

Withdrawal/Redaction Sheet

Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. memo	Memorandum for the President and Vice President (5 pages)	ca. 05/1999	P5
002. memo	Memorandum for the President and Vice President (5 pages)	ca. 05/1999	P5

COLLECTION:

Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20587

FOLDER TITLE:

CRA [Community Reinvestment Act] [Folder 3]

2012-0043-S

ms434

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

NATIONAL
COMMUNITY
REINVESTMENT
COALITION

NCRC

John E. Taylor
President & CEO

Board of Directors

Ernest E. (Gene) Ortega, Chairperson
Home Education Livelihood Program

Gail Burks, Vice Chairperson
Nevada Fair Housing Center, Inc.

Pete Garcia, Vice Chairperson
Chicanos Por La Causa

Elbert Jones, Jr., Treasurer
Community Equity Investments, Inc.

Anne Peterson, Secretary
The Housing Council

Irrin Henderson, Past Chairperson
Community Reinvestment Association
of North Carolina

Marva Smith Battle-Bey
Vermont Slauson
Economic Development Corporation

Lee Beaulac
Rural Opportunities, Inc.

Aggie Brose
Pittsburgh Community
Reinvestment Group

Malcom Bush
Woodstock Institute

Dharmena Downey
Neighborhood of Affordable Housing

Alan Fisher
California Reinvestment Committee

Deborah Lee Long
Spring Creek Community Corporation

Matthew Lee
Inner city Press
Community On the Move

Eugene Louie
United States Conference of Mayors

Jesse R. Ornelas
Cabrillo Economic
Development Corporation

Suzy Post
Metropolitan Housing Coalition

Rashmi Rangan
Delaware Community
Reinvestment Action Council

Jerry Reynolds
First Nations Development Institute

Shelley Meeby
Muscaume Center for
Strategic Action, CDC

Hubert Van Tol
Wisconsin Rural
Development Corporation

Morris Williams
Coalition of Neighborhoods

Ted Wysocki
Chicago Association of Neighborhood
Development Organizations (CANDDO)

E. Barton Harvey, III
Chairperson Emeritus
The Enterprise Foundation

233 15th Street, NW Suite 540
Washington, DC 20005-2112
202 628-8866
Fax: 202 628-9800
E-Mail: ncrcmembers@ncrc.net
Website: www.ncrc.org

Mr. Gene Sperling
National Economic Advisor to the President
Office of the President
White House
Washington, DC

June 28, 1999

Dear Mr. Sperling:

I attended the meeting at Treasury on Monday, June 28th as part of the National Community Reinvestment Coalition group that met with you and Under Secretary Gensler. I wish to take you up on your invitation to make suggestions on how the President's New Market's Initiative could increase CRA support and more importantly increase access to credit and capital in underserved communities.

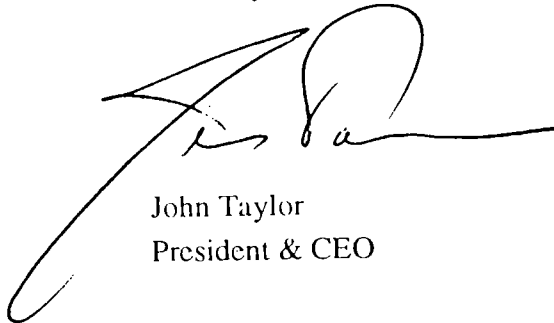
First, on the New Market's trip, the President should reaffirm, in the presence of community reinvestment leaders, his strong commitment to CRA coupled with comments on the remarkable success of CRA. One obvious way to support this position is to have the president express his zero tolerance for CRA weakening legislation. Toward this end, we would encourage you to invite a local CRA practitioner, along with a community bank partner, to participate in the various days events as you make your New Market's visits to the various cities.

Second, the SBA, working in concert with NCRC has produced a new small business product, named "Community Express" that we feel dramatically increases traditionally underserved people's access to small business lending. This product is an obvious match for inclusion in the New Market's Initiative.

Finally, several organizations at the Treasury meeting suggested that you work more closely with NCRC and myself. I would welcome that opportunity and I look forward to any collaboration that makes sense for you and the Administration. NCRC would be pleased to also assist with any logistics that may arise out of the above suggestions, including coordinating community speakers for each visit, should you so desire.

Our organization stands ready to support your New Market Initiatives and to oppose the Bliley Amendment. In turn, we hope you stand ready to include NCRC in your initiatives.

Sincerely,

A handwritten signature in black ink, appearing to read "John Taylor", with a long, sweeping horizontal line extending to the right.

John Taylor
President & CEO

Peter A. Weissman

06/29/99 04:56:14 PM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP, Melissa G. Green/OPD/EOP, Sarah Rosen Wartell/OPD/EOP@EOP

cc:

Subject: Lisa- pls return this call for Gene

John Taylor

Natl Community Reinvestment Coalition

628-8866

was at your CRA briefing. called to follow up on your offer to help with New Markets. Faxed you a letter. Lisa will call him.



ACORN

FAX COVER SHEET

TO: The Hon. Gene Spaulding

FROM: Chris Saffert

DATE: 6/25/99

FAX # OF RECEIVER: 456-2878

NUMBER OF PAGES INCLUDING COVER: 2

NOTE:

Association of Community Organizations for Reform Now .

National Office: 739 8th Street S.E., Washington, D.C. 20003 • 202-547-2500 FAX 202-546-2483

June 25, 1999

The Hon. Gene Sperling
Director, National Economic Council
White House
Washington, DC 20502

Dear Mr. Sperling:

We write in regard to H.R. 10 and our concerns about its potential impact on the Community Reinvestment Act (CRA).

We are deeply appreciative of the Clinton Administration's past and current support for CRA and the law's efforts to increase access to capital in traditionally underserved communities. CRA has enjoyed significant successes in expanding economic and homeownership opportunities for residents of low and moderate income and minority neighborhoods. In the range of day-to-day activities of our organizations, we see first-hand the positive impact of CRA in our communities, and we are adamantly opposed to any legislation that diminishes the effectiveness of CRA.

We do not consider H.R. 10 to be CRA-neutral because it would alter the structure of the financial industry in ways that would be harmful to CRA. The bill would encourage additional concentration in the financial industry and the creation of larger financial conglomerates that would have fewer ties to local communities, especially lower-income and minority neighborhoods, and be less responsive to local concerns. It would also result in financial holding companies shifting their assets into new affiliates and away from their bank and thrift divisions, which are covered by CRA.

To address H.R. 10's negative impact on CRA, we request that the Administration support amendments that Reps. Luis Gutierrez and Thomas Barrett are seeking to introduce during House consideration and push for making them in order under the rule for H.R. 10. Rep. Gutierrez' amendment would extend CRA to bank holding company affiliates that provide banking services. The Gutierrez Amendment would help preserve the principle that institutions offering basic banking services should be subject to CRA and stop H.R. 10 from giving an unfair market advantage to financial institutions that offer such services through affiliates. The amendment would also prevent H.R. 10 from encouraging financial holding companies to shift their assets into affiliates to avoid CRA coverage. In addition, it would mark a good first step toward curbing abusive practices by predatory lenders, some of which are affiliates of bank holding companies, that maintain such an aggressive presence in communities that are underserved by banks.

The Barrett Amendment would address the problem of insurance redlining by setting basic data disclosure requirements for insurance companies. Like redlining by banks, insurance redlining greatly restricts economic opportunities in lower-income areas. Without access to homeowners' or small business property insurance, minorities and people with lower incomes are prevented from obtaining mortgages or getting loans to start up a small businesses. The Barrett Amendment would require insurance companies to provide information about the race, income, and other characteristics of potential customers by census tract both on policies they choose to underwrite and on applicants they reject, much like the Home Mortgage Disclosure Act (HMDA) requires for mortgage lenders. While we know discrimination exists in the property insurance industry, there is very little public data on industry practices, and the Barrett Amendment would remedy that problem.

Thank you for your attention to our concerns. We look forward to seeing you at the CRA forum at the Treasury Department on June 28 and discussing these amendments with you in more detail at that time.

Sincerely,

ACORN
Center for Community Change
National Community Reinvestment Coalition
National League of Cities
National Neighborhood Coalition
NETWORK: A National Catholic Social Justice Lobby



Sarah Rosen Wartell
05/24/99 02:22:59 PM

Record Type: Record

To: See the distribution list at the bottom of this message
cc: See the distribution list at the bottom of this message
Subject: CRA Burden Hours

As you know, under the Paperwork Reduction Act, agencies are required to periodically assess the time that it takes to complete their paperwork requirements. In 1995, when the CRA regulations were revised, estimates of the burden hours on firms were calculated. The four banking agencies (OCC, OTS, Fed, and FDIC) have recently reestimated the burden hours. The revised numbers will be sent this week to the Federal Register. Actual publication date is unclear, but they will be laid on the table (and thus in the public domain) sometime this week.

In general, I am told by Treasury, the estimates will be significantly higher (4-5 times) than was originally estimated in 1995. A big part of the difference is attributable to geocoding. It was assumed in 1995 that there would be readily available software that could be integrated with existing applications to geocode each loan. Unfortunately, while some software is available, the integration is not seamless and the calculation takes longer than expected.

There is good news, however. While the estimates for all banks (including small banks) are higher than expected, the total burden hours for small banks is still very low -- only 10 burden hours per year per bank. (Note: these numbers do not count time spent undergoing examination for CRA compliance, which is not counted under the paperwork reduction act.) This is basically consistent with what we have been saying in response to the small bank exemption -- that streamlining done by the Administration in 1995 dramatically reduced the impact on small institutions.

Treasury will provide us with talking points on this issue BEFORE the estimates are made public. However, we are not contacting the bank regulators directly as we do not want to leave anyone with the impression that these estimates were not developed entirely independently and without political pressure.

Please contact me if you have any questions.

Message Sent To:

Melissa G. Green/OPD/EOP@EOP
Roger S. Ballentine/WHO/EOP@EOP
Broderick Johnson/WHO/EOP@EOP
Lisa Green/OPD/EOP@EOP
Paul J. Weinstein Jr./OPD/EOP@EOP

Message Copied To:

Michael Deich/OMB/EOP@EOP
Alan B. Rhinesmith/OMB/EOP@EOP
Theodore Wartell/OMB/EOP@EOP
Edward A. Brigham/OMB/EOP@EOP
Alice Veenstra/OMB/EOP@EOP
Derek A. Chapin/OMB/EOP@EOP
Jefferson B. Hill/OMB/EOP@EOP
Joseph F. Lackey Jr./OMB/EOP@EOP
Michelle A. Enger/OMB/EOP@EOP
Leticia Sierra/OMB/EOP@EOP



Roger S. Ballentine
05/03/99 01:09:47 PM

Record Type: Record

To: Michael.Barr@do.treas.gov
cc: See the distribution list at the bottom of this message
Subject: Re: More re CRA -Reply 

pls be sure that Steve H. knows this

Message Copied To:

neal.comstock@do.treas.gov
michael.froman@do.treas.gov
karen.kornbluh@do.treas.gov
marne.levine@do.treas.gov
watch.office@do.treas.gov
gregory.baer@do.treas.gov
rick.carnell@do.treas.gov
gary.gensler@do.treas.gov
cliff.kellogg@do.treas.gov
melissa.schroder@do.treas.gov
irma.tucker@do.treas.gov
Sarah Rosen Wartell/OPD/EOP@EOP
Broderick Johnson/WHO/EOP@EOP
cliff.kellogg@do.treas.gov
gary.gensler@do.treas.gov
gregory.baer@do.treas.gov
irma.tucker@do.treas.gov
Jonathan A. Kaplan/OPD/EOP@EOP
karen.kornbluh@do.treas.gov
Lisa Green/OPD/EOP@EOP
marne.levine@do.treas.gov
melissa.schroder@do.treas.gov
Melissa G. Green/OPD/EOP@EOP
michael.barr@do.treas.gov
michael.froman@do.treas.gov
neal.comstock@do.treas.gov
rick.carnell@do.treas.gov
watch.office@do.treas.gov
weinstein_p@a1.eop.gov



Sarah Rosen Wartell
05/03/99 10:38:44 AM

Record Type: Record

To: Sarah Rosen Wartell/OPD/EOP@EOP
cc: See the distribution list at the bottom of this message
Subject: More re CRA [REDACTED]

Also at 8:00, there was a discussion about how we could elevate our profile on CRA during this week's fight. One suggestion was that Gene go to the event on CRA hosted by the civil rights groups this week. Query -- Is this a good idea? I understand that neither rubin nor the members will be there.

I thought we had said that we would participate in this IF it was focused solely on CRA, but not if it was going to bash Fin Mod which we support.

Guidance ASAP please.

Message Copied To:

michael.barr@do.treas.gov
neal.comstock@do.treas.gov
michael.froman@do.treas.gov
karen.kornbluh@do.treas.gov
marne.levine@do.treas.gov
watch.office@do.treas.gov
gregory.baer@do.treas.gov
michael.barr@do.treas.gov
rick.carnell@do.treas.gov
gary.gensler@do.treas.gov
cliff.kellogg@do.treas.gov
melissa.schroder@do.treas.gov
irma.tucker@do.treas.gov
weinstein_p@a1.eop.gov
Roger S. Ballentine/WHO/EOP@EOP
Broderick Johnson/WHO/EOP@EOP
Melissa G. Green/OPD/EOP@EOP
Lisa Green/OPD/EOP@EOP
Jonathan A. Kaplan/OPD/EOP@EOP



Michael.Barr@do.treas.gov

05/03/99 01:05:22 PM

Record Type: Record

To: See the distribution list at the bottom of this message
cc: See the distribution list at the bottom of this message
Subject: More re CRA -Reply

Date: 05/03/1999 01:02 pm (Monday)

From: Michael Barr

To: DOM3.DOPO5(COMSTOCKN, FROMANM, KORNBLUHK, LEVINEM, WATCHOFFICE),
DOM3.DOPO6(BAERG, CARNELLR, GENSLERG, KELLOGGC, SCHRODERM,
TUCKERI), ex.mail("Sarah_Rosen_Wartell@opd.eop.gov",
"Sarah_Rosen_Wartell@opd.eop.gov")

CC: ex.mail("Broderick_Johnson@who.eop.gov", "cliff.kellogg",
"gary.gensler", "gregory.baer", "irma.tucker",
"Jonathan_A._Kaplan@opd.eop.gov", "karen.kornbluh",
"Lisa_Green@opd.eop.gov", "marne.levine", "melissa.schroder",
"Melissa_G._Green@opd.eop.gov", "michael.barr", "michael.froman",
"neal.comstock", "rick.carnell",
"Roger_S._Ballentine@who.eop.gov", "watch.office",
"weinstein_p@a1.eop.gov"),

Subject: More re CRA -Reply

Civil rights groups want to fly solo.

>>> ex.mail("Sarah_Rosen_Wartell@opd.eop.gov" 05/03/99 10:38am >>>

Also at 8:00, there was a discussion about how we could elevate our
profile
on CRA during this week's fight. One suggestion was that Gene go to
the
event on CRA hosted by the civil rights groups this week. Query -- Is
this
a good idea? I understand that neither rubin nor the members will be
there.

I thought we had said that we would participate in this IF it was focused
solely on CRA, but not if it was going to bash Fin Mod which we support.

Guidance ASAP please.

Message Sent To:

Neal.Comstock@do.treas.gov
Michael.Froman@do.treas.gov
Karen.Kornbluh@do.treas.gov
Marne.Levine@do.treas.gov
WATCH.OFFICE@do.treas.gov
Gregory.Baer@do.treas.gov
Rick.Carnell@do.treas.gov
Gary.Gensler@do.treas.gov
Cliff.Kellogg@do.treas.gov
Melissa.Schroder@do.treas.gov
Irma.Tucker@do.treas.gov
Sarah Rosen Wartell/OPD/EOP

Message Copied To:

Broderick Johnson/WHO/EOP
cliff.kellogg@do.treas.gov
gary.gensler@do.treas.gov
gregory.baer@do.treas.gov
irma.tucker@do.treas.gov
Jonathan A. Kaplan/OPD/EOP
karen.kornbluh@do.treas.gov
Lisa Green/OPD/EOP
marne.levine@do.treas.gov
melissa.schroder@do.treas.gov
Melissa G. Green/OPD/EOP
michael.barr@do.treas.gov
michael.froman@do.treas.gov
neal.comstock@do.treas.gov
rick.carnell@do.treas.gov
Roger S. Ballentine/WHO/EOP
watch.office@do.treas.gov
weinstein_p@a1.eop.gov

THE WHITE HOUSE
NATIONAL ECONOMIC COUNCIL

File CPA

Rubin

TO: Gene

FROM: Sam

PHONE: _____

FAX: _____

DATE: 5/3 PAGES TO FOLLOW 5

COMMENTS:

RUBIN will discuss
at 800. Memo is badly
flawed. Written ~~about~~ for
audience who is familiar w/
technical issues. Doesn't
explain tactical benefits of
key recommendation. Not
clear why suddenly time pressing
after sitting at Treasury for 10 days.

Withdrawal/Redaction Marker

Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
001. memo	Memorandum for the President and Vice President (5 pages)	ca. 05/1999	P5

COLLECTION:

Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20587

FOLDER TITLE:

CRA [Community Reinvestment Act] [Folder 3]

2012-0043-S
ms434

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

To: See the distribution list at the bottom of this message

cc:

Subject: CRA memo to president

Date: 05/02/1999 10:19 pm (Sunday)

From: Michael Barr

To: WATCHOFFICE, genslerg, carnellr, baerg, levinem, fromanm,
kornbluhk, comstockn, EX.MAIL."sarah_rosen_wartell@opd.eop.gov",
EX.MAIL."weinstein_p@a1.eop.gov", schroderm, kelloggc, tuckeri,
barrm

Subject: CRA memo to president

This draft includes comments from Paul Weinstein, Froman, Gensler, and me. It currently contains recommendations endorsed by all advisors.

Watchoffice: Please fax to (1) Secretary Rubin; (2) Paul Weinstein; (3) Sarah Rosen; (4) Gary Gensler.



- crapotus2.502.wpd

Message Sent To:

Neal.Comstock@do.treas.gov
Michael.Froman@do.treas.gov
Karen.Kornbluh@do.treas.gov
Marne.Levine@do.treas.gov
WATCH.OFFICE@do.treas.gov
Gregory.Baer@do.treas.gov
Michael.Barr@do.treas.gov
Rick.Carnell@do.treas.gov
Gary.Gensler@do.treas.gov
Cliff.Kellogg@do.treas.gov
Melissa.Schroder@do.treas.gov
Irma.Tucker@do.treas.gov
Sarah Rosen Wartell/OPD/EOP
weinstein_p@a1.eop.gov

Message Copied To:



Sarah Rosen Wartell
05/03/99 10:32:11 AM

Record Type: Record

To: Lisa Green/OPD/EOP@EOP
cc:
Subject: Re: CRA memo to president

----- Forwarded by Sarah Rosen Wartell/OPD/EOP on 05/03/99 10:32 AM -----



Sarah Rosen Wartell
05/03/99 10:32:00 AM

Record Type: Record

To: Michael.Barr@do.treas.gov
cc: See the distribution list at the bottom of this message
bcc: Records Management@EOP
Subject: Re: CRA memo to president 

I am told that at the 8:00 meeting, a decision was made to not do a more specific veto threat from the President, although, if Rubin were asked, he can say that he would recommend a veto if "have and maintain" is not in the bill.

Attached is some comments (in the 10:15 last night file) that I was putting in before I had heard the news. Obviously, the memo needs to be revised, since as written, the central question posed is no longer relevant. We'll await a revised draft from Treasury.

thanks.



crapotus2.502.wp

Michael.Barr@do.treas.gov



Michael.Barr@do.treas.gov
05/03/99 08:47:24 AM

Record Type: Record

neal.comstock@do.treas.gov
michael.froman@do.treas.gov
karen.kornbluh@do.treas.gov
marne.levine@do.treas.gov
watch.office@do.treas.gov
gregory.baer@do.treas.gov
michael.barr@do.treas.gov
rick.carnell@do.treas.gov
gary.gensler@do.treas.gov
cliff.kellogg@do.treas.gov
melissa.schroder@do.treas.gov
irma.tucker@do.treas.gov
weinstein_p@a1.eop.gov

Withdrawal/Redaction Marker

Clinton Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
002. memo	Memorandum for the President and Vice President (5 pages)	ca. 05/1999	P5

COLLECTION:

Clinton Presidential Records
Policy Development
Lisa Green
OA/Box Number: 20587

FOLDER TITLE:

CRA [Community Reinvestment Act] [Folder 3]

2012-0043-S
ms434

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P1 National Security Classified Information [(a)(1) of the PRA]
- P2 Relating to the appointment to Federal office [(a)(2) of the PRA]
- P3 Release would violate a Federal statute [(a)(3) of the PRA]
- P4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA]
- P5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA]
- P6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

PRM. Personal record misfile defined in accordance with 44 U.S.C. 2201(3).

RR. Document will be reviewed upon request.

Freedom of Information Act - [5 U.S.C. 552(b)]

- b(1) National security classified information [(b)(1) of the FOIA]
- b(2) Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]
- b(3) Release would violate a Federal statute [(b)(3) of the FOIA]
- b(4) Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
- b(6) Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]
- b(7) Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]
- b(8) Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]
- b(9) Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

For the Commission, by the Division of Market Regulation, pursuant to delegated authority.¹³

Margaret H. McFarland,

Deputy Secretary.

[FR Doc. 99-10986 Filed 4-30-99; 8:45 am]

BILLING CODE 8010-01-M

SMALL BUSINESS ADMINISTRATION

Data Collection Available for Public Comments and Recommendations

ACTION: Notice and request for comments.

SUMMARY: In accordance with the Paperwork Reduction Act of 1995, this notice announces the Small Business Administration's intentions to request approval on a new, and/or currently approved information collection.

DATES: Comments should be submitted by July 2, 1999.

FOR FURTHER INFORMATION CONTACT:

Curtis B. Rich, Management Analyst, Small Business Administration, 409 3rd Street, S.W., Suite 5000, Washington, D.C. 20416. Phone Number: 202-205-6629.

SUPPLEMENTARY INFORMATION:

Title: "SBIC Licensing Application Part 1, Part 2 and Guidelines for Applications".

Form No: 415.

Description of Respondents: Applicants for SBIC Licenses.

Annual Responses: 60.

Annual Burden: 160.

Title: "SBIC Licensing Application Management Assessment Form".

Form No: 415A.

Description of Respondents: Applicants for SBIC Licenses.

Annual Responses: 60.

Annual Burden: 160.

Comments: Send all comments regarding this information collection to Saunders Miller, Senior Policy Advisor, Office of Investment Division, Small Business Administration, 409 3rd Street S.W., Suite 6300, Washington, D.C. 20416. Phone No: 202-205-3646.

Send comments regarding whether this information collection is necessary for the proper performance of the function of the agency, accuracy of burden estimate, in addition to ways to minimize this estimate, and ways to enhance the quality.

Jacqueline K. White,

Chief, Administrative Information Branch.

[FR Doc. 99-10941 Filed 4-30-99; 8:45 am]

BILLING CODE 8025-01-P

SMALL BUSINESS ADMINISTRATION

National Small Business Development Center Advisory Board; Public Meeting

The U.S. Small Business Administration National Small Business Development Center Advisory Board will hold a public meeting on Sunday, July 18, 1999, from 9:00 am to 5:00 pm at the University of Alaska Conference Center, Anchorage, Alaska to discuss such matters as may be presented by members, staff of the U.S. Small Business Administration, or others present.

For further information, please write or call Ellen Thrasher, U.S. Small Business Administration, 409 Third Street, SW, Fourth Floor, Washington, DC 20416, telephone number (202) 205-6817.

Shirl Thomas,

Director, External Affairs.

[FR Doc. 99-10942 Filed 4-30-99; 8:45 am]

BILLING CODE 8025-01-P

SMALL BUSINESS ADMINISTRATION

New England States Regional Fairness Board Public Hearing

The U.S. Small Business Administration Region I Advisory Council located in the geographical area of Hartford, CT, will hold a public meeting at 9:30 a.m. on June 24, 1999, at the Legislative Office Building Broadway Street and Capitol Avenue Hartford, CT 06106. The space is being provided by the State Government. To receive comments and testimony from small businesses and representatives of trade associations concerning regulatory enforcement or compliance taken by federal agencies. Transcripts of these proceedings will be posted on the Internet. These transcripts are subject only to limited review by the National Ombudsman.

For further information, please write or call Gary P. Peele (312) 353-0880.

Shirl Thomas,

Director, External Affairs.

[FR Doc. 99-11000 Filed 4-30-99; 8:45 am]

BILLING CODE 8025-01-U

SMALL BUSINESS ADMINISTRATION

Northwestern States Regional Fairness Board Public Hearing

The U.S. Small Business Administration Region X Advisory Council located in the geographical area of Portland, OR, will hold a public meeting at 9:00 a.m. on July 7, 1999, at the Portland Building Auditorium 120

SW 5th Portland, OR. To receive comments and testimony from small businesses and representatives of trade associations concerning regulatory enforcement or compliance taken by federal agencies. Transcripts of these proceedings will be posted on the Internet. These transcripts are subject only to limited review by the National Ombudsman.

For further information, please write or call Gary P. Peele (312) 353-0880.

Shirl Thomas,

Director, External Affairs.

[FR Doc. 99-11001 Filed 4-30-99; 8:45 am]

BILLING CODE 8025-01-U

DEPARTMENT OF STATE

[Public Notice #2998]

Advisory Committee to the U.S. Section of the Inter-American Tropical Tuna Commission (Committee Renewal)

The Department of State has renewed the Charter of the Advisory Committee to the U.S. Section of the Inter-American Tropical Tuna Commission (IATTC) for another two years.

The IATTC was established pursuant to section 4 of the Tuna Conventions Act of 1950 (U.S.C. 953, as amended). The goal of the Advisory Committee is to serve the U.S. Section of the IATTC, the Department of State, and other agencies of the U.S. Government, as advisors on matters relating to the conservation and management of international stocks of tuna and dolphins in the eastern tropical Pacific Ocean, in particular, on the development of U.S. policy and positions associated with such matters.

