

FOIA MARKER

**This is not a textual record. This is used as an
administrative marker by the William J. Clinton
Presidential Library Staff.**

Collection/Record Group: Clinton Presidential Records
Subgroup/Office of Origin: Policy Development
Series/Staff Member: Jason Berman
Subseries:

OA/ID Number: 10603
FolderID:

Folder Title:
America Leads on Trade (Business Roundtable) [Fast Track]

Stack:	Row:	Section:	Shelf:	Position:
S	100	2	3	1

America
leads
on
Trade
(Business Roundtable)

Fast Track Facts

Fast Track authority allows the United States to speak through our President with one voice during trade negotiations.

Fast Track is necessary for the United States to negotiate international trade and investment agreements. In giving Presidents Nixon, Carter, Reagan, and Bush fast track authority, previous Congresses recognized that foreign governments will not negotiate with the United States if we do not have fast track.

Fast Track authority allows the President to negotiate open markets with other governments in good faith. Under fast track, foreign governments know that agreements negotiated by the President will be honored by the United States, if Congress approves them.

Fast Track authority is critical for the country's economic health and growth, as well as continued U.S. leadership in the global economy.

Fast Track authority is necessary for the United States to reach agreements that tear down barriers to U.S. trade and investment. These agreements will boost the U.S. economy and create high-wage jobs by expanding opportunities for American companies and workers.

Fast Track authority will allow America to keep its competitive edge against foreign competitors. If the United States does not have fast track, we risk being left behind. Other countries will continue to open up trade and investments for their own companies and workers, while keeping up barriers against U.S. exports.

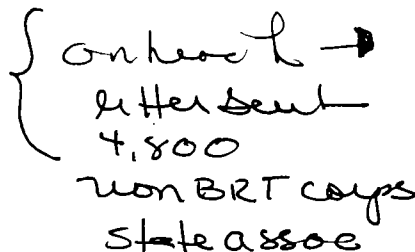
Fast Track authority does not undermine the role of Congress in trade. In fact, it gives Members of Congress the right to reject or to refuse agreements reached by the President. Fast track simply allows the President to speak with one voice for all America during the negotiating period, and requires Congress to act in a specific period of time.

Fast Track is a partnership between the President and Congress; it does not undermine Congress' role in trade. In adopting fast track, Congress agrees to vote on a trade agreement within a specific time period and without unilaterally changing the agreement with amendments. Congress does not give up its power to oversee the negotiations or its constitutional authority to vote on any agreement that requires a change in U.S. law.

Trade and Investment: An Overview

Important Facts About International Trade and Investment

- The United States is the biggest player in international trade, accounting for 12 percent of all world goods exports and 16 percent of all world services exports.
- U.S. exports account for about 11 percent of our Gross Domestic Product (GDP). We exported \$849 billion in 1996 (\$612 billion in goods and \$237 billion in services).
- Growth in U.S. exports has been responsible for about one-third of our economic growth over the last ten years.
- U.S. exports of goods and services support more than 11 million U.S. jobs -- about ten percent of total private industry employment.
- Between 1986 and 1994, jobs supported by exports rose 63 percent -- more than four times faster than overall private industry job growth.
- Export-related jobs are better -- higher-paying and higher-skilled. Export-related jobs pay, on average, 13 percent more than the average U.S. manufacturing job. These are the types of jobs we want for this and future generations of U.S. workers.
- Compared to the size of its economy, the United States imports far less than many other countries. Total U.S. imports equal 12.6 percent of GDP. In contrast, China's imports are worth 19.4 percent of its GDP; France's, 21.4 percent; Germany's, 23.3; and the U.K.'s, 30 percent.
- Investment by U.S. companies abroad increases U.S. exports. U.S. companies with foreign investment exported \$337 billion worth of goods in 1994, and had a \$86 billion trade surplus.



Small Exporters
USBC

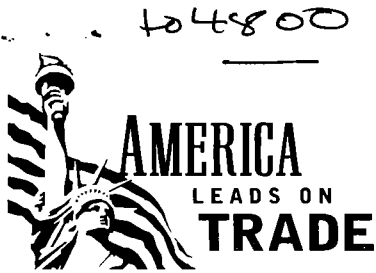
Suppliers letter

116 Members
as of July 18, 1997

Chrysler Corporation
CIGNA International
Computer & Communications Industry Association
Council of Growing Companies
Deflecto Corporation
Demaco Div. of Howden
Drexel Chemical Co.
Dun & Bradstreet
Eastman Chemical Company
Eastman Kodak Company
EBW, Inc.
Economic Development Commission of Mid Fl., Inc.
Elecath, Inc.
Electronic Industries Association
Emergency Committee for American Trade
Engine Rebuilders Association
European-American Business Council
Fluor Corp.
General Electric
General Motors
Gordon E. Hansen Agency
Hoffman International, Inc.
Honeywell Inc.
Independent Bankers Association of Texas
Independent Distributors Assoc.
Information Technology Association of America
Information Technology Industry Council
International Association of Drilling Contractors
International Paper
International Protective Coatings Corp.
International Trade Services Corp.

Investment Company Institute
Logistics Solutions, Inc.
Midmark Corp.
Mobil Corporation
Monterey Bay International Trade Association
Motor & Equipment Manufacturers
Association
Multiplex Co., Inc.
National Association of Hosiery
Manufacturers
National Association of Manufacturers
National Cattlemen's Beef Association
National Corn Growers Association
National Foreign Trade Council
National Housewares Manufacturers
Association
National Mining Association
National Retail Federation
National Tooling & Machining Association
Nestle USA, Inc.
Nike
North American Export Grain Association
Optical Industry Association
Oracle Corporation
Pharmaceutical Research and Manufacturers
of America
The Procter and Gamble Company
Quaker Fabric Corporation
Reader's Digest
Rockwell International Corporation

Roanoke Brokerage Services, Inc.
Rohm & Haas Company
SBC Communications Inc.
Sea-Land Service, Inc.
Securities Industry Association
Semiconductor Industry Association
The Society of the Plastics Industry
Somero Ent. Inc.
Spring Industries Inc.
Small Business Exporters Association
Systems Integrated
Telecommunications Industry Association
Texas Instruments
Toledo Area International Trade Association
Topline Automotive Engineering Inc.
Trade Acceptance Group, LTD
Transcon Trading Co., Inc.
TRW, Inc.
U.S. Apple Association
U.S. Chamber of Commerce
U S West, Inc.
United States Council for International
Business
Water and Wastewater Equipment
Manufacturers Association
Wilhelm Resource Co.
Wood Machinery Manufacturers of America
Worldwide DIY Council



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

July 18, 1997

Mr. John Doe, President
The Widget Association
123 Main St.
Anytown, MM 00000

Dear Mr. Doe:

Over the next several months, the President and the Congress must make pivotal decisions concerning America's continued leadership in breaking down barriers to trade. To help assure an affirmative outcome, we are asking you to join us in becoming a member of a new, broad-based coalition -- America Leads on Trade.

