer dispute settlement programs into the online privacy protection arena. BBB*OnLine* and CBBB have the consumer name recognition, stature, and national infrastructure already in place to quickly organize and implement a self-regulatory privacy program. But it needs start-up funding to assure that it can do this in a swift, timely and credible manner. Hewlett-Packard is a sponsor of BBB*OnLine*, and I strongly urge you join us in this important endeavor.

A letter from Jim Bast, the Council and BBB*OnLine*'s President and CEO, with an accompanying proposal, is enclosed.

We hope that you will give this matter your immediate and favorable attention. Thank you.

Sincerely,

Lewis E. Platt

Lewis E. Platt

WORLD INTELLECTUAL PROPERTY ORGANIZATION

世界知识产权组织

ORGANIZACION MUNDIAL DE LA PROPIEDAD INTELECTUAL

ORGANISATION MONDIALE DE LA PROPRIÉTÉ INTELLECTUELLE

المنظمة العالمية للملكية الفكرية

ВСЕМИРНАЯ ОРГАНИЗАЦИЯ ИНТЕЛЛЕКТУАЛЬНОЙ СОБСТВЕННОСТИ

June 4, 1998

Dear Mr. Magaziner,

I am very sorry that my absence overseas precluded me from having the pleasure and the privilege of welcoming you to WIPO on Monday, May 25, 1998. I am, nevertheless, delighted that my colleague, Francis Gurry, Legal Counsel, was able to welcome you in my absence and to extend to you, on my behalf, my thanks to you for including WIPO in your schedule.

I was delighted to learn of your offer to WIPO to conduct the study on domain names and trademarks which you discussed with my colleagues. I thank you for the confidence in WIPO which your offer manifests and I confirm that WIPO looks forward with great enthusiasm to conducting the study and to justifying the trust that is thereby placed in it.

Francis Gurry has briefed me on your discussions with him, including the envisaged modalities and time frame of the study. We look forward to working closely with you and your colleagues in planning and implementing the study.

With best personal regards,

Sincerely yours,

Kamil Idris
Director General

Mr. Ira Magaziner
Senior Advisor to the President for
Policy Development
Executive Office of the President
1600 Pennsylvania Avenue, N.W., Room 216
Washington, D.C. 20500
United States of America

By Fax: (202) 456 7431

Total of pages: 1