



The Warwick, Suite 1920
17th & Locust Streets
Philadelphia, PA 19103
215 - 546-1393
Fax: 546-5149

Suite 760
One Commerce Center
Wilmington, DE 19801
800 - 345-4940

Princeton Pike Corporate Center
997 Lenox Drive, Bldg. 3, Suite 115
Lawrenceville, NJ 08648
609 - 844-0013
Fax: 844-0559

Suite 2900
885 Third Avenue
New York, NY 10022-4082
800 - 345-4940

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Carole Lee Hughes a partner in Jurist Reporting Service, Inc. We are a full service court reporting agency that depends upon the graduates from The Court Reporting Institute. Financial aid and student loans should be readily available to these students.

We utilize graduates from The Court Reporting Institute because they are dependable and qualified. As a partner in our company, I feel confident in utilizing a graduate of The Court Reporting Institute to uphold the high standards of quality we look for in our workplace. If we could not assign graduates from The Court Reporting Institute, I feel our quality of service would decline.

I cannot emphasize enough the importance of career colleges such as The Court Reporting Institute and their role in upgrading the skills of the American workforce.

I would like to take this opportunity to thank President Clinton in regards to workforce issues. We, here at Jurist, are committed to employing the best trained workers in the world.

Sincerely,

A handwritten signature in cursive script, appearing to read "Carole Lee Hughes".

Carole Lee Hughes

cc: Marilyn DeWitt

Depositions

- Court Reporting
- National / International

Litigation Support

- ASCII / Discovery ZX / Cat-Links
- Compressed-Format Transcripts
- Videotaping
- Videoteleconferencing
- Direct-Transcript Modeming

Legal Support

- Subpoenas / Summonses / Complaints
- Medical-Records Reproduction
- Court Filing
- Investigative Services
- Exhibit Mounting

Document Management

- Scanning / Imaging / OCR Conversion
- Microfiche / Microfilming

THE WHITE HOUSE

WASHINGTON

Carole Lee Hughes
Jurist Reporting Service, Inc.
Suite 760
One Commerce Center
Wilmington, DE 19801



International Business Machines Corporation

5 Cherry Hill Executive Campus
Cherry Hill, New Jersey 08002
609/488-7700

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20500

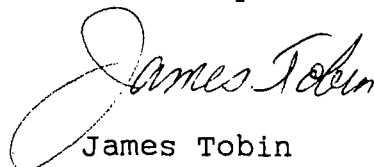
Dear Ms. Williams,

I am writing to you as a representative of the IBM Corporation. In the past it has been my responsibility for hiring qualified technicians for our worldwide company. As one of the leading hi-tech manufacturers of main frame and personal computing systems, IBM provides many technical career opportunities throughout the world. I have found through personal experience that technical schools and career colleges such as PENNCO TECH located in N.J. and P.A., provide a valuable service to companies such as IBM. We have hired graduates from PENNCO TECH and they have come into the position trained with the necessary skills to perform their job tasks. Their enthusiasm and commitment to our industry enables them to be the type of employee IBM values.

Career colleges also provide an important service in upgrading the skills of the American workforce. By hiring a graduate, corporations such as IBM spend less time and money in training an entry level employee.

I would like to close by taking this opportunity to thank President Clinton and his administration for their work regarding the issues that face today's workforce. IBM is committed to employing the best trained workers possible. Career colleges and schools like PENNCO TECH play a very important part in this commitment.

Sincerely,



James Tobin

THE WHITE HOUSE

WASHINGTON

James Tobin
IBM Corporation
#5 Cherry Hill Executive Campus
Cherry Hill, NJ 08002



12/11

Not Time Sensitive

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.D. 20501

Dear Ms. Williams:

My name is Ivette M. Helal, and I am involved in the hiring of employees for the Latin American division of The Quaker Oats Company, a leading manufacturer and marketer of food and beverage products. With this letter I hope to acquaint you with our relationship with Career City College and other such schools.

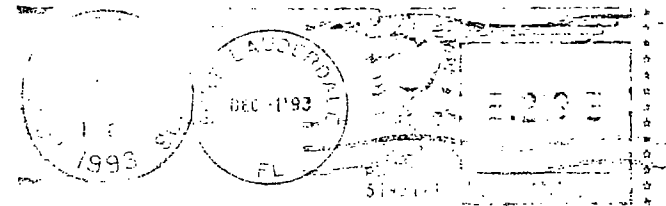
In January of 1993 we hired a bilingual secretary through the placement office of Career City College in Fort Lauderdale. This person has proved to be a highly skilled professional and to this day makes an invaluable contribution to the progress of our company. We have often contacted different career colleges and schools when in need of trained and capable employees who are ready to enter the workforce. I believe strongly that these schools and colleges contribute immensely to the enhancement of the American workforce.

Our company is committed to employing only the best trained workers and, therefore, we appreciate the work that the administration is doing regarding workforce issues.

Sincerely,

Ivette M. Helal
Secretary to Managing Director
Caribbean, Colombia, Venezuela

THE QUAKER OATS CO
7000 W. Camino Read, Suite 200
Boca Raton, FL 33433



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
THE WHITE HOUSE
Washington, D.C. 20501



THE WHITE HOUSE

WASHINGTON

Ivette M. Helal
Secretary to Managing Director
The Quaker Oats Company
7000 W. Camino Road, Suite 200
Boca Raton, FL 33433

David Adams of
Jenkins & Son
Consulting Engineers

supports technical
schools

non time sensitive

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

My name is David Adams and I am a Vice President with Huntingdon Chen-Northern. Our company is nationally known for its civil engineering projects which includes environmental site assessments, geotechnical engineering including: construction management, construction materials engineering, and testing and quality control.

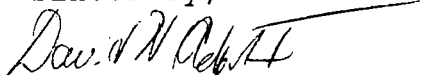
Our company hires from the Denver Institute of Technology because of the quality of individuals who are referred from this educational institution. The graduates possess strong AutoCAD abilities and are motivated and enthusiastic about beginning their new career.

If we could not hire graduates from The Denver Institute of Technology, we would need to expend time and money in order to train individuals in not only AutoCAD, but we would have to take the time to instruct them in the fundamentals of our organization.

With the ever changing technology in our work place, it is important for our company to keep pace with this, and the graduates from the Denver Institute of Technology are prepared for these changes.

