

1/31/94 - Called Robert Scott
again - He will get back
to us - Today & Tomorrow -

Note:

Some of these letters may also
refer to the Provisions that
has been awarded to the Higher
Education Act for Proprietary
Schools. I did explain to
him that we really needed
a general letter so we can
answer these many letters

Steph K.

2/1/94 Learned from Domestic Policy
that these letters are the
result of a trade association's campaign
to garner support for the Higher
Education Amendment for Proprietary
Schools. Letters will be kept on file.

Letters of Support for Technical Schools

12/93 - 2/94

Office of the
First Lady



River's Edge

Nursing and Rehabilitation Center
9501 State Road
Philadelphia, PA 19114

(215) 632-5700

FEBRUARY 10, 1994

MS. MARGARET A. WILLIAMS
ASST TO THE PRESIDENT & CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
1600 PENNSYLVANIA AVENUE, NW
WASHINGTON, DC 20500

DEAR MS. WILLIAMS:

HELLO. MY NAME IS JOYCE DIBIASIO. I AM THE DIRECTOR OF STAFF DEVELOPMENT AT RIVER'S EDGE NURSING AND REHABILITATION CENTER IN PHILADELPHIA, PA. OUR FACILITY IS A 120 BED SKILLED NURSING FACILITY PROVIDING REHABILITATION, RESTORATION, SKILLED, AND INTERMEDIATE LONG-TERM CARE TO THE AGED, INFIRMED, AND TERMINALLY ILL. THE BACKBONE OF OUR HEALTHCARE TEAM IS THE CERTIFIED NURSING ASSISTANT.

IN MY POSITION, I AM RESPONSIBLE FOR HIRING AND ORIENTING NEW EMPLOYEES, PARTICULARLY NURSING ASSISTANTS. BECAUSE OF THE DEMANDING NATURE OF OUR WORK, I NEED A READY SOURCE OF APPLICANTS FULLY TRAINED TO MEET THOSE DEMANDS. SINCE I BEGAN RECRUITING EMPLOYEES FROM CAREER SCHOOLS AND TRAINING PROGRAMS I HAVE THAT SOURCE. OUR STAFF IS NOW PREDOMINANTLY COMPRISED OF GRADUATES OF PROGRAMS LIKE AMERICAN INSTITUTE OF DESIGN, JOB CORPS AND THE CENTER FOR ADULT TRAINING. THE ORIENTEES START PREPARED WITH THE BASIC SKILLS NECESSARY TO PROVIDE COMPETENT BEDSIDE CARE.



River's Edge

Nursing and Rehabilitation Center
9501 State Road
Philadelphia, PA 19114

(215) 632-5700

PAGE TWO

MY JOB IS MUCH EASIER BECAUSE OF THE WORK THAT CAREER SCHOOLS ARE DOING. THE REWARDS OF SKILLFUL CAREGIVERS FOR OUR RESIDENTS IS THE MOST OBVIOUS BENEFIT. IN ADDITION, IT HAS BEEN A PLEASURE TO SEE WHAT AN IMPACT CAREER TRAINING HAS UPON ITS GRADUATES. THE YOUNG HANDICAPPED WOMAN NOW ABLE TO GIVE UP SOCIAL SECURITY, THE WELFARE MOTHER HAPPY TO BE REMOVED FROM DPW ROLLS, THE YOUNG MAN STARTING DOWN A CAREER PATH WITH SOLID GOALS, ALL FINE EXAMPLES OF THE BEST USE OF OUR TAX DOLLARS.

IN CLOSING I'D LIKE TO COMMEND PRESIDENT CLINTON FOR HIS COMMITMENT TO OPENING THE DOORS TO SUCCESS FOR ALL OF US WITH COMMON SENSE WORKFORCE SUPPORT.

SINCERELY,

JOYCE A. DIBIASIO, DIRECTOR
STAFF DEVELOPMENT

JAD/NK

505 wabash avenue
marion, indiana 46952
(317) 662-3971



February 1, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20050

Dear Ms. Williams:

I am a Personnel Assistant for Grant-Blackford Mental Health Center. Grant-Blackford is a community mental health free standing center with a 16 bed inpatient unit. I have been with the company for almost two years and am responsible for recruitment and orientation of both para-professional and professional positions.

Last year we had an opening for a receptionist/secretary. We placed openings with our usual recruitment sources including Indiana Business College who sent us a recent graduate. I was very impressed with their candidate who became our first choice for the position.

Our decision to hire a graduate from Indiana Business College has proven an excellent one. Not only did we receive a knowledgeable employee, but one that had obviously been trained in what was expected of an employee in a visible reception area.

Through this hiring experience, I have found that Indiana Business College is placing motivated, competent people into the work force. The presence of career colleges and business schools in our society is necessary in order to provide continuing educational opportunities to the American work force.

I would like to thank the President for his work in the area of work force issues. Our firm has reaped great benefits by hiring quality personnel from our area business colleges and when the need arises in the future, we will look to Indiana Business College again.

Sincerely,

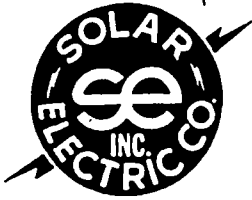
Edwina R. Dumpert

Edwina Dumpert
Personnel Assistant

grant-blackford mental health, inc.

A UNITED WAY AGENCY

JOINT COMMISSION ACCREDITED



LIC. #EE98-21025

Please note thanks for information
SOLAR ELECTRIC CO., INC.
Electrical Contractors

806 W. Hadley, P.O. Box 2741
Las Cruces, N.M. 88004
(505) 523-6633 • FAX (505) 525-2147

January 12, 1994

Ms. Margaret A. Williams
Asst. to the President & Chief of Staff to the
First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I have been asked to write a letter to you explaining the human productivity of our International Business Colleges inside and outside the City of Las Cruces, New Mexico. I am most pleased to comply with this special request.

As Chief Executive Officer and owner of Solar Electric Co., Inc. of Las Cruces I see first hand the need for well trained and well educated employee's who perform at peak efficiency, and need very little training, because, of the quality job skills they receive at our International Business Colleges.

In the past several years I personally have hired two employees who were trained and who graduated from International Business College and find their work to be exemplary. I firmly believe that more has to be done involving the attachment of business and industry with education and training to promote and enhance economic development in the State of New Mexico, and this certainly can be accomplished with International Business College being the lead educational agency because of the outstanding students they train and educate.

I had the honor and distinction of being the Hispanic Business Woman of the year for 1993 by the United States Hispanic Chamber of Commerce which covers 9 states, and I strongly support the mission and philosophy of the International Business College.

