

BETA CORPORATION

BETTER EMPLOYMENT AND TRAINING FOR AMERICA

*Letter in
support of
Tidewater Tech*

November 29, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams,

As the vice president of Beta Corporation, in Hampton, Virginia, I have had much experience with the employment industry. We are a contractor with the city of Newport News and employ almost twenty workers in Virginia. Our company hires people with clerical or electronics training for our own support staff.

Over the years of employing such people, we have found that graduates from Tidewater Tech, a local vocational trade school, have been very successful in our business. They have always met or exceeded our desired expectations for any given job. It is obvious that the training they have received has been very valuable to our company.

Career schools, such as Tidewater Tech, are necessary for today's laborforce. These schools provide the training needed for the American workers to upgrade their skills. They concentrate on the vocational interests and goals of the students, train them to attain the competencies the labor market demands and assists them with job placement. Without these schools, Beta would lack a viable source that provides us with well trained personnel to fill our many employment needs here in Virginia.

In conclusion, I would like to thank the President for all his work involving the many workforce issues. At Beta Corporation we are committed to hiring the best trained workers available.

Sincerely,

BETA CORPORATION

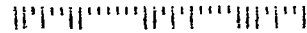
JoAn Green
JoAn Green
Vice President

cc: Career College Association

THE WHITE HOUSE

WASHINGTON

JoAn Green
Vice President
Beta Corporation
700 Newmarket Drive S.
Suite 104
Newport News, VA 23605



Ms. Margaret A. Williams
Asst. to the President and Chief of
Staff to the First Lady
The White House
Washington, D.C. 20501



Beta Corporation
700 Newmarket Dr., S.
Suite 104
Newport News, VA 23605

Support for
Technical
Training



11500 Roosevelt Blvd., Philadelphia, PA 19116
215-673-4444

Ms. MARGARET A. Williams
Asst. To the President and Chief
of Staff To the First Lady
Office of the First Lady
The White House.
Washington, D.C. 20501

Dear Ms. Williams,

My name is Michael Rocchi and I am the Service Manager of a Large Mazda Dealership in Philadelphia, Pa. by the name of Faulkner Mazda. I hire graduates from Pennco Technical Institute in Bristol, Pa. The reason that I hire these individuals on a part time or full time basis is because of their commitment and education in the Automobile Industry. They have no bad habits or preconceived notions of this Industry. Which makes it easier to teach them this very Technical occupation. If I could no longer hire these individuals, I would be in a real predicament. I find it almost impossible to hire Technicians from a newspaper Ad or high school job placement program. With Pennco Tech. I know these individuals are well trained and committed. I respect President Clinton on his commitment to the working man's wants and needs. And I will continue to hire these well trained Technicians that Pennco Tech. continues to produce. As long as they continue their commitment towards excellence in education.

Sincerely,
Michael Rocchi
Michael Rocchi
Service Manager

THE WHITE HOUSE

WASHINGTON

Michael Rocchi
Service Manager
Faulkner Mazda
11500 Roosevelt Boulevard
Philadelphia, PA 19116



YORK INDUSTRIES, INC.

(717) 846-1988
Telex II 510-657-4850
Fax (717) 854-6454

*Testimonial
re: Yorktowne
Business Institute
(Technical
School)*

December 1, 1993

**Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington D.C. 20501**

Dear Ms. Williams:

My position at York Industries, Inc. is that of company treasurer. Our company has a long history of providing expertise in the successful development and production of fluid power systems and components. Our products are in use worldwide in a variety of applications in the aerospace industry as well as maritime and defense applications.

My company has hired graduates from Yorktowne Business Institute because they are trained to work in specific areas of the business office. We know that if we hire a secretary, she will have been trained to do what is needed in that position; same with accountants, computer operators, etc.

Should we no longer have the opportunity to tap this resource, we would need to use employment agencies and newspaper ads to fill positions, creating unnecessary expenses and, perhaps, still not finding trained people for the jobs.

Yorktowne Business Institute plays a major role in providing training for the my company's workforce. I would like to thank President Clinton for his concern regarding workforce issues and to state our company's support for career schools. We will continue to hire their graduates.

Sincerely,

**Mark Keller
Treasurer**

THE WHITE HOUSE

WASHINGTON

Mark Keller
Treasurer
York Industries, Inc.
1750 Toronita Street
York, PA 17402-1991



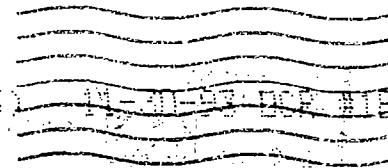
SUBSIDIARY OF M-C INDUSTRIES, INC.

YORK INDUSTRIES, INC.

1750 Toronita Street, York, PA 17402-1991



(175)



MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT AND CHIEF OF STAFF
TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON DC 20501

100





**Metropolitan
Hospital**

*Testimonial
for San Antonio
College
(Technical
School)*

November 29, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Connie Uribe. I am the Director of the Non-Invasive Cardiology Lab at Metropolitan Hospital.

For over 18 years I have hired graduates from the San Antonio College of Medical and Dental Assistants to work in this hospital and at two other hospitals I have worked at in San Antonio. I myself am a graduate of the San Antonio College of Medical and Dental Assistants. Throughout the years, I have found the graduates from S.C.M.D.A. to be well trained, professional individuals.

Everyone always discusses the shortage of nurses in this country but, the fact is there is also a shortage of skilled allied health professionals. S.A.C.M.D.A. helps to fill the need in this area, without these graduates, this city would have to depend on sources outside the city.

I would like to emphasize that career colleges and schools such as S.A.C.M.D.A. should play a leading role in upgrading the skills of the American workforce.

