

October 3, 1997

Electrons
-file

MEMORANDUM FOR THE PRESIDENT AND VICE PRESIDENT

FROM: CRAIG T. SMITH

SUBJECT: 1997 AND 1998 GUBERNATORIAL AND SENATE RACES

1997 GUBERNATORIAL RACES

NEW JERSEY

Christine Todd Whitman (R)

LEAN REPUBLICAN

General:

November 4, 1997

Governor Christie Todd Whitman (R) is seeking reelection in 1997. She faces State Senator James McGreevey (D), and Libertarian candidate Murray Sabrin. Whitman leads McGreevey by 10 points (46/36%) in a 9/97 Mason-Dixon poll, and 12 points (47/35%) in a *Star-Ledger* poll. Both Whitman and McGreevey have maxed-out their fundraising, and Sabrin is expected to raise at least \$1 million by election day. To her credit, the Governor kept her promise to cut income taxes, but the resulting increase in property taxes hurt her, as did slashing the education budget and her failure to win auto insurance reform. (NJ has the highest auto insurance rates in the USA). Sabrin could be a spoiler. He will be in the debates, and as the only anti-choice candidate, could pull conservative voters from Whitman. **You are scheduled to do a fundraiser in New Jersey for McGreevey on October 8. The Vice President and the First Lady have already done fundraisers for him.**

VIRGINIA

George Allen (R)

TOSS UP

Primary:

June 10

Governor George Allen (R) is term limited. Lt. Governor Don Beyer (D) and former Attorney General James Gilmore (R) are running neck to neck. Both candidates have high name recognition, strong favorability ratings, and record amounts of cash. Beyer has a slight cash advantage over Gilmore, but they are virtually tied in polls (Beyer 44%-43% in the Washington Post September poll and Gilmore 44%-43% in a *Mason-Dixon* poll). Gilmore has a 21 point lead over Beyer with men (50%-29%) and a 13 point lead with white voters (45%-32%), while Beyer has a 10% margin over Gilmore with women (41%-31%) and a 45 point lead (56%-11%) with African-Americans (Virginia is 20% black, 75% white). Taxes are a major issue and both candidates have made "no new taxes" pledges. Also of note: former Gov. Wilder is considering endorsing Gilmore. **The Vice President has done one fundraiser for Lt. Governor Beyer. You are scheduled to do one on October 4.**

1998 GUBERNATORIAL RACES

ALABAMA

Primary:

Fob James (R)

June 2

TOSS UP

Governor James' (R) popularity has declined this year due to his focus on right-wing, hot button issues. Former AmSouth Bank CEO John Woods (D) has officially entered the race. Lt. Governor Don Siegelman (D) has all but announced his candidacy. Siegelman has \$2 million in his campaign account, and his latest internal poll shows him leading James by 10 points.

ALASKA

Primary:

Tony Knowles (D)

August 25

LEAN DEMOCRAT

Governor Tony Knowles (D) has approval ratings in the high 60s, making him one of the most popular governors in Alaska's history. He has no primary opposition. Senator Frank Murkowski (R) is thinking about running, and would be Knowles' only serious opponent. Other potential challengers are state Senators Robin Taylor (R), Loren Leman (R), and Drue Pearce (R). Less than half of Alaska's registered voters consider themselves either Democrats or Republicans -- And half again as many consider themselves Republicans rather than Democrats. If Republicans mobilize registered voters they could shift the outcome, although the traditional multi-party elections favor Knowles.

ARIZONA

Primary:

Jane Dee Hull (R)

September 8

LEAN REPUBLICAN

New on the job Governor Jane Hull (R) will seek election for a full term in 1998. John McCain (R) has already pledged his support, even though privately he is not a big fan of hers. State Sen. Tom Patterson (R) has announced a primary challenge, but he can not beat Hull. On the Democratic side, '94 gubernatorial nominee Eddie Basha and former Phoenix Mayor Paul Johnson (D) are both running.

ARKANSAS

Primary Election:

Mike Huckabee (R)

May 21

LEAN REPUBLICAN

Governor Mike Huckabee (R) has a high approval rating, but his support may be shallow. The last private poll, done in February, showed him with a 74% job approval rating. But he's been hurt since then by a lackluster legislative session and controversy around his personal finances. On the Democratic side, state Senator Mike Beebe has formed an exploratory committee. He will poll next week and assess his chances. This race will be an uphill fight for the Democrats, but not impossible.

CALIFORNIA

Primary:

Open Seat (R)

June 2

TOSS-UP

Governor Pete Wilson (R) is term-limited, and Attorney General Dan Lungren (R) will run unopposed in the Republican primary. Lt. Governor Gray Davis (D) and former Northwest Airlines Executive Al Checchi (D) have both announced their intentions to run. Sen. Diane

Feinstein (D) will not decide until December or January, although people close to her think she will run. Checchi is an unknown. He has almost no name recognition, but is worth \$550 million and will spend what it takes to win. A June Mellman poll showed Feinstein better known than Davis, but with much higher unfavorability ratings. In the same poll, Feinstein beats Lungren 41% to 37%, Davis edges him out 35% to 33%, and Lungren beats Checchi 41% to 14%. Lungren's popularity is highest with older and better educated voters, and in a bid to win moderate voters, he has recently softened his long opposition to any form of gun control. Among Democrats, Feinstein leads in an open primary, but 1 in 5 voters remain undecided. (Note: California has recently adopted a multi-party primary that is being contested in court.) A core factor in this race will be how bruising the Democratic battle is. If they tear each other up in the primary, the winner might end up being the loser.

