

FOIA MARKER

**This is not a textual record. This is used as an
administrative marker by the William J. Clinton
Presidential Library Staff.**

Collection/Record Group: Clinton Presidential Records
Subgroup/Office of Origin: Policy Development
Series/Staff Member: Jason Berman
Subseries:

OA/ID Number: 10603
FolderID:

Folder Title:
Fast Track Notes and S 1269 [3]

Stack:	Row:	Section:	Shelf:	Position:
S	100	2	3	1

WHY AMERICA WON'T GET ITS FAIR SHARE OF JOBS WITHOUT FAST TRACK

America needs fast track to continue to create higher-paying jobs for more Americans. Without it, America's role as the largest exporter in the world will be put in jeopardy. And with more markets opening around the world, it is now more important than ever to give the President traditional trade authority to break down trade barriers for American goods and services.

The U.S. needs to maintain its leadership role in opening markets through tough, fair trade agreements.

- **Since 1992, 49 states have experienced an increase in overall goods exports and 45 states have experienced an increase in jobs supported by trade.**
- **46 states have higher exports to Mexico and 47 states have higher exports to Japan.**

In the upcoming WTO negotiations, President Clinton needs fast track to have the flexibility to negotiate agreements in **agriculture, commercial services and government procurement**. In each of these areas, the U.S. is the most competitive nation in the world and stands to benefit the most from writing the rules of trade.

AGRICULTURE

The U.S. is the world's largest agricultural exporting country -- shipping a record \$60 billion in exports abroad. In 1996, total world agricultural exports totaled \$600 billion. U.S. exports accounted for only 10% of that -- \$60 billion.

- **U.S. agricultural exports support nearly a million jobs and this number is rising.** Since 1990, the value of U.S. agricultural exports has increased by \$20 billion, or nearly 50%. Each week last year, on average, American producers and processors shipped out more than \$1.1 billion in farm and food products to foreign markets.
- **Last year, our agricultural exports were twice the level of our agricultural imports -- a claim no other industry sector can make.** Dollar for dollar, we export more corn than coal, more wheat than steel, more meat than aluminum and more fruits and vegetables than CD's, records, and tapes. U.S. exports are growing more than three times as fast as domestic demand for foods.
- **U.S. agriculture will pay a price if fast track is not granted.**
 - ☞ More than 30 bilateral and regional trade agreements are already operating here in the Western Hemisphere, and the U.S. is party to only one -- NAFTA. While these preferential trade agreements multiply, the U.S. share of the region's total agricultural imports is declining.
 - ☞ Chile has already signed trade agreements with Bolivia, Colombia, Ecuador, Mexico, Venezuela, MERCOSUR and most recently Canada. The U.S. has already lost an estimated \$500 million in exports to other countries that have duty preferences already in place.
 - ☞ Chilean fresh fruit pays a 2% duty when entering Venezuela (due to the Chile-Venezuela FTA) whereas American producers pay a 15% tariff. The U.S. Embassy estimates that the U.S. market share would grow from its current 39% to 67% if U.S. producers had equivalent access to the Venezuelan market.

Without fast track, the U.S. will lack credibility to push for a fast start on WTO agricultural negotiations scheduled to start at the end of 1999. Agriculture remains one of the most protected and subsidized sectors in the world economy. American exports still continue to face trade barriers through high tariffs and preferential trade deals that exclude the U.S. **Already, since 1992, in Latin America and Asia alone, our competitors have negotiated 20 trade agreements that do not include the United States.**

The best way we can continue to increase our agricultural exports and create more higher-paying jobs is through broad negotiations where the U.S. has the ability to seek additional commitments from other countries to reduce their barriers to American agriculture.

COMMERCIAL SERVICES

Exports of services by U.S. firms supported an estimated 3.9 million U.S. jobs in 1996. U.S. service exports have more than doubled over the last ten years, increasing \$135 billion since 1987 and \$84 billion since 1990 to \$250 billion in 1996. In 1995, U.S. service exports accounted for 16% of global service exports; our closest competitors that year were France (8%) and Germany, Italy, Japan and the U.K. (between 5% and 6%).

- **U.S. exports to emerging markets have grown at impressive rates:** nearly 30% to China, Taiwan and Korea; and over 20% to Hong Kong and Argentina. The U.S. also exported over \$1 billion in 1995 to the emerging markets of Argentina, Brazil, China, Hong Kong, the Philippines, India, Indonesia, Korea, Malaysia, Singapore and Thailand.
- **Service exports are estimated to reach \$300 billion by 2005 and \$350 billion by 2010.** With the expanding electronic commerce market, the growth trend in the service sector may easily surpass these estimates. For example, look at the health care services industry. In 1994, exports reached \$812 million. The industry is estimated to grow to \$1.03 billion by 1998 and continue its growth to \$1.4 billion by 2002.
- **Unless negotiated away, barriers will inhibit increased U.S. service exports.** In Korea, a number of service sectors remain restrictive for foreign investment, including audio-visual services, insurance, telecommunications and advertising. Brazil has restrictive investment laws, lack of transparency in administrative procedures and limits on foreign capital participation. Distribution in the domestic market is restricted in Indonesia.
- **Fast track will strengthen U.S. efforts to reduce trade barriers and expand these international markets which are key to maintaining U.S. competitiveness and innovation.**

GOVERNMENT PROCUREMENT

- **In 1996, government procurement totaled \$200 billion in U.S. exports in 1996 in a total world market of \$600 billion.** Sectors relating to government procurement include civil aircraft, which supports over 450,000 high-wage jobs, energy equipment supporting 350,000 workers, environmental technologies and services supporting 1.3 million workers and medical equipment employing over 260,000 workers.

Civil Aircraft

- **One out of every two civil aircraft manufactured in the U.S. is exported.** Asia has become the fastest growing foreign market for U.S. civil aircraft, accounting for about 45% of U.S. civil aircraft exports in 1996. Korea is in the midst of a major civil aviation expansion -- a ten year procurement program plans the purchase of some 230 aircraft worth about \$20 billion. With ASEAN, there is a large and growing demand for airport and ground support equipment. The Philippines has initiated a \$3 billion fleet and modernization program. Almost all of Thailand's demand must be met by imports.
- **High tariffs and government subsidization are major barriers.** Low and middle income country tariffs range from 3 to 40% while the U.S. has no tariffs.
- **Competition isn't waiting for U.S. leadership.** Canada is competitive in Latin America, especially in the business and regional jet aircraft sectors. Canada already has a Free Trade Agreement with Chile which will provide a three percentage point tariff advantage over U.S. suppliers by 1997. This tariff differential, which will increase to 11 percentage points when the FTA is fully implemented, provides the Canadian industry a significant advantage in certain segments of the market.

Energy Equipment

- **Since 1990, U.S. exports of energy equipment have doubled reaching \$15.5 billion in 1996 with a trade surplus of \$6.5 billion.** U.S. exports to the big emerging markets, China and FTAA countries more than doubled since 1990. Exports account for an estimated 34% of the U.S. industry's product shipments. By 2005, energy equipment exports are expected to exceed domestic shipments.
- **The demand for energy in low and middle income countries is expected to grow at more than twice the rate of industrialized countries.** Thailand is expected to invest \$22 billion in new power plants; Indonesia is spending \$40 billion developing a natural gas field; China and India represent even larger potential markets as each country attempts to meet increasing demand.
- **Competition doesn't wait for U.S. leadership.** MERCOSUR countries are in the process of privatizing the electricity sector and expect increased demand for generation and distribution equipment. Imports supply approximately one-fifth of the equipment demand, and the U.S. supplies one-third of that. Yet, with tariffs ranging up to 24%, U.S. companies will be at a significant disadvantage if other countries are given preferential access.

With U.S., German and Japanese companies providing almost equal shares of energy equipment in world markets, any preferential access to low and middle income countries by our competitors will hurt U.S. workers and companies.

- **Fast track will strengthen U.S. efforts to reduce trade barriers and expand these international markets which are key to maintaining U.S. competitiveness and innovation.**

Environmental Technologies and Services

- **U.S. ET exports increased 26% from \$11.5 billion in 1994 to \$14.5 billion in 1995 -- making the U.S. the world's largest supplier.** Growth in exports was responsible for 40% of the \$7.5 billion in 1995 environmental technology industry growth. The global market is projected to grow from about \$440 billion in 1995 to approximately \$600 billion by the year 2010. While the U.S. enjoys over \$14 billion in environmental exports only 8% of the U.S. environmental industry's revenue comes from exports. Major competitors, such as Germany and Japan, export in excess of 20%.
- **Opportunities abound for U.S. environmental technology.** The market in Indonesia exceeds \$1.3 billion of which \$300 million is from the U.S.). Thailand's market exceeds \$1 billion (U.S. exports account for two-fifths of that) and could double over the next five years. Malaysia's market is around \$700 million and is expected to grow at 15-20% per year through 2000.
- **Competition doesn't wait for U.S. leadership.** \$10 billion in new investment is expected through the year 2000 in Brazil. U.S. exports last year amounted to about \$100 million. Tariffs range up to 18%, although MERCOSUR partners receive duty free treatment and other Latin American countries receive a 60% duty reduction.

Medical Equipment

- **Total medical device exports reached \$11 billion in 1996 -- a 14% rise from 1995.** Exports as a share of industry shipments were 20% in 1990 and are expected to be 30% by 2005. Since 1990, U.S. medical devices exports to China, ASEAN and the other big emerging markets (excluding Mexico) doubled, reaching \$2 billion in 1996. Thailand's medical device market exceeds \$600 million, and Indonesia's market has been growing by over 10% annually. Malaysia has budgeted \$1.4 billion this year to upgrade health care quality, and Singapore has over \$500 million earmarked for redevelopment projects.
- **The industry faces tough barriers in low and middle income countries** which include approval procedures for imported devices; government health care reimbursement policies which discriminate against U.S. products; and non-transparent government procurement policies. MERCOSUR countries are developing import and standard regulations which will negatively impact U.S. medical device manufactures.

Fast track will strengthen U.S. efforts to reduce trade barriers and expand these international markets which are key to maintaining U.S. competitiveness and innovation.

- The vast majority of low and middle-income countries have not signed the WTO Government Procurement Code and the United States cannot negotiate government procurement obligations in plurilateral negotiations.
- Current WTO negotiations on establishing elements of a transparency agreement offer the opportunity to secure more transparency in foreign government bids, to the benefit of U.S. firms and workers.

POSSIBLE FAST TRACK QUESTIONS AND PROPOSED RESPONSES

Labor and the Environment

Q: Why have you embraced fast track bills in both the Senate and House that treat labor and the environment as second-tier concerns, not fundamental parts of trade agreements?

- Your characterization of these bills is wrong. They contain principal negotiating objectives aimed specifically at worker rights and the environment. That's more than has ever been contained in fast track legislation before. Under the bills, we will be able to use trade agreements to keep other governments from weakening their labor, environmental, or health and safety laws to gain an advantage in trade or investment (House bill)/to attract investment or inhibit U.S. exports (Senate bill).
- The President also retains ample authority to address these issues in a variety of international fora, as my Administration has been doing for the past 4 ½ years. And with fast track, the President also will be able to pursue labor and environmental side agreements where appropriate, including with Chile. Our goal should be to work with other countries to help them better protect the rights of their workers and improve their environments -- whether or not we are engaged in trade negotiations with them at any given point in time.

The Need for Fast Track

Q: How can you claim fast track is needed for trade agreements, when you have concluded over 200 such agreements without it?

- Fast track is needed only when we intend to make changes to U.S. law. Many agreements we negotiate with Japan and other countries include changes only by the foreign government, not us -- usually in response to our pressure to open their markets. But the largest and most important agreements -- like NAFTA and the Uruguay Round, and the future agreements we are seeking on agriculture, services, and in other areas -- require that all countries involved make some changes to their laws. We need fast track for those agreements.
- If we don't have fast track, other countries simply will not negotiate with us. They won't enter into one negotiation with the President, then let Congress unilaterally change the terms of the deal reached -- in effect, a second negotiation. Either the foreign country won't give the Administration their bottom line, best offer (fearing they'll have to make additional concessions to Congress), or they will simply refuse to negotiate in the first place. That's Chile's position; they have refused to negotiate with us unless we have fast track.
- History bears this out. In the late 1960s, the Administration brought back a GATT trade agreement that Congress amended unilaterally. After that, other countries simply refused to negotiate with us for several years. That's precisely why fast track procedures were enacted by Congress in 1974 -- to get us back in the game and leading again on trade.

Effects of NAFTA

Q: Why should we support fast track when we see such negative effects from NAFTA?

- First, I reject the critics' claims about NAFTA. The best available information shows that NAFTA has had a *positive* job impact -- creating 90,000 to 160,000 U.S. jobs, despite the 1995 peso crisis and its effect on Mexico's economy. And thanks to NAFTA, our exports to Mexico are already recovering from that temporary setback -- whereas we needed seven years for our exports to rebound after Mexico's last major financial crisis in the early 1980s. NAFTA has given us the chance to sell more to Mexico -- and to work more closely than ever before on other issues, including labor and the environment.
- But regardless what you think, this fast track debate is not about NAFTA. It is about our global trade agenda, our ability to negotiate new international agreements on agriculture and services and in those sectors in which we are the most competitive nation in the world. And it is about our ability to go after foreign trade barriers that remain much higher than our own - to work to level the playing field for our workers and firms.

Helping Workers and Communities

Q: Why should I support fast track without guarantees that trade-impacted workers and communities will be helped adequately?

- President Clinton has done more than any other President to ensure that American workers benefit from expanded trade. And for those who may not share in the benefits of our strong economy, this Administration has fought successfully for increased training and educational opportunities. We have doubled the funding for dislocated workers since 1993 to nearly \$1.3 billion; have fought to ensure that 13 million children from low-income families benefit from the child tax credit; have made college more affordable with the Hope Scholarship and tuition tax credit programs; and have pushed successfully for a variety of other measures.
- And the President is committed to doing even more to build on this strong record. The Administration has been working on a set of additional initiatives to help both individuals and communities that may be affected by trade flows, and President Clinton will be announcing the details of those plans in just a few more days.

The U.S. Trade Deficit

Q: Why should we move ahead with fast track and new trade agreements when our trade deficit continues to balloon?

- The trade deficit is the result of a range of complex factors, and is not the sign of a weak economy. It is hard to argue that this is harming us when we have been growing at about 3% annually over the past five years, have the lowest unemployment in 23 years, rising income levels, a rapidly shrinking budget deficit, high consumer demand, and record exports.

- And we are seeing some very positive signs: our exports are up 10% this year, despite sluggish growth in many other countries and a strong U.S. dollar. And our trade balances with our NAFTA partners -- now our two largest export markets -- have improved greatly this year, as we have cut the deficit with Canada 24% and with Mexico 15%.
- In any event, the best way to attack the deficit is to increase our exports -- and the best way to do that is through fast track trade agreements that break down foreign barriers. If you are concerned about the trade deficit, you should support giving the President the authority to attack the remaining trade barriers and negotiate tough new agreements to help our exporters.

Trade Agreements with Developing Countries

Q: Why should we negotiate trade agreements with countries where workers earn a fraction of U.S. wages?

- The truth is we are competing quite successfully with low-wage countries. Over the past decade, our exports to those countries are up 240% -- nearly double the increase to richer countries and more than three times the gain in domestic sales. Today, they account for 42% of our total exports -- creating jobs that pay about 15% more than non-export related jobs.
- We remain the strongest economy in the world, with the most productive workers. And we will gain through trade agreements with developing countries, whose existing barriers are several times higher than our own.

KEEPING AMERICA AND ITS WORKERS THE MOST COMPETITIVE IN THE WORLD

America Needs Fast Track to Continue to Create Higher-Paying Jobs for More Americans. Without it, America's role as the largest exporter in the world will be put in jeopardy. And with new markets opening around the world, it is more important than ever to give the President traditional trade authority to break down trade barriers that put American products made by American workers at a disadvantage. We will continue to ensure that America's workers will benefit from expanded trade by fighting for increased training and education opportunities.

I. AMERICAN WORKERS STILL FACE A DISADVANTAGE BECAUSE TOO MANY FOREIGN COUNTRIES PLACE RESTRICTIONS ON AMERICAN GOODS. WE NEED FAST TRACK TO LEVEL THE PLAYING FIELD FOR AMERICAN WORKERS.

What We Inherited. In 1993, President Clinton came into office at a time when the U.S. continued its commitment to free and fair trade, but other countries maintained high tariffs and other obstacles to fair trade to the disadvantage of America's workers.

President Clinton Moved to Address this Disadvantage by Completing the Uruguay Round Agreements, Negotiated Under Fast Track Authority. We have repeatedly leveled the playing field by negotiating tough, fair agreements -- securing more concessions from our trading partners than we had to give up. For example, Australia has cut its tariffs five times more than we have had to, Korea six times more than the U.S. and Peru has cut its tariffs ten times more than the U.S. since the Uruguay Round of GATT. Because of the ongoing benefits from the Uruguay Round, it is estimated that trade will continue to grow by an average of 9% per year until 2000.

American Workers Still Face a Disadvantage. Even with the recent progress in GATT, American exports still face higher tariff rates than our own. For instance, U.S. agricultural exports average 38%, while our own rates average 11%. U.S. electric machinery exports average 5%, while our rates average under 2%. Without Fast track authority, these conditions will only persist when more and more countries negotiate their own preferential trade deals to the detriment of America's workers. American workers deserve better.

Open and Fair Trade is in the Best Interest of American Workers and their Families. As the American people prepare for the challenges of the 21st century, we face a critical choice: We can meet the challenges of the future, write the trade rules and continue America's remarkable economic growth -- or we can turn our back on the world and fail to compete for new markets, new contracts, new business and new jobs. All over America, jobs have been created in small, medium and large companies that would not be here today if we did not have the ability to negotiate fair trade agreements.

- Over the last four years, American manufacturing exports rose 42%, high technology exports jumped 46%, service exports climbed 33% and farm exports rose 41%.
- From 1990-1996, U.S. auto exports to the biggest emerging markets (excluding Mexico) rose \$500 million and are estimated to reach \$6.1 billion by 2010. U.S. parts exports to these emerging markets are expected to more than triple from the current \$3 billion to \$10 billion in 2010.
- The U.S. dominates 75% of the global software market. More than one-half million workers are employed in the industry -- double the level a decade ago. This industry is expected to grow 9% *per year* worldwide over the next decade.

- The U.S. once again dominates the world's semiconductor industry -- after trailing Japan for years. More than one-quarter million American are employed in the semiconductor industry -- up 13% over the last three years. The global semiconductor market nearly tripled in size between 1990 and 1995 -- and sales are expected to reach \$200 billion by the year 2000 -- a fourfold increase over a decade.
- Exports of goods and services have risen from about 4% of GDP in the early 1960's to over 13% today. Over 15% of the total American workforce is employed in the manufacturing sector. U.S. exports have grown 3 times faster than Japan's, 5 times faster than Germany's since the mid 1980's.

II. TO ENSURE THAT ALL AMERICAN WORKERS BENEFIT FROM EXPANDED TRADE, THE CLINTON ADMINISTRATION HAS FOUGHT FOR INCREASED TRAINING AND EDUCATION OPPORTUNITIES.

We need a growth strategy in which we take every action possible to ensure that all Americans can benefit from economic change. We need to break out of the old arguments that say you are either for blocking change or you are for the market, but everyone has to fend for themselves. Government needs to help workers, communities and those not in the job market realize the benefits of expanded trade.

- **The Administration is developing a comprehensive plan to help communities and workers who have been affected by trade.** President Clinton is building on his strong record of helping workers and families secure more opportunities to improve their educations and obtain higher paying jobs. The President will announce his plan early next week.

A Record of Strong Action to Help Families and Workers

- **Fought To Ensure Low-Income Families Benefitted from Child Tax Credit.** Because of the President's efforts, 13 million children from families with incomes below \$30,000 will receive the tax credit -- up to 7.5 million more than under the House plans. Families making under \$30,000 -- such as young teachers, police officers, farmers, nurses and others who work hard and play by the rules -- will now receive the child credit.
- **20% Tuition Tax Credit.** The balanced budget deal provides for a 20% tuition tax credit applied to the first \$5,000 of qualified education expenses and to the first \$10,000 thereafter for college juniors, seniors, graduate students, and working Americans pursuing lifelong learning.
- **\$1,500 Hope Scholarship Tax Credit.** The balanced budget deal also includes a \$1,500 Hope Scholarship to make the first two years of college universally available. For a student attending the average four-year college, the Tuition Tax and HOPE Scholarship tax credits will provide tax savings of up to \$5,000.
- **Doubled Dislocated Worker Funding.** The funding for dislocated workers has been doubled, from \$651 million in FY93 to \$1,286 million in FY97. This year, the dislocated worker program will assist 580,000 workers, up about 300,000 since President Clinton took office.
- **Largest Pell Grant Increase in Two Decades.** The Balanced Budget agreement boosts the maximum 1998 Pell grant from \$2,700 to \$3,000, and expands the program to more poor independent students -- that's the largest increase in two decades.

III. IF THE PRESIDENT DOES NOT HAVE THE SAME AUTHORITY THAT EVERY PRESIDENT HAS HAD SINCE 1974, OUR COMPETITORS, NOT AMERICAN WORKERS, WILL REALIZE THE BENEFITS OF THE NEW ECONOMY.

Today, we have the opportunity to permanently create the types of jobs that pay more and provide our workers with more security -- if we continue to increase our exports and open more markets. But if the President does not have the authority to negotiate tough and fair trade agreements with Congress' consent, our competitors will get the best jobs for their workers, while the U.S. will be relegated to the sidelines.

- **Without fast track, the U.S. will lack credibility to push for a fast start on global negotiations scheduled to start at the end of 1999. The United States stands the most to gain in these negotiations because of its comparative advantage in agriculture, commercial services and government procurement.**

☞ **Agriculture.** Agricultural exports support nearly a million U.S. jobs. Agriculture remains one of the most protected and subsidized sectors in the world economy. American exports still continue to face trade barriers through high tariffs and preferential trade deals that exclude the U.S.

☞ **Commercial Services.** Service exports of U.S. firms supported nearly 4 million jobs in 1996. Unless negotiated away, barriers will inhibit increased U.S. service exports. In Korea, a number of service sectors remain restrictive for foreign investment including telecommunications and insurance. Brazil has restrictive investment laws, lack of transparency in administrative procedures and limits on foreign capital participation. Distribution in the domestic market is restricted in Indonesia.

☞ **Government Procurement.** Some sectors relating to government procurement include civil aircraft, energy equipment, environmental technologies and services and medical equipment which employ over 2 million American workers. The vast majority of low and middle-income countries have not signed the WTO Government Procurement Code and the U.S. cannot negotiate government procurement obligations in plurilateral negotiations.

Talk Radio Listings
All Media Markets
 (as of 4/7/97)
New York

Congressional District: NY-1

City	Station	Show	Contact	Phone/Fax	Notes
Amagansett	WBEA 6,000	"Wolf Cannon and Jack in the Morning", 6-9 am, M-F	Steve Ardolina, Program Director	(516) 267 7800 F:(516) 267 1018	Small station (6000 watts), but very interested in scheduling speakers. Currently, no permanent host for show.
Medford	WBLI 25,000	"Focus", "Long Island Update", 6-9 am, Sun	Ken Rhodes, News Director	(516) 732 1061 F:(516) 732 3848	Does not do hard news. No call-ins.
Southampton	WPBX 1,000	See Notes	Robb Herbst, Program Director	(516) 287 8290 F:(516) 287 8392	WPBX is the only public radio station for the East End of Long Island; reaches very influential portion of NYC/Hampton population; no regular talk show, but may be willing to take guests. No call-ins.
Southold	WBAZ 6,000	"Breakfast By the Bay", 6-9 am, M-F	Susan Tolvi, News Director	(516) 765 1017 F:(516) 765 1662 call-in: general number	Morning program is very local in focus, but well-suited for guest-type format.