Mr. President, I would like to extend my thanks for your work regarding workforce issues and the opportunity to continue to be able to employ skilled, professional individuals in order to provide "quality" patient care.

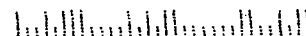
Sincerely,

Connie Uribe
Director Non-Invasive Cardiology Lab
Metropolitan Hospital

Connie Uribe
Metropolitan Hospital
1310 McCullough Avenue
San Antonio, Texas 78212



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501



THE WHITE HOUSE

WASHINGTON

Connie Uribe
Director Non-Invasive Cardiology Lab
Metropolitan Hospital
1310 McCullough Avenue
San Antonio, TX 78212



Greyhound Lines, Inc.

830 Jefferson Street N.W.
Atlanta, Georgia 30318

Re: Technical Amendments
to Higher Edu. Act.

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20500

Dear Ms. Williams:

December 1, 1993

It is my understanding that Technical Amendments to the Higher Education Act are currently under discussion. I am writing to you because I prefer that these amendments impact Private Career Schools and their students fairly.

I am a senior maintenance center manager at Greyhound Lines, Inc., the only nationwide provider of intercity bus transportation services. In this position I am personally responsible for guiding new technicians into our ranks and developing their skills.

Hiring graduates of post-secondary vocational schools, like Universal Technical Institute, has proven extremely beneficial for us. We provide extensive training for all of our employees, therefore retention and application of the training content are essential criteria. Graduates of these vocational schools are the most successful at learning the work at Greyhound and quickly becoming productive. In the absence of technically proficient new hires, we experience higher turnover rates, lower productivity, and higher operational costs.

It is important for the technical work-force of tomorrow to develop a much broader set of skills to keep abreast with the rapid pace of technological advancement. Schools like Universal Technical Institute provide potential technicians the opportunity to invest in their futures. Without a mutual investment in developing the necessary skills for success, our industry suffers, and technicians generally become less employable.

Please consider carefully the impact of the Technical Amendments for the Higher Education Act, on Private Career Schools.

Respectfully,

Wayne W. Tyus
Senior Manager, Maintenance

THE WHITE HOUSE

WASHINGTON

Wayne W. Tyus
Senior Manager, Maintenance
Greyhound Lines, Inc.
830 Jefferson Street, N.W.
Atlanta, GA 30318



Harris Corporation HISD
P. O. Box 98000
Mail stop W3/7743
Melbourne, FL 32902
November 22, 1993

Testimonial
re: Keiser
College

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D. C. 20501

Dear Ms. Williams:

I am a Lead Designer/Group Leader for the Information System Division of Harris Corporation. Harris is a worldwide electronics contractor supporting both Military and Commercial applications in the marketing of computer, communication, information and space systems.

Over the last 18 months I've hired several Keiser College graduates on a full time basis and part time basis. I have found them to possess a good working knowledge of Drafting procedures and standards. They are also very proficient users of AutoCad software which is the software that we utilize to create our Engineering drawings; with minimal on the job training this permits the graduates to immediately be productive.

I have interviewed graduates from other colleges and have evaluated other college curriculums. Keiser College provides students with much more directly related education and "hands on" training. Consequently, I do not have to spend as much time and cost for training Keiser graduates as I do with graduates from other colleges.

In conclusion, I believe that career oriented schools such as Keiser College play a leading role in upgrading the skills of the American work force.

I wish to thank President Clinton for his work regarding work force issues and assure him that Harris Corporation is dedicated to employing the best trained workers worldwide.

Sincerely,

James A. Naylor, Jr.
Lead Designer/Group Leader

THE WHITE HOUSE

WASHINGTON

James A. Naylor, Jr.
Lead Designer/Group Leader
Harris Corporation HISD
PO Box 98000
Mail Stop W3/7743
Melbourne, FL 32902

YORK PEDIATRIC ASSOCIATES, LTD.
ROBERT C. LANDIS, M.D. BARBARA A. BOWERS, M.D.
GLENN R. WILLIAMS, M.D. LORI L. SHEPHERD, M.D.
1620 SOUTH QUEEN STREET
YORK, PENNSYLVANIA 17403
(717) 854-1595

*Testimonial for
Yorktowne
Business Inst.
(Technical
Schools)*

December 1, 1993

**Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington D.C. 20500**

Dear Ms. Williams:

As office manager at York Pediatric Associates, I have been in a position to work with students from Yorktowne Business Institute over the past several years. We have sponsored student externships, and in our busy office, the extra help has been appreciated. As the health care field expands, we will look to schools such as YBI to provide trained employees for our offices.

My company has hired graduates from Yorktowne Business Institute because they are trained to work in specific areas of the business office. We know that if we hire a secretary, she will have been trained to do what is needed in that position.

Should we no longer have the opportunity to tap this resource, we would need to use employment agencies and newspaper ads to fill positions, creating unnecessary expenses and, perhaps, still not finding trained people for the jobs.

Yorktowne Business Institute plays a major role in providing training for my company's workforce. I would like to thank President Clinton for his concern regarding workforce issues and to state our company's support for career schools. We will continue to hire their graduates.

