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DIFFA [Design Industries Foundation for AIDS]

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DIFFA

Design Industries Foundation For AIDS

File

150 West 26th Street, Suite 602
New York, New York 10001-6813

1993 DIFFA Annual Meeting

Dallas, Texas

Michael Sorrentino, Chair of the Board of Trustees

INTO THE LIGHT: A VISION FOR 1993 AND
BEYOND

Fellow trustees, representatives of DIFFA, chapter representatives, supporters, grantees, staff, and of course, our esteemed guest, Ms. Gebbie, Good Morning.

It is with great pride that I address you today. When we meet at our next Annual Meeting, we will commemorate ten years in service to people living with AIDS. And while there is nothing on this earth that would be more gratifying than an end to our reason for being, as long as there is AIDS, I can report with confidence that DIFFA will be here and strong enough to respond to the needs that AIDS and HIV evoke.

We have so much to be proud of, and while I am going to let DIFFA's executive director, Rosemary Kuropat, tell you about how far we have come as an organization, how far we can go and indeed, our plan for getting us there. I would like to say that I believe

that DIFFA has never been stronger or more able to make a difference nationally.

We are raising more money from more people and corporations than ever before. We have a capable, professional staff that combines a piercing sense of mission with a good head for business. And we have a bigger, more well organized national chapter network than ever before.

Just as this nation has come to terms with AIDS and with our regrettable need to develop America's long-term response, DIFFA has begun to think even more, beyond any given event or grant, but of a vision for the organization and the role we will fulfill in America's private response to AIDS. It is this vision, crafted by trustees and staff alike, that I want to share with you today.

I must begin by saying that there will be no surprises. The unarticulated values that have driven DIFFA's philanthropy are reaffirmed in what will become our explicit statement of philanthropy. We have sought to create a moral framework for our philanthropy that can serve as a flexible, adaptable guide to the work of chapters and the National Grants Program in communities across the country.

We understand that AIDS affects San Diego differently than it does New York; that Western Massachusetts is coping with a different set of issues on a day to day basis than San Francisco. HIV and AIDS impacts different communities differently, and we acknowledge that the pace of the disease is such that the needs of one community may not be the needs of another.

And so, we have sought to create a set of funding priorities that are interpretable, with the full understanding that volunteer grant committees will look to Foundation staff for technical assistance and guidance in fulfilling the vision of the Foundation. We are prepared to do so.

Why do we now seek to focus our philanthropic activities through the establishment of Foundation funding priorities? Why not continue as we have, leaving every decision to the Committees who have handled the distribution of more than \$17 million dollars to date? And done a wonderful job of it? Why create this framework within which to operate.

The answer is simple: as DIFFA grows, so will our challenge, we will have more money to grant. As the demands of AIDS -- sadly -- increase, there will be

greater and greater pressure on the Foundation to distribute these funds. But with thousands of organizations providing services to hundreds and hundreds of thousands of clients, even the \$10 million we expect to raise in fiscal year 1994 will not go very far at all.

As our Chair Emeritus, George Slowik, has often said, \$10 million dollars in the face of a multi-billion dollar problem is like piercing in the wind. DIFFA has long held as a high value our desire to make a difference. As a philanthropy, we will make the greatest difference in our communities if we focus our resources -- and however impressive, our resources will always be limited. We cannot be all things to all people, nor can we fund every deserving program. What we can do, however, is find the programs or local efforts that are most in need of funding, least able to fund themselves and can do the greatest good in their area. Often these are leading edge efforts that's what we were all about when we gave the much needed initial support to help found groups like, GMHC, AMFAR, The Names Project and God's Love We Deliver.

This is what our funding priorities seek to do: to maximize our impact where ever we may act. We have chosen three areas:

First, to support efforts that are aimed at reducing and eliminating administrative or programmatic redundancies;

Second, to support efforts targeted at underserved communities and emerging impacted populations; and

Third, to fund infection prevention programs aimed at reducing the number of people with HIV.

First, DIFFA has demonstrated through it's own actions and words that we believe the sheer number of AIDS' organizations from coast to coast is unsustainable and costly. In our decision to transfer Heart Strings to the National Community AIDS Partnership, we demonstrated that we will not do what we cannot do best, or what may distract us from our ultimate goal of raising money to grant.

Further, in 1993, we joined with Broadway Cares/Equity Fights AIDS to present A Demand Performance, and more importantly, to administer jointly the proceeds of the event through A Demand Performance Grant Fund. And I am pleased to say that this is but one example of the collaborative spirit that today joins DIFFA and Broadway Cares.

We are also working with The Red Hot Organization to produce a record project to benefit women and children with AIDS. "Red Hot Women" will produce literally millions of dollars for grantmaking in the United States and abroad. It will also involve AmFar, which has an ongoing relationship with Red Hot. I suspect it will be the first so broadly based collaboration among AIDS' organizations.

And DIFFA chapters in Phoenix, Kansas City and Washington, D.C. have joined funding collaborations, like NCAP Partners, locally that will ensure well-coordinated, high impact grantmaking.

Thus, we bring to our first priority a demonstrated commitment to trading turf for impact. To try as best we can to keep our eyes on the target...more resources for those living with AIDS. In the coming year, DIFFA will seek affirmatively to fund projects that promote collaborations between AIDS' organizations, that eliminate programmatic or administrative redundancies at the community level with a view toward maximizing dollars available for the delivery of services, advocacy of policy, or education of impacted populations.

Beyond that, however, by taking all or some of the cost "sting" out of consolidations, DIFFA can support movement at the community level toward more efficient organizational structures, either through administrative consolidations (such as physical moves to shared space and equipment) or programmatic consolidations that facilitate staff reductions or achievement of economies of scale (such as in food purchases).

Second, DIFFA will fund direct services to underserved communities.

DIFFA will undoubtedly feel the growing competition among service providers for financial support. The heart of the discussion revolves around the growing infection rates in African-American and Latino communities, and how existing organizations can respond in a culturally relevant way to these new clients.

With this second priority, DIFFA makes it plain that we will continue in our role as a funder willing to take risks and provide support that, but for DIFFA, would not thrive. Where this means the creation of new programs tailored to the needs of a new or changing

client base, DIFFA will be prepared to offer support. Having said that, however, we will encourage the establishment of these new programs within the context of existing organizations. It does no new organization any good to enable it to take a full overhead burden when shared costs are a viable option.

