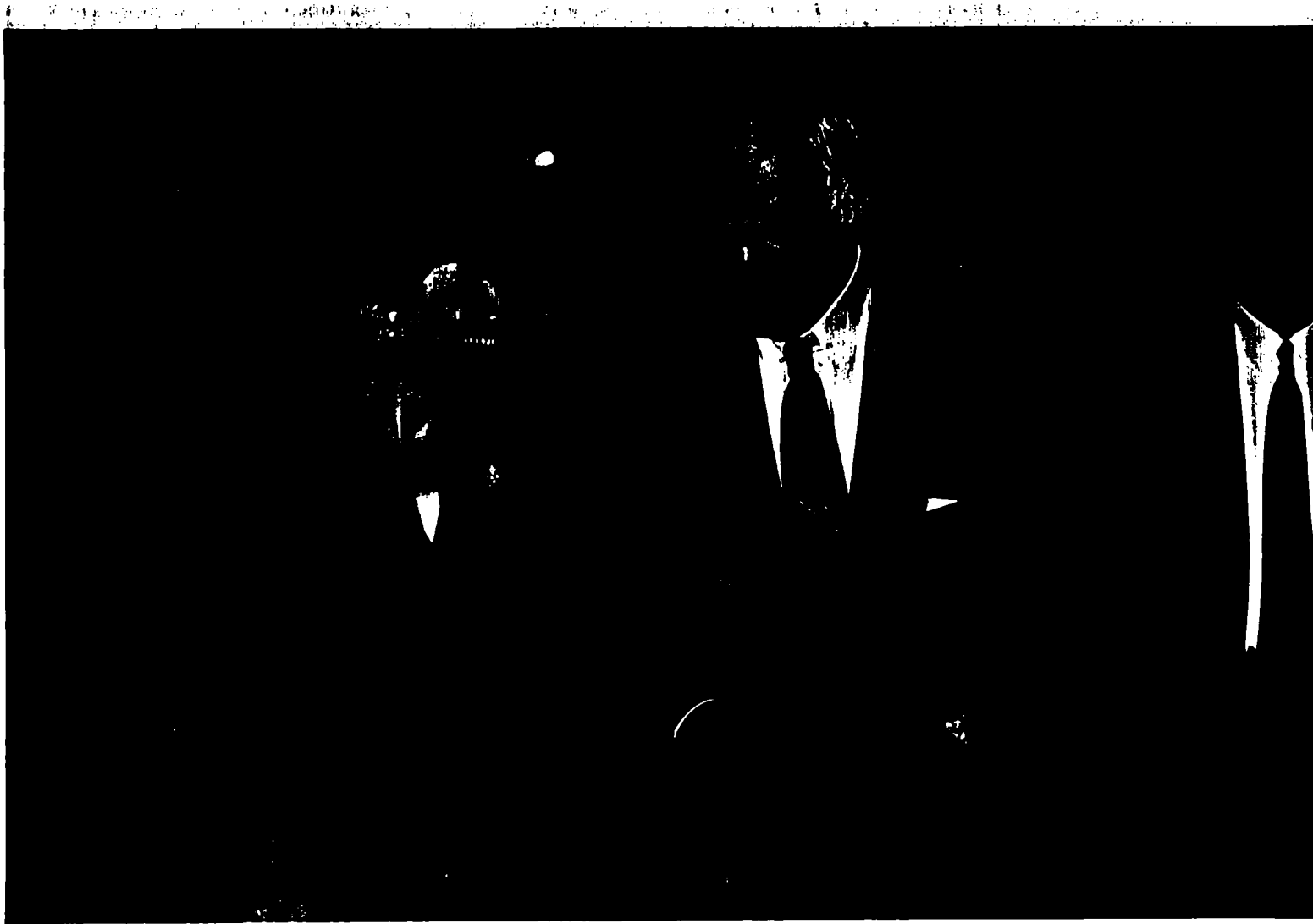


Foley, Thomas

PHOTOCOPY
PRESERVATION



To Speaker Foley

with gratitude for your leadership and counsel -
Hillary Rodham Clinton 1993

THE WHITE HOUSE

April 9, 1993

Mrs. Thomas S. Foley
The Speakers Rooms
U.S. House of Representatives
Washington, D.C. 20515

Dear Heather:

Thank you for your note and for your thorough report on the interest groups involved in health care. It has proven very useful to the task force in determining the possible issues we may confront in implementing our policies.