Our company is committed to employing only the best trained workers and we would like to thank the President for his work regarding these issues.

Sincerely,



David Adams
Vice President
Huntingdon Chen-Northern

THE WHITE HOUSE

WASHINGTON

David Adams
Vice President
Huntingdon Chen-Northern, Inc.
96 South Zuni Street
Denver, CO 80223

VECCHIO, BADGER AND CO.

CERTIFIED PUBLIC ACCOUNTANTS

MICHAEL A. VECCHIO CPA

CHARLES L. BADGER CPA

NICOLA COLASANTE CPA

THOMAS H. SAL PRINCIPAL

1000 HAMPTON CENTER

SUITE K

MORGANTOWN, WV 26505

TELEPHONE: 304-598-0414

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams:

I am an accountant in private practice with Vecchio, Badger and Co. Our practice serves a large number of business, professional and individual clients in Northern West Virginia. We have found it increasingly difficult to obtain competent office staff, including secretaries, receptionists, bookkeepers, etc. This seems to be a growing problem for most of our clients as well as our own office.

The West Virginia Career College is one of the few sources of trained office staff available to our firm and our clients. Lack of availability of competent trained staff is becoming an increasingly problem in this area and certainly interferes with the productivity and the effectiveness of the area businesses and professionals. I hope that the Clinton Administration will include the private career schools as a part of future workforce job training program and other educational programs. If we are to be competitive, we must have a well-trained staff.

Very truly yours,



Thomas H. Sal, Principal

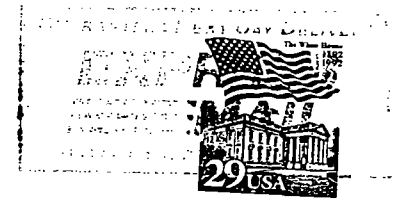
jjs

VECCHIO, BADGER AND CO.

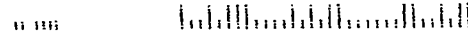
CERTIFIED PUBLIC ACCOUNTANT

1000 HAMPTON CENTER - SUITE K

MORGANTOWN, WV 26505



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501



Thomas H. Sal
President
Vecchio, Badger and Company
1000 Hampton Center
Suite K
Morgantown, WV 26505

WASHINGTON
THE WHITE HOUSE

Private Client Group

2611 East Oakland Park Boulevard
Fort Lauderdale, Florida 33306
305 537 3800
800 456 7957 Toll Free
FAX 305 537 3882



12/1

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

As a Financial Planner for Merrill Lynch, I am frequently looking for temporary employees to assist us in typing, computer usage, and general office duties. With this letter I want to let you know how important I find the private school sector to be.

During the past couple of years we have contacted Career City College in Fort Lauderdale and as a result hired three employees who were able to come in and lend the assistance we required. We have found that the proprietary schools and colleges train employees who are ready to enter the workforce and this is valuable to businesses like ours.

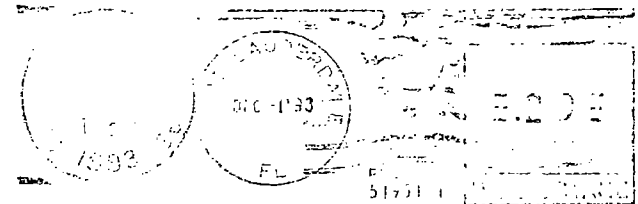
We appreciate what President Clinton is doing with regard to workforce issues. We are committed to employing the best trained workers we can find. We encourage you to be alert to the value of the private school sector in helping to upgrade the skills of our American workforce.

Sincerely,

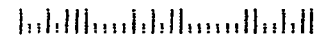
A handwritten signature in cursive script that reads "Bob Case".

Bob Case
Assistant Vice President

Merrill Lunch
2611 East Oakland Park Blvd
Ft. Lauderdale, FL 33306



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
THE WHITE HOUSE
Washington, D.C. 20501



THE WHITE HOUSE

WASHINGTON

Bob Case
Assistant Vice President
Merrill Lynch
2611 East Oakdale Park Boulevard
Fort Lauderdale, FL 33306



128 North Kansas Avenue
Topeka, Kansas 66603
(913) 232-0020

Non Time Sensitive

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D. C. 20501

Dear Ms. Williams:

My name is David Baird, I am the Director of Site Operations for GTECH in Topeka Kansas. GTECH designs, produces, implements, operates and services computerized networks for Government sponsored or licensed Lotteries on five Continents.

Due to the "High Tech" emphasis of our business we are always interested in hiring individuals who are trained and skilled in the areas of computer operation and electronics repair. Over 50% of our current staff received their technical education at Topeka Technical College. It is of great benefit to us when we have an opportunity to hire workers locally with the skills necessary to immediately contribute to the successful operation of our business.

If Educational institutions like Topeka Tech. were not available it would significantly impact our ability to provide quality service to our customers, particularly with local workers. Providing our own training to the level achieved by graduates from Topeka Tech. would be both costly and time consuming.

Technical Schools and Colleges like Topeka Technical College play a significant role in providing the education and skills necessary to keep the American worker "up-to-date" in this rapidly changing Global economy.

I would like to express my thanks to the President for all his efforts to aid American workers and business. GTECH is committed to quality in the services that we perform. It is essential that we

continue to employ well trained workers in order to accomplish that goal.

Sincerely,

A handwritten signature in cursive script, reading "David J. Baird". The signature is written in black ink and is positioned above the printed name and title.

David J. Baird
Director of Site Operations - GTECH Kansas

David J. Baird
Director of Site Operations
GTECH Corporation
128 North Kansas Avenue
Topeka, KS 66603

WASHINGTON
THE WHITE HOUSE



128 North Kansas Avenue
Topeka, Kansas 66603

MS. MARGARET A. WILLIAMS
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
1600 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20500



1650 W. 104th Ave., Thornton, CO 80234
(303) 466-1921

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Michael D. Smith and I am employed by Douglas Toyota as a Shop Foreman. Our dealership serves Toyota buyers in the Greater Denver Metro area.

In the past few years we have hired several graduates from the Denver Institute of Technology. We are very impressed with the Associates of Automotive Technology program offered at D.I.T. The graduates are well versed in the basics of automotive technology and have extensive hands-on training from their lab experience.

If we were not able to hire graduates from D.I.T., our company would be forced to hire less qualified individuals and spend additional time and energy training them to our needs. We therefore feel that trade and technical schools are a vital part of the educational arena. Without them, young people today would not have the technical skills to work effectively in the shop.