COLORADO
Primary:

Open Seat (D)
August 11

TOSS-UP

Governor Roy Romer (D) is term-limited. Lt. Governor Gail Schoettler (D) has announced her intention to run and although expected to win the primary over state Senate Minority Leader Mike Feeley (D), cannot take it for granted. Feeley has raised \$100,000 and recently got organized labor's endorsement. Running for the Republican nomination are State Treasurer Bill Owens, Speaker of the House Chuck Berry, and Senate President Tom Norton. Owens is currently favored to win. While Schoettler is not a particularly strong candidate, the Republican field is also weak.

CONNECTICUT
Primary:

John Rowland (R)
September 15

TOSS UP

Governor Rowland was elected with only 36% of the vote in 1994, narrowly defeating former White House aide Bill Curry (D), who is running again. The recent decision by Rep. Barbara Kennelly (D) to run has given Democrats a shot at this race. A July poll showed Rep. Barbara Kennelly beating Rowland 44% to 40%. Bridgeport Mayor Joe Ganim plans to announce in November, however Rowland would easily defeat him at this point.

FLORIDA
Primary:

Open Seat
September 9

TOSS UP

Governor Lawton Chiles (D) is term-limited. The Democratic field is crowded: Lt. Governor Buddy MacKay (D), conservative state Senator Rick Dantzler (D), and state Rep. Keith Arnold (the only anti-choice candidate) are all announced. MacKay has raised \$1.4 million, compared to Dantzler's \$500,000, (predominantly from the state's agriculture interests -- especially sugar growers who oppose MacKay's position on the Everglades.) MacKay is likely to win the primary. Senate President Toni Jennings (R) is moving closer to running against Jeb Bush (R) and, although Bush would almost certainly win, Jennings would force Bush to use up resources. The most recent *Florida Voter* poll shows Bush leading MacKay 46% to 40%. **We have tentatively scheduled You to attend a fundraiser for MacKay on December 3.**

GEORGIA
Primary:

Zell Miller (D)
July 21

TOSS UP

Governor Zell Miller (D) is term limited. The GOP primary will be close. Once a front-runner, former Attorney General Michael Bowers' (R) admission of an extra-marital relationship has basically destroyed his campaign, dried up his fundraising, and brings in both Guy Millner (R) -- who ran unsuccessfully for governor in 1994 and Senate in 1996 -- and conservative activist Nancy Schaefer (R) into the race. Millner is expected to win the GOP primary. Four candidates are announced on the Democratic side: state representative Roy Barnes (who leads the Democratic contenders in fundraising), Secretary of State Lewis Massey, Labor Commissioner David Poythress and state Senator Steve Langford. Poythress will be a factor, but it is expected that either Barnes or Massey will win the nomination.

HAWAII
Primary:

Ben Cayetano (D)
September 19

LIKELY DEMOCRAT

Governor Ben Cayetano (D) is running for reelection, and since his May wedding his approval rate has shot up. Labor insiders want Honolulu Mayor Jeremy Harris (D) to challenge the Governor. Maui Mayor Linda Lingle (R) has been campaigning aggressively on the neighbor islands of Hawaii. Lingle is not from Oahu, and no candidate from a neighbor island has ever won the governorship. Although a primary between Cayetano and Harris will damage Democratic prospects, the Democrats have a significant edge in voter registration.

IDAHO
Primary:

Phil Batt (R)
May 26

SOLID REPUBLICAN

Governor Phil Batt (R) announced he is not running for reelection. It's a waiting game to see what Sen. Dirk Kempthorne (R) does. If he decides to run, he should win. Either way, so far there are no Democrats in this race, and no one of any stature is interested in running.

ILLINOIS
Primary:

Jim Edgar (R)
March 17

TOSS UP

With Jim Edgar (R) out of the race, Secretary of State George Ryan is the likely Republican nominee. His opposition to the ERA and anti-choice stances will hurt him with moderate suburban Republican women. The Democratic field is crowded: Rep. Glenn Poshard (D), Attorney General Roland Burris and former Associate US Attorney General John Schmidt are all announced. U.S. Attorney James Burns is also expected to enter. The Democratic primary is still considered a toss up. Schmidt has good financial connections and Burris has held a state wide office, but he is hurt by losing the '94 gubernatorial primary and his '95 independent run for Mayor of Chicago. Poshard has received endorsements from numerous Democratic Party chairs and is expected to roll up a big primary vote outside of Chicago.

IOWA
Primary:

OPEN (R)
June 2

LEAN REPUBLICAN

Gov. Terry Branstad (R) is retiring. Four candidates are vying for the Republican nomination: David Oman, a wealthy businessman and former Republican state chair, former U.S. Rep. Jim Lightfoot, who ran a strong campaign against Sen. Harkin (D) in 1996, Secretary of State Paul Pate, and Lt. Gov. Joy Corning. State Sen. Tom Vilsack (D) and former Iowa Supreme Court Justice Mark McCormick (D) are campaigning for the Democratic nomination, but neither is a strong contender against Lightfoot, who is predicted to win the primary and is given an edge in the general election.

