

JONATHAN A. KAPLAN

06/09/99 06:59:22 PM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP, Lynn G. Cutler/WHO/EOP@EOP, Melissa G. Green/OPD/EOP@EOP

cc:

Subject: President Clinton Declares a Major Disaster Exists in the State of South Dakota

FYI on Pine Ridge and the disaster

----- Forwarded by Jonathan A. Kaplan/OPD/EOP on 06/09/99 06:58 PM -----



Jason H. Schechter
06/09/99 05:47:19 PM

Record Type: Record

To: See the distribution list at the bottom of this message

cc:

Subject: President Clinton Declares a Major Disaster Exists in the State of South Dakota

THE WHITE HOUSE

Office of the Press Secretary

For Immediate Release

June 9, 1999

**PRESIDENT CLINTON DECLARES A MAJOR DISASTER EXISTS IN THE STATE
OF SOUTH DAKOTA**

The President today declared a major disaster exists in the State of South Dakota and ordered Federal aid to supplement state and local recovery efforts in the area struck by severe storms, tornadoes, and flooding on June 4, 1999, and continuing.

The President's action makes Federal funding available to affected individuals and local governments in the Pine Ridge Indian Reservation and Shannon County.

Assistance can include disaster housing, grants, low-cost loans to cover uninsured property losses, and other programs to help individuals and business owners recover from the effects of the disaster.

The Agency said that damage surveys are continuing in other areas, and additional counties may be added after the assessments are completed.

30-30-30

Message Sent To: _____



Sarah Rosen Wartell
06/09/99 04:27:51 PM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP
cc:
Subject: Re: New Markets/CHC

----- Forwarded by Sarah Rosen Wartell/OPD/EOP on 06/09/99 04:27 PM -----

JONATHAN A. KAPLAN

06/09/99 03:42:00 PM

Record Type: Record

To: Janet Murguia/WHO/EOP@EOP
cc: sarah rosen wartell/opd/eop@eop, charles m. brain/who/eop@eop, broderick johnson/who/eop@eop, melissa g. green/opd/eop@eop
bcc:
Subject: Re: New Markets/CHC

I don't believe that any formal Hill outreach calls have been made yet. We have circulated an outreach plan over to your shop and are waiting to hear back.

JANET MURGUIA

JANET MURGUIA

06/09/99 03:40:22 PM

Record Type: Record

To: Jonathan A. Kaplan/OPD/EOP@EOP, Sarah Rosen Wartell/OPD/EOP@EOP
cc: Charles M. Brain/WHO/EOP@EOP, Broderick Johnson/WHO/EOP@EOP, Melissa G. Green/OPD/EOP@EOP
Subject: New Markets/CHC

I wanted to make sure we connected sometime soon regarding the sites being considered and any special outreach that may be necessary with the Congressional Hispanic Caucus. My understanding is that Gene has spoken with Cong. Hispanic Caucus Chair, Roybal-Allard trying to get input before L.A.. We may want to make sure similar conversations (not necessarily with Gene) take place with Rep. Ed Pastor for instance, who is our only Congressional Democrat in AZ if we are still seriously considering AZ. This type of outreach could be helpful with CBC members as well. Can we chat about this? Thanks.
Janet.

Lynn G. Cutler
06/09/99 03:23:37 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Lisa Green/OPD/EOP@EOP
cc: Marjorie Tarmey/WHO/EOP@EOP
Subject: Pine Ridge

One of the promising ideas to come out of the follow-up to the POTUS meeting was to help Pine Ridge with the development of a visitor's center at the south end of the Badlands National Park, which exists totally inside the res. yesterday, DOD agreed to build the necessary road to enable tourist traffic to access the center, which would be built by the Park Service. This is, of course, all federal. I asked DOD if they would train folks from the reservation in road building skills--they are getting back to me. I asked Labor if they could partner on that and make it go further. This was brought up in connection with response to the meeting, but I have talked to Lisa about it re: New Markets. We may have to go with 95% federal there--still working on some other private options with EDS and the FCC stuff. Lisa, I will have a full report on this initiative to you in 30 minutes.

JONATHAN A. KAPLAN

06/07/99 07:19:17 PM

Record Type: Record

To: Melissa G. Green/OPD/EOP@EOP

cc:

Subject: Pine Ridge

FYI

----- Forwarded by Jonathan A. Kaplan/OPD/EOP on 06/07/99 07:19 PM -----

Lynn G. Cutler
06/07/99 06:59:56 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Gene B. Sperling/OPD/EOP@EOP

cc: Jonathan A. Kaplan/OPD/EOP@EOP, Lisa Green/OPD/EOP@EOP

Subject: Pine Ridge

There was a bad tornado at Pine Ridge this week-end. I have information from Sen. Johnson's office about the damage. The Governor has asked for a Presidential declaration for the reservation, since the FEMA law does not allow the tribe (although a sovereign nation) to ask directly. There are 22 people in the hospital, one dead, some missing. 29 homes are destroyed and 56 are damaged. If, for some reason, we were not to designate this area for disaster relief, I think we have a problem going there. If we do, it does change the dynamic of the New Market visit. We should think about it--also--Gene--I am hoping you can call the CEO of Intel--Lisa should have the details from the Bureau of Indian Affairs about where they are in terms of commitment to Indian Country.

Intel - better since
it don't need
→ SOS to find it
community college to
train you people

FTC meeting with
Bill only a writer
companies

6/8/99

lost
a church

not Pine Ridge hypothesis

FEMA disaster relief - state was supposed to make a

- haven't heard of governor has requested designation
- no one has seen including senators
- FEMA prepared
- Omaha -

Trinity College
Fog Harbor

58.6% tie of hore
of hore

100% of hore
100% of hore

100% of hore
100% of hore

Lynn G. Cutler
06/09/99 02:59:09 PM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP

cc:

Subject: South Dakota Tornado

----- Forwarded by Lynn G Cutler/WHO/EOP on 06/09/99 02:56 PM -----



Kris M Balderston

06/07/99 06:53:35 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Marjorie Tarmey/WHO/EOP@EOP, Lynn G. Cutler/WHO/EOP@EOP

cc: Thurgood Marshall Jr/WHO/EOP@EOP, Sean P. O'Shea/WHO/EOP@EOP

Subject: South Dakota Tornado

Checked with FEMA on the SD tornado that hit the Pine Ridge reservation. The FEMA Regional Director is on the way to the site and will help begin the PDA's (preliminary damage assessments). Initially there is a report that 100-125 structures were damaged on the reservation. There is still some confusion on whether FEMA has actually rec'd a request for federal assistance from the Governor. They anticipate that they will receive a request in the next 24 hours.