Thank you for your consideration of these issues. Please feel free to contact me regarding the hiring of D.I.T. graduates.

Sincerely,

A handwritten signature in dark ink, appearing to read "Michael D. Smith", written over a horizontal line.

Michael D. Smith
Shop Foreman

Michael Smith of
Douglas Toyota
Thornton, C A
supports technical
schools
non time sensitive

THE WHITE HOUSE

WASHINGTON

Michael D. Smith
Shop Foreman
Douglas Toyota
1650 W. 104th Avenue
Thornton, CO 80234



2542 Las Vegas Blvd. North
Las Vegas, Nevada 89030

Telephone: (702) 649-8801

12/2

Ms. Margaret A. Williams, Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Ave., N.W.
Washington, D.C. 20500

Dear Ms. Williams:

As Vice President and General Manager of the Opera House Casino, I am writing to seek your support on an issue which is very important to the continued success of this company . . . the future of student financial aid.

The Opera House Casino employs approximately 125 people in Nevada and we rely on a skilled work force from quality career schools such as International Dealers School. In the last ten years we have employed dealers and floor supervisors who attended International Dealers School. Each has made a vital impact in their community and field of study. Many of these career college students could not have gained their post-secondary education without the assistance of the Federal Student Loan Programs. In as much, it is imperative, for the continued prosperity of these students and employers such as the Opera House Casino, that provisions are established to insure accessibility of student loans.

Our ability to be competitive in a global economy depends on our ability to employ highly skilled workers. We recognize and appreciate the efforts being made by President Clinton's administration to effectively provide financial aid for short-term, career seeking students.

Respectfully,

Opera House Casino

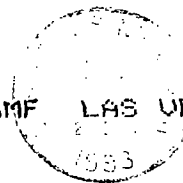
Michael Ryan
Vice President
General Manager

AR:KR:bpc



2542 Las Vegas Blvd. North
Las Vegas, Nevada 89030

DCR#4 GMF



LAS VEGAS, NV

120293

29



Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Ave., N.W.
Washington, D.C. 20500

100



THE WHITE HOUSE

WASHINGTON

Michael Ryan
Vice President
General Manager
The Opera House Casino
2542 Las Vegas Blvd. North
Las Vegas, NV 89030

Associate Vice President for
Affirmative Action

THE UNIVERSITY OF
ARIZONA®
TUCSON ARIZONA

Administrative Office
403 Administration Building
The University of Arizona
Tucson, Arizona 85721
(602) 621-5748

Investigative Office
1609 East Helen Street
The University of Arizona
Tucson, Arizona 85721
(602) 621-3081

December 2, 1993

Ms. Margaret A. Williams
Assistant to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue N. W.
Washington, D. C. 20500

Dear Ms. Williams:

The University of Arizona is the largest employer in Southern Arizona representing a large and diverse work force of over 12,000 employees.

My responsibilities as an Affirmative Action Coordinator require daily interaction with university departments and their employment needs. I utilize a variety of recruitment resources to meet these needs. Chaparral Career College has been a recruitment source that I have utilized for many years. I very am impressed with the quality of their graduates and they are some of the best trained and prepared to meet the challenges that we present. We have enjoyed our mutually beneficial relationship and will continue to aggressively recruit Chaparral Career College graduates for our human resource needs.

Sincerely,



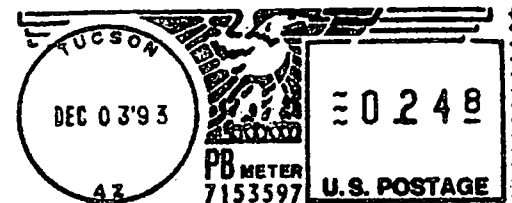
Jay McKenzie
Affirmative Action Coordinator

JMc/ksw

THE UNIVERSITY OF
ARIZONA®
TUCSON ARIZONA

Affirmative Action
Investigative Office
1609 East Helen Street
The University of Arizona
Tucson, Arizona 85721
118140

PRESORTED
FIRST CLASS



Ms. Margaret A. Williams
Assistant to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue N. W.
Washington, D.C. 20500



THE WHITE HOUSE

WASHINGTON

Jay McKenzie
Affirmative Action Coordinator
403 Administration Building
The University of Arizona
Tucson, AZ 85721

SINCE 1972

GREC

**GRAND RAPIDS
EDUCATIONAL CENTER**

GRAND RAPIDS

1750 Woodworth St. N.E.

Grand Rapids MI 49505-2301

(616) 364-8464

KALAMAZOO

Golf Ridge Center

5349 West Main Street

Kalamazoo MI 49009

(616) 381-9616

Ms. Margaret A Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue NW
Washington, D.C. 20501

December 2, 1993

Dear Ms. Williams:

Enclosed are copies of letters sent to Ms. Carol Rasco,
Assistant to the President for Domestic Policy. Since your
office oversees educational and job training programs, we felt
you'd also appreciate these letters.

As you can see, the roll these skilled employees offer to the
work force of our country is vital to our economy.

Please share with the President the importance of these
letters from employers of vocational graduates.

Sincerely,

Mary Malone

Mary Malone

enclosure

Blodgett Kentwood Building
4600 Breton Rd., S.E.
Kentwood, Michigan 49508
616-455-3330



Breton Family Practice, P.C.

Lynn M. Barry, M.D.
Lee P. Begrow, D.O.
Eric C. Bouwens, M.D.

George S. Bruins, M.D.
Brian V. Phillips, M.D.
Susan M. Phillips, M.D.

Diplomates, American Board of Family Practice

November 30, 1993

Ms. Carol Rasco, Assistant to the President for Domestic Policy
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue N.W.
Washington, D.C. 20500

Dear Ms. Rasco,

My name is Barbara Bruin, R.N. and I am the Clinical Manager here at Breton Family Practice. We are a 6 physician Family Practice Office and are very busy. We have extended office hours running 4 days a week from 8:00 AM until 8:00 P.M., from 8:00 A.M. to 5:00 P.M. on Fridays and from 8:00 A.M. until 1:30 P.M. on Saturdays.