As examples, emerging needs may include:

- o The particular needs of women with AIDS, including but not limited to direct services, directly relevant advocacy, childcare and custody planning.
- o Action relevant to intravenous drug users, including needle exchange, drug treatment programs for HIV+ users and condom distribution.
- o Specific support on behalf of PWAs living at or below the poverty level, such as administrative or legal recourse to PWAs who have been wrongfully denied SSI, welfare or housing support benefits.
- o Food delivery and other forms of home-based care programs in areas not now served by existing ~~such~~ programs.

- 4
- o Programs targeted to prisoners with HIV, estimated in New York, for example, to be as high as 50 percent of the prison population.

Third, DIFFA will fund programs aimed specifically at infection prevention, with an emphasis on high-risk behavior and at-risk populations.

AIDS is a preventable illness, yet infection rates are expected to sky-rocket through the year 2000. At ever growing risk are adolescents and teenagers, who, on average, are having intercourse by age 17.

Unfortunately, American middle and high schools have become the battleground of Fundamentalists, who have made sex education the test issue for righteousness, at exactly the same time that young students should be getting infection prevention information.

Thus, the issue of infection prevention has become so highly politicized that many public officials have backed away from it. It is, then, the special burden of unencumbered funders such as DIFFA to become courageous moral leaders - through our funding - on AIDS infection prevention education.

These, then, are the guiding lights for DIFFA's philanthropic activities as we go forward: to run a good

business and use our grantmaking clout to encourage others to do likewise; to reach out to those most in need, to help those whom we may never meet or know; and to prevent the ravages of AIDS by any means available to us.

I know that we can continue to make a difference in this country's response to AIDS. And I know full well that it is you here today who guarantee our impact. I am sure that I speak for all people who see a world without AIDS when I say thank you. Thank you one and all.

THE WHITE HOUSE

WASHINGTON

October 1, 1993

It gives me great pleasure to extend warm greetings to everyone gathered in Dallas, Texas, for the annual meeting of Design Industries Foundation for AIDS.

AIDS has, in one way or another, personally affected all of us. Its impact on individuals in terms of both physical and emotional suffering is enormous. However, I am heartened by the efforts of people who, like you, raise the public's awareness of the devastating effects of AIDS. My Administration is dedicated to finding a cure for this plague that threatens us all. I stand with you in the fight for equality for all Americans. We must put aside our differences and focus on what we have in common.

I am moved by the spirit of humanity shown by the members of the Design Industries Foundation for AIDS. Your ongoing efforts to support AIDS education, care, and research have made a real difference for millions of people and will, undoubtedly, save many lives. I commend you for promoting and exemplifying the compassion that is such an integral part of the American character. You stand as an example for people everywhere who desire to improve the world.

Best wishes for a successful event.

Bill Clinton

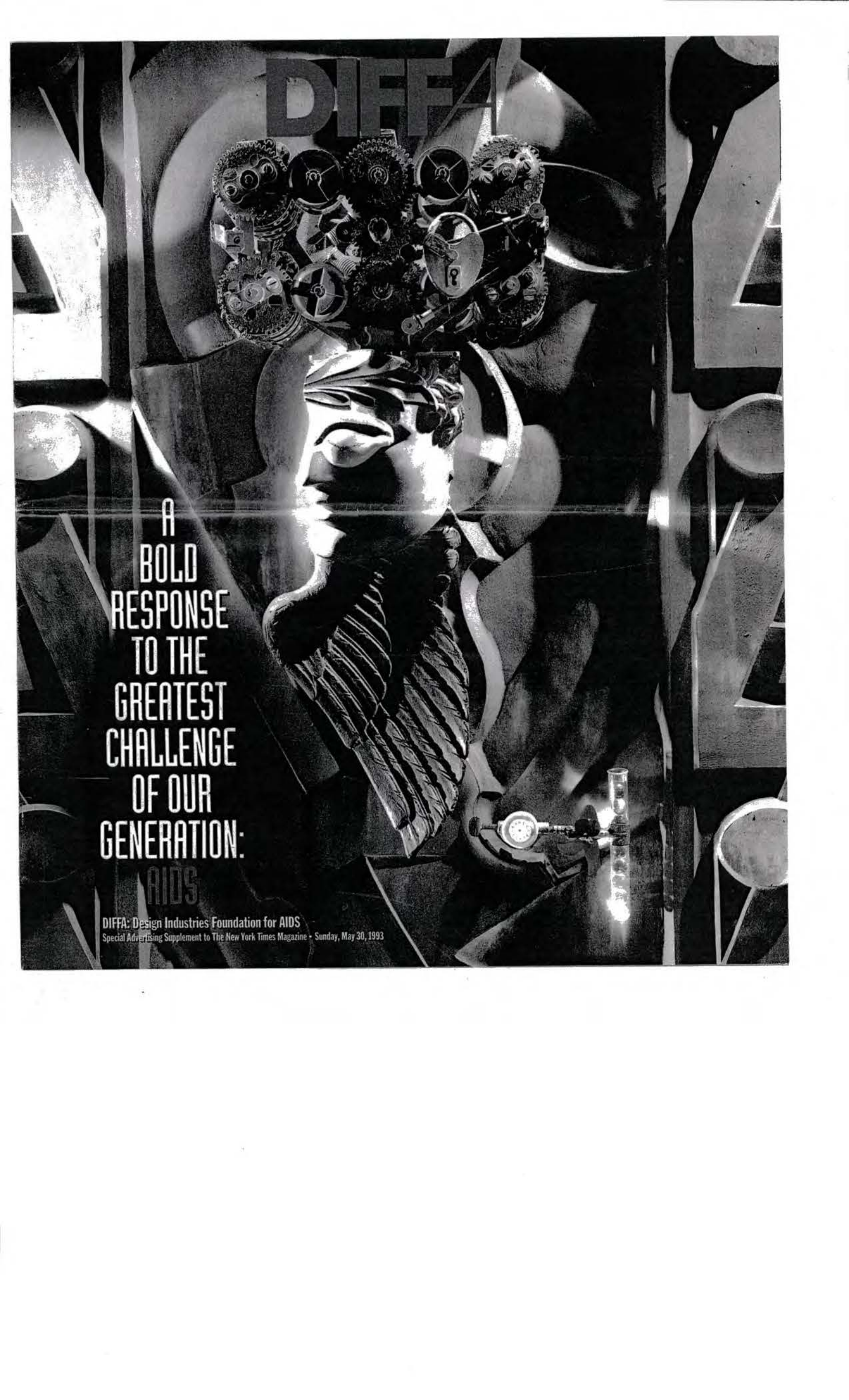
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DIFFA: A Bold Response to the
Greatest Challenge of our generation:
AIDS



DIFFA

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OF OUR
GENERATION:

AIDS

DIFFA: Design Industries Foundation for AIDS
Special Advertising Supplement to The New York Times Magazine - Sunday, May 30, 1993



Design Industries Foundation for AIDS

150 West 26th Street, Suite 602 • New York, New York 10001-6813

August 19, 1993

Dear Ms. Gebbie:

Many thanks for taking time on Monday to discuss with my funding colleagues and me some of your vision for the future of the AIDS Policy Office. I hope we conveyed to you our optimism and enthusiasm in developing a mutually beneficial involvement on the part of organized philanthropy in support of your aims. Each of us was most encouraged by our conversation.