Congressional District: NY-2

Representative Rick A. Lazio (R)

City	Station	Show	Contact	Phone/Fax	Notes
Melville	WRCN	"Locals Only", 9-10 pm, Sun	Michael Lowndes, News Director	(516) 423 6740 F:(516) 423 6786 call-in: (516) 955 9726	The station's focus is definately "local", very interested in obtaining speakers.
West Babylon	WGBB 1,000	"The Morning Show", 6-10 am, M-F	Michael Coleman Lowndes, Host	(516) 587 1023 F:(516) 283 9506 call-in: (516) 955 9422	Show is live with guests and call-ins; mostly rock music format; target audience is "the rock crowd".

Congressional District: NY-3

Representative Peter T. King (R)

City	Station	Show	Contact	Phone/Fax	Notes
Brookville	WCWP 1,000	See Notes	Bob Clifford, General and Program Manager	(516) 299 2626 F:(516) 299 2683	Station belongs to Long Island University; targets student audience; no talk shows at the moment, but certainly interested in speakers. No call-ins.

Congressional District: NY-4

Representative Christopher Smith (R)

City	Station	Show	Contact	Phone/Fax	Notes
Garden City	WHPC 1,200	"Listen Up", 5-6 pm, Tue,Fri	John Gomez, Host	(516) 572 7438 F:(516) 572 7783	Show is live, with guests and sometimes call-ins; station owned by Nassau Community College; targets student audience.
Hempstead	WRHU 500	"Long Island Community Spotlight", 9-10 am, Sat	Kristi Jasberg, Program Director	(516) 463 5667 F:(516) 463 5668	John Mann is host; show is pre-taped without call-ins.

Congressional District: NY-5

Representative Gary Ackerman (D)

City	Station	Show	Contact	Phone/Fax	Notes
Melville	WRCN	See District NY-2	See District NY-2	See District NY-2	See District NY-2

Congressional District: NY-6

Representative Floyd H. Flake (D):

City	Station	Show	Contact	Phone/Fax	Notes
NYC	WQHT 5,800	"Street Folders", 9-10 pm, Sun	Lisa Glasberg, News Director, Pia James, News Office	(212) 840 0097 F:(212) 391 7830 call-in: (800) 223 9797	Mostly music format; limited opportunities for speakers.
NYC	WRKS-FM 50,000	"The Week in Review", 11 pm, Sun, "Open Line", 9-10 am, Sun	Bob Slade, News Director. Ann Tripp, News Anchor/ Reporter	(212) 642 4300 F:(212) 768 7957 call-in: (212) 955 9870	Show is call-in; full range of issues, also pretape.
NYC	WLTW 50,000	"Vista", 6-7 am, Sun	Sandy Jackson, Public Affairs Director	(212) 258 7000 F:(212) 764 2734	Focussed solely on local issues, especially those involving the topic "quality of life"; soft adult contemporary. No call-ins.
NYC	WYNY 50,000	"Interfaith Connection", 5:30-6 am, Sun, "Looking at Long Island" 6:30-7 am, Sun, "On the Beat", 6-6:30 am, Sun	No news director at this time.	(212) 704 3900 F:(212) 586 6889 call-in: (800) 245 1035	WYNY is a very big station (50,000 watts), and has a full line-up of Sunday morning shows to choose from. Black/Urban format

NYC	WNYC 10,000	"On the Line", 10 am-12 pm, M-F, "NY Beat", 3-5 pm, M-F	Dick Hinchliffe, News Director	(212) 669 7800 F:(212) 669 2288	The contact for "On the Line" is Mary-Anne Carlson (669-7800), and the contact for "NY Beat" is Amy Pearl (669-4971); local issues.
NYC	WZRC 5,000	See Notes	Mr. Cho, News Director	(212) 685 1480 F:(212) 685 6947	Ethnic asian station; does news and interviews; important to reach minority audience. No call-ins.
NYC	WQCD 5,400	"Dialogue", 6-7 am, Sun	Pat Prescott, News Director	(212) 210 2800 F:(212) 210 2771 call-in: (800) 456 1227	Station is very small (5400 watts), and is mostly music oriented, but seems interested in getting speakers on its Sunday am show.
NYC	WBAI 50,000	"Talkback", 4:30-6 pm, M-F	Samori Marksman, Program Director	(212) 279 0707 F:(212) 564 5359 call-in: (212) 279 3400	Show focusses on issues related to the economy, legal system, and interparty relations.
NYC	WBBR 50,000	"Bloomberg Report", throughout the day	Bob Leverone, News Director	(212) 318 2350 F:(212) 980 4578	Not much to choose from at WBBR, but possibility of getting taped interviews onto the newscasts; issues relating to legislation before Congress, healthcare, and taxes are very important. No call-ins.
NYC	WABC 50,000	See Notes	Bob Bucci, News Director	(212) 613 3800 F:(212) 947 1340 call-in: (212) 563 9222	"Lionel", 6-10 am (M-F); "Dick Oliver Show", 10-11 am (M-Th); "Giuliani Show", 10-11 am (Fri); "Ed Koch Show", 11-noon (M-F); "Rush Limbaugh", 12-4 pm (M-F); "Bob Grant Show", 4-7 pm (M-F); "Lynn Samuels Show", 7-10 pm (M-F); "Mario Cuomo Show", 9 am-12 pm (Sat).
NYC	WSKQ 5,000	See Notes	Renato Norffi, News Director	(212) 541 9456 F:(212) 541 9236	Daily Newscast in Spanish from 5:00 am to 9:00 am; uses taped interviews of up to 2-3 minutes in length. No call-ins.
NYC	WCBS-AM 50,000	"Dialogue 101", 4-6 am, Sun, "Gil Gross	Melissa Kleiner, assignment ed. Greg	(212) 975-2127 F:(212) 397-7811 call-in: (800)	Very interested in scheduling speakers for talk show; requested more information.

		Show", 8-11 pm, M-F	Cockrell, Producer	456 1227 (212) 975 7807	
NYC	WWRL 5,000	"Night Talk With Bob Law", 10 pm-2 am, M-F, "Drive Time Dialogue", 6-10 am, M-F	Al Jackson, Producer	(718) 335 1600 F:(718) 651 9749 call-in: (212) 899 7711	Bob Law is a syndicated show; both are very big in the African American community.
NYC	WLIB 10,000	"Global Black Experience", 10 am-2 pm, M-Th, "On Time With Earl Caldwell", 2-5 pm, M-Th, "Morning Drive With Mark Riley", 5:30-10 am, M-Th	Monisa White, Producer, Collin Boothman, Producer, Cynthia Smith, Producer	(212) 447 1000 F:(212) 447 5193 call-in: (800) 705 9257	These three shows are very big in the African American community and are very interested in getting speakers.
NYC	WOR-AM 50,000	"Rambling with Gambling," John Gambling, Host, 5-9 am; "Jay Severin Show", 3-6 pm, M-F	Bob Pagalario, Producer Ann Zanger, Producer, Criselda Canseco, Producer	(212) 642 4450 F:(212) 642 4486 call-in: (212) 391 2800	Gambling is a moderate/neutral host. Other hosts are syndicated to over 200 stations, nationwide.
NYC	WFAN 50,000	"Imus in the Morning", 6-10 am, M-F	Bernard McGuirk, Producer	(718) 706 7650 F:(718) 706 6481	Drive Time show that features general interest topics; Imus has hosted a number of top speakers including President Clinton and Senator Dodd. No call-ins.
NYC	WEVD	"(Bill) Mazer in the	Arnie Mazer,	T(h): (212) 787 1208	Media market includes CT and RI; very interested in speakers; Jon-

	50,000	Morning", Drive Time, M-F	Producer	F:(212) 239 7203 call-in: (212) 240 1050	Christopher Bua has been on the show several times.
--	---------------	--	-----------------	---	--

Congressional District: NY-7

Representative Thomas J. Manton (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-8

Representative Jerrold Nadler (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-9

Representative Steve Rothman (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-10

Representative Edolphus Towns (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-11

Representative Major R. Owens (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-12

Representative Nydia M. Velazquez (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-13

Representative Susan Molinari (R)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-14

Representative Carolyn B. Maloney (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-15

Representative Charles B. Rangel (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-16

Representative Jose E. Serrano (D)

SAME AS CONGRESSIONAL DISTRICT: NY-6

Congressional District: NY-17

Representative Eliot L. Engel (D)

County	Station	Show	Contact	Phone/Fax	Notes
Westchester	WLNA 5000	"Open Line", 12-1 pm, M-F	Mike Bennett, News Director	(914) 737 1124 F:(914) 737 1218	News/Information programs in am; mostly live interviews; few pre-recorded shows.
Westchester	WDLC	See Notes	Paul Lester	(914) 856 5185 F:(914) 856 4757	Station has a noontime news broadcast where speakers could get on the air; prefer to stick to local issues. No call-ins.
Westchester	WOSS	See Notes	Ken Ward, General Manager	(914) 941 3512	Non-commercial-community station; soundbites and recorded spots preferred; high school and community radio. No call-ins.
NYC	See District NY-6	See District NY-6	See District NY-6	See District NY-6	See District NY-6

Congressional District: NY-18

Representative Nita M. Lowey (D)

SAME AS CONGRESSIONAL DISTRICT: NY-17

Congressional District: NY-19

Representative Sue W. Kelly (R)

City	Station	Show	Contact	Phone/Fax	Notes
Poughkeepsie	WCZX	"Talkback", 12:00-1:00 pm, M-F	Brian Jones, Producer of "Talkback"	(914) 471 1500 F:(914) 472	"Talkback" is an hour-long, call- in talk show, that deals with wide-ranging government issues.

				9700 call-in: (212) 473 9365	
Poughkeepsie	WBNR	See Notes	Dawn Spicer, News Director	(914) 831- 2590 direct; (914) 831 8000 F:(914) 838 2329 call-in: (914) 831 1260	All news/talk station; shows include Joe Daly (6-10 am), Lee Mirabel (10 am-12 pm), David Brenner (3-6 pm), Tom Lycus (6-9 pm), and Larry King (9-10 pm).
Poughkeepsie	WKIP	"Bruce Williams Show", 7 pm, M-F	Christa Markevicz, News Director	(914) 471 2300 F:(914) 471 2683	AP satellite format; local station just does local news and 3-minute reports; all news format; local issues. No call-ins.
Poughkeepsie	WMJV	"In the Spotlight", 7:00 am, Sun	Janice Berliner, News Director	(914) 878 3334 F:(914) 878 3320	Station would prefer local speakers from NY, but is still interested in getting anyone; news broadcasts all day long. No call-ins.
Westchester	See District NY-17	See District NY-17	See District NY-17	See District NY-17	See District NY-17

Congressional District: NY-20

Representative Benjamin A. Gilman (R)

SAME AS CONGRESSIONAL DISTRICT: NY-17

Congressional District: NY-21

Representative Michael R. McNulty (D)

City	Station	Show	Contact	Phone/Fax	Notes
Albany	WQBK 5,000	"Paul Van- denburgh Show", 10 am, M-F	Paul Vanden- burgh	(518) 462 5555 F:(518) 462 0784	WQBK is not very large (5000 watts); talk shows focus on government issues.

City	Station	Show	Contact	Phone/Fax	Notes
		"Scott Lonsberry Show" 3-6 pm, M-F		call-in: (518) 463 1111	
Albany	WAMC 10,000	"Vox Pop" M-F, 2-3 pm	Susan Arbetter, News Director	(518) 465 5233 F:(518) 432 0991 call-in: (800) 348 2551	Very interested in booking speakers; must call a month in advance; possible to tape shows.
Albany	WGNA 12,500	"Hall of Fame", 6:00-9:00 am, Sun	Lynne Richard	(518) 782 1474 F:(518) 283 0010 call-in: (518) 476 1077	Public affairs talk show uses live and taped input, interviews, etc...
Albany	WROW 5,000	See Notes	Mary Rozak	(518) 476 5900 (518) 456 1633	Station has changed to all-sport network; however, an hour-long political talk show will be created in August. No call-ins.
Albany	WRPI	See Notes	Eric Weissman, Program Director	(518) 276 6248 F:(518) 276 6920	College radio station; program staff is very hard to reach; some shows are taped. No call-ins.
Albany	WGY 50,000	"Myrna Lamb Show", M-F, 9-11 am	Myrna Lamb, Program Host; Laurie Noel, Producer	(518) 452 4836 F:(518) 452 4855	All talk; focuses mostly on women's issues; very interested in receiving more information.
Albany	WAYI	Different Talk Shows	Rick Knight, Program Director	(518) 792 2151 F:(518) 745 1071	"Good Morning USA" (6-9 am), "Here's To Your Health" (9-11), "TJ Walker" (11-12 pm), "Dr. Joy Brown" (12-1), "Smart Money" (1-3), "David Brenner Show" (3-6), and "Tom Leykis" (6-10). No call-ins.
Albany	WSRD	Few Talk Shows	Joseph Caruso, Owner and Manager	(518) 762 4631 F:(518) 762 0105	Shows are all live; interested in providing balance in viewpoints. No call-ins.
Albany	WPYX WTRY	"Mason and Sheehan Morning Show", 6-10 am, M-F	Angela Pause, News Director	(518) 785 9061 F:(518) 785 0122 call-in: (518)	Usually focuses on local issues; limited time spent on national perspectives.

City	Station	Show	Contact	Phone/Fax	Notes
				476 9799	
Albany	WVCR	See Notes	Pete Meehan, General Manager	(518) 783 2986 F:(518) 783 2990	No contact made; difficult to reach; clearly a small market station. No call-ins.
Amsterdam	WCSS-AM 1,000	"Open Mic Show", 10:05-11:00 am, M-F	Ted Flint, Wednesday Host	(518) 843 2500 F:(518) 842 0315 call-in: general number	Hosts (Sam Zurlo and Ted Flint (Wednesday)) seek a balanced discussion; prefer guests on Wednesdays, but will use them other days.

Congressional District: NY-22

Representative Gerald B.H. Solomon (R)

City	Station	Show	Contact	Phone/Fax	Notes
Saratoga Springs	WJKE	"County Forum", 8:30 am, Sun	John Meany, News Director	(518) 899 3000 F:(518) 899 3057 call-ins: (518) 899 1013	Has plans to create new talk shows; wide range of issues.

Congressional District: NY-23

Representative Sherwood Boehlert (R)

City	Station	Show	Contact	Phone/Fax	Notes
Norwich	WCHN	Brief Newscasts	Jeff Bishop, News Director	(607) 334 2218 F:(607) 334 9867	WCHN does not broadcast any live talk shows, but is still listed because it has used pieces of interviews or recorded spots for newscasts in the past. No call-ins.
Oneonta	WDOS	See Notes	Janet Laytham	(607) 432 1500	Mostly music format; ratings were low for talk shows in the past No

				F:(607) 432 8952	call-ins.
Oneonta	WZOZ	"The Morning Zone", 6-9 am, M-F	George Wells, Operations Manager	(607) 432 1030 F:(607) 432 4128 call-in: general number	Morning show is call-in; could play up to 15-minute soundbites with speakers.

Congressional District: NY-24

Representative John M. McHugh (R)

City	Station	Show	Contact	Phone/Fax	Notes
Canton	WSLU	Different Talk Shows	Jackie Sauter, Program Director	(315) 379 5356 F:(315) 379 5373	Average National Public Radio Station; news; syndicated programs. No local call-ins.
Lowville	WBRV	Brief Newscasts	Chad Atwood, Program Office	(315) 376 8549 F:(315) 376 8566	Mostly music format; could use short, recorded interviews for newscasts; local issues. No call-ins.
Ogdensburg	WSLB	Brief Newscasts	Jack Miller, News Director	(315) 393 1100 F:(315) 393 6673	Station re-broadcasts soundbites, speeches, and previously recorded programs; no live talk shows.

Peru	WEAV	Brief Newscasts	Ben Everest, Program/ News Director	(518) 561 0960 F:(518) 561 2167	Could broadcast 3-5 minute soundbites to go on the news; mostly music format.
Plattsburgh	WCFE	Different Talk Shows	Bruce Longstreet, Director of Radio	(518) 563 9770 F:(518) 561 1928 call-in: (518) 5563 9750	Live and/or taped broadcasts are possible; Longstreet is very hard to reach.

Congressional District: NY-25

Representative James T. Walsh (R)

City	Station	Show	Contact	Phone/Fax	Notes
Syracuse	WSYR 5,000	"Joe Galuski Show", 10-1 pm, M-F	Joe Galuski, News Director	(315) 472 9797 F:(315) 472 2323	WSYR is #1 station in Syracuse market (unusual for AM radio); airs a lot of News and Talk, Rush Limbaugh.
Syracuse	WNDR 5,000	"Money Talk", M-F	Jeff Scribner, Host	(315) 448 9090 F:(315) 446 1614	Scribner is very hard to reach; economic issues.
Syracuse	WRVO	"Talk of the Region", 1-2 pm, Thu	Chris Ulanowski, News Director	(315) 341 3690 F:(315) 341 3174	Pre-produced, press releases may be broadcasted; WRVO is an average National Public Radio Station; 75% News. No call-ins.
Syracuse	WRUN 5,000	"Hank Brown Show", 6-10 am, M-F	Jim Rondenelli, News Director	(315) 736 5225 F:(315) 736 3311 call-in: (315) 337 4400	Station mainly airs syndicated broadcasts, but does have one morning show that is a possibility; interviews and tapes are acceptable.
Syracuse	WAER 6,000	Brief Newscasts	Eric Anderson, Program Department	(315) 443 4021 F:(315) 443 2148	Small station (6000 watts) with even smaller news coverage; soundbites. No call-ins.
Syracuse	WMHR 20,000	"Open Mic Live", 9-10 am, Fri	John Green, General Manager and Host	(315) 469 5051 F:(315) 469 4066 call-in:	Program is generally religious in nature; Green is host of "Open Mic Live".

				general number	
Syracuse	WHCU	"Newstalk", 2-5 pm, M-F	Casey Stevens	(607) 257 6400 F:(607) 257 6497 call-in: (607) 257 8003	Stevens did not seem very interested at first, but should be contacted again.
Syracuse	WTKO	Syndicated Talk Shows	Jeff Dunn, Program Director	(607) 272 9040 F:(607) 277 1736	Dunn can only be reached between 8:00 am and 1:00 pm; a wide range of political topics interest their target audience; another Rush Limbaugh station. No call-ins.
Syracuse	WADR	Brief Newscasts	Jessica Willard, News Director	(315) 336 5600 F:(315) 336 4030	Mostly music format, with recorded one- and three-minute interviews on both local and national issues. No call-ins.
Syracuse	WHCL	Public Affairs Show, 6-7 pm, Thu	John Innes, Jim Gilliad, Program Director	(315) 859 4200 F: (315) 859 4570	WHCL is the official radio station of Hamilton College; cannot be reached until start of Fall Term (September), (150,000 listeners). No call-ins.
Syracuse	WIBX	"Rob Yennis Show", 4-5 pm, Fri	John Swann, Program Director	(315) 736 9313 F:(315) 768 9950 call-in: (315) 736 0186	WIBX also airs "At Your Service" (10-11 am, M-F), and "Joe Kelly Show" (11-noon, M-F); local focus.

Congressional District: NY-26

Representative Maurice D. Hinchey (D)

City	Station	Show	Contact	Phone/Fax	Notes
Binghamton	WKGB	Different News Related Programs	Jim Free, Program Director	(607) 723 2925 F:(607) 723 5268	McCarthy or Smith is in charge; talk shows deal with very general topics; interviews. No call-ins.
Binghamton	WKOP	"Southern Tier Close Up", 6:30 am, Sun	Kathy Whyte, News Director	(607) 722 3437 F:(607) 722 3438	Station is not very large (5000 watts); talk shows use live and taped input; various issues addressed. No call-ins.

Binghamton	WNBF-AM 5,000	"Newstalk with Bill Parker", 9-10 am, M-F. 2.Morning Show 6-9am 3."Russ Monroe Show", 6- 10am, M-F	Bernard Fionti, News Director. 2.Russ Monroe, Host ("Russ Monroe Show")	(607) 772 8400 F:(607) 772 9806	Station airs another talk show on Sunday evening that is taped earlier in the morning. no phone interviews/ in studio. "Russ Monroe Show" is neutral; emphasis on news rather than talk; the rest of the day programming is syndicated; would consider guests if they are influential.
Binghamton	WSKG	Different Talk Shows	Donna Hill, News Director	(607) 729 0100, ext. 0 F:(607) 729 7328	A fairly standard National Public Radio Station; various issues addressed. No call-ins.
Binghamton	WMXW	"World Radio", 8-11 am, Sat-Sun	Christine O'Conner, News Director	(607) 785 3131 F:(607) 729 1036	Talk Show is nationally syndicated; does not deal with anything "overly political". No call-ins.
Kingston	WGHQ	"The Morning Show", 6-9 am, M-F	Walter C. Maxwell	(914) 331 8200 F:(914) 331 8292 call-in: (914) 331 9255	Program is a call-in show, dealing with a wide range of political topics; sentiments of anti- government are very strong within the target audience.
Liberty	WVOS	"Open Mic", 7:30-9 pm, Wed	Jennifer Nix, News Director	(914) 292 2094 F:(914) 292 5534 call-in: (914)292 5533	Station has low budget, but very interested in "soundbite" inputs.

Congressional District: NY-27

Representative Bill Paxon (R)

City	Station	Show	Contact	Phone/Fax	Notes
Batavia	WBTA	"The J+J Show", 9-12 M-F	Jerry Warner or Jerry Snow	(716) 344 1490 or (716) 343- 2100 F:(716) 344 1441	Brand new show. Designed to inform the public about current events. Audience is mostly older. Allow one to two weeks to book guests. Focuses mainly on local issues.

				call-in: (716) 344 1490	
Geneva	WEOS	"The Nobody Show", 8-10 pm, Wed	Mike Black, General Manager	(315) 781 3456 F:(315) 781 3916	The host, Jeremy Alderson has very extreme political viewpoints; wide variety of issues discussed.

Congressional District: NY-28

Representative Louise M. Slaughter (D)

City	Station	Show	Contact	Phone/Fax	Notes
Rochester	WRQI	See Notes	Brad Osgood, PSA Director	(716) 586 2263 F:(716) 586 0098	Station airs the Howard Stern Show in am; only other show runs locally in the morning on Sunday. No call-ins.
Rochester	WACK	"Street Talk", 9-10 am, M-F	Peter Testin, News Director	(315) 331 7100 F:(315) 331 7101 call-in: (315) 331 7100	WACK deals with both local and larger issues; has great need of speakers; often invites Bill Paxon on show.
Rochester	WDKX	"People to People", 7:30 am, Sat	Andre Marcel, Program Director	(716) 262 2050 F:(716) 262 2626 call-in: general number	WDKX airs multiple news broadcasts as well.
Rochester	WPXY	"Rochester Speaks", 7-8 am, Sun	Joan Branden- burg	(716) 454 2600 F:(716) 454 1779 call-in: (716) 222 9800	Station is very small (3500 watts).
Rochester	WXXI	"1370 Connection with Bob Smith", 10-noon, M-F	Gary Walker, News Director	(716) 325 7500 F:(716) 325 5632 call-in: (716) 263 9994	Station also airs "The Paul Baker Show" (noon-2:00 pm) M-F; all news, political, public, and international affairs.