Our office employs a total staff of 25 of which at least 12 are graduates of a career college/vocational school. I have been impressed with the quality of the training and on the job internship that my staff has had at their various career schools. We actually participate in an externship program through a local career school, Grand Rapids Educational Center (GREC) and their requirements for graduation are very extensive and I believe the students graduate with a high level of medical skills that can be utilized immediately in his/her position.

Being a very busy family practice office, we need employees that are able to perform basic medical skills such as vital signs, office procedures, drawing blood and performing desk top lab tests, etc. It would be devastating on our practice if we were unable to hire medical assistants with this type training to perform these and other necessary functions of the office. This also allows our RNs and LPNs to perform the higher skilled functions needed of persons with those degrees. From a financial aspect, it would be foolish to pay RN and LPN wages for skills that a medical assistant has and performs quite well.

I am a firm believer that career schools and colleges such as Grand Rapids Educational Center, play a leading role in upgrading the skills of the American workforce. I don't believe that everyone is 4 year college material, but there are positions that need skilled workers in today's workforce.

I would like to thank the President for his work regarding the workforce issues and just let you know that as long as GREC and other schools like it, are allowed to train skilled workers, we will be committed to hire them.

Sincerely,
Barbara J. Bruin

WALTER J. BOERMAN, M.D.
ST. MARY'S HEALTH PARK - NORTHWEST
933 THREE MILE RD., N.W.
GRAND RAPIDS, MI 49504
PHONE (616) 784-4411

December 7, 1993

Ms. Carol Rasco, Asst. to the President For Domestic Policy
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue, N. W.
Washington, D. E. 20500

Dear Ms. Rasco:

My name is Bonnie Bigler, I am the office manager for Walter J. Boerman, M.D. who is a Family Practice Physician in Grand Rapids, Michigan.

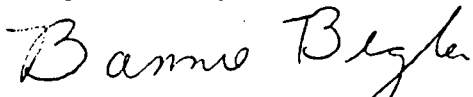
Over the years we have hired many of the Grand Rapids Educational Center graduates because of the quality of their skills.

If fundings were cut for trade schools and the students were not there to hire, or trained properly because of a cut in staff, we would be forced to hire poorer quality staff which would decrease the Dr.s work because of increased training time it would take the Dr. to teach her the correct techniques.

I feel it is imperative that Grand Rapids Educational Center continue to receive fundings so that Dr.s themself can be productive, because they have a well trained, resourcefull staff, the kind that Grand Rapids Educational Center produces.

I thank you President Clinton for your work on job force training, and hope it will continue so that I can hire the best trained employees around.

Respectfully,



Bonnie Bigler, Office Manager

CROWN lift trucks

1360 Darius Court
P.O. Box 3330
City of Industry, CA 91744

December 3, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I understand that technical amendments to the Higher Education Act are currently under discussion. I am writing to you because I am concerned that these amendments impact Private Career Schools and their students fairly.

Crown Lift Trucks sells and services highly sophisticated electric lift trucks for the materials handling industry. Almost all goods are moved by a lift truck at one time or another before goods are received by the end user.

Crown Lift Trucks, Los Angeles travels to the Universal Technical Institute in Phoenix, Arizona on a regular basis for the recruitment of technical personnel for our expanding service fleet.

UTI graduates have basic mechanical skills when we interview them. We are unable to take people off the street and build the skills taht UTI has available. UTI trains in basic electrical and hydraulic systems, which is a must for our business.

Several items are very important to us that come from a private technical school:

- * Quality of educaiton on a mechanical & electrical level
- * Discipline in the workplace
- * Ability to follow directions
- * Ability to read electrical & hyd schematics
- * Most importantly, a desire to work and enter the job market



Ms. Margaret A. Williams
Asst. to the President and Chief of Staff
to the First Lady
pg. 2

UTI's role in the private school system is outstanding. Crown has looked for 10 years for a quality education center and found UTI in 1987. Since then, we have been able to increase our level of quality and professionalism to our customers, which means growth and increased market penetration.

We cannot accomplish our business goals without the support of technical schools, especially UTI.

Regards,
CROWN LIFT TRUCKS

A handwritten signature in cursive script, appearing to read "Alan L. Mabry".

Alan L. Mabry
Service/Parts Manager

ALM/sl

THE WHITE HOUSE

WASHINGTON

Alan L. Mabry
Service/Parts Manager
Crown Lift Trucks
1360 Darius Court
PO Box 3330
City of Industry, CA 91744



TIMONIUM MEDICAL CENTER
2205 YORK ROAD
TIMONIUM, MD 21093
561-5773

December 10, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I am site administrator of Timonium Medical Center, a medical facility which services approximately 6,000 members. Our site is primarily a health maintenance organization, although many of our patients carry private indemnity insurance, or no insurance at all.

I have managed this site for 4½ years. Currently on my staff are seven graduates of the Medix School program. I hired these individuals based on the excellent presentation of skills taught at the Medix School. I also rely on referrals from this program when I am in need of placement for newly created positions or replacements of former employees.

I would certainly be at a loss if there was no longer a resource for candidate replacement. I would be forced to train hirees on the job, lose valuable time during this training period, as well as risk the assurance that quality would be at a minimum. The training time is limited due to the extreme workload which exists at this center.

The Medix School should play a leading role in upgrading the skills of the American workforce. The Medix School has training programs which run a full year to accomodate all facets of the position which the graduate will need upon completion.

I wholeheartedly endorse the Medix School program.

Sincerely,

Joyce Wesolowski
Joyce Wesolowski
Site Administrator



Family Practice
&
Psychiatry
Associates, Inc.

WILBUR Z. SINE, MD
RICHARD D. GAIS, MD
KIM B. CAREY, MD
VINCENT P. KOLANKO, MD
JOANN O'KEEFE, MD

ELLEN STARKEY, MSW
NANCY ELLIOTT, PA-C

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I am a physician in private practice with Wedgewood Family Practice and Psychiatry Associates, and I also serve as Monongalia County's Medical Director. Our county is one of the most medically oriented counties in the entire state. It is the home of the West Virginia University medical school, as well as numerous medical facilities including hospitals, doctors' offices, etc. As such, there is a substantial need for trained medical support personnel. The West Virginia Career College, located here in Morgantown, provides medical secretaries, transcriptionists and medical assistants to many county medical offices and facilities including the hospitals and West Virginia University medical school. West Virginia Career College training programs fill a particularly critical job training need.