The Committee is composed of representatives of the major U.S. tuna harvesting, processing, and marketing sectors. Additionally, Committee membership includes representatives of recreational fishing interests and environmental interests.

The Advisory Committee will continue to follow the procedures prescribed by the Federal Advisory Committee Act (FACA). Meetings will continue to be open to the public unless a determination is made in accordance with Section 10 of the FACA, 5 U.S.C. 552b(c) (1) and (4), that a meeting or a portion of the meeting should be closed to the public. Notice of each meeting continues to be provided for publication in the *Federal Register* as far in advance as possible prior to the meeting.

For further information on the renewal of the Advisory Committee, please contact Brian S. Hallman, Deputy

¹³ 17 CFR 200.30-3(a)(12).

Insecticide. Active Ingredient: Pymetrozine: 1,2,4-triazin-3(2H)-one, 4,5-dihydro-6-methyl-4-[(3-pyridinyl methylene)amino] at 98.3%. Proposed classification/Use: None. For use only in the manufacture of EPA registered insecticidal formulations. (PM 4)

6. File Symbol: 100-OER. Applicant: Novartis Crop Protection. Product Name: Acibenzolar-S-Methyl Technical. Plant activator. Active ingredient: Benzo (1,2,3) thiadiazole-7-carbothioic acid-S-methyl ester at 98.6%. Proposed classification/Use: None. For formulation into end-use fungicide products. (PM 22)

7. File Symbol: 100-OEE. Applicant: Novartis Crop Protection. Product Name: Actigard 50WG. Plant activator. Active ingredient: Benzo (1,2,3) thiadiazole-7-carbothioic acid-S-methyl ester at 50%. Proposed classification/Use: None. For protection against certain diseases of leafy vegetables, tomato, and tobacco. (PM 22)

Notice of approval or denial of an application to register a pesticide product will be announced in the **Federal Register**. The procedure for requesting data will be given in the **Federal Register** if an application is approved.

Comments received within the specified time period will be considered before a final decision is made; comments received after the time specified will be considered only to the extent possible without delaying processing of the application.

II. Public Record and Electronic Submissions

The official record for this notice, as well as the public version, has been established for this notice under docket number [OPP-30477] (including comments and data submitted electronically as described below). A public version of this record, including printed, paper versions of electronic comments, which does not include any information claimed as CBI, is available for inspection from 8:30 a.m. to 4 p.m., Monday through Friday, excluding legal holidays. The official notice record is located at the address in "ADDRESSES" at the beginning of this document.

Electronic comments can be sent directly to EPA at:
opp-docket@epamail.epa.gov

Electronic comments must be submitted as an ASCII file avoiding the use of special characters and any form of encryption. Comment and data will also be accepted on disks in Wordperfect 5.1/6.1 or ASCII file format. All comments and data in

electronic form must be identified by the docket number [OPP-30477]. Electronic comments on this notice may be filed online at many Federal Depository Libraries.

Authority: 7 U.S.C. 136.

List of Subjects

Environmental protection, Pesticides and pest, Product registration.

Dated: April 22, 1999.

James Jones,

Director, Registration Division, Office of Pesticide Programs.

[FR Doc. 99-11042 Filed 4-30-99; 8:45 am]

BILLING CODE 6560-50-F

FEDERAL FINANCIAL INSTITUTIONS EXAMINATION COUNCIL

Community Reinvestment Act; Interagency Questions and Answers Regarding Community Reinvestment

AGENCY: Federal Financial Institutions Examination Council.

ACTION: Notice and request for comment.

SUMMARY: The Consumer Compliance Task Force (we) of the Federal Financial Institutions Examination Council (FFIEC) is supplementing, amending, and republishing its Interagency Questions and Answers Regarding Community Reinvestment, as well as proposing for comment three new or revised questions and answers. The Interagency Questions and Answers have been prepared by staff of the Office of the Comptroller of the Currency (OCC), the Board of Governors of the Federal Reserve System (Board), the Federal Deposit Insurance Corporation (FDIC), and the Office of Thrift Supervision (OTS) (collectively, the agencies) to answer frequently asked questions about community reinvestment. These Interagency Questions and Answers contain informal staff guidance for agency personnel, financial institutions, and the public. We seek public comment on the proposed questions and answers. In addition, we invite public comment on any of the new and revised questions and answers, as well as other community reinvestment issues that are not addressed in these Interagency Questions and Answers.

DATES: Effective date of amended Interagency Questions and Answers on Community Reinvestment: May 3, 1999. We request that comments on the proposed questions and answers be submitted on or before: July 2, 1999.

ADDRESSES: Questions and comments may be sent to Keith J. Todd, Executive Secretary, Federal Financial Institutions Examination Council, 2000 K Street, NW, Suite 310, Washington, DC 20006, or by facsimile transmission to (202) 872-7501.

FOR FURTHER INFORMATION CONTACT:

OCC: Malloy Harris, National Bank Examiner, Community and Consumer Policy Division, (202) 874-4446; or Margaret Hesse, Senior Attorney, Community and Consumer Law Division, (202) 874-5750, Office of the Comptroller of the Currency, 250 E Street, SW., Washington, DC 20219.

Board: Catherine M.J. Gates, Senior Review Examiner, (202) 452-3946; James H. Mann, Attorney, (202) 452-2412; or Kathleen C. Ryan, Attorney, (202) 452-3667, Board of Governors of the Federal Reserve System, 20th Street and Constitution Avenue, NW., Washington, DC 20551.

FDIC: Robert W. Mooney, Senior Fair Lending Specialist, Division of Compliance and Consumer Affairs, (202) 942-3090; or A. Ann Johnson, Counsel, Legal Division, (202) 898-3573, Federal Deposit Insurance Corporation, 550 17th Street, NW., Washington, DC 20429.

OTS: Theresa A. Stark, Project Manager, Compliance Policy, (202) 906-7054; or Richard R. Riese, Project Manager, Compliance Policy, (202) 906-6134, Office of Thrift Supervision, 1700 G Street, NW., Washington, DC 20552.

SUPPLEMENTARY INFORMATION:

Background

In 1995, the agencies revised the Community Reinvestment Act (CRA) regulations by issuing a joint final rule, which was published on May 4, 1995 (60 FR 22156). See 12 CFR parts 25, 228, 345 and 563e, implementing 12 U.S.C. 2901 *et seq.* The agencies published related clarifying documents on December 20, 1995 (60 FR 66048) and May 10, 1996 (61 FR 21362).

The revised regulations are interpreted primarily through "Interagency Questions and Answers Regarding Community Reinvestment," which provide informal staff guidance for use by agency personnel, financial institutions, and the public, and which are supplemented periodically. We published our most recent guidance on October 7, 1997 (1997 Interagency Questions and Answers). See 62 FR 52105. In addition to issuing the 1997 Interagency Questions and Answers, we proposed several questions and answers in the accompanying supplementary information. These questions and answers were proposed to clarify what

is meant by "primary purpose of community development." We specifically requested comment addressing the proposed questions and answers, as well as general comments and questions regarding the CRA regulations. See 62 FR at 52108-09.

We received 44 letters in response to our request for comments in the 1997 Interagency Questions and Answers. Comments came from financial institutions (16), community groups (14), trade associations (6), federal entities (6), and state/local agencies (2). This document supplements, revises, and republishes the 1997 Interagency Questions and Answers based, in part, on questions and comments received from examiners, financial institutions, and other interested parties, and on comments received in response to our request for comments.

This document adopts the four questions and answers proposed in 1997 and thirteen new questions and answers, revises seven other questions and answers, and proposes three new or revised questions and answers for comment. A discussion of these questions and answers follows.

Questions and answers are grouped by the provision of the CRA regulations that they discuss and are presented in the same order as the regulatory provisions. The Interagency Questions and Answers employ an abbreviated method to cite to the regulations. Because the regulations of the four agencies are substantially identical, corresponding sections of the different regulations usually bear the same suffix. Therefore, the Interagency Questions and Answers typically cite only to the suffix. For example, the small bank performance standards for national banks appear at 12 CFR 25.26; for Federal Reserve System member banks supervised by the Board, they appear at 12 CFR 228.26; for nonmember state banks, at 12 CFR 345.26; and for thrifts, at 12 CFR 563e.26. Accordingly, the citation in this document would be to § .26. In the few instances in which the suffix in one of the regulations is different, the specific citation for that regulation is provided.

Adopting Questions and Answers Proposed in 1997

We are adopting the four questions and answers addressing "primary purpose" of community development activities that were proposed in 1997. The definitions of "community development loan," "community development service," and "qualified investment" all require a "primary purpose of community development." See 12 CFR 25.12 (i)(1), (j)(1), and (s);

228.12 (i)(1), (j)(1), and (s); 345.12 (i)(1), (j)(1), and (s); and 563e.12 (h)(1), (i)(1), and (r). In response to inquiries about whether certain activities have the necessary "primary purpose" of community development to qualify as a community development loan, qualified investment or community development service, we proposed four questions and answers (Q&As) to explain what is meant by "primary purpose." With one clarifying change, which is discussed below, we are adopting the previously proposed Q&A7 addressing §§ .12(i) and 563e.12(h), Q&A1 addressing § .22(b)(4), Q&A1 addressing § .23(e), and Q&A3 addressing § .42(b)(2).

Twenty commenters addressed topics related to the proposed Q&As. The commenters were generally in favor of the proposed Q&As. Seven commenters supported greater flexibility for examiners when considering whether to give CRA consideration to certain loans. (These seven commenters also raised issues regarding the definition of "community development" in the regulations, which is discussed below.) Three commenters, however, felt that examiners rely too heavily on mathematical formulas in making this determination, such as the amount of the low- or moderate-income set-aside, the number of units constructed, or the number of jobs for low-income persons actually created. Six commenters supported giving CRA consideration to community development loans, even if 50% or less of the proceeds are used for community development purposes. One commenter suggested, however, that an institution should receive CRA consideration only for that portion of a loan or investment expressly devoted to the community development purpose.

The agencies have generally stated that a "primary purpose" of community development exists when the loan, investment or service is divisible and measurable in terms of the number of dollars spent, housing units built, or individuals benefited, and when an identifiable majority of the dollars expended, units built or individuals benefited is clearly attributable to one of the community development purposes enumerated in the regulations. However, this answer does not address other activities that are subject to certain legal or market restraints, such that they do not reach this threshold, even though they have community development as their purpose and result in real, long-term community development benefits. Many of these projects are "designed for the express purpose" of achieving a qualifying community development purpose, even though less than half the

dollars involved in the entire project are concentrated on that purpose. For example, federal tax-incentive affordable housing projects, where less than half the units or half the dollars go into the portion of the project that represents affordable housing for low- or moderate-income persons, fall into this category. Accordingly, we are adopting without change the proposed guidance that emphasizes the quantitative and qualitative distinctions to be made when evaluating eligible community development loans, qualified investments, or community development services.

Q&A 7 addressing §§ .12(i) and 563e.12(h) is based on the preamble to the final rule set forth at 60 FR 22,156, 22,159 (May 4, 1995), which states that activities not designed for the express purpose of community development (as defined in the regulations) are not eligible for consideration as community development loans or services or qualified investments. The preamble further states that providing indirect or short-term benefits to low- or moderate-income persons does not make an activity community development. In addition to incorporating this guidance into these Interagency Questions and Answers, the answer identifies the kind of information used to determine whether an activity was designed for the express purpose of community development. The answer adopts a simplified threshold rule (i.e., majority) and an alternative approach for finding sufficient bases to conclude that an activity possesses the requisite primary purpose.

We are also adopting Q&A1 addressing § .22(b)(4) and Q&A1 addressing § .23(e), which provide guidance on the evaluation of activities that have a primary purpose of community development, as well as the reporting of community development loans. This additional guidance emphasizes that once loans or investments are found to possess a primary purpose of community development, examiners may differentiate among community development loans or qualified investments under the relevant performance criteria. This differentiation may be based not only on the differing dollar amounts attributable to the underlying community development purpose, but also on a loan's innovation or complexity under § .22(b)(4) or an investment's innovation, complexity, responsiveness or non-routine characteristics under § .23(e).

Finally, we are adopting Q&A3 addressing § .42(b)(2), which

explains that a loan may be reported as a community development loan if its express primary purpose is to finance an affordable housing project for low- or moderate-income individuals, although, for example, only 40% of the project's units will actually be occupied by individuals or families with low or moderate incomes. Although an institution would report the entire amount of the loan, we are expanding upon the answer proposed in 1997 to clarify that examiners may make qualitative distinctions among community development loans on the basis of how well each loan advances its community development purpose.

New Questions and Answers

What is "affordable" housing?

Institutions and others have asked how to determine whether a housing development will provide "affordable" housing for low- and moderate-income individuals, particularly in a new project where the units are not yet leased or sold, or in other projects where the income of renters cannot be verified. It has been suggested that a simple formula might be appropriate, such as if the mortgage payments or rental expenses amount to less than 30% of the income of individuals or families who are low- or moderate-income (i.e., have an income that is less than 80% of the area median income). We believe, however, that the critical consideration is the extent to which a project is or likely will be utilized by low- or moderate-income individuals. A formula based solely on rents as a percentage of median family income may determine this accurately in some circumstances, but may fail to do so in others. For example, in an area with relatively low-cost housing, such a formula may result in a calculation above even the median housing cost for the area. Therefore, we believe that it is appropriate to look at several factors, such as median rents of the assessment area and the project, the median home value of either the assessment area, low- and moderate-income geographies or the project, the low- and moderate-income population in the area of the project, or the past performance record of the organization(s) undertaking the project in determining whether a housing development does or likely will benefit low- and moderate-income individuals.

To clarify this position, we are adopting Q&A1 addressing §§ 12(h)(1) and 563e.12(g)(1), which discusses the types of factors that examiners consider when determining whether housing is "affordable" to low- and moderate-income individuals.

Do institutions receive consideration for originating or purchasing loans that are fully guaranteed? We are adopting a new Q&A, designated as Q&A4 addressing § 22(a)(2), to stress that the lending test evaluates an institution's record of helping to meet the credit needs of its assessment area(s) through the origination and purchase of specified types of loans, but that the test criteria do not take into account whether or not the loans are guaranteed.

What is the range of practices that examiners may consider in evaluating the innovativeness, complexity, or flexibility of an institution's lending? We have been asked whether contracting programs, under which institutions may commit to contracting with small business borrowers, may receive consideration under the CRA regulations. To date, examiners generally have not been considering such programs in reviewing an institution's CRA performance. New Q&A1 addressing § 22(b)(5) discusses the range of factors that examiners may consider in evaluating the innovativeness and flexibility of an institution's lending practices (and the complexity and innovativeness of its community development lending). It makes clear that, even though contracting programs are not, standing alone, considered in connection with a CRA evaluation, such programs may enhance the success and effectiveness of a related lending program. Therefore, certain contracting programs may warrant consideration as examiners review the innovativeness, complexity, and flexibility of an institution's lending practices. The Q&A also provides another example of when examiners may consider related program activities in connection with an evaluation of an institution's lending performance.

May an institution receive consideration for a qualified investment if it invests indirectly through a fund with a community development purpose, as that is defined in the CRA regulations? We are adopting a new Q&A, designated as Q&A1 addressing § 23(a), that incorporates guidance previously provided in interagency staff interpretive letters. See, e.g., Interagency Staff CRA Interpretive Letter, published as OCC Interpretive Letter No. 800, (1997 Transfer Binder) Fed. Banking L. Rep. (CCH), ¶ 81-227 (Sept. 11, 1997). In those letters, staff stated that the direct or indirect nature of a qualified investment does not affect whether an institution will receive consideration for the investment during its CRA evaluation. As long as the primary purpose of the investment is community development, as defined in the CRA

regulations, an institution's investment in a fund, which in turn invests in a community development project (e.g., affordable housing for low- and moderate-income individuals that benefits the institution's assessment area(s) or a broader statewide or regional area that includes one or more of the institution's assessment area(s)), is a qualified investment.

How do examiners evaluate an institution's qualified investment in a fund, the primary purpose of which is community development, as that is defined in the CRA regulations? Many financial institutions have made qualified investments in community development funds that operate regionally or nationally. Examiners, institutions, and the funds have asked for guidance on how to evaluate these investments. We are adopting a new Q&A, designated as Q&A2 addressing § 23(e), reiterating guidance previously provided in an interagency staff CRA interpretive letter. See Interagency Staff CRA Interpretive Letter, published as OCC Interpretive Letter No. 800, *supra*.

The new Q&A explains that examiners evaluate investments that benefit an institution's assessment area(s) or a broader statewide or regional area that includes its assessment area(s) using the investment test's four performance criteria. When determining the dollar amount of the investment (the first criterion), examiners rely on the figures the institution records according to generally accepted accounting principles. Even though different institutions may employ different investment strategies, institutions making the same dollar amount of investments over the same number of years, all other performance criteria being equal, would receive the same level of consideration.

The remaining three performance criteria—the "qualitative" criteria of innovativeness and complexity, responsiveness, and the degree to which the investment is not routinely provided by private investors—will provide the basis for examiner differentiation among investments. Examiners also will consider factors relevant to the institution's CRA performance context, such as the effect of outstanding long-term qualified investments, the pay-in schedule, and the amount of any cash call, on the capacity of the institution to make new investments.

How do examiners evaluate an institution's activities in connection with "Individual Development Accounts"? Individual Development Accounts (IDAs) generally are matched savings accounts designed to help low-

and moderate-income families accumulate savings for education or job training, down-payment and closing costs on a new home, or start-up capital for a small business. Once IDA participants have successfully funded an IDA, their personal IDA savings are matched by a public or private entity, such as a state or local government, church, foundation, or financial institution. Participating depositors often receive training in the basics of money management, including budgeting, saving, and credit repair. In addition, an entity, such as a community organization, typically monitors participants' withdrawals from their IDAs.

Financial institutions may participate in IDA programs in a number of ways, including: offering accounts, which may be structured as traditional savings accounts; enhancing accounts by offering special account benefits, including higher interest rates, ATM services, or waived minimum balance requirements; providing funding in the form of matching funds for participants or operating support for community organizations running the IDA program; helping to design and implement IDA programs, including developing and teaching financial literacy courses; and making loans to participants once they have achieved their savings goals.

The extent of each financial institution's involvement in IDAs and the products and services offered in connection with the accounts will vary. Therefore, examiners will evaluate the actual services and products provided by each institution in connection with the IDA programs as one or more of the following: community development services, retail banking services, qualified investments, home mortgage loans, small business loans, consumer loans, or community development loans. We are adopting a Q&A, designated as Q&A2 addressing § 24(d), which articulates this opinion.

How do examiners evaluate a wholesale or limited purpose institution's qualified investment in a fund that invests in projects nationwide, the purpose of which is community development, as that term is defined in the CRA regulations? We are adopting a new Q&A, designated as Q&A1 addressing § 25(e), memorializing guidance previously provided in interagency staff interpretive letters, which clarifies how examiners evaluate qualified investments made by wholesale or limited purpose institutions in a community development fund that invests in projects nationwide. See, e.g.,

Interagency Staff CRA Interpretive Letter, published as OCC Interpretive Letter No. 801, (1997 Transfer Binder) Fed. Banking L. Rep. (CCH), ¶ 81-228 (Sept. 11, 1997). Examiners first determine whether the institution has adequately addressed the needs of its assessment area(s). In doing so, examiners also consider qualified investments that benefit a broader statewide or regional area that includes the institution's assessment area(s). If examiners find that the institution has adequately addressed the needs of its assessment area(s), they will give consideration to nationwide qualified investments, community development loans, and community development services.

Are innovative loan products, innovative or complex qualified investments, and innovative community development services necessary for a "satisfactory" or "outstanding" CRA rating? Two commenters expressed concern that examiners might discount community development loans if they are not considered to be "innovative." As one commenter stated, innovation is only one of the four criteria considered when examiners evaluate an institution's responsiveness to community development needs.

We are adopting a new Q&A1, addressing § 28, to clarify that innovative practices are not required for an "outstanding" or "satisfactory" rating. Innovative loan products, innovative or complex qualified investments, and innovative community development services may augment consideration of an institution's performance under the quantitative criteria of the performance tests, resulting in a higher level of performance and rating. The Q&A also makes clear that the lack of innovative or complex investments, loans, or services alone will not result in a "needs to improve" rating.

How is performance under the quantitative and qualitative performance criteria weighed when examiners assign a CRA rating? The lending, investment, and service tests each contain a number of performance criteria designed to measure whether an institution is effectively helping to meet the credit needs of its entire community, including low- and moderate-income neighborhoods, in a safe and sound manner. Some of these criteria are quantitative (number and amount), while others are qualitative (innovativeness, complexity, responsiveness, or flexibility). The qualitative performance criteria recognize that certain loans, qualified investments, and community

development services sometimes require special expertise and effort on the part of the institution and provide a direct benefit to the community that would not otherwise be possible.

We are adopting a new Q&A, designated as Q&A2 addressing § 28, which explains that the agencies consider the qualitative aspects of an institution's activities when measuring the benefits received by the community. These qualitative aspects of an institution's performance may augment the consideration given to an institution's performance under the quantitative criteria of the regulations, resulting in a higher level of performance and rating.

When collecting and reporting, if applicable, the gross annual revenue or income of small business or farm or consumer borrowers, do institutions use the gross annual or the adjusted gross annual revenue or income? In response to questions from financial institutions, we are adopting two new Q&As clarifying that institutions should collect and report gross annual revenue (for small businesses and small farms) and gross annual income (for consumers) rather than adjusted gross annual revenue or income. The new Q&As are designated as Q&A4 addressing § 42(a)(4) and Q&A3 addressing § 42(c)(1)(iv).

The purpose of collecting and reporting gross annual revenue data for small businesses and small farms is to enable examiners and the public to judge whether an institution is lending to small businesses and farms, or whether it is only making small loans to larger businesses and farms. Similarly, gross annual income information is collected from consumer borrowers to help examiners determine the distribution of the institution's consumer loans based on borrower characteristics, including the number and amount of consumer loans to low-, moderate-, middle-, and upper-income borrowers.

May an institution keep the compact disc that contains its CRA Disclosure Statement, which is distributed by the FFIEC, in its public file, rather than a paper copy of the information? Several institutions asked whether they may retain the compact disc that contains the CRA Disclosure Statement provided by the FFIEC in its public file rather than a paper copy. We are adopting a new Q&A2 addressing § 43(b)(1), which clarifies that an institution may keep the compact disc (or a duplicate of the compact disc) in its public file at its main office and the designated branch in each state as long as the institution

can readily print the information upon request.

Must an institution's performance fit each aspect of a particular rating profile in order to receive that rating? We are adopting a new Q&A1 addressing Appendix A to Part —Ratings to clarify that exceptionally strong performance by an institution in some aspects of a particular rating profile may compensate for weak performance in others, thus permitting the institution to earn that rating. The Q&A describes retail institutions that use non-branch delivery systems to obtain deposits and to deliver loans, as an example. Almost all of the loans originated by such an institution may be outside of its assessment area(s). The Q&A assumes, for purposes of illustration, that examiners may find, after considering the institution's performance context and other regulatory considerations, that such an institution shows weak performance under the lending test criteria applicable to lending activity, geographic distribution, and borrower characteristics within the assessment area. It clarifies that the institution may compensate for such weak performance by exceptionally strong performance in community development lending in its assessment area or a broader statewide or regional area that includes its assessment area.

Revised Questions and Answers

What does "promote economic development" mean? The CRA regulations define the term "community development" to include "activities that promote economic development by financing businesses or farms that meet the size eligibility standards of the Small Business Administration's Development Company (SBDC) or Small Business Investment Company (SBIC) programs (13 CFR 121.301) or have gross annual revenues of \$1 million or less." 12 CFR 25.12(h)(3), 228.12(h)(3), 345.12(h)(3) and 563e.12(g)(3).

The 1996 Interagency Questions and Answers included a Q&A, Q&A1 addressing §§ .12(h)(3) and 563e.12(g)(3), concerning whether all activities that finance small businesses or farms promote economic development. The 1997 Interagency Questions and Answers revised that Q&A in response to public comments. Since publication of the 1997 Interagency Questions and Answers, we have received 11 comments about this revised Q&A.

One commenter asserted that the description of the purpose test, i.e., that the activity must promote economic development, was too restrictive. Specifically, the commenter believed

that limiting the purpose test to activities that, for example, provide jobs in low- and moderate-income areas targeted for redevelopment by the government would exclude financing to open a facility in a low- or moderate-income area that is not targeted by the government for redevelopment.

We determined that the explanation of the purpose test in the 1997 Interagency Questions and Answers was incomplete. We are revising the answer to be less restrictive by stating that an activity promotes economic development if it supports "permanent job creation, retention, and/or improvement for persons who are currently low- or moderate-income, or supports permanent job creation, retention, and/or improvement either in low- or moderate-income geographies or in areas targeted for redevelopment by Federal, state, local or tribal governments."

Examiners will continue to presume that any loan or investment in or to a SBDC or SBIC promotes economic development. Funding provided in connection with other SBA programs, as well as similar state and local programs, may also promote economic development; however, examiners will make their determinations based on business types, funding purposes, and other relevant information.

Consistent with Q&A2 addressing § .28, Q&A1 addressing §§ .12(h)(3) and 563e.12(g)(3) also clarifies that examiners will make qualitative assessments in connection with an institution's community development activities in addition to the quantitative assessment of its activities.

Does "rehabilitation of affordable housing or community facilities" include the abatement of environmental hazards, such as lead-based paint, that are present in the housing or facilities? Three commenters asked us to state that loans for the removal of environmental hazards (particularly lead-based paint) may be community development loans. We believe the abatement of environmental hazards could be a part of rehabilitating affordable housing or community facilities targeted to low- and moderate-income individuals; rehabilitation of these facilities has already been identified as an example of a community development purpose. To clarify this position, we are adding a sentence to Q&A1 addressing §§ .12(i) and 563e.12(h).