Rochester	WMAX	"Our Times" 6 am, Sun	Alan Bishop, General Manager	(716) 232 8870 F:(716) 232 1804 call-in: general number	Nanet Levin airs a public affairs broadcast every Sunday morning.
-----------	------	--------------------------	---------------------------------------	---	--

Congressional District: NY-29

Representative John J. LaFalce (D)

City	Station	Show	Contact	Phone/Fax	Notes
Buffalo	WHTT 1,000	"Com- munity Platform", 6:30 am, Sun, "Niagra Frontier Focus", 7 am, Sun	Kim Fried, Program Director	(716) 854 1120 F:(716) 855 3385	"Niagra..." is an interview show, focussing mainly on national issues, but "Community Platform" deals mostly with local issues. Family issues and the economy prevail as most important to listeners. No call-ins.
Buffalo	WDCX 110,000	"Lifeline", 1- 4 pm, M-F	Elaine Dalvo	(716) 883 3010 F:(716) 883 3606 call-in: (716) 883 5000	Religion and Christian family values are most important to the listening audience.
Buffalo	WUFO 1,000	"Fleming Report", 10- 11 am, Wed, "Kirkland Korner", 10- 11 am, Fri	Lenore Williams	(716) 834 1080 F:(716) 837 1438 call-in: (716) 837 1112	Target Audience is the Black Inner City; gospel and religious issues are very important; general political focus.
Buffalo	WHLD	"Iney Wallens Show", 12:30 pm, M-T,Th-F	Gene Hegedus, Station Manager	(716) 773 1270 F:(716) 773 1498	Station does have other talk shows, but they are completely devoted to religious issues. No call-ins.
Buffalo	WGGO	"Com- munity Forum", 12:30-1 pm, no scheduled days	Sue Washington, Owner/Host	(716) 945 1515 F:(716) 945 1515 call-in: general	"Community Forum" is the only talk show on WGGO, and is not aired on a regular basis. It is only broadcasted when something of interest is taking place either locally or nationally.

				number	
Buffalo	WBEN 5,000	"Gary McNamara Show", 9 am-12 pm, M-F. Bill Lacey & Kevin Kenan show 5-9am. Newsday at noon 12-1pm. Buffalo Evening News 4-6pm.	Tim Wenger	(716) 879 4861 F:(716) 876 1344 call-in: (716) 644 9875	WBEN is another Rush Limbaugh station; a wide range of political issues interest its listeners; only a limited number of call-ins.
Buffalo	WJL	"Viewpoint", 10-11 am, M-F	Kathy Demman, News Director	(716) 285 5795 F:(716) 284 6000 call-in: (716) 284 1440	"Viewpoint" is mainly a call-in show, but can use a limited number of recorded spots.
Buffalo	WGR 5,000	"Tom Bauerle Show", 5:30-10 am, M-F. 2. Ron Dobson show. 10am-2pm.	Tom Bauerle, Host 2. Producer. Doug Young	(716) 884 5101 F:(716) 884 2931 call-in: (716) 886 6450	"Tom Bauerle" is an issue oriented talk show; whatever seems to be most relevant at the time is most important to listeners.
Buffalo	WBLK 50,000	"Mary Majors Show", 6-7 pm, M-F	Winston Brown, News Director	(716) 852 5955 F:(716) 829 2277	Station airs "Nighttalk", as well, (2-4 am, M-F, 12-4 am, Sun); wide range of topics.
Buffalo	WYRK 50,000	"Issues and Views in Buffalo This Week", 9-10 pm, Sun	Bob Hill, Public Affairs	(716) 852 7444 F:(716) 852 5683	WYRK is a music oriented station; the public affairs show has a very local focus with little national input; urban issues addressed.
Buffalo	WHDL	"Olean News and Views", 7 am, Sun	Nick Percio, News Director	(716) 372 0161 F:(716) 372 0164	"Olean..." is a pre-recorded broadcast with no live call-ins.
Buffalo	WJTN-	"Straight-	Stephen E.	(716) 487	WWSE airs a host of Saturday

	AM/ WWSE- FM	talk", 1-2 pm, M-F	Shulman	1151 F:(716) 664 9326 call-in: (716) 483 8259	morning shows, as well, (7:30 am-1:00 pm); these shows deal with gardening, law, local government, and other such topics.
Rochester	See District NY-28	See District NY-28	See District NY-28	See District NY-28	See District NY-28

Congressional District: NY-30

Representative Jack Quinn (R)

City	Station	Show	Contact	Phone/Fax	Notes
Buffalo	See District NY-29	See District NY-29	See District NY-29	See District NY-29	See District NY-29

Congressional District: NY-31

Representative Amo Houghton (R):

City	Station	Show	Contact	Phone/Fax	Notes
Bath	WCID	Brief Newscasts	Glen Lamberz, News Director	(607) 776 4151 F:(607) 776 6929	Religious issues dominate (Planned Parenthood, right to life, health care, size of government); very interested in equal debate. No call-ins.
Hornell	WLEA-AM 2,500	"Newsmaker Show", 8:40-9:00am, M-F	Mary Doran	(607) 324 1480 F: (607) 234 5415	Doran is moderate, but he does have strong opinions. Program has won several awards in New York states.

Talk Television Listings
All Media Markets
 (as of 7/7/97)
 New York

Congressional District: NY-1

Representative Michael R. Forbes (R):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

Cable Satellite Stations

City	Station	Show	Contact	Phone/Fax	Notes
NYC	See District NY-14	See District NY-14	See District NY-14	See District NY-14	See District NY-14
Hicksville	See District NY-3	See District NY-3	See District NY-3	See District NY-3	See District NY-3
Hauppage	See District NY-2	See District NY-2	See District NY-2	See District NY-2	See District NY-2
Port Jefferson Station	TCI Cable of Brookhaven	"Eye on Crime", Tu, 6-7 pm. "Eye on Long Island", W, 6:30-7 pm.	John Zaher, Guest Contact Desmond Ryan, Host & Producer	(516) 928-4900 F:(516) 928-5712	General interest, talk. News features, public affairs, talk, interviews. Subscribers - 68,000

Congressional District: NY-2

Representative Rick A. Lazio (R):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

Cable Satellite Stations

City	Station	Show	Contact	Phone/Fax	Notes
NYC	Time Warner Cable of New York City	See District NY-14	See District NY-14	See District NY-14	See District NY-14
Hicksville	Cablevision of Hicksville	See District NY-3	See District NY-3	See District NY-3	See District NY-3
Hauppauge	Cablevision of Hauppauge	"Smithtown Today", Th, 9 pm. "Community Horizons", F, 5:30 pm. "Eye on Brookhaven Small Business", W, 7:30 pm. "Islip Today", Tu, 7:30 pm. "Suffolk Today", M, 9 pm.	Andy Heeren, General Manager	(516) 348-6800 F:(516) 348-6872	Public affairs, talk, interview. Minority affairs, religion, interviews, commentary. Business/finance, interviews. Public affairs, interviews. Public affairs, talk, interviews. Subscribers - 160,000
Port Jefferson Station	TCI Cable of Brookhaven	See District NY-1	See District NY-1	See District NY-1	See District NY-1

Congressional District NY-3

Representative Peter T. King (R):

Television Stations

City	Station	Show	Contact	Phone/Fax	Notes
NYC	See District NY-14	See District NY-14	See District NY-14	See District NY-14	See District NY-14
Plainview	WLIW-TV Channel 21 PBS	"21 Edition", F, 7:30pm "Face Off", Th,	Roy Hammond, Exec. Producer Roy	(516) 367-2100 F: (516) 454-8924	News features, commentary Public affairs, commentary

		7:30pm	Hammond, Exec. Producer		Medical/health, listner phone in magazine
		"Health Chronicles", Various	Roy Hammond, Exec. Producer		General intrest, entertainment, talk, interviews.
		"Metro Guide", W, 7:30pm	Mary Rabey, Guest Contact		

Cable Satellite Stations

City	Station	Show	Contact	Phone/Fax	Notes
NYC	Time Warner Cable of New York City	See District NY-14	See District NY-14	See District NY-14	See District NY-14
Hicksville	Cablevision of Hicksville	"Business to Business", Th, 8:30 pm & F, 8 pm. "Focus on Women", Tu & Th, 7:30 pm. "Meet Your Neighbors", M, 7 pm & Th 8 pm.	Shari Shultz, Producer Florence Rapoport, Host & Guest Contact Lucette Blumgarten, Host & Guest Contact	(516) 364- 8458 F:(516) 733-3278	Business/finance, talk, interviews. Women's, talk, interviews. Public affairs, talk, interviews. Subscribers - 386,000
Hauppauge	Cablevision of Hauppauge	See District NY-2	See District NY-2	See District NY-2	See District NY-2
Port Jefferson Station	TCI Cable of Brookhaven	See District NY-1	See District NY-1	See District NY-1	See District NY-1

Congressional District NY-4

Representative Carolyn McCarthy (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

Cable Satellite Stations

City	Station	Show	Contact	Phone/Fax	Notes
NYC	Time Warner Cable of New York City	See District NY-14	See District NY-14	See District NY-14	See District NY-14
Hauppauge	Cablevision of Hauppauge	See District NY-2	See District NY-2	See District NY-2	See District NY-2
Port Jefferson Station	TCI Cable of Brookhaven	See District NY-1	See District NY-1	See District NY-1	See District NY-1

Congressional District NY-5

Representative Gary Ackerman (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

Cable Satellite Systems

City	Station	Show	Contact	Phone/Fax	Notes
NYC	See District NY-14	See District NY-14	See District NY-14	See District NY-14	See District NY-14

Congressional District: NY-6

Representative Floyd H. Flake (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

City	Station	Show	Contact	Phone/Fax	Notes
NYC	See District NY-14	See District NY-14	See District NY-14	See District NY-14	See District NY-14

Congressional District: NY-7

Representative Thomas J. Morton (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District: NY-8

Representative Jerrold Nadler (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District NY-9

Representative Charles E. Schumer (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District: NY-10

Representative Edolphus Towns (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District: NY-11

Representative Major R. Owens (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-14

City	Station	Show	Contact	Phone/Fax	Notes
Brooklyn	WYNE-TV Channel 25 PBS	"Telecommunica- tions and Information Resolution", M, 8 pm.	Terrence O'Driscoll, Guest Contact	(718) 250- 5800 F: (718) 855-8863	Science computers, high tech, interviews.

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District: NY-12

Representative Nydia M. Velazquez (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

Congressional District: NY-13

Representative Susan Molinari (R):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-11

Cable Satellite Systems

SAME AS CONGRESSIONAL DISTRICT: NY-14

City	Station	Show	Contact	Phone/Fax	Notes
Staten Island	Staten Island Cable	"MedTalk", We, 9-9:30 pm.	Kip Jackson, Producer	(718) 447-7000 F:(718) 816-6632	Medical/health, interviews. Subscribers - 86,000

Congressional District: NY-14

Representative Carolyn B. Maloney (D):

Television Stations

SAME AS CONGRESSIONAL DISTRICT: NY-3

City	Station	Show	Contact	Phone/Fax	Notes
NYC	WABC-TV Channel 7 ABC	"Eyewitness News Conference", Su, 12:30 pm.	Mort Fleishner, Guest Contact	(212) 456-3137 F: (212) 456-7796	News features, interviews.
NYC	WCBS-TV Channel 2 CBS	"Sunday Edition", Su, 11 am.	Lionel Phillips, Producer	(212) 975-5589 F: (212) 975-9387	New York City news, pubic affairs, talk, interviews.
NYC	WNBC-TV Channel 4 NBC	"News Channel 4 at Noon", M- F, 12-1 pm. "News Forum", Su, 11:30 am. "Positively Black", alt. Su, 6:30 am. "Visiones", alt. Su, 6:30 am.	Diane Doctor, Producer Paula Walker, Exec. Producer Anna Carbonell, Exec. Producer Joe Crestelli, Producer	Stations: (212) 664-2731 F: (212) 664-6449 Shows: (212) 664-4444	News features, business/finance, medical/health, talk, interviews. News features, interviews. Minority affairs, interviews, magazine. Ethnic interviews.

SBA OFFICE OF PUBLIC COMMUNICATIONS

Unified Communications System Calendar of Events

Contact: Jon-Christopher Bua
Director of Communications
U.S. Small Business Administration
(202) 205-7013

Friday August 15, 1997

Date of Event	Name of Event	Contact Person	Participant	Topic
Sun. 6/1/97	WSYW FM 107.1 "Leadership Advantage" Radio Public Affairs Program Indiana 9:00 a.m.- 10:00 a.m.	William Hawkins (317) 327-8652 (317) 327- 2020-FX	Terri Denison, Deputy District Director Betty Williams, SCORE counselor	• Business development • Small Business Week
Sun. 6/1/97	WAV Channel 53 "Small Business Forum" Television Public Affairs Program Indiana 10:00 am- 10:30	Rickie Clark (317) 293-9600 (317) 328-3870	Jan Wolfe, District Director Terri Denison, Deputy District Director	Small Business Week
Sun. 6/1/97	Small Bus. Week Supplement in Savannah	Jackie Ogden, Savannah Chamber 912/944-0444	SBA Small Business Week materials	SBA/SmalBus. Week

	Morning News	912/944-0468 Fax		
Mon. 6/2/97	Talk Show Interview "The Liz Maita Show" WCTC-AM New Brunswick, NJ 11:00 a.m.- 11:30 a.m.	Liz Maita and Racquel Williams (908) 249-2600 F: (908) 249- 9010	Regional Administrator Tom Bettridge	SBA programs and services and National Small Business Week
Mon. 6/2/97	News Interview WBOY-TV (NBC) Clarksburg, WV	Bob Walters (304) 623-3311	Jayne Armstrong, WV Director	Budget Shortfall
Mon. 6/2/97	WH Event w/VP Gore	Amy Falk 205-6685	Aida Alvarez Administrator	Small Business Week
Mon 6/2/97	Small Business Week Luncheon 3 TV Stations (ABC, NBC & CBS) Lubbock, TX	Dave Walker, NBC Bill Seitzler, ABC Kurt Kiser, CBS	Tom Dowell, District Director	Small Business
Mon. 6/2/97	WCTY Channel 16 City Government Cable Indiana War Memorial Indianapolis, IN 11:30 a.m. - 12:00 p.m.	Doug Collins (317) 327-8652 (317) 327- 2020-FX	Jan Wolfe, District Director Joseph Kernan, Indiana Lt. Governor John Hall, Indianapolis Deputy Mayor Steve Thrash, Executive Director Indiana Small Business Development Center Network.	Small Business
Mon 6/2/97	News Interview Lubbock Avalanche Journal	Chris Van Wagenen (806) 762-8844 F: (806) 744- 9603	Tom Dowell, District Director	Small Business

	Lubbock, TX			
Mon. 6/2/97	Phone Interview by The Business Journal	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Discovery of Error puts SBA back on the Fast Track
Mon 6/2/97	News Interview Abilele Reporter Abilene, TX	Doug Williamson (915) 673-7241 F: (915) 672- 8754	Tom Dowell, District Director	Small Business
Mon 6/2/97	Interview (live from DC) w/ Sheila Balestreri, KFQD-AM	Ron Veltkamp, Anchorage District Office (907) 271-4838; Sheila Balestreri, KFQD (907) 344-1588	RA Gretchen Sorensen; Sue Linford AK Small Business- person of the Year	AK award winner; Small Business Week
Mon 6/2/97	Interview w/ local AP Scott Sonner (in DC)	Sharon Gang (206) 553-7277; Scott Sonner (202) 776-9541	Eric Paulson, OR Small Business- person of the Year; David Giuliani, WA Small Business- person of the Year	Small Business Week
Mon 6/2/97	News Interview WKMX Enterprise, AL	Patty Weiland (334) 347-2278	Small Business Person Interview with William Carter/Billy Max Paul	Small Business Week
Mon 6/2/97	News Interview WGGC Glasgow, KY	Joe Berry (502) 651-2142	Small Business Person of the Year interview with Robert Clopton & Billy Max Paul	Small Business Week
Mon 6/2/97	Peachtree Radio Atlanta, GA	James Argroves (404) 756-2674	Small Business Person of the Year interview with Tim Mansour & Billy Max Paul	Small Business Week
Mon 6/2/97	North Carolina Radio Network Charlotte, NC	Ms. Clayton Henkle (800) 849-6266	Small Business Person of the Year interview with Laury Masterson, National Minority Advocate	Small Business Week

			Bill McCullough & National Accounting Advocate Ms. Fern Shubert & Billy Max Paul	
Mon. 6/2/97	Press Coverage/ Interview Journal Record Hamilton, AL 1:15 PM	Cindy Sanders 205-921-3104	District Director Jim Barksdale ED Chief, Raymond Hembree	Business Dev. Week
Mon 6/2/97	News Interview The Journal Record Oklahoma City, OK	Bill May (405) 278-2837 F: (405) 278- 6907	State Small Bus. Persons of the Year Julie & David Chapman and Regional Administrator Jim Breedlove,	Small Business Week
Mon 6/2/97	SBA coverage in Macon Telegraph	Anna Clark, Reporter 912/744-4200 912/744-4385 Fax	SBA Small Business materials	Small Bus. Week/ incubator firms
Mon. 6/2/97	SBA/Small Bus. Week coverage in Rome News- Tribune	Roy Henry, Staff Writer 706/234-6478 706/234-6478 Fax	DD Laura Brown & SBA SB Week materials	Small business, SBA web site
Mon. 6/2/97	SBW Awards Johnson City, TN	Karen Kasky Kingsport times news 423/246-8121 F: 423/393- 1385	David Tiller- PIO Deborah Adams, SBP	SBW
Week of 6/2/97- 6/6/97	Radio Interviews with WILM-AM and WJBR-AM/FM in Wilmington, DE	PDO PIO made follow-up calls to set up interviews for A/PAC who was in Washington at National SBW	Pat Creedon, Delaware Small Business Person of the Year	1997 Small Business Week
Week of 6/2/97- 6/6/97	Interview Berks County, PA Cable TV	Bill Rudolph 610/378-4660	ADD/ED Ken Olson	SBA loan cap (generated by news release)

	News Subscribers only tuned to Channel 5			
Tues. 6/3/97	Small Bus. Week coverage by Peach State Pub. Radio 11 stations in Ga.	James Argroves, News Director 404/756-2674 404/756-2684 Fax	Tim Mansour, SBA Small Bus. Person of Year in Georgia	Small Bus. Week & his award
Tue. 6/3/97	National Small Business Week - Live Radio Interview with Kansas SBP of Year/- Radio Station, Phillipsburg Kansas	KKAN/KQMA - CBS Affiliate (913) 543-2141/ June Teasley Region VII APAC	Regional Administrator Bruce Kent	Importance of Small Business/and honoring SBPs
Tues. 6/3/97	South Carolina Radio Network Columbia, SC	Lana Cox (803) 790-4310	Interview with Jimmy Bayne & Billy Max Paul	Small Business Week
Tues. 6/3/97	WCQS fm Asheville, NC	David Hurand 704/253-6875	Small Business Person of the Year interview with Laurey Masterson & Billy Max Paul	Small Business Week
Tues. 6/3/97	Mississippi Radio Network Jackson, MS	Jim Bevers 601/957-8877 F:601/956-5225	Small Business Person of the Year interview with Jack Harlan & Billy Max Paul	Small Business Week
Tues. 6/3/97	SBW Awards Johnson City TN	Phyllis Johnson, Johnson City Press 423/929-3111 F: 429/929- 7484	David Tiller -PIO Deborah Adams, SBP	SBW
Tues 6/3/97	Tennessee Radio Network Nashville, TN	Melissa McDonald (615) 742-6100	Small Business Person of the Year interview with Robert Pap & Billy Max Paul	Small Business Week
Tues.	Economic	Richard Gray	Charles Anderson	Provided overview

6/3/97	Devel. Breakfast Ft. Lauderdale, FL	Ph: 561/361- 1633 F: 561/361- 1665	District Director South Florida DO	of SBA programs and services.
Tues. 6/3/97	Interview and Article Business First Buffalo, NY	Fred Williams Business First	Bob Novak Deputy DD	Local New Business Formation Down/Size up
Tues 6/3/97	Live Interview w/ Neil Gray, KVAS Radio CBS affiliate in Astoria, OR from DC	Neil Gray, KVAS (503) 325-6221; Moe Mowery, PIO, Portland District Office (503) 326-5209	Eric Paulson; RA Gretchen Sorensen	Small Business Week
Tues 6/3/97	Taped interview w/ Paul Anderson, KZBQ Radio Pocatello, ID from DC	Paul Anderson, KZBQ (208) 234-1290; Pat Hunt, PIO, Boise District Office (208) 334-1696	Marvin Hess, ID Small Business Person of the Year; RA Sorensen	Small Business Week
Tues 6/3/97	Live interview w/ Mike Siegel, KEZX Radio. Seattle, WA His show is from 3 p.m. - 6 p.m. from DC	Phil Vander- Voort (producer), KEZX, 1-800- 977-2369; Sherry Mina, PIO, Seattle District Office (206) 553-7316	David Giuliani, WA State Small Business Person of the Year	Small Business Week
Tues 6/3/97	Live interview w/ Tom Freel, KAST-AM Astoria, OR from DC	Tom Freel (503) 325- 2911; Moe Mowery, PIO, Portland District Office (503) 326-5209	Eric Paulson; RA Gretchen Sorensen	Small Business Week
Tues 6/3/97	Radio Talk Show KMJJ-Radio Shreveport, LA	Anthony Horn (318) 227-8020	State Small Bus. Person of the Year Dennis Etheredge and Regional Administrator Jim Breedlove	Small Business Week

Tues 6/3/97	News Interview Lubbock Business Monthly	Chris Van Wagenen, Business Editor (806) 762-8844 F: (806) 744- 9603	Tom Dowell District Director	Changing Role of SBA
Tues 6/3/97	News Interview San Antonio Express News San Antonio, TX	Adam Yanelli (210) 250-3186 F: (210) 225- 8351	Rodney Martin District Director	Small Business Week
Tues 6/3/97	News Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546- 6361	Adrian Madrigal, PIO	SBA Small Business Fair assist with contract, support services
Tues 6/3/97	News Interview El Paso Times El Paso, TX	Gordon Dickson (915) 546-6168 F: (915) 546- 6351	Adrian Madrigal, PIO	Business Awards Honors Man of Action (Accion El Paso microloan)
Tues. 6/3/97	Television coverage of small business week event KDLT-TV, NBC affiliate in Sioux Falls, SD	Carson Walker, News Director, KDLT-TV, NBC affiliate in Sioux Falls (605) 361- 5555; FAX 361-3982	Gene VanArsdale, SD District Director	Presentation of Small Business Week Advocate awards
Tues. 6/3/97	SBPOY interview MS News Radio Network 11:15a.m.- 12:00noon Taped interview from Washington, D.C. Sent to 90 stations thru Network system	Jim Bevers News Director (601)957-8877 (601)956-5228 fax	Region IV Administrator Billy Max Paul Jack Harlan, Pres. Tri-State Pole and Piling	Small Business Week Activities
Wed.	WIBC	John	Carolyn Stradley,	• Starting/

6/4/97	Radio Interview FEA Federal Women's Program Indiana	Bartholomew (317) 582-4301 (317) 844-2971-FX	President, C & S Paving (SBA assistance recipient/SBA-Avon Women of Enterprise Award)	operating small business • Role of SBA assistance
Wed. 6/4/97	Southside Business Men's Club, Jacksonville	Don Moores, (904)260-7474	Wilfredo J. Gonzalez, DD	Loan Programs: 504 & 7(a)
Wed. 6/4/97	Channel 2 TV (CBS affiliate), live interview at Business Information Center re: Small Business person of the Year 7 a.m.	Rich Wright, Channel 2 208-336-5222	Tom Bergdoll, Boise DD, Pat Hunt, Boise	Small Business Week
Wed. 6/4/97	The Palladium Item Newspaper Interview Richmond SBDC Small Business Week Awards Dinner Indiana	Bill Engle (317) 962-1575	Jan Wolfe, District Director	• Small Business Week • Role of small business in the economy
Wed. 6/4/97	Chemung County Chamber of Commerce Annual Business of the year Breakfast Syracuse, NY 7:00AM	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Presented District's Women's Business Advocate of the year award
Wed. 6/4/97	News Interview Virginia News Network	Kevin Hall News Dir. (804) 697-6650 (fax) 697-6649	Gail W. Johnson, Pres. Rainbow Station Child Development Centers VA Small Bus. Person of Year	Small Business Week and Her selection for the SBA award.