Sincerely,

Jean Uricheck

**Jean Uricheck
Office Manager**

YORK PEDIATRIC ASSOCIATES, LTD.
ROBERT C. LANDIS, M.D. • BARBARA A. BOWERS, M.D.
GLENN R. WILLIAMS, M.D. • LORI L. SHEPHERD, M.D.
1620 South Queen Street
York, Pennsylvania 17403

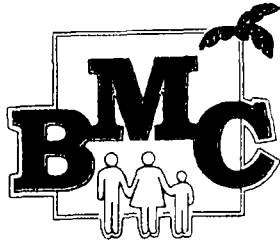
LANCASTER (176) 11-30-93 DCR #15

MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT AND CHIEF OF STAFF
TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON DC 20500

mm lllllllllllllllllllll

Jean Urlicheck
Office Manager
York Pediatric Associates Ltd.
1620 South Queen Street
York, PA 17403

WASHINGTON
THE WHITE HOUSE



Brevard Medical Centers

A Multispecialty Medical Practice

Testimonial
re: Keiser College
Medical Assistants

December 1, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Sandra Betts. I am an office supervisor for Dr. Hammond, at Brevard Medical Centers. Brevard Medical Centers are a multi-speciality family practice, with five Brevard locations. We provide a wide scope of medical services to our patients, including diagnostic testing, x-rays, and laboratory collections services.

Our centers staff their offices with highly qualified Doctors and Physicians Assistants. The Doctor and P.A. are assisted by Medical Assistants. We have found that the Medical Assistant from Keiser College is highly qualified in all aspects of in-office procedures. Keiser College graduates reflect the knowledge and ethics of superior and indepth training.

Our centers have a high volume patient flow. The Doctor must have an alert, highly trained assistant to help maintain the pace and organization of this flow. If this office could not utilize Medical Assistants from Keiser College, we would be deficient in quality of care, as well as suffer financially. The Medical Assistant has the solid training that is required here, and commands a salary that is fair to both the Assistant and the company.

In conclusion, Keiser College has proven that it has a very functional and important place in the medical community. Career and technical Colleges and schools should play a leading role in upgrading the skills of the American workforce.

I would like to thank President Clinton for his work regarding workforce issues and to emphasize Brevard Medical Centers unwavering commitment to employing the best trained Medical team in the world.

Sincerely,

Sandra C. Betts, RMA
Supervisor, Brevard Medical Centers

Brevard Medical Centers, Inc.

Palm Bay
4888 Babcock St., NE
Palm Bay, FL 32906
(407) 729-9306

Merritt Island
915 N. Courtenay Parkway
Merritt Island, FL 32952
(407) 452-2016

Melbourne
200 E. Hibiscus Blvd.
Melbourne, FL 32901
(407) 768-0083

Beachside
2194 Hwy. A1A, Suite 104
Indian Harbour Beach, FL 32937
(407) 777-4461

Titusville
3910 Washington Ave.
Titusville, FL 32780
(407) 268-2005

THE WHITE HOUSE

WASHINGTON

Sandra C. Belts, RMA
Supervisor
Brevard Medical Centers, Inc.
200 E. Hibiscus Blvd.
Melbourne, FL 32901

**LINCOLN
PROPERTY
COMPANY**

Technical
Schools
Testimonial

November 29, 1993

Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of The First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

I am the office manager and support staff recruiter for the corporate headquarters of Lincoln Property Company in Dallas, Texas. Lincoln is an international real estate firm employing some 4000 people across the nation.

The positions I help fill range from entry level runners and mail room personnel to executive secretaries. I have found the best resource for non-degreed employees is the Executive Secretarial School of Dallas. These employees are thoroughly trained and tested not just for their technical skills but with professional development that many so-called "experienced" people do not bring to the firm after many years in the workforce. Perhaps most important to me is the fact that by enrolling in the school they have demonstrated a commitment to the performance we need to remain one of the most respected real estate firms in the U.S. The students develop this sense of commitment and team effort because it is an integral part of the education they receive at career schools like the Executive Secretarial School of Dallas.

Over the past 3 years I have recruited many students from ESS. The vast majority of them are still with us. I have found that training time and orientation follow up is greatly reduced by hiring graduates of the career school. If I could not recruit through the school, I believe I would spend significantly more time and effort in identifying and training entry-level employees. So you see we save money by using the school and we receive a great value in the people they graduate.

Ms. Margaret A. Williams
November 29, 1993
page 2

I know from personal experience that college isn't always available to everyone. Programs such as the Executive Secretarial School of Dallas give us the opportunity to achieve the highest and best use of our potential in a setting that is accessible and affordable. I strongly urge you to continue the President's efforts towards upgrading the skills of the American workforce through education and training. Continued support of career schools such as ESS is imperative.

Sincerely,

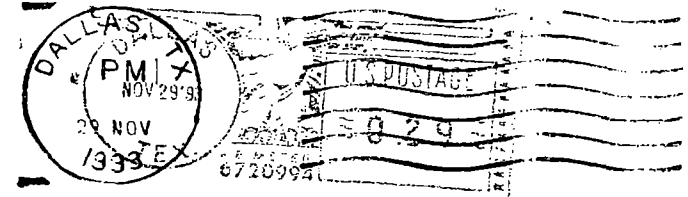
LINCOLN PROPERTY COMPANY CSE, INC.

A handwritten signature in cursive script, appearing to read "Sally Rush", with a long horizontal flourish extending to the right.

Sally Rush
Office Administrator

LINCOLN PROPERTY COMPANY
3300 LINCOLN PLAZA
500 N. AKARD
DALLAS, TX 75201-3394

LINCOLN
PROPERTY
COMPANY



Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of The First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Sally Rush
Office Administrator
Lincoln Property Company
3300 Lincoln Plaza
500 N. Akard Street
Dallas, TX 75201-3394

WASHINGTON
THE WHITE HOUSE



B-105 FM
WUBE

Great Country Connection

Y96.5 FM
YOUNG COUNTRY

December 14, 1993

Ms. Carol Rasco,
Asst. to the President for Domestic Policy
Office of Domestic Party
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Rasco:

I am the Operations Manager at B-105, WUBE FM/AM and Y96, WYGY FM in Cincinnati, Ohio. We are live, separately programmed Country Radio Stations.