While the tornado did create widespread damage, FEMA may give Individual Assistance to the residents due to the high poverty levels.

I will keep you posted.

Lynn G. Cutler
06/09/99 02:56:18 PM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP
cc:
Subject: Shannon County, South Dakota

----- Forwarded by Lynn G. Cutler/WHO/EOP on 06/09/99 02:55 PM -----



Kris M Balderston

06/07/99 06:56:14 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Marjorie Tarmey/WHO/EOP@EOP, Lynn G. Cutler/WHO/EOP@EOP
cc:
Subject: Shannon County, South Dakota

More on SD from FEMA

----- Forwarded by Kris M Balderston/WHO/EOP on 06/07/99 06:55 PM -----



Michael.Coen@fema.gov

06/07/99 06:28:00 PM

Record Type: Record

To: Kris M Balderston@EOP
cc:
Subject: Shannon County, South Dakota

The following is an update to the morning Situation Update. Preliminary Damage Assesments are underway, they are being conducted by FEMA Region VIII and the State of South Dakota. FEMA staff have been responding to the incident since Saturday morning. South Dakota including Shannon County continued to to receive severe weather through the weekend and through today. Damage is predominately within and on the border of the Pine Ridge

Reservation. Damages are not significant in dollars, but the human impact is high. Initial PDA's indicate 100 - 125 structures have been impacted and 40% of motor vehicles have been impacted. The effected areas are predominately at or below poverty level. FEMA staff have briefed Senator Daschle, Senator Johnson, Representative Thune and Governor Janklow. They all have toured Shannon County with FEMA. Rick Weiland, FEMA Region VIII Director will arrive in Shannon County this evening and will be in contact with state and local officials including the Pine Ridge Reservation. Harold Solway, Pine Ridge Reservation Tribal Council Leader is in constant contact FEMA and can be reached by phone 605.867.1138.

PDA's should be complete tomorrow and the Region expects to provide a recommendation to the Director by Wednesday morning. The Director expects to send a package to the President sometime on Wednesday, June 7.

Michael A. Coen, Jr.
Assistant to the Director
202.646.3923



U.S. Department of Housing
and Urban Development
Office of the Secretary
Washington, D.C. 20410

FROM: KAREN HINTON
SENIOR ADVISOR TO THE SECRETARY

PHONE: 202-708-1240

FAX: 202-401-8855

NO. PAGES WITH COVER:

DATE:

TO: Lisa Green (see p. 4 for
specific event)

We propose July 8th
for President's visit to

Pine Ridge; however,

We have developed activities

to support the trip for 6th + 7th.
Days also could be juggled,

FAX:

Two Days Activities

President Clinton's New Markets Initiative Tour

SHARED VISIONS: THE NATIVE AMERICAN HOMEOWNERSHIP AND ECONOMIC DEVELOPMENT SUMMIT II

July 6, 1999, Rapid City

Holiday Day Inn

4:30-7:00 P.M.

Cultural Opening Ceremony, New Markets Initiative Preview and

Reception: This session sets the tone for the consultation sessions, including an overview of President Clinton's New Markets Initiative. Note that all discussions and remarks will be driven through the prism of the New Markets Initiative.

- ♦ Opening ceremony
- ♦ Welcome by South Dakota Senators' Offices
- ♦ Welcome by Jackie Johnson, HUD, Native American Programs
- ♦ Welcome by Ron Allen, National Congress of American Indians, or tribal leader
- ♦ Powerpoint overview of New Markets Initiative by someone from White House or HUD (Rameriz, Apgar, Lawing, etc.)
- ♦ Overview by Jackie Johnson and maybe someone from Secretary Cuomo's Office of the consultation process to be used during the next few days and in the future

Following the welcoming remarks will be a reception. The reception will feature opportunities for networking among participants in preparation for the discussions on the following day. The reception room will be set up like a "fair" with informal areas where participants (such as private companies, federal agencies or nonprofits) can display information, offer snacks and talk to one another.

July 7, 1999, Rapid City

Convention Center

8:30 – 10:30 A.M. *Framing the Issues:* White House representative speaks, followed by Secretary Cuomo who defines the two-day agenda (New Markets, Shared Visions, Pine Ridge, etc.) and announces the tribal consultation plan. Then, the plenary session describes each of the issue

areas to be covered during the day's discussions, notes the suggestions that have been raised during the pre-Summit consultations with regard to these issues, and generally sets the tone for the consultation. **Note that tribal leaders will receive a "briefing kit" prior to arriving at the Summit which will highlight key topics on each of the issues noted below.**

- ♦ Remarks by Jackie Johnson, White House Representative, and Secretary Cuomo, followed by four presentations by American Indians:
- ♦ Powerpoint and/or slide overview of the issues, barriers and opportunities related to land use and planning (including issues on land records, timing/process of TSRs, making available planning/land use models, etc.) by American Indian from APA (hopefully from the Indigenous Planners Assoc), a tribal planner and/or someone from BIA
- ♦ Powerpoint and/or slide overview of the issues, barriers and opportunities related to creating economic opportunities (including business development, job training, business development tax credits, etc.) by tribal leader, a tribal ED office and/or maybe someone from a nonprofit like First Nations
- ♦ Powerpoint and/or slide overview of the issues, barriers and opportunities related to making housing more affordable (including new construction technologies, opportunities/restrictions on lease purchase, reducing costs of infrastructure, etc.) by someone from tribal housing organization, RHS, someone from the National Homeownership Partnership and/or HUD staff
- ♦ Powerpoint and/or slide overview of the issues, barriers and opportunities related financial leveraging (including tax credits, bonds, venture capital, credit financing etc.) by someone from Fannie Mae or private lender, tribal housing finance person, someone from Section 184 or FHA staff

10:30 – 10:45 A.M. Break

10:45 – 12:00 NOON Analyzing the Issues and Barriers to Success:

Note that we would like to have White House involvement in this session to continue discussion on New Markets. Top HUD officials will be involved as well. These facilitated break-out working group sessions allow participants to raise the issues and concerns they have regarding each of the key areas. The large break-out rooms will have working group participants seated in ½ concentric rings (so they face each other) with a panel at the open end of the ring consisting of an expert HUD

staff member, a tribal/THA leader with expertise in the given area, and a subject matter expert from another federal agency, a nonprofit or a private entity. One of these panelists will be the facilitator, soliciting feedback on barriers and issues from the group. An ICF scribe will take complete notes. Another ICF staff member will summarize comments as they are given on a projected powerpoint slide. The four break-out topics to cover:

- ♦ Land use and planning
- ♦ Creating economic opportunities
- ♦ Making housing more affordable
- ♦ Financial leveraging

12:00 – 1:00 P.M. Luncheon with Speaker: During the lunch, participants will be able to sit with others interested in their same topic areas. HUD and ICF will attempt to seat one staff person per table in order to start and facilitate the lunchtime networking.