As I mentioned, DIFFA's annual meeting is being held in Dallas, on October 1-3, 1993. This is a forum for our major donors, trustees, and volunteer leadership to learn about the current AIDS/HIV scene, along with training for our volunteers. Last year, we were fortunate to have Dr. June Osborn as our keynote speaker, and we would like to extend a similar invitation to you for Saturday, October 2. Retina Holmes advised me that at present you do not have a conflict on your schedule.

Our executive director, Rosemary Kuropat is inviting you under separate cover with the details.

I'm looking forward to seeing you soon. Thanks once again.

Cordially,

A handwritten signature in black ink, appearing to read "R. A. Radley".

R. A. Radley
Director of Philanthropy

Ms. Kristine Gebbie
National AIDS Policy Coordinator
750 17th Street, N.W., #1060
Washington, D. C. 20503

Don't meeting you!

DIFFA

DESIGN INDUSTRIES FOUNDATION FOR AIDS
150 WEST 26TH STREET • SUITE 602 • NEW YORK, NEW YORK 10001
TELEPHONE: 212•727•3100 FACSIMILE: 212•727•2574
FACSIMILE TRANSMITTAL COVER SHEET

DATE: Sept. 23, 1993

TO: Retina/Office of the National AIDS Policy Coordinator

FROM: Steven

NUMBER OF PAGES INCLUDING COVER: 1

I am re-faxing letter sent confirming Kristine's participation in our annual meeting. The hotel is Loew's Anatole, 2201 Stemmons Freeway, Dallas, TX 75207. The meeting begins at 1:00 am and as the letter states Ms. Gebbie is scheduled to speak between 1:05 -1:35. I understand he will have to leave to catch at 3:00 flight.

David Kirby, DIFFA's media representative, has spoken to your office regarding Ms. Gebbie's remarks. She should be aware that press will be present.

You can arrange a room by calling Brett Kraft at the hotel. His # is 214-761-7270 and tell him I told you to call for special DIFFA rate and billing.

Steve Kolb
Contact:

August 26, 1993

Ms. Kristine Gebbie
National AIDS Policy Coordinator
750 17th Street, N.W. #1060
Washington, D.C. 20503

Via Fax: 202-632-1096

Dear Ms. Gebbie:

I am delighted to learn that you will be able to join DIFFA's trustees, volunteers and staff for our annual meeting on Saturday, October 2, in Dallas. This letter serves as confirmation of your involvement.

You are scheduled to speak in the afternoon from 1:05 to 1:30. It would be helpful to the Foundation if you could give me an indication of the focus of your speech. . .

Steven Kolb from my office is handling plans for our annual meeting. He will need to know what audio or visual needs you may have, when you are arriving so he can arrange a hotel room, if a guest will be accompanying you, the HIV/AIDS organization you have chosen to receive the \$1,000 grant, and if you will be attending Saturday night's DIFFA Collection. Please let him know if he can help with travel arrangements.

I will be in touch as we get closer to the meeting. Once again, we are pleased to have your participation in what we anticipate will be a major show of strength in the fight against AIDS.

Sincerely,

Rosemary L. Kuropat

FAX TRANSMITTAL COVER SHEET

Date:

9/22/93

To:

Retina

Company/Firm:

Keistine Gebbe

Telephone:

Fax: 202-690-7054

From:

Chris Kovarik

Number of Pages Including FAX Cover Sheet:

3

Instructions/Comments:

Hopefully this is helpful.
Please call when you have Mr.
Gebbe's schedule.



DESIGN INDUSTRIES FOUNDATION FOR AIDS (DIFFA)

150 WEST 26TH STREET • SUITE 602 • NEW YORK, NEW YORK 10001-6813

TELEPHONE: 212-727-3100 FACSIMILE: 212-727-2574

4:15 pm - 4:30 pm

Chapter Success - Happenings from the Heart

Sande Phelps, Development Chair San Diego

4:30 pm - 4:45 pm

Chapter Success - Boston Boutique

Irving Camielle, Chair, Boston

4:45 pm - 5:00 pm

Sales Tax Guide-lines

Steven Kolb, Director of Chapter Relations

5:00 pm - 5:25 pm

Finance Procedure

Diana Conforti, Director of Finance

5:25 pm - 5:30 pm

Inspirational Comment (Emerging Impact)

*Suzanne Wilson, Education Coordinator
AIDS Resource Center*

If she is in town Friday evening.

7:00 pm - 9:00 pm

The Round-Up

Texas Bar-B-Que and 2 Step Dance Class

Saturday October 2, 1993

9:45 am - 10:15 am

Amethyst

Board of Trustees Meeting

10:00 am - 10:45 am

Wedgewood

Mimosa Mixer/Living Proof Exhibit

10:45 am - 11:05 am

Welcoming Remarks

Ann Richards, Governor, Texas (pending)

11:05 am - 11:45 am

Brunch

11:45 am - Noon

The DIFFA Collection

*Stephen Burrus, The DIFFA Collection
Producer*

*Jan Strimple, The DIFFA Collection
Artistic Director*

Noon - 12:15 pm

Vision Statement

Michael Sorrentino

12:15 pm - 12:20 pm

Why a DIFFA Chapter?
Stephen Stoner, ASID
Chair, DIFFA/LA

12:20 pm - 12:25 pm

Presentation of New Board
members and Officers
Fern Mallis, Chair, Nominating Committee