I'd like to tell you about our unique relationship with a local school known as the Connecticut School of Broadcasting. On a regular basis, we utilize CSB students for internship programs, providing us with much needed help and more importantly, providing the students with valuable "hands on" training experience.

We have hired a number of CSB graduates for part-time and full-time positions at our stations. In fact, there are 5 part-time and 1 full-time CSB graduates presently working for our stations.

The students of CSB are well trained and are a fine example of the quality professionals that America needs to continue to grow.

I'd personally like to thank President Clinton for his efforts regarding work force issues. It can only help to continue our company's commitment to employing the best trained professionals in the world.

Sincerely,

Tim Closson
Operations Director
B-105, WUBE FM/AM
Y96, WYGY FM

cc: George Toulas

WUBE FM/AM

WYGY FM

225 E. Sixth Street • Cincinnati, Ohio 45202 • (513) 721-1050 • Fax (513) 421-7460
American Media Stations

THE WHITE HOUSE

WASHINGTON

Tim Closson
Operations Director
WUBE/WYGY
225 E. Sixth Street
Cincinnati, OH 45202

EQUITY TECHNOLOGIES

RECOVER • REPAIR • REFURBISH • RECYCLE

December 8, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N. W.
Washington, D. C. 20501

Dear Ms. Williams:

The telecommunications industry, as you know, is a driving force in the technical advancement of both the United States and the world. As the COO of a small but growing business in this industry I have a vital interest in the skill level of people I hire for positions with our company. It is imperative to the success of my company, as well as the industry, that we have a well-trained pool of talent from which to draw our employees.

The majority of our workforce is trained in career colleges and schools (in particular, here in Mobile, Southeast College of Technology). The outstanding training our employees have received at Southeast has given our small company the ability to succeed in a market dominated by large corporations. Needless to say, we're proud of our success. But we also realize it wouldn't be possible without the training and skills brought into our company by the graduates of career schools. Many of these graduates, and many of our employees, are into their "second career" which became necessary due to changing economic circumstances.

In my opinion, career colleges such as Southeast College of Technology are the training ground for the employee of the future. As the need continues to increase for retraining and upgrading the skills of our American workforce I hope the tested and proven ability of career and technical schools to provide job-ready applicants will be utilized to the fullest extent possible.

THE WHITE HOUSE

WASHINGTON

Cathy Anderson Giles
Chief Operating Officer
Equity Technologies
2694 Government Boulevard
Mobile, AL 36606-2674



INTEGON[®]

December 14, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams:

My name is Laura Abernathy and I am a Human Resource Representative for Integon Insurance in Winston-Salem, North Carolina. The Integon organization employs over 1300 individuals and primarily specializes in areas of Life and Property & Casualty insurance.

Over the last twelve months, my primary role has been in recruitment of qualified, non-exempt employees to meet continued staffing needs within our Property & Casualty Division.

ECPI has played a significant role within that process.

I have worked with their Placement office on several occasions in recruiting for entry-level clerical openings.

To date we have hired ECPI graduates for the following areas:

- Claims Support
- Credit and Collections
- Property & Casualty Input (1st and 2nd Shift)

Sincerely,

Laura Abernathy
Human Resources Representative

cla3e/3

THE WHITE HOUSE

WASHINGTON

Laura Abernathy
Human Resources Representative
Integon
500 W. Fifth Street
PO Box 3199
Winston-Salem, NC 27102-3199

January 27, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

I am the owner and operator of Operation Life Ambulance Service. As an emergency services provider, in Columbus, Indiana, it is imperative to have a well-qualified professional staff.

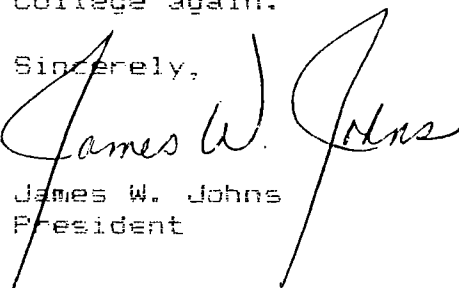
Two years ago, we had need for a secretary. We placed the customary advertisements in the area newspapers and received the usual host of applicants. We also contacted the staff of Indiana Business College, who sent us recent graduates of their secretarial program. I was very impressed with these women and they became our first and second choices for the position.

Our decision to hire a graduate from Indiana Business College has proven an excellent one. Not only did we receive a knowledgeable employee, but one that had obviously been trained in what was expected of an employee in an office environment.

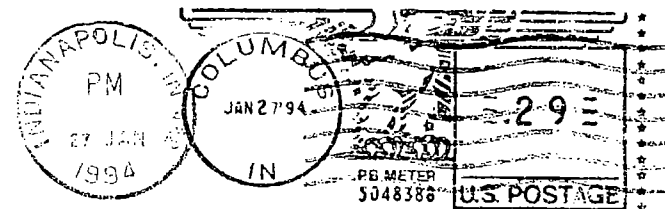
Through this hiring experience, I have found that Indiana Business College is placing motivated, competent people into the work force. The presence of career colleges and business schools in our society is necessary in order to provide continuing educational opportunities to the American work force.

I would like to thank the President for his work in the area of work force issues. Our firm has reaped great benefits by hiring quality personnel from our area business college and when the need arises in the future, we will look to Indiana Business College again.

