Withdrawal/Redaction Sheet
Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. itinerary	Itinerary for April 14-15 2000; RE: personal info [partial] (1 page)	ca. 1999	P6/b(6)
002. paper	Meeting Notes; RE: phone number [partial] (1 page)	n.d.	P6/b(6)

COLLECTION:

Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20589

FOLDER TITLE:

La Salle Street Project [1]

2012-0043-S
ms226

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

P1 National Security Classified Information [(a)(1) of the PRA]
P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
P3 Release would violate a Federal statute [(a)(3) of the PRA]
P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.
PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).
RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

b(1) National security classified information [(b)(1) of the FOIA]
b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

BRIEFING FOR GENE SPERLING
REMARKS AT LASALLE PROJECT
April 15, 1999

General thoughts:

While the APIC rhetoric is the best and Jackson loves it, the substance of the tax credit and NMVC proposal resonate with many community development and business types, so don't neglect these. Also, we continue to be criticized for giving too little attention to the microenterprise, so use it too.

Jackson specifically asked that you cover the questions noted in bold below. I thought that your remarks at the ARC conference hit the right themes, so I have tried to reorganize your central points there under Jackson's questions.

I have also attached the detailed briefing I did for the ARC Governors Conference as that has more detail on all these points for your reference.

Talking Points

- **Describe APIC and the other components of the New Markets Initiative and why do they matter?**
    - If not now, when?
    - Heard anecdotes about need for capital; looked for a market failure; think we found it -- information about opportunities in these communities doesn't exist, no networks to tell investors about business opportunities in these areas. Our initiatives aim at providing economic incentives to find these opportunities and build these networks.
    - These programs provide **vehicles** for those trying to induce more investment in New Markets.
        - Governors or Mayors who want to encourage more investment in their underserved areas can set up funds (like North Carolina) or work with private fund managers to have them set up.
        - Private investors (like Sandy Weill) who want to go to others in the business community and say here's a great opportunity to do well by doing good can point to funds set up for this purpose.

Program Specifics

A. ***SBICs for Low-Mod Communities.*** First SBA figured out how to provide incentives to make it more attractive for the venture capital firms created under the SBIC program to invest in low-mod communities. (***SBA will be implementing these program modifications this year without legislation.***)

B. ***New Market Venture Capital Firms.*** Next, SBA realized that SBICs won't work for the smaller firms and those that need expertise as well as capital. So they proposed a new program -- know as New Market Venture Capital Firms -- modifying the SBIC concept to meet the needs of smaller businesses in underserved areas. ***(This will require new legislation.)***

C. ***APICs:*** But that left us with a challenge. To really make an impact on a community -- to create 100, 200, 400 jobs at a time -- you need to deal with larger firms that are growing and creating new facilities or relocating. So we enlisted the help of HUD and designed a program to create ***American Private Investment Companies (APICs)***. For years, America has OPIC -- the Overseas Private Investment Corporation -- which has an investment fund program like the SBIC program on a larger scale, to promote growth in emerging markets abroad. We needed a tool to promote growth in emerging markets at home. ***(APICS also require new legislation.)***

D. ***Tax Credit:*** Finally, we considered how to ensure that these new great investment vehicles (as well as existing vehicles like CDFIs, Community Development Corporations, and state enterprise funds) have investors rushing to their doors to take advantage. The fact is that large companies and wealthy investors don't want to know the details of SBICs, NMVCs and APICs -- they just want to invest with qualified fund managers who can promise a healthy rate of return. Equity investments in investment vehicles serving underserved communities are eligible for a tax credit worth up to 25% of the equity invested. (The credit is actually 6% a year, which has a net present value of approximately 25% of the amount invested.)

E. ***Other pieces as well:***

- Increasing by two and a half times the U.S. commitment to microenterprise, including doubling the level of microenterprise lending and a huge new commitment to technical assistance for microenterprise under a proposal for new legislation known as PRIME.
- A $30 million increase in funding levels for CDFIs.
- New small business lending firms targeted to underserved markets.
- BusinessLINC -- an initiative of the Vice Presidents to encourage large businesses to work with small business owners and entrepreneurs to improve the economic competitiveness of smaller firms in distressed areas.

- **What parts of these initiatives require legislation?**

    - New Markets Tax Credit
    - New Market Venture Capital Firms
    - APICS

- **How can we insure their passage and implementation?**

    - Has to be a bipartisan/nonpartisan effort.

    - Three different pieces of legislation, three different committees.
        - Ways and Means/Finance -- tax (if there is tax bill could move as part)
        - Small Business Committees for NMVC firms
        - Banking Committees for APICs legislation

    - Also need appropriators to provide resources for various elements (other than tax credit ($980 million) the cost is modest):
        - $45 million for NMVC
        - $36 million for APICS
        - $125 million for CDFI Fund ($15 million increase in base program and $15 million for PRIME-- microenterprise)
        - Doubling various microenterprise programs (SBA microloan credit subsidy up to $5 million; SBA TA up to $32 million; IDAs up to $20 million; SBA one-stop capital shops up to $10 million)

- **How can we apply the concepts with or without legislation?**

    - The ***SBICs targeted to LMI areas*** do not require legislation; SBA is aggressively marketing these concepts, hosting a series of conferences around the country. We understand that a number of groups are looking to whether they can find qualified management, form targeted SBICs, and solicit investors.

        - For example, South Carolina is proposing to set up an SBIC in which the state will further leverage the private equity investment; the state has also done the research to identify the growth business opportunities in underserved areas in their state to help focus investors on those types of investments.

    - There are a few ***existing Community Development Venture Capital Funds*** -- ***Kentucky Highlands*** is the best example -- that we hope will be grow and be cloned as interest grows in investment in New Markets.

- [If you want to hint at POTUS trip and encourage some competition to be the in on the ground floor, you can mention that, as funds are created or expanded to do new market investments, we will be looking to highlight their work as an example of the potential for this initiative.]

- ***CDFIs*** do lending in New Markets by definition. A few of them also do equity investments. Working with strong CDFIs is a great way to invest in New Markets today.

- SBA's ***New Market Lending Company*** initiative will approve a limited number of new non-bank 7(a) (small business) lenders who will focus on the credit needs of underserved communities.

Bullet Points for the Making Apic A Reality Plenary Session
April 15, 1999
8:00-10:00

- What are APIC the New Market Initiatives and why do they matter?
- What parts of these initiatives require legislation?
- How do we insure their passage and implementation?
- How can we apply the concepts with or without APIC?
- What can city and state officials do to bring these initiatives to their regions to inspire economic growth and the development of these new markets?
- How can the private sector take the lead in this initiative (e.g. aggressive SBA, SBIC lending by banking institutions; Corporate investment in private equity funds for new market ventures; Providing technical assistance and engaging in strategic partnerships with small business owners and entrepreneurs)?

Speaking Order of Presenters:

Gene Sperling, White House Economic Advisor

Representative from the Governor's Office

Mayor Richard M. Daley

Cary McMillan, Managing Partner, Arthur Andersen

Phil Condit, Chairman, CEO, The Boeing Company

Richard Notebaert, Chairman, CEO, Ameritech

All APIC Plenary participants (with the exception of Mayor Daley due to his Thursday morning schedule) can meet in the VIP Room, Suite 5 – Level 3, at the Hyatt Regency Hotel/McCormick Place. You will be greeted by either Princella Tobias or Darice Wright. Once convened we will guide you to the Plenary session.

LaSalle Street Project

Conference

Briefing

Book

Gene Sperling
April 14, 1999

LaSalle Street Project Conference Briefing Book
Table of Contents

ADDITIONAL MATERIALS AND SPEECHES

Withdrawal/Redaction Marker
Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. itinerary	Itinerary for April 14-15 2000; RE: personal info [partial] (1 page)	ca. 1999	P6/b(6)

COLLECTION:

Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20589

FOLDER TITLE:

La Salle Street Project [1]

2012-0043-S
ms226

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

- C. Closed in accordance with restrictions contained in donor's deed of gift.
- PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).
- RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

[001]

ITINERARY FOR APRIL 14-15, 1999

<u>WEDNESDAY, APRIL 14, 1999</u>

7:50 pm	Depart White House in Official Car for National Airport.
8:05 pm	Arrive National Airport
8:30 pm	**United Flight #1635** Departs National Airport. Terminal C Seat 13 C. Duration: 1 hour 56 minutes *Time Change: Minus 1 hour*
9:26 pm	Flight Arrives Chicago O'Hare Airport
9:30-10:10 pm	Take A Taxi to hotel (40 minute drive) or to Anne's <u>Hyatt Regency at McCormick Place</u> 2233 South Martin Luther King Drive Chicago, IL (312) 567-1234 Confirmation # HY0004136540 OR P6/(b)(6)

<u>THURSDAY, APRIL 15, 1999</u>

7:00-7:45 am	All Panelists Gather for Continental Breakfast in VIP Room Hyatt Regency Hotel. **Level 3, Suite 5 VIP Room** Phone number for this room is (312) 567-1234 ext 7305. You will be greeted by Princella Tobias or Darice Wright.
7:40 am	**You need to be in the Breakfast room by this time to depart with the other panelists.**
7:45 am	Panelists will be driven to the center in vehicles provided by Rainbow/Push. At the Convention Center, your panel is in **ROOM S (South) 105.**

8:00-10:00 am	**Your Panel, "Making APIC a Reality"** **McCormick Place Convention Center, Room South 105**
8:00-8:15 am	Video Played "Four-Movement Freedom Symphony"
8:15-8:25 am	Rev. Jackson Opens Panel
8:25-8:35 am	**Gene Speaks (8-10 minutes)** Gov. Ryan or his surrogate Mayor Richard Daley Cary McMillan, Managing Partner, Arthur Anderson Phil Condit, CEO, The Boeing Company Richard Notebaert, Chairman & CEO, Ameritech Panelists Take Questions from Audience (after all panelists have spoken)
10:00 am	Panel Concludes
10:15 am	Depart McCormick Center in Taxi to O'Hare Airport
11:00 am	Arrive O'Hare Airport
11:30 am	**United Flight # 610** Departs O'Hare Seat 7D Duration 1 hour 37 minutes *Time Change: Plus 1 Hour*
2:07 pm	Arrive National Airport
2:10 pm	White House Car takes you back to White House
2:30 pm	Arrive White House
2:30-4:00 pm	Phone/Office
4:00-5:00 pm	Budget Strategy Meeting @ GS

David Wilhelm's Fund from Saunders

Here's what David Wilhelm is up to. Karen May is carrying the ball on two funds, but Wilhelm works at fund-raising. (Incidentally, Wilhelm is not expected to be at the Thursday meeting of the LaSalle Street Project, but will be there on Friday.)

The first fund is the Labor Capital Fund with a goal of raising $150M. This fund is seeking to raise money from Taft-Hartley union funds. It will invest in middle-market companies that are either unionized or not. For a company to obtain an investment, the management will have to agree to implement "high-performance strategies", i.e., to have management and labor work together to improve the workplace.

The second fund is an Appalachian region-oriented fund of only $10M. The geography would be Appalachia (obviously), and the sectors it has identified for investment would include food processing and production, heritage & environmental tourism, MBOs (management buy-outs) where there would be job retention, and high-technology from regional universities that have already incubated the technology. Ray Moncrief of Kentucky Highlands has agreed to serve on the board of advisors.

Interestingly, Karen has been getting advice from a number of people NOT to form an SBIC. The reason relates to some of our regulations, specifically those dealing with control of the small business and conflict-of-interest.

For example, Ohio University may be an investor in the Appalachia fund, the university incubates companies; the fund would be an investor in some of the companies that have been incubated; and then Ohio U. will provide training and sectoral technical assistance to the portfolio company. Whether or not Ohio's incubator does, other incubators often provide accounting and human resources services for a monthly fee.

Under SBA regs, all of these types of activities run into buzz saws with our conflict-of-interest regulations, our control regulations, and our management services regulations. Yet, in today's world, for hi-tech companies, and for LMI companies, these are the realities of how investments are made, if the company is to succeed, and the investment not result in a loss. (I personally feel that these regulations are antiquated and inhibit SBICs from doing the type of investing we ideally want them to do.)

In spite of this, I managed to somewhat get Karen's head turned towards considering doing an SBIC by virtue of the fact that I pointed out that a $10M fund is not viable, and that $30M is the minimum viable size of venture fund, based on the overhead that a venture fund requires...that the Appalachia fund will need to incur considerable staff overhead because of the distances that must be covered and the hand-holding nature of the investments that will be made.

She was also concerned about the time it takes to licensing, and I walked her through the process and showed how, soon after filing an application, investments can be made. So, now she wants to attend our SBIC regulations training class.

Saunders
202.205.3646

Withdrawal/Redaction Marker
Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
002. paper	Meeting Notes; RE: phone number [partial] (1 page)	n.d.	P6/b(6)

COLLECTION:
Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20589

FOLDER TITLE:
La Salle Street Project [1]

2012-0043-S
ms226

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

- C. Closed in accordance with restrictions contained in donor's deed of gift.
- PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).
- RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

P6/(b)(6)

[002]

(1) Many ways - amazing economy

- holes in farm, steel oil + jobs people
- Communities never had prospects to lose
- ~~Accompl~~ Line both POTUS + J Jack in greatest untapped mkt
- loss of potential for enterprise, communities for nation's growth too

(2) POTUS + VP: view that way was not just a ~~social service~~ tradit. approach nor [illegible]
setting capital opport + bring communities together
EZ, CDFI, CRA all focus on empower commun with capital + econ opport

(3) As we met w/ Rev. Jackson + WS Project issue of equity capital: 2 BIG ISSUES
First, equity dollars are often critical yet too hard to get them in underserved
Second, if we have ~~is~~ agencies like OPIC to mitigate political risk of untapped foreign mkt - why should be greater vehicles for domestic mkt

(4) We did is went back — consulted people in Comp[illegible]
Venture Capital: is problem — what is need

(1) Just lack of relationships: people build off what they know

→ RUBIN QUOTE

→ Other way: not reliable +

(2) Venture Capital after search
For very high ~~[illegible]~~ return
with low maintenance:

— AOL
nature mixed appeal

(3) Smaller band people need technical help

(4) Need scaling to bring to the field.

Looked at What had

SBICs — sound model
(1) provide venture capital apply to SBA
app

20%

Outreach
(2) SBIC-LMI — 20% Poverty
80% mod[?] Vand[?] Fund
not require return for 5 year
Allow SBICs control

temporary control of Small Bus
to reduce [illegible]

→ (South or North Carolina

8 SBIC-LMI

→ 35% EBS in LMI

→ Invest 750,000 to $1 mill

NMUC

10 ~~AA~~ 20

10 mill →

5 for ...

$1.5 mils fees ...

50,000 - 300,000

Qualif Bus

$300 mills

$50 mill

05 - 50 mil

ISJ ...

25,00
6,000 ...
51

3 part test

(1) Prim ...

(2) 40% of gross ... ...
... of ... ...

(3) ...

APIC

... ...

Local hiring

300

$550 ...

Fund of Fed: For Chypios

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: **1**

Event: **Be a Panelist at Rev. Jackson's Rainbow/PUSH Coalition 2nd Annual LaSalle Street Project Conference**

te of Event: Thursday, April 15, 1999 (Conference runs April 14-16)
Hyatt Regency at McCormick Place
(Conference is in the McCormick Place Convention Center).
CHICAGO, IL
8:00-10:00 am Panel

Overview: The Rainbow/Push Coalition is holding their second annual LaSalle Street Project Conference to build upon the success of the Wall Street Project Conference in New York.