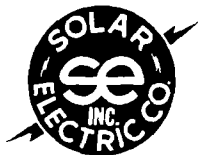
I also recognize the benefits and positive impact this culturally relevant and linguistically responsive Business College can have in meeting needs of Business College students which have gone unaddressed for many years.

This Business College will inevitably have a long term impact both on the personal happiness of thousands of graduates and on the over all productivity of businesses throughout the State of New Mexico. I am pleased that the President of the United States has taken an interest in our Business Colleges, it is certainly a plus for our State and for our deserving students.

If I can provide further information please do not hesitate to contact me.

Sincerely,

Mary A. Garza,
President/CEO



SOLAR ELECTRIC CO., INC.

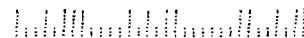
Electrical Contractors

P.O. Box 2741

Las Cruces, N.M. 88004



ATTN: MS MARGARET A. WILLIAMS
ASST. TO THE PRESIDENT & CHIEF OF STAFF TO THE
FIRST LADY
THE WHITE HOUSE
WASHINGTON, D.C. 20501





WORD INDUSTRIES PIPE FABRICATING

4140 South Galveston (74107)
(918) 446-6184

P.O. Box 9615
Tulsa, Oklahoma 74157

FAX

918-446-4015 - Sales & Estimating
918-446-7860 - Admin. & Purchasing
918-446-4565 - Engr. & Coordinating

January 31, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

Word Industries is considered one of the top five pipe fabricating companies in the US. We fabricate piping systems for refineries, chemical plants, pulp and paper plants, power plants, food processing plants, pharmaceutical plants, and waste water treatment plants.

In recent years, the pipe fabrication industry has experienced a roller coaster business cycle - having a severe impact on maintaining a work force of qualified and experienced welders who weld pipe. Welding pipe is a unique process. We have a difficult time testing out individuals who are qualified to fill the positions we have available.

Our industry has stringent requirements in meeting welding specifications. Our ability to grow as a company is dependent on our ability to hire capable people. We have frequently tested vo-tech graduate applicants who failed to meet industry performance criteria. Vo-tech training is very general in scope, and does not provide the specialized education and skills required to weld pipe.

Word Industries implemented an in-house training program. We successfully established a qualified work force, and a file of available workers as business increases. However, we also incurred additional training expense. Tiger Welding Institute, Tulsa, is the only school in our area which provides Word Industries with qualified welders, required by our customers.

Of the three resources, land, labor, and capital, labor is critical to the growth of our company. We consider educational resources provided by Tiger Welding Institute, and other non-subsidized organizations to serve a niche market, and also essential to growth in the American economy.

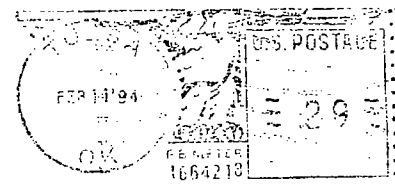
I am grateful to the President and his staff for their support of education and training of the American work force. I personally believe that the strength of our country will rely heavily on individual commitment to continuing education. It will perpetuate an environment of undaunted American craftsmanship.

Sincerely,

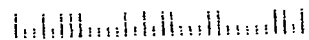
T. N. Word
President



WORD INDUSTRIES
PIPE FABRICATING
P.O. Box 9615
Tulsa, Oklahoma 74157



Ms Margaret A. Williams
Asst. to the President and Chief of Staff to
the First Lady
Office of First Lady
The White House
1600 Pennsylvania Ave., N.W.
Washington, D.C. 20500



MicroWarehouse, Inc.

1690 Oak Street, Lakewood, N.J. 08701
908-370-3801 FAX 908-905-5245

January 25, 1994

Ms. Carol Rasco, Asst. to the President for Domestic Policy
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Rasco:

Please allow me to introduce you to MicroWarehouse, Inc. MicroWarehouse is the country's leading mailorder company for computer software, hardware, and peripherals. We are very proud to be among the top 250 fastest growing companies in the nation. MicroWarehouse currently operates six mail order divisions in seven countries. Our corporate office is located in South Norwalk, Connecticut and ships software and peripherals to customers anywhere in the world from our distribution center in Wilmington, Ohio. The heart of our company's operation is located in Lakewood, NJ where we employ over eight hundred customer service, telephone sales, and technical support representatives

We write to you today in support of your efforts to focus on higher education issues. A splendid example of how education is vital to business is our ongoing relationship with a local technical school, Brick Computer Science Institute(BCSI).

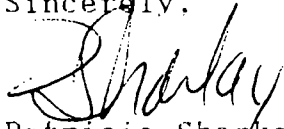
BCSI has been a wonderful resource for our company's growth and expansion. The school's curriculum provides an excellent match with the skill sets and requirements we seek in our prospective employees. In addition, a proportionately high percentage of BCSI hires have progressed to supervisory and management positions.

There would be several consequences if MicroWarehouse could no longer hire graduates from Brick Computer Science Institute. One example is our recent fulfillment contract with Apple Computer. This agreement has already put quite a strain on the local available talent pool. Located about five miles from our offices, BCSI has provided numerous qualified, flexible, and professional candidates.

Perhaps one of the biggest challenges in determining the future growth and expansion for our firm is the availability of properly trained personnel. BCSI has provided our company with qualified candidates from their Data Processing Repair and Computer Programming Schools. BCSI has been and will continue to be an absolutely critical source of good solid candidates for our company's future.

On a very practical level, we sincerely appreciate and commend the President's commitment to upgrade The American Workforce. We support his efforts in educating and training the workforce to meet the demands of today's businesses.

Sincerely,

A handwritten signature in dark ink, appearing to read "Sharkey", written over the printed name.

Patricia Sharkey
Director, Human Resources

▼
One Valley Bancorp of West Virginia, Inc.
One Valley Square, P.O. Box 1793
Charleston, WV 25326
(304) 348-7000

January 31, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff
to the First Lady
Office of the First Lady
The White House
Washington, DC 20500

ONE VALLEY
BANCORP

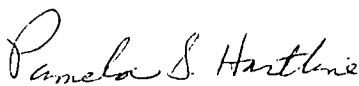
Dear Ms. Williams:

One Valley Bank, N.A. is the largest bank in West Virginia and we currently employ approximately 2,000 employees. The mission of our Human Resources Department is to provide the Bank with the best possible applicants to choose from when filling a position. I am an Employment Specialist in the Human Resources Department and strive to achieve our mission by working with vocational schools and colleges such as West Virginia Career College.