Are an institution's activities in connection with the Federal Home Loan Banks' Affordable Housing Program (AHP) considered when the institution's CRA performance is evaluated? We have

consistently stated that the mere purchase of stock in the Federal Home Loan Banks (FHLBs) does not have a sufficient connection to community development to be considered as a qualified investment.

Institutions, however, have asked us about how their activities in connection with certain specific AHP projects are considered during their CRA evaluations. Institutions that are members of a FHLB typically provide a high level of technical assistance to prospective borrowers in preparing the application for AHP funds and ensuring that the borrower meets the eligibility criteria. Although an institution does not necessarily provide a loan in connection with an AHP project, it does disburse the funds for the FHLB and monitor the continued qualified use of the funds. We believe these activities to be community development services and are revising the second bullet in Q&A 3 addressing §§ .12(j) and 563e.12(i) to so state.

If an institution's employees develop or teach financial education curricula for low- or moderate-income students, are such activities community development services? We are revising the fifth bullet of Q&A3 addressing §§ .12(j) and 563e.12(i) to incorporate guidance previously provided in Interagency staff interpretive letters. See, e.g., Interagency Staff CRA Interpretive Letter, published as OCC Interpretive Letter No. 802, (1997 Transfer Binder) Fed. Banking L. Rep. (CCH), ¶ 81-229 (Sept. 17, 1997). Specifically, we are clarifying that institutions may receive CRA consideration for the services provided by its employees in developing financial education curricula or teaching financial education courses to low- or moderate-income students.

Is providing Electronic Transfer Accounts pursuant to the Debt Collection Improvement Act of 1996 a community development service? The terms, costs, and features of low-cost accounts offered by financial institutions may vary depending on the particular needs of the institutions' low- and moderate-income customers. In response to an inquiry we received concerning whether a particular account for federal benefits payments would be considered to be a community development service, we are revising Q&A3 addressing §§ .12(j) and 563e.12(i) by amending the seventh bullet to provide an example of one low-cost transaction account targeted to low- and moderate-income individuals.

Under the provisions of the Debt Collection Improvement Act of 1996 relating to electronic payment of federal

benefits payments (EFT '99), codified at 31 U.S.C. 3332, insured depository institutions may offer basic, low-cost "electronic transfer accounts" (ETAs) specified in Treasury Department regulations (63 FR 51490) to recipients of federal benefits payments. These accounts are designed to attract low-income persons who do not currently have account relationships with insured depository institutions. A demographic and market analysis commissioned by the Treasury Department in connection with EFT '99 concluded that ETA account holders are likely to be primarily individuals with less than \$10,000 in annual income. Therefore, the ETA is an account targeted to low- and moderate-income individuals and providing such accounts qualifies as a community development service.

Under the lending test, how will examiners evaluate home mortgage loans to middle- or upper-income individuals in a low- or moderate-income geography? We received 24 letters commenting on Q&A5 addressing § 42(b)(2) & (3). The commenters generally were in agreement that loans to middle- or upper-income individuals in a low- or moderate-income geography should receive CRA consideration. Some commenters were concerned that requiring that there be a revitalization or stabilization plan for the area may be too restrictive, especially in rural communities, where a formal plan may not exist. However, a "formal" plan is not necessary. An informal plan, such as town council resolutions, or a plan developed by a private entity, such as a community-based development organization, may be sufficient evidence, so long as it offers evidence of a plan for development designed to ensure economic diversity among the prospective residents and not just displacement of low- and moderate-income individuals.

One commenter stated that examiners should compare an institution's percentage of lending to low- and moderate-income households to the aggregate percentage of lending by all reporting institutions to these households and to the percentage of low- and moderate-income households in the area. The agencies' examination procedures already suggest that examiners may perform these types of comparisons and others, if appropriate, to help them explain examination findings.

One commenter asked whether multifamily housing loans in low- and moderate-income geographies would be considered in the same fashion as loans for single family housing. In response to the comment, we are clarifying the

answer by adding the phrase, "or multifamily housing." In addition, examiners may also consider loans for multifamily housing as community development loans if they are targeted to low- and moderate-income individuals, or if they benefit middle- or upper-income borrowers as part of a plan to encourage attracting mixed-income residents to stabilize and create an economically diverse area out of a low- or moderate-income geography.

How should an institution collect and report the location of a loan made to a small business or small farm if the borrower provides an address consisting of a post office box number or rural route and box number?

We adopted Q&A10 addressing § 42(a) in the 1997 Interagency Questions and Answers answering this question. In response to this Q&A, we received nine comments. Several commenters questioned the accuracy and usefulness of data collected and/or reported without the census tract or block numbering area (BNA). One commenter stated that we should allow institutions more lead time when providing interpretations of data collection and reporting provisions to allow the institutions to change their reporting systems, if necessary. We believe that data collection according to this Q&A results in the most accurate data, even though in some cases no information about census tract or BNA is provided, but agree that sufficient time should be provided to implement changes to data collection procedures, whenever possible.

In addition to formal comments on the Q&As, regulated institutions requested clarification about whether an institution should report the census tract or block numbering area (BNA) of a location, if known, even if there is no street address for that location. We are amending Q&A10 addressing § 42(a) to clarify that if the census tract or BNA is known, it should be reported, even if the institution does not know the street address for that particular location (or there is no street address). We are also revising the Q&A to delete obsolete 1997 data collection instructions.

What small business and small farm data should be reported?

We are making a technical change to Q&A1 addressing § 42(b)(1). The regulations define a "small farm loan" as those included in "loans to small farms" as defined in the Instructions for preparation of the Consolidated Report of Condition and Income or the Thrift Financial Report. These instructions define such loans as having original amounts of \$500,000 or less.

Accordingly, we are clarifying in Q&A1 that institutions need not report small farm loan data as to loans having original amounts greater than \$500,000.

What are the data requirements regarding consumer loans?

We have revised Q&A1 addressing § 42(c)(1) to clarify that our questions and answers written with respect to data collection (and reporting) in connection with small business and small farm loans also apply to the collection of consumer loan data.

Discussion of Other Comments Received

We received several other comments that are not addressed by specific questions and answers.

Community development. Several commenters suggested that the current definition of "community development" does not include all the types of activities that institutions engage in and that should be considered as having a community development purpose.

Before adopting the definition of "community development" in the revised regulations in 1995, the agencies received and considered a number of comments on the characteristics of activities with community development purposes. The agencies also committed to conduct a complete review of the regulations in 2002. See 60 FR 22,177. We will ensure that comments on the definition of "community development" are considered at that time.

Loan-to-deposit ratio. Two commenters raised issues regarding the use of a loan-to-deposit ratio as a measure of performance in the small institution performance test. One stated that the loan-to-deposit ratio should not be the only indicator of performance. The other suggested that, due to their volatility, public funds should be subtracted from the deposit side of the ratio prior to calculation.

The first concern, the relative importance of the loan-to-deposit ratio in the overall rating of a small institution, is one that the agencies routinely address in examiner training. As a general matter, we agree that the loan-to-deposit ratio is not the only indicator of lending activity performance. However, there may be cases in which a loan-to-deposit ratio is so low that it indicates that the institution is not lending. In such cases, the proportion of lending inside the institution's assessment area, together with the geographic and borrower distribution of those loans, will not excuse the low level of lending overall.

The second concern, the subtraction of public funds from the calculations of loan-to-deposit ratios, is a performance

context issue. We believe that examiners have the flexibility to consider the level of public funds on deposit, and their volatility, in determining whether a particular loan-to-deposit ratio is reasonable.

Letters of credit. One commenter asserted that lenders should receive consideration under the CRA regulations for providing letters of credit because institutions often use letters of credit to meet small business needs. Q&A1 addressing § 12(a)(2) specifically addresses this issue and permits information about letters of credit to be used by examiners to enhance their understanding of an institution's performance.

Loans to nonprofit organizations. One commenter suggested that loans under \$1 million for business purposes, or under \$500,000 for farm purposes, made to nonprofit organizations, should be considered community development loans even though they are secured by real property. Under the CRA regulations, these loans often must be counted as loans to small businesses or small farms rather than community development loans, depending on the type of property securing the loan. Q&A1 addressing § 12(u) addresses instances in which loans to nonprofit organizations may be considered as community development loans.

The number and dollar amount of community development loans is a criterion under the lending test that is meant to capture any loans for a community development purpose that are otherwise not reported as home mortgage, small business or small farm loans. Institutions may wish to highlight the community development purpose of particular loans that are considered as home mortgage, small business or small farm loans during an examination. Such information may be relevant to the examiners' evaluation of qualitative lending test criteria or to the performance context within which community development loans are evaluated. The regulation is clear, however, that, except for loans for multifamily housing targeted for low- and moderate-income individuals, home mortgage, small farm, and small business loans may not be reported as community development loans.

Assessment areas and non-branch delivery systems. We received several letters requesting clarification of how examiners evaluate a retail institution's lending, investment, and service activities outside the institution's assessment area(s) and the broader statewide or regional area that includes its assessment area(s). This question has been of special concern to commenters

in the context of institutions that obtain deposits and deliver products and services through non-branch systems, such as the Internet. We are adopting Q&A1 addressing Appendix A to Part

—Ratings, and are proposing a revision to Q&A5 addressing §§ 12(i) and 563e.12(h), which may be particularly relevant to issues arising in this context. Furthermore, we expect to address comments relating to out-of-assessment area activities through materials issued for public comment later this year.

Proposed Questions and Answers and Request for Comment

Must there be some immediate or direct benefit to the institution's assessment area(s) to satisfy the regulations' requirement that qualified investments and community development loans or services benefit an institution's assessment area(s) or a broader statewide or regional area that includes the assessment area(s)? Q&A5 addressing §§ 12(i) and 563e.12(h) in the 1997 Interagency Questions and Answers states that there does not need to be a direct benefit to the institution's assessment area(s) to satisfy the regulation's requirement that qualified investments and community development loans or services benefit an institution's assessment area(s) or a broader statewide or regional area that includes the institution's assessment area, provided the purpose, mandate, or function of the organization or activity includes serving geographies or individuals located within the institution's assessment area.

The Q&A addresses organizations and activities, operating statewide or regionally, that may ultimately have a direct benefit on an assessment area. However, it does not specifically address local community development organizations or activities serving a locale somewhere in the broader statewide or regional area surrounding an institution's assessment area(s), which may not benefit low- and moderate-income areas or individuals located inside the assessment area(s). We are proposing to revise that Q&A to address both types of organizations or activities. The proposed Q&A would clarify that an institution's assessment area(s) need not receive an immediate or direct benefit from the institution's specific participation in a community development organization or activity provided the purpose, mandate, or activity benefits the broader statewide or regional area by servicing geographies or individuals located somewhere within the broader statewide or regional

area that includes the institution's assessment area(s).

The text of the proposed Q&A follows:

Sections 12(i) and 563e.12(h)

Proposed Q5. Must there be some immediate or direct benefit to the institution's assessment area(s) to satisfy the regulations' requirement that qualified investments and community development loans or services benefit an institution's assessment area(s) or a broader statewide or regional area that includes the institution's assessment area(s)?

Proposed A5. No. The regulations, for example, recognize that community development organizations and programs are frequently efficient and effective ways for institutions to promote community development. These organizations and programs often operate on a local, statewide, or even multi-state basis. Therefore, an institution's activity is considered a community development loan or service or a qualified investment if it supports an organization or activity that covers an area that is larger than, but is located in, the broader statewide or regional area that includes the institution's assessment area(s). The institution's assessment area need not receive an immediate or direct benefit from the institution's specific participation in the broader organization or activity, provided the purpose, mandate, or function of the organization or activity includes serving geographies or individuals located within the statewide or regional area that includes the institution's assessment area. Furthermore, the regulations permit a wholesale or limited purpose institution to consider community development loans, community development services, and qualified investments wherever they are located, as long as the institution has otherwise adequately addressed the credit needs within its assessment area(s).

In addition to general comments agreeing or disagreeing with the proposed revisions to this Q&A, we would like comments on whether community development organizations and programs that operate on a local, statewide, or even multi-state basis ultimately provide benefit to all surrounding areas.

May an institution receive consideration under the investment test for mortgage-backed securities backed by home mortgages that the same institution originated or purchased? We have received inquiries about whether examiners will consider as qualified investments mortgage-backed securities backed by home mortgages to low- and

moderate-income individuals that the investing institution initially originated or purchased.

The revised regulations, at 12 CFR .23(b), provide that activities considered under the lending or service tests may not be considered under the investment test. Examiners consider the home mortgages underlying mortgage-backed securities, if originated or purchased by the institution, under the lending test when they examine an institution. Therefore, examiners would not be permitted also to consider as qualified investments mortgage-backed securities, purchased or securitized by an institution, that are backed primarily or exclusively by loans that the institution originated or purchased, because the examiners would be considering the same activities under both the lending and investment tests.

To clarify our opinion, we are proposing, and requesting public comment specifically on, the following question and answer:

Section .23(b)

Proposed Q2: *If home mortgage loans to low-and moderate-income borrowers have been considered under an institution's lending test, may the institution that originated or purchased them also receive consideration under the investment test if it subsequently purchases mortgage-backed securities that are primarily or exclusively backed by such loans?*

Proposed A2: No. Because the institution received lending test consideration for the loans that underlie the securities, the institution may not also receive consideration under the investment test for its purchase of the securities. Of course, an institution may receive investment test consideration for purchases of mortgage-backed securities that are backed by loans to low-and moderate-income individuals as long as the securities are not backed primarily or exclusively by loans that the same institution originated or purchased.

Should renewals and refinancings of small business and small farm loans be collected and reported? Six commenters inquired whether loans to small businesses and small farms, when renewed or refinanced, should be reported for CRA purposes. The 1997 Interagency Questions and Answers, at Q&A5 addressing § .42(a), provided guidance that "refinancing" such loans should be reported as originations, but that "renewing" them should not. According to the guidance, the primary distinction between "refinancing" and "renewing" a loan is that, in connection with a loan refinancing, the existing obligation or note is satisfied, and a new

note is written. Distinguishing refinancings and renewals on this basis is consistent with the guidance provided by the Board in connection with home mortgage loan data reporting pursuant to the Home Mortgage Disclosure Act (HMDA) regulation (12 CFR part 203).

Commenters asserted that small business and small farm lending practices are sufficiently different from home mortgage lending practices that renewals and refinancings of small business and small farm loans should be treated differently from renewals and refinancings of home mortgage loans for CRA reporting and evaluation purposes. Further, they suggested that there is very little distinction between refinancings and renewals of small business and small farm loans. Based on these comments and other inquiries from financial institutions, we propose that refinancings and renewals of small business and small farm loans be treated uniformly for CRA purposes. To that end, we are proposing two alternative revised Q&A5s addressing § .42(a).

Alternative I: The first proposed Q&A states that, for CRA purposes, financial institutions should report neither renewals nor refinancings of small business and small farm loans as loan originations. However, if institutions increase the amount of a small business or small farm loan or line of credit, the amount of the increase should be reported as a loan origination. Institutions should continue to report home mortgage loans according to the instructions provided in 12 CFR part 203.

Reporting neither renewals nor refinancings of small business or small farms reflects that the lending test's performance criteria emphasize loan originations and purchases. Renewals and refinancings, especially if made frequently, would inflate the actual amounts of small business and small farm lending. In addition, we believe that recordkeeping and reporting burden of large institutions will be lessened if they need not collect and report information about small business and small farm loan refinancings and renewals.

If this proposed Q&A is adopted, institutions would not collect or report as loan originations data on either small business and small farm loan refinancings or renewals. However, any institution could bring to its examiners' attention data on small business and small farm loan refinancing or renewals by providing "other loan data" pursuant to § .22(a)(2), including information about its small business and small farm

loans outstanding. The text of the first alternative proposed Q&A follows:

Section .42(a)—Alternative I:

Proposed Q5: *Should institutions collect and report data about small business and small farm loans that are refinanced or renewed?*

Proposed A5: No. When an institution extends the term of one of its existing small business or small farm loans in the same or a lesser amount as the existing obligation, the institution should not report this event as a small business or small farm loan origination. If an institution increases the amount of a small business or small farm loan when it extends the term of the loan, however, it should report the amount of the increase as a small business or small farm loan origination. The institution should report only the amount of the increase; the original or remaining amount of the loan is not reported again as an origination. For example, a financial institution extends a loan (as opposed to a line of credit) for \$25,000; principal payments have resulted in a present outstanding balance of \$15,000. The customer requests an additional \$5,000, which is approved, and a new note is written for \$20,000. In this example, the institution should report the \$5,000 increase.

An institution may provide "other loan data," including information about small business or small farm loans outstanding, to examiners for consideration as part of the institution's lending test performance evaluation.

Alternative II: Several institutions have stressed that ongoing credit availability is important to the economic condition of small businesses and small farms, as well as the community as a whole. These institutions suggested that both refinancings and renewals of small business and small farm loans should be considered by examiners when evaluating an institution's small business and small farm lending performance. The second alternative proposed Q&A would take these concerns into consideration.

Because small business and small farm loan refinancings and renewals are nearly indistinguishable, Alternative II, like Alternative I, would not treat small business and small farm refinancings and renewals differently. Institutions would collect and report data about both refinancings and renewals as loan originations. However, because institutions often write small business and small farm loans for short terms and refinance or renew them at the end of the term, in order to avoid inflation of amounts actually lent, institutions

would be limited to reporting only one origination per year.

The text of the second alternative proposed Q&A follows:

Section .42(a)—Alternative II:

Proposed Q5: *Should institutions collect and report data about small business and small farm loans that are refinanced or renewed?*

Proposed A5: An institution should collect information about small business and small farm loans that they refinance or renew as loan originations. (A *refinancing* generally occurs when the existing loan obligation or note is satisfied, and a new note is written, while a *renewal* refers to an extension of the term of a loan.) When reporting small business and small farm loan data, however, an institution may only report one origination per loan per year unless an increase in the loan amount is granted.

If an institution increases the amount of a small business or small farm loan when it extends the term of the loan, it should always report the amount of the increase as a small business or small farm loan origination. The institution should report only the amount of the increase if the original or remaining amount of the loan has already been reported one time that year. For example, a financial institution makes a loan (as opposed to a line of credit) for \$25,000; principal payments have resulted in a present outstanding balance of \$15,000. The customer requests an additional \$5,000, which is approved, and a new note is written for \$20,000. In this example, the institution should report the \$5,000 increase. The bank may also report the renewal or refinancing of the \$15,000 balance one time that year.

An institution may provide "other loan data," including information about small business or small farm loans outstanding, to examiners for consideration as part of the institution's lending test performance evaluation.

In addition to general comments about these proposed questions and answers, we would also appreciate receiving your views on the following questions:

- Are there other fair and meaningful alternative methods of collecting data on small business and small farm loan renewals and refinancings? If so, please describe.
- Does allowing collection and reporting data of one renewal or refinancing per year make sense?
- Will these proposed questions and answers increase or decrease substantially the data collection and reporting burden of financial

institutions? Which alternative is less burdensome?

- Which alternative (including the guidance currently in effect) best promotes accurate data that reflects the actual lending activity of financial institutions?

Depending on what final guidance we eventually adopt, we understand that we may have to make conforming changes to other Q&As.

Until a new Q&A has been adopted through publication in the **Federal Register**, the existing Q&A5 addressing § .42(a) remains in effect. This means that, for the time being, financial institutions will continue to collect and report data about small business and small farm loan refinancings, but not renewals.

General Comments

In addition to the specific request for comments on the proposed questions and answers, we invite public comment on the new and revised questions and answers. We also invite public comment on a continuing basis on any issues raised by the CRA and these Interagency Questions and Answers. If, after reading the Interagency Questions and Answers, financial institutions, examiners, community organizations, or other interested parties have unanswered questions or comments about the agencies' community reinvestment regulations, they should submit them to the agencies or the FFIEC. We will consider addressing such questions in future revisions to the Interagency Questions and Answers.

Small Business Regulatory Enforcement Fairness Act of 1996 (SBREFA)

The SBREFA requires an agency, for each rule for which it prepares a final regulatory flexibility analysis, to publish one or more compliance guides to help small entities understand how to comply with the rule.

Pursuant to section 605(b) of the Regulatory Flexibility Act, the agencies certified that their proposed CRA rule would not have a significant economic impact on a substantial number of small entities and invited public comments on that determination. See 58 FR 67478 (Dec. 21, 1993); 59 FR 51250 (Oct. 7, 1994). In response to public comment, the agencies voluntarily prepared a final regulatory flexibility analysis for the joint final rule, although the analysis was not required because it supported the agencies' earlier certification regarding the proposed rule. Because a regulatory flexibility analysis was not required, section 212 of the SBREFA does not apply to the final CRA rule. However, in their continuing efforts to

provide clear, understandable regulations and to comply with the spirit of the SBREFA, the agencies have compiled the Interagency Questions and Answers. The Interagency Questions and Answers serve the same purpose as the compliance guide described in the SBREFA by providing guidance on a variety of issues of particular concern to small banks and thrifts.

The text of the Interagency Questions and Answers follows:

Text of the Interagency Questions and Answers

Interagency Questions and Answers Regarding Community Reinvestment

Table of Contents

This document provides answers to questions pertaining to the following provisions and topics of the CRA regulations:

- § .11—**Authority, Purposes, and Scope**
- § .11(c) Scope
- §§ 25.11(c)(3), 228.11(c)(3) & 345.11(c)(3) Certain special purpose banks
- § .12—**Definitions**
- § .12(a) Affiliate
- §§ .12(f) & 563e.12(e) Branch
- §§ .12(h) & 563e.12(g) Community development
 - §§ .12(h)(1) & 563e.12(g)(1) Affordable housing (including multifamily rental housing) for low- or moderate-income individuals
 - §§ .12(h)(3) & 563e.12(g)(3) Activities that promote economic development by financing businesses or farms that meet certain size eligibility standards
- §§ .12(i) & 563e.12(h) Community development loan
- §§ .12(j) & 563e.12(i) Community development service
- §§ .12(k) & 563e.12(j) Consumer loan
- §§ .12(m) & 563e.12(l) Home mortgage loan
- §§ .12(n) & 563e.12(m) Income level
- §§ .12(o) & 563e.12(n) Limited purpose institution
- §§ .12(s) & 563e.12(r) Qualified investment
- § .12(t) Small institution
- § .12(u) Small business loan
- § .12(w) Wholesale institution
- § .21—**Performance Tests, Standards, and Ratings, in General**
- § .21(a) Performance tests and standards
- § .21(b) Performance context
 - § .21(b)(2) Information maintained by the institution or obtained from community contacts
 - § .21(b)(4) Institutional capacity and constraints
 - § .21(b)(5) Institution's past performance and the performance of similarly situated lenders
- § .22—**Lending Test**
- § .22(a) Scope of test
 - § .22(a)(1) Types of loans considered

- § 22(a)(2) Loan originations and purchases/other loan data
- § 22(b) Performance criteria
 - § 22(b)(1) Lending activity
 - § 22(b)(2) & (3) Geographic distribution and borrower characteristics
 - § 22(b)(4) Community development lending
 - § 22(b)(5) Innovative or flexible lending practices
- § 22(c) Affiliate lending
 - § 22(c)(1) In general
 - § 22(c)(2) Constraints on affiliate lending
 - § 22(c)(2)(i) No affiliate may claim a loan origination or loan purchase if another institution claims the same loan origination or purchase
 - § 22(c)(2)(ii) If an institution elects to have its supervisory agency consider loans within a particular lending category made by one or more of the institution's affiliates in a particular assessment area, the institution shall elect to have the agency consider all loans within that lending category in that particular assessment area made by all of the institution's affiliates
- § 22(d) Lending by a consortium or a third party
- § 23—Investment Test
 - § 23(a) Scope of test
 - § 23(b) Exclusion
 - § 23(c) Performance criteria
- § 24—Service Test
 - § 24(d) Performance criteria—retail banking services
 - § 24(d)(3) Availability and effectiveness of alternative systems for delivering retail banking services
- § 25—Community Development Test for Wholesale or Limited Purpose Institutions
 - § 25(d) Indirect activities
 - § 25(e) Benefit to assessment area(s)
 - § 25(f) Community development performance rating
- § 26—Small Institution Performance Standards
 - § 26(a) Performance criteria
 - § 26(a)(1) Loan-to-deposit ratio
 - § 26(a)(2) Percentage of lending within assessment area(s)
 - § 26(a)(3) and (4) Distribution of lending within assessment area(s) by borrower income and geographic location
 - § 26(b) Performance rating
- § 27—Strategic Plan
 - § 27(c) Plans in general
 - § 27(f) Plan content
 - § 27(f)(1) Measurable goals
 - § 27(g) Plan approval
 - § 27(g)(2) Public participation
- § 28—Assigned Ratings
 - § 28(a) Ratings in general
- § 29—Effect of CRA Performance on Applications
 - § 29(a) CRA performance
 - § 29(b) Interested parties

- § 41—Assessment Area Delineation
 - § 41(a) In general
 - § 41(c) Geographic area(s) for institutions other than wholesale or limited purpose institutions
 - § 41(c)(1) Generally consist of one or more MSAs or one or more contiguous political subdivisions
 - § 41(d) Adjustments to geographic area(s)
 - § 41(e) Limitations on delineation of an assessment area
 - § 41(e)(3) May not arbitrarily exclude low- or moderate-income geographies
 - § 41(e)(4) May not extend substantially beyond a CMSA boundary or beyond a state boundary unless located in a multistate MSA
 - § 42(a) Loan information required to be collected and maintained
 - § 42(a)(2) Loan amount at origination
 - § 42(a)(3) The loan location
 - § 42(a)(4) Indicator of gross annual revenue
 - § 42(b) Loan information required to be reported
 - § 42(b)(1) Small business and small farm loan data
 - § 42(b)(2) Community development loan data
 - § 42(b)(3) Home mortgage loans
 - § 42(c) Optional data collection and maintenance
 - § 42(c)(1) Consumer loans
 - § 42(c)(1)(iv) Income of borrower
 - § 42(c)(2) Other loan data
 - § 42(d) Data on affiliate lending
- § 43—Content and Availability of Public File
 - § 43(a) Information available to the public
 - § 43(a)(1) Public comments
 - § 43(b) Additional information available to the public
 - § 43(b)(1) Institutions other than small institutions
 - § 43(c) Location of public information
- § 44—Public Notice by Institutions
- § 45—Publication of Planned Examination Schedule

Appendix A to Part —Ratings

Appendix B to Part —CRA Notice

The body of the Interagency Questions and Answers Regarding Community Reinvestment follows:

§ 11—Authority, Purposes, and Scope

§ 11(c) Scope

§ 25.11(c)(3), 228.11(c)(3) & 345.11(c)(3) *Certain special purpose banks.*

Q1. *Is the list of special purpose banks exclusive?*

A1. No, there may be other examples of special purpose banks. These banks engage in specialized activities that do not involve granting credit to the public in the ordinary course of business. Special purpose banks typically serve as

correspondent banks, trust companies, or clearing agents or engage only in specialized services, such as cash management controlled disbursement services. A financial institution, however, does not become a special purpose bank merely by ceasing to make loans and, instead, making investments and providing other retail banking services.