Best regards.

Sincerely,

A handwritten signature in cursive script, appearing to read "Hillary".



(no) EB/MV

The Speaker
United States House of Representatives
Washington, D. C. 20515

May 18, 1993

Melanne

Dear Hillary:

Enclosed please find information on the Malden Hospital Family Practice Residency Program which is being established by the Malden Hospital and the Boston University's School of Medicine.

It is my understanding that this program is a one of a kind for the greater Boston area and its main purpose is to attract, train and retain within the community doctors who will become family physicians. The goals of this program are very impressive and appear to be similar to some of the proposals you may be considering.

The Malden Hospital and the Boston University's School of Medicine would like to extend to you an invitation to attend their September dedication of this Program. I will be in touch with you soon with more detailed information on this event.

With best regards.

Sincerely,

Thomas S. Foley
Speaker

Mrs. William Clinton
The White House
Washington, D.C. 20500

TSF:hfm

THE MALDEN HOSPITAL FAMILY PRACTICE RESIDENCY PROGRAM

The Program

A serious shortage of family practitioners/primary care physicians in the New England area is increasingly considered a primary factor in the region's rapidly escalating health care costs and growing inaccessibility of health care for many residents.

In response, The Malden Hospital, in partnership with Boston University's School of Medicine, will establish the only Family Practice Residency Program in the greater Boston area this summer. This program hopes to attract, train, and retain within the community, doctors who will become family physicians. It will be one of only two such programs in the entire state.

Based at The Malden Hospital, the residency's program goals are:

- To attract family physicians to a region where they are urgently needed.
- To improve access to health care for working families and the elderly.
- To address the critical shortage of adequate prenatal care.
- To assist graduates of the program in establishing family medicine practices in the Malden area and eastern Massachusetts.

When fully operational, The Malden Hospital Family Practice Residency Program will have 12 residents in rotation. The first class of residents will arrive in July of 1993; four new family physicians eligible for board certification will graduate each year beginning in 1996.

To be eligible for board certification as a Family Medicine Physician, residents must undergo three years of intensive training in several sub-specialty areas including pediatrics, obstetrics and gynecology, internal medicine, surgery, geriatrics, psychiatry, dermatology, human behavior, community medicine and emergency medicine. Their training will take place at The Malden Hospital, a community teaching hospital, and at Boston University Hospital.

Unlike traditional medical residency programs, the Family Practice Residency requires residents to treat patients (under the supervision of family physicians and other specialists) in a typical outpatient setting and provide community outreach services. The Malden Hospital will establish a Family Health Center on the hospital campus in order to fulfill this requirement and provide community ambulatory care services.

Community outreach services provided by the residents will include home visits and care for nursing home patients, health education presentations to community groups, resources on a range of health issues including smoking cessation, CPR training, teen pregnancy, substance abuse, and coordination and performance of on-site health screenings at organizations such as Head Start and senior centers.

Boston University's School of Medicine is working closely with The Malden Hospital to develop this new program. The University provides planning support and teaching faculty to the residency and guidance in the design of the curriculum.

The Need

Health care reform has been determined by President Clinton to be the single most important national issue to be addressed immediately. Driven by the need to curb health costs and improve access to basic medical care, health policy experts and the medical community itself are seeking ways to reorient health care away from specialization toward a less expensive style of medical practice.

Studies show that even among patients with comparable symptoms, specialists practice a more expensive brand of medicine than family physicians. One in four patients who visit specialists have no chronic disease, and many of the rest have mild disease. Yet specialists use far more resources -- hospitalizing patients more frequently, prescribing 24 percent more medications and ordering 20 percent more diagnostic tests -- than family practitioners.