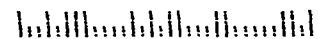
Sincerely,

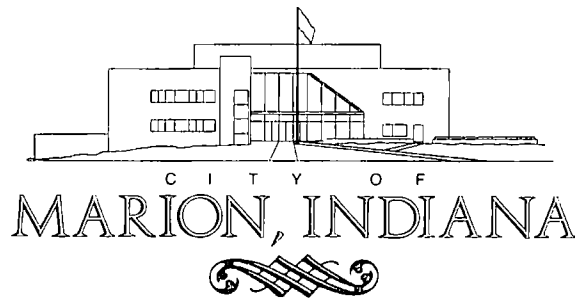
A handwritten signature in dark ink, appearing to read "James W. Johns". The signature is fluid and cursive, with a large, sweeping "J" and "H".

James W. Johns
President



MS. MARGARET A. WILLIAMS
ASST. TO THE PRESIDENT AND CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
1600 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20500





DAVID K. HOMER
CHIEF OF POLICE

TIM ENYEART
DEPUTY CHIEF

ARVERN OWENSBY
DEPUTY CHIEF

January 26, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington DC 20501

Dear Ms. Williams:

I am Detective Secretary of Criminal Investigations Division for the City of Marion Police Department. I have been with the agency for four years and am responsible for obtaining transcribers.

Four years ago, I was attending Indiana Business College. The Marion Police Department utilized students from the college through the Work Study Program. I applied for the position and was consequently hired as parttime transcriber. The following year, the position was made permanent and I was placed in that capacity. After I recieved a promotion the following year, the position was again vacant. I remembered the program which got me established in this agency and contacted the college to send me some applicants.

Our decision to hire a student from Indiana Business College has proved to be an excellent one. If we could no longer utilize typists from this program, the job duties would fall to someone else, consequently causing court cases to be held up, processing to fall behind, and general procedures to become strained.

Through this hiring experience, I have found that Indiana Business College sends me qualified applicants to fulfill our needs. I feel they provide the students with the opportunity to learn very good work skills. The presence of career colleges and business colleges in our society is necessary in order to provide continuing educational opportunities to the American work force.

I would like to thank the President for his work in this area of work force issues. Our agency has benefited by hiring students from Indiana Business College and will continue to look to the college for our future needs.

Sincerely,
Kandy King
Kandy King, Secretary

Serving to Protect Lives and Property Within the Community

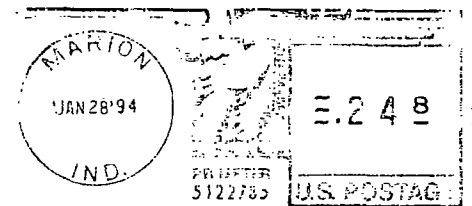
MARION MUNICIPAL BUILDING
301 SOUTH BRANSON STREET
MARION, INDIANA 46952
317 / 662-9981

C I T Y O F
MARION, INDIANA



MARION MUNICIPAL BUILDING
301 SOUTH BRANSON STREET
MARION, INDIANA 46952

PRESORTED
FIRST-CLASS



MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT & CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON DC 20501





Family Service Society, Inc.

428 South Washington Street
Centrum Box 9
Marion, Indiana 46953
317-662-9971

Connie Rose Ed.S.
Executive Director

January 25, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20501

Dear Ms. Williams:

Family Service Society, Inc. is a small, non-profit organization. Our mission is to strengthen and improve the quality of life for families and individuals throughout the lifecycle, and to foster a community environment that promotes social responsibility for the family. My role with the organization includes hiring qualified staff to support our efforts in the communities we serve.

Routinely, Family Service Society, Inc. reviewed candidates from Indiana Business College as potential employees. Graduates from their program are qualified and can provide office support that is needed in our demanding area of community service. I am always impressed with Indiana Business College graduates because of their training and ability to work well with all types of clients: those who voluntarily come to our agency and those that are court-ordered.

We would, and other employees in the area, be at a loss without the opportunity to hire Indiana Business College graduates. Career colleges and schools do play an important role in upgrading the skills of the American work force.

We appreciate the efforts of the President in regard to his work regarding work force issues. We hope this continues because we want to hire the best candidates for available positions.

Sincerely,

Steve Darnell
Associate Director

SD:gt

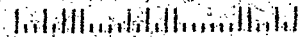
*A United Way Agency
'An Opening to Possibilities'*

Family Service Society, Inc.

428 South Washington St., Suite 327
Marion, IN 46953



Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20501





Family Service Society, Inc.

428 South Washington Street
Suite 327

Marion, Indiana 46953

317-662-9971

Women's Services

24 hr. Hotline: 317-664-0701



Connie Rose, Ed.S.
Executive Director

Ms. Maragret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20501

Dear Margaret:

Women's Services is a not-for-profit agency that provides the following services: a crisis hotline, a shelter for women and their children who escape abuse, support groups for the same, assessment and referral to area agencies as needed, advocacy for victims of sexual assault, community education, and psycho-education for people who batter.

One of our employees is an Indiana Business College graduate, Shelley Neuenschwander. Shelley works very flexible part-time hours mainly on the weekends. She is involved in most of the activities described in the previous paragraph.

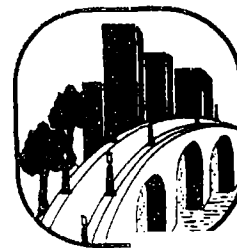
Our agency is impressed with Shelley's maturity and ability to handle crisis situations. She is definitely an asset to our agency and we are glad that Indiana Business College provides good training to its students.