Q2. *To be a special purpose bank, must a bank limit its activities in its charter?*

A2. No. A special purpose bank may, but is not required to, limit the scope of its activities in its charter, articles of association or other corporate organizational documents. A bank that does not have legal limitations on its activities, but has voluntarily limited its activities, however, would no longer be exempt from Community Reinvestment Act (CRA) requirements if it subsequently engaged in activities that involve granting credit to the public in the ordinary course of business. A bank that believes it is exempt from CRA as a special purpose bank should seek confirmation of this status from its supervisory agency.

§ 12—Definitions

§ 12(a) Affiliate

Q1. *Does the definition of "affiliate" include subsidiaries of an institution?*

A1. Yes, "affiliate" includes any company that controls, is controlled by, or is under common control with another company. An institution's subsidiary is controlled by the institution and is, therefore, an affiliate.

§§ 12(f) & 563e.12(e) Branch

Q1. *Do the definitions of "branch," "automated teller machine (ATM)," and "remote service facility (RSF)" include mobile branches, ATMs, and RSFs?*

A1. Yes. Staffed mobile offices that are authorized as branches are considered "branches" and mobile ATMs and RSFs are considered "ATMs" and "RSFs."

Q2. *Are loan production offices (LPOs) branches for purposes of the CRA?*

A2. LPOs and other offices are not "branches" unless they are authorized as branches of the institution through the regulatory approval process of the institution's supervisory agency.

§§ 12(h) & 563e.12(g) Community Development

Q1. *Are community development activities limited to those that promote economic development?*

A1. No. Although the definition of "community development" includes

activities that promote economic development by financing small businesses or farms, the rule does not limit community development loans and services and qualified investments to those activities. Community development also includes community- or tribal-based child care, educational, health, or social services targeted to low- or moderate-income persons, affordable housing for low- or moderate-income individuals, and activities that revitalize or stabilize low- or moderate-income areas.

Q2. Must a community development activity occur inside a low- or moderate-income area in order for an institution to receive CRA consideration for the activity?

A2. No. Community development includes activities outside of low- and moderate-income areas that provide affordable housing for, or community services targeted to, low- or moderate-income individuals and activities that promote economic development by financing small businesses and farms. Activities that stabilize or revitalize particular low- or moderate-income areas (including by creating, retaining, or improving jobs for low- or moderate-income persons) also qualify as community development, even if the activities are not located in these low- or moderate-income areas. One example is financing a supermarket that serves as an anchor store in a small strip mall located at the edge of a middle-income area, if the mall stabilizes the adjacent low-income community by providing needed shopping services that are not otherwise available in the low-income community.

Q3. Does the regulation provide flexibility in considering performance in high-cost areas?

A3. Yes, the flexibility of the performance standards allows examiners to account in their evaluations for conditions in high-cost areas. Examiners consider lending and services to individuals and geographies of all income levels and businesses of all sizes and revenues. In addition, the flexibility in the requirement that community development loans, community development services, and qualified investments have as their "primary" purpose community development allows examiners to account for conditions in high-cost areas. For example, examiners could take into account the fact that activities address a credit shortage among middle-income people or areas caused by the disproportionately high cost of building, maintaining or acquiring a house when determining whether an institution's loan to or investment in an organization

that funds affordable housing for middle-income people or areas, as well as low- and moderate-income people or areas, has as its primary purpose community development.

§§ .12(h)(1) & 563e.12(g)(1)
Affordable Housing (Including Multifamily Rental Housing) for Low- or Moderate-Income Individuals

Q1. When determining whether a project is "affordable housing for low- or moderate-income individuals," thereby meeting the definition of "community development," will it be sufficient to use a formula that relates the cost of ownership, rental or borrowing to the income levels in the area as the only factor, regardless of whether the users, likely users, or beneficiaries of that affordable housing are low- or moderate-income individuals?

A1. The concept of "affordable housing" for low- or moderate-income individuals does hinge on whether low- or moderate-income individuals benefit, or are likely to benefit, from the housing. It would be inappropriate to give consideration to a project that exclusively or predominately houses families that are not low- or moderate-income simply because the rents or housing prices are set according to a particular formula.

For projects that do not yet have occupants, and for which the income of the potential occupants is not knowable in advance, examiners will review factors such as demographic, economic and market data to determine the likelihood that the housing will "primarily" accommodate low- or moderate-income individuals. For example, examiners may look at median rents of the assessment area and the project; the median home value of either the assessment area, low- or moderate-income geographies or the project; the low- or moderate-income population in the area of the project; or the past performance record of the organization(s) undertaking the project. Further, such a project could receive consideration if its express, bona fide intent, as stated, for example, in a prospectus, loan proposal or community action plan, is community development.

§§ .12(h)(3) and 563e.12(g)(3)
Activities That Promote Economic Development by Financing Businesses or Farms That Meet Certain Size Eligibility Standards

Q1. "Community development" includes activities that promote economic development by financing businesses or farms that meet certain size eligibility standards. Are all activities that finance businesses and

farms that meet these size eligibility standards considered to be community development?

A1. No. To be considered as "community development" under §§ .12(h)(3) and 563e.12(g)(3), a loan, investment or service, whether made directly or through an intermediary, must meet both a size test and a purpose test. An activity meets the size requirement if it finances entities that either meet the size eligibility standards of the Small Business Administration's Development Company (SBDC) or Small Business Investment Company (SBIC) programs, or have gross annual revenues of \$1 million or less. To meet the purpose test, the activity must promote economic development. An activity is considered to promote economic development if it supports permanent job creation, retention, and/or improvement for persons who are currently low- or moderate-income, or supports permanent job creation, retention, and/or improvement either in low- or moderate-income geographies or in areas targeted for redevelopment by Federal, state, local or tribal governments. The agencies will presume that any loan to or investment in a SBDC or SBIC promotes economic development.

In addition to their quantitative assessment of the amount of a financial institution's community development activities, examiners must make qualitative assessments of an institution's leadership in community development matters and the complexity, responsiveness, and impact of the community development activities of the institution. In reaching a conclusion about the impact of an institution's community development activities, examiners may, for example, determine that a loan to a small business in a low- or moderate-income geography that provides needed jobs and services in that area may have a greater impact and be more responsive to the community credit needs than does a loan to a small business in the same geography that does not directly provide additional jobs or services to the community.

§§ .12(i) and 563e.12(h) Community Development Loan

Q1. What are examples of community development loans?

A1. Examples of community development loans include, but are not limited to, loans to:

- Borrowers for affordable housing rehabilitation and construction, including construction and permanent financing of multifamily rental property

serving low- and moderate-income persons:

- Not-for-profit organizations serving primarily low- and moderate-income housing or other community development needs;

- Borrowers to construct or rehabilitate community facilities that are located in low- and moderate-income areas or that serve primarily low- and moderate-income individuals;

- Financial intermediaries including Community Development Financial Institutions (CDFIs), Community Development Corporations (CDCs), minority- and women-owned financial institutions, community loan funds or pools, and low-income or community development credit unions that primarily lend or facilitate lending to promote community development.

- Local, state, and tribal governments for community development activities; and

- Borrowers to finance environmental clean-up or redevelopment of an industrial site as part of an effort to revitalize the low- or moderate-income community in which the property is located.

The rehabilitation of affordable housing or community facilities, referred to above, may include the abatement of environmental hazards, such as lead-based paint, that are present in the housing or facilities.

Q2. If a retail institution that is not required to report under the Home Mortgage Disclosure Act (HMDA) makes affordable home mortgage loans that would be HMDA-reportable home mortgage loans if it were a reporting institution, or if a small institution that is not required to collect and report loan data under CRA makes small business and small farm loans and consumer loans that would be collected and/or reported if the institution were a large institution, may the institution have these loans considered as community development loans?

A2. No. Although small institutions are not required to report or collect information on small business and small farm loans and consumer loans, and some institutions are not required to report information about their home mortgage loans under HMDA, if these institutions are retail institutions, the agencies will consider in their CRA evaluations the institutions' originations and purchases of loans that would have been collected or reported as small business, small farm, consumer or home mortgage loans, had the institution been a collecting and reporting institution under the CRA or the HMDA. Therefore, these loans will not be considered as community development loans.

Multifamily dwelling loans, however, may be considered as community development loans as well as home mortgage loans. See also Q&A2 addressing § 42(b)(2).

Q3. Do secured credit cards or other credit card programs targeted to low- or moderate-income individuals qualify as community development loans?

A3. No. Credit cards issued to low- or moderate-income individuals for household, family, or other personal expenditures, whether as part of a program targeted to such individuals or otherwise, do not qualify as community development loans because they do not have as their primary purpose any of the activities included in the definition of "community development."

Q4. The regulation indicates that community development includes "activities that revitalize or stabilize low- or moderate-income geographies." Do all loans in a low- to moderate-income geography have a stabilizing effect?

A4. No. Some loans may provide only indirect or short-term benefits to low- or moderate-income individuals in a low- or moderate-income geography. These loans are not considered to have a community development purpose. For example, a loan for upper-income housing in a distressed area is not considered to have a community development purpose simply because of the indirect benefit to low- or moderate-income persons from construction jobs or the increase in the local tax base that supports enhanced services to low- and moderate-income area residents. On the other hand, a loan for an anchor business in a distressed area (or a nearby area), that employs or serves residents of the area, and thus stabilizes the area, may be considered to have a community development purpose. For example, in an underserved, distressed area, a loan for a pharmacy that employs, and provides supplies to, residents of the area promotes community development.

Q5. Must there be some immediate or direct benefit to the institution's assessment area(s) to satisfy the regulations' requirement that qualified investments and community development loans or services benefit an institution's assessment area(s) or a broader statewide or regional area that includes the institution's assessment area(s)?

A5. No. The regulations, for example, recognize that community development organizations and programs are frequently efficient and effective ways for institutions to promote community development. These organizations and programs often operate on a statewide or

even multi-state basis. Therefore, an institution's activity is considered a community development loan or service or a qualified investment if it supports an organization or activity that covers an area that is larger than, but includes, the institution's assessment area(s). The institution's assessment area need not receive an immediate or direct benefit from the institution's specific participation in the broader organization or activity, provided the purpose, mandate, or function of the organization or activity includes serving geographies or individuals located within the institution's assessment area. Furthermore, the regulations permit a wholesale or limited purpose institution to consider community development loans, community development services, and qualified investments wherever they are located, as long as the institution has otherwise adequately addressed the credit needs within its assessment area(s).

Q6. What is meant by a "regional area" in the requirement that a community development loan must benefit the institution's assessment area(s) or a broader statewide or regional area that includes the institution's assessment area(s)?

A6. A "regional area" may be as small as a city or county or as large as a multistate area. For example, the "mid-Atlantic states" may comprise a regional area. When examiners evaluate community development loans that benefit a regional area that includes the institution's assessment area, however, the examiners will consider the size of the regional area and the actual or potential benefit to the institution's assessment area(s). In most cases, the larger the regional area, the more diffuse the benefit will be to the institution's assessment area(s). Examiners may view loans with more direct benefits to an institution's assessment area(s) as more responsive to the credit needs of the area(s) than loans for which the actual benefit to the assessment area(s) is uncertain or for which the benefit is diffused throughout a larger area that includes the assessment area(s).

Q7. What is meant by the term "primary purpose" as that term is used to define what constitutes a community development loan, a qualified investment or a community development service?

A7. A loan, investment or service has as its primary purpose community development when it is designed for the express purpose of revitalizing or stabilizing low- or moderate-income areas, providing affordable housing for, or community services targeted to, low- or moderate-income persons, or

promoting economic development by financing small businesses and farms that meet the requirements set forth in §§ 12(h) or 563e.12(g). To determine whether an activity is designed for an express community development purpose, the agencies apply one of two approaches. First, if a majority of the dollars or beneficiaries of the activity are identifiable to one or more of the enumerated community development purposes, then the activity will be considered to possess the requisite primary purpose.

Alternatively, where the measurable portion of any benefit bestowed or dollars applied to the community development purpose is less than a majority of the entire activity's benefits or dollar value, then the activity may still be considered to possess the requisite primary purpose if (1) the express, bona fide intent of the activity, as stated, for example, in a prospectus, loan proposal, or community action plan, is primarily one or more of the enumerated community development purposes; (2) the activity is specifically structured (given any relevant market or legal constraints or performance context factors) to achieve the expressed community development purpose; and (3) the activity accomplishes, or is reasonably certain to accomplish, the community development purpose involved. The fact that an activity provides indirect or short-term benefits to low- or moderate-income persons does not make the activity community development, nor does the mere presence of such indirect or short-term benefits constitute a primary purpose of community development. Financial institutions that want examiners to consider certain activities under either approach should be prepared to demonstrate the activities' qualifications.

§§ 12(j) and 563e.12(i) Community Development Service

Q1. In addition to meeting the definition of "community development" in the regulation, community development services must also be related to the provision of financial services. What is meant by "provision of financial services"?

A1. Providing financial services means providing services of the type generally provided by the financial services industry. Providing financial services often involves informing community members about how to get or use credit or otherwise providing credit services or information to the community. For example, service on the board of directors of an organization that promotes credit availability or

finances affordable housing is related to the provision of financial services. Providing technical assistance about financial services to community-based groups, local or tribal government agencies, or intermediaries that help to meet the credit needs of low- and moderate-income individuals or small businesses and farms is also providing financial services. By contrast, activities that do not take advantage of the employees' financial expertise, such as neighborhood cleanups, do not involve the provision of financial services.

Q2. Are personal charitable activities provided by an institution's employees or directors outside the ordinary course of their employment considered community development services?

A2. No. Services must be provided as a representative of the institution. For example, if a financial institution's director, on her own time and not as a representative of the institution, volunteers one evening a week at a local community development corporation's financial counseling program, the institution may not consider this activity a community development service.

Q3. What are examples of community development services?

A3. Examples of community development services include, but are not limited to, the following:

- Providing technical assistance on financial matters to nonprofit, tribal or government organizations serving low- and moderate-income housing or economic revitalization and development needs;
- Providing technical assistance on financial matters to small businesses or community development organizations, including organizations and individuals who apply for loans or grants under the Federal Home Loan Banks' Affordable Housing Program;
- Lending employees to provide financial services for organizations facilitating affordable housing construction and rehabilitation or development of affordable housing;
- Providing credit counseling, home-buyer and home-maintenance counseling, financial planning or other financial services education to promote community development and affordable housing;
- Establishing school savings programs and developing or teaching financial education curricula for low- or moderate-income individuals;
- Providing electronic benefits transfer and point of sale terminal systems to improve access to financial services, such as by decreasing costs, for low- or moderate-income individuals; and

- Providing other financial services with the primary purpose of community development, such as low-cost bank accounts, including "Electronic Transfer Accounts" provided pursuant to the Debt Collection Improvement Act of 1996, or free government check cashing that increases access to financial services for low- or moderate-income individuals.

Examples of technical assistance activities that might be provided to community development organizations include:

- Serving on a loan review committee;
- Developing loan application and underwriting standards;
- Developing loan processing systems;
- Developing secondary market vehicles or programs;
- Assisting in marketing financial services, including development of advertising and promotions, publications, workshops and conferences;
- Furnishing financial services training for staff and management;
- Contributing accounting/bookkeeping services; and
- Assisting in fund raising, including soliciting or arranging investments.

§ 12(k) & 563e.12(j) Consumer Loan

Q1. Are home equity loans considered "consumer loans"?

A1. Home equity loans made for purposes other than home purchase, home improvement or refinancing home purchase or home improvement loans are consumer loans if they are extended to one or more individuals for household, family, or other personal expenditures.

Q2. May a home equity line of credit be considered a "consumer loan" even if part of the line is for home improvement purposes?

A2. If the predominant purpose of the line is home improvement, the line may only be reported under HMDA and may not be considered a consumer loan. However, the full amount of the line may be considered a "consumer loan" if its predominant purpose is for household, family, or other personal expenditures, and to a lesser extent home improvement, and the full amount of the line has not been reported under HMDA. This is the case even though there may be "double counting" because part of the line may also have been reported under HMDA.

Q3. How should an institution collect or report information on loans the proceeds of which will be used for multiple purposes?

A3. If an institution makes a single loan or provides a line of credit to a

customer to be used for both consumer and small business purposes, consistent with the Call Report and TFR instructions, the institution should determine the major (predominant) component of the loan or the credit line and collect or report the entire loan or credit line in accordance with the regulation's specifications for that loan type.

§ .12(m) & 563e.12(l) Home Mortgage Loan

Q1. Does the term "home mortgage loan" include loans other than "home purchase loans"?

A1. Yes. "Home mortgage loan" includes a "home improvement loan" as well as a "home purchase loan," as both terms are defined in the HMDA regulation, Regulation C, 12 CFR part 203. This definition also includes multifamily (five-or-more families) dwelling loans, loans for the purchase of manufactured homes, and refinancings of home improvement and home purchase loans.

Q2. Some financial institutions broker home mortgage loans. They typically take the borrower's application and perform other settlement activities; however, they do not make the credit decision. The broker institutions may also initially fund these mortgage loans, then immediately assign them to another lender. Because the broker institution does not make the credit decision, under Regulation C (HMDA), they do not record the loans on their HMDA-LARs, even if they fund the loans. May an institution receive any consideration under CRA for its home mortgage loan brokerage activities?

A2. Yes. A financial institution that funds home mortgage loans but immediately assigns the loans to the lender that made the credit decisions may present information about these loans to examiners for consideration under the lending test as "other loan data." Under Regulation C, the broker institution does not record the loans on its HMDA-LAR because it does not make the credit decisions, even if it funds the loans. An institution electing to have these home mortgage loans considered must maintain information about all of the home mortgage loans that it has funded in this way. Examiners will consider this other loan data using the same criteria by which home mortgage loans originated or purchased by an institution are evaluated.

Institutions that do not provide funding but merely take applications and provide settlement services for another lender that makes the credit decisions will receive consideration for

this service as a retail banking service. Examiners will consider an institution's mortgage brokerage services when evaluating the range of services provided to low-, moderate-, middle- and upper-income geographies and the degree to which the services are tailored to meet the needs of those geographies. Alternatively, an institution's mortgage brokerage service may be considered a community development service if the primary purpose of the service is community development. An institution wishing to have its mortgage brokerage service considered as a community development service must provide sufficient information to substantiate that its primary purpose is community development and to establish the extent of the services provided.

§ .12(n) & 563e.12(m) Income Level

Q1. Where do institutions find income level data for geographies and individuals?

A1. The income levels for geographies, i.e., census tracts and block numbering areas, are derived from Census Bureau information and are updated every ten years. Institutions may contact their regional Census Bureau office or the Census Bureau's Income Statistics Office at (301) 763-8576 to obtain income levels for geographies. See Appendix A of these Interagency Questions and Answers for a list of the regional Census Bureau offices. The income levels for individuals are derived from information calculated by the Department of Housing and Urban Development (HUD) and updated annually. Institutions may contact HUD at (800) 245-2691 to request a copy of "FY [year number, e.g., 1996] Median Family Incomes for States and their Metropolitan and Nonmetropolitan Portions."

Alternatively, institutions may obtain a list of the 1990 Census Bureau-calculated and the annually updated HUD median family incomes for metropolitan statistical areas (MSAs) and statewide nonmetropolitan areas by calling the Federal Financial Institution Examination Council's (FFIEC's) HMDA Help Line at (202) 452-2016. A free copy will be faxed to the caller through the "fax-back" system. Institutions may also call this number to have "faxed-back" an order form, from which they may order a list providing the median family income level, as a percentage of the appropriate MSA or nonmetropolitan median family income, of every census tract and block numbering area (BNA). This list costs \$50. Institutions may also obtain the list of MSA and statewide nonmetropolitan

area median family incomes or an order form through the FFIEC's home page on the Internet at "http://www.ffiec.gov/".

§ .12(o) & 563e.12(n) Limited Purpose Institution

Q1. What constitutes a "narrow product line" in the definition of "limited purpose institution"?

A1. An institution offers a narrow product line by limiting its lending activities to a product line other than a traditional retail product line required to be evaluated under the lending test (i.e., home mortgage, small business, and small farm loans). Thus, an institution engaged only in making credit card or motor vehicle loans offers a narrow product line, while an institution limiting its lending activities to home mortgages is not offering a narrow product line.

Q2. What factors will the agencies consider to determine whether an institution that, if limited purpose, makes loans outside a narrow product line, or, if wholesale, engages in retail lending, will lose its limited purpose or wholesale designation because of too much other lending?

A2. Wholesale institutions may engage in some retail lending without losing their designation if this activity is incidental and done on an accommodation basis. Similarly, limited purpose institutions continue to meet the narrow product line requirement if they provide other types of loans on an infrequent basis. In reviewing other lending activities by these institutions, the agencies will consider the following factors:

- Is the other lending provided as an incident to the institution's wholesale lending?
- Are the loans provided as an accommodation to the institution's wholesale customers?
- Are the loans made only infrequently to the limited purpose institution's customers?
- Does only an insignificant portion of the institution's total assets and income result from the other lending?
- How significant a role does the institution play in providing that type(s) of loan(s) in the institution's assessment area(s)?
- Does the institution hold itself out as offering that type(s) of loan(s)?
- Does the lending test or the community development test present a more accurate picture of the institution's CRA performance?

Q3. Do "niche institutions" qualify as limited purpose (or wholesale) institutions?

A3. Generally, no. Institutions that are in the business of lending to the public,

but specialize in certain types of retail loans (for example, home mortgage or small business loans) to certain types of borrowers (for example, to high-end income level customers or to corporations or partnerships of licensed professional practitioners) ("niche institutions") generally would not qualify as limited purpose (or wholesale) institutions.

§ 12(s) & 563e.12(r) Qualified Investment

Q1. Does the CRA regulation provide authority for institutions to make investments?

A1. No. The CRA regulation does not provide authority for institutions to make investments that are not otherwise allowed by Federal law.

Q2. Are mortgage-backed securities or municipal bonds "qualified investments"?

A2. As a general rule, mortgage-backed securities and municipal bonds are not qualified investments because they do not have as their primary purpose community development, as defined in the CRA regulations. Nonetheless, mortgage-backed securities or municipal bonds designed primarily to finance community development generally are qualified investments. Municipal bonds or other securities with a primary purpose of community development need not be housing-related. For example, a bond to fund a community facility or park or to provide sewage services as part of a plan to redevelop a low-income neighborhood is a qualified investment. Housing-related bonds or securities must primarily address affordable housing (including multifamily rental housing) needs in order to qualify.

Q3. Are Federal Home Loan Bank stocks and membership reserves with the Federal Reserve Banks "qualified investments"?

A3. No. Federal Home Loan Bank (FHLB) stock and membership reserves with the Federal Reserve Banks do not have a sufficient connection to community development to be qualified investments. However, FHLB member institutions may receive CRA consideration for technical assistance they provide on behalf of applicants and recipients of funding from the FHLB's Affordable Housing Program. See Q&A 3 addressing §§ 12(j) and 563e.12(i).

Q4. What are examples of qualified investments?

A4. Examples of qualified investments include, but are not limited to, investments, grants, deposits or shares in or to:

- Financial Intermediaries (Including, Community Development Financial

Institutions (CDFIs), Community Development Corporations (CDCs), minority- and women-owned financial institutions, community loan funds, and low-income or community development credit unions) that primarily lend or facilitate lending in low- and moderate-income areas or to low- and moderate-income individuals in order to promote community development, such as a CDFI that promotes economic development on an Indian reservation; Organizations engaged in affordable housing rehabilitation and construction, including multifamily rental housing;

- Organizations, including, for example, Small Business Investment Companies (SBICs) and specialized SBICs, that promote economic development by financing small businesses;
- Facilities that promote community development in low- and moderate-income areas for low- and moderate-income individuals, such as youth programs, homeless centers, soup kitchens, health care facilities, battered women's centers, and alcohol and drug recovery centers;
- Projects eligible for low-income housing tax credits;
- State and municipal obligations, such as revenue bonds, that specifically support affordable housing or other community development;
- Not-for-profit organizations serving low- and moderate-income housing or other community development needs, such as counseling for credit, homeownership, home maintenance, and other financial services education; and
- Organizations supporting activities essential to the capacity of low- and moderate-income individuals or geographies to utilize credit or to sustain economic development, such as, for example, day care operations and job training programs that enable people to work.

Q5. Will an institution receive consideration for charitable contributions as "qualified investments"?

A5. Yes, provided they have as their primary purpose community development as defined in the regulations. A charitable contribution, whether in cash or an in-kind contribution of property, is included in the term "grant." A qualified investment is not disqualified because an institution receives favorable treatment for it (for example, as a tax deduction or credit) under the Internal Revenue Code.

Q6. An institution makes or participates in a community development loan. The institution

provided the loan at below-market interest rates or "bought down" the interest rate to the borrower. Is the lost income resulting from the lower interest rate or buy-down a qualified investment?