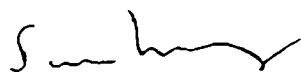
America Leads on Trade has been formed solely to support renewal of pro-trade Presidential authority to negotiate new multilateral, sectoral and regional trade agreements. This authority ensures that future agreements will be subject to fast track approval procedures (yes or no vote, without amendments, by a date certain) in the Congress.

Presidential authority to negotiate new trade agreements under fast track procedures expired in April 1994. Since then, our trading partners in Canada, Europe, Latin America and Asia have been actively negotiating with other countries to achieve preferential market access. American farmers, businesses, workers and consumers will pay a steep price if our trading partners achieve greater international market access while the United States is left standing on the sidelines:

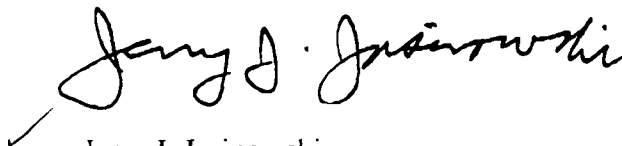
- Free Trade Agreements. Since fast track authority expired three years ago, twenty free trade agreements have been negotiated, not one of them involving the United States. Important opportunities exist for free trade arrangements in this hemisphere, in Asia and elsewhere. Our negotiators must be able to take the initiative as well as respond to these proposals.
- Multilateral Agreements. There is growing international interest in improving upon the Uruguay Round multilateral trade agreement through further market opening initiatives in areas such as agriculture, services, intellectual property, procurement and standards. Without fast track authority our negotiators lack the means to translate this interest into concrete trade and investment gains for the United States.
- Sectoral Agreements. Our major trading partners have agreed to negotiate an Information Technology II Agreement. Leading Asia and Pacific trading nations have also agreed to identify other significant sectors for comparable market-opening initiatives. However, fast track authority is a pre-requisite to meaningful U.S. participation.

By joining America Leads on Trade, you can help communicate the need for the President to propose and the Congress to enact fast track legislation for purposes directly related to trade as swiftly as possible. Please take a few minutes to read the enclosed mission statement. If you concur, please fill in the enrollment form and return it to coalition organizers today. There is no financial cost associated with membership. If you have questions or would like further information, you can contact the coalition at 202-347-0911.

Sincerely,



Samuel L. Maury
President
The Business Roundtable



Jerry J. Jasinowski
President
National Association of Manufacturers



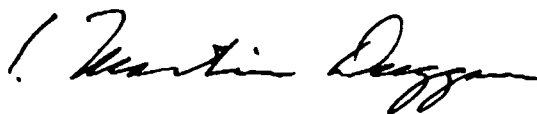
Frank D. Kittredge
President
National Foreign Trade Council, Inc.



Dean R. Kleckner
President
American Farm Bureau Federation



Barry Rogstad
President
American Business Conference



E. Martin Duggan
President & CEO
Small Business Exporters Association



Tracy Mullin
President
National Retail Federation



Edward J. Black
President & CEO
Computer & Communications Industry
Association



Abraham Katz
President
United States Council for International
Business



Richard L. Leshner
President
U.S. Chamber of Commerce

Max Deets

Max Deets
President
National Cattlemen's Beef Association

Don Fuqua

Don Fuqua
President
Aerospace Industries Association

William T. Archey

William T. Archey
President & CEO
American Electronics Association

Peter F. McCloskey

Peter F. McCloskey
President
Electronic Industries Association

Matthew J. Flanigan

Matthew J. Flanigan
President
Telecommunications Industry Association

David N. Parker

David N. Parker
President
The Aluminum Association, Inc.

Wallie Hardie

Wallie Hardie
President
National Corn Growers Association

Frederick L. Webber

Frederick L. Webber
President & CEO
Chemical Manufacturers Association

Alan F. Holmer

Alan F. Holmer
President
Pharmaceutical Research and Manufacturers of
America

Calman J. Cohen

Calman J. Cohen
President
Emergency Committee on American Trade

Robert R. Miller

Robert R. Miller
President & CEO
Motor & Equipment Manufacturers Association

Rhett Dawson

Rhett Dawson
President
Information Technology Industry Council



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

July 25, 1997

The Honorable William J. Clinton
The White House
Washington, DC 20500

Dear Mr. President:

We are writing to urge your strong leadership in proposing and working for Congressional passage of new fast track trade negotiating authority. We share your often-stated view that fast track authority is a critical prerequisite for our nation to reach agreements that will open up foreign markets and expand opportunities for U.S. businesses, farmers and workers.

You have demonstrated significant leadership in the past on important trade issues, including NAFTA and the Uruguay Round. The nation needs strong leadership once again. We urge you to submit a proposal to Congress for pro-trade fast track authority as soon as possible. We are committed to work with you and fast track proponents in the Congress to ensure quick renewal of this important authority. We believe that America's global trade leadership over the next decade is at stake.

Sincerely,

Samuel L. Maury
President
The Business Roundtable

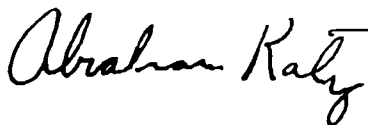
Frank D. Kittredge
President
National Foreign Trade Council, Inc.