We maintain a relationship with West Virginia Career College because the skills they train for are in line with the positions we are filling. When we have an opening, I frequently contact West Virginia Career College to discuss our need and they promptly assess their student body to see if they can match the skills we are looking for. They serve as a good resource when filling secretarial positions and given the availability of good secretaries in the Charleston area, I feel it would be a disservice to the business community if West Virginia Career College were to be discontinued.

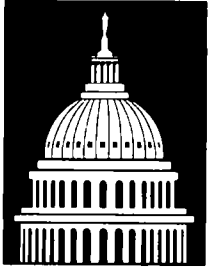
Thank you for your direction and continuing commitment to excellence in the workplace.

Sincerely,


Pamela S. Hartline
Employment Specialist

ph

THE
WASHINGTON
CENTER



*For Internships and
Academic Seminars*

February 4, 1994

Ms. Evelyn Lieberman
Executive Assistant
Chief of Staff Maggie Williams
Room 100
Old Executive Office Building

Dear Ms. Lieberman:

I would like to take this opportunity to reacquaint you to the Washington Center's **Women As Leaders** seminar. A non-profit educational organization founded in 1975, The Washington Center provides internships and academic seminars for college students from across the country.

For the second consecutive year Sears, Roebuck and Co. has generously agreed to sponsor the seminar enabling three women from each state, the District of Columbia and Puerto Rico, in addition to 44 at-large candidates to attend. The participants are selected based upon their scholarship, demonstrated leadership skills and potential.

The **Women As Leaders** seminar is designed to bring aspiring professional women together with accomplished women who will share their expertise through lectures, discussions and mentoring. In the process, the professional women provide recognizable and memorable examples to the students who too frequently must develop their leadership skills without the benefit of the appropriate role model that their male counterparts enjoy.

One component of the seminar is the **Mentor-for-a-Day** experience on Wednesday, May 25, 1994. Students will be matched with a professional woman for an entire work day. During the day students will "shadow" their mentors, attending meetings, observing critical decision making and analyzing leadership styles. The day will start with a Mentor Breakfast, at which time the Mentors will meet their Mentees.

Given your outstanding experience in leadership, we would be honored to have you serve as a mentor. Your professional expertise would be of significant value to one of our rising women leaders.

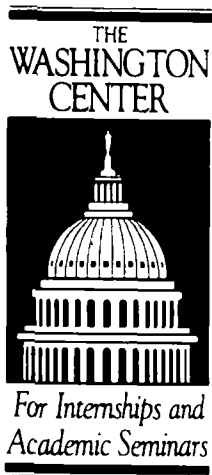
The Washington Center strives to match mentors whose professional experience would serve as an educational component to the students' growth. If the Center has a student who has requested to mentor a professional with your credentials, then a match will be made.

Please fill out and return the enclosed form by **Friday, February 18, 1994**. You will be notified of the confirmation of a match in early April. If you have any questions, please feel free to contact Kara Martinsons, Program Coordinator at (202)336-7563. In advance, thank you for your consideration of our invitation to be a Mentor.

Sincerely,

A handwritten signature in cursive script, reading "Laura A. Hudson", followed by a horizontal flourish.

Laura A. Hudson
Director
Academic Seminars



WOMEN AS LEADERS MENTOR-FOR-A-DAY

NAME: _____

TITLE: _____

ORGANIZATION: _____

ADDRESS: _____

PHONE: _____

_____ Yes, I will serve as a Mentor-For-A-Day.

An Ideal Mente (student participant) should have an interest in the following professional areas:

_____ No, I will be unable to serve as a Mentor-For-A-Day.

Please return by **Friday, February 18, 1994**

Kara P. Martinsons
Program Coordinator
The Washington Center
1101 14th Street, NW
Suite 500
Washington, DC 20005

Ph. (202)336-7563
Fx. (202)336-7609

TRINITY INDUSTRIES, INC.



Jan. 31, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

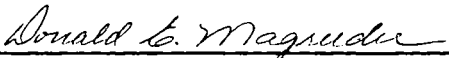
My name is Donald E. Magruder and I'm personnel manager for Trinity Industries, Inc. in Tulsa, Okla. We manufacture Railroad Tank Cars.

We currently have several graduates of Tiger Welding School working for us, and have proven to be very knowledgeable of the process of welding. Tiger Welding school strives to prepare its students in the processes that it takes to be successful in today's manufacturing environment.

I believe that our Career colleges and Technical Schools will play a leading role in the future of the American workforce and that Tiger Welding School has a leg up on the role of providing skilled Technicians to the workforce.

We at Trinity Industries, Inc. in Tulsa, Okla. remain committed to employing the best trained workers in America and would like to thank the President for his work regarding workforce issues.

Sincerely



Donald E. Magruder
Personnel Manager

FIDELITY ACCEPTANCE
CORPORATION
790 TOWLE BUILDING
330 SECOND AVENUE SOUTH
MINNEAPOLIS, MINNESOTA 55401

February 1, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington D.C. 20501

Dear Ms. Williams:

I am writing to you from Fidelity Acceptance Corporation in Minneapolis, Minnesota. Our company is a consumer finance company with branch office locations throughout the United States and Guam.

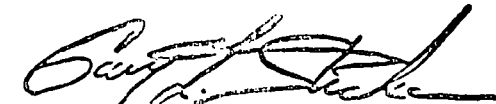
In the past, we have had a good business relationship with the Minneapolis Business College. We have hired several of their graduates to fill vacant and new positions within our company. Minneapolis Business College has always been very cooperative in helping us with our recruitment process. We have found that their graduates meet our needs for educated and qualified entry-level personnel. Generally, the graduates of such career colleges have lower salary requirements and higher longevity when placed in entry-level positions than graduates of four year colleges and universities. Obviously, this is cost-effective for our company.

If we could no longer hire local career college graduates, we believe our recruiting expenses would increase due to the fact that we would have to do much more direct recruiting. We also appreciate that smaller environments in career colleges allow their teachers to instill in their graduates a high work ethic.

Fidelity Acceptance Corporation therefore solicits your support of career colleges, like the Minneapolis Business College, as they play a vital role in the education of our workforce which ultimately leads to the improvement of our economy. Thank you.

Sincerely,

FIDELITY ACCEPTANCE CORPORATION



Gary L. Sticka
Director of Human Resources



**TERRE HAUTE
FIRST NATIONAL
BANK**

TERRE HAUTE, IN 47802-4411
(812) 238-6000

January 31, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

I am the Personnel Manager of Terre Haute First National Bank, which is a medium-sized commercial bank located in west central Indiana. A primary part of my responsibility involves hiring individuals for a variety of clerical positions. Terre Haute First National Bank hires approximately 100 clerical employees each year.