12:25 pm 12:35 pm

Presentation of Financial Audit
John Mason, Treasurer

12:35 pm - 1:00 pm

State of The Foundation - Quality
of Leadership
Rosemary Kuropat

1:00 pm - 1:05 pm

Introduction of Keynote Speaker

1:05 pm - 1:30 pm

Keynote Speaker
Kristine Gebbe, National AIDS Policy
Coordinator

1:30 pm - 1:45 pm

Presentation of
Unsung Heros
Annie Flanders, Michael Dale

2:00 pm

Optional Site Visit
AIDS Services of Dallas

2:15 pm - 4:30 pm

Optional Drop in Visit with
Executive Director

7:00 pm

The DIFFA Collection

Sunday, October 3, 1993

9:30 am - 9:50 am

Peacock Terrace

Continental Breakfast

9:50 am - 10:00 am

Light Up the Night Video

10:00 am - 10:15 am

Chapter Relations - Survey Report
Chapter Representative

10:15 am - 10:45 am

Chapter Relations - Responding to
Local Needs
Steven Kolb & Ron Ferrero

FOR IMMEDIATE RELEASE:
September 20, 1993

CONTACT:
David Kirby
New York (Until 9/30) 212-929-1349
Dallas (9/30 to 9/28) 214-748-1200

MEDIA ADVISORY

DALLAS TO HOST ANNUAL MEETING OF THE DESIGN INDUSTRIES FOUNDATION FOR AIDS (DIFFA) SEPT. 30 - OCT. 2

--Featured speakers include National AIDS Policy Coordinator Kristine Gebbie--

More than 200 AIDS activists, caregivers, grantmakers, educators and business supporters from around the country will gather in Dallas the weekend of October 1-3 for the Annual Meeting of DIFFA -- the Design Industries Foundation for AIDS.

DIFFA, founded in 1984 by members of the American design community, raises and distributes millions of dollars a year to help AIDS/HIV organizations around the country to provide care, education and other badly needed services in their respective communities.

Featured speaker at the meeting will be **Kristine Gebbie**, President Clinton's National AIDS Policy Coordinator. Special guests of DIFFA will include **Todd Oldham, James Brolin, Amanda Bearse** and **Alice Ghostley**. Others in attendance will include nationally prominent members of DIFFA's Board of Directors, AIDS service providers, AIDS activists and leaders of several design industries.

Over the weekend, DIFFA will also kick-off the new ***DIFFA Collection***, an eight-city national tour sponsored by Levi Strauss & Company and Neiman Marcus that will exhibit and sell hundreds of denim jackets, "re-interpreted" by famous artists and designers. DIFFA will also unveil ***Living Proof***, a moving collection of portraits of people living with HIV/AIDS, taken by New York photographer Carolyn Jones.

DESIGN INDUSTRIES FOUNDATION FOR AIDS (DIFFA) ANNUAL MEETING
Friday, October 1 - Sunday, October 3, 1993
Loews Anatole Hotel
2201 Stemmons Freeway
Dallas, Texas

HIGHLIGHTS: Saturday, Oct. 2

1:00 PM	Keynote Speaker -- Kristine Gebbie
NOON	Vision Statement -- Michael Sorrentino, DIFFA Chair
7:00 PM	Presentation of the DIFFA Collection

Interviews with DIFFA officials and special guests are available upon request. To arrange an interview, or to receive more information about DIFFA, please contact David Kirby at the numbers listed above.

FOR IMMEDIATE RELEASE
September 30, 1993

CONTACT: David Kirby
(212) 929-1349

**DESIGN INDUSTRIES FOUNDATION FOR AIDS (DIFFA)
HOLDS ANNUAL MEETING IN DALLAS SEPT. 30 - OCT. 3, 1993**

**--Over 200 AIDS activists, educators and fundraiser gather
from around the country; National AIDS Policy Coordinator
Kristine Gebbie is Keynote Speaker**

DALLAS -- Over 200 leaders in the national fight against AIDS have gathered this weekend in Dallas for the 1993 Annual Meeting of the Design Industries Foundation for AIDS (DIFFA). Officers, board members and members of 18 national chapters are here to set DIFFA's agenda for the coming year. They will also discuss better ways to raise and distribute funds for AIDS service and education organizations, they will work to strengthen the DIFFA national network of chapters, they will meet with famous business, design and entertainment leaders, and they will hear remarks National AIDS Policy Coordinator Kristine Gebbie.

Dallas is home to one of DIFFA's largest and most active chapters, which is appropriate given the rapid spread of HIV disease in Texas. Many local philanthropists and AIDS advocates were expected to attend the meeting, to better inform themselves on policy and care issues critical to the fight against AIDS.

"DIFFA has emerged in recent years as one of the most effective ways for filling gaps in AIDS education, care and other services, left over by budget constraints at the Federal level," said DIFFA Executive Director Rosemary Kuropat.

"Even if President Clinton's health care reform plan is approved in its entirety," Kuropat added, "services for people living with HIV/AIDS will still far short of the need. DIFFA is there to help make sure people don't fall through the cracks at the Federal, state or local level."

DIFFA planned several special events during the weekend meeting, in addition to the Keynote Address by Kristine Gebbie, including the kick-off of the new **DIFFA Collection**, an eight-city national tour sponsored by Levi Strauss & Company and Neiman Marcus that will exhibit and sell hundreds of denim jackets, "re-interpreted" by famous artists and designers. DIFFA was also to unveil **Living Proof**, a moving collection of portraits of people living with HIV/AIDS, taken by New York photographer Carolyn Jones.

In addition, there were celebrity appearances by **Todd Oldham**, **James Brolin**, **Amanda Bearse**, and **Alice Ghostley**. Other attendees included DIFFA Board Chair **Michael Sorrentino** (President, Donghia Interiors), DIFFA Vice Chair **Fern Mallis** (Executive Director, Council of Fashion Designers of America -- CFDA), DIFFA Board Members **Phil Beuth** (President, Early Morning & Late Night Television, Capital Cities/ABC), **Annie Flanders** (Founding Editor, Details Magazine), and **George W. Slowik, Jr.** (Publisher, Out Magazine) and DIFFA Executive Director **Rosemary Kuropat**.

DIFFA, founded in 1984 by members of the American design community, has raised and distributed over **\$17** million to help AIDS/HIV organizations around the country to provide care, education and other badly needed services in their respective communities.

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DIFFA Design Industries Foundation for AIDS **ON LINE**



At DIFFA/Chicago's gala All-American Ball were (l. to r.): co-chairs Joan Weinstein, Trudy Schwartz, and Holly Hunt with the chapter's executive director, Dennis Krause.

ALL-AMERICAN BALL

The Grand Ballroom of Chicago's Stouffer Riviere Hotel became a "mini-America" of sorts for DIFFA/Chicago's fifth annual gala, held June 5. Co-chaired by Chicago notables Holly Hunt, Trudy Schwartz, and Joan Weinstein, *An All-American Ball* was an evening of fun, fashion, and food for the 575 guests who attended.