Barry Rogstad
President
American Business Conference

E. Martin Duggan
President & CEO
Small Business Exporters Association



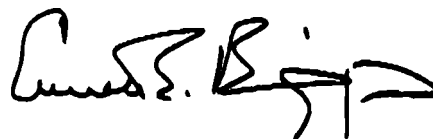
Edward J. Black
President and CEO
Computer & Communications Industry
Association



Abraham Katz
President
United States Council for International
Business



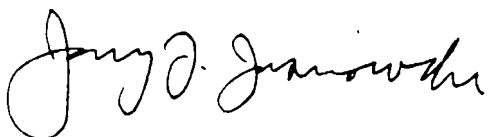
Daniel G. Amstutz
President & CEO
North American Export Grain Association,
Inc.



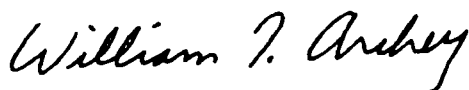
Everett E. Briggs
President
Council of the Americas



Tracy Mullin
President
National Retail Federation



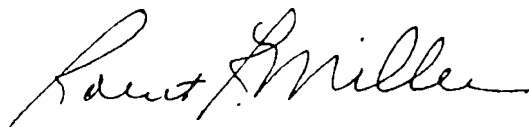
Jerry J. Jasinowski
President
National Association of Manufacturers



William T. Archey
President & CEO
American Electronics Association



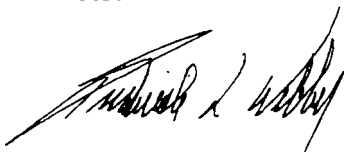
Don Fuqua
President
Aerospace Industries Association



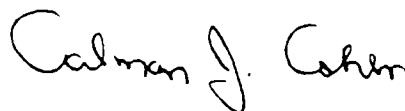
Robert R. Miller
President & CEO
Motor & Equipment Manufacturers
Association



Alan F. Homer
President
Pharmaceutical Research and
Manufacturers of America



Frederick L. Webber
President & CEO
Chemical Manufacturers Association



Calman J. Cohen
President
Emergency Committee for American Trade

Max Deets

Max Deets
President
National Cattlemen's Beef Association

Robert J. Verdisco

Robert J. Verdisco
President
International Mass Retail Association

Sid Smith

Sid Smith
President and CEO
National Association of Hosiery
Manufacturers

Joseph G. Gerard

Joseph G. Gerard
Vice President of Government Affairs
American Furniture Manufacturers
Association

Andrew G. Sharkey III

Andrew G. Sharkey, III
President & CEO
American Iron and Steel Institute

Matthew B. Coffey

Matthew B. Coffey
President
National Tooling and Machining
Association

Marc E. Lackritz

Marc E. Lackritz
President
Securities Industry Association

Matthew P. Fink

Matthew P. Fink
President
Investment Company Institute

Kurt J. Nagle

Kurt J. Nagle
President & CEO
American Association of Port Authorities

A. Ellen Terpstra

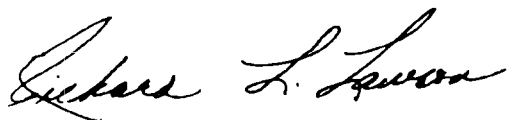
A. Ellen Terpstra
President
U.S. Apple Association

Harris N. Miller

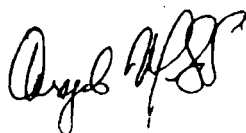
Harris N. Miller
President
Information Technology Association of
America

Steven C. Anderson

Steven C. Anderson
President & CEO
American Frozen Food Institute



Richard L. Lawson
President & CEO
National Mining Association



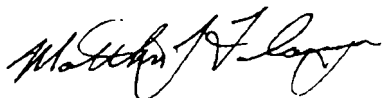
Angelo M. Iasiello, II
Director, International Affairs
The American Consulting Engineers
Council



David N. Parker
President
The Aluminum Association



Ann R. Wise
Director General
Pacific Basin Economic Council U.S.
Member Committee



Matthew J. Flanigan
President
Telecommunications Industry Association



Rhett Dawson
President
Information Technology Industry Council



Peter F. McCloskey
President
Electronic Industries Association



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

July 25, 1997

The Honorable William J. Clinton
The White House
Washington, DC 20500

Dear Mr. President:

We are writing to urge your strong leadership in proposing and working for Congressional passage of new fast track trade negotiating authority. We share your often-stated view that fast track authority is a critical prerequisite for our nation to reach agreements that will open up foreign markets and expand opportunities for U.S. businesses, farmers and workers.

You have demonstrated significant leadership in the past on important trade issues, including NAFTA and the Uruguay Round. The nation needs strong leadership once again. We urge you to submit a proposal to Congress for pro-trade fast track authority as soon as possible. We are committed to work with you and fast track proponents in the Congress to ensure quick renewal of this important authority. We believe that America's global trade leadership over the next decade is at stake.

Sincerely,

Samuel L. Maury
President
The Business Roundtable

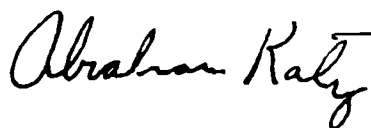
Frank D. Kittredge
President
National Foreign Trade Council, Inc.

Barry Rogstad
President
American Business Conference

E. Martin Duggan
President & CEO
Small Business Exporters Association



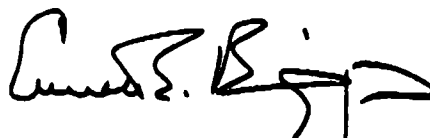
Edward J. Black
President and CEO
Computer & Communications Industry
Association



Abraham Katz
President
United States Council for International
Business



Daniel G. Amstutz
President & CEO
North American Export Grain Association,
Inc.