On several occasions, we have hired graduates of Indiana Business College. These Indiana Business College graduates have proven themselves to be competent, motivated employees. In addition, the bank often utilizes Indiana Business College's computer and other courses as vehicles for training or retraining employees. The college's ability to provide a variety of vocational training programs is important to employers in our community.

I would like to thank the President for his work in the area of work force issues. Terre Haute First National Bank has hired quality employees from our area business colleges and plans to continue to do so in the future.

Sincerely,

Kimberly H. La Grange
Vice President, Personnel Officer



January 26, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

I am the assistant controller of Davis Homes, L.P.. We are one of the leading single family home builders in the Indianapolis, Indiana and Orlando, Florida areas. I have been with Davis Homes for over two years and am responsible for hiring and training accounting professionals.

We hire graduates with bachelors and associates degrees because they have the foundations of education and formal training, which allow them to adapt quicker to the work environment. These individuals are also proven go getters and ambitious to put their formal education to use.

If we could no longer hire graduates of Indiana Business College it would cost Davis Homes an enormous amount of time and money to replace this great supply of graduates. Indiana Business College should play a major role in upgrading the skills and providing public and private practice with a much needed service.

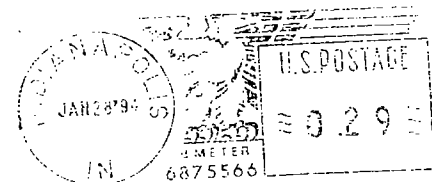
I would like to thank the President for his work in the area of work force issues. Our company has received many benefits by hiring quality personnel from our area business colleges and when the need arises in the future, we look forward to using Indiana Business College again.

Sincerely,

A handwritten signature in cursive script, appearing to read "Edward F. Hackett", with a stylized flourish at the end.

Davis Homes, L.P.
Edward F. Hackett
Assistant Controller

DAVIS HOMES, L.P.
3755 EAST 82nd STREET, SUITE 120
INDIANAPOLIS, IN 46240



MARGARET A. WILLIAMS
ASST. TO THE PRESIDENT AND
CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON, D.C. 20501

GEORGIA KIDNEY ASSOCIATES, INC.

NEPHROLOGY • HYPERTENSION • INTERNAL MEDICINE
790 CHURCH STREET EXTENSION, N.E.
SUITE 470
MARIETTA, GEORGIA 30060
404/427-7389

EDWARD D. HIMOT, M.D.

ROBERT D. JANSEN, M.D.

KIM WILDER, M.D.

January 18, 1994

Ms. Margaret A. Williams
Assistant to the President
and Chief of Staff to
the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

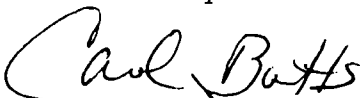
At the present time, I am the Office Manager for a large practice which specializes in nephrology and hypertension. The practice has been open since 1979.

This practice has hired and will continue to hire graduates from the Medix School for several reasons. For one, these students are well trained and supervised by the school staff. When working in our practice they render care to our most precious resource: the patient. Due to our daily work schedule, these students and graduates allow us the time to provide the care that each individual who enters our office deserves to receive.

In working with these students and graduates who have had the opportunity to attend a school such as Medix, my staff and I see them grow and become mature, responsible tax payers - earning their own salary and gaining a sense of self-worth.

I urge the President and the First Lady to continue their efforts to support schools like Medix for our population who benefit greatly from the care provided by these highly trained individuals.

Sincerely,

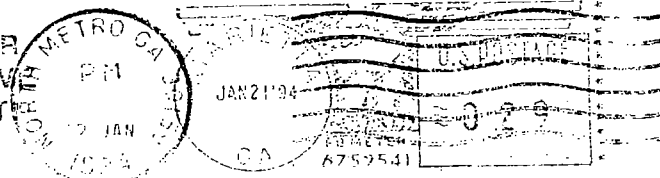


Carol Butts
Office Manager

GEORGIA KIDNEY ASSOCIATES, INC.

NEPHROLOGY • HYPERTENSION • INTERNAL MEDICINE
790 CHURCH STREET EXTENSION, N.E.
SUITE 470
MARIETTA, GEORGIA 30060

IF YOU THINK CAREER
TRAINING IS EXPENSIVE
TRY UNEMPLOYMENT



Ms. Margaret A. Williams
Assistant to the President
And Chief of Staff to
The First Lady
Office of the First Lady
The White House
Washington, D.C. 20501



Deborah L. Copeland
President & Chief Executive Officer



Entrepreneur Of The Year ©
1992 Award Recipient

P.O. Box 3524
Charleston, WV 25335
(304) 345-TEMP

110 Sunset Drive
Suite 2
Beckley, WV 25801
(304) 252-5627

Towne Square Office
Suite 110
320 Juliana Street
Parkersburg, WV 26101
(304) 422-0288

160 Fayette Street
Morgantown, WV 26505
(304) 292-7378

48 Washington Avenue
Wheeling, WV 26003
(304) 242-7336

January 7, 1994

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500



Dear Ms. Williams:

I would like to introduce myself to you. My name is Mary Ann Giackin. I am the Vice President of Sales and Service for Smart Temporary Services in Charleston, West Virginia. We are a temporary and permanent placement company.

I have been working with the West Virginia Career College since my employment with Smart Temporary Services over the past four years. My relationship with West Virginia Career College has been one that whenever I need skilled individuals, I am able to contact the college for help.

As we venture into the 90's, it has been crucial for Smart Services to find the best qualified candidates for our clients. Through the help and direction of Cindy Tawney, I have been able to maintain our reputation for skilled individuals for my clients and as she is only a phone call away, making it so much easier for me to secure a temporary in a very timely fashion.

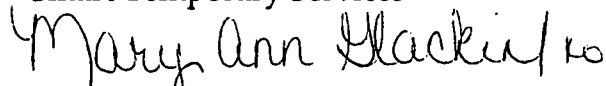
It has been my experience in working in my field of employment that the greatest referrals have been those recommended to me by the West Virginia Career College, West Virginia State College, The University of Charleston, Ben Franklin Career College, and The National Education Center to just name a few. These schools are crucial in helping people find employment and realizing that the best qualified candidate will be the one to obtain those jobs available.

Good Help Is Not Hard to Find

I would like to thank you personally for your interest in this regard, and would like to again attest to you that we have a commitment to our clients to send them the best qualified individuals. We stake our reputation on this commitment, and know that you will do whatever is possible to help provide these types of training programs.

Sincerely,

The Lynne Corporation, dba
Smart Temporary Services

A handwritten signature in black ink that reads "Mary Ann Glackin". The signature is written in a cursive style with a large, stylized "M" and "A".

