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Fast Track

AUGUST 20, 1997

MEMORANDUM FOR VICTORIA RADD

FROM: EMILY BROMBERG
SKY GALLEGOS

SUBJECT: Proposed Fast Track Roll-out with Elected Officials

WHITE HOUSE EVENT, SEPTEMBER 10th

The following is the proposed invitation list of elected officials for the White House event. Each of these officials have been very interested in promoting fast track.

Governors:	Leavitt (R-UT)	**Mayors:**	Archer (D-Detroit)
	Chiles (D-FL)		Hammer (D-San Jose)
	Patton (D-KY)		Ray (R-Des Moines)
	Schafer (R-ND)		Pulido (D-Santa Ana)
	Locke (D-WA)		Norquist (D-Milwaukee)
	Branstad (R-IA)		Clancey (D-Cedar Rapids)
	Thompson (R-WI)		Cleaver (D-Kansas City, MO)
			Rendell (D-Philadelphia)
County:	Penelas (D- Dade/Miami)		

IGA is working with the Press Office and Media Affairs (John Murchinson) to coordinate regional media for the elected officials following the event.

REGIONAL EVENTS/REGIONAL PRESS, SEPTEMBER 10th

IGA will distribute state-by-state analysis to Governors, State Legislative Leaders, Big City Mayors and Large County Executives and Commissioners for release in their states and cities at press conferences and events.

CABINET TRAVEL, WEEK OF SEPTEMBER 8th

IGA will ensure that elected officials participate in the Cabinet events and amplify our Fast Track message.

- o Secretary Glickman in Chicago: Mayor Daley and County Executive Stroger will participate in the event.
- o Secretary Rubin in Seattle: Governor Locke, Mayor Rice and County Commissioner Hague will participate in the event.
- o Mack McLarty in Miami: Governor Chiles, Lieutenant Governor McKay and Mayor Penelas will participate in the event.
- o Secretaries Daley, Slater and Albright and Administrators Browner and Alvarez may also be traveling.

We are working closely with Cabinet Affairs as travel plans are confirmed.

CABINET CONFERENCE CALLS, WEEK OF SEPTEMBER 8th

IGA has proposed three separate conference calls led by Rubin, Barshefsky and Daley with Mayors on September 11, 1997. Mayors would invite their city hall press corps to listen to the call; Cabinet Members would invite national press to listen to the call.

The following is the combined, proposed list of participants from key states:
Rice (D-Seattle)
Katz (D-Portland)
Brown (D-San Francisco)
Harris (D-Oakland)
Hammer (D-San Jose)
O'Neil (D-Long Beach)
Pulido (D-Santa Anna)
Chavez (D-Albuquerque)
Miller (D-Tucson)
Webb (D-Denver)
Archer (D-Detroit)
Sales-Belton (D-Minneapolis)
Helmke (R-Ft. Wayne, IN)
Cleaver (D-Kansas City, MO)
Clancey (D-Cedar Rapids, IA)
Ray (R-Des Moines)
Marinovich (D-Kansas City, KS)
Knight (R-Wichita)
Savage (D-Tulsa)
Norick (R-Oklahoma City)
Kirk (D-Dallas)
Lanier (D-Houston)
Morial (D-New Orleans)
Bredesen (D-Nashville)
Penelas (D-Miami)
Greco (D-Tampa)
Oberndorf (D-Virginia Beach)
Rendell (D-Philadelphia)
Menino (D-Boston)
Albano (D-Springfield)

ONGOING ACTIVITY

o IGA will be working closely with state and local elected officials in key states as the House and Senate votes are nearer to further amplify the President's message.

OTHER EVENTS

o Jay Berman and Vicki Radd will brief the National Governors Association and the

Governors' Washington Representatives on the Administration's Fast Track proposal Monday, September 8, 1997.

- Mayor Cleaver will host the Second Summit of Mayors to Promote the International Trade Corridor Partnership, September 26, 1997. The partnership is the result of an agreement forged at the first summit that was signed by 90 Mayors. The partnership focuses on enhanced economic development and trade opportunities within the North American communities. Over 350 Mayors from Canada, the United States and Mexico have been invited to attend the two-day conference and working session. The Summit has also invited President Clinton, Secretary Slater and Secretary Daley. IGA has recommended that both Secretary Daley and Mack McLarty attend.

- The National Conference of State Legislatures will hold the Assembly on Federal Issues, November 5-7, 1997, in D.C. This is an annual membership conference that will provide a forum for addressing State Legislators from around the country on the Administration's Fast Track position.

f.c Fast Track

Fast Track: In the National Interest of the United States

FAST TRACK MEANS: **IMPROVING OUR STANDARD OF LIVING**

- Keeping the Economy on the Fast Track. By breaking down trade barriers and creating new jobs, the President, in consultation with Congress, use fast track authority to keep America's economic expansion on the global fast track.
- The Economy Is Strong. The President's three-part economic strategy of cutting the deficit, investing in education and training, and opening markets abroad is working. America has enjoyed the longest period of sustained growth in a generation— more than 25% coming from overseas trade. The result: 12 million new jobs, unemployment at 5%, inflation the lowest in a generation. Fast track will help continue America's economic growth.
- Our Future Prosperity Depends on Trade. 96% of the world's consumers live outside the US. The global economy will grow at three times the rate of the US economy. America needs fast track to negotiate from a position of strength fair new trade agreements that will keep us competitive, expand our exports, create more jobs, and raise our standard of living.

FAST TRACK MEANS: **CREATING MORE JOBS**

- Breaking Down Barriers. The President, in consultation with Congress, will keep breaking down barriers to American products and services because that strategy is producing positive results for companies and workers. America is once again the world's largest total exporter, the largest producer of semiconductors, and the largest producer of automobiles. Exports support 11 million American jobs, including one in five manufacturing jobs and over the last four years have created 1.4 million new jobs.
- Sectoral Agreements. The President needs the flexibility to negotiate agreements and increase exports in sectors where the United States is most competitive: such as agriculture, medical equipment, telecommunications, and environmental technology.
- Regional Free Trade Agreements. America will also benefit from opening markets in Asia, Latin America, and Africa to US goods and services.
- Free and Fair Trade. The President supports raising labor standards, protecting the environment and expanding worker retraining and educational opportunities to ensure that no American is left out of the global economy.

FAST TRACK MEANS: **MAINTANING AMERICA'S GLOBAL LEADERSHIP**

- Compete or Retreat. As the American people prepare to meet the challenges of the 21st century, we face a critical choice: Embrace the global economy and continue to shape it to America's advantage, or turn back and fail to compete for new business, new contracts, and new jobs.
- Credibility. Fast track gives the US the credibility to negotiate tough trade deals because our partners know any agreement will not be reopened provision-by-provision by the Congress. Fast track also preserves for the Congress the ultimate decision of whether any potential agreement is good or bad for America. That assurance puts American in the best position to negotiate major trade agreements and maintains a balance that has worked for over 20 years.
- Continued Bipartisanship. Every President since 1974--Republican and Democratic--has had fast track authority. Congress has consistently recognized that the President must have the authority to break down foreign trade barriers, and a bipartisan majority of the United States Congress has consistently supported American leadership in opening markets and creating jobs.

STAYING ON THE FAST TRACK

- Fast track authority is in the overriding national interest of the United States. America's economic strength and standard of living are linked to breaking down trade barriers, exporting our goods and services, and creating more high-skilled jobs.

- This debate is also about American leadership. As the American people prepare for the challenges of the 21st century, we face a critical choice: We can embrace the global economy, write the trade rules, and continue America's economic expansion, or we can turn our back on the world and fail to compete for new markets, new contracts, new business and new job opportunities.

- The President must have the authority to break down foreign trade barriers. Every President since 1974-- Republican and Democratic---has had fast track authority. A bipartisan majority of Congress has consistently supported initiatives to open markets and create jobs. At stake in this debate is both Presidential leadership and a bipartisan consensus on US trade policy.

- Fast track gives the US the credibility to negotiate tough trade deals because our partners know any agreement will not be reopened provision-by-provision by the Congress. Fast track also preserves for the Congress the ultimate decision of whether any potential agreement is good or bad for America. That assurance puts American in the best position to negotiate major trade agreements and maintains a balance that has worked for over 20 years.

- As we increase our trade, the President is committed to raising labor standards and protecting the environment around the world and ensuring through aggressive worker retraining and increased educational opportunities that no American is left out of the global economy

MAINTAINING OUR STANDARD OF LIVING

- Opening markets to US goods and services has been critical to our economic expansion.

- President Clinton's economic strategy of deficit reduction, investing in our people through education and training, and opening markets to our goods and services has created the largest economic expansion in a generation.

- The American people have enjoyed the longest period of sustained growth of all our G-7 partners--seven years as of last March. The US economy has created 12 million new jobs, the unemployment rate is 5%, core inflation is at a 30-year low.

- The United States is once again the world's largest exporter, the largest producer of semiconductors, and the largest producer of automobiles. Independent studies have found America to be the most competitive economy in the world for the past five years.

- The United States exports more products and services than any country in the world and trade provided more than 25% our economic growth over the past four years.

- Over the last four years, American manufacturing exports rose by 42%, high technology exports jumped 46%, service exports climbed 33% and farm exports rose 41%.

- No country is better positioned to compete than the United States. We have every reason to have confidence in our economy, in our companies and workers and in our capacity to compete and win. Fast track is a test of that confidence—and a prerequisite for seizing the trade opportunities before us around the world.

CREATING MORE AMERICAN JOBS

- Over the past four years, more than 25% of our economic growth has come from overseas trade and US exports have created 1.4 million new American jobs. Fast track will give us the chance to continue this trend.

- In addition, 11 million total American jobs are supported by exports, including one in five manufacturing jobs--paying an average of 13-16% more for non-management workers than non-trade related jobs.

- Over the next decade, the global economy is expected to grow at triple the rate of the US economy. Growth will be particularly strong in the world's emerging markets, where demand for American goods and services are taking off.

- In a world where over 96% of the world's consumers live outside of the United States, we must export our goods and services to sustain our standard of living at home. To stay on the global fast track, the President needs fast track authority.

BREAKING DOWN TRADE BARRIERS

The expanding global economy presents enormous potential for American companies and workers:

- Sectoral Agreements: The President would use fast track authority to negotiate agreements in sectors where the US is most competitive. From medical equipment and services, environmental technology and services, telecommunications to high tech computers, the President will tear down more barriers to American exports. For example, the recent Information Technology Agreement eliminated tariffs and unshackled $500 billion of trade in semiconductors, computers, telecommunications equipment and software, and according to industry estimates, amounts to a $5 billion tax cut in tariffs on American exports.

- Agriculture: The President would use fast track authority for negotiations to reduce barriers in the $536 billion global agriculture market that will attack such practices as export subsidies.

- Services: The service sector represent a $1.2 trillion global market—where US firms exported more than $220 billion in 1996 with a surplus of $73 billion. We have the opportunity to open a wide range of service sectors, including health care, education, entertainment, tourism and business consulting and advertising.

Regional Free Trade Agreements

- Asia: Asia has one of the fastest growing economies in the world, with nearly 3 billion consumers. Forecasters expect real growth of 6-7% annually for the next 15 years. With our APEC partners, the President is working to reach agreement in key sectors that could open these dynamic markets to America's goods and services and keep the free trade process going.

- Latin America/Caribbean: The Latin American market including Mexico is the fastest growing area for US exports. If this trend continues, Latin America and the Caribbean will exceed the European Union as a market by 2000 and exceed Japan and the EU combined by 2010. The President is committed to moving forward toward a Free Trade Area of the Americas by 2005. Negotiating a free trade agreement with Chile is the next critical step in this process.

- Africa: Working with Congress, the President recently launched an African trade initiative to foster stronger economic prosperity in Africa and create new markets to American products. Africa's nations are joining the march toward freedom and open markets--Sub-Saharan Africa alone has 700 million potential consumers. Yet the United States currently supplies only 7% of Africa's imports.