Family practitioners' multi-disciplinary training underscores their value as highly cost effective health care providers. Their broad-based training, in comprehensive and preventive care for all ages, enables family physicians to care for 85 percent of a patient's medical needs. They are also trained to know when to refer a patient to a specialist and to oversee and coordinate specialist care.

Recently, both the American Medical Association and a special Massachusetts Legislative Commission on Physician Supply recognized that "family medicine specialists" -- practitioners of a medical discipline defined by its emphasis on community health preservation -- was one way to reduce costs and increase access.

However, medical schools have been producing more specialists and fewer generalists during the last decade. In Massachusetts particularly, there are not enough established family physicians, or medical students choosing to pursue that specialty, to meet demand.

Since 1976, the number of family physicians has decreased more than 42 percent in Massachusetts. In Malden during the 1950s and 1960s, there were about 40 family or general physicians who served the general health needs of both young and old in the family and made house calls. By 1990, there were none in the city.

A nationally recognized standard established by the U.S. Department of Health and Human Services, recommends a ratio of 40 family physicians to a population of 100,000. Applying this formula to the greater Malden area, which includes six communities with a population of 240,000, there should be 96 family practice/primary care physicians to provide for community health care needs. Currently there are but 30 such physicians.



Due to the inadequate supply of family physicians in the area, hundreds of people seek costly care at hospital emergency rooms to treat problems such as sore throats, viruses, muscle sprains and ear infections -- all which would be better, and less expensively, addressed by a family physician.

The Malden Hospital Family Practice Residency Program hopes to attract and train new family physicians who will choose upon graduation to establish private practices in the Malden area. In addition, faculty at the program are also expected to establish their own practices within the community. Expectations are that this increase in the number of local family physicians, and the program's Family Health Center, will dramatically improve access to cost effective health care within Malden and the six surrounding communities.

The Benefits of Family Medicine

Family physicians are the "new breed" of the old-time general practitioners. They inherit the kindness of yesterday's general practitioner and combine it with the expertise and knowledge of today's medicine, including modern technology, continuing medical education and up-to-date training.

By their nature and training, family physicians represent a grassroots approach to community health care. Early preventive intervention delivered through the teaching and treatment of generations of family members helps decrease the need later in life for high-cost health care services.

Family physicians are trained to treat 85 to 90 percent of a patient's medical needs. Their practice is based on a philosophy which combines the principles of preventive health care and trusting patient-doctor communication through the course of the patient's life and extending to every member of the family unit.

The American Academy of Family Physicians was the first medical group to require a minimum of 150 hours of approved continuing education every three years to retain membership. Such requirement has become a standard for an increasing number of other medical groups through the years.

Administration

Dr. Jean Arnold, director of The Malden Hospital Family Practice Residency Program and Dr. Peter Jeffries, associate director, are husband and wife who have practiced together and have extensive experience in family medicine.

Dr. Arnold most recently served as director of the Southern Wisconsin Family Practice Residency in Janesville, WI. Previously, she was the associate director of the St. Elizabeth Hospital Family Practice Residency Program in Utica, NY and associate chairman of the Department of Community and Family Medicine at Dartmouth Medical School in Hanover, NH. She is a graduate of Boston University School of Medicine.

Dr. Jeffries most recently served as associate director of Southern Wisconsin Family Practice Center in Janesville, WI. Previously, he was director of the Family Practice Center at St. Elizabeth Hospital in Utica, NY and associate director for the Family Medical Institute of the Maine-Dartmouth Family Practice Residency Program in Augusta, Maine. He is a graduate of Boston University School of Medicine.

Both doctors have a special interest in the medical community's approach to domestic violence. Together they authored a chapter on spouse abuse in "Family Medicine Principles and Practices," a leading medical textbook.

Dr. Arnold is a well-known speaker on the subject of domestic violence and has given more than 100 lectures to groups of physicians. She is an advisor to medical students, particularly women, and is available on a hot line to talk to female medical students experiencing sexual harassment.

February 23, 1993

Dear Mr. Speaker:

I want to thank you for arranging and hosting my visit with the Members of the Health Care Reform Work Group. The comments you made on my behalf were most generous.