Playing on the theme of this year's gala, the chapter set up six vignettes representing slices of Americana: New York, New Orleans, Miami, Las Vegas, Los Angeles, and Maui. Spontaneity, a sixteen-member dance group, provided an after-dinner "whirlwind" tour of America, and to cap the evening, fashion models decked out in original gowns lined up across the dance floor to become an American flag.

The evening culminated with a raffle drawing of seven prizes. Each of six lucky winners got a trip to one of the regions represented at the ball. The grand prize was a \$5,000 shopping spree at Ultimo, Sonia Pak, and Giorgio Armani.

Steady Growth for a Strong Foundation

In anticipation of DIFFA's tenth anniversary, the board of trustees approved the fiscal year 1994 annual budget at its June 22 meeting, held at the new offices of Playboy Enterprises. The approved budget outlines a vision and plan for the organization that stresses aggressive grantmaking at the national and chapter levels deriving from an equally aggressive fundraising plan. It projects gross revenues of \$9,873,156 and net proceeds for the fiscal year of \$5,529,801.

Of this total, the Foundation projects an operating expense budget of \$1,515,908 (net of merchandise and event costs) with budgeted revenues of \$5,208,783. Thus, 71 cents of each dollar raised will be returned to communities in the form of cash grants to local organizations.

This percentage does not, however, include the direct administration costs in the areas of grantmaking (the Foundation Relations Department) and community organizing (the Chapter Relations Department). According to a time management study undertaken in the spring by Foundation staff, the Foundation dedicates 18.5 percent of total time expended to grantmaking and 13.3 percent of total time to community organizing. Thus, after direct costs are allocated, the Foundation can fairly claim non-program costs of an extraordinary 16.8% of revenue.

A Bias for Action

The approved budget boasts a bias for action. It envisions a Foundation that moves squarely beyond its roots in the design industries into the full range of the arts and into those niches in which the arts, health concerns, and corporate America converge. In FY94, DIFFA:

- Takes a tremendous step into the fine arts community with *A Demand Performance*, bringing the best and the brightest in dance and classical and modern music together for a \$1.4 million (net) Lincoln Center event.
- Takes root in the "downtown" literary community, with *Beat AIDS*, a reading series in New York City, with plans for a roll-out nationwide.
- Takes an equally important step into contemporary culture by forming a working relationship with The Red Hot Organisation to produce *Red Hot Women*.
- Establishes the DIFFA Directory of Designers and Artists.
- Launches the DIFFA Portfolio, which builds upon DIFFA's capacity and reputation for fine design, to direct sell merchandise nationwide.
- Takes on an important new fundraising and AIDS awareness project with *Living Proof*, a collection of photographs of people living with HIV. Photographer Carolyn Jones has donated all royalties from her contract with Abbeville Press to DIFFA and will allow us to tour her photo exhibit nationally in chapter cities, beginning March 1994.

Controlling Expenses, Preparing for Growth

The proposed budget identifies and takes economies where they exist in an effort to redirect operating resources wherever possible. The net result of this effort to reduce operating expenses is a 22 percent decrease in the proposed operating budget for FY94 for the national office.

At the same time, the budget provides for the preparation of volunteer training and development materials and modest growth in national staffing, notably the addition of one full-time staff person in grantmaking and a creative director.

New Team at DIFFA

In one of her first initiatives since being appointed DIFFA's new executive director, Rosemary Kuropat implemented a board-approved staff reorganization plan intended to clarify channels of communication and create a structure that can adapt to the changing needs of the Foundation, its chapters, and the hundreds of grantees nationwide that DIFFA has helped since its founding in 1984.

Reporting to Kuropat will be four directors with clearly defined areas of responsibility plus a creative director with "at-large" responsibilities.

—Anneliese Estrada, who joined the Foundation staff in July, assumes responsibilities as creative director, managing relations with the creative communities so critical to DIFFA's mission.

—In his new role as director of chapter relations, Steven Kolb (formerly eastern regional director) assumes primary responsibility for managing and responding to chapter needs as well as overseeing a thoughtful plan for chapter growth.

—Also enjoying a promotion within the new structure, Thaddeus Grimes-Gruczka succeeds Kuropat as director of development. Joining him in this critical function is former DIFFA office manager Chris Kovarik, who will become a senior development associate. Rebecca Kramer continues in her role as development associate, managing DIFFA's merchandise and beneficial marketing programs.

—R. A. Radley, who has served as director of foundation relations, becomes director of philanthropy this fall. He will be joined by a new grants program officer.

—The management team is rounded out by a director of administration and finance, who

Site	Grantee	Grant \$	Description	Award Date	Chapter
Austin, Texas	AIDS Legal Resource Project	\$2,500	toward provision of pro bono legal services for persons with HIV illness	3/15/93	Houston
	PWA Coalition/Austin	\$1,000	general support	4/30/88	National
	Texas Human Rights Foundation	\$1,000	general support toward litigation of HIV/AIDS discrimination matters undertaken by this public interest law agency	7/12/89	National
Beaumont, Texas	Triangle AIDS Network	\$1,000	financial aid for medical and support services for pwas	7/12/89	National
Dallas, Texas	AIDS Arms Network	\$10,000	toward case management services in Dallas area	5/1/90	Dallas
		\$2,500	toward general support	9/12/91	Dallas
		\$14,000	toward establishment of early intervention program aimed at asymptomatic persons with HIV illness	1/20/92	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	AIDS Arms Network	\$30,000	toward support of case management worker, focusing on communities of color and women	3/15/93	Dallas
		\$10,000	toward agency's case management program	9/21/92	Dallas
	AIDS Funding Association	\$5,000	toward agency's patient care fund for dental and optical care	9/21/92	Dallas
		\$2,500	toward support of program providing optical and dental care	3/15/93	Dallas
	AIDS Interfaith Network	\$10,000	toward outreach to minorities of agency's educational offerings	9/21/92	Dallas
	AIDS Interfaith Network, Inc.	\$10,000	toward training and support of volunteers	5/1/90	Dallas
		\$3,000	toward case management services aimed at minority clients	4/1/91	National