Mary Ann Glackin
Vice President, Sales and Service



WEST VIRGINIA CAREER COLLEGE

1000 Virginia Street, East • Charleston, WV 25301
304-345-2820 • 1-800-924-5208

Address Correction Requested



MS MARGARET A WILLIAMS
ASST TO THE PRESIDENT & CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
1600 PENNSYLVANIA AVENUE NW
WASHINGTON D C 20500

mm





December 9, 1993

Ms. Margaret A. Williams
Assist. to the President & Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams:

My name is Reba T. Henry, and I am the Assistant to the Director of Chassis Administration, as well as, the Assistant to the Director of Personnel for DAMON Corporation. Our company manufactures and produces mobile homes, fifth wheels, mobile trailers and park model trailer homes in Elkhart, Indiana. We are THE leader in the RV industry.

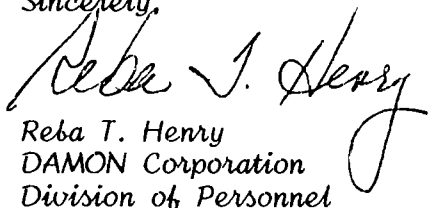
DAMON Corporation is a believer of higher education. We consistently call Michiana College in South Bend, Indiana to interview their graduates. The individuals that are recommended to us by their Placement Offices are career oriented and well trained in a complete business curriculum. In today's highly competitive society, it is important to have the administrative tools necessary to successfully enter the business arena. Michiana College does an *excellent* job of preparing their students.

DAMON Corporation would be at a great disadvantage if our personnel management team could no longer rely on the services of the Placement Department at Michiana College. Not only is it convenient, but it is also necessary for the smooth operation of our company to be able to call them and ask for graduates and their resumes. In doing so, it saves us time, money, and energy. We can always depend on Michiana College to send us nothing but the cream of the crop!

Technical schools, career colleges, and trade schools play a leading role in upgrading the skills of the American workforce. The skills acquired and learned in these educational facilities provide individuals with a much needed "edge" in today's society.

Mr. Clinton is doing a fine job in committing himself to higher learning. We at DAMON Corporation would like to say thank you for his efforts on behalf of the American people. Education is a precious gift. And the gift of education should not be misused but treasured. Michiana College is dedicated to the principle that people should have the opportunity to develop to their full potential through career oriented education.

Sincerely,


Reba T. Henry
DAMON Corporation
Division of Personnel



20 December 1993

Ms. Carol H. Rasco
Asst. to the President for Domestic Policy
Office of Domestic Policy
The White House
1600 Pennsylvania Avenue North West
Washington, D.C. 20500

Dear Ms. Rasco,

I am Xen Zapis, President of the radio station WZAK-FM in Cleveland, Ohio. We broadcast urban contemporary music which is primarily directed to the Black population of the greater Cleveland, which is about 500,000.

We hire part-time students from Connecticut School of Broadcasting to help us on weekends and to better prepare them for full time employment with our station or other radio stations that may hire them. It would make conditions much more difficult for our station if we had to educate and train students from scratch if there were no schools that would teach them the basics. Thus the Connecticut School of Broadcasting and other career colleges do play leading roles in upgrading the skills of the American workforce.

President Clinton should be thanked for his work regarding workforce issues and we want to assure that our company is committed to employ the best trained workers in the world that are available to us.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Xen Zapis', is written over a horizontal line.

Xen Zapis, President
WZAK-FM

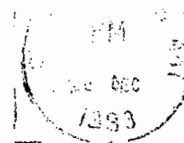
cc: Mr. William A. Galston
Ms. Margaret A. Williams

2510 St. Clair Avenue

Cleveland, Ohio 44114

Phone 216 621-9300

Fax 771-4164



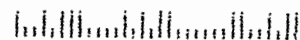
Greetings 29
USA



MS. MARGARET WILLIAMS
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON, D.C. 20501

2510 St. Clair Avenue • Cleveland, Ohio 44114

1 000



THE WHITE HOUSE

WASHINGTON

Xen Zapis
President
WZAK-FM
2510 St. Clair Avenue
Cleveland, OH 44114

WDOK
102.1 FM

AM850
WRMR

One Radio Lane • Cleveland, OH • 44114 • (216) 696-0123 • Fax (216) 566-0764

December 23, 1993

Ms. Margaret A. Williams
Assistant to President and Chief of
Staff to the First Lady
Office of The First Lady
The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500

*Recommending
Conn. School
of Broadcasting*

Dear Ms. Williams:

I am the Owner of Independent Group Limited Partnership, we are a broadcast radio station in the greater Cleveland, Ohio area.

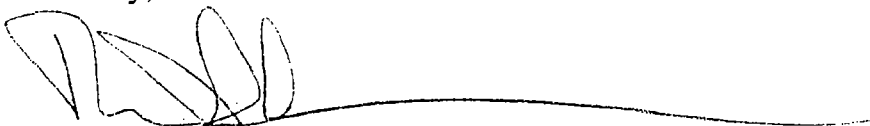
We hire part time and full time students from the Connecticut School of Broadcasting to help during the week and weekends to better help prepare the student for full time employment with our station or other stations which may hire them.

These schools have also provided us with many outstanding individuals that have come to us through the internships we offer from time to time, and in many cases have hired these interns. While regular college and universities provide excellent education, they don't provide the kinds of course work to prepare these individuals for skilled jobs which the broadcast industry offers.

I strongly believe my friends at the Connecticut School of Broadcasting and other career schools throughout our country play a leading roll in upgrading the skills of the American workforce.

We would like to thank President Clinton for his work regarding the workforce issues and for investing in the future of the American workforce.

Sincerely,



Thomas J. Embrescia
Chairman

TJE/mt

THE WHITE HOUSE

WASHINGTON

Thomas J. Embrescia
WDOK/WRMR
One Radio Lane
Cleveland, OH 44114



December 22, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief Staff to the First Lady
Office of the First Lady
Washington, D.C. 20501

Dear Ms. Williams:

I am Operations Manager of WLTF/WWWE Radio in Cleveland. We are a radio broadcasting company that reaches more than 600,000 people each week in Northeastern Ohio.

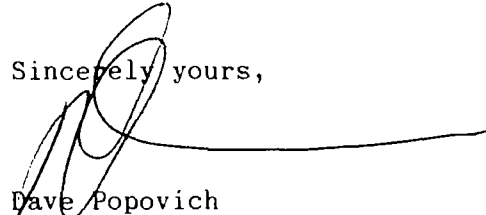
We have hired graduates from broadcasting schools, because they give students practical experience in broadcasting techniques. Students from broadcasting schools are taught how to operate equipment and the fundamentals of radio.