It is increasingly difficult to find competent support staff. Based on my experience with their graduates, I believe private career schools such as West Virginia Career College should be a significant part of future workforce job training programs. I feel that it is important that the Administration and the Departments of Education and Labor ensure that tomorrow's workers have the option of private career school training. Thank you for considering my views.

Yours truly,

Vincent P. Kolanko M.D. /jsm

Vincent P. Kolanko, M.D.

VPK/jsm



HOSPITAL

A Health Care System Including The JONES MEMORIAL HEALTH CENTER Division

Alice Respond

THE WOMAN'S CHRISTIAN ASSOCIATION OF JAMESTOWN, NEW YORK

December 27, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

I am writing to you in your role of policy setting for educational activities that relate to "Career Colleges" such as the Jamestown Business College (JBC) in Jamestown, New York.

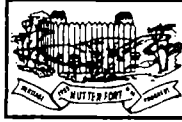
For more than 25 years in my role as CEO of a community hospital, I have witnessed first hand the important contributions to our organization which have been accomplished by graduates of JBC. We have dozens of JBC alumni in our employ and over the years literally hundreds have served us as valued employees. All of these employees were well trained and dedicated to a work ethic at superior levels. The quality of their education has clearly been outstanding. I would ask that you accept this communication as a plea that you include career colleges like JBC in your programming as you establish policy for such educational programs now and in the future. Employers at the community service level will all be grateful for your consideration.

Thank you.

Sincerely,

Murray S. Marsh
Chief Executive Officer

MSM/lh



Town Of Nutter Fort

INCORPORATED 1923
1415 BUCKHANNON PIKE
NUTTER FORT, WEST VIRGINIA 26301
PHONE/FAX (304) 622-7713

tech.
School

MAYOR
JACK GORBY

RECORDER
DOLORES TERANGO

LARRY ROBEY
KENNETH HASLEBACHER
DONALD WEBSTER
MARTHA DAVIS
SAM MAXSON

January 3, 1994

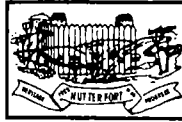
Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20500

Dear Ms. Williams:

I have lived in Harrison County, West Virginia, all my life, and I am intimately familiar with the advantages and challenges associated with life in this largely rural county. I am currently serving as president of the Harrison County League of Mayors and as Mayor of Nutter Fort, West Virginia.

I would like to declare my strong appreciation and support for our small Business and Trade Colleges in this area, especially West Virginia Business College, which has been in Harrison County for 112 years. This high quality, small, private college provides entry-level professionals to area employers in computers, secretarial sciences, office management, medical, accounting and paralegal. I have personally hired graduates to work in our city offices.

Without these graduates, where would we find trained workers? Often, people with Bachelors or Masters degrees are overqualified for this level of employment. Local business schools produce well-trained graduates qualified for real job openings in our immediate area. It is hugely important to our economy in Central West Virginia to have a continuing source of entry-level white-collar labor, and our local business college fills this need.



Town Of Nutter Fort

INCORPORATED 1923
1415 BUCKHANNON PIKE
NUTTER FORT, WEST VIRGINIA 26301
PHONE/FAX (304) 622-7713

MAYOR
JACK GORBY

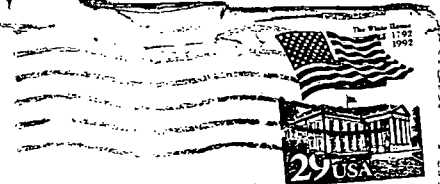
RECORDER
DOLORES TERANGO

LARRY ROBEY
KENNETH HASLEBACHER
DONALD WEBSTER
MARTHA DAVIS
SAM MAXSON

In my opinion, it is absolutely necessary that our current Administration, and especially the Department of Education, should continue to support the concept of the small, often privately owned and operated business college. In the absence of this source of trained employees, Harrison County would clearly suffer economically. Their presence is certainly a big plus in the continuing economic development of Harrison County and Central West Virginia.

Sincerely,

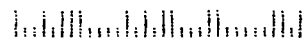
Jack C. Gorby
President
Harrison County League of Mayors



CLARKSBURG F&DF 263 01/07/94 DCR#2

MS MARGARET A. WILLIAMS
ASST TO THE PRESIDENT, CHIEF OF STAFF TO
FIRST LADY OF THE UNITED STATES
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
1600 PENN AVE
WASHINGTON DC 20500

00 00



Deloitte & Touche



Two Prudential Plaza
180 North Stetson Avenue
Chicago, Illinois 60601-6779

Telephone: (312) 946-3000
Facsimile: (312) 946-2600

January 4, 1994

Ms. Margaret A. Williams
Asst to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington D.C. 20501

Dear Ms. Williams:

My name is Donna Weaver and I am the Director of Recruiting for the Chicago office of Deloitte & Touche. As you may know, we are a professional services firm offering Accounting and Auditing, Tax, and Management Consulting services to clients throughout the world. I am writing in support of Northwestern Business College and other schools of its type.

My primary contact with Northwestern Business College has been through the hiring of tax paraprofessionals for our Chicago tax practice. Individuals from NBC serve a valuable position within our Firm. Their accounting coursework prepares them well to handle the entry-level accounting positions far more effectively than non-degreed candidates.

Worker training and education have been focuses of the Clinton administrations first year in office. Schools such as Northwestern Business College serve a valuable role in this area, as they provide an excellent source of training for those not able to attend traditional four year programs. These types of programs are crucial to the overall success of our Firm.

Sincerely,

Donna K. Weaver
Director of Recruiting

Deloitte Touche
Tohmatsu
International



Lanier Worldwide, Inc.

2300 Parklake Drive, N.E.
Atlanta, Georgia 30345-2979
404/496-9500

January 4, 1994

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams:

Lanier Worldwide, Inc. is an industry leader in the office automation industry. We sell, service, and support copying products, facsimile units, and dictation equipment. We are an operating division of the Harris Corporation, which is a major supplier to the Federal Government of computer products and technology related to the aerospace industry.

In order to provide the highest levels of service and support to our customers, it is imperative that we hire top quality men and women graduating from career colleges and schools. A significant number of our technical staff are graduates of technical/career schools and, in order to remain competitive, we must continue to receive these qualified candidates in the future.

ECPI Computer Institute is playing a vital role in the education and the upgrading of skills of America's work force. As we approach the 21st Century, it is essential that America stays competitive in education and training. As the population shifts and the work force changes, there will be a greater demand for adult skills enhancement at schools such as ECPI Computer Institute.