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	AIDS Interfaith Network, Inc.	\$10,000	toward training and support of care team volunteers who provide unskilled nursing care, household chores	11/25/91	Dallas
		\$10,000	toward support of seven support type retreats aimed at communities of color and women	3/15/93	Dallas
	AIDS Resource Center	\$7,500		12/31/87	Dallas
		\$1,462	general support	12/31/87	National
		\$2,500	general support emergency grant due to office fire	2/28/89	National
		\$7,000	general support	5/13/88	Dallas
		\$7,500	general support	5/24/89	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	AIDS Resource Center	\$5,000	to rennovate a kitchen to facilitate use of food service programs of other community organizations	5/25/91	Dallas
		\$15,000	to complete kitchen rennovation and ongoing support for food pantry and meal program	11/25/91	Dallas
		\$20,000	toward expansion of food pantry program	9/21/92	Dallas
		\$31,000	toward support of education and outreach programs (\$21,000), and meals and food program (\$10,000)	3/15/93	Dallas
	AIDS Services of Dallas	\$10,000	general support	5/1/90	Dallas
		\$21,500	down payment on housing facilities for families with persons with AIDS, 24-34 persons, of this self empowerment organization	11/8/88	National
		\$10,000	down payment on housing facilities for families with persons with AIDS, 24-34 persons, of this self empowerment organization	11/8/88	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	AIDS Services of Dallas	\$3,750	general support of this self empowerment organization	12/31/87	Dallas
		\$10,000	general support of this pwa self empowerment organization	5/24/89	Dallas
		\$6,000	toward providing two apartments in 28 unit facilities	4/1/91	National
		\$10,000	toward supplemental support of personal care aide program	11/25/91	Dallas
		\$5,000	toward expansion of supportive housing services	5/25/91	Dallas
		\$4,000	toward operation costs	9/21/92	Dallas
	Bryan's House	\$10,000	toward capital campaign for expansion of housing for infants with AIDS	5/1/90	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	Bryan's House	\$7,000	Childcare center for HIV positive children who have no other resources due to the illness of parents. A 24-hour center proposed.	5/1/88	Dallas
		\$10,000	general support of residence for children with AIDS	4/29/89	Dallas
		\$3,000	toward purchase of infant formula and food	9/21/92	Dallas
		\$5,000	toward partial support of transportation aide	3/15/93	Dallas
	Cathedral of Hope	\$25,000	toward support of AIDS crisis fund which assists persons with HIV illness with housing funds, prescriptions, transportation	3/15/93	Dallas
	Legacy Counseling Center	\$3,500	operational support of this community-based mental health provider	9/21/92	Dallas
	Legacy Counseling Center, Inc.	\$2,500	toward general support of office operations	5/25/91	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	Legacy Counseling Center, Inc.	\$2,500	toward partial support of mental health services development	3/15/93	Dallas
	Metropolitan Community Church of Dallas	\$10,000	toward partial support of AIDS pastoral care director position and full time volunteer coordinator/case worker	5/1/90	Dallas
		\$5,000	toward support of emergency expense fund for persons with AIDS	5/25/91	Dallas
		\$10,000	toward AIDS' crisis fund which provides cash for rent, utilities and transportation	11/25/91	Dallas
		\$13,000	toward emergency PWA cash needs including rent, utilities, medications	9/21/92	Dallas
	Northern Lights Alternatives/Dallas	\$5,000	toward AIDS' mastery self-empowerment workshops	9/21/92	Dallas
	Oak Lawn Community Services	\$4,500	day care services for HIV+ and pw as including lunch	3/13/87	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	Oak Lawn Community Services	\$10,000	general support toward operations	5/1/89	Dallas
		\$10,000	renewal toward general support of this community agency which provides HIV/AIDS counseling services	5/10/90	Dallas
		\$2,500	toward support of free van transportation program for clients, meeting a matching funds requirement of Texas Department of Transportation	10/20/90	Dallas
		\$2,500	to provide mental health service to people with HIV/AIDS who are chemically dependent	4/1/91	National
		\$17,706	toward purchase of van for transportation of persons with AIDS, beyond available public support, collaboration with AIDS Resource Center's Food Pantry and Open Arms	11/13/91	Dallas
		\$6,000	toward buddy project which provides emotional support and socialization for clients	11/25/91	Dallas
		\$6,500	to expand meal program to include breakfast	9/21/92	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	Oak Lawn Community Services	\$10,000	toward support of program to provide prescription delivery, and other medical and health supplies for PWAs	3/15/93	Dallas
	Open Arms, Inc.	\$3,500	toward emergency needs for client families for housing, medical and other crisis needs	4/1/91	National
		\$3,000	toward purchase of groceries for 7,000 meals for infants	11/25/91	Dallas
	PWA Coalition of Dallas, d/b/a AIDS Services of Dallas	\$24,000	toward renovation of bathrooms at PWA housing facility	3/15/93	Dallas
	Visiting Nurse Association of Texas	\$10,000	toward home nursing care	1/20/92	Dallas
		\$10,000	toward nursing and home health aide services for homebound PWAs	9/21/92	Dallas
		\$10,000	toward home-based health care for persons with AIDS	3/15/93	Dallas