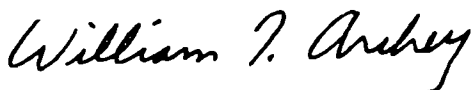
Everett E. Briggs
President
Council of the Americas



Tracy Mullin
President
National Retail Federation



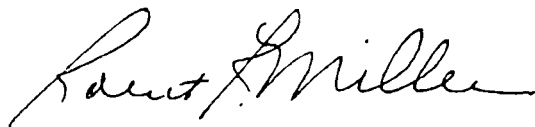
Jerry J. Jasinowski
President
National Association of Manufacturers



William T. Archey
President & CEO
American Electronics Association



Don Fuqua
President
Aerospace Industries Association



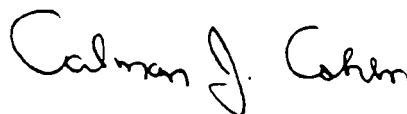
Robert R. Miller
President & CEO
Motor & Equipment Manufacturers
Association



Alan F. Holmer
President
Pharmaceutical Research and
Manufacturers of America



Frederick L. Webber
President & CEO
Chemical Manufacturers Association



Calman J. Cohen
President
Emergency Committee for American Trade

Max Deets

Max Deets
President
National Cattlemen's Beef Association

Robert J. Verdisco

Robert J. Verdisco
President
International Mass Retail Association

Sid Smith

Sid Smith
President and CEO
National Association of Hosiery
Manufacturers

Joseph G. Gerard

Joseph G. Gerard
Vice President of Government Affairs
American Furniture Manufacturers
Association

Andrew G. Sharkey III

Andrew G. Sharkey, III
President & CEO
American Iron and Steel Institute

Matthew B. Coffey

Matthew B. Coffey
President
National Tooling and Machining
Association

Marc E. Lackritz

Marc E. Lackritz
President
Securities Industry Association

Matthew P. Fink

Matthew P. Fink
President
Investment Company Institute

Kurt J. Nagle

Kurt J. Nagle
President & CEO
American Association of Port Authorities

A. Ellen Terpstra

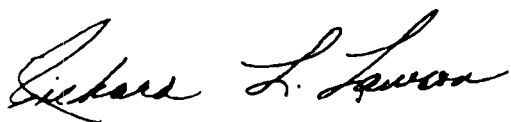
A. Ellen Terpstra
President
U.S. Apple Association

Harris N. Miller

Harris N. Miller
President
Information Technology Association of
America

Steven C. Anderson

Steven C. Anderson
President & CEO
American Frozen Food Institute



Richard L. Lawson
President & CEO
National Mining Association



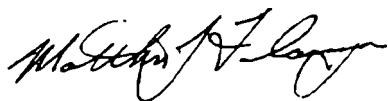
Angelo M. Iasiello, II
Director, International Affairs
The American Consulting Engineers
Council



David N. Parker
President
The Aluminum Association



Ann R. Wise
Director General
Pacific Basin Economic Council U.S.
Member Committee



Matthew J. Flanigan
President
Telecommunications Industry Association



Rhett Dawson
President
Information Technology Industry Council



Peter F. McCloskey
President
Electronic Industries Association

AMERICA LEADS ON TRADE
AGENDA
August 5, 1 997

- I. Welcome - Introduction of Jason Berman and Victoria Radd
- II. Remarks by Jason Berman and Victoria Radd
- III. Coalition Update
 - Membership
 - Outreach to Suppliers and Association members
- IV. Washington DC Congressional Contacts
 - House Members not yet assigned
 - Full list of Members to contact
- V. August Recess: Local Congressional Meetings
 - Site visits
 - Town meetings
- VI. Concluding Remarks



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

ENROLLMENT FORM

I have read the America Leads on Trade Statement of Purpose and wish to add my organization's name to the coalition member list.

YOUR NAME: _____

YOUR TITLE: _____

ORGANIZATION: _____

STREET ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE/FAX: _____

EMAIL ADDRESS: _____

YOUR SIGNATURE: _____

America Leads on Trade will be coordinating a number of activities with participating member organizations. Please indicate whether you would agree to be contacted about the following activities:

- _____ Writing letters to the President
- _____ Meeting with Members of Congress in local district office(s)
- _____ Hosting a Congressional site visit at our plant / facility
- _____ Meeting with Members of Congress in Washington
- _____ Writing letters to and/or calling Members of Congress
- _____ Participating in local or national media activities

*Please fax this enrollment form to
America Leads on Trade at 202-628-5035 (f)
or mail to 1317 F St., N.W., Suite 600, Washington, DC 20004*



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

Congressional Meeting Response Form
(please print or type)

With whom did you meet? _____

If staff, from which office? _____

Date / Location of meeting: _____

Your name: _____

Your organization and phone: _____

Did the Member or staff raise any issue/questions? If so, please describe:

Did the Member or staff state a position on fast track? If so, please circle below:

Favors Leaning Undecided Leaning Against Unknown
 Toward Against

Please report any feedback on other trade issues such as sanctions or export promotion programs:

**Please report your congressional feedback to Vicki May by phone at 202-662-3748
or fax this completed form to Vicki at 202-628-5035.**

TOWN HALL MEETINGS

Dick Armev
TX -- 26

August 11 at 7:00pm CST
Highland Park High School Cafeteria
4220 Emerson
Dallas, TX

Charles Canady
FL -- 12

August 4 at 6:30pm
Rogers Auditorium
Florida Southern College
Lakeland, FL

August 6 at 6:00pm
Hillsborough Farm Bureau
100 S. Mulrennan Road
Valrico, FL

August 9 at 10:00am
Lake Wales City Hall
152 E. Central Ave.
Lake Wales, FL

August 5 at 6:30pm
Community Center
219 S. 5th St.
Haines City, FL

August 7 at 6:30pm
DeSoto Cty. Admin. Building
201 E. Oak Street
Arcadia, FL

August 9 at 2:00pm
City Commission Chambers
110 E. Main St.
Avon Park, FL

Merrill Cook
UT -- 2

August 4 at 7:00pm MTN
Sandy City Hall
10000 Centennial Parkway, Room 211
Sandy, UT

August 5 at 7:00pm MTN
Salt Lake Comm. College
Technology Bldg Auditorium
4600 S. Redwood Road
Salt Lake City, UT

August 6 at 7:00pm MTN
Salt County Government Center
Council Chamber Room
2001 S. State St.
Salt Lake City, UT