KANSAS
Primary:

Bill Graves (R)
August 4

SOLID REPUBLICAN

Moderate Governor Bill Graves (R) has high approval ratings, and will likely win reelection. Democrats are generally pleased with the governor's performance, and no one of stature is expected to run. Conservative GOP House Speaker Tim Shallenburger (R) is considering a primary challenge, but is unlikely to win.

MAINE
Primary:

Angus King (I)
June 9

SOLID INDEPENDENT

Governor Angus King (I) is expected to seek reelection in 1998, but has not announced yet. He can wait, because he will finance his campaign with personal money as he did in 1994. King is such a heavy favorite that both parties are having a difficult time finding challengers. Rep. John Baldacci (D) is expected to run if King decides not to, and Rep. James Longley (R) is considering a run -- although it is unlikely either could beat the popular King.

MARYLAND
Primary:

Paris Glendening (D)
September 15

TOSS UP

First term Governor Parris Glendening (D) is seeking reelection in 1998. After a rough start, Glendening has bolstered his image by fighting against gambling, pushing for an income tax cut, and emphasizing educational reform. An aggressive fundraising effort has already netted over \$1 million. Harford County Executive Eileen Rehrmann (D) has entered the Democratic primary, but will likely have difficulty raising enough money to topple Glendening. A July Mason-Dixon poll showed Glendening easily defeating Rehrmann despite the Governor's 39% unfavorability rating. And Glendening's capable handling of Maryland's pfiesteria outbreak has improved his stature in the state. The Republican challenger is likely to be '94 conservative Republican nominee Eileen Sauerbrey, who edges out Glendening 45%-42% in the most recent *Mason-Dixon* poll -- (the poll was done before the fish scare). Howard County Executive Chuck Ecker (R) is expected to challenge Sauerbrey, but will likely lose in a closed Maryland Republican primary dominated by the party's far right. **Governor Glendening has requested both You and the Vice President to do fundraisers for him, and we are working to schedule dates.**

MASSACHUSETTS
Primary:

Paul Cellucci (R)
September 15

TOSS UP

Governor Paul Cellucci (R) is serving out the remainder of Weld's tenure, improving his chances against state Treasurer Joe Malone (R) for the Republican nomination. Cellucci has been criticized for personal financial difficulties, but is still the front runner in a GOP primary. He has raised \$2.4 million. Attorney General Scott Harshbarger (D) is the frontrunner for the Democratic nomination with \$1 millions in the bank. Other announced candidates are Ambassador to the Vatican and former Boston Mayor Ray Flynn (D), who has neither money nor an organization, and former state Senate Ways and Means Chairwoman Patricia McGovern (D) - who has the advantage of being the only woman in the race, but currently has only raised \$200,000.

MICHIGAN
Primary:

John Engler (R)
August 11

LEAN REPUBLICAN

Governor John Engler (R) is running for reelection, and is favored to win. His two top Democratic contenders are former East Lansing Mayor Larry Owen, (who has strong labor backing) and former U.S. Department of Labor official Doug Ross -- who runs slightly ahead of Owen in recent polls. Fearing neither Owen nor Ross can win, some Democratic leaders are trying to draft former Sen. Don Riegle (D).

MINNESOTA
Primary:

Open Seat (R)
September 8

TOSS UP

Governor Carlson (D) is retiring, and both sides of the fence are crowded with candidates. Moderate Lt. Governor Joanne Benson (R) surprised most observers by winning the Republican straw poll last month. She will be running against state Senator Roy Terwilliger (R) (he is not a serious contender) and recent party switcher, St. Paul Mayor Norm Coleman (R) -- who is expected to announce after securing his reelection as mayor this year. On the Democratic side Hennepin County Attorney Mike Freeman won the Democratic straw poll in September, but he will have to face three much more well known candidates: Senator Ted Mondale, Attorney General Skip Humphrey, and millionaire department store heir Mark Dayton.

NEBRASKA
Primary:

Open Seat (D)
May 12

LEAN REPUBLICAN

Governor Ben Nelson (D) is term-limited. The Democrats only contender is Bill Hoppner (D), former Chief of Staff to U.S. Senators Bob Kerrey and Jim Exon. On the Republican side, Rep. Jon Christensen (R), who has high name identification, is Hoppner's biggest threat. Rep. Doug Bereuter (R) has announced, but is not a contender. Democrats have two disadvantages: a Republican party registration edge, and the fact that no Democrat has won an open seat in Nebraska for almost three decades.

NEVADA
Primary:

Open Seat (D)
September 1

LEAN REPUBLICAN

Governor Bob Miller (D) is term-limited. Although Attorney General Frankie Sue Del Papa (D) will be the Democratic nominee, she is not well liked and has serious conflicts with organized labor in this heavily unionized state. She is raising 80% of her money outside the state. On the Republican side, investment banker and former UNLV president Kenny Guinn (R) is the favorite. Guinn has a head start in fundraising, and support of labor, business, and the gaming industry. The labor issue is big: we have succeeded in holding labor off from endorsing Guinn; how much longer we can do that is uncertain.

NEW HAMPSHIRE
Primary:

Jeanne Shaheen (D)
September 8

LIKELY DEMOCRAT

Governor Jeanne Shaheen (D) is running for reelection in 1998. Shaheen's approval rating is over 70%, and New Hampshire traditionally reelects first-term governors. Until recently, there were no formidable challengers, but that changed with former US Senator Gordon Humphrey (R) now seriously considering running. Humphrey would almost certainly win the nomination, and would lessen what will otherwise be a bruising fight for the Republican nomination (1996 gubernatorial nominee Ovide Lamontagne has already said he is out if Humphrey enters). A Humphrey candidacy could pose a tough challenge to Shaheen, in what is otherwise a likely win for her. Other Republicans considering running are Manchester Mayor Ray Wieczorek, state. Senators Jim Rubens and Bruce Keough, and former Congressman Bill Zeliff.