Thurs. 6/5/97	Evening News Call 12 WWBT-TV 12 (NBC) Richmond, VA 5:00 PM-6:30 PM	Tara Robertson (804) 230-1212 (fax) 230-2789	Four SBA Staff Members: James Williams Fannie Gergoudis Leroy Keller Peggy Fajohn	SBA Program Assistance Provided to Public on Call-In-Program
Thurs. 6/5/97	Small Business Development Center Annual Excel Awards, Onondaga Community College Syracuse, NY 10:00AM	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Presented Small Business of the year award's to Veteran - Accountant , Media and Minority Advocate of the year
Thurs. 6/5/97	Evening News Television interview WRTV Channel 6 Ambassador Room Embassy Suites Hotel Indianapolis, IN	Vince Robinson News Assignment Editor (317) 635-9788 (317) 269-1445	Jan Wolfe, District Director	Indiana small business
Thurs.. 6/5/97	News Interview Asbury Park Press (Daily Paper) Asbury Park, NJ	Steve Klein (732) 922-6000 XT. 4612 F: (732) 922- 8390	PIO Harry Menta	Lifting of cap on SBA 7(a) loans
Thurs. 6/5/97	News Interview New Jersey Herald (Daily Paper) Newton, NJ	Kathy Stevens (201) 383-1500 F: (201) 383- 8477	ADD/M&O Frank Burke	SBA Finance Programs
Thurs. 6/5/97	News Interview El Paso Times El Paso, TX	Laurie Paternoster (915) 546-6358 F: (915) 546-	Carlos Mendoza District Director	Financial, Technical Resources

		6361		
Thurs. 6/5/97	Press Conference Balt. Business Journal Baltimore, MD	Kia Roach (410) 752-3849	Stanley Tucker, SSBIC CEO DD and Team Leader	SSBIC new license
Thurs. 6/5/97	News Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546- 6143	Carlos Mendoza, District Director	SBA Frees up loan money (\$10.3 billion)
Thur. 6/5/97	Springfield, MO Chamber of Commerce Luncheon - Remarks & Presentation of KC SBA District SB Person of Year Award Top winner could not attend KC ceremonies	Springfield Chamber of Commerce/ KC District SBA Officee	Deputy Regional Administrator Dean Cotton	Congrats and Importance of Successful Small Businesses
Fri 6/6/97	Breakfast Remarks/ KC District SBA SB Persons of Year Award Ceremony Kansas City, MO	Rockhurst College, Kansas City, MO/ SBDC	Deputy Regional Administrator Dean Cotton	Congrats and Importance of Successful Small Businesses
Fri 6/6/97	Leadership through Economic Empowerment Region IV	African American Institute Conference Greg Dawson 502/581-3955	Thomas Hamilton	Explanation of SBA programs
Fri. 6/6/97	News Interview SBW Memphis, TN	David Lam, Memphis Commercial Appeal 901/529-2330 901/529-2384	Dratin Hill Jr. DD & State winners	SBW
Fri.	News	N. Robertshaw	Dratin Hill, Jr.	SBW

6/6/97	Interview SBW Memphis, TN	Memphis Business Journal 901/523-1000 901/523-0438	DD& State winners.	
Fri. 6/6/97	Small Business Week Awards Breakfast Small Business Times Madison, WI	David Niles, Editor 414/277-8181 Fax 414/277- 8191	Peter Barca, RA Mike Kiser, DD	Formal presentation of SB Person of the Year, Advocacy awards for 1997
Fri. 6/6/97	National Small Business Week Awards Breakfast <i>The Miami Herald</i> Miami, FL <i>Florida Real Estate Jl.</i> Winter Haven, FL <i>The Sun- Sentinel</i> Ft. Lauderdale, FL <i>The Women's Bus. Jl.</i> Delray Beach, FL	Damarys Ocana Ph: 305/819- 8291 F: 305/819- 8284 Sarah Deben Ph: 305/259- 3269 F: 305/238- 8365 Marcia Pounds Ph: 561/243- 6650 F: 561/272- 3189 Angel Cicerone Ph: 561/265- 3389 F: 561/265- 3522	Charles Anderson District Director South Florida DO	Presentation of Small Business Week Award for South Florida and for State of Florida.
Friday 6/6/97	Richmond Times Dispatch Richmond, VA (print media)	Maria Osborn Howard Staff Writer (804) 649-6349 (fax) 775-8141	Small Business Week Award Winners at Small Business Week Awards Breakfast	Attended and Covered Small Business Week Awards Breakfast

Fri. 6/6/97	Article Associated Press Buffalo, NY	Curt Anderson Associated Press	Aida Alvarez, Administrator	Remove Loan Cap
Fri. 6/6/97	Article Buffalo News	Fred Williams Buffalo News	Bob Stroman SCORE	SCORE Award
Fri. 6/6/97	Interview WPGC-AM 6:00 a.m. WPGC-FM 6:00 a.m.	Gene Harley 301/441-3505 ext. 8247 F: 301/441- 9555 <i>Interviewer: David Haines</i>	Martin Gold DDD	SBA programs and services
Fri. 6/6/97	Radio Interview West Virginia Public Radio State Wide Coverage	Nicole Reed (304) 243-2470	Jayne Armstrong, WV Director	Budget Shortfall
Sun. 6/8/97	National Hispanic Radio Broadcast	Amy Falk 205-6685	Aida Alvarez, Administrator	
Mon. 6/9/97	News Interview The Journal Record Oklahoma City, OK	David Page and Bill May (405) 278-2837 F: (405) 278- 6907	David Brown, PIO	SBA Loans
Mon 6/9/97	Metro Journal Business Magazine Oklahoma City, OK	James Durocher (405) 232-5814 F: (405) 232- 5800	David Brown, PIO	Success Story
Mon. 6/9/97	1 st Annual Southeast Missouri Small Business Week Ceremonies/ Luncheon Speech to about 150 people and Pictures & Cutlines w/	Ed Dust, Poplar Bluff Chamber of Commerce/St. Louis District SBA Office/ June Teasley Region VII APAC	Regional Administrator Bruce Kent	Economic trends and Opportunities for Small Business and the SBA

	Poplar Bluff News			
Mon. 6/9/97	Interview Jacksonville Business Journal, Jacksonville, FL	Jane Bennett, Reporter 904/396-3502	Wilfredo J. Gonzalez, DD	SBA Programs
Mon. 6/9/97	Speech & Presentation at Chamber of Commerce lunch, Anchorage, AK	Ron Veltkamp, Anchorage PIO	RA Sorensen	AK Small Business person of the Year Award Ceremony (Sue Linford, AK award winner)
Mon. 6/9/97	Coverage, Channel 2 (NBC affiliate) - KTUU; Channel 13 (ABC affiliate) - KIMO	Ron Veltkamp, Anchorage PIO	RA Sorensen	AK Small Business person of the Year Award Ceremony (Sue Linford, AK award winner)
Tues. 6/10/97	SBA Utah Small Business Week Awards Luncheon KTVX-TV. NBC Affiliate in Salt Lake City.	Contact the Assignment Desk Buiness Reporter with the Deseret Newspaper	Stan Nakano, SBA District Director, Olene Walker, Lt. Governor of Utah, Small Business Week Winners.	SBA's Utah District Office Small Business Week Winners were given their awards
Tues. 6/10/97	Speech/ Award presentation	Pat Hunt, BOISE PIO	Roy Barnes, Assist. DD for Economic Develop.	Award Presentation to Women's Advocate, Financial Advocate
Tues. 6/10/97	2 nd Anniversary Celebration of BRC Baltimore, MD	Kia Roach (410) 752-3849	Rachel Howard, BRC, DD, Team leader, Monica Harrison	Celebration of BRC
Tues. 6/10/97	KTVX-TV. NBC Affiliate in Salt Lake City.	Assignment Desk Buiness Reporter with the Deseret Newspaper	Stan Nakano, SBA District Director, Olene Walker, Lt. Governor of Utah, Small Business Week Winners.	SBA's Utah District Office Small Business Week Winners were given their awards at the SBA Utah Small Business Week

				Awards Luncheon
Tues. 6/10/97	Speech to Kansas Bankers Association Luncheon/ Lawrence, Kansas	Kansas Bankers Association/ June Teasley Region VII APAC	Regional Administrator Bruce Kent	Economic Trends and Opportunities for Small Business and the SBA
Tues. 6/10/97	Press Coverage/ Interview The Times Record Fayette, AL 9:00 AM	Times Record Anita Parker 205-932-6271	District Director Jim Barksdale ED Spec. Susan Dunham	Business Dev. Week
Wed. 6/11/97	Metro Journal Business Magazine Oklahoma City, OK	James Durocher (405) 232-5814 F: (405) 232- 5800	David Brown, PIO	Mid-America Lenders Conference, promulgation of CLP Lenders
Wed. 6/11/97	Newsletter Interview NM SBDC Quarterly Newsletter Albuquerque, NM	Richard Heartman Editor, New World (505) 291-8179 F: (505) 298- 5928	Kenneth Stram, Associate Administrator for Field Operations	SBA Finance Program Update
Wed. 6/11/97	Media Event Laredo, TX	KLDO-TV Martha Bloomer (210)727-0027 KTVT-TV (CBS) (210) 723-2923	Rodney Martin, District Director and Mary Alice Blanco, Loan Officer	Kick-off Women's Pre-qualification Loan Program
Wed. 6/11/97	Small Business Exporter of the year Press Conference, Marine Midland Bank Syracuse, NY 1:30PM	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Presented plaque to Small Business Exporter of the Year
Wed. 6/11/97	News Interview	Dave Issacs and Diane	Administrator Aida Alvarez	SBA disaster assistance programs

	KHHT-FM Austin, Texas 4:15-4:20 PM	Hodges (512) 832-4000 F: (512) 832-4063		and aid for available for tornado victims
Wed. 6/11/97	Afternoon News KOOO-FM Belton, Texas 4:30-4:45 PM	Melissa Ward (817) 547-8889 F: (254) 547-2394	Administrator Aida Alvarez	SBA disaster assistance programs and aid available for tornado victims (Tornado in Jarrell, Texas)
Wed 6/11/97	Nashville Business Journal Nashville, TN	Dawn Rutledge (615) 248-222 ext 110	Paulette Norvell- Lewis, Regional Advocate	IRS filing penalties
Wed. 6/11/97	Macon's WMAZ-TV coverage of SBA/Small Business in Georgia	Del Ward, Producer WMAZ-TV 912/752-9494 912/752-1429 Fax	Jose Gonzalez, Minority SB Advocate of Year	Small business, exporting
Thurs. 6/12/97	Hispanic Bus. Daily coverage of SBA Minority Advocate (On Web site)	Sara Gonzalez, Hispanic Chamber 404/264-0879 404/264-0757 Fax	Jose Gonzalez, SBA Minority Advocate of Year	Jose Gonzalez
Thurs. 6/12/97	Tommy Howard Lectureship Naples, FL	Michelle Vechon Ph: 941/263-4818 F: 941/263-6912	Charles Anderson District Director South Florida DO	Provided first entrepreneurial lectureship.
Thurs. 6/12/97	USA Radio Network News Internationally Syndicated 6:05-6:15 PM	Josh Runyon (800) 877-8721 F: (972) 243-3489	Administrator Aida Alvarez	POTUS Race Reconciliation Initiative
Thurs. 6/12/97	Export for Profits Ashland, KY	Ashland Chamber of Commerce	Patricia Walters	Explain IT program
Thurs. 6/12/97	Interview (taped) w/ Dennis Harmon,	Keith Lyons, General Manager (503) 223-6769;	RA Gretchen Sorensen	Small Business Week

	KBNP-AM (Portland, OR Business Radio) for “Northwest Business Stories” (sent to 22 stations in the Northwest)	Sharon Gang (206) 553-7277		
Fri. 6/13/97	Speech in Malad City, ID—local media coverage	Pat Hunt, PIO Boise DO	RA Sorensen	Award Presentation - Small Businessperson of the Year from ID (Marvin Hess)
Fri. 6/13/97	First Check Ceremony Jarrell, Texas 3 TV Stations (ABC TV in Waco and Austin) 3 Radio Stations 1 Newspaper	Bernard Kulik	County Judge w/SBA Disaster Assistance hat	Disaster Relief event
Fri. 6/13/97	WXIA-TV Atlanta small business coverage	Bill Liss, Bus. Reporter 404/264-0586 404/364-0010 Fax	Lori Holliday, Dir. , One-Stop Capital Shop	Help from One- Stop Capital Shop
Fri. 6/13/97	Press Conference Edinburg, TX	Daily Review Gilbert Tagle (956) 383-2705 The Monitor Juan Antonio Ramos (956) 423-5511 KRGV-TV (ABC) Tony Lisauckis (956) 968-5555	Administrator Aida Alvarez and Congressman Ruben Hinojosa	One Stop Capital Shop

		KGBT-TV (CBS) Roy Cantu (956) 421-4444 KGBT		
Fri. 6/13/97	Radio Interview KURV- Talk Radio Edinburg, TX	Ana Maria Rush (817) 885-6512 F: (817) 885- 6568	Administrator Aida Alvarez	One Stop Capital Shop
Friday, 6/13/97	Noon Speech - "Meet the Lenders" luncheon, Warrensburg, MO	Robert Andrews, St. Louis District SBA Office/ June Teasley Region VII APAC	Regional Administrator Bruce Kent	Economic Trends and Opportunities for Small Business and the SBA
Mon. 6/16/97	Talk Show Interview "The Business Plan" WNJT-AM Trenton, NJ 5:30 p.m-6:00 p.m.	Dr. Henry A. Coleman, Host (609) 777-5000 F (609)777- 5400	Regional Administrator Tom Bettridge	SBA Programs and Services
Mon 6/16/97	WPQ Launch Michigan Chronicle Newspaper (weekly) 1:00 p.m.	John Manor (313) 963-5522	Assistant Administrator- Office of WBO Sherrye Henry and Michigan District Director- Dwight Reynolds	WPQ Program and women in business issues
Mon 6/16/97	WPQ Launch Detroit News (daily) Detroit, MI 11:30 am	George Hunter (313) 222-2401	Assistant Administrator- Office of WBO Sherrye Henry and Regional Administrator Peter Barca	WPQ Program and women in business issues
Mon. 6/16/97	News Interview WAQI-AM Miami, Florida 6:00-6:15 PM	Jose Luis Ramos (305) 445-4805	Administrator Aida Alvarez	POTUS Race Reconciliation Initiative Trip to Miami Speech to NALEO

				and CAMACOL
Mon. 6/16/97	Grand Opening of Small Business Resource Center Miami, FL <i>Florida Trend</i> St. Petersburg, FL WSVN-TV Channel 7 Miami, FL WTVJ-TV Channel 6 Miami, FL <i>The Miami Herald</i> Miami, FL <i>The Sun Sentinel</i> Ft. Lauderdale, FL	Barbara Miracle Ph: 813/821- 5800 F: 813/822- 5083 Ph: 305/795- 2777 F: 305/795- 2746 Ph: 305/789- 4222 F: 305/789- 4202 Deirdre Davidson Ph: 305/350- 2111 F: 305/376- 0266 Marcia Pounds Ph: 561/243- 6650 F: 561/272- 3189	Charles Anderson District Director South Florida DO	Introduced the Small Business Resource Center to the community
Mon. 6/16/97	Press Coverage/ Interview Pickens County Herald Aliceville, AL 9:00 AM	Doug Sanders 205-367-2217	Economic Development Spec. Judice McKenzie	Business Dev. Week
Mon 6/16/97	Pre-Business Course Louisville, KY	Louisville Chamber of Commerce	Wm. Federhofer, DD	Explanation of SBA programs.
Monday	Small Business	Terry Bradt	Bernard J.	Presented plaque to

6/16/97	Person of the Year Press Conference, Congressman Sherwood Bohelert's Utica office	(315) 448-0411	Paprocki, District Director	District Small Business Person of the year.
Tues. 6/17/97	American Work Force Nationally Syndicated (Midwest) 6:00-6:10 PM	Bob Becker (216) 228-8355	Administrator Aida Alvarez	POTUS Race Reconciliation Initiative
Tues. 6/17/97	News Interview WSUA Miami, Florida 6:30-6:40 PM	Ernesto Rios (305) 285-1260	Administrator Aida Alvarez	POTUS Race Reconciliation Initiative Trip to Miami Speech to NALEO and CAMACOL
Tues. 6/17/97	News Interview Entrepreneurship Planning Institute, Nashville, TN	Lydia Linker, WTVS, CH5 615/248-5251 F 615/248-5200	David Tiller -PIO, Will Clouse Professor Peabody College	Entreprennuership
Tues. 6/17/97	Partnerships - The Roadmap to Success Louisville, KY	KY Minority Suppliers	Patricia Walters	Explanation of SBA programs
Tues. 6/17/97	Press Conference announcing new startup company with Syracuse Mayor Roy Bernardi News 2:00PM	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Announced the start of newly funded company that was funded through the SBA and the City of Syracuse
Tues. 6/17/97	Talk Show KRLD-Radio Arlington, TX	Cindy B. (817) 543-5400	Larry Miller, Deputy District Director and Lavan Alexander, Assistant District Director for ED and MED	SBA Programs

Tues. 6/17/97	Atlanta Journal editorial feature on SBA & One-Stop Capital Shop	Jeff Dickerson, Jnl's Editorial Board 404/526-5312 404/526-5610 Fax	SBA's Kim Luca and Dorothy Fletcher	One-Stop and help for Minority firms
Tues. 6/17/97	News Interview Entrepreneur- ship Planning Institute, Nashville, TN	Tim Tanton Nashville Banner 615/259-8800 F: 615/258- 8898	David Tiller- PIO, Will Clouse Professor Peabody College	Entrepreneurship
Wed. 6/18/97	Hispanic Awareness Hi- Tech Outreach Oak Ridge, TN	Ron Bridgeman, The Oak Ridger 423/482-1021 F:423/482- 7834	Sandra Jackson - MSB	Hispanic Outreach
Wed. 6/18/97	SBW Awards Business at Breakfast Louisville, KY	Tonya York- Dees 502/625-0000	Billy Max Paul, Wm. Federhofer, DD	SBW awards.
Wed. 6/18/97	Program taping "The Staff Meeting" WSOC-FM Charlotte, NC	Tequilla Deru 704-561-4998	Eileen Joyce PIO & BIC Mgr	How to start a business
Wed. 6/18/97	Radio Interview West Virginia Public Radio	Nicole Reed (304) 243-2470	Jayne Armstrong, WV Director	SBIR Workshop scheduled for 6/24/97
Wed. 6/18/97	Congressman and the Community w/Rep. Mike Forbes Long Island TV 4:00-4:30 PM	Tony Howard (202) 225-3826	Administrator Aida Alvarez	Small Business Issues (7(a) loans, DELTA, microloan) Services to NY State POTUS Race Reconciliation
Wed 6/18/97	SBW Awards Business at Breakfast	Tonya York- Dees 502/625-0000	Billy Max Paul, Wm. Federhofer, DD	SBW awards.
Wed 6/18/97	Program taping "The Staff	Tequilla Deru 704-561-4998	Eileen Joyce PIO &	How to start a business

	Meeting” WSOC-FM Charlotte NC		BIC Mgr	
Thurs. 6/19/97	Radio Show “Party Line” Discussion about various SBA programs KSOO Radio, Sioux Falls 3:00 pm to 4:00 pm	Sylvia Henkin, Hostess of “Party Line”. Gene Hetland, News Director, (605) 339-1140 Fax 339-2735	Gene VanArsdale, SBA’ South Dakota District Director	Small Business Week Winners, and SBA programs
Thurs. 6/19/97	Television News Interview News 12 New Jersey Edison, New Jersey:00- 1:00p.m.-1:08 p.m.	David Taft (732)346-3256 F (732) 417- 1484	Regional Administrator Tom Bettridge and SBPOTY Deborah Proctor	Small Business Week and SBA Programs
Thurs. 6/19/97	“Neyia” Hispanic Mag. Coverage of Bus. Resource Center	Neyia Vargas, Publisher 770/582-1776 770/582-9104 Fax	Annette Rodriguez, SBA’s BRC Dir.	SBA’s Bus. Resource Center
Thurs. 6/19/97	Coverage of Women’s Business Roundtable Baltimore Sun Baltimore, MD	Lorraine Mirabella (410) 332-6672	Bea Checket, Martha Brown	Business Roundtable
Fri. 6/20/97	Interview with <i>The Miami Times</i> Miami, Florida 10:30-11:00 AM	Mohamed Hamaludin, Editor Karen Holmes, Business Writer (305) 756-6853 F: (305) 757- 5770	Administrator Aida Alvarez	<i>The Miami Times</i> is the leading black newspaper in Miami.
Fri. 6/20/97	Radio Talk Show V103	Barbara Robinson	Allan Stephenson, DD	OSCS and Empowerment

	Baltimore, MD			Center
Fri. 6/20/97	News Interview WNBC-TV Channel 4 New York, NY	Anna Carbonell Director, Station Relations (212) 664-5247	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	News Interview WLTU-TV Channel 23 Miami, Florida	(305) 471-3900 F: (305) 471- 4236	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	News Interview CBS Telenoticias Miami, Florida	Sergio Poitberg (305) 889-6944	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	News Interview WTVJ-TV Channel 6 Miami, Florida	(305) 379-4444 F: (305) 789- 4202	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	Interview with <i>The Miami Herald</i> Miami, Florida	Dierdre Davidson, Business Writer (305) 350-2111 F: (305) 376- 2066	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	Interview with <i>El Nuevo Herald</i> Miami, Florida	Juan Carlos Perez, Staff Writer (305) 276-2175 F: (305) 376- 2207	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation
Fri. 6/20/97	Interview with <i>Diario Las Americas</i> Miami, Florida 11:30-12:00 PM	Publisher Alejandro Aguirre, Paola Frandon Ariel Remos, Redaccion (305) 633-3341 F: (305) 635- 7668	Administrator Aida Alvarez	Small Business Issues POTUS Race Reconciliation

Sun. 6/22/97	Television interview on "Face the State" Broadcast. KXLF-TV. CBS Affiliate in Butte, Montana	Contact John Kohn 782-0444 FAX 782-8906	Jo Alice Mospan, Montana District Director, Dean Folkvord, Montana's Small Business Person of the Year Winner	Both discussed Small Business Week, SBA Programs, SBA loan statistics, and SBA's funding.
Mon. 6/23/97	Keynote Address Asian American Women's Business Development New York, NY	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership, Sherry Henry	
Thur. 6/23/97	Editorial Syracuse Herald-Journal	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Small Business's can boost CNY economy
Mon. 6/23/97	Press Coverage Interview Centerville Press Centerville, AL 1:30 PM	Stacey Norwood 205-926-9769	District Director Jim Barksdale ED Spec. Doug Braswell	Business Dev. Week
Mon- Wed 6/23/97 - 6/26/97	International Trade Training Institute Lexington, KY	Wayne Foster 606/224-4859	Patricia Walters	Exporting Resources
Mon 6/23/97	Lyon County BD Week Kick-Off Lyon Co., KY	Lyon Co. Chamber of Commerce 502/388-2241	Wm. Federhofer, DD Patricia Walters	Importance of small business to Lyon County
Tues. 6/24/97	Making It Nationally Syndicated Radio Los Angeles, California 8:00 AM	Nelson Davis	Administrator Aida Alvarez	SBA POTUS Race Reconciliation
Tues.	News	Amalia	Administrator Aida	SBA

6/24/97	Interview KMEX Univision Station Los Angeles, California	Machiabello (310) 216-3434	Alvarez	POTUS Race Reconciliation
Tues. 6/24/97	Inside City Hall Financial News Network Television Los Angeles, California 10:00-10:30 AM	Richard Saxon	Administrator Aida Alvarez	SBA POTUS Race Reconciliation
Tues. 6/24/97	Press Conference Baltimore Sun Baltimore, MD	Lorraine Mirabella (410)332-6672	Marsha McPhee, Allan Stephenson DD	Exporting of thoroughbred horses to South Korea, EWC loan
Tues. 6/24/97	Interview with <i>La Opinion</i> (largest Spanish language paper in the US) Los Angeles, California 12:30-12:45	Pedro Pulgar, Assistant Business Editor (213) 622-8332	Administrator Aida Alvarez	SBA POTUS Race Reconciliation
Tues. 6/24/97	Interview with <i>Los Angeles Times</i> Los Angeles, California 1:45-2:00 PM	Diane Seo, Staff Business Writer (213) 628-1563	Administrator Aida Alvarez	SBA POTUS Race Reconciliation
Tues. 6/24/97	Speech in Pocatello, ID; Hispanic Business Conference	Pat Hunt, PIO, Boise DO	RA Sorensen; DD Bergdoll	Hispanic Business Conference
Tues. 6/24/97	Coverage, Idaho State Journal (Pocatello, ID)	Pat Hunt, PIO, Boise DO Juanita Rodriguez (reporter), 208- 232-4161	RA Sorensen; DD Bergdoll	Hispanic Business Conference, Pocatello, ID