Phil Crane
IL -- 8

August 12 at 7:00pm CST
Gurnee Village Hall
325 N. O' Plaine Road
Gurnee, IL

Jennifer Dunn
WA -- 8

July 19 at 2:00pm PST
Shaw Road Elementary School
Puyallup, Washington

Jon Fox
PA -- 13

July 26 at 8:30am
6040 Upper Ridge Rd.
Green Lane, PA

August 4 at 7:00pm
122 Penn Ave.
Telford, PA

August 9 at 8:30am
140 Main St.
Schwenksville, PA

August 13 at 7:00pm
1630 W. Marshall St.
Jeffersonville, PA

Rodney Frelinghuysen
NJ -- 11

July 26 at 9:00am
Municipal Building
Council Chambers
1033 Weldon Road
Lake Hopatcong, NJ

July 26 at 11:00am
Municipal Building
Council Chambers
200 South Street
Morristown, NJ

Greg Ganske
IA -- 4

July 18 at 7:00pm CST
Roosevelt High School
4419 Center Street
Des Moines, Iowa

J.D. Hayworth
AZ -- 6

August 18 at 2:00pm (Navajo Time)
Tuba City Chapter House
Main St.
Tuba City, AZ

August 19 at 12:00pm PST
City Council Chambers
21 Williamson Ave.
Winslow, AZ

August 21 at 12:00pm PST
4-H Community Center
395 S. 100 West
St. John's, AZ

August 21 at 7:00pm PST
Round Valley High School
600 N. Butler
Round Valley, AZ

August 22 at 5:30pm PST
Town Council Chambers
734 Main St.
Superior, AZ

August 18 at 7:00pm PST
Flagstaff High School
400 W. Elm St.
Flagstaff, AZ

August 19 at 5:00pm PST
Old Court House
100 E. Arizona St.
Holbrook, AZ

August 21 at 3:00pm PST
City Council Chambers
200 W. Cooley
Show Low, AZ

August 22 at 12:00pm PST
Morenci Club
Morenci Plaza
Morenci, AZ

August 27 at 5:00pm PST
American Legion
709 E. Highway 260
Payson, AZ

John Hostettler
IN -- 8

July 26 at 11:00am CST
Orange County Municipal Bldg
Paoli, IN

August 19 at 6:00pm CST
IVY Tech College
Evansville, IN

August 30 at 11:00am CST
Linton City Council Chambers
Linton, IN

July 26 at 2:00pm CST
Loogootee City Hall
Loogootee, IN

August 29 at 6:00pm CST
IVY Tech College
Bloomington, IN

August 30 at 2:00pm CST
City Council Chambers
Washington, IN

Kenny Hulshof
MO -- 9

August 4 at 6:00pm CST
East Central College
Lecture Hall
Union, MO

August 11 at 6:30pm CST
Macon County Courthouse
Macon, MO

August 13 at 7:00pm CST
Westminster College
Culture Science Lecture Hall
Fulton, MO

August 25 at 7:00pm CST
County Courthouse
Bowling Green, MO

September 29 at 6:00pm CST
Gasconade County Courthouse
Hermann, MO

August 5 at 6:00pm CST
Emil E. Holt Sr. High School
Wentzville, MO

August 12 at 6:00pm CST
Rebecca Boone Elementary
Warrenton, MO

August 14 at 5:00pm CST
Clark County Courthouse
Kahoka, MO

August 27 at 6:00pm CST
Marion County Courthouse
Hannibal, MO

Sam Johnson
TX -- 3

August 19 at 7:00pm CST
Brinker Elementary School
3800 Clark Parkway
Plano, TX

August 26 at 7:00pm
Garland City Hall - Council Chambers
200 N. 5th Street
Garland, TX

August 21 at 7:00pm CST
Plano Centre
2000 E. Spring Creek Pkwy.
Plano, TX

Sue Kelly
NY -- 19

July 19 at 10:00am
Ossining Public Library
53 Croton Avenue
Ossining, NY

July 19 at 1:30pm
1 Town Hall Plaza
Mt. Pleasant, NY

July 19 at 4:30pm
335 Rt. 202
Somers, NY

July 19 at 11:30am
White Plains City Hall
255 Main Street
White Plains, NY

July 19 at 3:00pm
200 South Greeley Ave.
New Castle, NY

Jim Kolbe
AZ -- 5

August 3 at 1:30pm PST
St. Phillips Church
4440 N. Campbell
Tucson, AZ

August 4 at 9:00am PST
Church of Jesus Christ of
Latter-Day Saints Church
Pomerene Road
Pomerene, AZ

August 4 at 7:30pm PST
Buena High School
5225 Buena School Blvd.
Sierra Vista, AZ

August 6 at 10:00am PST
Safford City/Graham County Library
808 7th Avenue
Safford, AZ

August 19 at 9:30am PST
Desert Hills Recreation Center
2980 S. Camino del Sol
Green Valley, AZ

September 6 at 1:30pm PST
Oro Valley Town Hall
11000 N. La Canada Dr.
Oro Valley, AZ

August 5 at 7:30pm PST
Turquoise Valley Country Club
1791 Newell Road
Naco, AZ

August 6 at 4:00pm PST
Willcox City Council Chambers
207 W. Maley
Willcox, AZ

August 19 at 3:00 & 7:00pm PST
Arizona International Campus
9000 S. Rita Road
Tucson, AZ