AMERICAN LEADERSHIP IN THE WORLD

- Half a century of determined American leadership has led to a 90-fold increase in global trade and helped bring down global barriers to America's products--falling from an average 40% at the end of World War II to about 5% today. Our leadership of the global economy has served America's interest—and the world's.

- As the sole remaining superpower, the United States has a fundamental national interest in contributing to stability and security around the world. A more prosperous world will be a more peaceful world—a world more hospitable to American interests and ideals. By opening markets, fast track authority will contribute to global as well as American prosperity—it will reinforce the common interest that diverse countries and regions share in sustaining that prosperity.

- America's failure to participate in shaping the global trading system will allow our competitors to negotiate preferential trade arrangements, form strategic relationships excluding the United States, and create new exclusive trade alliances. The United States cannot abdicate its global leadership to the detriment of the American economy.

- This debate must not be about the past but about the opportunities for the future. Fast track authority will allow the President to knock down trade barriers and negotiate a broad array of trade agreements--from sectoral agreements on medical equipment and telecommunications to regional agreements in Asia, Africa and Latin American to eliminating global barriers in the

WTO. The debate over fast track is about embracing the opportunities of the global economy to create jobs, expand exports, and maintain America's standard of living.

- Opening foreign markets does not mean retreating from our commitment to labor and the environment. The President is committed to promoting worker rights and ensuring that economic growth does not come at the expense of a clean and healthy environment. Walking away from the world's markets will not improve worker rights or protect the environment—but through dialogue and engagement these issues can be addressed.

THE PRICE OF INACTION

- Other countries are breaking down trade barriers and moving forward in creating competitive trading relationships to the disadvantage of US companies and workers. It is in the national interest of the American people to stay engaged in the global economy.

- Since 1992, in Latin America and Asia alone, our competitors have negotiated 20 free trade agreements that exclude the United States.

- Today every major economy in this hemisphere has a preferential trade deal with Chile except the United States. This gives our competitors an 11% across-the-board tariff advantage for their products, which means American companies must sell to Chile with an immediate 11% cost disadvantage.

- For example, Canada's Northern Telecom recently won a $180 million telecommunications contract in Chile over three US companies in part to avoid paying $20 million worth of tariffs.

- Similarly, US corn producers are at a competitive disadvantage in Chile compared to Argentinean corn producers because of a preferential agreement which gives Argentina a 3.3% tariff preference which will soon increase to 11%.

- MERCOSUR (Argentina, Brazil, Paraguay, Uruguay) wants to expand its agreements to include all of South America a move which would disadvantage American businesses.

- China has targeted Mexico, Argentina, Brazil, Chile and Venezuela as "strategic priorities" to expand bilateral trade in Latin America

- The EU has begun a process to reach a free trade agreement with Brazil, Argentina and other MERCOSUR countries. President Chirac recently declared "Latin America's essential economic interests...lie not with the United States but with Europe."

NATIONAL GOVERNORS' ASSOCIATION

George V. Voinovich
Governor of Ohio
Chairman

Thomas R. Carper
Governor of Delaware
Vice Chairman

Raymond C. Scheppach
Executive Director

Hall of the States
444 North Capitol Street
Washington, D.C. 20001-1512
Telephone (202) 624-5300

Date: 10/17/97

FAX COVER SHEET

To: FRED DuVAL Suzanne Dale

Fax Number: 456-2889 456-6220

From: JIM MARTIN

Fax Number: 202-624-5313

Number of Pages: 7 (including this page)

If you had any problems receiving this transmission, please call: 624-5317

Remarks:

f.c.: Fast Track

NATIONAL GOVERNORS' ASSOCIATION

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Mr James L Martin
Legislative Counsel
National Governors' Assn.
444 N. Capitol St. NW, Ste 267
Washington, DC 20001-1512

October 16, 1997

To All Governors:

Congress will decide whether or not to renew fast-track authority in the next two weeks. Through the National Governors' Association, we have always supported fast-track authority as a necessary tool for the promotion of foreign trade. We are writing to ask you to help us achieve enactment of fast-track legislation this month. We urge you to lobby your delegation in support of renewal. We suggest the following steps.

1. Personally call and write House and Senate leaders and your Congressional delegation asking them to support congressional approval of fast-track legislation this year. Emphasize the impact of trade on your state economy. Members of Congress will be on recess during the week of October 13, 1997. You may want to take advantage of the recess by calling or meeting with members when they are in your state. Use the attached talking points and state statistics.

2. Plan a media event or encourage local newspapers to write editorials in support of fast-track. There is broad support for fast-track in every state from agricultural interests, state chambers of commerce, and local export businesses. Governors can work with these groups and others to send out a positive message about the impact of fast-track and international trade on state economies. *America Leads on Trade* is a business coalition with an active grass-roots campaign in almost every state. They also may be of help in generating positive media coverage. The name of your state contact for *America Leads on Trade* is enclosed.

3. Encourage grass-roots lobbying by people in your state. Congress needs to hear directly from state economic development officers and state and local chambers of commerce. Economic development officials and small businesses are important trade advocates.

NGA policy calls for swift renewal of fast-track as a way to enhance the President's ability to expand free trade. The policy is silent on labor and environment issues. In April, NGA sent a letter to President Clinton urging him to move forward with his proposal to renew fast-track authority. NGA sent a letter to congressional leaders and the relevant committees on October 1, 1997 urging Congress to work with President Clinton to reach a bipartisan consensus on fast-track legislation.

Both the House and the Senate currently are moving forward with fast-track proposals. The Senate Finance Committee reported legislation on October 1, 1997, and the House Ways and Means Committee is scheduled to consider a bill on October 8, 1997. The window of opportunity for passing fast-track legislation this year is very narrow. Congressional elections will make it difficult to pass legislation in 1998. We strongly encourage all Governors to work on behalf of fast-track, which will help ensure continued growth of the nation's economy.

Sincerely,

George V. Voinovich
Governor George V. Voinovich

Tom Carper
Governor Thomas R. Carper

Attachments: Talking points, Governor Voinovich's letter to his Congressional delegation, 10/1/97 NGA letter to Congressional leadership and committees of jurisdiction, state specific trade data, America Leads on Trade state specific contact

Governors' Talking Points on Fast-Track Trade Negotiation Authority

- Governors have consistently supported congressional renewal of fast-track trade negotiation authority for the President. The National Governors' Association policy calls for swift renewal of fast-track as a way to enhance the President's ability to expand free trade. The policy is silent on labor and environment issues.

- In today's global economy, continued American prosperity and job creation depend on our ability to boost American exports. One-third of U.S. economic growth in the last ten years came from export growth. Businesses and workers in (insert state) benefit when the U.S. successfully expands foreign trade.

- U.S. exports of goods and services support over 11 million U.S. jobs -- more than ten percent of private industry employment. Between 1986 and 1994, jobs supported by exports rose 63 percent -- four times faster than overall private industry job growth.

- Export-related jobs are better -- higher-paying and higher-skilled. Export-related jobs pay, on average, 13 percent more than the average U.S. job.

- Fast track is necessary for the United States to reach new agreements that tear down barriers to U.S. trade and investment.

- Without fast-track, foreign nations will not negotiate with the United States, and we will lose our role as the world's economic leader. Competing nations are not waiting for us to resolve internal political disputes over the structure of fast-track authority but are forging ahead with agreements in Asia and Latin America. Both Canada and Mexico have signed free trade agreements with Chile, while U.S. negotiations over Chilean accession to NAFTA are stalled.

- Without fast track, the United States will be unable to participate effectively in important negotiations already scheduled for the World Trade Organization, including negotiations on agriculture, intellectual property, and services. We will also miss out on opportunities to decrease tariffs for specific economic sectors such as information technology.

- Presidents Nixon, Ford, Carter, Reagan and Bush all had fast track to help expand U.S. economic growth and tear down foreign trade barriers.

- Fast track is a partnership between the President and the Congress; it does not undermine Congress' role in trade. Congress does not give up its power to oversee the negotiations or its constitutional authority to vote on any agreement that requires a change in U.S. law. The slow, deliberate pace of negotiations means there is plenty of time for all interested parties—including Congress, consumers, environmental and labor groups, and businesses—to monitor the process and weigh in with their views and concerns.

- Fast track is about the future of U.S. leadership in world trade; it is not about the North American Free Trade Agreement (NAFTA). Most of the concerns raised by NAFTA opponents, such as illegal immigration and environmental conditions on the U.S.-Mexican border, are specific to Mexico and are simply not relevant to our economic relations with other countries.

—

STATE OF OHIO
OFFICE OF THE GOVERNOR
COLUMBUS 43266-0601

GEORGE V. VOINOVICH
GOVERNOR

October 9, 1997

The Honorable David Hobson
1514 Longworth House Office Building
Washington, DC 20515

Dear David:

In the coming weeks you need to vote on an issue that I believe is vital to the future of Ohio and the country: fast-track negotiating authority for trade agreements.

International trade is vital to the nation and to our state. Ohio is the eighth largest exporter among the states. Exports from Ohio totaled just under $25 billion in 1996, growing almost 29 percent between 1993 and 1996. What we export is just as important as how much we export. Thirty-four percent of Ohio's exports are transportation equipment: cars, trucks and jet engines. Ohio is also a leading exporter of industrial machinery, chemicals, electronic equipment, plastics and agricultural products. These exports that support good, high-paying, high-skill jobs. Ohio workers are better than any others in the world at making these products. That is why we are exporting, and that is why open markets and fast-track are crucial to Ohio's economy.

Ohio's economy is world class. We not only have global companies like Proctor & Gamble, Lucent Technologies, NCR, Dana Corporation, TRW and General Electric that are hallmarks of American industry; but we also have small and medium sized exporters who are shipping Ohio built products around the world. All of these companies will benefit from expanded free trade.

Groups that oppose giving the President the tools that are needed to lower trade barriers pretend that rejecting fast-track will somehow protect workers. That is just not true. America's trade barriers are among the lowest in the world. American workers already face competition from overseas. Competition has made our workers the best and most productive in the world. That is why Europe and Japan have built or expanded almost 200 plants in Ohio since 1994. Now, our people need the ability to take on the competition on their home turf. That is what fast-track is about.

Oppontents will argue that trade agreements have cost Americans their jobs, but international business, and exports in particular, create better, higher paying jobs. Trade is about letting American workers do what they do best. Our economy and our country are based on the principle of giving people the opportunity to succeed. If we are worried about the fate of

American workers, then we need to concentrate on giving workers the skills that they need to compete, not preventing them from selling their Ohio made products overseas.

The economic power houses of Europe and Asia are already moving forward to carve out preferential access to the key markets of the next century. Our competitors would like nothing better than to have the United States sitting on the sidelines as key negotiations on agriculture and reducing trade barriers in the Western Hemisphere go forward. They will not stand still while we dither. The future of our nation's economy, Ohio's economy and Ohio's workers will depend on the continued opening of markets around the world.

I hope you will join me in vigorously supporting fast-track and the Export Expansion and Reciprocal Trade Agreements Act of 1997.

Sincerely,

George

George V. Voinovich
Governor

NATIONAL GOVERNORS' ASSOCIATION

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Hall of the States
444 North Capitol Street
Washington, D.C. 20001-1512
Telephone (202) 624-5300

October 1, 1997

The Honorable Newt Gingrich
Speaker of the House
United States House of Representatives
Washington, D.C. 20515

The Honorable Richard Gephardt
Minority Leader
United States House of Representatives
Washington, D.C. 20515

Dear Mr. Speaker and Representative Gephardt:

The National Governors' Association (NGA) has consistently supported federal efforts to expand global free trade. Governors played a critical role in the successful passage of the North American Free Trade Agreement (NAFTA) and the Uruguay round negotiations of the General Agreement on Tariffs and Trade. We are now working to ensure reauthorization of fast-track authority. The nation's Governors urge you and your colleagues to work with President Bill Clinton to reach a bipartisan consensus on this critical legislation as soon as possible.