Theme/Purpose: Theme is "Expanding the Marketplace, Inclustion the Key to Economic Growth." Focus is on "how the private sector, along with state and local government can take the leadership role in building new markets and fostering economic growth in American's inner cities."
Purpose of the confererence is to promote the private sector working with state and local governments to take the lead in making APIC a reality in communities in ways that don't require Congressional laws. Things the private sector, mayors and governors can do now. (According to organizer, Darice Right)

You are invited to be on a panel, "Making APIC a Reality."

8:00-10:00 am	**Your Panel, "Making APIC a Reality"** **McCormick Place Convention Center, Room South 105**
8:00-8:15 am	Video Played "Four-Movement Freedom Symphony"
8:15-8:25 am	Rev. Jackson Opens Panel
8:25-8:35 am	**Gene Speaks (8-10 minutes)**
	Gov. Ryan or his surrogate
	Mayor Richard Daley
	Cary McMillan, Managing Partner, Arthur Anderson
	Phil Condit, CEO, The Boeing Company
	Richard Notebaert, Chairman & CEO, Ameritech
	Panelists Take Questions from Audience
10:00 am	Panel Concludes

<u>Purpose of LaSalle Street Project</u>: encourage economic growth in the Chicago metropolitan area and surronding Midwest by facilitating partnerships between leading corporations and minority business owners.

Speech Length: 8-10 minutes
Q&A: Yes

Press: **Open Press**
ess Details: TBD

dience Size: 200 expected people (could be fewer in reality)

Composition:	Business leaders from Chicago and the Midwest, Financial services providers. Same audience as for the Wall Street Project Conference in New York but more focused on Chicago/Midwest.
Program:	Rev. Jackson- opening remarks Video played Rev. Jackson introduces panelists Each panelist speaks for 8-10 minutes. After all have spoken, the floor is open to questions.
Topic Requested:	Building new markets and fostering economic growth
Layout:	Audience arranged theater-style. Panelists are seated at a table on a riser. There is a podium to the side of the table. On the other side is a screen for the video presentation.
Contact:	Ms. Darice Right 312-629-0500

Updated April 14, 1999

RAINBOW/PUSH COALITION

National Office
930 East 50th Street
Chicago, IL 60615
Phone: 773-373-3366
Fax: 773-373-3571

Washington, DC Bureau
1002 Wisconsin Ave., NW
Washington, DC 20007
Phone: 202-333-5270
Fax: 202-728-1192

New York Bureau
330 West 42nd St.
Suite 1511
New York, NY 10036
Phone: 212-425-7874
Fax: 212-968-1412

Los Angeles Bureau
12021 Wilshire Blvd.
Suite 700
Los Angeles, CA 90025
Phone: 310-889-1111
Fax: 310-471-1453

Detroit Bureau
First National Building
660 Woodard Ave.
Suite 1433
Detroit, MI 48226
Phone: 313-963-9005
Fax: 313-963-9012

Via Fax and First Class Mail

March 9, 1999

Mr. Gene Sperling
Assistant to the President for Economic Policy
The Old Executive Office Building
Washington, DC 20506

Dear Mr. Sperling:

The Rainbow/PUSH Coalition would be honored if you would join us at the Second Annual LaSalle Street Project Conference. The LaSalle Street Project Conference will continue the dialogue and build upon the success of the Wall Street Project Conference held earlier this year in New York.

This year's theme, *"Expanding the Marketplace, Inclusion the Key to Economic Growth"* will draw an esteemed gathering of business and political leadership. The conference and Gala will take place in Chicago on April 15 and 16, 1999 at the Hyatt Regency at McCormick Place. Through a series of industry specific workshops and panel discussions, the conference seeks to forge new alliances to promote cooperation and expansion across corporate America.

We would like your participation on the Plenary Session: "Making APIC a Reality" on Thursday, April 15, 1999. This session will discuss how the private sector, along with state and local government, can take the leadership role in building new markets and fostering economic growth in America's inner cities and rural communities. Also invited to participate in this session are Dennis Hastert, Speaker of the House, Mayor Richard J. Daley, Governor George H. Ryan, Congressman Charles Rangel, U. S. Senator Richard Durbin, Richard Notebaert, Chairman/CEO of Ameritech and Phil Condit, Chairman/CEO, Boeing Company, to name a few.

This year's conference promises to be an informative, enlightening and groundbreaking two days. Your expertise and insight will be invaluable to its success. We look forward to your positive response.

Very truly yours,

Jesse L Jackson

Reverend Jesse L. Jackson, Sr.

JLJ/pj

Enclosure

RAINBOW/PUSH COALITION
LASALLE STREET PROJECT
208 S. LaSalle Street
Suite 1277
Chicago, IL 60604
(312) 629-0500 Telephone
(312) 629-2655 Fax

The Project

The Rainbow/PUSH Coalition launched the Wall Street Project in January 1997 and later in 1998 launched the LaSalle Street Project, to serve as the economic advocacy arms of the organization. With these initiatives we challenge corporate America to end the multi-billion dollar trade deficit with minority businesses and consumers. The Projects have brought Rev. Jesse Jackson's early Operation Breadbasket concept of research, education, and negotiation to Wall Street in order to change this deficit.

Our Mission

The mission of the LaSalle Street Project is to encourage economic growth and development in the Chicago metropolitan area and surrounding Midwest by facilitating partnerships between leading corporations and minority business owners. Chicago's strong financial services industry, symbolized by LaSalle Street, is a key to the progress that will and must be made.

The LaSalle Street Project encourages the business community, as a matter of enlightened self-interest, to remove cultural blinders, and in its place establish a freer, more open market. To this end, the LaSalle Street Project aims to facilitate partnerships between under-served markets rich with under-utilized talent and untapped capital on the one hand, and leading corporations and financial institutions searching for talent, growth and new markets on the other.

The LaSalle Street Project's foundation is based on teamwork, education, research and networking. We have taken a leadership role on the issues of economic inclusion and urban and rural development because we believe it to be the key to economic growth.

LaSalle Street Project Conference

"Expanding the Marketplace: Inclusion, The Key to Economic Growth"

2nd Annual Conference ✧ April 15 – 16, 1999

Hyatt Regency Hotel/McCormick Place, Chicago, IL

The Rainbow/PUSH Coalition, Citizenship Education Fund, and Rev. Jesse L. Jackson, Sr., launched the Wall Street Project in January 1997 and later in 1998, the LaSalle Street Project, to challenge corporate America to end the multi-billion dollar trade deficit with minority businesses and consumers. The Projects have brought Rev. Jackson's early Operation Breadbasket concept of research, education, and negotiation to Wall Street and LaSalle Street to eliminate this deficit.

The mission of the LaSalle Street Project is to encourage economic growth and development in the Chicago metropolitan area and surrounding Midwest by facilitating partnerships between leading corporations and minority business owners. Chicago's strong financial services industry, symbolized by LaSalle Street, is a key to the progress that will and must be made.

The LaSalle Street Project encourages the business community, as a matter of enlightened self-interest, to remove cultural blinders, and establish a freer, more open market. The LaSalle Street Project aims to facilitate partnerships between under-served markets rich with under-utilized talent and untapped capital on the one hand, and leading corporations and financial institutions searching for talent, growth and new markets on the other.

The LaSalle Street Project's foundation is based on teamwork, education, research and networking. We have taken a leadership role on the issues of economic inclusion and urban and rural development because we believe it to be the key to economic growth.

Thank you for joining us on April 15th and 16th as we mark the second anniversary of the LaSalle Street Project. The conference will bring together the business and political leadership of America. We hope you enjoy what promises to be two full days of stimulating dialogue and informative workshops and speeches.

Rev. Jesse L. Jackson, Sr.
Founder/President

Janice Mathis, Esq.
Chief of Staff and General Counsel

Darice Wright
Executive Director

LaSalle Street Project
208 South LaSalle Street – Suite 1277
Chicago, IL 60604
(312) 629-0500 (t) • (312) 629-2655 (f)

A Message From:
The Reverend Jesse L. Jackson, Sr.

Insert photo of Reverend Jackson

Welcome to the Second Annual Rainbow/PUSH LaSalle Street Project Conference. Continuing with the theme, *Expanding the Marketplace: Inclusion, the Key to Economic Growth,* the LaSalle Street Project is an initiative of the Citizenship Education Fund, a nonprofit, nonpartisan organization devoted to research and education. The LaSalle Street Project is a continuation of the work we began in Chicago more than thirty years ago when Dr. King appointed me as National Director of Operation Breadbasket.

Through the Wall Street and LaSalle Street Projects we are engaging in the most mature stage of this struggle. We make the case to corporate America that there is under-utilized talent, untapped markets and underserved communities that represent opportunities for growth in market share and capital infusion. We contend that America's challenges and future hopes for prosperity depend not so much on closing the race gap or the gender gap, but the gap in the opportunities afforded to all of America. Once cultural blinders are removed we are free to come together to pursue a mutually beneficial agenda of economic growth.

We cherish your support and thank you for joining us here. We hope these two days are instructive, groundbreaking and serve to bring about a change in the business practices of corporate America.

Sincerely,

Reverend Jesse L. Jackson, Sr.

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: **2**

CONFERENCE SCHEDULE

(All conference sessions, with the exception of the "Gala on the Exchange" will be held at McCormick Place uth, attached to the Hyatt Regency Hotel).

APRIL 14, 1999

6:00pm – 9:00pm **Registration and Opening Reception**
Sponsored by ABLE (Alliance of Business Leaders and Entrepreneurs)
Ballroom at the Hyatt Regency Hotel/McCormick Place, Chicago, IL

APRIL 15, 1999

7:00 am – 8:00 am • CONTINENTAL BREAKFAST — Foyer 104b

8:00 am – 10:00 am • VIDEO PRESENTATION: "Four-Movement Freedom Symphony" — Room 105b

• OPENING REMARKS: Rev. Jesse L. Jackson, Sr.
• MORNING PLENARY SESSION: "Making APIC a Reality"
Moderator: Rev. Jesse L. Jackson, Sr.

Room 105 South
Photo

- Mayor Richard M. Daley
- Governor George Ryan (R-IL)
- Gene B. Sperling, Assistant to the President for Economic Policy and Director, National Economic Council
- Richard C. Notebaert, Chairman and CEO, Ameritech
- Phil Condit, Chairman and CEO, The Boeing Company
- Cary D. McMillan, Managing Partner, Arthur Andersen, LLP

10:30 am – 12:30 pm MORNING WORKSHOPS

• **"Improving US/Africa Trade Relationships"** — Room 106a
Moderator: Ambassador Harold Doley, Chairman, Doley Securities

Panelists:
- Don Barden, Chairman and CEO, Barden Companies
- Nate Fields, Vice President, African Development Foundation
- J. Cliff Eason, President, SBC International
- Percy Wilson, Director/External Affairs/Africa Group, Coca Cola Company and Chairman, U.S. Corporate Council on Africa
- Khalid Al-Mansour, Director, Saudi-African Bank
- Sam Smoots, Regional Business Manager for Sub-Saharan Africa, OPIC

• **"When #1 is not Enough: Challenges and Opportunities in Media"** — Room 104b
Moderator: Hermene Hartman, President, Hartman Group Publishing, Inc.

Panelists:
- Joseph Stroud, General Manager, WJYS-TV
- Zamaria Jones, General Manager, ABC Radio-Chicago
- Marv Dyson, General Manager, WGCI
- Bob Dale, President, RJ Dale Advertising
- Melody Spann-Cooper, President, WVON Midway Broadcasting

• **"Making the Leap from Boutique to Mainstream:**

Opportunities for Asset Management and Investment Banking Firms" — Room 106b
Moderator: Dana Scott-Persons, Chairman of The Investment Committee, St. Louis Public Schools Retirement System

Panelists:
- Ruth Ann Gillis, Senior Vice President, Commonwealth Edison
- Laurence Gray, President and CEO, Gray and Company
- James Reynolds, Founder, President and CEO, Loop Capital Markets
- Gene Duffy, Paradigm Asset Management
- Henry Paulson, Co-Chairman and Chief Executive Officer, Goldman, Sachs & Company

photo

12:30 pm – 2:00 pm LUNCHEON — Room 105
- Keynote Speaker: Honorable William Daley, Secretary of Commerce

(NOTE: DALEY NOT ATTENDING)

April 15, 1999, continue

2:30 pm – 4:30 pm AFTERNOON WORKSHOPS

- **"Telecommunications and Information Technology: Regional Opportunities in a Booming Industry"** — **Room 106a**

  Moderator: Faye Anderson, President, The Douglas Policy Institute, Washington, D.C.

  Panelists:
  - John Pembroke, Brand Manager of Blackfamilies.com, Cox Interactive Media
  - C. Michael Gooden, President/Chairman/CEO, Integrated Systems Analyst, Inc.
  - Bob Growney, President and COO, Motorola
  - Raymond Thomas, Vice President/Sales and Information Providers, Ameritech
  - Mercedes Walton, Vice President/Corporate Strategy and Development, AT&T
  - David Eisner, Vice President for Corporate Relations, AOL

- **"Opportunities in Food and Beverage"** — **Room 106b**

  Moderator: Jackson Davis, Account Manager, Grandma Maud's

  Panelists:
  - Greg Calhoun, President and CEO, Calhoun Enterprises
  - Emerson Foster, Manager Organizational Effectiveness, Stop & Shop
  - Eric Johnson, President and CEO, Baldwin Richardson Foods
  - Larry Stablein, Senior Vice President, Jewel Food Stores
  - James Thompson, Manager/Relationship Marketing, Miller Beer
  - Morris Smith, Ethnic Market Development Manager, Coca-Cola
  - Don Fitzgerald, Vice President, Dominick's Supermarket, Inc.

- **"The Church and the Marketplace"** — **Room 104b**

  Moderator: Janice Mathis, Esq., Chief of Staff and General Counsel, Rainbow/PUSH Coalition

  PART I – Housing and Community Development

  Panelists:
  - Alvin Brown, Executive Director, White House Community Empowerment Board
  - Reverend James Meeks
  - KirbyJon H. Caldwell, Pastor, Author and Community Developer

  Alvin

  PART II – Establishing Finance Ministries

  Panelists:
  - Jesse B. Brown, President, Krystal Investment Management
  - Kelvin Boston, President and CEO, Boston Media/Moneywise
  - Calvin F. Vismale, Jr., President, VA Capital
  - Ken Smikle, President, Target Market News

4:30 pm NETWORKING

7:00 pm – 10:00 pm "GALA on the *EXCHANGE*"
On the Floor of the Chicago Stock Exchange
440 South LaSalle Street, Chicago, IL
- Featuring Award-Winning Duo *Ashford and Simpson* a Photo

Transportation Schedule From Hyatt Regency Hotel to "Gala on the *Exchange*"

From Hyatt to Gala		From Gala to Hyatt
6:45 pm	7:15 pm	9:50 pm
7:00 pm	7:30 pm	10:10 pm
		10:30 pm

APRIL 16, 1999

7:00 am – 8:00 am CONTINENTAL BREAKFAST

Foyer (104b)

8:00 am – 10:00 am MORNING PLENARY SESSION: "Corporate Director's Roundtable " **Room 105**

Moderator: Charles Tribbett, III, Managing Director, Russell Reynolds Associates, Inc.