We would like to have a Member of Congress as speaker.

1:00–5:00 P.M. Solutions, Successes and Recommendations (note: there would be a break from 3:00 – 3:15 P.M.): These facilitated break-out working group sessions will allow participants to suggest specific ways to overcome the barriers identified in the previous break-out session. The large break-out rooms will have participants seated in ½ concentric rings (so they face each other) with the same panel at the open end of the ring as before lunch. The panel will begin the discussion by summarizing the issues raised previously and beginning a discussion of specific ways to overcome those issues. The break-outs will also discuss current solutions and successes that tribes have had in overcoming these issues. The intent of these sessions is to come up with a list of specific recommendations from participants. An ICF scribe will take complete notes. Another ICF staff member will summarize comments as they are given on a projected powerpoint slide. **Note that we would like to have as much private sector involvement in this session as possible and would work with White House to ensure they have a role.** The four break-out topics to cover:

- ♦ Land use and planning
- ♦ Creating economic opportunities
- ♦ Making housing more affordable
- ♦ Financial leveraging

July 8, 1999, Pine Ridge

7:00 A.M. **Departure from Rapid City:** Breakfast -- buffet at hotel or bagged on bus

7-9 A.M. **Bus Activities:**

Roll-Call/Introductions
 Introductions by cultural host from Pine Ridge Reservation
 Overview of day
 Brief history of tribe/region

NOTE: All outdoor activities on reservation will take place under a tent if it rains. If downpour, activities can move inside to Pine Ridge High School gym or Red Cloud gym.

9-9:30 A.M. **Welcome Ceremony, Pine Ridge High School Gym:**

Opening Prayer/Song by Tribal Elders
 Welcome by Tribal President Harold Salway
 Welcome by Oglala District Chair or Chairs

9:30-Noon **Presentation of Working Group Recommendations, Pine Ridge High School Gym:** This plenary session will enable each of the working groups to present both the issues that they raised and their list of recommendations to the entire Summit and to Secretary Cuomo and Jackie Johnson. Summit participants could then add to their list or ask questions. In order to do this, each working group will elect two to three spokespeople (alternately the spokespeople could be the pre-selected working group panelists). These spokespeople will present the group information to the plenary and then questions/ideas from the floor will be encouraged. On the stage with the spokespeople will Secretary Cuomo, Jackie Johnson, White House Representatives, and other dignitaries.

12:00-1:00 P.M. **Lunch at Pine Ridge High School**

1:00-1:30 P.M. **Depart for New Hospital Build Site**

1:30-4:00 P.M. Principal Event/Possible Activities:

New Hospital Build Site

Five Homes As BackDrop On Grassy, Rolling Hillside; Other Construction Within Eyesight

See attached for more details

Horse Processional

Ceremony welcome by Oglala Sioux tribe & other tribes in area

Home Construction/Home Dedication

President Clinton could symbolically complete one of five homes nearby – drive the last nail in the deck, for example – and then participate in a spiritual ceremony, dedicating the homes with the tribal families who are purchasing them.

Gift Presentation

Gifts could be exchanged between tribal leaders and the President and between the President and the tribal families purchasing homes.

Corporate & Government Announcements

President, with corporate representative and government officials, could possibly announce the following, among others we are working on:

Manufacturing Housing Factory On Reservation (s)
Champion or Fleetwood Manufacturing Company

Steel Framing House Facility On Reservation (s)
North American Steel Framing Alliance

Steel Framing Job Training Programs On Reservation (s)
North American Steel Framing Alliance

Additional Job Training Programs
Carrier Company
Kohler

Targeted Economic Development Loans By Federal Home Loan Banks For All Tribes
Federal Housing Finance Board
12 Member Banks

Lending Targets By Banks For Reservations
Norwest
Countrywide
Chase

Low-Interest Rate Home Loans For Tribal Members
PMI, Inc.
GE Capitol Mortgage

E-Commerce Site Development For Tribes
America Online
Gateway

PATH Demonstration

The corporate announcements could take place on a stage, next to a home, with housing technologies displayed. For example, a light-weight brick (a new housing technology) could be displayed. The technologies could be showcased prior to or after the announcements.

Empowerment Zone Signing - USDA event

Roundtable Discussion

If desired, a roundtable discussion with tribal leaders from across the country and corporate representatives could take place at another site nearby -- the Pine Ridge High School or to Red Cloud Mission School.

4:00-4:30 P.M. *Depart for Red Cloud*

4:30-7:30 P.M. *Cultural Activities/Dinner (see attached)*

Activities will include cultural demonstrations, including arts and crafts, story telling, small music performances, small discussions on the cultural significance of Indian housing and visits to the Red Cloud Heritage Center.

Dinner may include speakers from nonprofit and its partners -- the organizations involved in Pine Ridge (including tribe, nonprofit, Norwest, HUD, USDA, Navy, etc.) discuss how they came together to conceptualize the project. Dinner to be held either at grass area in front of church or under tents on back fields at Red Cloud.

Reservation Activities

President Clinton's New Markets Initiative Tour

SHARED VISIONS: THE NATIVE AMERICAN HOMEOWNERSHIP AND ECONOMIC DEVELOPMENT SUMMIT II

New Hospital Site – grassy, rolling hill; 5 homes in immediate background (if rains, tent)

July 8th

1:30-4:00 P.M.

Recommended Options

Horse Processional

Before the beginning of a traditional powwow, tribal leaders dressed in appropriate regalia ride on horseback in a processional onto the powwow grounds. This type of processional could be replicated for the President's visit. The horses and tribal leaders could move onto the New Hospital site, prior to the President's arrival on stage. For obvious reasons, horses can be tricky. If done appropriately, the processional will make a powerful visual statement.

Home Construction/Dedication

The President and other VIPs could work on the home closest to the stage and/or dedicate the completion of the home. Both is possible. The President could put the finishing touches on a deck – hammer the last nail – or we could arrange for him and others to work on the deck as long as desired.