Fast-track trade negotiation authority is an important and effective tool that allows the United States to establish cooperative trade agreements with other nations. We have already seen the negative effects of delayed action on this critical issue. Negotiations with Chile over its accession to NAFTA seem interminably stalled. The rest of Latin America is watching this process and has voiced growing concerns that the United States will be even less able to negotiate effectively on issues related to the creation of the Free Trade Area of the Americas. Competing nations are not waiting for us to resolve internal political disputes over the structure of fast-track authority and are forging ahead with agreements in Asia and Latin America.

Trade agreements signed in the past have helped create the current economic expansion; one third of the growth in gross domestic product in the last four years can be directly attributed to trade agreements negotiated under fast-track authority. Though Governors must rely on the federal government to effectively manage international trade, states and the federal government share responsibility for creating a healthy economy. The Governors ask that the federal government consult with them when a potential trade agreement could impact state law. By working together, states and the federal government can create a thriving economy fueled significantly by international trade.

We are very concerned that legislation to reauthorize fast-track authority will not move forward unless Congress and the White House quickly agree upon a legislative proposal. We recognize that the legislative agenda this session is extraordinarily tight and know that political realities may prevent a vote on this issue next year because of the 1998 elections. We must all work together now if we want to pass legislation before 1999.

Same letter sent to Senate Leadership, Senate Finance & Commerce Committees, & House Ways & Means Committee

We have shared our concerns with the President, and we are fully prepared to actively support efforts to achieve renewal of fast-track authority in this Congress.

Sincerely,

George V. Voinovich

Governor George V. Voinovich
Chair

Tom Carper

Governor Thomas R. Carper
Vice Chair

Attachment: Governors' Principles on International Trade

6.6

Unrequested Items in the FY 1998 Energy and Water Appropriations Bill
Proposed for Line-Item Veto
(in thousands of dollars)

	Project	Senate Allocation	House Allocation	Conference Allocation	Additional Federal Cost After 1998	Policy Issues	House District	Senators
	Army Corps of Engineers							
1	Lake George, Hobart, IN	0	3,500	3,500	0	Recreation (dredging deeper)	1-Visclosky	Lugar/Coats
2	Chena River at Fairbanks, AK	0	0	800	0	Dredging of recreation channel/No Corps report	AL-Young	Stevens/Murkowski
3	Allegheny River (Kittanning River Front Park), PA	0	6,000	6,000	0	Recreation/No Corps report	12-Murtha	Specter/Santorum
4	Sardis Lake (Shady Cove Marina), Yazoo Basin, MS	0	1,900	1,900	0	Dredging of recreation marina/No Corps report	1-Wicker, 4-Parker	Lott/Cochran
5	Neabsco Creek, VA	0	800	800	325	Uneconomic flood control	11-Davis	Warner/Robb
	TOTAL CORPS OF ENGINEERS	**0**	**12,200**	**13,000**	**325**			
	Bureau of Reclamation (Interior)							
6	In Situ Copper Mining Research Demonstration Project, AZ	1,300	1,700	1,300	n/a	Completed Federal role	6-Hayworth, 5-Kolbe	McCain, Kyl
	TOTAL BUREAU OF RECLAMATION	**1,300**	**1,700**	**1,300**	n/a			
	Department of Energy							
7	DOE to pay NRC licensing fee for a nuclear waste canister	4,000	0	4,000	0	NRC fees are user fees intended to be paid by companies -- corporate subsidy; inconsistent with DOE mission	Various	Sponsored by Domenici (NM)
8	3M development of stronger core for high-voltage cables, MN	0	0	1,000	14,000	No peer reviews; no need for corporate subsidy of research on product that is close to commercialization	5-Sabo & others	Wellstone, Grams
	TOTAL DEPARTMENT OF ENERGY	**4,000**	**0**	**5,000**	**14,000**			
	TOTAL ENERGY AND WATER	**5,300**	**13,900**	**19,300**	**14,325**			

Corp: flood control + navigation

① Recreation only - for pleasure boats
② 1 four operator
③ dredging sv recreation operators
④
⑤ cost-benefit flood control.
⑥ was Bureau of Mines - McCain's own pork list - done
⑦ private vendors are supposed to pay this.

file FastTrack

ALABAMA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Alabama Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Alabama has declined from 7.6% in January 1993 to 4.7% in July 1997.
- **147,000 New Jobs In Alabama.** Since 1993, 146,900 new jobs have been created in Alabama.
- **Exports From Alabama Are Up 69%.** In the first 6 months of 1997, Alabama's goods exports were running at a rate of $5 billion -- up 69% since 1992. Alabama's exports of manufactured products were also up 100% from $2.3 billion to $4.7 billion in 1997*.
- **59,400 Jobs In Alabama Are Supported By Trade.** Jobs supported by goods exports increased 36% -- up 15,550 to 59,400 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Electronic and Electronic Equipment Exports Are Up 161%.** Electronic and Electronic Equipment exports have increased 161% since 1993 from $419 million to $1.1 billion in 1997*-- creating more higher paying jobs for more people in Alabama.
- **23,400 New Construction Jobs In Alabama.** 23,400 new construction jobs have been created in Alabama since 1993 -- after 600 jobs were lost during the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

ARIZONA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Arizona Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Arizona has declined from 7.0% in January 1993 to 4.1% in July 1997.
- **442,000 New Jobs In Arizona.** 442,000 new jobs since 1993-- employment growth nearly 5 times faster than the four years before President Clinton took office.
- **Exports From Arizona Are Up 197%.** In the first 6 months of 1997, Arizona's goods exports were running at a rate of $16.2 billion -- up 197% since 1992. Arizona's exports of manufactured products were also up 170% from $5.8 billion to $15.7 billion in 1997*.
- **191,000 Jobs In Arizona Are Supported By Trade.** Jobs supported by goods exports increased 139% -- up 111,100 to 119,100 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Industrial Machinery and Computers Exports Are Up 304%.** Industrial machinery and computers exports have increased 304% since 1993 from $804 million to over $3.2 billion in 1997*-- creating more higher paying jobs for more people in Arizona.
- **32,300 New Manufacturing Jobs In Arizona.** 32,300 new manufacturing jobs have been created in Arizona since 1993 -- after losing over 15,000 manufacturing jobs the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

ARKANSAS IS MOVING FORWARD WITH MORE JOBS AND TRADE

Arkansas Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Arkansas has declined from 6.7% in January 1993 to 5.5% in July 1997.
- **117,000 New Jobs In Arkansas.** Since 1993, 117,700 new jobs have been created in Arkansas.
- **Exports From Arkansas Are Up 96%.** In the first 6 months of 1997, Arkansas' goods exports were running at a rate of $2.4 billion -- up 96% since 1992. Arkansas' exports of manufactured products were also up 96% from $1.2 billion to $2.3 billion in 1997*.
- **28,100 Jobs In Arkansas Are Supported By Trade.** Jobs supported by goods exports increased 58% -- up 10,200 to 28,100 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Food Product Exports Are Up 162%.** Food product exports have increased 162% since 1993 from $320 million to over $840 million in 1997*-- creating more higher paying jobs for more people in Arkansas.
- **11,500 New Manufacturing Jobs In Arkansas.** 11,500 new manufacturing jobs have been created in Arkansas since 1993.
- **Household Incomes Are Up $1,500 In Arkansas.** Since 1993, real median household income in Arkansas has increased by $1,515 -- from $24,299 in 1993 to $25,814 in 1995.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year

CALIFORNIA IS MOVING FORWARD WITH MORE JOBS AND TRADE

California Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in California has declined from 9.7% in January 1993 to 6.1% in July 1997.
- **Over 1,000,000 New Jobs In California.** 1,064,000 new jobs since 1993 --after losing over 53,000 jobs in the 4 years before President Clinton took office.
- **Exports From California Are Up 46%.** In the first 6 months of 1997, California's goods exports were running at a rate of $107 billion -- up 46% since 1992 -- making it the country's largest exporting state.
- **1.3 Million Jobs In California Are Supported By Trade.** Jobs supported by goods exports increased 17% -- up 187,200 since 1992 to 1.3 million jobs in 1997* -- paying an average of 15% more than non-trade related jobs.
- **Electronic And Electric Equipment Exports Are Up 63%.** Electronic and electric equipment exports have increased 63% since 1993 from $16 billion to $26 billion in 1997*-- creating more higher paying jobs for more Californians. California is the country's largest agricultural exporting state -- shipping 12% of U.S. total.
- **Over 47,000 New Manufacturing Jobs In California.** 47,400 new manufacturing jobs -- after falling by 267,000 during the four years before President Clinton took office.
- **Household Incomes Are Up $1,100 In California.** Since 1993, real median household income in California has increased by $1,073 -- from $35,936 in 1992 to $37,009 in 1995.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

COLORADO IS MOVING FORWARD WITH MORE JOBS AND TRADE

Colorado Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Colorado has declined from 6.1% in January 1993 to 3.1% in July 1997.
- **Over 300,000 New Jobs In Colorado.** 303,500 new jobs since 1993 -- employment growth nearly twice the rate than the four years before President Clinton took office.
- **Exports From Colorado Are Up 79%.** In the first 6 months of 1997, Colorado's goods exports were running at a rate of $12 billion -- up 79% since 1992. Colorado's exports of manufactured products increased 75% from $6.5 billion to $11.4 billion in 1997*.
- **139,000 Jobs In Colorado Are Supported By Trade.** Jobs supported by goods exports increased 44% -- up 42,100 since 1992 to 139,000 jobs in 1997* -- paying an average of 15% more than non-trade related jobs.
- **Food Product Exports Are Up 178%.** Food product exports have increased 178% since 1993 from $291 million to $807 million in 1997*-- creating more higher paying jobs for more people in Colorado.
- **Nearly 10,000 New Manufacturing Jobs In Colorado.** 9,500 new manufacturing jobs -- after falling by more than 3,000 during the four years before President Clinton took office.
- **Household Incomes Are Up $5,400 In Colorado.** Since 1992, median household income in Colorado has increased by $5,420 -- from $35,286 in 1992 to $40,706 in 1995.

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President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

CONNECTICUT IS MOVING FORWARD WITH MORE JOBS AND TRADE

Connecticut Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Connecticut has declined from 6.6% in January 1993 to 4.8% in July 1997.
- **85,400 New Jobs In Connecticut.** 85,400 new jobs since 1993-- after losing more than 139,000 jobs in the four years before President Clinton took office.
- **Exports From Connecticut Are Up 21%.** In the first 6 months of 1997, Connecticut's goods exports were running at a rate of $14.0 billion -- up 21% since 1992. Connecticut's exports of manufactured products were also up 39% from $8.7 billion to $12.1 billion in 1997*.
- **164,700 Jobs In Connecticut Are Supported By Trade.** 164,700* jobs in Connecticut are supported by trade -- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 70%.** Transportation equipment exports have increased 70% since 1993 from $1.8 billion to over $3 billion in 1997*-- creating more higher paying jobs for more people in Connecticut.
- **5,600 New Construction Jobs In Connecticut.** 5,600 new manufacturing jobs have been created in Connecticut since 1993.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

DELAWARE IS MOVING FORWARD WITH MORE JOBS AND TRADE

Delaware Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Delaware has declined from 5.0% in January 1993 to 4.3% in July 1997.

- **43,000 New Jobs In Delaware.** Since 1993, 43,000 new jobs have been created in Delaware-- employment growth more than 14 times greater than the four years before President Clinton took office.

- **Exports From Delaware Are Up 29%.** In the first 6 months of 1997, Delaware's goods exports were running at a rate of $5.3 billion -- up 29% since 1992. Delaware's exports of manufactured products were also up 45% from $3.6 billion to $5.2 billion in 1997*.