Tues. 6/24/97	Coverage, KIDK-TV (CBS Affiliate, Channel 3)	Pat Hunt, PIO, Boise DO; Jeff Stahl (Bureau Chief); 208- 233-3333	RA Sorensen; DD Bergdoll	Hispanic Business Conference, Pocatello, ID
Tues. 6/24/97	News Interview KNHN-AM (CNN Affiliate) interview with Greg Allen Kansas City, MO 6:00-6:15 PM	June Teasley (816) 374-6380 Region VII Press Contact	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Kansas City Access to Capital and Credit Workshop
Tues. 6/24/97	WOMEN'S PRE-QUAL PRESS CONFER- ENCE. Trenton, NJ 10:00 a.m.- 11:00 a.m. NJ 101.5 FM (Trenton) New Jersey Network-TV (Trenton) Star-Ledger (Daily) Asbury Park Press (Daily)	Harry Menta Public Information Officer (973) 645-6064	Deputy District Director James Kocsi	Launching of SBA Women's Pre- Qualification Loan Program in the Northern half of New Jersey
Tues. 6/24/97	News Interview WHWH-AM Princeton, NJ 1:55 p.m. - 2:00 p.m.	Jennifer Townsend (609) 924-3600 (609) 924-1725	Deputy District Director James Kocsi	Launching of SBA Women's Pre- Qualification Loan Program in New Jersey
Wed. 6/25/97	News Interview KUDL-FM interview with Darcy Blake Kansas City,	Patty Ingram (816) 374-6380	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Kansas City Access to Capital and Credit Workshop

	MO 10:00 AM			
Wed. 6/25/97	23 rd Quarterly Economic Empowerment Breakfast held in Thornton, Colorado	General press release sent to media across Colorado. No press in attendance	Tom Redder, RA, Patricia Barela Rivera, District Director	Breakfast presentation on Peterson AFB in Colorado, following breakfast there was a networking session
Wed. 6/25/97	Press Conference- "Most Small Business Friendly Bank in Wisconsin" Peshtigo Times (weekly) Madison, WI	715/582-4541 Fax 715/582- 4662	Peter Barca, RA Mike Kiser, DD	Quoted from press release
Wed. 6/25/97	"Wes Minter Show KCMO/KMBZ Radio Kansas City, MO 5:00 PM	June Teasley (816) 374-6380	RA Bruce Kent, June Teasley, and Barbara Cunningham (Missouri University Extension Small Business Development Specialist)	Kansas City Access to Capital and Credit Workshop
Wed. 6/25/97	Simulcast News Segment KFKF- Radio/WDAF- TV (ABC)	June Teasley (816) 374-6380	Coverage of the event	Kansas City Access to Capital and Credit Workshop
Wed 6/25/97	Interview w/ <i>Kansas City Star</i> , "Women in the Workplace" Column Kansas City, MO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Kansas City Access to Capital and Credit Workshop
Wed 6/25/97	Interview w/ <i>Kansas City</i>	Sherrye Henry	Assistant Administrator for	Kansas City Access to Capital and

	<i>Business Journal</i> Kansas City, MO		the Office of Women's Business Ownership Sherrye Henry	Credit Workshop
Wed. 6/25/97	Interview w/American Business Women's Association's bi-monthly magazine Kansas City, MO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Kansas City Access to Capital and Credit Workshop
Wed. 6/25/97	Interview w/ <i>Pearson's Home Office</i> Kansas City, MO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Kansas City Access to Capital and Credit Workshop
Wed. 6/25/97	Talk Show Interview "The Liz Maita Show" WCTC-AM New Brunswick, NJ 12:07 p.m.- 12:30 p.m.	Racquel Williams and Liz Maita (908) 249-2600 F (908) 249- 9010	Deputy District Director James Kocsi	SBA Women's Pre- Qualification Loan Program
Wed. 6/25/97	23 rd Quarterly Economic Empowerment Breakfast held in Thornton, Colorado	General press release sent to media across Colorado. No press in attendance	Tom Redder, RA, Patricia Barela Rivera, District Director	Breakfast presentation on Peterson AFB in Colorado, following breakfast there was a networking session
Wed. 6/25/97	Interview with freelance writer for story for <i>The Record</i> (Daily Paper) Hackensack, NJ	David Mark (908) 249-6158	Public Information Officer Harry Menta	<i>Provided writer with loan statistics and information on starting a business</i>
Thurs. 6/26/97	Westside Business	Richard Smith, (904) 573-3725	Wilfredo J. Gonzalez, DD	SBA Programs

	Leaders Assoc. Jacksonville, FL.			
Thurs. 6/26/97	Atlanta Bus. Chronicle Coverage of SBA's Bus. Resource Center	Ann Kimbrough Reporter 404/249-1000 404/249-1058 Fax	Annette Rodriguez, BRC Dir.	BRC & Minority Pre-Qual
Thurs. 6/26/97	SBA Speech to Members of Indiantown Cham of Com Indiantown, FL	Donna Carmen Ph: 561/597- 2184 F: 561-597- 6063	Charles Anderson District Director South Florida DO invited but presentation was made by John Dunn Loan Officer	Provided overview of SBA programs and services.
Thurs. 6/26/97	Radio Interview WFUV-FM New York	Amy Eddings 718-365-9815	Tom Bettridge RA, RII	Sen. D'Amato Press Release on Melville (NY) Branch Office
Thurs. 6/26/97	Seminar held at SBDC Syracuse, NY	Terry Bradt (315) 448-0411	Joseph Anderson, MED specialist	Seminar entitled "Doing Business with the Federal Govern-ment
Thurs. 6/26/97	Radio Talk Show KURV-Radio Edinburg, TX	Darrell Davis (956) 383-8255	Alonzo Gracia, PIO	Small Business Week
Fri. 6/27/97	News Interview KRGV-TV (ABC) Edinburg, TX	Tony Lisauckis (956) 965-5555	Alonzo Gracia, PIO	Small Business Week
Fri. 6/27/97	Veterans Outreach Tennessee State University, Coverage by WTVS Nashville, TN	Lydia Linker, WTVS, CH5 615/248-5251 F 615/248- 5200	David Tiller, PIO & State & Federal Veterans reps	Veteran's Outreach
Fri.	"Access to	Contact Chris	Sherrye Henry,	This workshop will

6/27/97	Credit and Credit Workshop” co-sponsored with the Federal Reserve System Denver, CO 1) Radio Interview for Sherrye Henry with T.J. Maxwell with KTLK Radio 2) Bob Schwab, Business Reporter with the Denver Post 3) Erika Gonzalez, Rocky Mnt News. Carly Schulaka, Boulder Daily Camera 4) Chris Barker, Grand Jct Sentinel	Cruz, Producer at (303) 892-4700 Bob Schwab, Business Reporter with the Denver Post. (303) 820-1410 FAX 820-1334 Erika Gonzalez, Rocky Mnt News. (303) 892-2631 Fax 892-2835 Carly Schulaka, Boulder Daily Camera. (303) 473-1363 Chris Barker, Grand Jct Sentinel (970) 242-5050 FAX 241-6860	Director of WBO, Amy Millman, NWBC, Tom Redder, RA, and Joan Coplan, Region VIII Advocate	be copied across the nation. Topics discussed include access to the equity markets for women entrepreneurs.
Fri. 6/27/97	News Interview KGBT-TV (CBS) Edinburg, TX	Rick Diaz (956) 421-4444	Alonzo Gracia, PIO	Small Business Week
Fri. 6/27/97	Florida 1st Annual Breakfast Working Capital	Betty Meyer Ph: 305/670-7411 F: 305/670-7419	Charles Anderson District Director South Florida DO	Provided update on SBA’s efforts for improving lending to minorities.

	Miami, FL			
Fri 6/27/97	WXIA-TV Atlanta small business coverage	Bill Liss, Bus. Reporter	Ivory Dorsey, head of Atlanta 8(a) firm.	Minority Bus. Women
Fri. 6/27/97	Radio Interview KTLK w/T.J. Maxwell Denver, CO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Denver Access to Capital and Credit Workshop
Fri. 6/27/97	Speech/panel presentation on International Trade Anchorage, AK	Karen Forsland, Deputy DD, Anchorage DO	RA Sorensen	Procurement conference sponsored by Sen. Stevens, Chamber, and SBDC
Fri. 6/27/97	Interview w/ <i>Boulder Daily Camera</i> Denver, CO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Denver Access to Capital and Credit Workshop
Fri. 6/27/97	Interview w/ <i>Loveland Daily Reporter Herald</i> Denver, CO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Denver Access to Capital and Credit Workshop
Fri. 6/27/97	Interview w/ <i>Grand Junction Sentinel</i> Denver, CO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Denver Access to Capital and Credit Workshop
Fri. 6/27/97	Interview w/ <i>Lavoz Newspaper</i> Denver, CO	Sherrye Henry	Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Denver Access to Capital and Credit Workshop
Fri 6/27/97	Interview with Entrepreneur Magazine Santa Ana, CA	Cynthia Griffen	Gary Cook, DD	Why Charlotte was named in the top 10 for best cities for small business start-up

Fri. 6/27/97	News Interview The New York Times Sunday NJ Section	Karen DeMasters Stringer for The New York Times	Public Information Officer	SBA Women's Pre- Qual Loan Program
Fri. 6/27/97	Women's Pre- Qualification Loan Program Press Conference Bridgeton, NJ The Bridgeton Evening News (Daily) Bridgeton The Daily Journal (Daily) Vineland Press of Atlantic City Daily (Atlantic City)	Harry Menta Public Information Officer (973) 645-6064	Francisco A. Marrero, District Director and Congressman Frank A. LoBiondo, 2 nd Congressional District	Launching of SBA Women's Pre- Qualification Loan Program
Sat. 6/28/97	Albany BIC announces new Women Pre- qualification loan program and introduces new state of the art equipment available to Small Businesses	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director & Daniel O'Connell BIC manager.	Kickoff of the Women's Pre-Qual program and unveiling of new equipment as well as one year anniversary of Albany BIC.
Mon. 6/30/97	Prime Contractor of Year	Mary Listen 703 816 8653	Joe May, Area Administrator for Procurement and Acting DD Marty Gold	Prime Contractor of Year Award Awards Presentation
Mon. 6/30/97	A press conference to announce the rollout of a Woman's Pre	Lyn Marsteller of WEI	Ron Carlson SBA BM Cincinnati	Woman's Pre-Qual Program

	Qualification Program 10:00am two TV & four newspapers present Cincinnati, OH			
June	Magazine Article BOSS Magazine	Greg Clark (410) 654-3304	Allan Stephenson DD	Underserved markets
June	Atlanta Computer Currents Mag. Story on SBA Web site	Mike Adkinson, Ed. 770/984-9444 770/612-0708 Fax	SBA and its WBO Web site	SBA help for WBOs.
Tues. 7/1/97	Press Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546-6361	Carlos Mendoza, District Director	El Paso joins SBA Task Force (Angie White appointed by Administrator)
Tues. 7/1/97	TV News Interview FOX-53 Pittsburgh, PA 4:30-5:30PM	Carrie Dicker (412) 395-6560 Ext. 103 F: (412) 395-6562	Deputy District Director Donald Carter	SBA program & services; new emphasis on marketing & outreach
Tues. 7/1/97	Bankers Forum Ft. Lauderdale, FL	Martin Zients 954/771-6520	Norman Lobban, Miami District	SBA Loan Programs
Wed 7/2/97	Program taping "The Staff Meeting" WSOC-FM Charlotte, NC	Tequilla Deru 704-561-4998	Eileen Joyce PIO & BIC Mgr	Franchising
Wed. 7/2/97	Phone Interview by The Business Journal Syracuse, NY	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Discovery of Error puts SBA back on the Fast Track
Thurs. 7/3/97	"John Arnold Show" WCHB-Radio Detroit, MI 3:00-3:15 PM	John Arnold (313) 278-1440	Administrator Aida Alvarez	POTUS Tax Package

Thurs. 7/3/97	Interview w/ <i>Small Business News</i> Published and Circulated throughout Midwest	William Hoffman	Administrator Aida Alvarez	POTUS Tax Package
Thurs. 7/3/97	News Interview Lubbock Business Monthly Lubbock, TX	Chris Van Wagenen (806) 762-8844 F: (806) 744- 9603	Tom Dowell, District Director	Business Loans
Thur. 7/3/97	Talk Show (taping) WCHS-TV (ABC) Charleston, WV	Jo Corey (304) 346-5358	Jayne Armstrong, WV Director Joe Wollenberger, District SCORE Representative	SBA and SCORE Programs
Mon. 7/7/97	SBA loan data <i>Florida Trend Magazine</i> St. Petersburg, FL	Edwin Bailey Ph: 813/892- 2628 F: 813/892- 2055	Jim Henderson Pub. Aff. Spec.	Provided data for a article looking at SBA loan activity statewide.
Mon 7/7/97	5 minute Interview - KHAS-TV, Hastings, NB - 11:45 a.m.	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS Amplification of Welfare to Work/ How Small Business can Help
Mon 7/7/97	Presentation of SB Friendly Award/ Five Points Bank - Grand Island, NB	June Teasley, Region VII APAC/ new release sent/ Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	Presentation/ Importance of Lenders Supporting Small Business
Mon. 7/7/97	Milw. Press Briefing: SBA Citizen's Commission The Business Journal (weekly) Madison, WI	Brad Hoeschen, 414/278-7788 Fax 414/278- 7028	Mike Kiser, DD Jules Matsoff, SCORE Dist Mgr.	Presentation on recommendations for improving SBA operations in Wisconsin.
Tues.	Radio	Patty Murray,	James Bren, Chief,	Citizen's

7/8/97	Interview Wisconsin Public Radio Madison, WI	414/465-2750, Fax 414/465- 2576	FD	Commission report presentation. Rebroadcast throughout the state.
Tues 7/8/97	20 minute Speech to Hastings, NB Sunrise Rotary Club	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Tues 7/8/97	20 minute Interview - Lincoln, NB Business Journal - Reporter Dwain Hedba	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Tues. 7/8/97	News Interview KDFO-AM Radio San Diego, CA 8:40-9:00 AM	George Chandler (619) 746-5371 F: (619) 746- 0366	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop and Address
Tues. 7/8/97	Interview w/ <i>Minority Business Magazine</i> Torrance, CA 9:00-9:30 AM	Lauren Bechen Jeanie Barnett (562) 938-8324 (310) 540-9398 F: (310) 792- 8263	Deputy Administrator Ginger Ehn Lew	High Tech, VC
Tues. 7/8/97	Interview w/ <i>San Francisco Chronicle</i> San Francisco, CA 9:30-9:45 AM	Laura Castaneda (415) 536-5134 F: (415) 543- 2482	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop and Address
Tues. 7/8/97	News Interview Chinese Radio San Francisco, CA 10:45-11:00 AM	Jessica Huang (415) 623-3805 F: (415) 623- 3810	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop and Address
Tues. 7/8/97	Interview w/ <i>Sing Pao</i>	Dennis Lee (415) 989-7111	Deputy Administrator	Access to Capital and Credit

	Daily (Chinese Newspaper) San Francisco, CA 12:15 PM	F: (415) 872-0185	Ginger Ehn Lew	Workshop and Address
Tues. 7/8/97	Interview w/ <i>World Journal</i> (nation's largest Chinese newspaper) San Francisco, CA 12:30 PM	Portia Li (415) 259-2035 F: (415) 692-8652	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop and Address
Wed. 7/9/97	Jacksonville Chamber of Commerce Jacksonville, FL.	Bob Baldwin, (904) 366-6653	Wilfredo J. Gonzalez, DD	Small Business Resource Center
Wed. 7/9/97	TV Interview GTV Channel 19 Dayton, Ohio 1:00pm	Regina Roberts	Lisa Perrin SBA DDD Jerald Steed City of Dayton Phil Shotwell Ohio Dept. Of Development	Promotion of Building Business Finance Fair in Dayton on July 22 nd
Wed. 7/9/97	News Interview KLVX (PBS) Channel 10 Las Vegas, NV 9:00 AM	Joe Smith	Deputy Administrator Ginger Ehn Lew	SBA Programs, Pre-Qual, Pro-Net, Disaster
Wed. 7/9/97	SCORE/SBDC Training Edison Com. College Naples, FL	Tony Ferrari 941/417-1280	Norman Lobban, Miami District	Surety Bonds and SBA Lending
Wed. 7/9/97	Interview w/ <i>Las Vegas Review Journal</i> Las Vegas, NV	Monica Caruso	Deputy Administrator Ginger Ehn Lew	SBA Programs and Resource Partners
Wed. 7/9/97	Interview w/ <i>Las Vegas Sun</i> Las Vegas, NV	Pauline Bell	Deputy Administrator Ginger Ehn Lew	SBA Programs and benefit to minorities

Wed. 7/9/97	Atlanta Constitution story on SBA Tibbetts Award (SBIR)	Shelia Poole, Reporter 404/526-5414 404/614-2764 Fax	SBA press rel. on Tibbetts Award	SBA's Tibbetts Award
Wed 7/9/97	20 minute Speech - Kearney, NB Rotary Club - 7 a.m. Breakfast	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Wed 7/9/97	20 minute Speech - Omaha NB Southeast Rotary Club/ Luncheon	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Wed 7/9/97	2 hour KLIN AM -Omaha, NB, Live Call In Radio Talk Show 4 6 pm	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	SBA programs/ POTUS AMP Welfare to Work/ Economic Conditions/ Changes in the SBA
Thurs 7/10/97	20 minute Speech - Columbus, NB Breakfast Rotary Club	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Thurs 7/10/97	20 minute Speech - York, NB Noon Rotary Club	June Teasley, Region VII APAC/Omaha PIO Dennis Larkin	Region VII Administrator Bruce Kent	POTUS AMP - SB Role in Welfare to Work
Thurs. 7/10/97	News Interview KIRO-Radio Seattle, WA	Don Porter	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop in Seattle
Thurs. 7/10/97	Interview w/ <i>Puget Sound Business Journal</i> Seattle, WA	Peter Neurath	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop in Seattle
Thurs. 7/10/97	Interview w/ <i>Eastside Business</i>	Jonathan Miller	Deputy Administrator Ginger Ehn Lew	Access to Capital and Credit Workshop in

	<i>Journal Bellevue, WA</i>			Seattle
Thurs. 7/10/97	Interview w/ <i>South Sound Business Examiner</i> Tacoma, WA	Dennis Johnson	Deputy Administrator Ginger Ehn Lew, Assistant Administrator for the Office of Women's Business Ownership Sherrye Henry	Access to Capital and Credit Workshop in Seattle
Thurs. 7/10/97	Seminario "97" Para Negociantes KTA-TV Santa Maria, CA		Albert G. Alvarado, DD	Public SB Seminar
Thurs. 7/10/97	News Interview KPLU (NPR)- Radio Tacoma, WA	Laura Goertzel	Amy Millman (NWBC)	Access to Capital and Credit Workshop in Seattle
Thurs. 7/10/97	Media Event News Guide The Gram TC Channel 6 Texas	Al Kinsal Ruben Carrillo Armando Gutierrez	Rodney Martin, District Director	Certified Lender Program
Thurs. 7/10/97	TV Talk Show "Inside Small Business" COMCAST- Ch14 To air on 7/13/97 Texas	Valerie Dawson (501) 376-1626 F: (501) 376- 1626	Bill Horne, FD Loan Officer	Access to Capital, Business Planning
Thurs. 7/10/97	Interview w/ Graham Fysh, Tacoma News Tribune Tacoma, WA	Sharon Gang (206) 553-7277	AA Sherrye Henry	Seattle Access to Capital & Credit Work-shop
Thurs. 7/10/97	Presentation of Hispanic Business Directory to Lt. Governor of	Pat Hunt, PIO, Boise DO	Pat Hunt, PIO, Boise DO	Presentation of Hispanic Business Directory

	Idaho in Boise			
Thurs. 7/10/97	WDAO Radio Interview Dayton Ohio 9:00am		Lou Burns SBA ADDED Jerald Steed City of Dayton Phil Shotwell Ohio Dept. Of Development	Talk/call in show promoting Building Business Finance Fair July 22nd
Thurs. 7/10/97	WCTY Channel 16 GSA Small Business Procurement Outreach Ft. Benjamin Harrison, Building #1 Project	Doug Collins (317) 327-8652 (317) 327- 2020-FX	Jan Wolfe District Director	Subcontracting opportunities for small businesses, SDBs, and WOBS
Thurs. 7/10/97	Madison Press Briefing: SBA Citizen's Commission The Capital Times (daily) Madison, WI	Mike Ivey, 608/252-6486 Fax 608/252- 6445	Peter Barca, RA Mike Kiser, DD	Presentation on recommendations for improving SBA operations in Wisconsin
Fri. 7/11/97	TV evening news segment WISN-TV 12 6 pm News Madison, WI	414/342-8812 Fax 414/342- 7505	SBA Disaster Staff	Followed Disaster victims through SBA loan process
Fri. 7/11/97	Press Interview San Antonio Business Journal San Antonio, TX	Susan Saporito (210) 341-3202 F: (210) 341- 3031	Henry Cardenas, PIO	Small Business Financing
Fri. 7/11/97	Press Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546- 6361	Carlos Mendoza, District Director	"Job Fund Should help Cities hurt by NAFTA Bank/guarantee Fees
Fri. 7/11/97	Press Interview The Albuquerque Journal	Pat Armijo (505) 823-3832 F: (505) 823- 3994	Robert Blaney, District Director	The SBREFA Act of 1996

Fri 7/11/97	Award Presentation Micro Systems, Fort Walton Beach, Florida	Al Symasek, GC Area 2 (404) 347-2798	Regional Administrator Billy Max Paul	Small Business Regional Subcontractor of the Year 1997
Fri 7/11/97	<i>AWARENESS</i> on WIS-TV South Carolina	Phyllis Dean (803)758-1163 fax (803)758- 1278 Interviewer: Judi Gadson	Elliott Cooper, DD	Minority Loans
Fri 7/11/97	Newspaper Interview <i>The State</i> Columbia, SC	Phil Jeter, Reporter (803)771-8396 fax (803)771- 8430	Elliott Cooper, DD	Minority Loans
Sun. 7/13/97	Newspaper Story Kenosha News Associated Press Madison, WI	414/656-6278, Fax 414/657- 8455	Peter Barca, RA Mike Kiser, DD	Article about corporate downsizing creating opportunities for entrepreneurs.
Mon. 7/14/97	Press Conference WISN-TV -12 Madison, WI	SBA Disaster Office & FEMA; WISN- TV -12 414/342-8812 Fax 414/342- 7505; WITI- TV 6 - 414/355-6666 Fax 414/362- 2141; WTMJ- TV 4 - 414/223-5318 Fax 414/223- 5378	Congressman Barrett facilitated press conference	To highlight grants and loans available to flood victims.
Mon. 7/14/97	Radio Interview- WHAD (FM) Public Radio Milwaukee, WI	Chuck Quirnbach, Chief Reporter, 414/227-2040 Fax 414/227- 2043	Mike Kiser, DD Jules Matsoff, DSR	Citizen's Commission
Mon. 7/14/97	Newspaper Story	Brad Hoeschen 414/278-7788	Mike Kiser, DD	SBA moving servicing and