Conference participants could gather on the build site to observe the home dedication ceremony. This ceremony involves a spiritual leader and drum group who recognize and honor the tribal family who will live in the home. The use of burning sage or sweetgrass by the spiritual elder is central to the dedication ceremony. Both sage and sweetgrass symbolize the Spirits blessing on a family's dwelling. Dignitaries and community members bow their heads while a Lakota prayer is read. The President could reference the significance of these symbols as a sign of respect and knowledge of the Lakota culture, and he could present a gift to tribal families, who are purchasing homes as a result of the Partnership development. One possible gift is a plaque with an inscribed Oglala Sioux poem suitable for wall hanging.

Gift Presentation

In addition to the gifts for the home buyers, President Clinton will need to present gifts to tribal leaders and tribal elders before or after his overall remarks. One recommendation is the silver crowned cane. This cane could be presented to all tribal presidents in attendance, in addition to tribal leaders and elders on the Pine Ridge Indian Reservation.

In 1863, President Lincoln ordered canes inscribed with the Pueblo name and his name as gifts for Pueblo governors, extending continued authority for the Pueblo form of government. Like the American symbol of justice represented by the blindfolded lady holding a scale, the canes given to Pueblo governors are symbols of justice, leadership, and sovereignty.

Franciscan priests apparently originated the canes, using the following quote from Exodus, Chapter 4, Verse 17: "The cane and staff to be their comfort and strength, and their token against all enemies."

We would need to vet the cane as a possible gift with a few tribes, and we would need to locate a sponsor to order and purchase the canes.

The Oglala Sioux tribe will present the President and other dignitaries with gifts.

Remarks/Announcements

We will need to develop a speakers' program for the main announcement/remarks. Speakers could include South Dakota Senators, other Members of Congress, Secretaries Cuomo and Glickman, Tribal Leaders, from Pine Ridge and nationally, as well as the appropriate corporate representatives. Announcements are listed on the attached proposed schedule.

PATH Demonstration

Prior to or after the remarks/announcements, the President could participate in a PATH demonstration — Partnership for Advancing Technology in Housing (PATH). President Clinton introduced PATH to the public on May 4th, 1998 in the Los Angeles area, using a PATH demonstration stage similar to the one we propose for the reservation.

The PATH demonstration stage will be used as the main stage for President Clinton to address the Summit participants. The PATH demonstration will include technologies present in a number of homes completed, under construction, or to be constructed on the reservation by the Oglala Sioux Tribe Partnership for Housing, Inc., the nonprofit recently established with a \$2 million HUD grant. Oglala Sioux tribal families are purchasing the homes. The demonstration will contain selections of full scale samples of selected technologies and concept displays for each segment.

We could invite home improvement expert Bob Vila to lead the demonstration with President Clinton. They could sit on bar stools and discuss the technology – as they did in the Los Angeles event. Vila will direct attention to key items/concepts in different areas:

- Items not easily seen in the new homes will be shown first with a description of their energy/durability/performance contribution. Examples include energy saving items and appliances, interlocking shingles, advanced framing and innovative, time saving products (pre-finished drywall corners). These products are especially relevant to housing construction in South Dakota, given its cold weather, strong winds, and remoteness.
- Items used in subsequent construction phases will be described next. These could include straw bale walls, structural insulated panels, insulated concrete form systems, solar shingles, light-weight bricks, steel framing, and advanced mechanical and ventilation equipment. The technologies/concepts for each phase will be selected for interest, visual impact and other criteria.

The media and public would be invited to tour the display when presenter security allows.

The PATH Demonstration/main stage could be located in proximity to a selected Partnership home either under construction or completed to produce great impact. The New Hospital site, the potential event location, has five home buyers selecting this location. Another four homes will be completed or under construction on the Old Golf Course site, next to New Hospital. The audience will be able to see the four homes from the proposed event site. Both the New Hospital and Old Golf Course sites are rolling, grassy hills. The town of Pine Ridge and other housing can be seen from the site. Some of the homes driving into the site are in poor condition.

EZ Announcement – USDA event.

Roundtable Discussion

If the President wanted to conduct a roundtable discussion with tribal leaders and corporate representatives, it could take place in the gym of the Pine Ridge High School or the Red Cloud Mission School. It would take about 15 minutes to move participants from the New Hospital site to the high school; 20-25 minutes to Red Cloud.

Cultural Program On Pine Ridge Indian Reservation

President Clinton's New Markets Initiative Tour

Shared Visions: Native American Homeownership and Economic Development Summit II

Red Cloud Mission School, behind church on grassy field (if raining, under tent or in gym)

July 8th

4:30-7:30 P.M.

Tribes

The cultural program will feature dancing, story telling, arts and crafts, and language by a variety of tribes from across the country. Five-hundred and fifty tribes exist in the United States, and all have different and unique cultures and traditions. We propose to feature the following tribes:

Great Plains

Who: Pine Ridge Oglala Sioux, Nine Sioux tribes and other plains tribes

Why: They can draw from many people on the reservation and the local area. Many tribal members will be able to demonstrate powwow style dancing and other types of cultural activities.

Southeast Coast

Who: Seminole Tribe

Why: This tribe has a wide variety of cultural activities they could present at the Summit and would represent Southeast Coast tribal traditions.

Southwest

Who: Navajo, Hopi and Pueblos

Why: These tribes have a wide variety of dances, arts and crafts, elaborate designs in their art work and will have large representation at the conference.

Alaska

Who: Tlingit, Haida, Tsimshian, Eskimo and Aleuts

Why: Many Alaska Natives perform traditional Northwest Coastal Potlatch style dances in Northwest Coastal regalia. These groups perform in both traditional gatherings like potlatches and powwows and for entertainment at such events as the museum openings and conferences. Eskimos have elaborate dances with masks as well.

Program

4:30-6:00 P.M.

Opening Prayer/Song

Father Peter Klink

Tribal Leader

Welcome

Master of Ceremonies: To be determined

Corporate Sponsors?

Dances and Storytelling (90 minutes)

Dances, all tribes listed above:

Grand Entry

Men's Fancy Dance

Women's Fancy Dance/Shawl Dance

Grass Dancers (men)

Jingle Dance (women)

Women's Traditional

Men's Traditional

Hoop Dancing

Two-step
Round Dance

Storytelling

Oglala Lakota Sioux
Alaska Native
Navajo/Hopi
Yakima

6:00-7:30 P.M

Dinner/Arts & Crafts & Other Cultural Activities

Someone invites everyone to dine either under tents or in Red Cloud gym. Cultural activities listed below will continue, and people can observe as they eat or after they finish their meal:

Story telling
Arts and crafts demonstrations
Native language demonstrations
Explanation of the meaning of housing and its relationship to the land
Visit the Red Cloud Heritage Center

Lynn G. Cutler
06/07/99 07:01:26 PM

Record Type: Record

To: Gene B. Sperling/OPD/EOP@EOP, Jonathan A. Kaplan/OPD/EOP@EOP, Lisa Green/OPD/EOP@EOP
cc:
Subject: South Dakota Tornado

update from Kris.