- **62,000 Jobs In Delaware Are Supported By Trade.** Jobs supported by goods exports increased 4% -- up 2,112 to 62,000 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Chemical Products Exports Are Up 58%.** Chemical product exports have increased 58% since 1993 from $2.4 billion to over $3.8 billion in 1997*-- creating more higher paying jobs for more people in Delaware.

- **4,500 New Construction Jobs In Delaware.** 4,500 new construction jobs have been created in Delaware since 1993 after 3,300 jobs were lost in the four years before President Clinton took office.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

FLORIDA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Florida Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Florida has declined from 7.3% in January 1993 to 4.6% in July 1997.

- **Nearly 1 Million New Jobs In Florida.** 943,200 new jobs since 1993 -- employment growth over 3 times faster than the four years before President Clinton took office.

- **Exports From Florida Are Up 51%.** In the first 6 months of 1997, Florida's goods exports were running at a rate of $25 billion -- up 51% since 1992 -- making it the country's eighth largest exporting state.

- **296,000 Jobs In Florida Are Supported By Trade.** Jobs supported by goods exports increased 21% -- up 52,200 since 1992 to 296,000 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Industrial Machinery And Computer Exports Are Up 102%.** Industrial machinery and computer exports have increased 102% since 1993 from over $3 billion to over $6 billion in 1997*-- creating more higher paying jobs for more Floridians.

- **10,500 New Manufacturing Jobs In Florida.** 10,500 new manufacturing jobs -- after falling by 55,000 during the four years before President Clinton took office.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

GEORGIA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Georgia Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Georgia has declined from 6.2% in January 1993 to 4.3% in July 1997.
- **Over 550,000 New Jobs In Georgia.** 557,900 new jobs since 1993 -- employment growth 4 times faster than the four years before President Clinton took office.
- **Exports From Georgia Are Up 54%.** In the first 6 months of 1997, Georgia's goods exports were running at a rate of $10.3 billion -- up 54% since 1992. Georgia's exports of manufactured products went from $6.1 billion in 1993 to $9.6 billion in 1997* -- an increase of 59%.
- **121,200 Jobs In Georgia Are Supported By Trade.** Jobs supported by goods exports increased 24% -- up 23,000 since 1992 to 121,200 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Industrial Machinery and Computer Exports Are Up 81%.** Industrial machinery and computer exports have increased 81% since 1993 from $871 million to over $1.6 billion in 1997* -- creating more higher paying jobs for more Georgians.
- **36,000 New Manufacturing Jobs In Georgia.** 35,900 new manufacturing jobs -- after falling by 19,000 during the four years before President Clinton took office.
- **Household Incomes Are Up $2,800 In Georgia.** Since 1992, real median household income in Georgia has increased by $2,818 -- from $31,281 in 1992 to $34,099 in 1995.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

HAWAII IS MOVING FORWARD WITH MORE JOBS AND TRADE

Hawaii Is Moving In The Right Direction

- **Exports From Hawaii Are Up 178%.** In the first 6 months of 1997, Hawaii's goods exports were running at a rate of $394 million -- up 178% since 1992. Hawaii's exports of manufactured products were also up 85% from $181 million to $336 million in 1997*.

- **4,600 Jobs In Hawaii Are Supported By Trade.** Jobs supported by goods exports increased 123% -- up 2,500 to 4,600 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Petroleum and Coal Products Exports Are Up 631%.** Petroleum and Coal product exports have increased 631% since 1993 from $19 million to over $138 million in 1997*-- creating more higher paying jobs for more people in Hawaii.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

IDAHO IS MOVING FORWARD WITH MORE JOBS AND TRADE

Idaho Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Idaho has declined from 6.5% in January 1993 to 4.9% in July 1997.
- **77,100 New Jobs In Idaho.** Since 1993, 77,100 new jobs have been created in Idaho.
- **Exports From Idaho Are Up 40%.** In the first 6 months of 1997, Idaho's goods exports were running at a rate of $1.7 billion -- up 40% since 1992. Idaho's exports of manufactured products were also up 31% from $1.2 billion to $1.6 billion in 1997*.
- **19,300 Jobs In Idaho Are Supported By Trade.** Jobs supported by goods exports increased 7% -- up 1,262 to 19,300 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Food Product Exports Are Up 98%.** Food product exports have increased 98% since 1993 from $136 million to $270 million in 1997*-- creating more higher paying jobs for more people in Idaho.
- **5,500 New Manufacturing Jobs In Idaho.** 5,500 new manufacturing jobs have been created in Idaho since 1993.
- **Household Incomes Are Up $2,583 In Idaho.** Since 1992, real median household income in Idaho has increased by $2,583 -- from $30,093 in 1992 to $32,676 in 1995.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

ILLINOIS IS MOVING FORWARD WITH MORE JOBS AND TRADE

Illinois Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Illinois has declined from 7.2% in January 1993 to 4.6% in July 1997.

- **473,000 New Jobs In Illinois.** 473,400 new jobs since 1993 have been created in Illinois.- employment growth nearly 5 times faster than the four years before President Clinton took office.

- **Exports From Illinois Are Up 74%.** In the first 6 months of 1997, Illinois' goods exports were running at a rate of $37 billion -- up 74% since 1992. Illinois' exports of manufactured products were also up 68% from $20 billion to $34 billion in 1997*.

- **433,500 Jobs In Illinois Are Supported By Trade.** Jobs supported by goods exports increased 40% -- up 124,000 to 433,500 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Industrial Machinery and Computers Exports Are Up 70%.** Industrial machinery and computers exports have increased 70% since 1993 from $6 billion to over $10 billion in 1997*-- creating more higher paying jobs for more people in Illinois.

- **49,000 New Manufacturing Jobs In Illinois.** 48,800 new manufacturing jobs have been created in Illinois since 1993-- after losing over 52,000 during the 4 years before President Clinton took office.

- **Household Incomes Are Up $3,799 In Illinois.** Since 1992, real median household income in Illinois has increased by $3,799 -- from $34,272 in 1992 to $38,071 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

INDIANA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Indiana Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Indiana has declined from 6.0% in January 1993 to 3.2% in July 1997.

- **243,000 New Jobs In Indiana.** 243,400 new jobs in Indiana have been created since 1993 --employment growth nearly one-and-a-half times faster than the four years before President Clinton took office.

- **Exports From Indiana Are Up 79%.** In the first 6 months of 1997, Indiana' goods exports were running at a rate of $15 billion -- up 79% since 1992. Indiana's exports of manufactured products were also up 50% from $9.8 billion to $14.7 billion in 1997*.

- **177,000 Jobs In Indiana Are Supported By Trade.** Jobs supported by goods exports increased 44% -- up 54,000 to 176,900 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Electronic and Electric Equipment Exports Are Up 98%.** Industrial machinery and computers exports have increased 98% since 1993 from $1.7 billion to over $3.3 billion in 1997*-- creating more higher paying jobs for more people in Indiana.

- **30,000 New Manufacturing Jobs In Indiana.** 29,900 new manufacturing jobs have been created in Indiana since 1993-- after losing over 12,000 during the four years before President Clinton took office.

- **Household Incomes Are Up $2,394 In Indiana.** Since 1992, real median household income in Indiana has increased by $2,394 -- from $30,991 in 1992 to $33,385 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

IOWA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Iowa Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Iowa has declined from 4.2% in January 1993 to 2.6% in July 1997.

- **Over 140,000 New Jobs In Iowa.** 141,600 new jobs since 1993 -- employment growth nearly twice as fast than the four years before President Clinton took office.

- **Exports From Iowa Are Up 103%.** In the first 6 months of 1997, Iowa's goods exports were running at a rate of $3.5 billion -- up 103% since 1992. Iowa's exports of manufactured products were also up 61% from $2 billion to $3.2 billion in 1997*

- **41,300 Jobs In Iowa Are Supported By Trade.** Jobs supported by goods exports increased 64% -- up 16,000 since 1992 to 41,300 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Industrial Machinery And Computer Exports Are Up 112%.** Industrial machinery and computer exports have increased 112% since 1993 from $463 million to $983 million in 1997*-- creating more higher paying jobs for more people in Iowa .

- **Over 15,000 New Manufacturing Jobs In Iowa.** 15,700 new manufacturing jobs in Iowa since 1993 -- after only 1,800 have been created in the four years before President Clinton took office.

- **Household Incomes Are Up $5,300 In Iowa.** Since 1993, real median household income in Iowa has increased by $5,289 -- from $30,230 in 1993 to $35,519 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In the Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

KANSAS IS MOVING FORWARD WITH MORE JOBS AND TRADE

Kansas Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Kansas has declined from 4.7% in January 1993 to 3.9% in July 1997.

- **146,600 New Jobs In Kansas.** 146,600 new jobs since 1993 have been created in Kansas -- job growth over twice as fast as the four years before President Clinton took office.

- **Exports From Kansas Are Up 51%.** In the first 6 months of 1997, Kansas' goods exports were running at a rate of $5.1 billion -- up 51% since 1992. Kansas' exports of manufactured products were also up 77% from $2.4 billion to $4.2 billion in 1997*.

- **60,000 Jobs In Kansas Are Supported By Trade.** Jobs supported by goods exports increased 22% -- up 10,600 to 60,000 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Transportation Equipment Exports Are Up 127%.** Transportation Equipment exports have increased 127% since 1993 from $661 million to over $1.5 billion in 1997*-- creating more higher paying jobs for more people in Kansas.

- **Over 20,000 New Manufacturing Jobs In Kansas.** 21,200 new manufacturing jobs have been created in Kansas since 1993-- after losing over 900 jobs during the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

KENTUCKY IS MOVING FORWARD WITH MORE JOBS AND TRADE

Kentucky Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Kentucky has declined from 6.3% in January 1993 to 5.3% in July 1997.

- **Almost 177,000 New Jobs In Kentucky.** 176,900 new jobs have been created in Kentucky since 1993.

- **Exports From Kentucky Are Up 88%.** In the first 6 months of 1997, Kentucky's goods exports were running at a rate of $8.0 billion -- up 88% since 1992. Kentucky's exports of manufactured products were also up 122% from $3.5 billion to $7.7 billion in 1997*

- **94,000 Jobs In Kentucky Are Supported By Trade.** Jobs supported by goods exports increased 51% -- up 32,000 since 1992 to 94,300 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Transportation Equipment Exports Are Up 228%.** Industrial machinery and computer exports have increased 228% since 1993 from $685 million to over $2.2 billion in 1997*-- creating more higher paying jobs for more people in Kentucky.

- **23,500 New Manufacturing Jobs In Kentucky.** 23,500 new manufacturing jobs --a growth rate of almost 3 times the four years before President Clinton took office.

- **Household Incomes Are Up $4,300 In Kentucky.** Since 1992, real median household income in Kentucky has increased by $4,300 -- from $25,510 in 1992 to $29,810 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In the Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

LOUISIANA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Louisiana Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Louisiana has declined from 7.6% in January 1993 to 6.3% in July 1997.

- **Nearly 200,000 New Jobs In Louisiana.** Since 1993, 196,300 new jobs have been created in Louisiana.

- **Exports From Louisiana Are Up 21%.** In the first 6 months of 1997, Louisiana's goods exports were running at a rate of $4.5 billion -- up 21% since 1992.

- **52,000 Jobs in Louisiana Are Supported By Trade.** Jobs supported by exports in Louisiana totaled over 52,000 in 1997* -- paying an average of 15% more than non-trade related jobs.

- **Manufactured Exports.** Louisiana's exports of manufactured products increased 19% from $2.4 billion to nearly $2.8 billion in 1997*.

- **Petroleum And Coal Products Are Up 120%.** Petroleum and coal product exports have increased 120% since 1993 from over $75 million to $165 million in 1997*-- creating more higher paying jobs for more people living in Louisiana.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MAINE IS MOVING FORWARD WITH MORE JOBS AND TRADE

Maine Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Maine has declined from 7.4% in January 1993 to 5.0% in July 1997.

- **Over 37,000 New Jobs In Maine.** 37,400 new jobs since 1993 --after losing over 29,000 in the previous four years before President Clinton took office.