Sincerely,

Roberta Stratton
Shelter Manager

COLUMBIA

A Capital Place To Be



January 12, 1994

Technical
School
Support

Ms. Margaret A. Williams
Assistant to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Mrs. Williams:

As Employment Administrator for the City of Columbia, it is my job to recruit, design and oversee implementation of training, continuing education, as well as compensation for 1700 employees for this municipality of approximately 100,000.

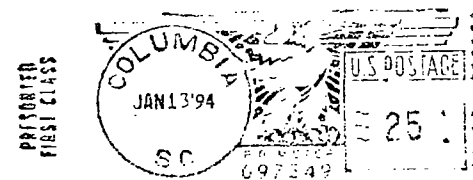
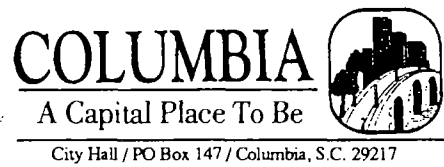
It has been our pleasure to work with currently enrolled students at Columbia Junior College, especially during a special summer initiative, and we also have other students from the college on staff as well. Being able to work with this student population was significant for our program and for those students who gained valuable employability skills and work experience directly related to their chosen majors. We hope to continue during the summer of 1994 with the precedent set last summer.

While we are fortunate to have a major state university located a few blocks away from City Hall, and other institutions of higher learning located within our city limits, we recognize the unique contributions career colleges make in the stabilization and upgrading of the country's workforce. We are pleased to have a relationship that advances those contributions.

Ms. Williams, please extend to President Clinton our thanks for his work regarding workforce issues. We pledge our commitment to continuing to employ the best trained workers we can hire for the jobs we have available and to partnering with our community to extend the learning benefits begun at such institutions as Columbia Junior College.

Sincerely,

Vera S. Kutsherenko
Employment Administrator



Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
The White House
Washington, D.C. 20500



NORTON, VAUGHAN & CORBITT, INC.

ACCREDITED MANAGEMENT ORGANIZATION®

January 14, 1994

Technical
School
Support

Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
White House
Washington, D. C. 20501

RE: Fugazzi Junior College
Nashville, Tennessee

Dear Ms. Williams:

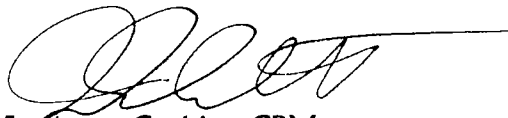
One of our employees, Patricia Briley, recently completed the requirements for an Associates Degree in Business Management and Accounting at the above referenced facility.

As her employer, we are pleased with the training that Patricia received at Fugazzi. She is now a better-qualified, more productive and confident employee. We anticipate benefiting from her training on a daily basis through her position on-site at an apartment complex.

The business community in Nashville has a great opportunity available to them at Fugazzi Junior College. Hopefully, many will take advantage of the training offered there.

Your support of this facility is appreciated.

Sincerely,

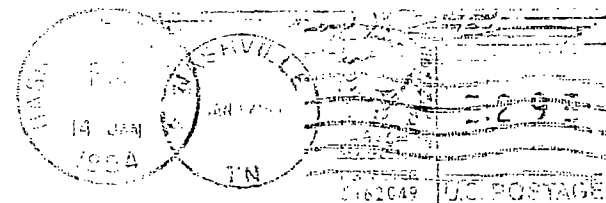


Jo Anne Corbitt, CPM
Property Manager

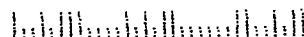
Professional Real Estate Management Services

4117 Hillsboro Road, Suite 207 • Nashville, TN 37215 • (615) 383-5434 • Fax (615) 383-6904

NORTON, VAUGHAN & CORBITT, INC.
4117 Hillsboro Road, Suite 207, Nashville, TN 37215



Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
White House
Washington, D. C. 20501



Ms Williams -

Ms Wilkins -
For your
information -

information -

technical
school support

School support

FAMILY PRACTICE
MED CLINIC
OCCUPATIONAL MEDICINE



J.P. NEWTON, M.D.
J.D. MASKILL, M.D.
BARBARA L. WUEHRMANN, M.D.
H.L. HOLWERDA, M.D.
TARU PATEL, M.D.
LYNNE M. BEALS, P.A.C.

January 6, 1994

Ms. Carol Rasco, Asst. to the President for Domestic Policy
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue N.W.
Washington, D.C. 20500

Dear Ms. Rasco:

My name is CJ Miller. I am Head Nurse at Plainfield Medical Center in Grand Rapids Michigan. We are a family practice office with five physicians and one Physicians Assistant.

We employ thirteen nurses, eight of which are Medical Assistants. We feel the Medical Assistants that we hire from Grand Rapids Educational Center are very well trained and educated and ~~suit our office practice~~ needs very well.

If Medical Assistants from Grand Rapids Education Center are no longer available, we would be forced to use untrained people which could be detrimental to our practice. I really believe schools such as Grand Rapids Educational Center play a leading role in upgrading the work force in America.

I would like to thank President Clinton for his continuing work regarding workforce issues as our company is committed to hiring the best trained workers available to us.

Sincerely,



CJ Miller, RMA, Head Nurse

SINCE 1972

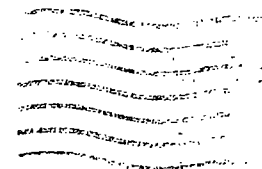
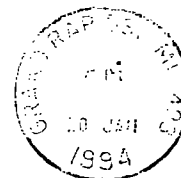
GREC

**GRAND RAPIDS
EDUCATIONAL CENTER**

GRAND RAPIDS

1750 Woodworth St., N.E.

Grand Rapids, MI 49505-2301



Ms. Margaret Williams
Assistant to the President, Chief of Staff
Office of the First Lady
The White House
Washington, D.C. 20501

~~set~~
technical
school support

FAMILY PRACTICE MEDICINE CENTER

BILL WALLACE, M.D.
DIRECTOR

SHARRON BRYAN WASHBURN
ADMINISTRATOR

December 30, 1993

Ms. Margaret A. Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I am presently the administrator for A Family Practice Medicine Center which specializes in family practice and primary care. Our senior physician, Dr. Bill Wallace, has been practicing medicine here in Marietta, Georgia for more than twenty years.