----- Forwarded by Lynn G. Cutler/WHO/EOP on 06/07/99 07:00 PM -----



Kris M Balderston

06/07/99 06:53:35 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Marjorie Tarmey/WHO/EOP@EOP, Lynn G. Cutler/WHO/EOP@EOP
cc: Thurgood Marshall Jr/WHO/EOP@EOP, Sean P. O'Shea/WHO/EOP@EOP
Subject: South Dakota Tornado

Checked with FEMA on the SD tornado that hit the Pine Ridge reservation. The FEMA Regional Director is on the way to the site and will help begin the PDA's (preliminary damage assessments). Initially there is a report that 100-125 structures were damaged on the reservation. There is still some confusion on whether FEMA has actually rec'd a request for federal assistance from the Governor. They anticipate that they will receive a request in the next 24 hours.

While the tornado did create widespread damage, FEMA may give Individual Assistance to the residents due to the high poverty levels.

I will keep you posted.

SBIC Program Licensees --- June 9, 1998 - South Dakota

Bluestem Capital
Partners II, L.P.
Steve Kirby and Paul Schock, Managers
122 South Phillips Avenue
Suite 300
Sioux Falls, SD 57104
ph: (605)331-0091 FAX: (605)334-1218

Preferred Investment Size:
Investment Policy:
Investment Type:
Industry Preference:
Geographic Preference:

4. **PINE RIDGE, SD: Private Sector Investment in Native American Communities**

Advantages

- This community is the first EZ on a reservation.
- A \$2 million investment Rural Initiatives Grant has been made to encourage mortgage lending and financial assistance for housing construction.
- A \$8.6 million NAHASDA grant is in place for housing.
- Norwest Mortgage is making about \$1.4 million in loans has provided mortgage counseling to families.

Potential Announcements and Site Visits

- Fannie Mae is working on a significant commitment that Sen. Daschle would participate in. According to recent discussions with a Fannie Mae Senior VP assigned to work with us by Frank Raines, the investment plan will involve a \$400 million commitment to the area as well as the opening of a new Partnership Office (which in addition to being responsible housing mortgage efforts will also help to coordinate equity investments from the American Communities Fund)
- Countrywide Mortgage is ready to announce a mortgage-lending program on another reservation.
- The Mortgage Bankers Association of America and the Federal Housing Finance Board have committed to bring other lenders interested in reservation-based mortgages to the table.
- Motorola and AT&T have expressed interest in Pine Ridge. An infrastructure investment announcement could be coordinated with the release of the Commerce report about the dearth of telecommunications access on reservations. (We are expecting more information from HUD on this investment by the end of this week).
- A HUD conference on economic development will draw more than 500 tribal leaders from across the country.
- The President could announce the establishment of the Board of Directors for the first-ever Empowerment Zone on an Indian Reservation.

New Market Characteristics

- Pine Ridge is very representative of the distressed conditions on reservations today.
- 60% of the residents earn \$15,000 or less and unemployment is very high.

Disadvantages

- There are few non-housing related announcements that can be made.

be aggressive with what it is possible

Lynn G. Cutler
06/07/99 06:59:56 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Gene B. Sperling/OPD/EOP@EOP
cc: Jonathan A. Kaplan/OPD/EOP@EOP, Lisa Green/OPD/EOP@EOP
Subject: Pine Ridge

There was a bad tornado at Pine Ridge this week-end. I have information from Sen. Johnson's office about the damage. The Governor has asked for a Presidential declaration for the reservation, since the FEMA law does not allow the tribe (although a sovereign nation) to ask directly. There are 22 people in the hospital, one dead, some missing. 29 homes are destroyed and 56 are damaged. If, for some reason, we were not to designate this area for disaster relief, I think we have a problem going there. If we do, it does change the dynamic of the New Market visit. We should think about it--also--Gene--I am hoping you can call the CEO of Intel--Lisa should have the details from the Bureau of Indian Affairs about where they are in terms of commitment to Indian Country.

1. **Pine Ridge, South Dakota** (see pages 10,11)

- **FOCUS: Private Sector Investment in Poor Native American Communities and Private Sector Investment in Housing**
- Pine Ridge is very representative of the distressed conditions on reservations today.
- This community is the first EZ on a reservation.
- A \$2 million investment Rural Initiatives Grant has been made to encourage mortgage lending and financial assistance for housing construction.
- A \$8.6 million NAHASDA grant is in place for housing.
- Norwest Mortgage is making about \$1.4 million in loans has provided mortgage counseling to families.

Potential Deliverables:

- Fannie Mae is working on a significant commitment which Sen. Daschle would participate in.
- Countrywide Mortgage is ready to announce a mortgage lending program on another reservation.
- The Mortgage Bankers Association of America and the Federal Housing Finance Board have committed to bring other lenders interested in reservation-based mortgages to the table.
- Motorola and AT&T have expressed interest in Pine Ridge. An infrastructure investment announcement could be coordinated with the release of the Commerce report about the dearth of telecommunications access on reservations.
- A HUD conference on economic development will draw more than 500 tribal leaders from across the country.

2. **Kentucky Highlands, Kentucky** (see pages 1-3, 17,21,22,28-30)

- **FOCUS: Investment in Appalachia and Rural New Markets**
- **This community is an EZ located in Appalachia.**
- Kentucky Highlands Investment Corporation (KHIC) is the lead entity for the EZ and is a certified CDFI, SBIC, SBA Micro-lender, and USDA Guaranty Lender. KHIC has invested \$50 million in over 140 enterprises that employ 1,285 employees. Mid-South Electric, Inc. is a small company funded by KHIC, which has grown to 800 employees and is now completing a \$5 million expansion that will add 100-150 employees.
- Kentucky's Governor Patton has been very supportive of the Appalachian Regional Commission Entrepreneurship Initiative and of the New Markets Initiative.
- The Appalachian Regional Commission has funded training for the Women's Initiative Networking Groups, Inc. and provided capital to create a Strategic Capital Fund managed by a non-profit, Mountain Association for Community Economic Development (MACED).
- Mountain Ventures (an SBIC) and KHIC financed Sports Products, Inc., a small business that manufactures sports gear for children. The funds were raised in part

To: Lisa Green

From: Shannon O'Loughlin, intern for Lynn G. Cutler, Senior Advisor to the Chief of Staff for Indian Affairs

Date: June 9, 1999

Re: Proposal from Mike Anderson, Deputy Assistant Secretary for Indian Affairs, Bureau of Indian Affairs, Department of the Interior

**BUREAU OF INDIAN AFFAIRS
NEW MARKETS PROPOSAL**

WHITE RIVER VISITORS CENTER AND ROAD CONSTRUCTION

The White River Visitor Center on the South Unit of Badlands National Park needs replacing. It is currently housed in a trailer. A new visitors center and gravel resurfacing of its connecting road route would link the center to major tourism corridors, linking Mount Rushmore and Wind Cave National Park.