Panelists:
- Terry Savage, Financial Advisor, Columnist and Author
- William L. Davis, Chairman and CEO, RR Donnelley & Sons Company
- John Rogers, President, Ariel Capital Management
- Robert H. Forney, President and CEO, The Chicago Stock Exchange
- Isiah Thomas, President, Isiah International, Inc.
- Richard E. Terry, Chairman and CEO, Peoples Energy Corporation
- Frank Fountain, Senior Vice President, DaimlerChrysler

photo

photo

10:30 am – 12:30 pm MORNING WORKSHOPS

- **"Business Opportunities with Sports Teams"** **Room 106b**
  Moderator: Charles Farrell, Rainbow/PUSH Coalition

  Panelists:
  - Tony Medlin, Equipment Manager, Chicago Bears
  - Michael Spidale, Manager Of Purchasing, Chicago White Sox
  - Wendy Lewis, Executive Director of Human Resources, Major League Baseball
  - Dave Garcia, Purchasing Agent, Chicago Bulls

- **"Redeveloping Underserved Communities"** **Room 106a**
  Moderator: Lucille R. Dobbins, President, Resolution Resources

  Panelists:
  - Alvin Brown, Executive Director, White House Community Empowerment Board
  - Paul R. Taylor, Jr., Managing Partner, SRP Investment
  - C. Mack, President/CEO, Citibank/North American Consumer Bank-Central Region
  - John W. Collins, President, The Collins Company
  - Julia Stasch, Commission, City of Chicago, Department of Housing
  - Rev. Gil Glover, Palm Beach, FL.

12:30 pm – 1:45 pm LUNCHEON

Keynote Speaker: Honorable Dan Glickman, Secretary of Agriculture

April 16, 1999, continue

2:00 pm - 3:45 pm AFTERNOON WORKSHOPS

- **"Financing Vehicles for Business Growth and Development"** **Room 106a**
  Moderator: David Wilhelm, President, Wilhelm & Conlon

  Panelists:
  - Carl Small, Managing Director and CEO, WILMOCO Capital Management, LLC
  - Angela Smith, Vice President of Small Business Banking Group, Harris Bank
  - Don Christensen, Associate Administrator for Investments, SBA
  - Bill Bynum, President and CEO, Enterprise Corporation of the Delta
  - Craig Fowler, Vice President, Bank of America SBIC Corporation
  - Bennett L. Hecht, Vice President of Program Services, The Enterprise Foundation

- **"Strategic Sourcing: Procurement Opportunities in the Marketplace"** **Room 106b**
  Moderator: Ralph Moore, President, Ralph G. Moore & Associates

  Panelists:
  - Emmett T. Vaugh, Manager/Worldwide Procurement, RR Donnelley & Sons Company
  - Sandra Rand, Minority Business Programming Manager, United Airlines
  - Frank Hayden, Contract and Grants Manager, Detroit Water Sewerage Department
  - Geralda L. Dodd, President and CEO, Thomas Madison, Inc.
  - Acquanetta Pierce, President and CEO, Avance Communications, Inc.
  - Joset Wright, Vice President/Procurement and Property Services, Ameritech
  - Demetrius Brown, President, Fuci Metals, U.S.A.
  - Gary Bland, Vice President of Trust, The Boeing Company

- **"The Next Generation: Distinguishing Themselves in the Marketplace"** **Room 104b**
  Moderator: Mellody Hobson, Senior Vice President, Ariel Capital Management, Inc.

  Panelists:
  - Marc B. Brooks, Co-President, Mar-Comm Wireless
  - Ronald Carter, Jr., Director, Empowerment Zone
  - Kyle Donovan, Publisher and CEO, NV Magazine
  - Anthony Fuller, Recruiting Manager, Arthur Andersen LLP
  - Steve Hurley, Founder and Producer, Silk Entertainment
  - Martin King, Co-President, Mar-Comm Wireless
  - Christopher Mack, Creative Director/VP, Niles Communications Group
  - L. Camille Hackney, VP of Multimedia/Marketing and Bus. Dev., Elektra Entertainment Group, Inc.

4:00 pm – 5:00 pm AFTERNOON PLENARY SESSION **Room 105**

- Arthur Levitt, Chairman, Securities and Exchange Commission

5:00 pm – 7:00 pm NETWORKING – "The New Generation"

- Music by Grammy Nominated Producer, Remixer, and Songwriter – Steve "Silk" Hurley

[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
Monica		Allen	Owner	MDB Document Systems	208 South LaSalle Street	Suite 1700	Chicago	IL	60604
Faye		Anderson	President	Douglass Policy Institute	P.O. Box 66051		Washington	DC	20035
Mohamed	M.	Arain		Odgen Medical Clinic	505 Sauk Path		Oakbrook	IL	60523
Lisa		Banks		The Limited Inc.	Three Limited Parkway		Columbus	OH	43230
Susan		Bass Hutchl		The Limited Inc.	Three Limited Parkway		Columbus	OH	43230
Stephen	W.	Blessman		EDB Organization	5415 North Sheridan Ro	Suite 4808	Chicago	IL	60640
Brinda	A.	Bradley	Regional Manager	Bank One, Supplier Diversity	1 North Dearborn	17th Floor	Chicago	IL	60670
Deborah		Brennan	Senior Vice Preside	The Williams Capital Group, L.P.	650 Fifth Avenue	10th Floor	New York	NY	10059
Leonard		Briscoe		The Briscoe Company	4774 Overton Woods		Fort Worth	TX	76109
Charles		Brown		Sir Charles Inc.	PO Box 19274		Chicago	IL	60619
Robert		Brown	Chairman & CEO	B&C Associates, Inc.	P.O. Box 1331		High Point	NC	27261
Dudley		Brown, Jr.		Berean Capital, Inc.	300 S. Wacker Drive	Suite 1720	Chicago	IL	60606
Rev. Dr.		Browning		Ebenezer AME Church	7707Allentown Road		Fort Washin	MD	20744
Thomas	J.	Burrell	Chairman/CEO	Burrell Communications Corp	20 North Michigan		Chicago	IL	60602
Tariq		Butt		Chicago School Reform Board	125 South Clark Street		Chicago	IL	60605
Greg		Calhoun	President/CEO	Calhoun Enterprises	4155 Lomac Street	Suite G	Montgomery	AL	
Carol		Coe		Moody Reid	4800 Main		Kansas City	MO	64112
Harold		Coleman		Pacific 17	1455 Frazee Road	Suite 805	San Diego	CA	92108
David		Danbauer	COO	Wolf Point Capital Management, L	405 Westwood Drive		Barrington	IL	60010
Kevin	E.	Davis	President	May Davis Group	2 North Charles Street	Suite 640	Baltimore	MD	21202
Ray		Del Franco	Director, Neighborho	Safeway Inc.	5918 Stoneridge Mall Ro		Pleasanton	CA	94588
Gerald	D.	Edwards	President/CEO	Engineered Plastic Products	699 James L. Hart Park		Ypsilanti	MI	48197
David		Eisner		America Online, Inc.	22000 AOL Way		Dulles	VA	20166
Marland		English		ECS Consulting Associates	3349 South Prairie Aven		Chicago	IL	60616-7
Mel		Farr		Mel Farr Automotive	24750 Greenfield Road		Oak Park	MI	48237
Beatrice		Fields	Director of Marketing	Fortaleza Asset Management	200 West Adams Street	Suite 2000	Chicago	IL	60606
Bruce		Goode	Managing Director	Key Corp.	127 Public Square		Cleveland	OH	44114
Erma		Gray		President/CCO	223 W. Erie, Ste7NW		Chicago	IL	60610

[illegible]	[illegible]	[illegible]	[illegible]	Company	Address	[illegible]	[illegible]	State	Zip Code
Terry		Griffith		Meijer, Inc.	2929 Walker Avenue		Grand Rapid	MOI	49544
Pat		Haass	Supplier Diversity Ma	Navistar International Corp.	5 Westbrook Center		Westchester	IL	60154
Thomas	A.	Hart, Jr.	Partner	Shook, Hardy, & Bacon	600 14th Street NW	Suite 800	Washington	DC	20005
Darry		Hearon	Account Executive	Risk Management Resources	414 N. Orleans	Suite 208	Chicago	IL	60628
Darryl		Henry	Vice President	DTI	1130 South Wabash	501	Chicago	IL	
Derrall		Hill	Associate	The Williams Capital Group	650 Fifth Avenue	10th Floor	New York	NY	10019
Rev. Jose		Hill	Pastor	Power Circle Congregation					
James		Hill, Jr.	President	Hill, Taylor, LLC	118 S. Michigan Avenue	11th Floor	Chicago	IL	60603
Millicent	Y.	Hodge	Director, New Marke	SBA	409 3rd Street, SW		Washington	DC	20416
Frankie		Hughes	Principal	Hughes Capital Management, Inc.	316 Cameron		Alexandria	VA	22314
Don		Jackson	Chairman/CEO	Central City Productions	223 W. Erie, Ste. 7NW		Chicago	IL	60610
Frankie	T.	Jones	Executive Vice Presi	B&C Associates, Inc.	P.O. Box 2636		High Point	NC	27261
Pete		Kennedy	President	Quality Flow, Inc.	2891 Commercial		Northbrook	IL	60062
Kamran		Khan		Raani Corp.	5401 West 65th Street		Bedford Par	IL	60638
Deborah		Lathen	Chief	FCC/Cable Services	445 12st		Washington	DC	
Howard		Mackey	Executive Vice Presi	M.R. Beal & Company	565 Fifth Avenue	8th Floor	New York	NY	10017
Carol		Mackoff	Senior Vice Preside	Pryor, McClendon, Counts & Co.	111 W. Washington	Suite 751	Chicago	IL	60602
Robert		Merlin	President/CEO	EBRM Risk Management & Cons	30 N. LaSalle Street	Suite 3510	Chicago	IL	60602
Marcel		Massimb		Wolf Point Capital Management, L	405 Westwood Drive		Barrington	IL	60010
Arthur	E.	McClearin	Managing Director	The Williams Capital Group, L.P.	650 Fifth Avenue	10th Floor	New York	NY	10019
Vardis		McManus	Vice President	Spectronics Corporation	3150 N.E. Expressway	Suite 220	Atlanta	GA	30341
Henry		Michon	Director, Grocary	Safeway Inc.	5918 Stoneridge Mall Ro		Pleasanton	CA	94588
Dennis		Montgomery	Vice-President	Hill, Taylor, LLC	116 S. Michigan Avenue	11th Floor	Chicago	IL	60603
Ralph		Moore		RGMA	211 W. Wacker	900	Chicago	IL	60606
Dennis		Morgan		Pacific 17	1455 Frazee Road	Suite 605	San Diego	CA	92108
Judith		Muhlberg	Vice President of Co	Boeing Company					
Pattis		Norman	President & CEO	PNI	4563 S. Westmoreland		Dallas	TX	75237
Victor		Onafuye	President	Pixel Information Techology Corp	17065 Dixie Hwy	Suite 22	Hazel Crest	IL	60429

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: 3

PRESIDENT CLINTON AND VICE PRESIDENT GORE'S ACCOMPLISHMENTS: *Illinois*

EXPANDING ECONOMIC OPPORTUNITY FOR ALL

- ***Unemployment Down to 4.0%:*** The unemployment rate in Illinois has declined from 7.2% to 4.0% since 1993.
- ***659,300 New Jobs:*** 659,300 new jobs have been created in Illinois since 1993 -- an average of 108,378 jobs per year, compared to an average of just 26,800 jobs per year in the previous administration.
- ***625,900 New Private Sector Jobs:*** Since 1993, 625,900 new private sector jobs have been created in Illinois -- an average of 102,888 jobs per year, compared to an average of just 18,700 private sector jobs per year in the previous administration.
- ***42,700 New Manufacturing Jobs:*** 42,700 new manufacturing jobs have been created in Illinois since 1993 -- an average of 7,019 jobs per year. In contrast, an average of 12,900 jobs that were *lost* each year under the previous administration.
- ***44,000 New Construction Jobs:*** 44,000 construction jobs have been created in Illinois since 1993 -- an average of 7,333 jobs per year. In contrast, an average of 2,725 construction jobs were *lost* each year during the previous administration.
- ***430,000 Have Received a Raise:*** Approximately 158,000 Illinois workers benefited from an increase in the minimum wage -- from $4.25 to $4.75 -- on October 1, 1996. They, along with about 272,000 more, received an additional raise -- from $4.75 to $5.15 -- on September 1, 1997.
- ***Home Ownership Has Increased in Illinois:*** Home ownership in Illinois has increased from 62.5% to 67.8% since the fourth quarter of 1993.
- ***Home Building Up 2.8%:*** Home building in Illinois has increased by an average of 2.8% per year since 1993, after falling over 4.8% per year during the previous administration.
- ***Poverty Has Fallen:*** Nationally, the poverty rate has fallen from 15.1% in 1993 to 13.3% in 1997. In Illinois, the poverty rate has fallen from 13.6% in 1993 to 11.2% in 1997--down 2.4% under President Clinton. [Census Bureau]
- ***A $500 Child Tax Credit to Help Families Raising Children:*** To help make it easier for families to raise their children, the balanced budget included a $500 per-child tax credit for children under 17. **Thanks to President Clinton, the balanced budget delivers a child tax credit to 1,163,000 families in Illinois.**
- ***Over $25,000 of Reduced Federal Debt for Every Family of Four:*** The national debt will $1.7 trillion lower in fiscal year 1999 than projected in 1993 -- that's $25,000 less debt for each family of four in Illinois this year.

EXPANDING ACCESS TO EDUCATION

- ***Nearly 35,000 Children in Head Start:*** Nearly 35,000 Illinois children were enrolled in Head Start in 1998. In FY99, Illinois will receive $191.9 million in Head Start funding, an increase of $74.1 million over 1993.
- ***More High-Quality Teachers With Smaller Classes for Illinois' Schools:*** Thanks to President Clinton, the final FY99 budget provides for the first year of the President's new initiative to hire 100,000 new, well-prepared teachers, to reduce class sizes in the early grades to a national average of 18. Illinois receives $50.1 million in 1999 to hire about 1,289 new public school teachers. And, under President Clinton's proposal, Illinois would receive $56 million in fiscal year 2000 to support a total of 1,522 teachers.
- ***Nearly $20 Million in Goals 2000 Funding:*** This year [FY99], Illinois receives $19.9 million in Goals 2000 funding. This money is used to raise academic achievement by raising academic standards, increasing parental and community involvement in education, expanding the use of

computers and technology in classrooms, and supporting high-quality teacher professional development.

- ***Over $18 Million for Technology Literacy:*** This year [FY99], Illinois receives over $18 million for the Technology Literacy Challenge Fund which helps communities and the private sector ensure that every student is equipped with the computer literacy skills needed for the 21st century.
- ***$326.3 Million for Students Most in Need:*** Illinois receives $326.3 million in Title I Grants (to Local Education Agencies) providing extra help in the basics for students most in need, particularly communities and schools with high concentrations of children in low-income families [FY99].
- ***$269.1 Million in Pell Grants:*** This year [FY99], Illinois will receive $269.1 million in Pell Grants for low-income students going to college, an additional $12.5 million over last year. With this increase, a total of 144,700 Illinois students will benefit.
- ***Expanded Work-Study To Help More Students Work Their Way Through College:*** The FY99 budget includes a significant expansion of the Federal Work Study program. Illinois will receive $36.9 million in Work-Study funding in 1999 to help Illinois students work their way through college.
- ***Nearly 3,700 Have Served in Illinois through AmeriCorps:*** Since the National Service program began in 1993, 3,685 AmeriCorps participants have earned money for college while working in Illinois's schools, hospitals, neighborhoods or parks. [through 11/98]
- ***Tuition Tax Credits in Balanced Budget Open the Doors of College and Promote Lifelong Learning:*** The balanced budget included both President Clinton's $1,500 HOPE Scholarship to help make the first two years of college as universal as a high school diploma and a Lifetime Learning Tax Credit for college juniors, seniors, graduate students and working Americans pursuing lifelong learning to upgrade their skills. This 20% tax credit will be applied to the first $5,000 of tuition and fees through 2002 and to the first $10,000 thereafter. **308,000 students in Illinois will receive a HOPE Scholarship tax credit of up to $1,500. 379,000 students in Illinois will receive the Lifetime Learning Tax Credit.**
- ***Expanded Job Training to Illinois' Dislocated Workers:*** Thanks to President Clinton, the FY99 budget includes a significant expansion in the dislocated worker program. Illinois will receive $39.7 million in 1999 to help 23,530 of Illinois' dislocated workers get the training and reemployment services they need to return to work as quickly as possible.