	The Business Journal Madison, WI	Fax 414/278-7028		liquidation of loans to bankers.
Mon. 7/14/97	P/C w/ Business Journal Madison, WI	Brad Hoeschen 414/278-7788 Fax 414/278-7028	Tom Guppy, Chief, PMD	Re article in American Banker on collection/liquidation
Mon. 7/14/97	Business Development Week Brownsville Enterprise Community, Coverage in The State Graphic Brownsville, TN	Rita Hathcock The State Graphic 901/772-1172 FAX 901/772-2255	Richard Castilon, EDS	Access to Capital
Mon. 7/14/97	Good Morning South Sound KH20-Radio Tacoma, WA 9:40 AM		Gretchen Sorensen Regional Administrator	Access to Capital and Credit Workshop in Seattle
Mon. 7/14/97	Pro-Net Pilot Program Demonstration At York College New York, NY	James Heyliger, Director York College Small Business Development Center, Tel: 718-262-2881	Thomas Bettridge, Regional Administrator, Aubrey A. Rogers, District Director	Pro-Net as an on-line data base
Mon. 7/14/97	Interview with Business First Buffalo, NY	Dale English Free Lance Reporter	Bob Novak Deputy DD	American Express & Non-Bank Lenders
Mon. 7/14/97	Interview w/ <i>St. Louis Business Journal</i> St. Louis, MO 1:15 p.m.(phoned from airport)	Ron Janecke, Managing Editor 314-421-8385 314-621-5031 fax	Aida Alvarez Administrator	Bi-Lenders Roundtable Meeting in St. Peters. Small Business Issues
Mon 7/14/97	Region V & VII Lenders	June Teasley Region VII	Administrator Aida Alvarez	Access to Capital & Credit/ SBA

	Round Table/ Phone Interview with St Louis Business Journal reporter Ron Janecke	APAC/ St. Louis PIO Laverne Johnson		
Mon. 7/14/97	Live interview w/ Susan Whitehouse, KH20 (Tacoma), "Good Morning South Sound" 9:45 a.m.	Sharon Gang (206) 553-7277 Susan Whitehouse (253) 383-8850	RA Gretchen Sorensen	Follow-up to Seattle Access to Capital & Credit Work-shop
Mon. 7/14/97	Speaking Engagement at a meeting of the First Step Fund "Peer Lending Group" in Kansas City, MO	Katrina Jackson, First Step Fund Exec. Director (816) 474-5111 Fax 472-4207	KC District BIC Manager Kim Malcolm	BIC Services; SBA Programs
Tues & Weds 7/15/97 & 7/16/97	Speaking Engagement/ Kansas Rural Development Council meetings in Atchison and Iola, KS	Steve Bittel, KRDC Exec Director (913) 296-1847 Fax 296-8132	Neida Heusinkvelt, KC District ADD/ED	SBA Update; SBA Program Info
Tues 7/15/97	30 minute Springfield, MO Cable TV segment Interview (airs 5 times per week)	June Teasley Region VII APAC/ Springfield Branch Office	Deputy Regional Administrator Dean Cotton/ Springfield Branch Manager James Combs	POTUS AMP SB role in Welfare to Work and SBA programs
Tues 7/15/97	10 minute Speech - Attendees of SCORE Pre- Business	June Teasley Region VII APAC/ Springfield Branch Office	Regional Administrator Bruce Kent	SBA Programs & Economic Trends for Small Business

	Workshop, Springfield, MO Chamber of Commerce			
Tues 7/15/97	Lenders Luncheon - Clary's Café/ Springfield, MO (10 lending participants)	June Teasley Region VII APAC/ Springfield Branch Office	Regional Administrator Bruce Kent	Discussed SBA and questions presented by SBA at National & Regional Lenders Round Tables
Tues. 7/15/97	"The Urban Business Review" WCIU TV Chicago, IL 10:40-11 a.m.	Deborah Coke (312) 705-2607	John L. Smith Chicago District Director	Minority business concerns
Tues. 7/15/97	Presentation of Hispanic Task Force report on employment and business to the Governor in Boise, ID	Pat Hunt, PIO, Boise DO	Tom Bergdoll, DD, Boise	Presentation of Hispanic Task Force report on employment and business to the Governor in Boise, ID
Tues. 7/15/97	Interview w/The Business Journal Milwaukee, WI	Brad Hoeschen (414) 278- 7028	Peter W. Barca Midwest Regional Administrator	SBA re-invention: IG study on streamlin-ing loan liquidation
Tues. 7/15/97	Round Table for 8(a) Firms Miami, FL	Jack Gies Ph: 305/536- 5521 F: 305/536- 5058	Charles Anderson District Director South Florida DO & Jack Gies ADD/MED	Provided 8(a) firms with an update on upcoming opportunities and provided tips on how to successfully use the program.
Wed 7/16/97	Health, Bible and You Comcast Cable Ch. 61 Michigan 11am-12pm (taped interview)	Marvin Moss (313) 934-2690	Michigan DDD- Richard Temkin and Michelle Burquette- FEMA Regional Director- Chicago	FEMA and SBA disaster assistance available for tornado and flood victims from 7/2/97

Wed 7/16/97	City Highlights Comcast Cable-Ch 6 Michigan 7-8pm (live informational interview)	Marvin Moss (313) 934-2690	Michigan DDD- Richard Temkin and Michelle Burquette-FEMA Regional Director- Chicago	FEMA and SBA disaster assistance available for tornado and flood victims from 7/2/97
Wed. 7/16/97	Interview w/Bloomberg Magazine Princeton, NJ	Ed Leefeldt (609) 279-4613 F: (609) 279- 5967	Don Christiansen	SBIC Program
Wed. 7/16/97	Crain's NY Business Article New York, NY	Virginia Citrano, Editor, Tel: (212) 210- 0277	None-Article resulted from Pro- Net roll-out	Pro-Net
Wed 7/16/97	Marietta Daily Journal Marietta, GA	Jacques Couret (770) 428-9411 ext. 210 (770) 422-9533	Bill Fisher, Central Office	8(a) National Park Service set-aside contract-Kennesaw
Wed. 7/16/97	World News Tonight ABC News Washington DC	Jon- Christopher Bua (202) 205-7013 Jackie Judd, ABC News	Karen Lee Deputy IG	IG Report
Wed. 7/16/97	Camera-shoot ABC News Washington D.C.	Rebecca Young	Anita Irving	Shoot correspondent talking about IG report on loans
Wed. 7/16/97	Press Interview New Mexico Business Weekly, Albuquerque, NM	Elaine Kurtz (505) 768-7008 F: (505) 768- 0890	Robert J. Blaney, District Director	Federal Dollars and Sense for WBO workshop
Wed. 7/16/97	Press Interview The Journal Record Oklahoma City, OK	Leigh Jones (405) 278-2846 F: (405) 278- 6907	David Brown, PIO	Loans to Professional Businesses
Wed.	Opening	Clover Lockard	Regional Advocate	Regional

7/16/97	remarks - Regional Subcontractor of the Year Awards Ceremony; Everett, WA	206-553-5231	Clover Lockard	Subcontractor of the Year Awards Ceremony; Everett, WA
Thurs. 7/17/97	Interview w/ Laura Goertzel, KUOW-FM (public radio). She attended the event and her piece aired that afternoon and the next morning.	Sharon Gang (206) 553-7277 Laura Goertzel (206) 543-2710	Amy Millman, National Women's Business Council; RA Sorensen	Seattle Access to Capital & Credit Work-shop
Thurs. 7/17/97	Planning Meeting Los Angeles Times Los Angeles, CA	Vicki Torres P: (213) 237- 6553 F: (213) 237- 7836	Alberto G. Alvarado, DD and John Tumpak, PIO	Strategic Planning
Thurs. 7/17/97	TV evening news segment WISN-TV 12 10 pm News	414/342-8812 Fax 414/342- 7505	John Lonsdale, Acting ABMED	First Disaster Loan Check handed out
Thurs. 7/17/97	Regional Administrator Speech "New Image Business Associates & Bank of America Present Minority Opportunity Success Training" Dallas, TX	Ana Maria Rush (817) 885- 6500, Ext 6512 F: (817) 885- 6568	James Breedlove, Regional Administrator	How to set up finances, Cash Flow, Balance Sheets.
Fri 7/18/97	SBA Award of Distinction Lockheed	Al Symsic, Area 2 GC	Regional Administrator Billy Max Paul	Top Contractor Award

	Martin Information Systems, Orlando, FL			
Fri. 7/18/97	El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546- 6361	Carlos Mendoza, District Director	Outside banks make \$9.12 million in SBA loans.
Fri. 7/18/97	Newspaper Article Buffalo News Buffalo, NY	Fred Williams Buffalo News	Aida Alvarez Administrator	FED Reserve SBA Access to Capital
Fri. 7/18/97	<i>Renaissance Notes</i> Newsletter New York, NY	Tanya Ralph, Business Development Officer, Tel: (212) 978-8988	Ming Walker, President of Eternal Love and Aubrey Rogers, District Director, New York	7(a) Success Story
Fri. 7/18/97	30 minute Interview- Sioux City Journal, Sioux City, IA - Kate Thomson, reporter	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SB Role in Welfare to Work/WBO/Home Based Business
Fri. 7/18/97	20 Taped Radio Interview, KSJC Radio, Sioux City, IA - 9:30 .am., Mary Sorensen, Reporter - Airs 4-5 p.m., 7/18/97	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SB Role in Welfare to Work/WBO/Home Based Business
Fri. 7/18/97	20-30 minute Radio Interview (could go live or tape for public affairs program) 10:30 a.m. KLEM Radio, LeMars, IA, Larry	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SB Role in Welfare to Work/ SBA Programs & Future

	Schmitz, reporter			
Fri. 7/18/97	20 Minute Interview - Cherokee, IA Times, Cherokee, IA - 11:30 a.m., reporter Jeff Lundquist	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs & Future
Fri. 7/18/97	20 minute Interview - Storm Lake, IA Pilot-Times, 1:30 p.m., reporter Dana Larson	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs & Future
Fri. 7/18/97	Monthly Syracuse District Finance News	Terry Bradt (315) 448-0411	Terry Bradt	Monthly Highlights along with monthly bank statistics
Fri. 7/18/97	20 minute Interview - Spencer, IA Reporter, 3 p.m., reporter Jen Riley	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs & Future
Sat. 7/19/97	20 minute Interview/ Spirit Lake Beacon, Spirit Lake, IA, reporter Frank Jayquist (he will also cover IA Independent Bankers Convention)	June Teasley Region VII APAC/ Dave Lentell Des Moines PIO	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs & Future
Sun. 7/20/97	1 hour speech - Iowa Independent Bankers State Convention, Lake Okiboji, IA -11:45 a.m.,	June Teasley Region VII APAC	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs. Changes & Economic Future

	Richard Berglund, Program Coordinator			
Mon. 7/21/97	Newspaper Interview Buffalo News Buffalo, NY	Fred Williams	Aida Alvarez, Administrator	FED Reserve SBA Access to Capital
Mon. 7/21/97	Newspaper Interview Wall Street Journal New York, NY	Rodney Ho (212) 416-3768	Larry Wilson CFO	Internal Controls as discussed in Administrator's Testimony
Mon. 7/21/97	Newspaper Interview Business First of Buffalo Buffalo, NY	Tracey Drury	Aida Alvarez, Administrator	FED Reserve SBA Access to Capital
Mon 7/21/97	Wire Service Interview UPI Buffalo, NY	Alex Cukan,	Aida Alvarez, Administrator	FED Reserve SBA Access to Capital
Mon. 7/21/97	News Interview WKBW-TV ABC-7 Buffalo, NY	Rick Swenson Cameraman	Aida Alvarez, Administrator	FED Reserve SBA Access to Capital
Mon. 7/21/97	WKBW-TV AM Buffalo Talk Show Buffalo, NY	Linda Pellagrino Reporter/Host	Sherrye Henry	FED Reserve SBA Access to Capital + Women Issues
Mon. 7/21/97	Press Coverage The Wilcox Progressive Era Camden, AL 8:30 AM	Hollis Curl 334/682-4422	District Director Jim Barksdale ED Chief Raymond Hembree	Business Dev. Week
Mon. 7/21/97	Interview Las Vegas Business Press Las Vegas, NV	Patricia Martin P: (702) 871-3298 F: (702) 871-6780	Donna Hopkins, PIO	Women's Pre-Qual
Mon. 7/21/97	20 minute Speech - Overland Park, Kansas	June Teasley Region VII APAC	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs. Changes

	Chamber of Commerce Luncheon, Noon, Marriott Hotel			& Economic Future
Mon 7/21/97	Interview - Johnson County Business Times, following OP COC speech, Marriott Hotel 1 p.m. (reporter Chris Kraeuter will also cover speech and has specific questions on future of SBA for article to appear in 1/1/2 wks.)	June Teasley Region VII APAC	Regional Administrator Bruce Kent	POTUS AMP SBA Role in Welfare to Work/ SBA Programs. Changes & Economic Future
Mon. 7/21/97	National Council of La Raza Convention Chicago, IL	Jorge Oclander La Raza (773) 525-6285	Peter W. Barca Midwest Regional Administrator	Remarks about SBA programs and services
Mon. 7/21/97	Telephone interview with John Sommars, Reporter with the Colorado Business Magazine. Discussed future trends in small business financial planning 2:00 pm to 3:00 pm.	Jack Sommars, Reporter with Colorado Business Magazine. (303) 783-3650 FAX 783-3062	Tom Redder, Region VIII Administrator and Chris Chavez	Discussed hot topics and new trends in small business financial planning and taxes. Will be in the magazine's August 97 issue
Mon. 7/21/97	Telephone interview with	Jack Sommars, Reporter with	Tom Redder, Region VIII	Discussed hot topics and new

	John Sommars, Reporter with the Colorado Business Magazine. Discussed future trends in small business financial planning 2:00 pm-3:00 pm.	Colorado Business Magazine. (303) 783-3650 FAX 783-3062	Administrator and Chris Chavez	trends in small business financial planning and taxes. Will be in the magazine's August 97 issue
Mon. 7/21/97	Press Interview The Journal Record Oklahoma City, OK	Leigh Jones (405) 278-2846 F: (405) 278- 6907	David Brown, PIO	Loans to Professional Businesses
Mon. 7/21/97	San Antonio Business Journal San Antonio, TX	Susan Saporito (210) 341-3202 F: (210) 341- 3031	Rodney Martin, District Director and Mary Alice Blanco, Loan Officer	Small Business Financing. To be published 8/1/97
Tues.. 7/22/97	Press Interview The Journal Record Oklahoma City, OK	David Page (405) 278-3100 F: (405) 278- 6907	David Brown, PIO	SBA Loans
Tues. 7/22/97	Taped interview on Metro Forum WGMS-FM Washington, D.C. 1:00 p.m. To air 7/27 @ 6:30 a.m	Jerry Phillips 202/726-5115 <i>Interviewer: J. Phillips</i>	Marty Gold, DDD, and Houston Gray, finance chief	SBA programs and services
Tues. 7/22/97	North Oldham County Lions Club Louisville, KY		Bruce T. Trautmann, KY DDD	SBA Programs
Tues. 7/22/97	SBA and GSA Award Record Breaking \$22	Chris Chavez, Region VIII Public Affairs	Tom Redder, Region VIII Administrator,	SBA, GSA, and Blackinton & Decker (8(a) firm)

	million "8(a)" Contract to Small Local Minority- Owned Firm Colorado 11:00 am to 12:00 pm	Director (303) 844-0501 FAX 844-0506 (event arranged internal)	Polly Baca, GSA Region VIII Administrator, Vince McDonald, President of Blackinton & Dectker, 8(a) Contractor's Assoc.	signed the largest GSA contract ever awarded to an 8(a) company in the nation
Tues. 7/22/97	"Open Line" call-in radio show on WAOD-AM in St. Augustine, Fla	Kenneth Stein (producer) (904) 797-4444 Fax 797-3446	Ken Jordan, Public Affairs Specialist, Disaster Area Office 3 (Atlanta) & Patsy Underwood, former disaster victim	How businesses can prepare BEFORE disaster strikes
Tues. 7/22/97	Telephone Interview Oshkosh Northwesterner Madison, WI	Andrew Dietrich, 920/426-6661.	Mike Kiser, DD	Impact of SBA requiring banks to service and liquidate all loans approved after Sept. 30.
Tues. 7/22/97	The Ruth Koscelak Show WCCO AM Radio Minneapolis 12:30 - 1:00 p.m. on-air telephone interview	Ruth Koscelak (612) 370-0611	Ken Jordan, SBA Disaster Assistance Area 2, Atlanta	SBA disaster assistance available for Twin Cities' flood victims
Tues. 7/22/97	SBA and GSA Award Record Breaking \$22 million "8(a)" Contract to Small Local Minority- Owned Firm 11:00 am to 12:00 pm	Chris Chavez, Region VIII Public Affairs Director (303) 844-0501 FAX 844-0506 (event arranged internal)	Tom Redder, Region VIII Administrator, Polly Baca, GSA Region VIII Administrator, Vince McDonald, President of Blackinton & Dectker, 8(a) Contractor's Assoc.	SBA, GSA, and Blackinton & Decker (8(a) firm) signed the largest GSA contract ever awarded to an 8(a) company in the nation
Wed. 7/23/97	News KIDK-TV Idaho Falls, ID	Tina Krauf, Reporter (208) 522-5100	Rick Jenkins PIO, DAO-4	SBA participation in disaster assistance &

	6 pm & 10 pm	Fax: (208) 522-5103		recovery for flood declaration #2970
Wed. 7/23/97	Press Interview Baltimore Sun Baltimore, MD	Lorraine Mirabella (410)332-6672	Joyce Evans	Small-business- friendly MD banks
Thurs. 7/24/97	News Interview KUSI - TV San Diego, CA 6:45 - 7:00 a.m.	Doug Ramsey, Anchor P: (619) 432- 8570 F: (619) 432- 0789	Administrator Aida Alvarez	SBA's New Priorities
Thurs. 7/24/97	Newspaper Interview El Sol de San Diego	Julie Rocha, Publisher/ Editor (619) 233-8496 (619) 233-5017	Administrator Aida Alvarez	SBA's New Priorities Focus on Hispanic SB
Thurs. 7/24/97	News Interview Pacific Daily News Agana, Guam 3:30 - 4:30 p.m.	Gretchen Alger P: (671) 477- 9711 F: (671) 477- 3079	Kenneth Lujan, Branch Manger	SBA Programs
Thurs. 7/24/97	Taping of Radio Spots Los Angeles, CA		Alberto G. Alvarado, DD & Other Hispanic SB Leaders	Hispanic Heritage Month sponsored by Phillip Morris
Thurs. 7/24/97	Citibank Breakfast Forum Miami, FL	Mary Ann Bacon 305/470-7151	Jeffery Campbell	Working with SBA Finance Section
Thurs. 7/24/97	Small Business Workshop Edison Com. College Naples, FL	Frank Rodriquez First Nat'l Bank 941/435-7335	Norman Lobban, Miami District	Surety Bonds and SBA Lending
Thurs. 7/24/97	Carib News Interview New York, NY	Carl Rodney, Editor, Tel: (212) 944-1991	Aubrey A. Rogers, District Director, New York	Minority Lending in New York City
Thurs,	Regional	Ana Maria	James Breedlove,	The Procurement

7/24/97	Administrator Speech Lockheed Martin, Small Bus. Liaison Office Fort Worth, TX	Rush, APAC (817) 885- 6500, Ext 6512 F: (817) 885- 6568	Regional Administrator	Marketing and Access Network (PRO-Net)
Fri. 7/25/97	Press Interview Metro Journal, Business Magazine Oklahoma City, OK	Darren Currin (405) 232-5814 F: (405) 232- 5800	David Brown, PIO	SBA Loans
Fri. 7/25/97	Interview w/ The Pueblo Chieftain at The monthly Latino Chamber of Commerce Luncheon in Pueblo, Colorado. 11:30 am-1:00 pm	John Norton, Business Editor at the Pueblo Chieftain Newspaper (719) 544-3520 FAX 544-5897	Patricia Barela Rivera, SBA's Colorado District Director	Will give a presentation on her experiences as a female Hispanic Leader, and her role at the SBA
Fri. 7/25/97	The monthly Latino Chamber of Commerce Luncheon . Pueblo Chieftain Newspaper Pueblo, Colorado	John Norton, Business Editor (719) 544-3520 FAX 544-5897	Patricia Barela Rivera, SBA's Colorado District Director	Will give a presentation on her experiences as a female Hispanic Leader, and her role at the SBA
Fri. 7/25/97	News Interview WLOK Radio Memphis, TN	Raye Howell 901/527-9565 F: 901/527- 9566	Dratin Hill Jr. DD	Access to Capital
Fri. 7/25/97	Interview Speech Jacksonville Business Journal Jacksonville,	Jane Bennet 904/396-5706 F: 904/396- 3502	Billy Max Paul	SBW Award of Distinction for Lockheed- Martin Information Systems

	FL			
Sat. 7/26/97	Interview with La Noticia, Charlotte Hispanic Newspaper	Hilda Gurdian 704/568-6966	Eileen Joyce BIC Manager	Charlotte BIC
Sun. 7/27/97	WKXI Radio 30 min. Q&A show Ridgeland, MS 7:00a.m.- 7:30a.m.	Leslie Hayes (601)957-1300 (601)956-0516 fax	Janita R. Stewart Jackson District Director Frank Quinn ADD/ED	SBA Programs Call in Question and Answer
Sun. 7/27/97	Award Presentation Pascagoula, MS	Gulf Coast Marine Supply 601/762-9282 Pascagoula, MS	Janita R. Stewart Jackson District Director	Small Business Award of Excellence
Mon. 7/28/97	"The Urban Business Review" WCIU TV Chicago 10:40-11 a.m.	Deborah Cooke (312) 705-2607	John L. Smith Chicago District Director	Minority business concerns
Mon. 7/28/97	Radio talk show interview <u>OUTLOOK</u> <u>KOJM</u> KOJM/KQPX Radio - Havre, Mt. 3:00-3:10 p.m.	Dan Sheppard, Newsroom KOJM Radio (406) 265-7841	Linda Kindrick, LO Robert Much, BIC Manager	BIC, TBICS, SBDC, SBA Loan Programs
Mon. 7/28/97	Radio Interview Re: WGY -AM Albany, N.Y. 10:25 am	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	Women's Pre- qualification Loan Program along with various resources available within the Albany BIC
Mon. 7/28/97	News Interview Albany Times Union and Daily Gazette	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director	SBA Loan Program aids women running small businesses
Mon.	Albany BIC	Terry Bradt	Bernard J.	Kickoff of the

7/28/97	announces new Women Pre-qualification loan program and introduces new state of the art equipment available to Small Businesses	(315) 448-0411	Paprocki, District Director & Daniel O'Connell BIC manager.	Women's Pre-Qual program and unveiling of new equipment as well as one year anniversary of Albany BIC.
Mon. 7/28/97	WEAA Radio V-103 Talk Show Baltimore, MD	Barbara Robinson (410)653-2200	Allan Stephenson	Guest speaker on radio talk show "Business Outreach Forum"
Mon. 7/28/97	TV Interview KUAM TV Dededo, Guam 3:00 - 3:30 p.m.	Genevieve Halili P: (671) 637-6397 F: (671) 637-9870	Andrew Poepoe, DD	SBA's Role in the Pacific
Mon. 7/28/97	Press Interview Albuquerque Journal Albuquerque, NM	Michael Murphy, Business Editor (505) 823-3800 F: (505) 823-3994	Robert Blaney, District Director	SBREFA Hearing
Tues. 7/29/97	Grand Opening and Ribbon Cutting Victoria Business Magazine Victoria, TX	Debra Bryant (512) 572-3137 F: (512) 575-4370	Rodney Martin, District Director and Mary Alice Blanco, EDS	Grand Opening for Manning Gymnastics in Victoria (504 Loan)
Tues. 7/29/97	Minority Business Entrepreneur Magazine Los Angeles, CA	Lester Sloan P: (310) 540-9398	John Tumpak (818) 552-3203	SB Week
Tues. 7/29/97	SBA/FED Bank Workshop on Access to Credit for WBOs.	Bobbie McCrackin FED's PIO, 404/521-8934 404/521-8050 Fax	WBOs in Ga., and region; WBO legislators, bankers	Policies for increasing access to capital for WBOs.