The process of gravel resurfacing is generally the first step in making a road an all-weather road and is a necessary step in any future or concurrent paving operations. BIA Route 2 is a gravel road in dire need of gravel resurfacing (and a paved surface if there is anticipated increased traffic). This gravel resurfacing is programmed for FY 2002 as part of a 90 mile gravel resurfacing project. The geometric design of the BIA 2 portion is fairly good from BIA 27 to BIA 41 which is about 21 miles with a width of 32 feet. There are about 7 miles of BIA 2 from the west reservation line to BIA 41 which is narrower. Paving the 28 miles could cost somewhere from \$11-15 million which is 3 to 4 years of funding for the Oglala Sioux Tribe (preliminary cost range).

With the right cooperation among several agencies, this could be a great project. With the right emphasis by the Area office and the Agency, the Tribe might be inclined to re-prioritize this project to this year. Some cost cutting measures might include project design and monitoring by the Federal Highway Administration, some construction (readiness training) by the Defense Department, and cost sharing with the National Park Service (BIA Route 2 and any Park roads are considered Indian Reservation Roads).

At this time, there is a commitment from Len Richeson, Department of Defense, to build the road. The Department of the Interior has money now to begin the studies needed for the engineering. Currently, the Northern visitors center, located on off-reservation land, annually brings in \$1 million. With the cooperation of the Park Service in building the South Visitors Center, along with DOD's commitment to build the road, Pine Ridge will have some long term benefits.

This project is set for gravel resurfacing in FY2002. It can be moved up with tribal concurrence and commitment of dollars (outside the IRR program). If there is a commitment on pursuing this project, the Area roads engineer feels he can begin working on the basic engineering, working with the Tribe on planning, some archaeology work (needed on west end)

and some preliminary survey work. The total estimate of between \$25k to \$50k in this FY for this preliminary work would be available.

Lynn G. Cutler
06/10/99 06:19:13 PM

Record Type: Record

To: Maria Echaveste/WHO/EOP@EOP, Marjorie Tarmey/WHO/EOP@EOP, Jonathan A. Kaplan/OPD/EOP@EOP, Lisa Green/OPD/EOP@EOP

cc:

Subject: Re: Tribal Welfare to Work group

these are some of the proposals put on the table by the Interagency group as response to the POTUS meeting with Dakota tribes. We are also looking at them through the New Markets prism.

----- Forwarded by Lynn G. Cutler/WHO/EOP on 06/10/99 06:17 PM -----



Mary L. Smith
06/10/99 04:40:42 PM

Record Type: Record

To: Lynn G. Cutler/WHO/EOP@EOP

cc: Andrea Kane/OPD/EOP@EOP

bcc:

Subject: Re: Tribal Welfare to Work group 

In addition to discussing specific welfare to work issues at tomorrow's meeting, we thought we would also discussing job training possibilities, particularly the ones that came up in the meeting you held on Tuesday. Let me know if I have missed any of the job training issues. These are the ones I have:

Job Training Initiatives

- New Visitor Center in Badlands National Park in South Dakota. The Department of the Interior is working on replacing the White River Visitor Center on the South Unit of Badlands National Park in South Dakota. The current visitor center is housed in a trailer. This new visitors center could serve as a link between Mount Rushmore and Wind Cave National Park. In addition to replacing the visitors center, Interior is exploring partnering with the Departments of Labor, Defense, and Transportation to help build and repair roads leading to this visitor center. Finally, these agencies are also looking into providing job training to the Tribe in the area of construction not only to help with the visitors center and roads but also to build capacity over the long term.

- Under HUD's Economic Development and Self-Sufficiency Program, the tribal college on the Pine Ridge Reservation in South Dakota, the Oglala Lakota College, has applied for a grant. The grant will fund, in part, job training in the construction industry.
- Information Technology Government Contracting Opportunities. IHS (Leo Nolan) has mentioned that we should work to increase the participation of Native American firms as subcontractors under the Small Business Administration's 8(a) program, particularly in the information technology (IT) area. One firm that is helping Native American firms partner with non-Native firms to receive government contracting opportunities is the Native American Marketing and Development Corporation.

The advantage of promoting IT contracting opportunities overcomes at least two hurdles that have hindered economic development in Indian country in the past. First, the geographic remoteness of many reservations and Alaska Native villages is not as much of a factor as it is in other industries, such as the manufacturing and service industries. Because the product is "information" which is transmitted electronically, Native Americans are able to work productively with the end user, who could be located thousands of miles away. In addition, because the IT industry offers a full range of jobs from entry-level positions such as data entry to more advanced jobs like computer programming, the concerns of lack of skills and lack of upward mobility are minimized.

- Air Force Contracting Opportunities. DoD is also working to increase contracting opportunities for Native American firms. The Air Force has launched the Air Force Montana/Wyoming Small Business Native American Initiative, a joint effort with the Native American Development Corporation (NADC) of Montana and Wyoming, aimed at increasing use of Native American firms in Air Force contract awards. This project has an initial goal of awarding \$50 million in contracts for FY99 in Montana and Wyoming. In subsequent years, the Air Force hopes to expand this initiative to other areas. On January 13, 1999, the Air Force awarded the first contract under this initiative to S&K Electronics, Inc., a tribally-owned firm located in Ronan, Montana, estimated in the amount of \$45 million over 5 years. This contract is for technical order support for digitization and sustainment of F-15 foreign military sale country standard technical orders.