The Administration values your counsel on how best to move a complex health reform package through Congress. I have shared your thoughts about legislative, budgeting, and timing strategies with the President.

This expertise that you and your impressive staff will bring to the legislative development process will be invaluable. I look forward to working with you in this effort and to building on the strong and impressive foundation that you have laid over the years.

Sincerely,

Honorable Thomas S. Foley
Speaker of the U. S. House
of Representatives
Washington, D. C. 20515

THE WHITE HOUSE

February 18, 1993

Dear Heather:

I know you made an extra effort to accommodate our guests last evening, and I am grateful. Also, I appreciate your willingness to join us in the Executive Gallery. I think it speaks loudly about the cooperation between the White House and the House of Representatives, as well as affirming a friendship that is important to me personally.

With appreciation and best regards,

Sincerely,

A handwritten signature in cursive script, appearing to read "Hillary".

Mrs. Thomas S. Foley
U.S. Capitol
Washington, D.C. 20515



F

The Speaker's Rooms
United States House of Representatives
Washington, D.C. 20515

March 1, 1993

Dear Hillary:

As promised attached is an extensive discussion of the various interest groups involved in health care.

If you need any more information, please give me a call.

With warm regards.

Sincerely,

A handwritten signature in cursive script, appearing to read "Foley", written over a horizontal line.

Mrs. Thomas S. Foley

Mrs. William Clinton
The White House
Washington, D.C. 20500

HSF:mc



To Heather Foley from her "Cowgirl" friend -
Hillary



To Speaker Tom Foley
With best wishes, and thanks for your leadership—
Harry Redman Clinton

THE WHITE HOUSE

September 1, 1993

Honorable Thomas S. Foley
Speaker
United States House of Representatives
Washington, D.C. 20515

Dear Speaker Foley:

Thank you for forwarding me Ms. Ruthie Dearing's resume for consideration. She certainly has impressive credentials as a consultant in health care. As you know, the Health Care Task Force and the health care reform working groups terminated at the end of May. The Task Force benefitted from the expertise of hundreds of individuals -- including many doctors, nurses, hospital administrators and other health care providers -- who served on our working groups.

After considering the recommendations of the Task Force, the President will submit a proposal to Congress. However, this is just the first step toward implementation of a new health care system in which every American has the security of quality, affordable health care. We will need the sound advice of people like Ms. Dearing at many points during this process. If we are able to meet with Ms. Dearing, we will contact her directly.

Again, thank you for contacting me.

Sincerely,


Hillary Rodham Clinton



Shirley

The Speaker
United States House of Representatives
Washington, D. C. 20515

June 10, 1993

Hillary

Dear Mrs. Clinton:

I have been asked to forward to you the enclosed resume of Ruthie H. Dearing who is from my district in Spokane, Washington. Ms. Dearing is the President of Dearing & Associates, a women-owned healthcare consulting firm specializing in women's and children's healthcare programs.

While I realize that your task force has likely completed much of its review of the health care industry by now, I imagine a great deal still remains to be done even after you announce your panel's recommendations.

To this end, Ms. Dearing would be honored to provide information and support in furtherance of your efforts to address national healthcare problems and reform. Her firm works with many different hospitals, including administrators, physicians, nurses, architects and support staff. According to Ms. Dearing, her firm has designed practical solutions for the provision of care in hospitals of all sizes and has a very successful track record.

Thank you for your consideration of Ruthie H. Dearing. For your convenience, I am also enclosing copies of her past correspondence to you.

With warmest regards, I am,

Sincerely,

Thomas S. Foley
Speaker

Mrs. Hillary Rodham Clinton
The White House
Washington, D.C. 20500

Foley

RUTHIE H. DEARING

Gonzaga University School of Law
J.D. Degree 1984

Arizona State University
Masters of Health Services Administration 1978

Marketing consultant and program designer for women's and children's healthcare services in hospitals or free-standing facilities throughout the country; frequent lecturer on women's and children's healthcare programming and internal/external marketing programs and their execution.