- **Exports From Maine Are Up 37%.** In the first 6 months of 1997, Maine's goods exports were running at a rate of $1.5 billion -- up 37% since 1992. Maine's exports of manufactured products were also up 22% from $997 million to $1.2 billion in 1997*

- **17,100 Jobs In Maine Are Supported By Trade.** Jobs supported by goods exports increased 10% -- up 1,500 since 1992 to 17,100 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Transportation Equipment Exports Are Up 257%.** Transportation equipment exports have increased 227% since 1993 from $34.5 million to $123 million in 1997*-- creating more higher paying jobs for more people living in Maine.

- **2,900 New Construction Jobs In Maine.** 2,900 new construction jobs have been created since 1993 -- after nearly 13,000 jobs were lost during the four years before President Clinton took office.

- **Household Incomes Are Up $4,920 In Maine.** Since 1993, real median household income in Maine has increased by $4,920 -- from $28,938 in 1993 to $33,858 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In the Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MARYLAND IS MOVING FORWARD WITH MORE JOBS AND TRADE

Maryland Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Maryland has declined from 6.4% in January 1993 to 4.7% in July 1997.

- **160,000 New Jobs In Maryland.** 160,200 new jobs since 1993 -- after nearly 50,000 jobs were lost in the four years before President Clinton took office.

- **Exports From Maryland Are Up 37%.** In the first 6 months of 1997, Maryland's goods exports were running at a rate of $4.1 billion -- up 37% since 1992. Maryland's exports of manufactured products were up by 42% from $2.6 billion to $3.7 billion in 1997*.

- **49,000 Jobs In Maryland Are Supported By Trade.** Jobs supported by goods exports increased 11% -- up 4,600 since 1992 to 49,000 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Electronic and Electric Equipment Exports Are Up 92%.** Electronic and electric equipment exports have increased 92% since 1993 from $347 million to $667 million in 1997*-- creating more higher paying jobs for more people in Maryland.

- **17,000 New Construction Jobs In Maryland.** 17,000 new construction jobs -- after falling by 43,700 during the four years before President Clinton took office.

- **Household Incomes Are Up $629 In Maryland.** Since 1992, real median household income in Maryland has increased by $629 -- from $40,412 in 1992 to $41,041 in 1995.

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America Is Moving In The Right Direction; Now Is Not The Time to Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MASSACHUSETTS IS MOVING FORWARD WITH MORE JOBS AND TRADE

Massachusetts Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Massachusetts has declined from 7.5% in January 1993 to 3.9% in July 1997.

- **Nearly 300,000 New Jobs In Massachusetts.** 296,000 new jobs since 1993 -- after over 325,000 jobs were lost during the four years before President Clinton took office.

- **Exports From Massachusetts Are Up 47%.** In the first 6 months of 1997, Massachusetts's goods exports were running at a rate of $19 billion -- up 47% since 1992. Massachusetts's exports of manufactured products were up by 51% in 1993 from $12.1 billion to $18 billion in 1997*.

- **221,000 Jobs In Massachusetts Are Supported By Trade.** Jobs supported by goods exports increased 25% -- up 44,000 since 1992 to 221,000 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Electronic and Electric Equipment Exports Are Up 73%.** Electronic and Electric equipment exports have increased 73% since 1993 from $2.2 billion to $3.8 billion -- creating more higher paying jobs for more people in Massachusetts.

- **Over 20,000 New Construction Jobs In Massachusetts.** 21,200 new construction jobs -- after falling by 56,600 during the four years before President Clinton took office.

*All figures for 1997 are based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time to Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MICHIGAN IS MOVING FORWARD WITH MORE JOBS AND TRADE

Michigan Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Michigan has declined from 7.4% in January 1993 to 3.8% in July 1997.
- **Over 422,500 New Jobs In Michigan.** 422,500 new jobs since 1993-- an employment growth rate nearly five times faster than the four years before President Clinton took office.
- **Exports From Michigan Are Up 70%.** In the first 6 months of 1997, Michigan's goods exports were running at a rate of $43 billion -- up 70% since 1992. Michigan's exports of manufactured products were also up 42% from $29.3 billion to $42 billion in 1997*
- **502,900 Jobs In Michigan Are Supported By Trade.** Jobs supported by goods exports increased 37% -- up 135,000 since 1992 to 502,900 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 49%.** Transportation equipment exports have increased 49% since 1993 from $17.3 billion to $25.8 billion in 1997*-- creating more higher paying jobs for more people living in Michigan.
- **44,500 New Manufacturing Jobs In Michigan.** 44,5900 new manufacturing jobs have been created since 1993-- where nearly 75,000 manufacturing jobs were lost the four years before President Clinton took office.
- **Household Incomes Are Up $1,978 In Michigan.** Since 1993, real median household income in Michigan has increased by $1,978 -- from $34,448 in 1993 to $36,426 in 1995.

*All figures for 1997 are based on exports for the first 6 months.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MINNESOTA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Minnesota Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Minnesota has declined from 5.3% in January 1993 to 3.1% in July 1997.
- **271,000 New Jobs In Minnesota.** 271,000 new jobs have been created in Minnesota since 1993 -- job growth nearly twice as fast as the four years before President Clinton took office.
- **Exports From Minnesota Are Up 46%.** In the first 6 months of 1997, Minnesota's goods exports were running at a rate of $14 billion -- up 46% since 1992. Minnesota's exports of manufactured products were also up 28% from $7.8 billion to $10.8 billion in 1997*
- **169,700 Jobs In Minnesota Are Supported By Trade.** Jobs supported by goods exports increased 17% -- up 24,800 since 1992 to 169,700 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 36%.** Transportation equipment exports have increased 36% since 1993 from $600 million to $1 billion in 1997*-- creating more higher paying jobs for more people from Minnesota.
- **Over 32,200 New Manufacturing Jobs In Minnesota.** 32,200 new manufacturing jobs have been created since 1993-- a growth rate 8 times faster than the four years before President Clinton took office.
- **Household Incomes Are Up $4,280 In Minnesota.** Since 1992, real median household income in Minnesota has increased by $4,280 -- from $33,653 in 1992 to $37,933 in 1995.

*All figures for 1997 are based on exports for the first 6 months.

America Is Moving In the Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MISSISSIPPI IS MOVING FORWARD WITH MORE JOBS AND TRADE

Mississippi Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Mississippi has declined from 6.7% in January 1993 to 5.0% in July 1997.
- **Over 120,00 New Jobs In Mississippi.** 122,500 jobs have been created in Mississippi since 1993 -- job growth nearly twice as fast as the four years before President Clinton took office.
- **Exports From Mississippi Are Up 68%.** In the first 6 months of 1997, Mississippi's goods exports were running at a rate of $1.6 billion -- up 68% since 1992. Mississippi's exports of manufactured products were also up 73% from $880 million to $1.5 billion in 1997*
- **18,800 Jobs In Mississippi Are Supported By Trade.** Jobs supported by goods exports increased 35% -- up 4,800 since 1992 to 18,800 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Food Products Exports Are Up 394%.** Food products exports have increased 394% since 1993 from $50.7 million to $250 million in 1997*-- creating more higher paying jobs for more people living in Mississippi.
- **12,500 New Construction Jobs In Mississippi** 12,500 new construction jobs have been created since 1993 -- after only 1,500 jobs have been created in the four years before President Clinton took office.
- **Household Incomes Are Up $4,194 In Mississippi.** Since 1992, real median household income in Mississippi has increased by $4,194 -- from $22,344 in 1992 to $26,538 in 1995.

*All figures for 1997 are based on exports for the first 6 months.

America Is Moving In the Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MISSOURI IS MOVING FORWARD WITH MORE JOBS AND TRADE

Missouri Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Missouri has declined from 6.2% in January 1993 to 3.6% in July 1997.

- **Over 240,000 New Jobs In Missouri.** 240,800 new jobs since 1993 -- employment growth nearly 4 times faster than the four years before President Clinton took office.

- **Exports From Missouri Are Up 62%.** In the first 6 months of 1997, Missouri's goods exports were running at a rate of $7.7 billion -- up 62% since 1992. Missouri's exports of manufactured products were up by 44% from $4.3 in 1993 billion to $6.2 billion in 1997*.

- **91,000 Jobs In Missouri Are Supported By Trade.** Jobs supported by goods exports increased 30% -- up 21,000 since 1992 to 91,000 jobs in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Primary Metal Exports Are Up 213%.** Primary metal exports have increased 213% since 1993 from $101 million to over $314 million in 1997* -- creating more higher paying jobs for more people in Missouri.

- **24,000 New Construction Jobs In Missouri.** 23,900 new construction jobs -- after falling by 5,400 during the four years before President Clinton took office.

- **Household Incomes Are Up $5,100 In Missouri.** Since 1992, median household income in Missouri has increased by $5,104 -- from $29,721 in 1992 to $34,825 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time to Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

MONTANA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Montana Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Montana has declined from 6.8% in January 1993 to 5.1% in July 1997.
- **45,000 New Jobs In Montana.** 45,100 new jobs have been created in Montana since 1993.
- **Exports From Montana Are Up 145%.** In the first 6 months of 1997, Montana's goods exports were running at a rate of $577 million -- up 145% since 1992. Montana's exports of manufactured products were also up 131% from $199 million to $461 million in 1997*.
- **7,000 Jobs In Montana Are Supported By Trade.** Jobs supported by goods exports increased 97% -- up 3,300 to 6,800 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Primary Metals Exports Are Up 541%.** Primary Metals exports have increased 541% since 1993 from $490 million to over $316 million in 1997*-- creating more higher paying jobs for more people in Montana.
- **6,500 New Construction Jobs In Montana.** 6,500 new construction jobs have been created in Montana since 1993 -- job growth nearly three times as fast as the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year

NEBRASKA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Nebraska Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Nebraska has declined from 2.8% in January 1993 to 2.4% in July 1997.
- **97,200 New Jobs In Nebraska.** Since 1993, 97,200 new jobs have been created in Nebraska, almost double the number created in the four years before President Clinton took office.
- **Exports From Nebraska Are Up 45%.** In the first 6 months of 1997, Nebraska's goods exports were running at a rate of $2.4 billion -- up 45% since 1992. Nebraska's exports of manufactured products were also up 19% from $1.8 billion to $2.2 billion in 1997*.
- **28,700 Jobs In Nebraska Are Supported By Trade.** Jobs supported by goods exports increased 17% -- up 4,135 to 28,700 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Industry Machinery and Computer Exports Are Up 117%.** Industry Machinery and Computer exports have increased 117% since 1993 from $132 million to over $286 million in 1997*-- creating more higher paying jobs for more people in Nebraska.
- **14,600 New Manufacturing Jobs In Nebraska.** 14,600 new manufacturing jobs have been created in Nebraska since 1993 -- double the number of manufacturing jobs created in the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NEVADA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Nevada Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Nevada has declined from 7.3% in January 1993 to 4.4% in July 1997.
- **Nearly 250,000 New Jobs In Nevada.** 247,400 new jobs have been created in Nevada since 1993 -- job growth over twice as fast as the four years before President Clinton took office.
- **Exports From Nevada Are Up 111%.** In the first 6 months of 1997, Nevada's goods exports were running at a rate of $962 million -- up 111% since 1992. Nevada's exports of manufactured products were also up 67% from $541 million to $903 million in 1997*.
- **11,400 Jobs In Nevada Are Supported By Trade.** Jobs supported by goods exports increased 70% -- up 4,700 to 11,400 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 464%.** Transportation Equipment exports have increased 464% since 1993 from $20 million to over $114 million in 1997*-- creating more higher paying jobs for more people in Nevada.
- **12,100 New Manufacturing Jobs In Nevada.** 12,100 new manufacturing jobs have been created in Nevada since 1993 -- job growth over five times faster than the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NEW HAMPSHIRE IS MOVING FORWARD WITH MORE JOBS AND TRADE

New Hampshire Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in New Hampshire has declined from 7.6% in January 1993 to 3.0% in July 1997.