A6. No. The agencies will, however, consider the innovativeness and complexity of the community development loan within the bounds of safe and sound banking practices.

Q7. Will the agencies consider as a qualified investment the wages or other compensation of an employee or director who provides assistance to a community development organization on behalf of the institution?

A7. No. However, the agencies will consider donated labor of employees or directors of a financial institution in the service test if the activity is a community development service.

§ 12(t) Small Institution

Q1. How are the "total bank and thrift assets" of a holding company determined?

A1. "Total banking and thrift assets" of a holding company are determined by combining the total assets of all banks and/or thrifts that are majority-owned by the holding company. An institution is majority-owned if the holding company directly or indirectly owns more than 50 percent of its outstanding voting stock.

Q2. How are Federal and State branch assets of a foreign bank calculated for purposes of the CRA?

A2. A Federal or State branch of a foreign bank is considered a small institution if the Federal or State branch has less than \$250 million in assets and the total assets of the foreign bank's or its holding company's U.S. bank and thrift subsidiaries that are subject to the CRA are less than \$1 billion. This calculation includes not only FDIC-insured bank and thrift subsidiaries, but also the assets of any FDIC-insured branch of the foreign bank and the assets of any uninsured Federal or State branch (other than a limited branch or a Federal agency) of the foreign bank that results from an acquisition described in section 5(a)(8) of the International Banking Act of 1978 (12 U.S.C. 3103(a)(8)).

§ 12(u) Small Business Loan

Q1. Are loans to nonprofit organizations considered small business loans or are they considered community development loans?

A1. To be considered a small business loan, a loan must meet the definition of "loan to small business" in the instructions in the "Consolidated Reports of Conditions and Income" (Call

Report) and "Thrift Financial Reports" (TFR). In general, a loan to a nonprofit organization, for business or farm purposes, where the loan is secured by nonfarm nonresidential property and the original amount of the loan is \$1 million or less, if a business loan, or \$500,000 or less, if a farm loan, would be reported in the Call Report and TFR as a small business or small farm loan. If a loan to a nonprofit organization is reportable as a small business or small farm loan, it cannot also be considered as a community development loan, except by a wholesale or limited purpose institution. Loans to nonprofit organizations that are not small business or small farm loans for Call Report and TFR purposes may be considered as community development loans if they meet the regulatory definition.

Q2. Are loans secured by commercial real estate considered small business loans?

A2. Yes, depending on their principal amount. Small business loans include loans secured by "nonfarm nonresidential properties," as defined in the Call Report and TFR, in amounts less than \$1 million.

Q3. Are loans secured by nonfarm residential real estate to finance small businesses "small business loans"?

A3. No. Loans secured by nonfarm residential real estate that are used to finance small businesses are not included as "small business" loans for Call Report and TFR purposes. The agencies recognize that many small businesses are financed by loans secured by residential real estate. If these loans promote community development, as defined in the regulation, they may be considered as community development loans. Otherwise, at an institution's option, the institution may collect and maintain data separately concerning these loans and request that the data be considered in its CRA evaluation as "Other Secured Lines/Loans for Purposes of Small Business."

Q4. Are credit cards issued to small businesses considered "small business loans"?

A4. Credit cards issued to a small business or to individuals to be used, with the institution's knowledge, as business accounts are small business loans if they meet the definitional requirements in the Call Report or TFR instructions.

§ .12(w) Wholesale Institution

Q1. What factors will the agencies consider in determining whether an institution is in the business of extending home mortgage, small

business, small farm, or consumer loans to retail customers?

A1. The agencies will consider whether:

- The institution holds itself out to the retail public as providing such loans; and
- The institution's revenues from extending such loans are significant when compared to its overall operations.

A wholesale institution may make some retail loans without losing its wholesale designation as described above in Q&A2 addressing §§ .12(o) and 563e.12(n).

§ .21—Performance Tests, Standards, and Ratings, in General

§ .21(a) Performance Tests and Standards

Q1. Are all community development activities weighted equally by examiners?

A1. No. Examiners will consider the responsiveness to credit and community development needs, as well as the innovativeness and complexity of an institution's community development lending, qualified investments, and community development services. These criteria include consideration of the degree to which they serve as a catalyst for other community development activities. The criteria are designed to add a qualitative element to the evaluation of an institution's performance.

§ .21(b) Performance Context

Q1. Is the performance context essentially the same as the former regulation's needs assessment?

A1. No. The performance context is a broad range of economic, demographic, and institution- and community-specific information that an examiner reviews to understand the context in which an institution's record of performance should be evaluated. The agencies will provide examiners with much of this information prior to the examination. The performance context is not a formal or written assessment of community credit needs.

§ .21(b)(2) Information Maintained by the Institution or Obtained From Community Contacts

Q1. Will examiners consider performance context information provided by institutions?

A1. Yes. An institution may provide examiners with any information it deems relevant, including information on the lending, investment, and service opportunities in its assessment area(s). This information may include data on

the business opportunities addressed by lenders not subject to the CRA.

Institutions are not required, however, to prepare a needs assessment. If an institution provides information to examiners, the agencies will not expect information other than what the institution normally would develop to prepare a business plan or to identify potential markets and customers, including low- and moderate-income persons and geographies in its assessment area(s). The agencies will not evaluate an institution's efforts to ascertain community credit needs or rate an institution on the quality of any information it provides.

Q2. Will examiners conduct community contact interviews as part of the examination process?

A2. Yes. Examiners will consider information obtained from interviews with local community, civic, and government leaders. These interviews provide examiners with knowledge regarding the local community, its economic base, and community development initiatives. To ensure that information from local leaders is considered—particularly in areas where the number of potential contacts may be limited—examiners may use information obtained through an interview with a single community contact for examinations of more than one institution in a given market. In addition, the agencies will consider information obtained from interviews conducted by other agency staff and by the other agencies. In order to augment contacts previously used by the agencies and foster a wider array of contacts, the agencies will share community contact information.

§ .21(b)(4) Institutional Capacity and Constraints

Q1. Will examiners consider factors outside of an institution's control that prevent it from engaging in certain activities?

A1. Yes. Examiners will take into account statutory and supervisory limitations on an institution's ability to engage in any lending, investment, and service activities. For example, a savings association that has made few or no qualified investments due to its limited investment authority may still receive a low satisfactory rating under the investment test if it has a strong lending record.

§ .21(b)(5) Institution's Past Performance and the Performance of Similarly Situated Lenders

Q1. Can an institution's assigned rating be adversely affected by poor past performance?

A1. Yes. The agencies will consider an institution's past performance in its overall evaluation. For example, an institution's past performance may support a rating of "substantial noncompliance" if the institution has not improved performance rated as "needs to improve."

Q2. *How will examiners consider the performance of similarly situated lenders?*

A2. The performance context section of the regulation permits the performance of similarly situated lenders to be considered, for example, as one of a number of considerations in evaluating the geographic distribution of an institution's loans to low-, moderate-, middle-, and upper-income geographies. This analysis, as well as other analyses, may be used, for example, where groups of contiguous geographies within an institution's assessment area(s) exhibit abnormally low penetration. In this regard, the performance of similarly situated lenders may be analyzed if such an analysis would provide accurate insight into the institution's lack of performance in those areas. The regulation does not require the use of a specific type of analysis under these circumstances. Moreover, no ratio developed from any type of analysis is linked to any lending test rating.

§ .22—Lending Test

§ .22(a) Scope of Test

§ .22(a)(1) Types of Loans Considered

Q1. *If a large retail institution is not required to collect and report home mortgage data under the HMDA, will the agencies still evaluate the institution's home mortgage lending performance?*

A1. Yes. The agencies will sample the institution's home mortgage loan files in order to assess its performance under the lending test criteria.

Q2. *When will examiners consider consumer loans as part of an institution's CRA evaluation?*

A2. Consumer loans will be evaluated if the institution so elects; and an institution that elects not to have its consumer loans evaluated will not be viewed less favorably by examiners than one that does. However, if consumer loans constitute a substantial majority of the institution's business, the agencies will evaluate them even if the institution does not so elect. The agencies interpret "substantial majority" to be so significant a portion of the institution's lending activity by number or dollar volume of loans that the lending test evaluation would not meaningfully reflect its lending

performance if consumer loans were excluded.

§ .22(a)(2) Loan Originations and Purchases/Other Loan Data

Q1. *How are lending commitments (such as letters of credit) evaluated under the regulation?*

A1. The agencies consider lending commitments (such as letters of credit) only at the option of the institution. Commitments must be legally binding between an institution and a borrower in order to be considered. Information about lending commitments will be used by examiners to enhance their understanding of an institution's performance.

Q2. *Will examiners review application data as part of the lending test?*

A2. Application activity is not a performance criterion of the lending test. However, examiners may consider this information in the performance context analysis because this information may give examiners insight on, for example, the demand for loans.

Q3. *May a financial institution receive consideration under CRA for modification, extension, and consolidation agreements (MECAs), in which it obtains loans from other institutions without actually purchasing or refinancing the loans, as those terms have been interpreted under CRA?*

A3. Yes. In some states, MECAs, which are not considered loan refinancings because the existing loan obligations are not satisfied and replaced, are common. Although these transactions are not considered to be purchases or refinancings, as those terms have been interpreted under CRA, they do achieve the same results. An institution may present information about its MECA activities to examiners for consideration under the lending test as "other loan data."

Q4. *Do institutions receive consideration for originating or purchasing loans that are fully guaranteed?*

A4. Yes. The lending test evaluates an institution's record of helping to meet the credit needs of its assessment area(s) through the origination or purchase of specified types of loans. The test does not take into account whether or not such loans are guaranteed.

§ .22(b) Performance Criteria

Q1. *How will examiners apply the performance criteria in the lending test?*

A1. Examiners will apply the performance criteria reasonably and fairly, in accord with the regulations, the examination procedures, and this Guidance. In doing so, examiners will disregard efforts by an institution to

manipulate business operations or present information in an artificial light that does not accurately reflect an institution's overall record of lending performance.

§ .22(b)(1) Lending Activity

Q1. *How will the agencies apply the lending activity criterion to discourage an institution from originating loans that are viewed favorably under CRA in the institution itself and referring other loans, which are not viewed as favorably, for origination by an affiliate?*

A1. Examiners will review closely institutions with (1) a small number and amount of home mortgage loans with an unusually good distribution among low- and moderate-income areas and low- and moderate-income borrowers and (2) a policy of referring most, but not all, of their home mortgage loans to affiliated institutions. If an institution is making loans mostly to low- and moderate-income individuals and areas and referring the rest of the loan applicants to an affiliate for the purpose of receiving a favorable CRA rating, examiners may conclude that the institution's lending activity is not satisfactory because it has inappropriately attempted to influence the rating. In evaluating an institution's lending, examiners will consider legitimate business reasons for the allocation of the lending activity.

§ .22(b)(2) & (3) Geographic Distribution and Borrower Characteristics

Q1. *How do the geographic distribution of loans and the distribution of lending by borrower characteristics interact in the lending test?*

A1. Examiners generally will consider both the distribution of an institution's loans among geographies of different income levels and among borrowers of different income levels and businesses of different sizes. The importance of the borrower distribution criterion, particularly in relation to the geographic distribution criterion, will depend on the performance context. For example, distribution among borrowers with different income levels may be more important in areas without identifiable geographies of different income categories. On the other hand, geographic distribution may be more important in areas with the full range of geographies of different income categories.

Q2. *Must an institution lend to all portions of its assessment area?*

A2. The term "assessment area" describes the geographic area within which the agencies assess how well an

institution has met the specific performance tests and standards in the rule. The agencies do not expect that simply because a census tract or block numbering area is within an institution's assessment area(s) the institution must lend to that census tract or block numbering area. Rather the agencies will be concerned with conspicuous gaps in loan distribution that are not explained by the performance context. Similarly, if an institution delineated the entire county in which it is located as its assessment area, but could have delineated its assessment area as only a portion of the county, it will not be penalized for lending only in that portion of the county, so long as that portion does not reflect illegal discrimination or arbitrarily exclude low- or moderate-income geographies. The capacity and constraints of an institution, its business decisions about how it can best help to meet the needs of its assessment area(s), including those of low- and moderate-income neighborhoods, and other aspects of the performance context, are all relevant to explain why the institution is serving or not serving portions of its assessment area(s).

Q3. Will examiners take into account loans made by affiliates when evaluating the proportion of an institution's lending in its assessment area(s)?

A3. Examiners will not take into account loans made by affiliates when determining the proportion of an institution's lending in its assessment area(s), even if the institution elects to have its affiliate lending considered in the remainder of the lending test evaluation. However, examiners may consider an institution's business strategy of conducting lending through an affiliate in order to determine whether a low proportion of lending in the assessment area(s) should adversely affect the institution's lending test rating.

Q4. When will examiners consider loans (other than community development loans) made outside an institution's assessment area(s)?

A4. Consideration will be given for loans to low- and moderate-income persons and small business and farm loans outside of an institution's assessment area(s), provided the institution has adequately addressed the needs of borrowers within its assessment area(s). The agencies will apply this consideration not only to loans made by large retail institutions being evaluated under the lending test, but also to loans made by small institutions being evaluated under the small institution performance standards.

Loans to low- and moderate-income persons and small businesses and farms outside of an institution's assessment area(s), however, will not compensate for poor lending performance within the institution's assessment area(s).

Q5. Under the lending test, how will examiners evaluate home mortgage loans to middle- or upper-income individuals in a low- or moderate-income geography?

A5. Examiners will consider these home mortgage loans under the performance criteria of the lending test, i.e., by number and amount of home mortgage loans, whether they are inside or outside the financial institution's assessment area(s), their geographic distribution, and the income levels of the borrowers. Examiners will use information regarding the financial institution's performance context to determine how to evaluate the loans under these performance criteria. Depending on the performance context, examiners could view home mortgage loans to middle-income individuals in a low-income geography very differently. For example, if the loans are for homes or multifamily housing located in an area for which the local, state, tribal, or Federal government or a community-based development organization has developed a revitalization or stabilization plan (such as a Federal enterprise community or empowerment zone) that includes attracting mixed-income residents to establish a stabilized, economically diverse neighborhood, examiners may give more consideration to such loans, which may be viewed as serving the low- or moderate-income community's needs as well as serving those of the middle- or upper-income borrowers. If, on the other hand, no such plan exists and there is no other evidence of governmental support for a revitalization or stabilization project in the area and the loans to middle- or upper-income borrowers significantly disadvantage or primarily have the effect of displacing low- or moderate-income residents, examiners may view these loans simply as home mortgage loans to middle- or upper-income borrowers who happen to reside in a low- or moderate-income geography and weigh them accordingly in their evaluation of the institution.

§ .22(b)(4) Community Development Lending

Q1. When evaluating an institution's record of community development lending, may an examiner distinguish among community development loans on the basis of the actual amount of the loan that advances the community development purpose?

A1. Yes. When evaluating the institution's record of community development lending under § .22(b)(4), it is appropriate to give greater weight to the amount of the loan that is targeted to the intended community development purpose. For example, consider two \$10 million projects (with a total of 100 units each) that have as their express primary purpose affordable housing and are located in the same community. One of these projects sets aside 40% of its units for low-income residents and the other project allocates 65% of its units for low-income residents. An institution would report both loans as \$10 million community development loans under the § .42(b)(2) aggregate reporting obligation. However, transaction complexity, innovation and all other relevant considerations being equal, an examiner should also take into account that the 65% project provides more affordable housing for more people per dollar expended.

Under § .22(b)(4), the extent of CRA consideration an institution receives for its community development loans should bear a direct relation to the benefits received by the community and the innovation or complexity of the loans required to accomplish the activity, not simply to the dollar amount expended on a particular transaction. By applying all lending test performance criteria, a community development loan of a lower dollar amount could meet the credit needs of the institution's community to a greater extent than a community development loan with a higher dollar amount, but with less innovation, complexity, or impact on the community.

§ .22(b)(5) Innovative or Flexible Lending Practices

Q1. What is the range of practices that examiners may consider in evaluating the innovativeness or flexibility of an institution's lending?

A1. In evaluating the innovativeness or flexibility of an institution's lending practices (and the complexity and innovativeness of its community development lending), examiners will not be limited to reviewing the overall variety and specific terms and conditions of the credit products themselves. In connection with the evaluation of an institution's lending, examiners also may give consideration to related innovations when they augment the success and effectiveness of the institution's lending under its community development loan programs or, more generally, its lending under its loan programs that address the credit needs of low- and moderate-income

geographies or individuals. For example:

- In connection with a community development loan program, a bank may establish a technical assistance program under which the bank, directly or through third parties, provides affordable housing developers and other loan recipients with financial consulting services. Such a technical assistance program may, by itself, constitute a community development service eligible for consideration under the service test of the CRA regulations. In addition, the technical assistance may be favorably considered as an innovation that augments the success and effectiveness of the related community development loan program.

- In connection with a small business lending program in a low- or moderate-income area and consistent with safe and sound lending practices, a bank may implement a program under which, in addition to providing financing, the bank also contracts with the small business borrowers. Such a contracting arrangement would not, standing alone, qualify for CRA consideration. However, it may be favorably considered as an innovation that augments the loan program's success and effectiveness, and improves the program's ability to serve community development purposes by helping to promote economic development through support of small business activities and revitalization or stabilization of low- or moderate-income geographies.

§ .22(c) Affiliate Lending

§ .22(c)(1) In General

Q1. If an institution elects to have loans by its affiliate(s) considered, may it elect to have only certain categories of loans considered?

A1. An institution may elect to have only a particular category of its affiliate's lending considered. The basic categories of loans are home mortgage loans, small business loans, small farm loans, community development loans, and the five categories of consumer loans (motor vehicle loans, credit card loans, home equity loans, other secured loans, and other unsecured loans).

§ .22(c)(2) Constraints on Affiliate Lending

§ .22(c)(2)(i) No Affiliate May Claim a Loan Origination or Loan Purchase if Another Institution Claims the Same Loan Origination or Purchase

Q1. How is this constraint on affiliate lending applied?

A1. This constraint prohibits one affiliate from claiming a loan origination or purchase claimed by another affiliate.

However, an institution can count as a purchase a loan originated by an affiliate that the institution subsequently purchases, or count as an origination a loan later sold to an affiliate, provided the same loans are not sold several times to inflate their value for CRA purposes.

§ .22(c)(2)(ii) If an institution elects to have its supervisory agency consider loans within a particular lending category made by one or more of the institution's affiliates in a particular assessment area, the institution shall elect to have the agency consider all loans within that lending category in that particular assessment area made by all of the institution's affiliates.

Q1. How is this constraint on affiliate lending applied?

A1. This constraint prohibits "cherry-picking" affiliate loans within any one category of loans. The constraint requires an institution that elects to have a particular category of affiliate lending in a particular assessment area considered to include all loans of that type made by all of its affiliates in that particular assessment area. For example, assume that an institution has one or more affiliates, such as a mortgage bank that makes loans in the institution's assessment area. If the institution elects to include the mortgage bank's home mortgage loans, it must include all of mortgage bank's home mortgage loans made in its assessment area. The institution cannot elect to include only those low- and moderate-income home mortgage loans made by the mortgage bank affiliate and not home mortgage loans to middle- and upper-income individuals or areas.

Q2. How is this constraint applied if an institution's affiliates are also insured depository institutions subject to the CRA?

A2. Strict application of this constraint against "cherry-picking" to loans of an affiliate that is also an insured depository institution covered by the CRA would produce the anomalous result that the other institution would, without its consent, not be able to count its own loans. Because the agencies did not intend to deprive an institution subject to the CRA of receiving consideration for its own lending, the agencies read this constraint slightly differently in cases involving a group of affiliated institutions, some of which are subject to the CRA and share the same assessment area(s). In those circumstances, an institution that elects to include all of its mortgage affiliate's home mortgage loans in its assessment area would not automatically be

required to include all home mortgage loans in its assessment area of another affiliate institution subject to the CRA. However, all loans of a particular type made by any affiliate in the institution's assessment area(s) must either be counted by the lending institution or by another affiliate institution that is subject to the CRA. This reading reflects the fact that a holding company may, for business reasons, choose to transact different aspects of its business in different subsidiary institutions. However, the method by which loans are allocated among the institutions for CRA purposes must reflect actual business decisions about the allocation of banking activities among the institutions and should not be designed solely to enhance their CRA evaluations.

§ .22(d) Lending by a Consortium or a Third Party

Q1. Will equity and equity-type investments in a third party receive consideration under the lending test?

A1. If an institution has made an equity or equity-type investment in a third party, community development loans made by the third party may be considered under the lending test. On the other hand, asset-backed and debt securities that do not represent an equity-type interest in a third party will not be considered under the lending test unless the securities are booked by the purchasing institution as a loan. For example, if an institution purchases stock in a community development corporation ("CDC") that primarily lends in low- and moderate-income areas or to low- and moderate-income individuals in order to promote community development, the institution may claim a pro rata share of the CDC's loans as community development loans. The institution's pro rata share is based on its percentage of equity ownership in the CDC. Q&A1 addressing § .23(b) provides information concerning consideration of an equity or equity-type investment under the investment test and both the lending and investment tests.

Q2. How will examiners evaluate loans made by consortia or third parties under the lending test?

A2. Loans originated or purchased by consortia in which an institution participates or by third parties in which an institution invests will only be considered if they qualify as community development loans and will only be considered under the community development criterion of the lending test. However, loans originated directly on the books of an institution or purchased by the institution are considered to have been made or

purchased directly by the institution, even if the institution originated or purchased the loans as a result of its participation in a loan consortium. These loans would be considered under all the lending test criteria appropriate to them depending on the type of loan.

Q3. *In some circumstances, an institution may invest in a third party, such as a community development bank, that is also an insured depository institution and is thus subject to CRA requirements. If the investing institution requests its supervisory agency to consider its pro rata share of community development loans made by the third party, as allowed under 12 CFR*

.22(d), may the third party also receive consideration for these loans?

A3. Yes, as long as the financial institution and the third party are not affiliates. The regulations state, at 12 CFR .22(c)(2)(i), that two affiliates may not both claim the same loan origination or loan purchase. However, if the financial institution and the third party are not affiliates, the third party may receive consideration for the community development loans it originates, and the financial institution that invested in the third party may also receive consideration for its pro rata share of the same community development loans under 12 CFR

.22(d).

§ .23—Investment Test

§ .23(a) Scope of Test

Q1: *May an institution receive consideration under the CRA regulations if it invests indirectly through a fund, the purpose of which is community development, as that is defined in the CRA regulations?*

A1. Yes, the direct or indirect nature of the qualified investment does not affect whether an institution will receive consideration under the CRA regulations because the regulations do not distinguish between "direct" and "indirect" investments. Thus, an institution's investment in an equity fund that, in turn, invests in projects that, for example, provide affordable housing to low- and moderate-income individuals, would receive consideration as a qualified investment under the CRA regulations, provided the investment benefits one or more of the institution's assessment area(s) or a broader statewide or regional area(s) that includes one or more of the institution's assessment area(s). Similarly, an institution may receive consideration for a direct qualified investment in a nonprofit organization that, for example, supports affordable housing for low- and moderate-income

individuals in the institution's assessment area(s) or a broader statewide or regional area(s) that includes the institution's assessment area(s).

§ .23(b) Exclusion

Q1. *Even though the regulations state that an activity that is considered under the lending or service tests cannot also be considered under the investment test, may parts of an activity be considered under one test and other parts be considered under another test?*

A1. Yes, in some instances the nature of an activity may make it eligible for consideration under more than one of the performance tests. For example, certain investments and related support provided by a large retail institution to a CDC may be evaluated under the lending, investment, and service tests. Under the service test, the institution may receive consideration for any community development services that it provides to the CDC, such as service by an executive of the institution on the CDC's board of directors. If the institution makes an investment in the CDC that the CDC uses to make community development loans, the institution may receive consideration under the lending test for its pro-rata share of community development loans made by the CDC. Alternatively, the institution's investment may be considered under the investment test, assuming it is a qualified investment. In addition, an institution may elect to have a part of its investment considered under the lending test and the remaining part considered under the investment test. If the investing institution opts to have a portion of its investment evaluated under the lending test by claiming a share of the CDC's community development loans, the amount of investment considered under the investment test will be offset by that portion. Thus, the institution would only receive consideration under the investment test for the amount of its investment multiplied by the percentage of the CDC's assets that meet the definition of a qualified investment.

§ .23(e) Performance Criteria

Q1. *When applying the performance criteria of § .23(e), may an examiner distinguish among qualified investments based on how much of the investment actually supports the underlying community development purpose?*

A1. Yes. Although § .23(e)(1) speaks in terms of the dollar amount of qualified investments, the criterion permits an examiner to weight certain investments differently or to make other appropriate distinctions when

evaluating an institution's record of making qualified investments. For instance, an examiner should take into account that a targeted mortgage-backed security that qualifies as an affordable housing issue that has only 60% of its face value supported by loans to low- or moderate-income borrowers would not provide as much affordable housing for low- and moderate-income individuals as a targeted mortgage-backed security with 100% of its face value supported by affordable housing loans to low- and moderate-income borrowers. The examiner should describe any differential weighting (or other adjustment), and its basis in the Public Evaluation. However, no matter how a qualified investment is handled for purposes of § .23(e)(1), it will also be evaluated with respect to the qualitative performance criteria set forth in § .23(e)(2), (3) and (4). By applying all criteria, a qualified investment of a lower dollar amount may be weighed more heavily under the Investment Test than a qualified investment with a higher dollar amount, but with fewer qualitative enhancements.

Q2: *How do examiners evaluate an institution's qualified investment in a fund, the primary purpose of which is community development, as that is defined in the CRA regulations?*

A2. When evaluating qualified investments that benefit an institution's assessment area(s) or a broader statewide or regional area that includes its assessment area(s), examiners will look at the following four performance criteria:

- (1) The dollar amount of qualified investments;
- (2) The innovativeness or complexity of qualified investments;
- (3) The responsiveness of qualified investments to credit and community development needs; and
- (4) The degree to which the qualified investments are not routinely provided by private investors.