Site	Grantee	Grant \$	Description	Award Date	Chapter
Dallas, Texas	Visiting Nurse Association of Texas	\$10,000	toward nursing and home health aide services for homebound PWAs	9/21/92	Dallas
Fort Worth, Texas	AIDS Outreach Center	\$5,000	toward nutritional education program for PWAs	9/21/92	Dallas
Houston, Texas	AIDS Foundation Houston	\$7,200	toward transportation costs for clients	4/4/88	Houston
		\$25,650	toward support of a utility subsidy and transportation fund for people with AIDS	8/1/90	Houston
		\$3,500	to provide groceries, toiletries and other supplies for the food pantry, Stone Food pantry	4/1/91	National
		\$10,000	toward support of "From All Walks of Life."	1/1/81	Houston
		\$36,000	toward expansion of Stone Soup Food Assistance program	9/21/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	AIDS Interfaith Council	\$20,000	toward hiring an additional patient services coordinator to support expanded client services to children and families	8/1/90	Houston
	American Red Cross, Greater Houston Chapter	\$5,352	toward HIV/AIDS patient transportation fund	5/25/91	Houston
	Amigos Volunteers in Education and Services (AVES)	\$18,900	toward patient amenities fund aimed at Hispanic HIV/AIDS pending awarding of entitlements	9/21/92	Houston
		\$30,245	toward groceries fund, especially for Latin American food not available in other sources	9/21/92	Houston
	Amigos Volunteers in Education and Services, Inc.	\$20,000	toward a match to HRSA grant to support full time counselor trainer	9/15/90	Houston
		\$3,000	toward transportation for persons with HIV	4/1/91	National
	Association for Community Television	\$25,000	to produce an educational video for broadcast on the Houston PBS station	4/15/91	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Bering Community Service Foundation	\$20,400	toward support of dental clinic for persons with AIDS	11/8/88	National
		\$56,651	toward support of day care center	9/21/92	Houston
		\$48,032	toward dental care of persons with AIDS/HIV	9/21/92	Houston
		\$134,097	toward day care and dental clinic	11/16/92	Houston
		\$19,500	toward emergency financial assistance program including rent, utility bills, medications	9/21/92	Houston
	Bering Community Service Foundation Bering Community Service Foundation	\$8,000	toward support of dental clinic for persons with AIDS	11/8/88	Houston
		\$15,000	toward emergency financial assistance fund for persons with AIDS for utilities, medications, rent, and other living expenses	11/20/91	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Body Positive/Houston	\$3,540	toward the publication and distribution of monthly newsletter of this pwa self-empowerment organization	2/1/90	Houston
		\$7,000	general support for initial projects of new organization, public forums, peer counseling, social activities, newsletter for this self-empowerment for pwa organization	11/3/89	Houston
		\$20,000	toward production support of monthly publication aimed at Houston area persons affected by HIV	1/1/91	Houston
		\$21,869	renewal of production of monthly client newsletter	9/21/92	Houston
	Casa de Esperanza de los Ninos, Inc.	\$25,000	toward start up of residential shelter for infants and children with HIV disease	1/1/81	Houston
		\$25,000	toward renovation of shelter for women and children with HIV/AIDS	5/12/92	Houston
		\$8,500	toward purchase of vehicle for transportation needs of the AIDS Family Center clients	12/14/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Casa de Esperanza de los Ninos, Inc.	\$20,000	toward pediatrics case management worker	9/21/92	Houston
	Center for Counseling and Spiritual Growth	\$5,000	general support toward counseling and support services	9/15/90	Houston
	Christian Community Service Center	\$10,000	toward support of program which delivers hot meals to housebound pwvas	8/1/90	Houston
		\$12,000	toward emergency cash expenses including food and clothing	12/14/92	Houston
	Colt 45's AIDS Trouble Fund	\$3,500	toward emergency financial assistance including rent and utility costs for persons with AIDS	4/1/91	National
	Diocesan AIDS Ministry	\$12,000	toward expansion of case management services to minority persons affected by HIV/AIDS, especially women, children and families	11/25/91	Houston
		\$16,500	toward expansion of case management services, including a case management worker	9/21/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Dizinger Foundation	\$19,087	toward expansion of food pantry and other services to north side of Houston	9/21/92	Houston
		\$19,087	toward six month support of HIV/AIDS foods pantry, for persons with AIDS and family member or care giver	3/15/93	Houston
	Foundation for Interfaith Research & Ministry	\$89,649	toward support of care team program which provides housekeeping, transportation, basic nursing and meal preparation	9/21/92	Houston
	Foundation for Interfaith Research & Ministry (FIRM)	\$15,000	toward agency's AIDS Care Team, which using volunteers, provides meals, transportation, housekeeping ; support; basic nursing care;	7/19/93	Houston
	Foundation for Interfaith Research and Ministry	\$8,075	general support toward storage facilities for patient care (meds, supplies) materials for this agency which provides basic nursing care to pwvas	1/10/90	Houston
		\$15,000	toward expansion to full time of volunteer coordinator	11/25/91	Houston
		\$13,500	to supplement funds toward food program for women and children and a new network among churches and other funders to address long term needs	5/12/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Foundation for Women and Children with AIDS	\$11,500	toward start up costs in connection with transitional housing project aimed at women and children with HIV/AIDS	8/3/92	Houston
	Friends of the Quilt/Houston	\$17,000	toward travel expenses and rental of workshop space	11/16/92	Houston
	Gay and Lesbian Swithboard/Houston	\$3,200	toward general support of volunteer operated telephone referral service, including HIV/AIDS information	11/1/90	Houston
	Greater Houston AIDS Alliance	\$7,600	toward completing match requirements of National Community AIDS Partnership, Houston site	5/12/92	Houston
	Hospice at Texas Medical Center	\$5,000	toward costs associated with home services to people with AIDS by nurses and social workers	9/15/90	Houston
	Houston Institute for the Protection of Youth	\$10,000	toward start up of HIV/AIDS education outreach to teens	9/21/92	Houston
	Houston Names Project	\$5,000	toward support of the regional display of the Quilt	9/15/90	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Jewish Community Center of Houston, The	\$8,000	toward development of AIDS curriculum aimed at Jewish education institutions, including safer sex practices	3/15/93	Houston
	Magnificat House, Inc., Morning Star Hospice	\$10,000	toward physical improvements of hospice	8/1/90	Houston
	Montrose Clinic	\$11,000	to provide education and outreach to the deaf/hearing impaired in the Houston area	7/19/93	Houston
	Montrose Counseling Center	\$13,500		1/10/90	Houston
		\$3,000	provide prophylaxis for pneumonia	12/29/88	Houston
		\$1,050	purchase of special furnishings for use by people with AIDS at support group meetings	8/1/90	Houston
		\$3,500	toward mental health services	4/1/91	National

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Montrose Counseling Center	\$12,000	toward reprint of nutritional materials and information in Spanish and English	9/21/92	Houston
		\$22,000	toward providing HIV/AIDS education and outreach to hearing-impaired	9/21/92	Houston
		\$14,160	toward mental health services including couples therapy and non-Texas residents	9/21/92	Houston
	Northern Lights Alternatives/Houston	\$6,000	toward scholarship fund for participation in AIDS mastery program	12/25/89	Houston
		\$10,000	toward support of children's AIDS mastery workshop	11/1/91	Houston
		\$13,000	toward scholarship fund for AIDS mastery program and meeting rental fees	11/16/92	Houston
	Northwoods AIDS Coalition	\$7,500	toward start up costs of hotline, educational materials library	9/21/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	Omega House	\$2,000	toward the operating costs of volunteer program, which supports ongoing operation of hospice of this hospice-type shelter for pwas	12/29/88	Houston
		\$30,000	toward expansion of hospice	8/1/90	Houston
		\$4,000	toward residence for indigent persons with AIDS	4/1/91	National
	Omega House, Inc.	\$20,000	toward support of hospice care and related services	12/14/92	Houston
	Over the Hill, Inc.	\$2,500	toward expansion of education and testing of minority intravenous drug users and their families	9/15/90	Houston
	People With AIDS Coalition/Houston	\$1,000	NAPWA recommended grant	4/30/88	National
		\$1,000		12/29/88	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	People With AIDS Coalition/Houston	\$5,282	toward operation of household goods/warehouse program	8/1/90	Houston
		\$30,000	toward support of volunteer program, including coordinator	9/21/92	Houston
	Sisters of Saint Mary, The Children's Home	\$10,000	toward hiring coordinator of parent/family support for 30 families	9/1/90	Houston
	Tejanos with AIDS	\$1,000	general support	4/30/88	National
	The Assistance Fund	\$20,000	toward emergency insurance fund for persons with AIDS	3/10/90	National
		\$50,306	toward emergency assistance fund for pwa insurance, medications	12/31/88	Houston
		\$20,000	toward emergency insurance fund for pwas	10/3/89	National

