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Reservation Ranch

May 27, 1993

Mr. David Cottingham
White House Environmental Policy Division
1700 Pennsylvania Avenue
Washington, D.C. 20501

Dear David:

Thank you for meeting with me and other members of the Pacific Rim Trade Association last week to discuss the overall Pacific Northwest timber issue and log exports.

In our brief meeting, we touched on several key points:

1. All federal timber is already banned from export with the exception of a minor amount of Port Orford and Alaska Yellow cedar.
2. If you buy federal timber, existing laws prohibit you from exporting logs in the same geographical area.
3. Log exports create many high paying jobs.
4. The Army Corps of Engineers will not dredge the coastal ports without export activity.
5. Banning private log exports will cause a net loss of jobs in Oregon and California.
6. Banning the export of wood chips is not supported by any domestic log processors. This would simply provide a price subsidy for pulp and paper mills and will drastically reduce the revenues to the domestic log processors.

TIMBER • FARMING • LAND DEVELOPMENT • AVIATION

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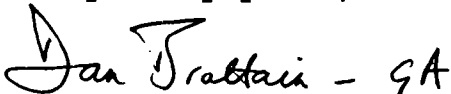
As you know, log exports in Oregon and California represent less than 10 percent of the total harvest (Oregon 10%, California 3%). Since we are both a domestic processor and exporter, we explained to you how we could not afford to transport logs to our milling facilities from the State of Washington where the export percentages are considerably higher. Therefore, a ban on log exports will in no way contribute to the current log supply problem in Southern Oregon and Northern California. In fact, when you balance the jobs created by log exports versus any potential of jobs being created or saved inside the sawmills, we feel there may be a net loss of jobs should export legislation be imposed in Southern Oregon and Northern California.

The real issue then is the harvest levels on federal forests. We all agree that there needs to be a balance reached so that a consistent and sustainable harvest level can be maintained on federal timberlands allowing our industry to provide finished wood products on a consistent basis to the U.S. and other world markets. Without a quick and stable solution, wood products commodities prices will continue to climb and timber jobs will continue to diminish.

We ask for your continued support in working towards reaching a mutual agreement providing a federal harvest level that will not be susceptible to frivolous lawsuits. Additionally, we urge you to insure that President Clinton continues to reinforce the fact that log export bans or sanctions are not part of the solution and any measures taken against log exports will cost the Pacific Northwest more jobs.

Please contact me with any questions and we look forward to discussing this very important issue with you again.

Very truly yours,

 - GA

Dan Brattain
RESERVATION RANCH

DB:ga