FIGHTING CRIME AND VIOLENCE

- ***Crime Falls 9% in Illinois:*** Since 1992, serious crime in Illinois has fallen 9%. Violent crime and property crime have also declined 10% and 9% respectively. In Illinois' cities, robbery has fallen 34% in Chicago and 28% in Springfield. Murder has fallen 19% in Chicago. [1992 and 1997 Uniform Crime Reports]
- ***Juvenile Arrests Down in Illinois*** -- Illinois's juvenile property crime arrests have decreased 45% between 1992 and 1997. [FBI, Uniform Crime Report, 1992 and 1997]
- ***4,684 More Police:*** The President's 1994 Crime Bill has funded 4,684 new police officers to date in communities across Illinois. [through 3/99]
- ***Chicago Will Receive Targeted Funding to Hire More Community Police:*** Chicago was selected as a pilot city for the President's new effort to target high crime neighborhoods. The pilot program will provide full funding for new officers by waiving the usual matching requirements. Chicago will deploy new officers to help meet the unique needs of its community, such as combating gangs or targeting drug "hot spots."
- ***Reducing Crime with Drug Courts:*** Working to reduce drug-related crime in Illinois, the Clinton Administration has awarded Drug Court grants to the communities of Night, Kankakee, Peoria, Rockford, Chicago, and Cook County. The Administration had previously awarded grants to a number of Illinois communities including: Decatur, Joliet, Wheaton, Bloomington, St. Charles, Markham and Woodstock. Drug courts use the coercive power of the criminal justice system to

combine drug testing, sanctions, supervision and treatment to push nonviolent, drug-abusing offenders to stop using drugs and committing crimes.

- ***Over $8.5 Million to Combat Domestic Violence:*** Through the Violence Against Women Act, Illinois received $8.56 million in federal funds in FY98 to establish more women's shelters and bolster law enforcement, prosecution and victims' services.
- ***Over $2.5 Million in Grants for Battered Women:*** In FY98, Illinois received over $2.5 million in HHS's Family Violence Prevention Program grants to assist women and children fleeing domestic abuse, an additional $435,200 increase over FY97.
- ***$18.6 Million to Keep Drugs & Violence Out of Illinois Schools:*** Illinois receives $18.6 million in FY99 for the Safe & Drug Free Schools Program, which invests in school security and drug prevention programs.

MOVING ILLINOIS RESIDENTS FROM WELFARE TO WORK

- ***236,042 Fewer People on Welfare:*** There are 236,042 fewer people on welfare in Illinois now than there were at the beginning of 1993 -- a 34% decrease. [through 9/98]
- ***Child Support Collections Up 62%:*** Child support collections have been increased by over $114 million -- or nearly 62% -- in Illinois since FY92. [through FY98]
- ***Breaking the Cycle of Dependency -- Preventing Teen Pregnancy in Illinois:*** Since 1993, President Clinton has supported innovative and promising teen pregnancy prevention strategies, with significant components of his strategy becoming law in the 1996 Personal Responsibility Act. The law requires unmarried minor parents to stay in school and live at home or in a supervised setting; encourages "second chance homes" to provide teen parents with the skills and support they need; and provides $50 million a year in new funding for state abstinence education activities. Efforts are making a difference, adolescent pregnancy rates for teens aged 15-19 decreased between 1992 and 1995 and fewer teenagers gave birth from 1991 to 1996. Teen abortion rates are also declining. **Notably, between 1992 and 1996 teen birth rates declined 10 percent in Illinois.**
- ***$93.7 Million for Illinois Welfare-to-Work:*** In 1998, Illinois received $48.7 million in Federal welfare-to-work state formula grants (the state matched $24.3 million in funding), helping Illinois welfare recipients get and keep jobs. In addition, $20.7 million in competitive grants were awarded to Illinois localities to support innovative welfare-to-work strategies. Part of the President's comprehensive efforts to move recipients from welfare to work, this funding was included in the $3 billion welfare to work fund in the 1997 Balanced Budget Act.

INVESTING IN ILLINOIS'S HEALTH

- ***Health Care for Uninsured Children:*** The balanced budget included the largest single investment in health care for children since the passage of Medicaid in 1965 -- an unprecedented $24 billion over five years to cover as many as five million children throughout the nation. This investment guarantees the full range of benefits -- from checkups to surgery -- that children need to grow up strong and healthy. It ensures that prescription drugs, vision, hearing, and mental health coverage now offered at the state level are extended to millions of uninsured children. **To expand health coverage to more uninsured children in Illinois the balanced budget provided $123 million in 1998.** This compares to the 1995 Republican plan vetoed by President Clinton that would have denied health coverage to 92,300 children in Illinois.
- ***Helping Over 236,000 Illinois Women and Children with WIC:*** The Clinton Administration is committed to full funding in the Special Nutrition Program for Women, Infants and Children (WIC). In FY98, Illinois received $143.8 million in total WIC grant funding, helping 236,700 women, infants and children in need receive health and food assistance, 10,800 more than in 1994.
- ***More Toddlers Are Being Immunized:*** As a result of the President's 1993 Childhood Immunization Initiative, childhood immunization rates have reached an historic high. According to the CDC,by 1996, 90% or more of America's toddlers received the most critical doses of each of

the routinely recommended vaccines -- surpassing the President's 1993 goal. In Illinois in 1997, 95% of two-year olds received the vaccines for diphtheria, tetanus, pertussis; 89% received the vaccine for polio; 89% received the vaccine for measles, and 92% received the vaccine for *Haemophilus influenzae* B, the bacteria causing a form of meningitis.

- ***Increased Funding for Ryan White by $149.4 Million*** Between 1993 and 1998, Illinois communities received $149.4 million in Ryan White formula and other HIV/AIDS program funds. This funding provides people living with HIV and AIDS medical and support services, including the AIDS Drug Assistance Program which helps those without insurance obtain much needed prescription drugs. [HHS, Health Resources and Services Administration, 12/98]
- ***Tobacco Plan Will Cut Smoking and Premature Deaths by 41% in Illinois:*** The Clinton Administration's tobacco proposal, combined with the recently enacted state tobacco settlements, will cut youth smoking and resulting premature deaths 41% in Illinois by 2004. Between 2000 and 2004, 156,700 of Illinois's youth will be kept from smoking and 50,100 will be spared a premature tobacco-related death. [Treasury Dept., 2/99]
- ***6,220,000 Americans in Illinois Cannot Be Assured They Have Patient Protections.*** Even if Illinois enacted all the protections in the Patients' Bill of Rights, 6,220,000 people in Illinois cannot be assured they have the comprehensive patient protections recommended by the President's Advisory Commission. This is because the Employee Retirement Income Security Act (ERISA) may preempt state-enacted protections. That is why the President has called on Congress to pass a federally enforceable patients' bill of rights so that everyone enrolled in managed care may have a basic set of protections. Notably, 3,120,000 Illinois women are in ERISA health plans and are therefore not necessarily protected. Women are particularly vulnerable without these protections because they are greater users of health care services, they make three-quarters of the health care decisions for their families, and they have specific health care needs addressed by a patients' bill of rights.

PROTECTING THE ENVIRONMENT

- ***7 Toxic Waste Sites Cleaned Up:*** Since 1993, the EPA has completed 7 Superfund toxic waste cleanups in Illinois: in Taylorville, Pembroke Township, Winnebago, LaSalle, Marshall, Warrenville and Wauconda [through FY98]. This is more than the number of sites cleaned up in Illinois during the previous twelve years combined (4).
- ***$28.7 Million in Safe Drinking Water Funding:*** This year [FY99], thanks to President Clinton, Illinois will receive $25.9 million for the Drinking Water State Revolving Funds to provide low-interest loans to municipalities to build, improve, and prevent pollution of drinking water systems. In addition, Illinois will receive $2.8 million in Public Water Supply Supervision grants to help monitor drinking water quality and enforce health standards.
- ***Revitalizing Brownfields in Illinois:*** As part of the Clinton-Gore Administration's efforts to clean up Brownfields, the EPA has awarded grants to counties and communities in Illinois -- Chicago, East St. Louis, Calumet City, Canton, East Moline, Waukegan, and Cook County -- for environmental clean-up and economic revitalization. In addition, Brownfields grants will go to West Central Municipal Conference and the State of Illinois, which will select sites for further action. These projects are intended to jump-start local clean-up efforts by providing funds to return unproductive, abandoned, contaminated urban properties to productive use.

SPEARHEADING URBAN RENEWAL EFFORTS

- ***Revitalizing Illinois' Communities:*** Chicago was designated an Empowerment Zone in December 1994 and was awarded $100 million to create more jobs, housing, and economic opportunity for city residents. As part of this project, First Chicago has initiated a $100,000 pilot program to help 75 to 100 qualified families buy their first homes. Additionally, East St. Louis and Springfield were both designated Enterprise Communities, and were awarded $3 million each for similar job creation efforts. In 1999, East St. Louis was designated a New Urban Empowerment Zone and Ullin was named a New Rural Empowerment Zone.

- ***Expanding the Low-Income Housing Tax Credit Will Help Develop 5,800 To 7,000 New Affordable Housing Units in Illinois Over the Next 5 years:*** Last year, the President and Vice President pushed for a 40-percent expansion in the Low-Income Housing Tax Credit. This year, the President and Vice President will try again to enact tax incentives to develop affordable housing. In Illinois alone, this proposal would mean an additional 5,800 - 7,000 quality rental housing units for low-income American families during the next five years.

PROVIDING DISASTER RELIEF:

- ***$609 Million in Federal Emergency Assistance:*** Since 1993, Illinois has received $609 million in disaster relief. [FEMA, 12/98]

EXPANDING FUNDS FOR TRANSPORTATION IMPROVEMENT

- ***Over $4 Billion in Federal Highway Aid:*** Since 1993, Illinois has received over $4 billion in federal highway aid. Included in this funding is $41.7 million for emergency relief in response to ntural disasters and $596,800 for scenic byways. These funds have helped generate 174,578 jobs. [through FY98]
- ***Over $490 Million in Aviation Funds:*** From FY93-FY98 Illinois received over $490 million in Airport Improvement Program funds to help build and renovate airports, and, when necessary, to provide funds for noise abatement to improve the quality of life for residents who live near airports.
- ***Approximately $1.8 Billion in Transit Funds:*** Since 1993, Illinois has received approximately $1.8 billion in Federal Transit Funding. Major projects include: $77 million to Metra (the commuter rail division of the Northeaster Illinois Regional Transportation Authority) for the North Central Commuter Rail project. This project, the first new commuter rail service in the Chicago area since the 1920s, opened on August 18, 1996; a $2.8 million Livable Communities grant to the CTA approved in May 1995 to assist in the rehabilitation of the Tech/35th Street station on the CTA's Green Line. The station is located in Chicago's Empowerment Zone.
- ***Saving Lives and Property:*** In 1997 the United States Coast Guard saved 14 lives and over $6.7 million in property in Illinois.

Clinton Presidential Records
Digital Records Marker

Divider Title: 4

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: **A**

BACKGROUND ON
PANELIST + GS TALKING
POINTS.

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: **5**

Mayor Richard M. Daley

Biography

Chicago Mayor Richard M. Daley has earned a national reputation for developing innovative, community-based programs to address crime, education, neighborhood development and other challenges facing cities at the end of the 20th Century.

From community policing to reforming the Chicago Public Schools, Daley's innovations have become models for cities across the nation and have won him national honors. In 1997 he was named Municipal Leader of the Year by American City and County magazine; a Public Official of the Year by Governing magazine; and Politician of the Year by Library Journal. In 1996 he headed the U.S. Conference of Mayors.

A former state senator and county prosecutor, Daley was elected Mayor on April 4, 1989, to complete the term of the late Harold Washington, and was re-elected in 1991,1995 and 1999 by overwhelming margins.

Frustrated with the performance of Chicago's public schools, Daley obtained unprecedented control over the schools from the Illinois General Assembly in 1995. His new management team, composed of experienced political, business and academic leaders, closed a $1.8 billion deficit by imposing fiscal discipline, made homework mandatory, ended social promotion of underperforming students and greatly expanded summer school and early childhood education programs.

In 1997, President Clinton said the Chicago Public Schools, once labeled the nation's worst by a former U.S. Secretary of Education, are now a model for urban school reform across the nation. In May, 1998, the schools reported that test scores in reading and math had improved for an unprecedented third consecutive year in elementary schools and for the second straight year in high schools.

Under Daley's leadership, Chicago's community policing program also became a national model, with beat officers working with city agencies and neighborhood residents to solve problems that foster crime. The police department added 1,600 officers, launched an aggressive anti-gang program and seized and destroyed 12,000 to 15,000 illegal weapons each year, more than any other city in the nation. In a nationally acclaimed effort to stem the flow of guns into Chicago, Chicago and Cook County filed a $433 million lawsuit against the gun industry in 1998, accusing it of creating a public nuisance in the city. Chicago's crime rate has dropped every year since 1992.

Daley's focus on quality-of-life concerns has led to greater emphasis on the delivery of basic services, from removing graffiti, abandoned cars and deteriorating buildings to creating more green space and a citywide recycling plan. He passed a penny-a-pack cigarette tax to triple the number of available beds for the homeless and committed record resources to the development of affordable housing.

Under Daley's leadership, the City of Chicago, the Chicago Park District, the Board of Education and the Public Building Commission will have invested an unprecedented $4.5 billion in capital improvements during the 1990s. This includes 1,500 new classrooms serving 45,000 students; street, sidewalk, bridge, sewer and other infrastructure improvements in Chicago neighborhoods; more than 120 new acres of parkland; new Olympic-sized ice rinks, recreation centers and swimming pool upgrades; and 50 new or renovated branch libraries.

To improve the business climate, he trimmed business taxes by tens of millions of dollars, streamlined regulatory licensing processes for small businesses and created a business assistance program to support local companies and spur neighborhood development.

Under his leadership, Navy Pier has been renovated and the McCormick Place Exposition Center expanded. At the same time, Chicago is experiencing what Crain's Chicago Business called the biggest residential building boom in 20 years.

A landmark ordinance Daley introduced in 1990 guarantees 25% of all city contracts to minority-owned businesses and 5% to women-owned businesses. He has increased the number and percentage of minorities in the city's workforce, created an Office of Sexual Harassment to investigate complaints and stiffened penalties for hate crimes.

By turning over some 40 city functions to private contractors and holding city employees more accountable, he has saved taxpayers more than $50 million a year and held city-levied property tax increases under 1% a year, far below the rate of inflation. In 1995, Chicago's bond rating was raised by Standard & Poor's from A- to A, a distinction shared by no other major American city in this decade. In 1998, Moody's Investors Service upgraded Chicago's general credit rating from A2 to A1 and S & P from A to A+.

Richard Michael Daley earned undergraduate and law degrees from DePaul University and began his public service career in 1969 when he was elected to the Illinois Constitutional Convention. From 1972 to 1980 he served in the Illinois Senate, where he led the fight to remove the sales tax on food and medicine, sponsored landmark mental health legislation and established rights for nursing home residents.

Daley was elected State's Attorney of Cook County in 1980. He pushed successfully for tougher state narcotics laws and raised the conviction rate dramatically. He helped overhaul Illinois' antiquated rape laws to obtain more convictions and developed programs to combat drunk driving, domestic violence and child support delinquencies. Re-elected States Attorney in 1984 and 1988, Daley was the first Cook County official to sign a decree eliminating politically motivated hiring and firing.