Our Center has hired and will continue to hire graduates from the Medix School for several reasons. The most important reason we use Medix School as a resource for medical personnel is because their students are well trained and prepared to take an active role in helping us to offer our patients the highest quality medical care. Another very important reason is because Medix students bring along a tradition of pride in their work which was instilled in them by the Medix School. These students also bring freshness, enthusiasm and a willingness to get the job done and done well.

The Medix School is invaluable to us in our efforts to obtain trained personnel from a reputable source. The national turnover rate in the medical profession is approximately 47% due to job stress, relocations, maternity leave, and many other reasons. This means most medical offices change almost one half of their staff each year. Without having Medix as a hiring resource, we would incur higher costs for recruiting and training of new personnel. These higher costs would eventually be passed on to our patients, not only financially but also in terms of poorer trained medical assistants and a reduction in quality of health care.

Schools, such as Medix, in addition to serving our personnel needs do so much more for the individuals who attend. Medix gives individuals a chance to better their lives through teaching job skills in a much needed area. Many of these individuals would be stuck in a low paying job without the training given by schools like Medix. Personally, I've always felt that education is the path to a better life, both financially and intellectually.

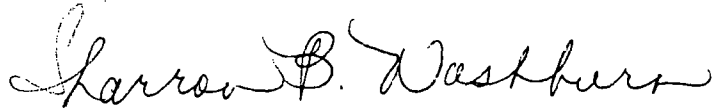
404-952-4456

2480 WINDY HILL ROAD
SUITE 200
MARIETTA, GEORGIA 30067

Ms. Williams
December 30, 1993
Page Two

I appreciate the efforts of both the First Lady and Mr. President as they continue their work on so many issues important to the people of the United States. However, I do encourage Mrs. Clinton and the President to support schools of the calibre of the Medix School. Only through teaching usable job skills to individuals who otherwise would only be able to hold minimum wage type jobs can we ever hope to reach the potential of the great nation we truly can become.

Respectfully,

A handwritten signature in cursive script, reading "Sharron B. Washburn". The signature is written in dark ink and is positioned above the printed name and title.

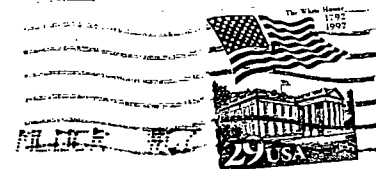
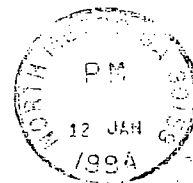
Sharron B. Washburn
Administrator

SBW/nms

cc: Mr. Wes Henry

A FAMILY
PRACTICE
MEDICINE
CENTER

2480 WINDY HILL ROAD
SUITE 200
MARIETTA, GEORGIA 30067



Ms. Margaret Williams
Asst. to President + Chief of Staff to First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

American Family Insurance Group

4009 W 49TH STREET • PO BOX 1 • SIOUX FALLS SD 57101-1924 • PHONE: (605) 361-5000



AMERICAN FAMILY MUTUAL INSURANCE COMPANY
AMERICAN STANDARD INSURANCE COMPANY OF WISCONSIN
AMERICAN FAMILY LIFE INSURANCE COMPANY
AMERICAN FAMILY FINANCIAL SERVICES, INC

January 12, 1994

MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT AND
CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON DC 20501

I have been hiring clerical personnel for the past seven years. When I start the hiring process the first place that I go to to look for a qualified person is the business/technical schools in my area, such as Stenotype Institute.

I have never been disappointed in a person I have hired from these schools. Their skills are outstanding, their typing speed is more than what is required, they possess computer as well as office equipment knowledge which are important requirements of our business.

In my view point these types of schools are a vital part of our hiring process. We need qualified people and they can and do provide it.

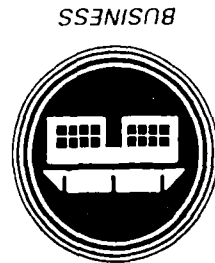
Sincerely,

AMERICAN FAMILY INSURANCE

A handwritten signature in cursive script that reads "Shawn M. Wibben".

SHAWN M. WIBBEN
TEAM SUPERVISOR

technical
school support

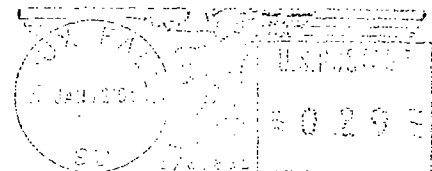


All your protection under one roof

E-10713 Rev. 11/89



PO BOX 1
SIOUX FALLS, SD 57101-1924



MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT AND
CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON DC 20501



750 First Street, NE, Suite 900
Washington, DC 20002-4242

(202) 336-6700
FAX (202) 336-6828

January 12, 1994

Ms Margaret Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Ave
Washington, DC 20501

Dear Ms Williams:

As President of the Career College Association, which represents more than 1,300 schools with more than 1.2 million students across the nation, we want to express our support of the recent emergency actions taken by the Department of Education in relation to Philadelphia Training Center Corporation. The Department has been given the authority under law to suspend the flow of student aid to any post-secondary institution when reasonable grounds exist to believe that an institution was abusive in its actions.