NEW MEXICO
Primary:

Gary Johnson (R)
June 2

LEAN REPUBLICAN

Governor Gary Johnson (R) will run for reelection and faces no primary opponent. The Democratic side is crowded: Albuquerque Mayor Marty Chavez is the front runner. Other announced candidates are former Governors Toney Anaya and Jerry Apodaca, former Lt. Governor Casey Luna, State Auditor Robert Vigil, and Santa Fe attorney Reese Fullerton -- the only non-Hispanic in the race. House Speaker Raymond Sanchez and Attorney General Tom Udall are both considering, although Udall is leaning toward running for Bill Richardson's seat.

NEW YORK
Primary:

George Pataki (R)
September 8

LIKELY REPUBLICAN

Governor George Pataki (R) is seeking reelection in 1998 and is favored to win. Pataki has almost \$9 million in his war chest, and will have \$15 million by the time of the general election. A 9/18 Quinnipiac College poll shows Pataki's approval rating at 60% -- up from August. Earlier this week, Lt. Gov. Betsy McCaughey Ross (R) announced she was switching parties, leading to speculation that she might run against Pataki as a Democrat. This would significantly change the landscape of this race. Otherwise, the Democratic nominee will be former Transportation Commissioner James LaRocca (D) or NYC Council President Peter Vallone (D). Vallone is the frontrunner, with \$1 million in the bank. But a July *Mason-Dixon* poll shows Pataki beating him 48%-23%.

OHIO
Primary:

Open Seat (R)
May 5

LEAN REPUBLICAN

With incumbent Governor Voinovich (R) running for the U.S. Senate, the frontrunner in this race is Secretary of State Bob Taft (R). He faces a possible primary challenge from State Treasurer Kenneth Blackwell, a conservative African-American. The Democratic nomination is between Attorney General Lee Fisher (D) -- who will have the state party's support -- and wealthy Toledo businessman Bruce Douglass (D). A September University of Cincinnati poll shows Taft beating Blackwell 36% to 12%, and Fisher 39% to 23%. Fisher and Blackwell tie at 24%.

OKLAHOMA
Primary:

Frank Keating (R)
August 5

LIKELY REPUBLICAN

Scandal plagued Governor Frank Keating (R), who won with 47% of the vote in '94, will seek reelection. Keating has begun to lose ground with voters in Oklahoma this year. In two months, his favorability rating has shifted from 78% to 61%. The state Ethics Commission has charged the governor with 32 counts of misusing state vehicles, and for failing to turn over travel records to the Commission. State Representative Laura Boyd (D) has announced, but is not a real threat to Keating. The Democrat's best shot is '94 gubernatorial nominee, Jack Mildren. A former football star, Mildren would easily win the primary and would be a real challenge to Keating. Mildren is considering the race.

OREGON
Primary:

John Kitzhaber (D)
May 19

LIKELY DEMOCRAT

Governor John Kitzhaber (D) is expected to coast to reelection. Recent surveys give the Governor a 58% approval/24% disapproval rating and no Democratic primary challenge is expected. State Republicans have concurred that he will be hard to beat in 1998. Possible Republican challengers are House Speaker Lynn Lunquist (R) and Senate President Brady Adams (R).

PENNSYLVANIA
Primary:

Tom Ridge (R)
May 19

LIKELY REPUBLICAN

Governor Tom Ridge (R) is seeking reelection in 1998. He will face no Republican primary challenger and has already raised \$10 million. A February Mansfield University poll showed Ridge with an approval/disapproval rating of 53%-23%. So far, the only Democrat who has stepped forward to challenge Ridge is state House Democratic Whip Ivan Itkin.

RHODE ISLAND
Primary:

Lincoln Almond (R)
September 15

LEAN REPUBLICAN

Governor Lincoln Almond (R) is running for reelection, although his campaign account has less than \$1,000. Former state Senator and 1994 Democratic nominee Myrth York (D) and state Senate President Paul Kelly (D) are running for the Democratic nomination, although Kelly has not officially announced. York would be the favorite in the primary, but will continue to be

labeled by her opponents as a liberal. Although Almond's approval rating is only 50%, he is helped by the recent rebound in the state's economy. The AFL/CIO is considering endorsing Almond. Since Rhode Island has the highest percentage of labor households in the USA, this could guarantee a Republican victory.

SOUTH CAROLINA	David Beasley (R)	SOLID REPUBLICAN
Primary:	June 9th	

Governor David Beasley (R) is seeking reelection in 1998. He is unlikely to face opposition in a primary, but is still vulnerable. A May poll shows that while 30% would definitely vote for Beasley, 54% would either consider someone else or definitely vote against Beasley. Still, the Democrats have had difficulty fielding a first-tier candidate. State House Minority Leader Jim Hodges (D) is the only announced challenger. While not favored, his challenge will depend on money. Favoring Hodges is the recent entrance of Sheriff James Matts as an Independent candidate. Matts is a conservative with Republican leanings, and will likely draw votes away from Beasley.