Andrea Kane

Andrea Kane	06/08/99 07:30:55 PM
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Record Type: Record

To: See the distribution list at the bottom of this message
 cc: Cynthia A. Rice/OPD/EOP@EOP, Eugenia Chough/OPD/EOP@EOP
 Subject: Tribal Welfare to Work group

As most of you know, Mary Smith and I are convening a subgroup of the DPC working group on American

Indians and Alaska Natives that will focus on welfare reform and welfare to work issues. The group will serve as an interagency forum to coordinate existing initiatives and identify future initiatives. We would also like to make sure key issues related to job training are also addressed in this group. The first meeting of the group will take place on Friday, June 11 from 10 - 11:30 in the Jackson Room at the White House Conference Center (726 Jackson Place). No clearance is required. If we've left off key people in your agency, please pass this invite along to them. In general, we've tried to include both the agency's welfare reform/welfare to work contact and the person who focuses on tribal issues.

Lynn Jennings - please forward this to James DeLuca; Linda Lawson - please forward to Francine Shaw-Whitson. I don't have their emails yet. We'll also be inviting DOD and IHS representatives who are working on job training/employment initiatives that have been described at White House interagency meetings on May 24th and June 8th.

Message Sent To:

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ICC

Lisa Green

INDIAN COUNTRY AND LOCAL DELIVERABLES

A. Major Deliverables for All of Indian Country:

1) Telecommunications Training

At the request of the FCC, the United States Telecommunications Training Institute (USTTI), a non-profit joint venture between leading U.S. communications corporations and the federal government will, on an individual voluntary corporate basis, provide training support for Native Americans to gain the expertise to enter the dynamic U.S. telecom marketplace. USTTI provides training advice and assistance through a highly effective industry-government training outreach for communications officials and entrepreneurs from the developing world.

During the past 17 years, the USTTI has provided its diverse tuition free communications training to more than 5,500 women and men who are working to bring modern communications to their countrymen in 159 developing countries.

2) Regulatory Solutions for Underserved and Unserved Areas

Informed by the field hearings, the Commission in August will announce regulatory solutions and begin a rulemaking proceeding to improve universal service support and to provide regulatory assistance for telecommunications in insular and unserved areas, including Native American reservations.

The August initiative complements already-established programs to serve at-risk communities, including tribal reservations:

Lifeline/Linkup programs help low-income residents receive basic telephone service;

E-rate universal service program -- funded this year at the maximum \$2.25 billion -- has already helped 38 million children in over 80,000 schools and libraries in the country's poorest areas acquire modern telecommunications services; and

Telemedicine program -- funded this year at \$3 million -- supports the costs of providing advanced telecommunication links for rural health care.

3) Availability of New Spectrum

The FCC is working to secure a spectrum sharing arrangement with the Department of Defense that will allow underserved and unserved reservations to benefit from wireless telecommunications services. The particular spectrum at issue (3400-3650 MHz) is already used in different parts of the world for wireless phone service, so the technology and equipment (including phones) is available for immediate use by Native Americans.

B. Major Local Deliverables:

**** These are all efforts underway and not yet final.**

1) Information on FCC Programs for Low-Income Residents

Informational mailing and public outreach concerning FCC programs, including:

Lifeline/Linkup programs help low-income residents receive basic telephone service;

E-rate universal service program -- funded this year at the maximum \$2.25 billion -- has already helped 38 million children in over 80,000 schools and libraries in the country's poorest areas acquire modern

telecommunications services; and

Telemedicine program -- funded this year at \$3 million -- supports the costs of providing advanced telecommunication links for rural health care.

2) Public Safety Communications

The FCC is working with the NTIA to take advantage of an existing grant to attach antennas to existing telecommunications towers. DOJ has grant money to help fund public safety improvements.

3) Lucent Technologies Venture

A new partnership will provide wireless services to underserved and unserved areas of the reservation.

4) CTIA Donation of Equipment / Services

CTIA may agree to donate equipment and services to fill in the gaps in telecommunications services on the Pine Ridge reservation.

Community Development Financial Institutions Fund
U.S. Department of the Treasury
601 Thirteenth Street, NW, Suite 200-South
Washington, DC 20005
Tel: (202) 622-8662 Fax: (202) 622-7754

Please Deliver ASAP!

Fax

To: Lisa Green & Laura Graham

From: Bill Luecht, External Affairs Office

Fax: 456-2223 & 456-6208

Pages: 5, including cover sheet

CC: Michael Barr @ 2-4774

Date: 06/29/99

Information from Kentucky Highlands regarding Kentucky Woodcrafts and KHIC's impact on Jackson County.



KENTUCKY HIGHLANDS INVESTMENT CORPORATION

Facsimile Transmittal

To: Mr. Bill Luecht
Fax: 202-622-9102
Phone: 202-622-80472
Pages: 4, including cover page
Date: June 29, 1999

Bill,

Following is data that relates to Kentucky Woodcrafts and to Jackson County as a whole regarding the investments that Kentucky Highlands Investment Corporation has in Jackson County.

The total payroll and the total investment is pretty impressive considering the size of the county and its population of 16,000 people. In other words Kentucky Highlands has had a significant impact on Jackson County and the City of McKee.

Reply Requested : _

From the desk of....

Ray Moncrief
Executive Vice President
and Chief Operating Officer
P.O. Box 1738
London, KY 40743
1-606-864-5175
1-800-864-5194
lmoncrief@khic.org

KENTUCKY WOODCRAFTS CORPORATION

HISTORY

Kentucky Woodcrafts was started in 1973 by the Christian Appalachian Project as a job creating activity, in Gray Hawk, Kentucky, producing furniture. In 1974-75 it came in contact with Lexington Trophy Company and began making award plaques along with furniture. Tony Licata, a college student, began working for CAP in the summers through a church affiliation. He graduated from Lehigh University in 1976. Christian Appalachian Project had decided to close the business, and Mr. Licata bought the company. In 1978 he applied for and received a loan from Kentucky Highlands Investment Corporation. At that time Kentucky Highlands conducted entrepreneurial weekends, designed to assess entrepreneurial ability. Mr. Licata attended these workshops and passed the assessment. In 1979 Kentucky Highlands purchased an equity interest in the company. In 1981, Kentucky Highlands built the present 10,000 square foot facility in McKee, Kentucky industrial park. In 1982, Mr. Licata wanted out of the company, and Kentucky Highlands purchased his interest. At that time there were 8 or 10 employees. Steve Meng operated the company part time in addition to working at Possum Trot Corporation located in the same industrial park.

In 1987 Steve Meng and Kentucky Highlands combined Architectural Caseworks and Kentucky Woodcrafts to form Casecraft Corporation. Kentucky Woodcrafts continued to manufacture awards products and developed a line of desk accessories and gift boxes. KWC also manufactures display products for retail chains. All of the company's products are solid hardwood, principally walnut with some oak and some mahogany. These are all high quality products. The company is also producing furniture components.