Born April 24, 1942, he is the fourth of seven children and the eldest son of the late Mayor Richard J. Daley and his wife Eleanor. Mayor Daley and his wife Maggie are the parents of three children, Nora (b. 8/9/73), Patrick (b. 6/10/75) and Elizabeth (b. 11/17/83). A son Kevin died in 1981 at the age of two and a half. 12/98

Mayor Daley's Home Page

Home Page

April 14, 1999

MEMORANDUM FOR GENE SPERLING

FROM: David Noyce

SUBJECT: Recent quotes and economic development plans from Mayor Richard Daley.

- **Mayor Richard Daley**

Press Release: Mayor Daley today announced a comprehensive Single Room Occupancy (SRO) housing initiative that will fund four new SROs and improve existing ones by upgrading their physical facilities and improving social services to residents.

He said, "Good SRO housing can help people get on their feet and stay there. We are dedicated to providing this housing option in Chicago and to ensuring that SROs provide attractive, secure, and supportive housing environment." **Mayor Daley Announces Major New SRO Initiative to Increase and Upgrade Housing for Low-Income Chicagoans. 1/19/99**

Mayor Daley today announced a $500 million plan to rebuild the ABLA neighborhood--improving housing, parks, and transportation and providing new opportunities for residents to be placed into full-time jobs. The comprehensive rebuilding plan for the ABLA neighborhood on the Near West Side will create 2,900 new housing units in a mixed-income community and help ABLA residents become self-sufficient by providing them with job training, job placement and related support services. **Mayor Daley Announces Major Commitment to Jobs, New Housing and Services to Benefit ABLA Residents As Part of $500 Million Redevelopment Plan. 9/10/98**

"However, thanks to the efforts of President Bill Clinton and Vice President Al Gore, the Low Income Housing Tax Credit Program is on the verge of expansion, which would allow for more units of affordable rental housing to be created and preserved in Chicago and thoughout the rest of the country." **Mayor Daley Announces the Development of $124 Million of New Affordable Rental Housing in Neighborhoods throughout Chicago 5/28/98**

Mayor Daley Announces Major New SRO Initiave to Increase and Upgrade Housing For Low-Income Chicagoans

January 19, 1999

Mayor Richard M. Daley today announced a comprehensive Single Room Occupancy (SRO) housing initiative that will fund four new SROs and improve existing ones by upgrading their physical facilities and improving social services to residents.

The proposal, a critical element of Mayor Daley's Five-Year Affordable Housing Plan, will leverage $50 million in public and private loans and grants for SRO housing over the next year.

The initiative will enhance the quality of life at existing private SROs by encouraging owners to provide residents with support services and rehabilitate their facilities to improve the quality of housing and meet fire safety standards.

"SROs are a key component of the healthy, mixed-income communities that make Chicago a great city," Mayor Daley said at a news conference at the job training center of Chicago Christian Industrial League's The Studios SRO in the South Loop. "SROs provide something shelters cannot: good, permanent housing combined with supportive services.

"Good SRO housing can help people get on their feet and stay there. We are dedicated to providing this housing option in Chicago and to ensuring that SROs provide an attractive, secure and supportive housing environment."

The initiative is the result of a major partnership involving the City of Chicago, the State of Illinois, the Community Investment Corporation (CIC), the Corporation for Supportive Housing (CSH) and other housing support organizations.

The initiative calls for financing of four new SROs in 1999. The City, the Illilnois Housing Development Authority (IHDA) and CSH will offer approximately $36 million in funding for the new SROs, providing up to 400 new units of SRO housing. The developments may incorporate housing for single adults as well as for homeless families headed by single women.

The new SROs will provide housing and supportive services, including job services, education and training programs, health care, child care, mental health care, substance abuse counseling and treatment, transportation assistance, and programs that address the needs of children.

One site has been chosen. The Lakefront SRO Corporation, a non-profit organization committed to breaking the cycle of homelessness, will rehabilitate the long-vacant Holland Home in Roseland at 240 West 107th Place and turn it into an 82-unit SRO, with 74 units reserved for homeless individuals under the McKinney Section 8 program. The City Department of Housing has committed low-income housing tax credits of $470,891, which will generate about $3.2 million for the development. IHDA's level of potential financial support is under consideration.

The City will take proposals from developers for the three other new SROs.

Another part of the initiative will help operators of private SROs provide social services to their residents. The Single Room Housing Assistance Corporation (SRHAC), an industry not-for-profit organization working to improve SROs, will receive a $70,000 delegate agency contract with the City to help private SRO operators create those social service links.

Mayor Daley also announced that the City will provide for-profit SRO owners with an additional $1 million in fire safety improvement grants to ensure that their buildings comply with fire safety codes. The new funding is in addition to $2 million already committed to this program.

The City will expand its work with for-profit SRO operators, helping them upgrade the physical environment in their facilities and establish formal links to the kinds of services that residents of not-for-profit SROs already receive.

In partnership with the Community Investment Corporation, the City will offer grants and loans to private operators to refinance their mortgages and make improvements to their buildings. The owners will be required to provide their residents with needed supportive services, either in-house or through community programs.

Joining Mayor Daley at the news conference were Julia Stasch, Commissioner of the City Department of Housing; Walter Jones, President of the SRHAC; Aldermen Madeline Haithcock (2nd), Carrie Austin (34th), and Ray Suarez (31st); Michael Rose, Acting Executive Director of the IHDA; John Pritscher, President of the CIC; Rob Grossinger, Vice-President of CSH; and Wyatt Kenner, a resident of The Studios.

"Addressing the specific needs of SRO residents contributes to a positive environment for low-income and formerly homeless individuals," Stasch said. "By committing ourselves to providing access to services through SROs, we can help individuals and build stronger communities and a stronger city."

Jones noted, "The partnership with the City is essential. We're grateful that Mayor Daley and Commissioner Stasch support programs that allow us to provide SRO residents with the quality housing and services that they need and deserve."

To oversee the new SRO initiative and to provide citywide coordination of supportive housing development, the Department of Housing has hired Ellen Sahli as Senior Program Director for SRO and Supportive Housing. She currently is Senior Program Officer with the CSH's Chicago office and is responsible for its employment initiative, Next Step: Jobs. Sahli previously worked for the Mental Health Association in Illinois and has substantial experience in providing direct services and outreach to homeless individuals.

The Initiative builds on 10 years of increased investment in SROs by the City. The Department of Housing has helped stem the decline in SRO housing by financing the rehabilitation and new construction of 4,208 units out of an estimated total of 14,500 SRO units throughout the City.

Mayor Daley's Home Page

Home Page

Mayor Daley Announces the Development of $124 Million of New Affordable Rental Housing in Neighborhoods throughout Chicago

May 28, 1998

Today Mayor Richard M. Daley was joined by City Housing Commissioner Julia Stasch; Chris Hill, Commissioner of Planning and Development; 21st Ward Alderman Leonard DeVille; and other community leaders on a vacant lot on the 8800 block of South Loomis in the Brainerd community, which will soon be transformed into a vibrant mixed-use retail and residential center, to announce the development of $124 million in new and renovated affordable multi-family rental housing in neighborhoods spanning the ntire city.

"Affordable housing is the key to viable communities, and the Department of Housing (DOH) has compiled an impressive list of community-oriented developers who will use Low-Income Housing Tax Credits (LIHTC) and other financing tools to create and preserve $124 million worth of affordable rental housing with 1,226 units in fifteen proposed development projects throughout Chicago," said Mayor Daley.

"These units will help meet the growing demand for affordable housing for large families, senior citizens and individuals with special needs, and will complement all of the city's strategies to revitalize communities throughout Chicago," he added.

A strategic focus of the Department of Housing is to develop initiatives which will leverage resources to maximize its portfolio of affordable multifamily rental housing in Chicago for low- and moderate-income residents.

Among the financing tools utilized to achieve these objectives are Low-Income Housing Tax Credits (LIHTC), tax-exempt bonds, loans by the Department of Housing and Tax Incremental Financing (TIF) proceeds.

The Mayor's speech was highlighted by the announcement of the 10 developments to be financed with Low Income Housing Tax Credits. These projects will receive more than $5 million in tax credits generating more than $34 million in equity which will help create and preserve 623 units of housing. In addition, the Department of Housing is also anticipating to contribute more than $14.2 million in low-interest loans.

The Low Income Housing Tax Credit program, created by the 1986 Tax Reform Act, allows private individuals and organizations investing in the development of affordable housing to reduce their federal taxes each year, over a 10-year period, as long as rents in the buildings in which they have invested remain affordable to, and occupied by, low-income families. Projects supported by the Department of Housing remain affordable for 30 years. Proceeds from the sale of tax credits to investors cover a portion of the development costs for newly built or rehabilitated rental housing.

"There have been many efforts to sunset this essential tool in the added Mayor Daley. "However, thanks to the efforts of President Bill Clinton and Vice President Al Gore, the Low Income Housing Tax Credit Program is on the verge of expansion, which would allow for more units of affordable rental housing to be created and preserved in Chicago and throughout the rest of the country."

"Chicago is pleased to have a pool of worthy projects from which to evaluate tax credit requests. We received thirty applications requesting $17.5 million in tax credit allocations," said Commissioner Stasch.

"However, given the scarcity of these resources, we are forced to turn away many excellent projects which would add to the mix of affordable housing in the city," she said.

"That's one of the main reasons the City of Chicago supports the administration's efforts to secure a 40 percent increase in the federal tax credit allocation to $1.75 per person," added Stasch.

Reiterated Mayor Daley, "Chicago is unique in that it is one of only a few cities in the nation with its own allocation of Low-Income Housing Tax Credits. This financing tool creates much-needed housing in the city, and is an impressive example of what can be achieved when local governments, the private sector and community developers work together for the benefit of city residents."

Housing Commissioner Julia Stasch highlighted the diversity of projects which were announced today.

"I am pleased to report that a broad range of projects will be supported. We're targeting tax credits to eight not-for-profit developers, three not-for-profit and for-profit joint ventures, and to four for-profit developers. Projects by minority developers within the African-American and Latino communities will receive funding, and DOH will support those projects that will provide much-needed housing to seniors, large families, formerly homeless women and those with special needs whose incomes are below 60% of area median, which translates into housing for those Chicagoans with the lowest incomes."

In addition to the ten projects which will receive tax credits, the City of Chicago, through the Department of Housing will allocate $12 million in tax-exempt bonds and $7 million in secondary financing for family housing projects. These bonds will generate tax credit equity over and above DOH's annual allocation.

The Department of Housing has committed to provide $6 million in secondary loan financing to two projects, which will be used for projects under review for tax credits by the Illinois Housing Development Authority (IHDA).

Example of the types of projects to be funded by the Department of Housing are described below.

Senior Housing: Five (5) of the DOH-supported projects scheduled to receive LIHTC and / or DOH secondary loan financing will provide 506 newly constructed units of senior housing throughout the city.

Special Needs / Single-Room Occupancy (SRO) Developments. Two (2) projects will provide a combined 174 units of rehabbed special needs housing for women, and SRO housing for residents of Chicago. They will receive Low-Income Housing Tax Credits (LIHTC).

Family Housing. The development of family housing is a priority, and a total of eight (8) developments of rehabbed and new construction will generate 546 units of housing with one- to four-bedrooms. These projects will receive a combination of LIHTC, tax-exempt bonds and DOH secondary loan financing.

In addition to announcing the development of $124 million of multi-family rental housing, Mayor Daley also hailed the future redevelopment of the Brainerd community. Across the street from the site of the Mayoral announcement, the steel framework of a new public library has been erected.

A few feet from where the Mayor stood, a new $1.2 million METRA station with expanded parking and green space improvement will also be constructed in 1999 as will the reconstruction of 89th Street. In addition, just south of the Metra tracks that cross Loomis Street on 89th Street, there will be a new Brainerd Town Center, a 10,800 square-foot mixed-use commercial development, which will contain a bakery, a convenience grocery store and possibly a day care center.

Across the street from the Brainerd Town Center, on Loomis Street, will be the future home of Brainerd Town Center Senior Housing, which will contain 60 units of affordable housing for low- and moderate income seniors. The Department of Housing is committing more than $463,000 in Low Income Housing Tax Credits, which will generate $3.1 million in equity, and nearly two million dollars in low-interest loans to this development.

Finally, as a future phase of this community redevelopment plan, and located just to the south of the senior housing development and Brainerd Town Center, 23 affordable single family homes will be constructed through the Department of Housing's New Homes for Chicago program, on what is now a blighted vacant lot, providing additional affordable housing opportunities within this emerging community.

"The holistic approach the City is taking to the redevelopment of 89th and Loomis offers an outstanding model for the redevelopment of other areas throughout the City," said Mayor Daley.

"Thanks to the public-private partnerships that are a necessary component for a redevelopment project of this scope, many Chicago neighborhoods are truly coming alive. In a very short time, you will see this area of blight and urban decay transformed into a vibrant community where people can raise their kids in safety and the elderly will have public amenities right outside their front door. This will allow us to continue rebuilding the City of Chicago, block by block and neighborhood by neighborhood," said Daley.

Mayor Daley's Home Page

CHICAGO **Home Page**

Announces Major Commitment to Jobs, New Housing and Services to Benefit ABLA Residents As Part of $500 Million Redevelopment Plan

September 10, 1998

Mayor Richard M. Daley today announced a $500 million plan to rebuild the ABLA neighborhood -- improving housing, parks and transportation and providing new opportunities for residents to be placed into full-time jobs.

The comprehensive rebuilding plan for the ABLA neighborhood on the Near West Side will create 2,900 new housing units in a mixed- income community and help ABLA residents become self-sufficient by providing them with job training, job placement and related support services.

"For too long, ABLA residents have been isolated from the great neighborhoods around them, as if walls had been built around the public housing buildings," Mayor Daley said. "With this rebuilding plan, we will tear down those walls, and give ABLA residents a chance to rebuild their neighborhood. This plan calls for rebuilding the neighborhood from the ground up, giving all its residents new tools to help them live and thrive in the new ABLA."

Chicago's largest public housing redevelopment initiative to date, and among the largest ever undertaken in the nation, the ABLA Homes revitalization plan was formed by the City of Chicago, the ABLA Local Advisory Council, ABLA residents, the Chicago Housing Authority and the Plaintiff's Counsel and court-appointed receiver in the landmark desegregation case of Gautreaux vs. CHA et al.

Joining Mayor Daley at the news conference, held in Fosco Park, 1313 S. Throop St., was the initial group of 21 ABLA residents who have successfully completed phase one of the Mayor's job training and employment initiative. Initial employers include the neighboring University of Illinois at Chicago, Metropolitan Pier and Exposition Authority, Chicago Public Schools and the City of Chicago.

The Mayor reiterated the City's commitment to continue providing similar assistance to more than 500 other ABLA residents who want to pursue job training and full-time employment opportunities. Further hiring commitments have been made by such local employers as Rush-Presbyterian-St. Luke's Hospital, CTA, Chicago Public Schools, and Edge Systems, Inc., a minority-owned information technology firm.

"Our goal is not to displace ABLA residents with the wealthy, but rather to make ABLA residents wealthier," Mayor Daley said.

The plan will result in the construction of approximately 2,900 new homes and the demolition of 2,776 deteriorated units of public housing during a projected eight-year redevelopment period. The new units will comprise 1,084 units of low-income public housing, 847 affordable units and 966 units of market-rate housing for home ownership. No current residents will be displaced, according to City and CHA officials.

As a model public-private partnership, the project also includes construction of a new community recreation center to be operated by the Boys and Girls Club, with a computer learning center and a wellness center to be operated by UIC; new residential development along Roosevelt Road; construction of a new City fire station; and a broad range of innovative support service programs to move families toward self-sufficiency.