SOUTH DAKOTA	Bill Janklow (R)	SOLID REPUBLICAN
Primary:	June 2	

While Governor Bill Janklow (R) remains popular, there is speculation that he won't run for reelection. He is waiting until after the legislative session in late February 1998 to decide. If he retires, state Senate Majority Leader Mike Rounds (R) is considering. State Senator Bernie Hunhuff (D) is running, regardless of Janklow's decision. Republican-turned-Democrat state Rep. Ron Volesky (D) has expressed interest in challenging Janklow as has former state Senator Lars Herseth (D), son of former Governor Herseth -- but only if Janklow does not run. Herseth's high name recognition makes him the likely winner in a Democratic primary.

TENNESSEE	Don Sundquist (R)	SOLID REPUBLICAN
Primary:	August 6	

Governor Don Sundquist (R) is seeking reelection in 1998. Sundquist has approximately \$3.8 million in the bank, and is vulnerable. A May *Knoxville News-Sentinel* showed just over 50% of Tennesseans polled believe Sundquist should get a second four-year term. 32% thought he should not be reelected. Still, no Democrats have announced, and the field is sparse. Neither Nashville Mayor Phil Bredesen (D) nor health care entrepreneur Clayton McWhorter (D) -- both independently wealthy -- are likely to run.

TEXAS	George Bush (R)	SOLID REPUBLICAN
Primary:	March 10	

Governor George Bush (R), with consistent, high favorability ratings and an \$8 million campaign war chest faces no primary opposition and is predicted to win reelection in 1998. Land Commissioner Garry Mauro (D) is expected to challenge Bush, but will not officially announce until after November 1. Mauro has half a million in the bank and additional commitments of \$1.3 million. Bush plans to raise \$12 million by year's end. A Hart-Hanks Texas poll in August gave Bush a 68% favorability rating and a 70-17% lead over Mauro. Our one hope: No Governor

has been elected to a second consecutive term in Texas since 1964.

VERMONT
Primary:

Howard Dean (D)
September 8

SOLID DEMOCRAT

Governor Howard Dean (D), chairman of the DGA, will seek his fourth full two-year term in office in 1998. Dean is immensely popular in Vermont, has an approval rating near 70% and has more than \$500,000 in the bank. Some fear that Dean's moderate ideology makes him vulnerable to a liberal primary challenger, but so far no primary challengers have emerged. Dean is a very heavy favorite in the general election. There has been no discussion of Republican challengers. **You have a fundraiser scheduled with Governor Dean in December.**

WISCONSIN
Primary:

Tommy Thompson (R)
September 9

LIKELY REPUBLICAN

Governor Thompson (R) is popular and, with \$1.5 million in his war chest, hard to beat. The only competition so far is former Senate candidate Ed Garvey (D), whose grassroots campaign limits contributions to \$100. Fearing a big loss, Democratic party leaders are trying to recruit Sen. Herb Kohl -- so far unsuccessfully.

WYOMING
Primary:

Jim Geringer (R)
August 18

LIKELY REPUBLICAN

Governor Jim Geringer (R) will seek reelection and is favored to win. Cheyenne attorney Paul Hickey (D), son of former Governor Joe Hickey, has privately expressed interest in challenging the Governor, but would not have much of a chance.

1998 SENATORIAL RACES

ALABAMA
Primary:

Richard Shelby (R)
June 2

SOLID REPUBLICAN

Senator Shelby (R) should have no trouble winning reelection. He has \$4 million in the bank and no challengers from either party. Democratic pollster and Professor Natalie Davis is considering the race. She placed third in the 1996 Democratic primary and has little chance of winning.

ALASKA
Primary:

Frank Murkowski (R)
August 25

SOLID REPUBLICAN

Third term Senator Frank Murkowski (R) will face little or no opposition if he decides to run for reelection. The issue is whether he will instead run for Governor against Tony Knowles. There are currently no Democratic challengers for this seat and Murkowski has raised almost \$250,000. If Murkowski runs for Governor, Anchorage Mayor Rick Mystrom is likely to run for his seat. In that case, Democrats will attempt to recruit Governor Knowles to run for the seat.

ARIZONA**Primary:****John McCain (R)****September 8****SOLID REPUBLICAN**

Senator McCain (R) is incredibly popular in Arizona, and will easily win reelection. Attorney Ed Ranger (D) is likely to run against McCain, and has very little chance against McCain.

ARKANSAS**Primary:****Dale Bumpers (D)****May 21****TOSS UP**

Senator Bumpers is not seeking reelection. Former Rep. Blanche Lambert Lincoln (D) and state Rep. Scott Ferguson (D) have announced, and North Little Rock Mayor Patrick Henry Hayes (D) and former Lt. Gov. Nate Coulter (D) have set up exploratory committees. On the Republican side, state Rep. Fay Boozman (R) has announced and was immediately endorsed by Sen. Tim Hutchinson (R). More moderate Republicans are urging former state Sen. and party switcher Lu Hardin or businessman Jim Keet to enter. If the Republican primary is small, which is likely, the conservative Boozman stands a good chance of winning. If Boozman wins, the seat looks good for Democrats.