Six years ago, Mr. Scott Roaden was made president and general manager of the company. There are 32 employees. Kentucky Woodcrafts is a division of Casecraft Corporation.

To complement the products produced at Casecraft Corporation, located in Manchester, Clay County, Kentucky, Kentucky Woodcrafts produces components for the retail display industry. Casecraft Corporation is starting a metal fabrication plant in Gray Hawk, Kentucky to provide parts for Casecraft Corporation. Casecraft employs a total of 152 area residents.

KENTUCKY HIGHLANDS INVESTMENT CORPORATION

INVESTMENTS IN JACKSON COUNTY

Company	Amount	Type of Investment	Estimated Payroll
Mid-South Electrics, Inc. Annville, Kentucky	\$1,725,000 \$4,000,000	Debt B& I Loan Guaranty	\$14,862,000
Phillips Diversified, Inc. Annville, Kentucky	\$ 550,000	Debt	\$802,000
JCR Industries, Inc. Annville, Kentucky	\$ 650,000 \$ 405,000	Debt Operating Line	\$543,000
Image Entry, Inc. Annville, Kentucky	\$ 20,000	Debt	\$550,000
Specialty Defense Systems, Inc. McKee, Kentucky	\$1,945,000	Debt	\$1,817,000
Kentucky Woodcrafts, Inc. McKee, Kentucky	\$ 235,000 \$ 115,000 \$ 850,000	Equity Debt Operating Line	\$750,000
Central Appalachian Peoples Federal Credit Union McKee, Kentucky	\$ 190,000 \$ 100,000	Operating/Equity Secondary Market Loan	\$45,000
JC Tec, Inc. Sand Gap, Kentucky	\$ 100,000	Debt	\$70,000
Flat Rock Furniture, Inc. Tyner, Kentucky	\$ 100,000 \$ 300,000	Debt Operating Line	\$255,000
Alternative Crop Loans (26 Total)	\$ 62,500	Debt	
Farm Production Loans (3 Total)	\$ 24,775	Debt	
Total KHIC Investment in Jackson County			\$11,572,275
Total Estimated Payroll			\$19,694,000

KENTUCKY HIGHLANDS INVESTMENT CORPORATION

p.o. box 1738
london, kentucky
40743-1738
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e-mail.khicnet@khic.org

FAX MEMO

URGENT

To: Scott Roaden
From: Stephen Taylor
Date: 29 June 1999
RE: Statistics for proposed presidential visit
Pages: 1
Fax: 207-8047

Scott:

Please fill in the blanks with the correct information and fax this sheet back to me no later than 10:30 am today. All information refers to KWC employees only. Thanks for your quick and thorough response.

1. Total number of employees at KWC this month 41
2. Total number of employees that live in McKee City limits 0
3. Total number of employees that live in Jackson County 41
4. Total average annual payroll \$923,000 - 1998
5. Estimate of KWC's wages that stay in the local economy (Jackson County) 90-100%
6. Any other specific information you can think of that shows the positive impact of KWC's presence in McKee/ Jackson County.
 - Only company besides Brewer Truss, that is located in Jackson Co. and majority owner lives in the County.
 - KWC president spends 25% of his time in EE efforts, oversight
 - KWC working with Trade Adjustment Act to offset NAFTA. Was invited as a participant in ARC's Appalachia North campaign - exports to Canada.
 - Hires people from all parts of Jackson County. Works 4-10 hour days to allow 1 free day for personal affairs. Offers flex time to accommodate families.
 - Is a shadowing partner w/ CAP for Welfare to Work Transitioning efforts.
 - Scott is member of Secondary Wood Advisory Council for Eastern part of KY to help set state policy regarding secondary wood industry

**FannieMae****FAX TRANSMITTAL**Date **6/21/99**

To

Lisa Green

Fax Number

456-2223

Telephone Number

Number of Pages **2**

(Includes this cover sheet)

From (Name and Title):

**Phillip Weber, Senior Vice President
Regional Management & Housing Partnerships****Telephone Number: (202) 752-2256****Fax Number: (202) 752-2829**

If this transmission is incomplete, please call our office immediately

Message:

Per our discussion.

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Thank you

Possible Announceables at Pine Ridge, SD July Event

Fannie Mae will open a South Dakota Partnership Office in 1999 and commit to a five-year investment plan. Specific investments to be announced include the following items.

- **"House South Dakota"** is a five-year, \$400 million investment plan to finance affordable housing for 5,000 families throughout the state. The investment plan is a comprehensive strategy to assist the state in addressing its housing needs by expanding the lenders' capacity for single-family, rural, multifamily, and new construction lending.
- A **Fannie Mae Partnership Office** will be opened in Sioux Falls by October 1. The staff will work with local and statewide partners to determine and serve the housing needs of families and individuals. Lenders, builders, Realtors, government officials, housing leaders, and nonprofit housing organizations will be involved in this effort.
- Specific housing needs Fannie Mae plans to address with its partners include:
 - **Low down-payment mortgage products** - Fannie Mae has a variety of low-down payment products, such as Community Home Buyers Program and Flexible 97 that will be available in South Dakota.
 - **Home Rehabilitation** -- Fannie Mae will make available its suite of HomeStyle mortgage products through local lenders to address the age and condition of the state's rural and urban housing stock.
 - **Senior citizens'** housing needs will be addressed through Fannie Mae's reverse mortgage products offered by local lenders. Fannie Mae's Home Keeper and HUD's Home Equity Conversion Mortgage (HECM) will allow senior homeowners to convert the equity in their homes into tax-free cash flow.
- A **Partnership** with the **South Dakota Housing Development Authority's** mortgage revenue bond program will assist qualifying, first-time home buyers with a below market interest rate. Fannie Mae purchased \$35 million in mortgage revenue bonds from the Authority's recent \$70 million tax-exempt bond issue.

Pine Ridge/Native American Announceables

- **\$2 million** of the Fannie Mae/South Dakota Housing Development Authority's mortgage revenue bond program (see above) will be set-aside exclusively for Pine Ridge residents to purchase homes at below-market interest rates.
- A **\$1 million Tri-party Agreement** among Fannie Mae, the Ogalala Sioux, and Norwest Mortgage that will enable tribal members to purchase homes on trust land.
- Fannie Mae commits to invest up to **\$3 million** over the next five years through its American Communities Fund to increase the availability of housing at Pine Ridge.
- Fannie Mae agrees to continue to purchase mortgages under our **Native American Housing Loan Guarantee Program** (HUD Section 184 loans). Fannie Mae currently hold 70% of all HUD Section 184 loans in South Dakota.