City officials noted that an important aspect of the ABLA neighborhood rebuilding plan is the introduction of private investment funds that will leverage City and federal funds to create a total development worth approximately $430 million. Land will be leased to private developers for 99 years, and units will be targeted to various income groups to ensure a diverse mixed-income community. The CHA will, in turn, lease back a portion of the units for public housing residency. The property will be privately managed.

Acting on behalf of CHA, the City's Department of Housing is expected to issue a request-for-proposal before the end of the year to identify and select a private developer team.

For human development services, state and federal public aid funds will be augmented with more than $7 million in city job readiness training funds and incremental funding from the Department of Human Services and Chicago Public Schools for capital development and instruction improvements at schools in the ABLA area.

ABLA is located on 100 acres on the Near West Side and has more than 3,500 original units in a mix of high rises, walk-ups and townhouses. Built successively over the course of 30 years between 1938 and 1968, ABLA has long been identified as among the most physically distressed public housing developments in Chicago, with a current occupancy vacancy rate of 52%, according to CHA officials. ABLA Homes is composed of four contiguous developments: Jane Addams, Grace Abbott, Robert Brooks and Loomis.

Also present at the news conference were the Rev. Willie T. Barrow, chairman of Rainbow/PUSH Coalition and a member of the newly formed Advisory Committee on Holistic Redevelopment, and Alderman Madeline Haithcock of the Second Ward.

Mayor Daley's Home Page

CHICAGO **Home Page**

Clinton Presidential Records
Digital Records Marker

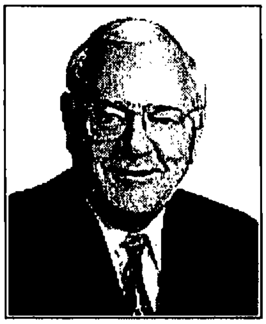
This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: **6**

Biography
State of Illinois

George Ryan
GOVERNOR



Governor Ryan's Links:

State of Illinois History

Illinois Constitution

Illinois Governors

Duties of the Governor

[Chronological Biography]

Biography

George H. Ryan was elected Illinois' 39th governor on November 3, 1998, wining 59 of the state's 102 counties and posting a victory margin of nearly 120,000 votes.

Ryan, born February 1934, served as secretary of state for eight years (1991-1999) and lieutenant governor for eight years (1983-91). He also had a distinguished 10-year legislative career (1973-1983).

A lifelong resident of Kankakee and a pharmacist, Ryan has been a leader on both the local and state level. He began his political career as a member and later chairman of the Kankakee County Board. He was elected to the Illinois House in 1972 and re-elected four times. During that tenure, he served two terms as House Republican leader and one term as Speaker of the House (1981-1983).

As secretary of state, Ryan worked to promote an efficient and cost-conscious administration that provided high-quality service to Illinois taxpayers and motorists. At the same time, he broke new ground in the fight against drunk driving, in the prevention of violence in society, in support of adult literacy, in increasing awareness about the need for organ donors and in the use of 21st Century technology in libraries and government.

A leading advocate for traffic safety, Ryan has won passage of several major anti-drunk driving initiatives. In the spring of 1997, Ryan proposed and passed legislation which lowers the legal limit for drunk driving from a blood-alcohol content of .10 percent to .08 percent. With the .08 law, traffic safety experts estimate that at least 60 lives can be saved each year from alcohol-related traffic deaths.

During the spring of 1994, he proposed and passed the "Use It & Lose It" law, which suspends the drivers licenses of underage motorists who put themselves and others at risk by drinking any alcohol and then driving.

Ryan's anti-drunk driving efforts helped convince Mothers Against Drunk Driving in 1995 to rate Illinois the top state nationwide for its work to end alcohol-related traffic deaths and injuries. Ryan's history of battling DUI also earned him the 1994 Government Leadership Award from the National Commission Against Drunk Driving. In July 1995 he received the MADD Government Leader Against Drunk

Driving Award.

In 1997, Ryan passed a plan for a graduated driver licensing system for teens. This "Graduate to Safety" initiative requires teens to get more training, to use extra precautions during their first years behind the wheel and to lose their driving privileges more quickly if they violate traffic laws. By preparing teens to be safe drivers, this initiative is aimed at reducing the death toll among the state's youngest and statistically most dangerous drivers.

Ryan has won passage of tough laws against carjacking, investment fraud, and uninsured motorists. In addition, he has created some of the toughest penalties in the nation for motorists who abuse disabled parking privileges. In 1995, Ryan succeeded in passing a law that requires, for the first time, that all new school bus drivers in Illinois undergo complete criminal background checks.

Legislation passed in 1997 by Ryan cleared the way for the next generation of the Illinois drivers license. The current drivers license is being converted to a digitally-produced card that can carry more information and the latest in high-tech security features. Plans are to have almost all Illinoisans carrying a digital license by the year 2003. This will enable law enforcement and government agencies to verify vital information with the swipe of a card.

In addition, by creating an Internet homepage, "The Illinois Gateway", Ryan by-passed bureaucracy and made it quicker and easier for people to do business with the secretary of state's office.

Ryan is a statewide leader in the prevention of violence within families, schools and communities. In 1995 he won passage of legislation creating a special "Prevent Violence" license plate to raise money for violence prevention efforts throughout Illinois. Ryan also has passed legislation which allows Illinois courts and his office to suspend the drivers licenses of parents who are more than 90 days behind in the payment of court-ordered child support.

As state librarian, Ryan was a major supporter of alternative sources of funding for libraries. His 1993 "Live & Learn" initiative boosted state support for libraries by nearly 60 percent and generates nearly $19 million annually for high-tech library services, materials and library construction and renovation. The effort was a major factor in Ryan's selection for the 1994 State Elected Official Award by the White House Conference on Libraries and Information Services Task Force. In 1996, Ryan succeeded in passing an "Educate & Automate" program to supplement existing state grants for public libraries, schools and colleges in order to enhance and upgrade their computers and other information technologies.

Ryan's "Live & Learn" program also is providing the first state funding ever to educate the public about the desperate need for additional organ and tissue donors. In its first year, the "Life Goes On" campaign helped procurement agencies around the state set new records for obtaining donor organs and tissue. Illinois now has the largest state registry of organ donors -- the number of organ donors has risen by 52 percent since 1992. In addition, Ryan launched a new education campaign during 1997 designed specifically to encourage African-Americans to become organ and tissue donors.

Named chairman of the Illinois Literacy Council in 1991, Ryan worked to expand literacy efforts, particularly in the workplace, prisons and within the family.

Both in the General Assembly and as lieutenant governor, Ryan was the state's leading advocate of drug abuse education efforts and treatment programs for substance abusers. He received Illinois DARE's top award for drug abuse prevention in 1989 and initiated broad-based programs now under the auspices of the Illinois Department of Alcoholism and Substance Abuse.

Ryan is a graduate of Kankakee public schools, served with the U.S. Army in Korea and, following his discharge, obtained a bachelor's degree in pharmacy from Ferris State College in Big Rapids, Michigan. After 42 years of family ownership, the Ryan pharmacies were sold in 1990.

Ryan is active in service organizations, including the Elks, Moose and Shriners. He became a 33rd degree Mason in 1992. In 1993, he chaired the National Basketball Players Association dinner for the Little City Foundation and received the Tree of Life award from the Jewish National Fund.

George and Lura Lynn Ryan are the parents of a son and five daughters, including triplets. They have thirteen grandchildren.

Chronological Biography

Feb. 24, 1934	George H. Ryan is born to Thomas and Jeanette Ryan, the last of 3 children. The Ryans also are legal guardians to a niece (Nancy Ferguson) after her parents die in an accident.
1935	George H. Ryan's father, Thomas Ryan, moves to Chicago and takes a job as a pharmacist. Later that year, he is relocated to Kankakee as a pharmacist.
1948	Thomas Ryan opens his own drug store in Kankakee.
1952	George Ryan graduates from Kankakee

	High School and enrolls at Butler University in Indiana.
1954	George Ryan is drafted and completes a 2-year stint in the U.S. Army. He is stationed in South Korea.
1956	George Ryan marries his high school sweetheart, Lura Lynn Lowe.
1957	A daughter, Nancy, is born to the Ryans.
1961	George Ryan graduates from Ferris State College in Big Rapids, Michigan with a bachelor's degree in pharmacy.
1961	A daughter, Lynda, is born to the Ryans.
1962/90	George Ryan is co-owner of the family-pharmacies in Kankakee.
1962	George Ryan serves as campaign manager for State Senator Edward McBroom.
1963	Triplet daughters, Julie, Joanne and Jeanette, are born to the Ryans.
1964	A son, George, is born to the Ryans.
1966	George Ryan is appointed to the Kankakee County Board and is elected to the board in 1968.
1972	George Ryan is elected to the Illinois House and is sworn into office in 1973.
1977	George Ryan becomes Illinois House Minority Leader.
1981	George Ryan becomes Speaker of the Illinois House.
1982	George Ryan is elected Illinois lieutenant governor with Governor James R. Thompson.
1986	George H. Ryan is re-elected Illinois lieutenant governor with Governor James R. Thompson.
1990	George H. Ryan is elected Illinois Secretary of State.
1994	George H. Ryan is re-elected Illinois Secretary of State.
1998	George H. Ryan is elected Governor of Illinois.
1999	George H. Ryan sworn in as Illinois' 39th governor.

April 14, 1999

MEMORANDUM FOR GENE SPERLING

FROM: David Noyce

SUBJECT: Recent quotes and economic development plans from Governor George Ryan

- **Governor George Ryan**

Press Release 2/9/99: Gov. Ryan today released a $500,000 grant to the City of Chicago to assist with economic development in the Andersonville and Edgewater neighborhoods of the city.

He said, "Economic development and jobs are among my top priorities. This grant will help the city address some immediate needs in the Andersonville and Edgewater communities, and also will help these areas build the foundations to promote future economic growth." **Press Release: Ryan Announces Grant to Assist Chicago Economic Development. 2/9/99**

Press Release 3/30/99: Gov. Ryan today announced grants totaling more than $2.2 million to help 68 not-for-profit organizations provide emergency assistance to the homeless in communities throughout Illinois.

He said, "With our help, these organizations are able to offer emergency shelter often coupled with programs and services that guide the homeless back toward an independent place in society."

The grants are funded through the federal Emergency Shelter Grants Program administered by the Illinois Department of Commerce and Community Affairs. The grants are awarded to projects in communities outside Cook County that complement existing homeless services, are based on clear need and demonstrate an immediate ability to utilize the grant. **Press Release: Governor Announces $2.2 Million in Grants to Help the Homeless. 3/30/99**

Press Releases
State of Illinois

George Ryan
GOVERNOR

FOR IMMEDIATE RELEASE
March 30, 1999

GOVERNOR ANNOUNCES $2.2 MILLION IN GRANTS TO HELP THE HOMELESS

SPRINGFIELD -- Governor George H. Ryan today announced grants totaling more than $2.2 million to help 68 not-for-profit organizations provide emergency assistance to the homeless in communities throughout Illinois.

"While the Illinois economy is healthy, many communities across our state continue to battle the tragedy of homelessness," Ryan said. "With our help, these organizations are able to offer emergency shelter often coupled with programs and services that guide the homeless back toward an independent place in society."

The grants are funded through the federal Emergency Shelter Grants Program administered by the Illinois Department of Commerce and Community Affairs. The grants are awarded to projects in communities outside Cook County that complement existing homeless services, are based on clear need and demonstrate an immediate ability to utilize the grant.

"These organizations are our partners in providing services that are vital to the well-being of homeless individuals and families," said acting DCCA Director Pam McDonough. "A highly competitive review of 80 applications resulted in the funding of the 68 projects we are announcing today."

The maximum grant is $75,000 and must be matched by an equal amount from other sources.

A list of 1999 grantees is attached.

###

1999 EMERGENCY SHELTER GRANTS PROGRAM

COMMUNITY	ORGANIZATION	AWARD
Alton	Salvation Army	$51,654
Aurora	PADS, Inc.	$63,800
Belleville	Salvation Army	$45,977
Belleville	Women's Crisis Center of Metro East	$28,000
Bloomington	Home Sweet Home Mission, Inc.	$25,175
Bloomington	Mid-Central Community Action	$43,200
Bloomington	Salvation Army	$39,000
Cairo	Cairo Women's Shelter	$61,500
Carbondale,	Good Samaritan Ministries	$32,300

Carbondale	The Women's Center	$18,000
Carmi	Anna Bixby Women's Center	$10,394
Centralia	PAVE	$31,500
Champaign	Center for Women in Transition	$48,900
Champaign	Salvation Army	$35,200
Champaign	TIMES Center	$47,900
Charleston	CADV	$30,000
Danville	YWCA	$34,177
Decatur	Salvation Army	$12,317
DeKalb	Hope Haven	$34,000
E. St. Louis	Call For Help	$38,802
E. St. Louis	Catholic Urban Programs	$16,800
E. St. Louis	Salvation Army	$41,000
Effingham	EVAS	$10,000
Eldorado	Egyptian Health Department	$40,000
Elgin	Community Crisis Center	$32,375
Freeport	FACC	$19,350
Granite City	Catholic Charities	$20,000
Granite City	Good Samaritan House	$35,392
Harrisburg	Anna Bixby Women's Center	$45,806
Herrin	Williamson County Family Crisis Center	$27,648
Jacksonville	Crisis Center Foundation	$75,000
Joliet	Catholic Charities	$35,000
Joliet	Catholic Charities (Villa Park Facility)	$40,000
Joliet	Christian Family Ministries	$45,875
Kankakee	Salvation Army	$32,000
Kewanee	Kewanee Social Service Agency	$15,000
Libertyville	Lake County Haven	$25,850
Marion	Franklin-Williamson Human Services, Inc.	$31,540
McHenry	Home of the Sparrow	$37,000
McHenry	McHenry County PADS	$48,000
Moline	Salvation Army	$35,000
Olney	SWAN	$56,500
Pekin	Salvation Army	$13,000
Peoria	P.C.C.E.O., Inc.	$10,000
Peoria	Peoria Friendship House of Christian Service	$29,000
Peoria	Salvation Army Service Extension	$40,000
Peoria	Salvation Army	$30,000
Peoria	YWCA	$51,180
Peru	Illinois Valley PADS	$14,500

Quincy	Madonna House	$47,000
Quincy	Salvation Army	$41,000
Rockford	American Red Cross	$14,460
Rockford	Shelter Care Ministries	$25,895
Springfield	Mini O'Beirne Crisis Nursery	$11,214
Springfield	Contact Ministries	$40,000
Springfield	Fifth Street Renaissance	$34,575
Springfield	Helping Hands of Springfield, Inc	$24,000
Springfield	P.O.R.A.	$42,620
Springfield	Salvation Army	$39,930
St. Charles	Lazarus House	$19,000
St. Louis, MO	American Red Cross (East St. Louis Facility)	$34,364
St. Louis, MO	Salvation Army (Hillsboro Facility)	$41,000
Urbana	A Woman's Fund	$24,740
Urbana	Crisis Nursery	$15,000
Waukegan	Catholic Charities	$24,300
Wheaton	DuPage PADS	$40,700
Wheaton	People's Resource Center	$12,500
Wood Rive	Behavioral Health Alternatives	$12,740
TOTAL		$2,229,650

###

Press Releases
State of Illinois

George Ryan
GOVERNOR

FOR IMMEDIATE RELEASE
February 9, 1999

RYAN ANNOUNCES GRANT TO ASSIST CHICAGO ECONOMIC DEVELOPMENT

SPRINGFIELD -- Gov. George H. Ryan today released a $500,000 grant to the City of Chicago to assist with economic development in the Andersonville and Edgewater neighborhoods of the city.