Jerry Moran
KS -- 1

July 21 at 9:00am CST
South 40 Cafe
Otis, KS

July 26 at 8:30am CST
Al's Bar & Grill
Wilson, KS

August 4 at 11:00am CST
Chapman Community Center
Chapman, KS

August 5 at 9:00am CST
Tasty Pastry Bakery
Clay Center, KS

August 5 at 2:00pm CST
Commissioners' Room
Washington, KS

July 21 at 10:30am CST
Chamber of Commerce
123 N. Main
Hoisington, KS

August 4 at 8:00am CST
Meridy's Restaurant,
Russell, KS

August 4 at 4:00pm CST
T & D Cafe
Alma, KS

August 5 at 11:00am CST
Landoll Corp.
Marysville, KS

August 5 at 4:00pm CST
Commissioners' Room
Belleville, KS

August 6 at 9:00am CST
K &J's Cafe
Miltonvale, KS

August 6 at 2:00pm CST
Hays House Restaurant
Council Grove, KS

August 7 at 9:00am CST
C & B Cafe
Olpe, KS

August 11 at 10:30am CST
Gwen's Diner
Bogue, KS

August 12 at 9:00am CST
County Courthouse
Larned, KS

August 12 at 1:00pm CST
County Courthouse
St. John, KS

August 13 at 8:00am CST
County Courthouse
Medicine Lodge, KS

August 13 at 1:00pm CST
County Courthouse
Greensburg, KS

August 14 at 9:00am CST
County Courthouse
Cimarron, KS

August 14 at 1:30pm CST
Wuertz Street Emporium
Utica, KS

August 18 at 9:00am CST
County Courthouse
Osborne, KS

August 6 at 10:30am CST
Westside Ventures
Bennington, KS

August 6 at 3:30pm CST
Commissioners' Room
Cottonwood Falls, KS

August 11 at 8:30am CST
The Donut Shop
Wakeeney, KS

August 11 at 1:00pm CST
County Courthouse
Stockton, KS

August 12 at 10:30am CST
Golden Manor
Lewis, KS

August 12 at 2:30pm CST
County Courthouse
Pratt, KS

August 13 at 10:00am CST
County Courthouse
Coldwater, KS

August 13 at 2:30pm CST
Civic Connection
Minneola, KS

August 14 at 10:30am CST
Joy Senior Center
Dighton, KS

August 15 at 9:00am CST
Sunflower Bank
Osborne, KS

August 18 at 10:30am CST
County Courthouse
Smith Center, KS

August 18 at 1:30pm CST
County Courthouse
Phillipsburg, KS

August 19 at 10:30am CST
County Courthouse
Hoxie, KS

August 19 at 1:30pm CST
Rural Telephone Service Headquarters
Lenora, KS

August 20 at 2:00pm CST
Jetmore Senior Center
Jetmore, KS

August 21 at 10:00am CST
County Courthouse
Lakin, KS

August 21 at 1:30pm CST
Scott County Courthouse
Scott City, KS

August 22 at 9:00am CST
City-County Building
Salina, KS

August 22 at 1:30pm CST
Buhler Crusader Cafe
Buhler, KS

August 25 at 10:00am CST
Sylvan Cafe
Sylvan Grove, KS

August 25 at 4:00pm CST
County Courthouse
Beloit, KS

August 26 at 11:00am CST
County Courthouse
Atwood, KS

August 19 at 8:30am CST
Q-Inn
Quinter, KS

August 19 at 12:00pm CST
Deb's Cafe
Jennings, KS

August 20 at 10:00am CST
Spearville Senior Center
Spearville, KS

August 21 at 8:30am CST
County Courthouse
Garden City, KS

August 21 at 11:30am CST
Wichita County Senior Ctr.
Leoti, KS

August 21 at 3:30pm CST
County Courthouse
Oakley, KS

August 22 at 12:00pm CST
Country Kitchen Restaurant
Moundridge, KS

August 22 at 3:30pm CST
Sheryl's Cafe
Little River, KS

August 25 at 2:00pm CST
County Courthouse
Mankato, KS

August 26 at 9:00am CST
County Courthouse
Colby, KS

August 26 at 1:00pm CST
Rusty R Cafe
Bird City, KS

August 26 at 2:00pm MTN
County Courthouse
Goodland, KS

August 27 at 10:30am MTN
County Courthouse
Tribune, KS

August 27 at 3:30pm CST
City Hall
Johnson City, KS

August 28 at 9:45am CST
Daylight Donut Shop
Hugoton, KS

August 28 at 3:00pm CST
County Courthouse
Ulysses, KS

August 29 at 2:00pm CST
Gateway Inn
Liberal, KS

August 27 at 9:00am MTN
County Courthouse
Sharon Springs, KS

August 27 at 1:00pm MTN
County Courthouse
Syracuse, KS

August 28 at 8:00am CST
County Courthouse
Elkhart, KS

August 28 at 1:00pm CST
Jaycees Building
Sublette, KS

August 29 at 10:00am CST
Plains State Bank
Plains, KS

Jim Rogan
CA -- 27

August 19 at 3:00pm PST
San Marino City Hall
2200 Huntington Drive
San Marino, CA

August 19 at 6:00pm PST
Roosevelt Elementary School
850 North Cordova Street
Burbank, CA

August 19 at 4:30pm PST
Glendale City Hall
613 East Broadway
Glendale, CA

August 19 at 7:30pm PST
Cal Tech's Beckman Auditorium
Pasadena, CA

Dan Schaefer
CO -- 6

July 19 at 9:00am MTN
Consumer protection forum "Telemarketing Awareness"
Waring Theatre at Arapahoe Community College
Littleton, CO

Linda Smith
WA -- 3

August 19 at 12:00pm PST
Chamber of Commerce Bldg
1012 E. Main St.
Battle Ground, WA

August 20 at 12:00pm PST
Kalama High School
548 China Garden Rd.
Kalama, WA

August 21 at 12:00pm PST
Morton Grade School
Main & 4th St.
Morton, WA

August 19 at 7:00pm PST
Wy'East Jr. High School
1112 SE 136th Ave.
Vancouver, WA

August 20 at 7:00pm PST
Swede Hall
18543 Albany St. SW
Rochester, WA

Mark Souder
IN -- 4

July 18 at 8:00am CST
South Whitley Town Hall
118 E. Front Street
South Whitley, IN

July 18 at 12:00pm CST
Albion Public Library
813 E. Main
Albion, IN

July 18 at 10:00am CST
Whitley County Historical Museum
108 W. Jefferson
Columbia City, IN

July 18 at 2:00pm CST
Fremont Town Hall Courtroom
6105 N. Talford
Fremont, IN

July 18 at 4:00pm CST
Angola Courthouse Annex
205 S. Martha
Angola, IN

Jerry Weller
IL -- 11

August 4 at 9:30am CST
Saratoga Towers
1700 Newton Place
Morris, IL

August 5 at 7:30pm CST
Manteno Community Center
211 N. Main
Manteno, IL

August 6 at 7:30pm CST
Bourbonnais City Hall
700 NW Main
Bourbonnais, IL

August 7 at 3:00pm CST
Cedar Ridge Apts.
950 Cedar Ridge Lane
Richton Park, IL

August 5 at 11:15am CST
Fox Residential Center
906 Canal
Ottawa, IL

August 6 at 10:30am CST
Bradley Bourbonnais
1690 Newtonwne Drive
Bradley, IL

August 7 at 7:30pm CST
Momence City Hall
123 W. River
Momence, IL

Rick White
WA -- 1

August 9 at 10:00am PST
Kirkland Library
308 Kirkland Avenue
Kirkland, WA

August 13 at 8:00am PST
Lynnwood City Council Chambers
19100 44th Avenue West
Lynnwood, WA