We know that sanctions, such as those imposed by the Department, are vitally important in sending a clear signal that the interests of both students and taxpayers will be protected and CCA has endorsed the granting of such authority to the Department.

Research has shown that there are about 2,000 fewer private career colleges and institutions than six years ago. Many of these schools closed because they could not face stronger public scrutiny and accountability. CCA believes that no postsecondary institution can be permitted to evade its obligation to provide quality education for its students or to abuse the public trust. Clearly, in this particular instance, the Department was justified in taking this emergency action.



One of CCA's primary goals for the coming year is to work with Congress and the Department to fashion even more reliable methods of determining the effectiveness of all postsecondary institutions. We are advocates of putting greater emphasis on measuring student outcomes and we are confident that the vast majority of our member schools will fare well under such evaluations--because they are providing a quality education for their students.

CCA strongly endorses an effort to incorporate factors such as graduation rates and pass rates on licensing exams as part of these outcome assessments, rather than focusing solely on default rates. Such assessments for all postsecondary institutions will conclusively demonstrate that our members are doing a tremendous job of preparing the nation's workforce for the 21st Century.

We look forward to working with you in developing more effective outcome measurements so that problems, such as the one addressed in the PTC case, can be eliminated and so our members can expand their efforts to train our workforce in a way that allow America to compete successfully with any nation in the world.

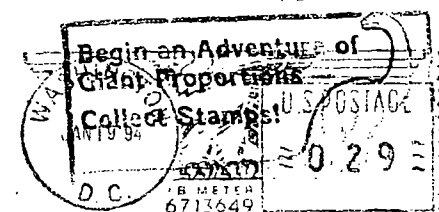
Sincerely,



Stephen Blair
President



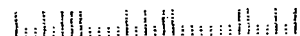
750 First Street, NE, Suite 900
Washington, DC 20002-4242



Ms Margaret Williams
Assistant to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Ave
Washington, DC 20501



America's Skills Are America's Future



William H. Robinson, Jr.
Certified Public Accountant

1515 West Chester Pike, Suite C-3 • West Chester, Pennsylvania 19382
(215)692-0464 Fax: (215)344-9912

January 14, 1994

To Whom It May Concern:

I have always felt confident in recommending recent paraccountants from the PJA School to fill the requirements of my clients. The Paraccountant program prepares the student to positively respond to real world situations. This ability to provide immediate "hands on" help is of great value to the accounting professional in today's fast changing environment.

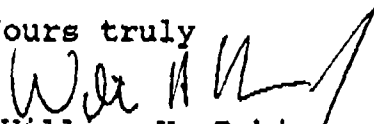
The PJA school has always provided the student the tools needed to make an immediate impact in the workplace. The CPA's and other professionals on the faculty give the students the necessary technical background. PJA's facilities include a computer lab and libraries that make the learning experience enjoyable as well as practical. This regard for the needs of the student shows in the job that they perform. The training they receive compares favorably with the larger more recognizable higher learning institutions.

The service PJA school provides is most needed in today's business climate. Firms are looking for trained competent persons to support their growing operations.

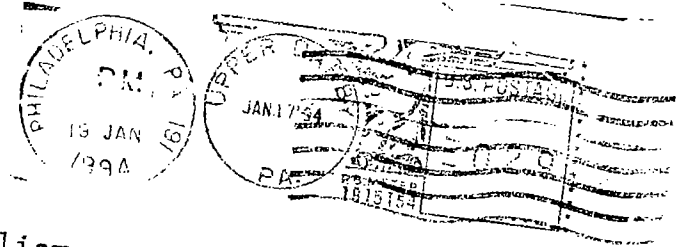
Please support the efforts of the PJA school.

Thank you.

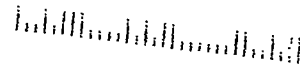
Yours truly


William H. Robinson, Jr
CPA

William H. Robinson, Jr., CPA
1515 West Chester Pike
Suite C-3
West Chester, PA 19382



Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501



SOUTH JERSEY GAS COMPANY



ALBERT V. RUGGIERO
VICE PRESIDENT,
HUMAN RESOURCES

1-14-94
Spoke w/ Robert
Scott who said he
would draft a
letter. In addition,
I faxed him samples
of letters that we received. am

January 11, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
Washington, DC 20500

Dear Ms. Williams:

I am writing this letter to you as a representative of South Jersey Gas Company located in Folsom, New Jersey. In this letter, I would like to stress the important role private technical schools, such as PENNCO TECH, play in the American workforce.

Pennco Tech is a two-year, technical school located in Blackwood, New Jersey, which has provided our company with knowledgeable students for employment through a cooperative program. We have found that these students have the knowledge, skills, and abilities required to perform their jobs at South Jersey Gas Company in a competent and intelligent fashion.

The hiring of traditional college graduates is not always cost-effective and we have found Pennco students to possess the appropriate knowledge and skills necessary to perform the job tasks assigned them.

While we support traditional college institutions as well, we recognize the important role technical institutions play in upgrading the skills of the American workforce. When budgetary considerations are presented to the President for our country's education programs, it is our hope that President Clinton will support sufficient funding to further maintain and expand the nation's technical institutions.

Thank you for allowing us to convey our support for technical institutions such as PENNCO TECH.

Cordially,

SOUTH JERSEY GAS COMPANY

Number One South Jersey Plaza
Route 54, Folsom, New Jersey 08037



SOUTH JERSEY GAS P&DC 01/11/94 PM #11

MS. MARGARET A. WILLIAMS
ASST. TO THE PRESIDENT AND CHIEF OF STAFF
TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON, DC 20500