CALIFORNIA**Primary:****Barbara Boxer (D)****June 2****LEAN DEMOCRAT**

With over \$2 million in the bank and no primary challengers, Senator Boxer (D) is in better shape. Your trip to California in June raised over \$1.5 million for the Senator and a recent poll shows her leading all potential opponents by double digits, with a 46% favorable/ 33% unfavorable rating. She also will benefit from a bruising Republican race which already includes San Diego Mayor Susan Golding (R), millionaire businessman Darrell Issa -- who has already begun running radio ads to muscle out Golding, and State Treasurer Matt Fong (R). **You, the Vice President, the First Lady and Erskine Bowles have all attended fundraisers for Senator Boxer.**

COLORADO**Primary:****Ben Nighthorse-Campbell (R)****August 4****LEAN REPUBLICAN**

Senator Ben Nighthorse Campbell (R) is running for reelection. He has \$695,000 on hand and a \$350,000 commitment from the NRSC. Rep. Scott McInnis (R) is still considering a primary challenge, although some GOP leaders are discouraging him. With \$800,000 in his war chest and strong conservative credentials, McInnis could be a serious challenge to Campbell. On the Democratic side there are two announced challengers: Rep. David Skaggs, who has only \$79,000 on hand and Dottie Lamm (D), the wife of former Governor Lamm. This is a tough race for Democrats, but under the right circumstances could be competitive.

CONNECTICUT:**Primary:****Chris Dodd (D)****September 8****SOLID DEMOCRAT**

Senator Dodd is expected to easily win reelection to a fourth term. Dodd's approval ratings are high -- 62% favorable to 27% unfavorable-- and he has proven resilient to GOP charges attempting to link him to the DNC fundraising controversy. His only challenger to date is former Rep. Gary Franks (R), who has less than \$40,000 and is unpopular among Republicans (a July

poll showed 37% of Connecticut Republicans would support someone other than Franks). In a general election match-up, Dodd defeats Franks 62% to 25%.

FLORIDA	Bob Graham (D)	SOLID DEMOCRAT
Primary:	September 2	

Senator Bob Graham (D) is running for his third Senate term and will be tough to beat. Graham has over \$2 million in the bank, high popularity ratings and high name identification (a March poll showed Graham with a 57% favorability rating and 96% name recognition). The only announced Republican so far is state Senator Charlie Crist (R). A September *Florida Voter* poll gives Graham a solid win against Crist -- 61%-24%. **You did an early fundraiser for Senator Graham which helped discourage his biggest challenger from running.**

GEORGIA	Paul Coverdell (R)	LIKELY REPUBLICAN
Primary:	July 21	

Senator Paul Coverdell (R) is seeking election to a second term in 1998. Despite relatively low favorability ratings earlier this year, Coverdell has almost \$2 million in the bank. He is beatable, but it will be tough. A recent Hickman-Brown poll show only 23% of voters were committed to Coverdell. Cookie King and former Gingrich opponent Michael Coles (D) is back in the race after briefly dropping out -- and has privately said he will spend \$5 million of his own money. The only other announced Democrat in the race is former DeKalb County District Attorney Bob Wilson, who is unlikely to beat Coles in the primary. Governor Zell Miller (D), with a 72% approval rating, is not going to run.

HAWAII	Daniel Inouye (D)	SOLID DEMOCRAT
Primary:	September 19	

Senator Inouye (D) has announced his intention to run for a seventh term -- and is expected to win. No primary challenge is expected, and there is no serious GOP challenger to date.

IDAHO	Dirk Kempthorne (R)	SOLID REPUBLICAN
Primary:	May 26	

Senator Kempthorne (R) is expected to seek and easily win reelection in 1998 -- if he wants it. The question is whether he runs for Governor, which he will not decide until December or January. Bill Mauk (D), former State Democratic Party Chair, is considering running against Kempthorne, but will lose.

ILLINOIS	Carol Moseley-Braun (D)	TOSS UP
Primary:	March 17	

A 9/7 poll by Celinda Lake shows Senator Carol Moseley-Braun ahead of all her Republican challengers but, with marginal approval ratings, she still faces a tough race. So far, the only candidate officially in the race is conservative state Senator Peter Fitzgerald. State Comptroller Loleta Didrickson has said she won't run, but Republican leaders are trying to change her mind - hoping that her pro-choice views will offset gubernatorial candidate Ryan's anti-choice position. '96

Senate nominee Al Salvi and former Rep. Michael Flanagan are also considering running, but neither has a strong chance. Senator Moseley-Braun has been lucky her entire political career; hopefully her luck will continue to hold. **You attended a fundraiser for the Senator in late June.**

INDIANA

Primary:

Open (R)

May 5

LIKELY DEMOCRAT

Senator Dan Coats' (R) retirement earlier this year has opened the door to Republican challengers, but none who seem strong enough to beat former Gov. Evan Bayh (D) -- who has over \$2 million on hand. Republican candidates include arch-conservative attorney John Price, former Reagan aide Peter Rusthoven -- who has the backing of state Republican leaders, and popular Ft. Wayne Mayor Paul Helmke (R) -- a moderate. This is our best Senate pickup opportunity in 1998.

IOWA

Primary:

Charles Grassley (R)

June 2

SOLID REPUBLICAN

Senator Charles Grassley (R) is seeking reelection, and is expected to win. Former Rep. Dave Nagle (D) has considered a challenge, but a recent drunk driving incident may have discouraged him.