"Economic development and jobs are among my top priorities," Ryan said. "This grant will help the city address some immediate needs in the Andersonville and Edgewater communities, and also will help these areas build the foundations to promote future economic growth."

The grant funds, awarded to the City of Chicago Department of Planning and Development, will be used to acquire land for redevelopment activities in the two communities, to develop comprehensive parking programs for their commercial districts, and to provide two years of operational support and assistance to the Edgewater and Andersonville Chambers of Commerce and the Edgewater Development Corporation.

The $500,000 was appropriated by the General Assembly through the Illinois Department of Commerce and Community Affairs. The funds were included in the FY 1999 budget at the request of Rep. Carol Ronen (D-Chicago).

###

[State of Illinois | Governor Ryan | Governor's Press]

Clinton Presidential Records
Digital Records Marker

Divider Title: 7

NEWS SOURCE

Executive Profiles

Richard C. Notebaert
Chairman and Chief Executive Officer

Mr. Notebaert began his career in 1969 at Wisconsin Bell. He held a number of positions in operations and marketing there, before moving to Ameritech Communications in 1983 as vice president of marketing and operations. He became president of Ameritech Mobile Communications in 1986, president of Indiana Bell in 1989, and president of Ameritech Services in 1992. Mr. Notebaert moved to Ameritech's corporate organization in January 1993 as vice chairman.

In June 1993 he became president and chief operating officer, and in January 1994 was elected president and chief executive officer. He was elected to the position of Chairman and Chief Executive Officer on April 20, 1994.

Notebaert received a bachelor of arts degree in 1969 and a master's degree in business administration in 1983, both from the University of Wisconsin. He has received the following honorary degrees: doctor of business management from Indiana Wesleyan University; doctor of science and technology from the University of Indianapolis; and doctor of science from Ripon College.

Clinton Presidential Records
Digital Records Marker

Divider Title: **8**

BOEING

PHILIP M. CONDIT

Chairman and Chief Executive Officer

The Boeing Company

Phil Condit is chairman and chief executive officer of The Boeing Company. Under his leadership, Boeing has grown to be the world's largest aerospace company. The leader in commercial aircraft, military aircraft and missiles, and space markets, the company employs more than 230,000 people and serves customers in 150 countries. Boeing has headquarters in Seattle, Wash., and is the largest exporter in the United States, with revenues of approximately $46 billion in 1997.

Condit's career has spanned more than 30 years of service to Boeing in almost 20 assignments. Condit joined Boeing in 1965 as an aerodynamics engineer on the Supersonic Transport (SST) program. He was promoted to lead engineer for the Boeing 747 high-speed configuration airplane in 1968 and was named the 747 performance lead engineer in 1971. Within a year, he advanced to manager of the quiet short-haul system development program, and then became manager of 727 marketing in 1973. He entered the Sloan Fellowship program at the Massachusetts Institute of Technology in 1974. Upon completion of his year of study at MIT, he returned to Boeing as manager of new program planning in 1975. A year later, he became director of program management for the 707/727/737 Division. He was named 757 chief project engineer in 1978, and director of 757 engineering in 1981.

Condit was named vice president and general manager of the 757 Division in 1983. Later that year, he became vice president of the Renton Division, which built the 707, 727, 737 and 757 airplanes. In 1984, Condit was promoted to vice president of sales and marketing for Boeing Commercial Airplane Company, serving during a period of exceptional sales. He was appointed executive vice president of Boeing Commercial Airplane Company in 1986 and, in 1989, executive vice president and general manager of the New Airplane Division, which subsequently became the 777 Division.

Elected president and member of the board of directors of The Boeing Company in 1992, Condit added the title of chief executive officer in 1996. He was elected the seventh chairman in the company's 82-year history in 1997.

Condit is the author of several published papers on commercial aircraft technology and holds a patent, awarded in 1965, for the design of a flexible wing called the sailwing. He also led the team that launched the wide-body Boeing 777 airplane, and he pioneered management concepts that integrated design/build teams of customers, suppliers and employees to design and produce the 21st-century jet. The 777 "Working Together" team has received numerous aeronautical awards, including the prestigious Collier Award.

He received a bachelor's degree in mechanical engineering from the University of California at Berkeley in 1963; a master's degree in aeronautical engineering from Princeton University in 1965; a master's degree in management from Massachusetts Institute of Technology in 1975; and, in 1997, a doctorate in engineering from Science University of Tokyo, where he was the first Westerner to earn such a degree. Rensselaer Polytechnic Institute conferred an honorary doctorate in engineering on

Condit in 1996. A proponent of lifelong learning, he often meets with students and teachers, and has introduced a unique program to encourage and reward Boeing people who pursue learning throughout their careers.

Condit serves on the board of Hewlett-Packard Company and is a member of the Business Council and the Business Roundtable. Elected a member of the National Academy of Engineering in 1985, he is also an honorary fellow of the Royal Aeronautical Society and a fellow of the American Institute of Aeronautics and Astronautics. He belongs to the Society of Automotive Engineers and has chaired the NASA Advisory Council's Aeronautics Advisory Committee. A Distinguished Eagle Scout Award winner, Condit currently is president of the Chief Seattle Council of the Boy Scouts of America. Since 1997, he has been a member of the board of Seattle's A Contemporary Theater (also known as ACT).

He has won numerous awards for engineering and management achievements, including the Japan America Society's 1997 Kokusai Shimin Sho, or International Citizens Award, for global leadership in the private sector; the Financial World Chief Executive Officer of the Year award for 1997; the 1997 Ronald H. Brown Standards Leadership Award for advancing international standards; the 1998 Peter F. Drucker Strategic Leadership Award and the 1998 University of California, Berkeley, Distinguished Engineering Alumnus Award.

A native of Berkeley, Calif., Condit was born on Aug. 2, 1941, and has been an aviation enthusiast his entire life, earning a pilot's license at the age of 18. He enjoys playing squash, sailing and hiking.

More biographical information

September 1998

Boeing Home | About Boeing | Executive Biographies

BOEING

BIOGRAPHY ADDENDUM

PHILIP M. CONDIT
Chairman and Chief Executive Officer
The Boeing Company

Born: Aug. 2, 1941
Berkeley, Calif.

Academic History:
University of California at Berkeley, Bachelor's Degree, Mechanical Engineering, 1963
Princeton University, Master's Degree, Aeronautical Engineering, 1965
Massachusetts Institute of Technology, Master's Degree, Management, 1975
Rensselaer Polytechnic Institute, Honorary Doctorate, Engineering, 1996
Science University of Tokyo, Doctorate, Engineering, 1997

Academic Affiliations:
Massachusetts Institute of Technology, Board of Governors, Sloan Fellows, 1986-89; 1992-95
Princeton University, Department of Mechanical and Aeronautical Engineering, Advisory Council, 1992-1996
University of California, Order of the Golden Bear, 1963
University of Washington, Engineering Graduate School, Steering Committee, Team Certificate Program on Advanced Materials, 1992-present

Business:
Management Executive Society, 1995-1997
The Business Council, 1997-present
The Business Roundtable, 1996-present
The Washington Roundtable, 1997-present
U.S.-Saudia Arabian Business Council, 1996-present
Council on Competitiveness, member of the Executive Committee, 1995-1997

Hewlett-Packard, director, 1998-present
Nordstrom, past director, 1994-1998
Fluke, past director, 1987-1997

Community/Government:
A Contemporary Theater (ACT), board, 1991-present
Boy Scouts of America, Chief Seattle Council, president, 1997-1998
Camp Fire, Seattle-King County Council, board, 1986-1992
Museum of Flight, board of trustees, 1990-1995

Technical Associations:
American Institute of Aeronautics and Astronautics, member since 1982, fellow, 1985-present
NASA Advisory Council, Aeronautics Advisory Committee, chairman, 1988-1991
National Academy of Engineering of the United States, elected member, 1985-present
National Academy of Sciences, National Academy of Engineering, Health Institute of Medicine: Committee on Science Engineering and Public Policy, 1987-1989
Royal Aeronautical Society, elected fellow in 1990, honorary fellow, 1996-present
Society of Automotive Engineers, member, 1988-present

Awards and Patent:
American Institute of Aeronautics and Astronautics (AIAA), National Aircraft Design Award for team design for Boeing 757 and 767, 1984
AIAA, Edward C. Wells Technical Management Award, 1982
American Society for Engineering Management, Engineering Manager of the Year, 1995
Aviation Week & Space Technology, Aeronautics/Propulsion, Laureate, 1996

Aviation Week & Space Technology, co-recipient of Laurels Award for 777, 1990
Collier Trophy (with 777 Working Together Team), 1995
Chief Executive Officer of the Year, Financial World, 1997
Distinguished Eagle Scout Award, 1994
Experimental Air Association/Milwaukee School of Engineering, medal of achievement, 1993
Japan America Society, Kokusai Shimin Sho (International Citizens Award), 1997
Ronald H. Brown Standards Leadership Award, 1997
Society of Advanced Materials and Process Engineering, George Lubin Award, 1994
University of Southern California, The Marshall School of Business, Award for Business Excellence, 1997
Peter F. Drucker Strategic Leadership Award, 1998
Distinguished Engineering Alumnus Award, University of California, Berkeley, 1998

Patent: Design of a flexible wing (sailwing), 1965

Career:

1965-1968	Aerodynamics Engineer, Supersonic Transport Program
1968-7/71	Lead Engineer, 747 High-Speed Configuration
7/71-12/71	Lead Engineer, 747 Performance
1971-1973	Manager, Quiet Short-Haul System Development
1973-1974	Manager, 727 Marketing
1974-1975	Sloan Fellowship Program, Massachusetts Institute of Technology
1975-1976	Manager, Program Planning
1976-1978	Director, Program Management, 707/727/737 Division
1978-1981	Chief Project Engineer, 757
1981-1983	Director, Engineering, 757
1983	Vice President and General Manager, 757 Division
1983-1984	Vice President, Renton Division (707, 727, 737, 757 airplanes)
1984-1986	Vice President, Boeing Commercial Airplane Company, Sales and Marketing
1986-1989	Executive Vice President, Boeing Commercial Airplane Company
1989-1992	Executive Vice President and General Manager, 777 Division
1992-1996	President, The Boeing Company
1996-1997	President and Chief Executive Officer, The Boeing Company
1997-present	Chairman and Chief Executive Officer, The Boeing Company

Back to Biography

September 1998

Boeing Home | About Boeing | Executive Biographies

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

Divider Title: 9

Cary D. McMillan Named Managing Partner

CHICAGO, Feb. 9, 1998 - Cary D. McMillan has been named managing partner of Arthur Andersen's flagship office here, effective March 1. In his new role, McMillan, 39, will oversee the nearly 150 partners and 2,000-plus other Chicago-based professionals who make up the firm's oldest and largest office. He replaces James R. Kackley, 55, who leaves his post after more than 10 years to become chief financial officer of Andersen Worldwide, the firm's global organizing entity.

Just one year ago, McMillan was put in charge of the office's Commercial Audit Practice, the group that serves as outside financial auditor to more major Chicago-based companies than any other firm. This leading market share position encompasses manufacturing, distribution, retailing, health care, advertising and consumer products industries. His own broad professional experience has involved service to multinational manufacturing concerns and consumer products companies. In addition to leading financial audits, McMillan has been active in directing acquisition investigations in the United States, Latin America and Europe.

McMillan joined Arthur Andersen here after graduating from the University of Illinois' College of Commerce and Business Administration in 1980. He became a manager in 1985 and a partner in 1992.

Arthur Andersen is a global multidisciplinary professional services firm that helps its clients improve their business performance through assurance and business advisory services, business consulting, economic and financial consulting, and tax and business advisory services. With more than $5 billion in revenues, Arthur Andersen services clients in more than 350 locations in 78 countries

8TH STORY of Level 1 printed in FULL format.

Chicago Sun-Times

February 10, 1998, TUESDAY, Late Sports Final Edition

SECTION: FIN; BREAKFAST BRIEFING; CHICAGO; Pg. 44

LENGTH: 573 words

BODY:

Carr Futures president quits The Chicago-based futures brokerage Carr Futures Inc. said Monday that its president, Laurence Mollner, has resigned and that he will be replaced by Edward Kassakian, former managing director of Carr's New York office. Mollner joined Carr last year when it acquired his previous employer, the futures operation of Dean Witter Reynolds. Carr said Mollner, who was unavailable for comment, will continue to serve as chairman of the Futures Industry Association.

Safety-Kleen rejects Laidlaw Safety-Kleen Corp. said Monday its board rejected a revised hostile takeover bid from Laidlaw Environmental Services Inc. Safety-Kleen, a hazardous waste management company, said although Laidlaw increased the cash portion of its $ 30-a-share cash and stock offer, the bid is still affected by the value of its stock. Elgin-based Safety-Kleen had rejected an earlier offer from Laidlaw, saying it prefers the $ 27-a-share all cash offer from a group led by Philip Services Corp., which will be voted on Feb. 25.

IMC Global gets OK to buy Harris Northbrook-based IMC Global Inc. said Monday it received regulatory approval to acquire Harris Chemical Group Inc. and its Australian affiliate, Penrice Soda Products Pty. Ltd. The deal, which consists of $ 450 million in cash and $ 950 million in assumed debt, will close by the end of the first quarter.

Shops of Oak Brook Place sold Toronto-based Canadian Real Estate Investment Trust said Monday it has made its first U.S. transaction, acquiring the Shops of Oak Brook Place in Oak Brook. Terms were not disclosed. The 177,000-square-foot shopping center was sold by Orix Real Estate Equities Inc.

Wells-Gardner posts profit Wells-Gardner Electronics Corp., of Chicago, reported fourth-quarter earnings of $ 30,000, or 1 cent per diluted share, compared with a loss of $ 177,000 during the same quarter the previous year. Fiscal 1997 earnings totaled $ 785,000, or 18 cents per diluted share, compared with $ 403,000, or 10 cents per diluted share, in 1996.

Andersen names Chicago head The accounting firm Arthur Andersen named Cary McMillan managing partner of its flagship office in Chicago, effective March 1. McMillan, 39, has worked for Andersen since 1980. He replaces James Kackley, 55, who was named chief financial officer of Andersen Worldwide.

Florsheim profit dips in qtr. Florsheim Group Inc. said it earned $ 687,000, or 8 cents a share, in its fiscal fourth quarter, compared with earnings of $ 2.3 million, or 28 cents a share, in the year-ago period. For the year, earnings totaled $ 1.7 million, or 20 cents a share, compared with $ 1.1 million, or 13 cents a share, in 1996.

Clinton Presidential Records
Digital Records Marker

This is not a presidential record. This is used as an administrative marker by the William J. Clinton Presidential Library Staff.

This marker identifies the place of a tabbed divider. Given our digitization capabilities, we are sometimes unable to adequately scan such dividers. The title from the original document is indicated below.

10

Divider Title: ______________________________

Harris Trust and Savings Bank
111 West Monroe Street
P.O. Box 755
Chicago, Illinois 60690-0755
Telephone (312) 461-2121

HARRIS BANK

ALAN G. McNALLY
Chairman and
Chief Executive Officer
(312) 461-2002

Alan G. McNally is chairman of the board and chief executive officer of Harris Bank and Harris Bankcorp, Inc. He joined Harris as chief executive officer and vice chairman in September, 1993, and was elected chairman in April, 1995.

McNally joined the Bank of Montreal Group of Companies in 1975, and played a leading role in the Harris/Bank of Montreal merger in 1984. Prior to his move to Chicago, he held the post of vice chairman, responsible for Personal and Commercial Financial Services at Bank of Montreal. In this position, McNally oversaw activities of the banking groups serving five million individuals, small businesses and corporate mid-market customers in Canada – a $50 billion business comprising 1200 offices nationwide. He also served as chairman of Mastercard International Incorporated.