With respect to the first criterion, examiners will determine the dollar amount of qualified investments by relying on the figures recorded by the institution according to generally accepted accounting principles (GAAP). Although institutions may exercise a range of investment strategies, including short-term investments, long-term investments, investments that are immediately funded, and investments with a binding, up-front commitment that are funded over a period of time, institutions making the same dollar amount of investments over the same number of years, all other performance criteria being equal, would receive the

same level of consideration. Examiners will include both new and outstanding investments in this determination. The dollar amount of qualified investments also will include the dollar amount of legally binding commitments recorded by the institution according to GAAP.

The extent to which qualified investments receive consideration, however, depends on how examiners evaluate the investments under the remaining three performance criteria—innovativeness and complexity, responsiveness, and degree to which the investment is not routinely provided by private investors. Examiners also will consider factors relevant to the institution's CRA performance context, such as the effect of outstanding long-term qualified investments, the pay-in schedule, and the amount of any cash call, on the capacity of the institution to make new investments.

§ .24—Service Test

§ .24(d) Performance Criteria—Retail Banking Services

Q1. How do examiners evaluate the availability and effectiveness of an institution's systems for delivering retail banking services?

A1. Convenient access to full service branches within a community is an important factor in determining the availability of credit and non-credit services. Therefore, the service test performance standards place primary emphasis on full service branches while still considering alternative systems, such as automated teller machines ("ATMs"). The principal focus is on an institution's current distribution of branches; therefore, an institution is not required to expand its branch network or operate unprofitable branches. Under the service test, alternative systems for delivering retail banking services, such as ATMs, are considered only to the extent that they are effective alternatives in providing needed services to low- and moderate-income areas and individuals.

Q2. How do examiners evaluate an institution's activities in connection with Individual Development Accounts (IDAs)?

A2. Although there is no standard IDA program, IDAs typically are deposit accounts targeted to low- and moderate-income families that are designed to help them accumulate savings for education or job-training, down-payment and closing costs on a new home, or start-up capital for a small business. Once participants have successfully funded an IDA, their personal IDA savings are matched by a public or private entity. Financial

institution participation in IDA programs comes in a variety of forms, including providing retail banking services to IDA account holders, providing matching dollars or operating funds to an IDA program, designing or implementing IDA programs, providing consumer financial education to IDA account holders or prospective account holders, or other means. The extent of financial institutions' involvement in IDAs and the products and services they offer in connection with the accounts will vary. Thus, subject to § .23(b), examiners evaluate the actual services and products provided by an institution in connection with IDA programs as one or more of the following: community development services, retail banking services, qualified investments, home mortgage loans, small business loans, consumer loans, or community development loans.

§ .24(d)(3) Availability and Effectiveness of Alternative Systems for Delivering Retail Banking Services

Q1. How will examiners evaluate alternative systems for delivering retail banking services?

A1. The regulation recognizes the multitude of ways in which an institution can provide services, for example, ATMs, banking by telephone or computer, and bank-by-mail programs. Delivery systems other than branches will be considered under the regulation to the extent that they are effective alternatives to branches in providing needed services to low- and moderate-income areas and individuals. The list of systems in the regulation is not intended to be inclusive.

Q2. Are debit cards considered under the service test as an alternative delivery system?

A2. By themselves, no. However, if debit cards are a part of a larger combination of products, such as a comprehensive electronic banking service, that allows an institution to deliver needed services to low- and moderate-income areas and individuals in its community, the overall delivery system that includes the debit card feature would be considered an alternative delivery system.

§ .25 Community Development Test for Wholesale or Limited Purpose Institutions

§ .25(d) Indirect Activities

Q1. How are investments in third party community development organizations considered under the community development test?

A1. Similar to the lending test for retail institutions, investments in third

party community development organizations may be considered as qualified investments or as community development loans or both (provided there is no double counting), at the institution's option, as described above in the discussion regarding §§ .22(d) and .23(b).

§ .25(e) Benefit to Assessment Area(s)

Q1. How do examiners evaluate a wholesale or limited purpose institution's qualified investment in a fund that invests in projects nationwide and which has a primary purpose of community development, as that is defined in the regulations?

A1. If examiners find that a wholesale or limited purpose institution has adequately addressed the needs of its assessment area(s), they will give consideration to qualified investments, as well as community development loans and community development services, by that institution nationwide. In determining whether an institution has adequately addressed the needs of its assessment area(s), examiners will consider qualified investments that benefit a broader statewide or regional area that includes the institution's assessment area(s).

§ .25(f) Community Development Performance Rating

Q1. Must a wholesale or limited purpose institution engage in all three categories of community development activities (lending, investment and service) to perform well under the community development test?

A1. No, a wholesale or limited purpose institution may perform well under the community development test by engaging in one or more of these activities.

§ .26—Small Institution Performance Standards

§ .26(a) Performance Criteria

Q1. May examiners consider, under one or more of the performance criteria of the small institution performance standards, lending-related activities, such as community development loans and lending-related qualified investments, when evaluating a small institution?

A1. Yes. Examiners can consider "lending-related activities," including community development loans and lending-related qualified investments, when evaluating the first four performance criteria of the small institution performance test. Although lending-related activities are specifically mentioned in the regulation in

connection with only the first three criteria (i.e., loan-to-deposit ratio, percentage of loans in the institution's assessment area, and lending to borrowers of different incomes and businesses of different sizes), examiners can also consider these activities when they evaluate the fourth criteria—geographic distribution of the institution's loans.

Q2. What is meant by "as appropriate" when referring to the fact that lending-related activities will be considered, "as appropriate," under the various small institution performance criteria?

A2. "As appropriate" means that lending-related activities will be considered when it is necessary to determine whether an institution meets or exceeds the standards for a satisfactory rating. Examiners will also consider other lending-related activities at an institution's request.

Q3. When evaluating a small institution's lending performance, will examiners consider, at the institution's request, community development loans originated or purchased by a consortium in which the institution participates or by a third party in which the institution has invested?

A3. Yes. However, a small institution that elects to have examiners consider community development loans originated or purchased by a consortium or third party must maintain sufficient information on its share of the community development loans so that the examiners may evaluate these loans under the small institution performance criteria.

Q4. Under the small institution performance standards, will examiners consider both loan originations and purchases?

A4. Yes, consistent with the other assessment methods in the regulation, examiners will consider both loans originated and purchased by the institution. Likewise, examiners may consider any other loan data the small institution chooses to provide, including data on loans outstanding, commitments and letters of credit.

Q5. Under the small institution performance standards, how will qualified investments be considered for purposes of determining whether a small institution receives a satisfactory CRA rating?

A5. The small institution performance standards focus on lending and other lending-related activities. Therefore, examiners will consider only lending-related qualified investments for the purposes of determining whether the small institution receives a satisfactory CRA rating.

§ .26(a)(1) Loan-to-deposit Ratio

Q1. How is the loan-to-deposit ratio calculated?

A1. A small institution's loan-to-deposit ratio is calculated in the same manner that the Uniform Bank Performance Report/Uniform Thrift Performance Report (UBPR/UTPR) determines the ratio. It is calculated by dividing the institution's net loans and leases by its total deposits. The ratio is found in the Liquidity and Investment Portfolio section of the UBPR and UTPR. Examiners will use this ratio to calculate an average since the last examination by adding the quarterly loan-to-deposit ratios and dividing the total by the number of quarters.

Q2. How is the "reasonableness" of a loan-to-deposit ratio evaluated?

A2. No specific ratio is reasonable in every circumstance, and each small institution's ratio is evaluated in light of information from the performance context, including the institution's capacity to lend, demographic and economic factors present in the assessment area, and the lending opportunities available in the assessment area(s). If a small institution's loan-to-deposit ratio appears unreasonable after considering this information, lending performance may still be satisfactory under this criterion taking into consideration the number and the dollar volume of loans sold to the secondary market or the number and amount and innovativeness or complexity of community development loans and lending-related qualified investments.

Q3. If an institution makes a large number of loans off-shore, will examiners segregate the domestic loan-to-deposit ratio from the foreign loan-to-deposit ratio?

A3. No. Examiners will look at the institution's net loan-to-deposit ratio for the whole institution, without any adjustments.

§ .26(a)(2) Percentage of Lending Within Assessment Area(s)

Q1. Must a small institution have a majority of its lending in its assessment area(s) to receive a satisfactory performance rating?

A1. No. The percentage of loans and, as appropriate, other lending-related activities located in the bank's assessment area(s) is but one of the performance criteria upon which small institutions are evaluated. If the percentage of loans and other lending related activities in an institution's assessment area(s) is less than a majority, then the institution does not meet the standards for satisfactory

performance only under this criterion. The effect on the overall performance rating of the institution, however, is considered in light of the performance context, including information regarding economic conditions, loan demand, the institution's size, financial condition and business strategies, and branching network and other aspects of the institution's lending record.

§ .26(a)(3) & (4) Distribution of Lending Within Assessment Area(s) by Borrower Income and Geographic Location

Q1. How will a small institution's performance be assessed under these lending distribution criteria?

A1. Distribution of loans, like other small institution performance criteria, is considered in light of the performance context. For example, a small institution is not required to lend evenly throughout its assessment area(s) or in any particular geography. However, in order to meet the standards for satisfactory performance under this criterion, conspicuous gaps in a small institution's loan distribution must be adequately explained by performance context factors such as lending opportunities in the institution's assessment area(s), the institution's product offerings and business strategy, and institutional capacity and constraints. In addition, it may be impracticable to review the geographic distribution of the lending of an institution with few demographically distinct geographies within an assessment area. If sufficient information on the income levels of individual borrowers or the revenues or sizes of business borrowers is not available, examiners may use proxies such as loan size for estimating borrower characteristics, where appropriate.

§ .26(b) Performance Rating

Q1. How can a small institution achieve an "outstanding" performance rating?

A1. A small institution that meets each of the standards for a "satisfactory" rating and exceeds some or all of those standards may warrant an "outstanding" performance rating. In assessing performance at the "outstanding" level, the agencies consider the extent to which the institution exceeds each of the performance standards and, at the institution's option, its performance in making qualified investments and providing services that enhance credit availability in its assessment area(s). In some cases, a small institution may qualify for an "outstanding"

performance rating solely on the basis of its lending activities, but only if its performance materially exceeds the standards for a "satisfactory" rating, particularly with respect to the penetration of borrowers at all income levels and the dispersion of loans throughout the geographies in its assessment area(s) that display income variation. An institution with a high loan-to-deposit ratio and a high percentage of loans in its assessment area(s), but with only a reasonable penetration of borrowers at all income levels or a reasonable dispersion of loans throughout geographies of differing income levels in its assessment area(s), generally will not be rated "outstanding" based only on its lending performance. However, the institution's performance in making qualified investments and its performance in providing branches and other services and delivery systems that enhance credit availability in its assessment area(s) may augment the institution's satisfactory rating to the extent that it may be rated "outstanding."

Q2. Will a small institution's qualified investments, community development loans, and community development services be considered if they do not directly benefit its assessment area(s)?

A2. Yes. These activities are eligible for consideration if they benefit a broader statewide or regional area that includes a small institution's assessment area(s), as discussed more fully in Q&A6 addressing §§ .12(l) and 563e.12(h).

§ .27—Strategic Plan

§ .27(c) Plans in General

Q1. To what extent will the agencies provide guidance to an institution during the development of its strategic plan?

A1. An institution will have an opportunity to consult with and provide information to the agencies on a proposed strategic plan. Through this process, an institution is provided guidance on procedures and on the information necessary to ensure a complete submission. For example, the agencies will provide guidance on whether the level of detail as set out in the proposed plan would be sufficient to permit agency evaluation of the plan. However, the agencies' guidance during plan development and, particularly, prior to the public comment period, will not include commenting on the merits of a proposed strategic plan or on the adequacy of measurable goals.

Q2. How will a joint strategic plan be reviewed if the affiliates have different primary Federal supervisors?

A2. The agencies will coordinate review of and action on the joint plan. Each agency will evaluate the measurable goals for those affiliates for which it is the primary regulator.

§ .27(f) Plan Content

§ .27(f)(1) Measurable Goals

Q1. How should "measurable goals" be specified in a strategic plan?

A1. Measurable goals (e.g., number of loans, dollar amount, geographic location of activity, and benefit to low- and moderate-income areas or individuals) must be stated with sufficient specificity to permit the public and the agencies to quantify what performance will be expected. However, institutions are provided flexibility in specifying goals. For example, an institution may provide ranges of lending amounts in different categories of loans. Measurable goals may also be linked to funding requirements of certain public programs or indexed to other external factors as long as these mechanisms provide a quantifiable standard.

§ .27(g) Plan Approval

§ .27(g)(2) Public Participation

Q1. How will the public receive notice of a proposed strategic plan?

A1. An institution submitting a strategic plan for approval by the agencies is required to solicit public comment on the plan for a period of thirty (30) days after publishing notice of the plan at least once in a newspaper of general circulation. The notice should be sufficiently prominent to attract public attention and should make clear that public comment is desired. An institution may, in addition, provide notice to the public in any other manner it chooses.

§ .28—Assigned Ratings

Q1. Are innovative lending practices, innovative or complex qualified investments, and innovative community development services required for a "satisfactory" or "outstanding" CRA rating?

A1. No. Moreover, the lack of innovative lending practices, innovative or complex qualified investments, or innovative community development services alone will not result in a "needs to improve" CRA rating. However, the use of innovative lending practices, innovative or complex qualified investments, and innovative community development services may augment the consideration given to an institution's performance under the quantitative criteria of the regulations,

resulting in a higher level of performance rating.

Q2. How is performance under the quantitative and qualitative performance criteria weighed when examiners assign a CRA rating?

A2. The lending, investment, and service tests each contain a number of performance criteria designed to measure whether an institution is effectively helping to meet the credit needs of its entire community, including low- and moderate-income neighborhoods, in a safe and sound manner. Some of these performance criteria are quantitative, such as number and amount, and others, such as the use of innovative or flexible lending practices, the innovativeness or complexity of qualified investments, and the innovativeness and responsiveness of community development services, are qualitative. The performance criteria that deal with these qualitative aspects of performance recognize that these loans, qualified investments, and community development services sometimes require special expertise and effort on the part of the institution and provide a benefit to the community that would not otherwise be possible. As such, the agencies consider the qualitative aspects of an institution's activities when measuring the benefits received by a community. An institution's performance under these qualitative criteria may augment the consideration given to an institution's performance under the quantitative criteria of the regulations, resulting in a higher level of performance and rating.

§ .28(a) Ratings in General

Q1. How are institutions with domestic branches in more than one state assigned a rating?

A1. The evaluation of an institution that maintains domestic branches in more than one state ("multistate institution") will include a written evaluation and rating of its CRA record of performance as a whole and in each state in which it has a domestic branch. The written evaluation will contain a separate presentation on a multistate institution's performance for each metropolitan statistical area and the nonmetropolitan area within each state, if it maintains one or more domestic branch offices in these areas. This separate presentation will contain conclusions, supported by facts and data, on performance under the performance tests and standards in the regulation. The evaluation of a multistate institution that maintains a domestic branch in two or more states in a multistate metropolitan area will

include a written evaluation (containing the same information described above) and rating of its CRA record of performance in the multistate metropolitan area. In such cases, the statewide evaluation and rating will be adjusted to reflect performance in the portion of the state not within the multistate metropolitan statistical area.

Q2. How are institutions that operate within only a single state assigned a rating?

A2. An institution that operates within only a single state ("single-state institution") will be assigned a rating of its CRA record based on its performance within that state. In assigning this rating, the agencies will separately present a single-state institution's performance for each metropolitan area in which the institution maintains one or more domestic branch offices. This separate presentation will contain conclusions, supported by facts and data, on the single-state institution's performance under the performance tests and standards in the regulation.

Q3. How do the agencies weight performance under the lending, investment and service test for large retail institutions?

A3. A rating of "outstanding," "high satisfactory," "low satisfactory," "needs to improve," or "substantial noncompliance," based on a judgment supported by facts and data, will be assigned under each performance test. Points will then be assigned to each rating as described in the first matrix set forth below. A large retail institution's overall rating under the lending, investment and service tests will then be calculated in accordance with the second matrix set forth below, which incorporates the rating principles in the regulation.

POINTS ASSIGNED FOR PERFORMANCE UNDER LENDING, INVESTMENT AND SERVICE TESTS

	Lending	Service	Investment
Outstanding	12	6	6
High Satisfactory	9	4	4
Low Satisfactory	6	3	3
Needs to Improve	3	1	1
Substantial Non-compliance	0	0	0

COMPOSITE RATING POINT REQUIREMENTS

(Add points from three tests)

Rating	Total points
Outstanding	20 or over.

COMPOSITE RATING POINT REQUIREMENTS—Continued

(Add points from three tests)

Rating	Total points
Satisfactory	11 through 19.
Needs to Improve	5 through 10
Substantial Noncompliance	0 through 4.

Note: There is one exception to the Composite Rating matrix. An institution may not receive a rating of "satisfactory" unless it receives at least "low satisfactory" on the lending test. Therefore, the total points are capped at three times the lending test score.

§ .29—Effect of CRA Performance on Applications

§ .29(a) CRA Performance

Q1. What weight is given to an institution's CRA performance examination in reviewing an application?

A1. In cases in which CRA performance is a relevant factor, information from a CRA performance examination of the institution is a particularly important consideration in the applications process because it represents a detailed evaluation of the institution's CRA performance by its Federal supervisory agency. In this light, an examination is an important, and often controlling, factor in the consideration of an institution's record. In some cases, however, the examination may not be recent or a specific issue raised in the application process, such as progress in addressing weaknesses noted by examiners, progress in implementing commitments previously made to the reviewing agency, or a supported allegation from a commenter, is relevant to CRA performance under the regulation and was not addressed in the examination. In these circumstances, the applicant should present sufficient information to supplement its record of performance and to respond to the substantive issues raised in the application proceeding.

Q2. What consideration is given to an institution's commitments for future action in reviewing an application by those agencies that consider such commitments?

A2. Commitments for future action are not viewed as part of the CRA record of performance. In general, institutions cannot use commitments made in the applications process to overcome a seriously deficient record of CRA performance. However, commitments for improvements in an institution's performance may be appropriate to address specific weaknesses in an otherwise satisfactory record or to address CRA performance when a

financially troubled institution is being acquired.

§ .29(b) Interested Parties

Q1. What consideration is given to comments from interested parties in reviewing an application?

A1. Materials relating to CRA performance received during the applications process can provide valuable information. Written comments, which may express either support for or opposition to the application, are made a part of the record in accordance with the agencies' procedures, and are carefully considered in making the agencies' decision. Comments should be supported by facts about the applicant's performance and should be as specific as possible in explaining the basis for supporting or opposing the application. These comments must be submitted within the time limits provided under the agencies' procedures.

Q2. Is an institution required to enter into agreements with private parties?

A2. No. Although communications between an institution and members of its community may provide a valuable method for the institution to assess how best to address the credit needs of the community, the CRA does not require an institution to enter into agreements with private parties. These agreements are not monitored or enforced by the agencies.

§ .41—Assessment Area Delineation

§ .41(a) In General

Q1. How do the agencies evaluate "assessment areas" under the revised CRA regulations compared to how they evaluated "local communities" that institutions delineated under the original CRA regulations?

A1. The revised rule focuses on the distribution and level of an institution's lending, investments, and services rather than on how and why an institution delineated its "local community" or assessment area(s) in a particular manner. Therefore, the agencies will not evaluate an institution's delineation of its assessment area(s) as a separate performance criterion as they did under the original regulation. Rather, the agencies will only review whether the assessment area delineated by the institution complies with the limitations set forth in the regulations at § .41(e).

Q2. If an institution elects to have the agencies consider affiliate lending, will this decision affect the institution's assessment area(s)?

A2. If an institution elects to have the lending activities of its affiliates considered in the evaluation of the institution's lending, the geographies in which the affiliate lends do not affect the institution's delineation of assessment area(s).

Q3. *Can a financial institution identify a specific ethnic group rather than a geographic area as its assessment area?*

A3. No, assessment areas must be based on geography.

§ .41(c) Geographic Area(s) for Institutions Other Than Wholesale or Limited Purpose Institutions

§ .41(c)(1) Generally Consist of One or More MSAs or One or More Contiguous Political Subdivisions

Q1. *Besides cities, towns, and counties, what other units of local government are political subdivisions for CRA purposes?*

A1. Townships and Indian reservations are political subdivisions for CRA purposes. Institutions should be aware that the boundaries of townships and Indian reservations may not be consistent with the boundaries of the census tracts or block numbering areas ("geographies") in the area. In these cases, institutions must ensure that their assessment area(s) consists only of whole geographies by adding any portions of the geographies that lie outside the political subdivision to the delineated assessment area(s).

Q2. *Are wards, school districts, voting districts, and water districts political subdivisions for CRA purposes?*

A2. No. However, an institution that determines that it predominantly serves an area that is smaller than a city, town or other political subdivision may delineate as its assessment area the larger political subdivision and then, in accordance with § .41(d), adjust the boundaries of the assessment area to include only the portion of the political subdivision that it reasonably can be expected to serve. The smaller area that the institution delineates must consist of entire geographies, may not reflect illegal discrimination, and may not arbitrarily exclude low- or moderate-income geographies.

§ .41(d) Adjustments to Geographic Area(s)

Q1. *When may an institution adjust the boundaries of an assessment area to include only a portion of a political subdivision?*

A1. Institutions must include whole geographies (i.e., census tracts or block numbering areas) in their assessment areas and generally should include

entire political subdivisions. Because census tracts and block numbering areas are the common geographic areas used consistently nationwide for data collection, the agencies require that assessment areas be made up of whole geographies. If including an entire political subdivision would create an area that is larger than the area the institution can reasonably be expected to serve, an institution may, but is not required to, adjust the boundaries of its assessment area to include only portions of the political subdivision. For example, this adjustment is appropriate if the assessment area would otherwise be extremely large, of unusual configuration, or divided by significant geographic barriers (such as a river, mountain, or major highway system). When adjusting the boundaries of their assessment areas, institutions must not arbitrarily exclude low- or moderate-income geographies or set boundaries that reflect illegal discrimination.

§ .41(e) Limitations on Delineation of an Assessment Area

§ .41(e)(3) May Not Arbitrarily Exclude Low- or Moderate-Income Geographies

Q1. *How will examiners determine whether an institution has arbitrarily excluded low- or moderate-income geographies?*

A1. Examiners will make this determination on a case-by-case basis after considering the facts relevant to the institution's assessment area delineation. Information that examiners will consider may include:

- Income levels in the institution's assessment area(s) and surrounding geographies;
- Locations of branches and deposit-taking ATMs;
- Loan distribution in the institution's assessment area(s) and surrounding geographies;
- The institution's size;
- The institution's financial condition; and
- The business strategy, corporate structure and product offerings of the institution.

§ .41(e)(4) May Not Extend Substantially Beyond a CMSA Boundary or Beyond a State Boundary Unless Located in a Multistate MSA

Q1. *What are the maximum limits on the size of an assessment area?*

A1. An institution shall not delineate an assessment area extending substantially across the boundaries of a consolidated metropolitan statistical area (CMSA) or the boundaries of an MSA, if the MSA is not located in a

CMSA. Similarly, an assessment area may not extend substantially across state boundaries unless the assessment area is located in a multistate MSA. An institution may not delineate a whole state as its assessment area unless the entire state is contained within a CMSA. These limitations apply to wholesale and limited purpose institutions as well as other institutions.

An institution shall delineate separate assessment areas for the areas inside and outside a CMSA (or MSA if the MSA is not located in a CMSA) if the area served by the institution's branches outside the CMSA (or MSA) extends substantially beyond the CMSA (or MSA) boundary. Similarly, the institution shall delineate separate assessment areas for the areas inside and outside of a state if the institution's branches extend substantially beyond the boundary of one state (unless the assessment area is located in a multistate MSA). In addition, the institution should also delineate separate assessment areas if it has branches in areas within the same state that are widely separate and not at all contiguous. For example, an institution that has its main office in New York City and a branch in Buffalo, New York, and each office serves only the immediate areas around it, should delineate two separate assessment areas.

Q2. *Can an institution delineate one assessment area that consists of an MSA and two large counties that abut the MSA but are not adjacent to each other?*

A2. As a general rule, an institution's assessment area should not extend substantially beyond the boundary of an MSA if the MSA is not located in a CMSA. Therefore, the MSA would be a separate assessment area, and because the two abutting counties are not adjacent to each other and, in this example, extend substantially beyond the boundary of the MSA, the institution would delineate each county as a separate assessment area (so, in this example, there would be three assessment areas). However, if the MSA and the two counties were in the same CMSA, then the institution could delineate only one assessment area including them all.

§ .42—Data Collection, Reporting, and Disclosure

Q1. *When must an institution collect and report data under the CRA regulations?*

A1. All institutions except small institutions are subject to data collection and reporting requirements. A small institution is a bank or thrift that, as of December 31 of either of the prior two calendar years, had total assets of less

than \$250 million and was independent or an affiliate of a holding company that, as of December 31 of either of the prior two calendar years, had total banking and thrift assets of less than \$1 billion.

For example:

Date	Institution's asset size (\$ million)	Data collection required for following calendar year? (million)
12/31/94	\$240	No.
12/31/95	260	No.
12/31/96	230	No.
12/31/97	280	No.
12/31/98	260	Yes, beginning 1/01/99.

All institutions that are subject to the data collection and reporting requirements must report the data for a calendar year by March 1 of the subsequent year. In the example, above, the institution would report the data collected for calendar year 1999 by March 1, 2000.

The Board of Governors of the Federal Reserve System is handling the processing of the reports for all of the primary regulators. The reports should be submitted in a prescribed electronic format on a timely basis. The mailing address for submitting these reports is: Attention: CRA Processing, Board of Governors of the Federal Reserve System, 1709 New York Avenue, N.W., 5th Floor, Washington, DC 20006.