KANSAS

Primary:

Sam Brownback (R)

August 4

LIKELY REPUBLICAN

Senator Brownback (R) has strong support within his party and no Democrats have stepped forward to challenge him. But as of June 30th he had only \$180,000 the second worst financial position of any incumbent up for reelection from either party and he has only marginal numbers. Brown back's '92 challenger Jill Docketing is the Democrat's best bet. As you know, she is undecided, and money will be a big issue for her. Other potential Democratic candidates include State Senator Paul Feleciano and former Rep. Jim Slattery. Kansas has not elected a Democrat to the US Senate since the mid-1930's.

KENTUCKY

Primary:

Open (D)

May 26

TOSS UP

Senator Wendell Ford (D) is retiring. Democrats in the race are Rep. Scotty Baesler (D), independently wealthy Louisville businessman Charlie Owens (D) (he's worth \$40-60 million and will self-finance his campaign), and Lt. Governor Steve Henry (D) -- who has the nominal support of Gov. Paul Patton (D). On the Republican side, conservative Rep. Jim Bunning -- with the full backing of Sen. Mitch McConnell, has the nomination locked up over little known state Senator Barry Metcalf (R). A recent Hickman-Brown poll shows all of the Democrat candidates beating Bunning between 6-12 points, but with Senator McConnell chairing the RSCC, this is expected to be a tough race.

LOUISIANA
General:

John Breaux (D)
October 10

SOLID DEMOCRAT

Senator Breaux (D) is running for reelection and is expected to win. He has over \$1 million in the bank and, so far, no opponents. Many prominent Republicans in the state have publicly stated they support Breaux.

MARYLAND
Primary:

Barbara Mikulski (D)
September 15

SOLID DEMOCRAT

Senator Barbara Mikulski (D) is seeking reelection to a third term in 1998 and -- with approval ratings consistently in the mid 60's -- is almost certain to win.

MISSOURI
Primary:

Kit Bond (R)
August 4

LEAN REPUBLICAN

After four years of negative press about his divorce, alcohol abuse, and alleged squandering of his family fortune -- Senator Kit Bond (R) is vulnerable in 1998. However, Democratic challenger Attorney General Jay Nixon has a long road ahead: Nixon has less money than Bond, and he has alienated many African-Americans who are angry at Nixon because of his efforts to end state involvement in desegregation cases. On the positive side: the Fraternal Order of the Police just endorsed Nixon; he has raised \$500,000; and he has 75% name recognition. Despite his conflicts with the black community, Nixon is expected to continue to get the support of the AFL-CIO. Nixon trails Bond by only 5% in the latest Secrest poll. **You have a fundraiser for Nixon in November.**

NEVADA
Primary:

Harry Reid (D)
September 1

LEAN DEMOCRAT

Senator Reid (D) is running for a third term in 1998. Reid has no primary opposition, a war chest of \$1.2 million and a favorability rating of 69%. Publishing entrepreneur Bruce James (R) will challenge Reid and will self-finance his campaign. A bigger threat is Rep. John Ensign (R) who, although unannounced, has raised \$2 million. Ensign has strong ties with the gaming industry.

NEW HAMPSHIRE
Primary:

Judd Gregg (R)
September 8

LIKELY REPUBLICAN

Judd Gregg (R) is seeking election to a second term in 1998. Although an unpopular governor who edged out John Rauh (D) in '92 by only 3 points, Gregg faces no serious opposition. The only Democrats considering a challenge are Rauh (who already has three strikes in his bid for the Senate) and Rockingham County Attorney Bill Hart (who although popular would face a tremendous fundraising challenge). Democrats are trying to convince businessman John Lynch to enter the race, figuring that unless a strong Democrat steps forward, Gregg will win reelection.

NEW YORK**Primary:****Al D'Amato (R)****September 8****TOSS UP**

Senator Al D'Amato (R) is running for reelection to a fourth term in 1998. A June Quinnipiac College poll gave D'Amato a 61% disapproval rating, and only a 31% favorable. But by September, D'Amato's disapproval had fallen to 40%. D'Amato has almost \$9 million in the bank and faces little challenge from his party. Democrats in the ring are New York City Public Advocate Mark Green (who lost badly to D'Amato in '86) and Rep. Charles Schumer (D). Schumer has \$6.5 million raised, but has never faced a state wide electoral challenge. Former Rep. and vice presidential candidate Geraldine Ferraro (D) will decide by December. Most observers think she will run. A September Quinnipiac poll shows Ferraro beating D'Amato 54%-36%, Green beating D'Amato 47%-39%, and Schumer beating D'Amato 43%-40%.

NORTH CAROLINA**Primary:****Lauch Faircloth (R)****May 5 (legislation pending to move primary to September)****LEAN REPUBLICAN**

Senator Lauch Faircloth (R) is seeking election to a second term in 1998. A slim victory in '92 and a 36/31% favorable/unfavorable rating in December made Faircloth appear vulnerable. But by April Faircloth's approval rating had risen to 51%, and he has more than \$700,000 in the bank. The lack of primary competition and the loss of top tier Democratic candidates Charlie Sanders (D) and Attorney General Mike Easley (D) have also helped him. The Democrats best hope is millionaire Raleigh trial lawyer John Edwards (D) -- who announced and signed on two of Gov. Hunt's political advisors, strategist Gary Pearce and pollster Harrison Hickman. Other Democrats considering are University of North Carolina lobbyist D.G. Martin, '94 Congressional candidate Maggie Lauterer, State Secretary of Crime Control and Public Safety Richard Moore, and Charlotte City Council member Ella Scarborough, who just resigned her seat to focus on the Senate race.