This experience is critical in hiring entry level students to be board operators, producers, promotion assistants, part time news and air talent - all areas of radio.

Career colleges and schools like Connecticut School Of Broadcasting play a leading role in upgrading the skills of the American work place.

We applaud President Clinton's efforts regarding work force issues, as we are committed to hiring the best trained workers in the world.

Sincerely yours,



Dave Popovich
Operations Manager
WLTF/WWWE

mjs

THE WHITE HOUSE

WASHINGTON

Dave Popovich
Operations Manager
WLTF/WWWE
1468 W. 9th Street, Eighth Floor
Cleveland, OH 44113



December 15th, 1993

Ms. Margaret A. Williams
Asst. to the President
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams,

My name is Thomas Mandel and I am the President of Gordon-Thomas Communications, Inc. My company has been in business for about five years and it operates three radio stations located in Akron, Ohio. I recently had a conversation with some of the principles from the Connecticut School of Broadcasting which is located nearby, in Cleveland, Ohio and they mentioned to me that they we're looking for help in contacting your office, from broadcasters such as myself, regarding the Clinton Administrations plans regarding the programs which support vocational education.

Here, in Akron, we have often looked to career colleges and schools such as the Conecticut School as a reliable source of eager young people who can fill some of our entry level broadcasting positions. These schools have also provided us with many outstanding individuals who have come to us through the internships which we offer from time to time. In many cases, we have hired these interns.

While regular Colleges and Universitys provide excellent educations, they don't often provide the kinds of course work that prepares these individuals specifically for the specialized kinds of skilled jobs which I offer. I strongly believe that my friends at the Conecticut School and those involved in other Career School throughout the country are playing, and should continue to play, a leading role in upgrading the skills of the American Workforce

Thanks in advance to you and the President for your help regarding these workforce issues and for investing in the future of the American Workforce.

Respectfully,

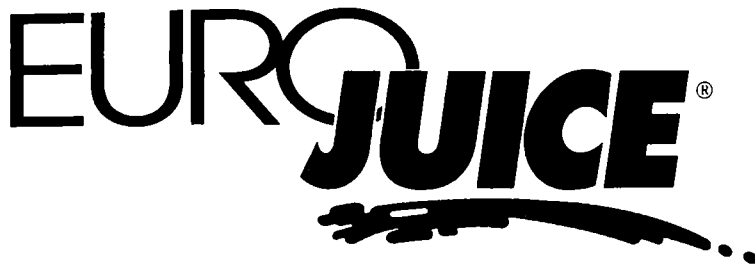
A handwritten signature in black ink, appearing to read "Thomas Mandel", is written over a horizontal line.

Thomas Mandel
President, General Manager

THE WHITE HOUSE

WASHINGTON

Thomas Mandel
President, General Manager
WQMX
3610 West Market Street, Suite 107
Akron, OH 44333



Re: private
career colleges
and schools

December 1, 1993

Ms Margaret A Williams
Chief of Staff/First Lady
Office of the First Lady
The White House 1600 Pennsylvania Avenue, N.W.
Washington, DC 20500

Re: Importance of private Career Colleges and Schools

Dear Ms Williams:

I cannot emphasize enough the role of private career colleges as a resource of well-educated, well-trained personnel for small business.

On more than one occasion I have been able to interview and subsequently hire qualified people for my company projects. The candidates suggested to me have always been wonderfully diverse and extremely motivated. They were always well prepared for the interview, and eager to discuss their role in my company.

As an additional benefit, most candidates are extremely well organized and mature. Some are midlife career change people while others have achieved their credentials while working or raising a family.

These schools are the best ticket to a better life for their students. Please do what you can to support these programs.

With Regard,

A handwritten signature in cursive script, appearing to read "Jerry C Nikitas".

Jerry C Nikitas
President

THE WHITE HOUSE

WASHINGTON

Jerry C. Nikitas
President
EuroJuice
51 Washington Boulevard
Oak Park, IL 60302

216 West Diversey
Elmhurst, Illinois 60126
312-626-7370
Fax: 708-833-3679



December 1, 1993

Ms. Margaret A. Williams
Chief of Staff/First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, DC. 20500

Re: Importance of private Career Colleges and Schools

Dear Ms. Williams:

I cannot emphasize enough the role of private career colleges as a resource of well-educated, well-trained personnel for small businesses.

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As an additional benefit, most candidates are extremely well organized and mature. Some are midlife career change people while others have achieved their credentials while working or raising a family.

These schools are the best ticket to a better life for their students. Please do what you can to support these programs.

With Regard,

A handwritten signature in black ink, appearing to read "Lawrence D. Posen", is written over a horizontal line.

Lawrence D. Posen
District Leader

LDP/ss

THE WHITE HOUSE

WASHINGTON

Lawrence D. Posen
District Leader
Canteen
216 West Diversey
Elmhurst, IL 60126



RHÔNE-POULENC BASIC CHEMICALS CO.

1101 ARNOLD STREET
CHICAGO HEIGHTS, IL 60411-2995
TEL: (708) 757-6111
FAX: (708) 709-2861

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear Ms. Williams:

I am the Operations Manager for Rhone Poulenc Basic Chemical Company's Waterway Plant. My Previous assignment was Maintenance Manager for Rhone Poulenc Basic Chemical Company's Chicago Heights Plant. Our primary products are intermediate food phosphates. In these capacities I have come to appreciate the vital role that Private Technical Schools play in our operations.

We employ a workforce with an average of over fifteen service years. It has become necessary to compete to increase the instrumentation and automation in these plants. The next stage in this change is to increase the technical skills of the maintenance workforce. Coyne American Institute has been one of our partners in this effort.

Since 1987 Coyne has trained over twenty of my craftspeople and supervisors. We have also used them as in our recruitment efforts. Without this type of organization available to customize training to specific groups of people, our productivity and effectiveness of training dollars would suffer.

We recognize this schools contributions to the past, present and future competitiveness of our organization and America's. It is therefore our belief that career schools should play a role leading role in skills upgrades in any initiatives produced by President Clinton.