August 9 at 12:30pm PST
Shoreline Center
18560 First Avenue NE
Shoreline, WA

August 14 at 5:30pm PST
Redmond Council Chambers
8701 160th Avenue NE
Redmond, WA

**DRAFT RECRUITMENT LETTER FOR MEMBERS
OF TRADE ASSOCIATIONS**

Dear :

During the coming weeks [association name] will be focusing heavily on actions necessary to pass new trade negotiating authority for the President under trade track procedures.

As part of this effort, we have become founding members of **America Leads on Trade** -- an umbrella group composed of U.S. business, agriculture and consumer organizations. We encourage you to enroll your [company / local organization] in the coalition to help show strong local as well as national support within the [business / farm] community. There is no financial cost to join.

Fast track legislation is necessary to permit the President to negotiate new multilateral, bilateral and sectoral agreements to break down barriers to U.S. trade and investment.

[Insert association specific information, if appropriate.]

Please take a few minutes to fill out the enclosed Enrollment Form and return it to the fax number provided. This will assure that a broad-based national coalition can be assembled. If you have any questions or want more information, please call me at xxx.xxx.xxxx.

Thank you for your help.

Sincerely,



1317 F Street, N.W.
Washington, D.C. 20004
202 347 1111
Fax: 202 625 5111
Email: info@atl.org

MISSION STATEMENT

America's standing as world leader depends directly upon our competitive success in the global economy. For the past half century, the United States has led the world in breaking down barriers to trade and in creating a fairer and freer international trading system based on market economics and the rule of law. Increased market access achieved through recent trade agreements has played a major role in our nation's success as the world's leading exporter, accounting for one-third of America's economic growth during the past decade and supporting over 11 million American jobs.

Renewed fast track authority is needed for the President of the United States to negotiate new multilateral, bilateral and sectoral agreements that will continue to tear down barriers to trade and investment, expand markets for U.S. farmers and businesses and create higher-skilled, higher paying jobs for American workers.

As members of the America Leads on Trade coalition, we call upon the President to propose and the Congress to enact fast track legislation for purposes directly related to trade as swiftly as possible.



1317 F Street, N.W., Suite 600
Washington, DC 20004
202-628-5035
Fax 202-628-5035
EMAIL: alot@ccp1.com

ENROLLMENT FORM

I have read the America Leads on Trade Statement of Purpose and wish to add my organization's name to the coalition member list.

YOUR NAME: _____
YOUR TITLE: _____
ORGANIZATION: _____
STREET ADDRESS: _____
CITY/STATE/ZIP: _____
PHONE/FAX: _____
E-MAIL ADDRESS: _____
YOUR SIGNATURE: _____

America Leads on Trade will be coordinating a number of activities with participating member organizations. Please indicate whether you would agree to be contacted about the following activities:

- ☐ Meeting with Members of Congress in local district office(s)
- ☐ Hosting a Congressional site visit at our plant / facility
- ☐ Meeting with Members of Congress in Washington
- ☐ Writing letters to and/or calling Members of Congress
- ☐ Participating in local or national media activities

Please fax this enrollment form to
America Leads on Trade at 202-628-5035 (f)
or mail to 1317 F St., N.W., Suite 600, Washington, DC 20004

June 11, 1997

Fast Track

RENEWED FAST TRACK AUTHORITY IS CRITICAL FOR THE COUNTRY'S ECONOMIC HEALTH AND GROWTH AND FOR CONTINUED U.S. LEADERSHIP IN THE GLOBAL ECONOMY.

- **Fast track is necessary for the United States to reach agreements that tear down barriers to U.S. trade and investment.** The debate about future U.S. trade negotiations is much broader than NAFTA -- there are a wide range of trade agreements that will boost the U.S. economy and create high-wage jobs by expanding opportunities for American companies, workers, and farmers.
 - *Without fast track*, the United States will be unable to participate effectively in important negotiations already scheduled in the WTO, including the critical areas of agriculture, intellectual property, and services.
 - *Without fast track*, the United States will be unable to take advantage of opportunities for sectoral negotiations. For example, U.S. leadership led to the recent Information Technology Agreement, which will eliminate tariffs in 39 countries on information technology products. This will increase U.S. opportunities in this sector, which currently supports 1.8 million U.S. manufacturing jobs and in which the United State is the world's largest exporter.
 - *Without fast track*, the United States will be unable to compete with other countries in reaching bilateral and comprehensive regional trade agreements. Many of our foreign competitors have been aggressively pursuing their own economic interests through their own trade agreements, including in Asia and in our own hemispheric backyard. For example:
 - Both Canada and Mexico now have free trade agreements with Chile.
 - The Latin American Southern Cone Common Market ("Mercosur"), which already consists of Brazil, Argentina, Paraguay, and Uruguay, has agreements with Chile and Bolivia and is negotiating trade arrangements with other countries in Latin America.
 - Japan and the European Union are working toward trade arrangements with countries in Latin America and Asia.
 - Members of the Association of Southeast Asian Nations (ASEAN) are implementing a free trade area.
- **If the United States is forced to stay on the sidelines because we don't have fast track, we risk being left in the dust as other countries open up trade and investment for their companies, workers, and farmers while keeping barriers against U.S. exports.**
- **To ensure that the United States can be a leader and protect its economic interest, the Administration and Congress must reach a compromise as soon as possible.**
 - The business community stands ready to support a compromise that meets its publicly-stated stance that, while improving working conditions and environmental protection around the world are important goals, trade sanctions should not be used to force changes in labor or environmental laws.