NORTH DAKOTA**Primary:****Byron Dorgan (D)****June 9****SOLID DEMOCRAT**

Senator Dorgan (D) is popular and is favored to win a second term. With Governor Ed Schafer out, the frontrunner for the Republican nomination is state party chair and '94 congressional nominee Gary Porter. Porter is unlikely to beat Dorgan. **You did an early fundraiser for Senator Dorgan which helped discourage Schafer from running.**

OHIO**Primary:****John Glenn (D)****May 5****LIKELY REPUBLICAN**

Senator John Glenn (D) is retiring. Popular Governor George Voinovich (R) has been campaigning for the Senate for well over a year and is considered a heavy favorite. Former Cuyahoga County Commissioner Mary Boyle (D) is the only Democrat in the race to date. A recent poll showed Voinovich favored 55% to 23% over Boyle, with 22% undecided.

OKLAHOMA
Primary:

Don Nickles (R)
August 25

SOLID REPUBLICAN

Senator Nickles (R) is expected to win reelection easily. He has \$1.2 million, an approval rating of 64% and no Democratic challengers..

OREGON
Primary:

Ron Wyden (D)
May 19

LIKELY DEMOCRAT

Senator Wyden (D) is not expected to face primary opposition, and the Republican field has been slow to develop. Only State Senator Jon Lyn (R) has announced. Wyden's strongest Republican challenge would be moderate Labor Commissioner Jack Roberts. Other potential Republican candidates are state House Speaker Bev Clarno, GOP State Party Chair Randy Miller, former GOP State Chair Craig Burkman and Bill Witt, an unsuccessful House candidate in '94 and '96.

PENNSYLVANIA
Primary:

Arlen Specter (R)
May 19

SOLID REPUBLICAN

Senator Arlen Specter (R) is seeking reelection to a fourth term in 1998, and has about \$1 million on hand. After running as a moderate in the 1996 presidential primary, Specter appears to have successfully placated conservatives, and Pennsylvania's GOP leadership has been publicly united behind Specter since the early spring. Specter remains pro-choice, and will probably receive the statewide endorsement of the AFL-CIO. Despite doubts surrounding Specter's recovery from a brain tumor, there are no Democratic challengers, and none on the horizon who could beat him.

SOUTH CAROLINA
Primary:

Fritz Hollings (D)
June 9

LEAN DEMOCRAT

Senator Fritz Hollings (D) is seeking election to a sixth term in 1998. Although a May poll showed Hollings with relatively low job performance ratings for an incumbent, the only declared Republican challenger is Rep. Bob Inglis. Inglis has \$770,000 compared to Hollings \$1 million cash on hand. Former Governor Carroll Campbell (R) is considering, but he may wait for Senator Strom Thurmond's (R) seat. Campbell would be a heavy favorite, but a recent scandal may have dampened his desire to run.

SOUTH DAKOTA
Primary:

Tom Daschle (D)
June 2

SOLID DEMOCRAT

Senator Tom Daschle (D) is expected to win reelection to a third term. His favorability ratings are high, and he has the money to wage a strong campaign. His only announced opponent to date is 33-year old, right-wing State Senator Alan Aker (R) -- who wants to depict Daschle as a man who cares more about his national influence than his constituents. Ron Schmidt, a 60-year-old attorney and lobbyist is also expected to run. Neither candidate will poses a significant threat.

UTAH
Primary:

Robert Bennett (R)
June 23

SOLID REPUBLICAN

No Democratic candidate has stepped forward to challenge first-term Senator Bob Bennett (R). Bennett self-financed most of his '92 campaign, and he is expected to do so again. His only potential challenger at this point is State Senate Minority Leader Scott Howell, who has expressed interest, but is not a formidable challenge.

VERMONT
Primary:

Patrick Leahy (D)
September 8

SOLID DEMOCRAT

Senator Patrick Leahy (D) is seeking election to a fifth term in 1998 and is expected to win. Leahy won by only 54% in 1992, and he has only \$100,000 on hand -- due in part to his refusal of PAC funds -- but he continues to be popular and the Republicans have no strong challengers.

WASHINGTON
Primary:

Patty Murray (D)
September 15

LEAN DEMOCRAT

Senator Patty Murray (D) is gearing up for a tough reelection race. No primary opposition is expected, but Republican leaders are searching for a strong challenger. Ultra-conservative Rep. Linda Smith (R) has announced, but lacks support from the party's leaders, who are encouraging Rep. George Nethercutt (R) to run. Pierce County Executive Doug Sutherland (R) has also announced. Either challenger will put up a good fight. Two possible negatives for Murray: Republicans may try to use the heated up investigation into Governor Gary Locke's (D) fundraising practices to create negative sentiments against any Democratic candidate; UPFront, an offshoot of Ross Perot's '92 campaign is targeting Murray with negative radio ads. **You are tentatively scheduled to do a fundraiser and to campaign with Senator Murray in November.**

WISCONSIN
Primary:

Russ Feingold (D)
September 9

LIKELY DEMOCRAT

Senator Feingold (D) is in for a tough fight, but is favored to win reelection. He will likely face right-wing Rep. Mark Neumann (R), who is expected to easily defeat moderate State Senator Alberta Darling (R) for the Republican nomination. Neumann, who has the strong support of national Republican leaders, will run a strong, well-financed campaign. He is expected to focus on Feingold's votes against the partial-birth ban and the balanced budget amendment, and his vote to raise taxes in 1993.

cc: The First Lady
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