- **84,100 New Jobs In New Hampshire.** 84,100 new jobs have been created in New Hampshire since 1993-- after a over 40,000 jobs were lost in the four years before President Clinton took office.

- **Exports From New Hampshire Are Up 101%.** In the first 6 months of 1997, New Hampshire's goods exports were running at a rate of $2.2 billion -- up 101% since 1992. New Hampshire's exports of manufactured products were also up 78% from $1.2 billion to $2.2 billion in 1997*.

- **26,500 Jobs In New Hampshire Are Supported By Trade.** Jobs supported by goods exports increased 61% -- up 10,000 to 26,500 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Transportation Equipment Exports Are Up 658%.** Transportation Equipment exports have increased 658% since 1993 from $53 million to over $400 million in 1997*-- creating more higher paying jobs for more people in New Hampshire.

- **10,200 New Manufacturing Jobs In New Hampshire.** 10,200 new manufacturing jobs have been created in New Hampshire since 1993-- after a 20,100 were list in the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NEW JERSEY IS MOVING FORWARD WITH MORE JOBS AND TRADE

New Jersey Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in New Jersey has declined from 7.9% in January 1993 to 5.4% in July 1997.
- **223,000 New Jobs In New Jersey.** 223,200 new jobs have been created in New Jersey since 1993 -- after nearly 220,000 jobs were lost in the four years before President Clinton took office.
- **Exports From New Jersey Are Up 49%.** In the first 6 months of 1997, New Jersey's goods exports were running at a rate of $23 billion -- up 49% since 1992. New Jersey's exports of manufactured products were also up 47% from $14.8 billion to $21.8 billion in 1997*.
- **273,000 Jobs In New Jersey Are Supported By Trade.** Jobs supported by goods exports increased 20% -- up 45,300 to 272,900 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Chemical Products Exports Are Up 76%.** Chemical Products exports have increased 76% since 1993 from $3.8 billion to over $6.7 billion in 1997*-- creating more higher paying jobs for more people in New Jersey.
- **Over 10,000 New Construction Jobs In New Jersey.** 10,200 new construction jobs have been created in New Jersey since 1993 -- after 50,200 were lost in the four years before President Clinton took office.
- **Household Income In New Jersey Increased By $1,560.** Since 1992, real median household income in New Jersey has risen from $42,364 to $43,924.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NEW MEXICO IS MOVING FORWARD WITH MORE JOBS AND TRADE

New Mexico Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in New Mexico has declined from 7.5% in January 1993 to 6.4% in July 1997.

- **95,600 New Jobs In New Mexico.** 95,600 new jobs have been created in New Mexico since 1993 -- job growth nearly twice as fast as the four years before President Clinton took office.

- **Exports From New Mexico Are Up 1,203%.** In the first 6 months of 1997, New Mexico's goods exports were running at a rate of $3.5 billion -- up 1,203% since 1992. New Mexico's exports of manufactured products were also up 776% from $394 million to $3.5 billion in 1997*.

- **41,000 Jobs In New Mexico Are Supported By Trade.** Jobs supported by goods exports increased 948%-- up 37,000 to 40,900 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Electronic and Electric Equipment Exports Are Up 2,120%.** Electronic and Electric Equipment exports have increased 2,120% since 1993 from $129 million to over $2,870 billion in 1997*-- creating more higher paying jobs for more people in New Mexico.

- **4,700 New Manufacturing Jobs In New Mexico.** 4,700 new manufacturing jobs have been created in New Mexico since 1993 -- after only 200 manufacturing jobs have been created in the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NEW YORK IS MOVING FORWARD WITH MORE JOBS AND TRADE

New York Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in New York has declined from 8.3% in January 1993 to 6.4% in July 1997.

- **285,000 New Jobs In New York.** 285,700 new jobs since 1993 -- after losing more than 500,000 jobs in the four years before President Clinton took office.

- **Exports From New York Are Up 31%.** In the first 6 months of 1997, New York's goods exports were running at a rate of $55 billion -- up 31% since 1992 -- making New York the third largest state exporter of goods.

- **Nearly 650,000 Jobs In New York Are Supported By Trade.** Jobs supported by goods exports increased 5% -- up 32,500 to 650,000 in 1997* -- paying an average of 15% more than non-trade related jobs.

- **Industrial Machinery And Computer Exports Are Up 62%.** Industrial machinery and computer exports have increased 62% since 1993 from $5 billion to over $8 billion in 1997*-- creating more higher paying jobs for more people in New York.

- **18,000 New Construction Jobs In New York.** 18,000 new construction jobs -- after falling by 92,000 during the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NORTH CAROLINA IS MOVING FORWARD WITH MORE JOBS AND TRADE

North Carolina Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in North Carolina has declined from 5.5% in January 1993 to 3.7% in July 1997.

- **Over 440,000 New Jobs In North Carolina.** 440,100 new jobs since 1993 -- employment growth nearly 3 times as fast as in the four years before President Clinton took office.

- **Exports From North Carolina Are Up 80%.** In the first 6 months of 1997, North Carolina's goods exports were running at a rate of nearly $15 billion -- up 80% since 1992. North Carolina's exports of manufactured products increased 74% from $7.8 billion to $13.6 billion in 1997*.

- **174,100 Jobs In North Carolina Are Supported By Trade.** Jobs supported by goods exports increased 45% -- up 53,600 to 174,100 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Apparel Product Exports Are Up 155%.** Apparel exports have increased 155% since 1993 from $600 million to $1.6 billion in 1997*-- creating more higher paying jobs for more people in North Carolina.

- **50,000 New Construction Jobs In North Carolina.** 49,600 new construction jobs -- after falling by 16,400 during the four years before President Clinton took office.

- **Household Incomes Are Up $1,800 In North Carolina.** Since 1992, median household income in North Carolina has increased by $1,813 -- from $30,166 in 1992 to $31,979 in 1995.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NORTH DAKOTA IS MOVING FORWARD WITH MORE JOBS AND TRADE

North Dakota Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in North Dakota has declined from 4.7% in January 1993 to 2.6% in July 1997.
- **35,000 New Jobs In North Dakota.** 35,000 new jobs have been created in North Dakota since 1993.
- **Exports From North Dakota Are Up 135%.** In the first 6 months of 1997, North Dakota's goods exports were running at a rate of $843 million -- up 135% since 1992. North Dakota's exports of manufactured products were up by 110% from $348 million in 1993 to $729 million in 1997*
- **10,000 Jobs In North Dakota Are Supported By Trade.** Jobs supported by goods exports increased 89% -- up 4,700 to 10,000 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Food Product Exports Are Up 315%.** Food product exports have increased 315% since 1993 from $24 million to over $100 million in 1997* -- creating more higher paying jobs for more people in North Dakota.
- **4,000 New Manufacturing Jobs In North Dakota.** 4,000 new manufacturing jobs have been created in North Dakota since 1993.

* All figures for 1997 are annualized based on exports for the first 6 months

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

OHIO IS MOVING FORWARD WITH MORE JOBS AND TRADE

Ohio Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Ohio has declined from 7.0% in January 1993 to 4.2% in July 1997.
- **465,500 New Jobs In Ohio.** 465,500 new jobs since 1993 -- employment growth four times faster than the four years before President Clinton took office.
- **Exports From Ohio Are Up 62%.** In the first 6 months of 1997, Ohio's goods exports were running at a rate of $28 billion -- up 62% since 1992. Ohio's exports of manufactured products were also up 29% from $18.7 billion to $26.4 billion in 1997*.
- **330,000 Jobs In Ohio Are Supported By Trade.** Jobs supported by goods exports increased 30% -- up 77,065 to 330,300 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Industrial Machinery and Computer Exports Are Up 35%.** Industrial Machinery and Computer exports have increased 35% since 1993 from $4 billion to over $6.1 billion in 1997*-- creating more higher paying jobs for more people in Ohio.
- **24,300 New Manufacturing Jobs In Ohio.** 24,300 new manufacturing jobs have been created in Ohio since 1993 --after 78,000 jobs were lost in the four years before President Clinton took office.
- **Household Income in Ohio has increased by $1,946.** Since 1993, household income has increased in Ohio by $1,946-- from 32,995, in 1993 to 34,941, in 1995.

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- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
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OKLAHOMA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Oklahoma Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Oklahoma has declined from 5.8% in January 1993 to 3.8% in July 1997.
- **156,600 New Jobs In Oklahoma.** 156,600 new jobs have been created in Oklahoma -- job growth nearly twice as fast as the four years before President Clinton took office.
- **Exports From Oklahoma Are Up 10%.** In the first 6 months of 1997, Oklahoma's goods exports were running at a rate of $3.2 billion -- up 10% since 1992. Oklahoma's exports of manufactured products were also up 34% from $2.2 billion to $2.9 billion in 1997*.
- **38,000 Jobs in Oklahoma Are Supported By Trade.** 37,700 jobs in Oklahoma are supported by goods exports in 1997* -- paying an average of 15% more than non-trade related jobs.
- **Chemical Products Exports Are Up 157%.** Chemical Products exports have increased 157% since 1993 from $145.5 million to over $374.4 million in 1997*-- creating more higher paying jobs for more people in Oklahoma.
- **Almost 12,000 New Manufacturing Jobs In Oklahoma.** 11,900 new manufacturing jobs have been created in Oklahoma since 1993 -- job growth nearly three times as fast as the four years before President Clinton took office.

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- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

OREGON IS MOVING FORWARD WITH MORE JOBS AND TRADE

Oregon Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Oregon has declined from 8.1% in January 1993 to 5.3% in July 1997.
- **Over 250,000 New Jobs In Oregon.** 250,700 new jobs since 1993 -- employment growth over twice as fast as in the four years before President Clinton took office.
- **Exports From Oregon Are Up 46%.** In the first 6 months of 1997, Oregon's goods exports were running at a rate of $9.1 billion -- up 46% since 1992.
- **107,000 Jobs In Oregon Are Supported By Trade.** Jobs supported by goods exports increased 17% -- up 15,600 to 107,100 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Paper Product Exports Are Up 220%.** Paper product exports have increased 220% since 1993 from $116 million to nearly $372 million in 1997*-- creating more higher paying jobs for more people in Oregon.
- **Over 35,000 New Manufacturing Jobs In Oregon.** 35,700 new manufacturing jobs -- after 7,400 manufacturing jobs were lost during the four years before President Clinton took office.
- **Household Incomes Are Up $1,700 In Oregon.** Since 1992, real median household income in Oregon has increased by $1,693 -- from $34,681 in 1992 to $36,374 in 1995.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

PENNSYLVANIA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Pennsylvania Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Pennsylvania has declined from 7.3% in January 1993 to 5.3% in July 1997.

- **323,500 New Jobs In Pennsylvania.** 323,500 new jobs have been created in Pennsylvania -- after 3,600 jobs were lost in the four years before President Clinton took office.

- **Exports From Pennsylvania Are Up 40%.** In the first 6 months of 1997, Pennsylvania's goods exports were running at a rate of $20.6 billion -- up 40% since 1992. Pennsylvania's exports of manufactured products were also up 42% from $13.6 billion to $19.4 billion in 1997*.

- **244,000 Jobs In Pennsylvania Are Supported By Trade.** Jobs supported by goods exports increased 12% -- up 26,500 to 243,700 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Industry Machinery and Computer Exports Are Up 42%.** Primary Metals exports have increased 42% since 1993 from $2.5 billion to over $3.5 billion in 1997*-- creating more higher paying jobs for more people in Pennsylvania.

- **Over 15,000 New Construction Jobs In Pennsylvania.** 15,200 new construction jobs have been created in Pennsylvania since 1993 after 35,300 were lost in the four years before President Clinton took office.

- **Household Income in Pennsylvania has increased by $2,065**. Since 1992, household income has increased in Pennsylvania by $2,065, from 32,459 in 1992 to 34524 in 1995.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

RHODE ISLAND IS MOVING FORWARD WITH MORE JOBS AND TRADE

Rhode Island Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Rhode Island has declined from 8.2% in January 1993 to 5.5% in July 1997.