Q2. Should an institution develop its own program for data collection, or will the regulators require a certain format?

A2. An institution may use the free software that is provided by the FFIEC to reporting institutions for data collection and reporting or develop its own program. Those institutions that develop their own programs must follow the precise format for the new CRA data collection and reporting rules. This format may be obtained by contacting the CRA Assistance Line at (202) 872-7584.

Q3. How should an institution report data on lines of credit?

A3. Institutions must collect and report data on lines of credit in the same way that they provide data on loan originations. Lines of credit are considered originated at the time the line is approved or increased; and an increase is considered a new origination. Generally, the full amount of the credit line is the amount that is considered originated. In the case of an increase to an existing line, the amount of the increase is the amount that is considered originated and that amount should be reported.

Q4. Should renewals of lines of credit be reported?

A4. No. Similar to loan renewals, renewals of lines of credit are not considered loan originations and should not be reported.

Q5. When should merging institutions collect data?

A5. Three scenarios of data collection responsibilities for the calendar year of a merger and subsequent data reporting responsibilities are described below.

- Two institutions are exempt from CRA collection and reporting requirements because of asset size. The institutions merge. No data collection is required for the year in which the merger takes place, regardless of the resulting asset size. Data collection would begin after two consecutive years in which the combined institution had year-end assets of at least \$250 million or was part of a holding company that had year-end banking and thrift assets of at least \$1 billion.

- Institution A, an institution required to collect and report the data, and Institution B, an exempt institution, merge. Institution A is the surviving institution. For the year of the merger, data collection is required for Institution A's transactions. Data collection is optional for the transactions of the previously exempt institution. For the following year, all transactions of the surviving institution must be collected and reported.

- Two institutions that each are required to collect and report the data merge. Data collection is required for the entire year of the merger and for subsequent years so long as the surviving institution is not exempt. The surviving institution may file either a consolidated submission or separate submissions for the year of the merger but must file a consolidated report for subsequent years.

Q6. Can small institutions get a copy of the data collection software even though they are not required to collect or report data?

A6. Yes. Any institution that is interested in receiving a copy of the software may send a written request to: Attn.: CRA Processing, Board of Governors of the Federal Reserve System, 1709 New York Ave, N.W., 5th Floor, Washington, DC 20006.

They may also call the CRA Assistance Line at (202) 872-7584 or send Internet e-mail to CRAHELP@FRB.GOV.

Q7. If a small institution is designated a wholesale or limited purpose institution, must it collect data that it would not otherwise be required to collect because it is a small institution?

A7. No. However, small institutions must be prepared to identify those loans, investments and services to be evaluated under the community development test.

§ 42(a) Loan Information Required to be Collected and Maintained

Q1. Must institutions collect and report data on all commercial loans under \$1 million at origination?

A1. No. Institutions that are not exempt from data collection and reporting are required to collect and report only those commercial loans that they capture in the Call Report, Schedule RC-C, Part II, and in the TFR, Schedule SB. Small business loans are defined as those whose original amounts are \$1 million or less and that were reported as either "Loans secured by nonfarm or nonresidential real estate" or "Commercial and Industrial loans" in Part I of the Call Report or TFR.

Q2. For loans defined as small business loans, what information should be collected and maintained?

A2. Institutions that are not exempt from data collection and reporting are required to collect and maintain in a standardized, machine readable format information on each small business loan originated or purchased for each calendar year:

- A unique number or alpha-numeric symbol that can be used to identify the relevant loan file;
- The loan amount at origination; The loan location; and
- An indicator whether the loan was to a business with gross annual revenues of \$1 million or less.

- The location of the loan must be maintained by census tract or block numbering area. In addition, supplemental information contained in the file specifications includes a date associated with the origination or purchase and whether a loan was originated or purchased by an affiliate. The same requirements apply to small farm loans.

Q3. Will farm loans need to be segregated from business loans?

A3. Yes.

Q4. Should institutions collect and report data on all agricultural loans under \$500,000 at origination?

A4. Institutions are to report those farm loans that they capture in the Call Report, Schedule RC-C, Part II and Schedule SB of the TFR. Small farm loans are defined as those whose original amounts are \$500,000 or less and were reported as either "Loans to finance agricultural production and other loans to farmers" or "Loans

secured by farmland" in Part I of the Call Report and TFR.

Q5. *Should institutions collect and report data about small business and small farm loans that are refinanced or renewed?*

A5. An institution collects and reports information about refinancings but does not collect and report information about renewals. A *refinancing* typically involves the satisfaction of an existing obligation that is replaced by a new obligation undertaken by the same borrower. When an institution refinances a loan, it is considered a new origination, and loan data should be collected and reported, if otherwise required. Consistent with HMDA, however, if under the original loan agreement, the institution is unconditionally obligated to refinance the loan, or is obligated to refinance the loan subject to conditions within the borrower's control, the institution would not report these events as originations.

For purposes of the CRA data collection and reporting requirements, an extension of the maturity of an existing loan is a *renewal*, and is not considered a loan origination. Therefore, institutions should not collect and report data on loan renewals.

Q6. *Does a loan to the "fishing industry" come under the definition of a small farm loan?*

A6. Yes. Instructions for Part I of the Call Report and Schedule SB of the TFR include loans "made for the purpose of financing fisheries and forestries, including loans to commercial fishermen" as a component of the definition for "Loans to finance agricultural production and other loans to farmers." Part II of Schedule RC-C of the Call Report and Schedule SB of the TFR, which serve as the basis of the definition for small business and small farm loans in the revised regulation, capture both "Loans to finance agricultural production and other loans to farmers" and "Loans secured by farmland."

Q7. *How should an institution report a home equity line of credit, part of which is for home improvement purposes, but the predominant part of which is for small business purposes?*

A7. The institution has the option of reporting the portion of the home equity line that is for home improvement purposes under HMDA. That portion of the loan would then be considered when examiners evaluate home mortgage lending. If the line meets the regulatory definition of a "community development loan," the institution should collect and report information

on the entire line as a community development loan. If the line does not qualify as a community development loan, the institution has the option of collecting and maintaining (but not reporting) the entire line of credit as "Other Secured Lines/Loans for Purposes of Small Business."

Q8. *When collecting small business and small farm data for CRA purposes, may an institution collect and report information about loans to small businesses and small farms located outside the United States?*

A8. At an institution's option, it may collect data about small business and small farm loans located outside the United States; however, it cannot report this data because the CRA data collection software will not accept data concerning loan locations outside the United States.

Q9. *Is an institution that has no small farm or small business loans required to report under CRA?*

A9. Each institution subject to data reporting requirements must, at a minimum, submit a transmittal sheet, definition of its assessment area(s), and a record of its community development loans. If the institution does not have community development loans to report, the record should be sent with "0" in the community development loan composite data fields. An institution that has not purchased or originated any small business or small farm loans during the reporting period would not submit the composite loan records for small business or small farm loans.

Q10. *How should an institution collect and report the location of a loan made to a small business or farm if the borrower provides an address that consists of a post office box number or a rural route and box number?*

A10. Prudent banking practices dictate that an institution know the location of its customers and loan collateral. Therefore, institutions typically will know the actual location of their borrowers or loan collateral beyond an address consisting only of a post office box.

Many borrowers have street addresses in addition to post office box numbers or rural route and box numbers. Institutions should ask their borrowers to provide the street address of the main business facility or farm or the location where the loan proceeds otherwise will be applied. Moreover, in many cases in which the borrower's address consists only of a rural route number or post office box, the institution knows the location (i.e., the census tract or block numbering area) of the borrower or loan collateral. Once the institution has this

information available, it should assign a census tract or block numbering area to that location (geocode) and report that information as required under the regulation.

For loans originated or purchased in 1998 or later, if the institution cannot determine the borrower's street address, and does not know the census tract or block numbering area, the institution should report the borrower's state, county, MSA, if applicable, and "NA," for "not available," in lieu of a census tract or block numbering area code.

§ 42(a)(2) Loan Amount at Origination

Q1. *When an institution purchases a small business or small farm loan, which amount should the institution collect and report—the original amount of the loan or the amount at purchase?*

A1. When collecting and reporting information on purchased small business and small farm loans, an institution collects and reports the amount of the loan at origination, not at the time of purchase. This is consistent with the Call Report's and TFR's use of the "original amount of the loan" to determine whether a loan should be reported as a "loan to a small business" or a "loan to a small farm" and in which loan size category a loan should be reported. When assessing the volume of small business and small farm loan purchases for purposes of evaluating lending test performance under CRA, however, examiners will evaluate an institution's activity based on the amounts at purchase.

Q2. *How should an institution collect data about multiple loan originations to the same business?*

A2. If an institution makes multiple originations to the same business, the loans should be collected and reported as separate originations rather than combined and reported as they are on the Call Report or TFR, which reflect loans outstanding, rather than originations. However, if institutions make multiple originations to the same business solely to inflate artificially the number or volume of loans evaluated for CRA lending performance, the agencies may combine these loans for purposes of evaluation under the CRA.

Q3. *How should an institution collect data pertaining to credit cards issued to small businesses?*

A3. If an institution agrees to issue credit cards to a business' employees, all of the credit card lines opened on a particular date for that single business should be reported as one small business loan origination rather than reporting each individual credit card line, assuming the criteria in the "small

business loan" definition in the regulation are met. The credit card program's "amount at origination" is the sum of all of the employee/business credit cards' credit limits opened on a particular date. If subsequently issued credit cards increase the small business credit line, the added amount is reported as a new origination.

§ 42(a)(3) *The Loan Location*

Q1. *Which location should an institution record if a small business loan's proceeds are used in a variety of locations?*

A1. The institution should record the loan location by either the location of the business headquarters or the location where the greatest portion of the proceeds are applied, as indicated by the borrower.

§ 42(a)(4) *Indicator of Gross Annual Revenue*

Q1. *When indicating whether a small business borrower had gross annual revenues of \$1 million or less, upon what revenues should an institution rely?*

A1. Generally, an institution should rely on the revenues that it considered in making its credit decision. For example, in the case of affiliated businesses, such as a parent corporation and its subsidiary, if the institution considered the revenues of the entity's parent or a subsidiary corporation of the parent as well, then the institution would aggregate the revenues of both corporations to determine whether the revenues are \$1 million or less. Alternatively, if the institution considered the revenues of only the entity to which the loan is actually extended, the institution should rely solely upon whether gross annual revenues are above or below \$1 million for that entity. However, if the institution considered and relied on revenues or income of a cosigner or guarantor that is not an affiliate of the borrower, the institution should not adjust the borrower's revenues for reporting purposes.

Q2. *If an institution that is not exempt from data collection and reporting does not request or consider revenue information to make the credit decision regarding a small business or small farm loan, must the institution collect revenue information in connection with that loan?*

A2. No. In those instances, the institution should enter the code indicating "revenues not known" on the individual loan portion of the data collection software or on an internally developed system. Loans for which the institution did not collect revenue

information may not be included in the loans to businesses and farms with gross annual revenues of \$1 million or less when reporting this data.

Q3. *What gross revenue should an institution use in determining the gross annual revenue of a start-up business?*

A3. The institution should use the actual gross annual revenue to date (including \$0 if the new business has had no revenue to date). Although a start-up business will provide the institution with pro forma projected revenue figures, these figures may not accurately reflect actual gross revenue.

Q4. *When collecting and reporting the gross annual revenue of small business or farm borrowers, do institutions collect and report the gross annual revenue or the adjusted gross annual revenue of its borrowers?*

A4: Institutions collect and report the gross annual revenue, rather than the adjusted gross annual revenue, of their small business or farm borrowers. The purpose of this data collection is to enable examiners and the public to judge whether the institution is lending to small businesses and farms or whether it is only making small loans to larger businesses and farms.

The regulation does not require institutions to request or consider revenue information when making a loan; however, if institutions do gather this information from their borrowers, the agencies expect them to collect and report the borrowers' gross annual revenue for purposes of CRA. The CRA regulations similarly do not require institutions to verify revenue amounts; thus, institutions may rely on the gross annual revenue amount provided by borrowers in the ordinary course of business. If an institution does not collect gross annual revenue information for its small business and small farm borrowers, the institution would not indicate on the CRA data collection software that the gross annual revenues of the borrower are \$1 million or less. (See Q&A2 regarding

§ 42(a)(4).)

§ 42(b) *Loan Information Required to be Reported*

§ 42(b)(1) *Small Business and Small Farm Loan Data*

Q1. *For small business and small farm loan information that is collected and maintained, what data should be reported?*

A1. Each institution that is not exempt from data collection and reporting is required to report in machine-readable form annually by March 1 the following information, aggregated for each census tract or block

numbering area in which the institution originated or purchased at least one small business or small farm loan during the prior year:

- The number and amount of loans originated or purchased with original amounts of \$100,000 or less;
- The number and amount of loans originated or purchased with original amounts of more than \$100,000 but less than or equal to \$250,000;
- The number and amount of loans originated or purchased with original amounts of more than \$250,000 but not more than \$1 million, as to small business loans, or \$500,000, as to small farm loans; and
- To the extent that information is available, the number and amount of loans to businesses and farms with gross annual revenues of \$1 million or less (using the revenues the institution considered in making its credit decision).

§ 42(b)(2) *Community Development Loan Data*

Q1. *What information about community development loans must institutions report?*

A1. Institutions subject to data reporting requirements must report the aggregate number and amount of community development loans originated and purchased during the prior calendar year.

Q2. *If a loan meets the definition of a home mortgage, small business, or small farm loan AND qualifies as a community development loan, where should it be reported? Can FHA, VA and SBA loans be reported as community development loans?*

A2. Except for multifamily affordable housing loans, which may be reported by retail institutions both under HMDA as home mortgage loans and as community development loans, in order to avoid double counting, retail institutions must report loans that meet the definitions of home mortgage, small business, or small farm loans only in those respective categories even if they also meet the definition of community development loans. As a practical matter, this is not a disadvantage for retail institutions because any affordable housing mortgage, small business, small farm or consumer loan that would otherwise meet the definition of a community development loan will be considered elsewhere in the lending test. Any of these types of loans that occur outside the institution's assessment area can receive consideration under the borrower characteristic criteria of the lending test. See Q&A4 under § 42(b)(2) & (3).

Limited purpose and wholesale institutions also must report loans that meet the definitions of home mortgage, small business, or small farm loans in those respective categories; however, they must also report any loans from those categories that meet the regulatory definition of "community development loans" as community development loans. There is no double counting because wholesale and limited purpose institutions are not subject to the lending test and, therefore, are not evaluated on their level and distribution of home mortgage, small business, small farm and consumer loans.

Q3. When the primary purpose of a loan is to finance an affordable housing project for low- or moderate-income individuals, but, for example, only 40% of the units in question will actually be occupied by individuals or families with low or moderate incomes, should the entire loan amount be reported as a community development loan?

A3. Yes. As long as the primary purpose of the loan is a community development purpose, the full amount of the institution's loan should be included in its reporting of aggregate amounts of community development lending. However, as noted in Q&A1 addressing § .22(b)(4), examiners may make qualitative distinctions among community development loans on the basis of the extent to which the loan advances the community development purpose.

§ .42(b)(3) Home Mortgage Loans

Q1. Must institutions that are not required to collect home mortgage loan data by the HMDA collect home mortgage loan data for purposes of the CRA?

A1. No. If an institution is not required to collect home mortgage loan data by the HMDA, the institution need not collect home mortgage loan data under the CRA. Examiners will sample these loans to evaluate the institution's home mortgage lending. If an institution wants to ensure that examiners consider all of its home mortgage loans, the institution may collect and maintain data on these loans.

§ .42(c) Optional Data Collection and Maintenance

§ .42(c)(1) Consumer Loans

Q1. What are the data requirements regarding consumer loans?

A1. There are no data reporting requirements for consumer loans. Institutions may, however, opt to collect and maintain data on consumer loans. If an institution chooses to collect information on consumer loans, it may

collect data for one or more of the following categories of consumer loans: motor vehicle, credit card, home equity, other secured, and other unsecured. If an institution collects data for loans in a certain category, it must collect data for all loans originated or purchased within that category. The institution must maintain these data separately for each category for which it chooses to collect data. The data collected and maintained should include for each loan:

- A unique number or alpha-numeric symbol that can be used to identify the relevant loan file;
- The loan amount at origination or purchase;
- The loan location; and
- The gross annual income of the borrower that the institution considered in making its credit decision.

Generally, guidance given with respect to data collection of small business and small farm loans, including, for example, guidance regarding collecting loan location data, and whether to collect data in connection with refinanced or renewed loans, will also apply to consumer loans.

§ .42(c)(1)(iv) Income of Borrower

Q1. If an institution does not consider income when making an underwriting decision in connection with a consumer loan, must it collect income information?

A1. No. Further, if the institution routinely collects, but does not verify, a borrower's income when making a credit decision, it need not verify the income for purposes of data maintenance.

Q2. May an institution list "0" in the income field on consumer loans made to employees when collecting data for CRA purposes as the institution would be permitted to do under HMDA?

A2. Yes.

Q3. When collecting the gross annual income of consumer borrowers, do institutions collect the gross annual income or the adjusted gross annual income of the borrowers?

A3. Institutions collect the gross annual income, rather than the adjusted gross annual income, of consumer borrowers. The purpose of income data collection in connection with consumer loans is to enable examiners to determine the distribution, particularly in the institution's assessment area(s), of the institution's consumer loans, based on borrower characteristics, including the number and amount of consumer loans to low-, moderate-, middle-, and upper-income borrowers, as determined on the basis of gross annual income.

The regulation does not require institutions to request or consider income information when making a loan; however, if institutions do gather this information from their borrowers, the agencies expect them to collect the borrowers' gross annual income for purposes of CRA. The CRA regulations similarly do not require institutions to verify income amounts; thus, institutions may rely on the gross annual income amount provided by borrowers in the ordinary course of business.

§ .42(c)(2) Other Loan Data

Q1. Schedule RC-C, Part II of the Call Report and schedule SB of the TFR do not allow financial institutions to report loans for commercial and industrial purposes that are secured by residential real estate. Loans extended to small businesses with gross annual revenues of \$1 million or less may, however, be secured by residential real estate. Is there a way to collect this information on the software to supplement an institution's small business lending data at the time of examination?

A1. Yes. If these loans promote community development, as defined in the regulation, the institution should collect and report information about these loans as community development loans. Otherwise, at an institution's option, it may collect and maintain data concerning loans, purchases, and lines of credit extended to small businesses and secured by residential real estate for consideration in the CRA evaluation of its small business lending. To facilitate this optional data collection, the software distributed free-of-charge by the FFIEC provides that an institution may collect this information to supplement its small business lending data by choosing loan type, "Other Secured Lines/Loans for Purposes of Small Business," in the individual loan data. (The title of the loan type, "Other Secured Lines of Credit for Purposes of Small Business," which was found in the instructions accompanying the 1996 data collection software, is being changed to "Other Secured Lines/Loans for Purposes of Small Business" in order to accurately reflect that lines of credit and loans may be reported under this loan type.) This information should be maintained at the institution but should not be submitted for central reporting purposes.

Q2. Must an institution collect data on loan commitments and letters of credit?

A2. No. Institutions are not required to collect data on loan commitments and letters of credit. Institutions may, however, provide for examiner

consideration information on letters of credit and commitments.

Q3. Are commercial and consumer leases considered loans for purposes of CRA data collection?

A3. Commercial and consumer leases are not considered small business or small farm loans or consumer loans for purposes of the data collection requirements in 12 CFR § .42(a) & (c)(1). However, if an institution wishes to collect and maintain data about leases, the institution may provide this data to examiners as "other loan data" under 12 CFR § .42(c)(2) for consideration under the lending test.

§ .42(d) Data on affiliate lending

Q1. If an institution elects to have an affiliate's home mortgage lending considered in its CRA evaluation, what data must the institution make available to examiners?

A1. If the affiliate is a HMDA reporter, the institution must identify those loans reported by its affiliate under 12 CFR part 203 (Regulation C, implementing HMDA). At its option, the institution may either provide examiners with the affiliate's entire HMDA Disclosure Statement or just those portions covering the loans in its assessment area(s) that it is electing to consider. If the affiliate is not required by HMDA to report home mortgage loans, the institution must provide sufficient data concerning the affiliate's home mortgage loans for the examiners to apply the performance tests.

§ .43—Content and Availability of Public File

§ .43(a) Information Available to the Public

§ .43(a)(1) Public Comments

Q1. What happens to comments received by the agencies?

A1. Comments received by a Federal financial supervisory agency will be on file at the agency for use by examiners. Those comments are also available to the public unless they are exempt from disclosure under the Freedom of Information Act.

Q2. Is an institution required to respond to public comments?

A2. No. All institutions should review comments and complaints carefully to determine whether any response or other action is warranted. A small institution subject to the small institution performance standards is specifically evaluated on its record of taking action, if warranted, in response to written complaints about its performance in helping to meet the credit needs in its assessment area(s) (§ .26(a)(5)). For all institutions,

responding to comments may help to foster a dialogue with members of the community or to present relevant information to an institution's Federal financial supervisory agency. If an institution responds in writing to a letter in the public file, the response must also be placed in that file, unless the response reflects adversely on any person or placing it in the public file violates a law.

Q3. May an institution include a response to its CRA Performance Evaluation in its public file?

A3. Yes. However, the format and content of the evaluation, as transmitted by the supervisory agency, may not be altered or abridged in any manner. In addition, an institution that received a less than satisfactory rating during its most recent examination must include in its public file a description of its current efforts to improve its performance in helping to meet the credit needs of its entire community. The institution must update the description on a quarterly basis.

§ .43(b) Additional Information Available to the Public

§ .43(b)(1) Institutions Other Than Small Institutions

Q1. Must an institution that elects to have affiliate lending considered include data on this lending in its public file?

A1. Yes. The lending data to be contained in an institution's public file covers the lending of the institution's affiliates, as well as of the institution itself, considered in the assessment of the institution's CRA performance. An institution that has elected to have mortgage loans of an affiliate considered must include either the affiliate's HMDA Disclosure Statements for the two prior years or the parts of the Disclosure Statements that relate to the institution's assessment area(s), at the institution's option.

Q2. May an institution retain the compact disc provided by the Federal Financial Institution Examination Council that contains its CRA Disclosure Statement in its public file, rather than printing a hard copy of the CRA Disclosure Statement for retention in its public file?

A2. Yes, if the institution can readily print out from the compact disc (or a duplicate of the compact disc) its CRA Disclosure Statement for a consumer when the public file is requested. If the request is at a branch other than the main office or the one designated branch in each state that holds the complete public file, the bank should provide the CRA Disclosure Statement

in a paper copy, or in another format acceptable to the requestor, within 5 calendar days, as required by § .43(c)(2)(ii).

§ .43(c) Location of Public Information

Q1. What is an institution's "main office"?

A1. An institution's main office is the main, home, or principal office as designated in its charter.

§ .44—Public Notice by Institutions

Q1. Are there any placement or size requirements for an institution's public notice?

A1. The notice must be placed in the institution's public lobby, but the size and placement may vary. The notice should be placed in a location and be of a sufficient size that customers can easily see and read it.

§ .45—Publication of Planned Examination Schedule

Q1. Where will the agencies publish the planned examination schedule for the upcoming calendar quarter?

A1. The agencies may use the **Federal Register**, a press release, the Internet, or other existing agency publications for disseminating the list of the institutions scheduled to for CRA examinations during the upcoming calendar quarter. Interested parties should contact the appropriate Federal financial supervisory agency for information on how the agency is publishing the planned examination schedule.

Q2. Is inclusion on the list of institutions that are scheduled to undergo CRA examinations in the next calendar quarter determinative of whether an institution will be examined in that quarter?

A2. No. The agencies attempt to determine as accurately as possible which institutions will be examined during the upcoming calendar quarter. However, whether an institution's name appears on the published list does not conclusively determine whether the institution will be examined during that quarter. The agencies may need to defer a planned examination or conduct an unforeseen examination because of scheduling difficulties or other circumstances.

Appendix A to Part —Ratings

Q1. Must an institution's performance fit each aspect of a particular rating profile in order to receive that rating?

A1. No. Exceptionally strong performance in some aspects of a particular rating profile may compensate for weak performance in others. For example, a retail institution

that uses non-branch delivery systems to obtain deposits and to deliver loans may have almost all of its loans outside the institution's assessment area.

Assume that an examiner, after consideration of performance context and other applicable regulatory criteria, concludes that the institution has weak performance under the lending test criteria applicable to lending activity, geographic distribution, and borrower characteristics within the assessment area. The institution may compensate for such weak performance by exceptionally strong performance in community development lending in its assessment area or a broader statewide or regional area that includes its assessment area.

Appendix B to Part —CRA Notice

Q1. What agency information should be added to the CRA notice form?

A1. The following information should be added to the form:

OCC-supervised institutions only: The address of the deputy comptroller of the district in which the institution is located should be inserted in the appropriate blank. These addresses can be found at 12 CFR 4.5(a).

OCC-, FDIC-, and Board-supervised institutions: "Officer in Charge of Supervision" is the title of the responsible official at the appropriate Federal Reserve Bank.

Appendix A—Regional Offices of the Bureau of the Census

To obtain median family income levels of census tracts, MSAs, block numbering areas and statewide nonmetropolitan areas, contact the appropriate regional office of the Bureau of the Census as indicated below. The list shows the states covered by each regional office.

Atlanta

(404) 730-3833

Alabama, Florida, Georgia

Boston

(617) 424-0510

Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont

Charlotte

(704) 344-6144

District of Columbia, Kentucky, North Carolina, South Carolina, Tennessee, Virginia

Chicago

(708) 562-1740

Illinois, Indiana, Wisconsin

Dallas

(214) 640-4470 or (800) 835-9752

Louisiana, Mississippi, Texas

Denver

(303) 969-7750

Arizona, Colorado, Nebraska, New Mexico, North Dakota, South Dakota, Utah, Wyoming

Detroit

(313) 259-1875

Michigan, Ohio, West Virginia

Kansas City

(913) 551-6711

Arkansas, Iowa, Kansas, Minnesota, Missouri, Oklahoma

Los Angeles

(818) 904-6339

California

New York

(212) 264-4730

New York, Puerto Rico

Philadelphia

(215) 597-8313 or (215) 597-8312

Delaware, Maryland, New Jersey, Pennsylvania

Seattle

(206) 728-5314

Alaska, Hawaii, Idaho, Montana, Nevada, Oregon, Washington

End of Text of the Interagency Questions and Answers

Dated: April 27, 1999.