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	The Assistance Fund	\$20,000	toward emergency insurance fund for pwas	7/13/88	National
		\$12,000	toward emergency insurance fund for pwas	7/27/88	Houston
		\$20,000	toward support of a fund paying health insurance premiums and for medications	7/25/89	Houston
		\$20,000	toward support of a fund paying health insurance premiums and for medications	9/15/90	Houston
		\$25,000	toward program which provides funds for insurance and medications	11/20/91	Houston
		\$30,000	toward direct financial support of PWAs, including payment of private health insurance premiums	7/19/93	Houston
		\$63,750	toward restricted fund for payment of PWA insurance premiums	9/21/92	Houston

Site	Grantee	Grant \$	Description	Award Date	Chapter
Houston, Texas	The Pet Patrol	\$2,500	toward providing care to maintaining animals of persons with AIDS while hospitalized	4/1/91	National
		\$7,300	toward providing care to maintaining animals of persons with AIDS while hospitalized	11/25/91	Houston
		\$5,000	toward part time staff who manage and coordinate volunteer services for pets in the home of persons with HIV/AIDS	12/14/92	Houston
	The Unity Church for The AIDS Community Action Program	\$10,000	toward support of weekly support group for HIV positive persons, parents, families and care givers	12/30/90	Houston
	Thomas Audette Memorial Clinic	\$20,000	toward expansion of free therapy services to indigent pwas	8/1/90	Houston
San Antonio, Texas	San Antonio AIDS Foundation	\$25,000	direct patient assistance for rent, food, meds, transportation and support of two residences for pwas	1/1/81	National

Total: \$2,083,899

Acquired Immunodeficiency Syndrome (AIDS)
AIDS Reporting System DALLAS COUNTY
Surveillance Report - 08/13/93

1. Disease Category	Adult/Adolescent		Pediatric		Total	
	Cases (%)	Deaths (%)	Cases (%)	Deaths (%)	Cases (%)	Deaths (%)
PCP	2326 (43)	1757 (76)	7 (37)	4 (57)	2333 (43)	1761 (75)
Other Disease w/o PCP	1940 (36)	1255 (65)	12 (63)	5 (42)	1952 (36)	1260 (65)
KS Alone	167 (3)	102 (61)	0 (0)	0 (.)	167 (3)	102 (61)
No Diseases Listed	995 (18)	80 (8)	0 (0)	0 (.)	995 (18)	80 (8)
Total	5428 (100)	3194 (59)	19 (100)	9 (47)	5447 (100)	3203 (59)

2. Age	Cases (%)	3. Race/Ethnicity	Adult/Adolescent Cases (%)	Pediatric Cases (%)	Total Cases (%)
Under 5	12 (0)	White, Not Hispanic	4044 (75)	8 (42)	4052 (74)
5-12	7 (0)	Black, Not Hispanic	915 (17)	8 (42)	923 (17)
13-19	11 (0)	Hispanic	444 (8)	2 (11)	446 (8)
20-29	1287 (24)	Asian/Pacific Is.	13 (0)	1 (5)	14 (0)
30-39	2703 (50)	Am. Indian/Alaskan	10 (0)	0 (0)	10 (0)
40-49	1079 (20)	Unknown	2 (0)	0 (0)	2 (0)
Over 49	348 (6)				
Unknown	0 (0)	Total	5428 (100)	19 (100)	5447 (100)
Total	5447 (100)				

4. Patient Groups	Adult/Adolescent		Total (%)
	Males (%)	Females (%)	
Homosexual or bisexual Men	4287 (82)	0 (0)	4287 (79)
Intravenous (IV) drug User	225 (4)	73 (38)	298 (5)
Homo/Bi IV drug User	470 (9)	0 (0)	470 (9)
Hemophiliac	18 (0)	0 (0)	18 (0)
Heterosexual contact	27 (1)	65 (34)	92 (2)
Transfusion with blood/products	33 (1)	26 (14)	59 (1)
None of the above/Other	176 (3)	28 (15)	204 (4)
Total	5236 (100)	192 (100)	5428 (100)

	Pediatric		Total (%)
	Males (%)	Females (%)	
Hemophiliac	2 (17)	0 (0)	2 (11)
Parent at risk/has AIDS/HIV	4 (33)	6 (86)	10 (53)
Transfusion with blood/products	6 (50)	1 (14)	7 (37)
None of the above/Other	0 (0)	0 (0)	0 (0)
Total	12 (100)	7 (100)	19 (100)

Acquired Immunodeficiency Syndrome (AIDS)
AIDS Reporting System DALLAS COUNTY
Surveillance Report - 08/13/93

5. Reported Cases of AIDS and Case-fatality Rates by Half-Year of Diagnosis.

Half-Year of Diagnosis -----	Number of Cases -----	Number of Deaths -----	Case-Fatality Rate -----
Before 1980	1	0	0X
1980 Jan - June	0	0	----
July-Dec	0	0	----
1981 Jan - June	1	1	100X
July-Dec	1	1	100X
1982 Jan - June	0	0	----
July-Dec	6	6	100X
1983 Jan - June	10	10	100X
July-Dec	16	16	100X
1984 Jan - June	30	30	100X
July-Dec	46	45	98X
1985 Jan - June	61	61	100X
July-Dec	84	80	95X
1986 Jan - June	136	127	93X
July-Dec	178	165	93X
1987 Jan - June	245	223	91X
July-Dec	268	242	90X
1988 Jan - June	295	248	84X
July-Dec	286	242	85X
1989 Jan - June	322	268	83X
July-Dec	371	271	73X
1990 Jan - June	395	265	67X
July-Dec	371	207	56X
1991 Jan - June	440	236	54X
July-Dec	452	206	46X
1992 Jan - June	504	154	31X
July-Dec	538	73	14X
1993 Jan - June	363	26	7X
July-Aug 13	27	0	0X
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Totals	5467	3203	59X