He has had senior responsibilities in virtually every area of Bank of Montreal's operations, serving as Corporate Controller, in International Banking and Treasury, and heading its London and European operations.

McNally is an active member of Chicago's business and civic community. He is a member of the board of directors of Walgreen Co., a trustee of DePaul University, a member of the advisory board of Northwestern University's J. L. Kellogg Graduate School of Management, a member of the board of Evanston Northwestern Healthcare, and a director of Chicago Youth Centers. He is also a member of the board of directors of the United Way/Crusade of Mercy, treasurer of the Commercial Club of Chicago and a member of the Civic Committee, and a director of the Chicago Club. He is a member of The Economic Club of Chicago, The Executives' Club of Chicago, and the Glen View Club. McNally was general chair for the United Way/Crusade of Mercy fundraising campaign in 1996, and previously served as a trustee of Kenyon College in Ohio.

McNally is the recipient of several honorary awards, including the Anti-Defamation League's Americanism Award and the Christian Industrial League's Community Builder Award. He has been recognized by York University's Schulich School of Business in Toronto as the recipient of the Outstanding Executive Leadership Award, and has received a Prime Movers Award honoring individuals and organizations that have created significant opportunities for minority and women-owned businesses in Chicago.

His civic activities in his prior home city of Toronto included serving as treasurer of the Queen Elizabeth Hospital Foundation, director of Kids' Help Phone, member of the Board of Governors of York University and director of the Canadian Council for Aboriginal Business.

Born in Quebec City on November 3, 1945, McNally attended Cornell University from 1963 to 1967, where he was awarded the B.Sc. and M.Eng. in Industrial Engineering and was a varsity hockey goaltender and freshman hockey coach. He later earned an international M.B.A. from York University in Canada, a program that included studies at Harvard Graduate School of Business, Oxford University, and INSEAD in France. Prior to joining Bank of Montreal, McNally spent six years with Aluminum Company of Canada, working in finance and other functions in Arvida, Quebec and Montreal headquarters.

He and his wife, Ruth, have two children and live in Winnetka.

February 1999

5TH STORY of Level 1 printed in FULL format.

Crain's Chicago Business

March 08, 1999

SECTION: News; Pg. 3

LENGTH: 885 words

HEADLINE: MAKING HARRIS ROAR AGAIN: AFTER MEGA-MERGER DIES, OWNER ROUSES ITS SLEEPY BANK

BYLINE: JULIE JOHNSSON

BODY:

Confronted with limited growth prospects north of the border, Bank of Montreal is turning to its Chicago subsidiary, Harris Bankcorp Inc., to fuel further expansion throughout the U.S. and Canada.

But it's uncertain whether Loop-based Harris, a longtime local banking force, has the firepower to go after the broader regional and national markets that are being fought over -- and won -- by financial service giants including New York-based Citigroup Inc. and Chicago's Bank One Corp.

Bank of Montreal, Canada's third-largest bank, has been forced to pin its hopes on Harris since the Canadian government in December blocked its merger with Royal Bank of Canada -- a union that would have produced a North American powerhouse with $296 billion in assets.

Now, the Canadian bank seeks to broaden Harris' retail franchise in the Midwest, Florida and Arizona through acquisitions and internal growth -- and a marketing push featuring its old mascot, Hubert the Lion. The Chicago operations account for about 38% of Bank of Montreal's earnings -- a contribution it hopes to boost to 50% by 2002.

''We're the centerpiece, the platform for U.S. expansion,'' says Alan McNally, 53, who oversees the bank's U.S. operations as chairman and CEO of Harris, Chicago's fourth-largest bank with $25.11 billion in assets. ''It becomes very important because you don't have the synergy value at home in Canada.''

Harris also will serve as the template for Bank of Montreal's middle-market and private banking activities in Canada and Mexico -- part of a cross-border approach the bank has dubbed ''North Americanization.''

For instance, cross-selling services -- a staple of U.S. banks seeking fee income -- is an alien concept in Canada. So, one of Mr. McNally's top priorities is to help Bank of Montreal's personal bankers, investment bankers and lenders work together to reach customers.

Mr. McNally, who's a vice-chairman at the Canadian parent, was also given co-responsibility for running the bank's retail and commercial client segments across North America with Harris alumnus Jeffrey Chisholm, now at the parent company, and Bank of Montreal retail honcho Ronald G. Rogers.

Mr. McNally says he anticipates no disruptions from these strategic changes. He also notes that Harris exceeded its conservative 8% earnings growth target last year.

Costly infrastructure

The bank generated net income of $202.7 million in 1998, 12% ahead of 1997 results. Excluding the results of the bank's credit card holdings in January 1998, earnings grew 18% for the year. He adds that Harris is on track to generate $300 million in annual net income by 2002, a goal Mr. McNally set when he took the helm in 1993.

However, the bank's costly infrastructure continues to act as a drag on profitability, despite cost-cutting efforts that have trimmed $80 million from expenses since 1994.

Harris' return on equity, a measure of how well equity capital is invested, was 12.19% in 1998, lagging the 15% return of its peers. The bank generated 0.87% return on assets (ROA), failing to meet the 1% return that's the benchmark for efficient asset deployment.

No consolidating charters

Mr. McNally dismisses ROA as an antiquated benchmark and attributes the lackluster return on equity to goodwill that the bank has been forced to hold over from its 1996 acquisition of 100 Chicago-area retail branches from Illinois-based Household International Inc.

Harris is just beginning to reap the benefits of that transaction, which boosted the bank's Chicago retail marketshare (measured as a percentage of deposits) to nearly 9% from 2%.

Mr. McNally resists one obvious cost-cutting move: consolidating Harris' 140 Chicago-area bank branches, under 25 separate charters, into a single legal entity.

He says the bank's current structure, while cumbersome, yields competitive advantages.

He's also moving traditional Loop-based services like private banking and middle-market lending to the bank's suburban Chicago settings. For example, Harris is forming six private banking centers, clones of its downtown offices, which will send investment and trust professionals (on a part-time basis) to 20 or so branches.

Critics claim Harris is too small to compete with the national powers: It's the 38th-largest bank in the United States. And 15 years after the Canadians bought the Chicago bank, it runs a distant third to Bank One Corp. and LaSalle National Corp. in Chicago's retail banking and middle-market lending.

''An important question is what reorganization will they go through again?'' says Alan Wilson, a former Harris executive who's president of Chicago-based Talon Asset Management Inc. ''It's a very confusing story out there to the user.''

Competitors say the bank lost momentum in the Chicago market last year, when its lenders were distracted by the parent's failed merger, as well as the ongoing internal revamping of Chicago operations. That turmoil could well intensify if the bank's role and structure change rapidly.

''I'm not sure they're doing much new business,'' says Robert Riter, chairman and CEO of Schaumburg-based American Chartered Bancorp. ''I don't see them taking any new marketshare. But they're difficult to get customers out of. The customer loyalty is there.''

GRAPHIC: Montreal's man: Alan McNally oversees Bank of Montreal's U.S. operations as chairman of Harris Bank.

LANGUAGE: ENGLISH

LOAD-DATE: March 05, 1999

10TH STORY of Level 1 printed in FULL format.

Canada NewsWire

February 23, 1999, Tuesday

SECTION: Financial News

LENGTH: 1226 words

HEADLINE: Bank of Montreal Unveils Blueprint for the Future

DATELINE: HALIFAX, Feb. 23

BODY:

Following his appointment this morning as President and Chief Executive Officer, F. Anthony Comper unveiled Bank of Montreal's strategic direction for the future in his address to the Annual Meeting of Shareholders.

Mr. Comper told shareholders that the Bank has adopted Value Based Management as its strategic framework for managing the company and announced that the Bank will reorganize itself into 32 lines of business that will serve three broad market client segments: Retail and Commercial, Wealth Management and Corporate. All lines of business will adopt a North American mandate wherever it makes sense, he said.

Mr. Comper outlined a number of key changes for the Retail and Commercial group, which will continue to be a top priority for the Bank. "Today I am announcing that we are integrating the core values, competencies and lines of business of Bank of Montreal Personal and Commercial Financial Services (PCFS), mbanx, Electronic Financial Services (EFS) and Harris Bank into a single North American, Retail and Commercial business group," Mr. Comper said.

The new organization will be co-led on a managing partner model by Jeffrey S. Chisholm, Vice-Chairman EFS and President, mbanx; Alan G. McNally, Vice-Chairman of Bank of Montreal and Chairman and CEO of Harris; and Ronald G. Rogers, Vice-Chairman of PCFS.

Mr. Chisholm will focus on integrated channels of distribution, as well as the Bank's alliance with Grupo Financiero Bancomer. Mr. McNally will focus on retail and commercial market segments with continuing responsibility for Harris Bank and U.S.-wide integration.' Mr. Rogers will provide leadership on North American product lines of business and the geographic cohesion of the Bank's Canadian business.

"About two-thirds of the earning power of the Bank of Montreal Group of Companies lies in our retail and commercial businesses," Mr. Comper said. "The three Vice-Chairmen will be collectively responsible for the success of our business on a North American basis."

Other initiatives announced today for the Retail and Commercial group include:

. Launch of the Small Business Banking line of business under the leadership of Frank Techar (please refer to other news release for details);

. Creation of the Mortgage Line of Business under the leadership of Margaret Barrett who recently joined Bank of Montreal from GE Capital Services;

. An investment of $ 200 million to reengineer the Bank's retail distribution capabilities;

. Appointment of regional executives in Canada responsible for shaping the personal and commercial banking network on a community by community basis to best meet local client needs.

One of the fastest-growing parts of the Bank, Wealth Management has $ 140 billion in assets under administration and contributed 13% to 1998 revenue. The group includes 10 different lines of business including mutual funds, private client services, full and discount brokerages, personal trust, estate and tax planning services.

"A steering committee headed by Brian Steck is putting the finishing touches on our very exciting plans and more announcements will be forthcoming in the months ahead," Mr. Comper said. Mr. Steck is Vice-Chairman, Investment and Corporate Banking and Chairman and CEO of Nesbitt Burns.

The Corporate group, which contributed a quarter of revenue in 1998, brings together the capital-raising and fee-generating activities the Bank provides for larger corporate and institutional clients. The group's 12 lines of business include investment and corporate banking, portfolio management and foreign exchange.

"The analysis performed so far shows that this can be a very profitable business for us if we are willing to be extremely focused and selective when dealing with clients," Mr. Comper said. As a result, he said, the Bank will pursue deeper, broader and more mutually beneficial relationships with a much smaller group of clients.

Value Based Management

"Value Based Management redefines the Bank as a line-of-business organization and makes each individual line of business responsible for creating its own individual strategies for maximizing its value to shareholders - the governing objective that drives our organization now," Mr. Comper said. The new structure will continue the Bank's move to decentralize authority and decision making, with senior executives in charge of key lines of business.

Value Based Management (VBM), a proven approach used by some of the world's most admired companies, is essentially a mechanism for directing capital investment to areas with demonstrated potential for high returns. At the same time, it allows greater focus on meeting customer needs and maximizing customer satisfaction by disaggregating the company into customer-based lines of business, each with its own strategy, clearly defined market, allocation of capital and management team.

"We are entering an era in which we can only achieve the high returns our shareholders now demand by managing our business with far greater focus and selectivity," Mr. Comper said. "For the Bank of Montreal Group of Companies overall, our strategy is to become a highly focused, selective and client-centred organization in which every line of business is disciplined, unified and energized by the governing objective to maximize shareholder value."

To better align employee interests with goal of maximizing shareholder value, the Bank today introduced an Employee Share Ownership Plan that will see the Bank contribute one share of Bank of Montreal stock for every two shares purchased by employees.

The Bank has been working toward a Value Based Management (VBM) approach for two years. The process involves rigorous, fact-based analysis of every part of the organization to understand exactly where and how businesses make or consume profit. "This has been a major undertaking," Mr. Comper said, and it gives Bank of Montreal a competitive advantage. "VBM cannot be readily transported from one organization to another. It requires a complete rethinking of how to best organize yourself and get the most out of yourself."

With the analysis largely complete, the Bank will soon be ready to "allocate our resources - human, technology, risk and capital - to areas with the greatest return potential and shrink resources to areas where shareholder value is not being created."

Financial Goals

The Bank's financial performance goal going forward is to improve return on equity to 18%-20% over four years and to achieve earnings per share growth of at least 10% a year.

"In theory, given constant market conditions, the achievement of this financial performance goal on a sustainable basis is consistent with a doubling of the value of Bank of Montreal over approximately four years," Mr. Comper said.

The Bank will also continue to invest heavily in technology. "Because of the massive investments in technology required to create and maintain these new lines of business, we are constantly and actively on the lookout for opportunities to forge joint ventures and other partnerships," he said.

-30-

For further information: Joe Barbera or Lynne Kilpatrick, Halifax, (902) 492-3492; Rick Kuwayti, Toronto, (416) 927-2740 Lucie Gosselin, Montreal, (514) 877-1101 Laurie Grant, Vancouver, (604) 665-7596; Internet: http:

LANGUAGE: ENGLISH

LOAD-DATE: February 23, 1999

But Alan McNally, who heads Harris Bank in Chicago, said deposit accounts remain the heart of a bank's relationship with its clients.

Since 1996, Harris' retail deposits have grown 9 percent to 10 percent a year, not including new deposits from the bank's acquisitions. That's about twice the industry's overall deposit growth, which lags far behind the inflow of dollars to mutual funds and securities.

"We found the more you respond with the appropriate mix of investment vehicles, the more your deposits grow, because people make you their primary (financial) relationship," McNally said.

GRAPHIC: PHOTO GRAPHICPHOTO: Tim O'Callaghan, who moved most of his money out of banks, checks his stocks Friday at Charles Schwab on Michigan Avenue. Photo for the Tribune by Stacey Wescott.; GRAPHIC: Where Americans put their money.; Selected shares of household financial assets as a percent of total.; - Bank deposits and CDS; - Stocks; - Mutual Funds; Source: Securities Industry Association.; Chicago Tribune.; - See microfilm for complete graphic.

LANGUAGE: ENGLISH

But selling Harris would mark an abrupt departure from the North American strategy unveiled by Bank of Montreal executives at the February annual meeting (Crain's, March 8).

Harris Chairman and CEO Alan McNally, who is also a vice-chairman at the Canadian parent, was given co-responsibility for running Bank of Montreal's retail and commercial client segments across North America with Harris alumnus Jeffrey Chisholm and Bank of Montreal retail head Ronald Rogers.

Still, plans can change, if the price is right.

''Stranger things have happened,'' notes Marcus Acheson, retired former head of middle-market lending for BA in the Midwest.

GRAPHIC: In town: Merger speculation has heightened with news that BankAmerica Corp. Chairman and CEO Hugh McColl Jr. plans to visit Chicago this week for employee meetings.

LANGUAGE: ENGLISH

LOAD-DATE: April 03, 1999

The Crain's article had sources close to BankAmerica saying that Kenneth Lewis -- BankAmerica's president of consumer and commercial banking -- told Chicago employees his bank is interested in buying Harris.

BankAmerica, based in Charlotte, North Carolina, was created last year by the merger of NationsBank and BankAmerica.

BankAmerica would love to establish a retail presence in Chicago and grow its wealth management business -- another Harris strength -- Mr. Ancell said. BMO bought Harris for $672.3 million in 1984. It now has about 140 branches in the Chicago area.

Harris chief executive Alan McNally was recently named one of three co-chairmen to lead BMO's new division of retail and commercial operations and, in the scenario sketched out at the annual meeting, is to play a key role in leveraging Harris Bank's resources across the border and across lines of business throughout BMO.

LANGUAGE: ENGLISH

LOAD-DATE: April 6, 1999