- **16,700 New Jobs In Rhode Island.** Since 1993, 16,700 new jobs have been created in Rhode Island after a loss of 37,000 over the four years before President Clinton took office.

- **Exports From Rhode Island Are Up 57%.** In the first 6 months of 1997, Rhode Island's goods exports were running at a rate of $1.2 billion -- up 57% since 1992. Rhode Island's exports of manufactured products were also up 25% from $899 million to $1.1 billion in 1997*.

- **14,400 Jobs In Rhode Island Are Supported By Trade.** Jobs supported by goods exports increased 26% -- up 3,000 to 14,400 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Electronic and Electric Equipment Exports Are Up 68%.** Electronic and Electric Equipment exports have increased 68% since 1993 from $119 million to over $201 million in 1997*-- creating more higher paying jobs for more people in Rhode Island.

- **1,600 New Construction Jobs In Rhode Island.** 1,600 new construction jobs have been created in Rhode Island since 1993 -- after 8,400 were lost in the four years before President Clinton took office.

- **Household Income Has Increased By $2,302.** Since 1992, real median household income in Rhode Island has increased to $35,359, from $33,057.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

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SOUTH CAROLINA IS MOVING FORWARD WITH MORE JOBS AND TRADE

South Carolina Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in South Carolina has declined from 7.0% in January 1993 to 4.6% in July 1997.
- **157,000 New Jobs In South Carolina.** 157,600 new jobs have been created in South Carolina -- job growth twice as fast as the four years before President Clinton took office.
- **Exports From South Carolina Are Up 110%.** In the first 6 months of 1997, South Carolina's goods exports were running at a rate of $6.4 billion -- up 110% since 1992. South Carolina's exports of manufactured products were also up 75% from $3.5 billion to $6.2 billion in 1997*.
- **75,000 Jobs In South Carolina Are Supported By Trade.** Jobs supported by goods exports increased 69% -- up 30,500 to 75,000 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 270%.** Transportation Equipment exports have increased 270% since 1993 from $364 million to over $1.3 billion in 1997*-- creating more higher paying jobs for more people in South Carolina.
- **18,500 New Construction Jobs In South Carolina.** 18,500 new construction jobs in South Carolina since 1993 -- after 12,600 were lost in the four years before President Clinton took office.
- **Household Income Has Increased By $1,594**. Since 1993, real median household income in South Carolina has increased 1,594-- from 27477 in 1993 $29,0719 in 1995.

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- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
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SOUTH DAKOTA IS MOVING FORWARD WITH MORE JOBS AND TRADE

South Dakota Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in South Dakota has declined from 3.5% in January 1993 to 2.7% in July 1997.
- **Over 40,000 New Jobs In South Dakota.** 42,400 new jobs have been created in South Dakota since 1993.
- **Exports From South Dakota Are Up 148%.** In the first 6 months of 1997, South Dakota's goods exports were running at a rate of $472 million -- up 148% since 1992. South Dakota's exports of manufactured products were also up 104% from $224 million to $457 million in 1997*.
- **5,600 Jobs In South Dakota Are Supported By Trade.** Jobs supported by goods exports increased 100% -- up 2,800 to 5,600 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Industrial Machinery and Computer Exports Are Up 102%.** Industrial Machinery and Computer exports have increased 102% since 1993 from $71.4 million to over $144.3 million in 1997*-- creating more higher paying jobs for more people in South Dakota.
- **12,000 New Manufacturing Jobs In South Dakota.** 12,000 new manufacturing jobs have been created in South Dakota since 1993 -- double the number created in the four years before President Clinton took office.
- **Household Income Has Increased By $1,054.** Since 1992, real median household income in South Dakota has increased to $28,525, from $29,578.

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- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
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TENNESSEE IS MOVING FORWARD WITH MORE JOBS AND TRADE

Tennessee Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Tennessee has declined from 6.0% in January 1993 to 5.5% in July 1997.
- **Over 255,000 New Jobs In Tennessee.** 256,600 new jobs have been created in Tennessee since 1993.
- **Exports From Tennessee Are Up 56%.** In the first 6 months of 1997, Tennessee's goods exports were running at a rate of $10 billion -- up 56% since 1992. Tennessee's exports of manufactured products increased 62% from $5.6 billion in 1993 to $9 billion in 1997*.
- **117,000 Jobs In Tennessee Are Supported By Trade.** Jobs supported by goods exports increased 25% -- up 24,000 to 117,000 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Transportation Equipment Exports Are Up 95%.** Transportation equipment exports have increased 95% since 1993 from $900 million to over $1.8 billion in 1997* -- creating more higher paying jobs for more people in Tennessee.
- **26,800 New Construction Jobs In Tennessee.** 26,800 new construction jobs -- after 3,300 construction jobs were lost during the four years before President Clinton took office.
- **Household Incomes Are Up $2,600 In Tennessee.** Since 1992, real median household income in Tennessee has increased by $2,600 -- from $26,415 in 1992 to $29,015 in 1995.

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- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
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TEXAS IS MOVING FORWARD WITH MORE JOBS AND TRADE

Texas Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Texas has declined from 7.6% in January 1993 to 5.4% in July 1997.
- **Over 1 Million New Jobs In Texas.** 1,085,200 new jobs since 1993 -- employment growth nearly twice as fast as in the four years before President Clinton took office.
- **Exports From Texas Are Up 57%.** In the first 6 months of 1997, Texas's goods exports were running at a rate of $60 billion -- up 57% since 1992. Texas is the second largest state exporter of goods in the country.
- **710,000 Jobs In Texas Are Supported By Trade.** Jobs supported by goods exports increased 26% -- up 147,300 to 710,000 in 1997* -- paying an average of 15% more than non-trade related jobs.
- **Electronic And Electric Equipment Exports Are Up 104%.** Electronic and electric equipment exports have increased 104% since 1993 from $6.7 billion to over $13.7 billion in 1997* -- creating more higher paying jobs for more people in Texas.
- **Over 90,000 New Manufacturing Jobs In Texas.** 92,000 new manufacturing have been created since 1993 -- after only 7,000 jobs have been created in the four years before President Clinton took office.
- **Household Incomes Are Up $1,700 In Texas.** Since 1992, median household income in Texas has increased by $1,675 -- from $30,364 in 1992 to $32,039 in 1995.

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- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
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UTAH IS MOVING FORWARD WITH MORE JOBS AND TRADE

Utah Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Utah has declined from 4.4% in January 1993 to 3.0% in July 1997.

- **Over 200,000 New Jobs In Utah.** 208,700 new jobs have been created in Utah -- employment growth nearly twice as fast as the four years before President Clinton took office.

- **Exports From Utah Are Up 54%.** In the first 6 months of 1997, Utah's goods exports were running at a rate of $3.8 billion -- up 54% since 1992. Utah's exports of manufactured products were also up 67% from $2.0 billion to $3.4 billion in 1997*.

- **44, 500 Jobs In Utah Are Supported By Trade.** Jobs supported by goods exports increased 24% -- up 8,4500 to 44,500 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Transportation Equipment Exports Are Up 191%.** Transportation Equipment exports have increased 191% since 1993 from $279 million to over $810 million in 1997*-- creating more higher paying jobs for more people in Utah.

- **23,400 New Manufacturing Jobs In Utah.** 23,400 new manufacturing jobs have been created in Utah since 1993 -- after only increasing by 6,500 in the four years before President Clinton took office.

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- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

VERMONT IS MOVING FORWARD WITH MORE JOBS AND TRADE

Vermont Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Vermont has declined from 5.8% in January 1993 to 3.8% in July 1997.

- **25,000 New Jobs In Vermont.** 24,800 new jobs have been created in Vermont since 1993 -- after 6,700 jobs were lost in the four years before President Clinton took office.

- **Exports From Vermont Are Up 44%.** In the first 6 months of 1997, Vermont's goods exports were running at a rate of $3.1 billion -- up 44% since 1992. Vermont's exports of manufactured products were also up 16% from $2.6 billion to $3 billion in 1997*.

- **36,400 Jobs In Vermont Are Supported By Trade.** Jobs supported by goods exports increased 16% -- up 5,020 to 36,400 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Fabricated Metal Products Exports Are Up 64%.** Fabricated Metal Products exports have increased 64% since 1993 from $62 million to over $101.5 million in 1997*-- creating more higher paying jobs for more people in Vermont.

- **3,300 New Manufacturing Jobs In Vermont.** 3,300 new manufacturing jobs have been created in Vermont since 1993 -- after 5,700 were lost in the four years before President Clinton took office.

- **Household Income Has Increased By $1,061.** Since 1993, real median household income in Vermont has increased to $32,763 from $33,824.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year

VIRGINIA IS MOVING FORWARD WITH MORE JOBS AND TRADE

Virginia Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Virginia has declined from 5.4% in January 1993 to 4.2% in July 1997.
- **325,000 New Jobs In Virginia.** 324,900 new jobs have been created in Virginia-- job growth over 5 times faster than the four years before President Clinton took office.
- **Exports From Virginia Are Up 30%.** In the first 6 months of 1997, Virginia's goods exports were running at a rate of $12 billion -- up 30% since 1992. Virginia's exports of manufactured products were also up 38% from $7.6 billion to $10.5 billion in 1997*.
- **142,000 Jobs In Virginia Are Supported By Trade.** Jobs supported by goods exports increased 5% -- up 6,513 to 141,800 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Electronic and Electric Equipment Exports Are Up 84%.** Electronic and Electric Equipment exports have increased 84% since 1993 from $600 million to over $1.1 billion in 1997*-- creating more higher paying jobs for more Virginians.
- **Over 30,000 New Construction Jobs In Virginia.** 32,400 new construction jobs have been created in Virginia since 1993-- after 46,400 were lost in the four years before President Clinton took office.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

WASHINGTON IS MOVING FORWARD WITH MORE JOBS AND TRADE

Washington Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Washington has declined from 8.3% in January 1993 to 4.7% in July 1997.
- **Over 280,000 New Jobs In Washington.** 283,900 new jobs in Washington have been created since 1993.
- **Exports From Washington Are Up 16%.** In the first 6 months of 1997, Washington's goods exports were running at a rate of $36 billion -- up 16% since 1992. Washington exports of manufactured products were up by 29% from $26 billion to $33 billion in 1997*.
- **423,000 Jobs In Washington Are Supported By Trade.** Over 423,000 jobs in Washington were supported by goods exports in 1997* -- paying an average of 15% more than non-trade related jobs.
- **Electronic And Electric Equipment Exports Are Up 83%.** Electronic and electric equipment exports have increased 83% since 1993 from $600 million to $1.1 billion in 1997*-- creating more higher paying jobs for more people in Washington.
- **27,000 New Manufacturing Jobs In Washington.** 27,000 new manufacturing jobs since 1993 -- after 6,300 jobs were lost in the four years before President Clinton took office.
- **Household Incomes Are Up $1,700 In Washington.** Since 1992, median household income in Washington has increased by $1,675 -- from $30,364 in 1992 to $32,039 in 1995.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

WEST VIRGINIA IS MOVING FORWARD WITH MORE JOBS AND TRADE

West Virginia Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in West Virginia has declined from 11.1% in January 1993 to 6.7% in July 1997.
- **Over 60,000 New Jobs In West Virginia.** 62,600 new jobs have been created in West Virginia since 1993 -- job growth nearly twice as fast as the four years before President Clinton took office.
- **Exports From West Virginia Are Up 46%.** In the first 6 months of 1997, West Virginia's goods exports were running at a rate of $1.4 billion -- up 46% since 1992. West Virginia's exports of manufactured products were also up 70% from $596.0 million to $1.0 billion in 1997*.
- **16,600 Jobs In West Virginia Are Supported By Trade.** Jobs supported by goods exports increased 18% -- up 2,500 to 16,600 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Primary Metals Exports Are Up 219%.** Primary Metals exports have increased 219% since 1993 from $124 million to over $396 million in 1997*-- creating more higher paying jobs for more people in West Virginia.
- **6,800 New Construction Jobs In West Virginia.** 6,800 new construction jobs have been created in West Virginia since 1993.
- **Household Income Has Increased By $2,861.** Since 1992, real median household income in West Virginia has increased to $22,019 from $24,880.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

WISCONSIN IS MOVING FORWARD WITH MORE JOBS AND TRADE

Wisconsin Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Wisconsin has declined from 4.4% in January 1993 to 3.8% in July 1997.