**AMERICA LEADS ON TRADE
SAMPLE LETTER FOR SUPPLIERS**

Dear (Supplier):

As a key (supplier/ distributor/wholesaler/partner, or other appropriate description) of (name of company), I am writing to you to ask for your help on an issue that is critical to America's economic future and to continued growth in our export markets. The President and the Congress will soon make a decision central to our nation's ability to break down barriers to global sales of American goods and services. Our international competitors are actively negotiating agreements providing them with preferential access to markets in Latin America and elsewhere. However, American trade negotiators lack the authority required to secure new trade agreements that will benefit American businesses and our workers. The need for action is urgent. Since "fast track" authority expired three years ago, twenty free trade agreements have been negotiated -- not one of them involving the United States.

To provide the necessary negotiating authority, the President must submit and the Congress must pass pro-trade, "fast track" legislation. "Fast track" procedures simply ensure that future trade agreements, once negotiated, will be considered by Congress on a straight up or down vote, without amendments, by a date certain. Without this streamlined legislative procedure, American trade officials could not enter into meaningful negotiations with their international counterparts. While it is essential to expand US global market opportunities, "fast track" legislation will be opposed by a vocal array of protectionist groups and others seeking to use trade to advance other social and political agendas.

You can help to assure a positive outcome on this important issue by joining (insert your company name) in becoming a member of a new, broad-based coalition -- **America Leads on Trade**. This coalition has been formed solely to support approval of "fast track" legislation. By adding your company to the coalition member list, you can encourage the Congress and the President to enact fast track legislation as quickly as possible. Please take a minute to read the enclosed **America Leads on Trade** mission statement. If you concur, simply complete the enclosed enrollment form and return it via fax to the number provided. There is no financial cost associated with membership. If you have any questions, please call me or **America Leads on Trade** directly at 202-347-0911.

Thank you for your help.

Sincerely,



1317 F Street, N.W., Suite 600
Washington, DC 20004
202 647 1911
Fax: 202 628 5035
E-mail: info@atl.org

MISSION STATEMENT

America's standing as world leader depends directly upon our competitive success in the global economy. For the past half century, the United States has led the world in breaking down barriers to trade and in creating a fairer and freer international trading system based on market economics and the rule of law. Increased market access achieved through recent trade agreements has played a major role in our nation's success as the world's leading exporter, accounting for one-third of America's economic growth during the past decade and supporting over 11 million American jobs.

Renewed fast track authority is needed for the President of the United States to negotiate new multilateral, bilateral and sectoral agreements that will continue to tear down barriers to trade and investment, expand markets for U.S. farmers and businesses and create higher-skilled, higher paying jobs for American workers.

As members of the America Leads on Trade coalition, we call upon the President to propose and the Congress to enact fast track legislation for purposes directly related to trade as swiftly as possible.

ENROLLMENT FORM

I have read the America Leads on Trade Statement of Purpose and wish to add my organization's name to the coalition member list.

YOUR NAME: _____

YOUR TITLE: _____

ORGANIZATION: _____

STREET ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE/FAX: _____

EMAIL ADDRESS: _____

YOUR SIGNATURE: _____

*Please fax this enrollment form to
America Leads on Trade at 202-628-5035 (f)
or mail to 1317 F St., N.W., Suite 600, Washington, DC 20004*



1317 F Street, NW Suite 600
Washington, DC 20004
202.347.0911
FAX: 202.628.5035
EMAIL: alot@conx.com

RESPONSE FORM

Your Name:
Affiliation:
We will contact our suppliers to ask them to join <i>America Leads on Trade</i>: Yes No
Washington Lobbying
My organization will contact the following congressional offices prior to the August recess (please list):
Congressional Site Visits
We will request / host site visits with the following Members of Congress during the August recess:
Congressional Assignments
My organization will take ownership (lead responsibility for sustained contact) for the following Members of Congress between now and the fast track vote:

Please return this form via fax to America Leads on Trade at 202.628.5035

Fast Track

RENEWED FAST TRACK AUTHORITY IS CRITICAL FOR THE COUNTRY'S ECONOMIC HEALTH AND GROWTH AND FOR CONTINUED U.S. LEADERSHIP IN THE GLOBAL ECONOMY.

- **Fast track is necessary for the United States to reach agreements that tear down barriers to U.S. trade and investment.** The debate about future U.S. trade negotiations is much broader than NAFTA -- there are a wide range of trade agreements that will boost the U.S. economy and create high-wage jobs by expanding opportunities for American companies, workers, and farmers.
 - *Without fast track*, the United States will be unable to participate effectively in important negotiations already scheduled in the WTO, including the critical areas of agriculture, intellectual property, and services.
 - *Without fast track*, the United States will be unable to take advantage of opportunities for sectoral negotiations. For example, U.S. leadership led to the recent Information Technology Agreement, which will eliminate tariffs in 39 countries on information technology products. This will increase U.S. opportunities in this sector, which currently supports 1.8 million U.S. manufacturing jobs and in which the United State is the world's largest exporter.
 - *Without fast track*, the United States will be unable to compete with other countries in reaching bilateral and comprehensive regional trade agreements. Many of our foreign competitors have been aggressively pursuing their own economic interests through their own trade agreements, including in Asia and in our own hemispheric backyard. For example:
 - Both Canada and Mexico now have free trade agreements with Chile.
 - The Latin American Southern Cone Common Market ("Mercosur"), which already consists of Brazil, Argentina, Paraguay, and Uruguay, has agreements with Chile and Bolivia and is negotiating trade arrangements with other countries in Latin America.
 - Japan and the European Union are working toward trade arrangements with countries in Latin America and Asia.
 - Members of the Association of Southeast Asian Nations (ASEAN) are implementing a free trade area.
- **If the United States is forced to stay on the sidelines because we don't have fast track, we risk being left in the dust as other countries open up trade and investment for their companies, workers, and farmers while keeping barriers against U.S. exports.**
- **To ensure that the United States can be a leader and protect its economic interest, the Administration and Congress must reach a compromise as soon as possible.**
 - The business community stands ready to support a compromise that meets its publicly-stated stance that, while improving working conditions and environmental protection around the world are important goals, trade sanctions should not be used to force changes in labor or environmental laws.