Tues. 7/29/97	Breakfast "Women Mean Business" Utah 8 am to 10 am	Stan Nakano District Director	General press release sent to Associated Press and media throughout Utah Reporters present at event representing Salt Lake Tribune, Deseret News, Fox News and KTVX- Channel 4 (ABC affililate)	Women In Business Survey
Tues, 7/29/97	Press Interview Fort Worth Star Telegram Fort Worth, TX	Lori Rentfrow (817) 390-7591 F: (817) 390- 7201	Dorothy Green, Vice Chairman SCORE Chapter 120	Small Business Advertising and Marketing
Wed. 7/30/97	Telephone interview Relating to Flood Disaster in Fort Collins, Colorado <i>Fort Collins Coloradan</i>	Bob Baugn, General Reporter with the Fort Collins Coloradan (970) 224-7742 Fax 224-7899	Jim Akins, SBA's Area III Disaster Office, Chris Chavez, SBA's Region VIII Public Affairs Director	Current status of disaster declaration in Fort Collins Colorado
Wed. 7/30/97	Interview with staff writer, Virginia Pilot, Norfolk, VA	Nia Meeks, Staff Writer (757) 490-7216 (fax) 490-7235	James A. Shelton, PIO	Writer was interested in small business statistics for VA
Wed. 7/30/97	Media Advisory for Tuesday's Administrator's Award for Excellence presentation. Observer Dispatch, The Evening Telegram, Rome Observer, The	Terry Bradt (315) 448-0411	Terry Bradt	Media Announcement for Tuesday to Pulver Roofing

	Evening Times, Utica Area Home News, WUTR-TV 20, WKTV-TV 2, Daily Sentinel			
Wed 7/30/97	Fresno Business Journal Fresno, CA	Lisa Lieberman, Business Reporter	Melende Ward, PIO	Success Story
Wed 7/30/97	Fresno Business Journal Fresno, CA	Jonathan Franks, Business Reporter	Antonio Valdez, DD	Computer Date Conversion for Year 2000
Wed. 7/30/97	Press Interview Albuquerque Tribune Albuquerque, NM	Joan Moore (505) 823-3685 F: (505) 823-3689	Robert Blaney, District Director	SBREFA Hearing
Wed. 7/30/97	Press Interview El Paso Times El Paso, TX (Targeted release Sun. 8/16/97)	Yvette Armendariz (915) 546-6143 F: (915) 546-6361	Carlos Mendoza, District Director , Adrian Madrigal, PIO and Joe Arreola ADD?MED	How to obtain Govt. Contracts 8(a) Program
Wed. 7/30/97	Town Hall Meetings (2) Rigby, ID 9am Blackfoot, ID 1:30 pm	Georgia Dixon Staff Member, Senator Larry Craig's Office (208) 743-0792 Fax: (208) 343-2458	Penney Slattery Officer In Charge	individual assistance programs for farmers & ranchers.
Wed. 7/30/97	Press Interview City Bus. Newspaper New Orleans, LA	Judy Russell (504) 8349292: F:(504) 832-3220	Loretta Poree, PIO	Access to Capital for WBOs
Wed. 7/30/97	One Stop Capital Shop Open House	Kay Stucker 606/677-6080	Kay Stucker, OSCS Manager Bruce T.	OSCS Program

	1 Yr. Anniversary Somerset, KY		Trautmann, DDD	
Thur. 7/31/97	Citibank Breakfast Forum Miami, FL	Mary Ann Bacon 305/470-7151	Charlie McClain	SBA Loan Requirements
Thur. 7/31/97	Telephone Interview Florida Times- Union Jacksonville, FL	Simon Barker- Benfield, 904/359-4261	Wilfredo J. Gonzalez, District Director, Jacksonville, FL	Advisory Council
Thurs. 7/31/97	Press Interview Times Picayune New Orleans, LA	Ronette King (504) 826-3475 F: (504) 826- 3369	Betsy Myers, Associate Deputy Administrator for Entrepreneurial Dev.	Access to Capital for WBOs
Thurs. 7/31/97	Press Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (915) 546- 6361	Adrian Madrigal, PIO and Joshua Kramer, SCORE	Volunteers needed for El Paso SCORE Chapter.
Thurs. 7/31/97	SBA Press Release, New York, NY	Robert J. Llamas Public Information Officer, Tel: (212) 264-5697	Aubrey A. Rogers, District Director, New York	SBA's Bonding Program Underutilized
July	Atlanta Chamber monthly newsletter	John Mills, Ed. 404/586-8459 404/586-8497	photo of DD Laura Brown and Jose Gonzalez, Minority Advocate	Photo coverage of SBA award to Gonzalez
Fri. 8/1/97	Speaking Engagement - Congresswoma n Pat Danner's Procurement Conference, Maple Woods Community College, KC, MO	Donna Leanord, MO Procurement Assistance Center, 816-235-2891	KC DD Dorothy Kleeschulte/ ADD/ED Neida Husinkvelt	SBA Programs/ Resources in Breakout Session
Fri 8/1/97	Disaster Checks Presentation	Don Waite (313) 234-8900	Michigan District Director- Dwight Reynolds; Glen	Presented the first SBA disaster loan checks to Detroit

	Channel 7- ABC Channel 2- FOX Channel 50- UPN Detroit, MI		Oliver-Assistant to Detroit Mayor Archer and Director of Public Safety	residents
Fri. 8/1/97	Press Release on SBA 1 st Native American Conference Courier Observer North Country This Week and Post Standard	Terry Bradt (315) 448-0411	Terry Bradt	Announcement of National Conference to be held on September 16-18 in San Diego Ca.
Friday 8/1/97	First Check Ceremony Covered by WJBK-TV, WKBD-TV, WXYZ-TV	Don Waite (313) 234-8990 Public Information Officer, Disaster Area Office 3 (Atlanta)	Dwight Reynolds, District Director, Detroit, MI	Presentation of First Checks to victims of recent storms
Fri. 8/1/97	Radio Interview Mazer in the Morning WEVD New York, NY	Arnie Mazer (212) 239-9176 Hotline	Antonella Pianalto	Internal Welfare to Work Initiative
Fri. 8/1/97	Leadership & Management Newsletter Region IX	Roy Nunez P: (209) 472- 0438 F: (209) 472- 1003	Viola I. Canales, Regional Administrator	SBA Outreach to Hispanics, and SBA Programs
Fri. 8/1/97	Radio Interview KH20 Tacoma, WA	Susan Whitehouse 253/383-8850	Bob Meredith, Seattle DD; Bill Bell, SBA rep. at OSCS in Tacoma	Services provided at One Stop Capital Shop in Tacoma, WA
Fri. 8/1/97 (To be publish-	Press Interview El Paso Times El Paso, TX	Yvette Armendariz (915) 546-6143 F: (015) 546-	Carlos Mendoza, District Director	Special Loans to Businesses in areas affected by NAFTA

ed on 8/2/97)		6361		
Mon. 8/4/97	News Interview Bloomberg Business Radio New York, NY 4:00-4:10 PM	Jean Lee (212) 318-2094	Aida Alvarez Administrator	Trade Mission to Canada
Mon. 8/4/97	News Interview Business News Network Syndicated out of Colorado 5:10-5:25 PM	Greg Davis (719) 528-7040 F: (719) 528- 6544	Aida Alvarez Administrator	Trade Mission to Canada
Mon. 8/4/97	New Mexico Business Weekly Albuquerque, NM	Sherry Robinson TEL: (505) 768-7008 FAX: (505) 768-0890	Peter W. Barca National Ombudsman	Region VI RegFair Hearing and remarks about SBREFA
Mon. 8/4/97	Interview with staff writer, Richmond Ventures Magazine, Richmond, VA	Amber Jones (804) 378-8246 (fax) 379-2532 E-mail - ajones@richmo ndventures.co m	James A. Shelton, PIO	Writer is doing an article on SBA programs.
Mon. 8/4/97	Speech & Award presentation Atlanta, GA	Sen. Max Cleland 404/331-5439 F:404/331- 5439	Billy Max Paul	SBW: Jake Sanchez Reg. Prime Contractor & Entrepreneurial Success
Mon. 8/4/97	Albuquerque Journal Albuquerque, NM	Michael Murphy TEL: (505) 823-3835 FAX: (505) 823-3994	Peter W. Barca National Ombudsman	Region VI RegFair Hearing and remarks about SBREFA
Mon. 8/4/97	Press Release Syracuse Newspapers Watertown	Mike Stamler 202-205-6740	Administrator Aida Alvarez	Canadian Markets are primary ones for Small US Exporters

	Daily Time Star-Gazette The Malone Telegram Albany-Times Union The Journal Courier- Observer Press Republican			
Mon. Tues. 8/4- 5/97	1997 Tourism Development Symposium Bowling Green, KY	Debbie Giannini 502/564-4903 F:502/564- 1512	Jeri Grant, PIO	SBA Programs
Tues. 8/5/97	Orange County Register California	Jan Norman P: (714) 953- 7927 F: (714) 543- 3904	Viola . Canales, Regional Administrator	NADBank SBA NAFTA Loans
Tues. 8/5/97	Courier- News Bound Brook, NJ 9:00-11:30AM	Luther Turmelle (908) 707-3167 Fax: (908) 707- 3272	Frank Burke Assistant District Director for Marketing and Outreach	Community Assistance Seminar SBA Loans
Tue. 8/5/97	Awards Presentation To Pulver Roofing WKTV-TV2 WUTR-TV20 Utica Area Home News The Evening Times Rome Observer The Evening Telegram WTLB -AM Utica, NY	Terry Bradt (315) 448-0411	Bernard J. Paprocki, District Director Congressman Sherwood Boehlert	Administra-tor's Award for Excellence
Tues. 8/5/97	Rollout of Pro- Net at GSA Local	Pat Brown- Dixon, GSA Business	Bob Murphy, SBA GC Area Chicago Office;	Introduction and Demon-stration of PRO-net

	Networking Breakfast, Woods Community College, Kansas City, MO	Service Center	Region VII Administrator Bruce Kent/ KC DD Dorothy Kleeshulte	
Tues. 8/5/97	Press Coverage Albuquerque Journal Albuquerque, NM	Michael Murphy, Bus. Editor (505) 823-3800 F: (505) 823-3994	Robert Blaney, District Director	SBREFA Hearing
Tues. 8/5/97	Press Interview Lubbock Business Monthly Lubbock, TX	Chris Van Wagenen, Business Editor Avalanche Journal (806) 762-8844 F: (806) 744-9603	Tom Dowell, District Director	The time is right for starting your own bus.
Wed. 8/6/97	Press Interview Frontier Voice Texas	Don Woodyard (915) 532-2845	Adrian Madrigal, PIO	Steps to obtain a business loan.
Tues. 8/5/97 & Wed. 8/6/97	Speech at the Cincinnati Minority Development Council Business Exchange	Ron Carlson Cincinnati BM 513-684-2816	Ron Carlson Cincinnati BM	business financing
Wed 8/6/97	Wall Street Journal New York, NY	Rodney Ho P: (212) 416-3768 F: (212) 416-2653	Viola I. Canales, Regional Administrator	NADBank SBA NAFTA Loans
Wed. 8/6/97	Region VII Exhibit Booth - Vietnam Veterans Conference, Hyatt Regency Hotel, KC, MO	Leon Bechet, AA/Veterans Affairs, SBA Headquarters	KC District Office; Rose Schneeberger, DVAO; SCORE Chapter 19	SBA Materials and Information
Wed. 8/6/97	Interview with Cargo News	Stanislav Bystritski,	Diana Parra APAC, Region II	SBA programs and structure as a

	Asia Vladivostok, Russia (visiting reporter - interview conducted in NYRO)	Russian Far East Correspondent Tel: 7-4232- 322243		federal agency.
Wed. 8/6/97	Speaking Engagement, Veteran's Symposium, Des Moines, IA	VA Regional Office	SBA Des Moines Office, Vern Sample	SBA Assistance available for Veterans
Wed. 8/6/97	SBA Walking tour of Fort Collins Disaster Area – visit of affected small businesses coverage by KWGN, KUSA, KMGH, Fort Collins Coloradoan, Denver Post Fort Collins, Colorado 10:00 am to 2:00 pm	Assignment Desk, KWGN- Channel 2, (303) 740- 2222; Fax 740- 2803 Assignment Desk, KUSA- Channel 9, (303) 871- 9999; FAX 698-4700 Assignment Desk, KMGH- Channel 7, (303) 832- 7777; FAX 832-0162 Bob Baugn, Business Reporter with the Fort Collins Coloradoan (970) 224- 7742; FAX 224-7899 Bob Schwab, Business Reporter with the Denver	Tom Redder, SBA's Region VIII Administrator, Chris Chavez, SBA's Region VIII Public Affairs Director, Dave Talley, SBA Disaster PIO, FEMA Representatives, small business owners	SBA officials visited small firms that were destroyed by flash flooding in Fort Collins.

		Post, (303) 820-1410; FAX 820-1334		
Wed. 8/6/97	Phone Interview Business Journal Syracuse, NY	Terry L. Bradt (315) 448-0411	Bernard J. Paprocki	Impact of the Loan Gurantee in the areas listed as affected by NAFTA
Wed. 8/6/97	Press Release Special Loans to Local Areas	Mike Stamler 202-205-6740	Administrator Alvarez	List of local areas that may be effected by loan program NAFTA
Wed. 8/6/97	Various Interviews relating to disaster declaration in Wyoming KROE Radio KTWO Radio Wyoming Tribune Newspaper KOWB Radio 9:00 am - 5:00 pm	Jake Boltz, Reporter KROE Radio, Sheridan, Wyoming , (307) 672- 7421; FAX 672-2933 Tara Bennett, KTWO Radio, Casper, Wyoming, (307) 266- 5252; FAX 235-9143 Tony Monterastelli, Reporter, Wyoming Tribune Newspaper, (307) 634- 3361; FAX 638-7330 Ray Hagenan, Reporter, KOWB Radio in Laramie, Wyoming, (307) 745- 4888; FAX 742-4576	Jean Micek, Loan Specialist at SBA's Wyoming District Office	Discussed recent disaster declaration for state of Wyoming

Wed 8/6/97	Taped News Interview KUNI Radio, Cedar Falls, IA	Greg Shanley, KUNI News Director 800-772-2440	Keith McBride, Cedar Rapids DO PIO	Comparison of Loan Production from VY96 to FY 97; and reasons for differences.
Weds 8/6/97	Interviews with area SBA borrowers for upcoming radio show - Air date TBA	Ruth Bruce, news director, KDEC Radio, Decorah, IA 319-382-4251	Cedar Rapids PIO Keith McBride	Borrowers give perspective of getting SBA loan
Tues. 8/6/97	Small Business Forum for Women Rome, GA	Sen. Max Cleland 404/331-5439 F: 404/331- 5439	Billy Max Paul	Outreach to Women in Business-
Wed 8/6/97	Interview with Philadelphia Business Journal	Marilyn Wimp	Director of Marketing Swartz	Access to Capital Seminar with United Bank (targeted to women and minorities). Reporter also covered seminar on 8/7/97.
Wed. 8/6/97	Telephone Interview Florida Times- Union Jacksonville, FL	Simon Barker- Benfield, 904/359-4261	Wilfredo J. Gonzalez, District Director, Jacksonville, FL	Women's Pre-Qual Loan Program
Wed. 8/6/97	Small Business Trade Fair St. Petersburg, FL	Victor Irizarry 407/228-5113	Rick Mayronne	MED program and Government Contracting
Thurs. 8/7/97	Small Business Liaison Training Conference St. Petersburg, FL	Victor Irizarry 407/228-5113	Rick Mayronne	MED program and Government Contracting
Thurs. 8/7/97	Interviews: WDEF TV Chattanooga, TN	Sen. Max Cleland 404/331-5439 F: 404/331-	Billy Max Paul	Outreach to Women in Business-

	Citizen News Dalton, GA WDNN TV Dalton, GA Small Business Forum for Women Dalton, GA	5439		
Thurs. 8/7/97	Interview Intelligencer Record, Doylestown, PA	Kate Kane Freelancer reporter	PIO Cleek	Info on support for minorities in Bucks County for article.
Thurs. 8/7/97	Small Business Forum for Women Dalton, GA	Sen. Max Cleland 404/331-5439 F: 404/331- 5439	Billy Max Paul	Outreach to Women in Business-
Thurs. 8/7/97	Radio Interview KBAM Longview, WA	Vance Astro 360/423-1210	Gretchen Sorensen, RA	SBA's Community Outreach event in Longview, WA scheduled for August 13
Thurs. 8/7/97	Radio Interview KBST Radio Big Spring, TX	(915) 267-6391	Ruby Abarca, PIO	Financing Options Workshop
Thurs. 8/7/97	Briefing Event The Daily Record Baltimore, MD 10:00 AM	Alexis Ariano (410)752-3849 F(410)547- 6705 .	Allan Stephenson- DD O.J.Phillips-Team Ldr Joyce Evans - PIO	Overview of SBA Programs - Topics for News Stories
Thurs. 8/7/97	First Check Ceremony for Fort Collins Disaster Victims KCNC, KUSA, Fort Collins Coloradoan,	Assignment Desk, KCNC- Channel 4, (303) 861- 4444; Fax 830- 6380 Assignment Desk, KUSA-	Tom Redder, Region VIII Administrator, Jim Atkins, SBA's Area III Disaster Office	First disaster checks to Ft Collins flood victims handed out

	KIIX-AM Fort Collins, CO	Channel 9, (303) 871- 9999; FAX 698-4700 Bob Baugn, Business Reporter with the Fort Collins Coloradoan (970) 224- 7742; FAX 224-7899 KIIX-AM 600 AM Radio News Director, Wayne Thompson (970) 484- 5449; FAX 484-5451		
Thurs. 8/7/97	Ground breaking ceremony for National Water Quality Research Laboratory Coverage Rocky Mountain News Lakewood, CO 2:00 pm to 3:00 pm	General Reporter, Rocky Mountain News, (303) 892-2631; FAX 892-2835	Tom Redder, SBA's Region VIII Administrator, GSA Regional Administrator, USGS RA	Ground breaking for \$22 million lab which was building using the SBA 8(a) Program
Thurs. 8/7/97	"Partnering In Our Community" Marketing Show Coverage by Durango Herald Durango, Colorado 8:00 am to	Staff Reporter, Durango Herald, (970) 247-3504; FAX 259-5011	Patricia Barela Rivera, SBA's Colorado District Director, plus four members of her staff, SCORE representative, and SBDC representative	Marketing effort in southwestern Colorado

	5:00 pm			
Fri. 8/8/97	Central Washington Economic Development Summit Yakima, WA	Minerva Lopez, Office of Sen. Patty Murray; 206/553-5545	Gretchen Sorensen, RA; Clover Lockard, Advocate	roundtable of local elected officials and reps from federal agencies discuss economic development
Mon. 8/11/97	WBNI Fort Wayne, IN	Bill Rice TEL: (219) 452-1189 FAX: (219) 451-4630	Damon Dozier Policy Advocate	1997 Clean Air Standards
Mon. 8/11/97	Radio news interview KGVO Radio - Missoula MT. 9:00 a.m.	Rick Sanders Newsroom KGVO Radio (406) 721-1290	Jo Alice Mospan, DD	Disaster declaration that affected Mineral and Missoula Counties; closes 9/3/97
Mon. 8/11/97	News Interview Washington Post Washington DC Article appeared page 1 on 8/13/97	Peter Behr	John Spotila, Cal Jenkins, Darryl Dennis	8(a) Program
Mon. 8/11/97	WBNI-FM Ft. Wayne, IN	Bill Rice TEL: (219) 452-1189 FAX: (219) 471-4630	Peter W. Barca National Ombudsman	RegFair and SBREFA remarks about environmental policy and legislation
Tues. 8/12/97	Radio news interview KOJM/KPQX - Havre, MT. 9:30 a.m.	Craig Erickson KOJM/KPQX Radio (406) 265-7841	Jo Alice Mospan, DD	Administrator's press release re the UPS strike; the impact on Montana businesses.
Tues. 8/12/97	Welfare to Work Event St. Louis, MO	Betsy Myers	Aida Alvarez Administrator	Welfare to Work
Tues. 8/12/97	Radio Interview; KLOG Kelso/Longvie	Ray Byers; 360/636-0110	Gretchen Sorensen, RA	SBA's Community Outreach event in Longview, WA scheduled for

	w, WA			August 13
Tues. 8/12/97	Small Business Forum for Women Gainesville, GA	Sen. Max Cleland 404/331-5439 F: 404/331- 5439	Billy Max Paul	Outreach to Women in Business-
Wed. 8/13/97	Small Business Forum for Women Athens, GA	Sen. Max Cleland 404/331-5439 F: 404/331- 5439	Billy Max Paul	Outreach to Women in Business-
Wed 8/13/97	New 8(a) Regulation Press Conference Silver Spring, MD	Jon- Christopher Bua	Aida Alvarez, Calvin Jenkins and John Spotila	New Regulations for 8(a) program
Wed. 8/13/97	"Meet the Small Business Resources" Longview/Kels o, WA	Moe Mowery, PIO, Portland DO; 503/326- 5109	Gretchen Sorensen, RA; John Gilman, Portland DD	SBA resources available described at this Community Outreach event in Longview/Kelso, WA (Portland DO underserved area)
Wed. 8/13/97	ACCESS TO CAPITAL TOWN MEETING, Missoula MT., SBA & U.S. Congressman Rick Hill 12:00 - 1:30 p.m.	All Missoula Press Invited Michelle Johnston (406) 441- 1081	Michelle Johnston, EDS	Presentation & Panel Discussion for new and existing businesses
Thurs. 8/14/97	Speech to the Chamber of Commerce and the Welfare to Work Partnership w/Eli Segal	Betsy Myers	Aida Alvarez Administrator	Welfare to Work
Thurs. 8/14/97	News Interview CBS Evening News (to be	TBA	Aida Alvarez Administrator	New 8(a) regulations, SBA Issues

	aired 8/16/97) Washington, DC			
Thurs. 8/14/97	News Interview Black Enterprise Magazine New York, NY		Aida Alvarez Administrator	8(a) regs, SBA Issues
Thurs. 8/14/97	News Interview New York Times New York, NY Appeared Page 1 on 8/15/97		Aida Alvarez Administrator	8(a) regs, SBA Issues
Fri. 8/15/97	News Interview KPRC-TV (NBC Affiliate) Houston, TX 9:30-10:00		Jim Breedlove Regional Administrator	Administrator in Houston for National Women's Political Caucus Address
Fri. 8/15/97	News Interview Adelante Houston KXLN-TV Houston, TX 10:30-11:00		Jim Breedlove Regional Administrator	Administrator in Houston for National Women's Political Caucus Address
Fri. 8/15/97	Keynote Speech National Women's Political Caucus Houston, TX	Anita Perez Ferguson	Aida Alvarez Administrator	Women in Politics and SBA
Mon. 8/18/96	Radio Talk Show WSAT-FM 1 p.m. - 1:30 p.m. Salisbury, NC	The Johnny Cloer Show 704/633-0621	Billy Max Paul	SBA outreach
Thurs. 8/21/97	Press Conference	Kevlin Haire - BBJ	Allan Stephenson Joyce Evans	Luncheon & certificate

	Baltimore, MD	(410)576-1161 Kia Roach-Warfield (410)752-3849 Lorraine Mirabella Baltimore Sun (410)332-6672	Carolyn Zeller Fran Hensen O.J. Phillips	presented to Mid Atlantic Business Finance Co. As Accredited Lender
Thur. 8/21/97	8(a) Award of Excellence- media expected Oak Ridge, TN	Media push in progress	Billy Max Paul, Regional Administrator Dratin Hill, Jr. DD	SBA Programs
Thurs. 8/21/97	Women's Pre- Qualification Rollout, Wichita, Kansas DO	Wichita DD Liz Auer	Region VII Administrator Bruce Kent	New Women's Pre- Qual Program Available in Kansas
Mon 8/25/97	(2)TV Interviews Channel 12 - 7 a.m., Channel 3 - 5 pm, Wichita, Kansas	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Welfare to Work; Pension Reform; Women's Pre-Qual
Tues 8/26/97	Newspaper Interview - Kingman, Kansas News Leader - 10:30 am	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Welfare to Work; Pension Reform; Women's Pre-Qual
Tues 8/26/97	Speech Kingman Rotatry Club Kingman, KS	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Welfare to Work; Pension Reform; Women's Pre-Qual
Tues 8/26/97	Rollout of Kansas Women's Pre- Qual Program, Dodge City, KS - 4 pm	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Women's Pre-Qual
Tues. 8/26/97	Radio Talk Show	The Wes Jones Show	Billy Max Paul	SBA Outreach

	10 am-10:30 am WMFR-FM High Point, NC	910/887-0104 F: 910/885- 2191		
Weds 8/27/97	Speech - Garden City, Kansas Rotary Club, Noon	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Welfare to Work; Pension Reform; Women's Pre-Qual
Wed. 8/27/97	Radio Talk Show WFMN Jackson, MS call in 10:00-11:00 a.m.	Buddy Bynum "Assignment Mississippi" Host Editor-Ms. Business Journal	Billy Max Paul RA Region IV Janita R. Stewart Jackson DD	SBA Programs
Thurs. 8/28/97	Charleston, SC Media interviews WTMA AM 8:15-10 am The Post & Courier 10:30-11:30 am WPAL Radio 1:00-2:00 Charleston Regional Business Journal 3-4:00 pm	"The Dan Moon Show" call-in 803/556-5660 F: 803/763- 0304 Jim Parker, Business Writer 803/577-7111 F: 803/937- 5579 Kevin Baltimore host of "Your Money" 803/763-6330 F:803/769- 4857 Bill Settlemyer, Editor & Publisher 803/723-7060 F:803/723- 7702	Billy Max Paul, Regional Administrator Elliott Cooper, DD	SBA programs

Thurs 8/28/97	Speech - Hays, KS Kiwanis Club	Region VII APAC June Teasley, Wichita PIO Iris Newton	Region VII Administrator Bruce Kent	Welfare to Work; Pension Reform; Women's Pre-Qual

SMALL BUSINESS ADMINISTRATION COORDINATED FAST-TRACK STRATEGY

GOAL: To reach out to small businesses in all 50 states and educate them about importance of “fast track” and future trade agreements which will result from passage of this legislation; to encourage more small businesses to take an active role in speaking out about the importance of keeping the U.S. competitive by negotiating and implementing trade agreements with our key trading partners; and to create a more visible profile and role for SBA as the voice for small business exporters.