Please extend our appreciation to the President for his support regarding work force issues and identifying changes in education that are in the country's best interest.

Sincerely,

A handwritten signature in cursive script that reads "Paul M. Anderson".

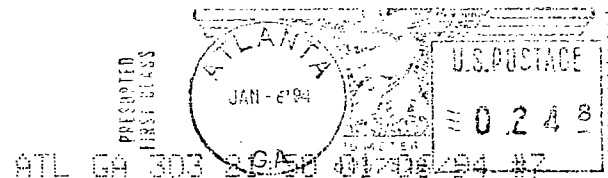
Paul M. Anderson, Vice President
Field Service and Support
U. S. Operations

mm/0103.7

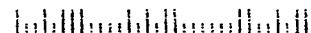
LANIER

Lanier Worldwide, Inc.
2300 Parklake Drive, NE
Atlanta, GA 30345-2912

Forwarding and Address
Correction Requested



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501





EMPLOYMENT SERVICES, INC.

Loveland - Ft. Collins
118-F E. 29th Street
(303) 667-6222 - 482-7223

Greeley
1015 37th Ave. Ct. #101A
353-5503

Boulder
3063-A Walnut Street
444-4558

Longmont
1811-F Hover Road
651-2498

December 6, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Betty Becker, and I am President of **ON CALL EMPLOYMENT SERVICES, INC.** Our company is an independent, Colorado corporation, supplying temporary personnel and offering temporary and temporary-to-regular, full-time job opportunities in entry-level to technical/professional classifications.

ON CALL hires college graduates from many different parts of the country, but Colorado State University, the University of Northern Colorado and the University of Colorado supply many of our candidates. **ON CALL** also recruits heavily from vocational schools and junior colleges, i.e., Aims Community College and Front Range Community College. We believe the students have devoted extra time and commitment to prepare themselves for work.

The need to constantly monitor and upgrade educational programs and to prepare people for the changing needs of the U.S. workplace is critically important to all of us.

We appreciate the President's and Mrs. Clinton's past interest in the importance of training and education. As **ON CALL EMPLOYMENT SERVICES** is committed to supplying excellent employees, we ask this administration's commitment to our nation's workers, both present and future.

Sincerely,

ON CALL EMPLOYMENT SERVICES, INC.

Betty Becker
President

BB/lg

THE WHITE HOUSE

WASHINGTON

Betty Becker
President
On Call Employment Services, Inc.
3063-A Walnut Street
Boulder, CO

tech
school
support

 **Dillard Department Stores, Inc.**
SOUTHWEST DIVISION

BERNARD A. GOLDSTEIN
PRESIDENT

January 6, 1994

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

Dillard Department Stores, Inc. is a \$5 billion dollar retail corporation with over 200 stores nationally. The Administrative Offices of our southwestern region are often staffed with both full-time and part-time employees, who are graduates and current students, from local private business colleges. It has been my pleasure on several occasions to hire graduates of Academy of Business College for positions in the Executive Offices of the Southwest Division.

9809 N. METRO PARKWAY WEST

THIRD FLOOR

PHOENIX, ARIZONA 85051

PHONE 602 678-2105

FAX 602 678 2200

In a business such as ours, customer service in all areas is paramount to our success, so we look for potential employees who possess superior communication skills and professionalism, as well as the technical proficiency required in a computerized office environment. I have always been pleased with the results of the training program at Academy of Business College.

Private career colleges train individuals who truly want to learn and, in the long run, this saves companies such as ours a good deal of money that is traditionally spent on high turnover and retraining. The students they provide require less on-the-job training and are far more productive in a timely fashion. This is worth a lot to Dillard's and companies like ours.

If Title IV assistance was no longer available to students, I doubt they could continue their education. As we all know, their chances of ending up in the unemployment lines or on welfare would be far greater than if they stayed in school, learned marketable skills and re-entered the work force. The integrity of these training institutions must be preserved and included in all education and work force programs.

Ms. Margaret A. Williams

January 6, 1994

Page 2

I am grateful to the President and his administration for his commitment to employment issues and the quality of the American Worker. With educational institutions such as Academy of Business College leading the way locally, I am greatly encouraged that we at Dillard's will always have a strongly qualified pool of potential employees to meet our future needs. We would hate to lose this valuable resource and it is my hope that you will see that it continues to be available to us.

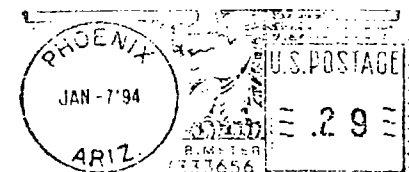
Sincerely,

A handwritten signature in cursive script, appearing to read "B. Goldstein".

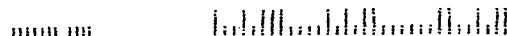
B. Goldstein

BG:clw

Dillard's SOUTHWEST DIVISION
9809 N. METRO PARKWAY WEST • THIRD FLOOR
PHOENIX, ARIZONA 85051



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501



December 7, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

Schneider National is the largest truckload carrier in the nation. With a fleet of over 6,000 tractors and 14,000 trailers, we rely heavily on highly trained technicians to diagnose, repair, and maintain our equipment to keep our trucks on the road. We currently employ over 600 maintenance associates in 17 locations across the United States and Canada. Several of these are state-of-the-art operating centers designed for high efficiency. Thus, we focus on attracting and hiring only the best maintenance associates the industry has to offer.

Many of these individuals have attended the Ohio Diesel Technical Institute. This school has been very successful in producing sharp, hard working, dedicated graduates. Our company places high value upon their curriculum, primarily because of their approach of allowing the students "hands-on" education. We have worked very closely with them to enhance their program to tailor our needs and the potential needs of the students.

We depend on the success of Ohio Diesel Technical Institute, and others like it, to supply us with quality graduates to staff our maintenance facilities. Our company looks upon this institution as one of the best schools offering technical education in the country. With our dedication to quality at Schneider, we strive to hire and retain only the most efficient associates, many of which are former graduates of Ohio Diesel Technical Institute.

Our country should have more learning institutions like the Ohio Diesel Technical Institute. The instructors generate innovative lessons which challenge students, and prepare them for "real world" situations. Such teaching techniques create resourceful associates, who are able to diagnosis a potential/existing problem and find a solution. These are skills which carry over into a number of professions, making technical school education a more direct route to supply the nation with a quality work force.