Keith J. Todd,

Executive Secretary, Federal Financial Institutions Examination Council.

[FR Doc. 99-10841 Filed 4-30-99; 8:45 am]

BILLING CODE 4810-33-P; 8210-01-P; 6714-01-P; 6720-01-P

FEDERAL RESERVE SYSTEM

Change in Bank Control Notices; Acquisitions of Shares of Banks or Bank Holding Companies

The notificants listed below have applied under the Change in Bank Control Act (12 U.S.C. 1817(j)) and § 225.41 of the Board's Regulation Y (12 CFR 225.41) to acquire a bank or bank holding company. The factors that are considered in acting on the notices are set forth in paragraph 7 of the Act (12 U.S.C. 1817(j)(7)).

The notices are available for immediate inspection at the Federal Reserve Bank indicated. The notices also will be available for inspection at the offices of the Board of Governors. Interested persons may express their views in writing to the Reserve Bank indicated for that notice or to the offices of the Board of Governors. Comments

must be received not later than May 18, 1999.

A. Federal Reserve Bank of Chicago
(Phillip Jackson, Applications Officer)
230 South LaSalle Street, Chicago, Illinois 60690-1413:

1. *Edward Salomon*, Chicago, Illinois and Salvatore Scambiaterra (also known as Sam Scott), Park Ridge, Illinois, individually and as voting trustees of shares in a voting trust), to acquire additional voting shares of Greater Chicago Financial Corp., Chicago, Illinois, and thereby indirectly acquire Austin Bank of Chicago, Chicago, Illinois.

Board of Governors of the Federal Reserve System, April 28, 1999.

Robert deV. Frierson,

Associate Secretary of the Board.

[FR Doc. 99-11033 Filed 4-30-99; 8:45 am]

BILLING CODE 8210-01-F

FEDERAL RESERVE SYSTEM

Formations of, Acquisitions by, and Mergers of Bank Holding Companies

The companies listed in this notice have applied to the Board for approval, pursuant to the Bank Holding Company Act of 1956 (12 U.S.C. 1841 *et seq.*) (BHC Act), Regulation Y (12 CFR Part 225), and all other applicable statutes and regulations to become a bank holding company and/or to acquire the assets or the ownership of, control of, or the power to vote shares of a bank or bank holding company and all of the banks and nonbanking companies owned by the bank holding company, including the companies listed below.

The applications listed below, as well as other related filings required by the Board, are available for immediate inspection at the Federal Reserve Bank indicated. The application also will be available for inspection at the offices of the Board of Governors. Interested persons may express their views in writing on the standards enumerated in the BHC Act (12 U.S.C. 1842(c)). If the proposal also involves the acquisition of a nonbanking company, the review also includes whether the acquisition of the nonbanking company complies with the standards in section 4 of the BHC Act. Unless otherwise noted, nonbanking activities will be conducted throughout the United States.

Unless otherwise noted, comments regarding each of these applications must be received at the Reserve Bank indicated or the offices of the Board of Governors not later than May 28, 1999.

A. Federal Reserve Bank of Atlanta
(Lois Berthaume, Vice President) 104

Peter A. Weissman

05/04/99 04:33:17 PM

Record Type: Record

To: See the distribution list at the bottom of this message

cc:

Subject: 1999-5-4 Remarks by the President on Financial Privacy and Consumer Protection

----- Forwarded by Peter A. Weissman/OPD/EOP on 05/04/99 04:32 PM -----

Jason H. Schechter
05/04/99 04:04:42 PM

Record Type: Record

To: See the distribution list at the bottom of this message

cc:

Subject: 1999-5-4 Remarks by the President on Financial Privacy and Consumer Protection

THE WHITE HOUSE

Office of the Press Secretary

For Immediate Release

May 4, 1999

REMARKS BY THE PRESIDENT
ON FINANCIAL PRIVACY AND CONSUMER PROTECTION

Presidential Hall

2:54 P.M. EDT

THE PRESIDENT: Thank you very much, Mari. I just wish we could have found someone with a little energy to make this presentation. (Laughter.)

Hillary and I are really delighted to have all of you here, and delighted to be part of this announcement today, because it's so important. And I would like to say a special word of

CRA
Combs

appreciation to Secretary Rubin. You know, most people think of a Treasury Secretary as someone who's out there trying to keep the economy going, and he's done a reasonable job of that, I think. (Laughter.) And they think of Bob Rubin as this sort of big, Wall Street-type brilliant person.

But one of the reasons that I wanted him to come and work here is that he actually understands how big economic decisions affect individual people at all levels of income and all different circumstances in life. And I think it's a good thing for a country to have a Treasury Secretary that understands the big issues, and then cares about how they impact individual citizens. And I'm very grateful for that. (Applause.)

I want to thank Senator Bryan and Congressmen Bentsen, Gonzalez, Inslee, Kanjorski, Markey, Lee, Roybal-Allard, and Waters for being here -- and Senator Sarbanes, who can't be here, and Congressman LaFalce, who's done so much on this, who is here today. And I thank Chairman Levitt, Chairman Pitofsky, Commissioner Thompson, Assistant Attorney General Jim Robinson.

Before I get into the substance of our proposals today, I would like to say just a few words about the terrible tornado devastation in Oklahoma and Kansas, which I'm sure all of you have seen the reports of, and perhaps even the gripping pictures of.

Some of the most powerful tornadoes ever recorded swept through these states last night. At least 45 people are dead, and the wreckage is still being examined. Whole communities have been leveled. Homes and possessions have been turned into splinters and rubble.

I have already spoken with the governor of Oklahoma, Frank Keating, to tell him that I've declared Oklahoma a federal disaster area, and we have just completed a similar declaration for the state of Kansas, and I look forward to talking to Governor Graves later today. I had a good talk with James Lee Witt, our FEMA director -- who is now in Oklahoma, with Buddy Young, his regional director -- and they are working on what we can do to provide all the necessary support for people.

We have to make sure everyone's accounted for and that the beginning cleanup can start. Local and state officials, fire and police, emergency services, National Guard personnel have already worked through the night, and are doing a terrific job of dealing with an incredibly difficult situation. We're here talking about how people feel when something has been stolen from them. A lot of our fellow Americans have had everything taken from them in those two states, and I know that they will be in your prayers.

The people of Oklahoma City, in particular, have suffered too much devastation in recent years, and they've been

hit very, very hard by this. So we'll have more to say about that in the days ahead.

I would like to just put this issue briefly into historical perspective, to emphasize the importance that I feel the entire Congress, without regard to party, should attach to this matter.

We've been at this experiment in Government for 223 years now. We started with a Constitution that was rooted in certain basic values and written by some incredibly brilliant people who understood that times would change, and that definitions of fundamental things like liberty and privacy would change, and that circumstances would require people to rise to the challenges of each new era by applying the old values in practical ways.

This happened at the dawn of the 20th Century. Mari mentioned Justice Brandeis. He said, when we change from being an agricultural to an industrial society that laws built under simpler conditions of living could not handle the complex relations of the modern industrial world.

He and the leaders of the Progressive movement, about 100 years ago, therefore, fought to adapt our institutions to new markets -- to update vital protections for our citizens, to uphold the right to privacy, which Brandeis said was the right most valued by civilized men.

Now, that's what's happening today; we're in the midst of another vast economic transformation. Once again, the laws that govern dynamic markets -- markets so dynamic they could not have been imagined 200 years ago -- are out of date.

I just read -- just parenthetically -- I read yesterday a quote that said that 60 years ago, the prices in London for most basic commodities were the same that they were in 1660, before the outbreak of the great London fire. In the last 60 years, most of us have seen prices go up a thousand-fold. Thank goodness it hasn't happened in the last six years, we're -- (laughter) -- maybe in a different thing.

But the pace of change is very different -- not just the nature of change, but the very pace of it. So once again, we have to respond, applying our oldest values in practical ways that allow them to be preserved and enhanced in modern times.

We all know that technology and competition have revolutionized the financial services industry. I think most of us believe that, by and large, these changes have been very good.

But many people, as you've heard, don't have the knowledge to properly evaluate what is truly a dizzying array of options. Some are falling victim to new abusive practices.

Others are being left out of the financial marketplace altogether.

That is why today I am proud to announce our new Financial Privacy and Consumer Protection Initiative, to give all Americans both the tools and the confidence they need to fully participate in a thriving but highly complex 21st century economy.

This initiative is based on five key principles, and it draws on several important proposals developed by the members of Congress who are here today, and some who are not, whom Hillary mentioned.

The first, clearly, is that we have to do more to protect every American's financial privacy. The Vice President led our efforts to identify areas where privacy is at risk, and financial areas came up over and over and over again as a matter of great concern.

The technological revolution now makes it easier than ever for people to mine your private, financial data for their profit. While some of your private financial information is protected under existing federal law, your bank or broker or insurance company could still share with affiliated firms information on what you buy with checks and credit cards -- or sell this information to the highest bidder. This law, to put it mildly, is outdated and should be changed -- to give you the right to control your financial information, to let you decide whether you want to share private information with anyone else. I look forward to working with members in the House and the Senate on this issue.

To enhance financial privacy, we must also protect the sanctity of medical records. With the growing number of mergers between insurance companies and banks, lenders potentially can gain access to the private medical information contained in insurance forms. So we propose to severely restrict the sharing of medical information within financial services conglomerates.

You should not have to worry that the results of your latest physical exam will be used to deny you a home mortgage or a credit card. There are many other important protections for medical records that ought to be put in place. Because Congress has given me the authority to act if it does not do so by August, one way or another, we will protect the privacy of medical records this year.

Second, we must require greater public disclosure and enhance every consumer's right to know. As the First Lady just pointed out -- although everytime I hear it I shake my head -- consumers received nearly four billion credit card solicitations last year.

Some offers contain new traps for the unwary. For example, sometimes credit card companies advertise low interest rates known as teaser rates, to reel in consumers who then are surprised with unexpected interest rate hikes. We believe any marketing of teaser rates for credit cards should include equally prominent notice of their expiration date, their eventual annual percentage rate, and any penalties, that apply.

Millions of consumers have also found out the hard way that making only minimum payments rarely helps retire debt and almost always results in very large interest payments. So we will require clear notice of how long and how costly repayment would be if the consumer makes only the minimum payment.

Third, we have to do more to combat consumer fraud. As Mari Frank discovered the hard way, it is remarkably easy now for a thief to take out huge loans in someone else's name, run up enormous credit card debts, and tap into bank accounts. Last October, Congress passed -- and I was pleased to sign -- the Identity Theft and Assumption Deterrence Act. It's a good law, but we need to give it sharp teeth. So today I'm instructing the Treasury and Justice Departments to give higher priority to cases involving identity theft, particularly those involving organized crime groups, with the goal of increasing the number of prosecutions, both at the state and federal levels. And Treasury will convene a national summit on identity theft and work with the private sector to make it harder to steal someone else's identity in the first place.

We'll also crack down on fraud committed over the Internet. If we want to seize the Internet's full potential we have to stay ahead of those who would use this open medium to manipulate stock prices, commit fraud in on-line auctions or perpetuate any other type of financial scam. That's why I've asked the Justice Department to step up prosecutions, to develop a national center for tracking Internet fraud, and to train state, local and federal law enforcement officers on how to recognize and root out these schemes.

I find that law enforcement, compared to people who are doing criminal activity in this area, are rather like parents trying to keep up with their children on the computer. (Laughter.) It is an endless effort, and we need to organize and systematize a continuous training and retraining effort so that we can stay ahead of the curve.

Chairman Levitt is launching an expanded effort to arm investors with the information they need to protect themselves against online securities fraud. Listen to this: complaints of Internet fraud have tripled in the past six months. Just in the last six months. Therefore, I will work with the congress and Chairman Levitt to provide the additional resources for the SEC necessary for enforcement, beyond what I have already requested in our balanced budget.

Fourth, we must provide financial services for those who have been denied access to credit and basic banking services for too long. Today I'm proud to announce that the Treasury Department will soon make available, through private banks, low-fee bank accounts for those who receive federal benefits like Social Security.

Unfortunately, there are some in Congress who would have us effectively limit, rather than expand, access to financial services in underserved communities. As the Senate debates this issue this week, I want to reiterate what I said in my veto letter to Congress. We will oppose any effort to weaken or undermine the continued relevance of the Community Reinvestment Act. (Applause.)

While that act has been on the law for well over 20 years now, over 90 percent of the lending under it has occurred in the last six years, in our administration. I'm very proud of that. It has not done anything to hurt bank profits, and we ought to stay with it. (Applause.) I know that leaders of the civil rights community spoke today on this subject, and I just want to applaud them and to encourage them to stay at it.

Finally, as has already been said, we have to increase the financial literacy of the American people. It's not enough to know how to balance a check book anymore. Even those fortunate to have the help of accountants sometimes have a hard time understanding all the ins and outs of investing in an IRA, paying off credit card debt, or refinancing a mortgage.

So today I'm directing my National Economic Council -- Gene Sperling is here today with us -- to work with our agencies to develop a plan to help all Americans improve their financial literacy. I think Hillary said, it adds a year of income to people if they have this kind of training in high school.

School is, of course, the best place to start learning about personal finance. The Department of Education will help all our schools find effective lesson plans and other tools to integrate financial literacy into their basic curriculum.

So that's what we're trying to do: protect privacy, enhance disclosure, combat fraud, increase access, expand education. These principles are the same ones we used to harness the power and benefits of the industrial revolution. They are just as vital today, if not more so, than they were a century ago. It's time now to use them to seize the enormous potential of the information revolution for every American citizen.

If we work together we can help all our families have the benefits of new choices and new technologies. We can help our people thrive in the 21st Century, and all we have to do is to remember how we got here over the last 200 plus years. Thank

you very much. (Applause.)

END

3:08 P.M. EDT

Message Sent To: _____

LISA GREEN

ONLY

6-2230

→ 4 pages only

TAX INCENTIVES FOR THE DISTRICT OF COLUMBIA "RISING TIDE"

The proposed incentives would provide windfall benefits for investment already made, would mostly benefit large businesses already located in DC, and would be inefficient in revitalizing DC.

Present Law

Various Federal tax incentives already are available to stimulate redevelopment in the District of Columbia. The incentives are generally available through December 31, 2002.

An employment credit is provided equal to 20 percent of the first \$15,000 of wages paid to residents who work within the DC Zone.

Small DC Zone businesses are permitted to deduct up to \$20,000 in additional expenses per year for certain equipment costs.

DC Zone businesses may borrow up to \$15 million of the proceeds of tax-exempt private activity bonds issued by the District of Columbia to finance capital costs in the DC Zone.

A zero-percent tax rate applies to capital gains on the sale of certain DC business property and assets held for more than five years.

Individuals are entitled to a \$5,000 tax credit for the purchase of a principal residence anywhere in DC.

Proposal

To qualify, a business must invest at least \$25 million on real and tangible property in the DC Zone, employ 400 or more people, pay either property or income taxes to the District, and locate the corporate headquarters in the DC Zone. A qualified business would be eligible for:

- Tax-exempt bond financing without the \$15 million project and \$150 million State caps, including a rifle shot provision allowing investment already made in the MCI Center, and
- An expanded wage credit at a 20 percent rate for employees working in the DC EZ (with a \$2 million annual cap).

These incentives would be available only through December 31, 2003.

General Talking Points

- The MCI Center rifle shot provides tax-exempt financing under conditions not available to any other such facility in the country because there is no commitment of public funds to pay for the project, no public ownership of the land and facility, and financing is for a land already owned and a structure that already exists.

- This is a pure windfall with no economic stimulus likely to result.

10/14/99

20:35

202 6220605

TAX POLICY

Rifleshoot provisions typically have been rejected this decade by the tax-writing committees and the Treasury as poor policy. Also, the Administration has criticized special interest provisions in recent tax bills.

It is conceivable that these incentives would shift some other economic activity into the DC Zone, but the combined qualifications of 400 employees, \$25 million of investment and headquarters in the DC Zone are significant restrictions. Also, given the lead times necessary for large commitments of capital and the proposal's sunset date of 2003, it is likely only investment already planned would benefit. As a result, the incentive is likely mostly to benefit only large businesses already located in the DC Zone for activity that they're already undertaking. Not surprisingly, the large businesses that could benefit include many of the private sector supporters listed on the executive summary.

The provisions are all retroactive to January 1, 1999 and are thus pure windfalls for early 1999 activities.

Background on Abe Pollin

It is unclear that Mr. Pollin needs any tax incentive to make his venture financially viable, based on the following information:

- When Pollin bought his professional basketball team, he paid a then-record \$1.1 million for the Baltimore Bullets of the National Basketball Association. He added to his empire in 1972 by buying the National Hockey League expansion franchise Capitals for \$6 million.
- According to Financial World magazine's annual survey, Pollin's \$1 million investment in the Bullets was worth \$129 million in 1997. The renamed Wizards franchise, Financial World estimates, posts an operating income of more than \$4 million a year. The average franchise value in the NBA is \$148 million, according to Financial World, with an average operating income of \$11 million.
- The Capitals are worth \$84 million and are marginally profitable at about \$500,000 a year, according to the magazine. By comparison, the average NHL franchise is worth \$90 million and has an operating income of \$3.5 million.
- The MCI Center cost \$200 million to build. MCI Communications Corp. is paying Pollin \$44 million over 10 years for the right to attach its name to the arena, according to Financial World. The arena's 10 "founders suites," priced at \$1 million each, were the first to sell. Also, 110 luxury suites, priced between \$100,000 and \$175,000 a year, and 3,000 club seats, priced at \$7,500 each a year, have been sold.
- In 1997, the Wizards raised ticket prices to a range between \$19 and \$75, compared with \$12 to \$50 the previous year in US Airways Arena. Capitals' ticket prices now range from \$19 to \$60, compared with \$12 and \$45.

Georgetown University's men's basketball team also will play at MCI Center, and Pollin has a lease agreement with a WNBA franchise that will help fill seats in the dead of summer. In addition, the arena will host dozens of concerts and other events such as Bruce Springsteen concerts. Tickets are priced from \$15 to \$100. Pollin also benefits from revenue from the arena's retail leases, signage and concessions.

According to Financial World, the net value of the Portland Trail Blazers jumped to \$179 million from \$137 million after the team opened its new 21,000-seat arena in 1995.

Mr. Pollin recently sold the Washington Capitals and a small minority stake in the MCI Center and the Wizards to Ted Leonsis for \$200 million.

At the time of the sale, Mr. Pollin's son was quoted as saying his father's holdings made economic sense. "He's got a lot of debt, but he's doing o.k."

Mr. Pollin used personal funds and private debt financing to build the MCI Center. Apparently, according to news reports, efforts to have the arena built with public funds were scuttled when Robert Johnson offered to build a downtown arena himself in exchange for an option on the two teams.

LISA GREEN

ONLY

6-2230

→ 4 pages only

TAX INCENTIVES FOR THE DISTRICT OF COLUMBIA "RISING TIDE"

The proposed incentives would provide windfall benefits for investment already made, would mostly benefit large businesses already located in DC, and would be inefficient in revitalizing the District.

Present Law

Various Federal tax incentives already are available to stimulate redevelopment in the District of Columbia. The incentives are generally available through December 31, 2002.

An employment credit is provided equal to 20 percent of the first \$15,000 of wages paid to residents who work within the DC Zone.

Small DC Zone businesses are permitted to deduct up to \$20,000 in additional expenses per year for certain equipment costs.

DC Zone businesses may borrow up to \$15 million of the proceeds of tax-exempt private activity bonds issued by the District of Columbia to finance capital costs in the DC Zone.

A zero-percent tax rate applies to capital gains on the sale of certain DC business property and assets held for more than five years.

Individuals are entitled to a \$5,000 tax credit for the purchase of a principal residence anywhere in DC.

Proposal

To qualify, a business must invest at least \$25 million on real and tangible property in the DC Zone, employ 400 or more people, pay either property or income taxes to the District, and locate the corporate headquarters in the DC Zone. A qualified business would be eligible for:

- Tax-exempt bond financing without the \$15 million project and \$150 million State caps, including a rifle shot provision allowing investment already made in the MCI Center, and
- An expanded wage credit at a 20 percent rate for employees working in the DC EZ (with a \$2 million annual cap).

These incentives would be available only through December 31, 2003.

General Talking Points

- The MCI Center rifle shot provides tax-exempt financing under conditions not available to any other such facility in the country because there is no commitment of public funds to pay for the project, no public ownership of the land and facility, and financing is for a land already owned and a structure that already exists.
- This is a pure windfall with no economic stimulus likely to result.

 *** RX REPORT ***

INCOMPLETE RECEPTION

TX/RX NO 5937
 CONNECTION TEL
 SUBADDRESS
 CONNECTION ID NATL ECONOMIC CO
 ST. TIME 10/15 11:57
 USAGE T 00'29
 PGS. 2
 RESULT NG ##106

START TIME 10/15 11:57
 OTHER PARTY
 MAKER CODE 10001000
 MACHINE CODE 11001010 00000000
 RCY V.S FRAME E0 81 85 D4 90 7E 00 00
 SYMBOL RATE 3429
 DATA RATE 26.4
 TX LVL REDUCTION 0
 ERR ABCODE 00
 ERR SECTXB 84
 ERR SECRXB 84

RX : (bit 1) 00000000 01000000 00011111 00100001 00000001 00000001 00000001 (bit56)
 (bit57) 00000001 00000001 00000100 00000000 00000000 (bit96)
 TX : (bit 1) 00000100 01110111 00010101 00100011 00000001 10101001 00000001 (bit56)
 (bit57) 00000001 00000001 00011100 00000000 00000000 (bit96)

RX	NSS DCS	PIX-264 PPS-MPS	PIX-264
TX	NSF DIS	CFR	MCF

Brian Turetsky
Special Assistant to the Secretary for
Policy & Programs
202/708-0614 x3981

**US Dept of
Housing &
Urban
Development**

Fax

708-0770 x4348

To: Michael Dertch From: Jacquie Lawing
Fax: 395-6988 Pages: 3
Phone: _____ Date: March 10, 1999
Re: _____ CC: _____

☐ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

• Comments:

CRA Draft



U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT
THE OFFICE OF THE SECRETARY
WASHINGTON, DC 20410-0001

The Honorable Paul S. Sarbanes
Banking Minority Member
Committee on Banking,
Housing and Urban Affairs
United States Senate
Washington, DC 20510-6075

Dear Senator Sarbanes:

I am writing to express my very strong concerns about provisions in the "Financial Services Modernization Act of 1999" as reported by the Banking Committee that would weaken the Community Reinvestment Act (CRA).

CRA is an important tool for stimulating the flow of capital to the residents of credit starved urban and rural areas. By improving access to mortgage credit for thousands of hard working modest income families, CRA has played a key role in boosting homeownership to record levels. Lenders tells us that the new loan activity CRA helps to generate is both prudent and profitable and occurs without virtually any cost to the taxpayer.

When HUD provides public investment in low and moderate income areas through Community Development Block Grants (CDBG), HOME Investment Partnership Program (HOME) and other programs, CRA often serves as a vital development partner. Public investment, combined with the "leveraging" of private funds encouraged by CRA, is a winning combination when it comes to housing and community development.

The Committee bill would reduce CRA's effectiveness in three important respects. First, it would provide a "safe harbor" that effectively exempts banks and thrift institutions with a satisfactory or better CRA agency rating from public comment on their expansion plans. Second, it would exempt from CRA banks with less than \$100 million in assets that operate in non-metropolitan areas. Third, it does not include the modest adjustments to the CRA statute that are in the House bill reported by the House Banking and Financial Services Committee, even bank holding companies that have banks with "unsatisfactory" CRA ratings and are not meeting the credit needs of their existing market areas would be allowed to expand their powers and affiliations under the legislation.

In closing, CRA has played a vital role in improving the prospects for working families, minorities, and the residents of underserved areas. I am very concerned that any weakening of CRA could reverse the substantial progress we have made over the last five years. As President

Clinton and Secretary Rubin have made clear, the President will veto this legislation if it were presented to him in its current form. I encourage you to vigorously oppose the "safe harbor" and "small bank" provisions in the Committee bill and to work to include a CRA provision to help ensure that the new configurations created by the pending financial modernization bill do not diminish the effectiveness of this critically important statute.

Sincerely,

Andrew Cuomo

Peter A. Weissman

04/28/99 01:03:05 PM

Record Type: Record

To: Barbara B. Hunt/WHO/EOP@EOP
cc: Lisa Green/OPD/EOP@EOP, Sarah Rosen/OPD/EOP@EOP, Brian A. Barreto/OPD/EOP
bcc:
Subject: Re: for the CRA call 

Barbara-
anytime b/w 2-3 pm is fine.
you should also invite Gary Gensler, undersecretary at treasury to participate in the call (622-2035 - Anna Hart is his assistant)

I want it very clear that Mickey or whoever else from IGA will run the call and Gene will get on for a few minutes, but as we discussed, I do not want the Mayors to have the expectation that Gene will be on for the whole call. thanks for all your help on this.

You can use the NEC conference line
202-757-2104 code 3939
it has a capacity of 30 people.

Barbara B. Hunt



Barbara B. Hunt
04/28/99 11:53:30 AM

Record Type: Record

To: Peter A. Weissman/OPD/EOP@EOP
cc:
Subject: Re: for the CRA call 

Peter:

Paul is available anytime between 2:00 and 3:00 and so is every one else. Would you give me a time to work and I will begin to call the Mayors

Also, I was told to ask if we could use your number for the conference call instead of going through the operator?

please get back to me, thanks