- **259,000 New Jobs In Wisconsin.** 259,000 new jobs have been created in Washington since 1993 -- job growth over one-and-a-half times faster than the four years before President Clinton took office.

- **Exports From Wisconsin Are Up 76%.** In the first 6 months of 1997, Wisconsin's goods exports were running at a rate of $11.4 billion -- up 76% since 1992. Wisconsin exports of manufactured products were up by 74% from $6.3 billion to $11 billion in 1997*.

- **135,000 Jobs In Wisconsin Are Supported By Trade.** Jobs supported by goods exports increased 41% -- up 39,400 to 139,000 in 1997*-- paying an average of 15% more than non-trade related jobs.

- **Industrial Machinery And Computer Exports Are Up 114%.** Industrial machinery and computer exports have increased 114% since 1993 from $2.4 billion to over $5.1 billion in 1997*-- creating more higher paying jobs for more people in Wisconsin.

- **Almost 50,000 New Manufacturing Jobs In Wisconsin.** 47,900 new manufacturing jobs -- after 4,500 manufacturing jobs were lost during the four years before President Clinton took office.

- **Household Incomes Are Up $5,100 In Wisconsin.** Since 1992, median household income in Wisconsin has increased by $5,068 -- from $35,887 in 1992 to $40,905 in 1995.

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America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.

- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.

- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.

- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.

- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.

- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.

- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

WYOMING IS MOVING FORWARD WITH MORE JOBS AND TRADE

Wyoming Is Moving In The Right Direction

- **Unemployment Is Down.** The unemployment rate in Wyoming has declined from 5.2% in January 1993 to 4.9% in July 1997.
- **14,500 New Jobs In Wyoming.** 14,500 new jobs have been created in Wyoming since 1993.
- **Exports From Wyoming Are Up 83%.** In the first 6 months of 1997, Wyoming's goods exports were running at a rate of $171 million -- up 83% since 1992. Wyoming's exports of manufactured products were also up 46% from $82.4 million to $120.1 million in 1997*.
- **2,000 Jobs In Wyoming Are Supported By Trade.** Jobs supported by goods exports increased 47% -- up 650 to 2,000 in 1997*-- paying an average of 15% more than non-trade related jobs.
- **Chemical Products Exports Are Up 163%.** Chemical Products exports have increased 163% since 1993 from $16 million to over $42 million in 1997*-- creating more higher paying jobs for more people in Wyoming.
- **1,500 New Manufacturing Jobs In Wyoming.** 1,500 new manufacturing jobs have been created in Wyoming since 1993.
- **Household Income Has Increased By $477.** Since 1992, real median household income in Wyoming has increased to $31,529 from $31,502.

* All figures for 1997 are annualized based on exports for the first 6 months.

America Is Moving In The Right Direction; Now Is Not The Time To Turn Back

President Clinton's three part economic strategy of cutting the deficit, investing in our people through education and training and opening more markets to U.S. goods is working. Now is the time to continue that progress by renewing fast track authority to help create more jobs that pay more.

- **13 Million New Jobs.** The economy has created nearly 13 million new jobs under President Clinton. Private sector job growth rate nearly 8 times greater than during previous Administration.
- **Unemployment Rate Down To 24-Year Low.** In 1992, the unemployment rate was 7.5%. Today it is under 5% -- as low as it's been at any time in the last 24 years.
- **1.7 Million New Export-Related Jobs -- Paying On Average 15% Higher Wages.** Since President Clinton took office, the number of export-related jobs has increased by 1.7 million.
- **Family Income Up $1,600.** After stagnating for 20 years, family incomes are rising again. Since 1993, the income of the typical American family increased by $1,631, after adjusting for inflation.
- **Exports Are Up By Nearly 50%.** Since the beginning of 1993, exports from the U.S. have grown by nearly 50% -- up $318 billion -- after adjusting for inflation. Exports have accounted for 38% of the overall growth in the economy since 1993.
- **Renewed Growth In Key Industries.** After a decade of enormous job losses in construction, manufacturing, and autos, these industries have made a remarkable recovery -- more than one million new jobs combined under President Clinton.
- **Smallest Deficit Among Major Economies.** Under President Clinton, the deficit has been cut by more than 80% -- from a record $290 billion in 1992 to an expected $37 billion this year.

NATIONAL GOVERNORS' ASSOCIATION

George V. Voinovich
Governor of Ohio
Chairman

Thomas R. Carper
Governor of Delaware
Vice Chairman

Raymond C. Scheppach
Executive Director

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file Fast Track

October 1, 1997

The Honorable William V. Roth, Jr.
Chair
Finance Committee
United States Senate
Washington, D.C. 20510

The Honorable Daniel Patrick Moynihan
Ranking Member
Finance Committee
United States Senate
Washington, D.C. 20510

The Honorable Charles E. Grassley
Chair
International Trade Subcommittee
Finance Committee
United States Senate
Washington, D.C. 20510

Dear Chairman Roth, Senator Moynihan, and Chairman Grassley:

The National Governors' Association (NGA) has consistently supported federal efforts to expand global free trade. Governors played a critical role in the successful passage of the North American Free Trade Agreement (NAFTA) and the Uruguay round negotiations of the General Agreement on Tariffs and Trade. We are now working to ensure reauthorization of fast-track authority. The nation's Governors urge you and your colleagues to work with President Bill Clinton to reach a bipartisan consensus on this critical legislation as soon as possible.

Fast-track trade negotiation authority is an important and effective tool that allows the United States to establish cooperative trade agreements with other nations. We have already seen the negative effects of delayed action on this critical issue. Negotiations with Chile over its accession to NAFTA seem interminably stalled. The rest of Latin America is watching this process and has voiced growing concerns that the United States will be even less able to negotiate effectively on issues related to the creation of the Free Trade Area of the Americas. Competing nations are not waiting for us to resolve internal political disputes over the structure of fast-track authority and are forging ahead with agreements in Asia and Latin America.

Trade agreements signed in the past have helped create the current economic expansion; one third of the growth in gross domestic product in the last four years can be directly attributed to trade agreements negotiated under fast-track authority. Though Governors must rely on the federal government to effectively manage international trade, states and the federal government share responsibility for creating a healthy economy. The Governors ask that the federal government consult with them when a potential trade agreement could impact state law. By working together, states and the federal government can create a thriving economy fueled significantly by international trade.

We are very concerned that legislation to reauthorize fast-track authority will not move forward unless Congress and the White House quickly agree upon a legislative proposal. We recognize that the legislative agenda this session is extraordinarily tight and know that political realities may prevent a vote on this issue next year because of the 1998 elections. We must all work together now if we want to pass legislation before 1999.

We have shared our concerns with the President, and we are fully prepared to actively support efforts to achieve renewal of fast-track authority in this Congress.

Sincerely,

George V. Voinovich

Governor George V. Voinovich
Chair

Tom Carper

Governor Thomas R. Carper
Vice Chair

Attachment: Governors' Principles on International Trade

Copy: Senate Finance Committee Members

NATIONAL GOVERNORS' ASSOCIATION

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October 1, 1997

The Honorable Bill Archer
Chair
Ways and Means Committee
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Charles B. Rangel
Ranking Member
Ways and Means Committee
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Philip M. Crane
Chair
Trade Subcommittee
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Robert T. Matsui
Ranking Member
Trade Subcommittee
U.S. House of Representatives
Washington, D.C. 20515

Dear Chairman Archer, Representative Rangel, Chairman Crane and Representative Matsui:

The National Governors' Association (NGA) has consistently supported federal efforts to expand global free trade. Governors played a critical role in the successful passage of the North American Free Trade Agreement (NAFTA) and the Uruguay round negotiations of the General Agreement on Tariffs and Trade. We are now working to ensure reauthorization of fast-track authority. The nation's Governors urge you and your colleagues to work with President Bill Clinton to reach a bipartisan consensus on this critical legislation as soon as possible.

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Trade agreements signed in the past have helped create the current economic expansion; one third of the growth in gross domestic product in the last four years can be directly attributed to trade agreements negotiated under fast-track authority. Though Governors must rely on the federal government to effectively manage international trade, states and the federal government share responsibility for creating a healthy economy. The Governors ask that the federal government consult with them when a potential trade agreement could impact state law. By working together, states and the federal government can create a thriving economy fueled significantly by international trade.

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Sincerely,

George V. Voinovich

Governor George V. Voinovich
Chair

Tom Carper

Governor Thomas R. Carper
Vice Chair

Attachment: Governors' Principles on International Trade

Copy: House Ways and Means Committee Members

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October 1, 1997

The Honorable John McCain
Chair
Commerce, Science, and Transportation Committee
United States Senate
Washington, D.C. 20510

The Honorable Ernest F. Hollings
Ranking Member
Commerce, Science, and Transportation Committee
United States Senate
Washington, D.C. 20510

Dear Mr. Chair and Senator Hollings:

The National Governors' Association (NGA) has consistently supported federal efforts to expand global free trade. Governors played a critical role in the successful passage of the North American Free Trade Agreement (NAFTA) and the Uruguay round negotiations of the General Agreement on Tariffs and Trade. We are now working to ensure reauthorization of fast-track authority. The nation' s Governors urge you and your colleagues to work with President Bill Clinton to reach a bipartisan consensus on this critical legislation as soon as possible.

Fast-track trade negotiation authority is an important and effective tool that allows the United States to establish cooperative trade agreements with other nations. We have already seen the negative effects of delayed action on this critical issue. Negotiations with Chile over its accession to NAFTA seem interminably stalled. The rest of Latin America is watching this process and has voiced growing concerns that the United States will be even less able to negotiate effectively on issues related to the creation of the Free Trade Area of the Americas. Competing nations are not waiting for us to resolve internal political disputes over the structure of fast-track authority and are forging ahead with agreements in Asia and Latin America.

Trade agreements signed in the past have helped create the current economic expansion; one third of the growth in gross domestic product in the last four years can be directly attributed to trade agreements negotiated under fast-track authority. Though Governors must rely on the federal government to effectively manage international trade, states and the federal government share responsibility for creating a healthy economy. The Governors ask that the federal government consult with them when a potential trade agreement could impact state law. By working together, states and the federal government can create a thriving economy fueled significantly by international trade.

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Sincerely,

George V. Voinovich

Governor George V. Voinovich
Chair

Tom Carper

Governor Thomas R. Carper
Vice Chair

Attachment: Governors' Principles on International Trade

Copy: Senate Commerce Committee Members

NATIONAL GOVERNORS' ASSOCIATION

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Thomas R. Carper
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Vice Chairman

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October 1, 1997

The Honorable Trent Lott
Majority Leader
United States Senate
Washington, D.C. 20510

The Honorable Thomas A. Daschle
Minority Leader
United States Senate
Washington, D.C. 20510

Dear Senator Lott and Senator Daschle:

The National Governors' Association (NGA) has consistently supported federal efforts to expand global free trade. Governors played a critical role in the successful passage of the North American Free Trade Agreement (NAFTA) and the Uruguay round negotiations of the General Agreement on Tariffs and Trade. We are now working to ensure reauthorization of fast-track authority. The nation's Governors urge you and your colleagues to work with President Bill Clinton to reach a bipartisan consensus on this critical legislation as soon as possible.

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Sincerely,

George V. Voinovich

Governor George V. Voinovich
Chair

Tom Carper

Governor Thomas R. Carper
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