We would like to thank President Clinton for his involvement and dedication to the issues revolving around the American work force. It is through his guidance that so many goals appear to be finally obtainable. Our company would like to stress the importance of maintaining a quality work force worldwide and our continued commitment to employ only the best trained associates available.

Sincerely,



Brenda L. Grygiel
Schneider National Maintenance

THE WHITE HOUSE

WASHINGTON

Brenda L. Grygiel
Schneider National Maintenance
PO Box 2545
Green Bay, Wisconsin 54306



December 7, 1993

Subaru of America, Inc.

Subaru Plaza
PO Box 6000
Cherry Hill, NJ 08034-6000
(609) 488-8500

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

My name is Rob Egan and I work for Subaru of America, Inc.. I am in the Information Services Area supporting systems for the distribution, selling, servicing and marketing of vehicles and spare parts for Subaru vehicles.

Our training budget had been cut, as well as the staff who trained our people. Subaru was in need of a cost effective training mechanism to enable one of our employees to learn the COBOL programming language quickly. Our employee, Pennco Tech's student, achieved the objective by attending a Pennco Tech Training Course. It was important for us to train the employee quickly and ensure value was added immediately. Pennco delivered an intense course that taught the necessary fundamentals.

At a time when companies are cutting back on budget and staffing, there is a definite need to have alternative training methods. Pennco provided us the alternative.

Thank you very much for your efforts in support Work Force issues, as well as, Pennco Tech. We at Subaru of America, Inc. need to keep our employees trained and up-to-date, and are always looking for external training sources.

Sincerely,

Robert S. Egan,
Business Systems Consultant
Subaru of America, Inc.

RE/jls



THE WHITE HOUSE

WASHINGTON

Robert S. Egan
Business Systems Consultant
Subaru of America, Inc.
Subaru Plaza
PO Box 6000
Cherry Hill, NJ 08034-6000

Hair cuttery®

December 7, 1993

Ms. Margaret A. Williams
Assistant to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20500

Dear Ms. Williams:

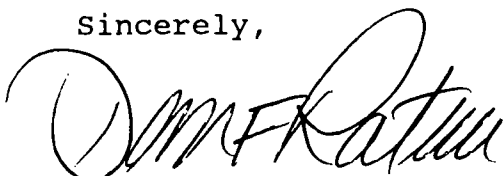
My name is Dennis Ratner and I am the Chief Executive Officer and owner of a company here in Virginia, called the Hair Cuttery. I have over 450 full service hair salons located on the east coast from Philadelphia, Pennsylvania to Miami, Florida. I employ over 5,000 employees and wanted to address an issue with you that is ever present on my mind.

Due to the regulations that are set forth in each and every state that I operate in (which is 10 states), with regards to licensing of cosmetologist, it is imperative to my business to obtain help from the different private career schools - in my case - that would be Cosmetology School - to service our clients. It absolutely would be detrimental to my business, if I did not have the avenue of these private career schools to obtain the help needed to operate these salons.

Locally, I personally know and have a wonderful working relationship with Gail Donaway, President of Potomac Academy of Hair Design. Hiring help is a subject that is very near and dear to my heart - and the pool to hire licensed cosmetologist has been reducing drastically for a number of years now. I feel that this type of career schooling, an example being, Potomac Academy of Hair Design should play a leading role in upgrading the skills of the American workforce.

I appreciate President Clinton for his work regarding workforce issues. My company is committed to employing the best trained workers in the world.

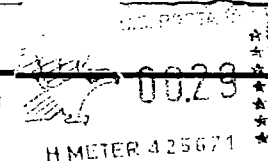
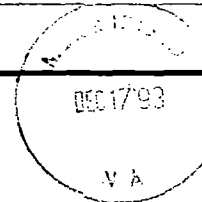
Sincerely,



Dennis F. Ratner
CEO/President

hair cutters®

2815 Hartland Road
Falls Church, VA 22043



12/17/93 HAPPY HOLIDAYS 23-25 DCR#2

Ms. Margaret A. Williams
Assistant to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, NW
Washington, D.C. 20500

THE WHITE HOUSE

WASHINGTON

Dennis F. Ratner
CEO/President
Hair Cattery
2815 Hartland Road
Falls Church, VA 22043



AAAA Benefits, Inc.

8305 University Executive Park, Suite 320, Charlotte, NC 28262-3354

Phone (704) 594-6270

Fax (704) 594-6290

Insurance/Employee Benefits Subsidiary of the American Association of Advertising Agencies
Administrators of:

A.A.A.A. Insurance Trust
A.A.A.A. Retirement Fund for Member Agencies
A.A.A.A. Workers Compensation Program
A.A.A.A. Advertising Agency Liability Program

December 8, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams:

This letter is written to you concerning Brookstone College of Business, 8307 University Executive Park, Suite 240, Charlotte, NC 28213.

I am writing on behalf of AAAA Benefits, Inc., the Insurance/Employee Benefits Subsidiary of The American Association of Advertising Agencies. Our organization, consisting of 14 employees, administers insurance, retirement and other insurance programs for the advertising agency members of the Association.

Among the functions carried out by our company is computer data input. Because we are dealing with employee insurance and retirement fund (401(k)) matters, accuracy is essential. Additionally, the input function requires a knowledge of the plans in question.

On August 1, 1992, the company was relocated from Manhattan to Charlotte, NC. Our first involvement with Brookstone College was seeking a replacement for a "no show", a data input clerk hired in connection with the move to Charlotte. On short notice, Brookstone College arranged interviews with two of their graduates, both totally qualified for the position. The person hired was exceptionally well qualified and suited for the position and has performed her duties very well in the eighteen months she has been employed by us. She has demonstrated abilities to perform more than the basic input function and indeed, is being trained and utilized for more complex functions.

After approximately six months in Charlotte, we recognized the need to add a part-time employee in connection with the data input function. Again, Brookstone offered a well qualified candidate. This person worked part-time for several months; then became a full-time employee and has been performing extremely well.

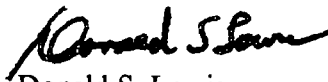
Finally, in August 1993, it was necessary to terminate the employment of a data input clerk (not a Brookstone graduate) who was initially hired at the time of the move to Charlotte. In order to secure a replacement, we advertised in The Charlotte Observer as well as inquiring of Brookstone College whether they had a qualified candidate. We interviewed a number of people and ultimately hired the Brookstone candidate as the most qualified for the position. This person has performed very well.