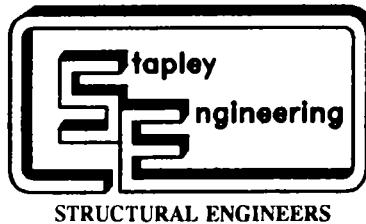
Sincerely,

Edgar W. Blackmon
Operations Manager

THE WHITE HOUSE

WASHINGTON

Edgar W. Blackmon
Rhone-Poulenc
1101 Arnold Street
Chicago Heights, IL 60411-2995



November 23, 1993

Ms. Margaret A. Williams
Asst. to the President & Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Ave., N.W.
Washington, D.C. 20501

Dear Ms. Williams;

My name is Jerri Nelson, I am the Drafting Supervisor for Stapley Engineering. Our firm provides structural analysis and design for buildings and other structures. Projects designed in this office have been constructed throughout the United States. We do a variety of structures including office buildings, banks, shopping centers, education facilities, correctional facilities, large industrial complexes, bridges and more.

We have a reputation of doing a thorough job in the time frame allowed to us. This time frame does not allow for unskilled workers. For this reason, we have hired several trained graduates from ITT Technical Institute.

Since the time frame of most projects are short, we do not have the time to train individuals on basic AutoCad functions. If we could not obtain trained individuals from institutions such as ITT, it would cause a time delay on our projects. We get repeat clients and new clients based on our reputation. Therefore, if we could not meet deadlines in a timely manner, our company would not stay in business.

Career colleges, such as ITT Technical Institute, play a very important role in our business. The product of their labor produces a skilled and competent individual ready to begin in the work force.

I would like to thank the President for his work regarding work force issues. The trained workers in the United States are by far, in my opinion, the best in the world. We need to continue to give our support to these facilities. Our economy depends on it.

Sincerely,

A handwritten signature in cursive script that reads 'Jerri L. Nelson'.

Jerri L. Nelson
Drafting Supervisor

THE WHITE HOUSE

WASHINGTON

[
Jerri L. Nelson
Drafting Supervisor
Stapley Engineering
2995 North Cole, Suite 150
Boise, ID 83704
|

**OLD
DOMINION
VILLAGE**

1060 West 43rd Street • Norfolk, Virginia 23508 • (804) 423-5272

November 29, 1993

*Ms. Margaret A. Williams
Asst. to the President & Chief of Staff
to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501*

Dear Ms. Williams,

As the manager of Old Dominion Village Apartments, in Norfolk, Virginia, I have often needed to hire heating and air conditioning technicians. It is important to myself and our tenants that we employ people who are qualified and well trained for this position.

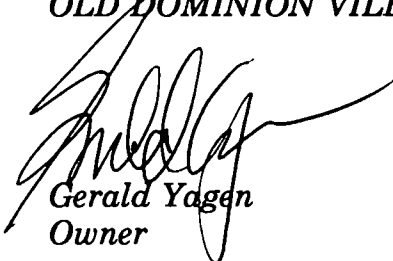
Over the years of interviewing such people, we have found that graduates from local vocational proprietary schools have been some of the most valuable candidates. They are often familiar with many of the most modern maintenance procedures. It is obvious that the training they have received has been very valuable to our project.

Vocational schools are necessary to companies such as ours. These schools provide the training needed for people hoping to begin a new career working with their hands in an electro/mechanical career. Without such schools, Old Dominion Village would lack a viable source that provides us with such well trained personnel to fill our employment needs here in Norfolk, Virginia.

In conclusion, I would like to thank the President for all his work involving the many workforce issues. At Old Dominion Village we are committed to hiring the best trained workers available. Please ensure that there will continue to be such facilities to train our future employees.

Sincerely,

OLD DOMINION VILLAGE APARTMENTS



*Gerald Yagen
Owner*

WGY/prr

THE WHITE HOUSE

WASHINGTON

Gerald Yagen
Owner
Old Dominion Village
1060 West 43rd Street
Norfolk, VA 23508



A subsidiary of Uniontown Health Resources, Inc.

500 W. Berkeley Street

Uniontown, PA 15401-5596

Telephone (412) 430-5701

Richard N. Smereczniak
Vice President, Human Resources

Fax: (412) 430-5646

November 30, 1993

MS. MARGARET A. WILLIAMS
ASST. TO THE PRESIDENT/CHIEF OF STAFF TO THE FIRST LADY
OFFICE OF THE FIRST LADY
THE WHITE HOUSE
WASHINGTON, D.C. 20501

Dear Ms. Williams:

My name is Rick Smereczniak and I am the Vice President of Human Resources for the Uniontown Hospital. We are a 230 bed community Hospital located in Uniontown, Pennsylvania. We are the largest employer in Fayette County and maintain employment for approximately 1100 employees utilizing about 940 regular full time equivalent employees.

In a rural community like ours there is a smaller trained labor pool than is found in larger urban centers where population numbers are greater. Because of this we must use a number of different sources in meeting the Human Resource needs of our organization. One such source is the employment of students from a career college or school such as the Laurel Business Institute. The students from these institutions are trained to perform a particular job. They often have hands on experience that allows them to fill a need and complete the orientation and learning curve much faster than other new employees.

Particularly, the Laurel Business Institute works closely with ourselves and other employers in the area to ensure that the education given to their graduates meets the needs of their potential employers. Furthermore, over the years we have enjoyed exposure to many student interns from the Laurel Business Institute. Through their intern program we accomplish two things; first to have the opportunity to review a prospective employee's work habits; and second, to expose the students to our organization and the atmosphere they are more than likely to work in when obtaining permanent employment. Many of these interns end up working at the Hospital.

Without programs such as those developed and offered by the Laurel Business Institute, our labor pool would not contain sufficient, properly trained applicants for these type of career positions. Without programs of this type we, as well as other local employers, would be required to go outside our area for applicants or individually establish costly training and development programs as an alternative.

Not all jobs or positions require college degrees. Organizations like the Laurel Business Institute fill a need by developing qualified applicants in our local work force. They also give opportunities for careers to some individuals that would not have had it without their type of career education and training. These type of institutions can and do provide a leading roll in upgrading the skills of our nation's work force.

Thank you for your continued efforts in development of our nation's work force. We, like all employers, wish to be able to hire from well-trained applicants locally. Please continue to support institutions like the Laurel Business Institute to provide more well-trained applicants to the best trained work force in the world, the United State's work force.

Sincerely,



RICHARD N. SMERECZNIAK
Vice President, Human Resources

cc: The Laurel Business Institute

THE WHITE HOUSE

WASHINGTON

Richard N. Smereczniak
Vice President, Human Resources
The Uniontown Hospital
500 W. Berkeley Street
Uniontown, PA 15401-5596

ARTHUR A. TURNER, D. D. S., INC.
146 WEST FIFTH STREET
EAST LIVERPOOL, OHIO - 43920

December 1, 1993

Ms. Margaret A. Williams
Assistant to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D. C. 20500

Dear Ms. Williams:

My name is Arthur A. Turner and I am a practicing dentist in East Liverpool, Ohio.