Chief Executive Officer of a multi-faceted business organization providing corporate management services and marketing services to both healthcare and non-healthcare businesses.

Co-developed innovative cost-effective system for providing single-room maternity care; provided consulting services for The Cybele Society, Spokane, Washington on the implementation of this concept.

Extensive experience in healthcare administration and management working primarily with corporate officers, healthcare administrators, physicians and nurse managers.

PUBLICATIONS: Dearing R: "How to Clinch Patient Loyalty in Your Waiting Room," Medical Economics, February 29, 1989.

Dearing R: "Women's Healthcare Moves Beyond the Trappings," Healthcare Executive, March/April 1988.

Dearing R, Gordon H, Sohner D, Weidel L: Marketing Women's Healthcare, Aspen Publishers Inc., 1987.

Dearing R, Weidel L: "Marketing to Attract Women," Health Progress, Jan/Feb. 1987.

Dearing R: "On Being Memorable - Personally and Professionally," Aspen's Advisor for Nurse Executives, Vol. 2, No. 1, October 1986.

Dearing R: "Managerial Clout," Aspen's Advisor for Nurse Executives, Vol. 1, No. 11, August 1986.

DEARING
& ASSOCIATES
INCORPORATED

5/18

May 20, 1993

Hillary Clinton
First Lady
The White House
1600 Pennsylvania Ave.
Washington, D.C. 20500

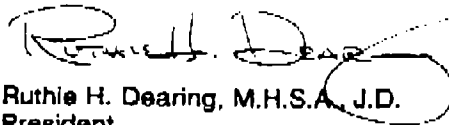
Dear Hillary:

I am writing again to express my strong interest in becoming involved in the work being done on healthcare reform. I realize many people are interested in becoming involved with the healthcare initiative you are leading. However, because of my work, as a national healthcare consultant for the past ten years, I believe I have special expertise and knowledge about the many issues hospitals are addressing regarding women's and children's healthcare. Much of the work we do with hospitals involves implementation of innovative and cost-conscious programs that replace outdated and costly traditional services.

I am very interested in serving on a national committee to help reduce healthcare costs, without compromising care or services. As I stated in previous correspondence, I believe I can make a major contribution to your considerable challenge. We have designed practical solutions for the provision of care in hospitals of all sizes and have a very successful track record.

I am frequently in the Washington D.C. area and would welcome an opportunity to talk with you or one of your staff. For information, a resume and our brochure are enclosed. Thank you for your time.

Cordially,


Ruthie H. Dearing, M.H.S.A., J.D.
President

RHD:ljc

Enclosure

DEARING
& ASSOCIATES
INCORPORATED

February 2, 1993

2/18

Hilliary Clinton, First Lady
The White House
1600 Pennsylvania Avenue N.W.
Washington, DC 20500

Dear Hilliary:

This letter is written with great enthusiasm for both you and President Clinton. The purpose of my writing is to bring to your attention the work of our firm, and to offer information and support to your efforts addressing our national healthcare problems.

Dearing & Associates is a women-owned healthcare consulting firm specializing in women's and children's healthcare programs. Although we are cognizant of government and Washington, DC activities, we operate in the wider arena of "real-life" problems faced by healthcare providers nationwide. Since we often work in as many as three different hospitals each week, we are acutely aware of not only the problems in delivering quality and cost-conscious healthcare, but also many remedies which are not utilized. In fact, healthcare providers often seem to overlook pragmatic and less costly solutions, in favor of traditional, "We've always done it this way" thinking.

Through our consulting efforts, we work with administrators, physicians, nurses, architects, and support staff to develop innovative healthcare programs for women and children. Our efforts are focused on the development and implementation of programming that is not only supportive to families, but also cost-effective. With 75 years of combined experience in the healthcare industry and 10 years of specialized consulting work, Dearing & Associates is recognized by the AHA and others as the leading consultant firm specializing in women's and children's healthcare programs.

We have an active database compiled over the past seven years, reflecting information gathered from nearly 40,000 women. This database provides information on general trends about women and their healthcare choices in communities across the country. Our research data base identifies differences among communities and also details demographic trends and socioeconomic factors.