Our experience with graduates of the Brookstone College has been so favorable, we will certainly endeavor to fill our needs from that source in the future.

In each of the three individuals described above, it is fair to characterize them as highly motivated young people who saw the need to upgrade their skills in order to perform at a higher level (and higher pay level). If this type of training did not exist, it would be difficult for us to find people with similar motivation and then to provide for those people the necessary training to bring their skill level to the level we require.

It is our recommendation that the President, in his work regarding work force issues, should encourage and support institutions such as Brookstone College to provide a valid and important training for these young people.

Sincerely,

A handwritten signature in black ink, appearing to read "Donald S. Lewis".

Donald S. Lewis
Senior Vice President

DSL/ycc
brooksto.doc

THE WHITE HOUSE

WASHINGTON

Donald S. Lewis
Senior Vice President
AAAA Benefits, Inc.
8305 University Executive Park, Suite 320
Charlotte, NC 28262-3354

3033 S. Parker Road
Suite 900
Aurora, CO 80014



Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

We're CUC Travel Services, a nationwide membership based travel service with 600+ employees. My job is to hire trained travel professionals to make travel arrangements for our three million members.

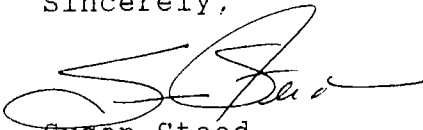
Because we require our travel consultants to be professionally trained in airline computer systems, geography, and air, hotel, car and cruise reservations, we find it necessary to seek job candidates from career colleges and schools with travel career training programs.

Without travel career training programs provided by career colleges and schools, we would be unable to hire qualified travel consultants. It would be necessary for us to develop our own complete travel training program, resulting in a smaller workforce unable to meet the demands of our customers.

Career colleges and schools, such as Denver Business College, should play a leading role in upgrading the skills of the American workforce.

Thank you for your work regarding workforce issues. We hope you will consider our commitment to employing the best trained workers in the world.

Sincerely,

A handwritten signature in black ink, appearing to read 'Susan Steed', is written over the typed name.

Susan Steed
Assistant Manager, Human Resources

THE WHITE HOUSE

WASHINGTON

Susan Steed
Assistant Manager, Human Resources
CUC Travel Services, Inc.
3033 S. Parker Road, Suite 900
Aurora, CO 80014

Henry Ford Hospital

2799 West Grand Boulevard
Detroit, Michigan 48202-2689

(313) 876-1220

December 13, 1993

Ms. Margaret A. Williams
Assistant to the President
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue
Washington, D.C.
20500

Dear Ms. Williams:

I am responsible for inpatient pharmacy services at Henry Ford Hospital in Detroit. We are the tertiary care center for the Henry Ford Health System, one of the largest health care providers in the mid-west. We have recently become aware of discussions occurring in Washington regarding the risks and benefits of continuing Federal support for career colleges and schools. I wanted to make you aware of our experiences with a local career college.

For many years, we have employed graduates of the Academy of Health Careers (AHC) as pharmacy technicians at this hospital. Prior to the availability of the AHC pharmacy technician training program, it was necessary for us (just as it was necessary for every hospital in this area) to operate our own internal program to train people for these positions. We sometimes needed to train up to ten technicians in a single year, and obviously this added significantly to our total salary expense.

Through our relationship with AHC, we have become aware of the important role career colleges and schools can play in helping prepare people for entry level positions. These schools provide a level of training and support for individual students that health care employers simply can not afford.

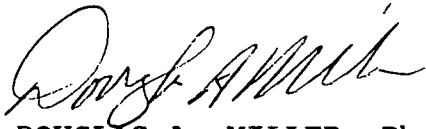
We hope you will be able to find a way to continue to support schools like the Academy of Health Careers. We believe these

*Re: federal
support for
career colleges
and schools*

programs could play a major role in helping to upgrade the US workforce.

Please don't hesitate to contact me if I can provide additional information relative to this issue.

Sincerely,

A handwritten signature in cursive script, appearing to read "Doug A. Miller".

DOUGLAS A. MILLER, Pharm.D.
Assistant Director
Department of Pharmacy Services

DAM/c

THE WHITE HOUSE

WASHINGTON

Douglas A. Miller
Assistant Director
Department of Pharmacy Services
Henry Ford Hospital
2799 West Grand Boulevard
Detroit, MI 48202-2689



4195 MILAM / P.O. BOX 1990
BEAUMONT, TEXAS 77707
(409) 842-4550

*Re: Importance
of Career
Colleges*

December 13, 1993

Ms. Margaret A. Williams
Asst. to the President
and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

As Executive Administrator of A. W. Schlesinger Geriatric Center in Beaumont, Texas, one of the largest long-term care nursing facilities in the state. I am writing because of my concern for the future of career colleges and schools.

One of the career schools with which our facility is involved in hiring its students is Delta Career Institute, also in Beaumont. For work in our facility, Delta students are hired as nurse aides, which are vital to the ongoing provision of services offered by Schlesinger. We hire Delta students because they are competent in providing the care required by our residents.

If we were not able to employ Delta students, Schlesinger would find itself with a shortage of qualified nurse aides to perform the tasks needed on a daily basis.

Without career colleges and schools such as Delta Career Institute, the employment rate of the American work force would be even higher. While not all employable Americans will go on to complete four years toward a baccalaureate degree, the career colleges and schools provide a means by which those who need to move into the workplace sooner are given the opportunity to do so. This opportunity enhances the work force and complements the diversity of our country.

Ms. Margaret A. Williams
December 13, 1993
Page 2

Thanks to President Clinton for the interest and concern that he shows with regard to the problems of our nation as the face of the American workplace continues to change. Schlesinger is committed to employing the best-trained workers that come from the schools and colleges in our country.

Sincerely,

A handwritten signature in cursive script, reading "Neda E. Wilson". The signature is fluid and elegant, with a long, sweeping underline that extends to the right.

Neda E. Wilson, LMSW
Executive Administrator

NEW/jmp

THE WHITE HOUSE

WASHINGTON

Neda E. Wilson, LMSW
Executive Administrator
Schlesinger
4195 Milam
PO Box 1990
Beaumont, TX 77707