During the past ten years I have been an advisor to the Ohio Valley Business College Dental Assisting Program. It has been a privilege to have the graduates in my practice, both as extern students and as employees. They represent a pool of trained and dedicated employees, and a means to provide an efficient health care service for all of my patients.

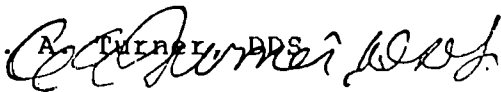
The loss of this training program would make it difficult to render a competent and efficient health service. The nearest technical school is 36 miles from our community.

The graduates of Ohio Valley Business College provide a continued source of skilled employees for myself and the 17 colleagues in the immediate area. They are a great asset in our providing quality dental care.

I would like to take this opportunity to thank your department and President Clinton's Administration in the pursuit of excellence for our people.

Sincerely,

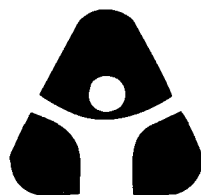
A. A. Turner, DDS



THE WHITE HOUSE

WASHINGTON

A.A. Turner, DDS
146 West Fifth Street
East Liverpool, OH 43920



Your Source
for Help
and Hope™

ARTHRITIS
FOUNDATION®

FLORIDA CHAPTER

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LEWIS EASTLICK, M.D.
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Vice Chairman

CARSTEN D.W. EVANS, Ph.D., R.Ph.
Vice Chairman

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RAMON MOREDA, M.D.

MONICA MUSIET M.S., R.N., C.

RAFAEL F. RIVAS-CHACON, M.D.

VINCENT J. SCHAFMEISTER

STUART W. SHULL

MICHAEL J. STYLES, Esq.

ELAINE C.S. TOZMAN, M.D.

HAL B. UNSCHULD, M.D.

HELEN VANDER VLIS

JENNIFER VERDI, M.S.W.

LIZ VON ACHEN

ROBIN M. WAGMAN, OTR/L, CHT

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MEDICAL ADVISORY COMMITTEE

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GARY ZIEGLER, M.D.

November 23, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief of Staff to the First Lady
Office of the First Lady
The White House
1600 Pennsylvania Avenue N.W.
Washington, D.C. 20500

Dear Ms. Williams:

As Program Director of the Florida Chapter Southeast Branch of the Arthritis Foundation I am, among other duties, involved in the hiring of employees at the corporate level. With this letter, I want to let you know how important I find the private school sector to be.

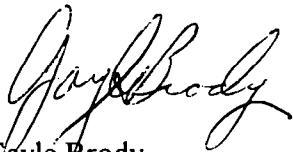
In October 1993, our office was in need of a person skilled in typing, computers, and general office procedures. I contacted Career City College in Fort Lauderdale and we now have Stephanie Elliott working with us. She was quick to learn and has proven to be of great value as a member of our team.

As a non-profit organization we work with businesses at all levels and find other organizations, as well as ourselves, contacting numerous proprietary schools and colleges when in need of trained employees who are ready to enter the workforce. I believe strongly that these schools and colleges contribute greatly to our needs.

Page Two

We appreciate what President Clinton is doing with regard to workforce issues. We are committed to employing the best trained workers and trust you will recognize the value of the private school sector in upgrading the skills of the American workforce.

Sincerely yours,

A handwritten signature in cursive script, appearing to read "Gayle Brody". The signature is fluid and stylized, with the first and last names being more prominent than the middle name.

Gayle Brody
Program Director

THE WHITE HOUSE

WASHINGTON

Gayle Brody
Program Director
Arthritis Foundation
915 Middle River Drive, Suite 401
Fort Lauderdale, FL 33304



Expressway Printing

Thank you to
BC for his involvement
in workforce
issues. Technical
school is great.

November 29, 1993

Ms. Margaret A. Williams
Asst. to the President and Chief
of Staff to the First Lady
Office of the First Lady
The White House
Washington, D.C. 20501

Dear Ms. Williams,

As the manager of Expressway Printing, in Virginia Beach, Virginia I have had much experience in the employment industry. We are a local printing company and we hire people with clerical or typesetting skills for our own support staff.

Over the years of employing such people, we have found that graduates from Tidewater Tech, a local vocational trade school, have been very successful in our business. They have always met or exceeded our desired expectations for any given job. It is obvious that the training they have received has been very valuable to our company.

Career colleges, such as Tidewater Tech, are necessary for today's laborforce. These schools provide the training needed for the American workers to upgrade their skills. Without these schools, Expressway would lack a viable source that provides us with well trained personnel to fill our employment needs here in Virginia.

In conclusion, I would like to thank the President for all his work involving the many workforce issues.

Sincerely,

EXPRESSWAY PRINTING

Laura Contreras
Manager

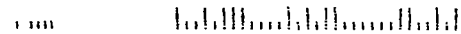


Expressway Printing

4455 South Blvd. • Suite 110 • Virginia Beach, Virginia 23452

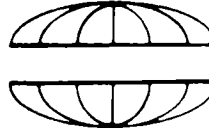


Ms. Margaret A. Williams
Asst. to the President and Chief
of Staff to the First Lady
The White House
Washington, D.C. 20501



Laura Contreras
Manager
Expressway Printing
4455 South Boulevard, Suite 110
Virginia Beach, VA 23452

WASHINGTON
THE WHITE HOUSE



Prism Plaza Bldg. • 4455 South Blvd. • Suite 300
Virginia Beach, Virginia 23452 Telephone (804) 490-3151

November 17, 1993

Ms. Margaret A. Williams
Asst. to the President and
Chief of Staff to the First Lady
Office of the First Lady
The White House
Washington, DC 20501

Dear Ms. Williams:

As the branch manager of Search and Recruit International, in Virginia Beach, Virginia, I have had much experience in the employment industry. We are a national search firm engaging in the business of finding hard to find people for our numerous clients across the country. Our company hires people with clerical or electronics training for our own support staff.

Graduates of Tidewater Tech have filled many of our staff needs as delineated above. They are well trained and exceed our expectations with regard to technical ability and work ethic. It is obvious that care was taken in their training.

Career colleges, such as Tidewater Tech, are a necessary adjunct to the other sources available to us. They provide the training needed for American workers to upgrade their skills, making them available to firms such as ours.

In conclusion, I would like to thank the President for all his work involving the many work force issues. At Search and Recruit we are committed to hiring the best trained workers available.

Sincerely,

SEARCH AND RECRUIT INTERNATIONAL


Robert P. Brittingham
General Manager

RPB/jf

*Letter in
Support of
Tidewater
Tech*

WASHINGTON

100-443887-100

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