IMMEDIATE/SHORT-TERM NEEDS (NOW thru SEPTEMBER 10)

- I. Identify examples of companies that have faced barriers to trade due to preferential trade arrangements/agreements with other countries – LEAD: OIT**
 - ◆ Reach out to following SBA entities:
 - US Export Assistance Centers
 - Small Business Development Centers
 - National Advisory Council
 - District and regional offices
 - ◆ OIT will develop format for reporting anecdotes
 - ◆ All anecdotes should be sent to OIT for editing, vetting and agency clearance for submission to White House
- II. Develop fact sheet/talking points on why passage of fast-track legislation is important to small business – LEAD: Advocacy, Field Ops**
 - ◆ Fact sheet needs to be broadly disseminated among district and regional offices, SBDCs, SCORE, Women’s Business Centers, BICs and USEACs to ensure all agency representatives communicate the same message
 - ◆ Enlist Regional Administrators to encourage local small business organizations (chambers of commerce, etc.) to educate and inform their members on importance of fast track through letters, one-on-one meetings, presentations/speeches
 - ◆ Enlist Regional Administrators to reach out to local members of National Advisory Council to help support passage of fast track through letters to the editor, congressional outreach,
- III. Organize kick off meeting for the Administrator to meet with trade associations and small business organizations to enlist their support for educating small businesses on importance of fast track – LEAD: Inter-Governmental and OIT**
 - ◆ Meeting ideally should occur prior to September 10th announcement by the President
 - ◆ Invite broad range of associations including:
 - Small Business Exporters Association
 - Council of Exporter Associations (approximately 30-35 local trade associations with a small business chapter)

- Small Business Legislative Council
- Women in International Trade (WIIT)
- NFIB
- Small Business United
- National Association of Manufacturers (NAM)
- US Chamber of Commerce
- Association of Small Business Development Centers (ASBDC)
- Local members of the National Advisory Council
- ◆ Encourage one of the associations to conduct study on link between passage of fast-track and small business growth in the international marketplace
- ◆ Develop call list for the Administrator of key people and association representatives to discuss importance of fast track legislation

MEDIUM-TERM NEEDS (SEPTEMBER 10 thru MID-NOVEMBER)

I. Develop and implement congressional outreach plan for the Administrator –

LEAD: CLA

- ◆ Draft cover notes for the Administrator to send to Members of Congress on importance of fast track legislation to small business (attach fact sheet/talking points and company anecdotes)
- ◆ Schedule one-on-one visits for the Administrator with Members of Congress and/or in conjunction with other meetings and visits
- ◆ Coordinate with White House congressional outreach strategy

II. Develop and implement communications and press outreach plan –

LEAD: Communications

- ◆ Build and train a network of SBA officials and surrogate speakers who are skilled at presenting fast track to the public
- ◆ Actively seek press, radio and television and public speaking opportunities for the Administrator, SBA officials and designated surrogates to discuss the importance of fast track/future trade agreements to small business
- ◆ Continue to broadly disseminate talking points/company anecdotes and various prepared remarks within the agency and among partner organizations and surrogates
- ◆ Facilitate press events with partners in fast track (both governmental and non-governmental)
- ◆ Maintain adequate records of press reaction to fast track
- ◆ Coordinate with other fast track partner's communications efforts to ensure that small business is represented in their outreach
- ◆ Work with local press (through regional offices) where we identify examples of companies already disadvantaged by preferential trade arrangements/agreements with other countries; help build and educate companies about SBA's role in the community. Work to ensure that these stories are routinely reported by local press.

III. Schedule the Administrator and surrogates to speak at events, meetings, conferences in targeted cities/states – LEAD: Field Ops, OIT, SBDCs and Administrator's office

- ◆ Enlist state/local partners to identify appropriate speaking venues and opportunities for SBA to get out the message on fast track
- ◆ Identify companies willing to introduce the Administrator and/or surrogates at the speaking events
- ◆ Work with specialty/international SBDCs; theme the Administrator's speech before the October 10th annual SBDC meeting could be SBA's role in the global marketplace and the importance of fast-track

LONG-TERM PRIORITIES(NOVEMBER thru FY 1998)

To be developed/determined; in accordance with GPRA.

lobster Steve Macri - Pres. 603-942-7925
Sales-Uses
Exim Working S & S Seafood Ltd Fax 942-7928
Capital-increase RR # 2, Box 3196 A
sales 4-10 mi Northwood, NH 03261
during Clinton Pres.

Trading Terry Smith - Pres. 803-781-7117
Company & Transcon Trading Company, Inc Fax 781-8545
Mfg. Uses 111 Centrum Drive
Exim Insurance Iramo, SC 29063
Chatter SBEA

Small Biz Peter Bower - Pres. 410-837-7900
tied bid recipient under Ellicott International Fax 545-0291
Clinton-Exim 1611 Bush Street
+ DAY & O'Brien Baltimore, MD 21230

Member Pres. Susan Corrales-Diaz - Pres
Export Council Systems Integrated
Active in 2200 N. Glassell Street
Many Areas Orange, CA 92665

NAPTA-Sells Robert Duncan - Pres 913-857-0500
Newsprint to Terramar Inc. Fax 857-0501
Mexico & Ostrich 7304 W. 130th Street-Suite 150
Skins worldwide Overland, KS 66213
Newsprint to SAN
Brownback

Great Story - David Lamb - Mngg. Director 360-532-1000
Competition Lamb-Gray's Harbor 360-533-2549
Finish Govt. PO Box 359
Supported
entity - wouldn't Hoguin, WA 98550 (Baker
be competitive Has plant in Mississippi
without Exim AMR has gotten Miss. Manufacturers involved)

Joint venture Joseph Waters, Pres. NY Exporter of
Russia - leasing Hopperman International / the year 1996
road building 300 S. Randolphville Road 908-782-3600
equip. Uses Piscataway, N.J. 08854 FAX 908-968-
+ DA-Exim? 8371

Ag aircraft David Ickert - VP 817-564-5616
Mfg. - Good Air Tractor, Inc. FAX 2348
experience PO Box 485
Mexico & Latin Olney, TX 76374
America

Good experience Bill Woodrum 412-746-9325 x212
with OPIC Brimont, Inc. FAX 9420
500 Technology Dr.
Canonsburg, PA 15317-9584

Unique growth Gene Akins - Pres 757-855-0191
products for Catalytic Generators, Inc. FX 4155
plants 1185 Pine Ridge Road
Norfolk, VA 23502

Active in ANNA Chong 208-772-2600 - x1900
Women's Groups Engineered Demolition, Inc.
trade & industry 10820 E. McKinnis Drive
Hayden Lake, ID 83835

Record Type: Record

To: Thomas D. Janenda/WHO/EOP, Sswirsky @ dol.gov @ inet
cc: Jason Berman/WHO/EOP, Victoria Radd/WHO/EOP
Subject: Fast Track Names

Tom:

The following people might be considered by the Fast Track working group as possible "good stories" for the President and Cabinet to refer to in their speeches. Can you run a vet on them and let me know if there is anything alarming. Thanks.

- Larry Liebenow
- President & CEO
- Quaker Fabric Corporation
- Fall River, MA
- 508-678-1951
-
- Dan O'Leary
- President & COO
- Stupp Corporation
- Baton Rouge, LA
- 504-775-8800
-
- Byron Speice
- President
- Diamond Chain Company
- 317-613-2247
-
- Jeff Hester
- President
- Pierce Foods
- Moorefield, West Virginia

Harry Cleberg
Chairman
Farmland Industries
Kansas City, MO
202-783-5330

David Sheunermann, Jr.
Owner
Deep South Bowling Pro Shop
Kenner, LA
504-467-0248

Leah Zveglich
Aster Intermation Company
Cambridge, MA

617-354-7773

Bernard Glas and Stan Popeil
Co-owners
B.G. Imaging Specialities
Bronx, NY
718-378-3100

Ingersoll-Rand
Woodcliff Lake, NJ
201-573-3157

THE CREAM of THE CROP

World Trade's 25 most influential U.S. global visionaries

WHAT DIFFERENTIATES TRUE LEADERS from the rest of us is as much an issue of attitude as it is a willingness to seize the initiative and take action. History is rife with examples.

The individuals that comprise this listing are true leaders; they have—in their own respective sectors—assessed the possibilities, counted the cost, and in some cases defied the naysayers to earn the respect of their peers and set the bar high not only for themselves, but for their companies, their schools, their organi-

zations, and their states.

In his or her own way, each has demonstrated a passion for the essence of world trade that's made manifest in their willingness to take on the day-to-day challenges of doing business in an increasingly competitive global marketplace. That passion transcends boundaries—geographic, philosophical, political, and otherwise—and acts as a catalyst that can, when intelligently applied, make all the difference between success and failure, at home and abroad.

NAME	TITLE	ORGANIZATION	LOCATION
Dennis Bakke	president/CEO	AES Corp.	Arlington, Va.
Michael Bloomberg	chairman	Bloomberg L.P. - Bloomberg Business News	Princeton, N.J.
Edward Burkhardt	president/CEO	Wisconsin Central Transport Co.	Rosemont, Ill.
Ezunial Burts	president	Los Angeles Area Chamber of Commerce	Los Angeles
George W. Bush	governor	state of Texas	Austin, Texas
Susan Corrales-Diaz	president/CEO	Systems Integrated	Orange, Calif.
Larry Dickens	head of Asian commercial sales	Boeing Aircraft Co.	Seattle
Dr. Richard Drobnick	director	Center for International Business Education & Research, University of Southern California	Los Angeles
E. Martin Duggan	executive director	Small Business Exporters Association	Annandale, Va.
William Esrey	chairman/CEO	Sprint Corp.	Kansas City, Mo.
Peter Fraser	president	Pacific Corridor Enterprise Council	Seattle
Glen Fukushima	vice president	AT&T	Japan
Pat Helton	vice president	American Chamber of Commerce in Japan	
Jack Keely	director	International Trade Center Texas Tech University	Lubbock, Texas
Dr. Bernard LaLonde	director of international sales	Benner-Nawman Inc.	Benecia, Calif.
Noam Lotan	retired professor of transportation and logistics	Ohio State University	Columbus, Ohio
Howard Neckowitz	president/CEO	MRV Communications	Chatsworth, Calif.
Claudio Osorio	president/CEO	Pacific Gateway Exchange	Burlingame, Calif.
Tom Ridge	chairman/CEO	CHS Electronics Inc.	Miami
George Roberts	chairman/CEO	commonwealth of Pennsylvania	Harrisburg, Pa.
Georges St. Laurent	chairman/CEO	P-Com Inc.	Campbell, Calif.
William St. Laurent	president/COO	Vitech America Inc.	Miami
Wayne Smith	senior fellow	Vitech America Inc.	Miami
Anthony Taormina	executive director	Center for International Policy	Washington, D.C.
Paul Wolfowitz	dean	Port of Gulfport, Miss.	Gulfport, Miss.
		Johns Hopkins School of Advanced International Studies	Washington, D.C.



DENNIS BAKKE
president and CEO
AES Corp., Arlington, Va.

The company owns or has an interest in 34 power facilities worldwide and recently moved to acquire five more from competitor Destec Energy. "The sim-



plest change we made [in 1996] could potentially have the largest positive influence on our future," Bakke says. "We moved from thinking of ourselves as an independent power producer to 'The Global Power Company.'" AES's operations in China are involved with some 10 energy projects across the country, making it one of the biggest foreign firms working in China. Sources say that despite construction delays, AES continues to win contracts due to its patience and decentralized management methods.

MICHAEL BLOOMBERG
chairman, Bloomberg L.P. -
Bloomberg Business News
Princeton, N.J.

Bloomberg Business News and its multimedia databases are becoming the financial and information tools of stock traders and businesses the world over. Bloomberg's data is now used by more than 200,000

financial professionals in 90 countries worldwide. Why? Bloomberg gives users easy and up-to-the-minute access to information on global stocks and economies, as well as news on the latest sports events. In some countries, such as Japan,

EZUNIAL BURTS
president
Los Angeles Area Chamber of Commerce, Los Angeles

Burts, who holds an MBA in urban studies from Occidental College, takes over the reins of the 1800-member chamber after a highly successful 12-year tenure as executive director of the Port of Los Angeles. During his time there, Burts oversaw the growth of Worldport LA into the second busiest—and most efficiently operated—containerport in the country and was the sparkplug behind the port's \$600 million Pier 300/400 project. Burts's move to the chamber is being applauded by the LA business community, which has chided the chamber for largely downplaying the impact of international trade on the Southern California economy.

GEORGE W. BUSH
governor, state of Texas
Austin, Texas

Bush is applauded by citizens across the state—both Hispanic and non-Hispanic—for his work on immigration and trade. Bush has visited Mexico at least six times since his election in November 1994 and also hosted five Mexican governors at his inaugural in 1995. "This is a very important aspect, I think, of my being a successful governor," Bush said in an interview last year. "It is much easier for me to discuss illegal immigration with [Chihuahua governor Francisco Javier Barrio] Terrazas because he knows that here's a guy who is trying to figure out problems in a friendly way rather than in a derisive way."

SUSAN CORRALES-DIAZ
president and CEO
Systems Integrated, Orange, Calif.
 Rising from sales representative to president and CEO in a little less than 12 years, Corrales-Diaz—a member of the exclusive President's Export Council and

one of three U.S. delegates to the APEC Business Advisory Council—has overseen the transition of Systems Integrated's business base from Defense Department contractor to a globally competitive manufacturer of automated control systems for the utility and telecommunications industries. Under Corrales-Diaz's leadership, Systems Integrated is doing business in China, Taiwan, and Malaysia, and is on the verge of finalizing deals in Indonesia, Thailand, and Japan. "We're looking to increase our international sales to at least 50% of our business within five years," she says.

LARRY DICKENSEN
head of Asian commercial sales
Boeing Co., Seattle

Dickensen has helped the airplane maker's sales take off in the Pacific. In late 1995, Dickensen's sales team sold 77 777s to Singapore Airlines—a contract worth \$12 billion. But the business doesn't come easily. "You have to work hard on establishing relationships [in Asia], and on caring and showing that you truly care," he says. Dickensen believes that business relations easily can be strained by tensions between U.S. and Asian governments, but only if you let them: "If you talk to the Chinese leadership, they'd say we are old and trusted friends. That's the crux of our strategy."

DR. RICHARD DROBNICK
CIBEAR director
University of Southern California, Los Angeles

Drobnick is the visionary behind the University of Southern California's Center for International Business Education and Research. He took over the rigorous 12-month International Business Education and Research (IBEAR) graduate study program in 1982, molding it into one of the most highly

regarded in the country. According to Drobnick, the center, which administers the IBEAR program, is geared toward educating experienced, midlevel businesspeople with the realities of Pacific Rim business potential and providing them with an "experiential, multicultural learning experience." Education, he says, "goes beyond book learning." The IBEAR program isn't for everyone—of the hundreds who apply to each session, only 48 are selected.

E. MARTIN DUGGAN
executive director
Small Business Exporters Association, Annandale, Va.

Duggan saw the need for an association to assist globally minded small and medium-sized U.S. businesses in the wake of 1990's U.S.-Canada Free Trade Agreement. "There was a lot of talk, but not a lot of action in helping the companies that needed it the most," says Duggan, who holds a degree in economics from Michigan State University. Over the last seven years, the Virginia-based SBEA has acted as its membership's eyes and ears on Capitol Hill, regularly contributing input from the business community to Customs, the Commerce Department, the Ex-Im Bank, and OPIC. "Helping small business enter the world marketplace is the key to the country's economic future," says Duggan.

WILLIAM ESREY
chairman and CEO
Sprint Corp., Kansas City, Mo.

Under Esrey's leadership, the No. 3 long-distance firm recently inked a deal with Telmex of Mexico and set up an international business unit. As a result, the two phone giants will develop calling plans and products for the growing U.S. Hispanic market. "We believe we have the strongest partners in the world," Esrey says. The

company's Global One venture, with France Telecom and Deutsche Telekom, and the Telmex deal could give it a leg up on giant AT&T in the race to capture global telecom markets.

PETER FRASER
president
Pacific Corridor Enterprise Council, Seattle

Canadian-born Fraser has made it his professional life's work to teach small-business owners about the opportunities provided by the North American Free Trade Agreement. "It's important to provide a platform for people to dialogue on the NAFTA," he says. "That's especially true because of the tremendous potential Mexico offers." To underscore that, the former Canadian Foreign Service representative and Canadian Army officer has set in motion a joint effort between the PCEC—founded in 1989 by a group of "serious trade people" from the Seattle/Vancouver area—and the Border Trade Alliance to explore trade opportunities for Northwest businesses in Mexico.

GLEN FUKUSHIMA
vice president, AT&T Japan
vice president, American Chamber of Commerce in Japan
vice chairman, Japan-U.S. Friendship Commission

Although the Tokyo-based former U.S. trade official (1985-90) jokes of his engagement in these three "vices," Fukushima's tireless commitment to improving Japan-U.S. relationships could hardly be called anything less than virtuous. In the early '80s he played a big role in getting important U.S. exports—such as beef, oranges, and computer chips—into the Japanese market, a big help to both U.S. industry and Japanese consumers. More recently, he initiated an ACCJ project evaluating trade agreements reached with Japan

since 1980. "Monitoring implementation is essential, and keeping pressure on the Japanese to make good on promises is paramount," Fukushima says. Unlike some politicians and officials, he never loses sight of those goals.

PAT HELTON
International Trade Center director
Texas Tech University
Lubbock, Texas

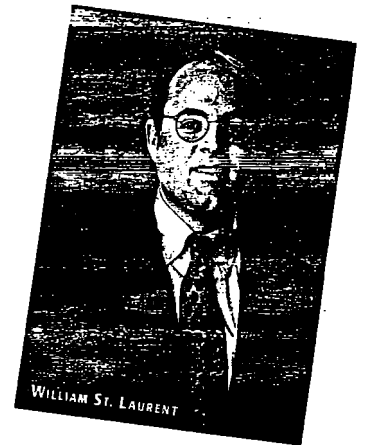
In the three years since it opened its doors, the International Trade Center at Texas Tech has helped small exporters in the 116,000 square miles surrounding Lubbock nail down more than \$30 million in overseas sales. "By the end of this year alone, we'll almost double that figure," says Helton, who was recruited to head the center

after a 10-year stint as vice president of a successful export trading company. Helton has parlayed his experience selling agricultural and oil-field equipment in Latin America and Southeast Asia to offer "anybody who'll listen" what he calls "real world help" to go global. "The future is unlimited if people with open minds can downplay the academics and rely on the basics," he says. "It's really simple—if it'll sell here, it'll probably sell over there. Conversely, if it's junk here, don't try to dump it overseas. Period."

JACK KEELY
director of international sales
Benner-Nawman Inc.,
Benecia, Calif.

Developing long-term relationships is the key to success in international business, says Keely, who joined the privately held manufacturer of telephone

booths in 1976. In the eight years since the company kicked off its global sales efforts, the graduate of the University of New Mexico has placed the company in 50 countries, with international sales accounting for more than 40% of 74-year-old Benner-Nawman's total sales. The company now has offices in Singapore, Hong Kong, and Montreal, with plans for a fourth in the Middle East. "Pricing is crucial," says Keely, who telecommutes from his home in Reno, Nev., and spends a considerable part of each year globe-trotting. "But more important is the quality of your product, and the customer's feeling that you're service-minded and in the relationship for the long haul."



DR. BERNARD LALONDE
retired transportation professor
Ohio State University
Columbus, Ohio

Regarded as the country's foremost expert on logistics and transportation issues, LaLonde has instructed a generation on the crucial role logistics play in the country's ability to remain globally competitive. He taught at the University of Colorado and alma mater Michigan State before moving to Ohio State in 1969, and has seen "logistics

CEO SUPPORTING ORGANIZATIONS

Aerospace Industries Association	Washington, DC
American Business Council of the Gulf Countries	Washington, DC
American Council for Trade In Services (ACTS)	Washington, DC
American Society of Association Executives	Washington, DC
Alaska World Trade Center	Anchorage, AK
California Council for International Trade	San Francisco, CA
Capital Equipment Export Council	Falls Church, VA
Computer and Communications Industry Association	Washington, DC
Connecticut World Trade Association	Bridgeport, CT
Construction Industry Manufacturers Association	Milwaukee, WI
Council of Emerging Growth Companies	McLean, VA
E. R. Long & Associates	Northville, MI
Economic Strategy Institute	Washington, DC
Electronic Industries Association	Washington, DC
Environmental Export Council	Washington, DC
Export Finance Assistance Center	Seattle, WA
Fanger Cornwall International	Rancho Palos Verdes, CA
Greater Tampa Chamber of Commerce	Tampa, FL
Monterey Bay International Trade Association	Santa Cruz, CA
National Association of Hosiery Manufacturers	Charlotte, NC
National Association of State Development Agencies	Washington, DC
National Constructors Association	Washington, DC
National Mining Congress	Washington, DC
Society of the Plastics Industry	Washington, DC
Torrance Area Chamber of Commerce	Torrance, CA
U.S.- Asean Business Council	Washington, DC
U.S. Chamber of Commerce of the United States	Washington, DC
Valley International Trade Association	Woodland Hills, CA
Valve Manufacturers Association	Washington, DC
Water & Wastewater Equipment Mfgs. Association	Washington, DC
Wood Machinery Manufacturers Association	Maryland
Worldwide DIY Council	Indianapolis, IN